

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	5	+/-	14	11	+27.3%
New Listing Volume	\$1,934,900	\$2,338,000	-17.2%	\$5,794,900	\$5,285,000	+9.6%
Active Listing Count	3	15	-80%	N/A	N/A	
Active Listing Volume	\$1,160,000	\$7,479,499	-84.5%	N/A	N/A	
Average Listing Price	\$386,667	\$498,633	-22.5%	\$536,111	\$487,288	+10%
Median Listing Price	\$335,000	\$475,000	-29.5%	\$358,333	\$475,000	-24.6%
Median Days in RPR	26	144	-81.9%	32	133.18	-76%
Months of Inventory	1	2.1	-53.3%	0.8	8.5	-90.4%
Absorption Rate	100%	46.67%	+53.3%	122.22%	11.76%	+110.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	6	-66.7%	7	15	-53.3%
New Pending Sales Volume	\$765,000	\$2,581,900	-70.4%	\$2,180,000	\$6,275,900	-65.3%
Pending Sales Count	3	14	-78.6%	N/A	N/A	
Pending Sales Volume	\$1,180,000	\$5,752,800	-79.5%	N/A	N/A	
Closed Sales Count	3	4	-25%	6	11	-45.5%
Closed Sales Volume	\$762,000	\$1,150,000	-33.7%	\$1,817,000	\$3,802,000	-52.2%
Average Sales Price	\$254,000	\$287,500	-11.7%	\$302,833	\$345,636	-12.4%
Median Sales Price	\$302,000	\$240,000	+25.8%	\$288,500	\$294,091	-1.9%

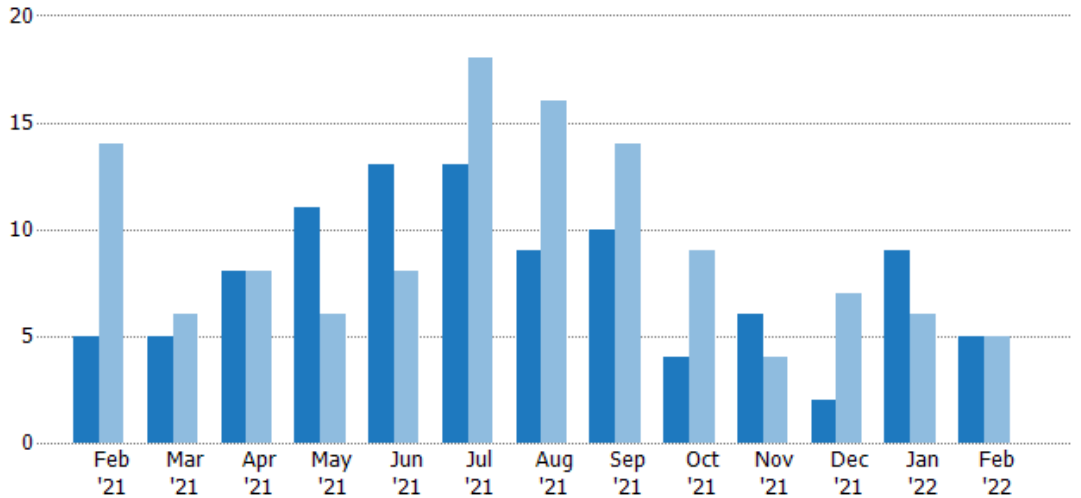
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Feb '22	5	0%
Feb '21	5	-64.3%
Feb '20	14	-42.9%



Current Year	5	5	8	11	13	13	9	10	4	6	2	9	5
Prior Year	14	6	8	6	8	18	16	14	9	4	7	6	5
Percent Change from Prior Year	-64%	-17%	0%	83%	63%	-28%	-44%	-29%	-56%	50%	-71%	50%	0%

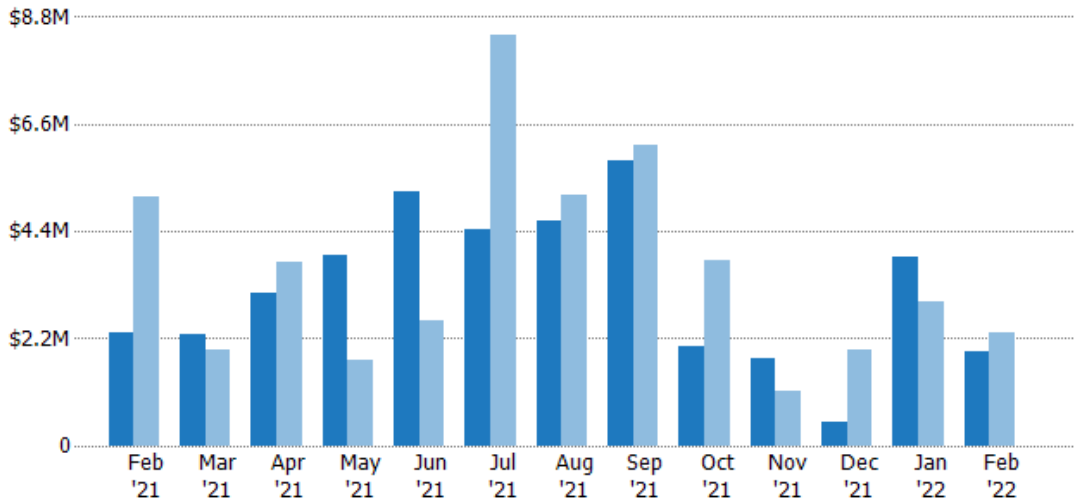
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Feb '22	\$1.93M	-17.2%
Feb '21	\$2.34M	-54.2%
Feb '20	\$5.11M	-43.1%



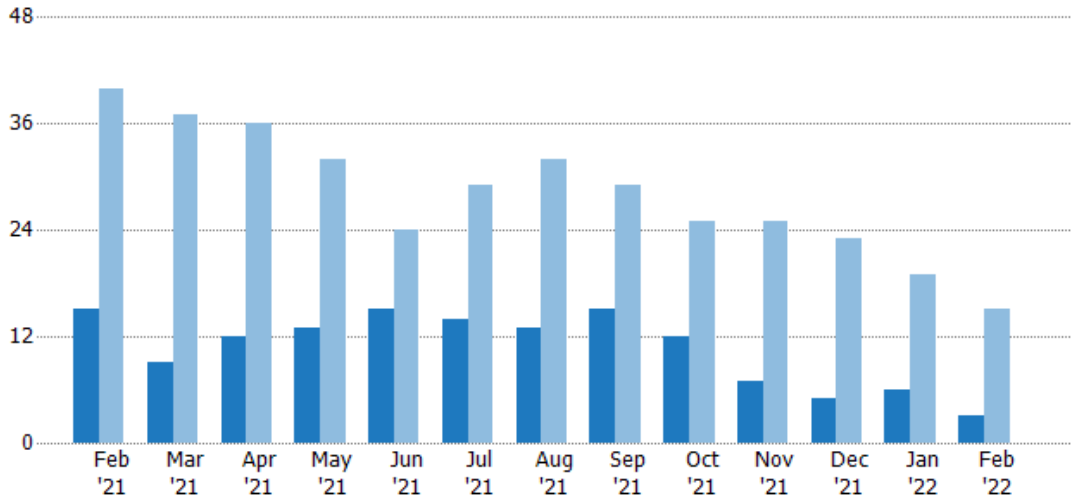
Current Year	\$2.34M	\$2.28M	\$3.15M	\$3.91M	\$5.2M	\$4.43M	\$4.61M	\$5.86M	\$2.03M	\$1.79M	\$494K	\$3.86M	\$1.93M
Prior Year	\$5.11M	\$1.97M	\$3.77M	\$1.78M	\$2.58M	\$8.42M	\$5.14M	\$6.16M	\$3.79M	\$1.11M	\$1.96M	\$2.95M	\$2.34M
Percent Change from Prior Year	-54%	16%	-16%	120%	101%	-47%	-10%	-5%	-46%	61%	-75%	31%	-17%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



