

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	23	17	+35.3%	36	26	+38.5%
New Listing Volume	\$11,395,000	\$6,175,800	+84.5%	\$17,533,500	\$10,500,800	+67%
Active Listing Count	18	25	-28%	N/A	N/A	
Active Listing Volume	\$8,800,100	\$11,368,800	-22.6%	N/A	N/A	
Average Listing Price	\$488,894	\$454,752	+7.5%	\$534,153	\$472,146	+13.1%
Median Listing Price	\$481,950	\$395,000	+22%	\$459,970	\$401,848	+14.5%
Median Days in RPR	11.5	136	-91.5%	58.75	129.81	-54.7%
Months of Inventory	1.3	1.4	-7.4%	0.9	1.8	-47%
Absorption Rate	77.78%	72%	+5.8%	106.67%	56.52%	+50.1%
Sales Activity Charts Metrics						
New Pending Sales Count	6	15	-60%	16	27	-40.7%
New Pending Sales Volume	\$3,104,900	\$5,631,800	-44.9%	\$7,512,400	\$11,007,699	-31.8%
Pending Sales Count	11	13	-15.4%	N/A	N/A	
Pending Sales Volume	\$5,892,900	\$5,515,900	+6.8%	N/A	N/A	
Closed Sales Count	10	14	-28.6%	24	32	-25%
Closed Sales Volume	\$3,682,251	\$5,292,390	-30.4%	\$9,797,251	\$12,142,640	-19.3%
Average Sales Price	\$368,225	\$378,028	-2.6%	\$408,219	\$379,457	+7.6%
Median Sales Price	\$349,500	\$317,500	+10.1%	\$373,125	\$351,813	+6.1%

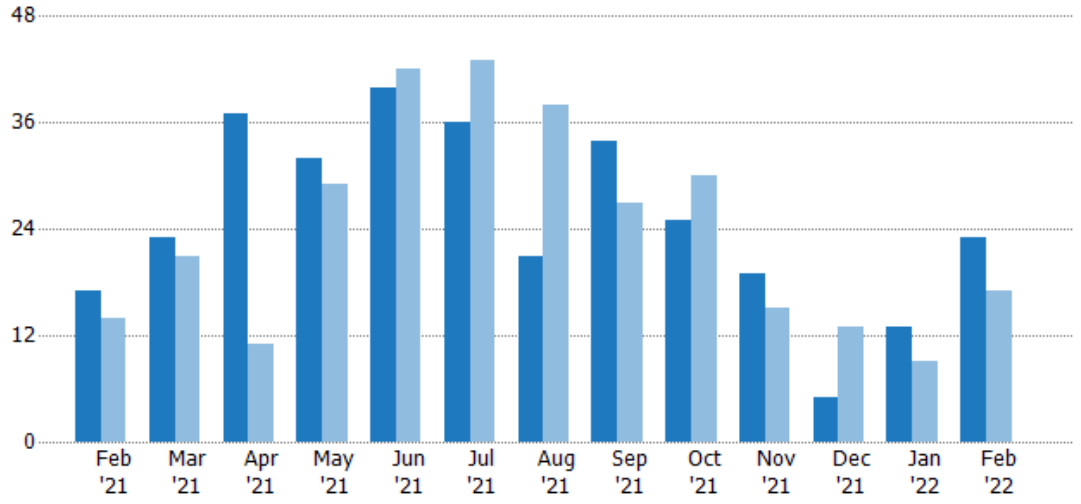
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Feb '22	23	35.3%
Feb '21	17	21.4%
Feb '20	14	14.3%



Current Year	17	23	37	32	40	36	21	34	25	19	5	13	23
Prior Year	14	21	11	29	42	43	38	27	30	15	13	9	17
Percent Change from Prior Year	21%	10%	236%	10%	-5%	-16%	-45%	26%	-17%	27%	-62%	44%	35%

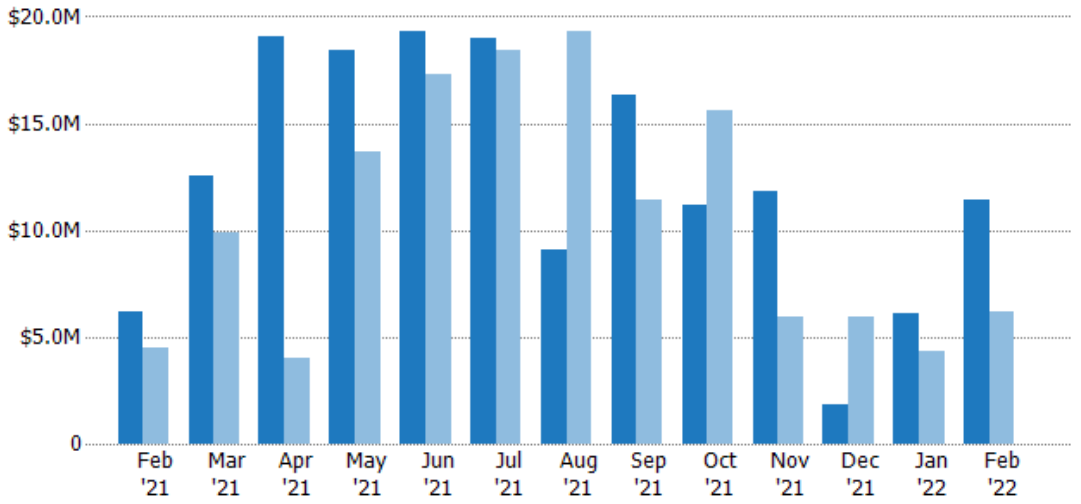
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '22	\$11.4M	84.5%
Feb '21	\$6.18M	37.5%
Feb '20	\$4.49M	47.4%



Current Year	\$6.18M	\$12.5M	\$19M	\$18.4M	\$19.3M	\$19M	\$9.05M	\$16.3M	\$11.2M	\$11.8M	\$1.88M	\$6.14M	\$11.4M
Prior Year	\$4.49M	\$9.87M	\$4.02M	\$13.7M	\$17.3M	\$18.5M	\$19.3M	\$11.4M	\$15.6M	\$5.93M	\$5.93M	\$4.33M	\$6.18M
Percent Change from Prior Year	38%	27%	373%	35%	12%	3%	-53%	43%	-29%	100%	-68%	42%	85%

