

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	1	–	37	66	-43.9%
New Listing Volume	–	\$1,575,000	–	\$13,182,200	\$18,363,750	-28.2%
Active Listing Count	2	20	-90%	N/A	N/A	
Active Listing Volume	\$1,844,000	\$5,292,450	-65.2%	N/A	N/A	
Average Listing Price	\$922,000	\$264,623	+248.4%	\$466,097	\$238,451	+95.5%
Median Listing Price	\$922,000	\$177,000	+420.9%	\$290,344	\$189,868	+52.9%
Median Days in RPR	298.5	227.5	+31.2%	110.68	129.62	-14.6%
Months of Inventory	0.3	4	-91.7%	2	20	-90%
Absorption Rate	300%	25%	+275%	50%	5%	+45%
Sales Activity Charts Metrics						
New Pending Sales Count	2	4	-50%	55	67	-17.9%
New Pending Sales Volume	\$588,900	\$1,242,500	-52.6%	\$15,084,600	\$17,218,550	-12.4%
Pending Sales Count	6	7	-14.3%	N/A	N/A	
Pending Sales Volume	\$1,461,900	\$1,827,400	-20%	N/A	N/A	
Closed Sales Count	–	1	–	41	52	-21.2%
Closed Sales Volume	–	\$440,000	–	\$11,787,900	\$12,701,250	-7.2%
Average Sales Price	–	\$440,000	–	\$287,510	\$244,255	+17.7%
Median Sales Price	–	\$440,000	–	\$275,254	\$238,951	+15.2%

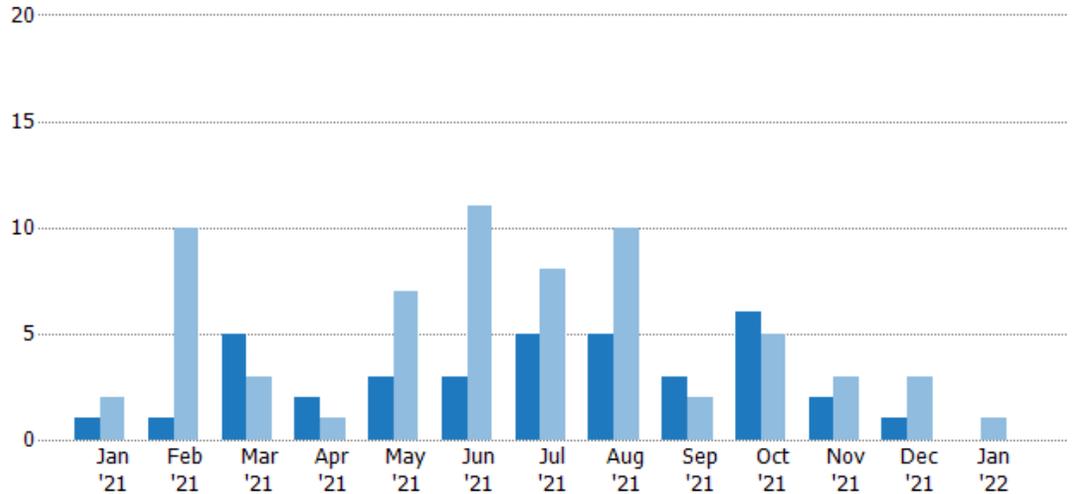
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	1	1	5	2	3	3	5	5	3	6	2	1	-
Prior Year	2	10	3	1	7	11	8	10	2	5	3	3	1
Percent Change from Prior Year	-50%	-90%	67%	100%	-57%	-73%	-38%	-50%	50%	20%	-33%	-67%	-100%

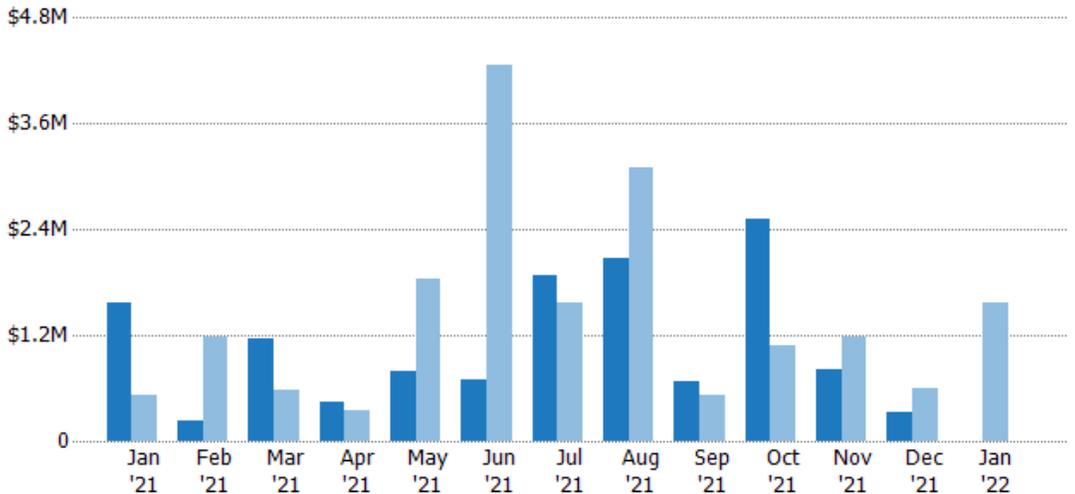
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	\$1.58M	\$225K	\$1.17M	\$448K	\$796K	\$688K	\$1.87M	\$2.07M	\$670K	\$2.53M	\$814K	\$330K	-
Prior Year	\$514K	\$1.18M	\$575K	\$345K	\$1.84M	\$4.27M	\$1.58M	\$3.09M	\$521K	\$1.09M	\$1.18M	\$605K	\$1.58M
Percent Change from Prior Year	206%	-81%	103%	30%	-57%	-84%	19%	-33%	29%	131%	-31%	-45%	-100%

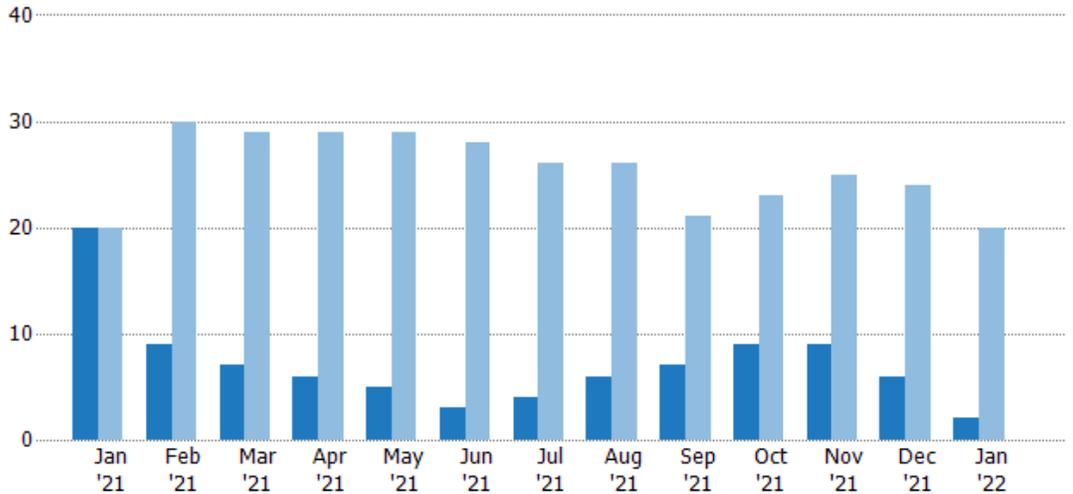
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jan '22	2	-90%
Jan '21	20	0%
Jan '20	20	-5%

