

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

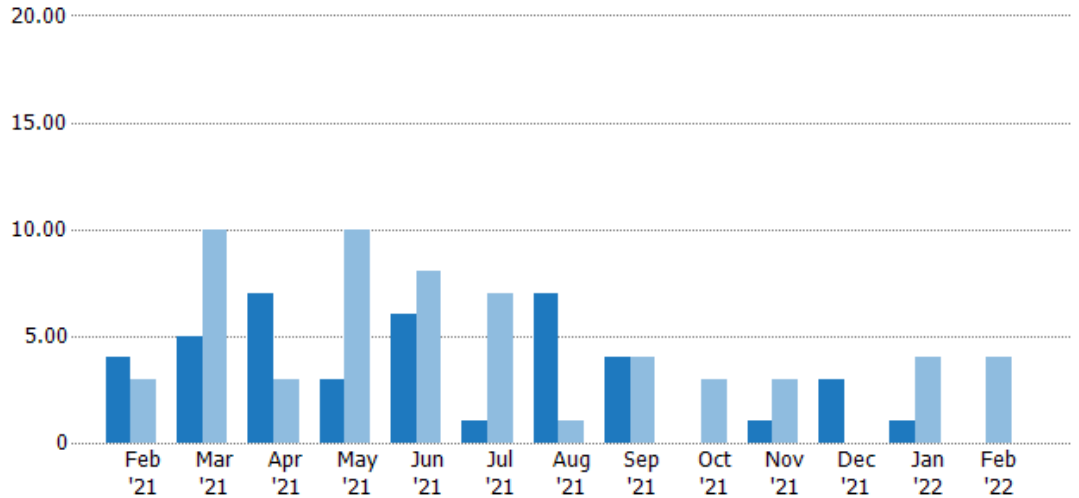
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	4	–	1	8	-87.5%
New Listing Volume	–	\$2,032,000	–	\$499,000	\$4,320,900	-88.5%
Active Listing Count	1	10	-90%	N/A	N/A	
Active Listing Volume	\$749,000	\$6,367,500	-88.2%	N/A	N/A	
Average Listing Price	\$749,000	\$636,750	+17.6%	\$966,000	\$637,298	+51.6%
Median Listing Price	\$749,000	\$504,000	+48.6%	\$966,000	\$499,016	+93.6%
Median Days in RPR	261	138	+89.1%	214.2	158	+35.6%
Months of Inventory	0.5	5	-90%	1	2.9	-65%
Absorption Rate	200%	20%	+180%	100%	35%	+65%
Sales Activity Charts Metrics						
New Pending Sales Count	1	3	-66.7%	2	7	-71.4%
New Pending Sales Volume	\$1,400,000	\$1,443,900	-3%	\$1,899,000	\$3,937,300	-51.8%
Pending Sales Count	–	8	–	N/A	N/A	
Pending Sales Volume	–	\$6,591,200	–	N/A	N/A	
Closed Sales Count	3	1	+200%	5	3	+66.7%
Closed Sales Volume	\$2,946,500	\$630,000	+367.7%	\$5,181,500	\$1,699,000	+205%
Average Sales Price	\$982,167	\$630,000	+55.9%	\$1,036,300	\$566,333	+83%
Median Sales Price	\$996,500	\$630,000	+58.2%	\$1,044,900	\$566,333	+84.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family



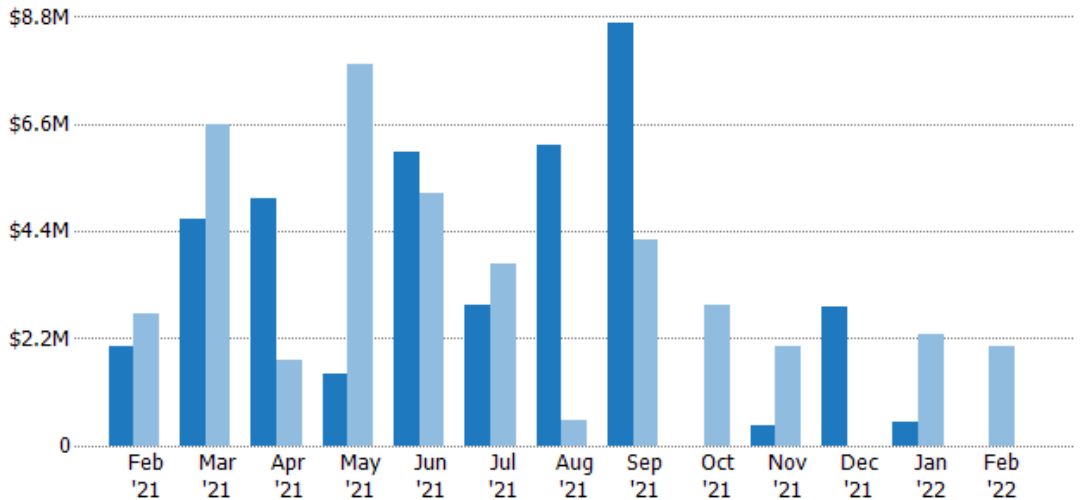
Current Year	4	5	7	3	6	1	7	4	-	1	3	1	-
Prior Year	3	10	3	10	8	7	1	4	3	3	-	4	4
Percent Change from Prior Year	33%	-50%	133%	-70%	-25%	-86%	600%	0%	-100%	-67%	100%	-75%	-100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family



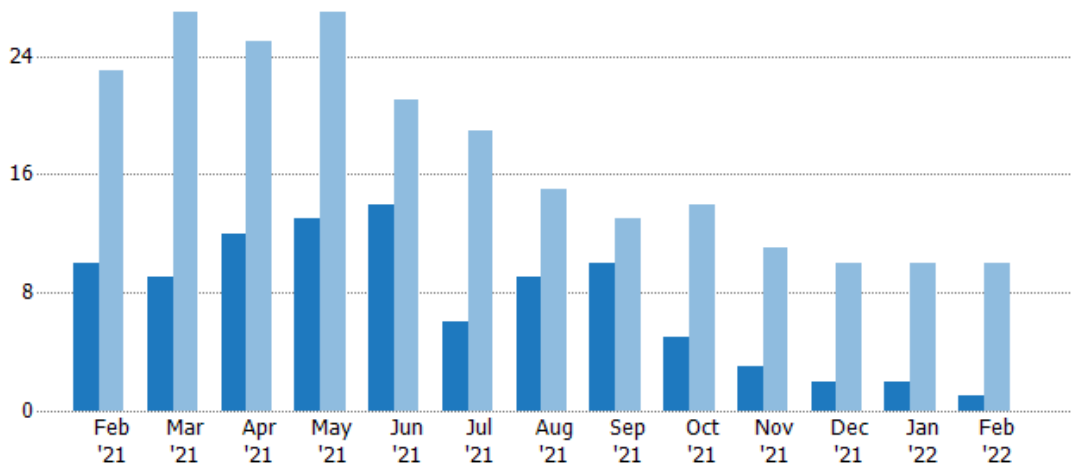
Current Year	\$2.03M	\$4.64M	\$5.07M	\$1.48M	\$6.02M	\$2.88M	\$6.17M	\$8.67M	-	\$435K	\$2.85M	\$499K	-
Prior Year	\$2.7M	\$6.59M	\$1.75M	\$7.83M	\$5.18M	\$3.74M	\$539K	\$4.22M	\$2.89M	\$2.04M	-	\$2.29M	\$2.03M
Percent Change from Prior Year	-25%	-30%	189%	-81%	16%	-23%	1,044%	105%	-100%	-79%	100%	-78%	-100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family



