

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

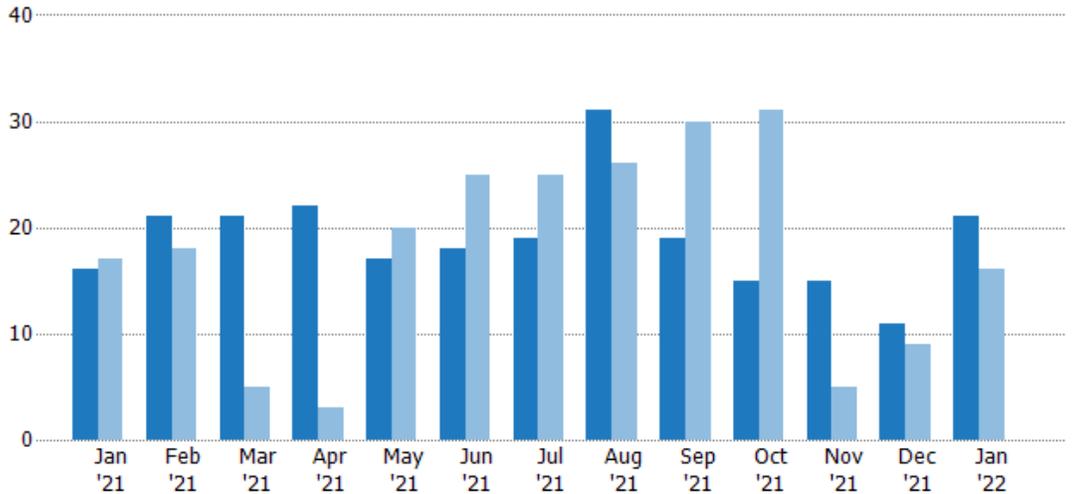
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	21	16	+31.3%	246	230	+7%
New Listing Volume	\$8,635,000	\$4,761,400	+81.4%	\$117,203,050	\$81,940,328	+43%
Active Listing Count	31	46	-32.6%	N/A	N/A	
Active Listing Volume	\$25,152,000	\$22,818,400	+10.2%	N/A	N/A	
Average Listing Price	\$811,355	\$496,052	+63.6%	\$736,046	\$435,679	+68.9%
Median Listing Price	\$440,000	\$428,000	+2.8%	\$556,718	\$354,691	+57%
Median Days in RPR	52	152	-65.8%	103.62	121.17	-14.5%
Months of Inventory	2.4	1.8	+29.6%	4.4	5.8	-23%
Absorption Rate	41.94%	54.35%	-12.4%	22.58%	17.39%	+5.2%
Sales Activity Charts Metrics						
New Pending Sales Count	10	25	-60%	236	258	-8.5%
New Pending Sales Volume	\$5,922,000	\$8,552,800	-30.8%	\$95,595,150	\$85,593,828	+11.7%
Pending Sales Count	19	35	-45.7%	N/A	N/A	
Pending Sales Volume	\$10,196,900	\$11,940,028	-14.6%	N/A	N/A	
Closed Sales Count	14	7	+100%	217	197	+10.2%
Closed Sales Volume	\$9,088,050	\$1,895,000	+379.6%	\$83,127,004	\$61,783,850	+34.5%
Average Sales Price	\$649,146	\$270,714	+139.8%	\$383,074	\$313,624	+22.1%
Median Sales Price	\$467,500	\$240,000	+94.8%	\$328,606	\$262,063	+25.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



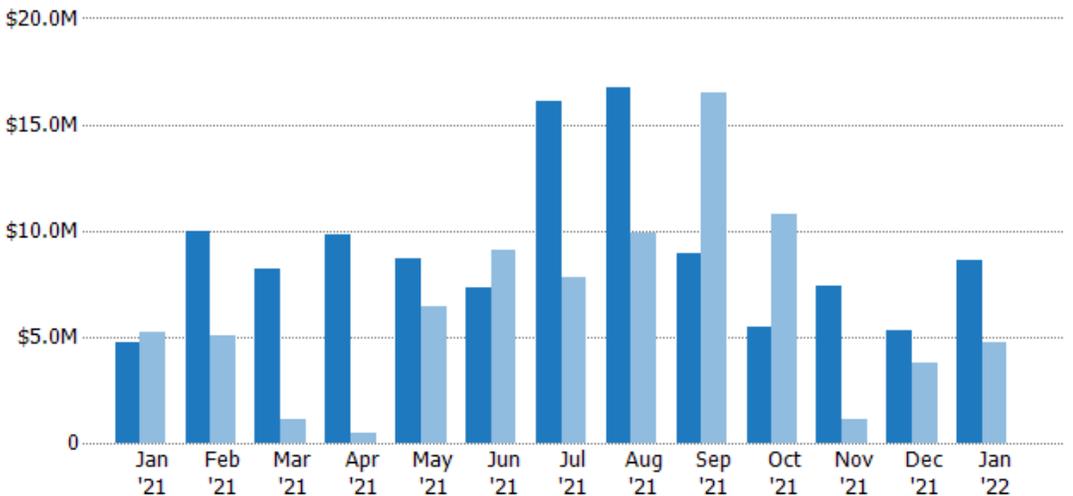
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	16	21	21	22	17	18	19	31	19	15	15	11	21
Prior Year	17	18	5	3	20	25	25	26	30	31	5	9	16
Percent Change from Prior Year	-6%	17%	320%	633%	-15%	-28%	-24%	19%	-37%	-52%	200%	22%	31%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



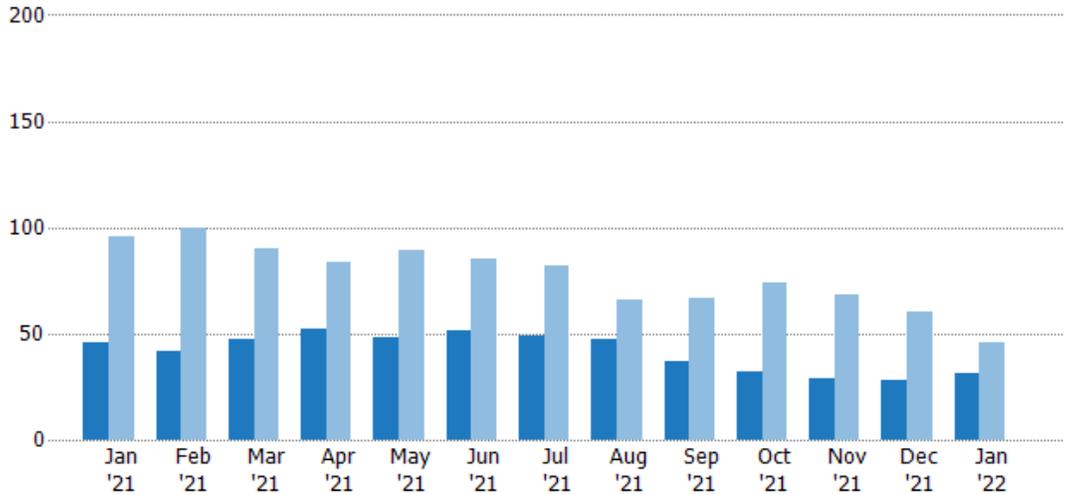
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$4.76M	\$9.98M	\$8.23M	\$9.83M	\$8.68M	\$7.28M	\$16.1M	\$16.7M	\$8.91M	\$5.43M	\$7.36M	\$5.31M	\$8.64M
Prior Year	\$5.21M	\$5.05M	\$1.12M	\$477K	\$6.39M	\$9.11M	\$7.82M	\$9.87M	\$16.5M	\$10.8M	\$1.11M	\$3.74M	\$4.76M
Percent Change from Prior Year	-9%	98%	634%	1,963%	36%	-20%	106%	69%	-46%	-50%	562%	42%	81%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



