

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	9	+44.4%	312	305	+2.3%
New Listing Volume	\$6,138,500	\$4,325,000	+41.9%	\$155,728,550	\$135,102,575	+15.3%
Active Listing Count	10	21	-52.4%	N/A	N/A	
Active Listing Volume	\$6,120,500	\$10,349,900	-40.9%	N/A	N/A	
Average Listing Price	\$612,050	\$492,852	+24.2%	\$538,728	\$474,346	+13.6%
Median Listing Price	\$427,000	\$410,000	+4.1%	\$429,027	\$397,130	+8%
Median Days in RPR	105	125	-16%	68.38	67.85	+0.8%
Months of Inventory	0.4	0.8	-52.4%	0.6	1.5	-63%
Absorption Rate	280%	133.33%	+146.7%	180%	66.67%	+113.3%
Sales Activity Charts Metrics						
New Pending Sales Count	12	12	±	318	328	-3%
New Pending Sales Volume	\$5,511,500	\$5,375,899	+2.5%	\$153,419,149	\$141,633,615	+8.3%
Pending Sales Count	17	16	+6.3%	N/A	N/A	
Pending Sales Volume	\$7,393,400	\$6,714,699	+10.1%	N/A	N/A	
Closed Sales Count	15	18	-16.7%	295	293	+0.7%
Closed Sales Volume	\$6,755,000	\$6,850,250	-1.4%	\$142,768,212	\$122,668,858	+16.4%
Average Sales Price	\$450,333	\$380,569	+18.3%	\$483,960	\$418,665	+15.6%
Median Sales Price	\$390,000	\$378,500	+3%	\$407,624	\$355,588	+14.6%

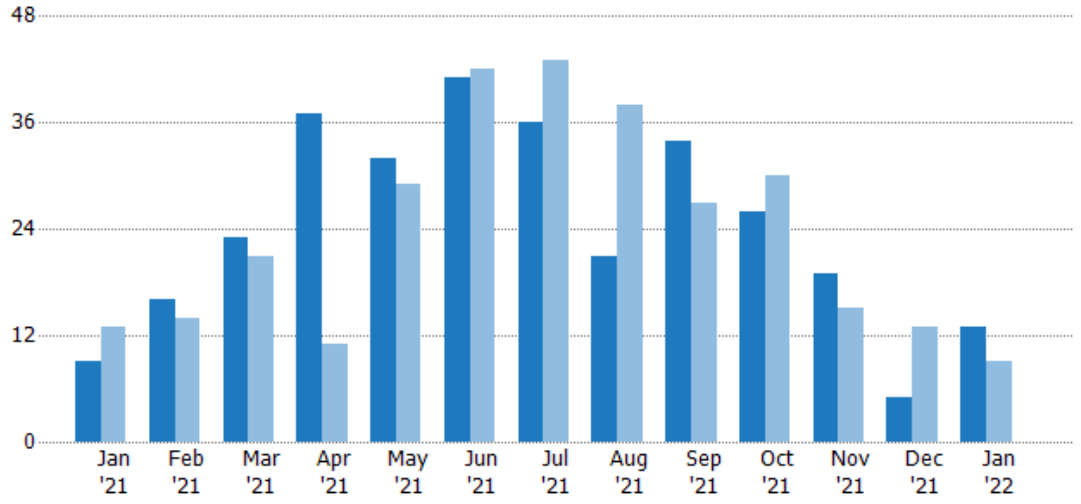
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	13	44.4%
Jan '21	9	-30.8%
Jan '20	13	15.4%



Current Year	9	16	23	37	32	41	36	21	34	26	19	5	13
Prior Year	13	14	21	11	29	42	43	38	27	30	15	13	9
Percent Change from Prior Year	-31%	14%	10%	236%	10%	-2%	-16%	-45%	26%	-13%	27%	-62%	44%

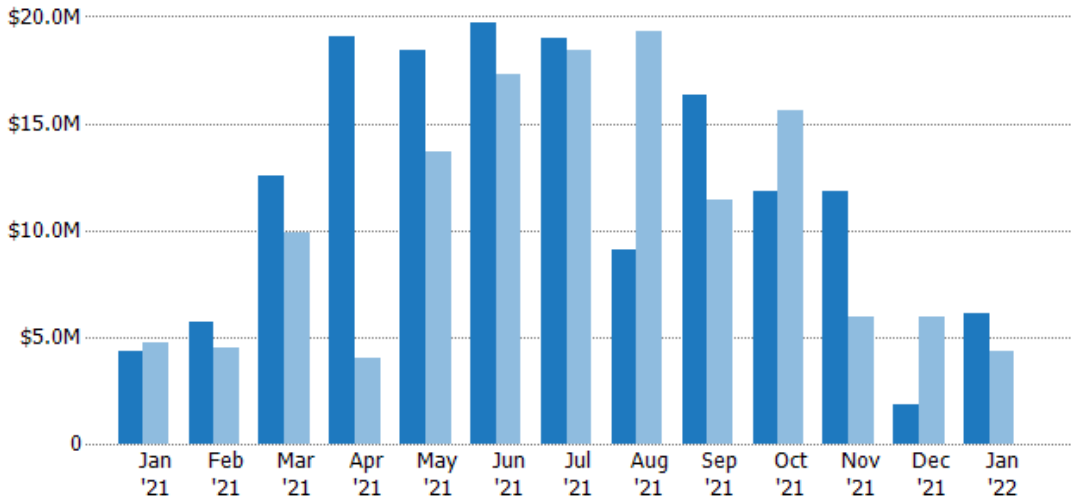
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$6.14M	41.9%
Jan '21	\$4.33M	-9.4%
Jan '20	\$4.78M	9.8%



Current Year	\$4.33M	\$5.68M	\$12.5M	\$19M	\$18.4M	\$19.7M	\$19M	\$9.05M	\$16.3M	\$11.8M	\$11.8M	\$1.88M	\$6.14M
Prior Year	\$4.78M	\$4.49M	\$9.87M	\$4.02M	\$13.7M	\$17.3M	\$18.5M	\$19.3M	\$11.4M	\$15.6M	\$5.93M	\$5.93M	\$4.33M
Percent Change from Prior Year	-9%	26%	27%	373%	35%	14%	3%	-53%	43%	-25%	100%	-68%	42%