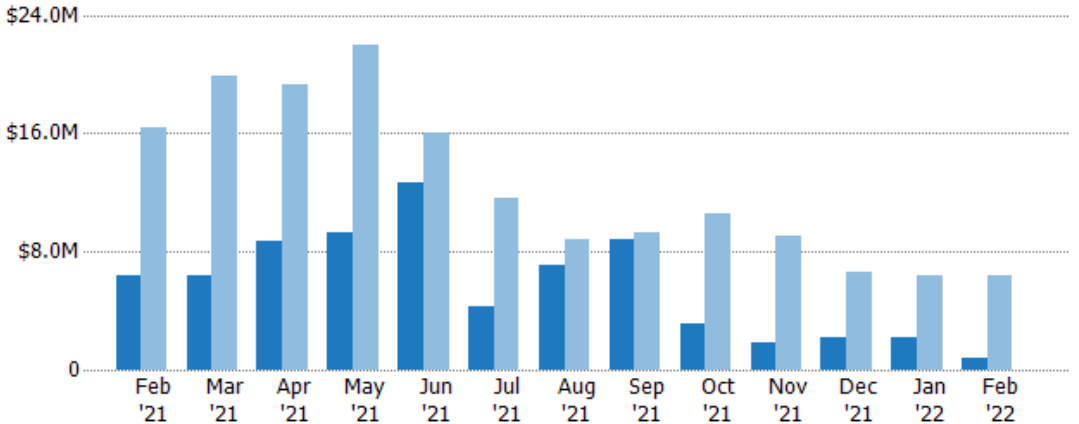
Month/Year	Count	% Chg.
Feb '22	1	-90%
Feb '21	10	-56.5%
Feb '20	23	13%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$749K	-88.2%
Feb '21	\$6.37M	-61%
Feb '20	\$16.3M	23.5%

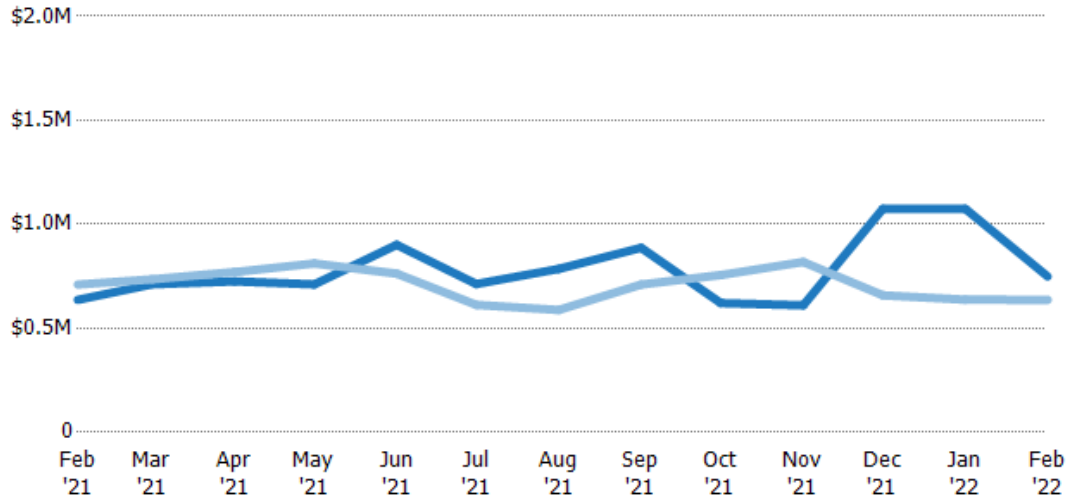
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$749K	17.6%
Feb '21	\$637K	-10.4%
Feb '20	\$710K	9.2%



Current Year	\$637K	\$712K	\$726K	\$711K	\$901K	\$713K	\$785K	\$887K	\$621K	\$610K	\$1.07M	\$1.07M	\$749K
Prior Year	\$710K	\$735K	\$770K	\$812K	\$763K	\$612K	\$588K	\$710K	\$756K	\$819K	\$658K	\$638K	\$637K
Percent Change from Prior Year	-10%	-3%	-6%	-12%	18%	16%	34%	25%	-18%	-25%	63%	68%	18%

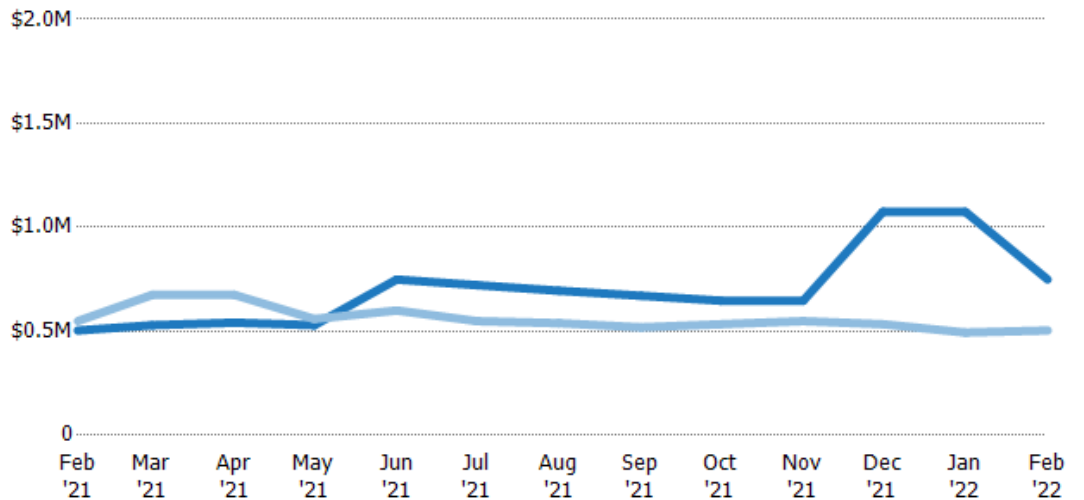
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$749K	48.6%
Feb '21	\$504K	-8.2%
Feb '20	\$549K	30.1%