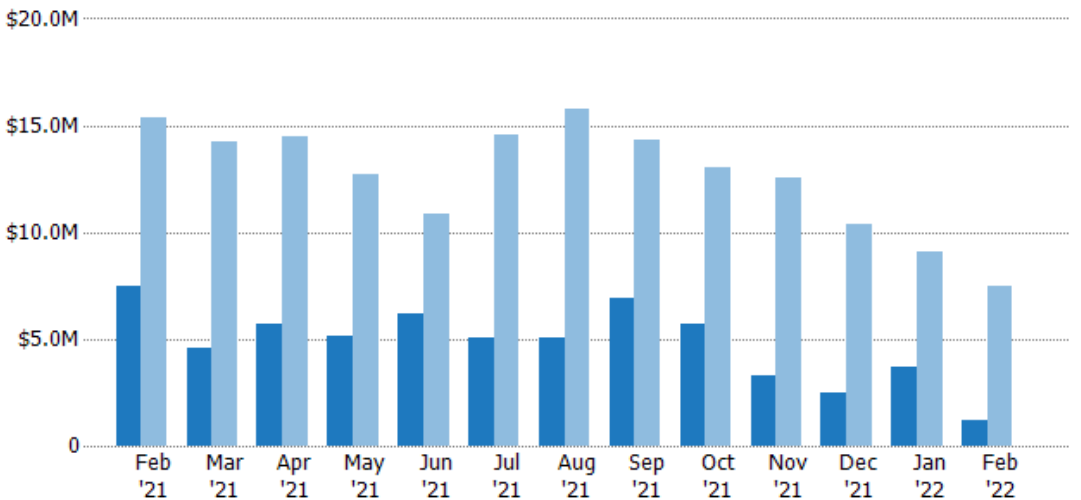
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '21	15	40	-63%
Mar '21	9	37	-76%
Apr '21	12	36	-67%
May '21	13	32	-59%
Jun '21	15	24	-38%
Jul '21	14	29	-52%
Aug '21	13	32	-59%
Sep '21	15	29	-48%
Oct '21	12	25	-52%
Nov '21	7	25	-72%
Dec '21	5	23	-78%
Jan '22	6	19	-68%
Feb '22	3	15	-80%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '21	\$7.48M	\$15.3M	-51%
Mar '21	\$4.59M	\$14.3M	-68%
Apr '21	\$5.7M	\$14.5M	-61%
May '21	\$5.16M	\$12.7M	-59%
Jun '21	\$6.22M	\$10.8M	-43%
Jul '21	\$5.02M	\$14.5M	-65%
Aug '21	\$5.04M	\$15.7M	-68%
Sep '21	\$6.91M	\$14.3M	-52%
Oct '21	\$5.74M	\$13M	-56%
Nov '21	\$3.3M	\$12.5M	-74%
Dec '21	\$2.46M	\$10.4M	-76%
Jan '22	\$3.67M	\$9.09M	-60%
Feb '22	\$1.16M	\$7.48M	-84%

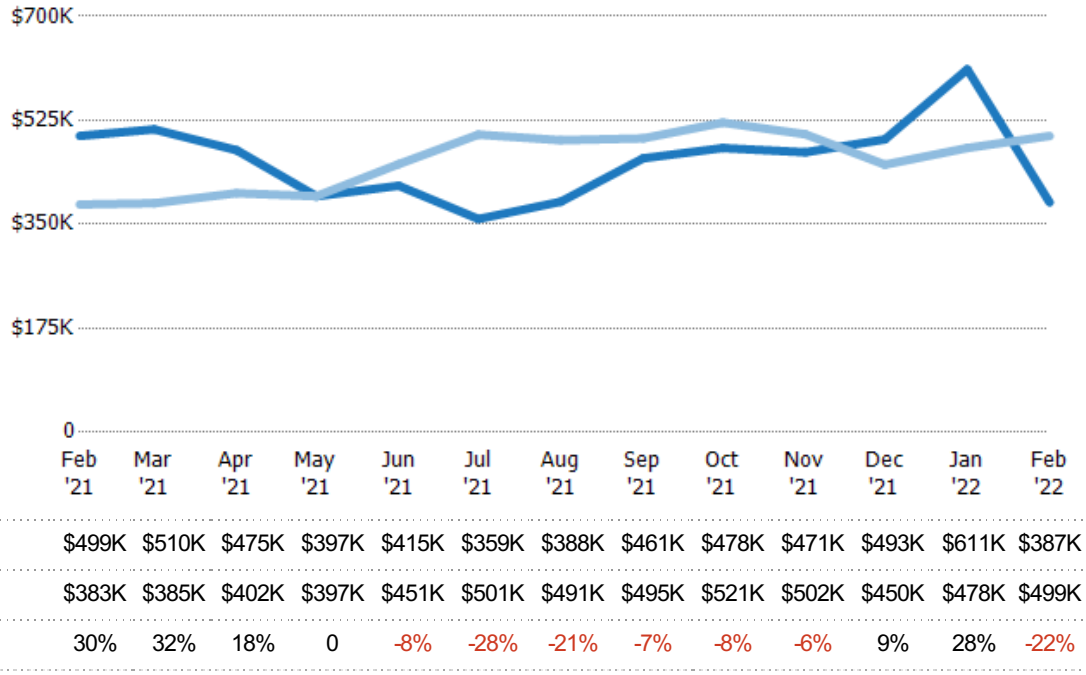
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$387K	-22.5%
Feb '21	\$499K	30.1%
Feb '20	\$383K	15.2%



