

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

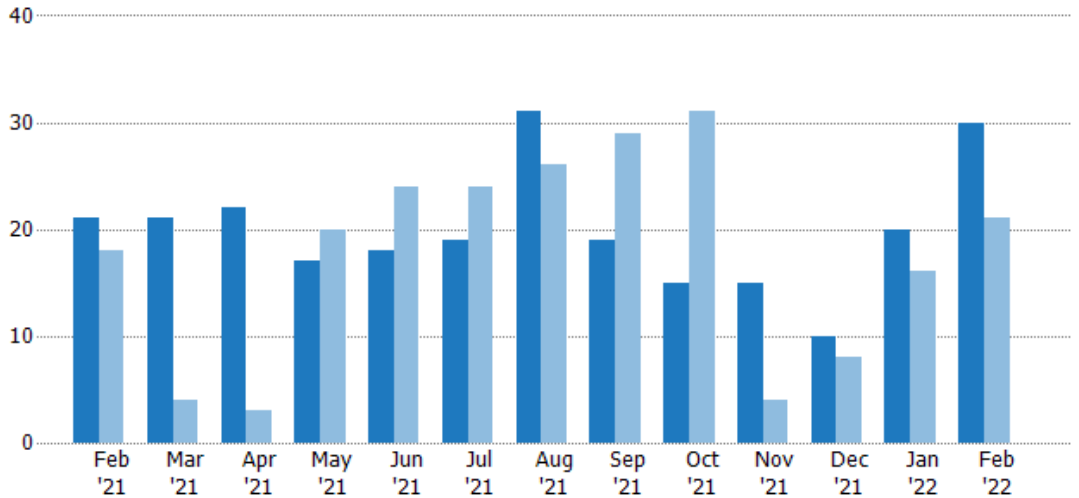
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	30	21	+42.9%	50	37	+35.1%
New Listing Volume	\$11,547,592	\$10,130,150	+14%	\$19,757,592	\$14,891,550	+32.7%
Active Listing Count	27	42	-35.7%	N/A	N/A	
Active Listing Volume	\$16,997,700	\$24,631,250	-31%	N/A	N/A	
Average Listing Price	\$629,544	\$586,458	+7.3%	\$726,719	\$539,201	+34.8%
Median Listing Price	\$349,000	\$485,000	-28%	\$397,638	\$455,205	-12.6%
Median Days in RPR	21	165	-87.3%	38.36	161.5	-76.2%
Months of Inventory	1.9	6	-67.9%	2.2	4.6	-51.8%
Absorption Rate	51.85%	16.67%	+35.2%	44.83%	21.59%	+23.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	25	-92%	10	50	-80%
New Pending Sales Volume	\$419,000	\$8,864,800	-95.3%	\$5,936,500	\$17,417,600	-65.9%
Pending Sales Count	8	40	-80%	N/A	N/A	
Pending Sales Volume	\$5,039,000	\$13,500,428	-62.7%	N/A	N/A	
Closed Sales Count	11	19	-42.1%	25	26	-3.8%
Closed Sales Volume	\$5,191,500	\$6,700,277	-22.5%	\$14,279,550	\$8,595,277	+66.1%
Average Sales Price	\$471,955	\$352,646	+33.8%	\$571,182	\$330,588	+72.8%
Median Sales Price	\$381,000	\$340,000	+12.1%	\$429,440	\$313,077	+37.2%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	30	42.9%
Feb '21	21	16.7%
Feb '20	18	-16.7%

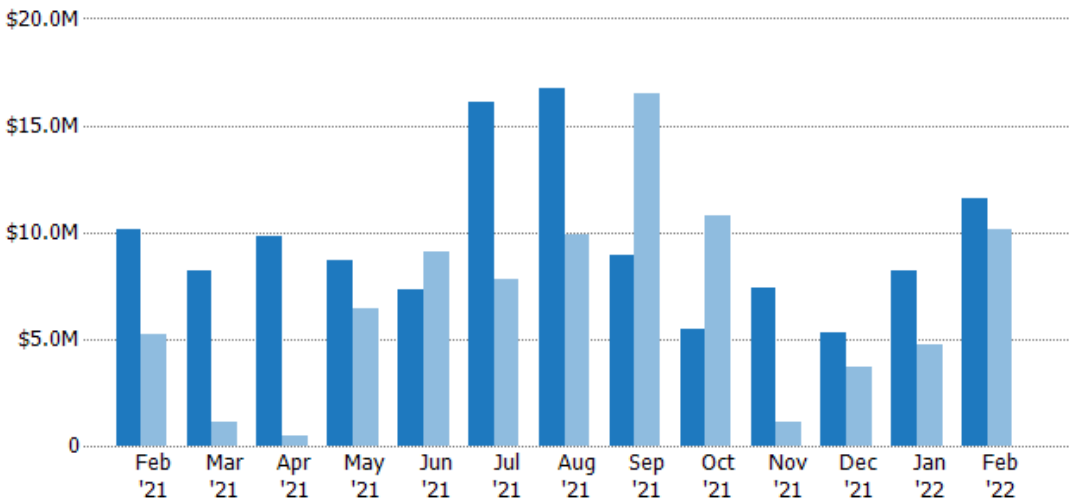
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	21	21	22	17	18	19	31	19	15	15	10	20	30
Prior Year	18	4	3	20	24	24	26	29	31	4	8	16	21
Percent Change from Prior Year	17%	425%	633%	-15%	-25%	-21%	19%	-34%	-52%	275%	25%	25%	43%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$11.5M	14%
Feb '21	\$10.1M	93.8%
Feb '20	\$5.23M	-32.3%

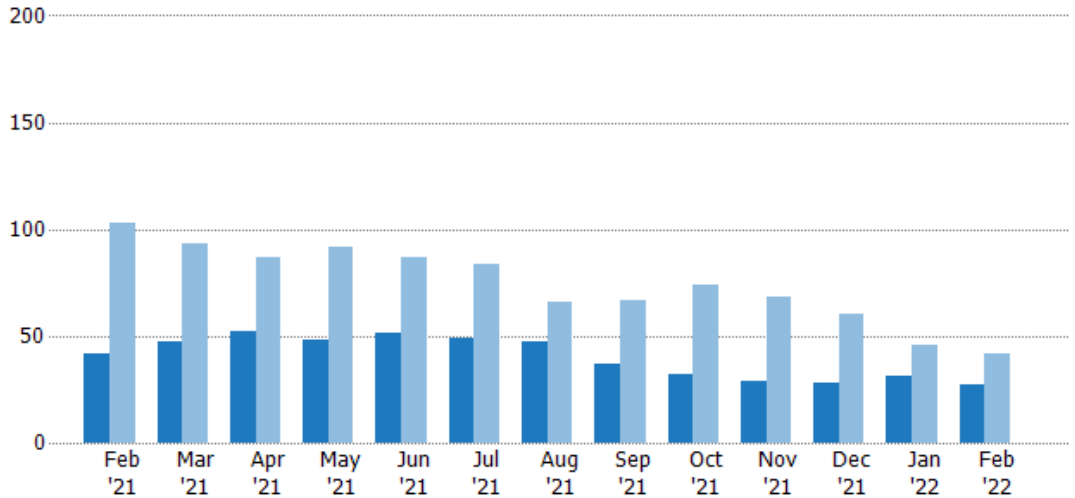
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$10.1M	\$8.23M	\$9.83M	\$8.68M	\$7.28M	\$16.1M	\$16.7M	\$8.91M	\$5.43M	\$7.36M	\$5.27M	\$8.21M	\$11.5M
Prior Year	\$5.23M	\$1.11M	\$477K	\$6.39M	\$9.09M	\$7.8M	\$9.87M	\$16.5M	\$10.8M	\$1.1M	\$3.69M	\$4.76M	\$10.1M
Percent Change from Prior Year	94%	643%	1,963%	36%	-20%	107%	69%	-46%	-50%	571%	43%	72%	14%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