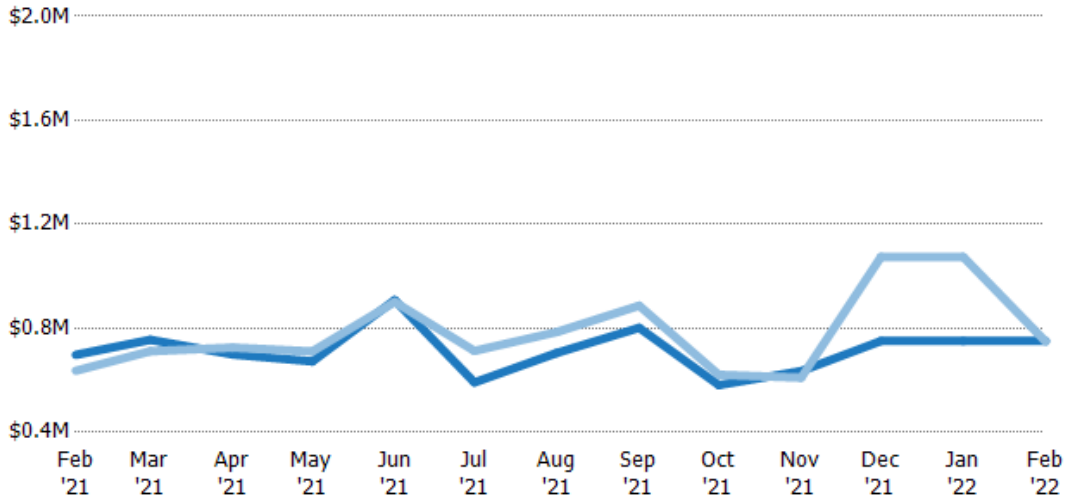
Current Year	\$504K	\$529K	\$542K	\$529K	\$749K	\$722K	\$695K	\$671K	\$647K	\$647K	\$1.07M	\$1.07M	\$749K
Prior Year	\$549K	\$675K	\$675K	\$559K	\$600K	\$549K	\$539K	\$519K	\$534K	\$549K	\$534K	\$494K	\$504K
Percent Change from Prior Year	-8%	-22%	-20%	-5%	25%	32%	29%	29%	21%	18%	101%	117%	49%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



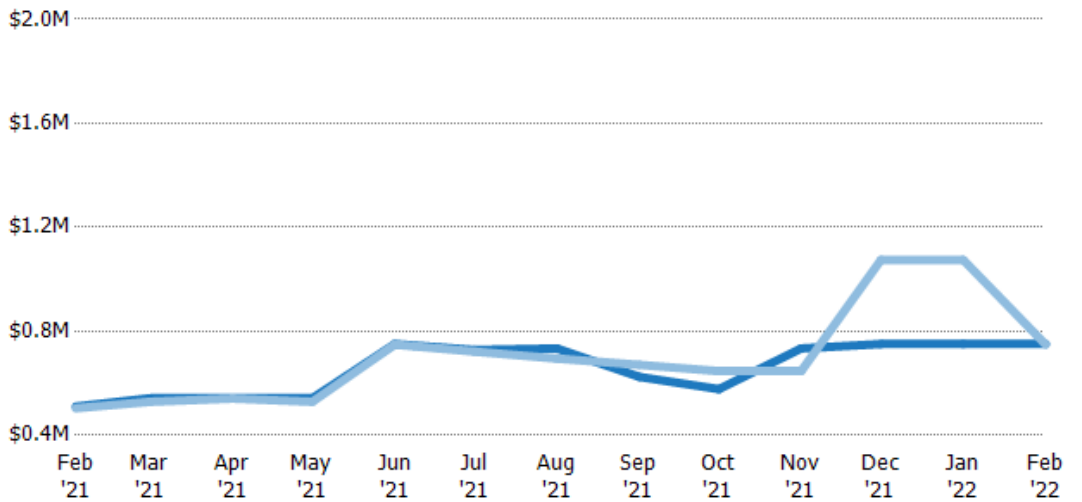
Avg Est Value	\$698K	\$756K	\$699K	\$673K	\$908K	\$592K	\$705K	\$802K	\$581K	\$635K	\$751K	\$751K	\$751K
Avg Listing Price	\$637K	\$712K	\$726K	\$711K	\$901K	\$713K	\$785K	\$887K	\$621K	\$610K	\$1.07M	\$1.07M	\$749K
Avg Listing Price as a % of Avg Est Value	91%	94%	104%	106%	99%	120%	111%	111%	107%	96%	143%	143%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$510K	\$543K	\$543K	\$543K	\$751K	\$728K	\$734K	\$625K	\$578K	\$734K	\$751K	\$751K	\$751K
Median Listing Price	\$504K	\$529K	\$542K	\$529K	\$749K	\$722K	\$695K	\$671K	\$647K	\$647K	\$1.07M	\$1.07M	\$749K
Med Listing Price as a % of Med Est Value	99%	98%	100%	98%	100%	99%	95%	107%	112%	88%	143%	143%	100%

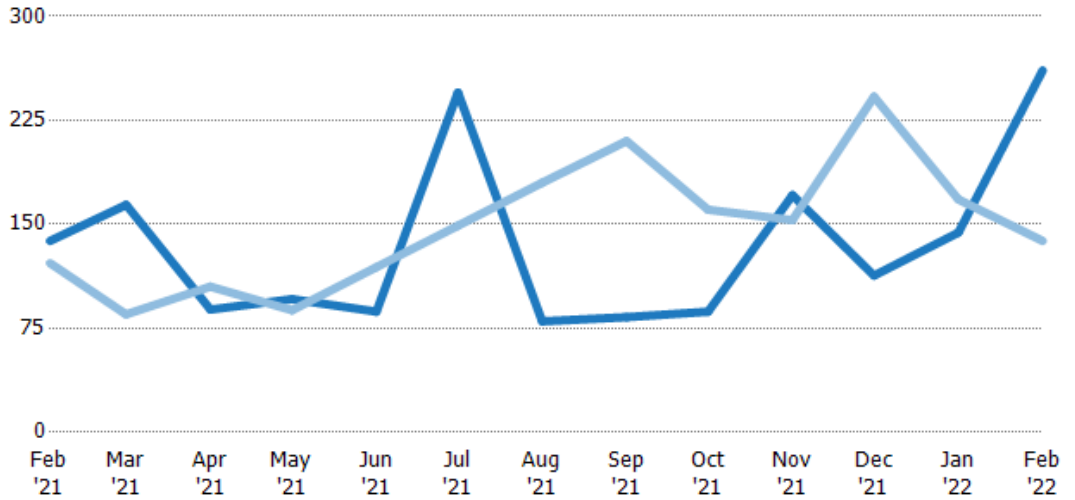
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Days	% Chg.
Feb '22	261	89.1%
Feb '21	138	13.1%
Feb '20	122	42.6%



