

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

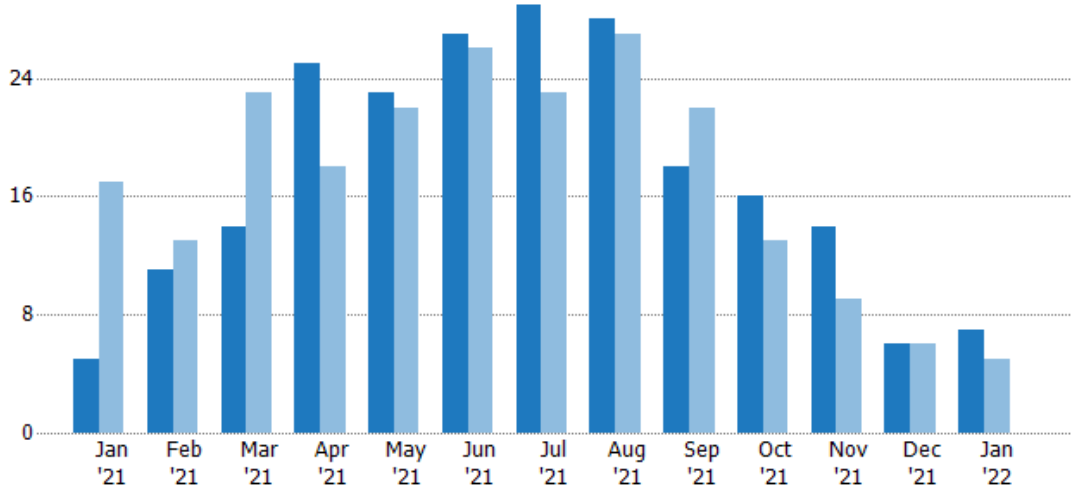
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	5	+40%	223	224	-0.4%
New Listing Volume	\$3,160,800	\$2,892,900	+9.3%	\$103,731,274	\$91,545,185	+13.3%
Active Listing Count	14	36	-61.1%	N/A	N/A	
Active Listing Volume	\$8,222,285	\$23,703,904	-65.3%	N/A	N/A	
Average Listing Price	\$587,306	\$658,442	-10.8%	\$610,830	\$585,135	+4.4%
Median Listing Price	\$545,198	\$437,950	+24.5%	\$448,858	\$419,755	+6.9%
Median Days in RPR	127.5	222.5	-42.7%	113.47	126.41	-10.2%
Months of Inventory	0.9	2.1	-58.7%	1.4	3.3	-57.2%
Absorption Rate	114.29%	47.22%	+67.1%	71.43%	30.56%	+40.9%
Sales Activity Charts Metrics						
New Pending Sales Count	6	5	+20%	220	246	-10.6%
New Pending Sales Volume	\$3,603,900	\$1,909,695	+88.7%	\$107,950,193	\$95,473,704	+13.1%
Pending Sales Count	12	19	-36.8%	N/A	N/A	
Pending Sales Volume	\$6,363,890	\$7,971,160	-20.2%	N/A	N/A	
Closed Sales Count	12	10	+20%	217	225	-3.6%
Closed Sales Volume	\$5,173,670	\$3,299,615	+56.8%	\$105,361,989	\$85,560,634	+23.1%
Average Sales Price	\$431,139	\$329,962	+30.7%	\$485,539	\$380,269	+27.7%
Median Sales Price	\$439,500	\$366,250	+20%	\$400,217	\$355,644	+12.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



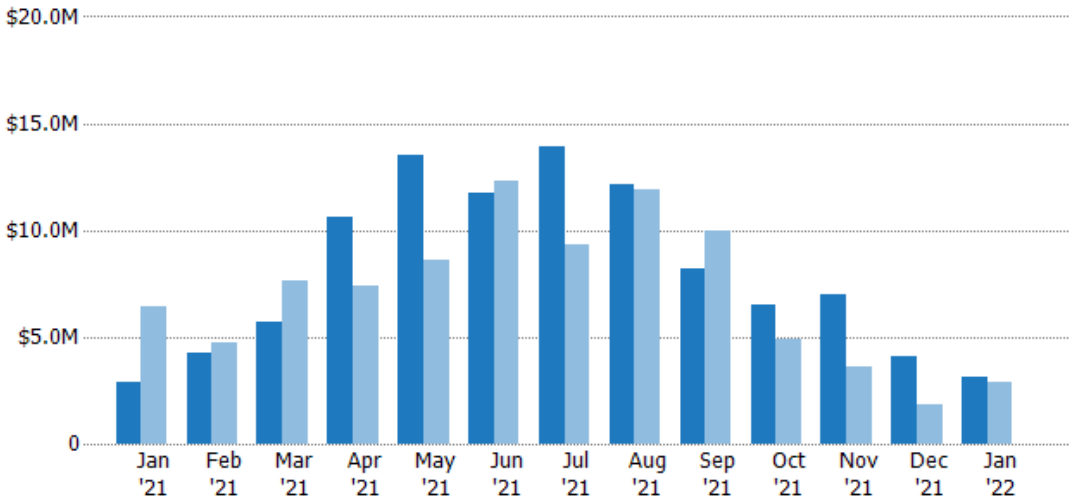
Month/Year	Count	% Chg.
Jan '22	7	40%
Jan '21	5	-70.6%
Jan '20	17	-17.6%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Volume	% Chg.
Jan '22	\$3.16M	9.3%
Jan '21	\$2.89M	-55.2%
Jan '20	\$6.46M	-28.1%

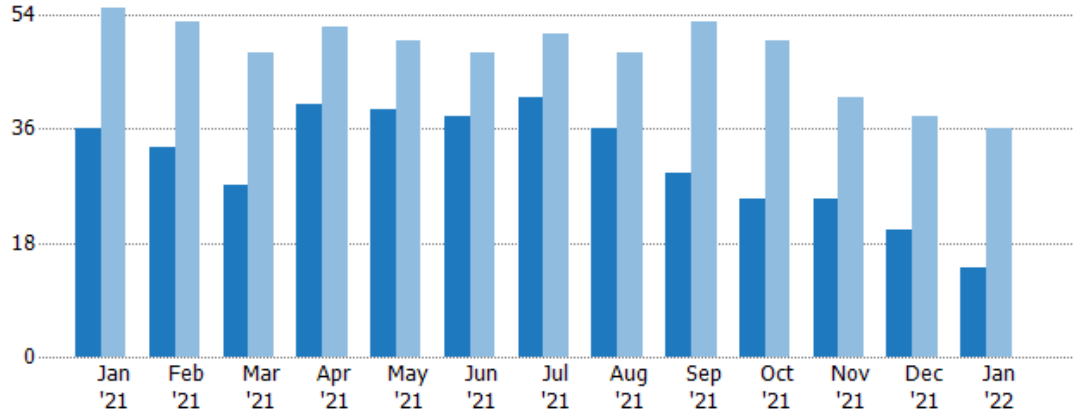
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	14	-61.1%
Jan '21	36	-34.5%
Jan '20	55	9.1%