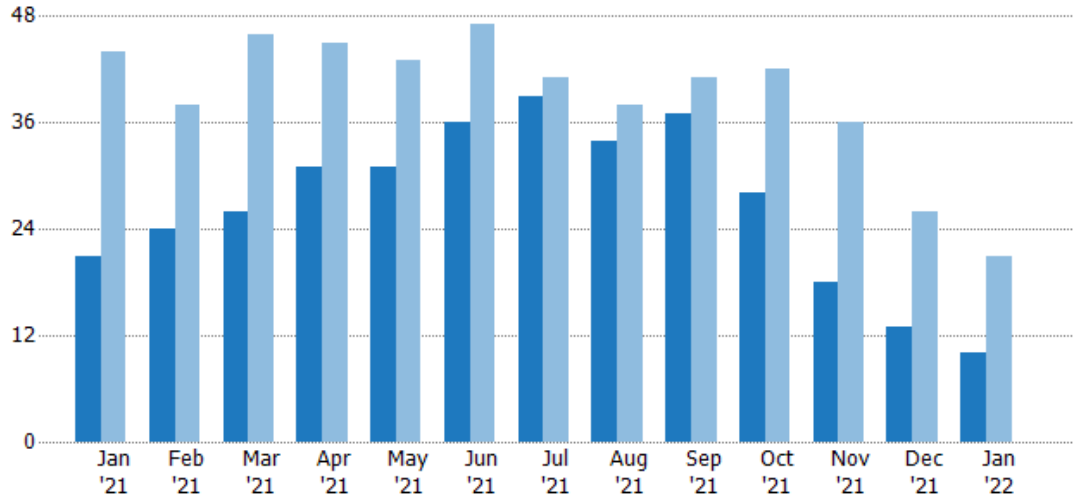
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	10	-52.4%
Jan '21	21	-52.3%
Jan '20	44	-15.9%



Current Year	21	24	26	31	31	36	39	34	37	28	18	13	10
Prior Year	44	38	46	45	43	47	41	38	41	42	36	26	21
Percent Change from Prior Year	-52%	-37%	-43%	-31%	-28%	-23%	-5%	-11%	-10%	-33%	-50%	-50%	-52%

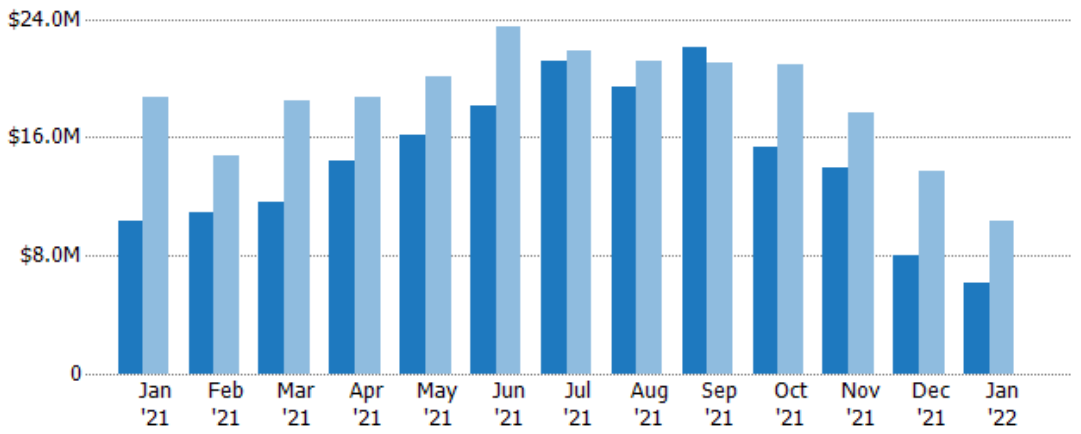
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$6.12M	-40.9%
Jan '21	\$10.3M	-44.6%
Jan '20	\$18.7M	-14.2%



Current Year	\$10.3M	\$10.9M	\$11.6M	\$14.4M	\$16.1M	\$18.2M	\$21.1M	\$19.4M	\$22.1M	\$15.3M	\$13.9M	\$7.99M	\$6.12M
Prior Year	\$18.7M	\$14.8M	\$18.5M	\$18.8M	\$20.1M	\$23.5M	\$21.8M	\$21.2M	\$21M	\$20.9M	\$17.7M	\$13.7M	\$10.3M
Percent Change from Prior Year	-45%	-26%	-37%	-23%	-20%	-23%	-3%	-9%	5%	-26%	-21%	-42%	-41%

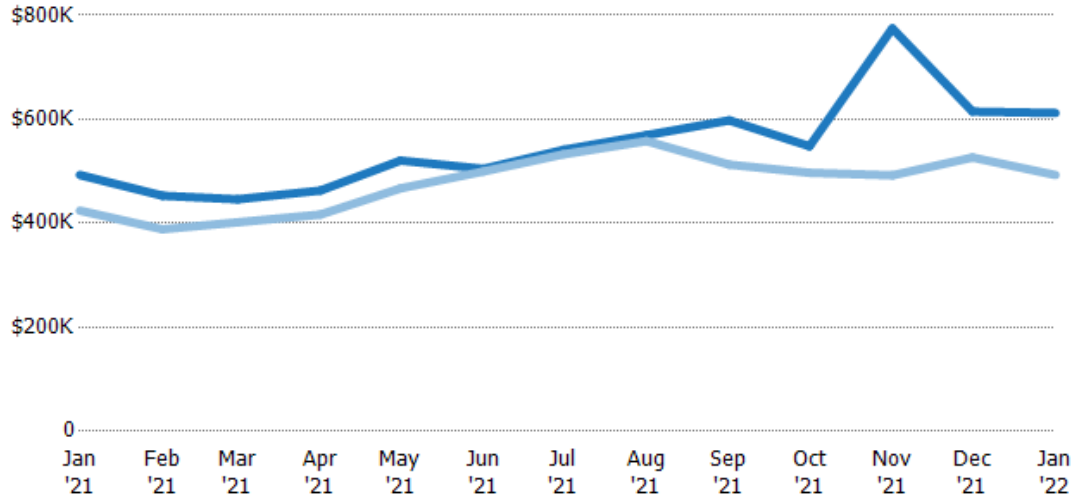
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$612K	24.2%
Jan '21	\$493K	16.1%
Jan '20	\$424K	2%



Current Year	\$493K	\$453K	\$446K	\$463K	\$521K	\$505K	\$541K	\$569K	\$598K	\$548K	\$775K	\$615K	\$612K
Prior Year	\$424K	\$389K	\$402K	\$417K	\$467K	\$500K	\$533K	\$558K	\$513K	\$497K	\$492K	\$527K	\$493K
Percent Change from Prior Year	16%	17%	11%	11%	11%	1%	2%	2%	17%	10%	57%	17%	24%

