

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	4	-50%	51	57	-10.5%
New Listing Volume	\$1,039,000	\$1,201,500	-13.5%	\$23,446,799	\$19,763,100	+18.6%
Active Listing Count	6	17	-64.7%	N/A	N/A	
Active Listing Volume	\$3,103,999	\$6,609,000	-53%	N/A	N/A	
Average Listing Price	\$517,333	\$388,765	+33.1%	\$429,514	\$499,657	-14%
Median Listing Price	\$455,000	\$372,500	+22.1%	\$417,410	\$393,606	+6%
Median Days in RPR	235	188	+25%	169.56	167.68	+1.1%
Months of Inventory	0.7	1.1	-41.2%	2	17	-88.2%
Absorption Rate	150%	88.24%	+61.8%	50%	5.88%	+44.1%
Sales Activity Charts Metrics						
New Pending Sales Count	3	3	+/-	54	66	-18.2%
New Pending Sales Volume	\$1,734,000	\$913,000	+89.9%	\$23,171,300	\$23,755,900	-2.5%
Pending Sales Count	2	9	-77.8%	N/A	N/A	
Pending Sales Volume	\$1,444,000	\$3,330,000	-56.6%	N/A	N/A	
Closed Sales Count	2	3	-33.3%	54	44	+22.7%
Closed Sales Volume	\$1,025,000	\$782,000	+31.1%	\$21,862,700	\$15,019,600	+45.6%
Average Sales Price	\$512,500	\$260,667	+96.6%	\$404,865	\$341,355	+18.6%
Median Sales Price	\$512,500	\$230,000	+122.8%	\$355,282	\$335,177	+6%

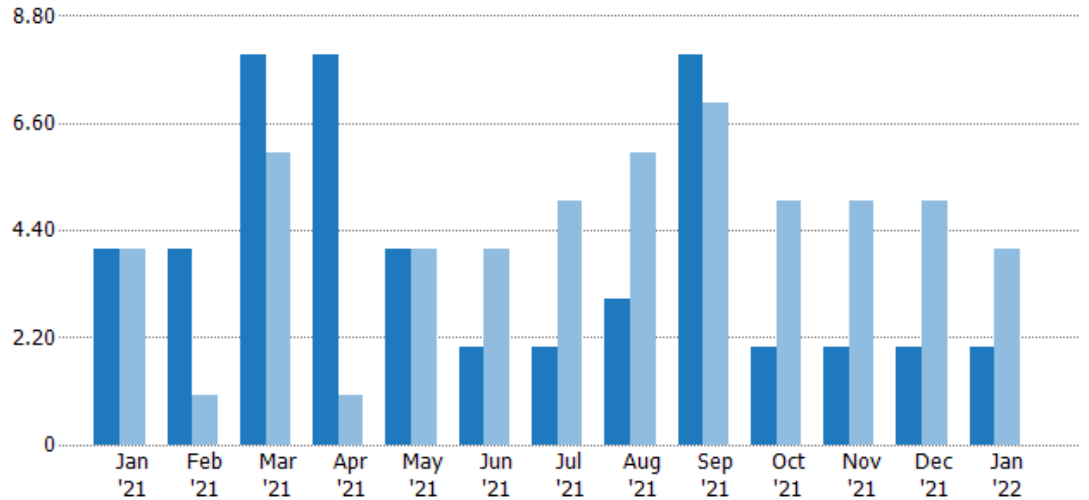
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	2	-50%
Jan '21	4	0%
Jan '20	4	-50%



Current Year	4	4	8	8	4	2	2	3	8	2	2	2	2
Prior Year	4	1	6	1	4	4	5	6	7	5	5	5	4
Percent Change from Prior Year	0%	300%	33%	700%	0%	-50%	-60%	-50%	14%	-60%	-60%	-60%	-50%

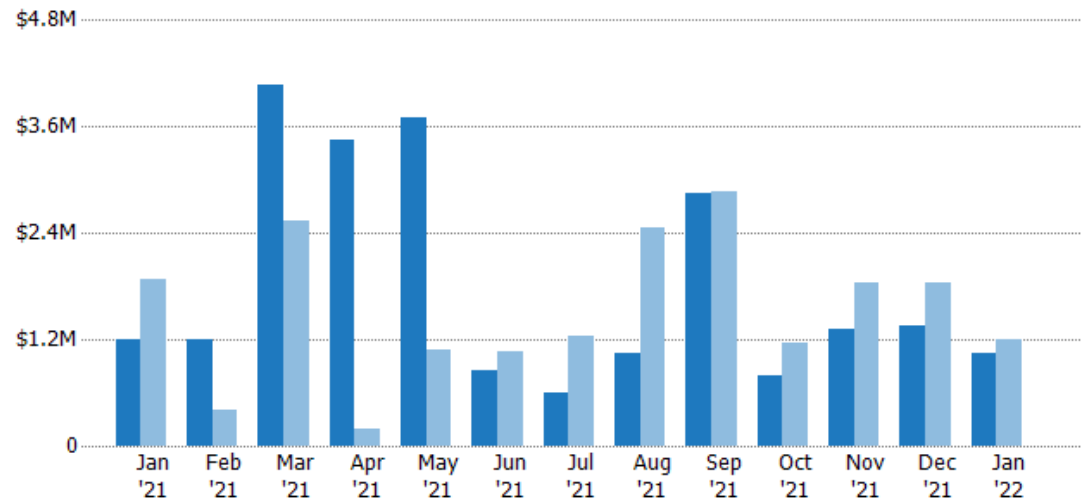
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$1.04M	-13.5%
Jan '21	\$1.2M	-36.2%
Jan '20	\$1.88M	-72.8%



Current Year	\$1.2M	\$1.19M	\$4.08M	\$3.44M	\$3.71M	\$849K	\$598K	\$1.04M	\$2.84M	\$784K	\$1.31M	\$1.36M	\$1.04M
Prior Year	\$1.88M	\$400K	\$2.54M	\$185K	\$1.09M	\$1.07M	\$1.24M	\$2.45M	\$2.87M	\$1.16M	\$1.84M	\$1.84M	\$1.2M
Percent Change from Prior Year	-36%	198%	61%	1,761%	241%	-21%	-52%	-58%	-1%	-32%	-29%	-26%	-14%

