# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

2 YTD 2021 + /	YTD 2022	+ / -	Jan 2021	Jan 2022	Key Metrics
					Listing Activity Charts Metrics
9 60 -1.7%	59	-33.3%	3	2	New Listing Count
8 \$21,802,500 +10.3%	\$24,041,498	-28.3%	\$919,000	\$659,000	New Listing Volume
A N/A	NA	-82.4%	17	3	Active Listing Count
A N/A	NA	-83.3%	\$9,763,800	\$1,634,000	Active Listing Volume
5 \$438,146 +34.2%	\$588,105	-5.2%	\$574,341	\$544,667	Average Listing Price
3 \$301,998 +25.5%	\$378,878	+50%	\$350,000	\$525,000	Median Listing Price
3 120.17 -2.9%	116.73	-57.5%	174	74	Median Daysin RPR
5 5.7 - <del>73.5</del> %	1.5	-94.1%	5.7	0.3	Months of Inventory
6 17.65% +49%	66.67%	+282.4%	17.65%	300%	Absorption Rate
					Sales Activity Charts Metrics
7 65 +3.1%	67	-60%	5	2	New Pending Sales Count
9 \$18,544,200 +42.5%	\$26,426,299	-48.5%	\$1,939,000	\$999,000	New Pending Sales Volume
A WA	NA	-45.5%	11	6	Pending Sales Count
A WA	NA	-36.7%	\$3,493,600	\$2,211,900	Pending Sales Volume
2 47 +31.9%	62	+50%	2	3	Closed Sales Count
2 \$12,565,960 +94%	\$24,384,132	+152.6%	\$500,750	\$1,265,000	Closed Sales Volume
2 \$267,361 +47.1%	\$393,292	+68.4%	\$250,375	\$421,667	Average Sales Price
5 \$264,127 +21.7%	\$321,565	+65.8%	\$250,375	\$415,000	Median Sales Price







#### **New Listings**

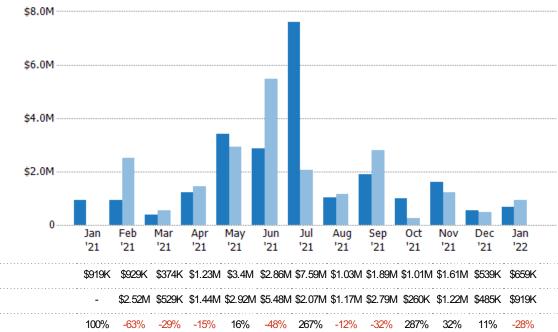
The number of new residential listings that were added each month.



### New Listing Volume

The sum of the listing price of residential listings that were added each month.







Current Year

Percent Change from Prior Year

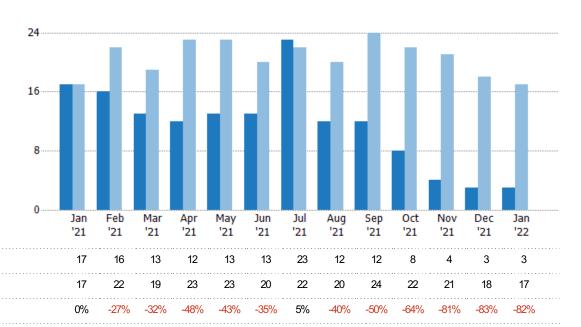


#### **Active Listings**

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Jan '22	3	-82.4%
Jan '21	17	0%
Jan '20	17	52.9%



### **Active Listing Volume**

Percent Change from Prior Year

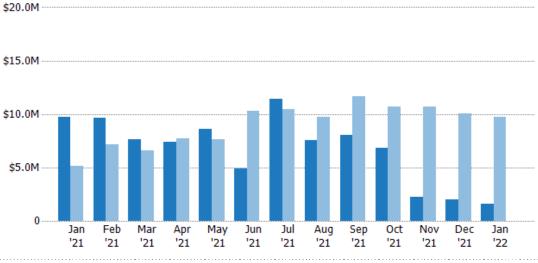
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$1.63M	-83.3%
Jan '21	\$9.76M	89.9%
Jan '20	\$5.14M	54.8%



 Current Year
 \$9.76M
 \$9.63M
 \$7.65M
 \$7.43M
 \$8.57M
 \$4.89M
 \$11.4M
 \$7.59M
 \$8.07M
 \$6.8M
 \$2.21M
 \$1.97M
 \$1.63M

