

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	24	15	+60%	41	30	+36.7%
New Listing Volume	\$13,131,500	\$6,768,000	+94%	\$17,748,900	\$13,352,400	+32.9%
Active Listing Count	35	22	+59.1%	N/A	N/A	
Active Listing Volume	\$21,136,994	\$14,760,300	+43.2%	N/A	N/A	
Average Listing Price	\$603,914	\$670,923	-10%	\$683,331	\$664,292	+2.9%
Median Listing Price	\$289,000	\$585,000	-50.6%	\$323,846	\$583,320	-44.5%
Median Days in RPR	19	146	-87%	47.36	133.56	-64.5%
Months of Inventory	2.7	2.8	-2.1%	3.6	3.6	+1.1%
Absorption Rate	37.14%	36.36%	+0.8%	27.69%	28%	-0.3%
Sales Activity Charts Metrics						
New Pending Sales Count	5	20	-75%	16	37	-56.8%
New Pending Sales Volume	\$1,113,000	\$9,624,000	-88.4%	\$4,277,400	\$16,614,300	-74.3%
Pending Sales Count	6	33	-81.8%	N/A	N/A	
Pending Sales Volume	\$1,351,400	\$12,885,950	-89.5%	N/A	N/A	
Closed Sales Count	9	10	-10%	22	18	+22.2%
Closed Sales Volume	\$3,063,500	\$4,925,250	-37.8%	\$7,680,250	\$9,396,150	-18.3%
Average Sales Price	\$340,389	\$492,525	-30.9%	\$349,102	\$522,008	-33.1%
Median Sales Price	\$260,000	\$252,000	+3.2%	\$153,045	\$284,222	-46.2%

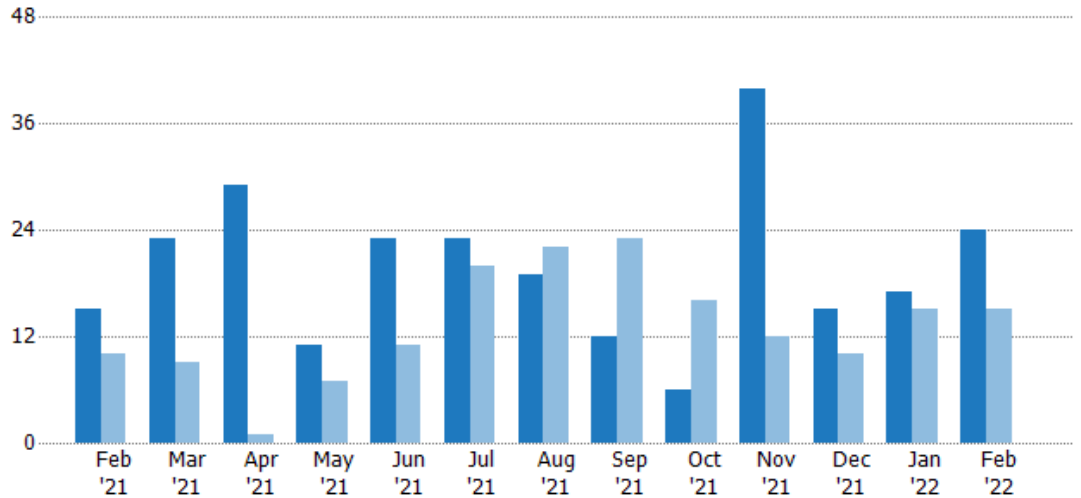
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	24	60%
Feb '21	15	50%
Feb '20	10	20%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	15	23	29	11	23	23	19	12	6	40	15	17	24
Prior Year	10	9	1	7	11	20	22	23	16	12	10	15	15
Percent Change from Prior Year	50%	156%	2,800%	57%	109%	15%	-14%	-48%	-63%	233%	50%	13%	60%

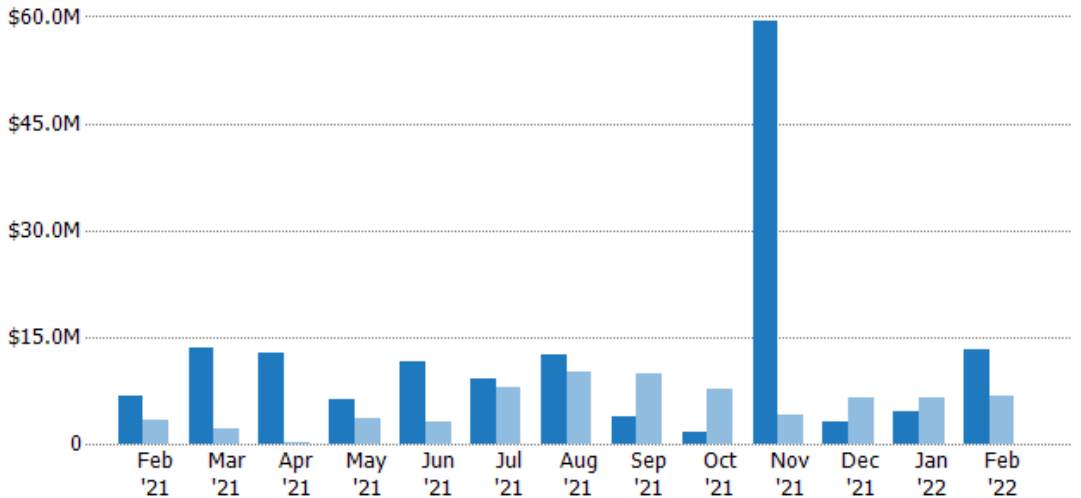
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$13.1M	94%
Feb '21	\$6.77M	104.2%
Feb '20	\$3.31M	33.9%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$6.77M	\$13.6M	\$12.9M	\$6.35M	\$11.5M	\$9.25M	\$12.5M	\$3.78M	\$1.69M	\$59.3M	\$3.19M	\$4.62M	\$13.1M
Prior Year	\$3.31M	\$2.24M	\$120K	\$3.7M	\$3.03M	\$7.86M	\$10.2M	\$9.88M	\$7.67M	\$4.12M	\$6.43M	\$6.58M	\$6.77M
Percent Change from Prior Year	104%	506%	10,679%	72%	281%	18%	23%	-62%	-78%	1,338%	-50%	-30%	94%