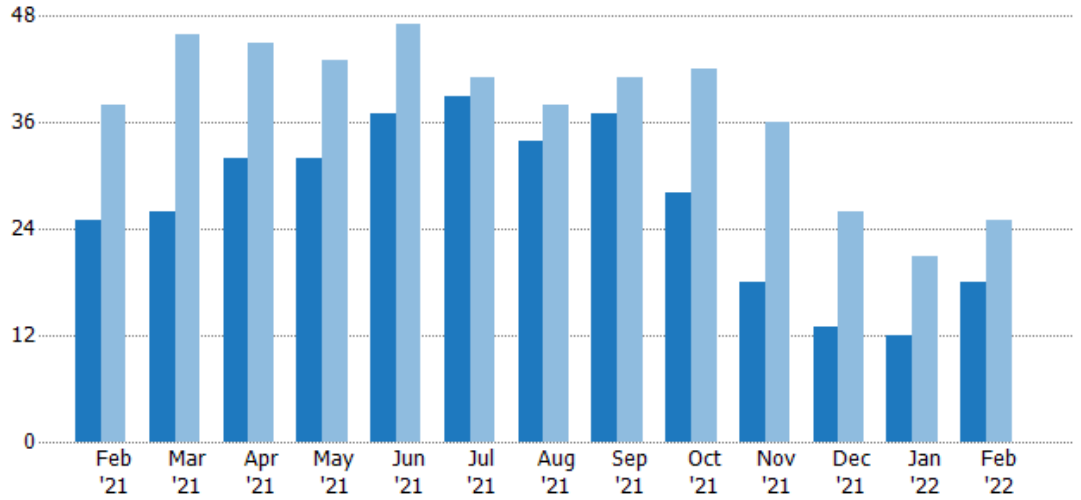
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Feb '22	18	-28%
Feb '21	25	-34.2%
Feb '20	38	-7.9%



Current Year	25	26	32	32	37	39	34	37	28	18	13	12	18
Prior Year	38	46	45	43	47	41	38	41	42	36	26	21	25
Percent Change from Prior Year	-34%	-43%	-29%	-26%	-21%	-5%	-11%	-10%	-33%	-50%	-50%	-43%	-28%

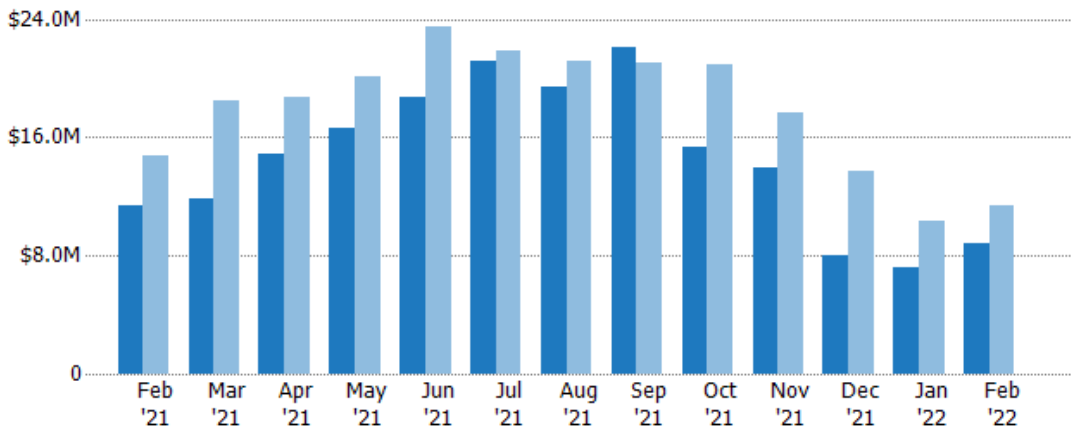
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '22	\$8.8M	-22.6%
Feb '21	\$11.4M	-23%
Feb '20	\$14.8M	7.3%



Current Year	\$11.4M	\$11.9M	\$14.9M	\$16.6M	\$18.7M	\$21.1M	\$19.4M	\$22.1M	\$15.3M	\$13.9M	\$7.99M	\$7.22M	\$8.8M
Prior Year	\$14.8M	\$18.5M	\$18.8M	\$20.1M	\$23.5M	\$21.8M	\$21.2M	\$21M	\$20.9M	\$17.7M	\$13.7M	\$10.3M	\$11.4M
Percent Change from Prior Year	-23%	-36%	-21%	-17%	-21%	-3%	-9%	5%	-26%	-21%	-42%	-30%	-23%

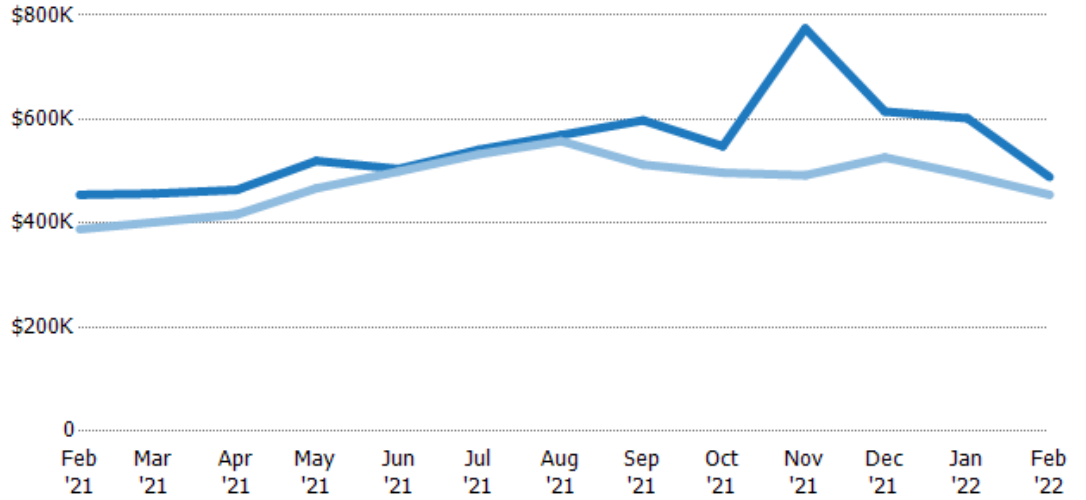
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Feb '22	\$489K	7.5%
Feb '21	\$455K	17.1%
Feb '20	\$389K	16.5%



Current Year	\$455K	\$457K	\$464K	\$520K	\$505K	\$541K	\$569K	\$598K	\$548K	\$775K	\$615K	\$602K	\$489K
Prior Year	\$389K	\$402K	\$417K	\$467K	\$500K	\$533K	\$558K	\$513K	\$497K	\$492K	\$527K	\$493K	\$455K
Percent Change from Prior Year	17%	14%	11%	11%	1%	2%	2%	17%	10%	57%	17%	22%	8%

