

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	17	15	+13.3%	248	164	+51.2%
New Listing Volume	\$4,617,400	\$6,584,400	-29.9%	\$152,434,793	\$68,308,150	+123.2%
Active Listing Count	29	28	+3.6%	N/A	N/A	
Active Listing Volume	\$22,730,494	\$18,454,300	+23.2%	N/A	N/A	
Average Listing Price	\$783,810	\$659,082	+18.9%	\$939,271	\$556,597	+68.8%
Median Listing Price	\$299,000	\$582,000	-48.6%	\$858,783	\$423,532	+102.8%
Median Days in RPR	67	118	-43.2%	63.8	89.82	-29%
Months of Inventory	2.9	2.2	+34.6%	3.6	3.1	+16.5%
Absorption Rate	34.48%	46.43%	-11.9%	27.59%	32.14%	-4.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	11	17	-35.3%	219	171	+28.1%
New Pending Sales Volume	\$3,164,400	\$6,990,300	-54.7%	\$93,455,499	\$60,564,450	+54.3%
Pending Sales Count	12	23	-47.8%	N/A	N/A	
Pending Sales Volume	\$3,873,300	\$9,233,850	-58.1%	N/A	N/A	
Closed Sales Count	13	8	+62.5%	210	133	+57.9%
Closed Sales Volume	\$4,616,750	\$4,470,900	+3.3%	\$89,657,051	\$42,172,976	+112.6%
Average Sales Price	\$355,135	\$558,863	-36.5%	\$426,938	\$317,090	+34.6%
Median Sales Price	\$79,000	\$324,500	-75.7%	\$299,252	\$252,983	+18.3%

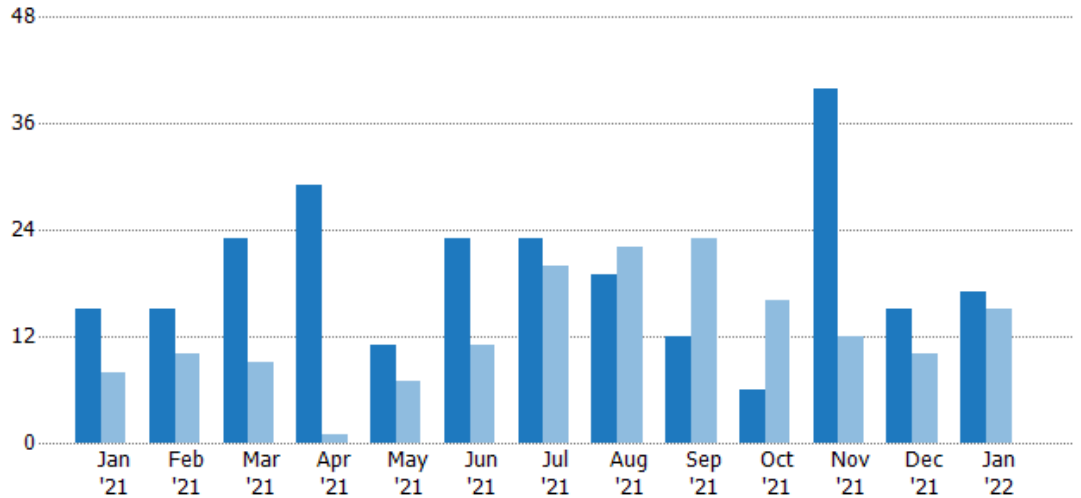
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	17	13.3%
Jan '21	15	87.5%
Jan '20	8	87.5%



Current Year	15	15	23	29	11	23	23	19	12	6	40	15	17
Prior Year	8	10	9	1	7	11	20	22	23	16	12	10	15
Percent Change from Prior Year	88%	50%	156%	2,800%	57%	109%	15%	-14%	-48%	-63%	233%	50%	13%

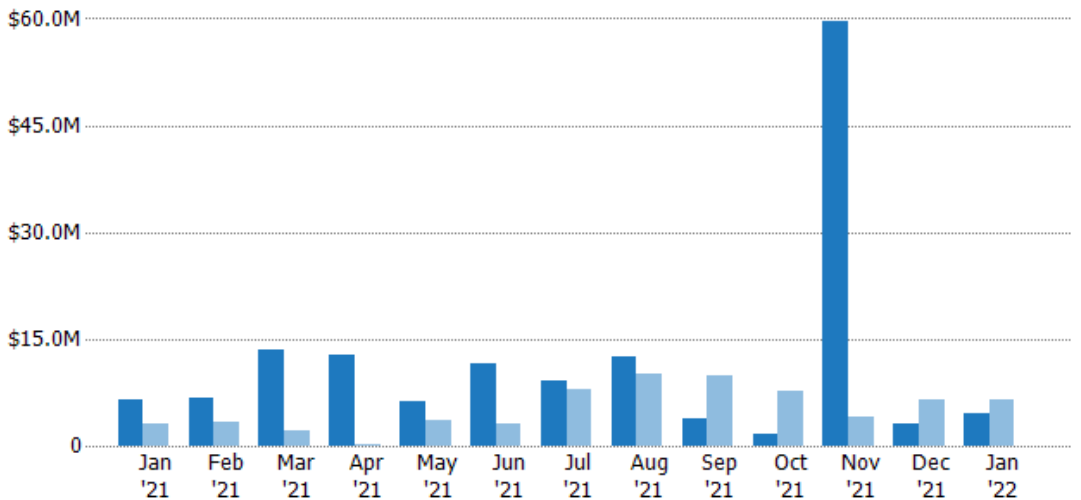
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$4.62M	-29.9%
Jan '21	\$6.58M	105.5%
Jan '20	\$3.2M	6.4%



Current Year	\$6.58M	\$6.77M	\$13.6M	\$12.9M	\$6.35M	\$11.5M	\$9.25M	\$12.5M	\$3.78M	\$1.69M	\$59.7M	\$3.19M	\$4.62M
Prior Year	\$3.2M	\$3.31M	\$2.24M	\$120K	\$3.7M	\$3.03M	\$7.86M	\$10.2M	\$9.88M	\$7.67M	\$4.12M	\$6.43M	\$6.58M
Percent Change from Prior Year	106%	104%	506%	10,679%	72%	281%	18%	23%	-62%	-78%	1,348%	-50%	-30%

