Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	2	+300%	15	4	+275%
New Listing Volume	\$2,476,200	\$327,500	+656.1%	\$3,644,700	\$495,000	+636.3%
Active Listing Count	8	20	-60%	NA	NA	
Active Listing Volume	\$2,190,900	\$3,156,999	-30.6%	NA	NA	
Average Listing Price	\$273,863	\$157,850	+73.5%	\$234,360	\$171,787	+36.4%
Median Listing Price	\$264,500	\$147,500	+79.3%	\$197,020	\$148,333	+32.8%
Median Daysin RPR	28.5	134.5	-78.8%	10.88	121.5	-91%
Months of Inventory	0.7	3.3	-80%	1.7	5	-66.7%
Absorption Rate	150%	30%	+120%	60%	20%	+40%
Sales Activity Charts Metrics					•••••	
New Pending Sales Count	3	5	-40%	5	8	-37.5%
New Pending Sales Volume	\$518,700	\$928,900	-44.2%	\$977,600	\$1,953,300	-50%
Pending Sales Count	2	9	-77.8%	NA	NA	
Pending Sales Volume	\$568,900	\$1,900,800	-70.1%	N/A	N/A	
Closed Sales Count	4	3	+33.3%	16	9	+77.8%
Closed Sales Volume	\$609,700	\$870,000	-29.9%	\$3,141,760	\$2,530,500	+24.2%
Average Sales Price	\$152,425	\$290,000	-47.4%	\$196,360	\$281,167	-30.2%
Median Sales Price	\$162,100	\$280,000	-42.1%	\$196,150	\$205,333	-4.5%

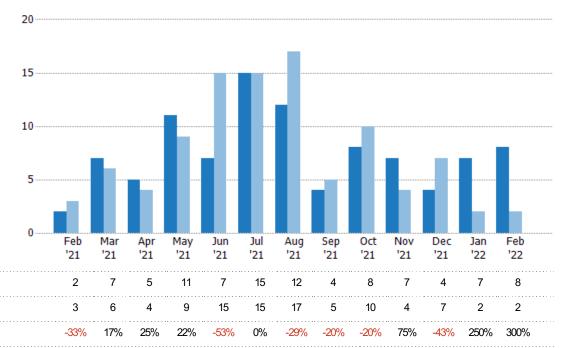


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Feb '22	8	300%
Feb '21	2	-33.3%
Feb '20	3	33.3%



New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

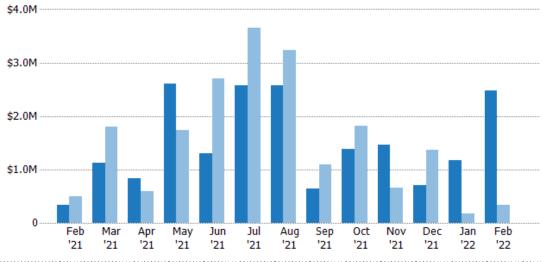
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '22	\$2.48M	656.1%
Feb '21	\$328K	-33%
Feb '20	\$489K	14.6%



 Current Year
 \$328K
 \$1.12M
 \$828K
 \$2.61M
 \$1.31M
 \$2.57M
 \$2.58M
 \$644K
 \$1.39M
 \$1.47M
 \$698K
 \$1.17M
 \$2.48M

 Prior Year
 \$489K
 \$1.8M
 \$595K
 \$1.74M
 \$2.71M
 \$3.65M
 \$3.23M
 \$1.09M
 \$1.82M
 \$650K
 \$1.37M
 \$168K
 \$328K

 Percent Change from Prior Year
 -33%
 -38%
 39%
 50%
 -52%
 -30%
 -20%
 -41%
 -24%
 126%
 -49%
 598%
 656%