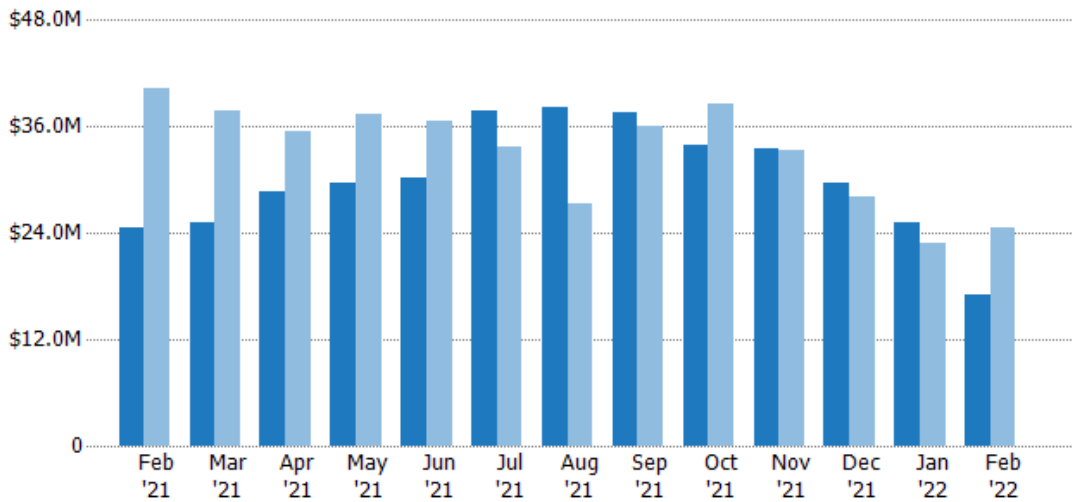
Month/Year	Count	% Chg.
Feb '22	27	-35.7%
Feb '21	42	-59.2%
Feb '20	103	14.6%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



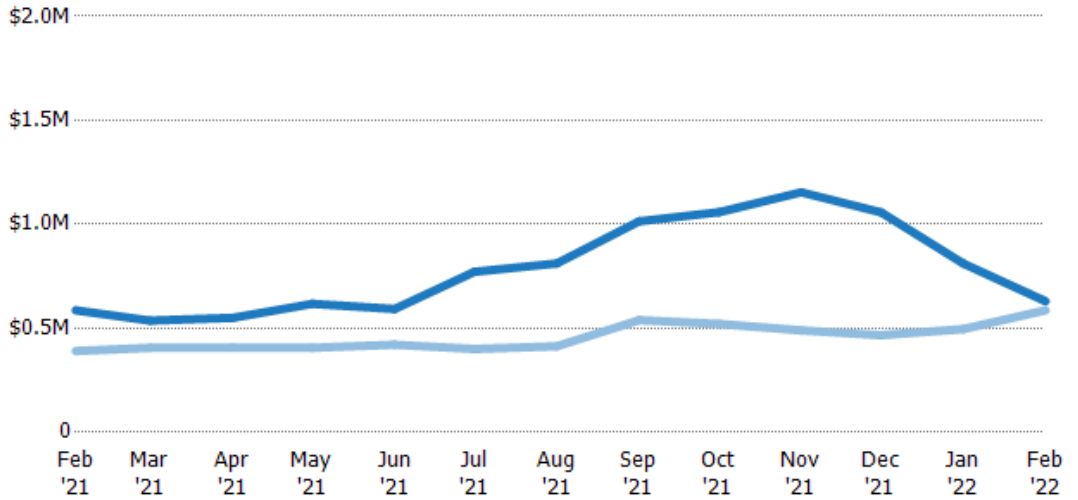
Month/Year	Volume	% Chg.
Feb '22	\$17M	-31%
Feb '21	\$24.6M	-38.8%
Feb '20	\$40.3M	0.9%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



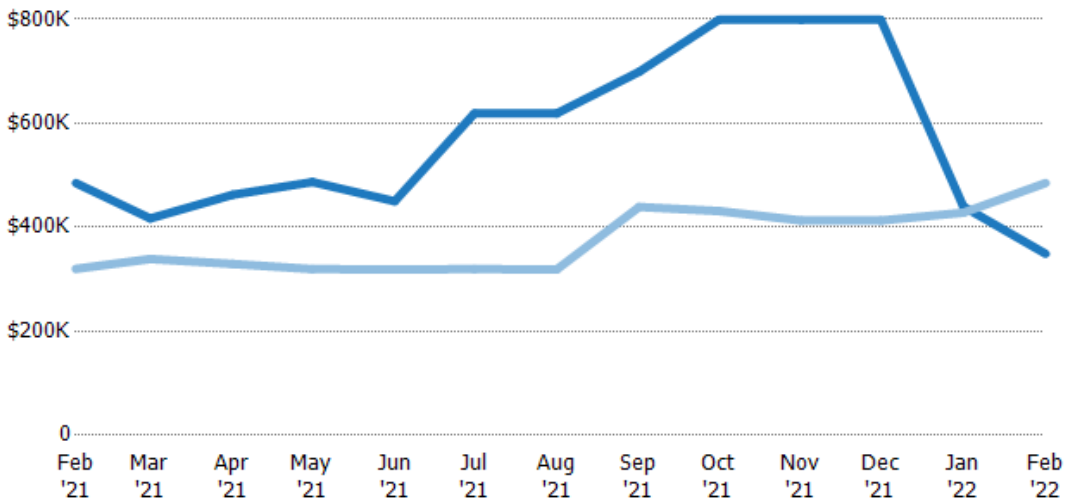
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$586K	\$537K	\$550K	\$618K	\$593K	\$772K	\$812K	\$1.01M	\$1.06M	\$1.15M	\$1.06M	\$811K	\$630K
Prior Year	\$391K	\$406K	\$408K	\$406K	\$421K	\$401K	\$413K	\$539K	\$521K	\$490K	\$467K	\$496K	\$586K
Percent Change from Prior Year	50%	32%	35%	52%	41%	93%	96%	88%	103%	136%	127%	64%	7%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