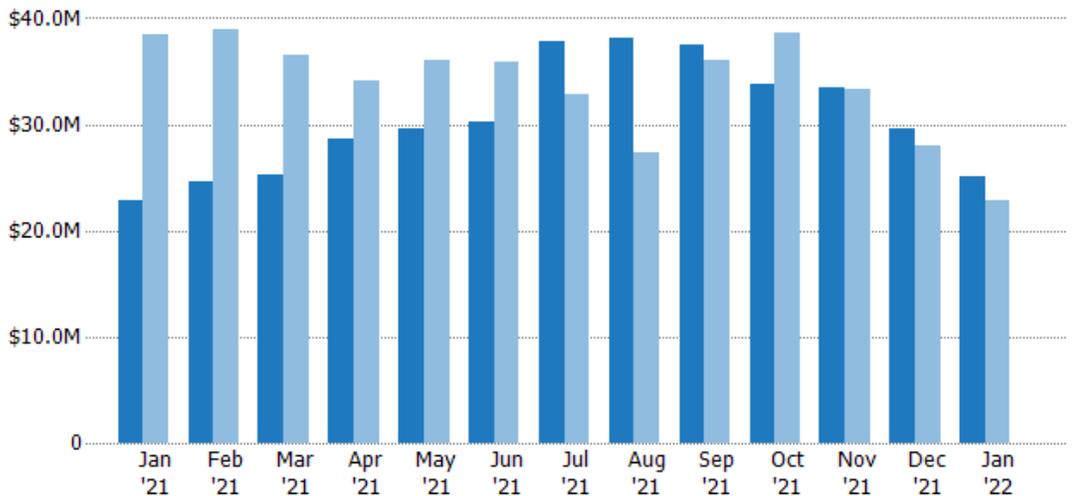
Month/Year	Count	% Chg.
Jan '22	31	-32.6%
Jan '21	46	-52.1%
Jan '20	96	10.4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



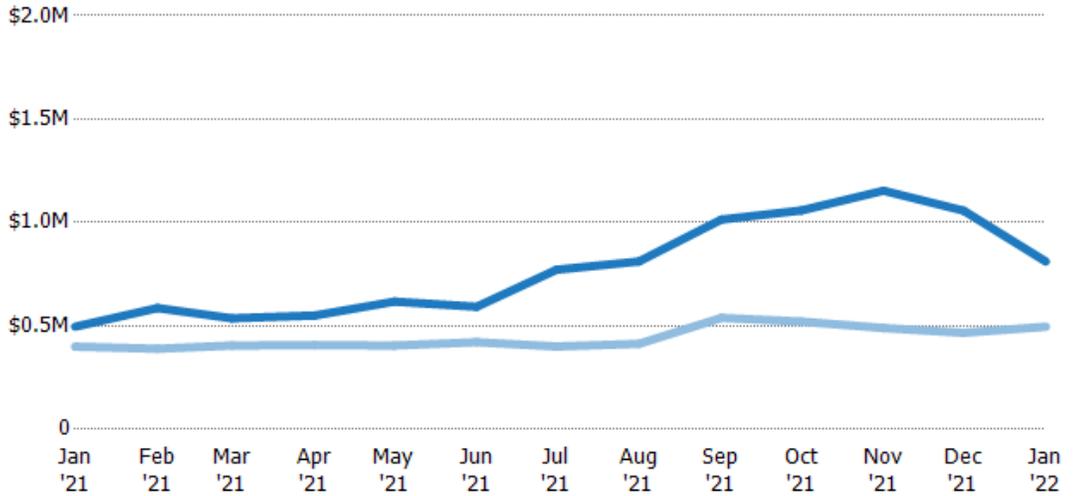
Month/Year	Volume	% Chg.
Jan '22	\$25.2M	10.2%
Jan '21	\$22.8M	-40.6%
Jan '20	\$38.4M	-0.9%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jan '22	\$811K	63.6%
Jan '21	\$496K	24.1%
Jan '20	\$400K	-10.2%

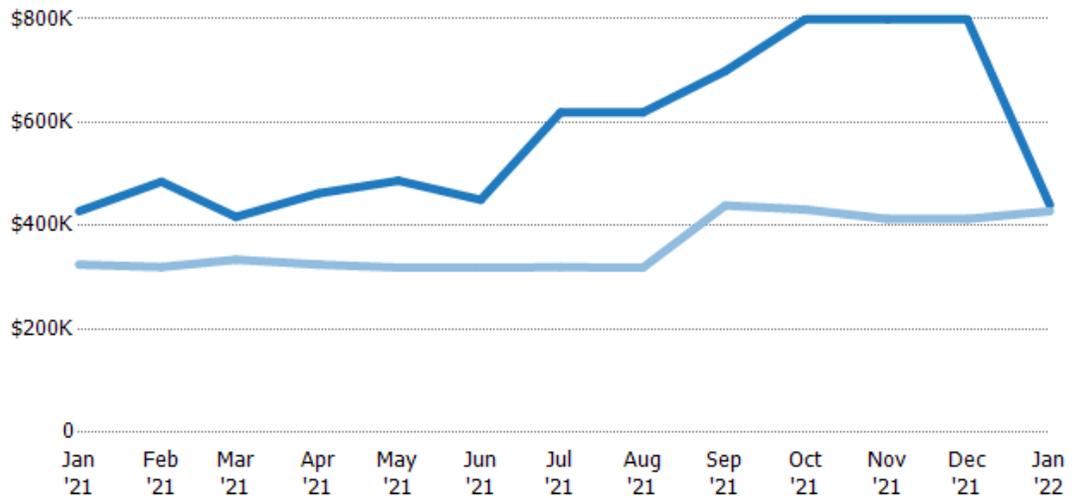
Current Year	\$496K	\$586K	\$537K	\$550K	\$618K	\$593K	\$772K	\$812K	\$1.01M	\$1.06M	\$1.15M	\$1.06M	\$811K
Prior Year	\$400K	\$389K	\$405K	\$407K	\$405K	\$421K	\$401K	\$413K	\$539K	\$521K	\$490K	\$467K	\$496K
Percent Change from Prior Year	24%	51%	32%	35%	52%	41%	93%	96%	88%	103%	136%	127%	64%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jan '22	\$440K	2.8%
Jan '21	\$428K	31.8%
Jan '20	\$325K	-5.8%

