

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

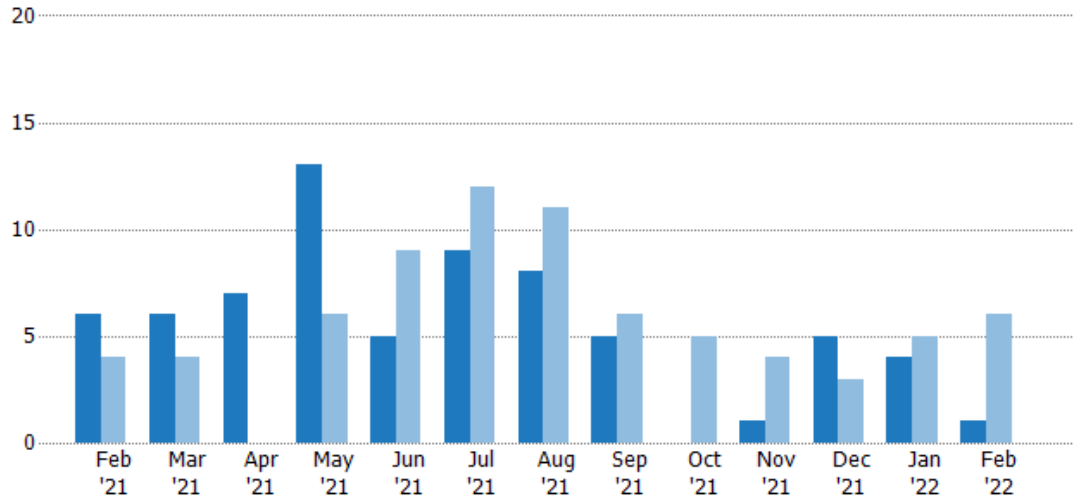
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	6	-83.3%	5	11	-54.5%
New Listing Volume	\$250,000	\$950,950	-73.7%	\$1,156,000	\$2,762,350	-58.2%
Active Listing Count	2	11	-81.8%	N/A	N/A	
Active Listing Volume	\$629,000	\$2,527,850	-75.1%	N/A	N/A	
Average Listing Price	\$314,500	\$229,805	+36.9%	\$229,480	\$260,216	-11.8%
Median Listing Price	\$314,500	\$198,000	+58.8%	\$254,820	\$198,500	+28.4%
Median Days in RPR	101	76	+32.9%	101	106.67	-5.3%
Months of Inventory	-	2.8	-	1.7	2.8	-39.4%
Absorption Rate	-	36.36%	-36.4%	60%	36.36%	+23.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	-	5	-	7	10	-30%
New Pending Sales Volume	-	\$1,615,000	-	\$1,790,000	\$3,531,400	-49.3%
Pending Sales Count	5	12	-58.3%	N/A	N/A	
Pending Sales Volume	\$1,646,000	\$3,485,400	-52.8%	N/A	N/A	
Closed Sales Count	5	2	+150%	5	6	-16.7%
Closed Sales Volume	\$783,000	\$675,000	+16%	\$783,000	\$1,475,499	-46.9%
Average Sales Price	\$156,600	\$337,500	-53.6%	\$156,600	\$245,917	-36.3%
Median Sales Price	\$150,000	\$337,500	-55.6%	\$150,000	\$265,333	-43.5%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



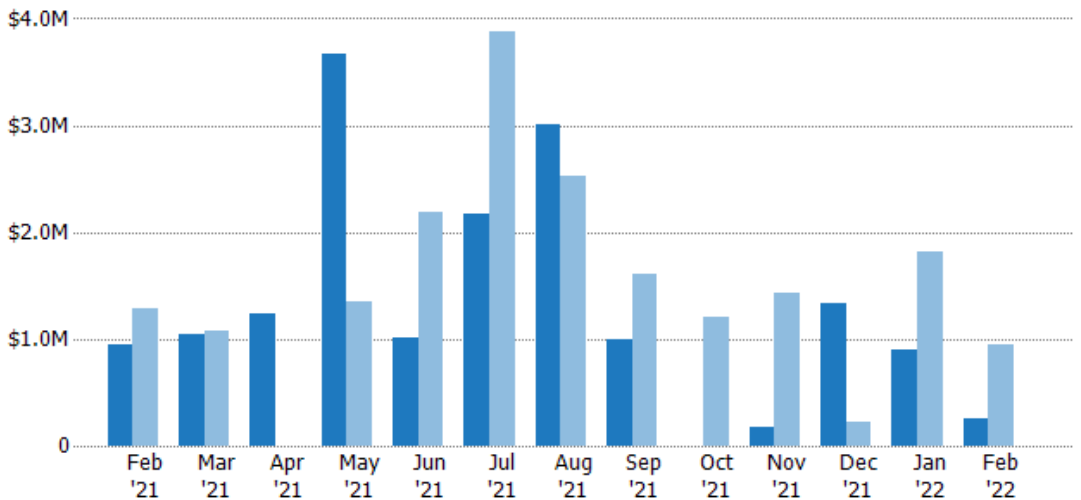
Current Year	6	6	7	13	5	9	8	5	-	1	5	4	1
Prior Year	4	4	-	6	9	12	11	6	5	4	3	5	6
Percent Change from Prior Year	50%	50%	100%	117%	-44%	-25%	-27%	-17%	-100%	-75%	67%	-20%	-83%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



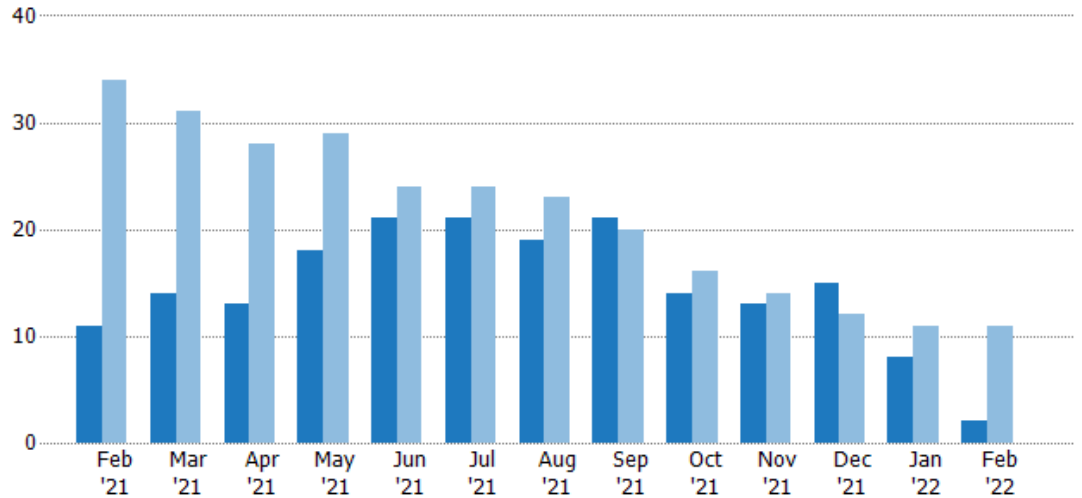
Current Year	\$951K	\$1.04M	\$1.23M	\$3.66M	\$1.01M	\$2.17M	\$3M	\$1M	-	\$180K	\$1.33M	\$906K	\$250K
Prior Year	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M	\$3.89M	\$2.53M	\$1.61M	\$1.21M	\$1.43M	\$226K	\$1.81M	\$951K
Percent Change from Prior Year	-26%	-3%	100%	172%	-54%	-44%	19%	-38%	-100%	-87%	486%	-50%	-74%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	2	-81.8%
Feb '21	11	-67.6%
Feb '20	34	-11.8%

