

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	6	+16.7%	15	9	+66.7%
New Listing Volume	\$3,620,800	\$3,573,000	+1.3%	\$7,379,800	\$4,758,000	+55.1%
Active Listing Count	9	20	-55%	NA	N/A	
Active Listing Volume	\$3,643,900	\$15,617,900	-76.7%	NA	N/A	
Average Listing Price	\$404,878	\$780,895	-48.2%	\$423,205	\$771,795	-45.2%
Median Listing Price	\$425,000	\$472,500	-10.1%	\$422,368	\$466,250	-9.4%
Median Daysin RPR	26	105	-75.2%	49.31	95.83	-48.5%
Months of Inventory	1.5	4	-62.5%	3.2	10	-68.3%
Absorption Rate	66.67%	25%	+41.7%	31.58%	10%	+21.6%
Sales Activity Charts Metrics						
New Pending Sales Count	2	8	-75%	8	12	-33.3%
New Pending Sales Volume	\$855,000	\$4,197,000	-79.6%	\$3,753,000	\$6,336,000	-40.8%
Pending Sales Count	6	10	-40%	NA	N/A	
Pending Sales Volume	\$3,149,000	\$5,504,000	-42.8%	N/A	N/A	
Closed Sales Count	7	1	+600%	13	6	+116.7%
Cloæd Sales Volume	\$2,712,826	\$244,000	+1,011.8%	\$5,587,526	\$3,413,000	+63.7%
Average Sales Price	\$387,547	\$244,000	+58.8%	\$429,810	\$568,833	-24.4%
Median Sales Price	\$325,000	\$244,000	+33.2%	\$385,000	\$514,000	-25.1%



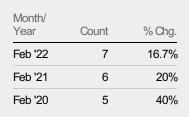


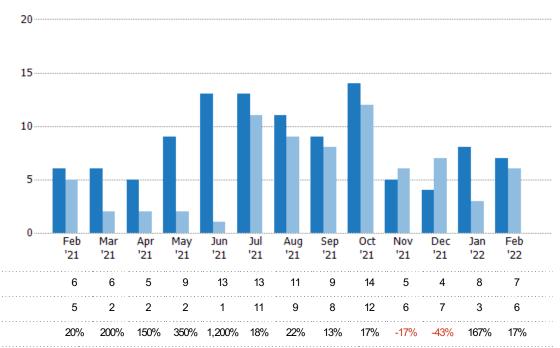


New Listings

The number of new residential listings that were added each month.







New Listing Volume

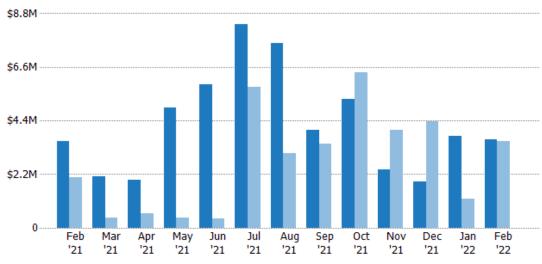
Percent Change from Prior Year

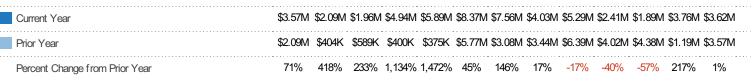
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Feb '22	\$3.62M	1.3%
Feb '21	\$3.57M	70.9%
Feb '20	\$2.09M	-29.5%



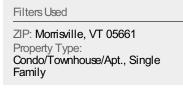






Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Feb '22	9	-55%
Feb '21	20	-50%
Feb '20	40	7.5%



Active Listing Volume

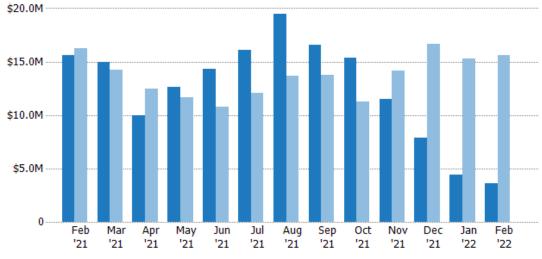
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Feb '22	\$3.64M	-76.7%
Feb '21	\$15.6M	-4%
Feb '20	\$16.3M	-15.8%









Average Listing Price

The average listing price of active residential listings at the end of each month.







Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

92%

98%

25%

22%

0%

14%

-10%

-36%

Filters Used	
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Price	% Chg.
Feb '22	\$425K	-10.1%
Feb '21	\$473K	59.1%
Feb '20	\$297K	-2.7%

Percent Change from Prior Year

\$37	5K												
\$250	0K												
\$12	5K												
	0												
	_	Mar	Apr	May '21	Jun	Jul	Aug	Sep	Oct	Nov	Dec '21		Feb '22
	Feb '21	Mar '21	Apr '21	May	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	'21	'22	'22
	Feb '21 \$473K	Mar '21 \$487K	Apr '21 \$417K	May '21	Jun '21 \$453K	Jul '21 \$425K	Aug '21 \$453K	Sep '21 \$415K	Oct '21 \$388K	Nov '21 \$350K	'21 \$350K	'22 \$420K	'22 \$425K



Current Year
Prior Year





Avg Est Value

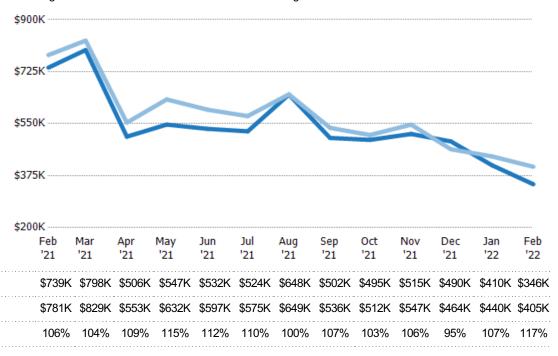
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family

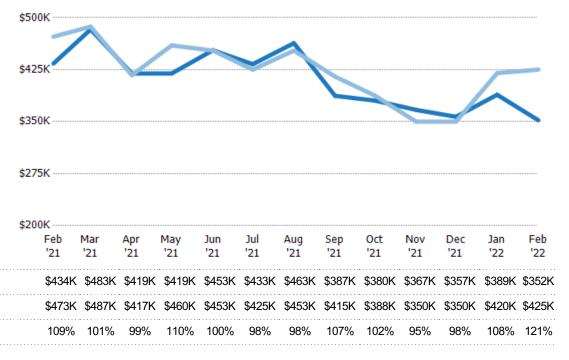


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



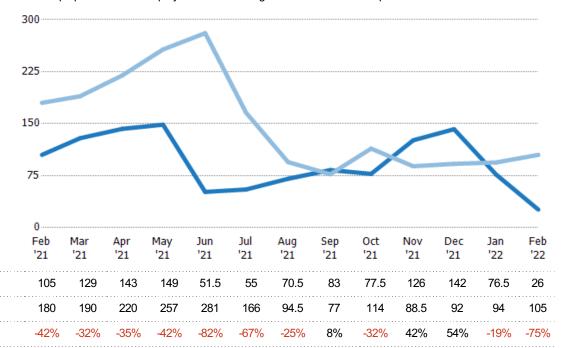
5 of 14

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Month/ Year	Days	% Chg.
Feb '22	26	-75.2%
Feb '21	105	-41.7%
Feb '20	180	17.2%



Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Feb '22	1.5	-62.5%
Feb '21	4	-90%
Feb '20	40	-78.5%

Percent Change from Prior Year

38 · · · · · · · · · · · · · · · · · · ·												
Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
4	18	9	2.86	4.8	7	4.29	4.43	7.5	1.4	1.7	0	1.5
40	11.3	4	3.57	7.33	5.25	12	3.29	2.13	2.5	2.3	2.5	4
-90%	59%	125%	-20%	-35%	33%	-64%	35%	253%	-44%	-26%	-64%	-63%

Current Year
Prior Year



Current Year

Prior Year

Change from Prior Year

Market Data Report

Absorption Rate

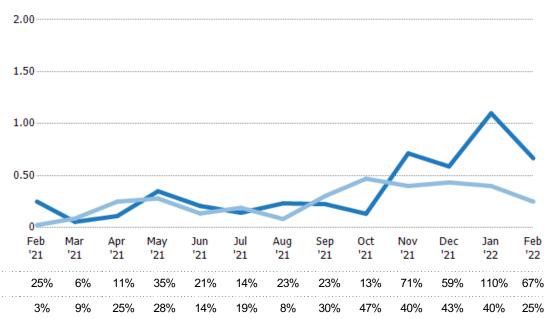
The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Feb '22	67%	-41.7%
Feb '21	25%	-22.5%
Feb '20	3%	364.8%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