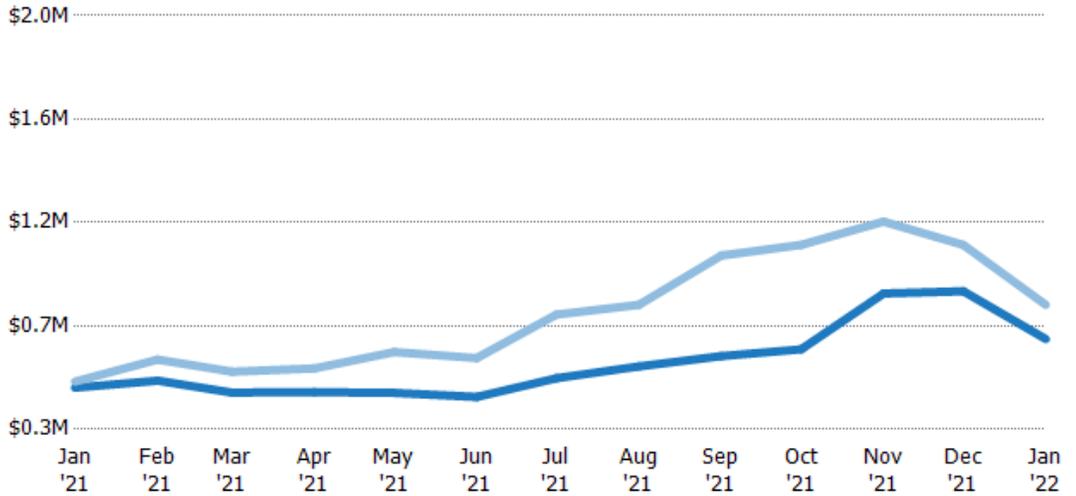
Current Year	\$428K	\$485K	\$417K	\$463K	\$487K	\$450K	\$619K	\$619K	\$699K	\$799K	\$799K	\$799K	\$440K
Prior Year	\$325K	\$320K	\$334K	\$325K	\$319K	\$319K	\$320K	\$319K	\$439K	\$431K	\$413K	\$413K	\$428K
Percent Change from Prior Year	32%	52%	25%	42%	53%	41%	94%	94%	59%	85%	93%	93%	3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



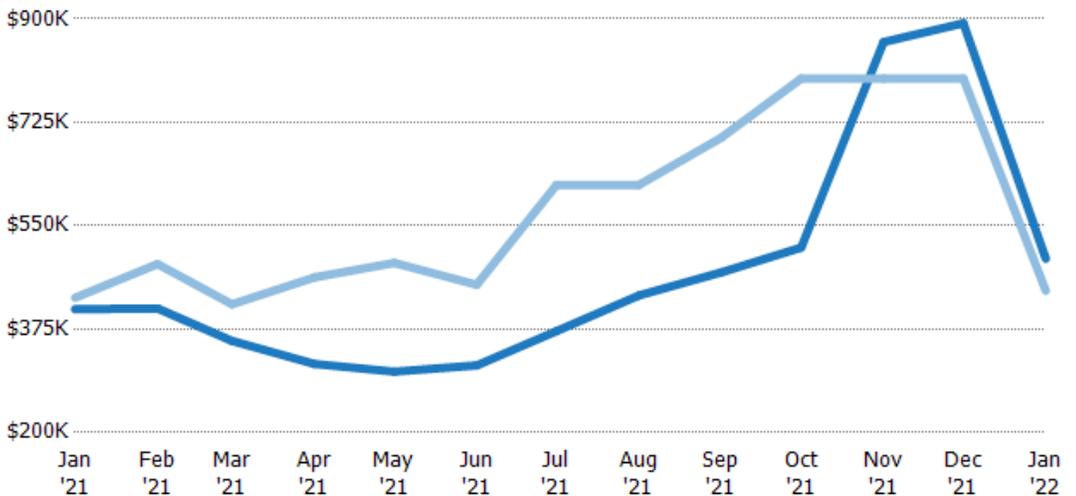
Avg Est Value	\$471K	\$500K	\$451K	\$453K	\$450K	\$433K	\$510K	\$559K	\$601K	\$629K	\$858K	\$867K	\$671K
Avg Listing Price	\$496K	\$586K	\$537K	\$550K	\$618K	\$593K	\$772K	\$812K	\$1.01M	\$1.06M	\$1.15M	\$1.06M	\$811K
Avg Listing Price as a % of Avg Est Value	105%	117%	119%	121%	137%	137%	151%	145%	169%	168%	134%	122%	121%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



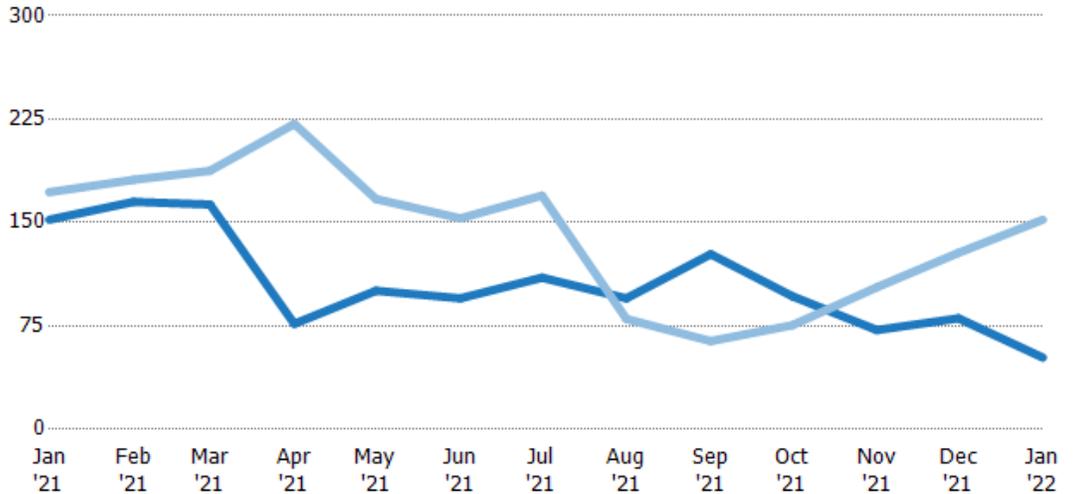
Median Est Value	\$409K	\$410K	\$355K	\$316K	\$303K	\$314K	\$372K	\$432K	\$471K	\$513K	\$861K	\$893K	\$494K
Median Listing Price	\$428K	\$485K	\$417K	\$463K	\$487K	\$450K	\$619K	\$619K	\$699K	\$799K	\$799K	\$799K	\$440K
Med Listing Price as a % of Med Est Value	105%	118%	117%	146%	161%	144%	167%	143%	148%	156%	93%	90%	89%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Jan '22	52	-65.8%
Jan '21	152	-11.6%
Jan '20	172	-21.8%