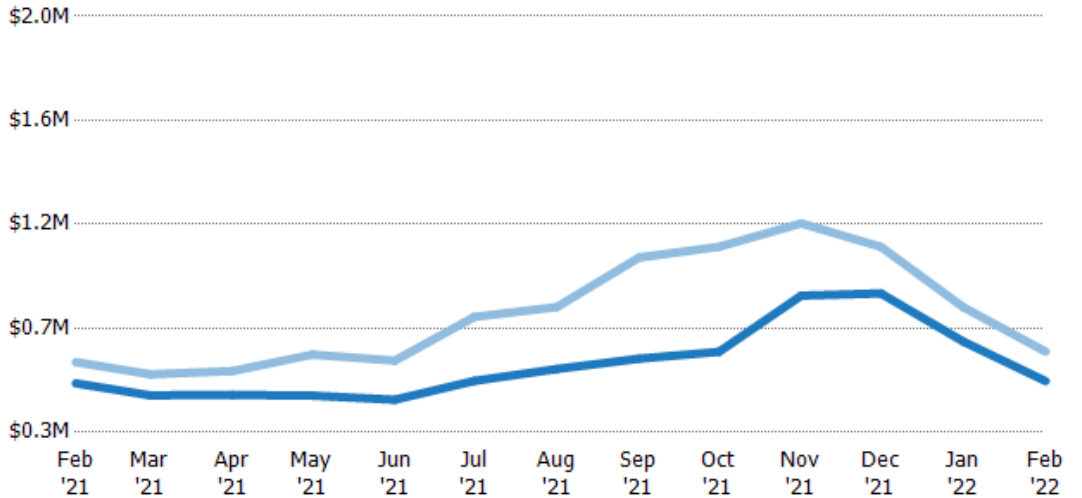
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$485K	\$417K	\$463K	\$487K	\$450K	\$619K	\$619K	\$699K	\$799K	\$799K	\$799K	\$440K	\$349K
Prior Year	\$320K	\$339K	\$330K	\$320K	\$319K	\$320K	\$319K	\$439K	\$431K	\$413K	\$413K	\$428K	\$485K
Percent Change from Prior Year	52%	23%	40%	52%	41%	94%	94%	59%	85%	93%	93%	3%	-28%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



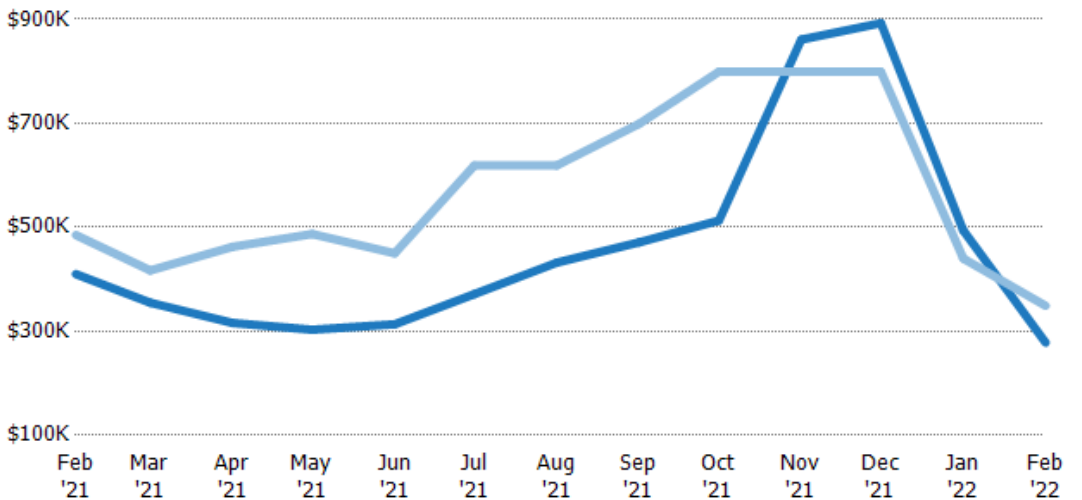
Avg Est Value	\$500K	\$451K	\$453K	\$450K	\$433K	\$510K	\$559K	\$601K	\$629K	\$858K	\$867K	\$671K	\$509K
Avg Listing Price	\$586K	\$537K	\$550K	\$618K	\$593K	\$772K	\$812K	\$1.01M	\$1.06M	\$1.15M	\$1.06M	\$811K	\$630K
Avg Listing Price as a % of Avg Est Value	117%	119%	121%	137%	137%	151%	145%	169%	168%	134%	122%	121%	124%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



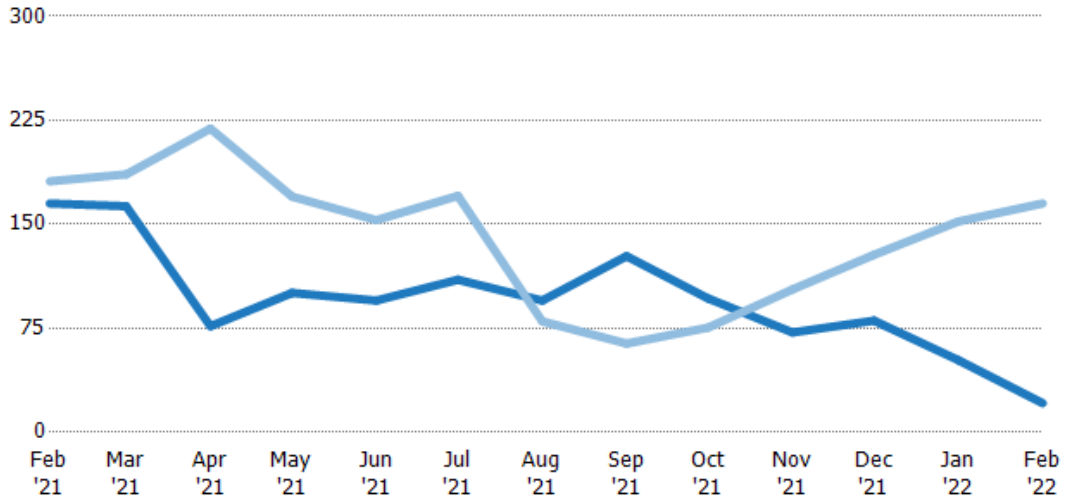
Median Est Value	\$410K	\$355K	\$316K	\$303K	\$314K	\$372K	\$432K	\$471K	\$513K	\$861K	\$893K	\$494K	\$278K
Median Listing Price	\$485K	\$417K	\$463K	\$487K	\$450K	\$619K	\$619K	\$699K	\$799K	\$799K	\$799K	\$440K	\$349K
Med Listing Price as a % of Med Est Value	118%	117%	146%	161%	144%	167%	143%	148%	156%	93%	90%	89%	126%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