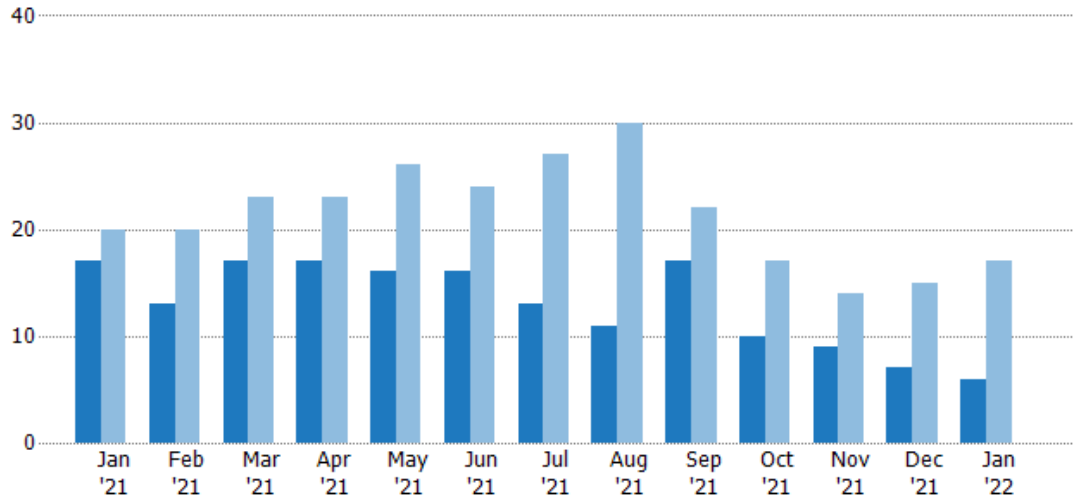
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	6	-64.7%
Jan '21	17	-15%
Jan '20	20	35%



Current Year	17	13	17	17	16	16	13	11	17	10	9	7	6
Prior Year	20	20	23	23	26	24	27	30	22	17	14	15	17
Percent Change from Prior Year	-15%	-35%	-26%	-26%	-38%	-33%	-52%	-63%	-23%	-41%	-36%	-53%	-65%

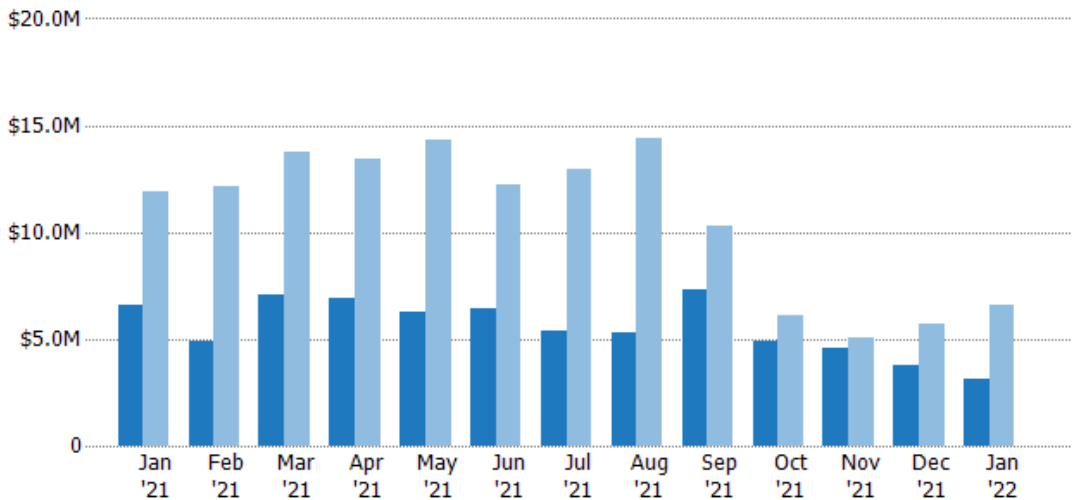
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$3.1M	-53%
Jan '21	\$6.61M	-44.3%
Jan '20	\$11.9M	12.2%



Current Year	\$6.61M	\$4.91M	\$7.05M	\$6.91M	\$6.28M	\$6.43M	\$5.37M	\$5.33M	\$7.32M	\$4.87M	\$4.6M	\$3.8M	\$3.1M
Prior Year	\$11.9M	\$12.1M	\$13.8M	\$13.4M	\$14.3M	\$12.2M	\$13M	\$14.4M	\$10.3M	\$6.09M	\$5.08M	\$5.74M	\$6.61M
Percent Change from Prior Year	-44%	-59%	-49%	-49%	-56%	-47%	-59%	-63%	-29%	-20%	-9%	-34%	-53%

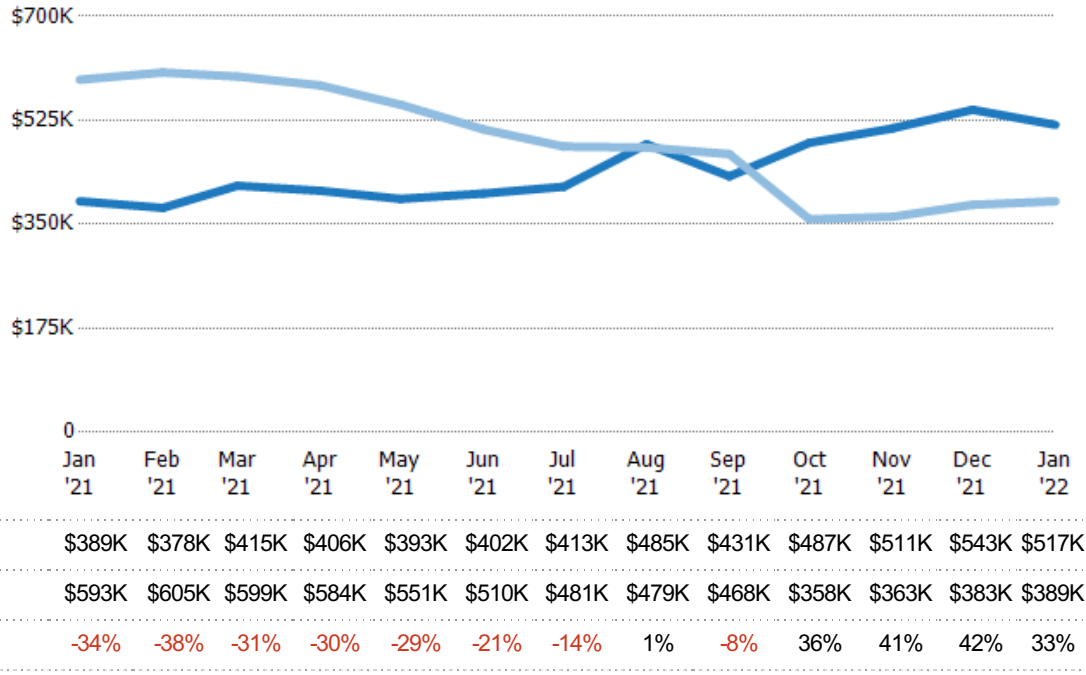
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$517K	33.1%
Jan '21	\$389K	-34.5%
Jan '20	\$593K	-16.9%