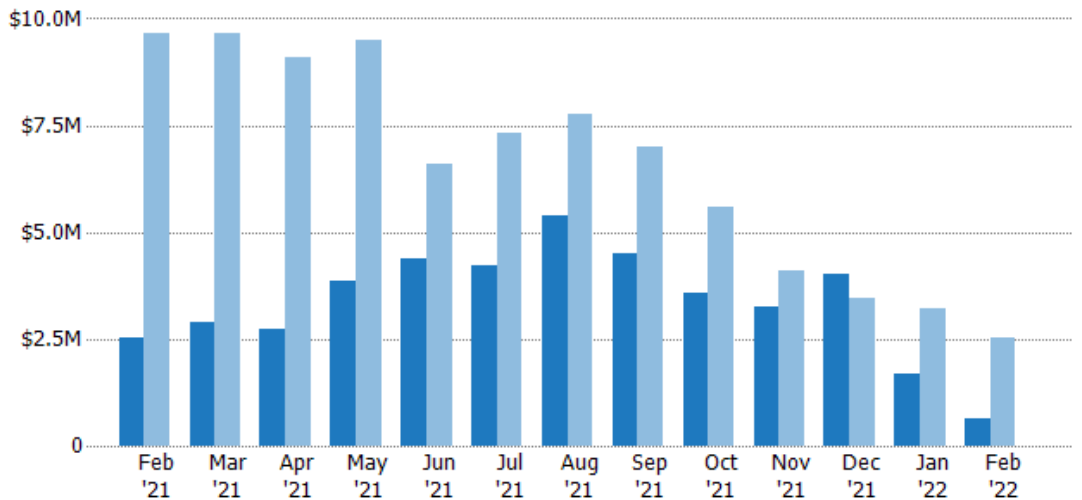
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	11	14	13	18	21	21	19	21	14	13	15	8	2
Prior Year	34	31	28	29	24	24	23	20	16	14	12	11	11
Percent Change from Prior Year	-68%	-55%	-54%	-38%	-13%	-13%	-17%	5%	-13%	-7%	25%	-27%	-82%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$629K	-75.1%
Feb '21	\$2.53M	-73.8%
Feb '20	\$9.66M	-20.1%

	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$2.53M	\$2.88M	\$2.75M	\$3.88M	\$4.37M	\$4.22M	\$5.4M	\$4.52M	\$3.58M	\$3.25M	\$4.03M	\$1.67M	\$629K
Prior Year	\$9.66M	\$9.67M	\$9.1M	\$9.5M	\$6.61M	\$7.31M	\$7.75M	\$7M	\$5.6M	\$4.09M	\$3.44M	\$3.2M	\$2.53M
Percent Change from Prior Year	-74%	-70%	-70%	-59%	-34%	-42%	-30%	-35%	-36%	-20%	17%	-48%	-75%

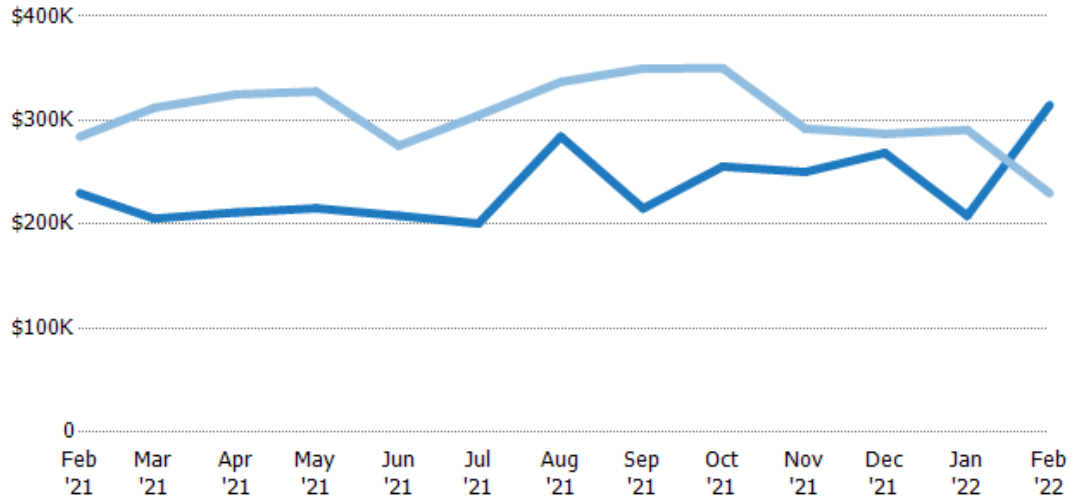
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$315K	36.9%
Feb '21	\$230K	-19.1%
Feb '20	\$284K	-9.4%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$230K	\$205K	\$211K	\$215K	\$208K	\$201K	\$284K	\$215K	\$256K	\$250K	\$269K	\$208K	\$315K
Prior Year	\$284K	\$312K	\$325K	\$328K	\$275K	\$305K	\$337K	\$350K	\$350K	\$292K	\$287K	\$291K	\$230K
Percent Change from Prior Year	-19%	-34%	-35%	-34%	-24%	-34%	-16%	-38%	-27%	-14%	-6%	-28%	37%

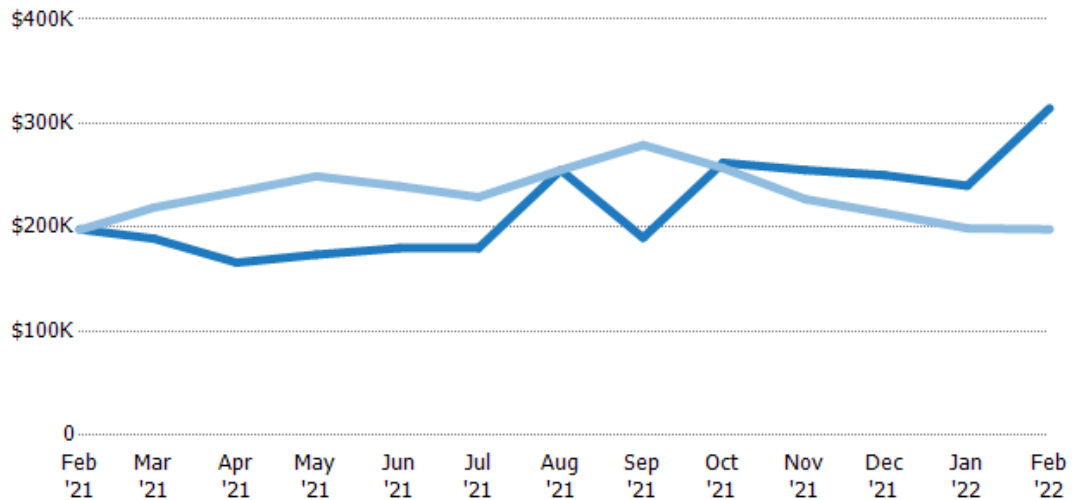
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$315K	58.8%
Feb '21	\$198K	0.3%
Feb '20	\$197K	-26.6%