Current Year	36	33	27	40	39	38	41	36	29	25	25	20	14
Prior Year	55	53	48	52	50	48	51	48	53	50	41	38	36
Percent Change from Prior Year	-35%	-38%	-44%	-23%	-22%	-21%	-20%	-25%	-45%	-50%	-39%	-47%	-61%

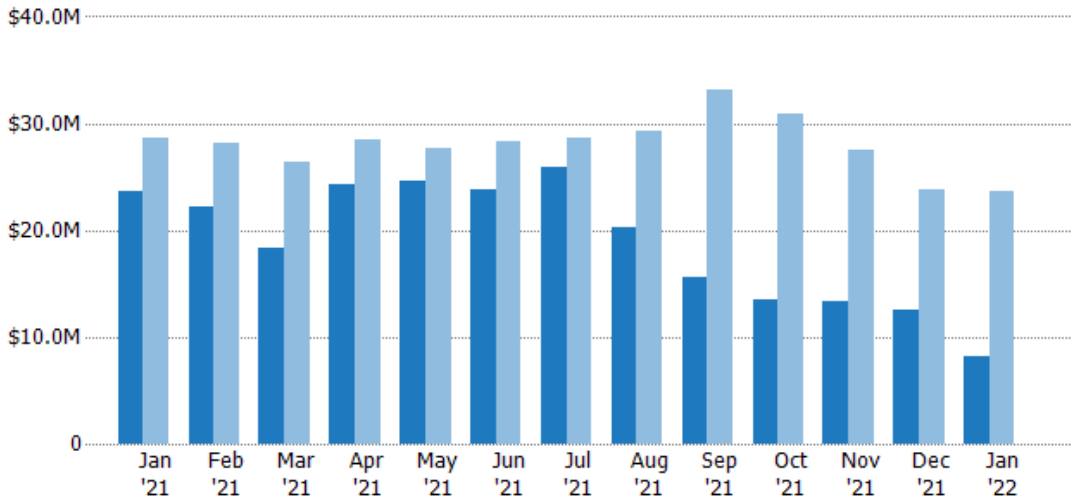
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$8.22M	-65.3%
Jan '21	\$23.7M	-17.3%
Jan '20	\$28.7M	-12.9%



Current Year	\$23.7M	\$22.1M	\$18.4M	\$24.3M	\$24.5M	\$23.9M	\$25.9M	\$20.2M	\$15.5M	\$13.5M	\$13.3M	\$12.6M	\$8.22M
Prior Year	\$28.7M	\$28.1M	\$26.3M	\$28.4M	\$27.6M	\$28.4M	\$28.7M	\$29.3M	\$33.1M	\$31M	\$27.5M	\$23.9M	\$23.7M
Percent Change from Prior Year	-17%	-21%	-30%	-14%	-11%	-16%	-10%	-31%	-53%	-56%	-52%	-47%	-65%

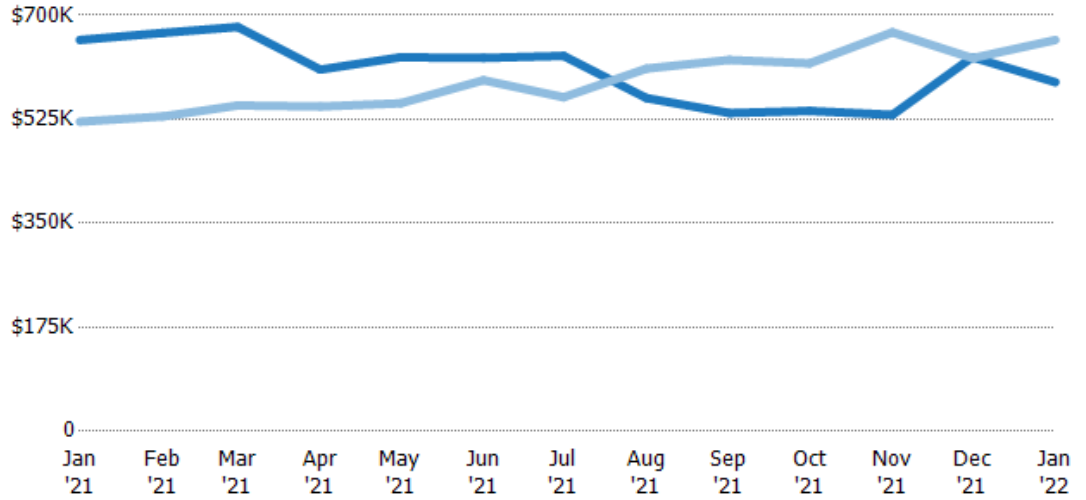
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$587K	-10.8%
Jan '21	\$658K	26.4%
Jan '20	\$521K	-20.2%



Current Year	\$658K	\$670K	\$680K	\$609K	\$629K	\$628K	\$632K	\$561K	\$535K	\$539K	\$532K	\$630K	\$587K
Prior Year	\$521K	\$530K	\$548K	\$546K	\$552K	\$591K	\$562K	\$610K	\$625K	\$619K	\$671K	\$628K	\$658K
Percent Change from Prior Year	26%	27%	24%	11%	14%	6%	12%	-8%	-14%	-13%	-21%	0%	-11%

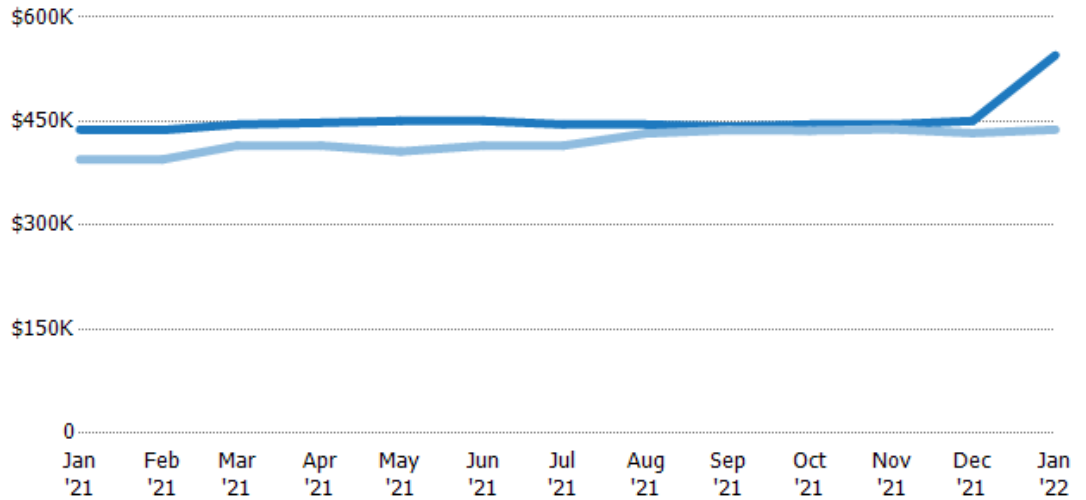
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$545K	24.5%
Jan '21	\$438K	10.9%
Jan '20	\$395K	-1.6%