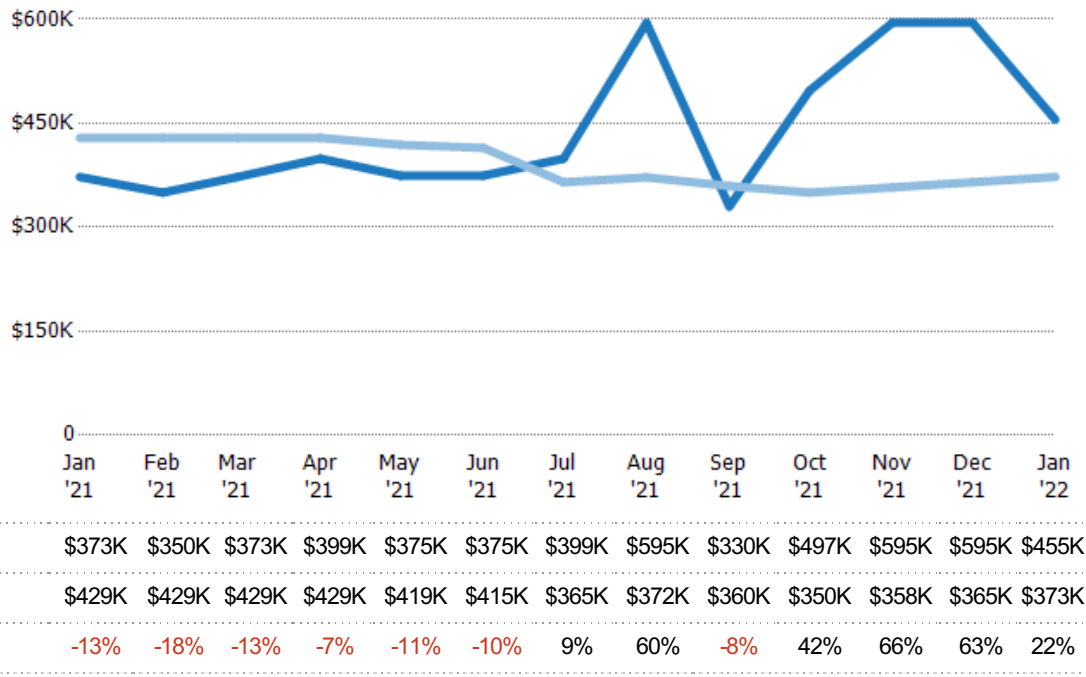
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$455K	22.1%
Jan '21	\$373K	-13.2%
Jan '20	\$429K	-2.3%

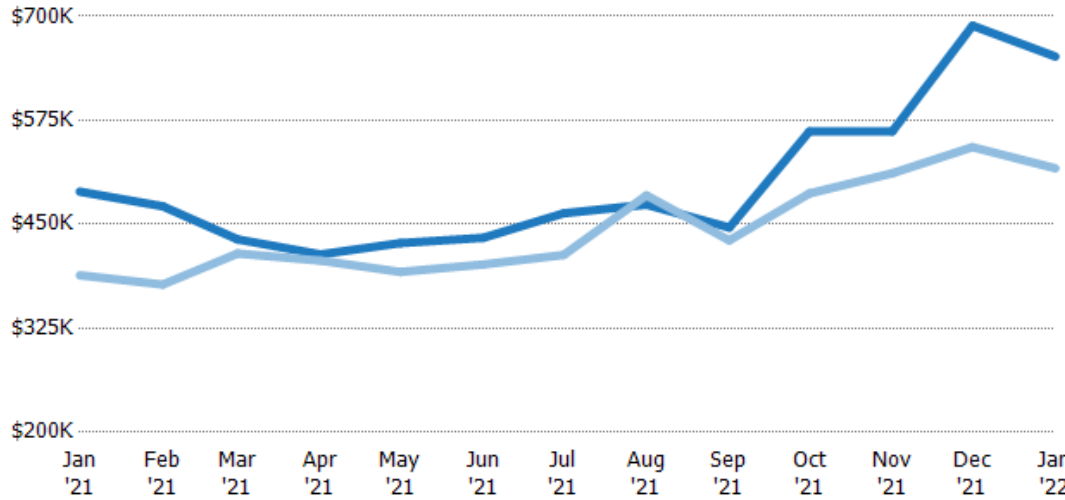


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

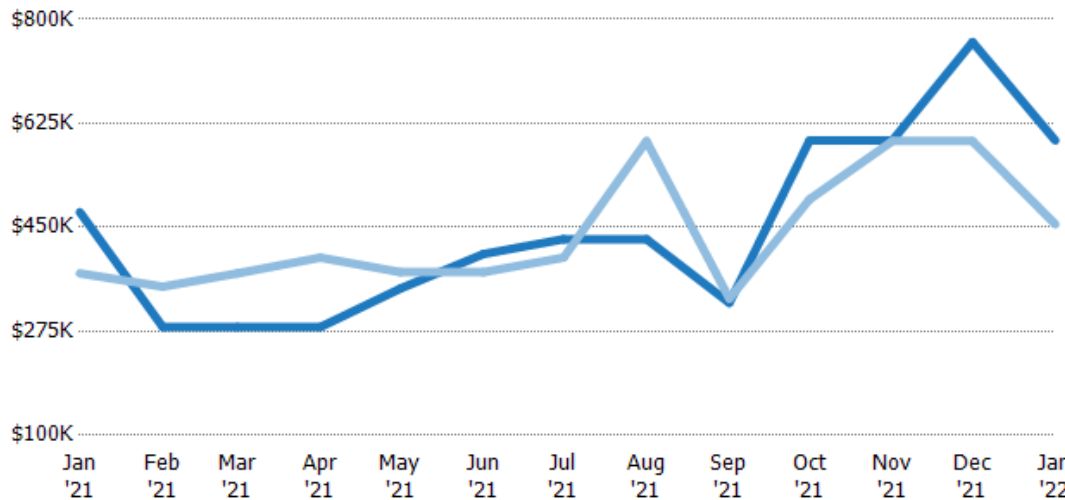


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

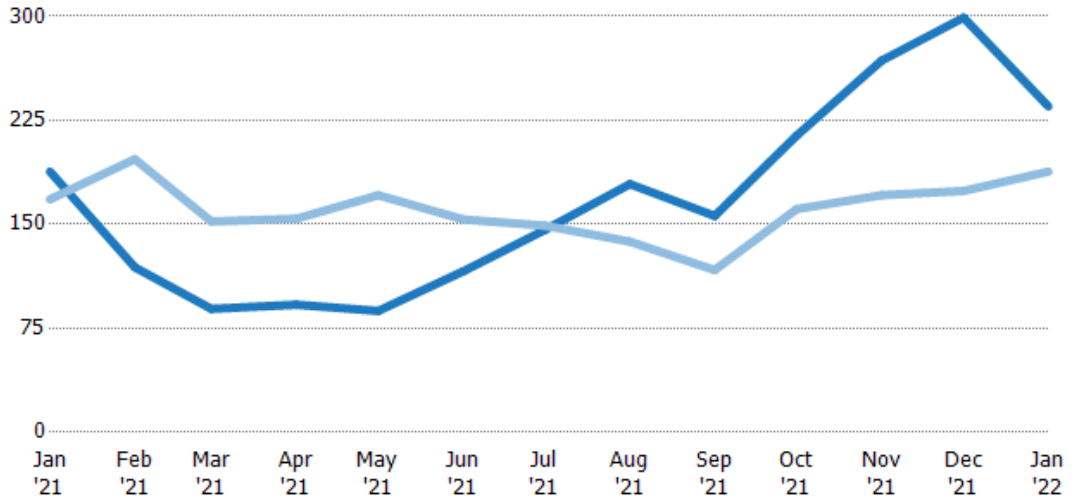


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Days	% Chg.
Jan '22	235	25%
Jan '21	188	11.9%
Jan '20	168	6%