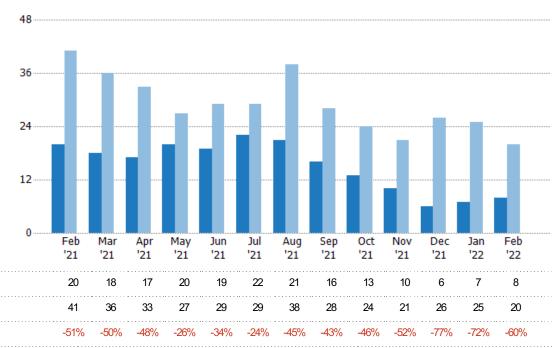


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Feb '22	8	-60%
Feb '21	20	-51.2%
Feb '20	41	19.5%



Active Listing Volume

Percent Change from Prior Year

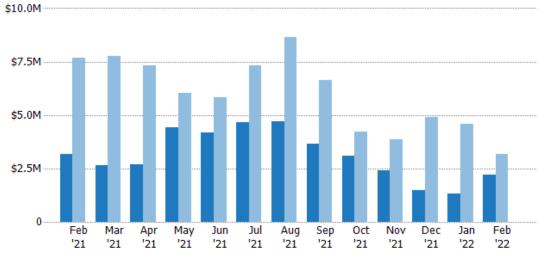
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$2.19M	-30.6%
Feb '21	\$3.16M	-58.8%
Feb '20	\$7.66M	23.4%



Current Year \$3.16M \$2.64M \$2.68M \$4.43M \$4.18M \$4.66M \$4.68M \$3.65M \$3.08M \$2.4M \$1.47M \$1.32M \$2.19M \$7.66M \$7.75M \$7.32M \$6.01M \$5.81M \$7.33M \$8.64M \$6.63M \$4.24M \$3.88M \$4.9M \$4.57M \$3.16M Prior Year -66% -63% -26% -28% -36% -46% -45% -27% -38% Percent Change from Prior Year

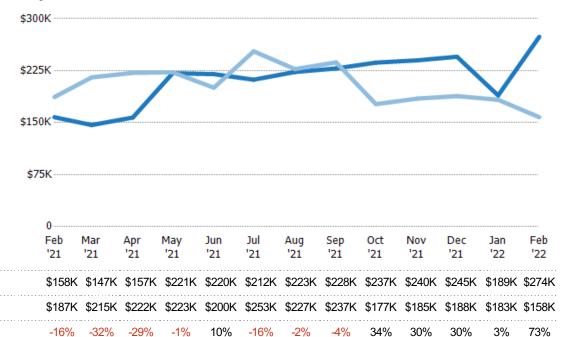


Average Listing Price

The average listing price of active residential listings at the end of each month.







Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

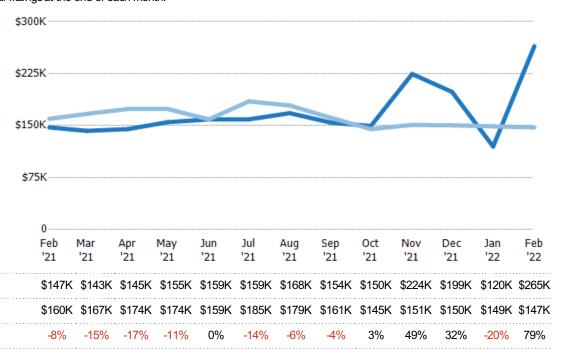
-32%

-29%

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Feb '22	\$265K	79.3%
Feb '21	\$147K	-7.8%
Feb '20	\$160K	12.5%

Percent Change from Prior Year





Current Year

Prior Year



Avg Est Value

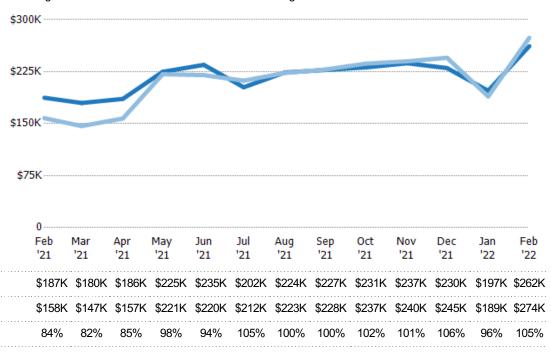
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