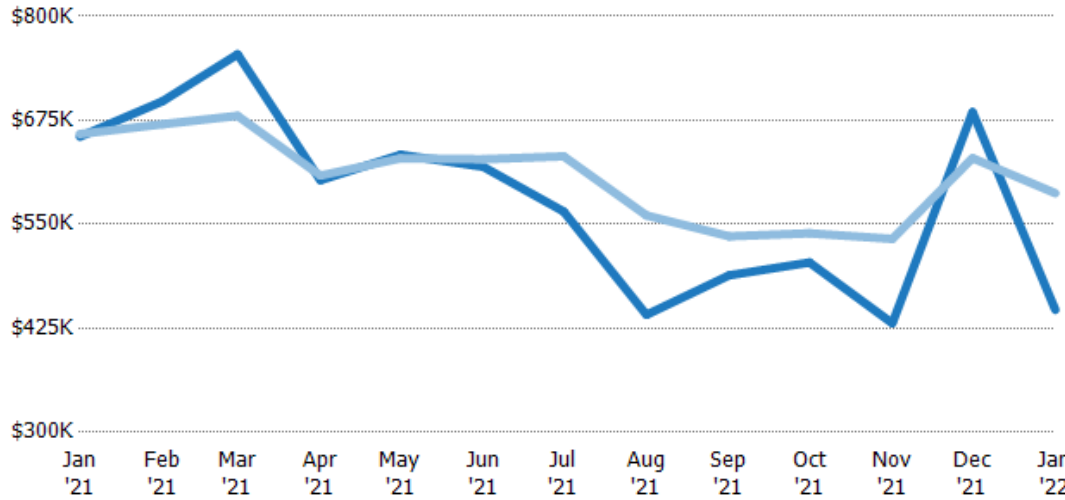
Current Year	\$438K	\$437K	\$445K	\$448K	\$450K	\$450K	\$445K	\$445K	\$443K	\$445K	\$445K	\$450K	\$545K
Prior Year	\$395K	\$395K	\$415K	\$415K	\$406K	\$415K	\$415K	\$432K	\$437K	\$437K	\$439K	\$433K	\$438K
Percent Change from Prior Year	11%	11%	7%	8%	11%	9%	7%	3%	1%	2%	2%	4%	24%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



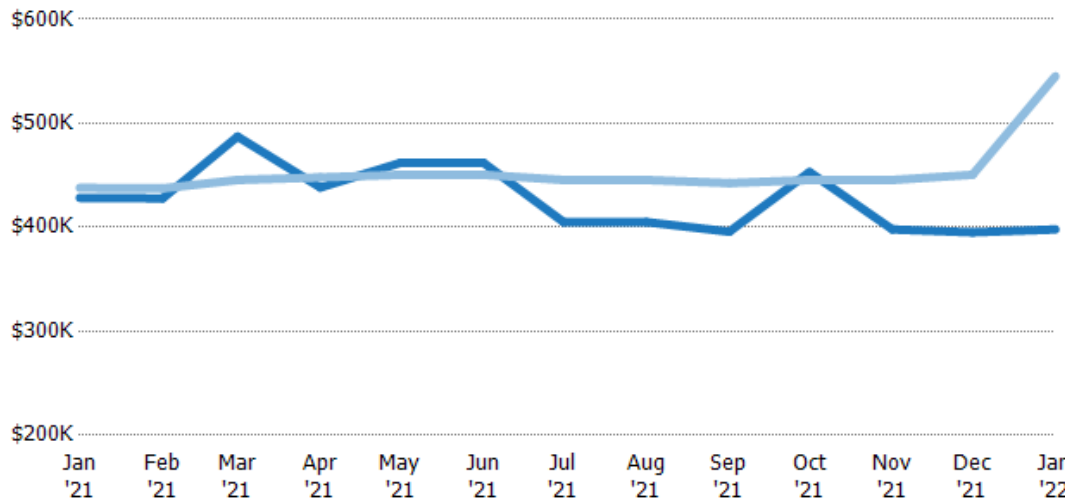
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$655K	\$698K	\$754K	\$603K	\$634K	\$619K	\$565K	\$441K	\$489K	\$504K	\$431K	\$685K	\$447K
Avg Listing Price	\$658K	\$670K	\$680K	\$609K	\$629K	\$628K	\$632K	\$561K	\$535K	\$539K	\$532K	\$630K	\$587K
Avg Listing Price as a % of Avg Est Value	100%	96%	90%	101%	99%	101%	112%	127%	110%	107%	124%	92%	131%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$428K	\$428K	\$487K	\$438K	\$462K	\$462K	\$405K	\$405K	\$396K	\$453K	\$398K	\$395K	\$398K
Median Listing Price	\$438K	\$437K	\$445K	\$448K	\$450K	\$450K	\$445K	\$445K	\$443K	\$445K	\$445K	\$450K	\$545K
Med Listing Price as a % of Med Est Value	102%	102%	91%	102%	98%	98%	110%	110%	112%	98%	112%	114%	137%

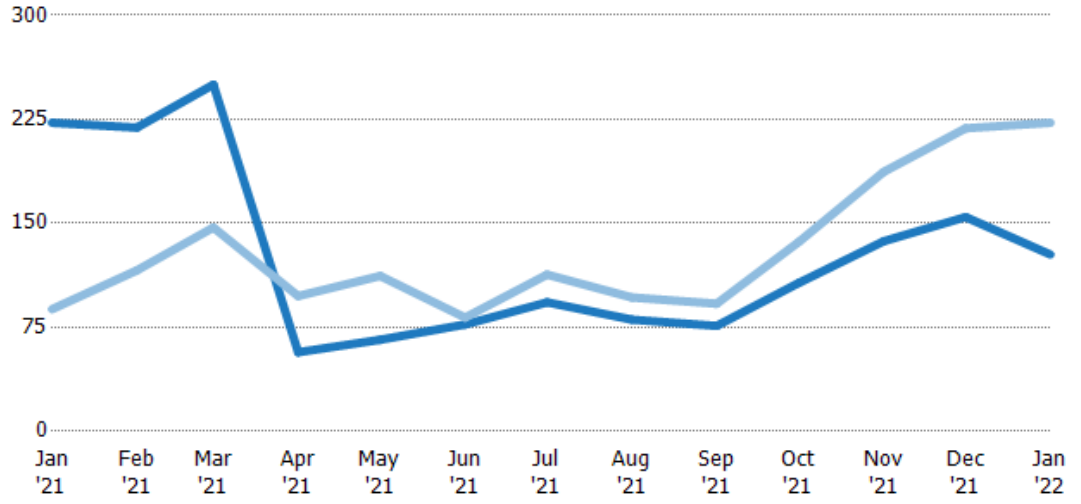
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jan '22	128	-42.7%
Jan '21	223	152.8%
Jan '20	88	52.3%



Current Year	223	219	250	57	66	77	93	80.5	76	107	137	155	128
Prior Year	88	116	147	97.5	112	82	113	96.5	92	137	187	219	223
Percent Change from Prior Year	153%	89%	70%	-42%	-41%	-6%	-18%	-17%	-17%	-22%	-27%	-29%	-43%