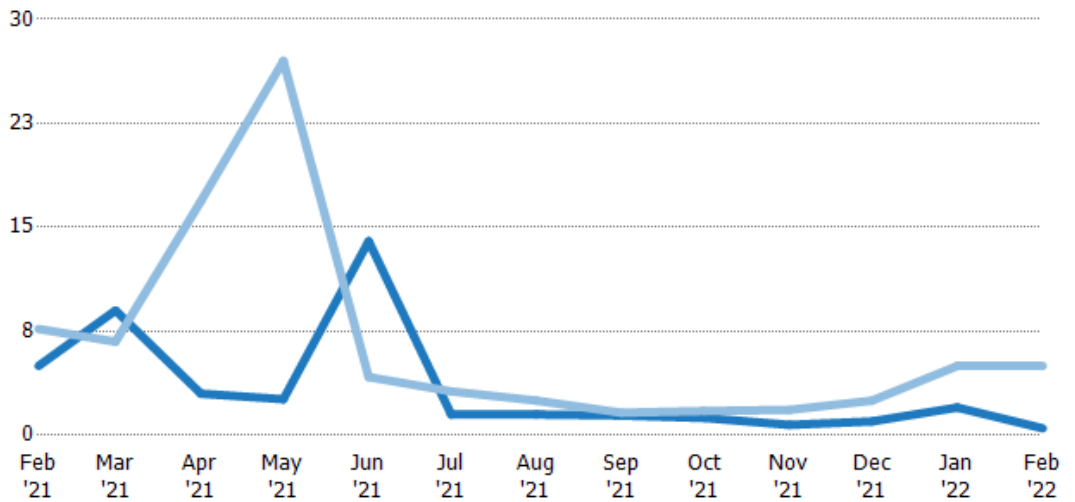
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	138	164	88.5	96	87	245	80	83	87	171	113	144	261
Prior Year	122	85	105	88	119	149	180	210	161	153	242	168	138
Percent Change from Prior Year	13%	93%	-16%	9%	-27%	64%	-56%	-60%	-46%	12%	-53%	-14%	89%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



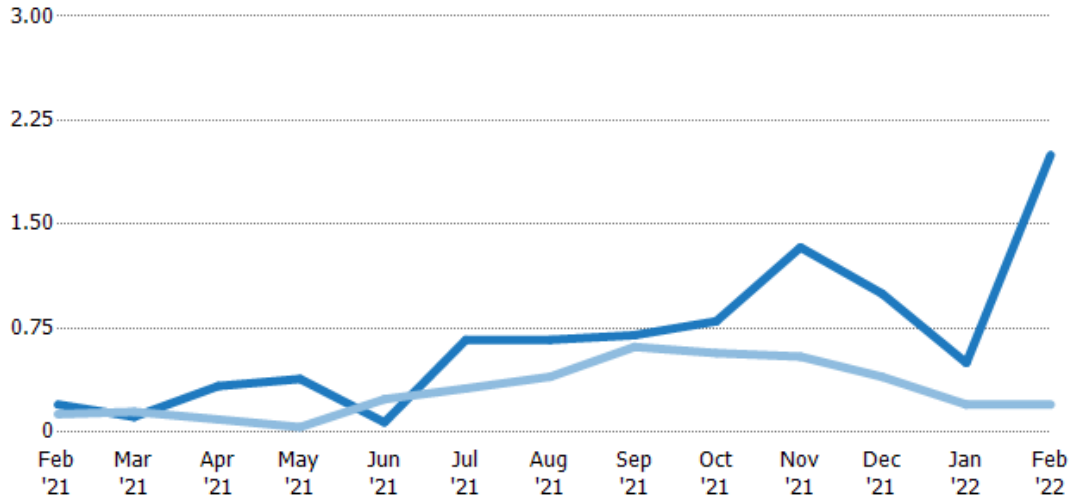
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	5	9	3	2.6	14	1.5	1.5	1.43	1.25	0	1	2	0
Prior Year	7.67	6.75	16.9	27	4.2	3.17	2.5	1.63	1.75	1.83	2.5	5	5
Percent Change from Prior Year	-35%	33%	100%	-90%	233%	-53%	-40%	-12%	-29%	-59%	-60%	-60%	-90%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



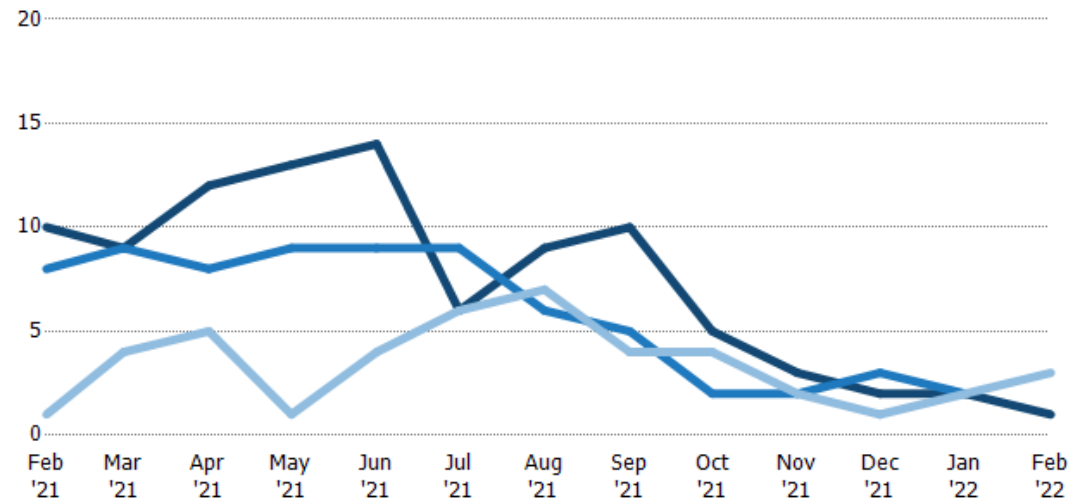
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	20%	11%	33%	38%	7%	67%	67%	70%	80%	133%	100%	50%	200%
Prior Year	13%	15%	9%	4%	24%	32%	40%	62%	57%	55%	40%	20%	20%
Change from Prior Year	-7%	4%	-33%	-35%	17%	-35%	-27%	-8%	-23%	-79%	-60%	-30%	-180%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



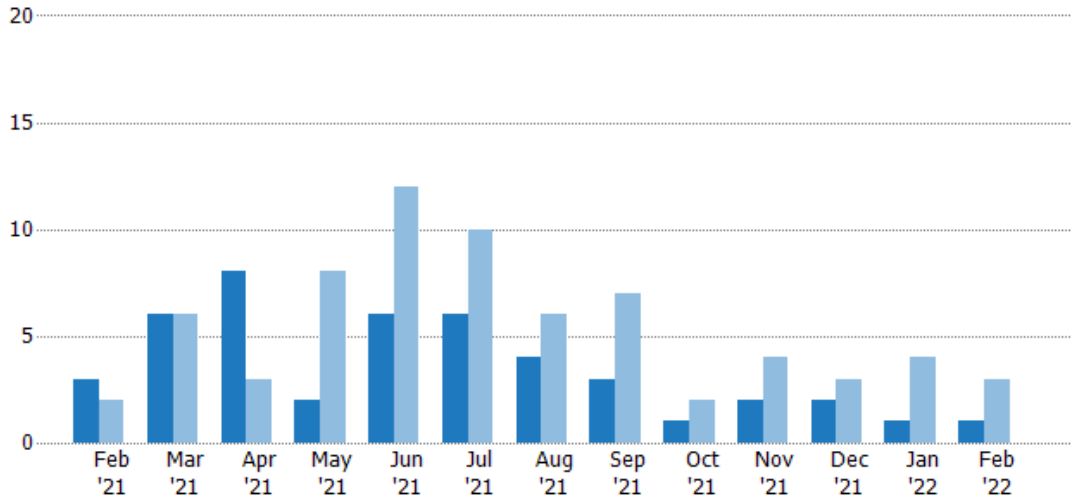
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	10	9	12	13	14	6	9	10	5	3	2	2	1
Pending	8	9	8	9	9	9	6	5	2	2	3	2	-
Sold	1	4	5	1	4	6	7	4	4	2	1	2	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '22	1	-66.7%
Feb '21	3	50%
Feb '20	2	200%