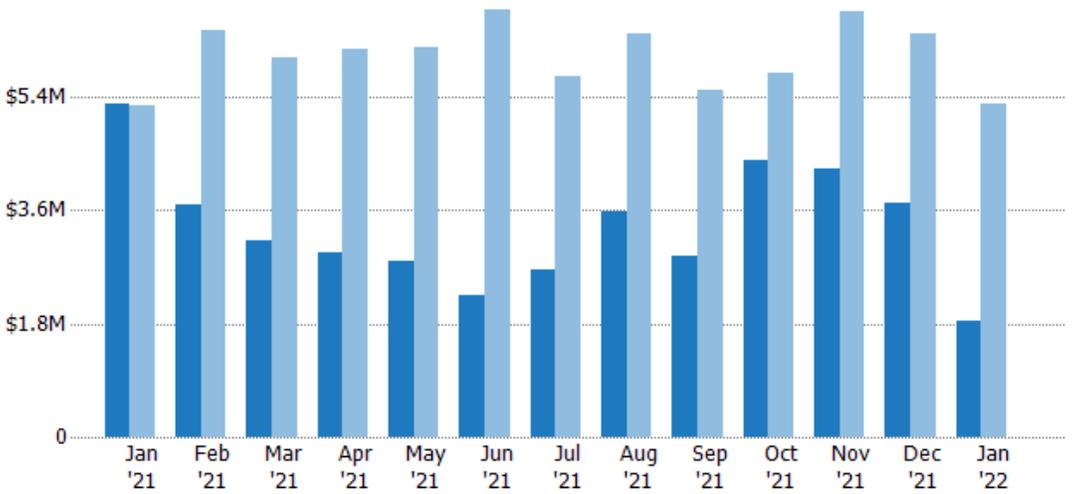
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



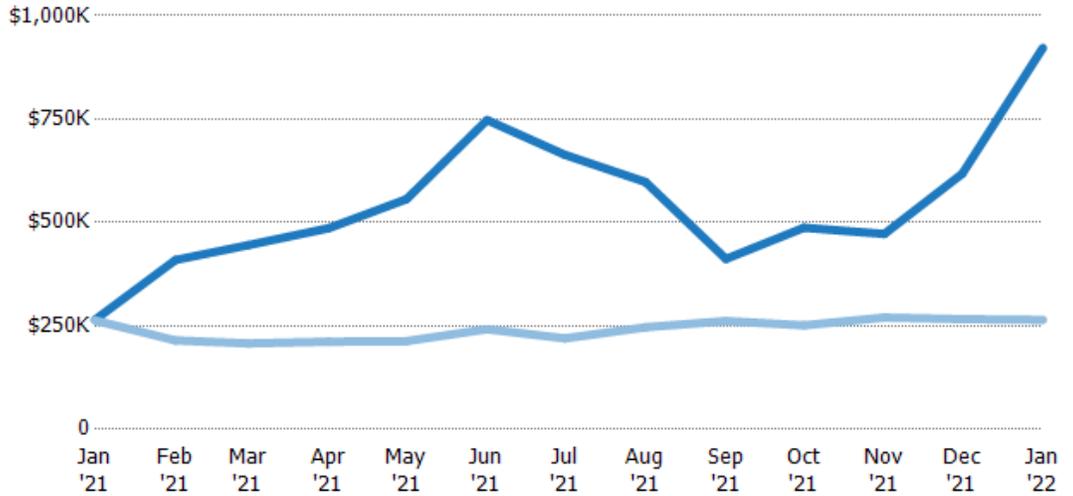
Month/Year	Volume	% Chg.
Jan '22	\$1.84M	-65.2%
Jan '21	\$5.29M	0.5%
Jan '20	\$5.27M	-16.4%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



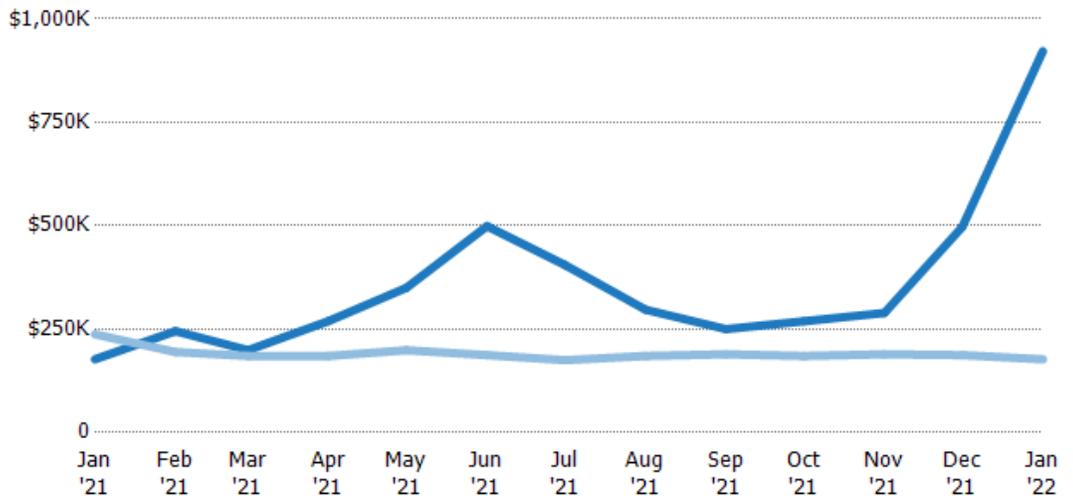
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$265K	\$409K	\$445K	\$486K	\$556K	\$748K	\$664K	\$598K	\$412K	\$487K	\$472K	\$618K	\$922K
Prior Year	\$263K	\$215K	\$208K	\$212K	\$213K	\$242K	\$220K	\$247K	\$262K	\$251K	\$270K	\$266K	\$265K
Percent Change from Prior Year	0%	90%	114%	129%	161%	209%	202%	142%	57%	94%	75%	132%	248%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