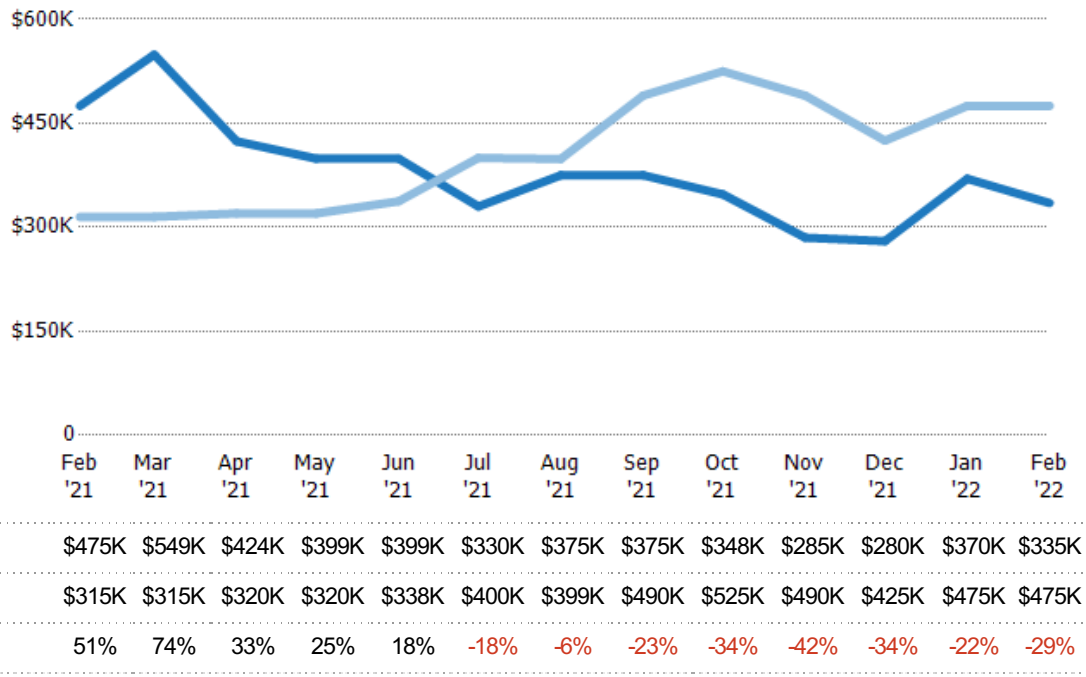
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$335K	-29.5%
Feb '21	\$475K	50.8%
Feb '20	\$315K	12.4%

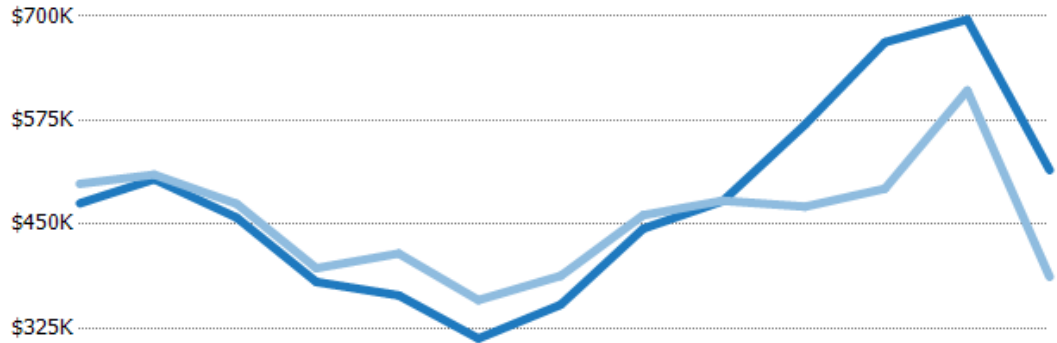


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



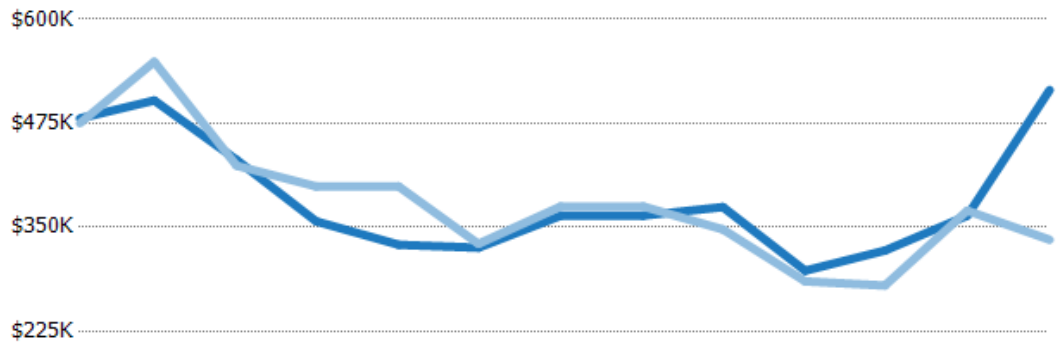
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$475K	\$504K	\$458K	\$381K	\$365K	\$313K	\$353K	\$445K	\$478K	\$570K	\$669K	\$696K	\$515K
Avg Listing Price	\$499K	\$510K	\$475K	\$397K	\$415K	\$359K	\$388K	\$461K	\$478K	\$471K	\$493K	\$611K	\$387K
Avg Listing Price as a % of Avg Est Value	105%	101%	104%	104%	114%	115%	110%	104%	100%	83%	74%	88%	75%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$481K	\$502K	\$431K	\$357K	\$329K	\$325K	\$364K	\$364K	\$374K	\$298K	\$322K	\$364K	\$515K
Median Listing Price	\$475K	\$549K	\$424K	\$399K	\$399K	\$330K	\$375K	\$375K	\$348K	\$285K	\$280K	\$370K	\$335K
Med Listing Price as a % of Med Est Value	99%	109%	98%	112%	121%	101%	103%	103%	93%	96%	87%	102%	65%

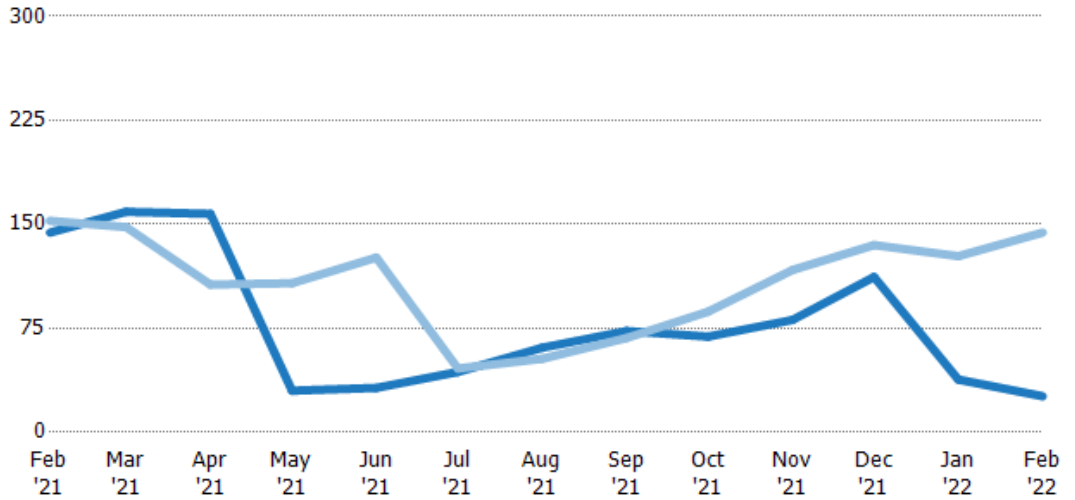
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '22	26	-81.9%
Feb '21	144	-5.6%
Feb '20	153	36.1%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	144	159	158	30	32	43.5	61	73	69	81	112	38	26
Prior Year	153	148	107	108	126	46	53	68	87	117	135	127	144
Percent Change from Prior Year	-6%	7%	48%	-72%	-75%	-5%	15%	7%	-21%	-31%	-17%	-70%	-82%

