# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2021	YTD 2022	+ / -	Jan 2021	Jan 2022	Key Metrics
						Listing Activity Charts Metrics
-14.2%	106	91	+250%	2	7	New Listing Count
-17.8%	\$20,684,059	\$16,998,300	+597.6%	\$167,500	\$1,168,500	New Listing Volume
	N/A	N/A	-72%	25	7	Active Listing Count
	N/A	N/A	-71%	\$4,573,399	\$1,324,500	Active Listing Volume
-4.4%	\$209,755	\$200,540	+3.4%	\$182,936	\$189,214	Average Listing Price
-5.7%	\$166,266	\$156,728	-19.5%	\$149,000	\$119,900	Median Listing Price
-12.2%	102.98	90.38	-95.7%	115	5	Median Days in RPR
-76.7%	5	1.2	-75.5%	3.6	0.9	Months of Inventory
+65.7%	20%	85.71%	+86.3%	28%	114.29%	Absorption Rate
			: : : :			Sales Activity Charts Metrics
-13.3%	120	104	-33.3%	3	2	New Pending Sales Count
-19.7%	\$23,420,679	\$18,813,198	-55.2%	\$1,024,400	\$458,900	New Pending Sales Volume
	N/A	N/A	-57.1%	7	3	Pending Sales Count
	N/A	N/A	-63.8%	\$1,874,900	\$678,800	Pending Sales Volume
-1.9%	103	101	+100%	6	12	Closed Sales Count
0%	\$18,614,687	\$18,608,089	+52.5%	\$1,660,500	\$2,532,060	Closed Sales Volume
+1.9%	\$180,725	\$184,239	-23.8%	\$276,750	\$211,005	Average Sales Price
-1.3%	\$165,469	\$163,389	+23.5%	\$168,000	\$207,500	Median Sales Price





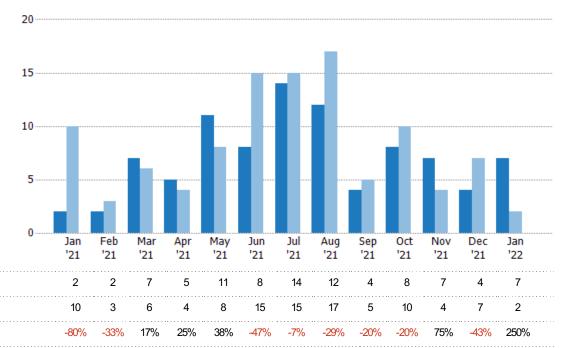


#### **New Listings**

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Jan '22	7	250%
Jan '21	2	-80%
Jan '20	10	-60%



### New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

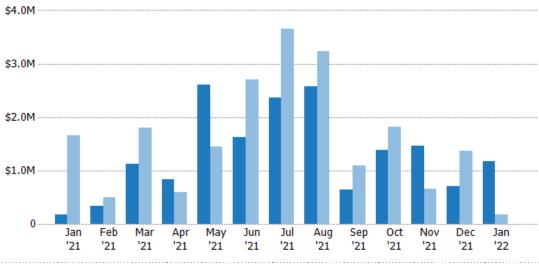
The sum of the listing price of residential listings that were added each month.

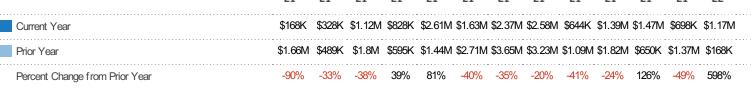
Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$1.17M	597.6%
Jan '21	\$168K	-89.9%
Jan '20	\$1.66M	-55.5%





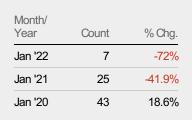




#### **Active Listings**

The number of active residential listings at the end of each month.