-23%

3%

14%

-7%

-7%

5%

-15%

8%

34%

-31%

-15%

-70%

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



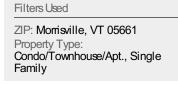
Current Year

Prior Year

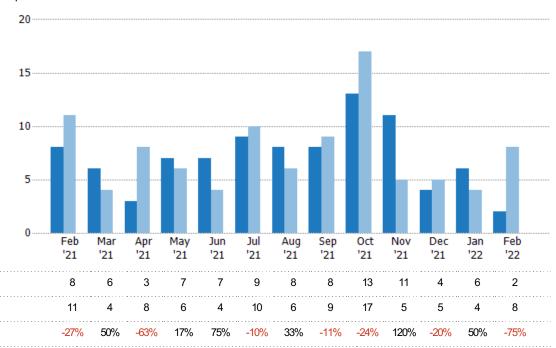
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Feb '22	2	-75%
Feb '21	8	-27.3%
Feb '20	11	-90.9%

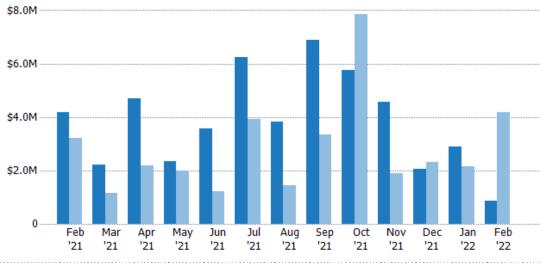


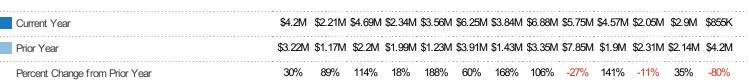
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Feb '22	\$855K	-79.6%
Feb '21	\$4.2M	30.5%
Feb '20	\$3.22M	-95.4%







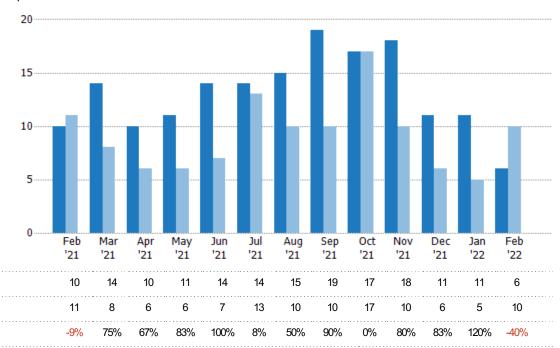


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Feb '22	6	-40%
Feb '21	10	-9.1%
Feb '20	11	-81.8%



Pending Sales Volume

Percent Change from Prior Year

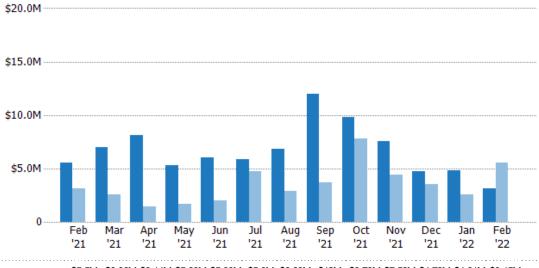
Current Year

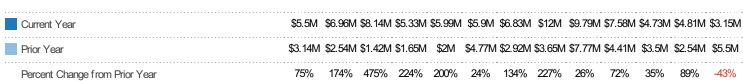
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$3.15M	-42.8%
Feb '21	\$5.5M	75.3%
Feb '20	\$3.14M	-83.6%





3/28/2022

9 of 14

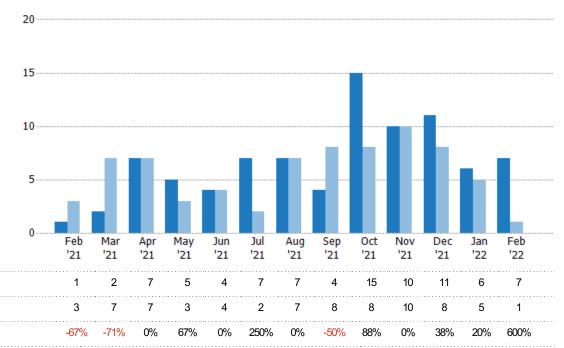


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Feb '22	7	600%
Feb '21	1	-66.7%
Feb '20	3	-66.7%



Closed Sales Volume

Percent Change from Prior Year

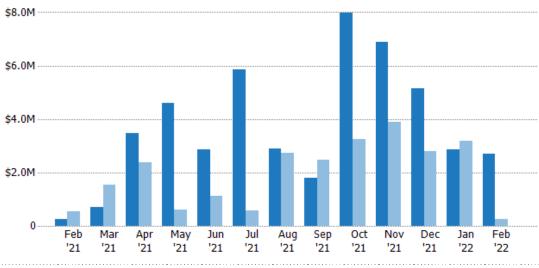
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$2.71M	1,011.8%
Feb '21	\$244K	-55.2%
Feb '20	\$545K	-37.6%