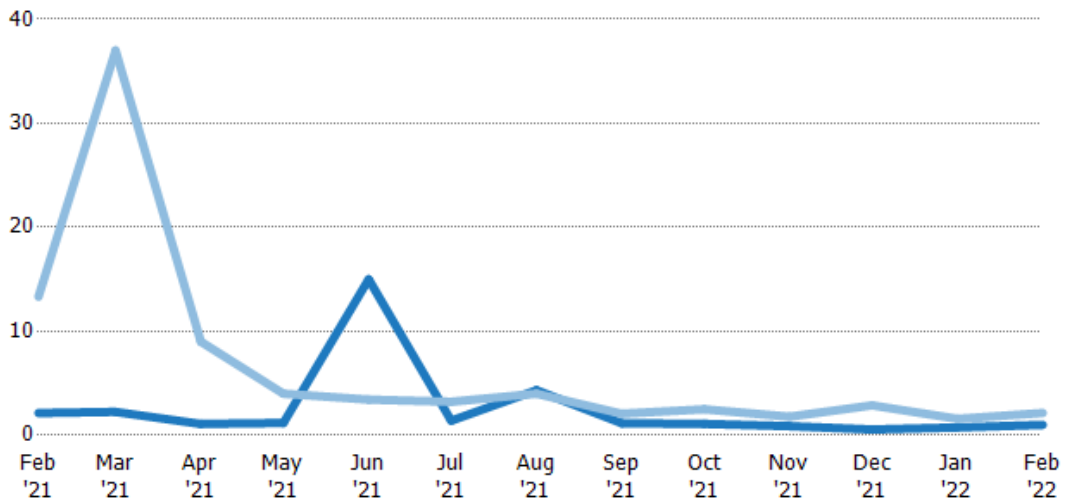
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '22	1	-53.3%
Feb '21	2.14	-83.9%
Feb '20	13.3	-55%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	2.14	2.25	1.09	1.18	15	1.4	4.33	1.15	1.09	0	0	0	1
Prior Year	13.3	37	9	4	3.43	3.22	4	2.07	2.5	1.79	2.88	1.58	2.14
Percent Change from Prior Year	-84%	-94%	-88%	-70%	338%	-57%	8%	-44%	-56%	-51%	-81%	-53%	-53%

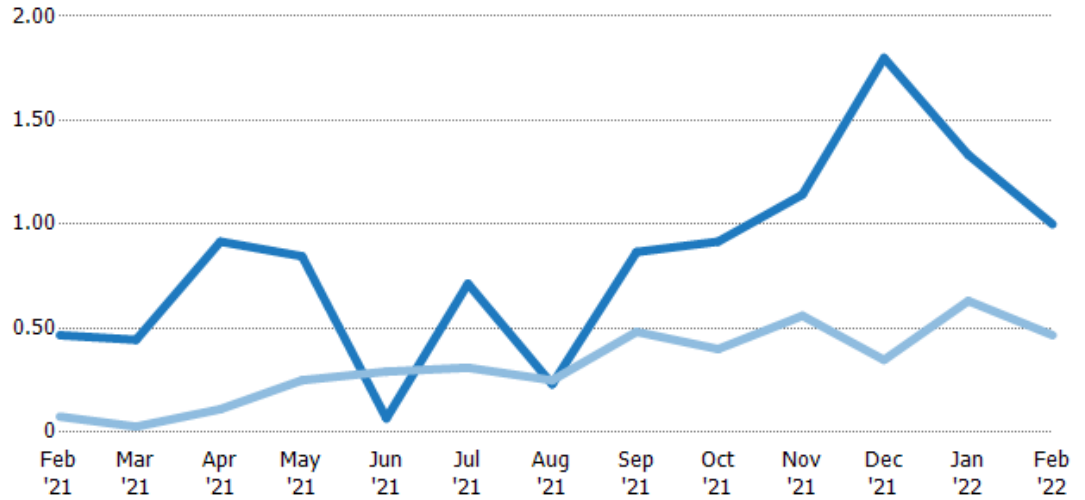
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '22	100%	-53.3%
Feb '21	47%	-39.2%
Feb '20	8%	122.1%



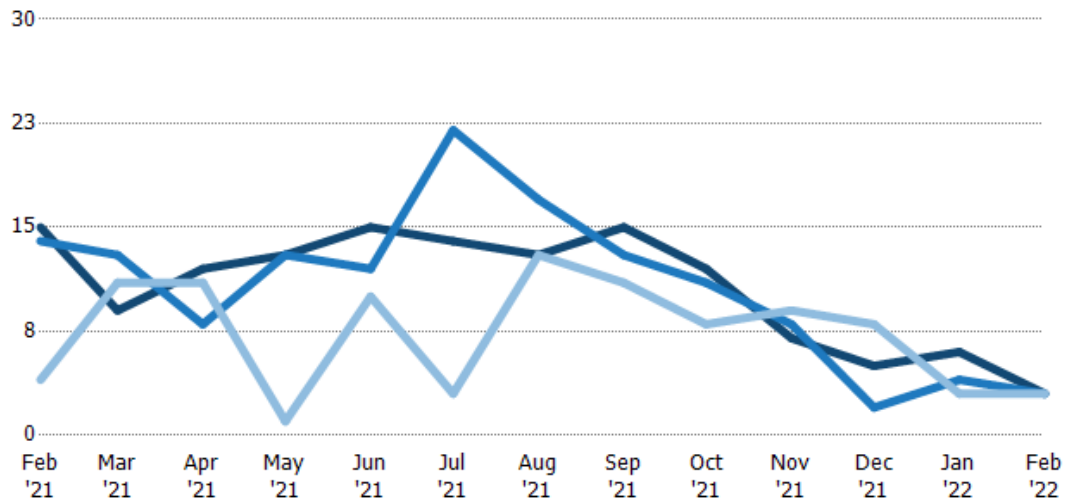
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	47%	44%	92%	85%	7%	71%	23%	87%	92%	114%	180%	133%	100%
Prior Year	8%	3%	11%	25%	29%	31%	25%	48%	40%	56%	35%	63%	47%
Change from Prior Year	-39%	-42%	-81%	-60%	23%	-40%	2%	-38%	-52%	-58%	-145%	-70%	-53%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



