

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

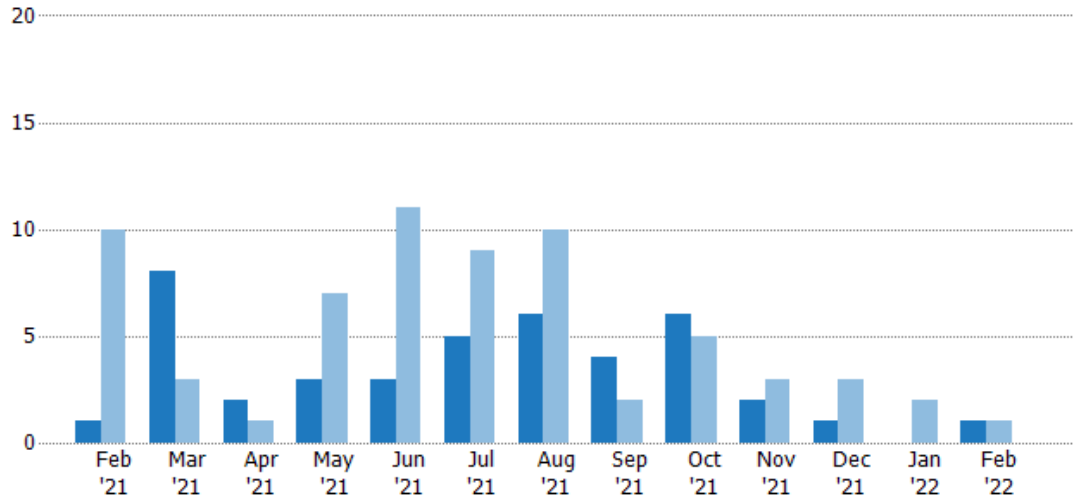
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	1	+/-	1	3	-66.7%
New Listing Volume	\$139,900	\$225,000	-37.8%	\$139,900	\$1,974,000	-92.9%
Active Listing Count	2	10	-80%	N/A	N/A	
Active Listing Volume	\$1,844,000	\$3,857,000	-52.2%	N/A	N/A	
Average Listing Price	\$922,000	\$385,700	+139%	\$922,000	\$300,756	+206.6%
Median Listing Price	\$922,000	\$235,000	+292.3%	\$922,000	\$193,677	+376%
Median Days in RPR	326.5	124	+163.3%	326.5	175	+86.6%
Months of Inventory	-	10	-	2	10.3	-80.6%
Absorption Rate	-	10%	-10%	50%	9.68%	+40.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	-	4	-	2	8	-75%
New Pending Sales Volume	-	\$783,900	-	\$588,900	\$2,026,400	-70.9%
Pending Sales Count	1	7	-85.7%	N/A	N/A	
Pending Sales Volume	\$119,900	\$2,022,300	-94.1%	N/A	N/A	
Closed Sales Count	5	1	+400%	5	2	+150%
Closed Sales Volume	\$1,379,000	\$90,000	+1,432.2%	\$1,379,000	\$530,000	+160.2%
Average Sales Price	\$275,800	\$90,000	+206.4%	\$275,800	\$265,000	+4.1%
Median Sales Price	\$300,000	\$90,000	+233.3%	\$300,000	\$265,000	+13.2%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



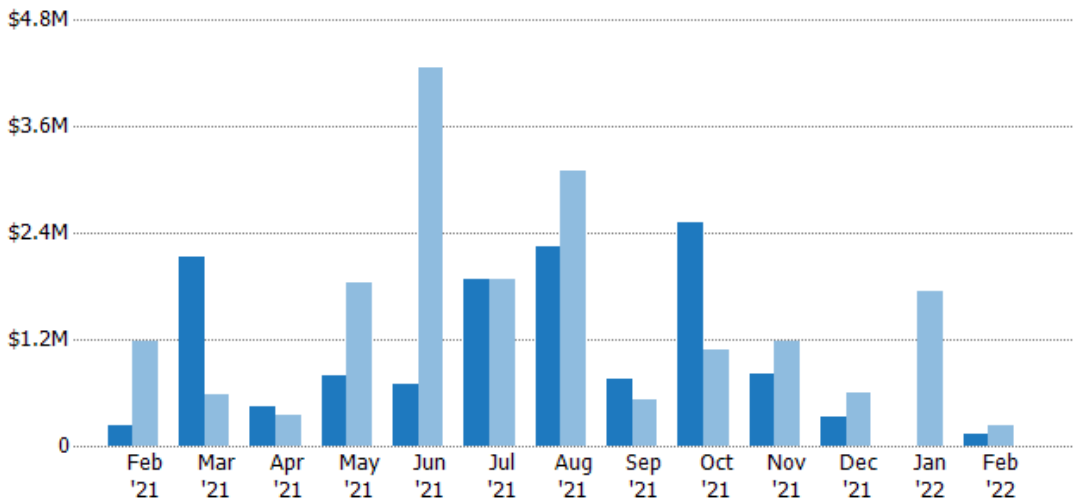
Current Year	1	8	2	3	3	5	6	4	6	2	1	-	1
Prior Year	10	3	1	7	11	9	10	2	5	3	3	2	1
Percent Change from Prior Year	-90%	167%	100%	-57%	-73%	-44%	-40%	100%	20%	-33%	-67%	-100%	0%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$225K	\$2.12M	\$448K	\$796K	\$688K	\$1.87M	\$2.24M	\$745K	\$2.53M	\$814K	\$330K	-	\$140K
Prior Year	\$1.18M	\$575K	\$345K	\$1.84M	\$4.27M	\$1.88M	\$3.09M	\$521K	\$1.09M	\$1.18M	\$605K	\$1.75M	\$225K
Percent Change from Prior Year	-81%	269%	30%	-57%	-84%	0%	-27%	43%	131%	-31%	-45%	-100%	-38%

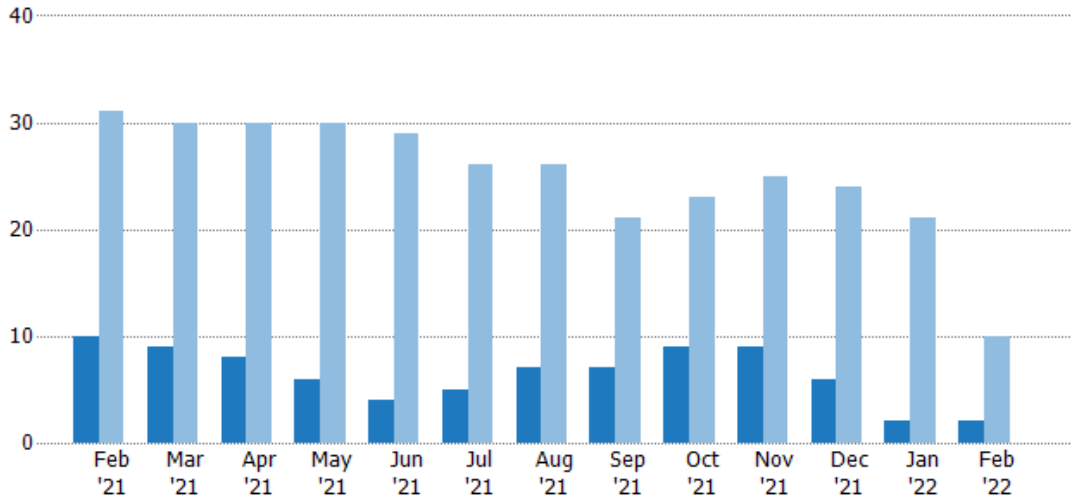
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	2	-80%
Feb '21	10	-67.7%
Feb '20	31	-38.7%