 Prior Year
 \$5.14M
 \$7.16M
 \$6.59M
 \$7.68M
 \$7.64M
 \$10.3M
 \$10.5M
 \$9.7M
 \$11.6M
 \$10.7M
 \$10.1M
 \$9.76M

 Percent Change from Prior Year
 90%
 35%
 16%
 -3%
 12%
 -52%
 9%
 -22%
 -31%
 -36%
 -79%
 -80%
 -83%

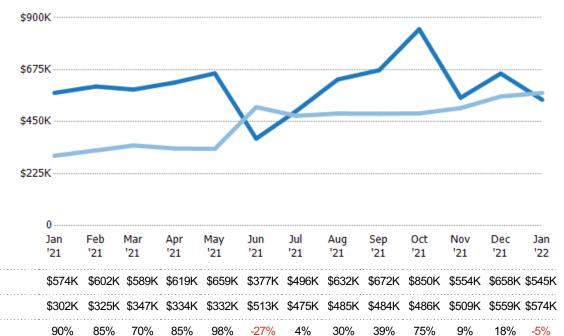


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.







### **Median Listing Price**

Percent Change from Prior Year

Current Year

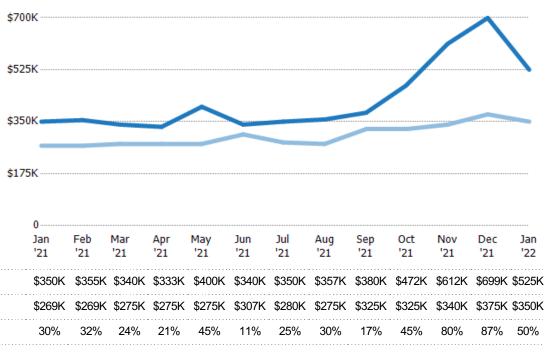
Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Price	% Chg.
Jan '22	\$525K	50%
Jan '21	\$350K	30.2%
Jan '20	\$269K	9.5%

Percent Change from Prior Year





Current Year



Avg Est Value

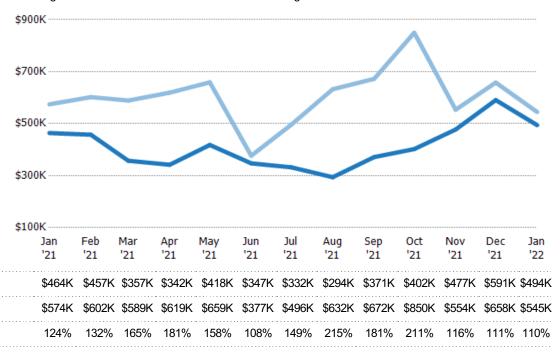
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



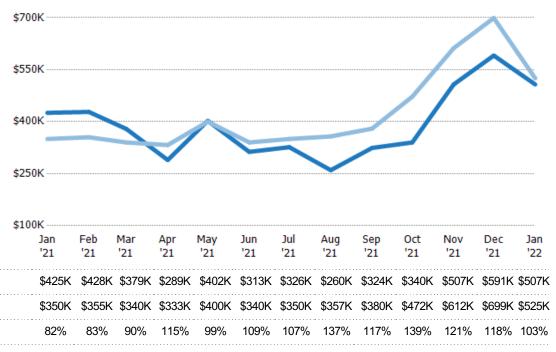


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

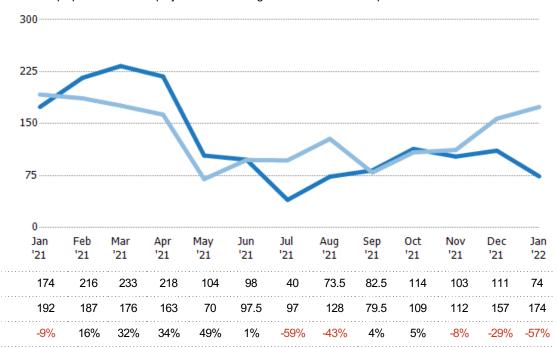
Med Listing Price as a % of Med Est Value

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jan '22	74	-57.5%
Jan '21	174	-9.4%
Jan '20	192	-17.7%