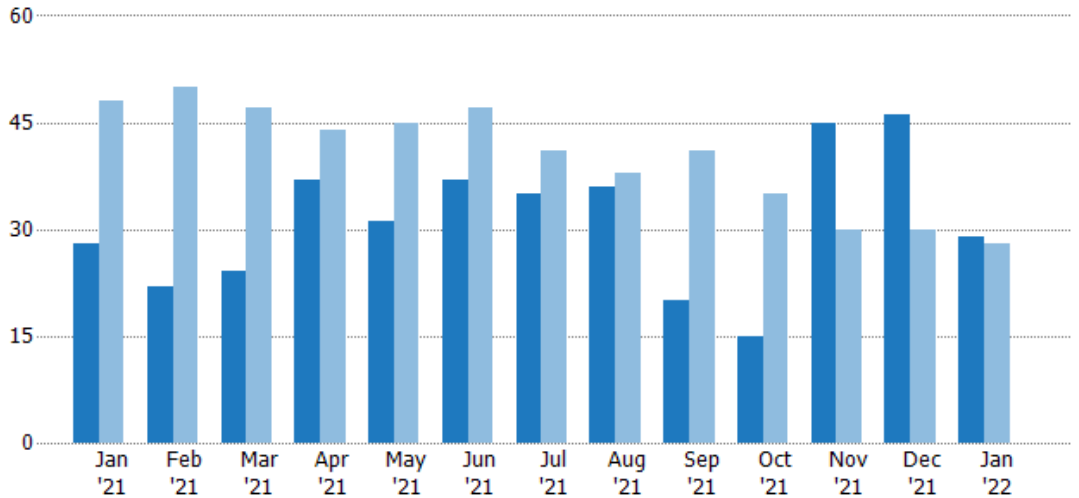
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Jan '22	29	3.6%
Jan '21	28	-41.7%
Jan '20	48	-2.1%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	28	22	24	37	31	37	35	36	20	15	45	46	29
Prior Year	48	50	47	44	45	47	41	38	41	35	30	30	28
Percent Change from Prior Year	-42%	-56%	-49%	-16%	-31%	-21%	-15%	-5%	-51%	-57%	50%	53%	4%

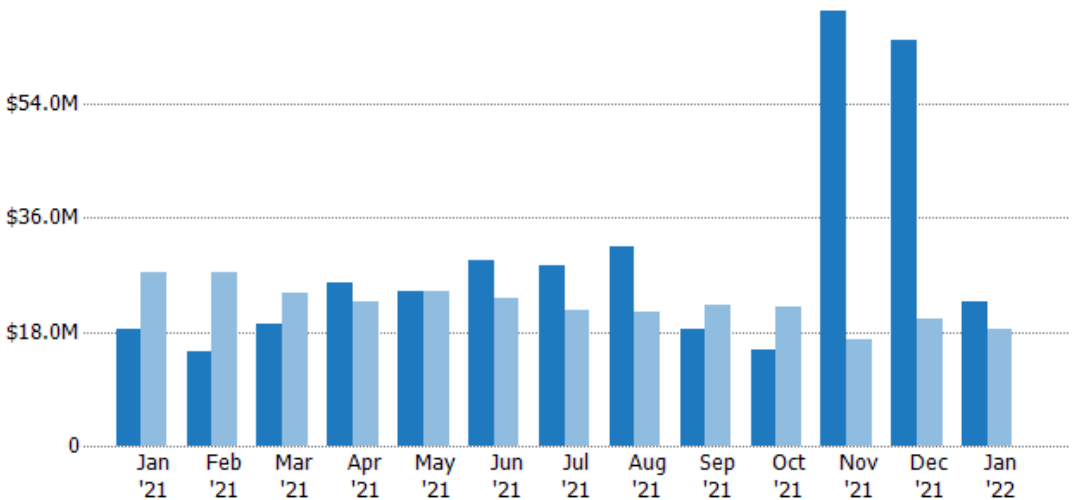
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$22.7M	23.2%
Jan '21	\$18.5M	-32.6%
Jan '20	\$27.4M	-34.5%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$18.5M	\$14.8M	\$19.2M	\$25.8M	\$24.3M	\$29.2M	\$28.3M	\$31.4M	\$18.5M	\$15M	\$68.7M	\$64M	\$22.7M
Prior Year	\$27.4M	\$27.5M	\$24.1M	\$22.8M	\$24.5M	\$23.4M	\$21.5M	\$21.2M	\$22.2M	\$21.9M	\$16.8M	\$19.9M	\$18.5M
Percent Change from Prior Year	-33%	-46%	-20%	13%	-1%	25%	32%	48%	-17%	-31%	309%	221%	23%

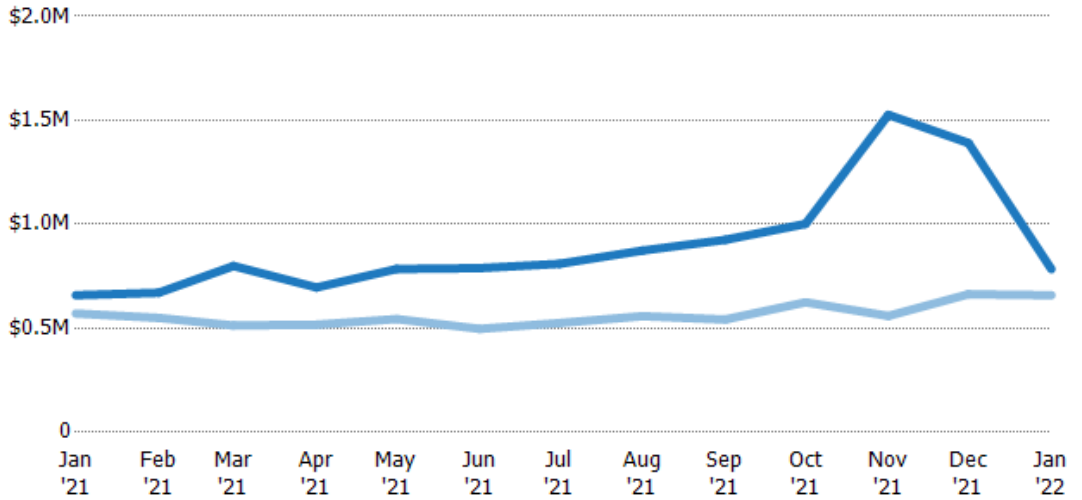
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Killington, VT 05751  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$784K	18.9%
Jan '21	\$659K	15.5%
Jan '20	\$571K	-33.1%



Current Year	\$659K	\$671K	\$800K	\$696K	\$785K	\$789K	\$810K	\$874K	\$925K	\$1M	\$1.53M	\$1.39M	\$784K
Prior Year	\$571K	\$550K	\$513K	\$517K	\$544K	\$497K	\$525K	\$558K	\$542K	\$625K	\$559K	\$664K	\$659K
Percent Change from Prior Year	15%	22%	56%	35%	44%	59%	54%	57%	71%	60%	173%	110%	19%

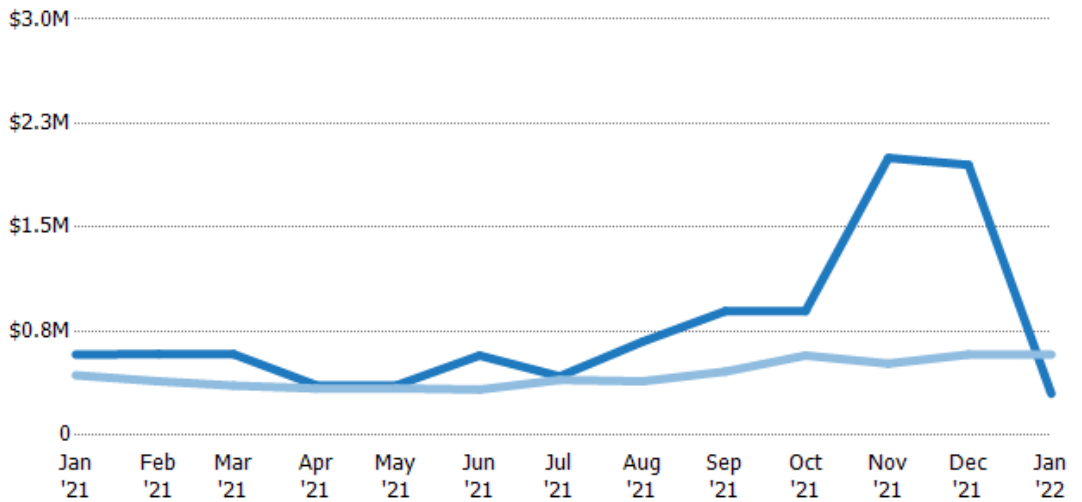
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Killington, VT 05751  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$299K	-48.6%
Jan '21	\$582K	34.6%
Jan '20	\$432K	-24.8%