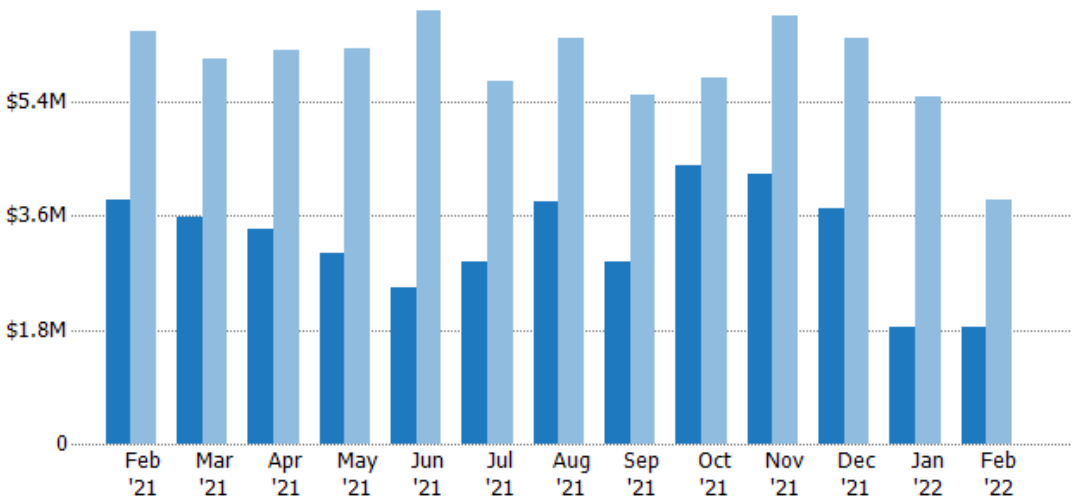
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



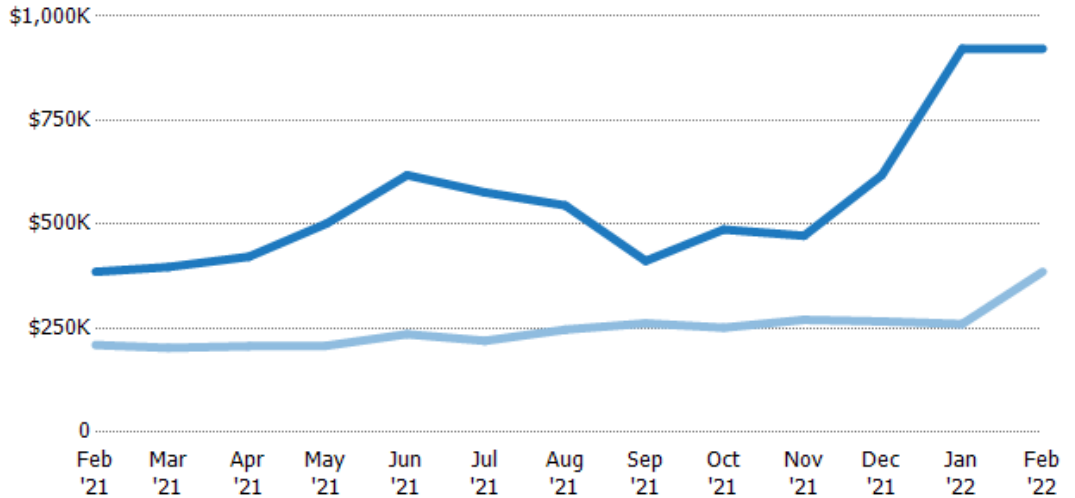
Month/Year	Volume	% Chg.
Feb '22	\$1.84M	-52.2%
Feb '21	\$3.86M	-40.7%
Feb '20	\$6.51M	-27.2%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



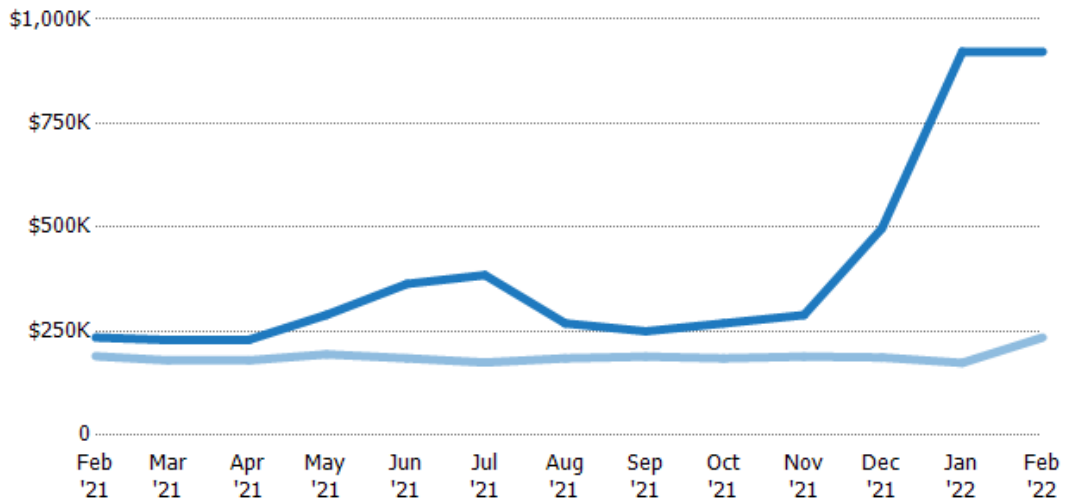
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '21	\$386K	\$210K	84%
Mar '21	\$397K	\$203K	96%
Apr '21	\$422K	\$207K	104%
May '21	\$502K	\$208K	141%
Jun '21	\$618K	\$236K	162%
Jul '21	\$577K	\$220K	162%
Aug '21	\$545K	\$247K	121%
Sep '21	\$412K	\$262K	57%
Oct '21	\$487K	\$251K	94%
Nov '21	\$472K	\$270K	75%
Dec '21	\$618K	\$266K	132%
Jan '22	\$922K	\$260K	254%
Feb '22	\$922K	\$386K	139%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