### Months of Inventory

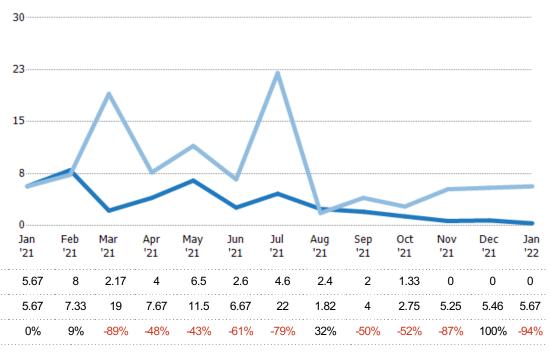
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Percent Change from Prior Year

Current Year

Prior Year

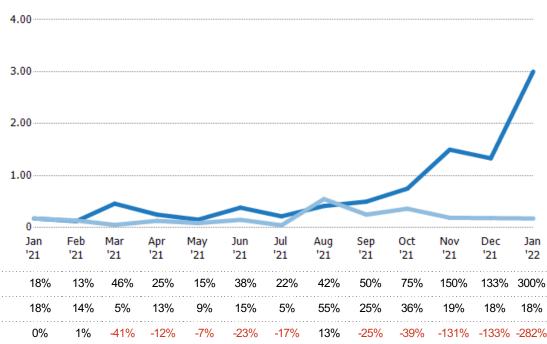
Change from Prior Year

## Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.

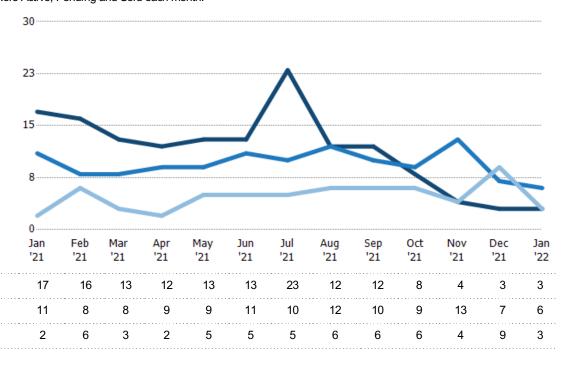
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

7 of 14

Jan '22

Jan '21

Jan '20

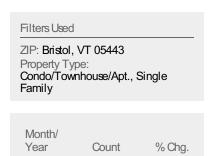
Current Year

Prior Year

## Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



2

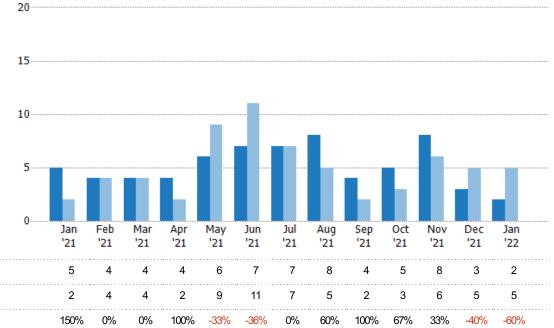
5

2

-60%

150%

-50%

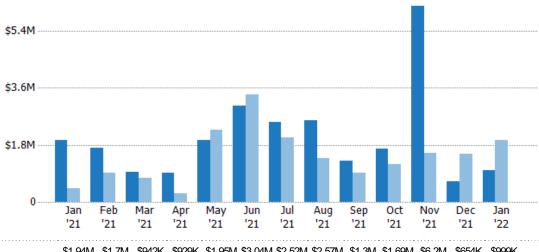


### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Jan '22	\$999K	-48.5%
Jan '21	\$1.94M	353.5%
Jan '20	\$428K	-29.9%



Current Year	\$1.94M	\$1.7M	\$942K	\$929K	\$1.95M	\$3.04M	\$2.52M	\$2.57M	\$1.3M	\$1.69M	\$6.2M	\$654K	\$999K	
Prior Year	\$428K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K	\$1.2M	\$1.55M	\$1.52M	\$1.94M	
Percent Change from Prior Year	353%	87%	26%	239%	-15%	-10%	24%	88%	42%	41%	301%	-57%	-48%	

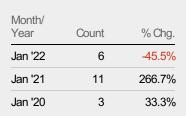


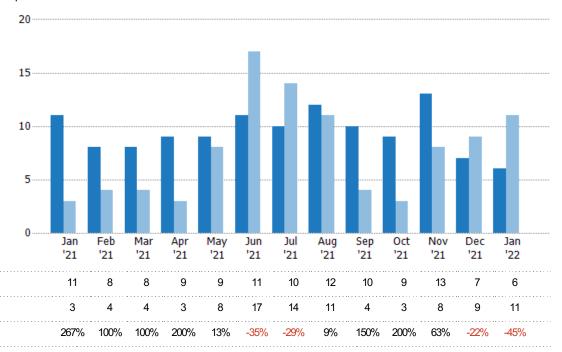


### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.