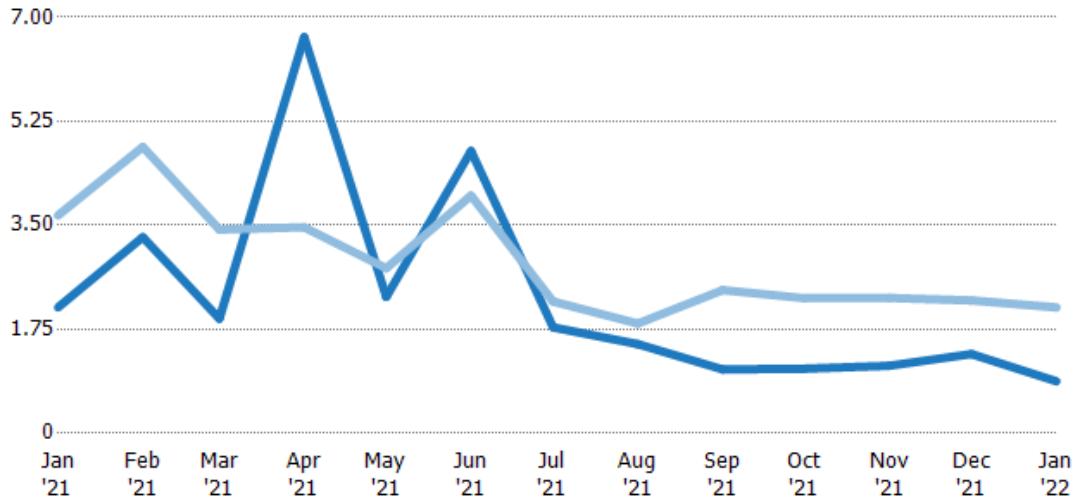
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Colchester, VT 05439,
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VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jan '22	0	-58.7%
Jan '21	2.12	-42.2%
Jan '20	3.67	9.1%



Current Year	2.12	3.3	1.93	6.67	2.29	4.75	1.78	1.5	1.07	1.09	1.14	1.33	0
Prior Year	3.67	4.82	3.43	3.47	2.78	4	2.22	1.85	2.41	2.27	2.28	2.24	2.12
Percent Change from Prior Year	-42%	-32%	-44%	92%	-17%	19%	-20%	-19%	-55%	-52%	-50%	-40%	-59%

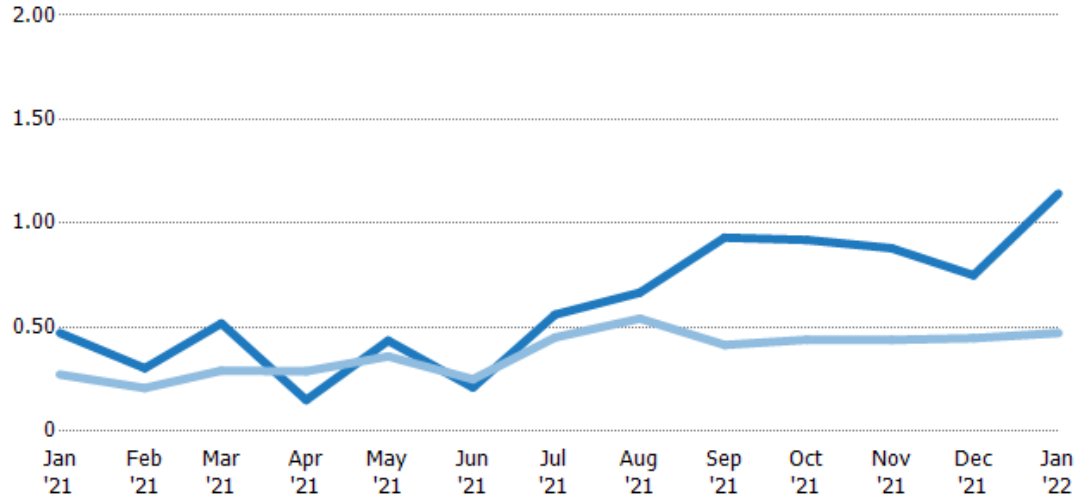
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Colchester, VT 05439,
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Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jan '22	114%	-67.1%
Jan '21	47%	-20%
Jan '20	27%	-8.3%



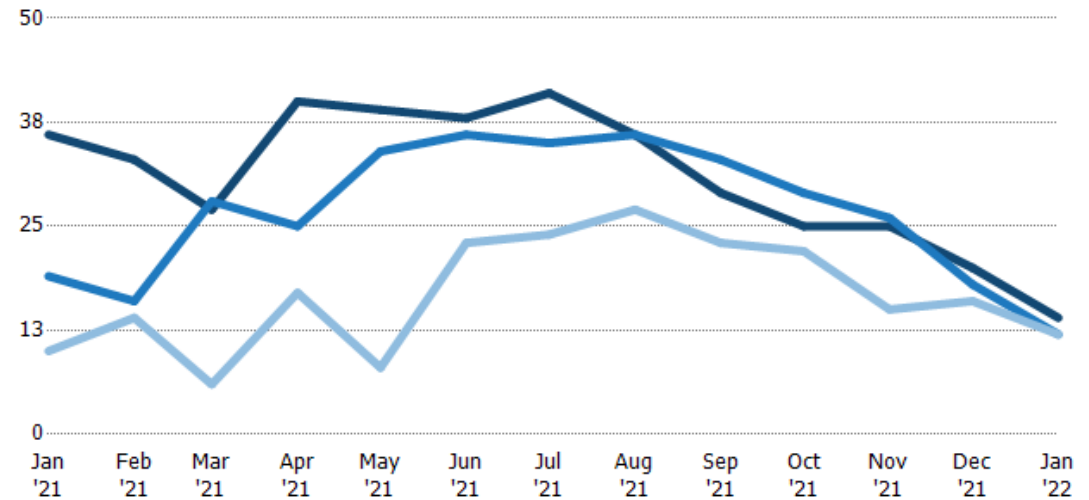
Current Year	47%	30%	52%	15%	44%	21%	56%	67%	93%	92%	88%	75%	114%
Prior Year	27%	21%	29%	29%	36%	25%	45%	54%	42%	44%	44%	45%	47%
Change from Prior Year	-20%	-10%	-23%	14%	-8%	4%	-11%	-13%	-52%	-48%	-44%	-30%	-67%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Colchester, VT 05439,
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VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	36	33	27	40	39	38	41	36	29	25	25	20	14
Pending	19	16	28	25	34	36	35	36	33	29	26	18	12
Sold	10	14	6	17	8	23	24	27	23	22	15	16	12