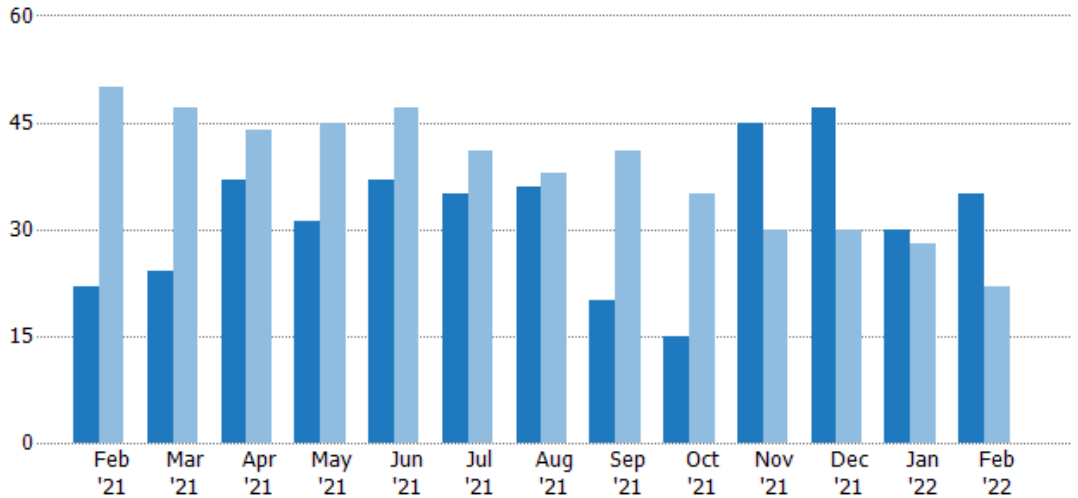
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Feb '22	35	59.1%
Feb '21	22	-56%
Feb '20	50	-2%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	22	24	37	31	37	35	36	20	15	45	47	30	35
Prior Year	50	47	44	45	47	41	38	41	35	30	30	28	22
Percent Change from Prior Year	-56%	-49%	-16%	-31%	-21%	-15%	-5%	-51%	-57%	50%	57%	7%	59%

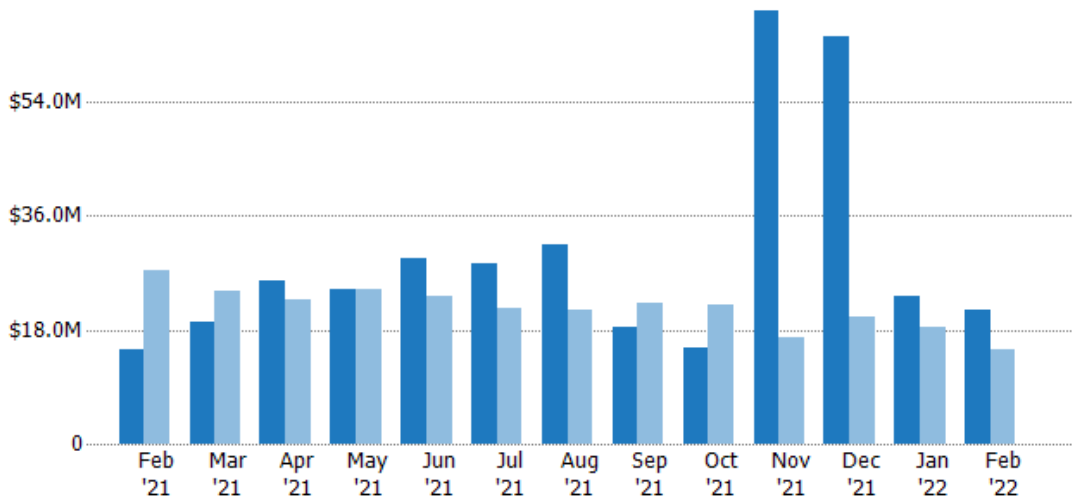
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Feb '22	\$21.1M	43.2%
Feb '21	\$14.8M	-46.3%
Feb '20	\$27.5M	-31.7%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$14.8M	\$19.2M	\$25.8M	\$24.3M	\$29.2M	\$28.3M	\$31.4M	\$18.5M	\$15M	\$68.3M	\$64.2M	\$23.3M	\$21.1M
Prior Year	\$27.5M	\$24.1M	\$22.8M	\$24.5M	\$23.4M	\$21.5M	\$21.2M	\$22.2M	\$21.9M	\$16.8M	\$19.9M	\$18.5M	\$14.8M
Percent Change from Prior Year	-46%	-20%	13%	-1%	25%	32%	48%	-17%	-31%	307%	222%	26%	43%

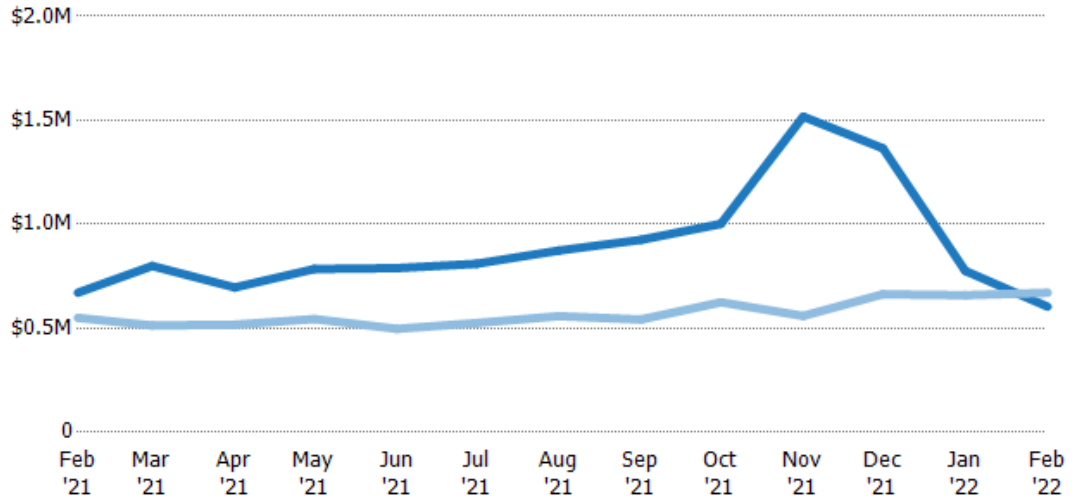
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$604K	-10%
Feb '21	\$671K	22%
Feb '20	\$550K	-30.3%



Current Year	\$671K	\$800K	\$696K	\$785K	\$789K	\$810K	\$874K	\$925K	\$1M	\$1.52M	\$1.37M	\$776K	\$604K
Prior Year	\$550K	\$513K	\$517K	\$544K	\$497K	\$525K	\$558K	\$542K	\$625K	\$559K	\$664K	\$659K	\$671K
Percent Change from Prior Year	22%	56%	35%	44%	59%	54%	57%	71%	60%	171%	106%	18%	-10%

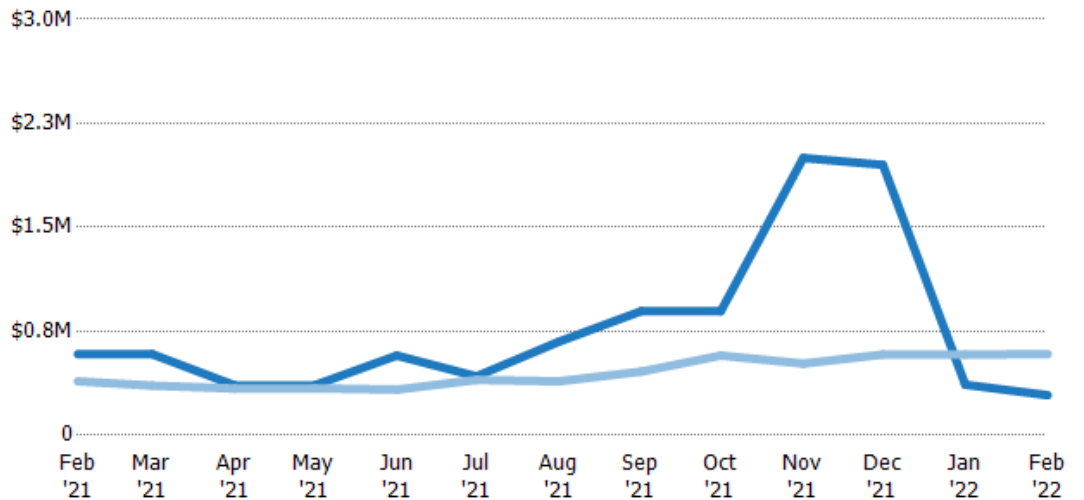
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$289K	-50.6%
Feb '21	\$585K	50.4%
Feb '20	\$389K	-22.9%