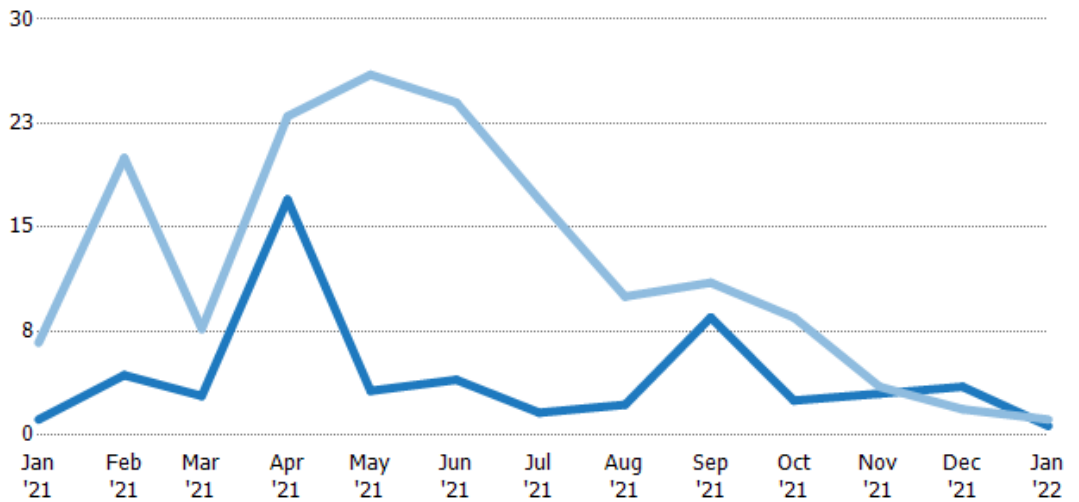
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	188	119	89	92	87.5	116	146	179	156	214	268	299	235
Prior Year	168	197	152	154	171	154	149	138	117	161	171	174	188
Percent Change from Prior Year	12%	-40%	-41%	-40%	-49%	-24%	-2%	30%	33%	33%	57%	72%	25%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



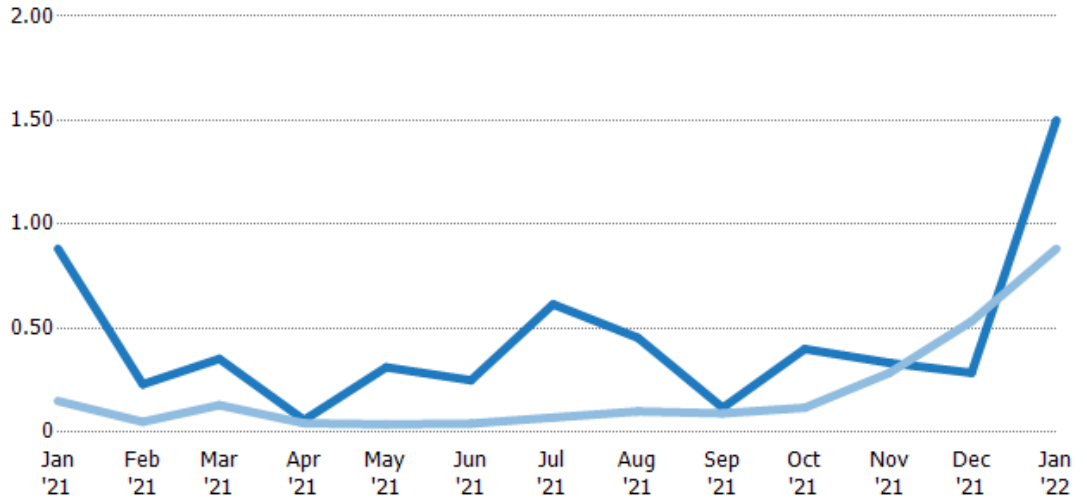
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	1.13	4.33	2.83	17	3.2	4	1.63	2.2	8.5	2.5	3	3.5	0
Prior Year	6.67	20	7.67	23	26	24	17	10	11	8.5	3.5	1.88	1.13
Percent Change from Prior Year	-83%	-78%	-63%	-26%	-88%	-83%	100%	-78%	-23%	-71%	-14%	87%	-41%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



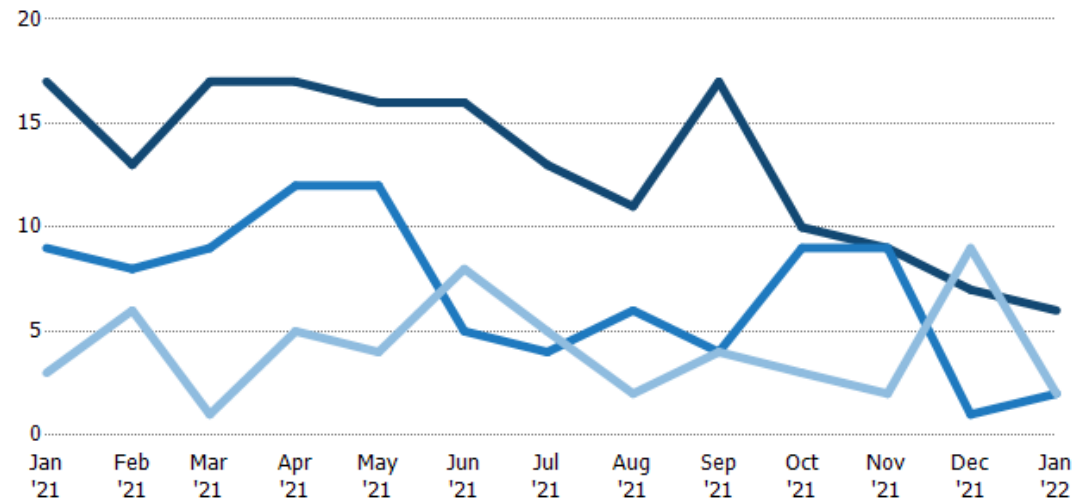
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	88%	23%	35%	6%	31%	25%	62%	45%	12%	40%	33%	29%	150%
Prior Year	15%	5%	13%	4%	4%	4%	7%	10%	9%	12%	29%	53%	88%
Change from Prior Year	-73%	-18%	-22%	-2%	-27%	-21%	-62%	-35%	-3%	-28%	-5%	25%	-62%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