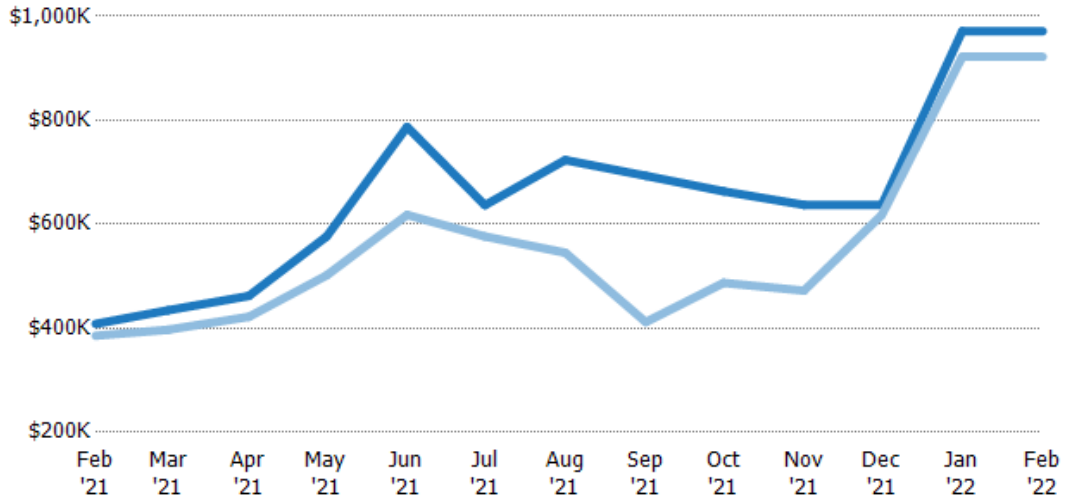
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '21	\$235K	\$190K	24%
Mar '21	\$229K	\$180K	27%
Apr '21	\$230K	\$180K	28%
May '21	\$290K	\$194K	49%
Jun '21	\$364K	\$185K	97%
Jul '21	\$385K	\$175K	120%
Aug '21	\$269K	\$185K	45%
Sep '21	\$250K	\$189K	32%
Oct '21	\$269K	\$185K	45%
Nov '21	\$289K	\$189K	53%
Dec '21	\$497K	\$187K	166%
Jan '22	\$922K	\$174K	430%
Feb '22	\$922K	\$235K	292%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



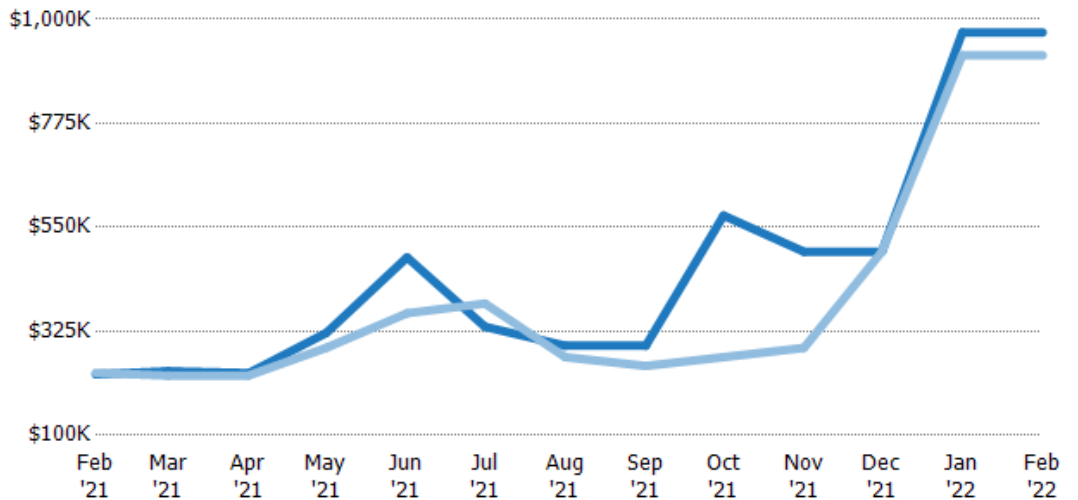
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$408K	\$435K	\$462K	\$577K	\$787K	\$637K	\$724K	\$693K	\$663K	\$637K	\$637K	\$971K	\$971K
Avg Listing Price	\$386K	\$397K	\$422K	\$502K	\$618K	\$577K	\$545K	\$412K	\$487K	\$472K	\$618K	\$922K	\$922K
Avg Listing Price as a % of Avg Est Value	94%	91%	91%	87%	78%	91%	75%	59%	73%	74%	97%	95%	95%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



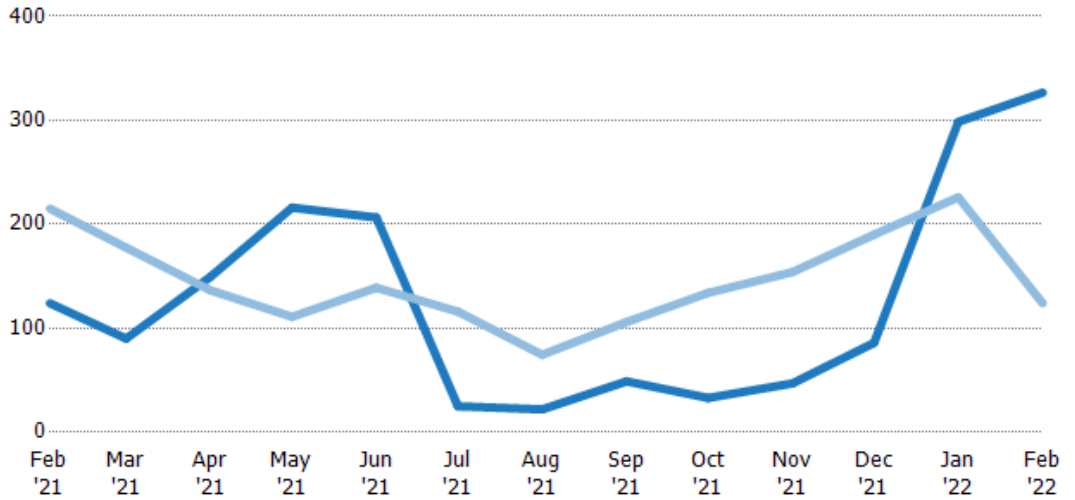
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$232K	\$239K	\$235K	\$322K	\$485K	\$335K	\$294K	\$294K	\$575K	\$497K	\$497K	\$971K	\$971K
Median Listing Price	\$235K	\$229K	\$230K	\$290K	\$364K	\$385K	\$269K	\$250K	\$269K	\$289K	\$497K	\$922K	\$922K
Med Listing Price as a % of Med Est Value	101%	96%	98%	90%	75%	115%	92%	85%	47%	58%	100%	95%	95%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