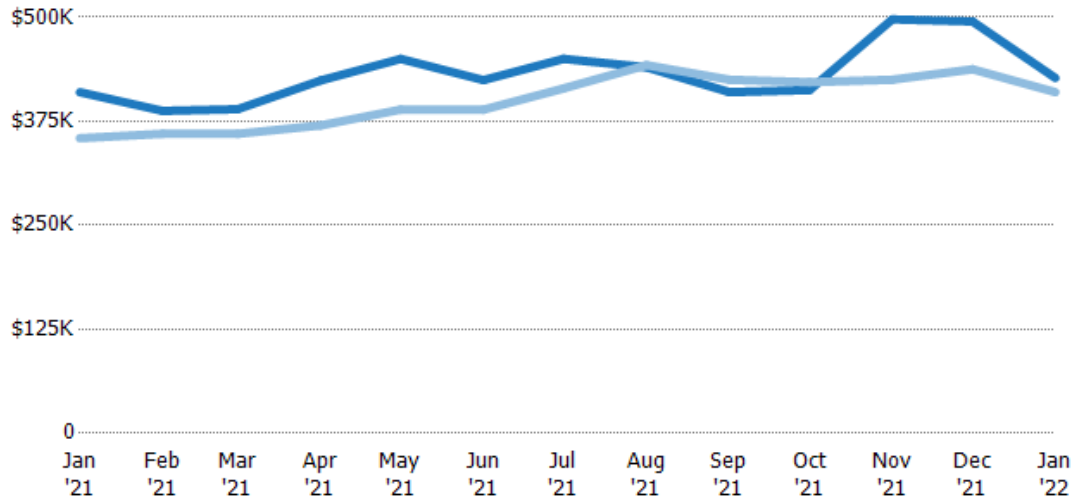
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$427K	4.1%
Jan '21	\$410K	15.6%
Jan '20	\$355K	-1.5%



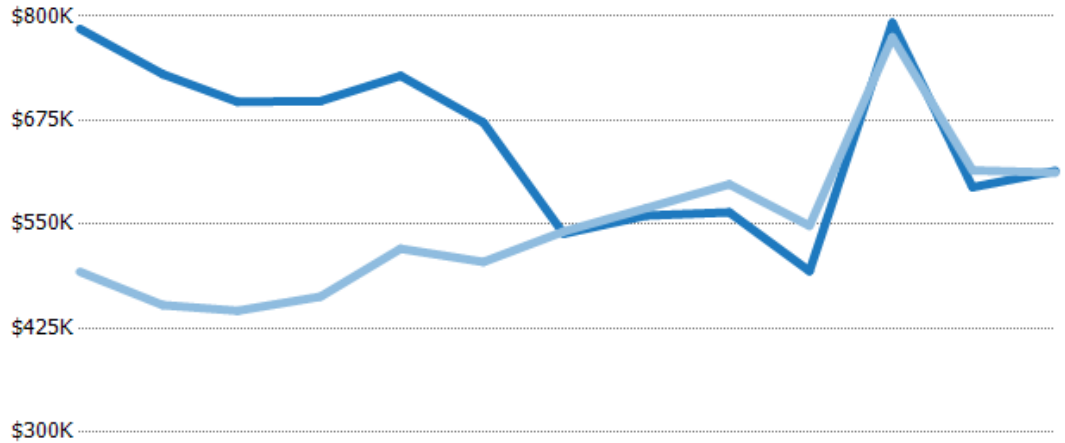
Current Year	\$410K	\$388K	\$390K	\$424K	\$450K	\$425K	\$450K	\$440K	\$410K	\$413K	\$498K	\$495K	\$427K
Prior Year	\$355K	\$360K	\$360K	\$370K	\$389K	\$389K	\$415K	\$443K	\$425K	\$422K	\$425K	\$438K	\$410K
Percent Change from Prior Year	16%	8%	8%	15%	16%	9%	9%	-1%	-4%	-2%	17%	13%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



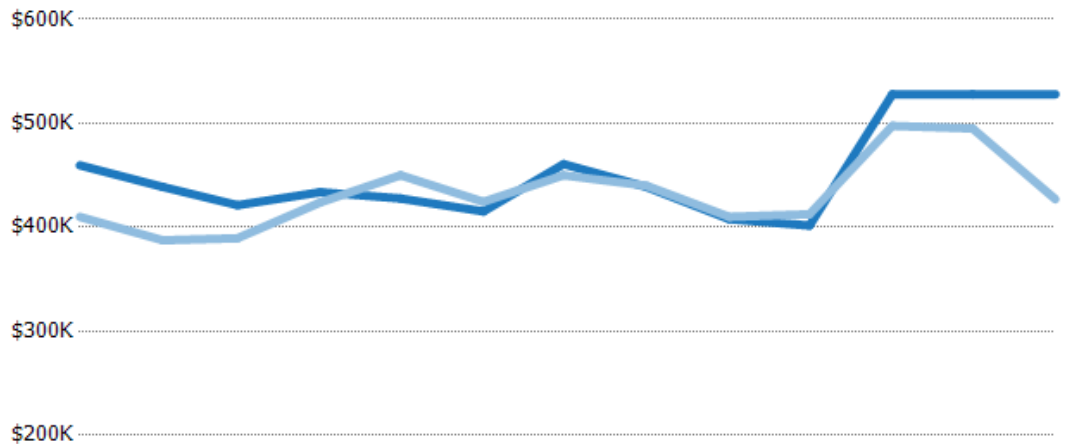
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$785K	\$730K	\$697K	\$698K	\$728K	\$672K	\$539K	\$561K	\$564K	\$494K	\$792K	\$595K	\$614K
Avg Listing Price	\$493K	\$453K	\$446K	\$463K	\$521K	\$505K	\$541K	\$569K	\$598K	\$548K	\$775K	\$615K	\$612K
Avg Listing Price as a % of Avg Est Value	63%	62%	64%	66%	71%	75%	100%	102%	106%	111%	98%	103%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$460K	\$439K	\$421K	\$434K	\$428K	\$415K	\$461K	\$439K	\$408K	\$402K	\$528K	\$528K	\$528K
Median Listing Price	\$410K	\$388K	\$390K	\$424K	\$450K	\$425K	\$450K	\$440K	\$410K	\$413K	\$498K	\$495K	\$427K
Med Listing Price as a % of Med Est Value	89%	88%	92%	98%	105%	102%	98%	100%	101%	103%	94%	94%	81%

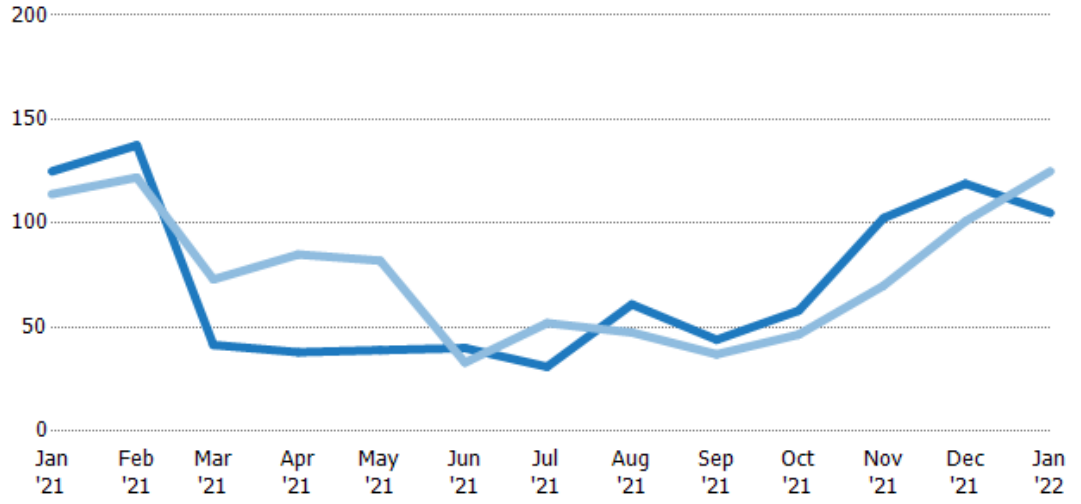
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jan '22	105	-16%
Jan '21	125	9.6%
Jan '20	114	-17.5%