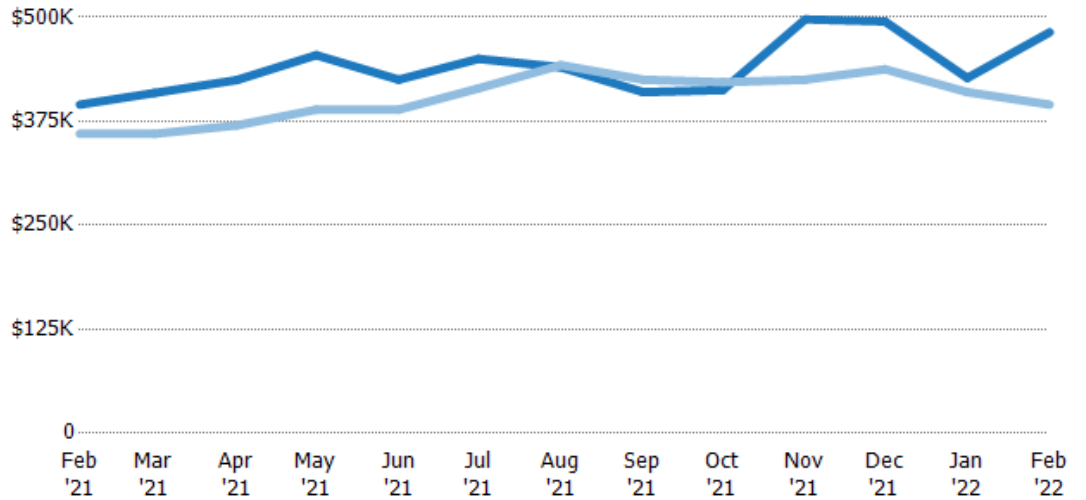
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Feb '22	\$482K	22%
Feb '21	\$395K	9.8%
Feb '20	\$360K	13.9%



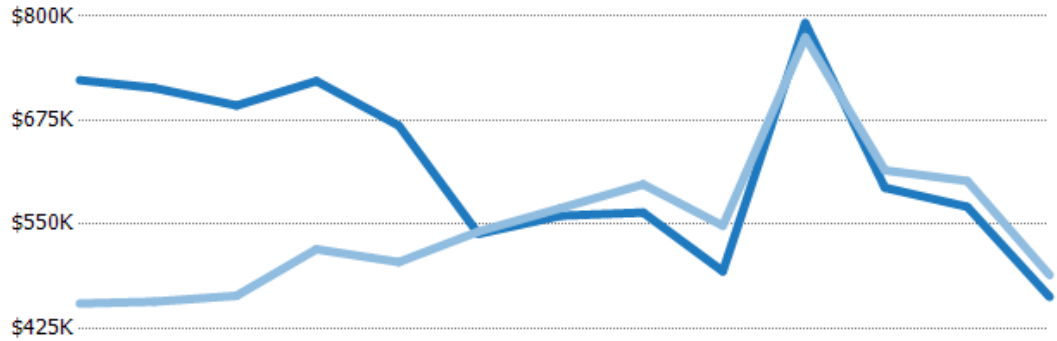
Current Year	\$395K	\$409K	\$425K	\$455K	\$425K	\$450K	\$440K	\$410K	\$413K	\$498K	\$495K	\$427K	\$482K
Prior Year	\$360K	\$360K	\$370K	\$389K	\$389K	\$415K	\$443K	\$425K	\$422K	\$425K	\$438K	\$410K	\$395K
Percent Change from Prior Year	10%	14%	15%	17%	9%	9%	-1%	-4%	-2%	17%	13%	4%	22%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



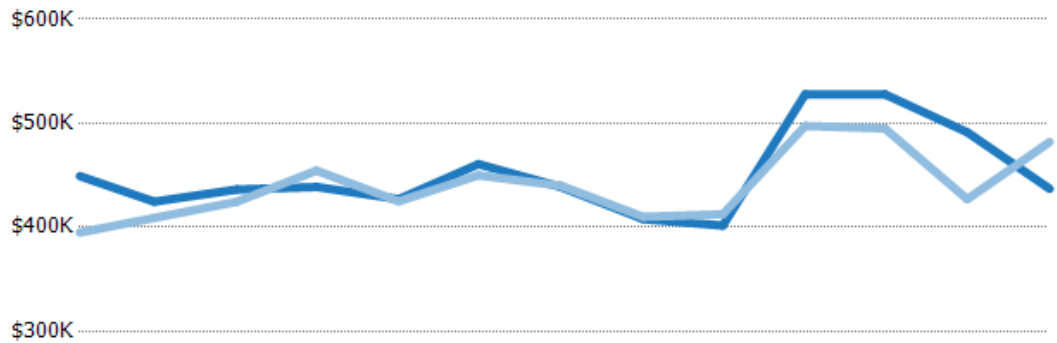
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$723K	\$714K	\$693K	\$722K	\$669K	\$539K	\$560K	\$564K	\$493K	\$792K	\$594K	\$571K	\$463K
Avg Listing Price	\$455K	\$457K	\$464K	\$520K	\$505K	\$541K	\$569K	\$598K	\$548K	\$775K	\$615K	\$602K	\$489K
Avg Listing Price as a % of Avg Est Value	63%	64%	67%	72%	75%	101%	102%	106%	111%	98%	104%	105%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$449K	\$425K	\$436K	\$439K	\$427K	\$461K	\$439K	\$408K	\$402K	\$528K	\$528K	\$491K	\$437K
Median Listing Price	\$395K	\$409K	\$425K	\$455K	\$425K	\$450K	\$440K	\$410K	\$413K	\$498K	\$495K	\$427K	\$482K
Med Listing Price as a % of Med Est Value	88%	96%	97%	104%	100%	98%	100%	101%	103%	94%	94%	87%	110%

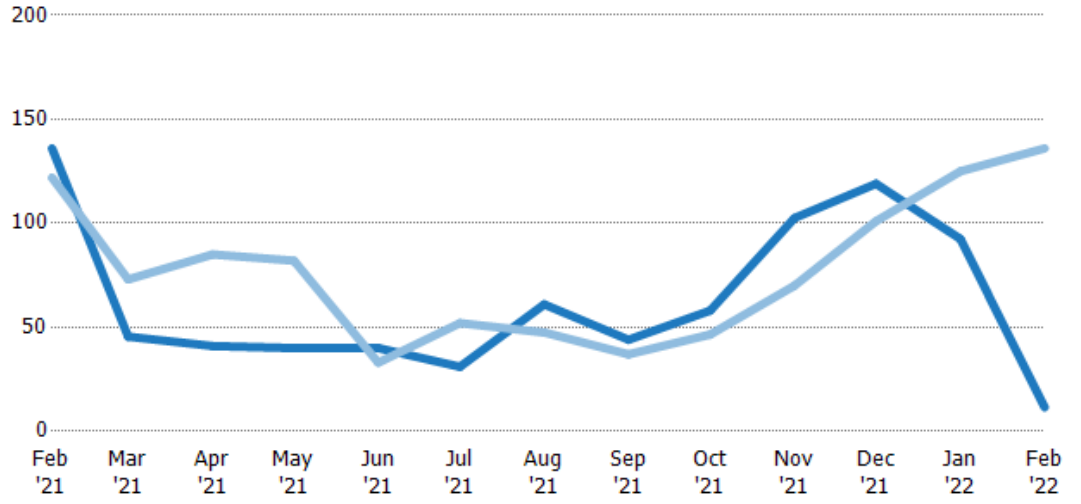
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Feb '22	11.5	-91.5%
Feb '21	136	11.5%
Feb '20	122	-7.4%



Current Year	136	45.5	41	40	40	31	61	44	58	103	119	92.5	11.5
Prior Year	122	73	85	82	33	52	47.5	37	46.5	70	101	125	136
Percent Change from Prior Year	11%	-38%	-52%	-51%	21%	-40%	28%	19%	25%	46%	18%	-26%	-92%