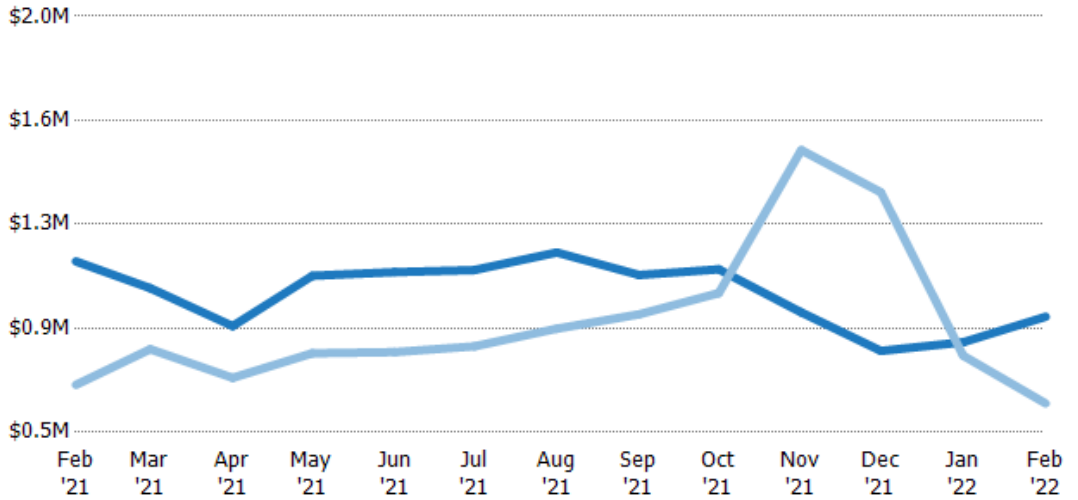
Current Year	\$585K	\$585K	\$360K	\$360K	\$575K	\$425K	\$674K	\$895K	\$895K	\$2M	\$1.95M	\$365K	\$289K
Prior Year	\$389K	\$358K	\$337K	\$339K	\$329K	\$399K	\$389K	\$459K	\$575K	\$517K	\$582K	\$582K	\$585K
Percent Change from Prior Year	50%	63%	7%	6%	75%	7%	73%	95%	56%	287%	235%	-37%	-51%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



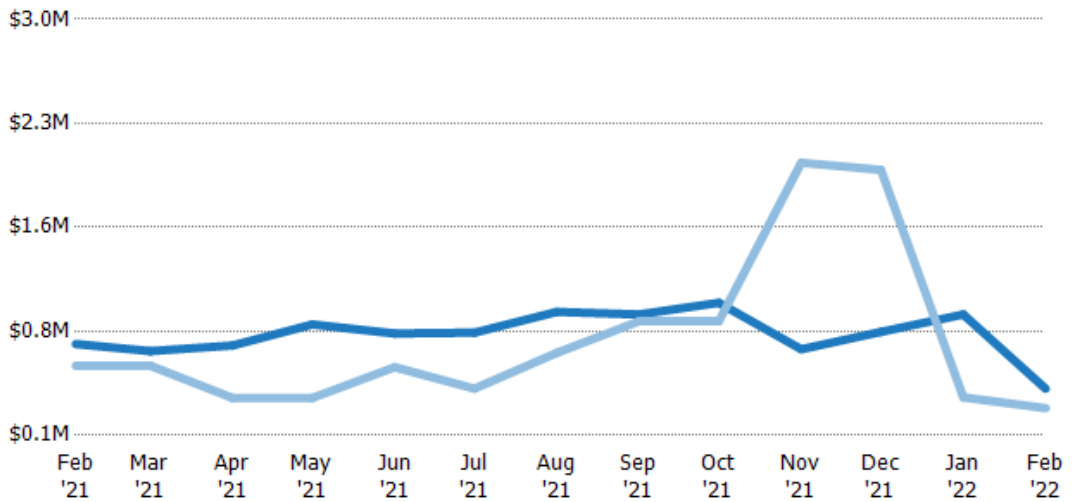
Avg Est Value	\$1.12M	\$1.02M	\$883K	\$1.06M	\$1.08M	\$1.09M	\$1.15M	\$1.07M	\$1.09M	\$932K	\$793K	\$825K	\$917K
Avg Listing Price	\$671K	\$800K	\$696K	\$785K	\$789K	\$810K	\$874K	\$925K	\$1M	\$1.52M	\$1.37M	\$776K	\$604K
Avg Listing Price as a % of Avg Est Value	60%	78%	79%	74%	73%	75%	76%	87%	92%	163%	172%	94%	66%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$736K	\$687K	\$726K	\$872K	\$810K	\$815K	\$960K	\$942K	\$1.02M	\$700K	\$821K	\$942K	\$424K
Median Listing Price	\$585K	\$585K	\$360K	\$360K	\$575K	\$425K	\$674K	\$895K	\$895K	\$2M	\$1.95M	\$365K	\$289K
Med Listing Price as a % of Med Est Value	79%	85%	50%	41%	71%	52%	70%	95%	87%	286%	238%	39%	68%

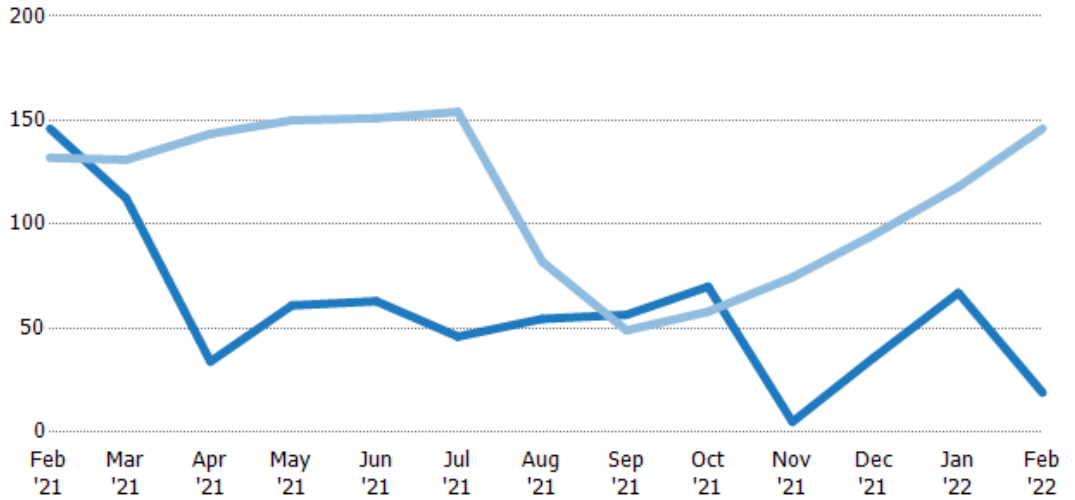
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Days	% Chg.
Feb '22	19	-87%
Feb '21	146	10.6%
Feb '20	132	-18.9%



