

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

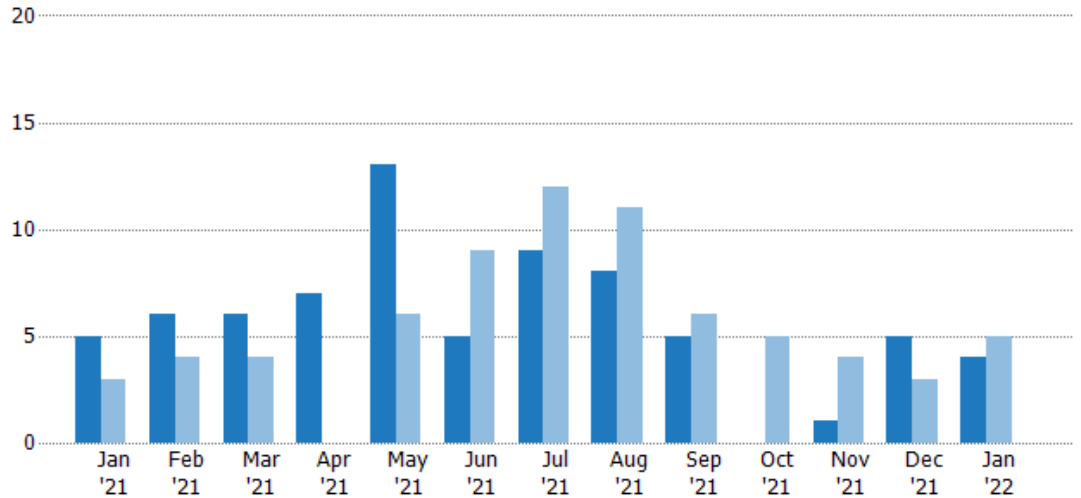
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	5	-20%	74	72	+2.8%
New Listing Volume	\$906,000	\$1,811,400	-50%	\$18,300,300	\$18,956,799	-3.5%
Active Listing Count	8	11	-27.3%	N/A	N/A	
Active Listing Volume	\$1,665,800	\$3,196,900	-47.9%	N/A	N/A	
Average Listing Price	\$208,225	\$290,627	-28.4%	\$232,459	\$281,829	-17.5%
Median Listing Price	\$239,900	\$199,000	+20.6%	\$207,727	\$226,741	-8.4%
Median Days in RPR	152	122	+24.6%	95.63	130.42	-26.7%
Months of Inventory	2	1.1	+81.8%	2	2.8	-27.3%
Absorption Rate	50%	90.91%	-40.9%	50%	36.36%	+13.6%
Sales Activity Charts Metrics						
New Pending Sales Count	8	5	+60%	77	95	-18.9%
New Pending Sales Volume	\$1,909,000	\$1,916,400	-0.4%	\$18,165,450	\$23,419,762	-22.4%
Pending Sales Count	11	9	+22.2%	N/A	N/A	
Pending Sales Volume	\$2,616,000	\$2,648,400	-1.2%	N/A	N/A	
Closed Sales Count	-	4	-	61	78	-21.8%
Closed Sales Volume	-	\$800,499	-	\$14,552,177	\$18,036,099	-19.3%
Average Sales Price	-	\$200,125	-	\$238,560	\$231,232	+3.2%
Median Sales Price	-	\$229,250	-	\$213,721	\$178,231	+19.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



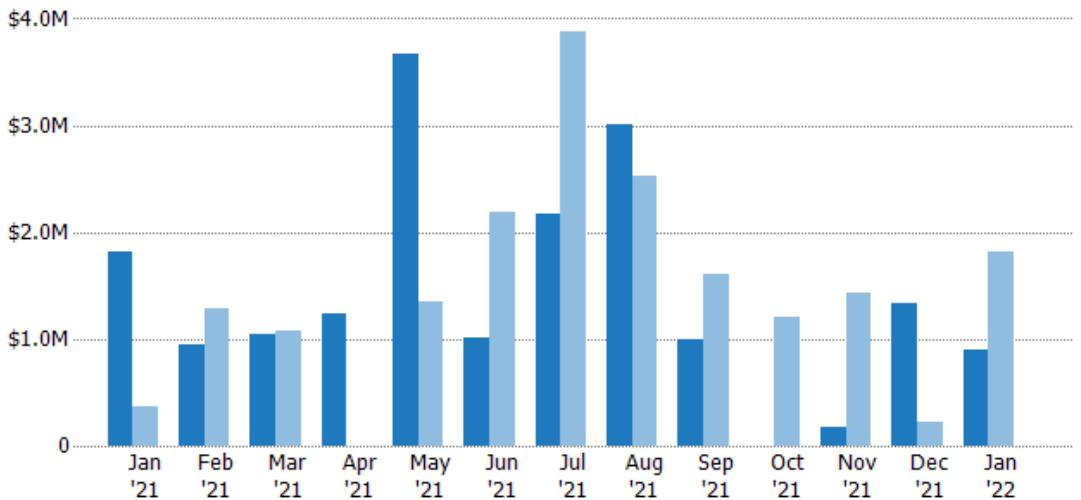
Current Year	5	6	6	7	13	5	9	8	5	-	1	5	4
Prior Year	3	4	4	-	6	9	12	11	6	5	4	3	5
Percent Change from Prior Year	67%	50%	50%	100%	117%	-44%	-25%	-27%	-17%	-100%	-75%	67%	-20%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



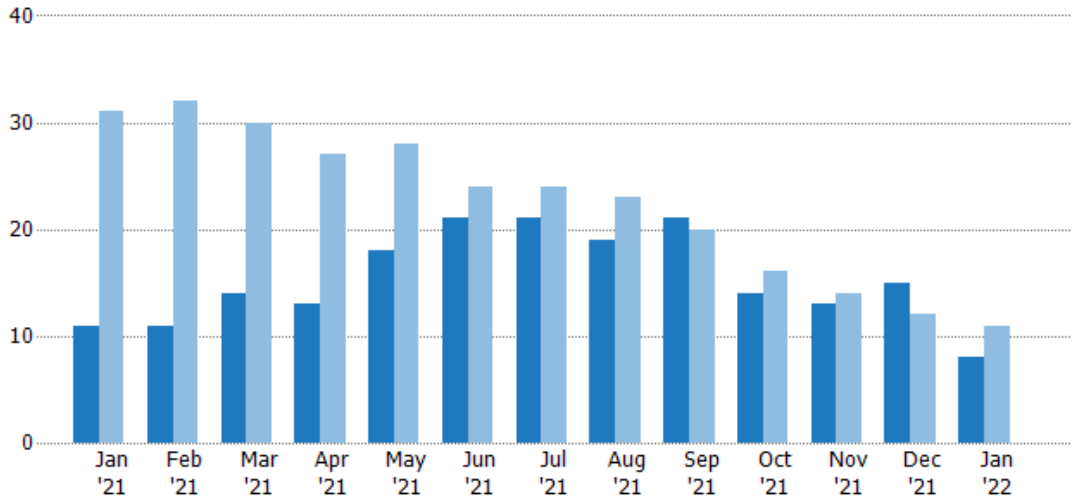
Current Year	\$1.81M	\$951K	\$1.04M	\$1.23M	\$3.66M	\$1.01M	\$2.17M	\$3M	\$1M	-	\$180K	\$1.33M	\$906K
Prior Year	\$363K	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M	\$3.89M	\$2.53M	\$1.61M	\$1.21M	\$1.43M	\$226K	\$1.81M
Percent Change from Prior Year	399%	-26%	-3%	100%	172%	-54%	-44%	19%	-38%	-100%	-87%	486%	-50%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