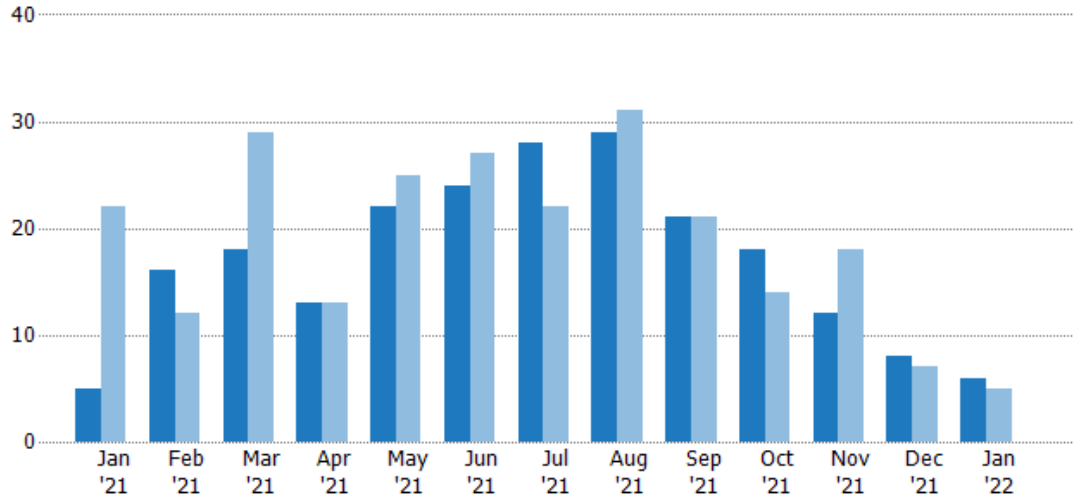
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	6	20%
Jan '21	5	-77.3%
Jan '20	22	-63.6%



Current Year	5	16	18	13	22	24	28	29	21	18	12	8	6
Prior Year	22	12	29	13	25	27	22	31	21	14	18	7	5
Percent Change from Prior Year	-77%	33%	-38%	0%	-12%	-11%	27%	-6%	0%	29%	-33%	14%	20%

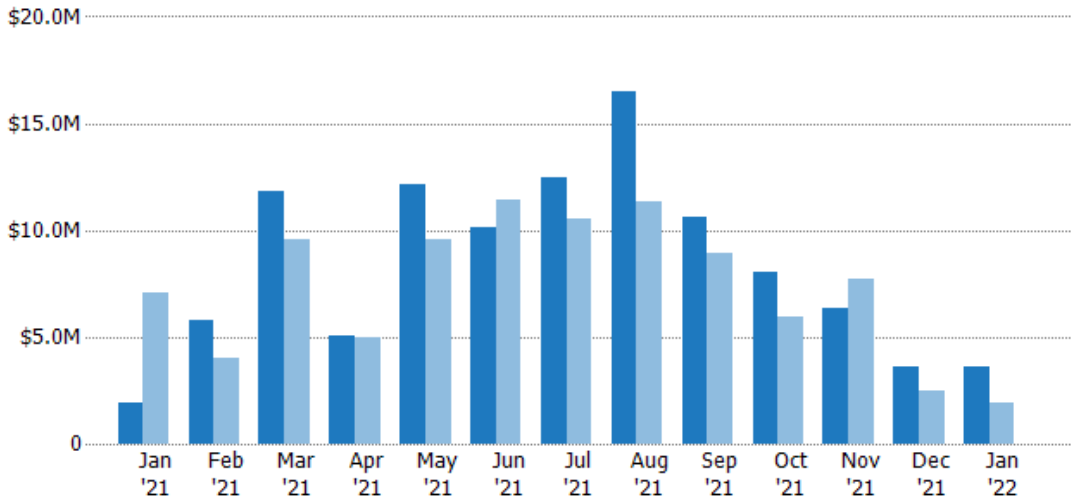
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$3.6M	88.7%
Jan '21	\$1.91M	-72.9%
Jan '20	\$7.05M	-64.4%



Current Year	\$1.91M	\$5.77M	\$11.8M	\$5.03M	\$12.1M	\$10.1M	\$12.4M	\$16.5M	\$10.6M	\$8.03M	\$6.35M	\$3.64M	\$3.6M
Prior Year	\$7.05M	\$4.03M	\$9.6M	\$4.94M	\$9.57M	\$11.4M	\$10.5M	\$11.3M	\$8.93M	\$5.98M	\$7.71M	\$2.48M	\$1.91M
Percent Change from Prior Year	-73%	43%	23%	2%	27%	-11%	18%	45%	19%	34%	-18%	47%	89%

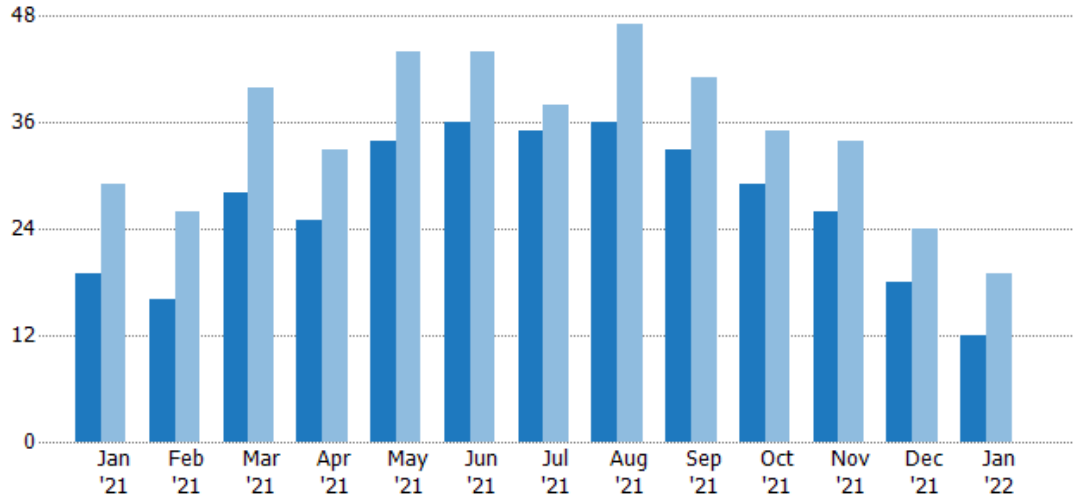
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	12	-36.8%
Jan '21	19	-34.5%
Jan '20	29	-48.3%



Current Year	19	16	28	25	34	36	35	36	33	29	26	18	12
Prior Year	29	26	40	33	44	44	38	47	41	35	34	24	19
Percent Change from Prior Year	-34%	-38%	-30%	-24%	-23%	-18%	-8%	-23%	-20%	-17%	-24%	-25%	-37%