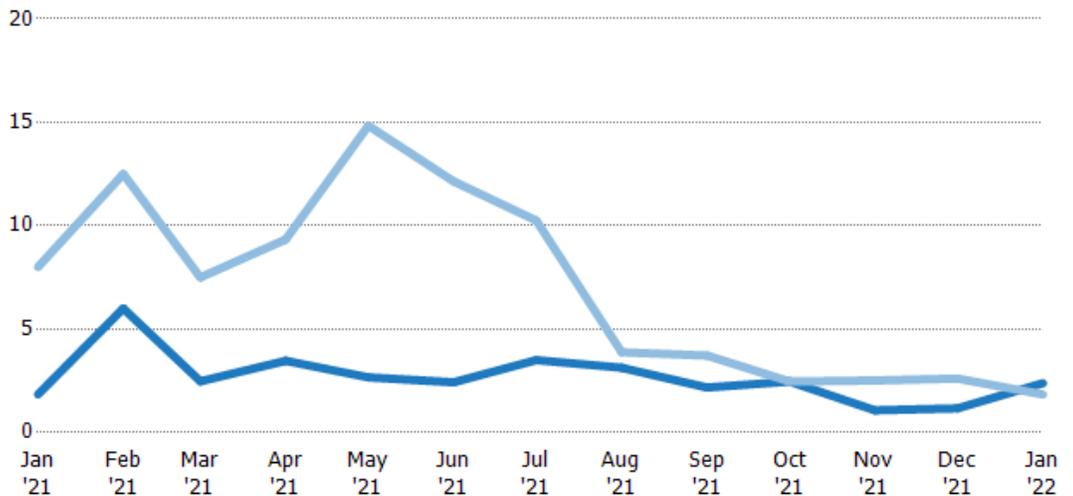
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	152	165	163	76.5	101	95	110	95	127	96.5	72	80.5	52
Prior Year	172	181	188	222	167	153	170	80	64	75.5	103	128	152
Percent Change from Prior Year	-12%	-9%	-13%	-65%	-40%	-38%	-35%	19%	98%	28%	-30%	-37%	-66%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Jan '22	2.38	29.6%
Jan '21	1.84	-77%
Jan '20	8	65.6%

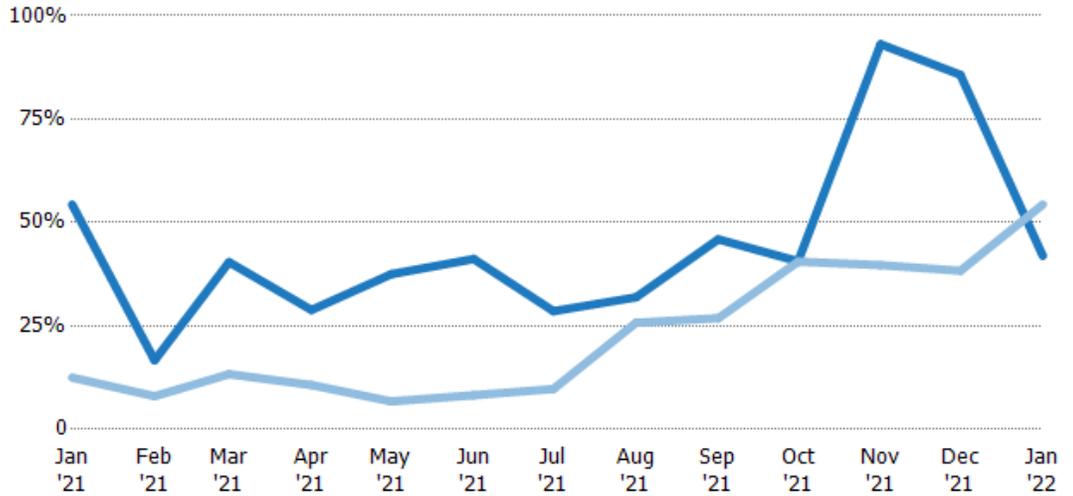
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	1.84	6	2.47	3.47	2.67	2.43	3.5	3.13	2.18	2.46	1.07	1.17	2.38
Prior Year	8	12.5	7.5	9.33	14.8	12.1	10.3	3.88	3.72	2.47	2.52	2.61	1.84
Percent Change from Prior Year	-77%	-52%	-67%	-63%	-82%	-80%	-66%	-19%	-42%	0%	-57%	-55%	30%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



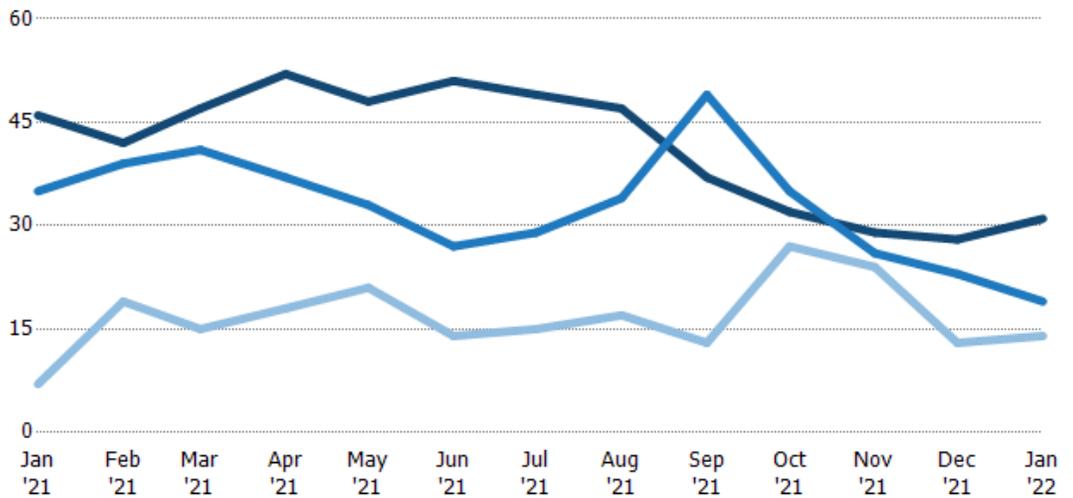
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	54%	17%	40%	29%	38%	41%	29%	32%	46%	41%	93%	86%	42%
Prior Year	13%	8%	13%	11%	7%	8%	10%	26%	27%	41%	40%	38%	54%
Change from Prior Year	-42%	-9%	-27%	-18%	-31%	-33%	-19%	-6%	-19%	0%	-53%	-47%	12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



