

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	6	+/-	17	13	+30.8%
New Listing Volume	\$1,987,800	\$1,350,300	+47.2%	\$4,794,300	\$2,777,300	+72.6%
Active Listing Count	18	36	-50%	N/A	N/A	
Active Listing Volume	\$6,372,800	\$9,946,799	-35.9%	N/A	N/A	
Average Listing Price	\$354,044	\$276,300	+28.1%	\$420,966	\$277,029	+52%
Median Listing Price	\$316,000	\$229,850	+37.5%	\$316,000	\$230,940	+36.8%
Median Days in RPR	55	148.5	-63%	68.98	130.95	-47.3%
Months of Inventory	1.4	4	-65.4%	3.8	5.2	-27.1%
Absorption Rate	72.22%	25%	+47.2%	26.32%	19.18%	+7.1%
Sales Activity Charts Metrics						
New Pending Sales Count	1	8	-87.5%	4	23	-82.6%
New Pending Sales Volume	\$179,900	\$1,734,800	-89.6%	\$898,900	\$5,114,200	-82.4%
Pending Sales Count	2	20	-90%	N/A	N/A	
Pending Sales Volume	\$477,600	\$5,930,200	-91.9%	N/A	N/A	
Closed Sales Count	7	1	+600%	20	10	+100%
Closed Sales Volume	\$2,552,800	\$179,000	+1,326.1%	\$6,155,800	\$2,303,000	+167.3%
Average Sales Price	\$364,686	\$179,000	+103.7%	\$307,790	\$230,300	+33.6%
Median Sales Price	\$285,000	\$179,000	+59.2%	\$279,800	\$240,650	+16.3%

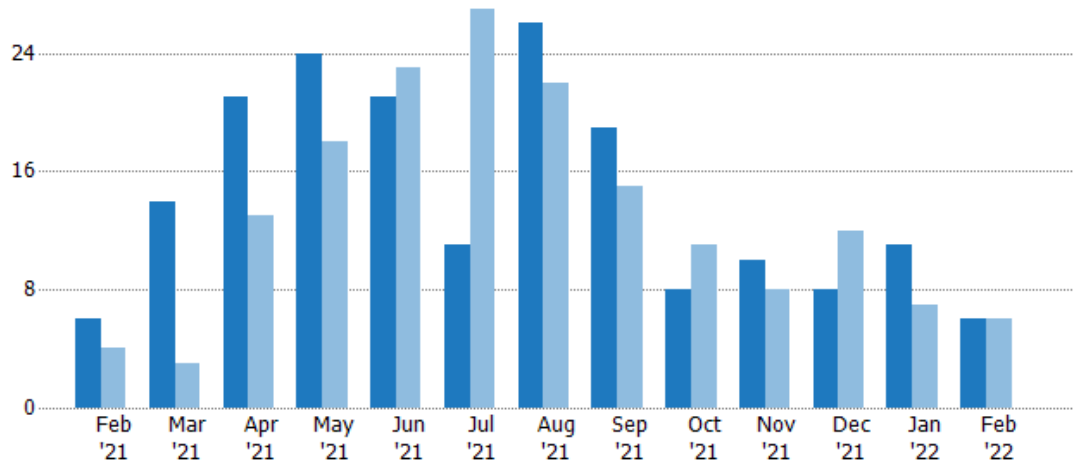
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	6	0%
Feb '21	6	50%
Feb '20	4	125%



Current Year	6	14	21	24	21	11	26	19	8	10	8	11	6
Prior Year	4	3	13	18	23	27	22	15	11	8	12	7	6
Percent Change from Prior Year	50%	367%	62%	33%	-9%	-59%	18%	27%	-27%	25%	-33%	57%	0%