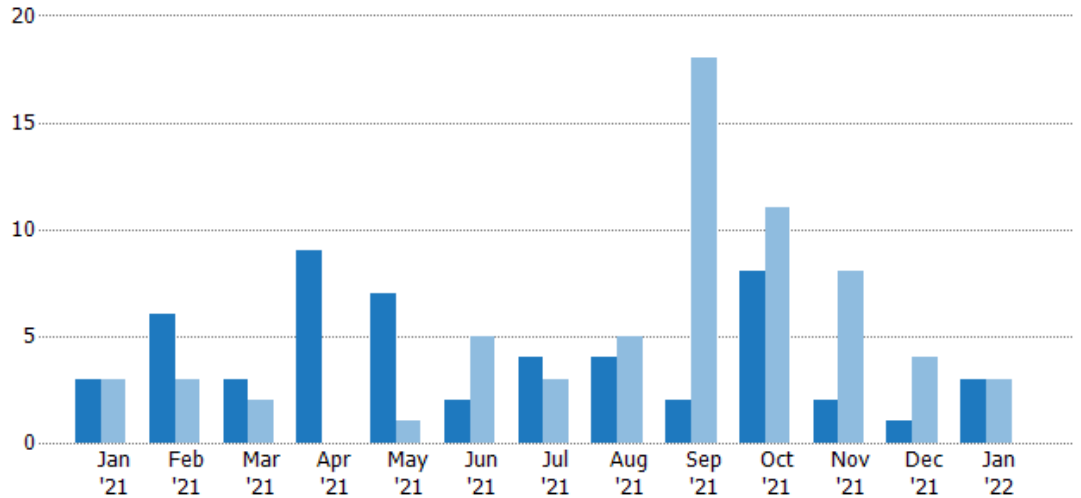
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	17	13	17	17	16	16	13	11	17	10	9	7	6
Pending	9	8	9	12	12	5	4	6	4	9	9	1	2
Sold	3	6	1	5	4	8	5	2	4	3	2	9	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



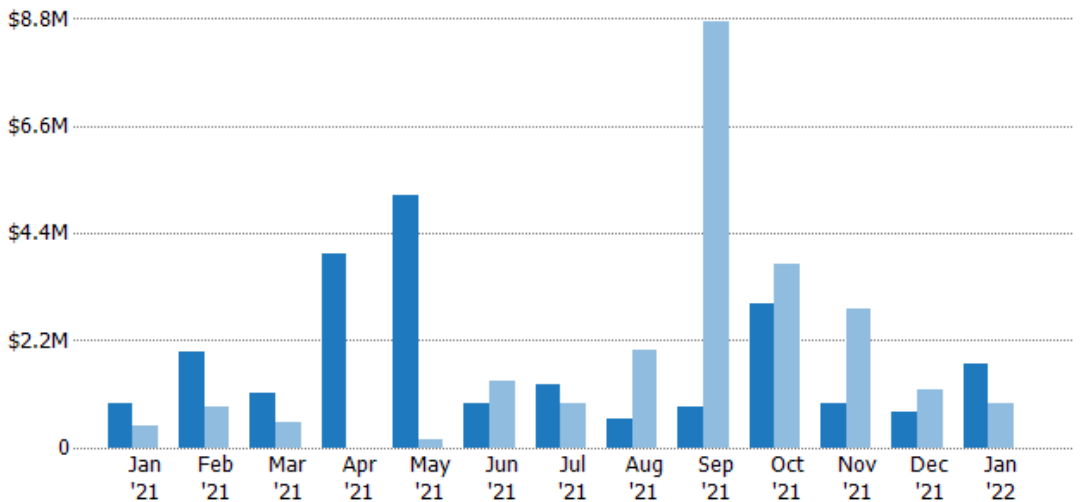
Current Year	3	6	3	9	7	2	4	4	2	8	2	1	3
Prior Year	3	3	2	-	1	5	3	5	18	11	8	4	3
Percent Change from Prior Year	0%	100%	50%	100%	600%	-60%	33%	-20%	-89%	-27%	-75%	-75%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$913K	\$1.96M	\$1.13M	\$3.99M	\$5.2M	\$898K	\$1.29M	\$598K	\$855K	\$2.96M	\$908K	\$745K	\$1.73M
Prior Year	\$440K	\$843K	\$538K	-	\$180K	\$1.37M	\$904K	\$2.01M	\$8.74M	\$3.79M	\$2.86M	\$1.18M	\$913K
Percent Change from Prior Year	108%	133%	110%	100%	2,788%	-34%	42%	-70%	-90%	-22%	-68%	-37%	90%

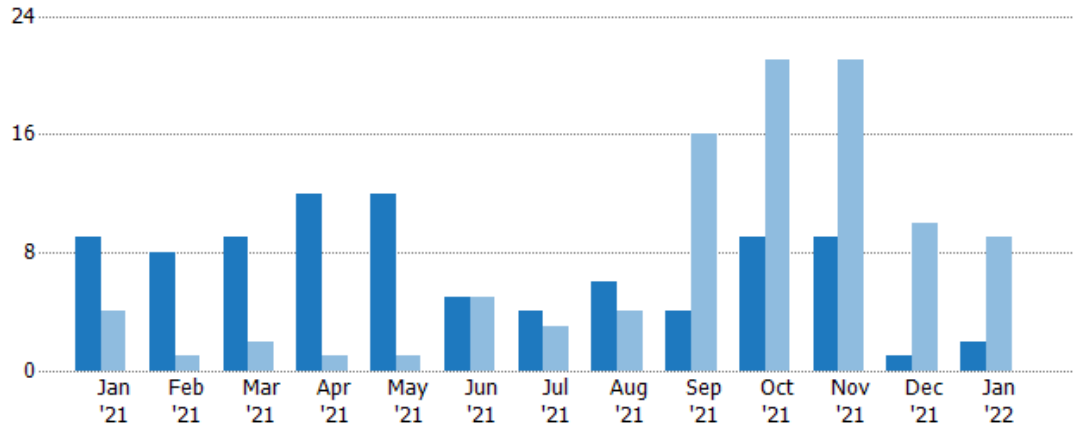
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	2	-77.8%
Jan '21	9	125%
Jan '20	4	0%



Current Year	9	8	9	12	12	5	4	6	4	9	9	1	2
Prior Year	4	1	2	1	1	5	3	4	16	21	21	10	9
Percent Change from Prior Year	125%	700%	350%	1,100%	1,100%	0%	33%	50%	-75%	-57%	-57%	-90%	-78%