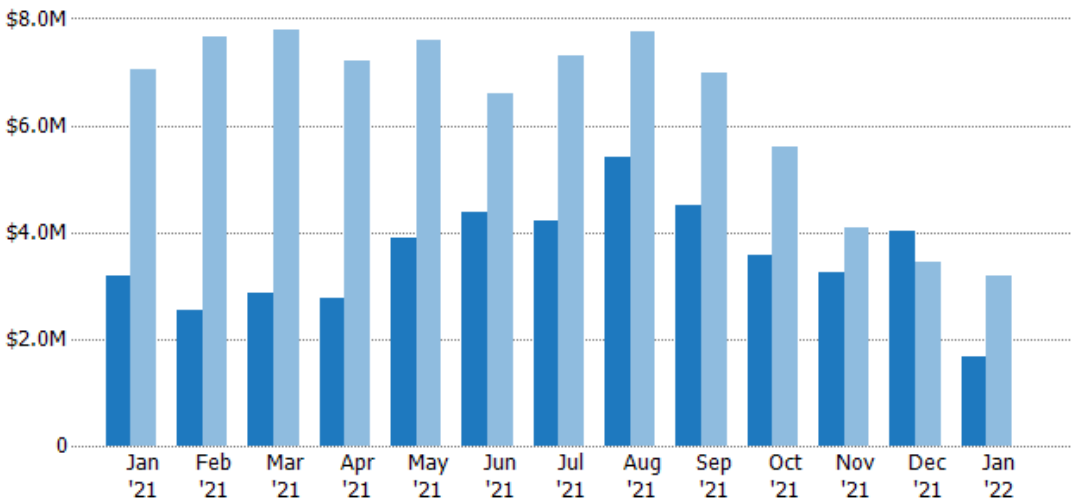
Month/Year	Count	% Chg.
Jan '22	8	-27.3%
Jan '21	11	-64.5%
Jan '20	31	-12.9%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$1.67M	-47.9%
Jan '21	\$3.2M	-54.6%
Jan '20	\$7.05M	-31.5%

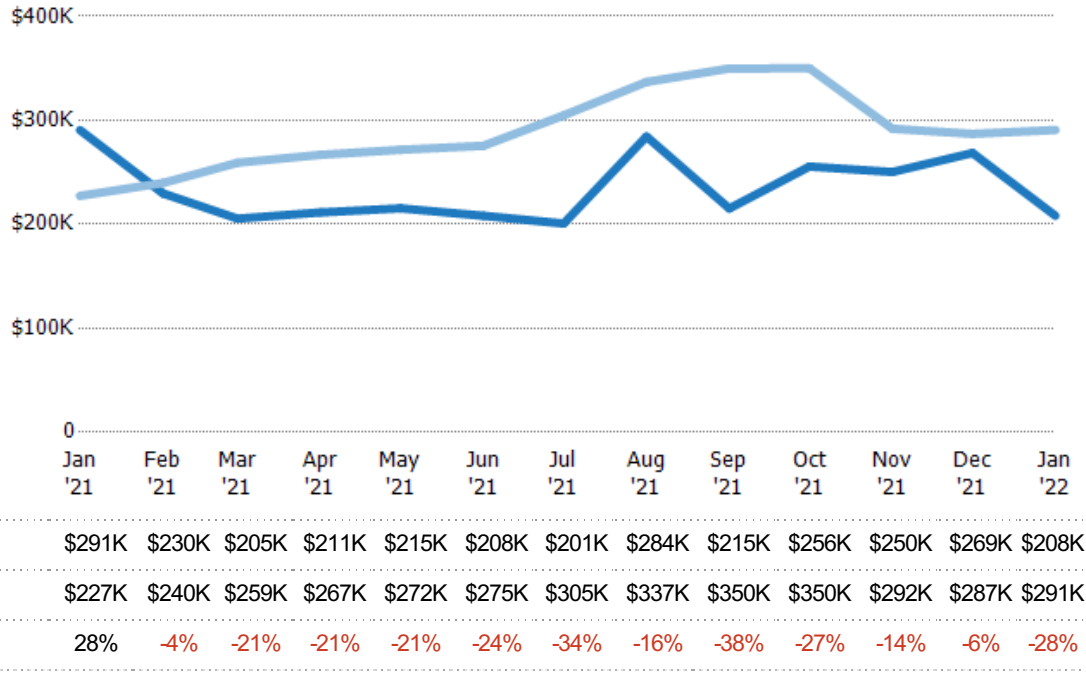
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$208K	-28.4%
Jan '21	\$291K	27.9%
Jan '20	\$227K	-21.4%



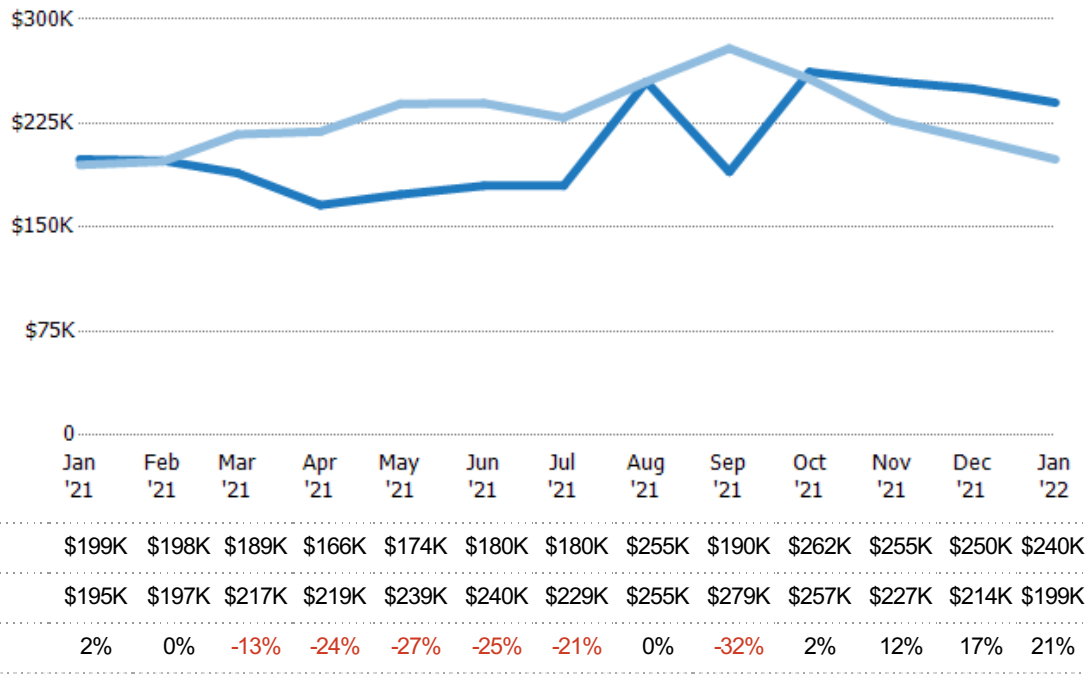
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$240K	20.6%
Jan '21	\$199K	2.1%
Jan '20	\$195K	-30.8%