Current Year	125	138	41.5	38	39	40	31	61	44	58	103	119	105
Prior Year	114	122	73	85	82	33	52	47.5	37	46.5	70	101	125
Percent Change from Prior Year	10%	13%	-43%	-55%	-52%	21%	-40%	28%	19%	25%	46%	18%	-16%

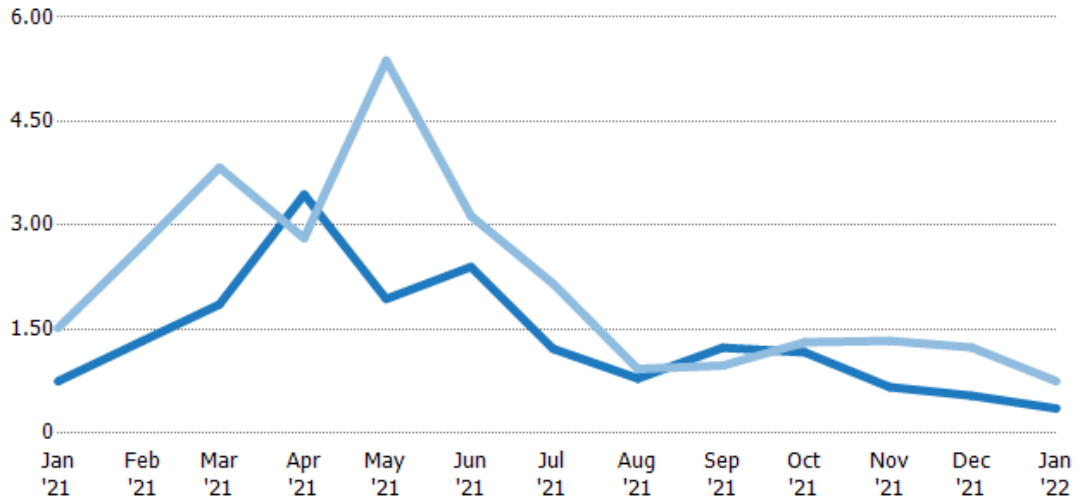
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jan '22	0	-52.4%
Jan '21	0	-50.6%
Jan '20	1.52	16.1%



Current Year	0	1.33	1.86	3.44	1.94	2.4	1.22	0	1.23	1.17	0	0	0
Prior Year	1.52	2.71	3.83	2.81	5.38	3.13	2.16	0	0	1.31	1.33	1.24	0
Percent Change from Prior Year	-51%	-51%	-52%	22%	-64%	-23%	-44%	-15%	26%	-11%	-50%	-56%	-52%

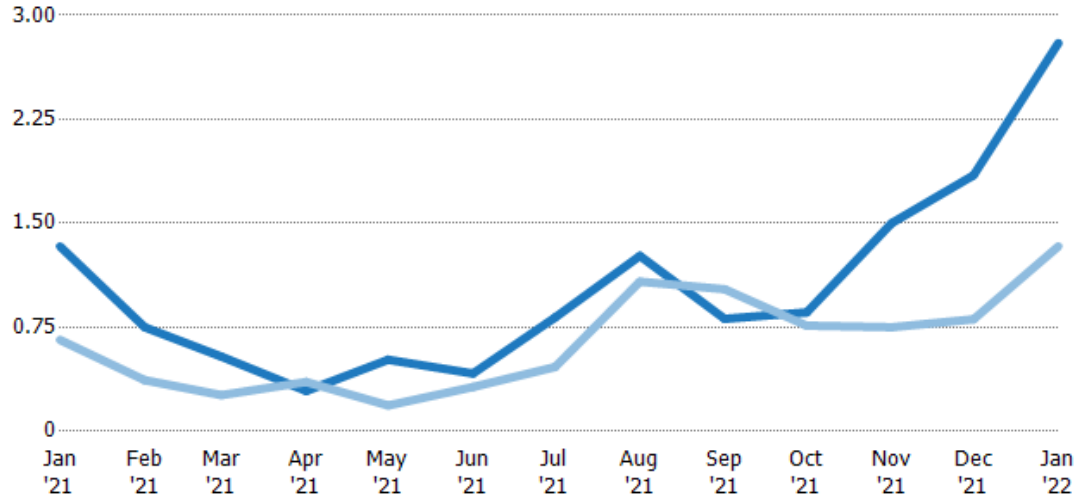
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jan '22	280%	-146.7%
Jan '21	133%	-67.4%
Jan '20	66%	-13.9%



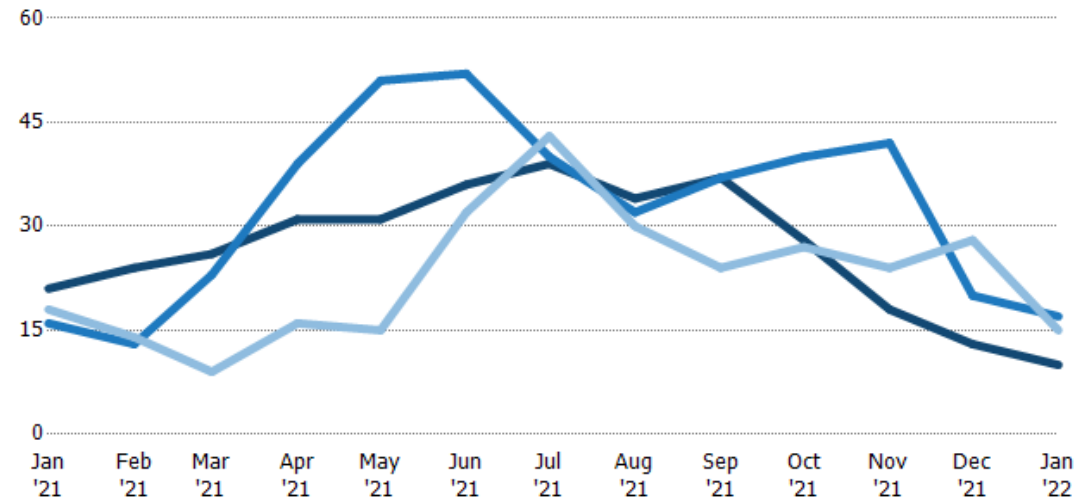
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	133%	75%	54%	29%	52%	42%	82%	126%	81%	86%	150%	185%	280%
Prior Year	66%	37%	26%	36%	19%	32%	46%	108%	102%	76%	75%	81%	133%
Change from Prior Year	-67%	-38%	-28%	7%	-33%	-10%	-36%	-19%	21%	-10%	-75%	-104%	-147%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