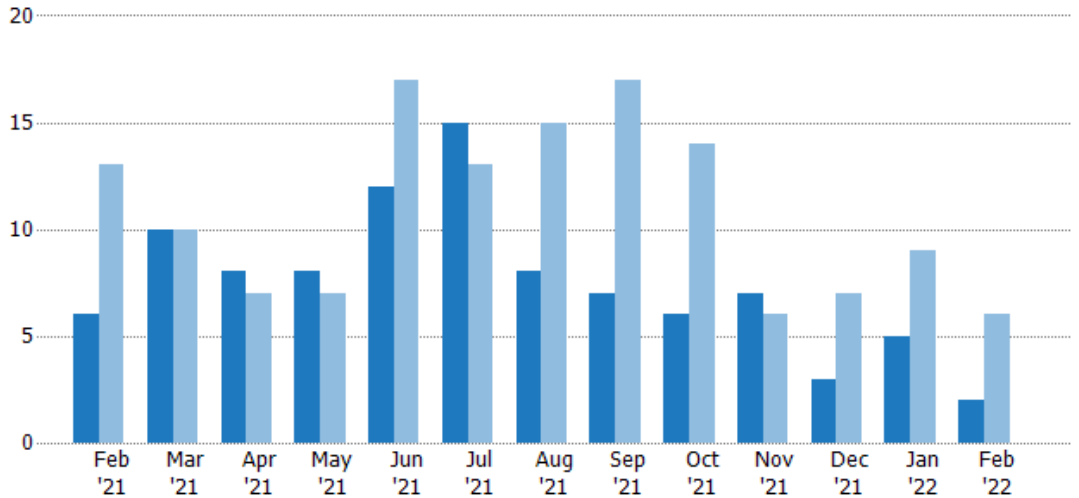
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	15	9	12	13	15	14	13	15	12	7	5	6	3
Pending	14	13	8	13	12	22	17	13	11	8	2	4	3
Sold	4	11	11	1	10	3	13	11	8	9	8	3	3

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	2	-66.7%
Feb '21	6	-53.8%
Feb '20	13	-23.1%

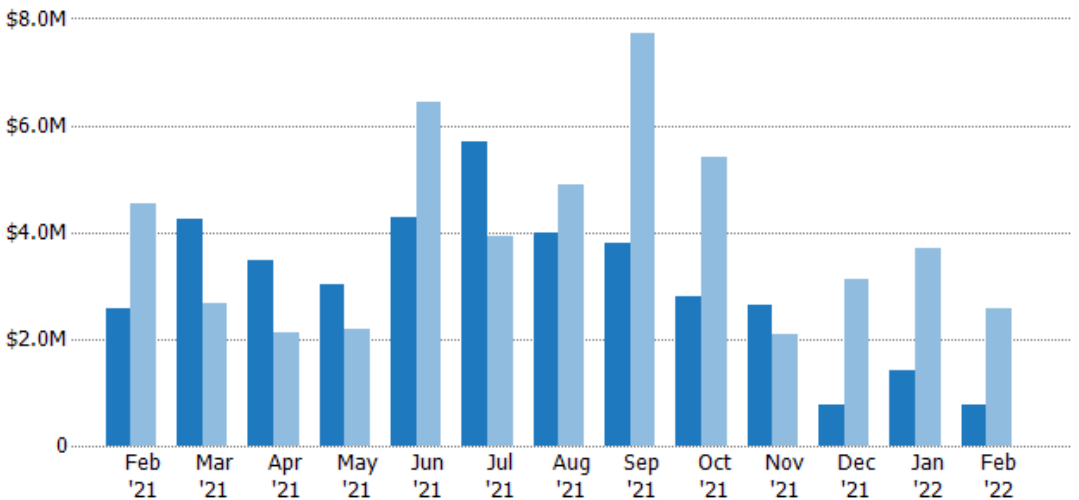
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	6	10	8	8	12	15	8	7	6	7	3	5	2
Prior Year	13	10	7	7	17	13	15	17	14	6	7	9	6
Percent Change from Prior Year	-54%	0%	14%	14%	-29%	15%	-47%	-59%	-57%	17%	-57%	-44%	-67%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$765K	-70.4%
Feb '21	\$2.58M	-43%
Feb '20	\$4.53M	-30.5%

	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$2.58M	\$4.25M	\$3.48M	\$3.01M	\$4.28M	\$5.71M	\$3.98M	\$3.79M	\$2.8M	\$2.65M	\$779K	\$1.42M	\$765K
Prior Year	\$4.53M	\$2.68M	\$2.12M	\$2.19M	\$6.42M	\$3.93M	\$4.87M	\$7.73M	\$5.41M	\$2.1M	\$3.12M	\$3.69M	\$2.58M
Percent Change from Prior Year	-43%	59%	64%	38%	-33%	45%	-18%	-51%	-48%	26%	-75%	-62%	-70%



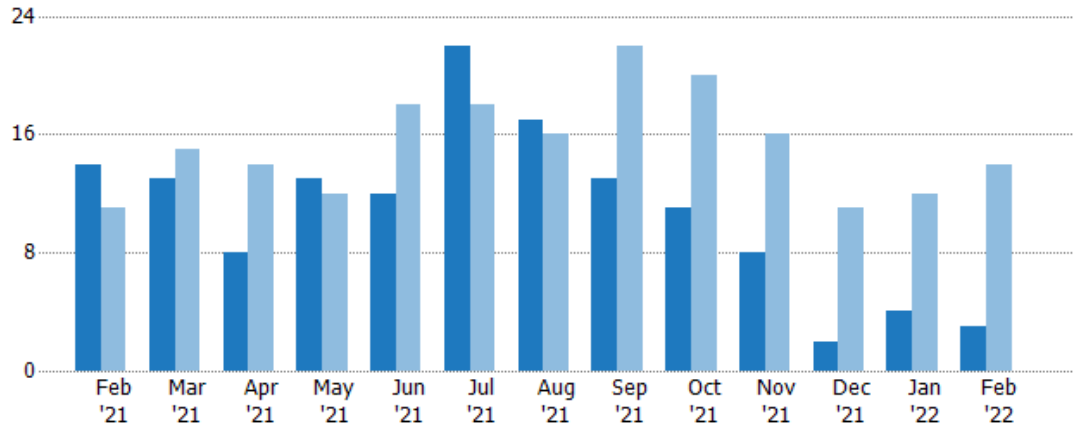
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	3	-78.6%
Feb '21	14	27.3%
Feb '20	11	18.2%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	14	13	8	13	12	22	17	13	11	8	2	4	3
Prior Year	11	15	14	12	18	18	16	22	20	16	11	12	14
Percent Change from Prior Year	27%	-13%	-43%	8%	-33%	22%	6%	-41%	-45%	-50%	-82%	-67%	-79%