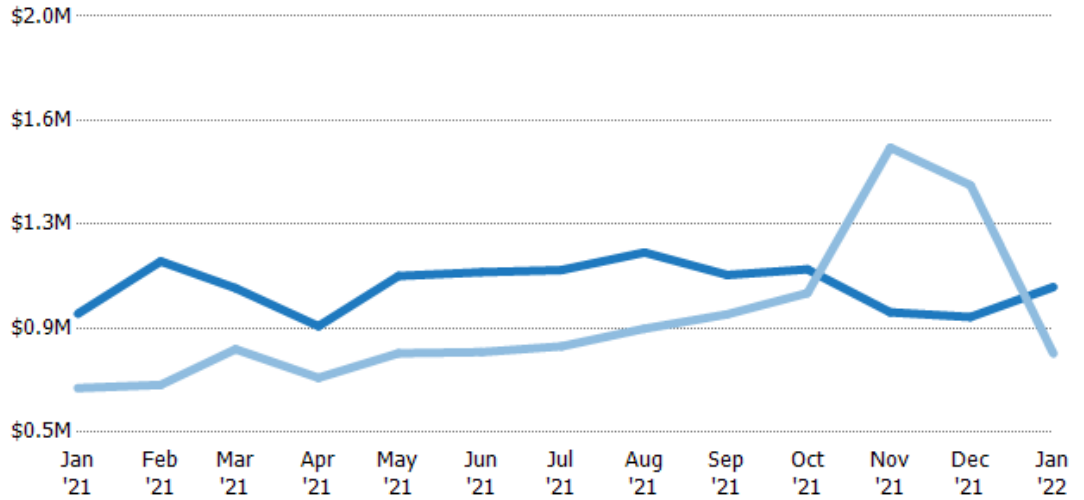
Current Year	\$582K	\$585K	\$585K	\$360K	\$360K	\$575K	\$425K	\$674K	\$895K	\$895K	\$2M	\$1.95M	\$299K
Prior Year	\$432K	\$389K	\$358K	\$337K	\$339K	\$329K	\$399K	\$389K	\$459K	\$575K	\$517K	\$582K	\$582K
Percent Change from Prior Year	35%	50%	63%	7%	6%	75%	7%	73%	95%	56%	287%	235%	-49%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



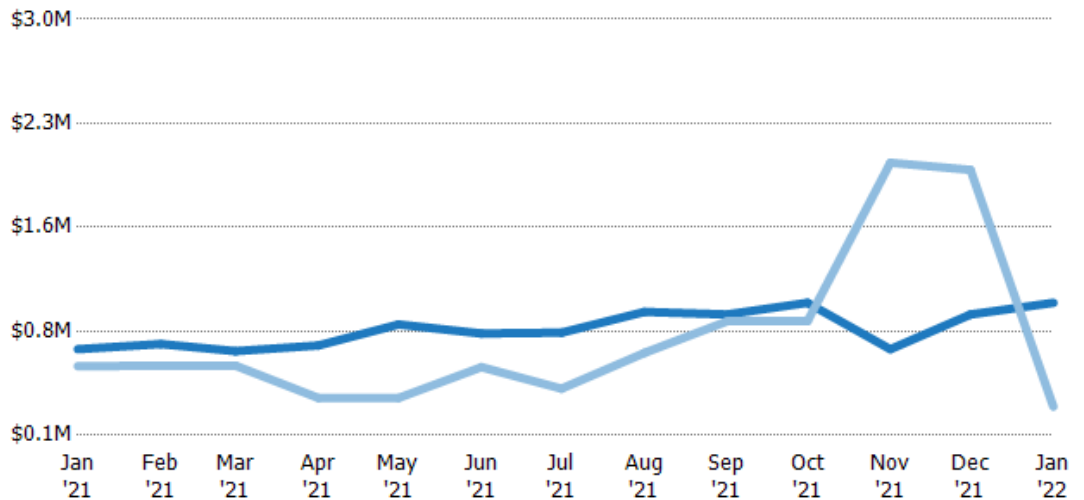
Avg Est Value	\$927K	\$1.12M	\$1.02M	\$883K	\$1.06M	\$1.08M	\$1.09M	\$1.15M	\$1.07M	\$1.09M	\$932K	\$916K	\$1.02M
Avg Listing Price	\$659K	\$671K	\$800K	\$696K	\$785K	\$789K	\$810K	\$874K	\$925K	\$1M	\$1.53M	\$1.39M	\$784K
Avg Listing Price as a % of Avg Est Value	71%	60%	78%	79%	74%	73%	75%	76%	87%	92%	164%	152%	77%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$700K	\$736K	\$687K	\$726K	\$872K	\$810K	\$815K	\$960K	\$942K	\$1.02M	\$700K	\$942K	\$1.02M
Median Listing Price	\$582K	\$585K	\$585K	\$360K	\$360K	\$575K	\$425K	\$674K	\$895K	\$895K	\$2M	\$1.95M	\$299K
Med Listing Price as a % of Med Est Value	83%	79%	85%	50%	41%	71%	52%	70%	95%	87%	286%	207%	29%

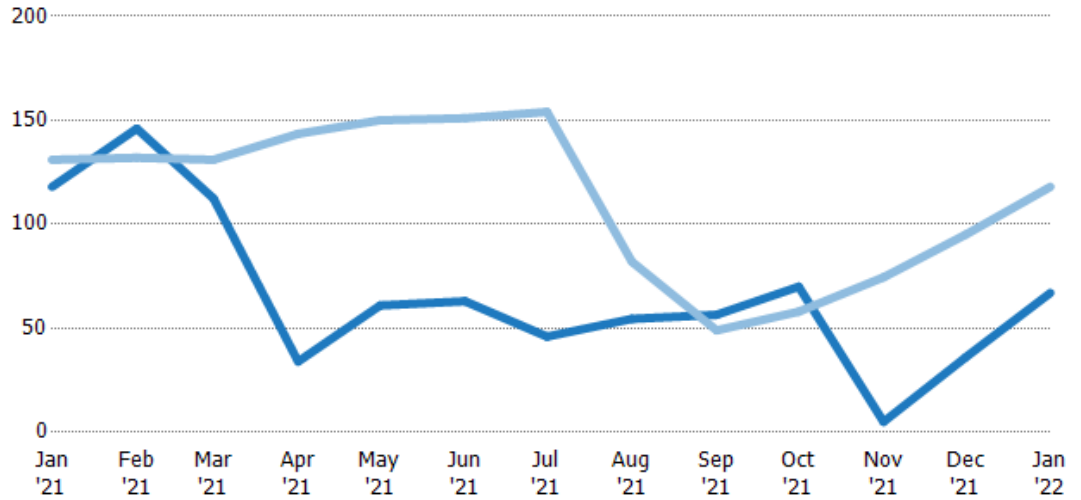
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jan '22	67	-43.2%
Jan '21	118	-9.9%
Jan '20	131	-26.7%