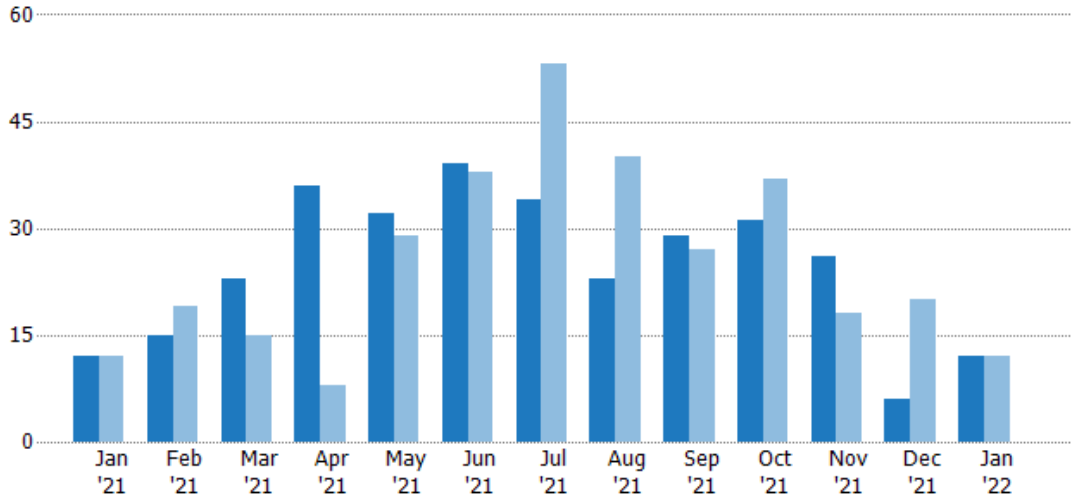
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	21	24	26	31	31	36	39	34	37	28	18	13	10
Pending	16	13	23	39	51	52	40	32	37	40	42	20	17
Sold	18	14	9	16	15	32	43	30	24	27	24	28	15

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



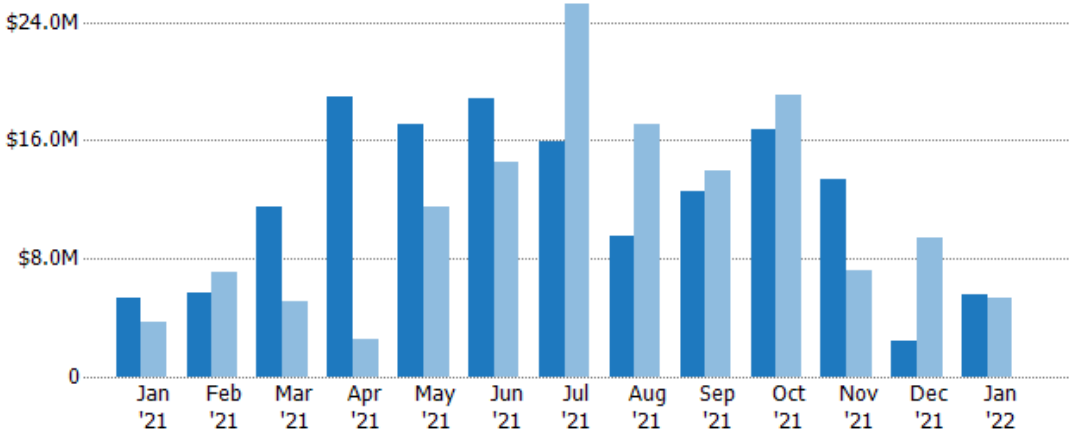
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jan '22	12	12	0%
Jan '21	12	12	0%
Jan '20	12	12	-16.7%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jan '22	\$5.51M	\$5.38M	2.5%
Jan '21	\$5.38M	\$5.38M	43.3%
Jan '20	\$3.75M	\$3.75M	16.7%

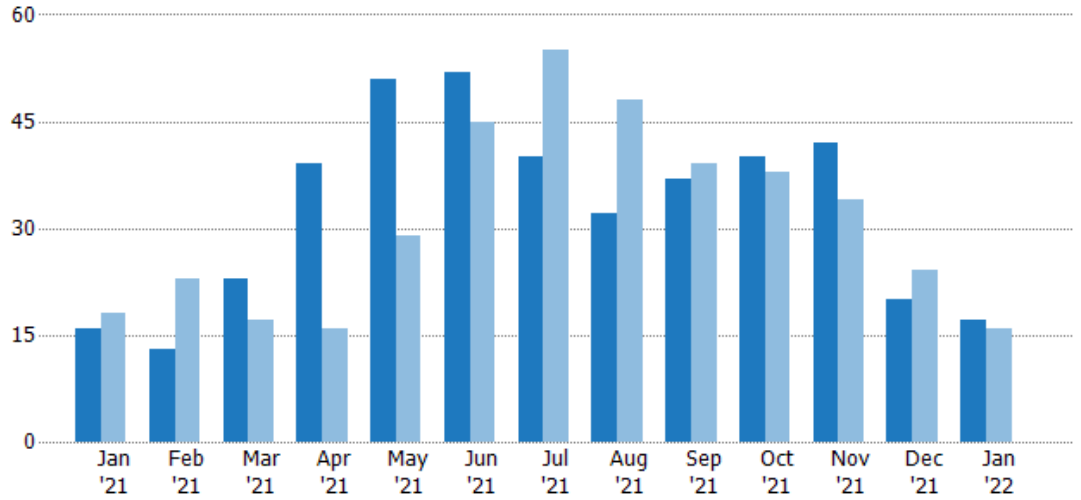
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	17	6.3%
Jan '21	16	-11.1%
Jan '20	18	-33.3%



Current Year	16	13	23	39	51	52	40	32	37	40	42	20	17
Prior Year	18	23	17	16	29	45	55	48	39	38	34	24	16
Percent Change from Prior Year	-11%	-43%	35%	144%	76%	16%	-27%	-33%	-5%	5%	24%	-17%	6%

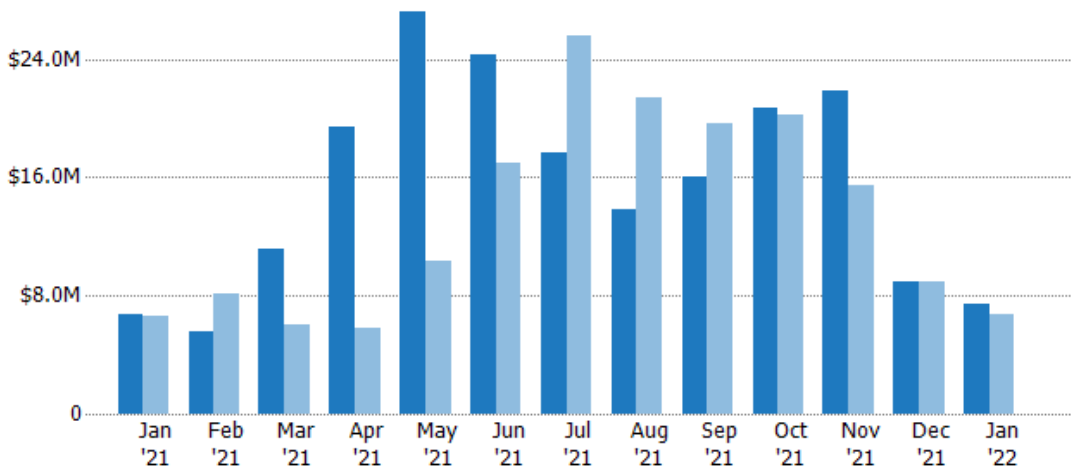
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$7.39M	10.1%
Jan '21	\$6.71M	0.8%
Jan '20	\$6.66M	-24.8%