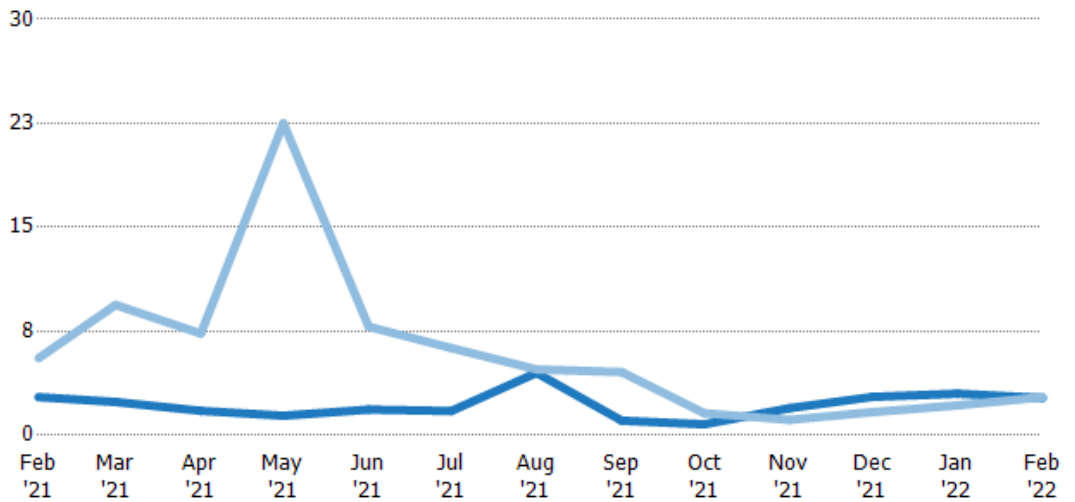
Current Year	146	113	34	61	63	46	54.5	56.5	70	5	36	67	19
Prior Year	132	131	144	150	151	154	82	49	58	74.5	95	118	146
Percent Change from Prior Year	11%	-14%	-76%	-59%	-58%	-70%	-34%	15%	21%	-93%	-62%	-43%	-87%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



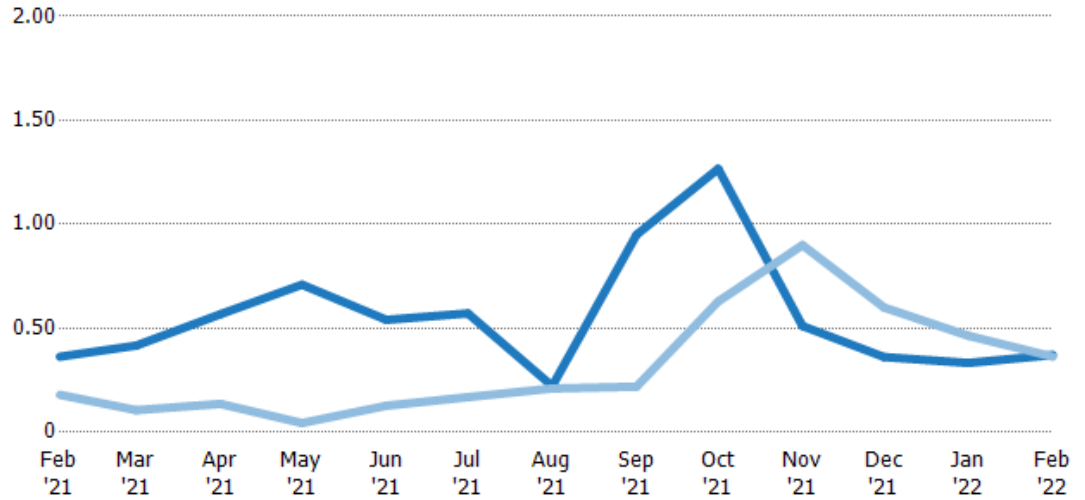
Current Year	2.75	2.4	1.76	1.41	1.85	1.75	4.5	1.05	0	1.96	2.76	3	2.69
Prior Year	5.56	9.4	7.33	22.5	7.83	6.29	4.75	4.56	1.59	1.11	1.67	2.15	2.75
Percent Change from Prior Year	-50%	-74%	-76%	-94%	-76%	100%	-5%	-77%	-50%	76%	66%	39%	-2%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



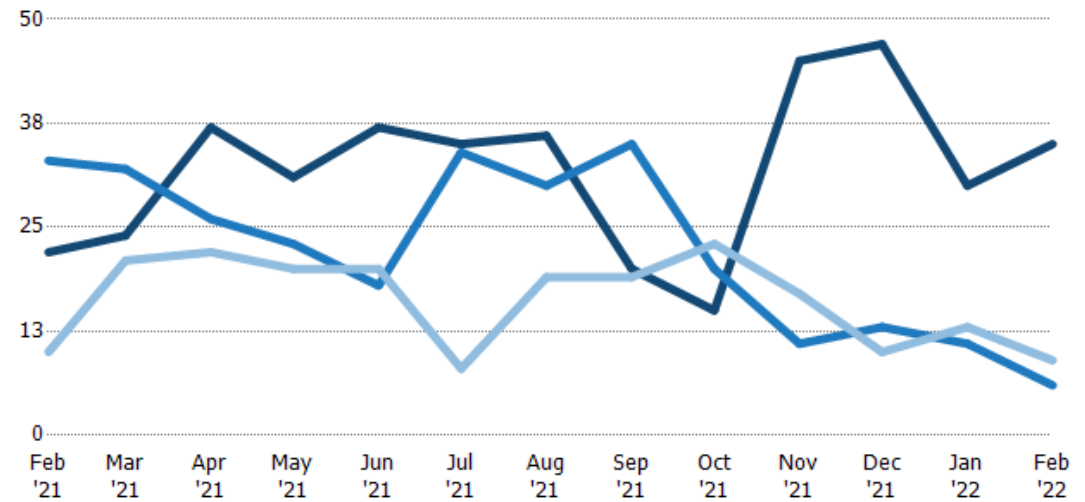
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	36%	42%	57%	71%	54%	57%	22%	95%	127%	51%	36%	33%	37%
Prior Year	18%	11%	14%	4%	13%	17%	21%	22%	63%	90%	60%	46%	36%
Change from Prior Year	-18%	-31%	-43%	-67%	-41%	-57%	-1%	-73%	-64%	39%	24%	13%	-1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	22	24	37	31	37	35	36	20	15	45	47	30	35
Pending	33	32	26	23	18	34	30	35	20	11	13	11	6
Sold	10	21	22	20	20	8	19	19	23	17	10	13	9