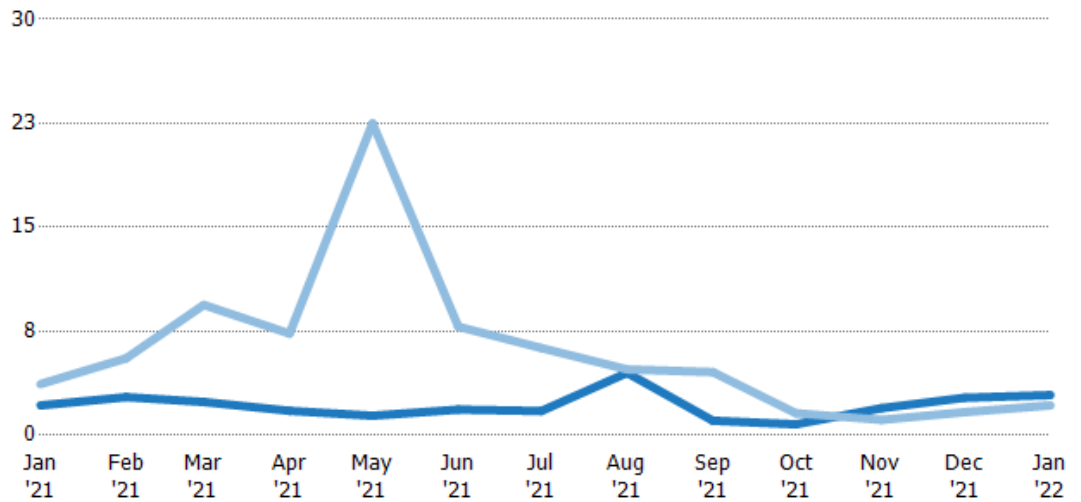
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	118	146	113	34	61	63	46	54.5	56.5	70	5	36	67
Prior Year	131	132	131	144	150	151	154	82	49	58	74.5	95	118
Percent Change from Prior Year	-10%	11%	-14%	-76%	-59%	-58%	-70%	-34%	15%	21%	-93%	-62%	-43%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



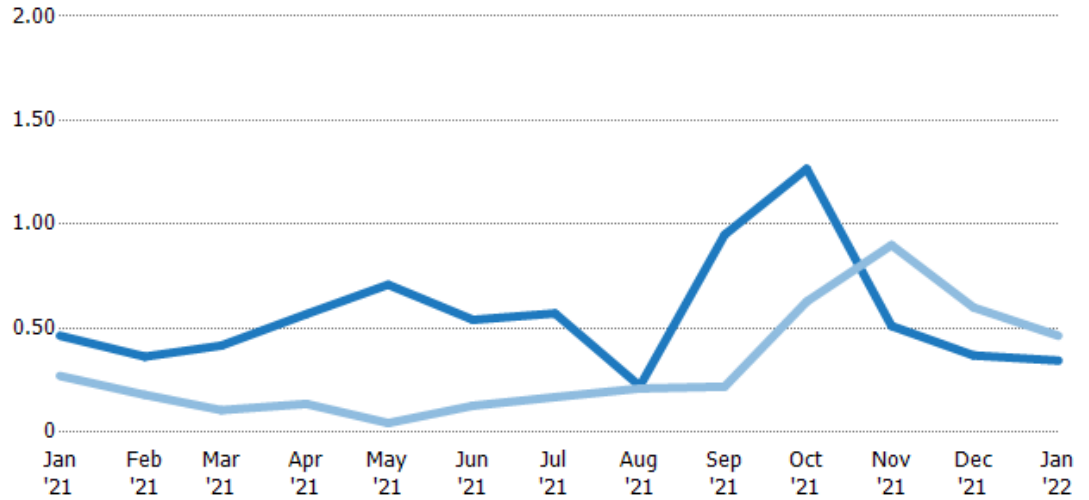
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	2.15	2.75	2.4	1.76	1.41	1.85	1.75	4.5	1.05	0	1.96	2.71	2.9
Prior Year	3.69	5.56	9.4	7.33	22.5	7.83	6.29	4.75	4.56	1.59	1.11	1.67	2.15
Percent Change from Prior Year	-42%	-50%	-74%	-76%	-94%	-76%	100%	-5%	-77%	-50%	76%	62%	35%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



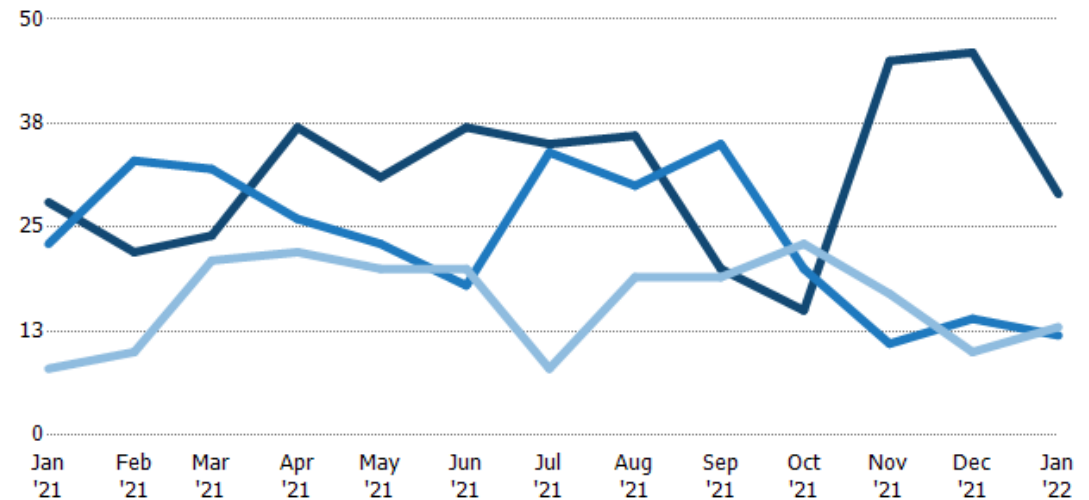
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	46%	36%	42%	57%	71%	54%	57%	22%	95%	127%	51%	37%	34%
Prior Year	27%	18%	11%	14%	4%	13%	17%	21%	22%	63%	90%	60%	46%
Change from Prior Year	-19%	-18%	-31%	-43%	-67%	-41%	-57%	-1%	-73%	-64%	39%	23%	12%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	28	22	24	37	31	37	35	36	20	15	45	46	29
Pending	23	33	32	26	23	18	34	30	35	20	11	14	12
Sold	8	10	21	22	20	20	8	19	19	23	17	10	13