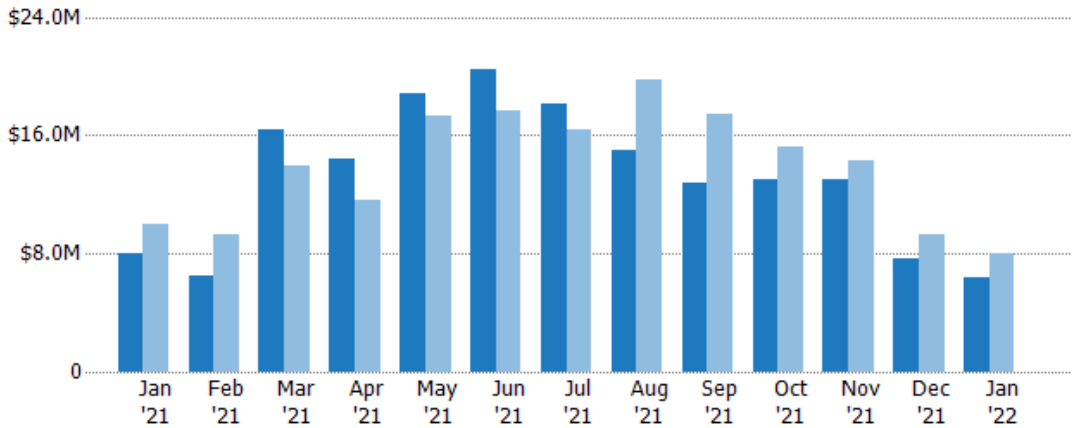
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$6.36M	-20.2%
Jan '21	\$7.97M	-20.4%
Jan '20	\$10M	-41.7%



Current Year	\$7.97M	\$6.48M	\$16.4M	\$14.4M	\$18.9M	\$20.5M	\$18.1M	\$14.9M	\$12.8M	\$13M	\$13M	\$7.67M	\$6.36M
Prior Year	\$10M	\$9.28M	\$14M	\$11.6M	\$17.3M	\$17.6M	\$16.4M	\$19.7M	\$17.5M	\$15.2M	\$14.3M	\$9.25M	\$7.97M
Percent Change from Prior Year	-20%	-30%	17%	24%	9%	16%	10%	-24%	-27%	-14%	-9%	-17%	-20%

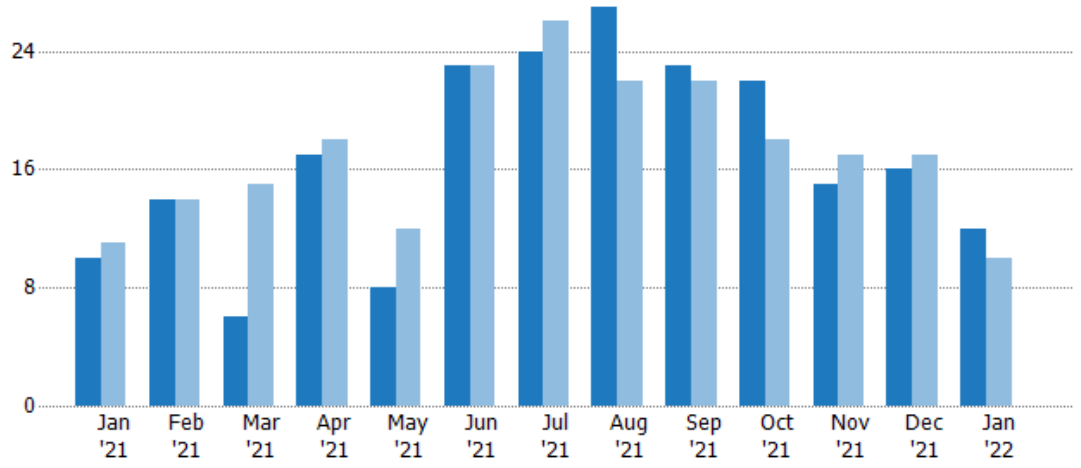
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	12	20%
Jan '21	10	-9.1%
Jan '20	11	-18.2%



Current Year	10	14	6	17	8	23	24	27	23	22	15	16	12
Prior Year	11	14	15	18	12	23	26	22	22	18	17	17	10
Percent Change from Prior Year	-9%	0%	-60%	-6%	-33%	0%	-8%	23%	5%	22%	-12%	-6%	20%

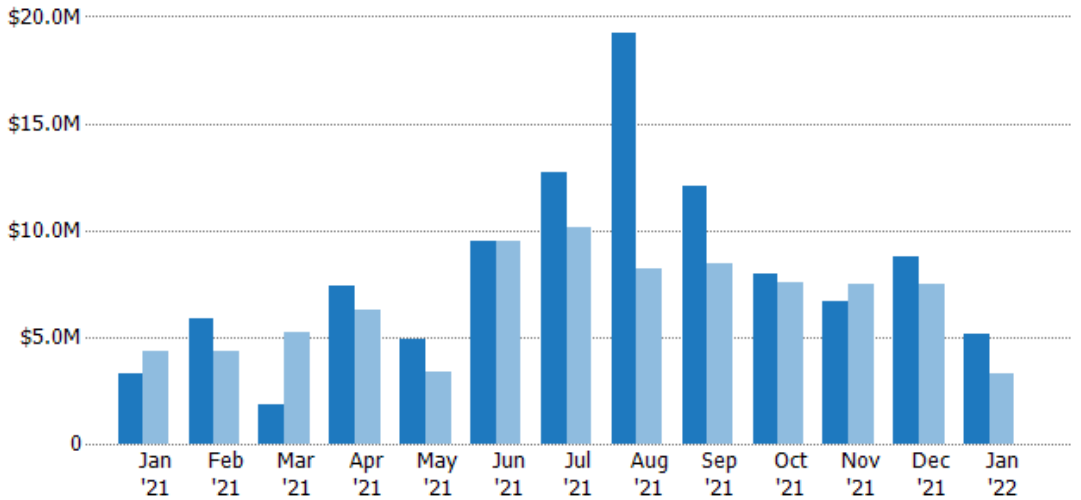
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$5.17M	56.8%
Jan '21	\$3.3M	-23.3%
Jan '20	\$4.3M	-47.8%



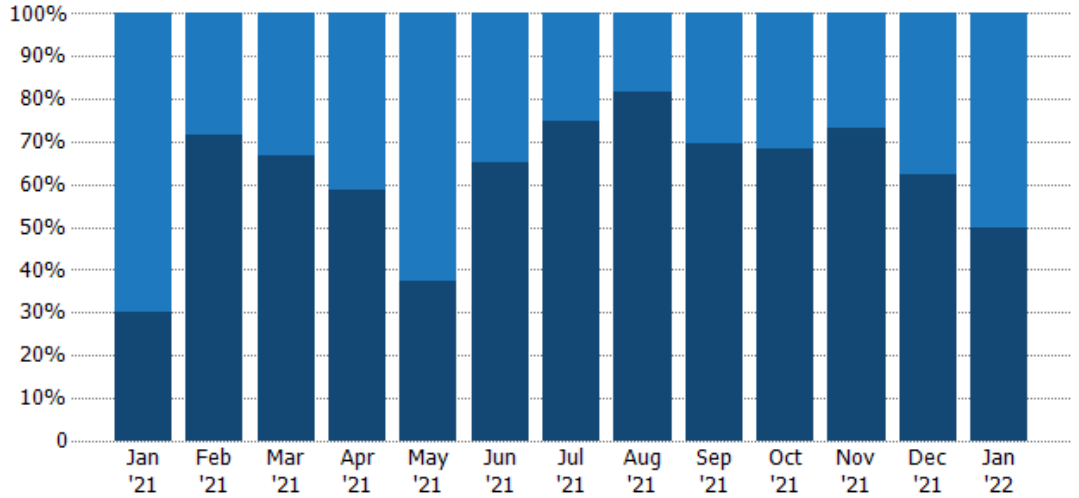
Current Year	\$3.3M	\$5.83M	\$1.83M	\$7.41M	\$4.87M	\$9.49M	\$12.7M	\$19.2M	\$12M	\$7.99M	\$6.68M	\$8.8M	\$5.17M
Prior Year	\$4.3M	\$4.32M	\$5.22M	\$6.27M	\$3.38M	\$9.48M	\$10.1M	\$8.24M	\$8.43M	\$7.57M	\$7.45M	\$7.5M	\$3.3M
Percent Change from Prior Year	-23%	35%	-65%	18%	44%	0%	26%	133%	43%	6%	-10%	17%	57%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Colchester, VT 05439,
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VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