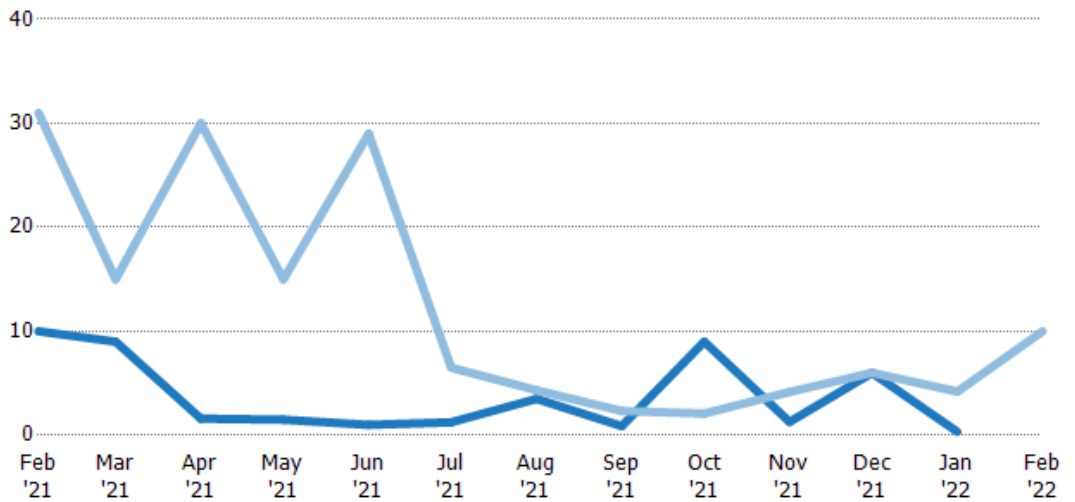
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	124	90	150	216	207	25	22	49	33	47	86	299	327
Prior Year	215	178	137	111	139	116	74.5	106	134	154	190	226	124
Percent Change from Prior Year	-42%	-49%	10%	95%	49%	-78%	-70%	-54%	-75%	-69%	-55%	32%	163%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



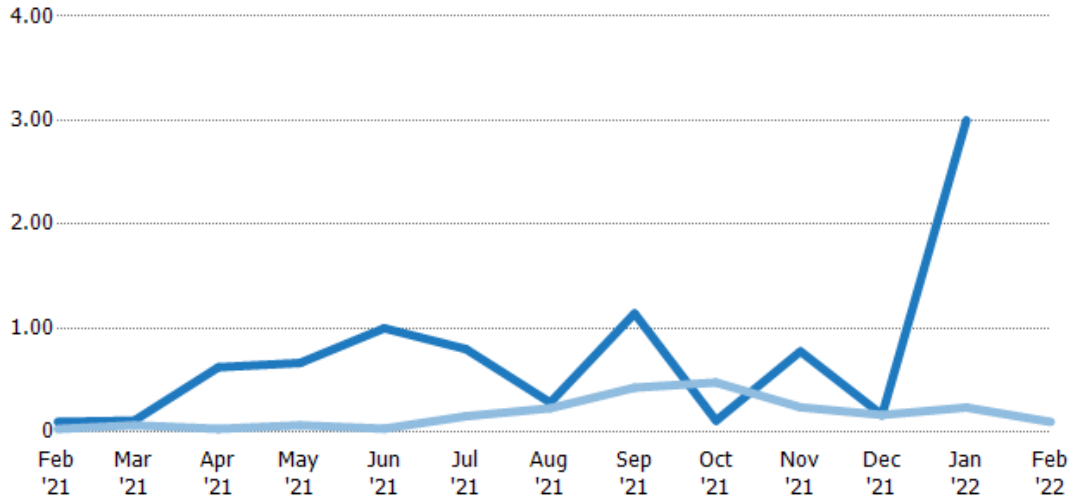
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	10	9	1.6	1.5	1	1.25	3.5	0	9	1.29	6	0	-
Prior Year	31	15	30	15	29	6.5	4.33	2.33	2.09	4.17	6	4.2	10
Percent Change from Prior Year	-68%	-40%	-95%	-90%	-97%	-81%	-19%	-62%	330%	-69%	0%	-92%	-100%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



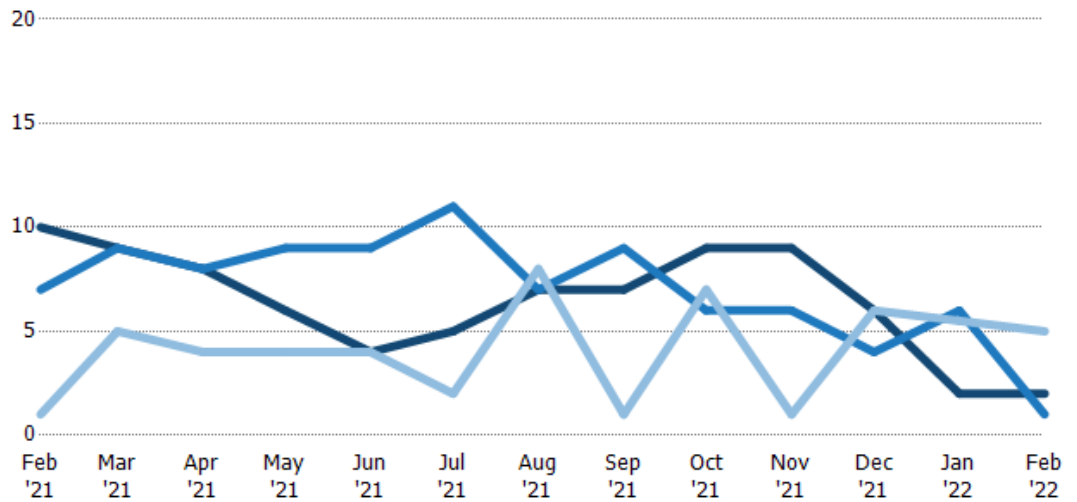
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	10%	11%	63%	67%	100%	80%	29%	114%	11%	78%	17%	300%	-
Prior Year	3%	7%	3%	7%	3%	15%	23%	43%	48%	24%	17%	24%	10%
Change from Prior Year	-7%	-4%	-59%	-60%	-97%	-65%	-6%	-71%	37%	-54%	0%	-276%	10%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