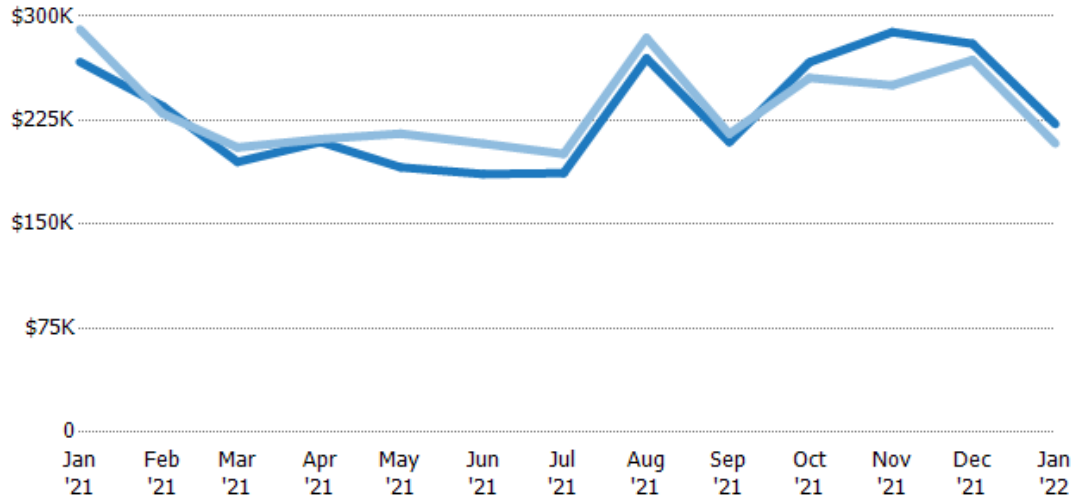


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type: Condo/Townhouse/Apt., Single Family



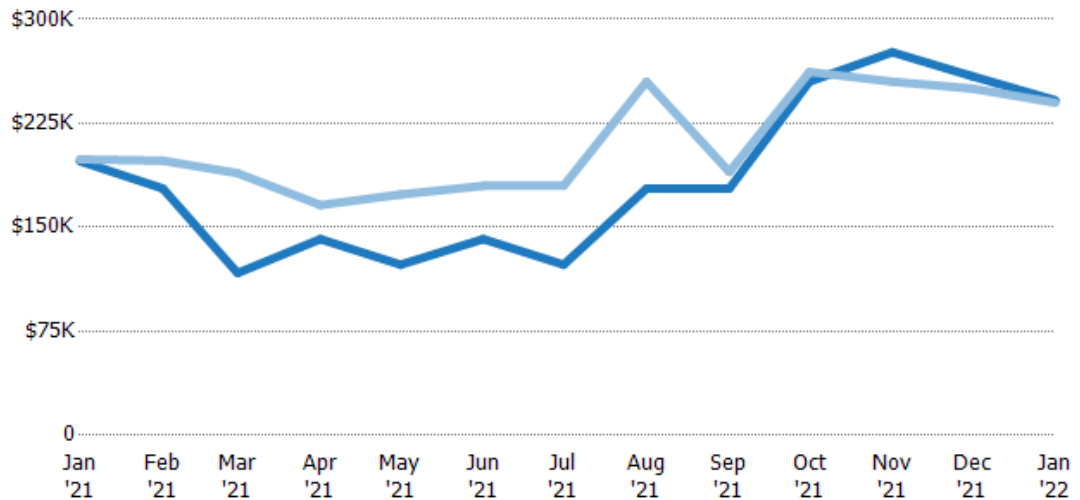
Avg Est Value	\$267K	\$235K	\$195K	\$209K	\$191K	\$186K	\$187K	\$270K	\$209K	\$267K	\$289K	\$280K	\$222K
Avg Listing Price	\$291K	\$230K	\$205K	\$211K	\$215K	\$208K	\$201K	\$284K	\$215K	\$256K	\$250K	\$269K	\$208K
Avg Listing Price as a % of Avg Est Value	109%	98%	105%	101%	113%	112%	107%	105%	103%	96%	87%	96%	94%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$198K	\$178K	\$117K	\$142K	\$123K	\$142K	\$123K	\$178K	\$178K	\$255K	\$276K	\$259K	\$242K
Median Listing Price	\$199K	\$198K	\$189K	\$166K	\$174K	\$180K	\$180K	\$255K	\$190K	\$262K	\$255K	\$250K	\$240K
Med Listing Price as a % of Med Est Value	101%	111%	162%	117%	141%	127%	146%	143%	107%	103%	92%	97%	99%

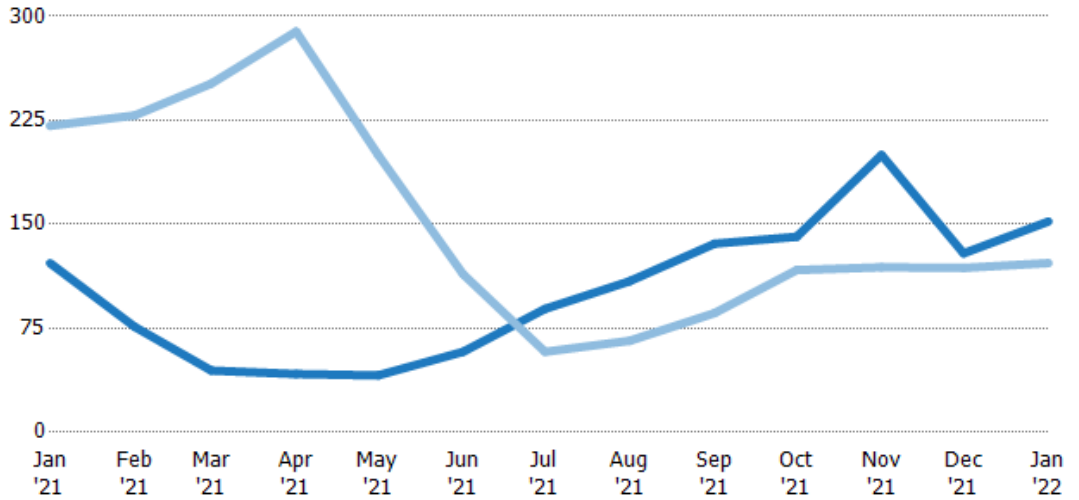
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jan '22	152	24.6%
Jan '21	122	-44.8%
Jan '20	221	-48.4%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	122	76	44.5	42	41	58	89	109	136	141	200	129	152
Prior Year	221	229	252	289	200	114	58	66	86	117	119	119	122
Percent Change from Prior Year	-45%	-67%	-82%	-85%	-80%	-49%	53%	65%	58%	21%	68%	9%	25%