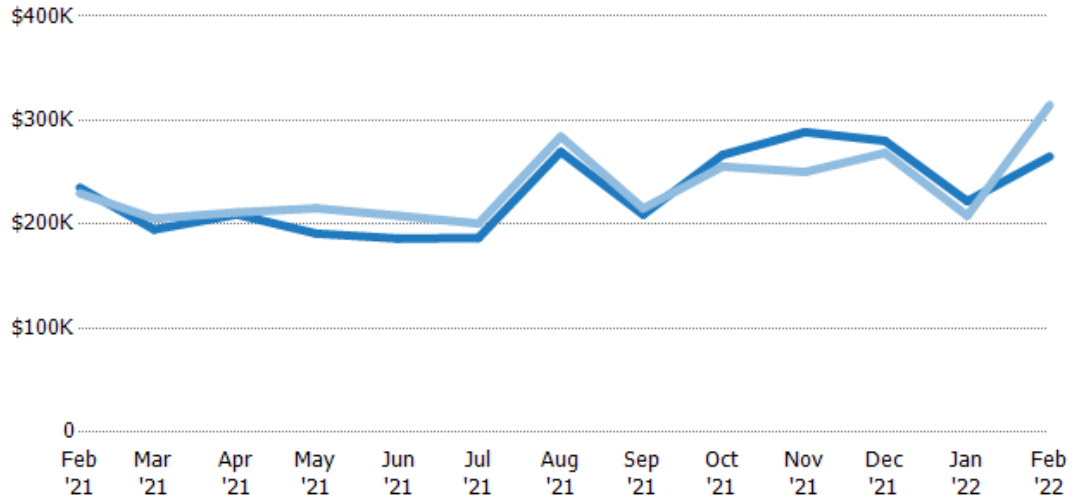
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$198K	\$189K	\$166K	\$174K	\$180K	\$180K	\$255K	\$190K	\$262K	\$255K	\$250K	\$240K	\$315K
Prior Year	\$197K	\$219K	\$234K	\$249K	\$240K	\$229K	\$255K	\$279K	\$257K	\$227K	\$214K	\$199K	\$198K
Percent Change from Prior Year	0%	-14%	-29%	-30%	-25%	-21%	0%	-32%	2%	12%	17%	21%	59%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



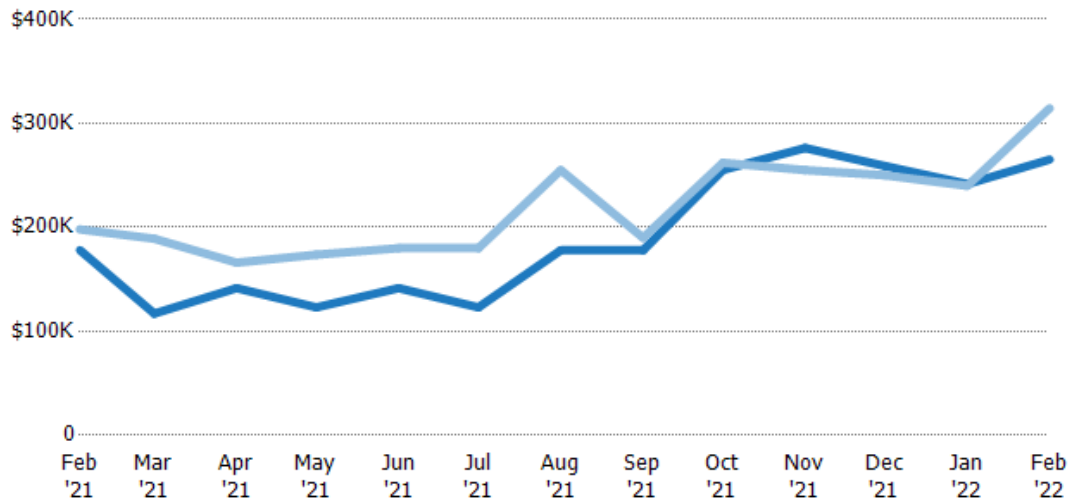
Avg Est Value	\$235K	\$195K	\$209K	\$191K	\$186K	\$187K	\$270K	\$209K	\$267K	\$289K	\$280K	\$222K	\$265K
Avg Listing Price	\$230K	\$205K	\$211K	\$215K	\$208K	\$201K	\$284K	\$215K	\$256K	\$250K	\$269K	\$208K	\$315K
Avg Listing Price as a % of Avg Est Value	98%	105%	101%	113%	112%	107%	105%	103%	96%	87%	96%	94%	119%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$178K	\$117K	\$142K	\$123K	\$142K	\$123K	\$178K	\$178K	\$255K	\$276K	\$259K	\$242K	\$265K
Median Listing Price	\$198K	\$189K	\$166K	\$174K	\$180K	\$180K	\$255K	\$190K	\$262K	\$255K	\$250K	\$240K	\$315K
Med Listing Price as a % of Med Est Value	111%	162%	117%	141%	127%	146%	143%	107%	103%	92%	97%	99%	119%

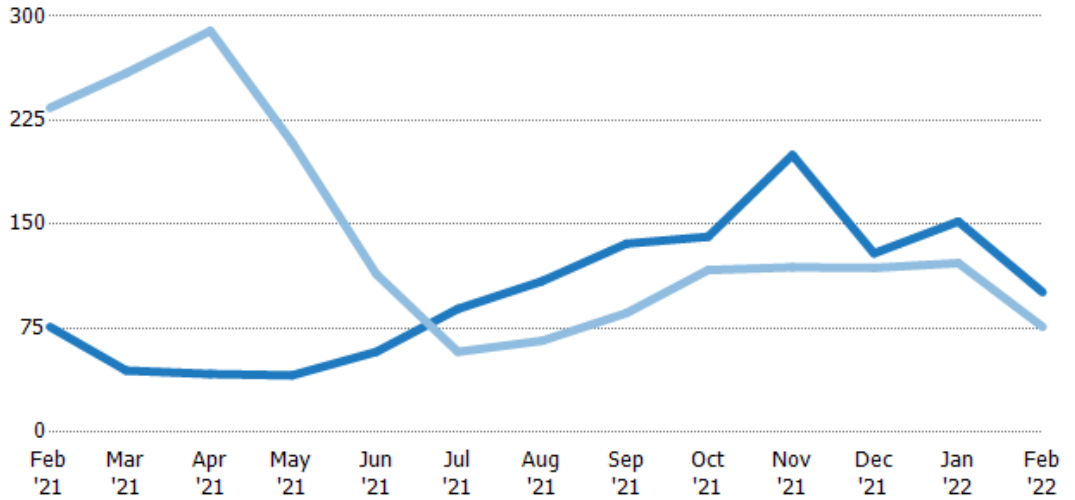
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Days	% Chg.
Feb '22	101	32.9%
Feb '21	76	-67.5%
Feb '20	234	-34.8%