Current Year	\$6.71M	\$5.52M	\$11.2M	\$19.4M	\$27.2M	\$24.2M	\$17.7M	\$13.8M	\$16.1M	\$20.7M	\$21.9M	\$8.93M	\$7.39M
Prior Year	\$6.66M	\$8.09M	\$6.01M	\$5.76M	\$10.4M	\$16.9M	\$25.6M	\$21.4M	\$19.6M	\$20.2M	\$15.4M	\$8.97M	\$6.71M
Percent Change from Prior Year	1%	-32%	86%	236%	162%	43%	-31%	-36%	-18%	2%	42%	0%	10%

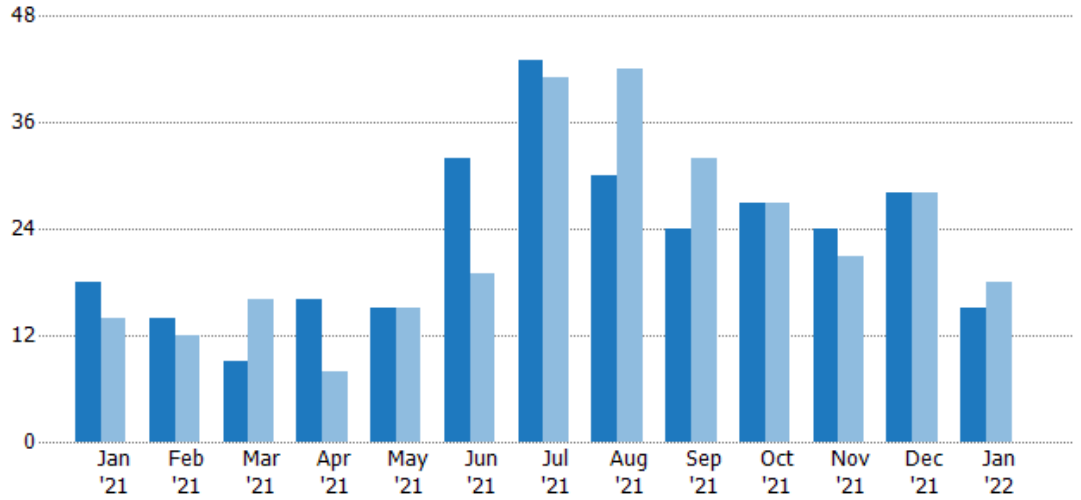
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	15	-16.7%
Jan '21	18	28.6%
Jan '20	14	-7.1%



Current Year	18	14	9	16	15	32	43	30	24	27	24	28	15
Prior Year	14	12	16	8	15	19	41	42	32	27	21	28	18
Percent Change from Prior Year	29%	17%	-44%	100%	0%	68%	5%	-29%	-25%	0%	14%	0%	-17%

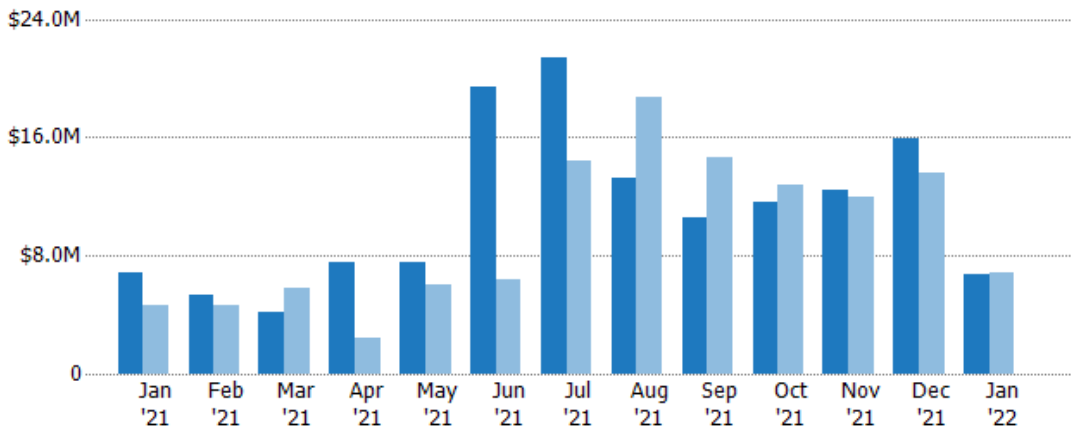
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$6.76M	-1.4%
Jan '21	\$6.85M	49.3%
Jan '20	\$4.59M	-4.7%



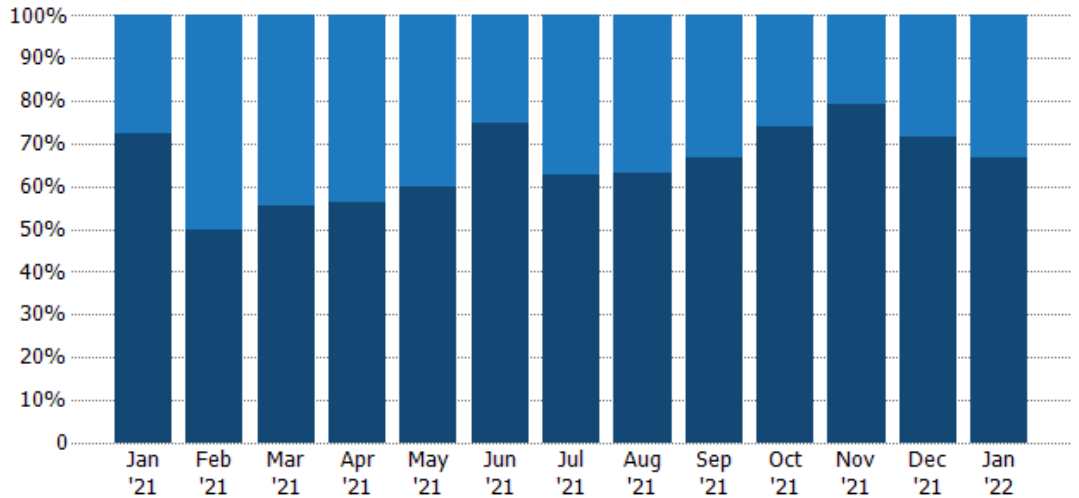
Current Year	\$6.85M	\$5.29M	\$4.14M	\$7.58M	\$7.54M	\$19.4M	\$21.4M	\$13.2M	\$10.6M	\$11.6M	\$12.4M	\$15.9M	\$6.76M
Prior Year	\$4.59M	\$4.58M	\$5.85M	\$2.43M	\$5.99M	\$6.33M	\$14.4M	\$18.7M	\$14.6M	\$12.7M	\$11.9M	\$13.6M	\$6.85M
Percent Change from Prior Year	49%	15%	-29%	212%	26%	206%	48%	-29%	-27%	-9%	4%	17%	-1%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