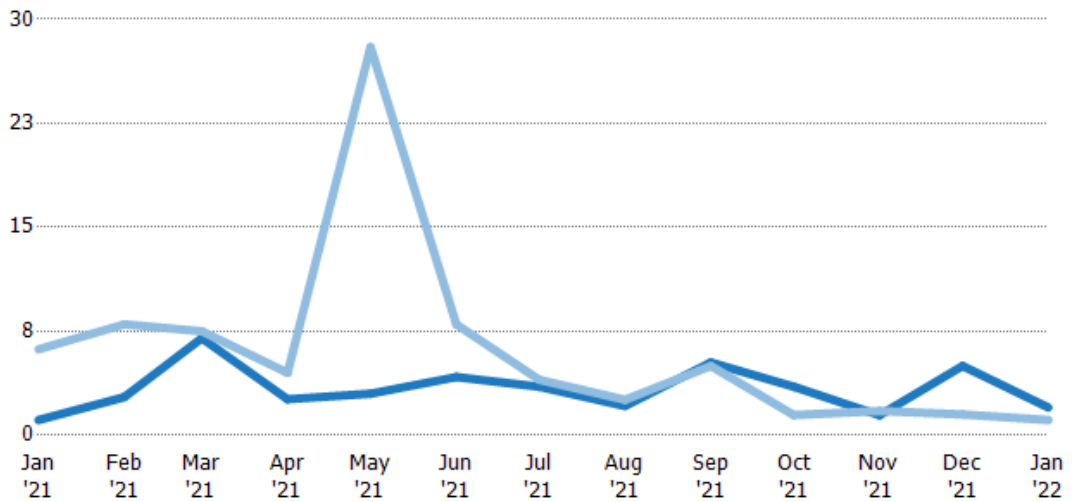
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jan '22	2	81.8%
Jan '21	1.1	-82.3%
Jan '20	6.2	335.5%



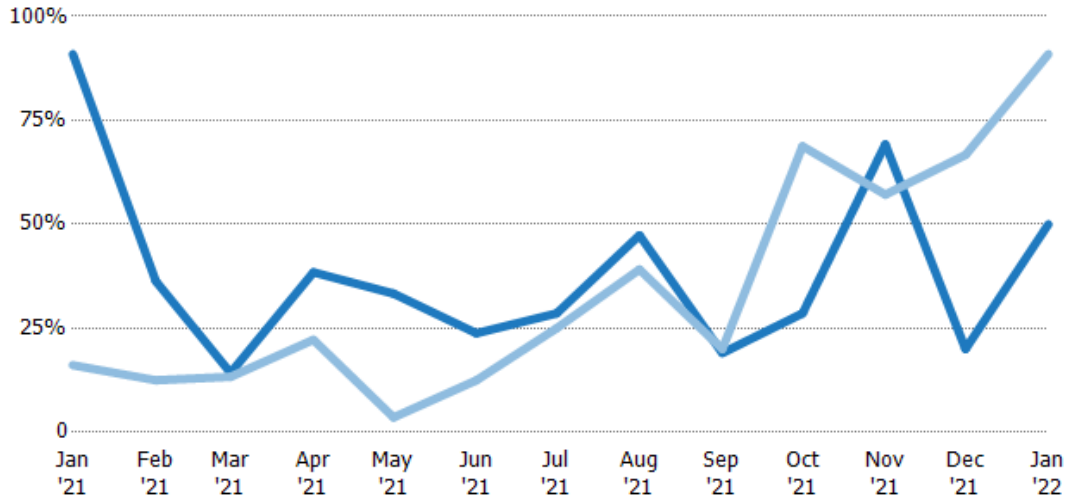
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	1.1	2.75	7	2.6	3	4.2	3.5	2.11	5.25	3.5	1.44	5	2
Prior Year	6.2	8	7.5	4.5	28	8	4	2.56	5	1.45	1.75	1.5	1.1
Percent Change from Prior Year	-82%	-66%	-7%	-42%	-89%	-48%	-13%	-17%	5%	141%	-17%	233%	82%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



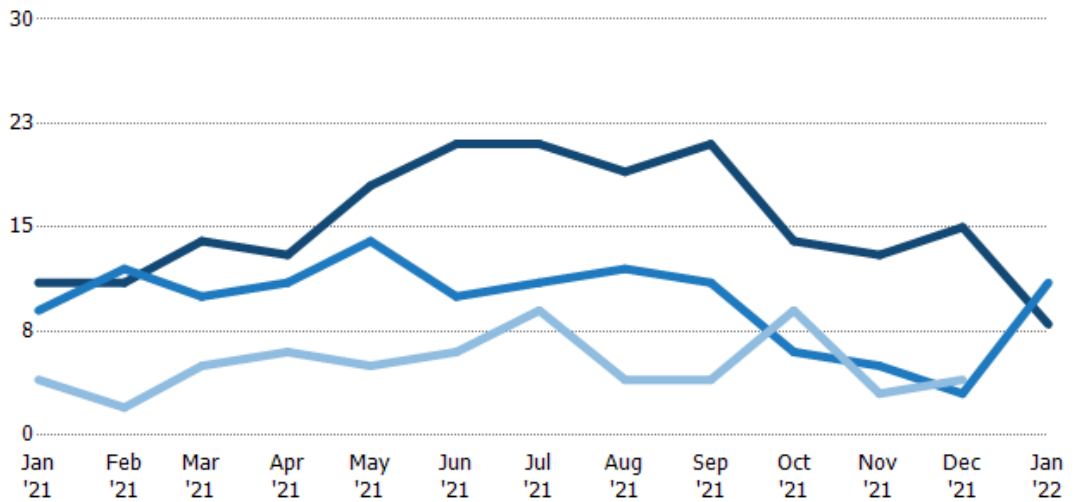
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	91%	36%	14%	38%	33%	24%	29%	47%	19%	29%	69%	20%	50%
Prior Year	16%	13%	13%	22%	4%	13%	25%	39%	20%	69%	57%	67%	91%
Change from Prior Year	-75%	-24%	-1%	-16%	-30%	-11%	-4%	-8%	1%	40%	-12%	47%	41%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	11	11	14	13	18	21	21	19	21	14	13	15	8
Pending	9	12	10	11	14	10	11	12	11	6	5	3	11
Sold	4	2	5	6	5	6	9	4	4	9	3	4	-