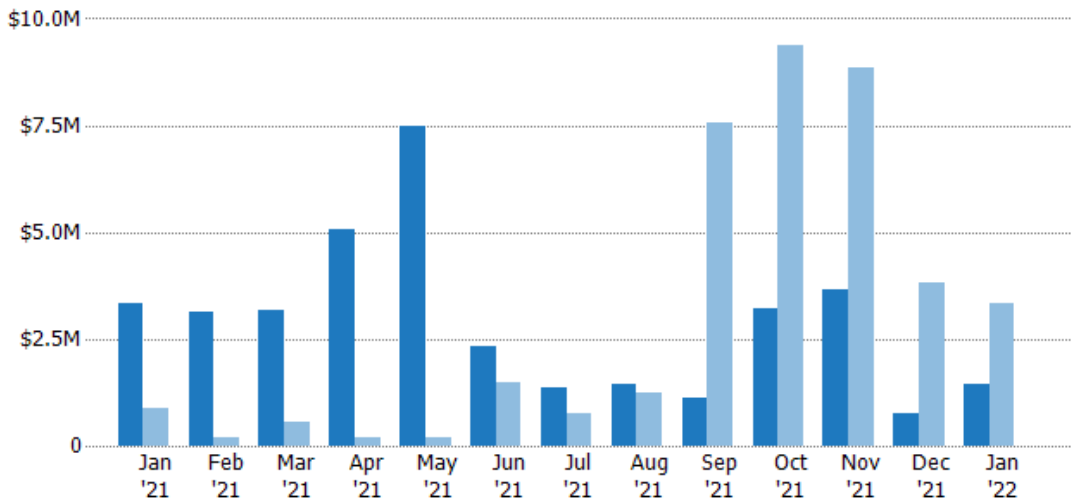
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$1.44M	-56.6%
Jan '21	\$3.33M	274.2%
Jan '20	\$890K	-8.1%



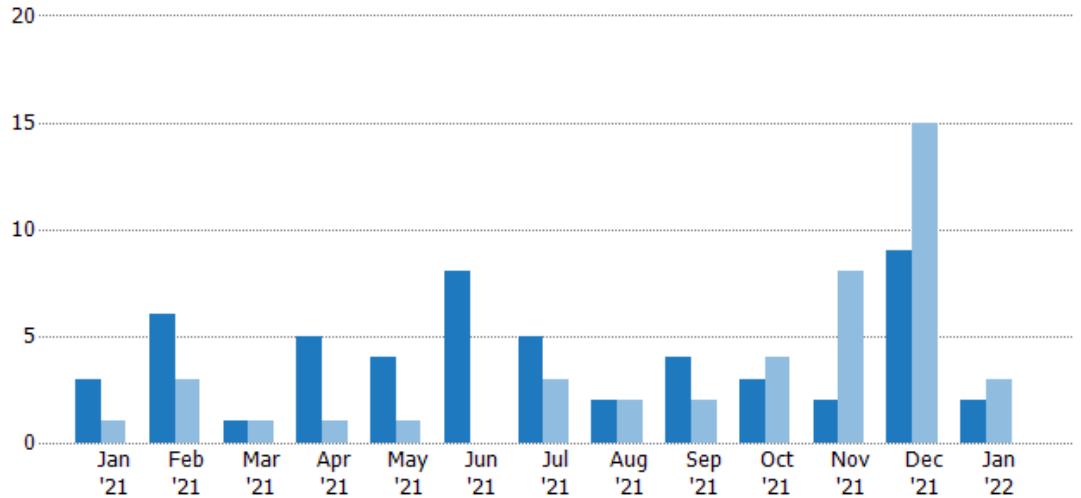
Current Year	\$3.33M	\$3.12M	\$3.18M	\$5.07M	\$7.5M	\$2.32M	\$1.36M	\$1.43M	\$1.11M	\$3.22M	\$3.66M	\$745K	\$1.44M
Prior Year	\$890K	\$195K	\$538K	\$209K	\$180K	\$1.46M	\$740K	\$1.25M	\$7.56M	\$9.38M	\$8.86M	\$3.82M	\$3.33M
Percent Change from Prior Year	274%	1,498%	491%	2,326%	4,066%	58%	84%	15%	-85%	-66%	-59%	-80%	-57%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



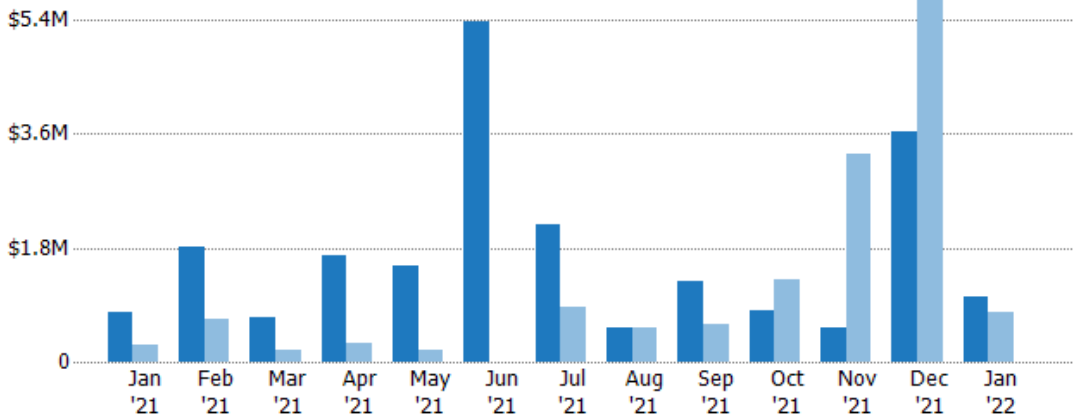
Current Year	3	6	1	5	4	8	5	2	4	3	2	9	2
Prior Year	1	3	1	1	1	-	3	2	2	4	8	15	3
Percent Change from Prior Year	200%	100%	0%	400%	300%	100%	67%	0%	100%	-25%	-75%	-40%	-33%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



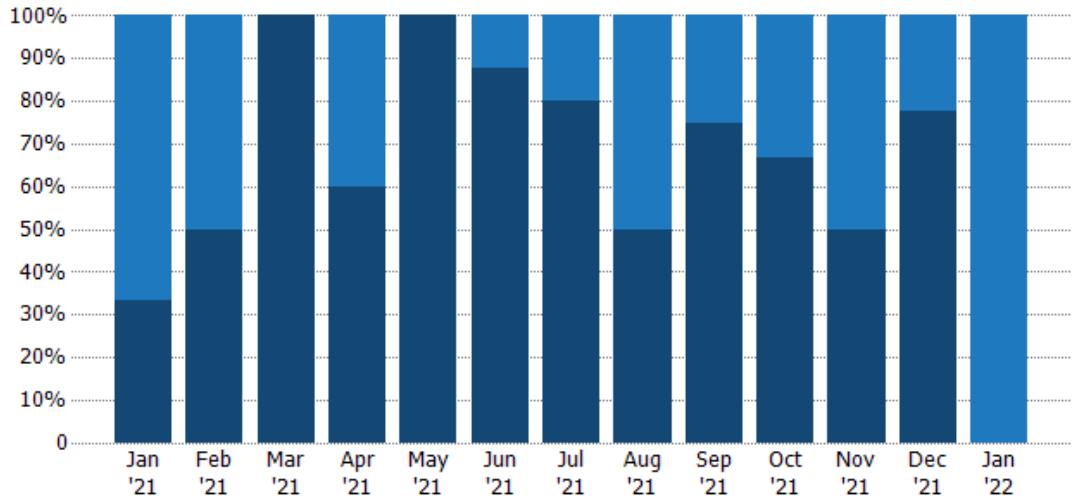
Current Year	\$782K	\$1.81M	\$700K	\$1.69M	\$1.51M	\$5.36M	\$2.17M	\$529K	\$1.29M	\$812K	\$550K	\$3.65M	\$1.03M
Prior Year	\$260K	\$680K	\$195K	\$308K	\$193K	-	\$870K	\$530K	\$593K	\$1.29M	\$3.28M	\$6.04M	\$782K
Percent Change from Prior Year	201%	166%	259%	449%	680%	100%	149%	0%	117%	-37%	-83%	-40%	31%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