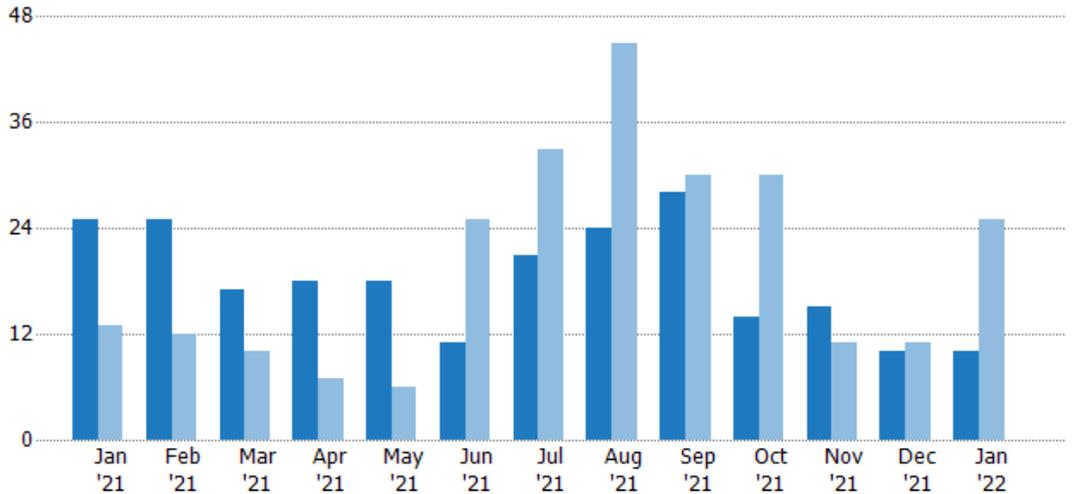
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	46	42	47	52	48	51	49	47	37	32	29	28	31
Pending	35	39	41	37	33	27	29	34	49	35	26	23	19
Sold	7	19	15	18	21	14	15	17	13	27	24	13	14

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jan '22	10	-60%
Jan '21	25	92.3%
Jan '20	13	30.8%

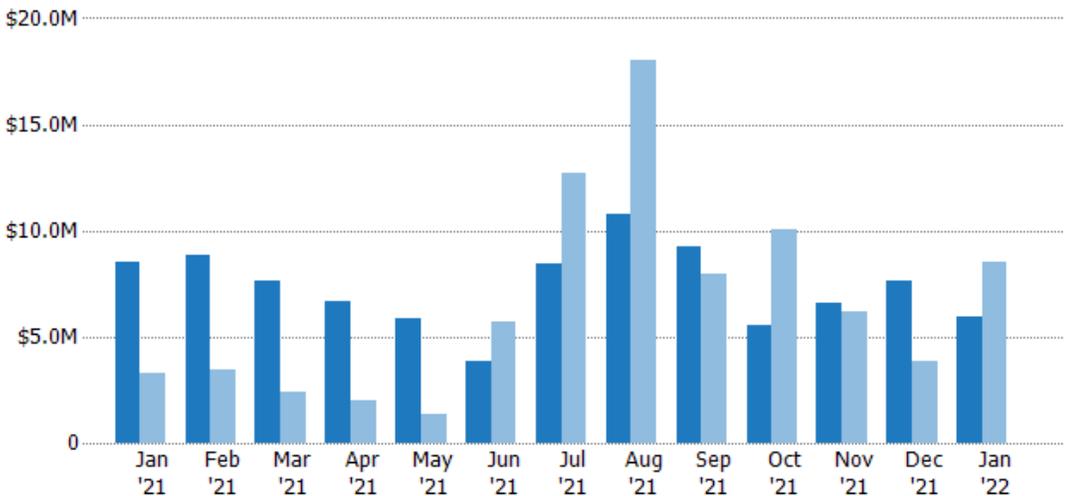
Month/Year	Count	% Chg.
Jan '22	10	-60%
Jan '21	25	92.3%
Jan '20	13	30.8%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$5.92M	-30.8%
Jan '21	\$8.55M	157.7%
Jan '20	\$3.32M	1.3%

Month/Year	Volume	% Chg.
Jan '22	\$5.92M	-30.8%
Jan '21	\$8.55M	157.7%
Jan '20	\$3.32M	1.3%

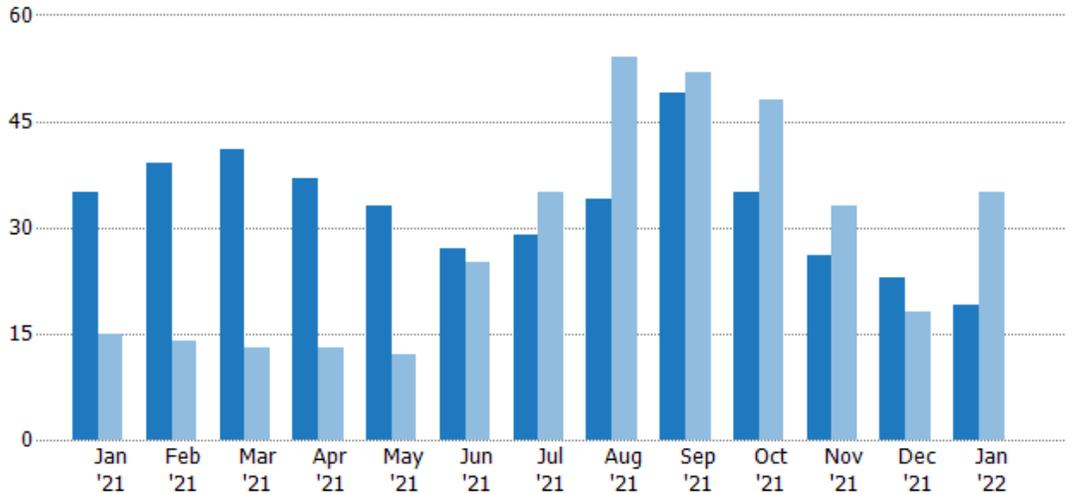
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	19	-45.7%
Jan '21	35	133.3%
Jan '20	15	6.7%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	35	39	41	37	33	27	29	34	49	35	26	23	19
Prior Year	15	14	13	13	12	25	35	54	52	48	33	18	35
Percent Change from Prior Year	133%	179%	215%	185%	175%	8%	-17%	-37%	-6%	-27%	-21%	28%	-46%