### **Active Listing Volume**

Percent Change from Prior Year

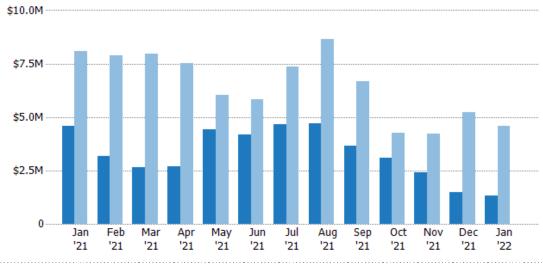
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$1.32M	-71%
Jan '21	\$4.57M	-43.5%
Jan '20	\$8.1M	19.5%



Current Year \$4.57M \$3.16M \$2.64M \$2.68M \$4.43M \$4.18M \$4.66M \$4.68M \$3.65M \$3.08M \$2.4M \$1.47M \$1.32M Prior Year \$8.1M \$7.88M \$7.96M \$7.53M \$6.04M \$5.84M \$7.36M \$8.67M \$6.66M \$4.27M \$4.2M \$5.22M \$4.57M

Percent Change from Prior Year -44% -60% -67% -64% -27% -28% -37% -46% -45% -28% -43% -72% -71%

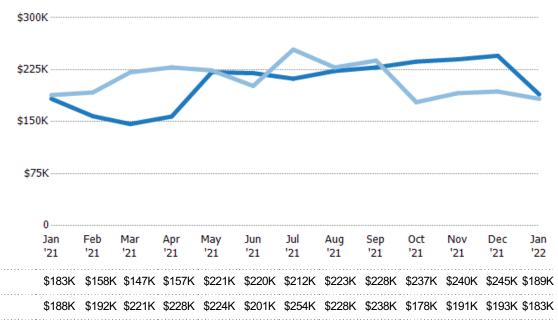


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.







9%

-17%

-4%

25%

#### Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

-3%

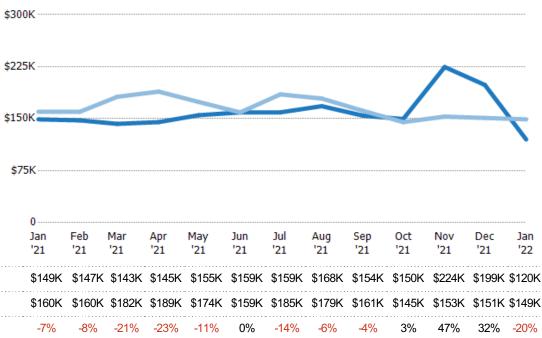
-18%

-34%

-31%

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Jan '22	\$120K	-19.5%
Jan '21	\$149K	-6.8%
Jan '20	\$160K	11.9%





Current Year



Avg Est Value

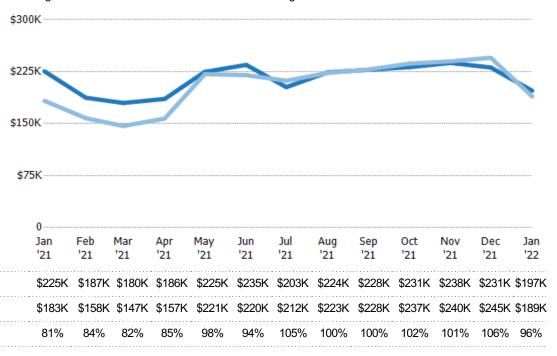
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



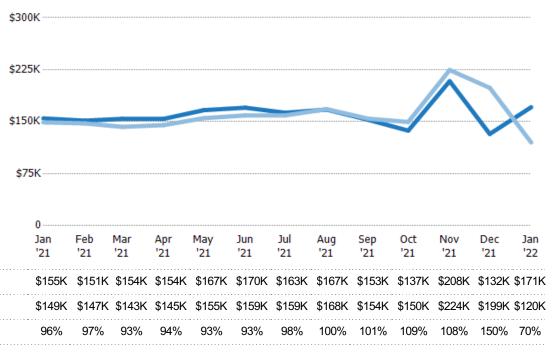


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

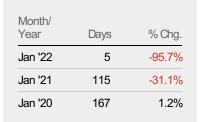
Med Listing Price as a % of Med Est Value