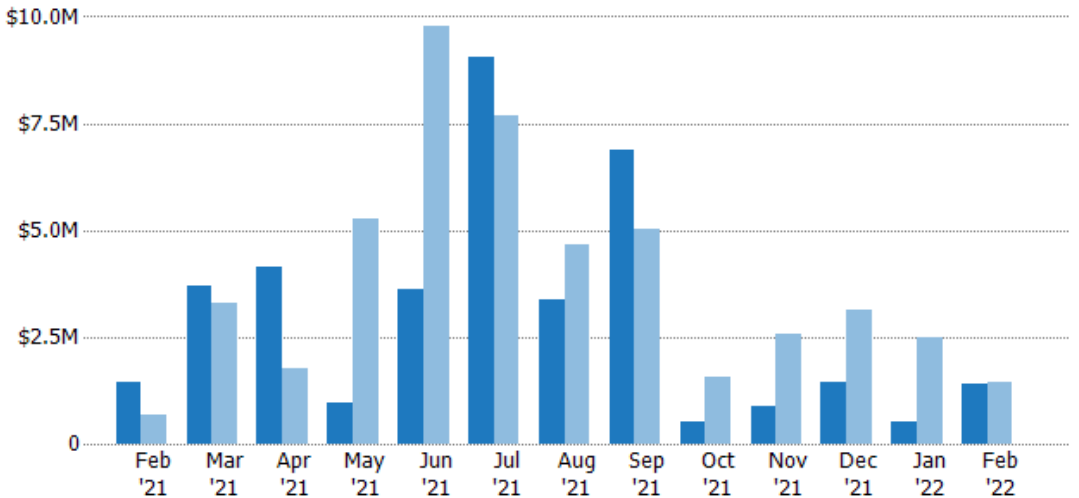
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	3	6	8	2	6	6	4	3	1	2	2	1	1
Prior Year	2	6	3	8	12	10	6	7	2	4	3	4	3
Percent Change from Prior Year	50%	0%	167%	-75%	-50%	-40%	-33%	-57%	-50%	-50%	-33%	-75%	-67%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '22	\$1.4M	-3%
Feb '21	\$1.44M	111.1%
Feb '20	\$684K	433.8%

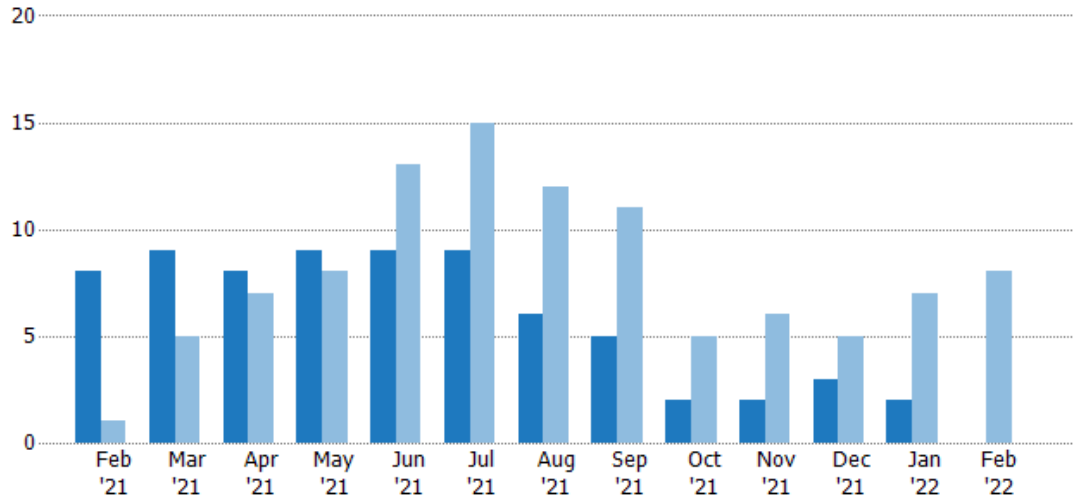
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$1.44M	\$3.7M	\$4.15M	\$943K	\$3.63M	\$9.04M	\$3.38M	\$6.87M	\$525K	\$860K	\$1.45M	\$499K	\$1.4M
Prior Year	\$684K	\$3.28M	\$1.75M	\$5.27M	\$9.79M	\$7.66M	\$4.65M	\$5.01M	\$1.58M	\$2.57M	\$3.12M	\$2.49M	\$1.44M
Percent Change from Prior Year	111%	13%	137%	-82%	-63%	18%	-27%	37%	-67%	-67%	-54%	-80%	-3%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



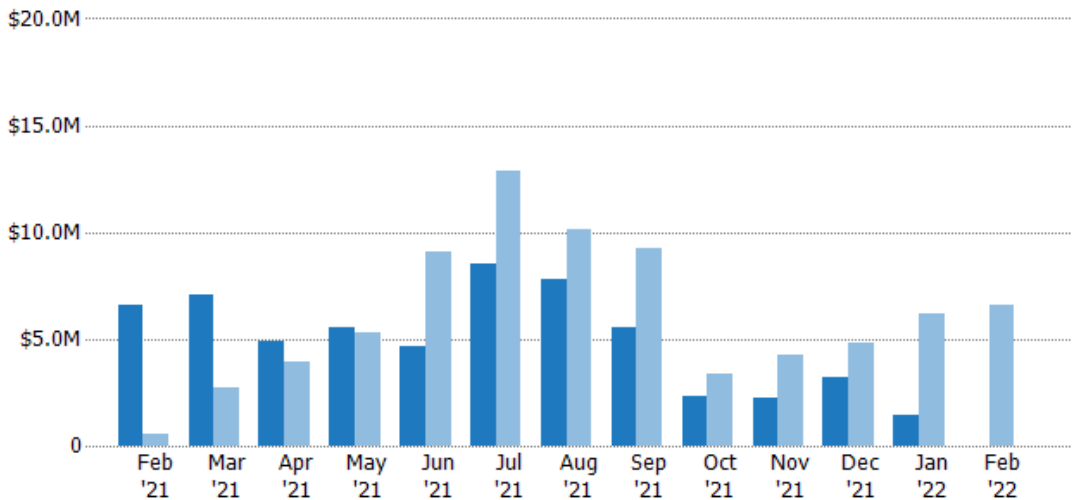
Current Year	8	9	8	9	9	9	6	5	2	2	3	2	-
Prior Year	1	5	7	8	13	15	12	11	5	6	5	7	8
Percent Change from Prior Year	700%	80%	14%	13%	-31%	-40%	-50%	-55%	-60%	-67%	-40%	-71%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