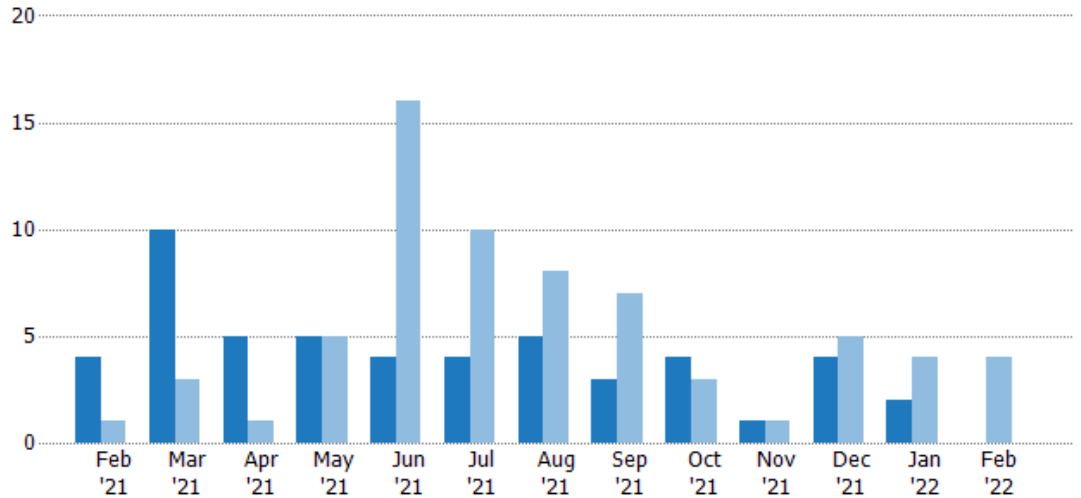
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	10	9	8	6	4	5	7	7	9	9	6	2	2
Pending	7	9	8	9	9	11	7	9	6	6	4	6	1
Sold	1	5	4	4	4	2	8	1	7	1	6	5.5	5

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



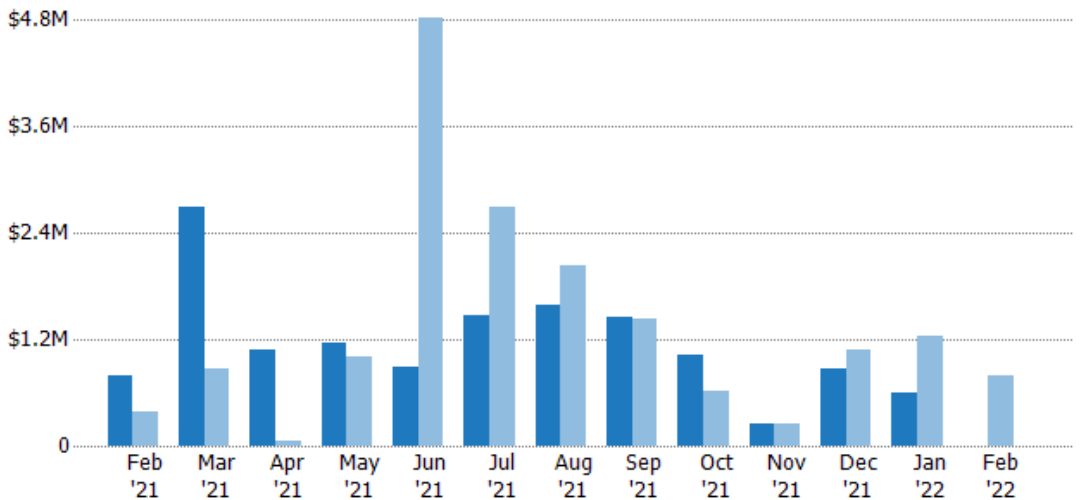
Current Year	4	10	5	5	4	4	5	3	4	1	4	2	-
Prior Year	1	3	1	5	16	10	8	7	3	1	5	4	4
Percent Change from Prior Year	300%	233%	400%	0%	-75%	-60%	-38%	-57%	33%	0%	-20%	-50%	-100%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$784K	\$2.69M	\$1.09M	\$1.16M	\$897K	\$1.46M	\$1.58M	\$1.45M	\$1.02M	\$250K	\$873K	\$589K	-
Prior Year	\$385K	\$873K	\$60K	\$999K	\$4.83M	\$2.69M	\$2.03M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.24M	\$784K
Percent Change from Prior Year	104%	208%	1,710%	16%	-81%	-46%	-22%	2%	64%	2%	-20%	-53%	-100%



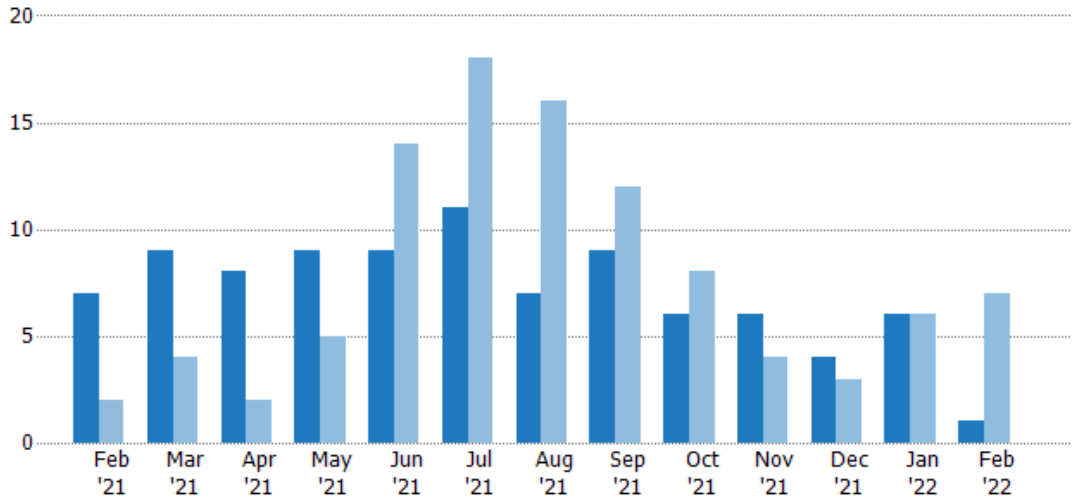
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	1	-85.7%
Feb '21	7	250%
Feb '20	2	100%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	7	9	8	9	9	11	7	9	6	6	4	6	1
Prior Year	2	4	2	5	14	18	16	12	8	4	3	6	7
Percent Change from Prior Year	250%	125%	300%	80%	-36%	-39%	-56%	-25%	-25%	50%	33%	0%	-86%