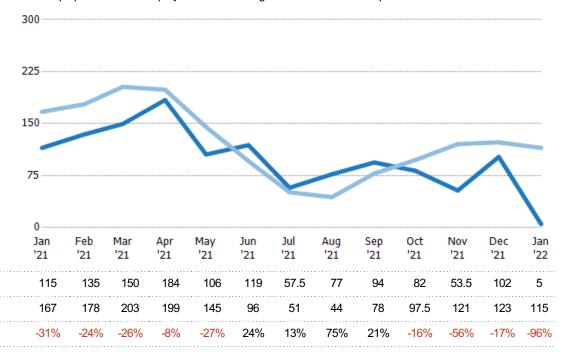


#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jan '22	0	-75.5%
Jan '21	3.57	-66.8%
Jan '20	10.8	374.4%

Percent Change from Prior Year

45												
15												
0		_										
Jan '21	Feb '21			May '21			Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
 3.57	3.33	6	17	2.22	2.38	2.44	3.5	1.78	0	1.25	0	0
 10.8	8.2	9	8.25	9	4.14	4.14	2.38	2.55	1.5	2.75	3	3.57
 -67%	-59%	-33%	106%	-75%	-43%	-41%	47%	-30%	-38%	-55%	-75%	-75%

Current Year
Prior Year

Current Year

Prior Year

Change from Prior Year

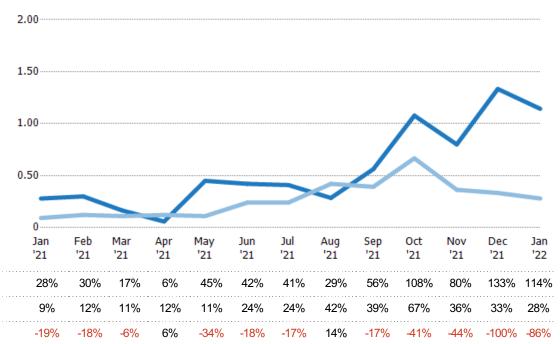
# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



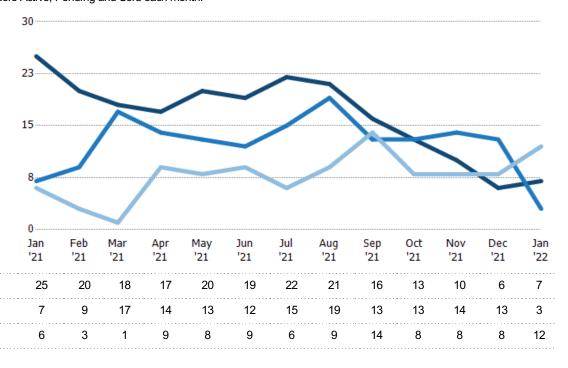
Month/		
Year	Rate	Chg.
Jan '22	114%	-86.3%
Jan '21	28%	-18.7%
Jan '20	9%	-78.9%



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

Current Year

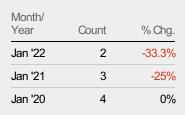
Prior Year

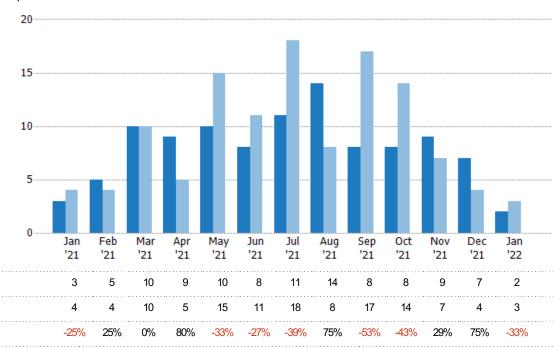
# Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.