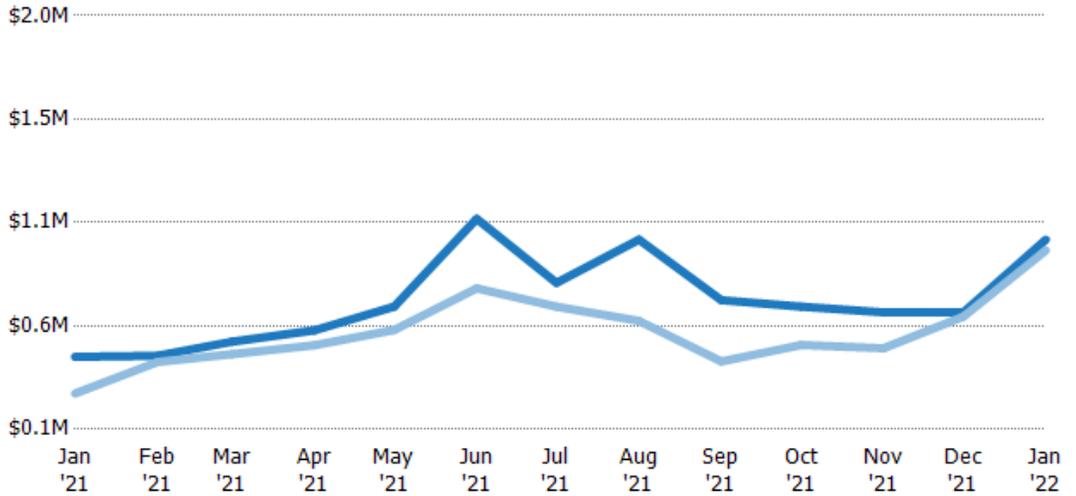
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$177K	\$245K	\$199K	\$270K	\$350K	\$499K	\$405K	\$297K	\$250K	\$269K	\$289K	\$497K	\$922K
Prior Year	\$237K	\$194K	\$185K	\$185K	\$199K	\$187K	\$175K	\$185K	\$189K	\$185K	\$189K	\$187K	\$177K
Percent Change from Prior Year	-25%	26%	8%	46%	76%	167%	131%	61%	32%	45%	53%	166%	421%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



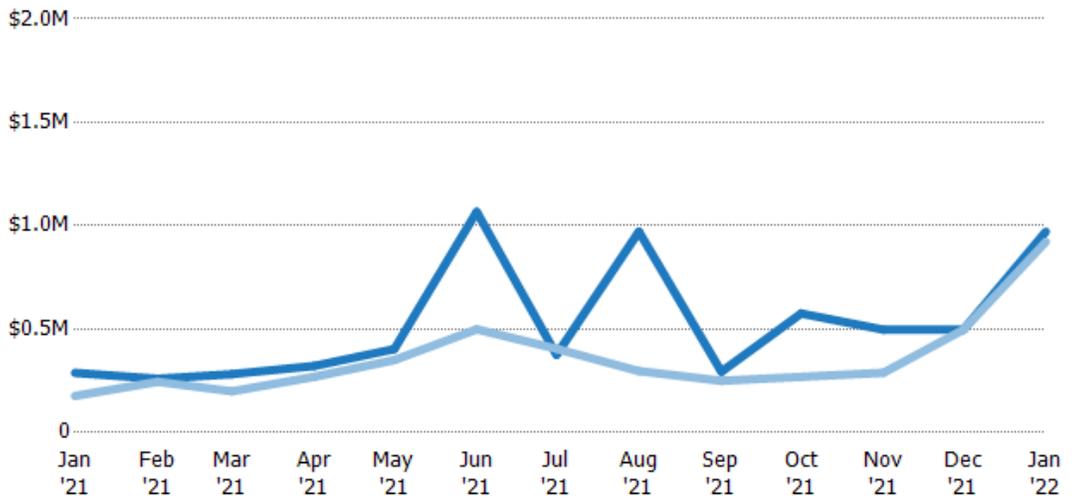
Avg Est Value	\$433K	\$438K	\$503K	\$555K	\$664K	\$1.07M	\$773K	\$971K	\$693K	\$663K	\$637K	\$637K	\$971K
Avg Listing Price	\$265K	\$409K	\$445K	\$486K	\$556K	\$748K	\$664K	\$598K	\$412K	\$487K	\$472K	\$618K	\$922K
Avg Listing Price as a % of Avg Est Value	61%	93%	89%	88%	84%	70%	86%	62%	59%	73%	74%	97%	95%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



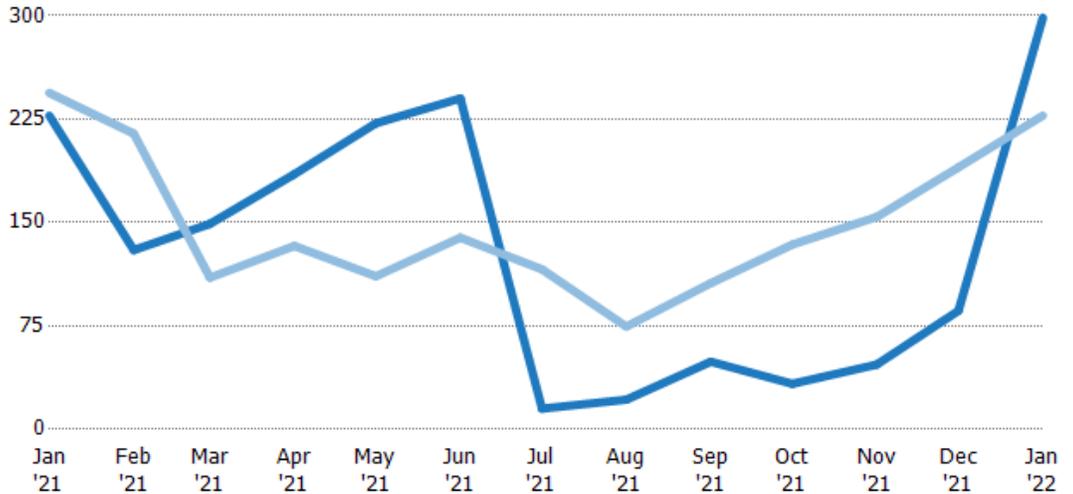
Median Est Value	\$288K	\$260K	\$282K	\$322K	\$404K	\$1.07M	\$376K	\$971K	\$294K	\$575K	\$497K	\$497K	\$971K
Median Listing Price	\$177K	\$245K	\$199K	\$270K	\$350K	\$499K	\$405K	\$297K	\$250K	\$269K	\$289K	\$497K	\$922K
Med Listing Price as a % of Med Est Value	61%	94%	71%	84%	87%	47%	108%	31%	85%	47%	58%	100%	95%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