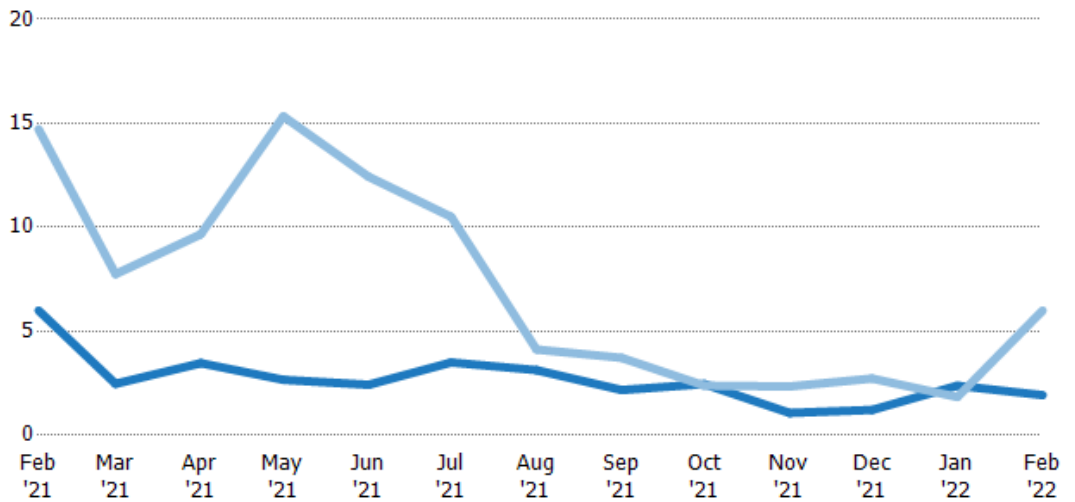
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	165	163	76.5	101	95	110	95	127	96.5	72	80.5	52	21
Prior Year	181	186	219	170	153	171	80	64	75.5	103	128	152	165
Percent Change from Prior Year	-9%	-12%	-65%	-41%	-38%	-35%	19%	98%	28%	-30%	-37%	-66%	-87%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



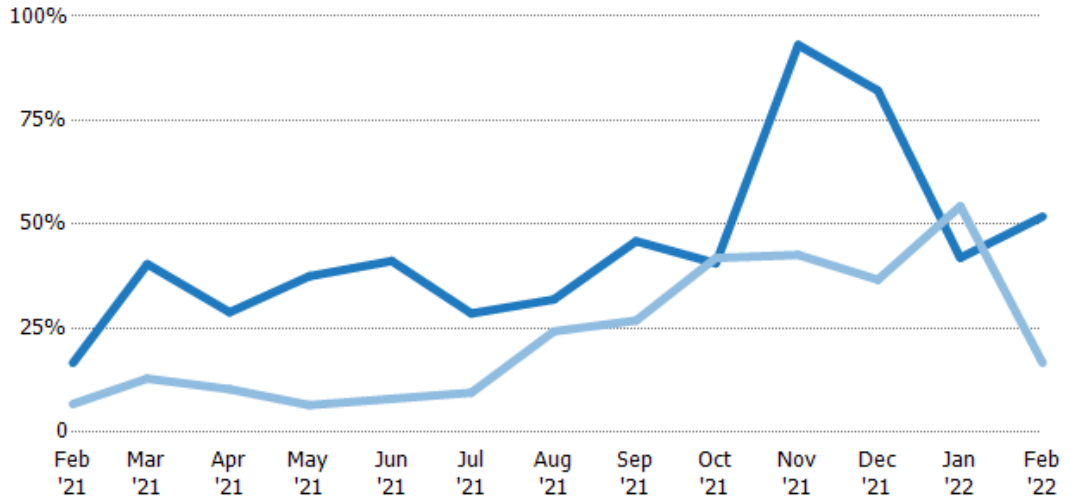
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	6	2.47	3.47	2.67	2.43	3.5	3.13	2.18	2.46	1.07	1.22	2.38	1.93
Prior Year	14.7	7.75	9.67	15.3	12.4	10.5	4.13	3.72	2.39	2.34	2.73	1.84	6
Percent Change from Prior Year	-59%	-68%	-64%	-83%	-80%	-67%	-24%	-42%	3%	-54%	-55%	30%	-68%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



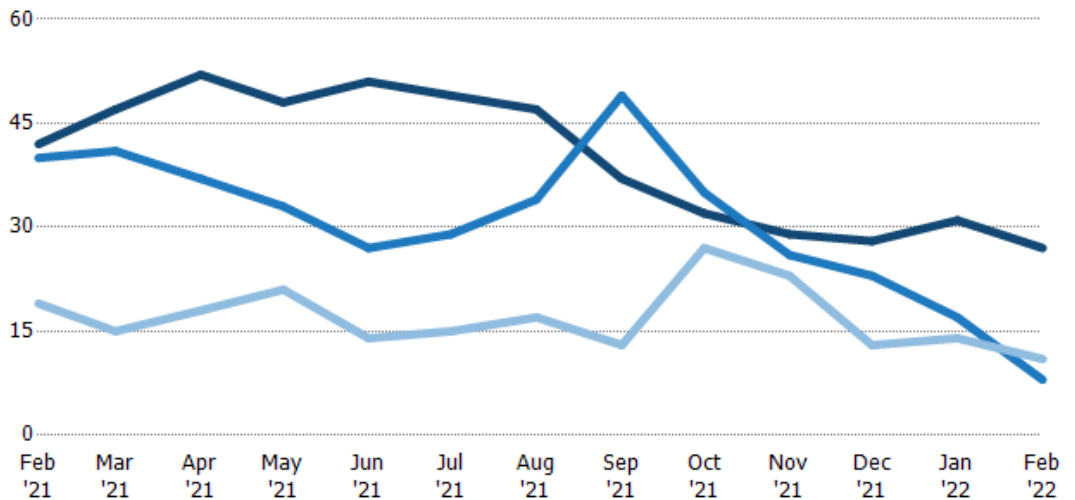
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	17%	40%	29%	38%	41%	29%	32%	46%	41%	93%	82%	42%	52%
Prior Year	7%	13%	10%	7%	8%	10%	24%	27%	42%	43%	37%	54%	17%
Change from Prior Year	-10%	-28%	-19%	-31%	-33%	-19%	-8%	-19%	1%	-50%	-45%	12%	-35%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	42	47	52	48	51	49	47	37	32	29	28	31	27
Pending	40	41	37	33	27	29	34	49	35	26	23	17	8
Sold	19	15	18	21	14	15	17	13	27	23	13	14	11