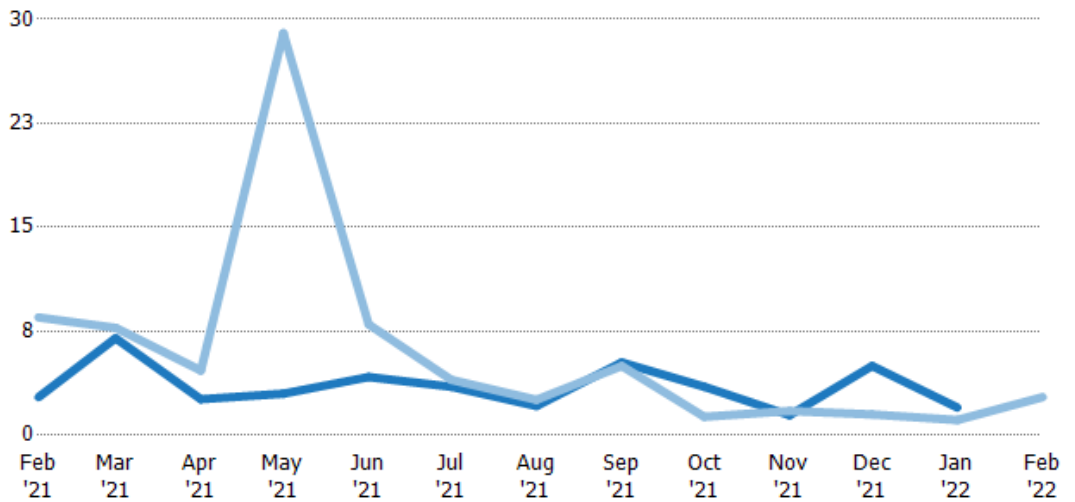
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	76	44.5	42	41	58	89	109	136	141	200	129	152	101
Prior Year	234	259	290	209	114	58	66	86	117	119	119	122	76
Percent Change from Prior Year	-68%	-83%	-85%	-80%	-49%	53%	65%	58%	21%	68%	9%	25%	33%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



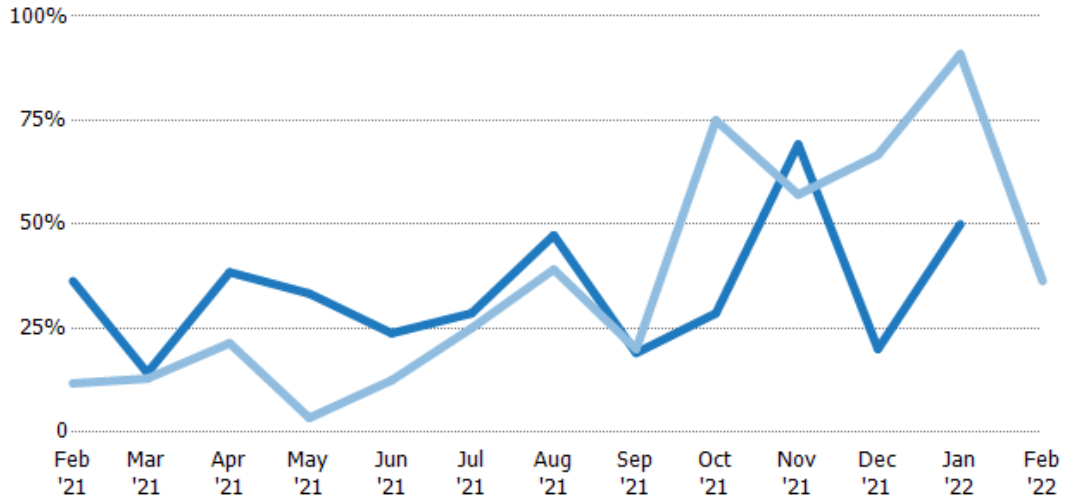
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	2.75	7	2.6	3	4.2	3.5	2.11	5.25	3.5	1.44	5	2	-
Prior Year	8.5	7.75	4.67	29	8	4	2.56	5	1.33	1.75	1.5	1.1	2.75
Percent Change from Prior Year	-68%	-10%	-44%	-90%	-48%	-13%	-17%	5%	163%	-17%	233%	82%	-100%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



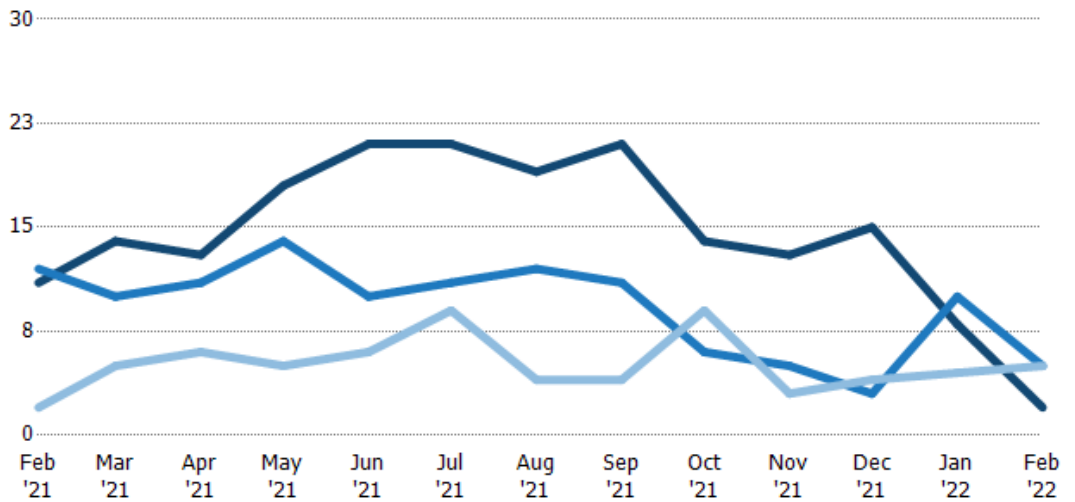
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	36%	14%	38%	33%	24%	29%	47%	19%	29%	69%	20%	50%	-
Prior Year	12%	13%	21%	3%	13%	25%	39%	20%	75%	57%	67%	91%	36%
Change from Prior Year	-25%	-1%	-17%	-30%	-11%	-4%	-8%	1%	46%	-12%	47%	41%	36%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