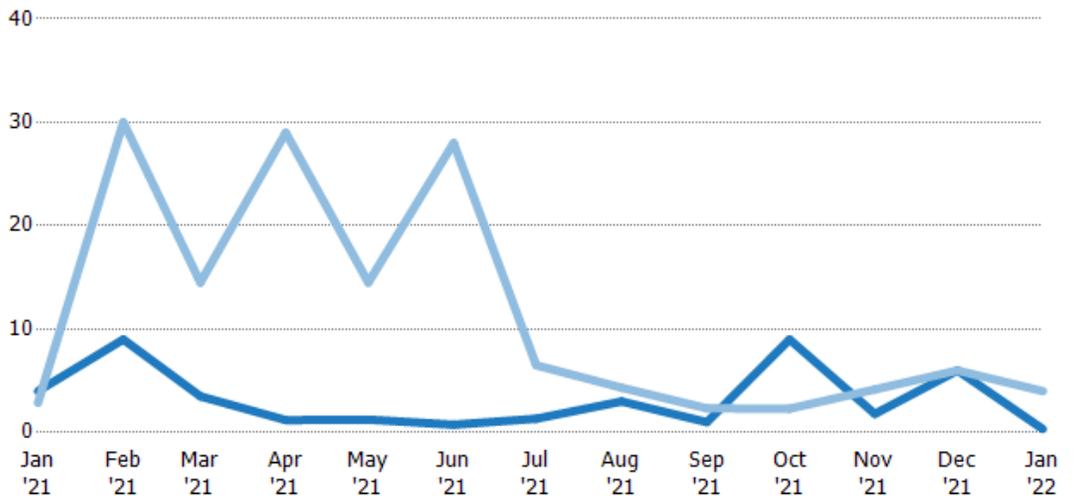
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	228	130	149	185	222	240	15	21.5	49	33	47	86	299
Prior Year	244	215	110	133	111	139	116	74.5	106	134	154	190	228
Percent Change from Prior Year	-7%	-39%	35%	39%	100%	73%	-87%	-71%	-54%	-75%	-69%	-55%	31%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	4	9	3.5	1.2	1.25	0	1.33	3	1	9	1.8	6	0
Prior Year	2.86	30	14.5	29	14.5	28	6.5	4.33	2.33	2.3	4.17	6	4
Percent Change from Prior Year	40%	-70%	-76%	-96%	-91%	-97%	-79%	-31%	-57%	291%	-57%	0%	-92%

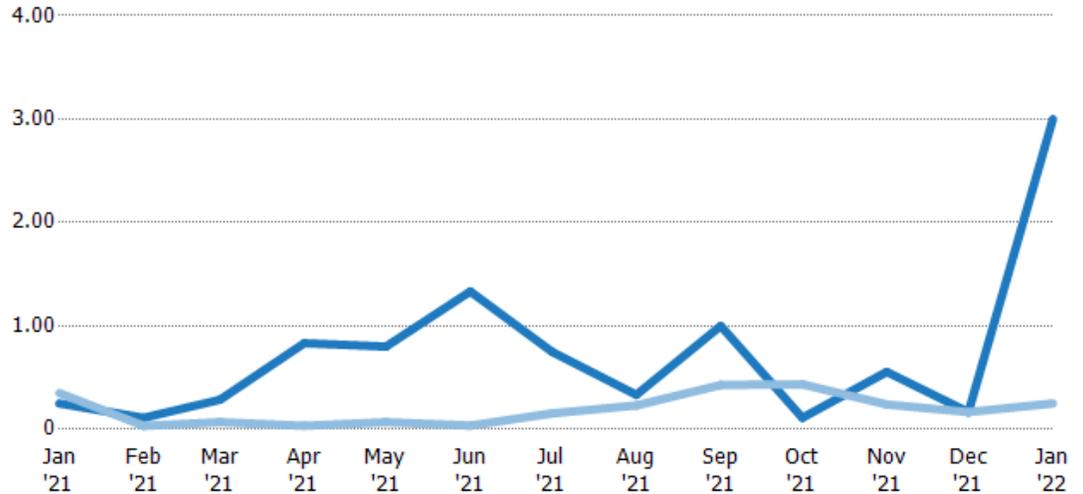
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jan '22	300%	-275%
Jan '21	25%	10%
Jan '20	35%	-69.9%



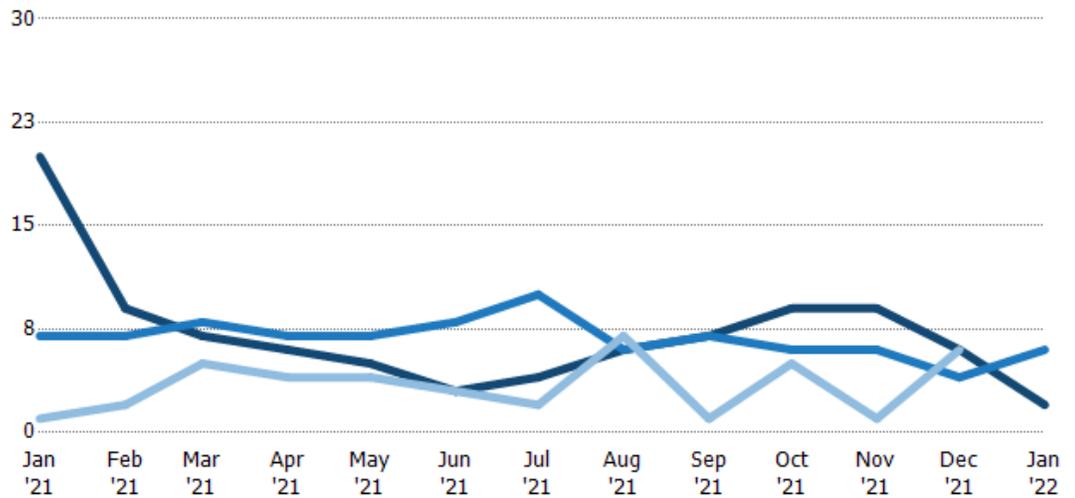
Current Year	25%	11%	29%	83%	80%	133%	75%	33%	100%	11%	56%	17%	300%
Prior Year	35%	3%	7%	3%	7%	4%	15%	23%	43%	43%	24%	17%	25%
Change from Prior Year	10%	-8%	-22%	-80%	-73%	-130%	-60%	-10%	-57%	32%	-32%	0%	-275%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



Active	20	9	7	6	5	3	4	6	7	9	9	6	2
Pending	7	7	8	7	7	8	10	6	7	6	6	4	6
Sold	1	2	5	4	4	3	2	7	1	5	1	6	-