### Pending Sales Volume

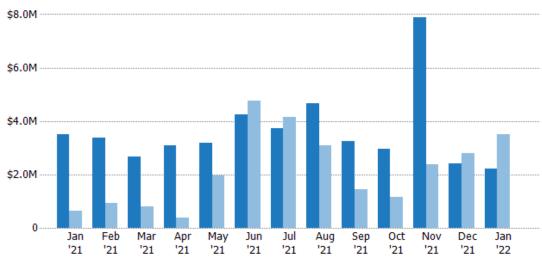
Percent Change from Prior Year

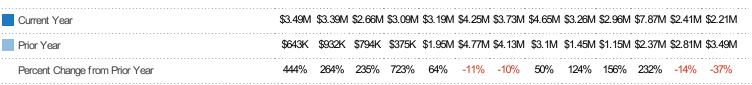
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Jan '22	\$2.21M	-36.7%
Jan '21	\$3.49M	443.7%
Jan '20	\$643K	42.1%



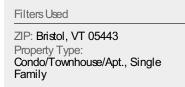


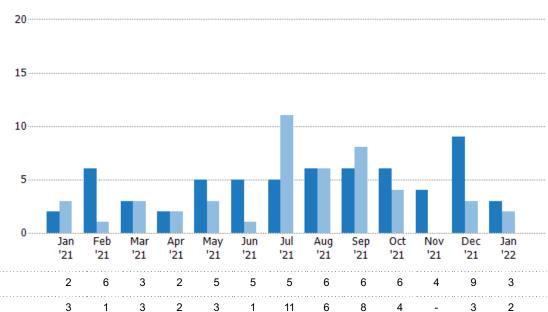




#### **Closed Sales**

The total number of residential properties sold each month.





#### **Closed Sales Volume**

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

-33%

500%

0%

0%

67%

400%

-55%

0%

-25%

50%

100%

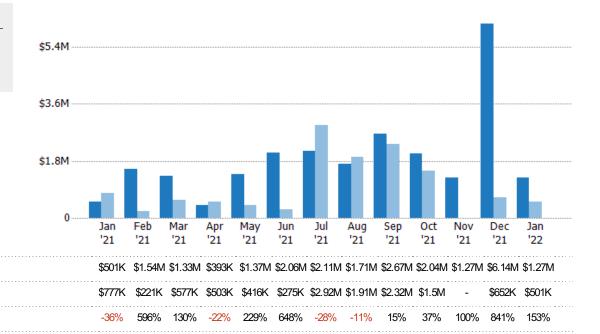
200%

50%

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family





Current Year

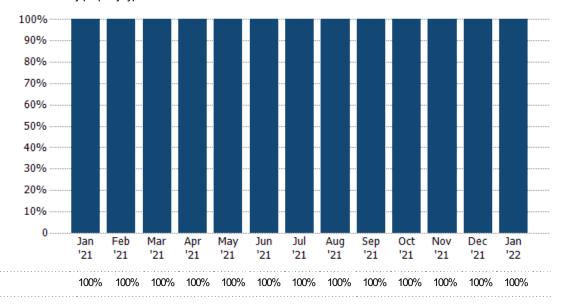
Percent Change from Prior Year

#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

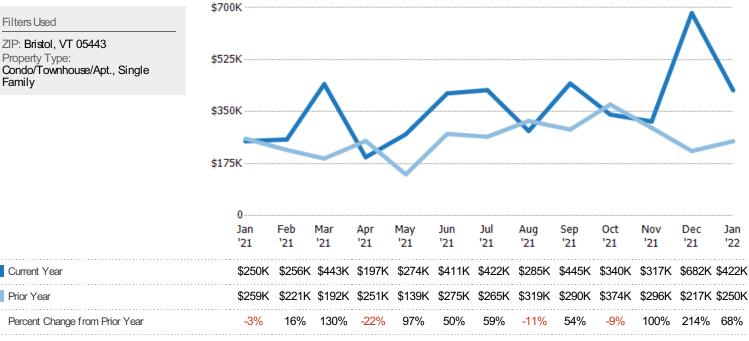
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



#### **Average Sales Price**

Single Family Residence

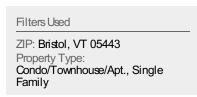
The average sales price of the residential properties sold each month.