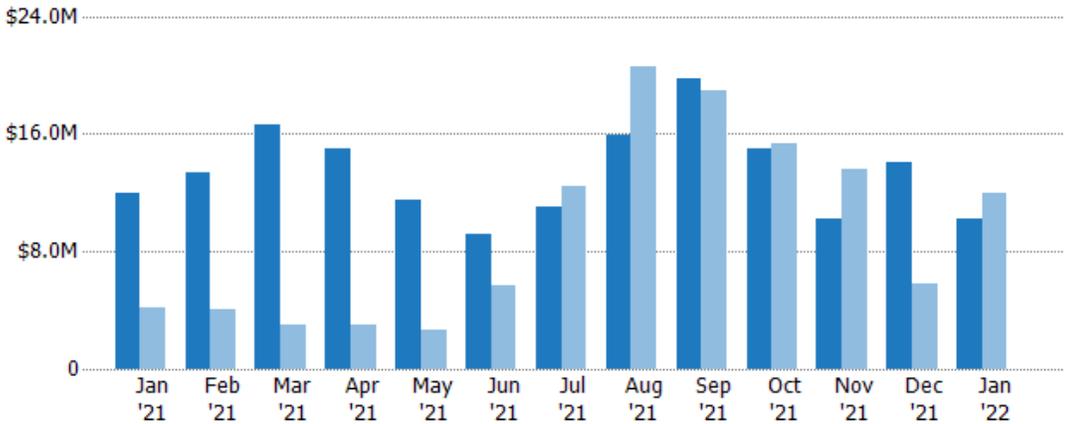
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$10.2M	-14.6%
Jan '21	\$11.9M	185.3%
Jan '20	\$4.18M	-3.3%



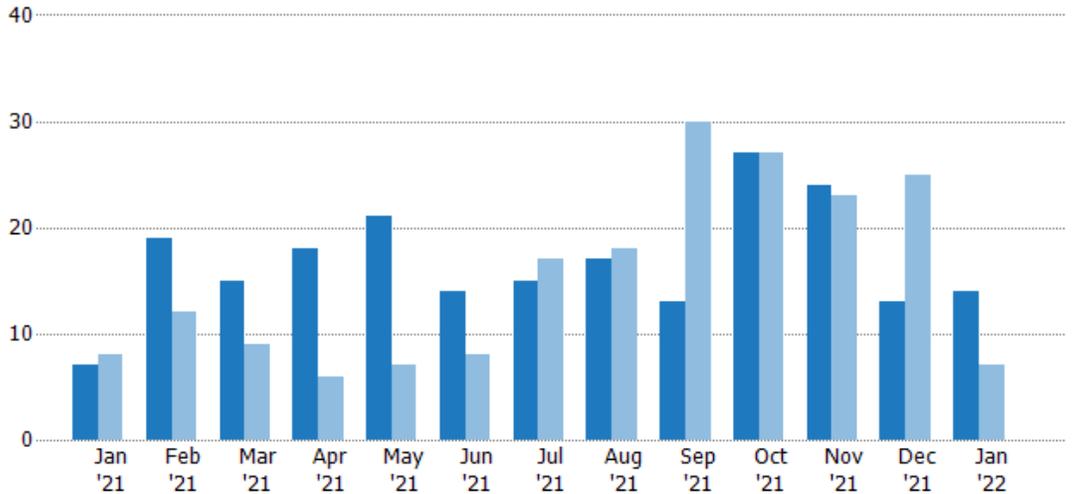
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$11.9M	\$13.3M	\$16.6M	\$14.9M	\$11.5M	\$9.13M	\$11M	\$15.9M	\$19.8M	\$14.9M	\$10.2M	\$14.1M	\$10.2M
Prior Year	\$4.18M	\$4.05M	\$2.96M	\$3.04M	\$2.64M	\$5.66M	\$12.5M	\$20.6M	\$18.9M	\$15.3M	\$13.6M	\$5.84M	\$11.9M
Percent Change from Prior Year	185%	229%	461%	391%	334%	61%	-11%	-23%	4%	-2%	-25%	141%	-15%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jan '22	14	100%
Jan '21	7	-12.5%
Jan '20	8	12.5%

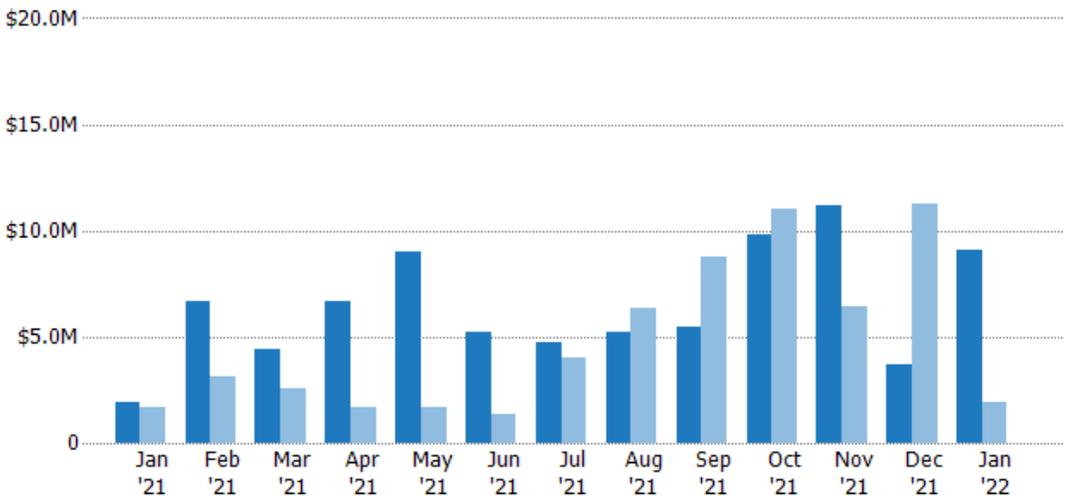
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	7	19	15	18	21	14	15	17	13	27	24	13	14
Prior Year	8	12	9	6	7	8	17	18	30	27	23	25	7
Percent Change from Prior Year	-13%	58%	67%	200%	200%	75%	-12%	-6%	-57%	0%	4%	-48%	100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$9.09M	379.6%
Jan '21	\$1.9M	13.5%
Jan '20	\$1.67M	-14.5%

	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.9M	\$6.7M	\$4.41M	\$6.64M	\$8.99M	\$5.21M	\$4.75M	\$5.22M	\$5.5M	\$9.83M	\$11.2M	\$3.71M	\$9.09M
Prior Year	\$1.67M	\$3.1M	\$2.57M	\$1.68M	\$1.66M	\$1.36M	\$4.03M	\$6.39M	\$8.73M	\$11M	\$6.44M	\$11.3M	\$1.9M
Percent Change from Prior Year	14%	116%	72%	295%	441%	283%	18%	-18%	-37%	-10%	74%	-67%	380%