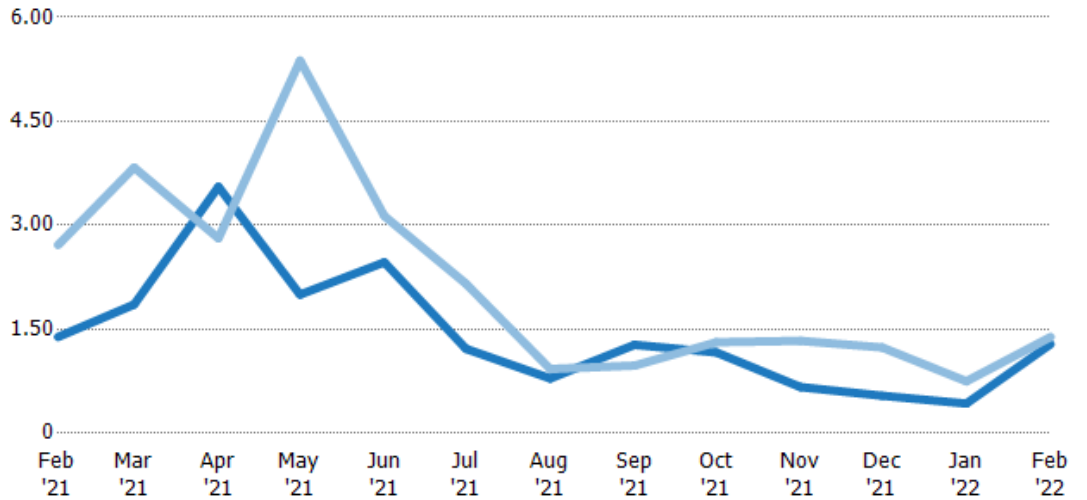
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Feb '22	1.29	-7.4%
Feb '21	1.39	-48.8%
Feb '20	2.71	-0.8%



Current Year	1.39	1.86	3.56	2	2.47	1.22	0	1.28	1.17	0	0	0	1.29
Prior Year	2.71	3.83	2.81	5.38	3.13	2.16	0	0	1.31	1.33	1.24	0	1.39
Percent Change from Prior Year	-49%	-52%	26%	-63%	-21%	-44%	-15%	31%	-11%	-50%	-56%	-43%	-7%

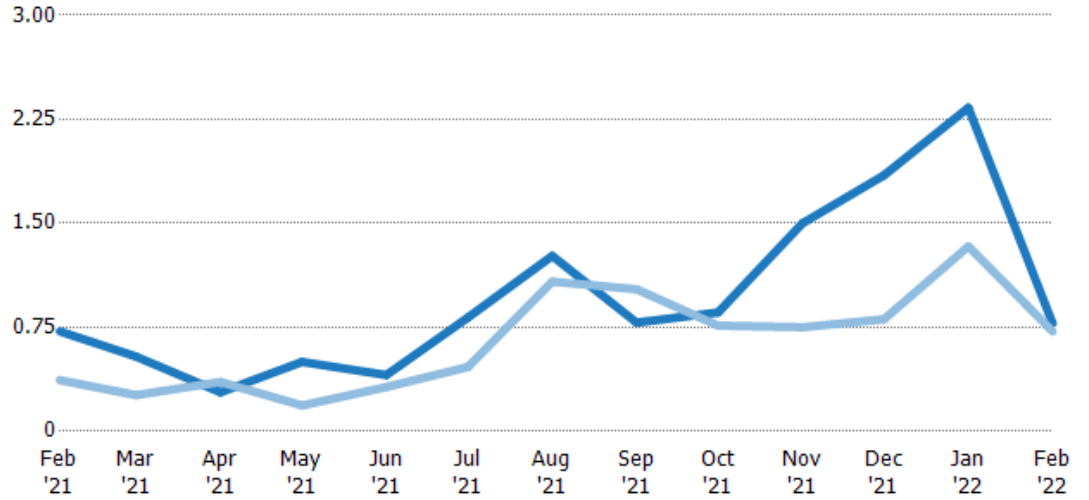
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Feb '22	78%	-5.8%
Feb '21	72%	-35.2%
Feb '20	37%	0.8%



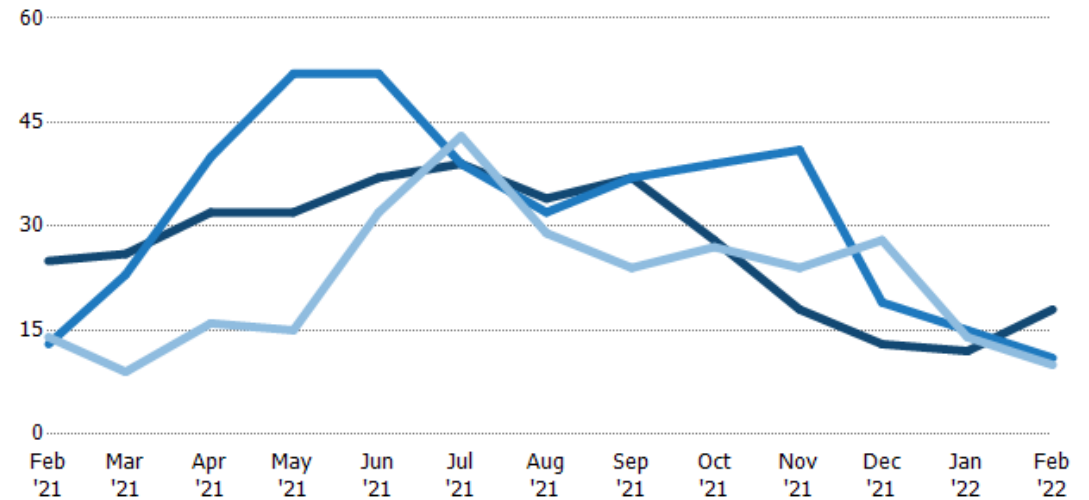
Current Year	72%	54%	28%	50%	41%	82%	126%	78%	86%	150%	185%	233%	78%
Prior Year	37%	26%	36%	19%	32%	46%	108%	102%	76%	75%	81%	133%	72%
Change from Prior Year	-35%	-28%	7%	-31%	-9%	-36%	-19%	24%	-10%	-75%	-104%	-100%	-6%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	25	26	32	32	37	39	34	37	28	18	13	12	18
Pending	13	23	40	52	52	39	32	37	39	41	19	15	11
Sold	14	9	16	15	32	43	29	24	27	24	28	14	10