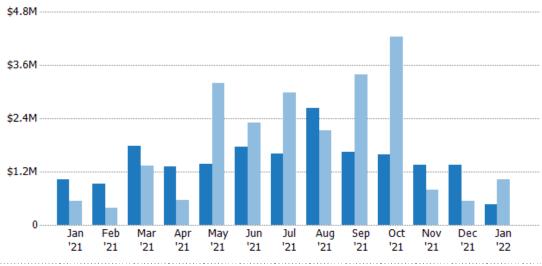
### New Pending Sales Volume

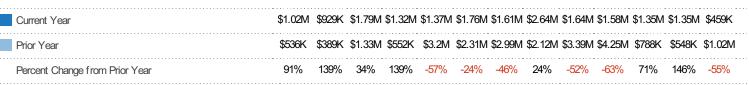
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jan '22	\$459K	-55.2%
Jan '21	\$1.02M	91.2%
Jan '20	\$536K	-19%



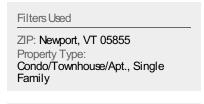




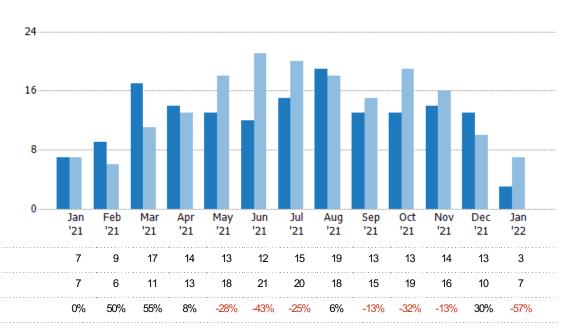


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Jan '22	3	-57.1%
Jan '21	7	0%
Jan '20	7	-28.6%



### Pending Sales Volume

Percent Change from Prior Year

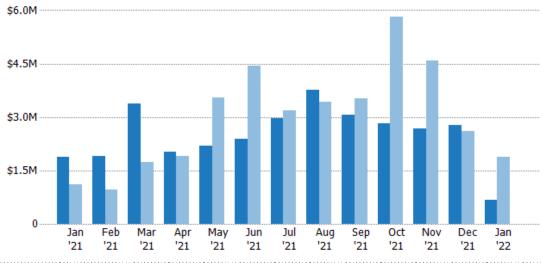
Current Year

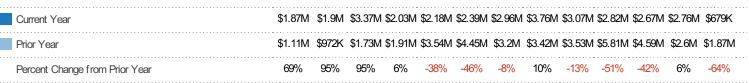
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.



Month/ Year	Volume	% Chg.
Jan '22	\$679K	-63.8%
Jan '21	\$1.87M	69.2%
Jan '20	\$1.11M	-44.6%





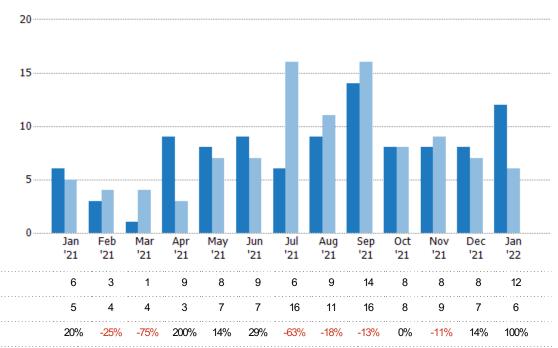


#### **Closed Sales**

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Jan '22	12	100%
Jan '21	6	20%
Jan '20	5	-80%



#### **Closed Sales Volume**

Percent Change from Prior Year

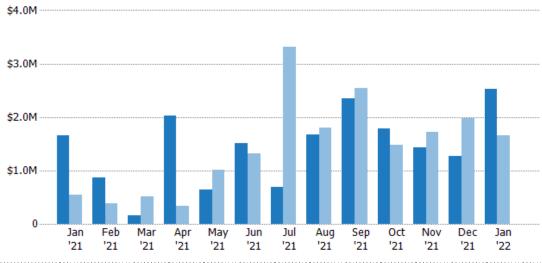
Current Year

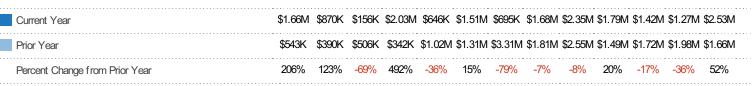
Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.53M	52.5%
Jan '21	\$1.66M	205.8%
Jan '20	\$543K	-80.7%