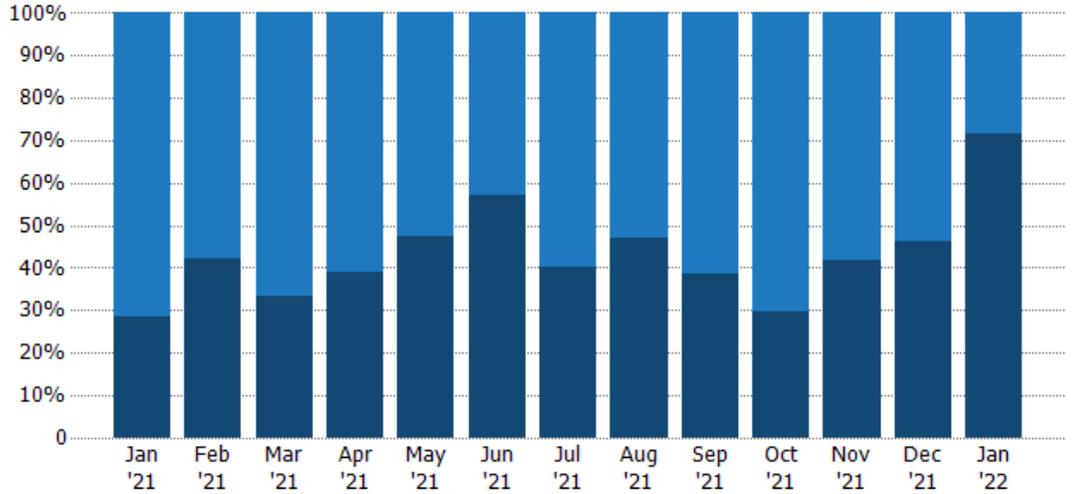
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	71%	58%	67%	61%	52%	43%	60%	53%	62%	70%	58%	54%	29%
Single Family Residence	29%	42%	33%	39%	48%	57%	40%	47%	38%	30%	42%	46%	71%

Average Sales Price

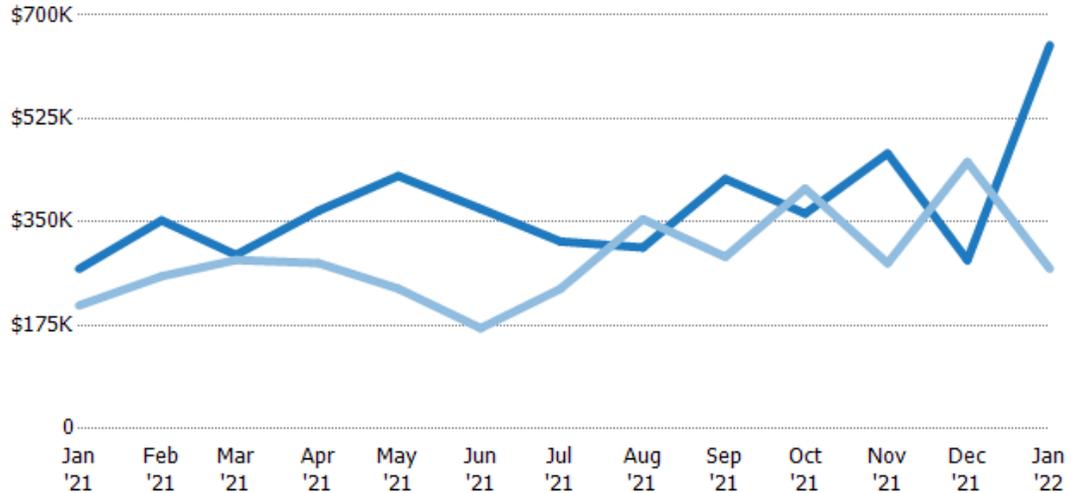
The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$649K	139.8%
Jan '21	\$271K	29.8%
Jan '20	\$209K	-24%



Current Year	\$271K	\$353K	\$294K	\$369K	\$428K	\$372K	\$317K	\$307K	\$423K	\$364K	\$466K	\$285K	\$649K
Prior Year	\$209K	\$258K	\$286K	\$280K	\$237K	\$170K	\$237K	\$355K	\$291K	\$407K	\$280K	\$452K	\$271K
Percent Change from Prior Year	30%	37%	3%	32%	80%	119%	34%	-14%	45%	-10%	66%	-37%	140%

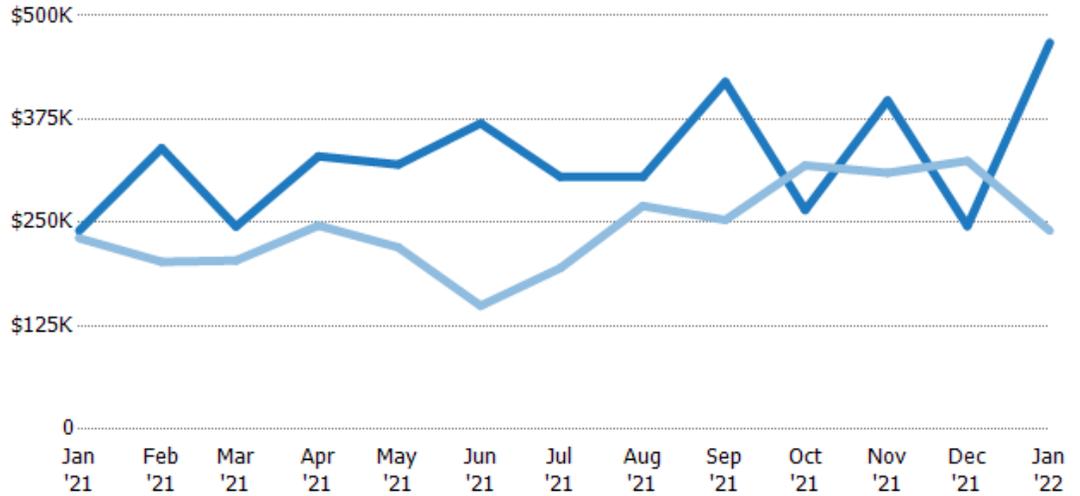
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$468K	94.8%
Jan '21	\$240K	3.9%
Jan '20	\$231K	-26.4%



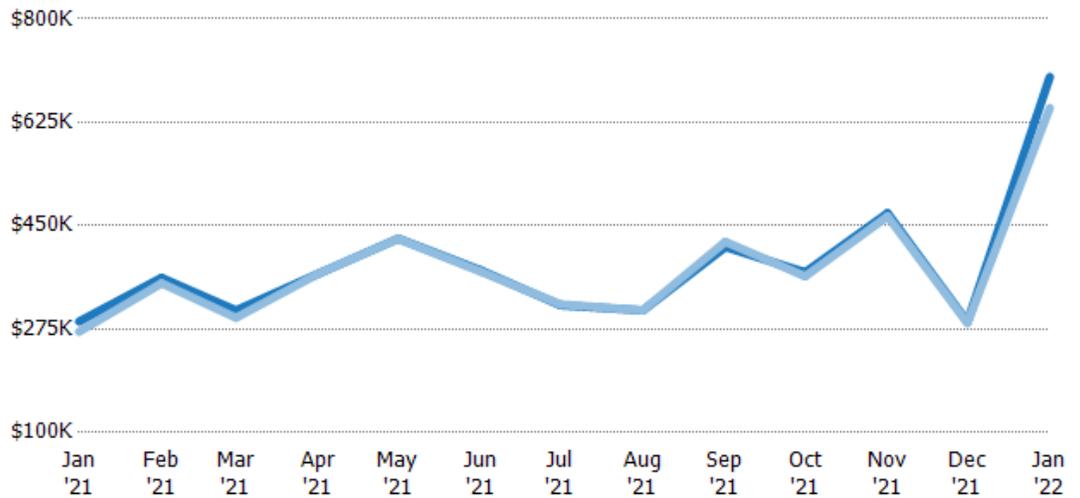
Current Year	\$240K	\$340K	\$245K	\$330K	\$320K	\$370K	\$305K	\$305K	\$420K	\$265K	\$398K	\$246K	\$468K
Prior Year	\$231K	\$203K	\$204K	\$246K	\$220K	\$149K	\$195K	\$270K	\$253K	\$319K	\$310K	\$325K	\$240K
Percent Change from Prior Year	4%	68%	20%	34%	45%	148%	56%	13%	66%	-17%	28%	-24%	95%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