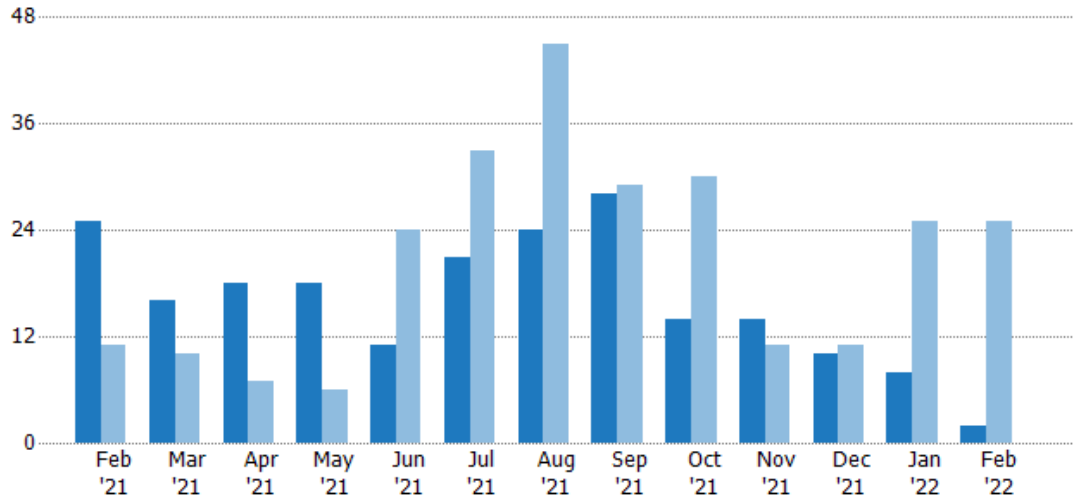
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	2	-92%
Feb '21	25	127.3%
Feb '20	11	-54.5%



Current Year	25	16	18	18	11	21	24	28	14	14	10	8	2
Prior Year	11	10	7	6	24	33	45	29	30	11	11	25	25
Percent Change from Prior Year	127%	60%	157%	200%	-54%	-36%	-47%	-3%	-53%	27%	-9%	-68%	-92%

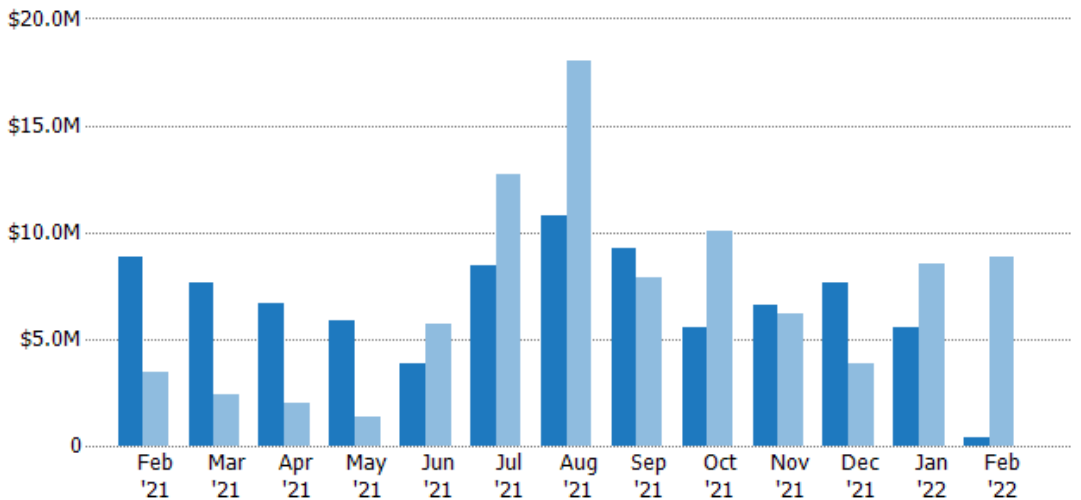
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$419K	-95.3%
Feb '21	\$8.86M	156.5%
Feb '20	\$3.46M	-56.1%



Current Year	\$8.86M	\$7.63M	\$6.66M	\$5.82M	\$3.87M	\$8.47M	\$10.8M	\$9.23M	\$5.56M	\$6.55M	\$7.61M	\$5.52M	\$419K
Prior Year	\$3.46M	\$2.36M	\$1.99M	\$1.34M	\$5.69M	\$12.7M	\$18.1M	\$7.91M	\$10M	\$6.2M	\$3.87M	\$8.55M	\$8.86M
Percent Change from Prior Year	156%	223%	235%	335%	-32%	-33%	-40%	17%	-45%	6%	97%	-35%	-95%



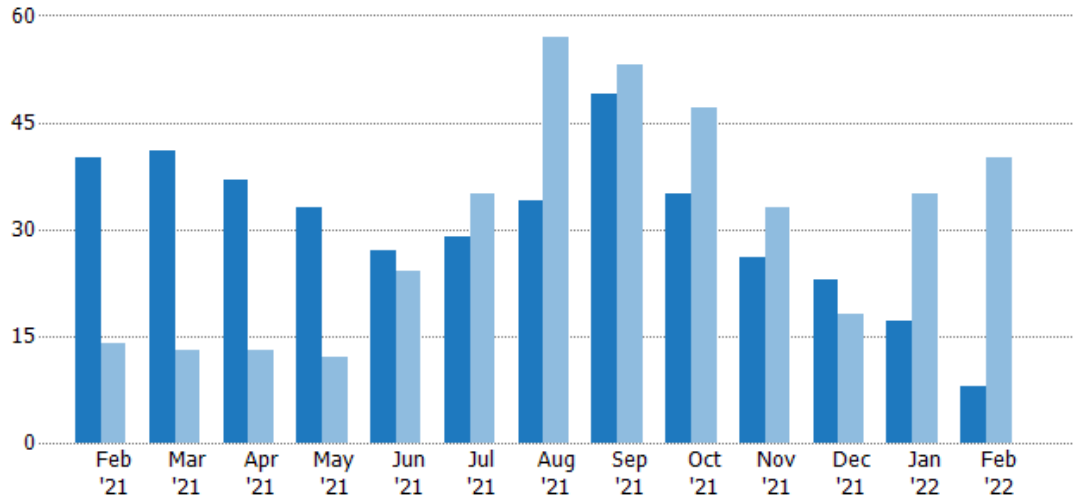
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	8	-80%
Feb '21	40	185.7%
Feb '20	14	-28.6%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	40	41	37	33	27	29	34	49	35	26	23	17	8
Prior Year	14	13	13	12	24	35	57	53	47	33	18	35	40
Percent Change from Prior Year	186%	215%	185%	175%	13%	-17%	-40%	-8%	-26%	-21%	28%	-51%	-80%

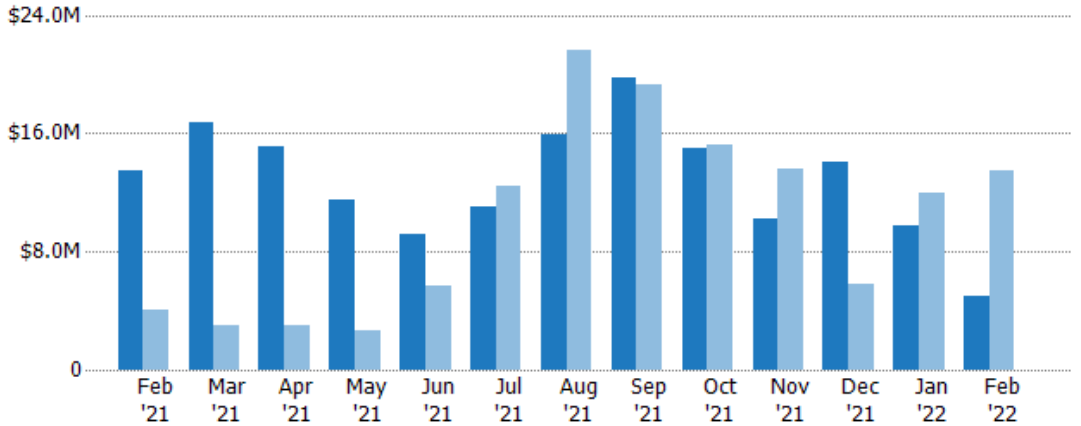
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$5.04M	-62.7%
Feb '21	\$13.5M	233.4%
Feb '20	\$4.05M	-13.6%