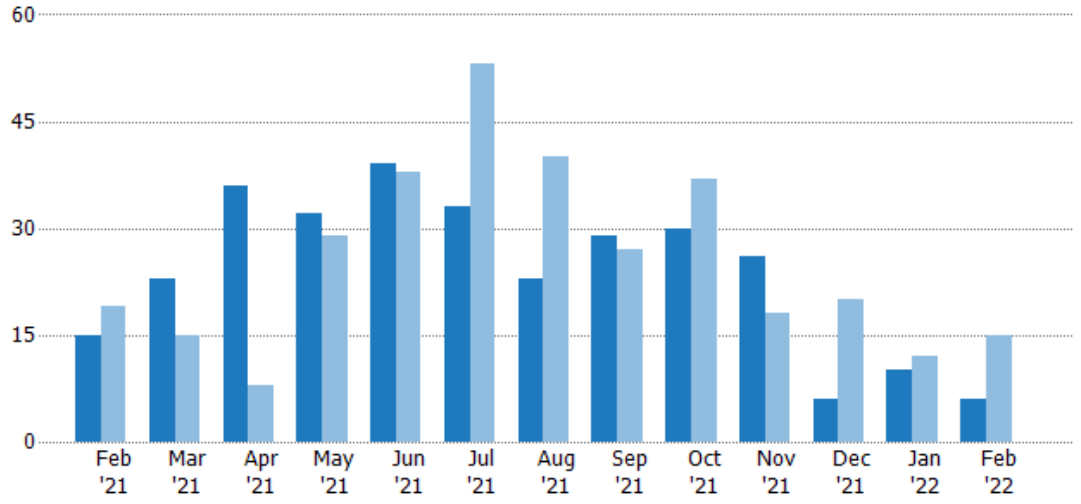
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Feb '22	6	-60%
Feb '21	15	-21.1%
Feb '20	19	0%



Current Year	15	23	36	32	39	33	23	29	30	26	6	10	6
Prior Year	19	15	8	29	38	53	40	27	37	18	20	12	15
Percent Change from Prior Year	-21%	53%	350%	10%	3%	-38%	-43%	7%	-19%	44%	-70%	-17%	-60%

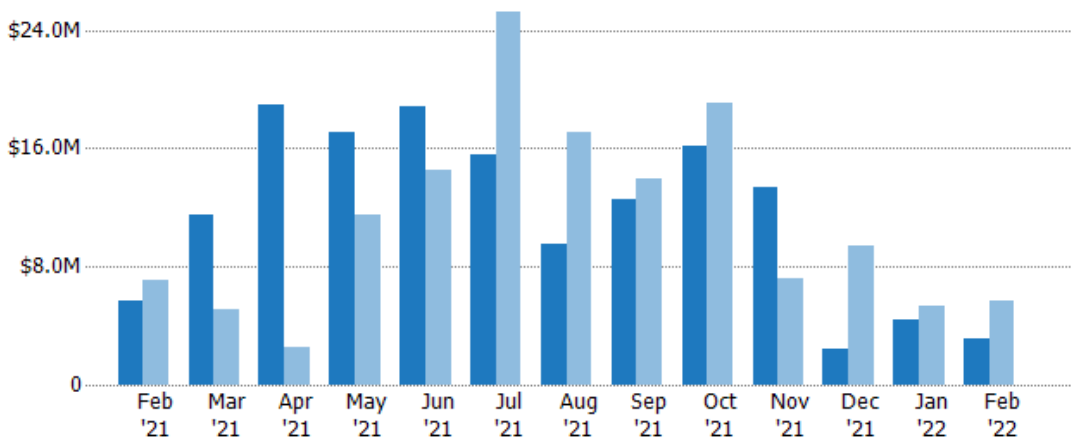
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '22	\$3.1M	-44.9%
Feb '21	\$5.63M	-19.8%
Feb '20	\$7.02M	-1.8%



Current Year	\$5.63M	\$11.5M	\$19M	\$17.1M	\$18.9M	\$15.5M	\$9.5M	\$12.6M	\$16.1M	\$13.4M	\$2.39M	\$4.41M	\$3.1M
Prior Year	\$7.02M	\$5.08M	\$2.5M	\$11.5M	\$14.5M	\$25.2M	\$17.1M	\$14M	\$19.1M	\$7.14M	\$9.4M	\$5.38M	\$5.63M
Percent Change from Prior Year	-20%	126%	659%	48%	30%	-38%	-44%	-10%	-16%	87%	-75%	-18%	-45%

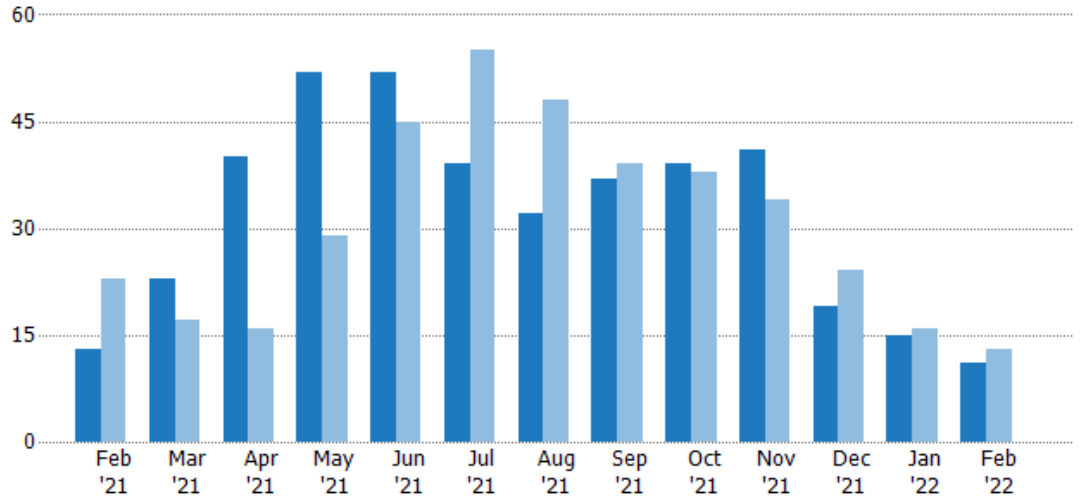
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Feb '22	11	-15.4%
Feb '21	13	-43.5%
Feb '20	23	4.3%



Current Year	13	23	40	52	52	39	32	37	39	41	19	15	11
Prior Year	23	17	16	29	45	55	48	39	38	34	24	16	13
Percent Change from Prior Year	-43%	35%	150%	79%	16%	-29%	-33%	-5%	3%	21%	-21%	-6%	-15%