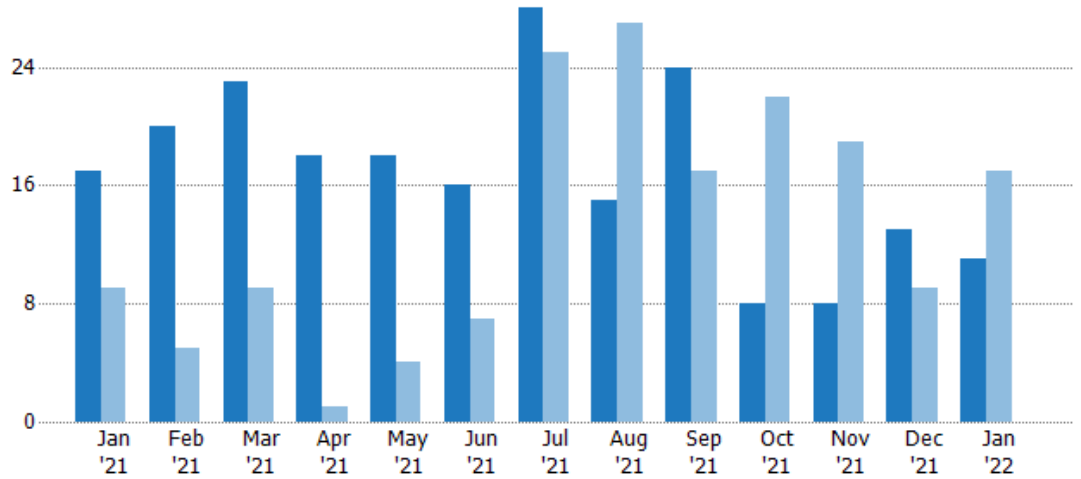
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	11	-35.3%
Jan '21	17	88.9%
Jan '20	9	22.2%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	17	20	23	18	18	16	28	15	24	8	8	13	11
Prior Year	9	5	9	1	4	7	25	27	17	22	19	9	17
Percent Change from Prior Year	89%	300%	156%	1,700%	350%	129%	12%	-44%	41%	-64%	-58%	44%	-35%

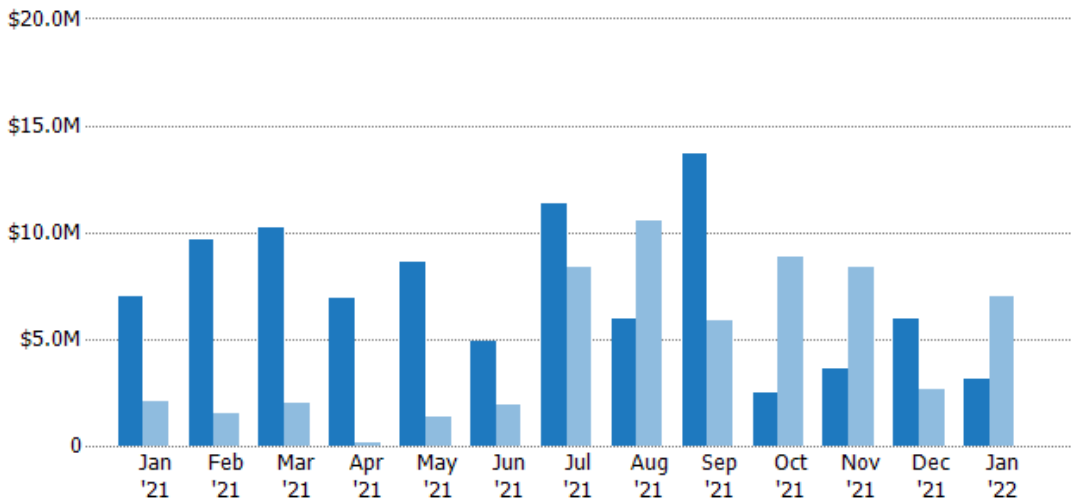
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$3.16M	-54.7%
Jan '21	\$6.99M	239%
Jan '20	\$2.06M	-1.3%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$6.99M	\$9.62M	\$10.2M	\$6.91M	\$8.62M	\$4.9M	\$11.3M	\$5.91M	\$13.6M	\$2.52M	\$3.65M	\$5.97M	\$3.16M
Prior Year	\$2.06M	\$1.52M	\$2.02M	\$120K	\$1.38M	\$1.95M	\$8.32M	\$10.5M	\$5.84M	\$8.83M	\$8.34M	\$2.68M	\$6.99M
Percent Change from Prior Year	239%	533%	407%	5,661%	526%	151%	36%	-44%	134%	-72%	-56%	123%	-55%



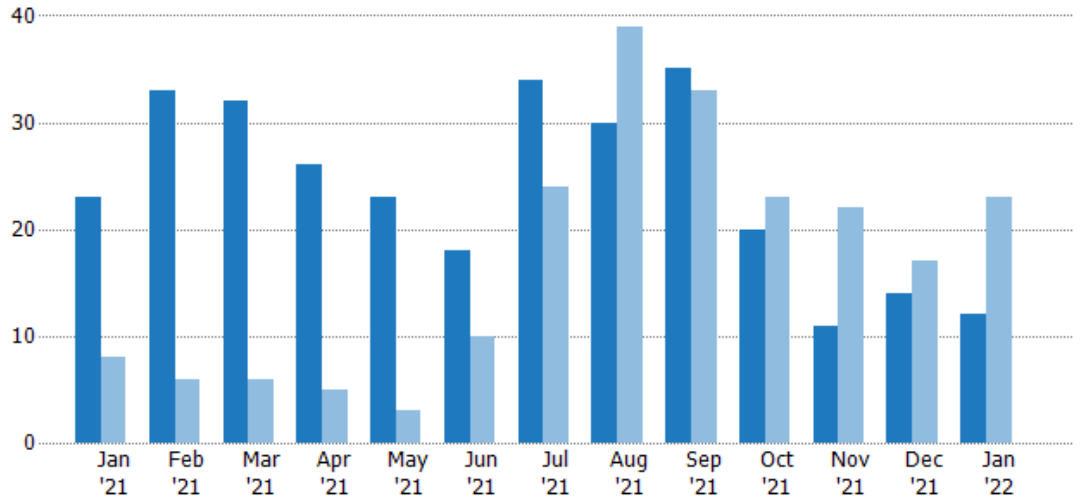
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	12	-47.8%
Jan '21	23	187.5%
Jan '20	8	25%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	23	33	32	26	23	18	34	30	35	20	11	14	12
Prior Year	8	6	6	5	3	10	24	39	33	23	22	17	23
Percent Change from Prior Year	188%	450%	433%	420%	667%	80%	42%	-23%	6%	-13%	-50%	-18%	-48%