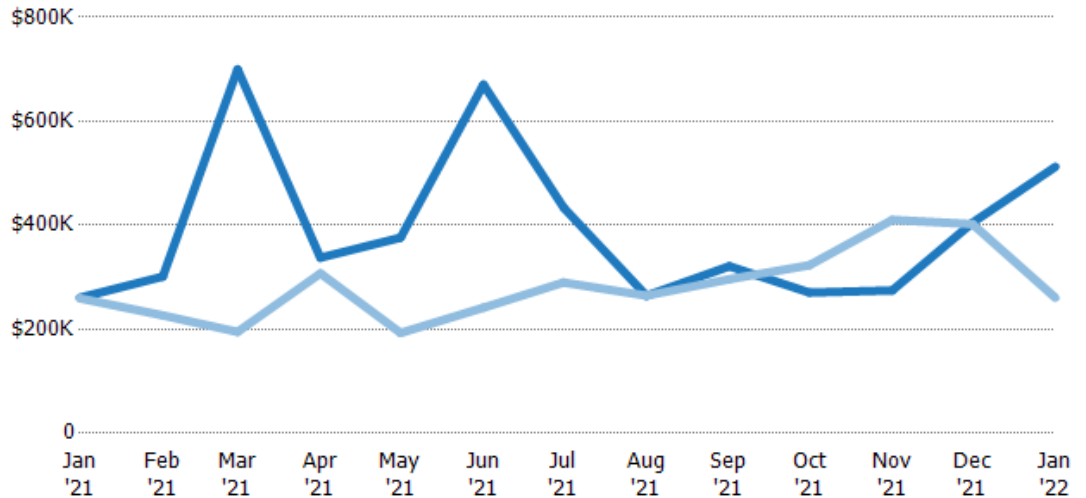
Condo/Townhouse	67%	50%	-	40%	-	13%	20%	50%	25%	33%	50%	22%	100%
Single Family Residence	33%	50%	100%	60%	100%	88%	80%	50%	75%	67%	50%	78%	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



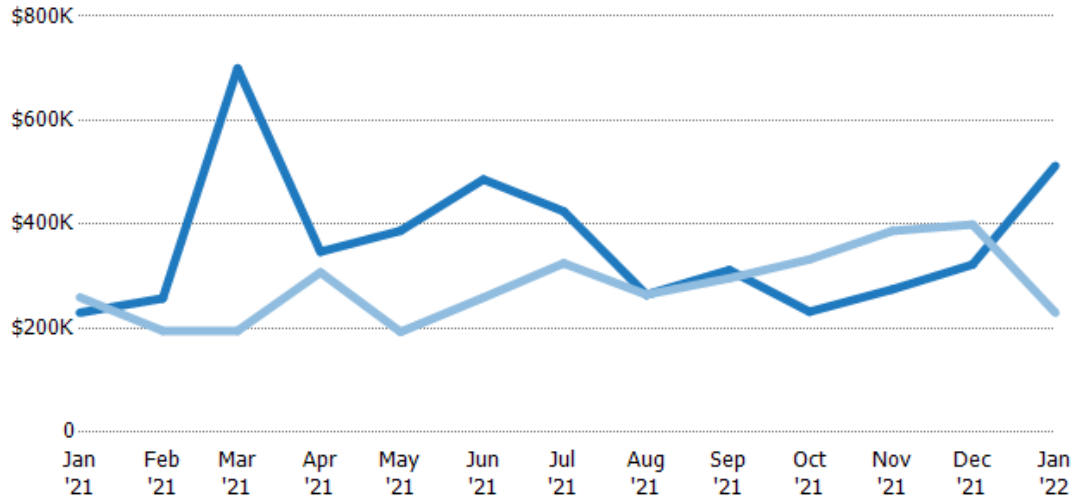
Current Year	\$261K	\$301K	\$700K	\$338K	\$376K	\$671K	\$434K	\$265K	\$321K	\$271K	\$275K	\$405K	\$513K
Prior Year	\$260K	\$227K	\$195K	\$308K	\$193K	\$242K	\$290K	\$265K	\$296K	\$323K	\$410K	\$402K	\$261K
Percent Change from Prior Year	0%	33%	259%	10%	95%	100%	50%	0%	8%	-16%	-33%	1%	97%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



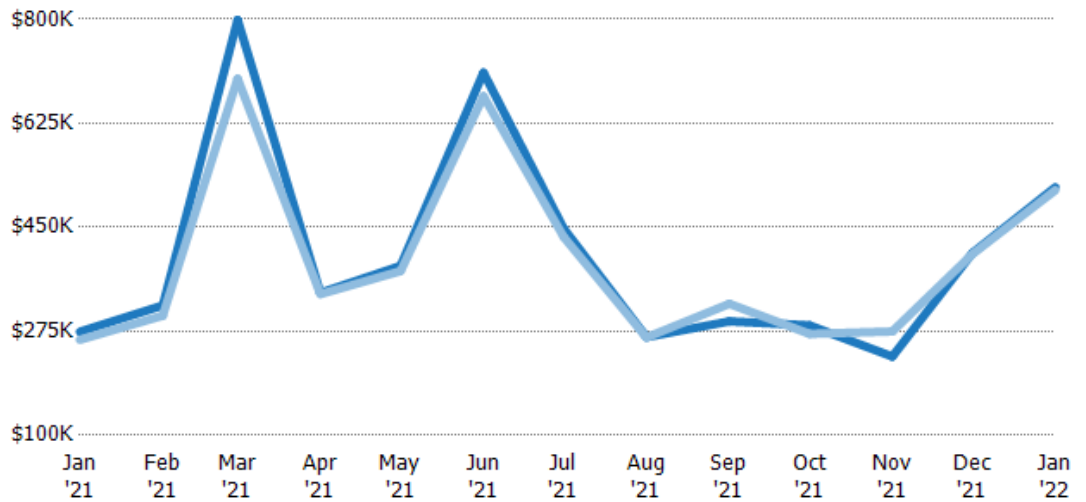
Current Year	\$230K	\$258K	\$700K	\$347K	\$388K	\$486K	\$425K	\$265K	\$312K	\$232K	\$275K	\$323K	\$513K
Prior Year	\$260K	\$195K	\$195K	\$308K	\$193K	\$259K	\$325K	\$265K	\$296K	\$333K	\$387K	\$400K	\$230K
Percent Change from Prior Year	-11%	32%	259%	13%	101%	100%	31%	0%	5%	-30%	-29%	-19%	123%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