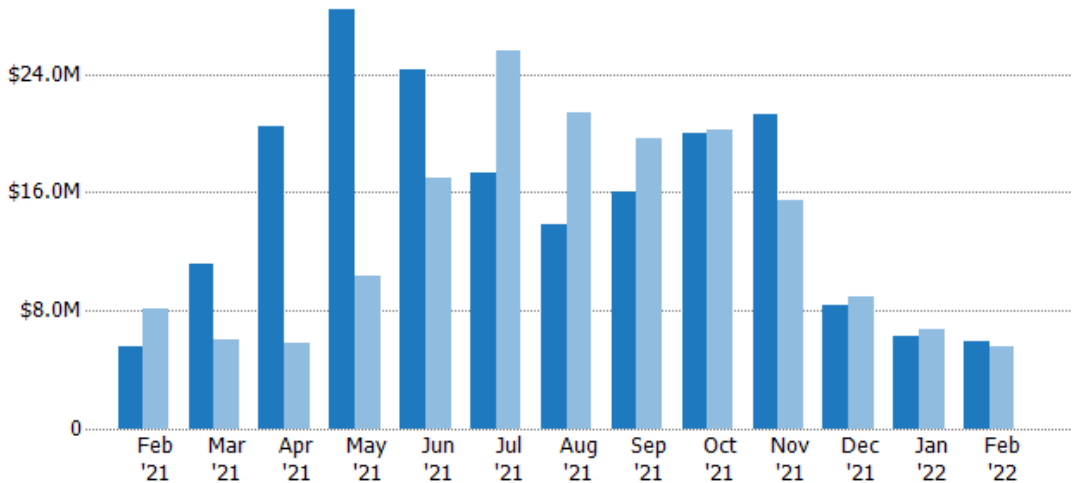
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '22	\$5.89M	6.8%
Feb '21	\$5.52M	-31.8%
Feb '20	\$8.09M	15%



Current Year	\$5.52M	\$11.2M	\$20.5M	\$28.4M	\$24.2M	\$17.3M	\$13.8M	\$16.1M	\$20M	\$21.3M	\$8.3M	\$6.29M	\$5.89M
Prior Year	\$8.09M	\$6.01M	\$5.76M	\$10.4M	\$16.9M	\$25.6M	\$21.4M	\$19.6M	\$20.2M	\$15.4M	\$8.97M	\$6.71M	\$5.52M
Percent Change from Prior Year	-32%	86%	256%	173%	43%	-33%	-36%	-18%	-1%	38%	-7%	-6%	7%

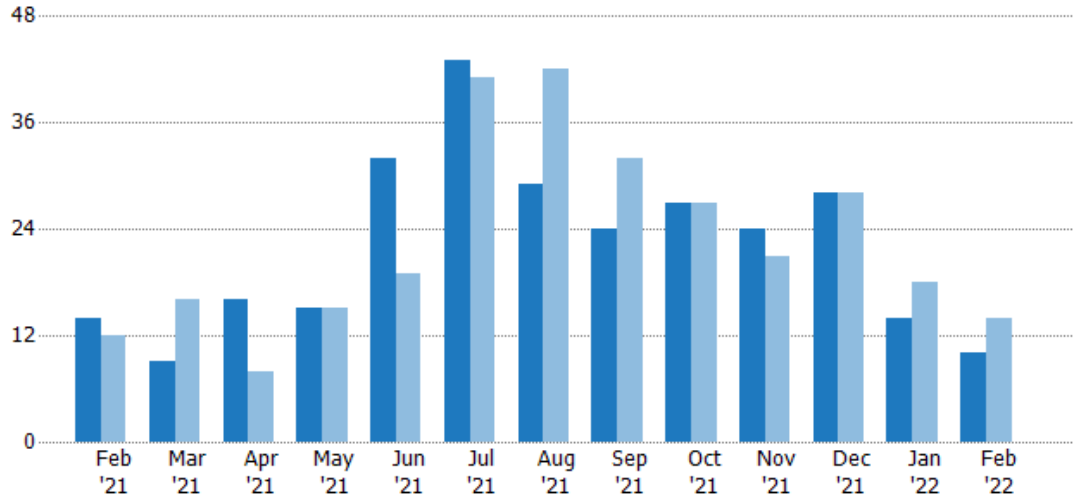
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Feb '22	10	-28.6%
Feb '21	14	16.7%
Feb '20	12	-50%



Current Year	14	9	16	15	32	43	29	24	27	24	28	14	10
Prior Year	12	16	8	15	19	41	42	32	27	21	28	18	14
Percent Change from Prior Year	17%	-44%	100%	0%	68%	5%	-31%	-25%	0%	14%	0%	-22%	-29%

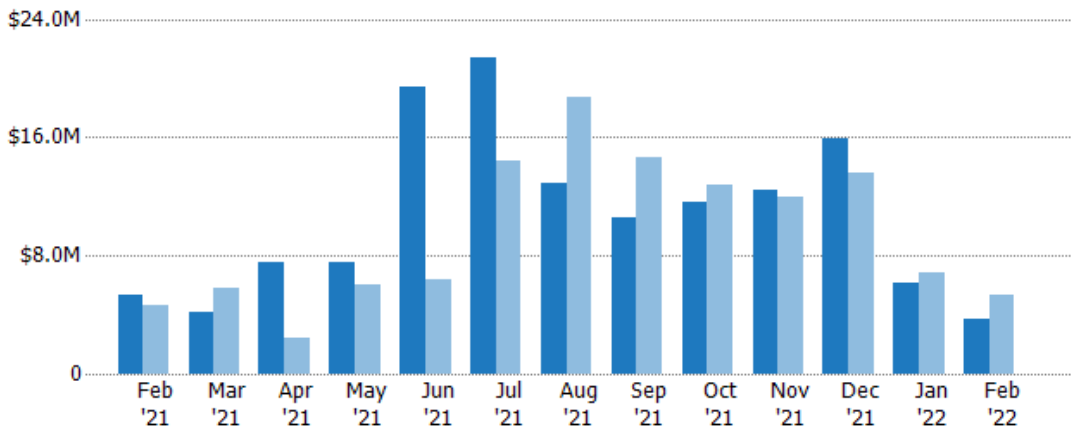
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '22	\$3.68M	-30.4%
Feb '21	\$5.29M	15.4%
Feb '20	\$4.58M	-53.1%



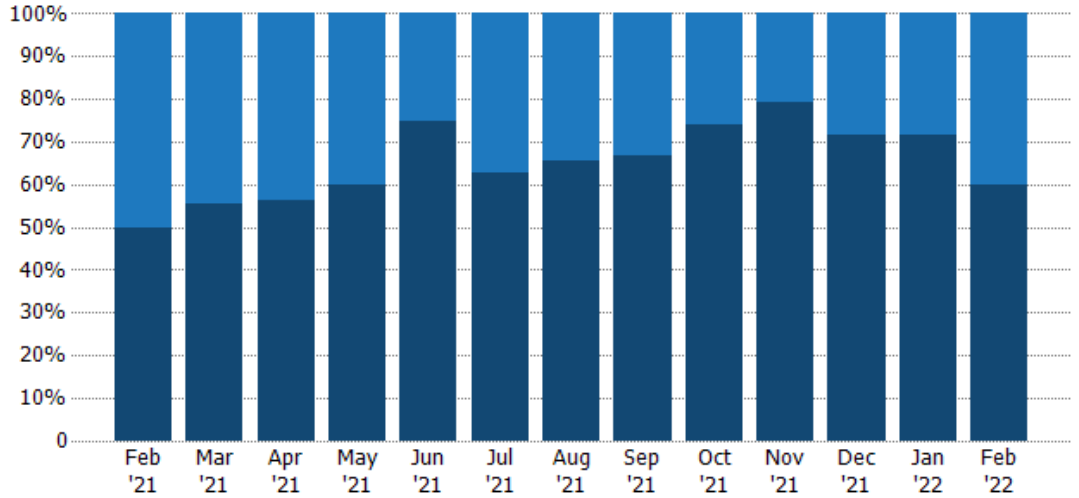
Current Year	\$5.29M	\$4.14M	\$7.58M	\$7.54M	\$19.4M	\$21.4M	\$12.9M	\$10.6M	\$11.6M	\$12.4M	\$15.9M	\$6.12M	\$3.68M
Prior Year	\$4.58M	\$5.85M	\$2.43M	\$5.99M	\$6.33M	\$14.4M	\$18.7M	\$14.6M	\$12.7M	\$11.9M	\$13.6M	\$6.85M	\$5.29M
Percent Change from Prior Year	15%	-29%	212%	26%	206%	48%	-31%	-27%	-9%	4%	17%	-11%	-30%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