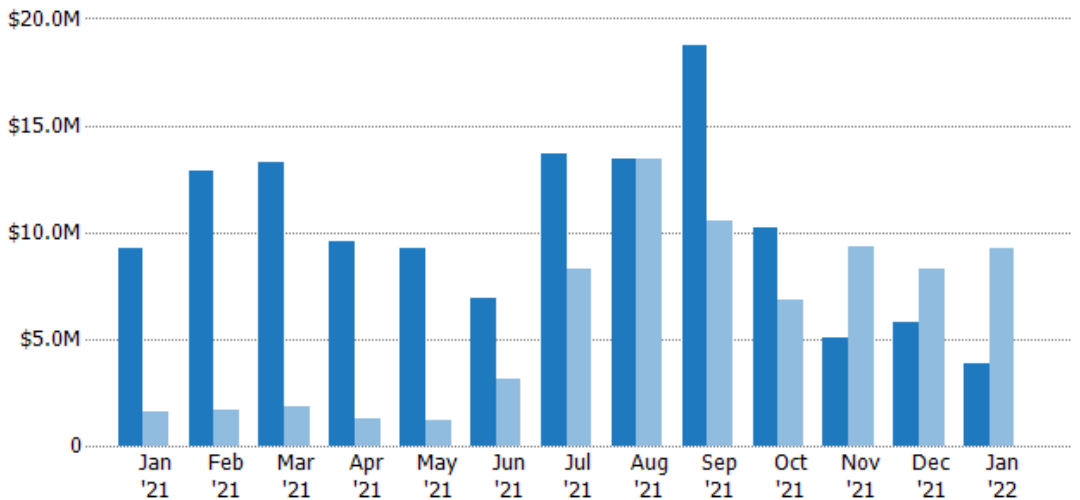
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$3.87M	-58.1%
Jan '21	\$9.23M	465.1%
Jan '20	\$1.63M	27%



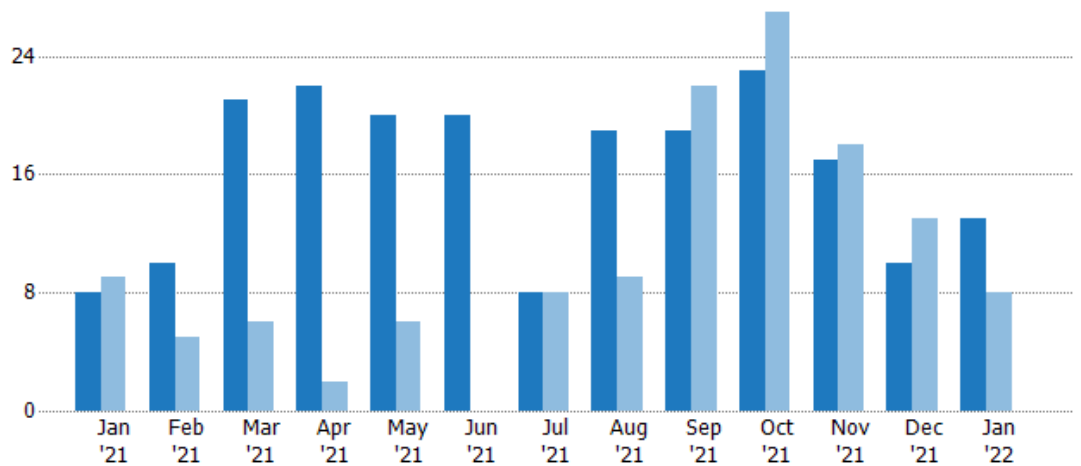
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$9.23M	\$12.9M	\$13.2M	\$9.57M	\$9.26M	\$6.92M	\$13.7M	\$13.4M	\$18.7M	\$10.2M	\$5.03M	\$5.78M	\$3.87M
Prior Year	\$1.63M	\$1.71M	\$1.88M	\$1.3M	\$1.18M	\$3.13M	\$8.29M	\$13.5M	\$10.6M	\$6.82M	\$9.33M	\$8.28M	\$9.23M
Percent Change from Prior Year	465%	652%	606%	638%	686%	121%	65%	0%	77%	50%	-46%	-30%	-58%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



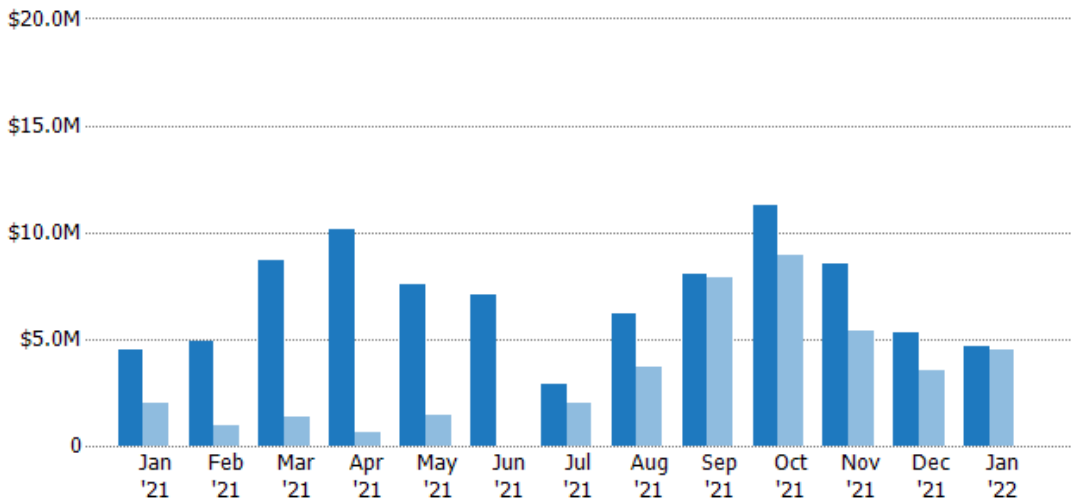
Current Year	8	10	21	22	20	20	8	19	19	23	17	10	13
Prior Year	9	5	6	2	6	-	8	9	22	27	18	13	8
Percent Change from Prior Year	-11%	100%	250%	1,000%	233%	100%	0%	111%	-14%	-15%	-6%	-23%	63%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



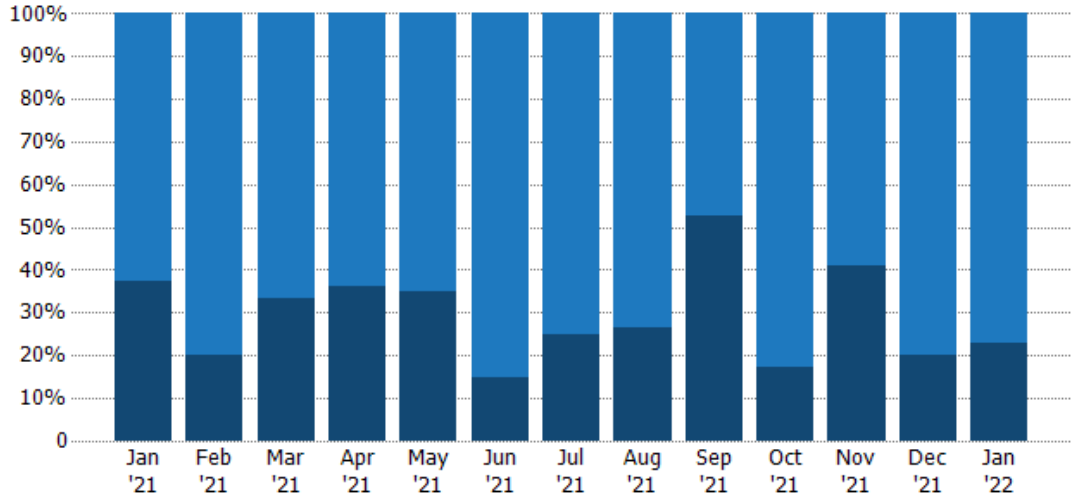
Current Year	\$4.47M	\$4.93M	\$8.67M	\$10.1M	\$7.59M	\$7.09M	\$2.88M	\$6.18M	\$8.07M	\$11.2M	\$8.54M	\$5.31M	\$4.62M
Prior Year	\$1.97M	\$929K	\$1.34M	\$660K	\$1.44M	-	\$1.99M	\$3.71M	\$7.88M	\$8.9M	\$5.34M	\$3.54M	\$4.47M
Percent Change from Prior Year	127%	430%	546%	1,431%	427%	100%	45%	66%	2%	26%	60%	50%	3%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