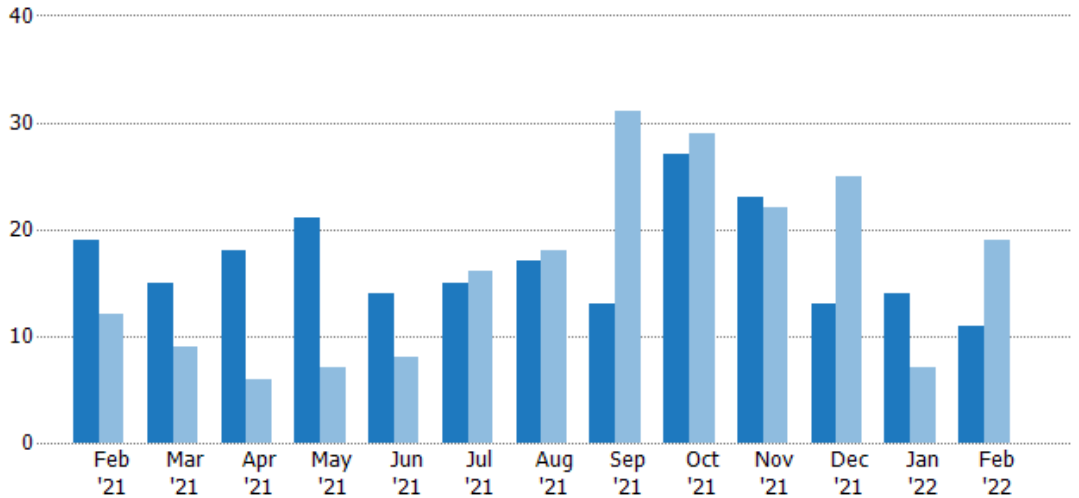
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$13.5M	\$16.8M	\$15.1M	\$11.5M	\$9.13M	\$11M	\$15.9M	\$19.8M	\$14.9M	\$10.2M	\$14.1M	\$9.79M	\$5.04M
Prior Year	\$4.05M	\$2.96M	\$3.04M	\$2.64M	\$5.63M	\$12.5M	\$21.6M	\$19.3M	\$15.3M	\$13.6M	\$5.84M	\$11.9M	\$13.5M
Percent Change from Prior Year	233%	467%	396%	334%	62%	-11%	-27%	2%	-2%	-25%	141%	-18%	-63%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



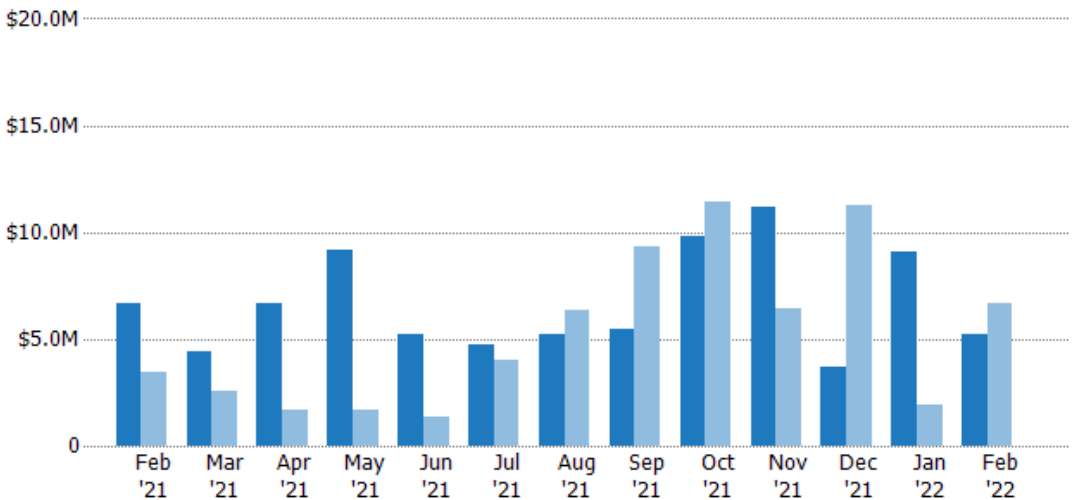
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	19	15	18	21	14	15	17	13	27	23	13	14	11
Prior Year	12	9	6	7	8	16	18	31	29	22	25	7	19
Percent Change from Prior Year	58%	67%	200%	200%	75%	-6%	-6%	-58%	-7%	5%	-48%	100%	-42%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$6.7M	\$4.41M	\$6.64M	\$9.16M	\$5.21M	\$4.75M	\$5.22M	\$5.5M	\$9.83M	\$11.1M	\$3.71M	\$9.09M	\$5.19M
Prior Year	\$3.43M	\$2.57M	\$1.68M	\$1.66M	\$1.36M	\$4M	\$6.39M	\$9.33M	\$11.4M	\$6.42M	\$11.3M	\$1.9M	\$6.7M
Percent Change from Prior Year	95%	72%	295%	452%	283%	19%	-18%	-41%	-14%	74%	-67%	380%	-23%

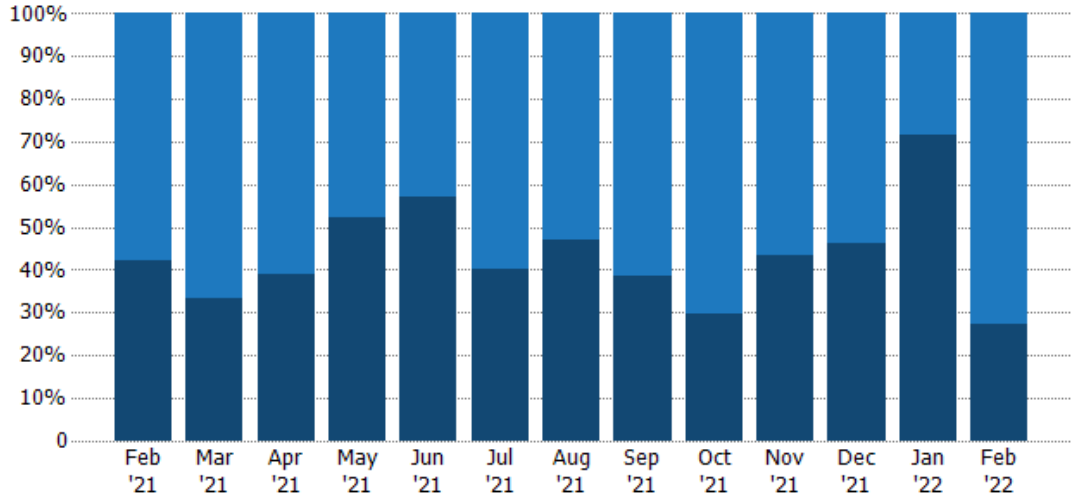
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	58%	67%	61%	48%	43%	60%	53%	62%	70%	57%	54%	29%	73%
Single Family Residence	42%	33%	39%	52%	57%	40%	47%	38%	30%	43%	46%	71%	27%