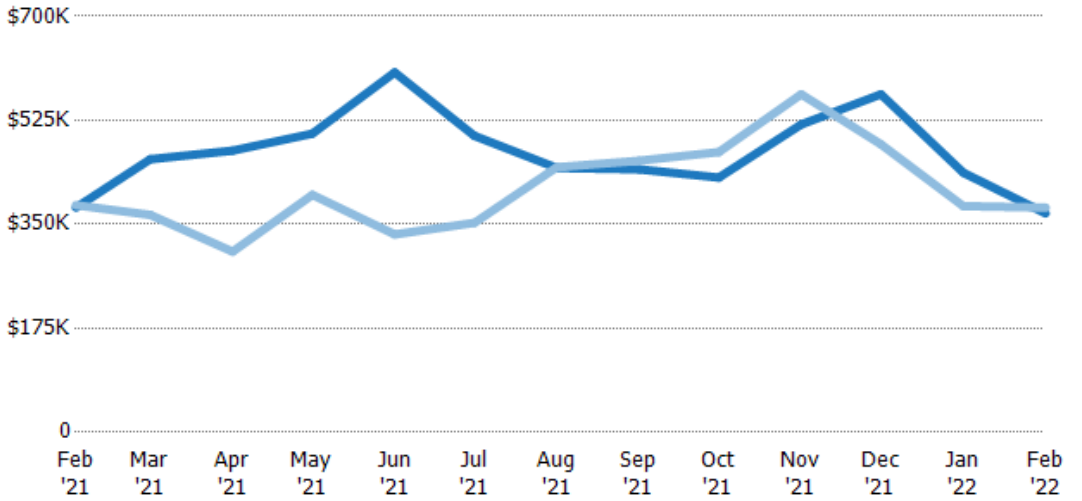
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	50%	44%	44%	40%	25%	37%	34%	33%	26%	21%	29%	29%	40%
Single Family Residence	50%	56%	56%	60%	75%	63%	66%	67%	74%	79%	71%	71%	60%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Price	% Chg.
Feb '22	\$368K	-2.6%
Feb '21	\$378K	-1.1%
Feb '20	\$382K	-6.3%

Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$378K	\$459K	\$474K	\$503K	\$606K	\$499K	\$445K	\$442K	\$429K	\$518K	\$569K	\$437K	\$368K
Prior Year	\$382K	\$366K	\$304K	\$399K	\$333K	\$352K	\$446K	\$457K	\$471K	\$569K	\$485K	\$381K	\$378K
Percent Change from Prior Year	-1%	26%	56%	26%	82%	42%	0%	-3%	-9%	-9%	17%	15%	-3%

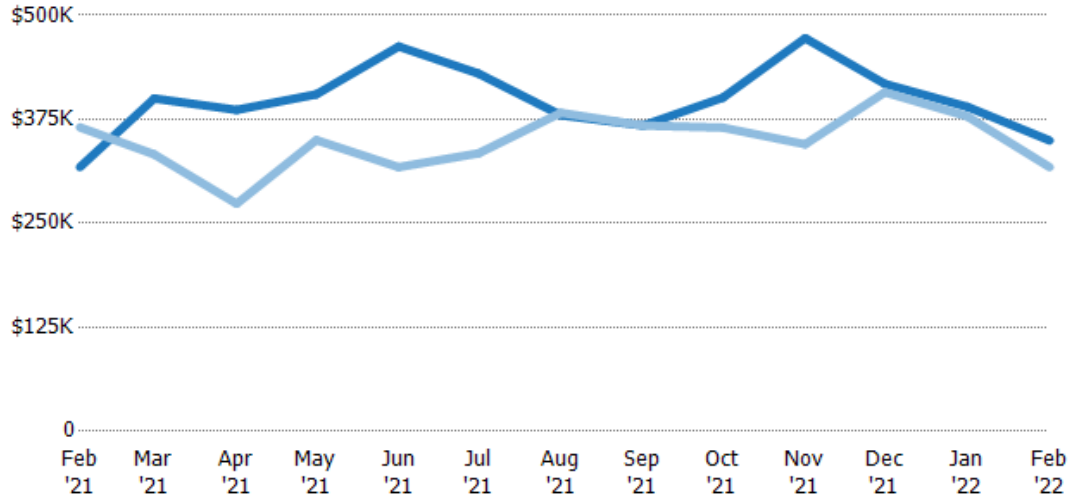
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Feb '22	\$350K	10.1%
Feb '21	\$318K	-13.1%
Feb '20	\$365K	1.6%



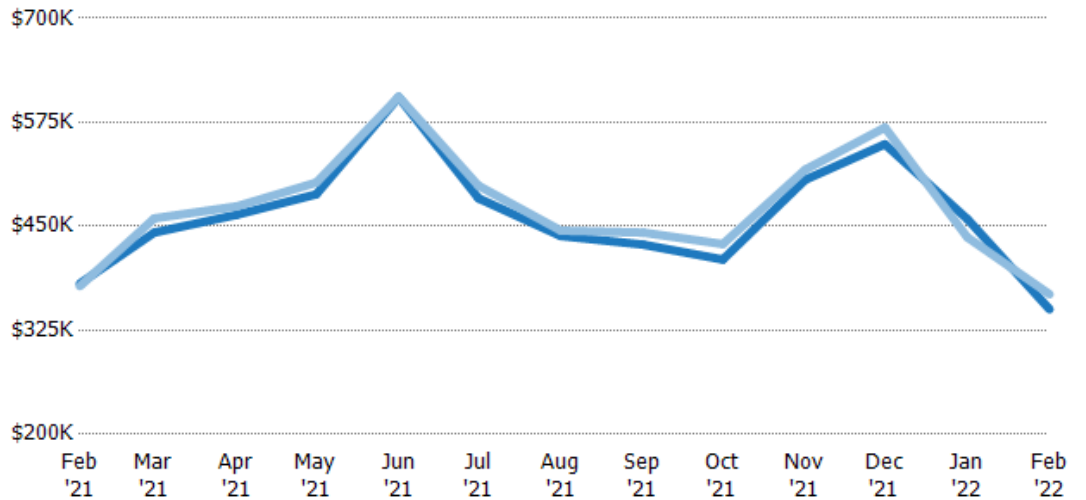
Current Year	\$318K	\$400K	\$386K	\$405K	\$463K	\$430K	\$380K	\$368K	\$401K	\$473K	\$418K	\$390K	\$350K
Prior Year	\$365K	\$333K	\$274K	\$350K	\$318K	\$334K	\$383K	\$368K	\$365K	\$345K	\$407K	\$379K	\$318K
Percent Change from Prior Year	-13%	20%	41%	16%	46%	29%	-1%	0%	10%	37%	2%	3%	10%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