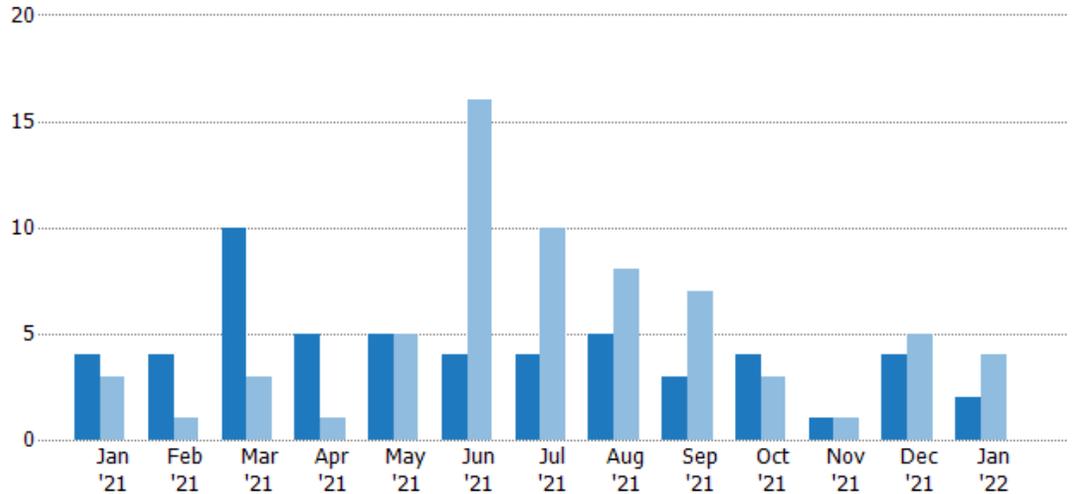
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	2	-50%
Jan '21	4	33.3%
Jan '20	3	-66.7%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	4	4	10	5	5	4	4	5	3	4	1	4	2
Prior Year	3	1	3	1	5	16	10	8	7	3	1	5	4
Percent Change from Prior Year	33%	300%	233%	400%	0%	-75%	-60%	-38%	-57%	33%	0%	-20%	-50%

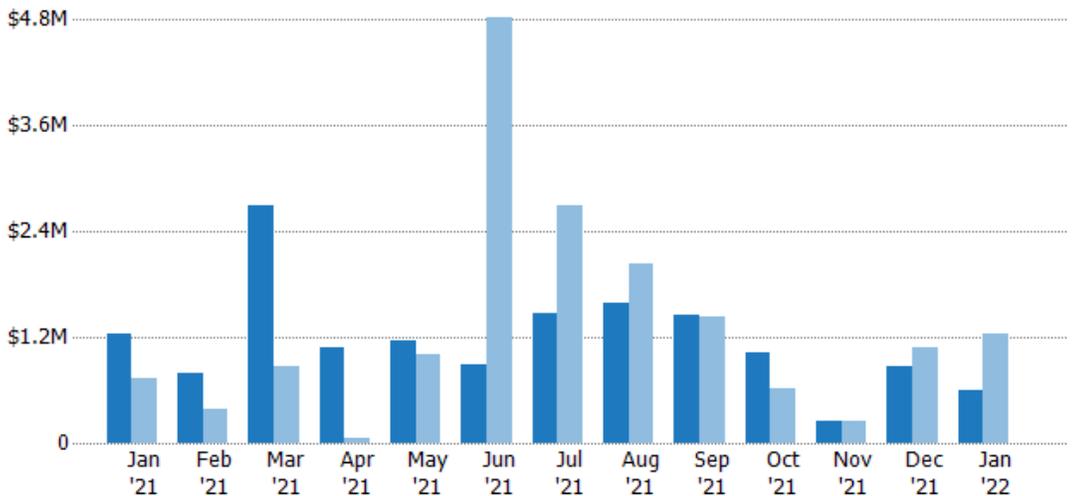
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$589K	-52.6%
Jan '21	\$1.24M	71.4%
Jan '20	\$725K	-45%



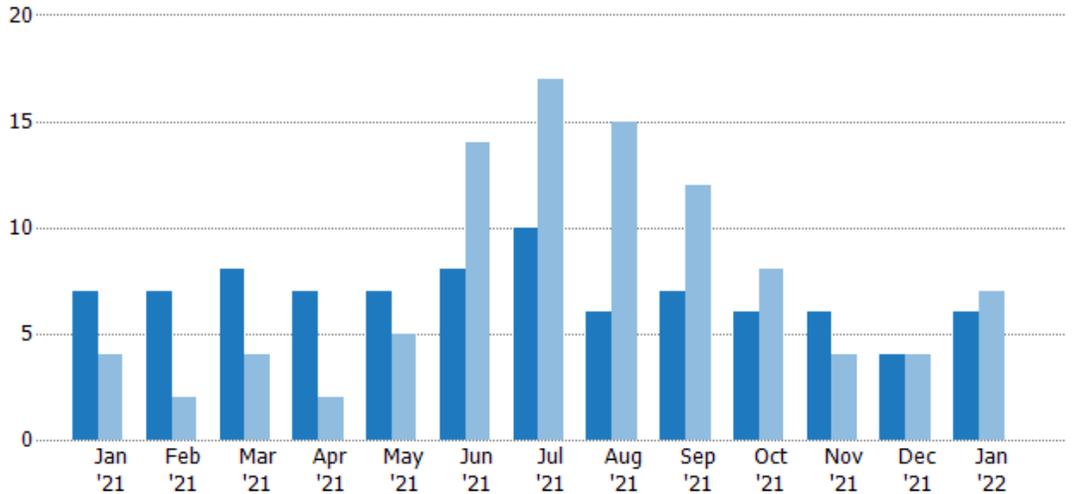
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.24M	\$784K	\$2.69M	\$1.09M	\$1.16M	\$897K	\$1.46M	\$1.58M	\$1.45M	\$1.02M	\$250K	\$873K	\$589K
Prior Year	\$725K	\$385K	\$873K	\$60K	\$999K	\$4.83M	\$2.69M	\$2.03M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.24M
Percent Change from Prior Year	71%	104%	208%	1,710%	16%	-81%	-46%	-22%	2%	64%	2%	-20%	-53%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