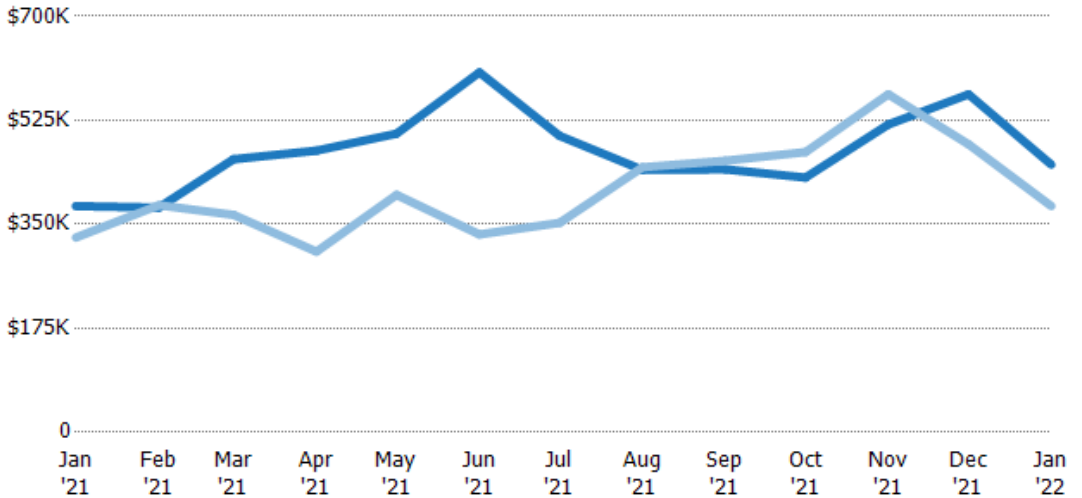
Condo/Townhouse	28%	50%	44%	44%	40%	25%	37%	37%	33%	26%	21%	29%	33%
Single Family Residence	72%	50%	56%	56%	60%	75%	63%	63%	67%	74%	79%	71%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$381K	\$378K	\$459K	\$474K	\$503K	\$606K	\$499K	\$441K	\$442K	\$429K	\$518K	\$569K	\$450K
Prior Year	\$328K	\$382K	\$366K	\$304K	\$399K	\$333K	\$352K	\$446K	\$457K	\$471K	\$569K	\$485K	\$381K
Percent Change from Prior Year	16%	-1%	26%	56%	26%	82%	42%	-1%	-3%	-9%	-9%	17%	18%

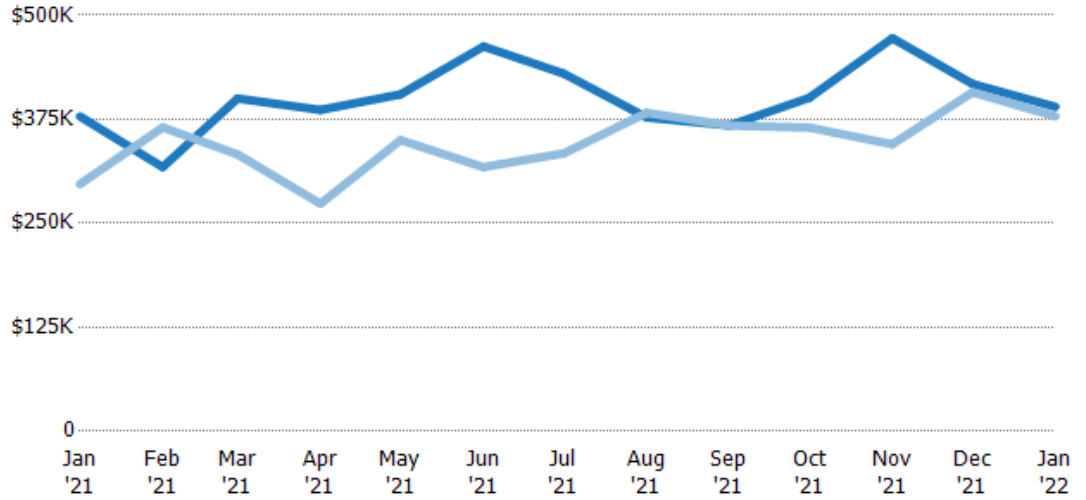
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$390K	3%
Jan '21	\$379K	27.4%
Jan '20	\$297K	4.4%



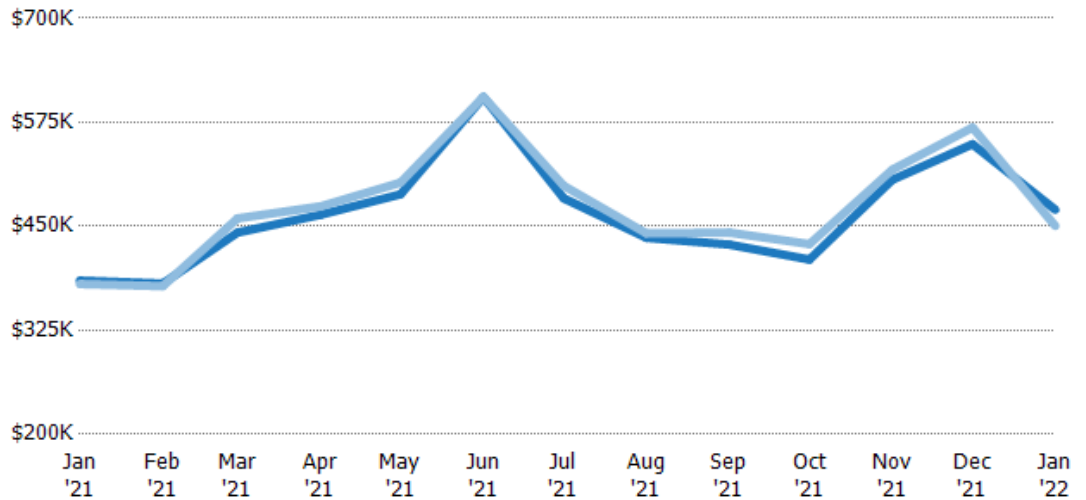
Current Year	\$379K	\$318K	\$400K	\$386K	\$405K	\$463K	\$430K	\$377K	\$368K	\$401K	\$473K	\$418K	\$390K
Prior Year	\$297K	\$365K	\$333K	\$274K	\$350K	\$318K	\$334K	\$383K	\$368K	\$365K	\$345K	\$407K	\$379K
Percent Change from Prior Year	27%	-13%	20%	41%	16%	46%	29%	-1%	0%	10%	37%	2%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