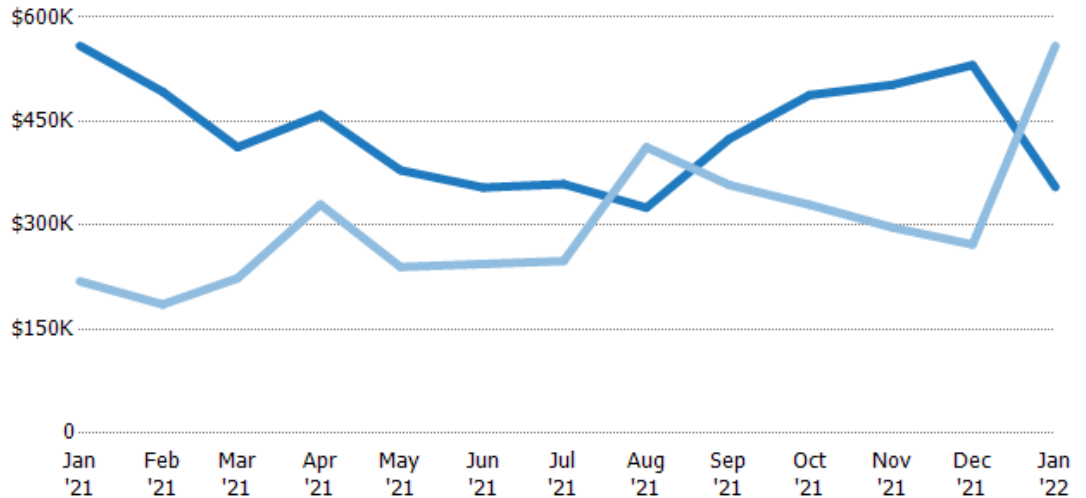
Condo/Townhouse	63%	80%	67%	64%	65%	85%	75%	74%	47%	83%	59%	80%	77%
Single Family Residence	38%	20%	33%	36%	35%	15%	25%	26%	53%	17%	41%	20%	23%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



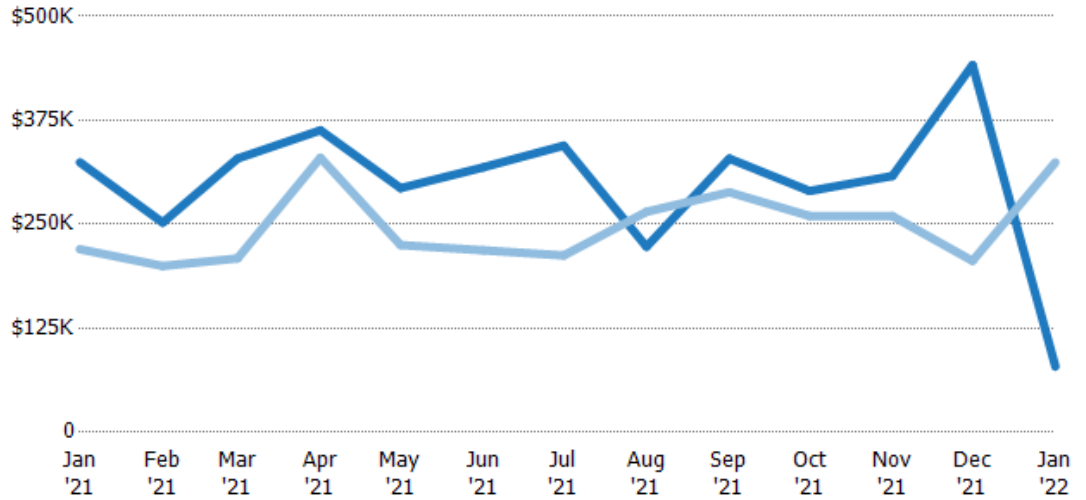
Current Year	\$559K	\$493K	\$413K	\$459K	\$379K	\$354K	\$359K	\$325K	\$425K	\$488K	\$503K	\$531K	\$355K
Prior Year	\$219K	\$186K	\$224K	\$330K	\$240K	\$244K	\$248K	\$413K	\$358K	\$330K	\$297K	\$272K	\$559K
Percent Change from Prior Year	155%	165%	85%	39%	58%	100%	45%	-21%	19%	48%	69%	95%	-36%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



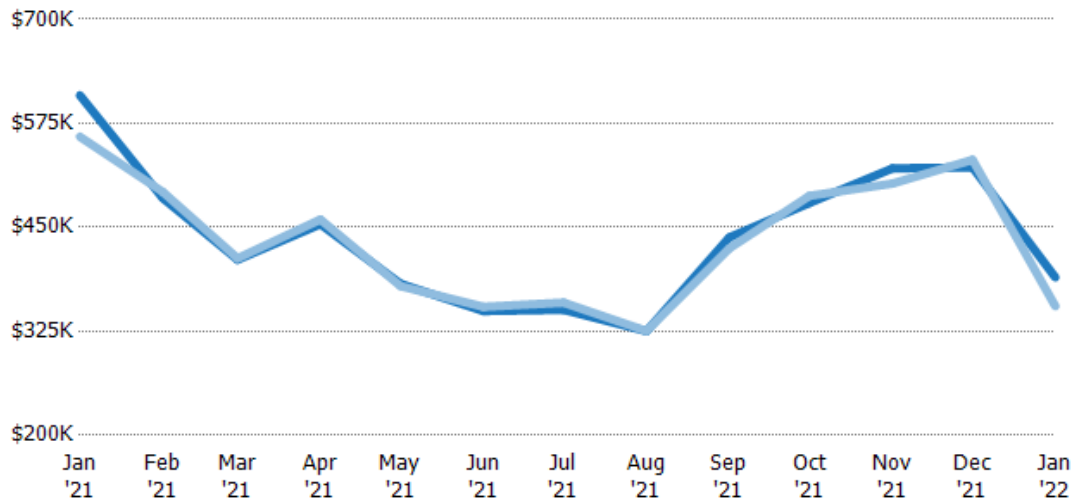
Current Year	\$325K	\$252K	\$329K	\$363K	\$294K	\$319K	\$345K	\$223K	\$329K	\$290K	\$308K	\$442K	\$79K
Prior Year	\$220K	\$200K	\$209K	\$330K	\$225K	\$219K	\$213K	\$265K	\$289K	\$260K	\$260K	\$206K	\$325K
Percent Change from Prior Year	48%	26%	57%	10%	30%	100%	62%	-16%	14%	12%	19%	114%	-76%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