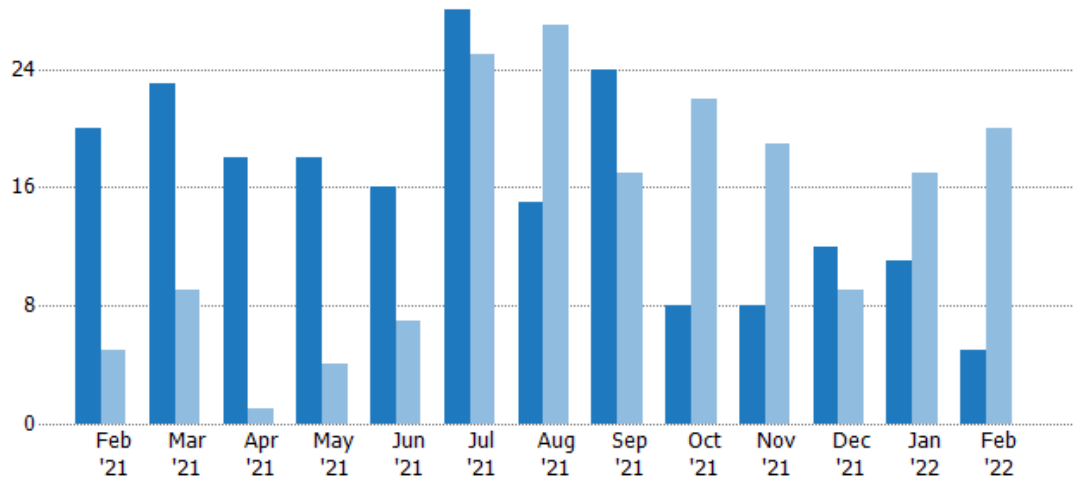
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	5	-75%
Feb '21	20	300%
Feb '20	5	100%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	20	23	18	18	16	28	15	24	8	8	12	11	5
Prior Year	5	9	1	4	7	25	27	17	22	19	9	17	20
Percent Change from Prior Year	300%	156%	1,700%	350%	129%	12%	-44%	41%	-64%	-58%	33%	-35%	-75%

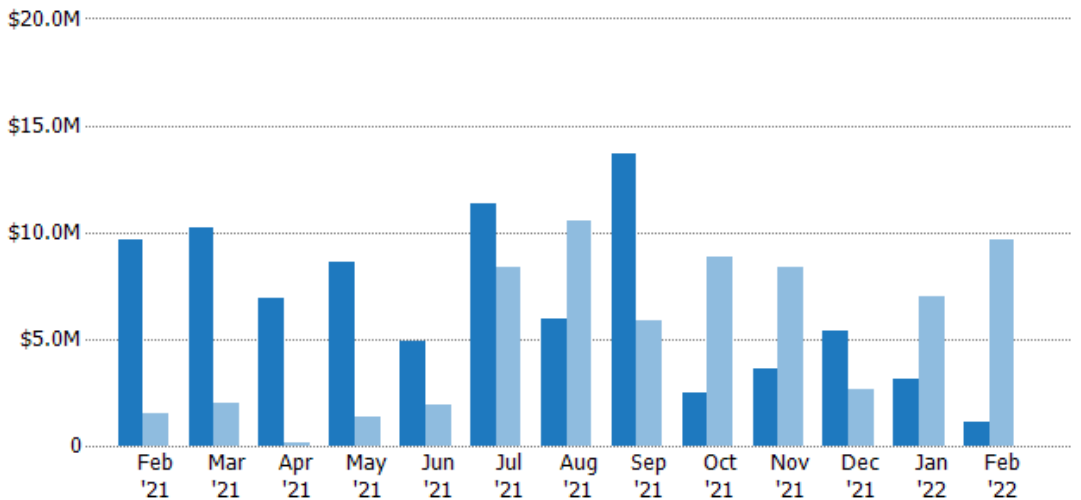
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.11M	-88.4%
Feb '21	\$9.62M	532.8%
Feb '20	\$1.52M	95.8%



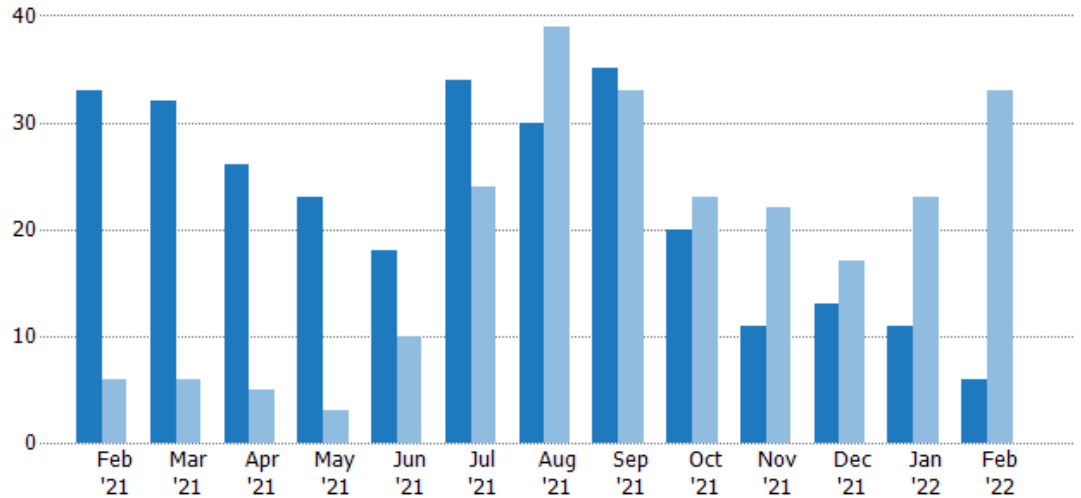
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$9.62M	\$10.2M	\$6.91M	\$8.62M	\$4.9M	\$11.3M	\$5.91M	\$13.6M	\$2.52M	\$3.65M	\$5.37M	\$3.16M	\$1.11M
Prior Year	\$1.52M	\$2.02M	\$120K	\$1.38M	\$1.95M	\$8.32M	\$10.5M	\$5.84M	\$8.83M	\$8.34M	\$2.68M	\$6.99M	\$9.62M
Percent Change from Prior Year	533%	407%	5,661%	526%	151%	36%	-44%	134%	-72%	-56%	100%	-55%	-88%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	6	-81.8%
Feb '21	33	450%
Feb '20	6	150%