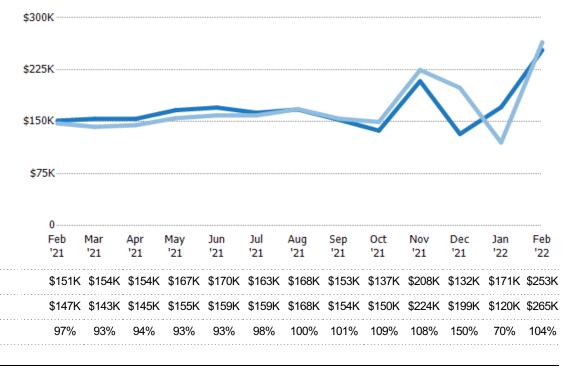
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

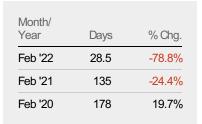
Med Listing Price as a % of Med Est Value

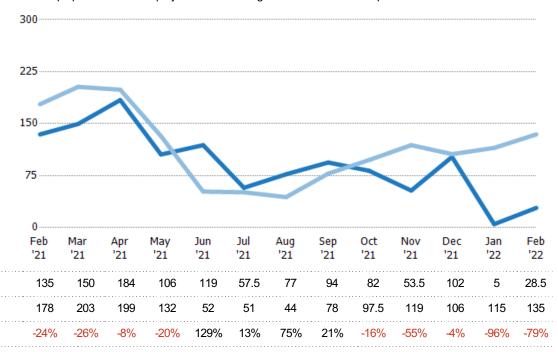


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

30

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Feb '22	0	-80%
Feb '21	3.33	-59.4%
Feb '20	8.2	198.8%

Percent Change from Prior Year

23 15 8 O Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb '21 '21 '21 '21 '21 '21 '21 '21 '21 '21	22												
8			٨										
'21 '21 '21 '21 '21 '21 '21 '21 '21 '21 '21 '21 '21 '21 '21 '22 '22 3.33 6 17 2.22 2.38 2.44 3.5 1.78 0 1.25 0 0 0 8.2 9 6.6 9 4.14 4.14 2.24 2.55 1.5 2.63 3.25 3.57 3.33	8	/											
3.33 6 17 2.22 2.38 2.44 3.5 1.78 0 1.25 0 0 0 8.2 9 6.6 9 4.14 4.14 2.24 2.55 1.5 2.63 3.25 3.57 3.33		Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	'21	'21	'21		
	3.33	6	17	2.22	2.38	2.44	3.5	1.78				0	0
-59% -33% 158% -75% -43% -41% 5 7 % -30% -38% -52% -77% -75% -80%	 8.2	9	6.6	9	4.14	4.14	2.24	2.55	1.5	2.63	3.25	3.57	3.33
	 -59%	-33%	158%	-75%	-43%	-41%	57%	-30%	-38%	-52%	-77%	-75%	-80%

Current Year
Prior Year

Current Year

Prior Year

Change from Prior Year

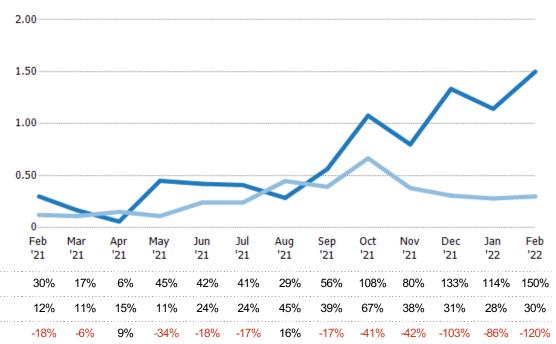
Market Data Report

Absorption Rate

The percentage of inventory sold per month.