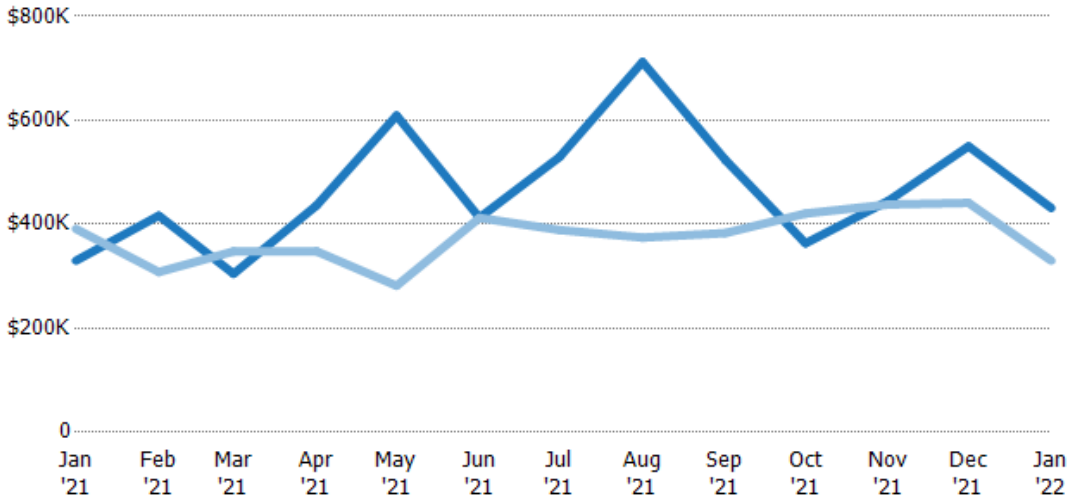
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Condo/Townhouse	70%	29%	33%	41%	63%	35%	25%	19%	30%	32%	27%	38%	50%
Single Family Residence	30%	71%	67%	59%	38%	65%	75%	81%	70%	68%	73%	63%	50%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Price	% Chg.
Jan '22	\$431K	30.7%
Jan '21	\$330K	-15.6%
Jan '20	\$391K	-36.2%

Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$330K	\$417K	\$305K	\$436K	\$609K	\$413K	\$530K	\$712K	\$524K	\$363K	\$445K	\$550K	\$431K
Prior Year	\$391K	\$308K	\$348K	\$348K	\$282K	\$412K	\$389K	\$374K	\$383K	\$421K	\$438K	\$441K	\$330K
Percent Change from Prior Year	-16%	35%	-12%	25%	116%	0%	36%	90%	37%	-14%	2%	25%	31%

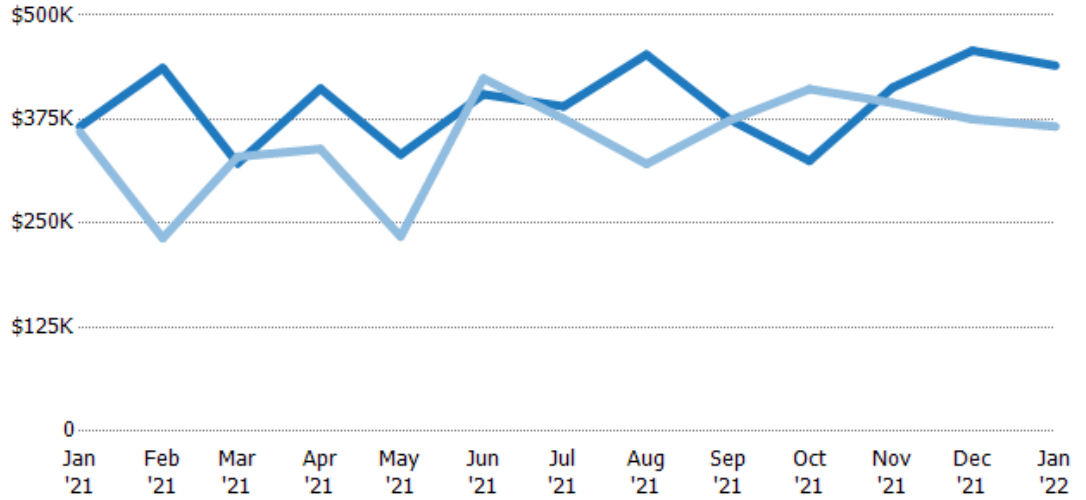
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$440K	20%
Jan '21	\$366K	1.8%
Jan '20	\$360K	-32.5%



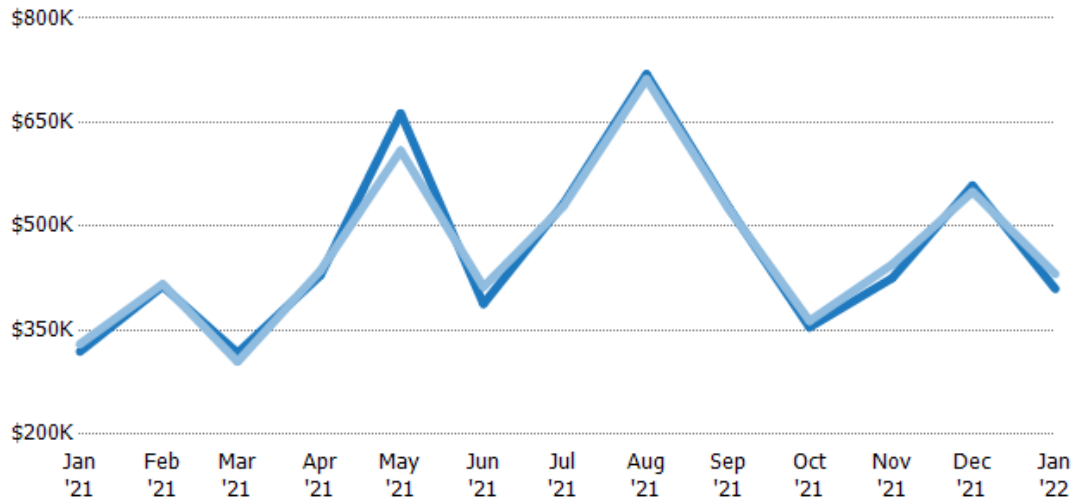
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$366K	\$437K	\$322K	\$412K	\$333K	\$405K	\$391K	\$453K	\$375K	\$325K	\$413K	\$458K	\$440K
Prior Year	\$360K	\$232K	\$330K	\$339K	\$234K	\$424K	\$375K	\$321K	\$373K	\$411K	\$395K	\$375K	\$366K
Percent Change from Prior Year	2%	88%	-2%	21%	42%	-5%	4%	41%	0%	-21%	5%	22%	20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