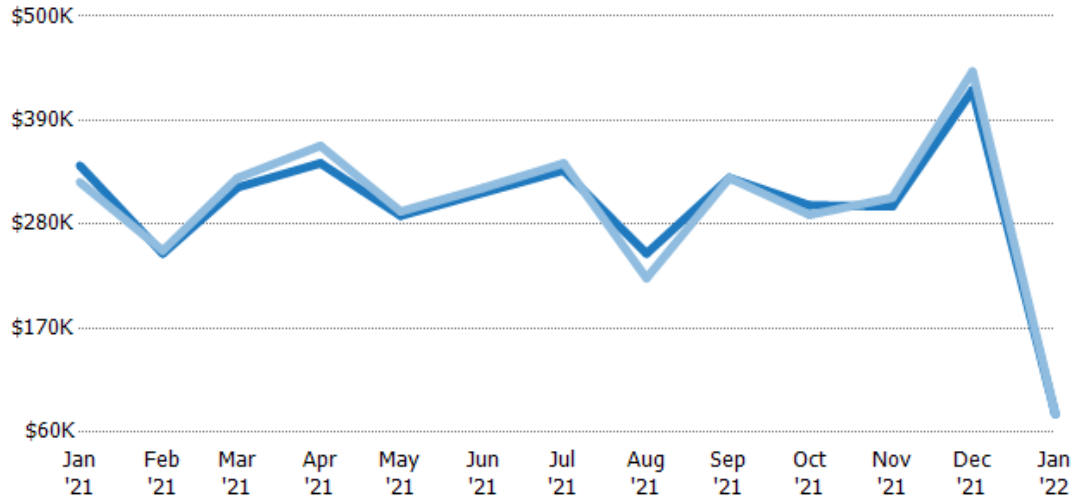
Avg List Price	\$609K	\$485K	\$411K	\$454K	\$382K	\$349K	\$351K	\$325K	\$438K	\$479K	\$521K	\$522K	\$390K
Avg Sales Price	\$559K	\$493K	\$413K	\$459K	\$379K	\$354K	\$359K	\$325K	\$425K	\$488K	\$503K	\$531K	\$355K
Avg Sales Price as a % of Avg List Price	92%	102%	100%	101%	99%	101%	102%	100%	97%	102%	97%	102%	91%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



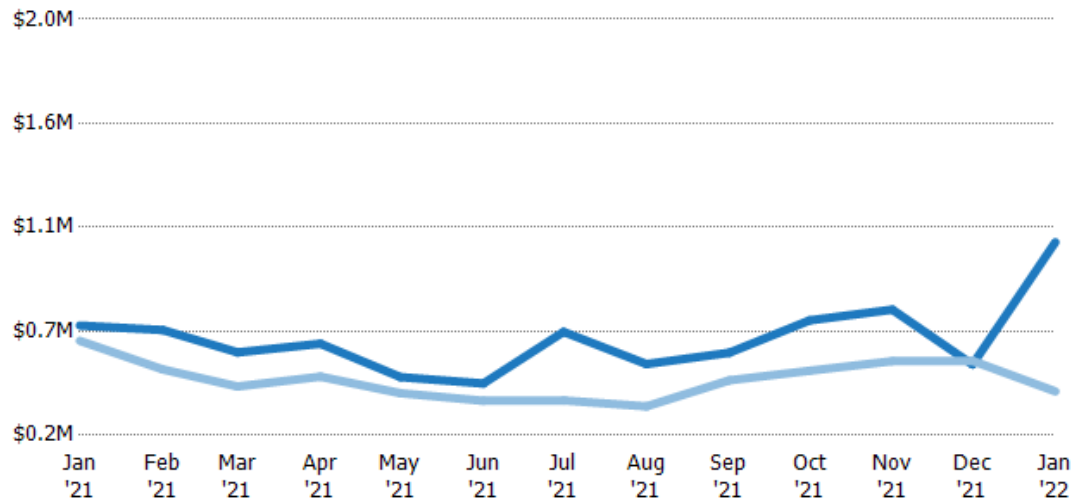
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$342K	\$249K	\$319K	\$345K	\$289K	\$314K	\$337K	\$249K	\$329K	\$300K	\$299K	\$422K	\$79K
Median Sales Price	\$325K	\$252K	\$329K	\$363K	\$294K	\$319K	\$345K	\$223K	\$329K	\$290K	\$308K	\$442K	\$79K
Med Sales Price as a % of Med List Price	95%	101%	103%	105%	102%	102%	102%	90%	100%	97%	103%	105%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



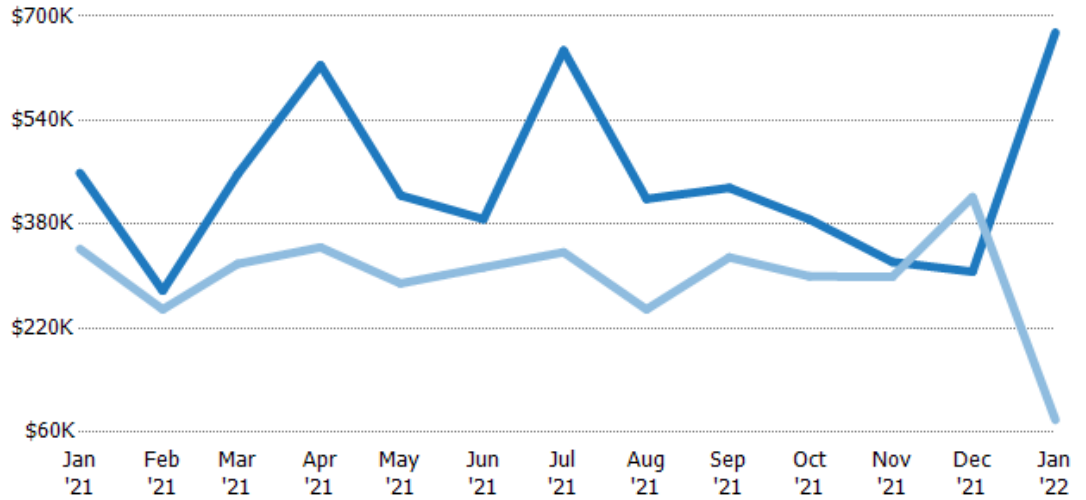
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$675K	\$655K	\$559K	\$596K	\$452K	\$424K	\$647K	\$508K	\$557K	\$697K	\$744K	\$506K	\$1.04M
Avg Sales Price	\$609K	\$485K	\$411K	\$454K	\$382K	\$349K	\$351K	\$325K	\$438K	\$479K	\$521K	\$522K	\$390K
Avg Sales Price as a % of Avg Est Value	90%	74%	74%	76%	85%	82%	54%	64%	79%	69%	70%	103%	38%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Killington, VT 05751  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$459K	\$278K	\$457K	\$625K	\$424K	\$388K	\$647K	\$419K	\$436K	\$387K	\$322K	\$307K	\$675K
Median Sales Price	\$342K	\$249K	\$319K	\$345K	\$289K	\$314K	\$337K	\$249K	\$329K	\$300K	\$299K	\$422K	\$79K
Med Sales Price as a % of Med Est Value	75%	90%	70%	55%	68%	81%	52%	59%	75%	77%	93%	137%	12%