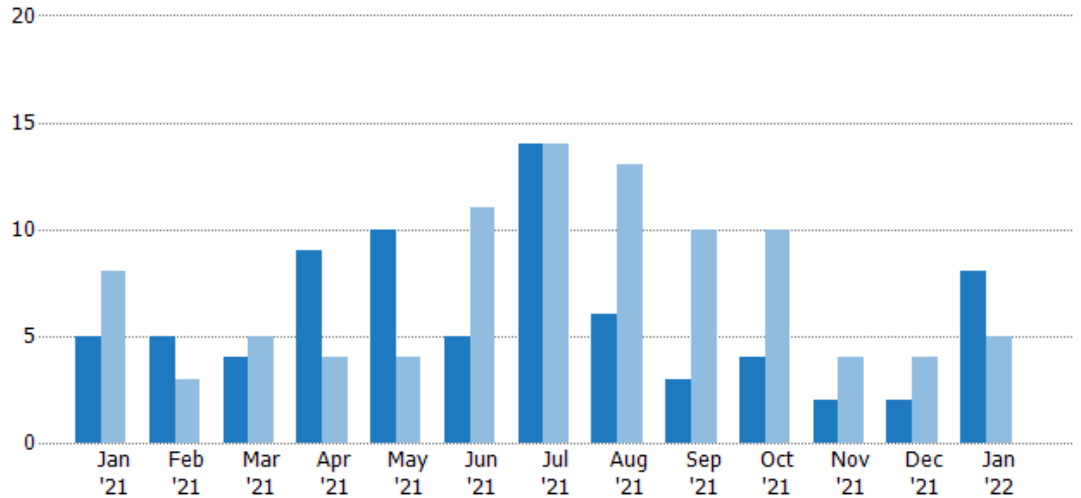
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	8	60%
Jan '21	5	-37.5%
Jan '20	8	-75%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	5	5	4	9	10	5	14	6	3	4	2	2	8
Prior Year	8	3	5	4	4	11	14	13	10	10	4	4	5
Percent Change from Prior Year	-38%	67%	-20%	125%	150%	-55%	0%	-54%	-70%	-60%	-50%	-50%	60%

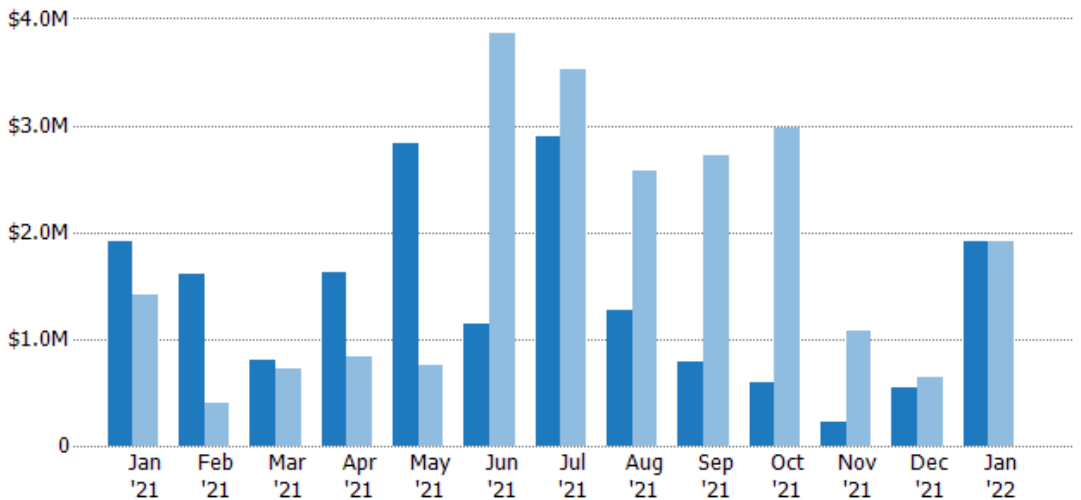
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$1.91M	-0.4%
Jan '21	\$1.92M	35.3%
Jan '20	\$1.42M	-73.9%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M	\$2.89M	\$1.27M	\$792K	\$589K	\$229K	\$548K	\$1.91M
Prior Year	\$1.42M	\$401K	\$715K	\$838K	\$750K	\$3.86M	\$3.53M	\$2.58M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M
Percent Change from Prior Year	35%	303%	12%	94%	278%	-70%	-18%	-51%	-71%	-80%	-79%	-15%	0%

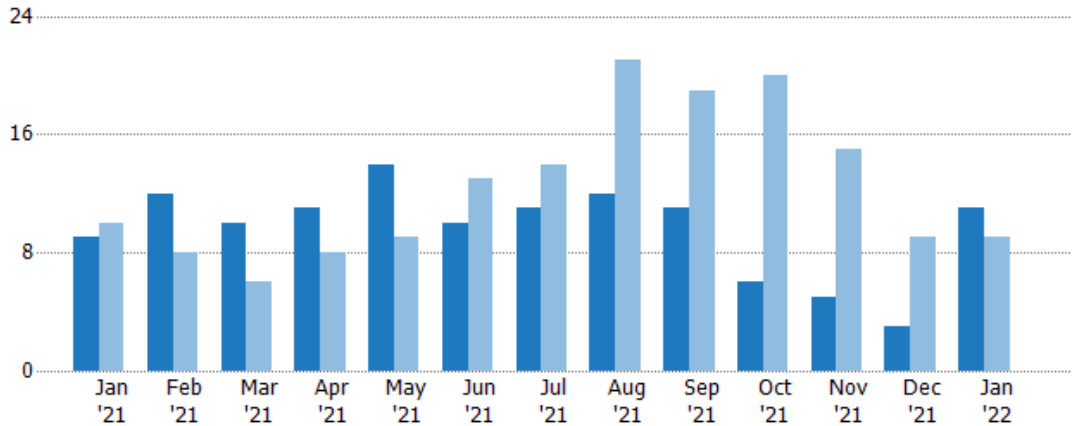
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	11	22.2%
Jan '21	9	-10%
Jan '20	10	-40%



Current Year	9	12	10	11	14	10	11	12	11	6	5	3	11
Prior Year	10	8	6	8	9	13	14	21	19	20	15	9	9
Percent Change from Prior Year	-10%	50%	67%	38%	56%	-23%	-21%	-43%	-42%	-70%	-67%	-67%	22%