## Average Sales Price

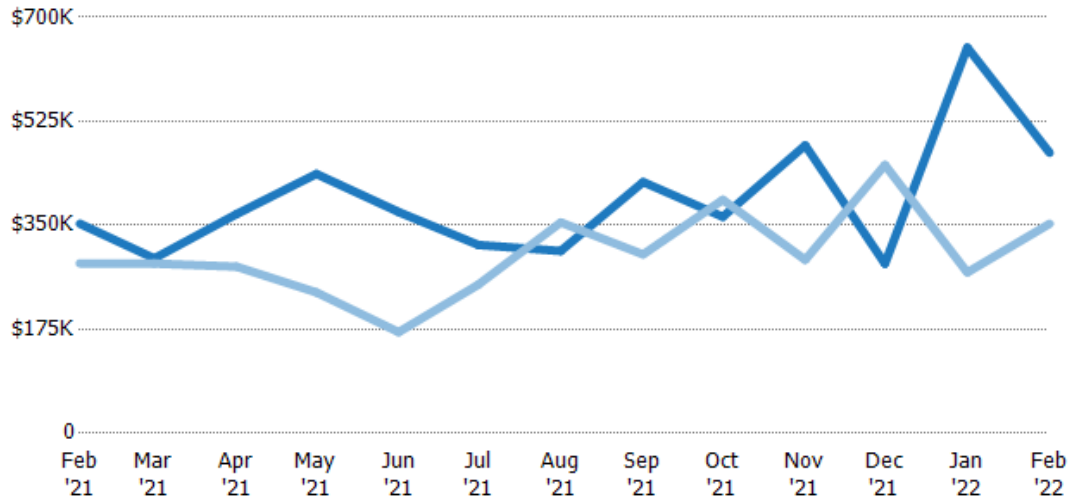
The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$472K	33.8%
Feb '21	\$353K	23.3%
Feb '20	\$286K	-29.7%



Current Year	\$353K	\$294K	\$369K	\$436K	\$372K	\$317K	\$307K	\$423K	\$364K	\$485K	\$285K	\$649K	\$472K
Prior Year	\$286K	\$286K	\$280K	\$237K	\$170K	\$250K	\$355K	\$301K	\$393K	\$292K	\$452K	\$271K	\$353K
Percent Change from Prior Year	23%	3%	32%	84%	119%	27%	-14%	40%	-7%	66%	-37%	140%	34%

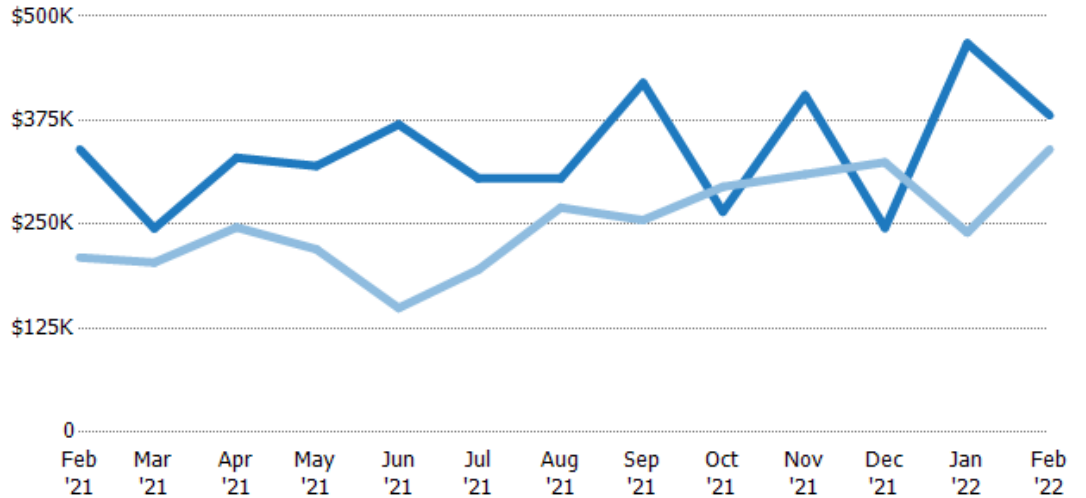
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$381K	12.1%
Feb '21	\$340K	61.9%
Feb '20	\$210K	-13.3%



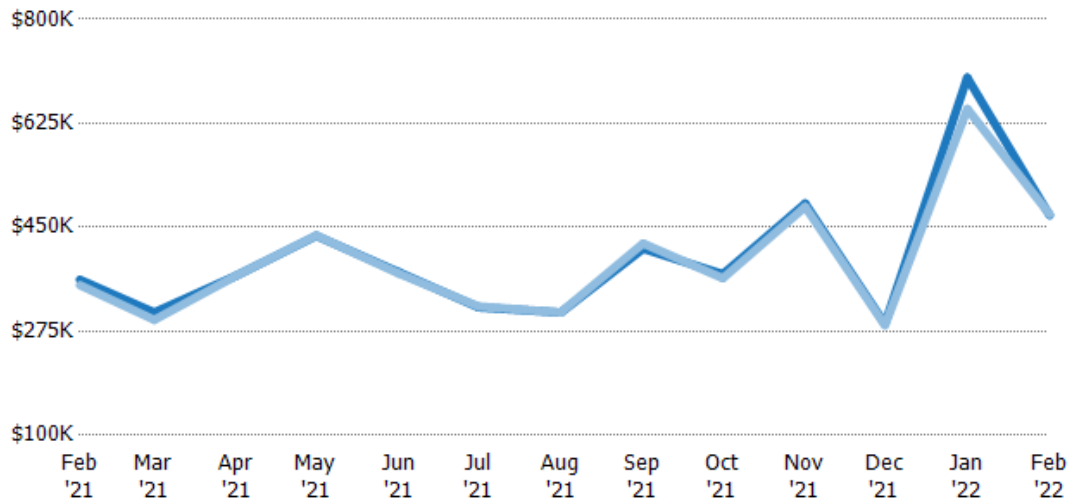
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$340K	\$245K	\$330K	\$320K	\$370K	\$305K	\$305K	\$420K	\$265K	\$405K	\$246K	\$468K	\$381K
Prior Year	\$210K	\$204K	\$246K	\$220K	\$149K	\$196K	\$270K	\$255K	\$295K	\$310K	\$325K	\$240K	\$340K
Percent Change from Prior Year	62%	20%	34%	45%	148%	56%	13%	65%	-10%	31%	-24%	95%	12%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