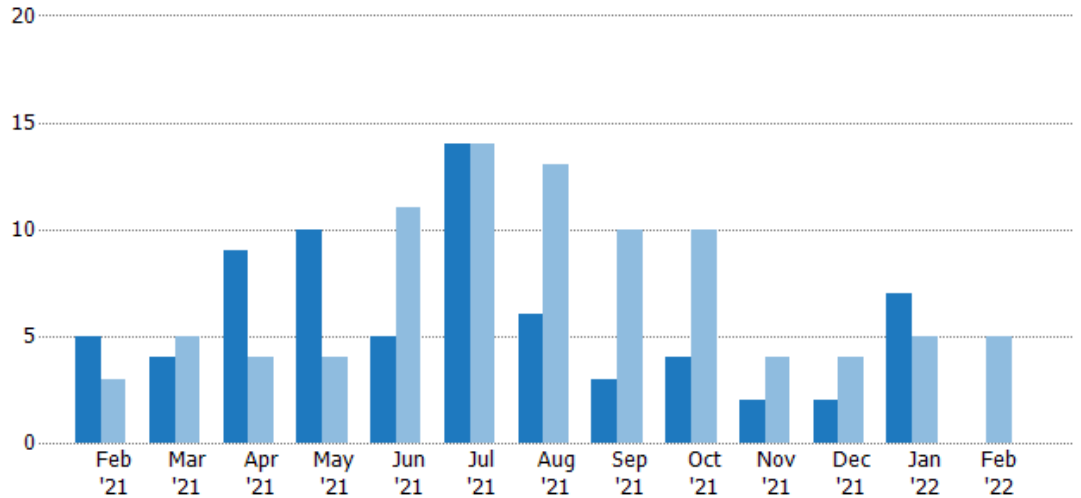
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	11	14	13	18	21	21	19	21	14	13	15	8	2
Pending	12	10	11	14	10	11	12	11	6	5	3	10	5
Sold	2	5	6	5	6	9	4	4	9	3	4	4.5	5

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



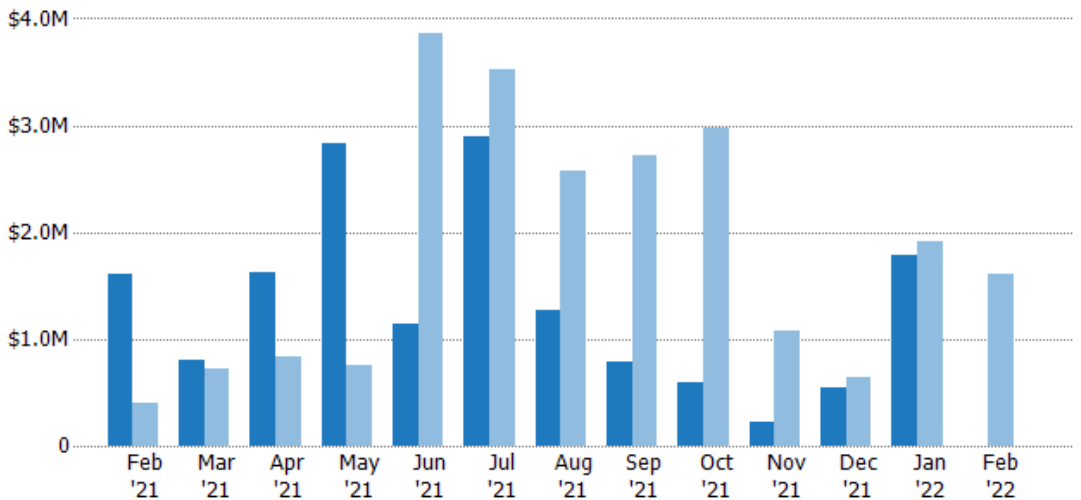
Current Year	5	4	9	10	5	14	6	3	4	2	2	7	-
Prior Year	3	5	4	4	11	14	13	10	10	4	4	5	5
Percent Change from Prior Year	67%	-20%	125%	150%	-55%	0%	-54%	-70%	-60%	-50%	-50%	40%	-100%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M	\$2.89M	\$1.27M	\$792K	\$589K	\$229K	\$548K	\$1.79M	-
Prior Year	\$401K	\$715K	\$838K	\$750K	\$3.86M	\$3.53M	\$2.58M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M
Percent Change from Prior Year	303%	12%	94%	278%	-70%	-18%	-51%	-71%	-80%	-79%	-15%	-7%	-100%

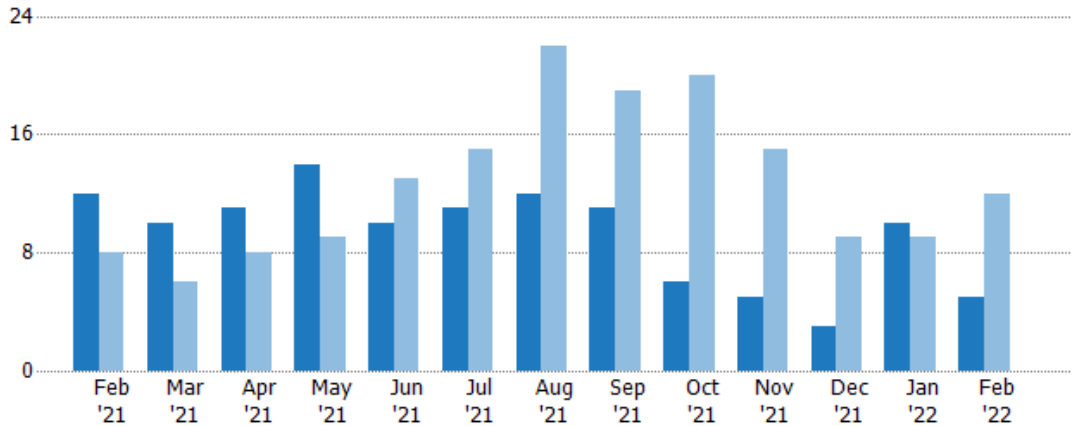


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	5	-58.3%
Feb '21	12	50%
Feb '20	8	-25%