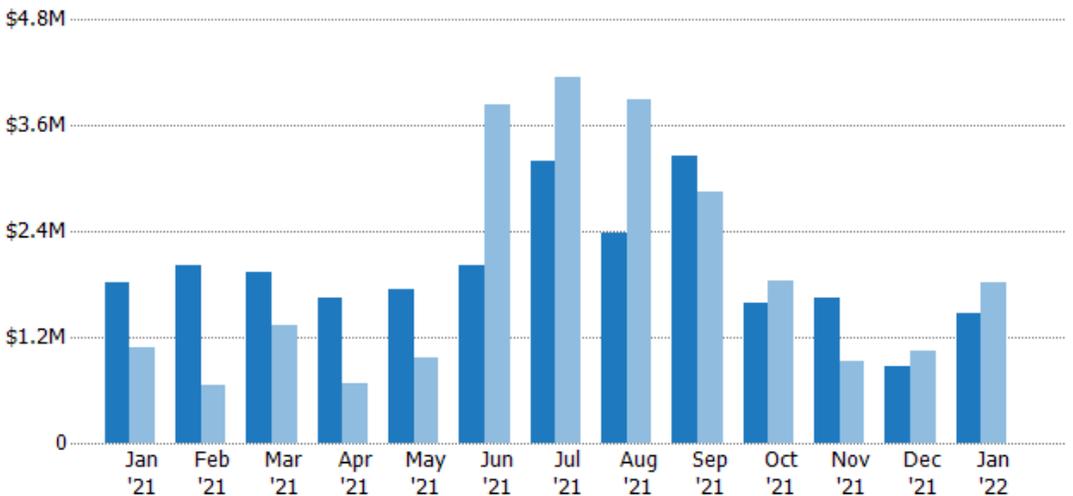
Month/Year	Count	% Chg.
Jan '22	6	-14.3%
Jan '21	7	75%
Jan '20	4	-25%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



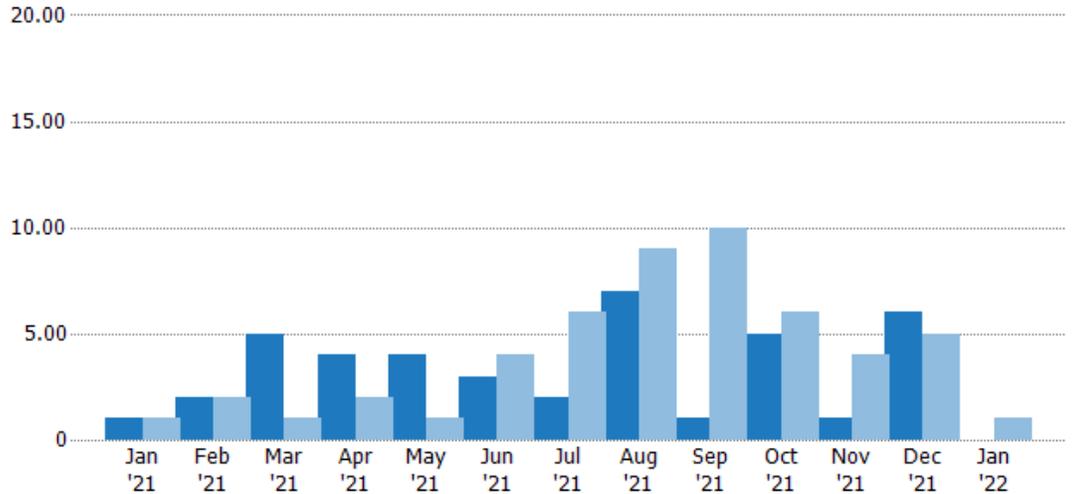
Month/Year	Volume	% Chg.
Jan '22	\$1.46M	-20%
Jan '21	\$1.83M	67.8%
Jan '20	\$1.09M	-26.2%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



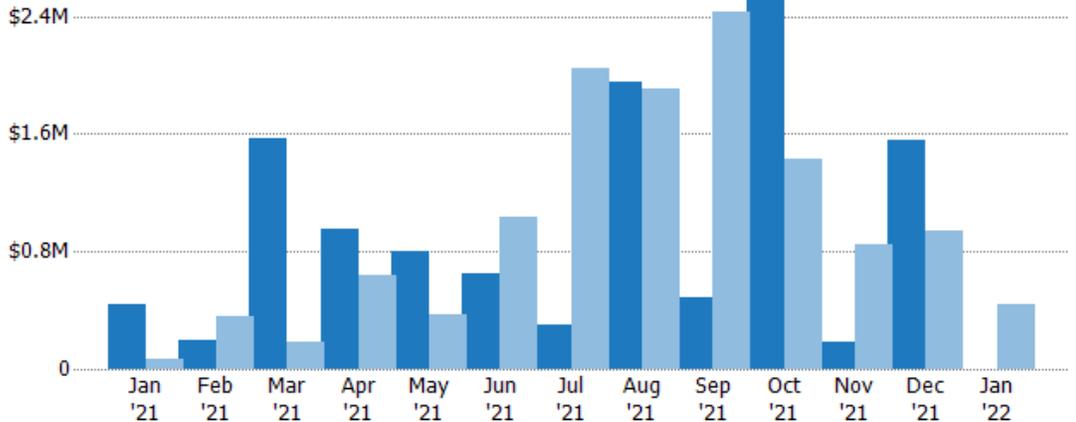
Current Year	1	2	5	4	4	3	2	7	1	5	1	6	-
Prior Year	1	2	1	2	1	4	6	9	10	6	4	5	1
Percent Change from Prior Year	0%	0%	400%	100%	300%	-25%	-67%	-22%	-90%	-17%	-75%	20%	-100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$440K	\$195K	\$1.57M	\$956K	\$800K	\$648K	\$295K	\$1.95M	\$490K	\$2.7M	\$190K	\$1.55M	-
Prior Year	\$70.5K	\$357K	\$180K	\$633K	\$375K	\$1.04M	\$2.05M	\$1.9M	\$2.44M	\$1.43M	\$852K	\$943K	\$440K
Percent Change from Prior Year	524%	-45%	772%	51%	113%	-37%	-86%	3%	-80%	89%	-78%	65%	-100%

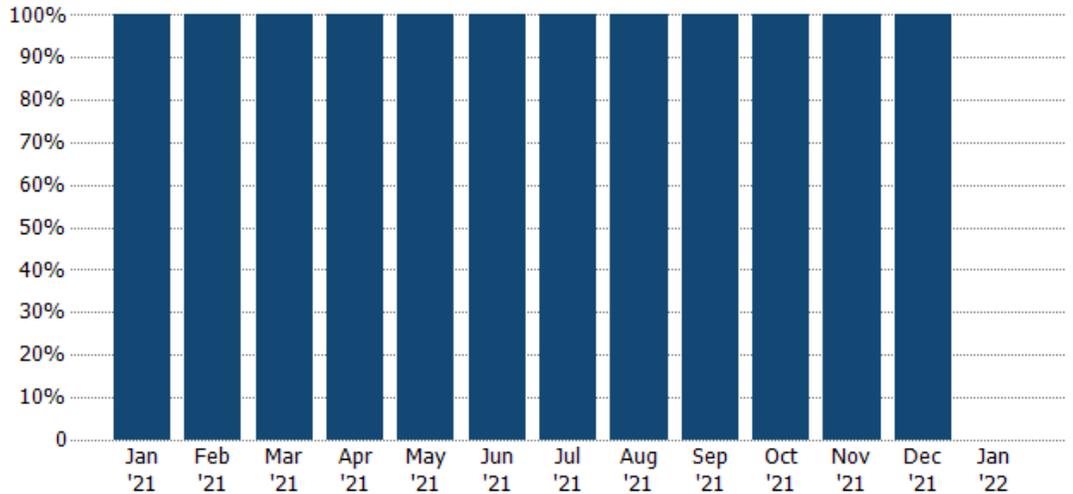
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% -