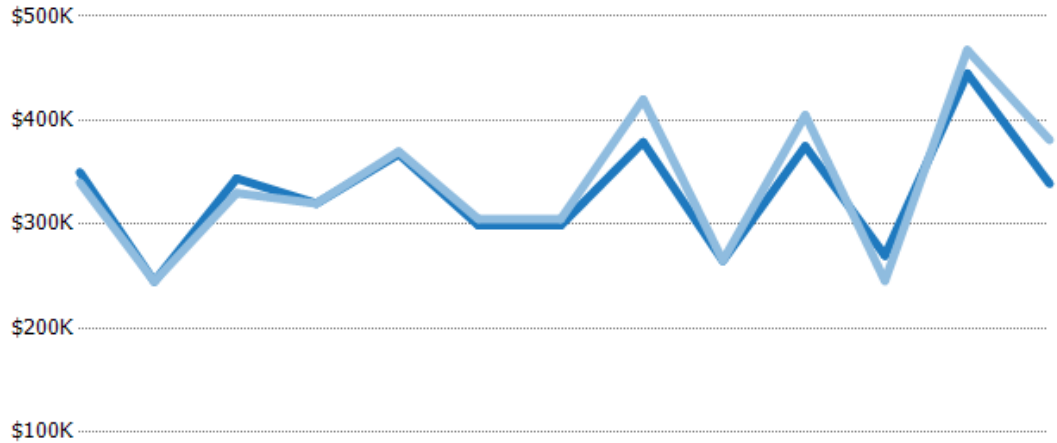
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg List Price	\$362K	\$307K	\$369K	\$436K	\$374K	\$315K	\$307K	\$414K	\$371K	\$490K	\$287K	\$702K	\$470K
Avg Sales Price	\$353K	\$294K	\$369K	\$436K	\$372K	\$317K	\$307K	\$423K	\$364K	\$485K	\$285K	\$649K	\$472K
Avg Sales Price as a % of Avg List Price	97%	96%	100%	100%	99%	100%	100%	102%	98%	99%	99%	93%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



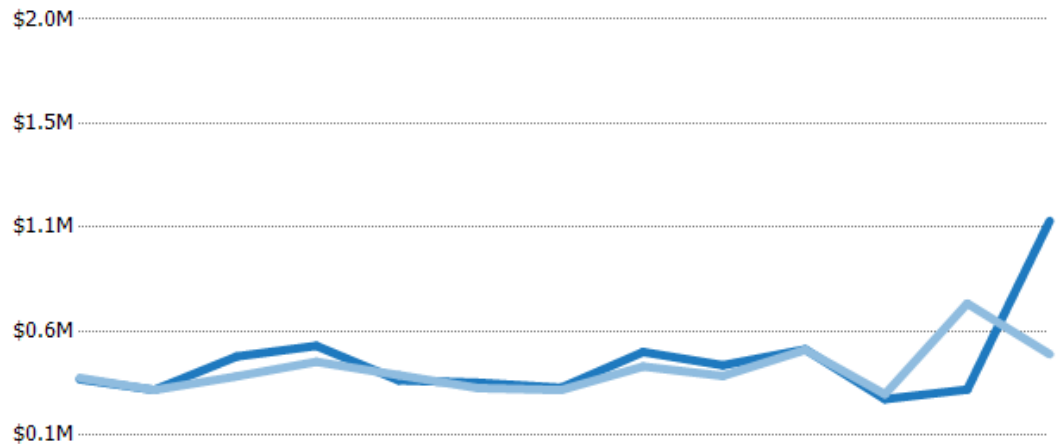
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$350K	\$245K	\$344K	\$320K	\$367K	\$299K	\$299K	\$379K	\$265K	\$375K	\$270K	\$445K	\$339K
Median Sales Price	\$340K	\$245K	\$330K	\$320K	\$370K	\$305K	\$305K	\$420K	\$265K	\$405K	\$246K	\$468K	\$381K
Med Sales Price as a % of Med List Price	97%	100%	96%	100%	101%	102%	102%	111%	100%	108%	91%	105%	112%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



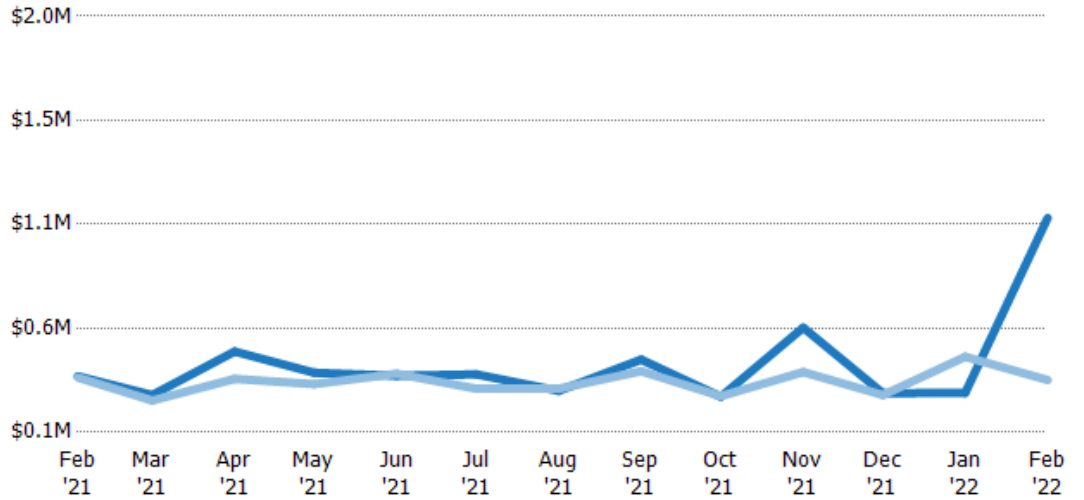
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$355K	\$307K	\$460K	\$508K	\$351K	\$340K	\$317K	\$480K	\$420K	\$492K	\$265K	\$309K	\$1.08M
Avg Sales Price	\$362K	\$307K	\$369K	\$436K	\$374K	\$315K	\$307K	\$414K	\$371K	\$490K	\$287K	\$702K	\$470K
Avg Sales Price as a % of Avg Est Value	102%	100%	80%	86%	107%	93%	97%	86%	88%	100%	108%	227%	44%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$356K	\$270K	\$469K	\$372K	\$358K	\$365K	\$289K	\$432K	\$262K	\$578K	\$278K	\$281K	\$1.08M
Median Sales Price	\$350K	\$245K	\$344K	\$320K	\$367K	\$299K	\$299K	\$379K	\$265K	\$375K	\$270K	\$445K	\$339K
Med Sales Price as a % of Med Est Value	98%	91%	73%	86%	103%	82%	103%	88%	101%	65%	97%	159%	31%