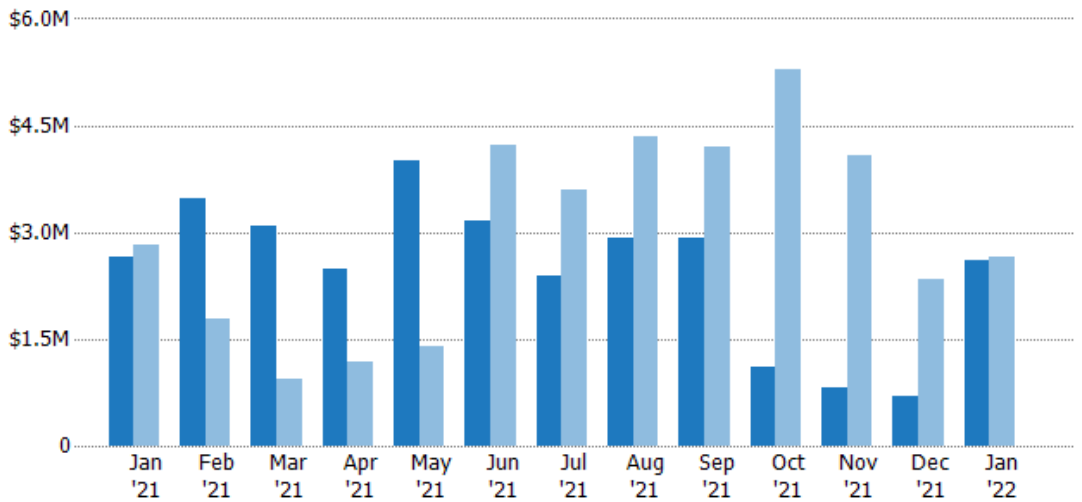
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.62M	-1.2%
Jan '21	\$2.65M	-6.4%
Jan '20	\$2.83M	-62.9%



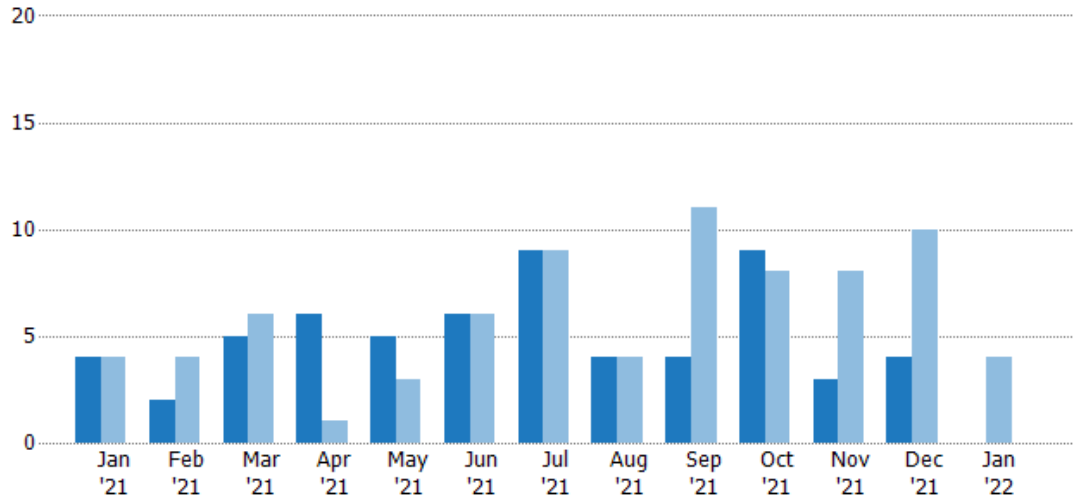
Current Year	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.17M	\$2.4M	\$2.92M	\$2.92M	\$1.1M	\$813K	\$707K	\$2.62M
Prior Year	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M	\$4.21M	\$3.59M	\$4.34M	\$4.21M	\$5.28M	\$4.08M	\$2.34M	\$2.65M
Percent Change from Prior Year	-6%	95%	230%	110%	189%	-25%	-33%	-33%	-30%	-79%	-80%	-70%	-1%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



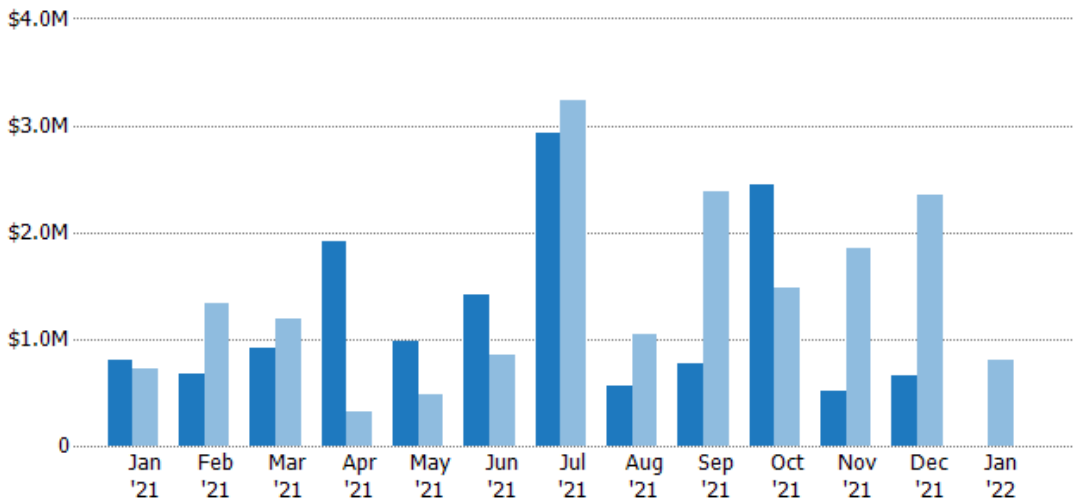
Current Year	4	2	5	6	5	6	9	4	4	9	3	4	-
Prior Year	4	4	6	1	3	6	9	4	11	8	8	10	4
Percent Change from Prior Year	0%	-50%	-17%	500%	67%	0%	0%	0%	-64%	13%	-63%	-60%	-100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