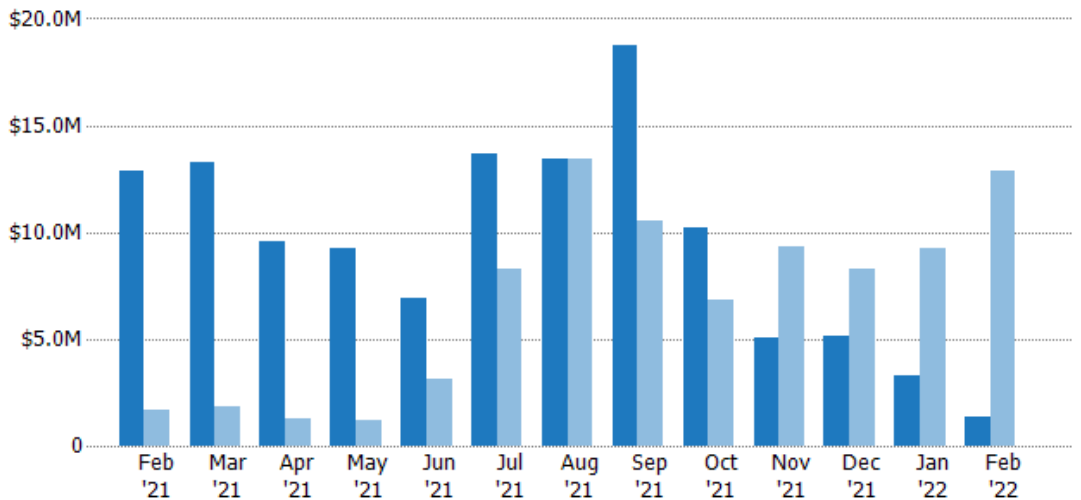
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	33	32	26	23	18	34	30	35	20	11	13	11	6
Prior Year	6	6	5	3	10	24	39	33	23	22	17	23	33
Percent Change from Prior Year	450%	433%	420%	667%	80%	42%	-23%	6%	-13%	-50%	-24%	-52%	-82%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$1.35M	-89.5%
Feb '21	\$12.9M	652.3%
Feb '20	\$1.71M	120.3%

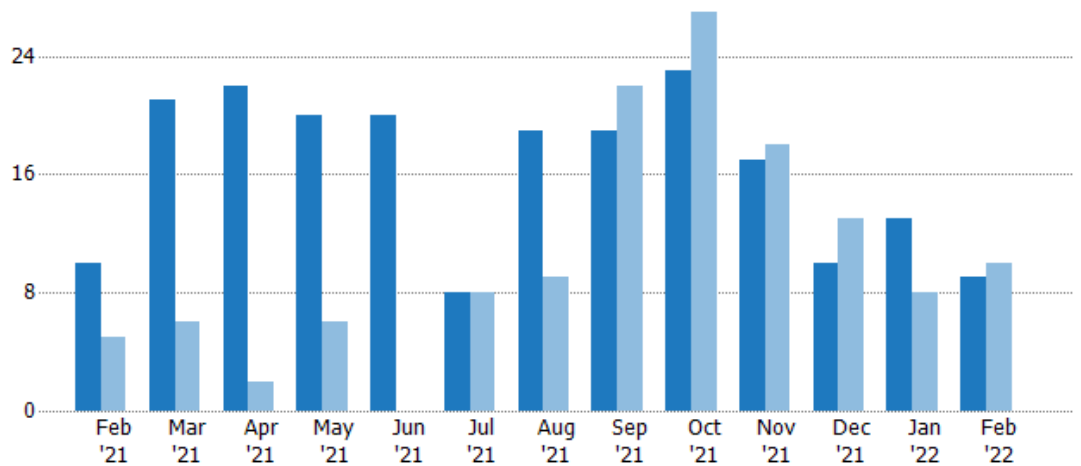
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$12.9M	\$13.2M	\$9.57M	\$9.26M	\$6.92M	\$13.7M	\$13.4M	\$18.7M	\$10.2M	\$5.03M	\$5.18M	\$3.27M	\$1.35M
Prior Year	\$1.71M	\$1.88M	\$1.3M	\$1.18M	\$3.13M	\$8.29M	\$13.5M	\$10.6M	\$6.82M	\$9.33M	\$8.28M	\$9.23M	\$12.9M
Percent Change from Prior Year	652%	606%	638%	686%	121%	65%	0%	77%	50%	-46%	-37%	-65%	-90%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



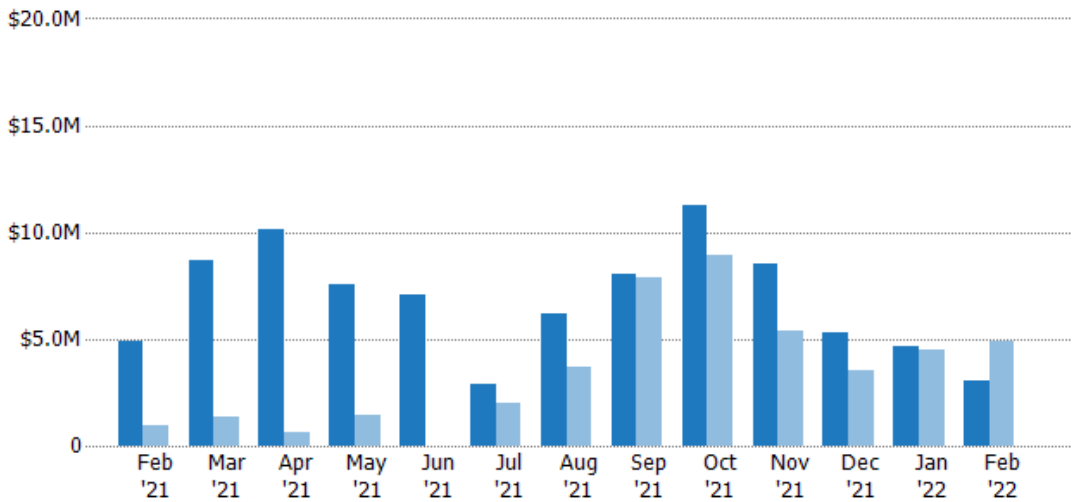
Current Year	10	21	22	20	20	8	19	19	23	17	10	13	9
Prior Year	5	6	2	6	-	8	9	22	27	18	13	8	10
Percent Change from Prior Year	100%	250%	1,000%	233%	100%	0%	111%	-14%	-15%	-6%	-23%	63%	-10%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



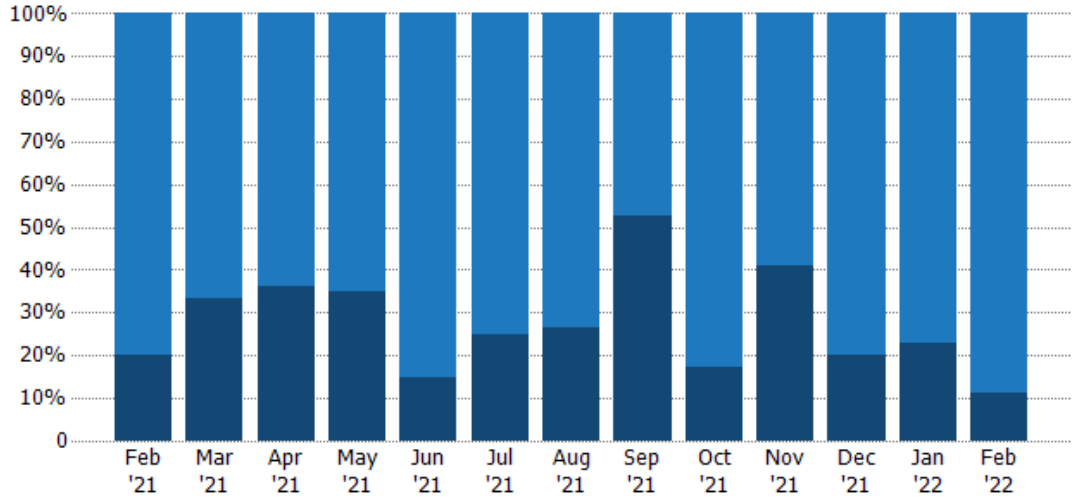
Current Year	\$4.93M	\$8.67M	\$10.1M	\$7.59M	\$7.09M	\$2.88M	\$6.18M	\$8.07M	\$11.2M	\$8.54M	\$5.31M	\$4.62M	\$3.06M
Prior Year	\$929K	\$1.34M	\$660K	\$1.44M	-	\$1.99M	\$3.71M	\$7.88M	\$8.9M	\$5.34M	\$3.54M	\$4.47M	\$4.93M
Percent Change from Prior Year	430%	546%	1,431%	427%	100%	45%	66%	2%	26%	60%	50%	3%	-38%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