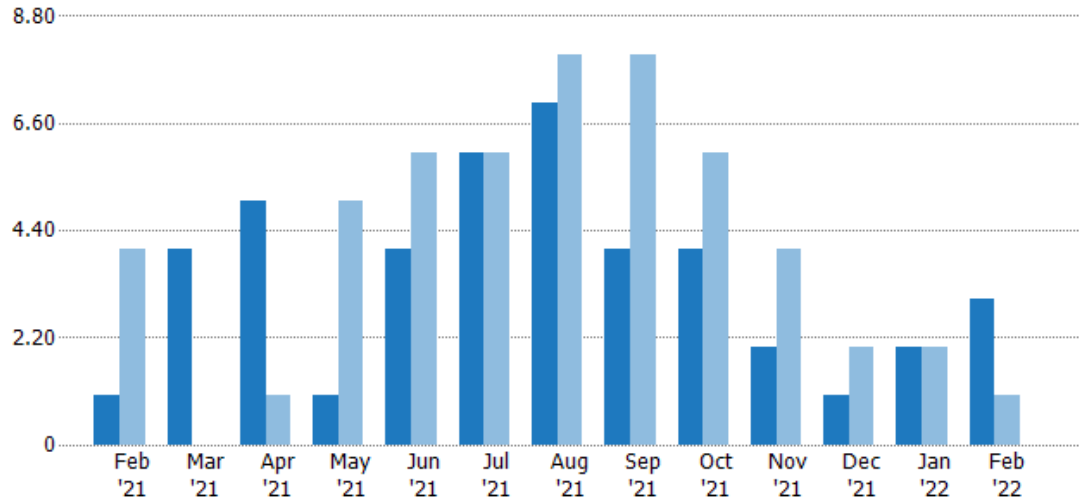
Current Year	\$6.59M	\$7.1M	\$4.92M	\$5.54M	\$4.63M	\$8.56M	\$7.81M	\$5.57M	\$2.32M	\$2.22M	\$3.24M	\$1.45M	-
Prior Year	\$535K	\$2.75M	\$3.96M	\$5.27M	\$9.09M	\$12.9M	\$10.1M	\$9.28M	\$3.36M	\$4.21M	\$4.78M	\$6.19M	\$6.59M
Percent Change from Prior Year	1,132%	159%	24%	5%	-49%	-33%	-23%	-40%	-31%	-47%	-32%	-77%	-100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



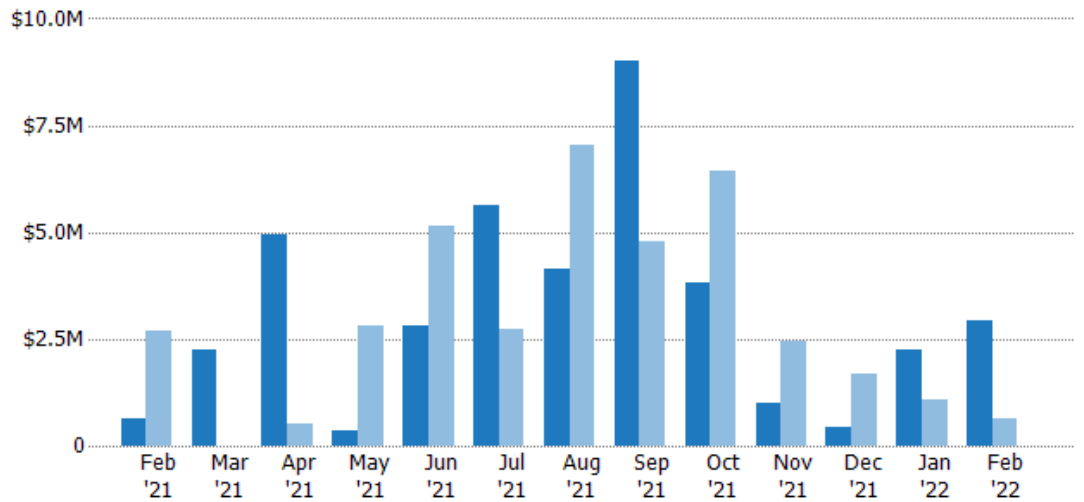
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	1	4	5	1	4	6	7	4	4	2	1	2	3
Prior Year	4	-	1	5	6	6	8	8	6	4	2	2	1
Percent Change from Prior Year	-75%	100%	400%	-80%	-33%	0%	-13%	-50%	-33%	-50%	-50%	0%	200%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



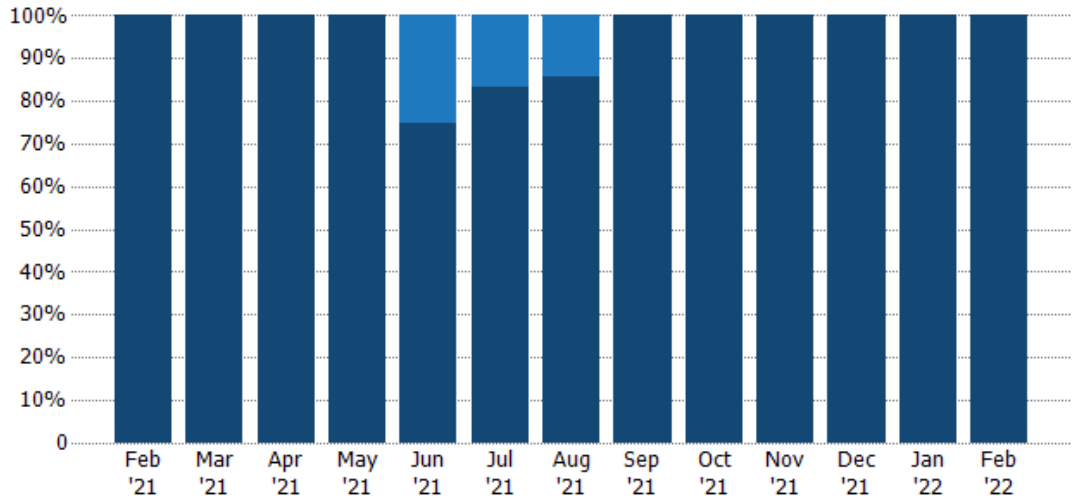
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$630K	\$2.26M	\$4.95M	\$360K	\$2.8M	\$5.62M	\$4.15M	\$9.03M	\$3.83M	\$986K	\$425K	\$2.24M	\$2.95M
Prior Year	\$2.69M	-	\$510K	\$2.82M	\$5.16M	\$2.72M	\$7.02M	\$4.77M	\$6.43M	\$2.45M	\$1.7M	\$1.07M	\$630K
Percent Change from Prior Year	-77%	100%	870%	-87%	-46%	107%	-41%	89%	-40%	-60%	-75%	109%	368%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