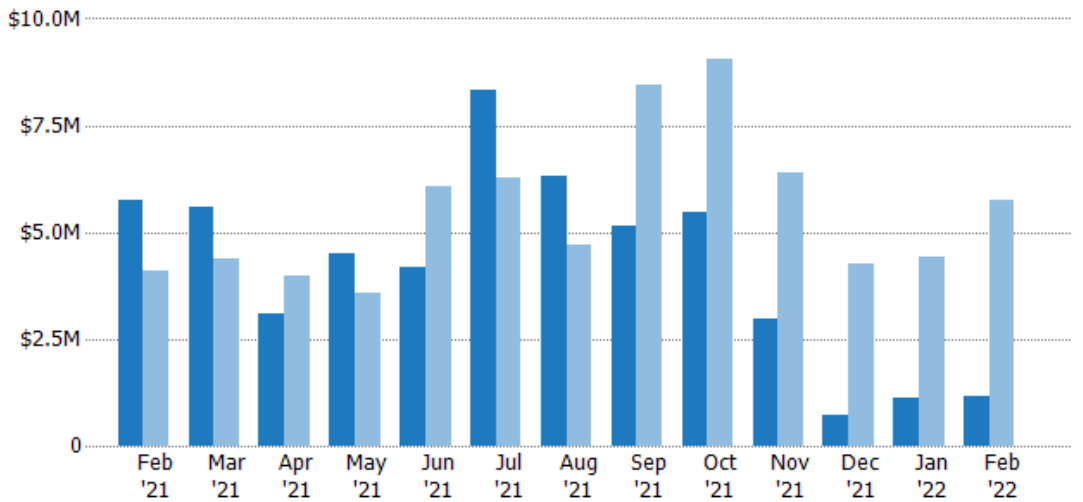
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.18M	-79.5%
Feb '21	\$5.75M	40.8%
Feb '20	\$4.08M	-4.4%



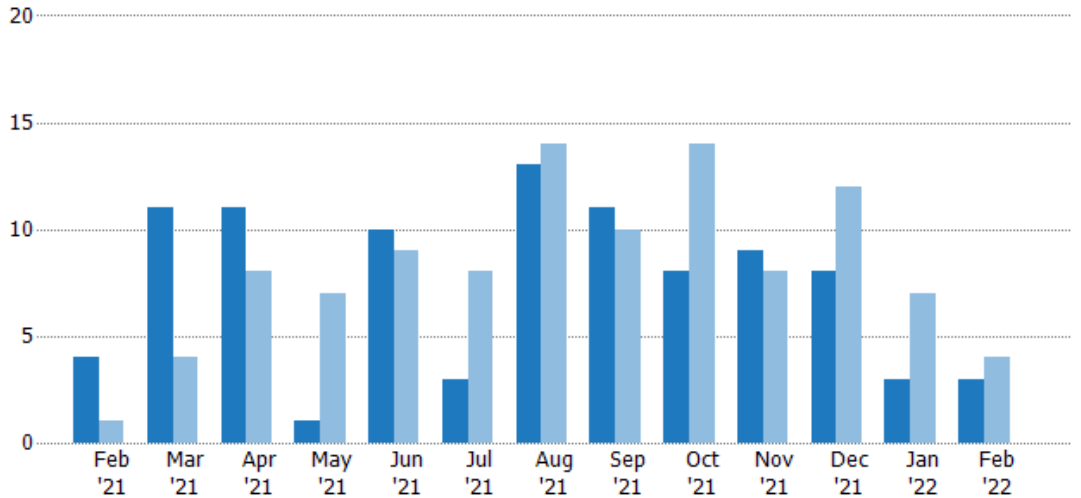
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$5.75M	\$5.6M	\$3.08M	\$4.52M	\$4.18M	\$8.32M	\$6.31M	\$5.16M	\$5.48M	\$2.95M	\$724K	\$1.14M	\$1.18M
Prior Year	\$4.08M	\$4.37M	\$3.99M	\$3.56M	\$6.05M	\$6.29M	\$4.72M	\$8.45M	\$9.05M	\$6.4M	\$4.25M	\$4.4M	\$5.75M
Percent Change from Prior Year	41%	28%	-23%	27%	-31%	32%	34%	-39%	-39%	-54%	-83%	-74%	-79%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	3	-25%
Feb '21	4	300%
Feb '20	1	400%

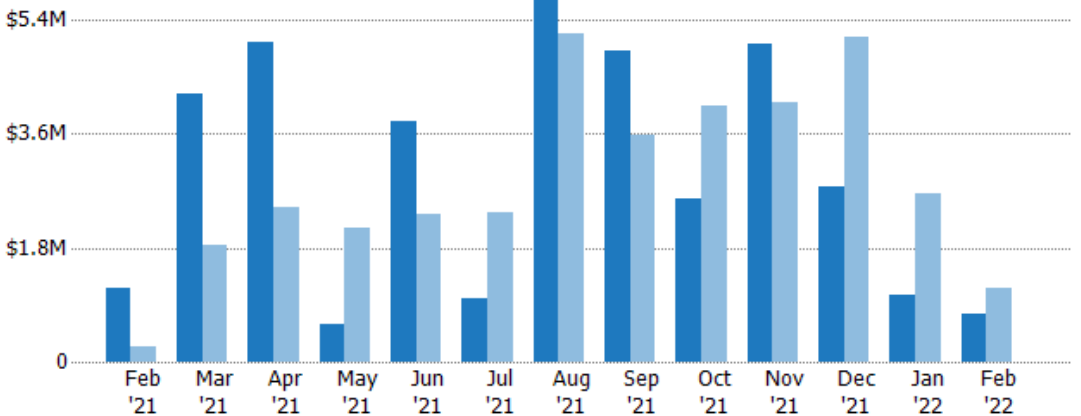
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	4	11	11	1	10	3	13	11	8	9	8	3	3
Prior Year	1	4	8	7	9	8	14	10	14	8	12	7	4
Percent Change from Prior Year	300%	175%	38%	-86%	11%	-63%	-7%	10%	-43%	13%	-33%	-57%	-25%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$762K	-33.7%
Feb '21	\$1.15M	379.2%
Feb '20	\$240K	460.4%

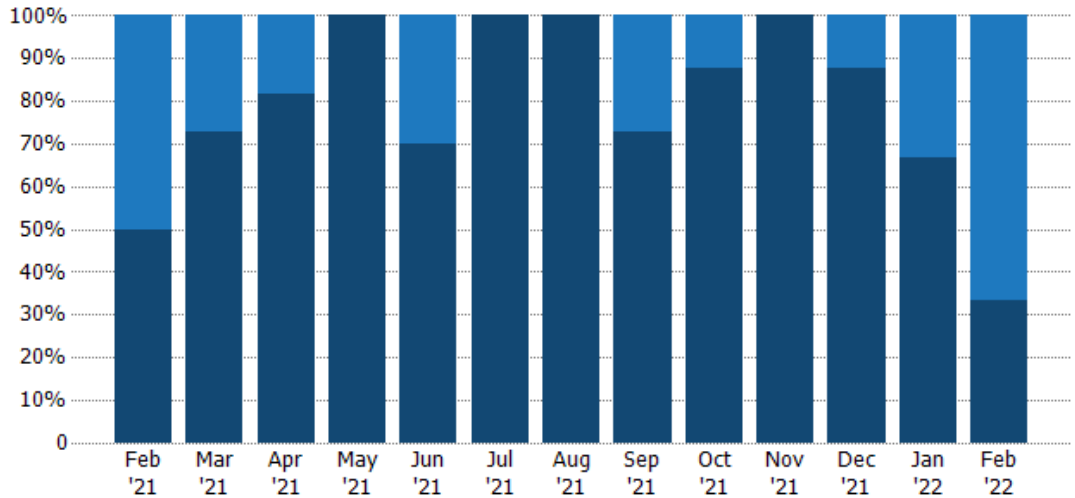
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$1.15M	\$4.23M	\$5.03M	\$583K	\$3.8M	\$987K	\$6.14M	\$4.9M	\$2.56M	\$5.01M	\$2.77M	\$1.06M	\$762K
Prior Year	\$240K	\$1.84M	\$2.44M	\$2.11M	\$2.33M	\$2.35M	\$5.18M	\$3.59M	\$4.05M	\$4.08M	\$5.12M	\$2.65M	\$1.15M
Percent Change from Prior Year	379%	130%	106%	-72%	63%	-58%	19%	36%	-37%	23%	-46%	-60%	-34%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