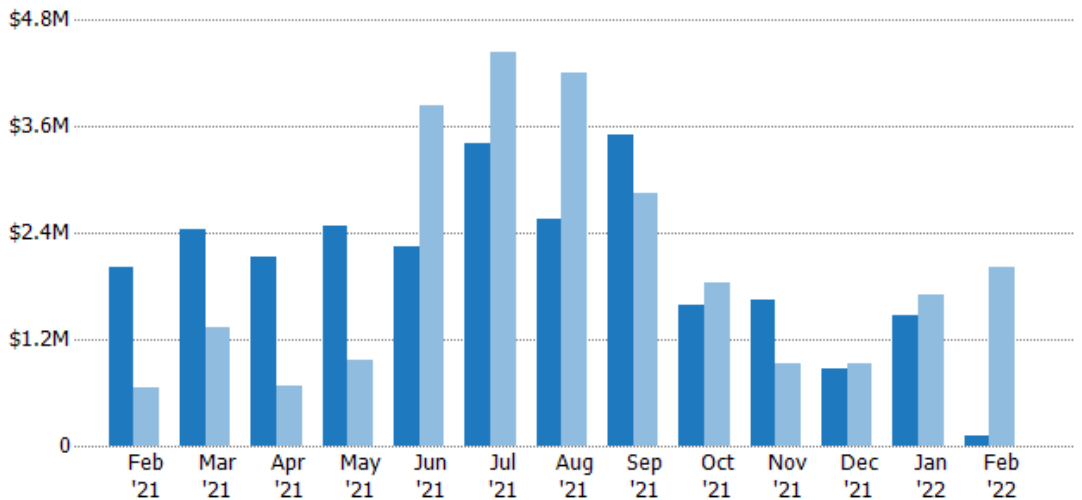
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$120K	-94.1%
Feb '21	\$2.02M	208.7%
Feb '20	\$655K	51.7%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$2.02M	\$2.44M	\$2.13M	\$2.48M	\$2.25M	\$3.42M	\$2.55M	\$3.5M	\$1.59M	\$1.65M	\$873K	\$1.46M	\$120K
Prior Year	\$655K	\$1.33M	\$674K	\$968K	\$3.84M	\$4.44M	\$4.2M	\$2.86M	\$1.83M	\$923K	\$920K	\$1.71M	\$2.02M
Percent Change from Prior Year	209%	84%	216%	156%	-42%	-23%	-39%	23%	-13%	79%	-5%	-15%	-94%

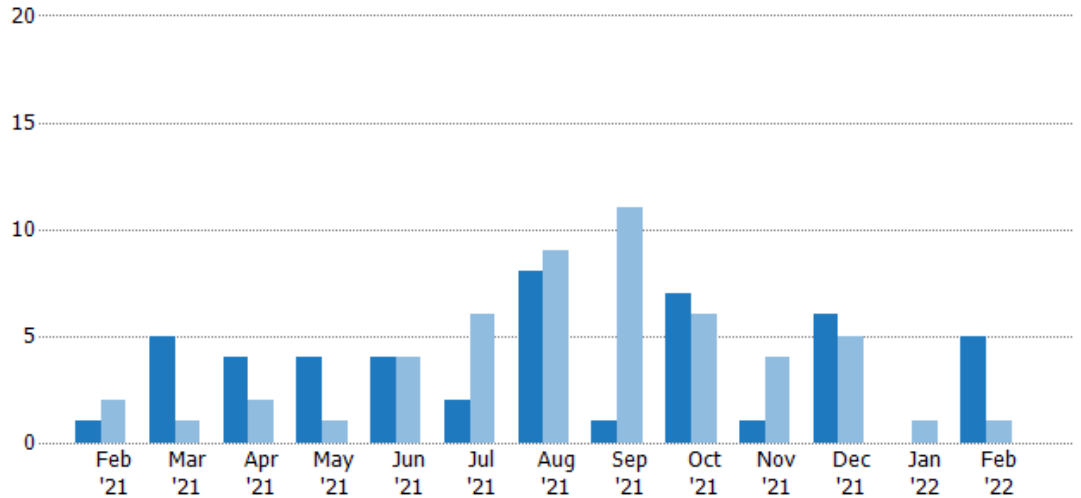
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	1	5	4	4	4	2	8	1	7	1	6	-	5
Prior Year	2	1	2	1	4	6	9	11	6	4	5	1	1
Percent Change from Prior Year	-50%	400%	100%	300%	0%	-67%	-11%	-91%	17%	-75%	20%	-100%	400%

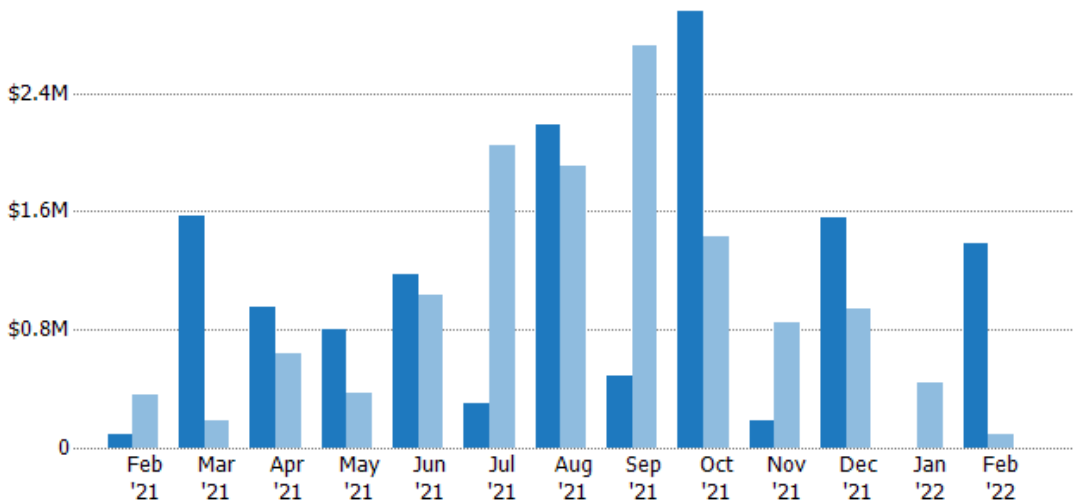
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



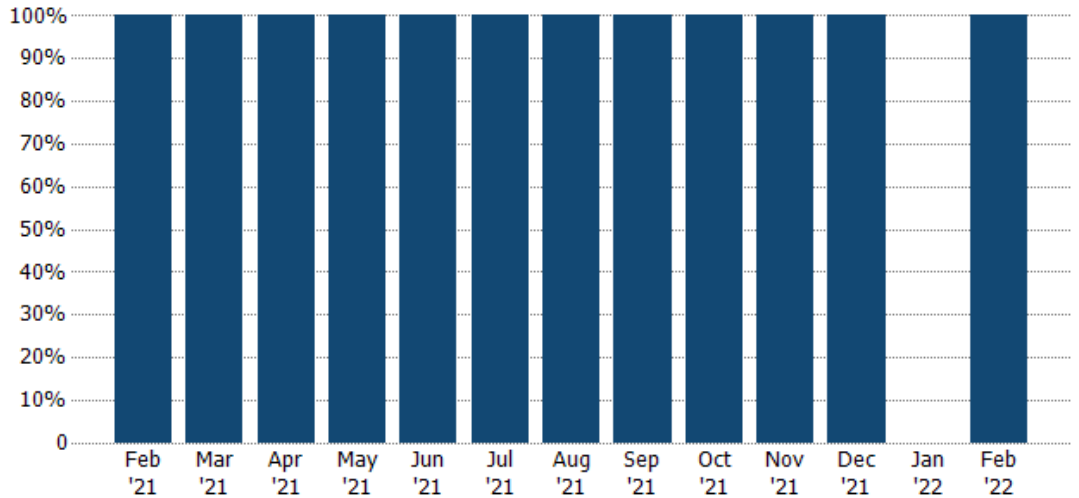
Current Year	\$90K	\$1.57M	\$956K	\$800K	\$1.18M	\$295K	\$2.19M	\$490K	\$2.95M	\$190K	\$1.55M	-	\$1.38M
Prior Year	\$357K	\$180K	\$633K	\$375K	\$1.04M	\$2.05M	\$1.9M	\$2.73M	\$1.43M	\$852K	\$943K	\$440K	\$90K
Percent Change from Prior Year	-75%	772%	51%	113%	13%	-86%	15%	-82%	107%	-78%	65%	-100%	1,432%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