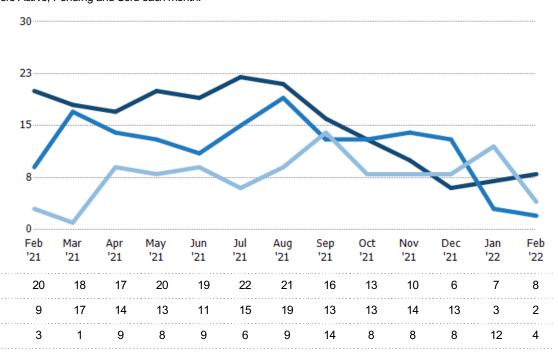
Month/		
Year	Rate	Chg.
Feb '22	150%	-120%
Feb '21	30%	-17.8%
Feb '20	12%	-66.5%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending

Current Year

Prior Year

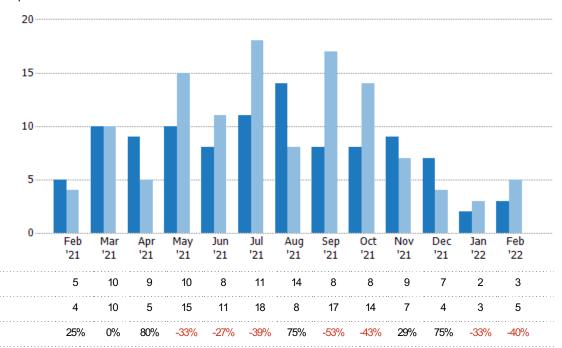
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Feb '22	3	-40%
Feb '21	5	25%
Feb '20	4	50%

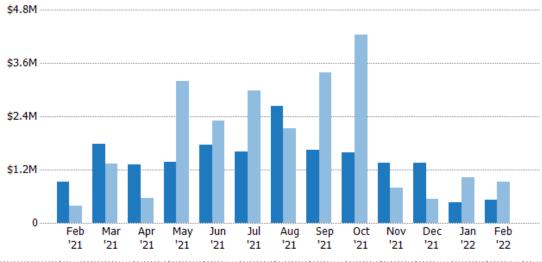


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Feb '22	\$519K	-44.2%
Feb '21	\$929K	138.6%
Feb '20	\$389K	120.6%





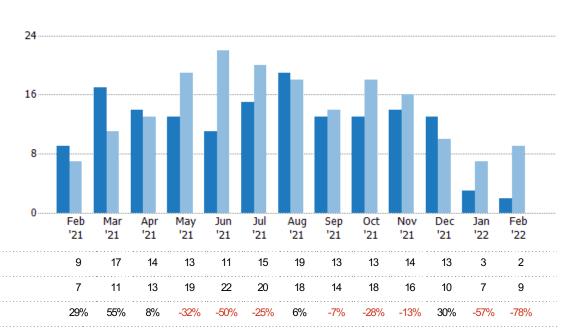


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Feb '22	2	-77.8%
Feb '21	9	28.6%
Feb '20	7	-28.6%



Pending Sales Volume

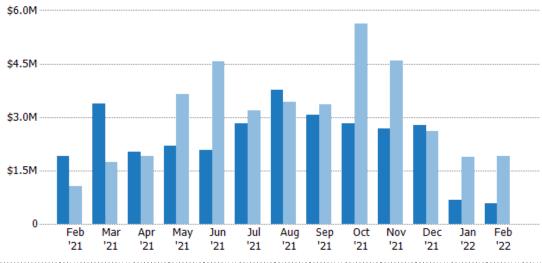
Percent Change from Prior Year

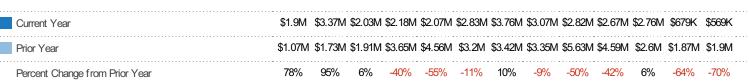
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Feb '22	\$569K	-70.1%
Feb '21	\$1.9M	77.8%
Feb '20	\$1.07M	-29.5%







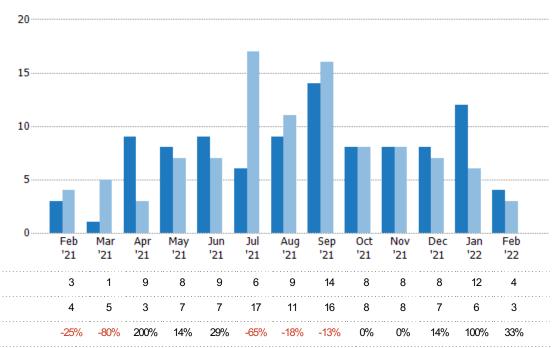


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Feb '22	4	33.3%
Feb '21	3	-25%
Feb '20	4	50%