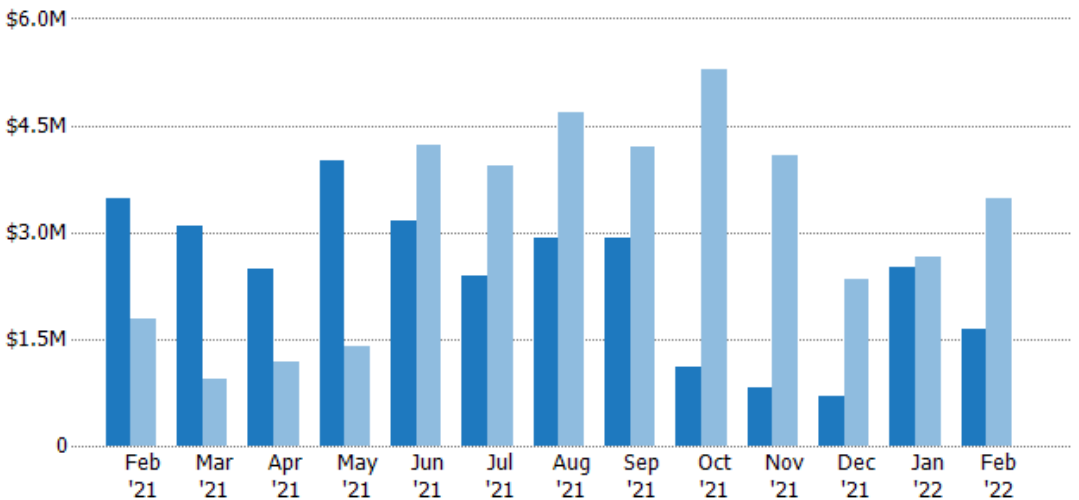
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	12	10	11	14	10	11	12	11	6	5	3	10	5
Prior Year	8	6	8	9	13	15	22	19	20	15	9	9	12
Percent Change from Prior Year	50%	67%	38%	56%	-23%	-27%	-45%	-42%	-70%	-67%	-67%	11%	-58%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$1.65M	-52.8%
Feb '21	\$3.49M	95%
Feb '20	\$1.79M	-52.1%

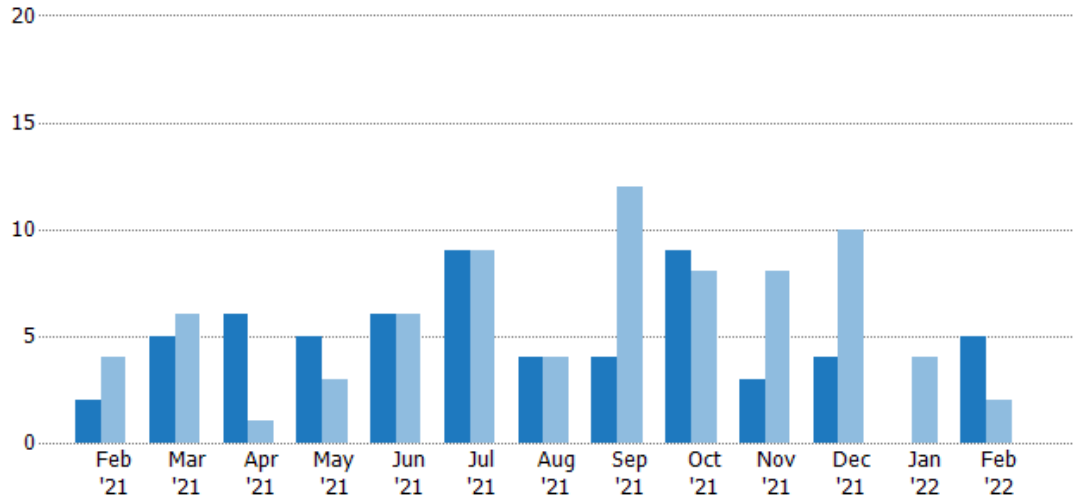
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.17M	\$2.4M	\$2.92M	\$2.92M	\$1.1M	\$813K	\$707K	\$2.5M	\$1.65M
Prior Year	\$1.79M	\$940K	\$1.18M	\$1.39M	\$4.21M	\$3.94M	\$4.69M	\$4.21M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M
Percent Change from Prior Year	95%	230%	110%	189%	-25%	-39%	-38%	-30%	-79%	-80%	-70%	-6%	-53%

## Closed Sales

The total number of residential properties sold each month.

**Filters Used**

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



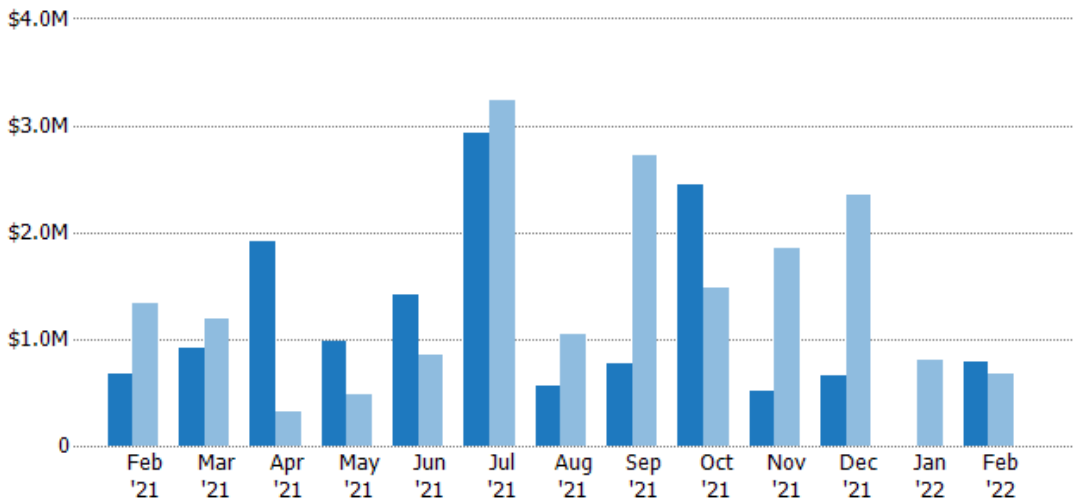
Current Year	2	5	6	5	6	9	4	4	9	3	4	-	5
Prior Year	4	6	1	3	6	9	4	12	8	8	10	4	2
Percent Change from Prior Year	-50%	-17%	500%	67%	0%	0%	0%	-67%	13%	-63%	-60%	-100%	150%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