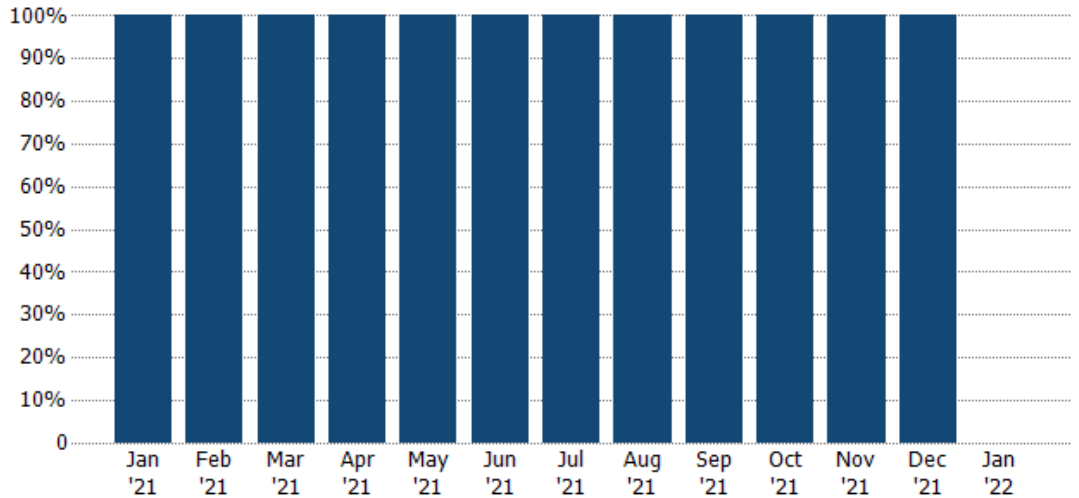
Current Year	\$800K	\$675K	\$910K	\$1.91M	\$974K	\$1.41M	\$2.92M	\$560K	\$773K	\$2.44M	\$519K	\$660K	-
Prior Year	\$726K	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M	\$1.04M	\$2.39M	\$1.47M	\$1.86M	\$2.34M	\$800K
Percent Change from Prior Year	10%	-49%	-23%	493%	104%	65%	-10%	-46%	-68%	66%	-72%	-72%	-100%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



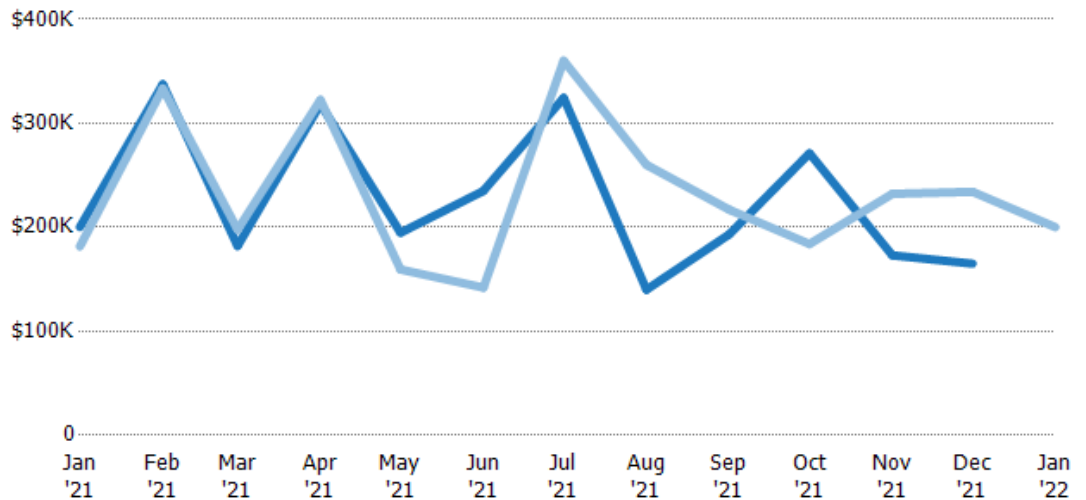
■ Single Family Residence

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

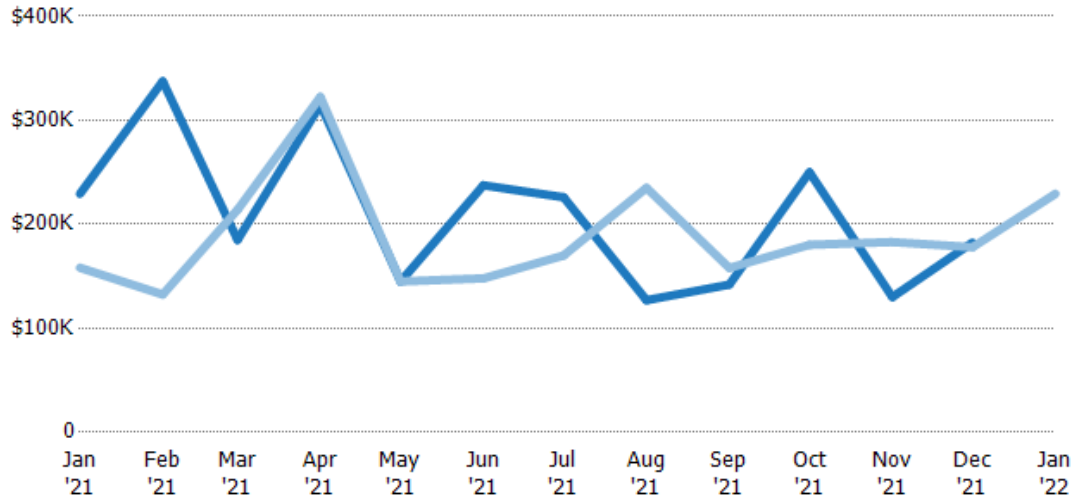
\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K	-
\$182K	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$260K	\$217K	\$184K	\$232K	\$234K	\$200K
10%	1%	-8%	-1%	22%	65%	-10%	-46%	-11%	47%	-25%	-30%	-100%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



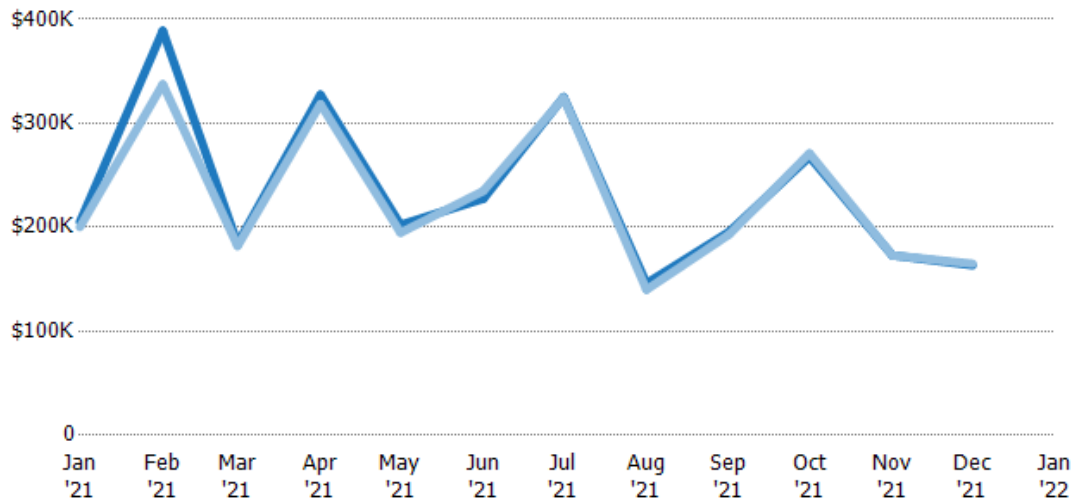
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K	-
Prior Year	\$158K	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$235K	\$158K	\$180K	\$183K	\$178K	\$229K
Percent Change from Prior Year	45%	155%	-14%	-2%	0%	60%	33%	-46%	-10%	39%	-29%	3%	-100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