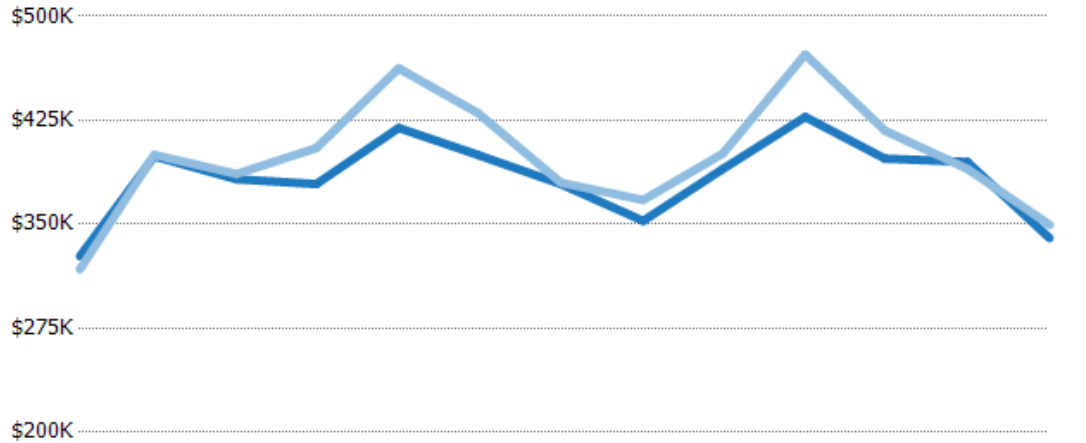
Avg List Price	\$381K	\$442K	\$464K	\$488K	\$605K	\$484K	\$438K	\$428K	\$410K	\$506K	\$549K	\$459K	\$350K
Avg Sales Price	\$378K	\$459K	\$474K	\$503K	\$606K	\$499K	\$445K	\$442K	\$429K	\$518K	\$569K	\$437K	\$368K
Avg Sales Price as a % of Avg List Price	99%	104%	102%	103%	100%	103%	101%	103%	105%	102%	104%	95%	105%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



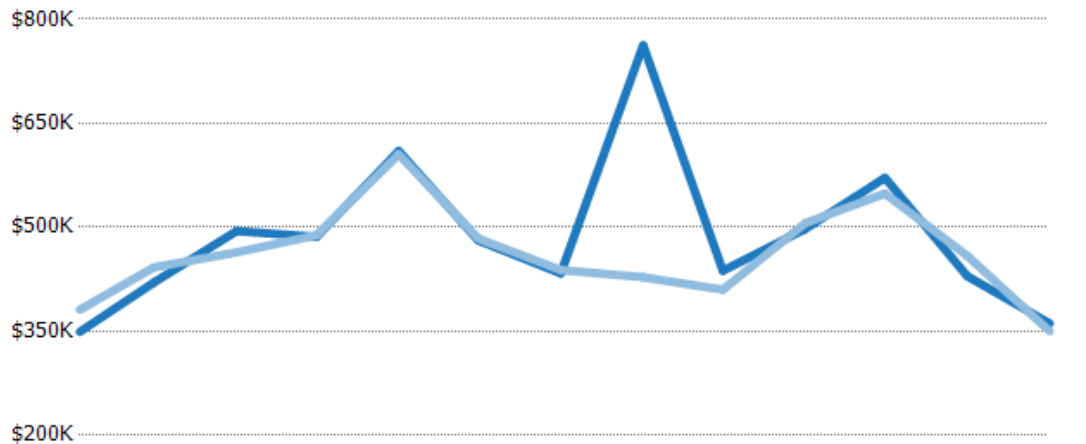
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$327K	\$399K	\$382K	\$379K	\$419K	\$400K	\$379K	\$352K	\$390K	\$427K	\$397K	\$395K	\$340K
Median Sales Price	\$318K	\$400K	\$386K	\$405K	\$463K	\$430K	\$380K	\$368K	\$401K	\$473K	\$418K	\$390K	\$350K
Med Sales Price as a % of Med List Price	97%	100%	101%	107%	110%	108%	100%	104%	103%	111%	105%	99%	103%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



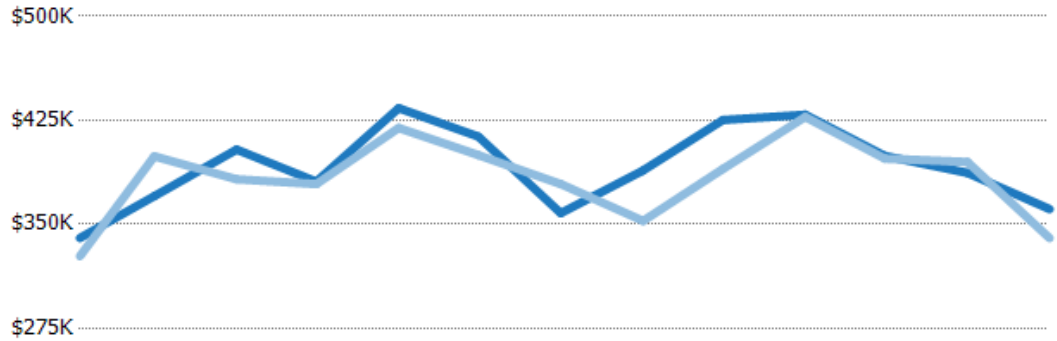
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$349K	\$421K	\$495K	\$486K	\$610K	\$481K	\$434K	\$762K	\$437K	\$498K	\$571K	\$430K	\$361K
Avg Sales Price	\$381K	\$442K	\$464K	\$488K	\$605K	\$484K	\$438K	\$428K	\$410K	\$506K	\$549K	\$459K	\$350K
Avg Sales Price as a % of Avg Est Value	109%	105%	94%	100%	99%	101%	101%	56%	94%	102%	96%	107%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
 Burlington, VT 05402, Burlington,
 VT 05406, Burlington, VT 05408
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$340K	\$370K	\$404K	\$381K	\$434K	\$413K	\$358K	\$389K	\$425K	\$429K	\$399K	\$387K	\$361K
Median Sales Price	\$327K	\$399K	\$382K	\$379K	\$419K	\$400K	\$379K	\$352K	\$390K	\$427K	\$397K	\$395K	\$340K
Med Sales Price as a % of Med Est Value	96%	108%	95%	100%	97%	97%	106%	91%	92%	100%	100%	102%	94%