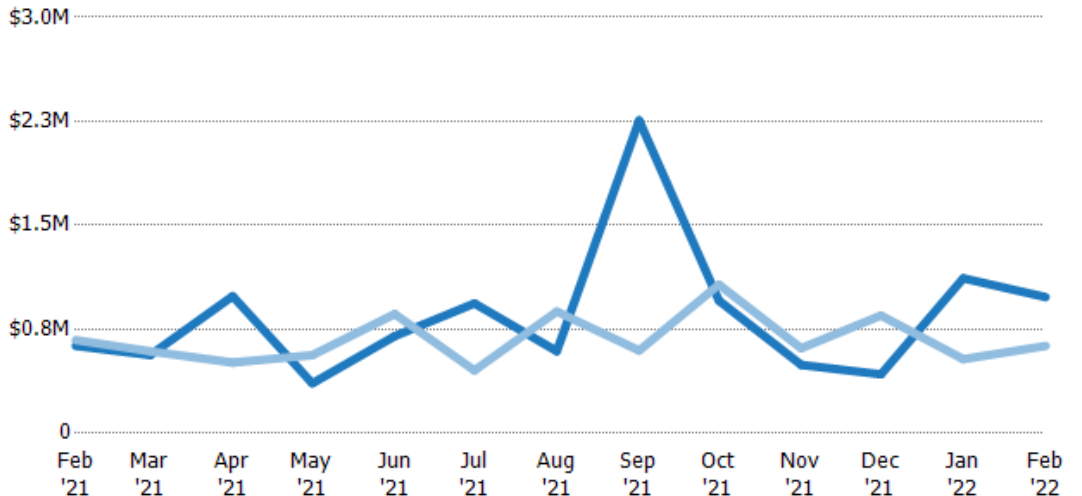
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	-	-	-	-	25%	17%	14%	-	-	-	-	-	-
Single Family Residence	100%	100%	100%	100%	75%	83%	86%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



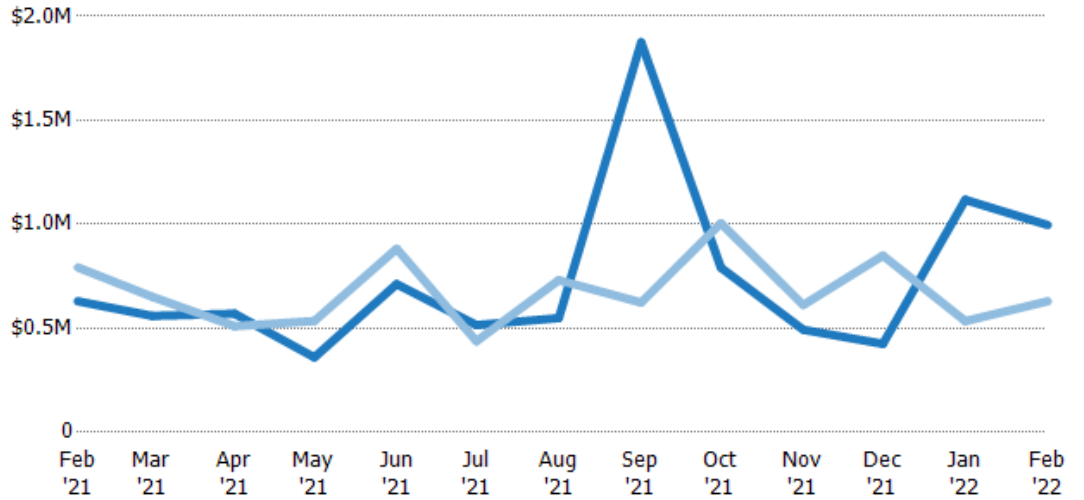
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$630K	\$564K	\$989K	\$360K	\$701K	\$937K	\$592K	\$2.26M	\$957K	\$493K	\$425K	\$1.12M	\$982K
Prior Year	\$672K	\$591K	\$510K	\$564K	\$860K	\$453K	\$878K	\$596K	\$1.07M	\$613K	\$850K	\$535K	\$630K
Percent Change from Prior Year	-6%	100%	94%	-36%	-19%	107%	-33%	278%	-11%	-20%	-50%	109%	56%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



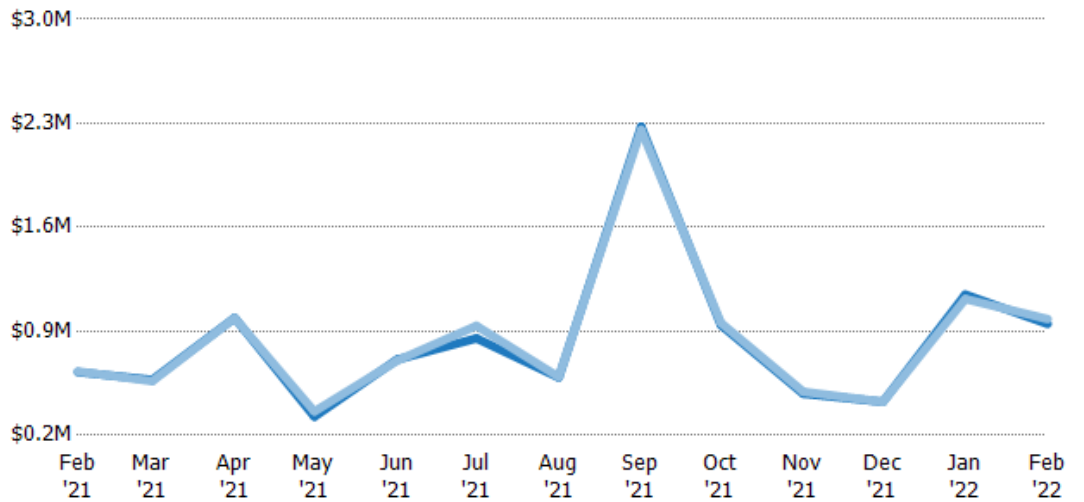
Current Year	\$630K	\$560K	\$570K	\$360K	\$713K	\$516K	\$549K	\$1.88M	\$792K	\$493K	\$425K	\$1.12M	\$997K
Prior Year	\$793K	\$651K	\$510K	\$535K	\$883K	\$438K	\$732K	\$624K	\$1.01M	\$612K	\$850K	\$535K	\$630K
Percent Change from Prior Year	-21%	100%	12%	-33%	-19%	18%	-25%	201%	-21%	-19%	-50%	109%	58%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