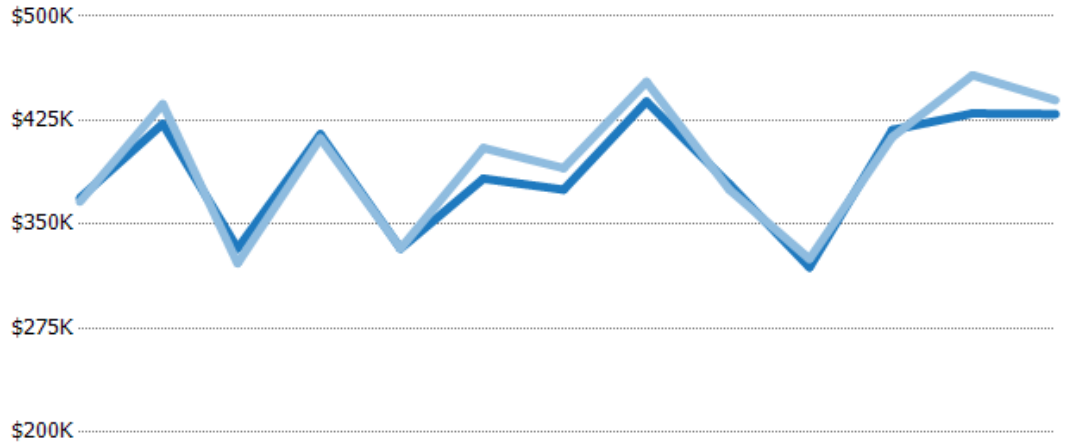
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$319K	\$414K	\$317K	\$429K	\$663K	\$388K	\$533K	\$720K	\$526K	\$354K	\$425K	\$559K	\$410K
Avg Sales Price	\$330K	\$417K	\$305K	\$436K	\$609K	\$413K	\$530K	\$712K	\$524K	\$363K	\$445K	\$550K	\$431K
Avg Sales Price as a % of Avg List Price	103%	101%	96%	102%	92%	106%	99%	99%	100%	103%	105%	98%	105%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



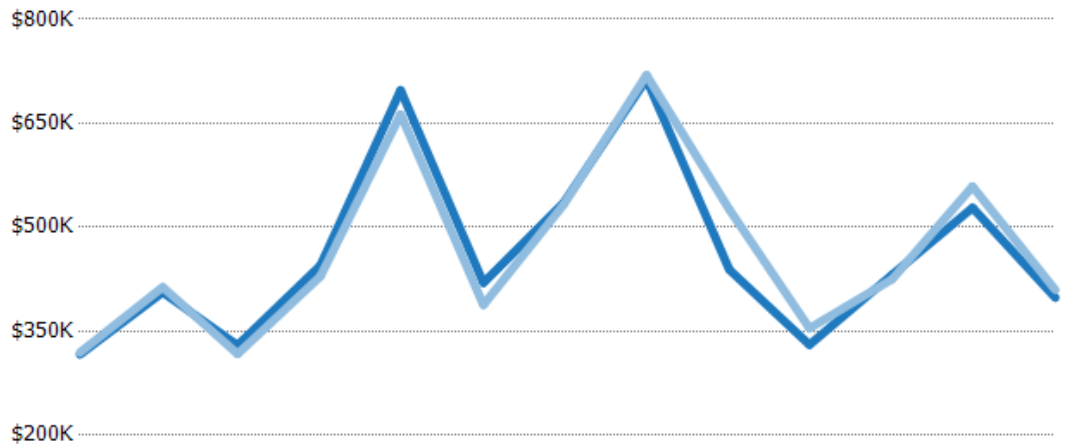
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$369K	\$422K	\$333K	\$415K	\$333K	\$383K	\$375K	\$439K	\$379K	\$319K	\$418K	\$430K	\$429K
Median Sales Price	\$366K	\$437K	\$322K	\$412K	\$333K	\$405K	\$391K	\$453K	\$375K	\$325K	\$413K	\$458K	\$440K
Med Sales Price as a % of Med List Price	99%	103%	97%	99%	100%	106%	104%	103%	99%	102%	99%	106%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



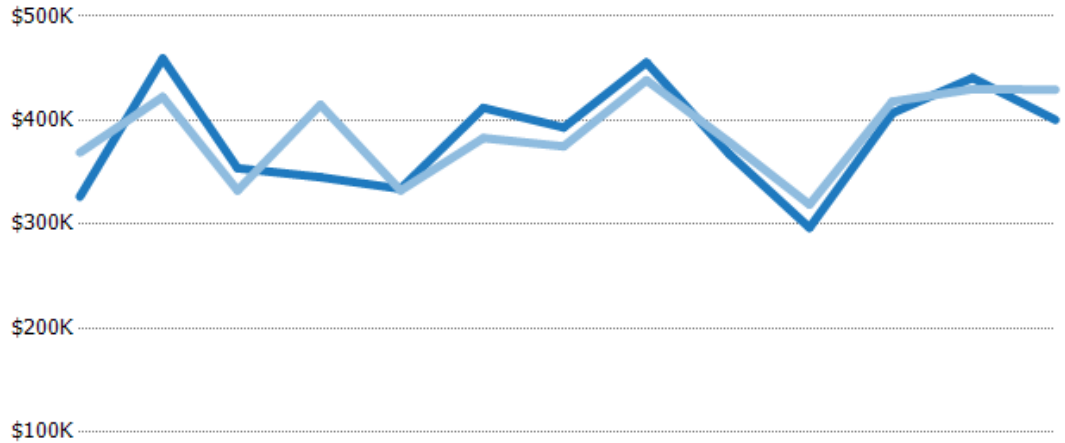
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$316K	\$406K	\$330K	\$445K	\$698K	\$420K	\$535K	\$714K	\$439K	\$331K	\$432K	\$528K	\$398K
Avg Sales Price	\$319K	\$414K	\$317K	\$429K	\$663K	\$388K	\$533K	\$720K	\$526K	\$354K	\$425K	\$559K	\$410K
Avg Sales Price as a % of Avg Est Value	101%	102%	96%	97%	95%	92%	100%	101%	120%	107%	99%	106%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Colchester, VT 05439,
Colchester, VT 05446, Colchester,
VT 05449
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$327K	\$459K	\$354K	\$345K	\$334K	\$412K	\$393K	\$456K	\$367K	\$297K	\$407K	\$441K	\$400K
Median Sales Price	\$369K	\$422K	\$333K	\$415K	\$333K	\$383K	\$375K	\$439K	\$379K	\$319K	\$418K	\$430K	\$429K
Med Sales Price as a % of Med Est Value	113%	92%	94%	120%	100%	93%	95%	96%	103%	108%	103%	98%	107%