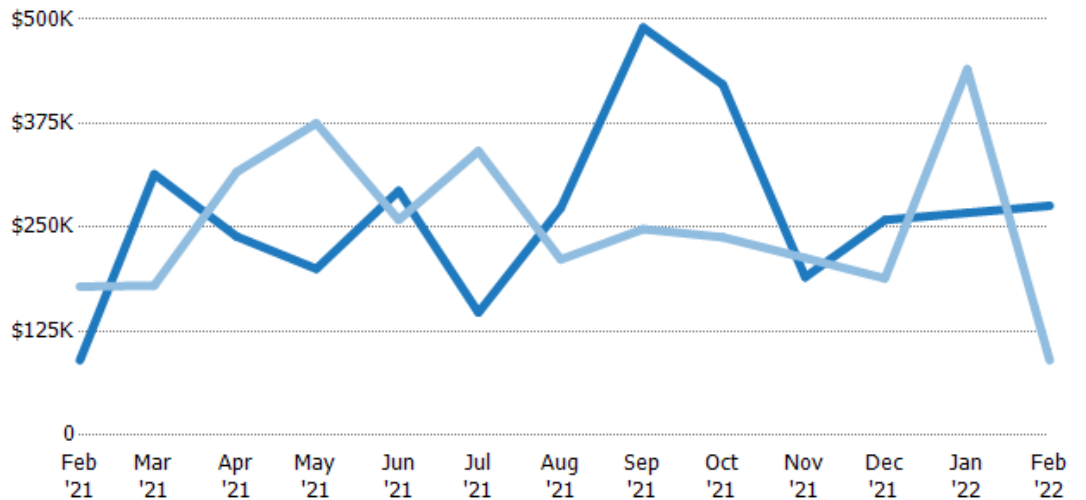
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%
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## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



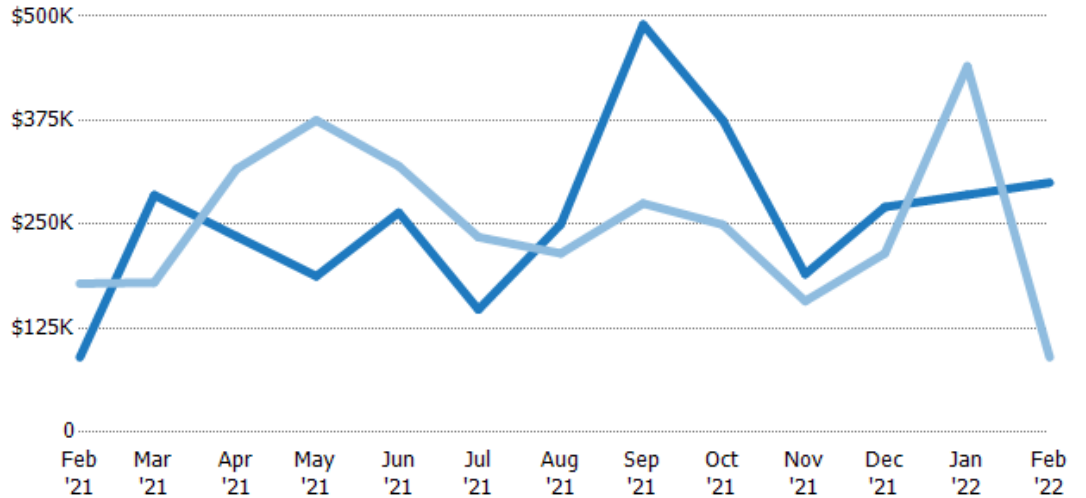
Current Year	\$90K	\$314K	\$239K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K	\$190K	\$259K	\$267K	\$276K
Prior Year	\$179K	\$180K	\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$238K	\$213K	\$189K	\$440K	\$90K
Percent Change from Prior Year	-50%	74%	-25%	-47%	13%	-57%	29%	98%	77%	-11%	37%	-100%	206%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



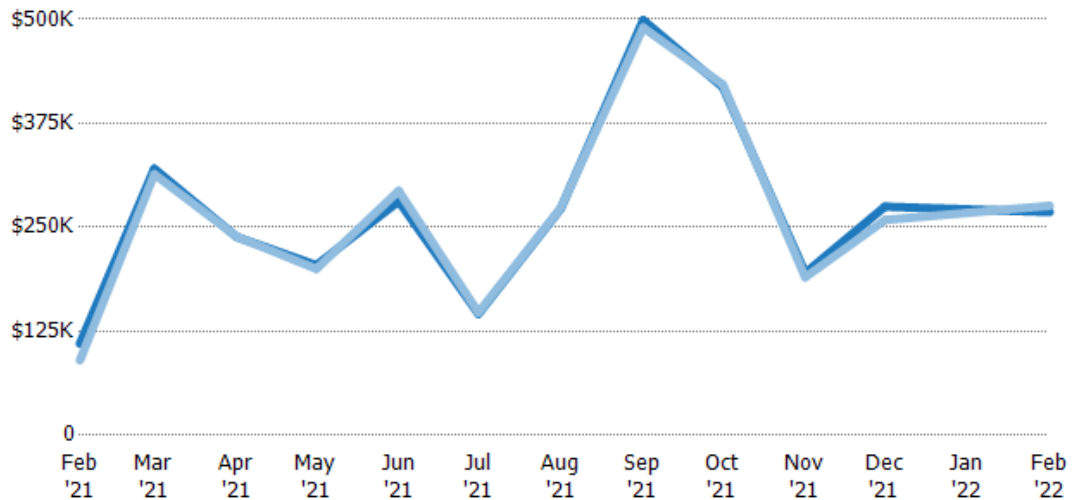
Current Year	\$90K	\$285K	\$235K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K	\$190K	\$271K	\$285K	\$300K
Prior Year	\$179K	\$180K	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$250K	\$158K	\$215K	\$440K	\$90K
Percent Change from Prior Year	-50%	58%	-26%	-50%	-18%	-37%	16%	78%	50%	21%	26%	-100%	233%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