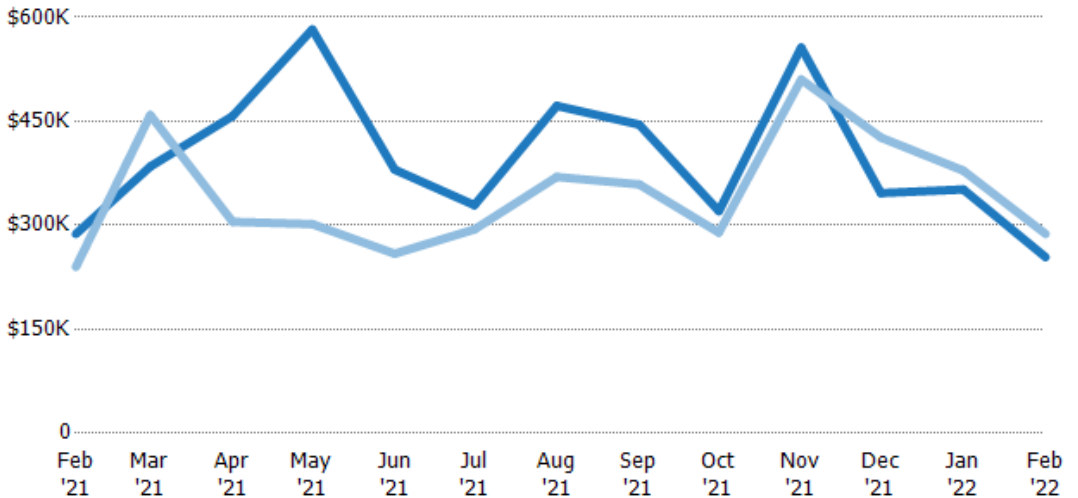
Condo/Townhouse	50%	27%	18%	-	30%	-	-	27%	13%	-	13%	33%	67%
Single Family Residence	50%	73%	82%	100%	70%	100%	100%	73%	88%	100%	88%	67%	33%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$288K	\$385K	\$458K	\$583K	\$380K	\$329K	\$472K	\$445K	\$321K	\$556K	\$346K	\$352K	\$254K
Prior Year	\$240K	\$459K	\$305K	\$302K	\$259K	\$294K	\$370K	\$359K	\$290K	\$510K	\$427K	\$379K	\$288K
Percent Change from Prior Year	20%	-16%	50%	93%	47%	12%	28%	24%	11%	9%	-19%	-7%	-12%

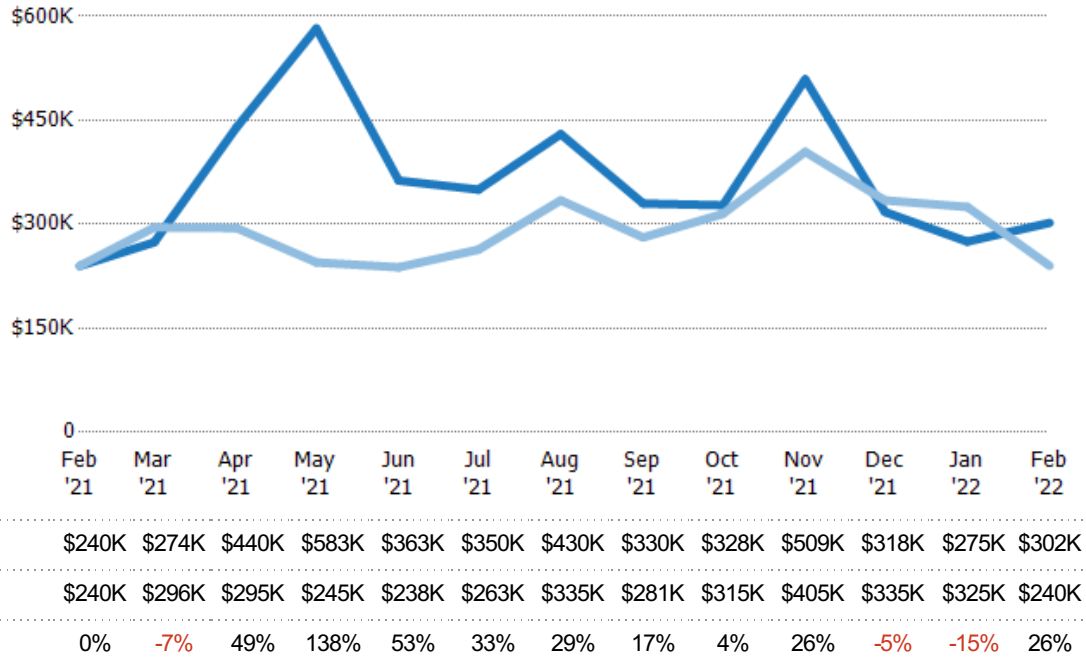
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$302K	25.8%
Feb '21	\$240K	0%
Feb '20	\$240K	-8.3%