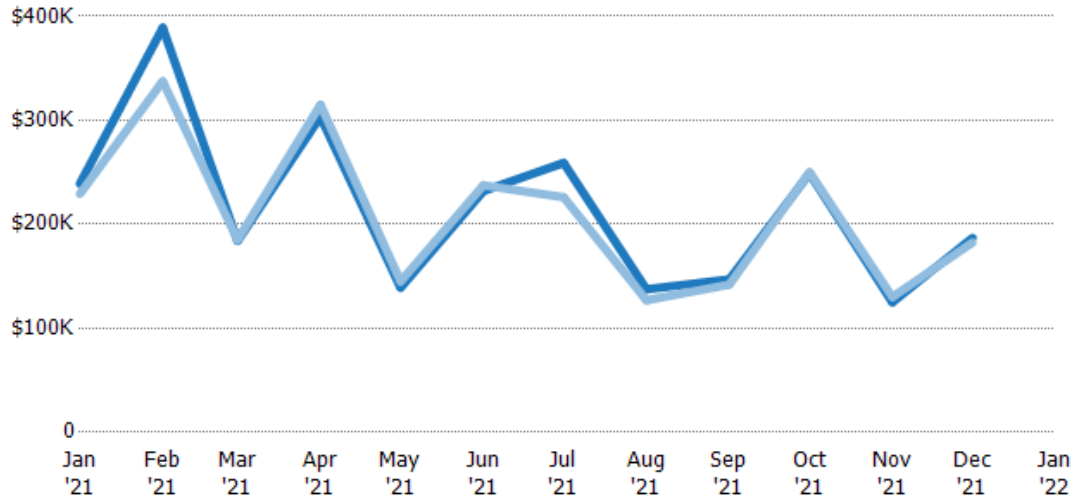
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K	-
Avg Sales Price	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K	-
Avg Sales Price as a % of Avg List Price	98%	87%	99%	97%	96%	103%	100%	96%	99%	101%	100%	101%	-

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



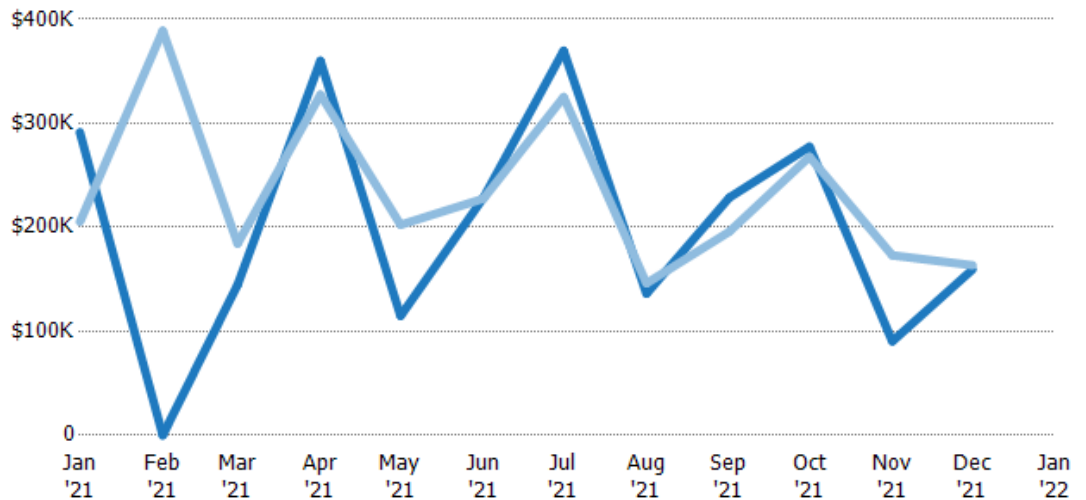
Median List Price	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K	-
Median Sales Price	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K	-
Med Sales Price as a % of Med List Price	96%	87%	101%	104%	104%	102%	87%	92%	97%	100%	104%	98%	-

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



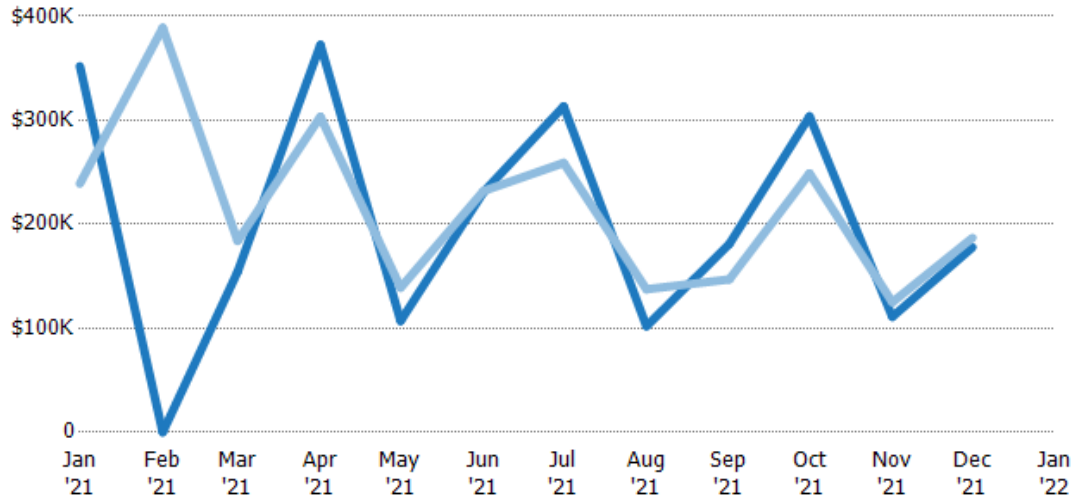
Avg Est Value	\$291K	\$0	\$145K	\$360K	\$115K	\$228K	\$370K	\$136K	\$229K	\$277K	\$90.3K	\$159K	-
Avg Sales Price	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K	-
Avg Sales Price as a % of Avg Est Value	70%	100%	127%	91%	176%	100%	88%	107%	86%	97%	192%	103%	-

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$352K	\$0	\$154K	\$373K	\$107K	\$231K	\$313K	\$102K	\$181K	\$304K	\$111K	\$178K	-
Median Sales Price	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K	-
Med Sales Price as a % of Med Est Value	68%	100%	119%	81%	130%	100%	83%	135%	81%	82%	113%	105%	-