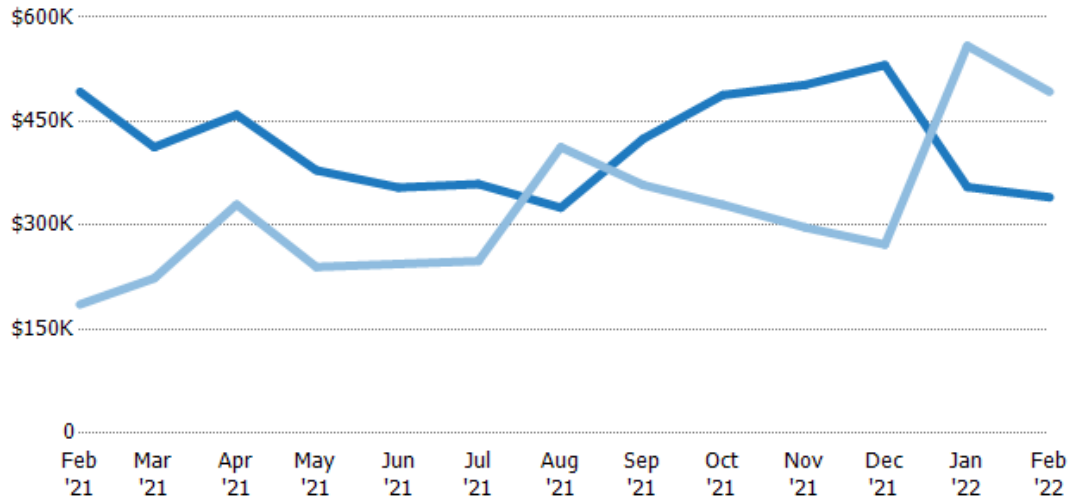
Condo/Townhouse	80%	67%	64%	65%	85%	75%	74%	47%	83%	59%	80%	77%	89%
Single Family Residence	20%	33%	36%	35%	15%	25%	26%	53%	17%	41%	20%	23%	11%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



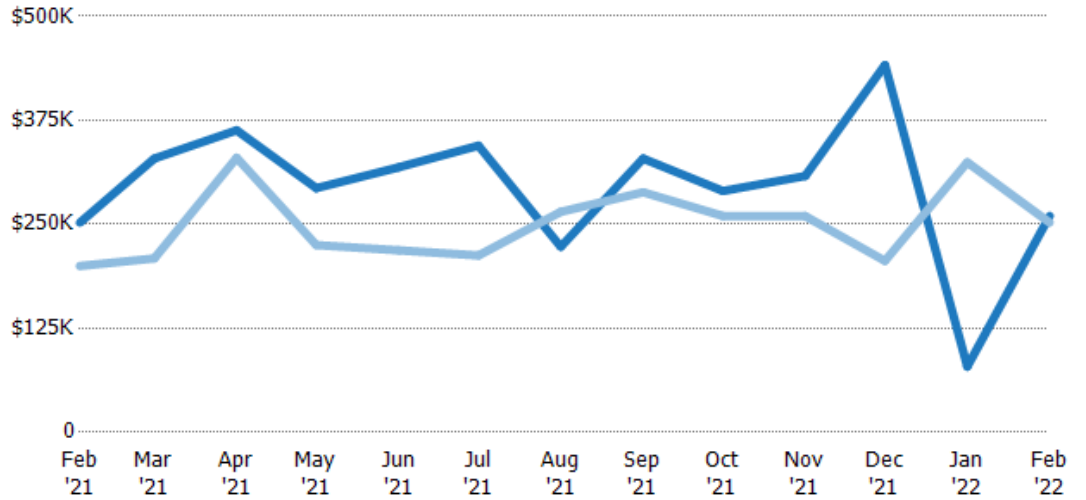
Current Year	\$493K	\$413K	\$459K	\$379K	\$354K	\$359K	\$325K	\$425K	\$488K	\$503K	\$531K	\$355K	\$340K
Prior Year	\$186K	\$224K	\$330K	\$240K	\$244K	\$248K	\$413K	\$358K	\$330K	\$297K	\$272K	\$559K	\$493K
Percent Change from Prior Year	165%	85%	39%	58%	100%	45%	-21%	19%	48%	69%	95%	-36%	-31%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



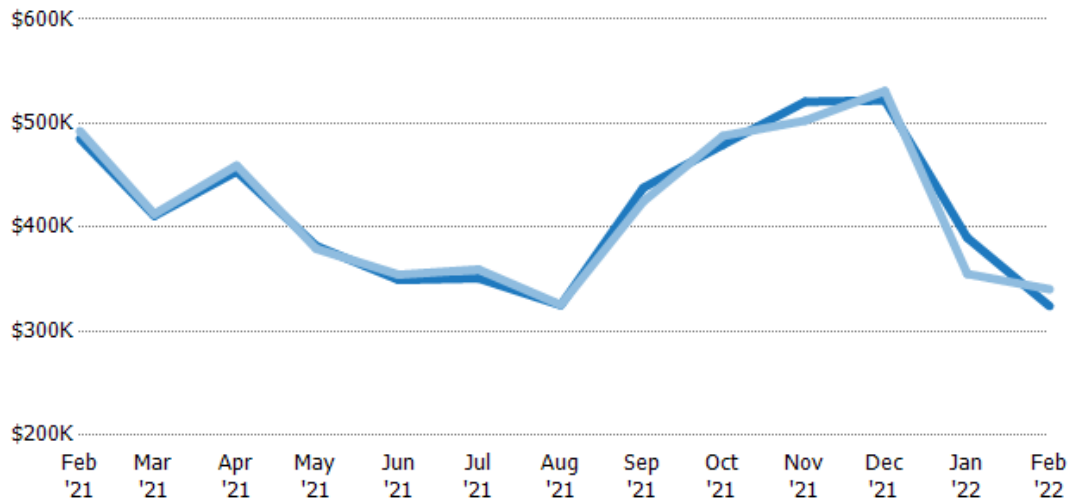
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$252K	\$329K	\$363K	\$294K	\$319K	\$345K	\$223K	\$329K	\$290K	\$308K	\$442K	\$79K	\$260K
Prior Year	\$200K	\$209K	\$330K	\$225K	\$219K	\$213K	\$265K	\$289K	\$260K	\$260K	\$206K	\$325K	\$252K
Percent Change from Prior Year	26%	57%	10%	30%	100%	62%	-16%	14%	12%	19%	114%	-76%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