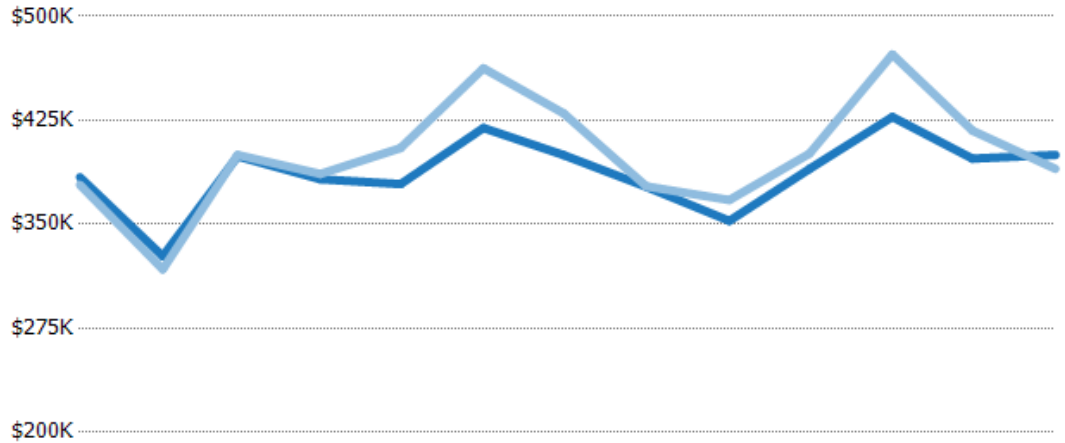
Avg List Price	\$385K	\$381K	\$442K	\$464K	\$488K	\$605K	\$484K	\$436K	\$428K	\$410K	\$506K	\$549K	\$470K
Avg Sales Price	\$381K	\$378K	\$459K	\$474K	\$503K	\$606K	\$499K	\$441K	\$442K	\$429K	\$518K	\$569K	\$450K
Avg Sales Price as a % of Avg List Price	99%	99%	104%	102%	103%	100%	103%	101%	103%	105%	102%	104%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



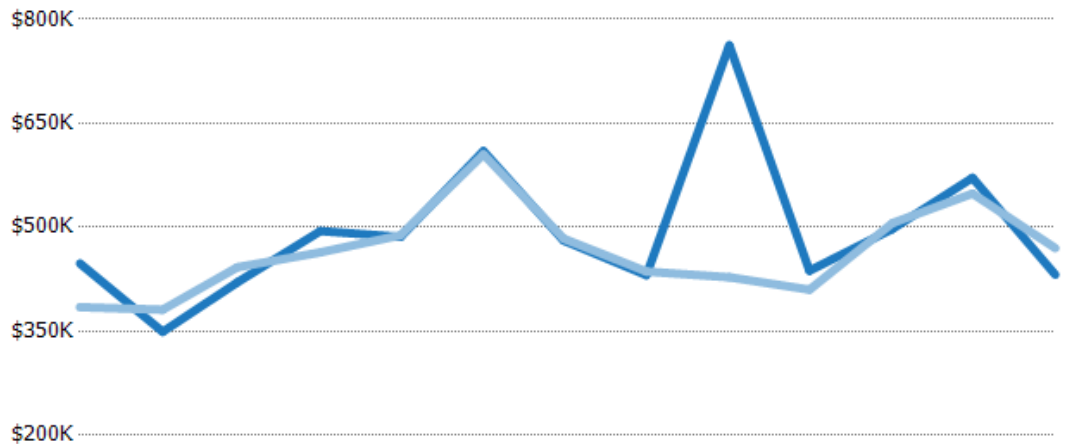
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$384K	\$327K	\$399K	\$382K	\$379K	\$419K	\$400K	\$377K	\$352K	\$390K	\$427K	\$397K	\$400K
Median Sales Price	\$379K	\$318K	\$400K	\$386K	\$405K	\$463K	\$430K	\$377K	\$368K	\$401K	\$473K	\$418K	\$390K
Med Sales Price as a % of Med List Price	99%	97%	100%	101%	107%	110%	108%	100%	104%	103%	111%	105%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



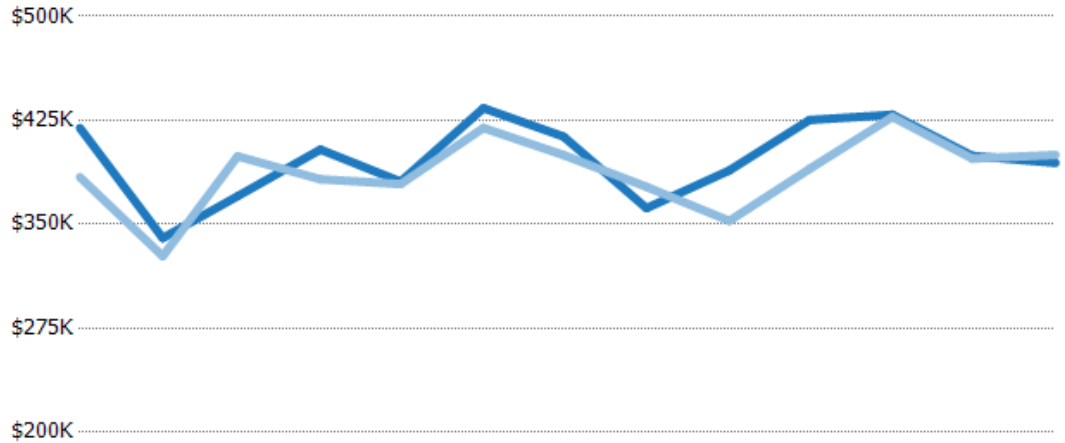
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$448K	\$349K	\$421K	\$495K	\$486K	\$610K	\$481K	\$431K	\$762K	\$437K	\$498K	\$571K	\$431K
Avg Sales Price	\$385K	\$381K	\$442K	\$464K	\$488K	\$605K	\$484K	\$436K	\$428K	\$410K	\$506K	\$549K	\$470K
Avg Sales Price as a % of Avg Est Value	86%	109%	105%	94%	100%	99%	101%	101%	56%	94%	102%	96%	109%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$419K	\$340K	\$370K	\$404K	\$381K	\$434K	\$413K	\$362K	\$389K	\$425K	\$429K	\$399K	\$394K
Median Sales Price	\$384K	\$327K	\$399K	\$382K	\$379K	\$419K	\$400K	\$377K	\$352K	\$390K	\$427K	\$397K	\$400K
Med Sales Price as a % of Med Est Value	92%	96%	108%	95%	100%	97%	97%	104%	91%	92%	100%	100%	101%