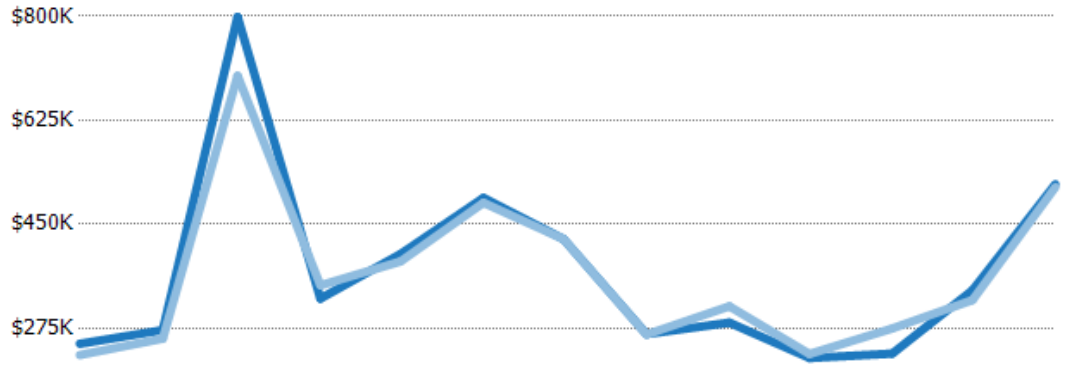
Avg List Price	\$274K	\$319K	\$799K	\$340K	\$385K	\$710K	\$448K	\$265K	\$292K	\$285K	\$232K	\$407K	\$518K
Avg Sales Price	\$261K	\$301K	\$700K	\$338K	\$376K	\$671K	\$434K	\$265K	\$321K	\$271K	\$275K	\$405K	\$513K
Avg Sales Price as a % of Avg List Price	95%	95%	88%	99%	98%	94%	97%	100%	110%	95%	118%	100%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type: Condo/Townhouse/Apt., Single Family



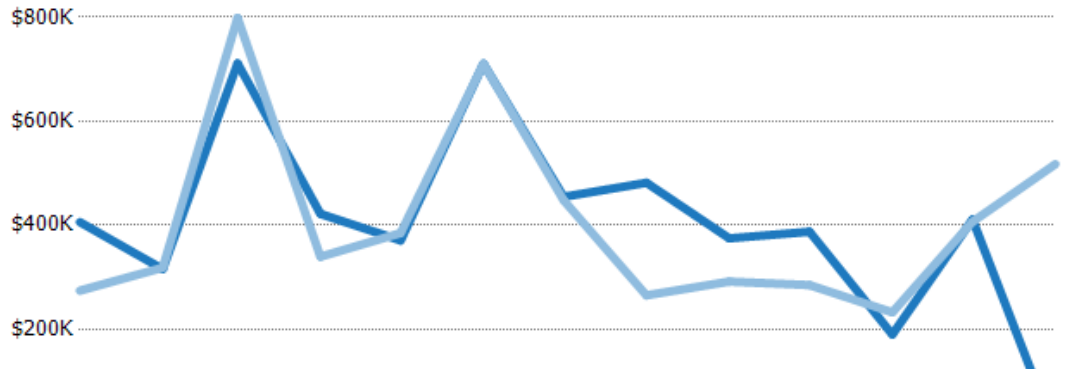
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$249K	\$272K	\$799K	\$325K	\$400K	\$495K	\$425K	\$265K	\$285K	\$225K	\$232K	\$339K	\$518K
Median Sales Price	\$230K	\$258K	\$700K	\$347K	\$388K	\$486K	\$425K	\$265K	\$312K	\$232K	\$275K	\$323K	\$513K
Med Sales Price as a % of Med List Price	92%	95%	88%	107%	97%	98%	100%	100%	110%	103%	118%	95%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type: Condo/Townhouse/Apt., Single Family



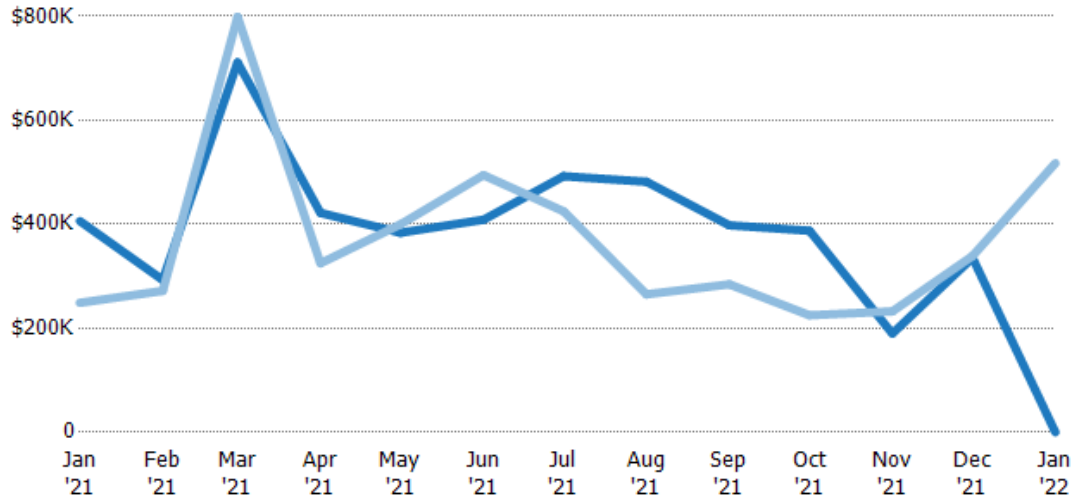
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$406K	\$316K	\$711K	\$422K	\$371K	\$711K	\$455K	\$482K	\$375K	\$388K	\$190K	\$411K	\$0
Avg Sales Price	\$274K	\$319K	\$799K	\$340K	\$385K	\$710K	\$448K	\$265K	\$292K	\$285K	\$232K	\$407K	\$518K
Avg Sales Price as a % of Avg Est Value	68%	101%	112%	80%	104%	100%	99%	55%	78%	74%	122%	99%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$406K	\$293K	\$711K	\$422K	\$384K	\$409K	\$492K	\$482K	\$398K	\$388K	\$190K	\$336K	\$0
Median Sales Price	\$249K	\$272K	\$799K	\$325K	\$400K	\$495K	\$425K	\$265K	\$285K	\$225K	\$232K	\$339K	\$518K
Med Sales Price as a % of Med Est Value	61%	93%	112%	77%	104%	121%	86%	55%	71%	58%	122%	101%	100%