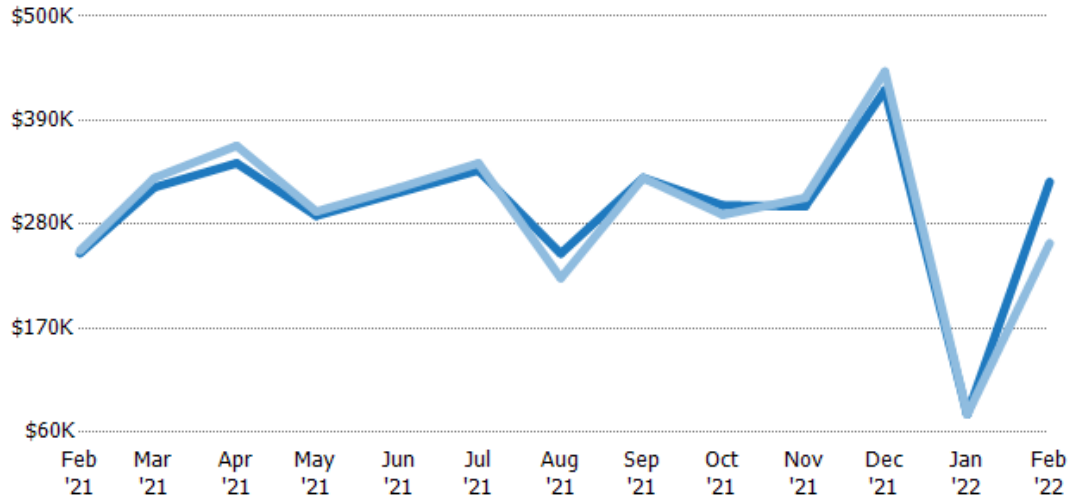
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg List Price	\$485K	\$411K	\$454K	\$382K	\$349K	\$351K	\$325K	\$438K	\$479K	\$521K	\$522K	\$390K	\$324K
Avg Sales Price	\$493K	\$413K	\$459K	\$379K	\$354K	\$359K	\$325K	\$425K	\$488K	\$503K	\$531K	\$355K	\$340K
Avg Sales Price as a % of Avg List Price	102%	100%	101%	99%	101%	102%	100%	97%	102%	97%	102%	91%	105%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



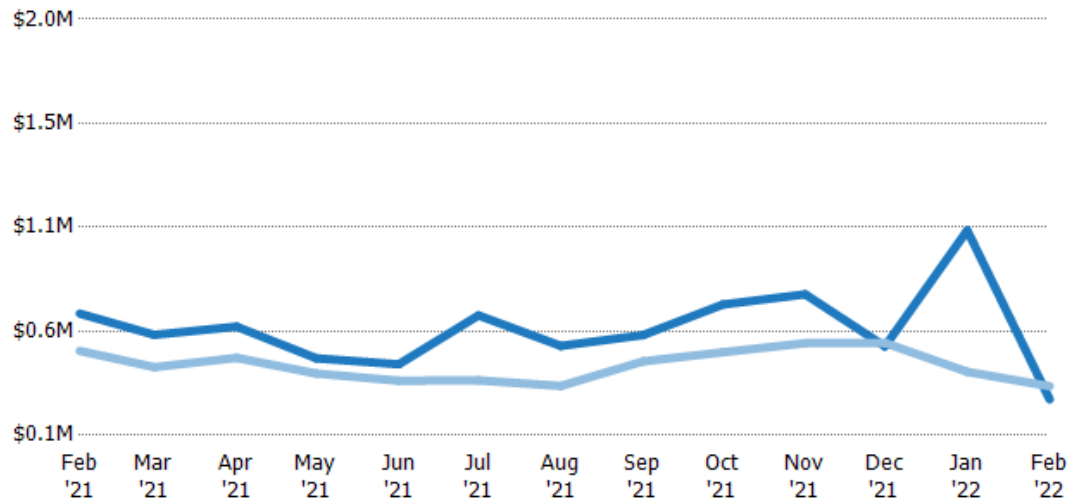
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$249K	\$319K	\$345K	\$289K	\$314K	\$337K	\$249K	\$329K	\$300K	\$299K	\$422K	\$79K	\$325K
Median Sales Price	\$252K	\$329K	\$363K	\$294K	\$319K	\$345K	\$223K	\$329K	\$290K	\$308K	\$442K	\$79K	\$260K
Med Sales Price as a % of Med List Price	101%	103%	105%	102%	102%	102%	90%	100%	97%	103%	105%	100%	80%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



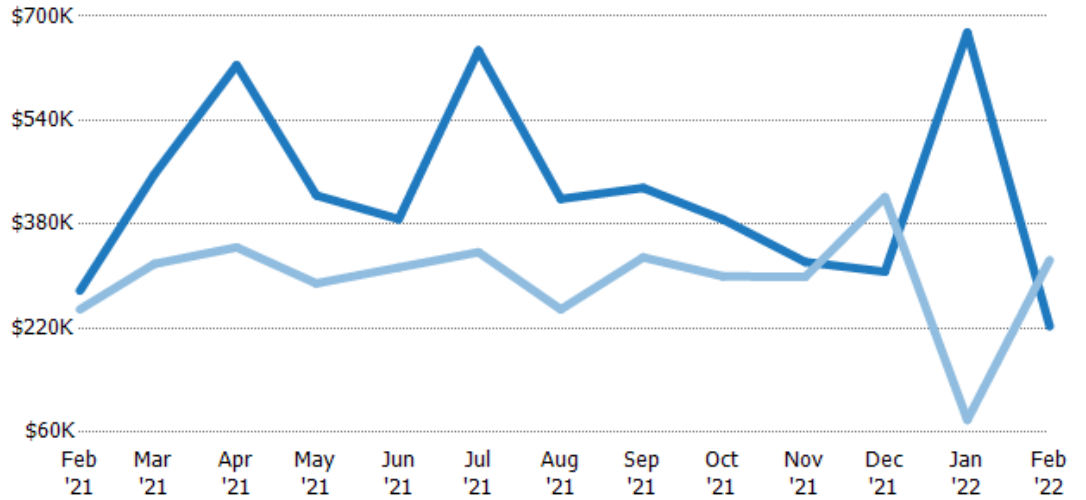
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$655K	\$559K	\$596K	\$452K	\$424K	\$647K	\$508K	\$558K	\$697K	\$744K	\$506K	\$1.04M	\$264K
Avg Sales Price	\$485K	\$411K	\$454K	\$382K	\$349K	\$351K	\$325K	\$438K	\$479K	\$521K	\$522K	\$390K	\$324K
Avg Sales Price as a % of Avg Est Value	74%	74%	76%	85%	82%	54%	64%	79%	69%	70%	103%	38%	123%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$278K	\$457K	\$625K	\$424K	\$388K	\$647K	\$419K	\$436K	\$387K	\$322K	\$307K	\$675K	\$223K
Median Sales Price	\$249K	\$319K	\$345K	\$289K	\$314K	\$337K	\$249K	\$329K	\$300K	\$299K	\$422K	\$79K	\$325K
Med Sales Price as a % of Med Est Value	90%	70%	55%	68%	81%	52%	59%	75%	77%	93%	137%	12%	146%