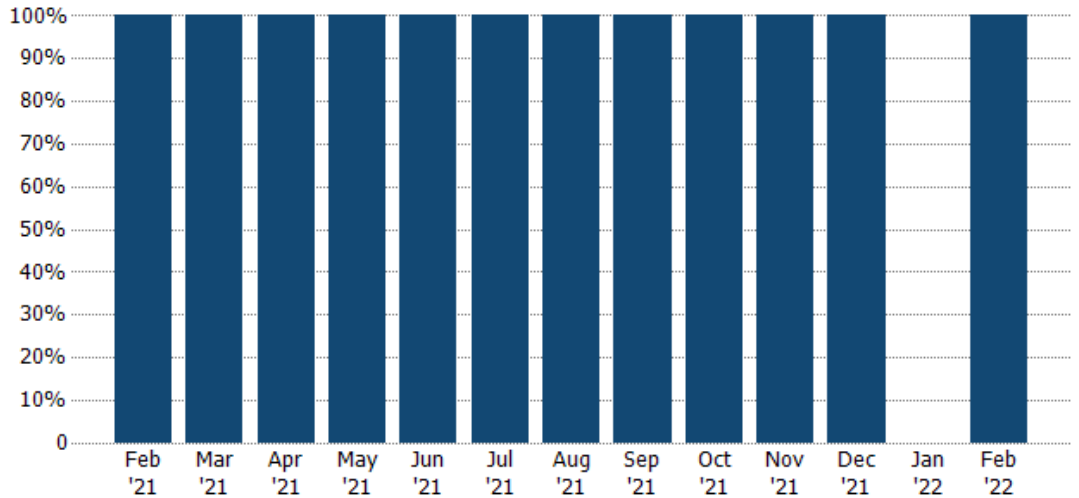
Current Year	\$675K	\$910K	\$1.91M	\$974K	\$1.41M	\$2.92M	\$560K	\$773K	\$2.44M	\$519K	\$660K	-	\$783K
Prior Year	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M	\$1.04M	\$2.72M	\$1.47M	\$1.86M	\$2.34M	\$800K	\$675K
Percent Change from Prior Year	-49%	-23%	493%	104%	65%	-10%	-46%	-72%	66%	-72%	-72%	-100%	16%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



■ Single Family Residence

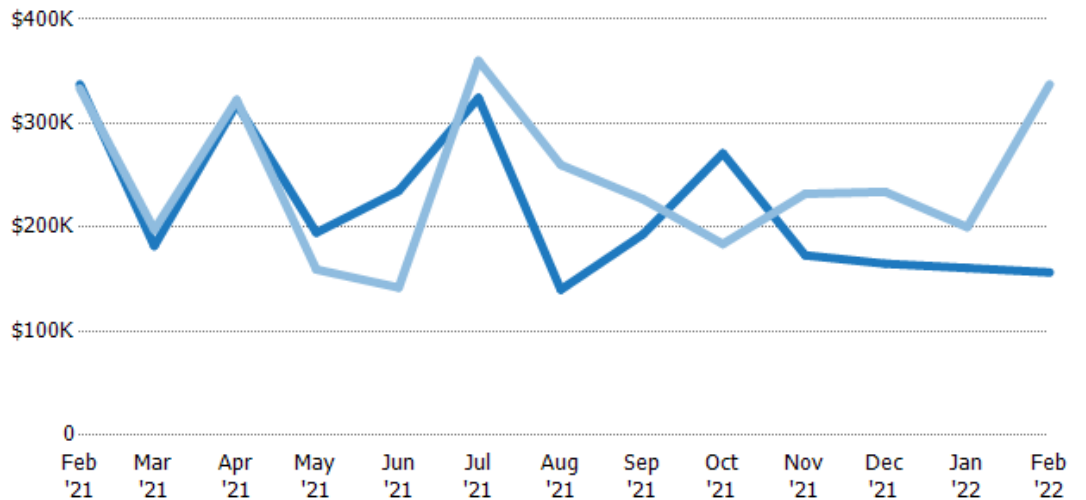
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% - 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

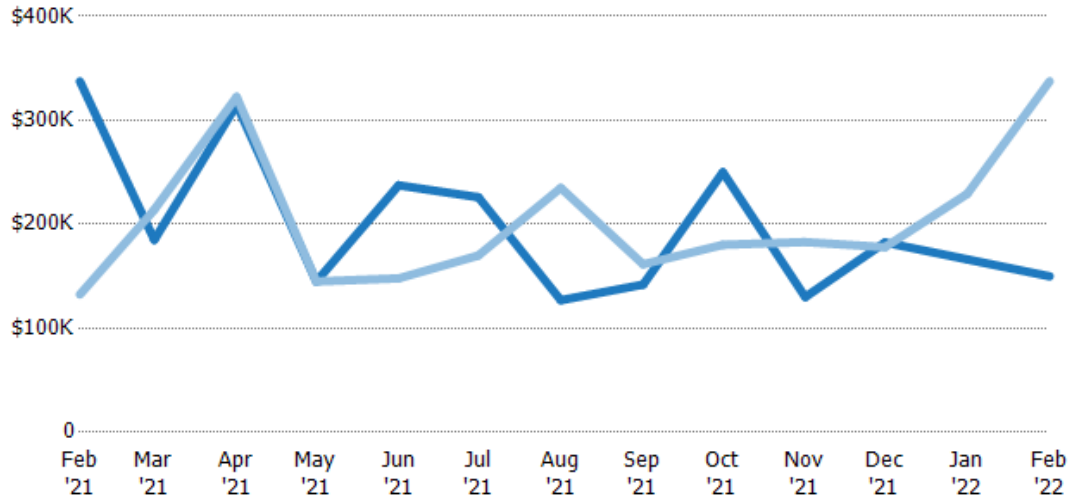
\$338K \$182K \$318K \$195K \$235K \$324K \$140K \$193K \$271K \$173K \$165K \$161K \$157K  
 \$333K \$198K \$323K \$159K \$142K \$360K \$260K \$227K \$184K \$232K \$234K \$200K \$338K  
 1% -8% -1% 22% 65% -10% -46% -15% 47% -25% -30% -100% -54%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



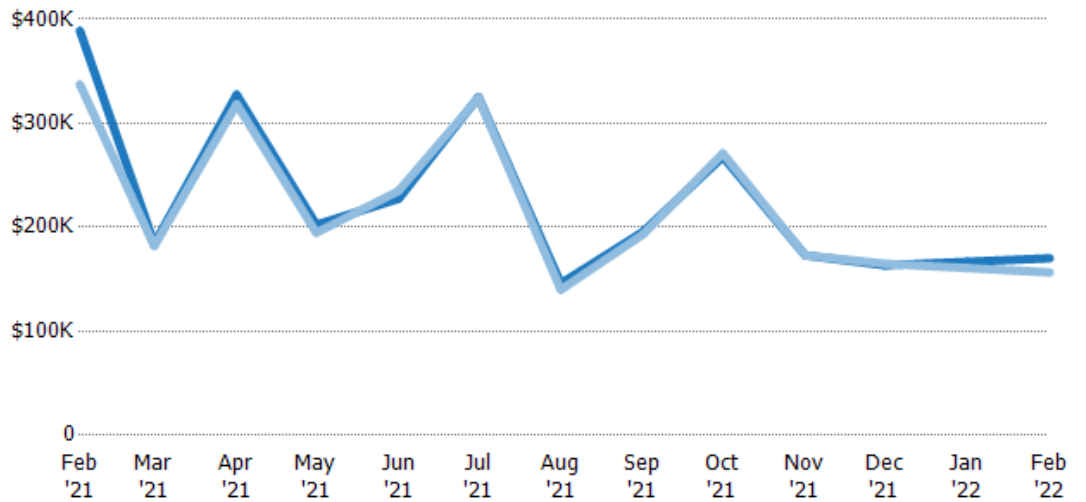
Current Year	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K	\$166K	\$150K
Prior Year	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$235K	\$162K	\$180K	\$183K	\$178K	\$229K	\$338K
Percent Change from Prior Year	155%	-14%	-2%	0%	60%	33%	-46%	-12%	39%	-29%	3%	-100%	-56%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