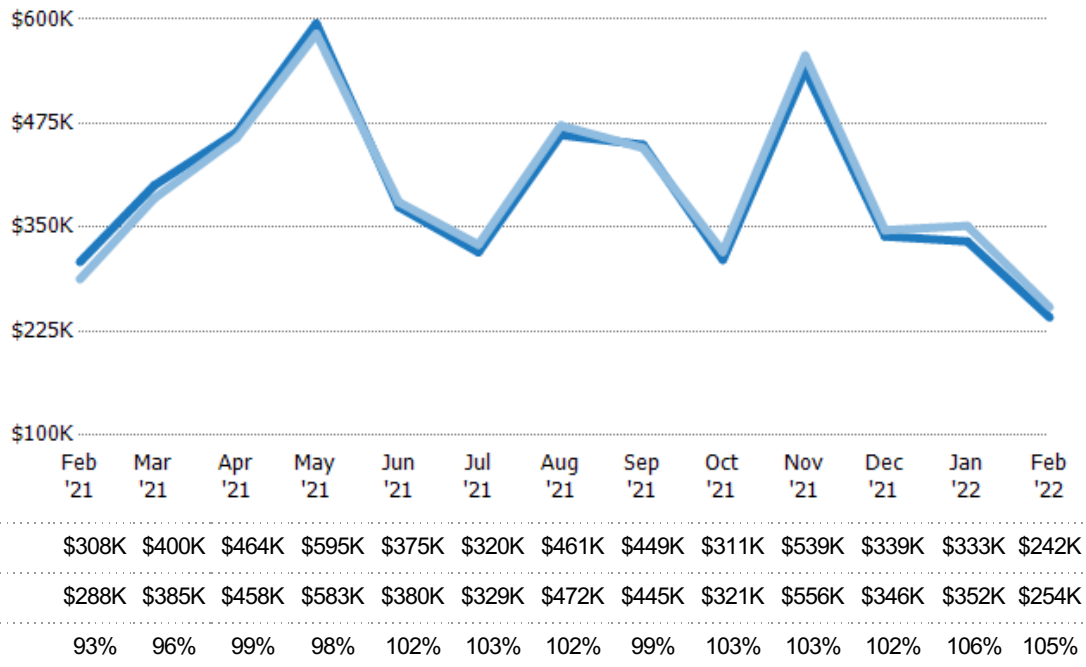


## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

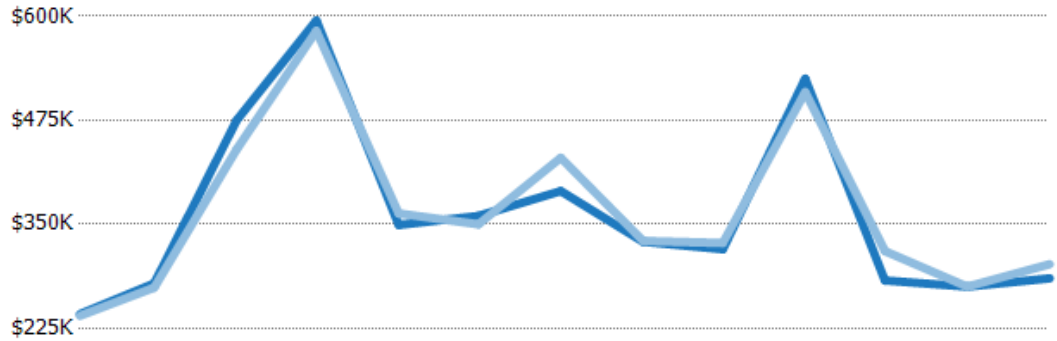


## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



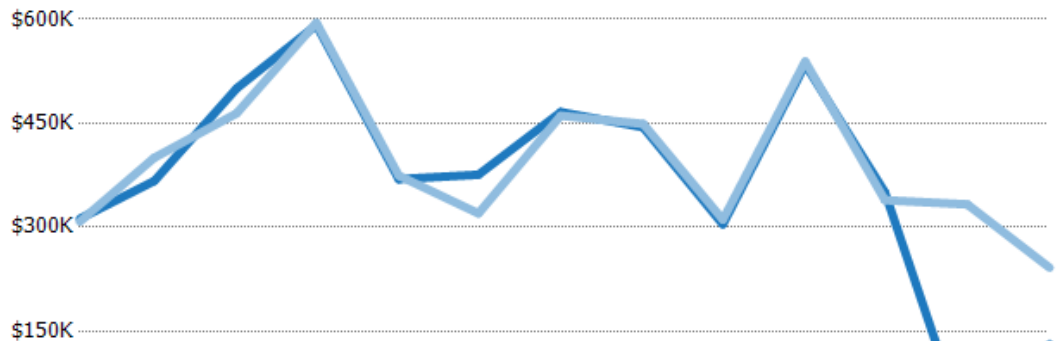
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$242K	\$279K	\$475K	\$595K	\$349K	\$360K	\$390K	\$329K	\$320K	\$525K	\$283K	\$275K	\$285K
Median Sales Price	\$240K	\$274K	\$440K	\$583K	\$363K	\$350K	\$430K	\$330K	\$328K	\$509K	\$318K	\$275K	\$302K
Med Sales Price as a % of Med List Price	99%	98%	93%	98%	104%	97%	110%	100%	102%	97%	112%	100%	106%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



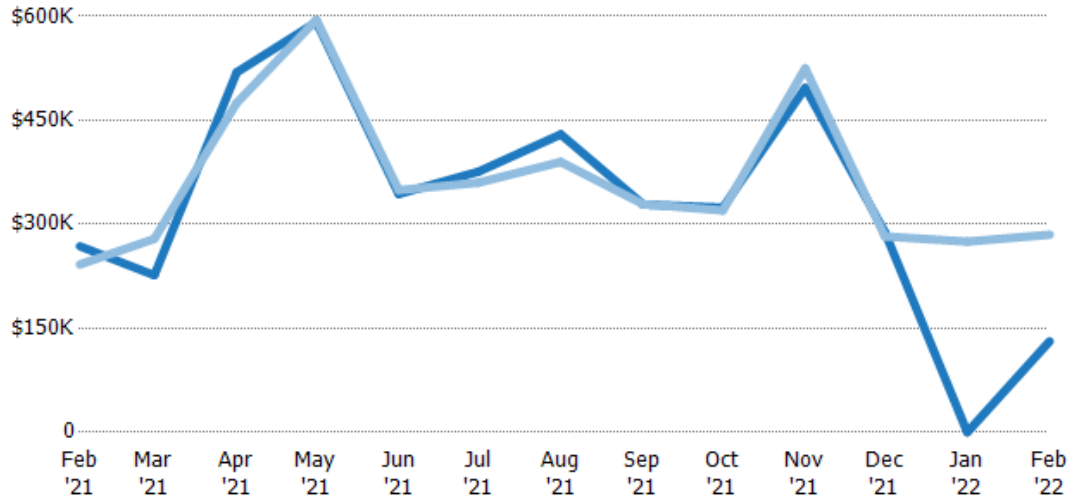
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$312K	\$367K	\$500K	\$592K	\$369K	\$376K	\$466K	\$444K	\$304K	\$535K	\$350K	\$0	\$131K
Avg Sales Price	\$308K	\$400K	\$464K	\$595K	\$375K	\$320K	\$461K	\$449K	\$311K	\$539K	\$339K	\$333K	\$242K
Avg Sales Price as a % of Avg Est Value	99%	109%	93%	101%	101%	85%	99%	101%	102%	101%	97%	100%	184%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$268K	\$226K	\$519K	\$592K	\$344K	\$376K	\$430K	\$329K	\$324K	\$497K	\$289K	\$0	\$131K
Median Sales Price	\$242K	\$279K	\$475K	\$595K	\$349K	\$360K	\$390K	\$329K	\$320K	\$525K	\$283K	\$275K	\$285K
Med Sales Price as a % of Med Est Value	90%	123%	92%	101%	102%	96%	91%	100%	99%	106%	98%	100%	217%