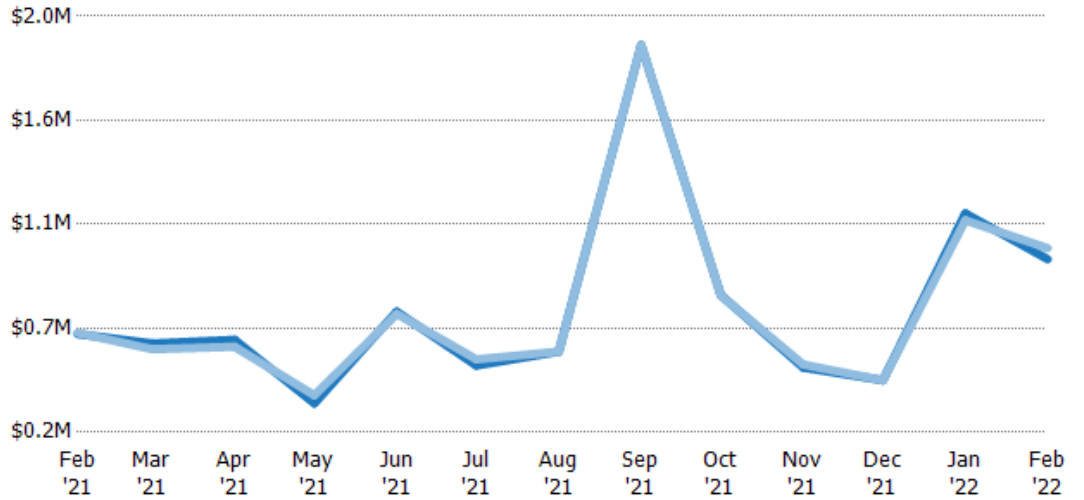
Avg List Price	\$625K	\$573K	\$991K	\$325K	\$708K	\$852K	\$589K	\$2.28M	\$943K	\$480K	\$425K	\$1.15M	\$949K
Avg Sales Price	\$630K	\$564K	\$989K	\$360K	\$701K	\$937K	\$592K	\$2.26M	\$957K	\$493K	\$425K	\$1.12M	\$982K
Avg Sales Price as a % of Avg List Price	101%	98%	100%	111%	99%	110%	101%	99%	102%	103%	100%	97%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



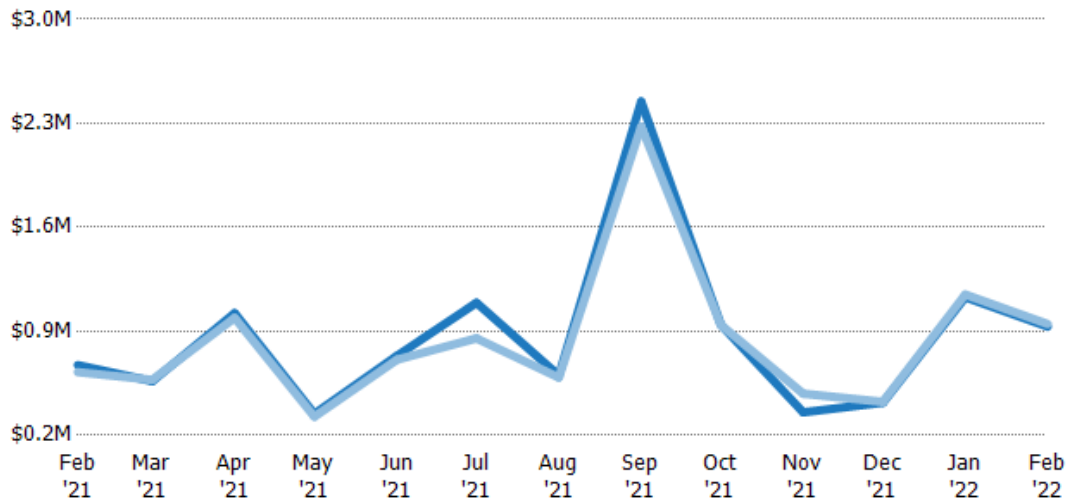
Median List Price	\$625K	\$584K	\$600K	\$325K	\$722K	\$489K	\$549K	\$1.88M	\$793K	\$480K	\$425K	\$1.15M	\$949K
Median Sales Price	\$630K	\$560K	\$570K	\$360K	\$713K	\$516K	\$549K	\$1.88M	\$792K	\$493K	\$425K	\$1.12M	\$997K
Med Sales Price as a % of Med List Price	101%	96%	95%	111%	99%	105%	100%	100%	100%	103%	100%	97%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



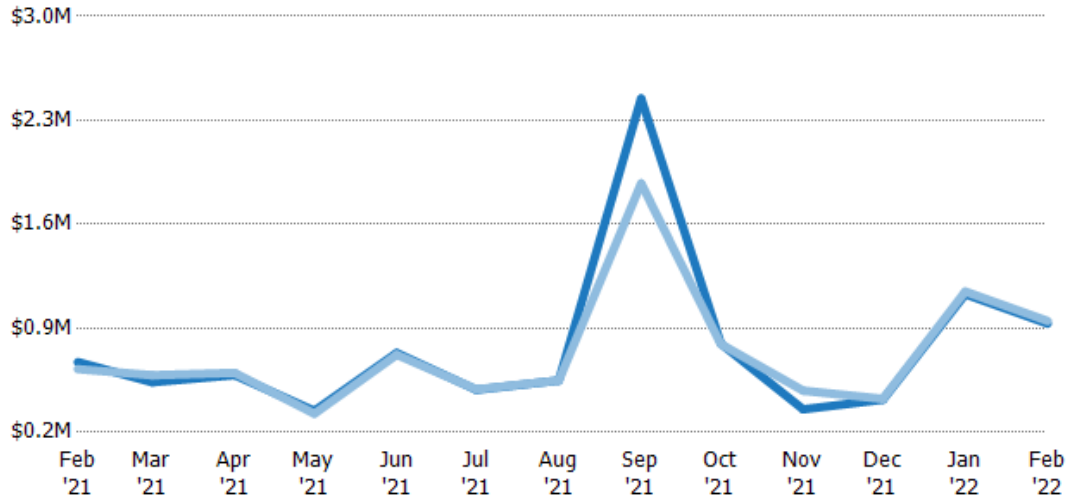
Avg Est Value	\$673K	\$564K	\$1.02M	\$344K	\$734K	\$1.09M	\$603K	\$2.45M	\$945K	\$354K	\$420K	\$1.13M	\$931K
Avg Sales Price	\$625K	\$573K	\$991K	\$325K	\$708K	\$852K	\$589K	\$2.28M	\$943K	\$480K	\$425K	\$1.15M	\$949K
Avg Sales Price as a % of Avg Est Value	93%	102%	97%	94%	96%	78%	98%	93%	100%	135%	101%	102%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Charlotte, VT 05445
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$673K	\$537K	\$585K	\$344K	\$734K	\$486K	\$549K	\$2.45M	\$797K	\$354K	\$420K	\$1.13M	\$931K
Median Sales Price	\$625K	\$584K	\$600K	\$325K	\$722K	\$489K	\$549K	\$1.88M	\$793K	\$480K	\$425K	\$1.15M	\$949K
Med Sales Price as a % of Med Est Value	93%	109%	103%	94%	98%	101%	100%	77%	100%	135%	101%	102%	102%