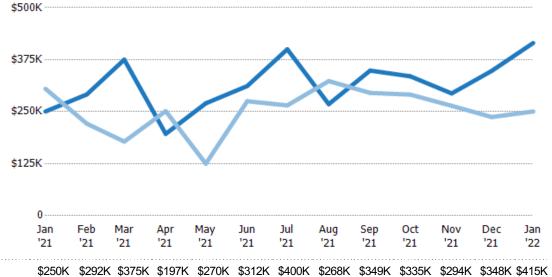




#### **Median Sales Price**

The median sales price of the residential properties sold each month.

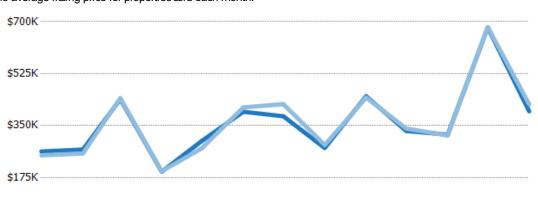




Current Year	\$250K	\$292K	\$375K	\$197K	\$270K	\$312K	\$400K	\$268K	\$349K	\$335K	\$294K	\$348K	\$415K
Prior Year	\$305K	\$221K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K
Percent Change from Prior Year	-18%	32%	111%	-22%	116%	13%	51%	-17%	18%	15%	100%	47%	66%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.



	0												
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$263K	\$269K	\$439K	\$195K	\$299K	\$397K	\$382K	\$275K	\$449K	\$332K	\$320K	\$680K	\$398K
Avg Sales Price	\$250K	\$256K	\$443K	\$197K	\$274K	\$411K	\$422K	\$285K	\$445K	\$340K	\$317K	\$682K	\$422K
Avg Sales Price as a % of Avg List Price	95%	95%	101%	101%	92%	104%	111%	104%	99%	102%	99%	100%	106%





Median List Price

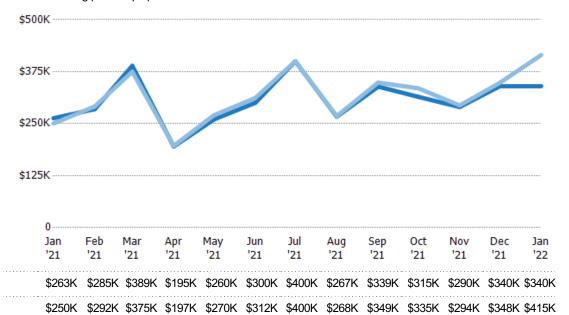
Median Sales Price

## Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

102%

96%

101%

104%

104%

100%

100%

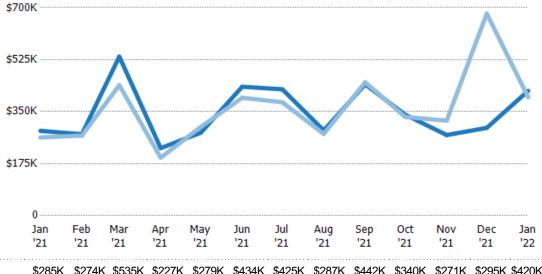
103%

101%

95%

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$285K	\$274K	\$535K	\$227K	\$279K	\$434K	\$425K	\$287K	\$442K	\$340K	\$271K	\$295K	\$420K
Avg Sales Price	\$263K	\$269K	\$439K	\$195K	\$299K	\$397K	\$382K	\$275K	\$449K	\$332K	\$320K	\$680K	\$398K
Avg Sales Price as a % of Avg Est Value	92%	98%	82%	86%	107%	91%	90%	96%	102%	98%	118%	230%	95%





#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.



	0													
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	
Median Est Value	\$285K	\$310K	\$535K	\$227K	\$274K	\$401K	\$402K	\$291K	\$346K	\$344K	\$271K	\$336K	\$420K	
Median Sales Price	\$263K	\$285K	\$389K	\$195K	\$260K	\$300K	\$400K	\$267K	\$339K	\$315K	\$290K	\$340K	\$340K	
 Med Sales Price as a % of Med Est Value	92%	92%	73%	86%	95%	75%	99%	92%	98%	91%	107%	101%	81%	