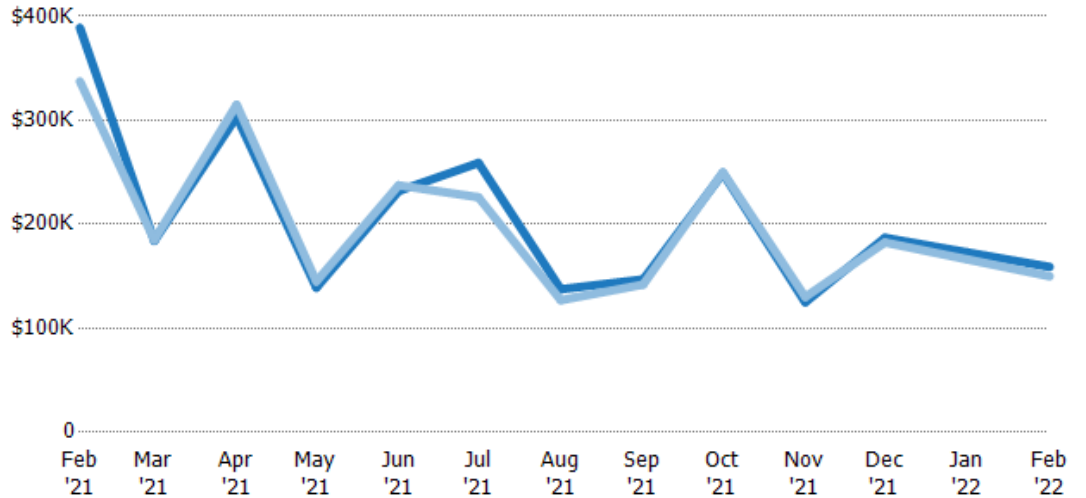
Avg List Price	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K	\$167K	\$170K
Avg Sales Price	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K	\$161K	\$157K
Avg Sales Price as a % of Avg List Price	87%	99%	97%	96%	103%	100%	96%	99%	101%	100%	101%	96%	92%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



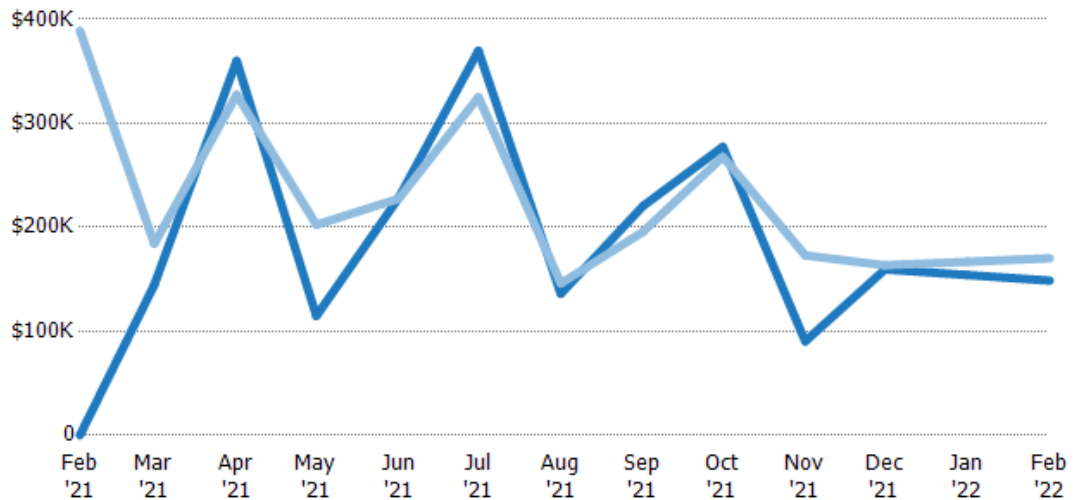
Median List Price	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K	\$173K	\$159K
Median Sales Price	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K	\$166K	\$150K
Med Sales Price as a % of Med List Price	87%	101%	104%	104%	102%	87%	92%	97%	100%	104%	98%	96%	94%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



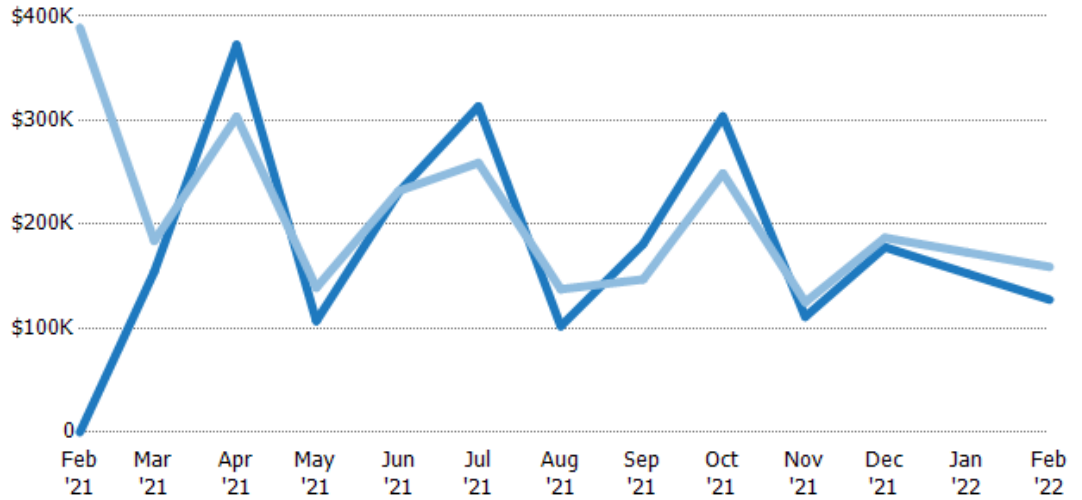
Avg Est Value	\$0	\$145K	\$360K	\$115K	\$228K	\$370K	\$136K	\$221K	\$277K	\$90.3K	\$159K	\$154K	\$149K
Avg Sales Price	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K	\$167K	\$170K
Avg Sales Price as a % of Avg Est Value	100%	127%	91%	176%	100%	88%	107%	89%	97%	192%	103%	108%	114%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Lyndonville, VT 05851  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$0	\$154K	\$373K	\$107K	\$231K	\$313K	\$102K	\$181K	\$304K	\$111K	\$178K	\$153K	\$127K
Median Sales Price	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K	\$173K	\$159K
Med Sales Price as a % of Med Est Value	100%	119%	81%	130%	100%	83%	135%	81%	82%	113%	105%	115%	125%