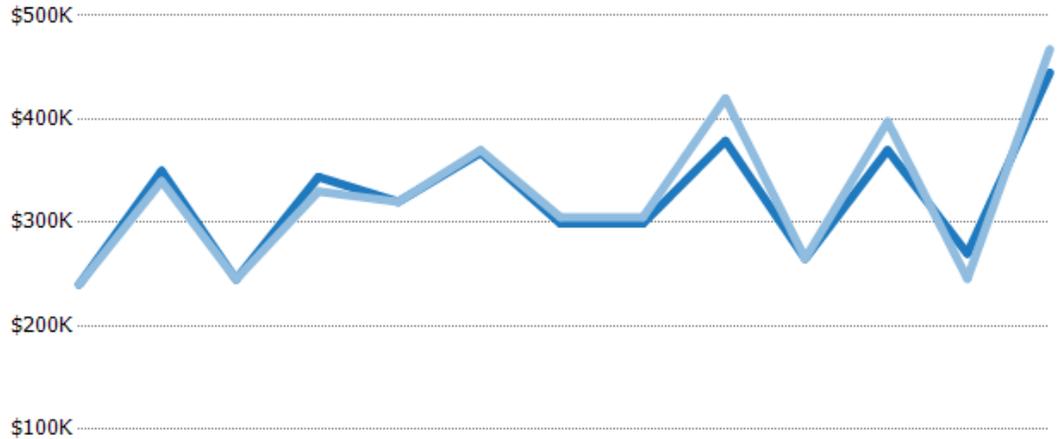
Avg List Price	\$288K	\$362K	\$307K	\$369K	\$428K	\$374K	\$315K	\$307K	\$414K	\$371K	\$471K	\$287K	\$702K
Avg Sales Price	\$271K	\$353K	\$294K	\$369K	\$428K	\$372K	\$317K	\$307K	\$423K	\$364K	\$466K	\$285K	\$649K
Avg Sales Price as a % of Avg List Price	94%	97%	96%	100%	100%	99%	100%	100%	102%	98%	99%	99%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



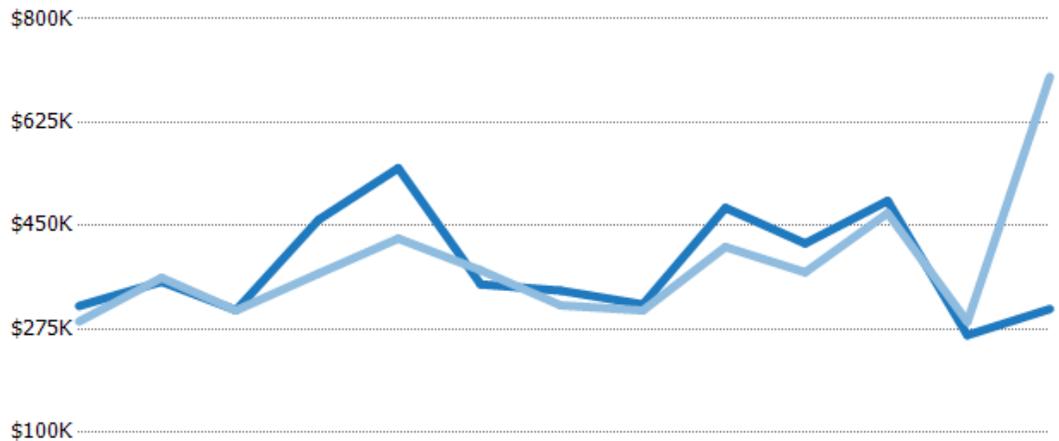
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$240K	\$350K	\$245K	\$344K	\$320K	\$367K	\$299K	\$299K	\$379K	\$265K	\$370K	\$270K	\$445K
Median Sales Price	\$240K	\$340K	\$245K	\$330K	\$320K	\$370K	\$305K	\$305K	\$420K	\$265K	\$398K	\$246K	\$468K
Med Sales Price as a % of Med List Price	100%	97%	100%	96%	100%	101%	102%	102%	111%	100%	107%	91%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



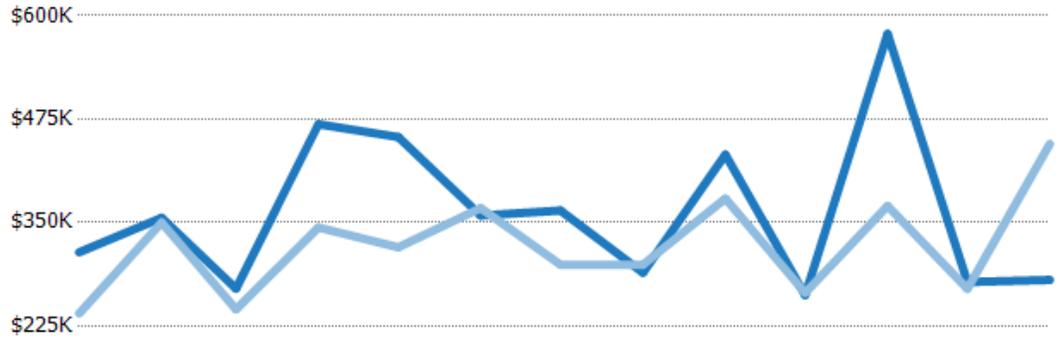
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$314K	\$355K	\$307K	\$460K	\$547K	\$351K	\$340K	\$317K	\$480K	\$420K	\$492K	\$265K	\$309K
Avg Sales Price	\$288K	\$362K	\$307K	\$369K	\$428K	\$374K	\$315K	\$307K	\$414K	\$371K	\$471K	\$287K	\$702K
Avg Sales Price as a % of Avg Est Value	92%	102%	100%	80%	78%	107%	93%	97%	86%	88%	96%	108%	227%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$314K	\$356K	\$270K	\$469K	\$453K	\$358K	\$365K	\$289K	\$432K	\$262K	\$578K	\$278K	\$281K
Median Sales Price	\$240K	\$350K	\$245K	\$344K	\$320K	\$367K	\$299K	\$299K	\$379K	\$265K	\$370K	\$270K	\$445K
Med Sales Price as a % of Med Est Value	76%	98%	91%	73%	71%	103%	82%	103%	88%	101%	64%	97%	159%