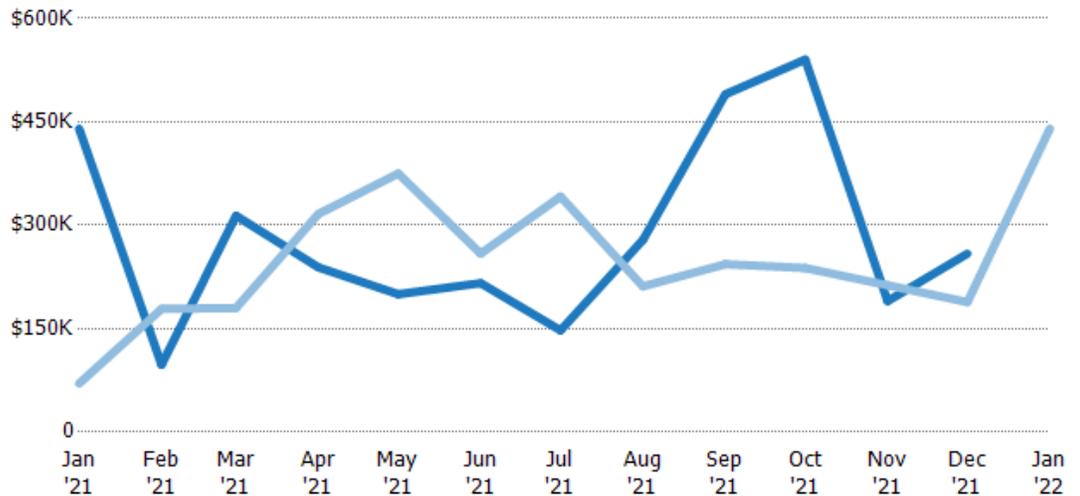
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



Current Year

\$440K \$97.5K \$314K \$239K \$200K \$216K \$147K \$279K \$490K \$540K \$190K \$259K -

Prior Year

\$70.5K \$179K \$180K \$317K \$375K \$259K \$342K \$211K \$244K \$238K \$213K \$189K \$440K

Percent Change from Prior Year

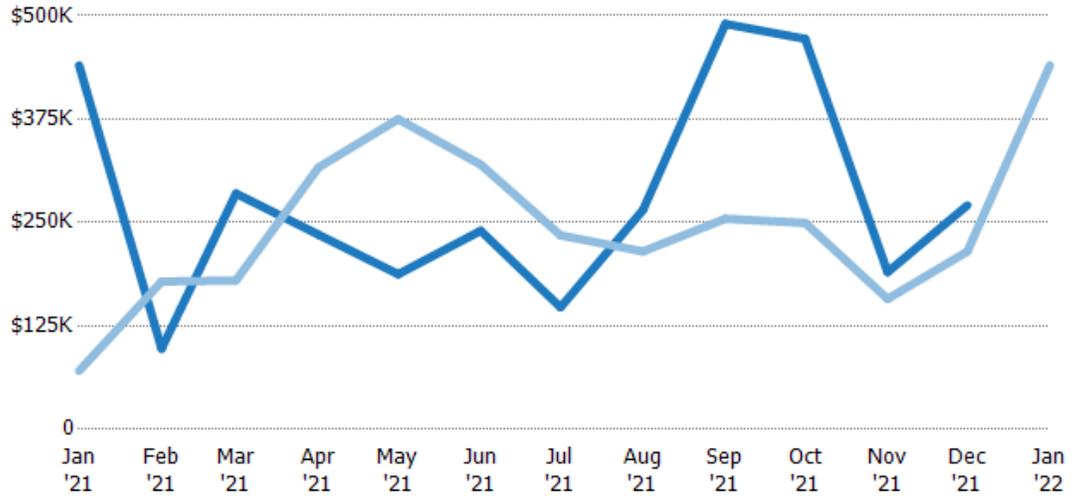
524% -45% 74% -25% -47% -17% -57% 32% 101% 127% -11% 37% -100%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



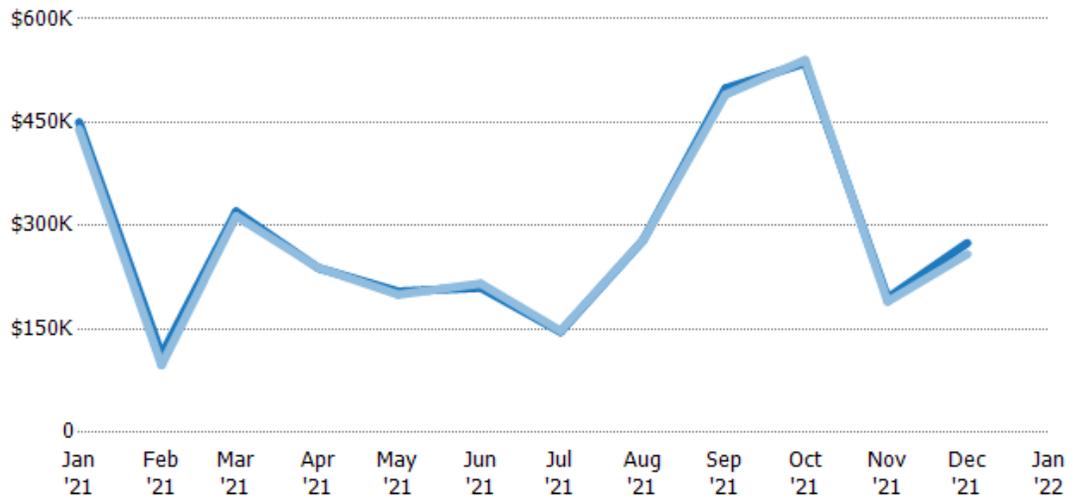
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$440K	\$97.5K	\$285K	\$235K	\$188K	\$240K	\$147K	\$265K	\$490K	\$472K	\$190K	\$271K	-
Prior Year	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$320K	\$235K	\$215K	\$255K	\$250K	\$158K	\$215K	\$440K
Percent Change from Prior Year	524%	-45%	58%	-26%	-50%	-25%	-37%	23%	93%	89%	21%	26%	-100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