Closed Sales Volume

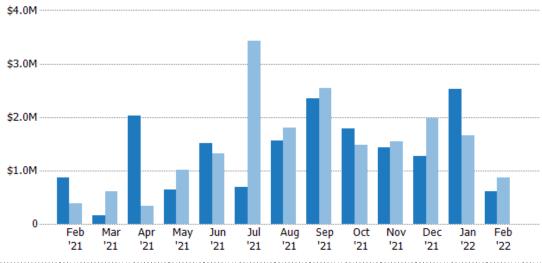
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Feb '22	\$610K	-29.9%
Feb '21	\$870K	122.8%
Feb '20	\$390K	69.8%







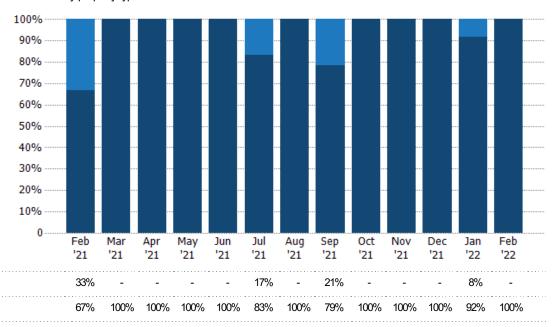
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Feb '22	\$152K	-47.4%
Feb '21	\$290K	197.1%
Feb '20	\$97.6K	13.2%







Median Sales Price

The median sales price of the residential properties sold each month.



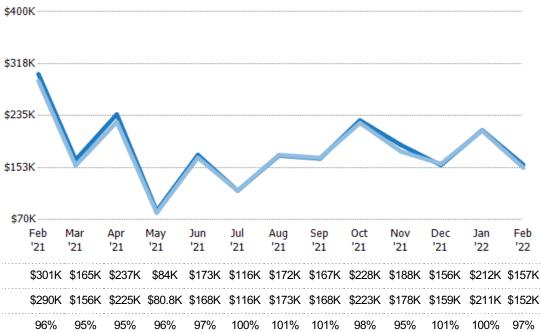
Month/ Year	Price	% Chg.
Feb '22	\$162K	-42.1%
Feb '21	\$280K	156.4%
Feb '20	\$109K	25.9%

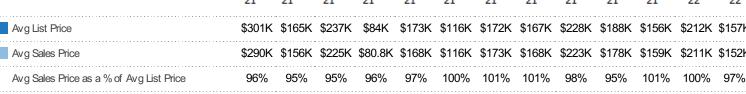


	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'22	'22
Current Year	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$148K	\$169K	\$237K	\$157K	\$126K	\$208K	\$162K
Prior Year	\$109K	\$115K	\$135K	\$140K	\$207K	\$190K	\$145K	\$147K	\$180K	\$139K	\$265K	\$168K	\$280K
Percent Change from Prior Year	156%	36%	14%	-56%	-17%	-36%	2%	15%	31%	13%	-52%	24%	-42%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.







Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

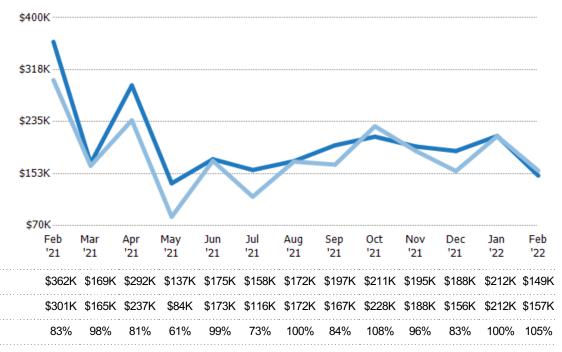
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