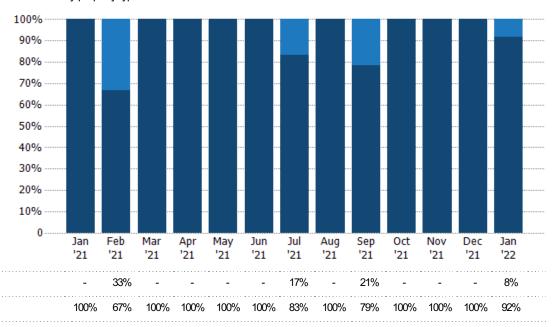
#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family



### **Average Sales Price**

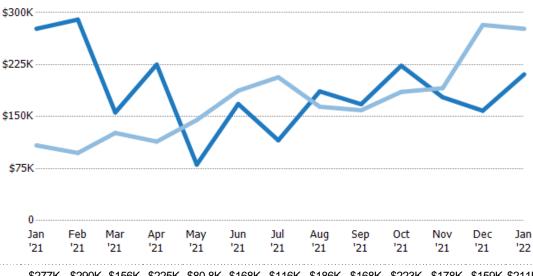
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$211K	-23.8%
Jan '21	\$277K	154.9%
Jan '20	\$109K	-3.3%



\$290K \$156K \$225K \$80.8K \$168K \$116K \$186K \$168K Current Year \$223K \$178K \$159K \$211K Prior Year \$109K \$97.6K \$126K \$114K \$145K \$187K \$207K \$164K \$159K \$186K \$191K \$282K \$277K 155% 197% 97% -44% -10% -44% 13% 5% 20% -44% -24% Percent Change from Prior Year 23%

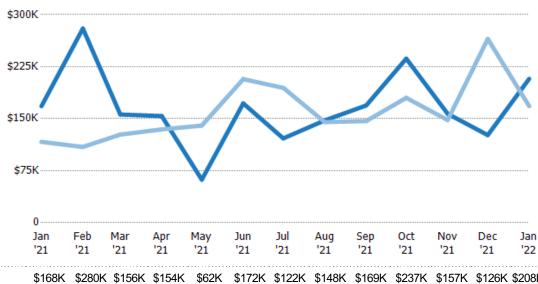


#### **Median Sales Price**

The median sales price of the residential properties sold each month.



Price	% Chg.
\$208K	23.5%
\$168K	44.2%
\$117K	-9.9%
	\$208K \$168K

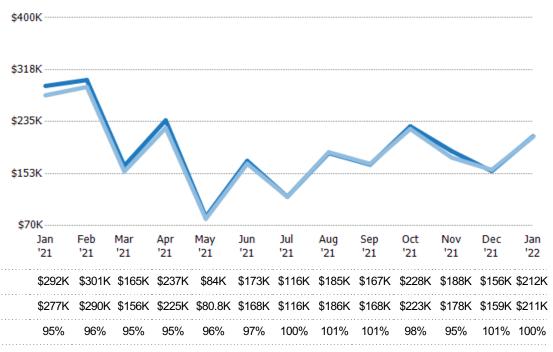




#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median List Price

Median Sales Price

# Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





### Average Sales Price vs Average Est Value

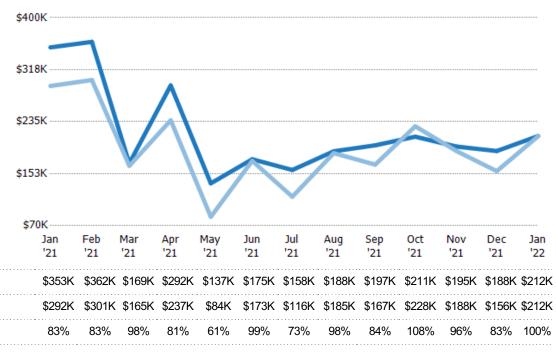
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family