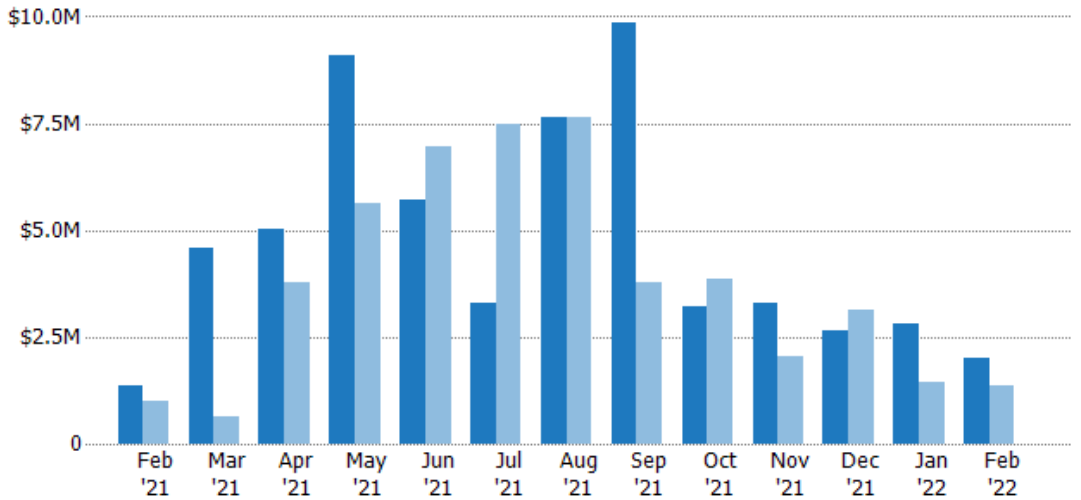
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.99M	47.2%
Feb '21	\$1.35M	36.7%
Feb '20	\$988K	80.4%



Current Year	\$1.35M	\$4.6M	\$5.01M	\$9.1M	\$5.72M	\$3.29M	\$7.62M	\$9.87M	\$3.21M	\$3.3M	\$2.67M	\$2.81M	\$1.99M
Prior Year	\$988K	\$632K	\$3.77M	\$5.65M	\$6.97M	\$7.48M	\$7.64M	\$3.77M	\$3.85M	\$2.03M	\$3.15M	\$1.43M	\$1.35M
Percent Change from Prior Year	37%	628%	33%	61%	-18%	-56%	0%	162%	-17%	62%	-15%	97%	47%

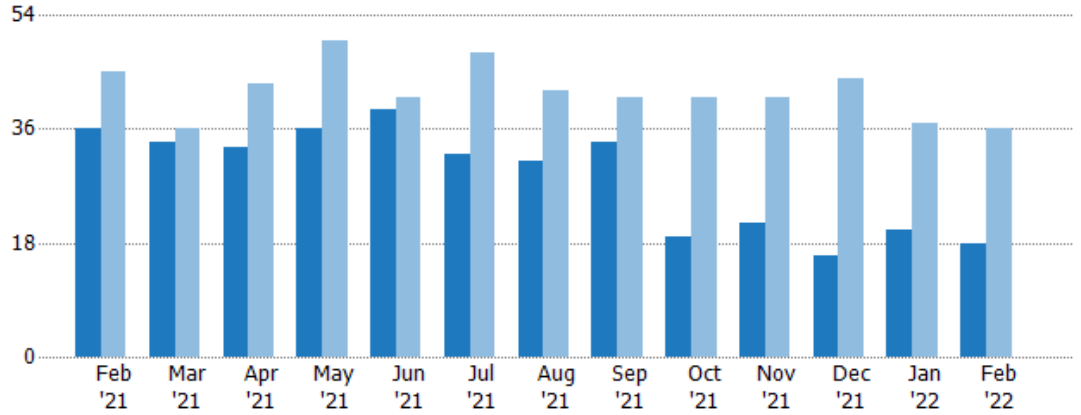
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	18	-50%
Feb '21	36	-20%
Feb '20	45	33.3%



Current Year	36	34	33	36	39	32	31	34	19	21	16	20	18
Prior Year	45	36	43	50	41	48	42	41	41	41	44	37	36
Percent Change from Prior Year	-20%	-6%	-23%	-28%	-5%	-33%	-26%	-17%	-54%	-49%	-64%	-46%	-50%