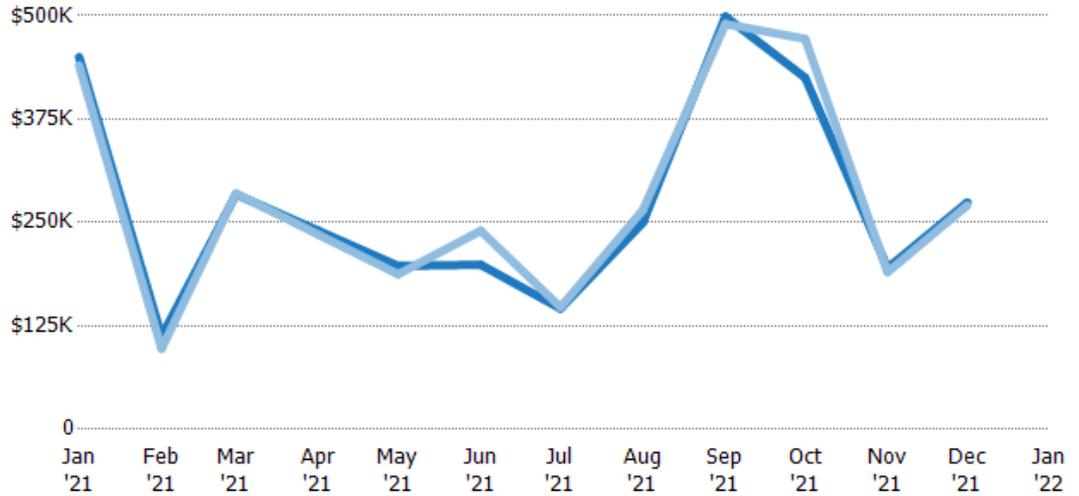
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$450K	\$113K	\$320K	\$238K	\$204K	\$210K	\$146K	\$279K	\$499K	\$536K	\$195K	\$275K	-
Avg Sales Price	\$440K	\$97.5K	\$314K	\$239K	\$200K	\$216K	\$147K	\$279K	\$490K	\$540K	\$190K	\$259K	-
Avg Sales Price as a % of Avg List Price	98%	87%	98%	100%	98%	103%	101%	100%	98%	101%	97%	94%	-

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



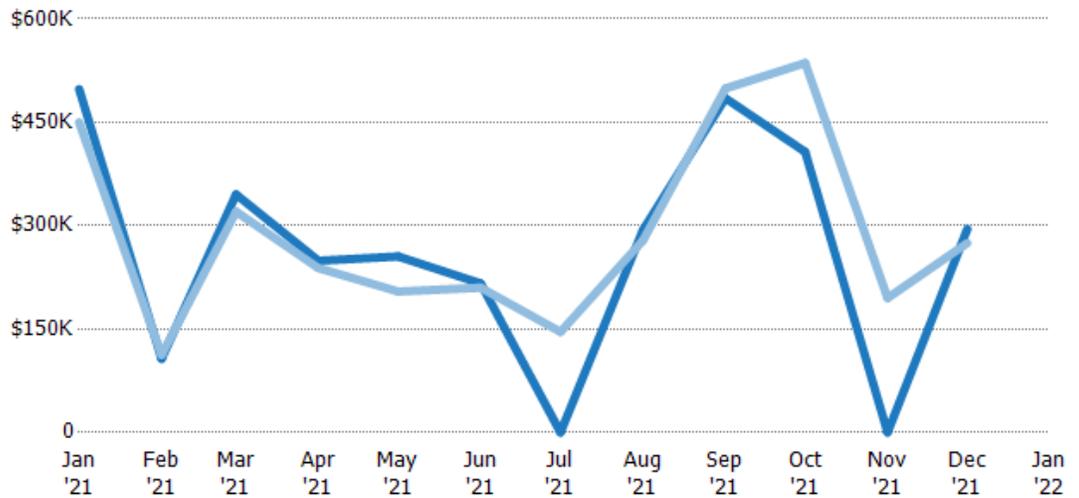
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$450K	\$113K	\$284K	\$240K	\$198K	\$199K	\$146K	\$250K	\$499K	\$425K	\$195K	\$275K	-
Median Sales Price	\$440K	\$97.5K	\$285K	\$235K	\$188K	\$240K	\$147K	\$265K	\$490K	\$472K	\$190K	\$271K	-
Med Sales Price as a % of Med List Price	98%	87%	100%	98%	95%	121%	101%	106%	98%	111%	97%	99%	-

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



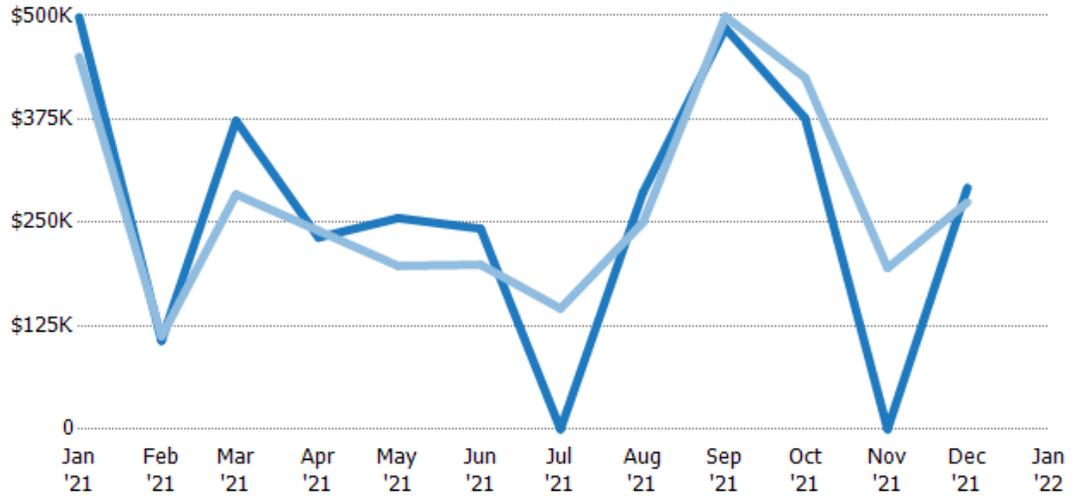
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$498K	\$107K	\$345K	\$249K	\$255K	\$216K	\$0	\$294K	\$485K	\$407K	\$0	\$295K	-
Avg Sales Price	\$450K	\$113K	\$320K	\$238K	\$204K	\$210K	\$146K	\$279K	\$499K	\$536K	\$195K	\$275K	-
Avg Sales Price as a % of Avg Est Value	90%	105%	93%	96%	80%	97%	100%	95%	103%	132%	100%	93%	-

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
 Danville, VT 05873
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$498K	\$107K	\$373K	\$232K	\$255K	\$243K	\$0	\$286K	\$485K	\$376K	\$0	\$292K	-
Median Sales Price	\$450K	\$113K	\$284K	\$240K	\$198K	\$199K	\$146K	\$250K	\$499K	\$425K	\$195K	\$275K	-
Med Sales Price as a % of Med Est Value	90%	105%	76%	104%	77%	82%	100%	87%	103%	113%	100%	94%	-