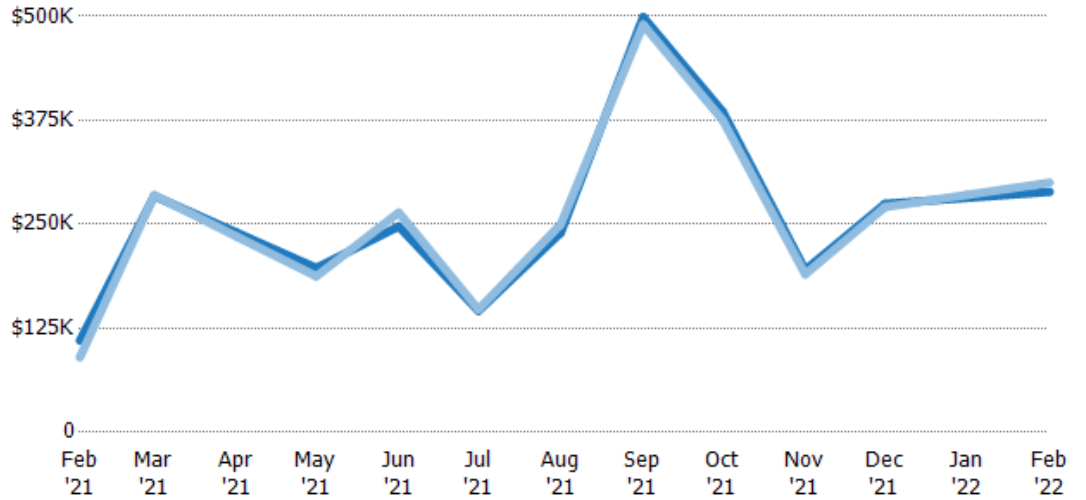
Avg List Price	\$110K	\$320K	\$238K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K	\$195K	\$275K	\$272K	\$268K
Avg Sales Price	\$90K	\$314K	\$239K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K	\$190K	\$259K	\$267K	\$276K
Avg Sales Price as a % of Avg List Price	82%	98%	100%	98%	104%	101%	100%	98%	101%	97%	94%	98%	103%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



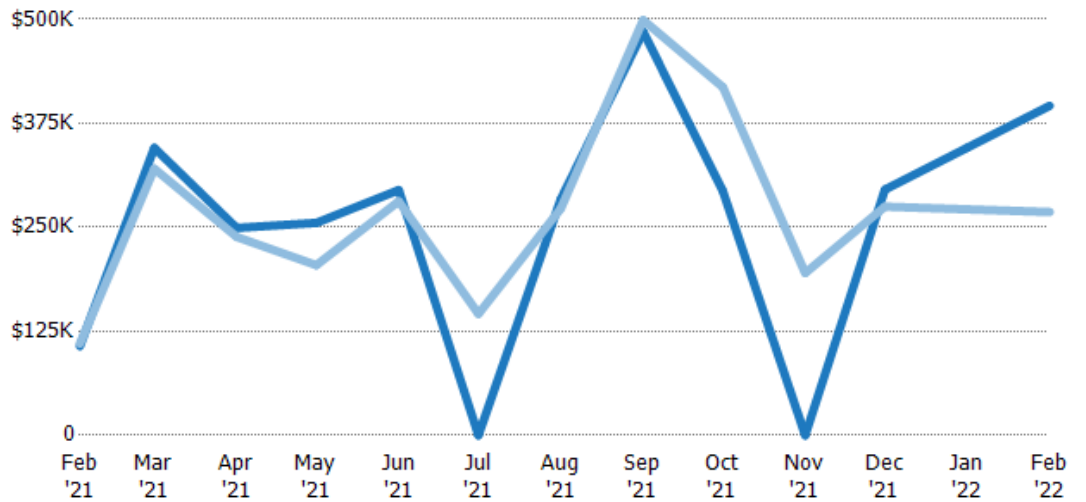
Median List Price	\$110K	\$284K	\$240K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K	\$195K	\$275K	\$282K	\$289K
Median Sales Price	\$90K	\$285K	\$235K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K	\$190K	\$271K	\$285K	\$300K
Med Sales Price as a % of Med List Price	82%	100%	98%	95%	107%	101%	104%	98%	97%	97%	99%	101%	104%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



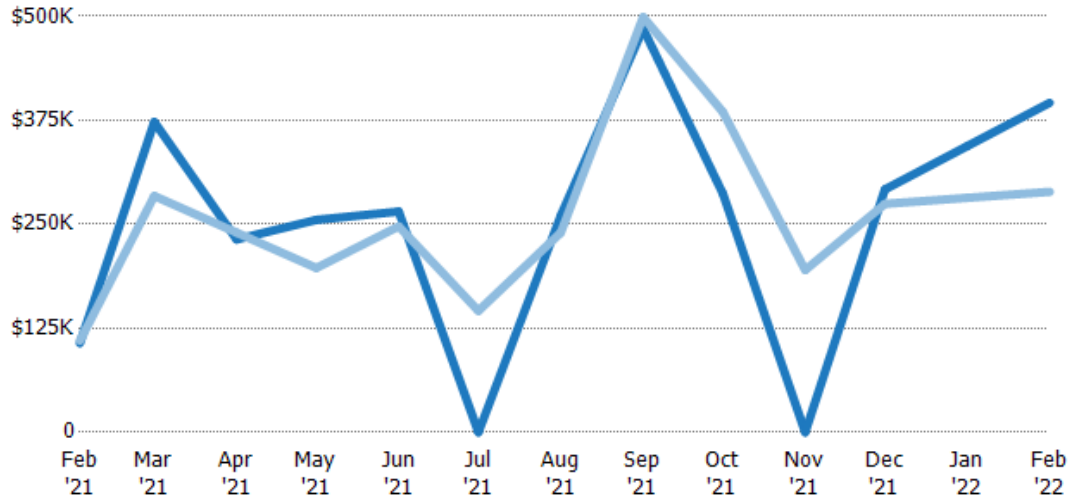
Avg Est Value	\$107K	\$345K	\$249K	\$255K	\$295K	\$0	\$284K	\$485K	\$293K	\$0	\$295K	\$346K	\$396K
Avg Sales Price	\$110K	\$320K	\$238K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K	\$195K	\$275K	\$272K	\$268K
Avg Sales Price as a % of Avg Est Value	103%	93%	96%	80%	95%	100%	96%	103%	143%	100%	93%	80%	68%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West  
 Danville, VT 05873  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$107K	\$373K	\$232K	\$255K	\$265K	\$0	\$260K	\$485K	\$287K	\$0	\$292K	\$344K	\$396K
Median Sales Price	\$110K	\$284K	\$240K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K	\$195K	\$275K	\$282K	\$289K
Med Sales Price as a % of Med Est Value	103%	76%	104%	77%	93%	100%	92%	103%	134%	100%	94%	84%	73%