\$6.87M \$5.14M \$2.87M \$2.71M Current Year \$244K \$700K \$3.48M \$4.61M \$2.87M \$5.86M \$2.89M \$1.8M \$8M \$545K \$1.53M \$2.39M \$619K \$1.12M \$590K \$2.73M \$2.47M \$3.24M \$3.9M \$2.8M \$3.17M \$244K Prior Year

Percent Change from Prior Year

-54% 46% 645% 157% 893% 6% 76%

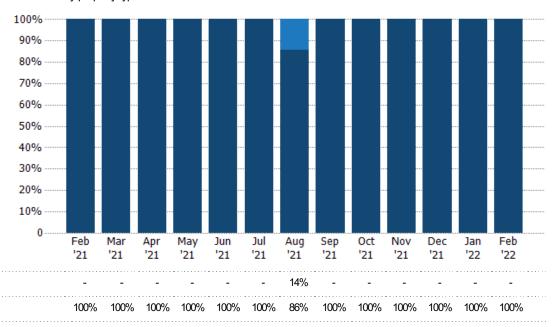




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price

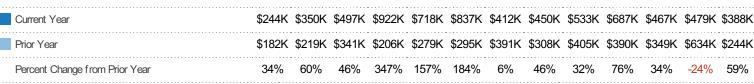
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Feb '22	\$388K	58.8%
Feb '21	\$244K	34.3%
Feb '20	\$182K	87.1%





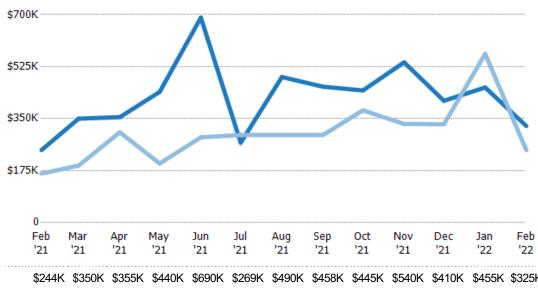


Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used	
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family	

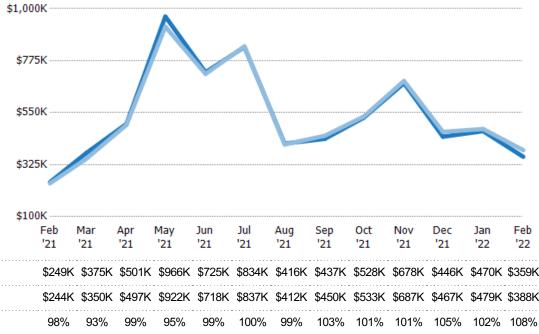
Month/		
Year	Price	% Chg.
Feb '22	\$325K	33.2%
Feb '21	\$244K	47.9%
Feb '20	\$165K	106%

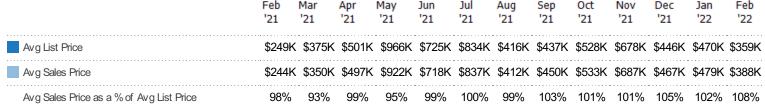


		'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'22	'22	
İ	Current Year	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K	\$458K	\$445K	\$540K	\$410K	\$455K	\$325K	
İ	Prior Year	\$165K	\$192K	\$304K	\$199K	\$287K	\$295K	\$295K	\$295K	\$378K	\$332K	\$331K	\$568K	\$244K	
	Percent Change from Prior Year	48%	82%	17%	121%	140%	-9%	66%	55%	18%	63%	24%	-20%	33%	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.







Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price vs Average Est Value

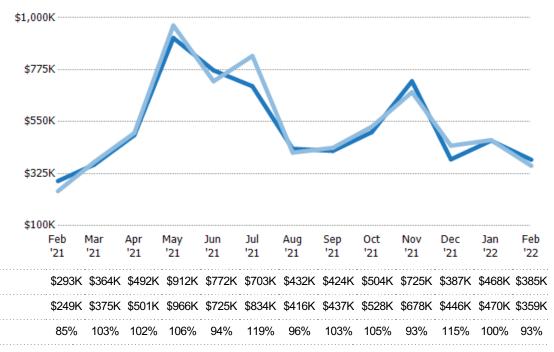
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