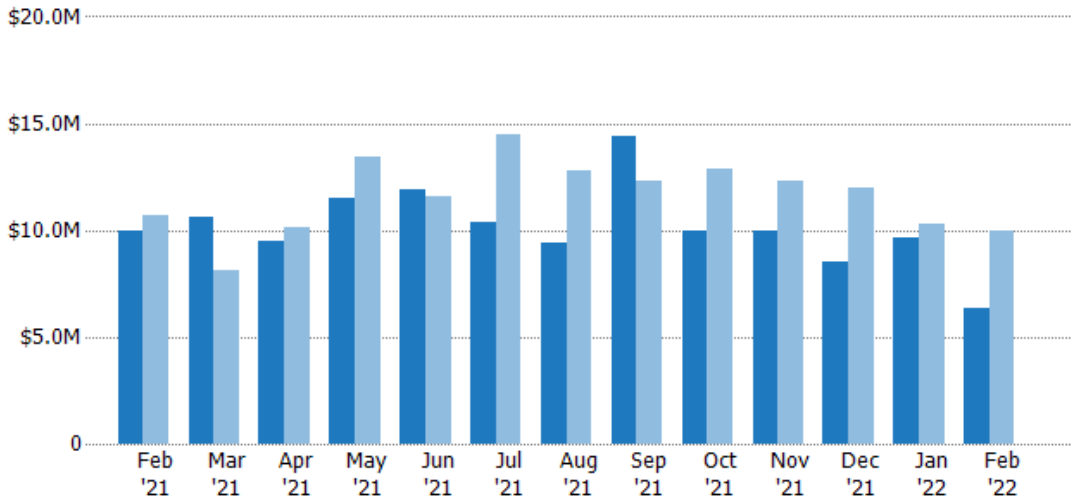
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$6.37M	-35.9%
Feb '21	\$9.95M	-7%
Feb '20	\$10.7M	48.7%



Current Year	\$9.95M	\$10.6M	\$9.5M	\$11.5M	\$11.9M	\$10.3M	\$9.38M	\$14.4M	\$9.97M	\$9.96M	\$8.53M	\$9.62M	\$6.37M
Prior Year	\$10.7M	\$8.12M	\$10.1M	\$13.4M	\$11.6M	\$14.5M	\$12.8M	\$12.3M	\$12.8M	\$12.3M	\$12M	\$10.3M	\$9.95M
Percent Change from Prior Year	-7%	30%	-6%	-14%	3%	-29%	-26%	17%	-22%	-19%	-29%	-6%	-36%

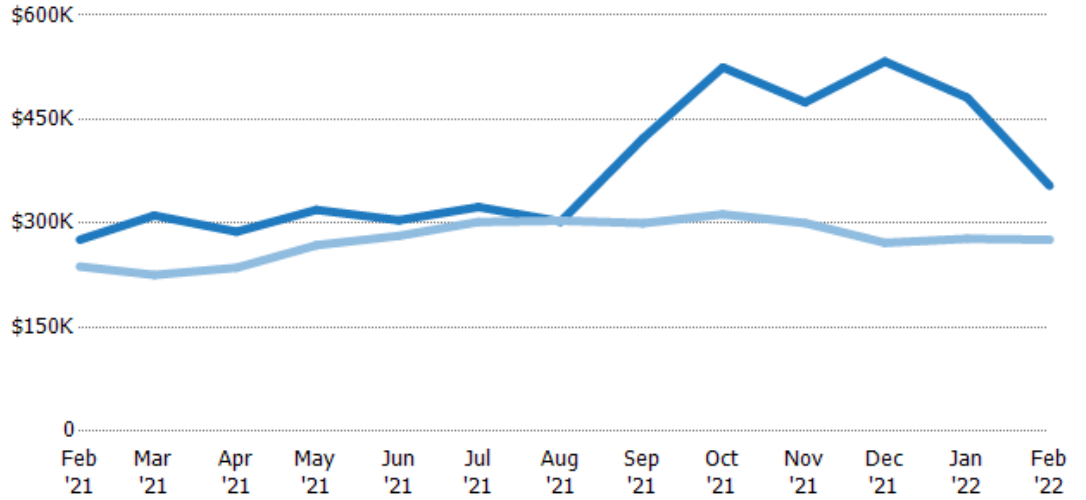
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$354K	28.1%
Feb '21	\$276K	16.3%
Feb '20	\$238K	11.5%



Current Year	\$276K	\$311K	\$288K	\$319K	\$304K	\$323K	\$302K	\$423K	\$525K	\$474K	\$533K	\$481K	\$354K
Prior Year	\$238K	\$225K	\$236K	\$268K	\$282K	\$302K	\$304K	\$300K	\$313K	\$300K	\$272K	\$278K	\$276K
Percent Change from Prior Year	16%	38%	22%	19%	8%	7%	0%	41%	68%	58%	96%	73%	28%

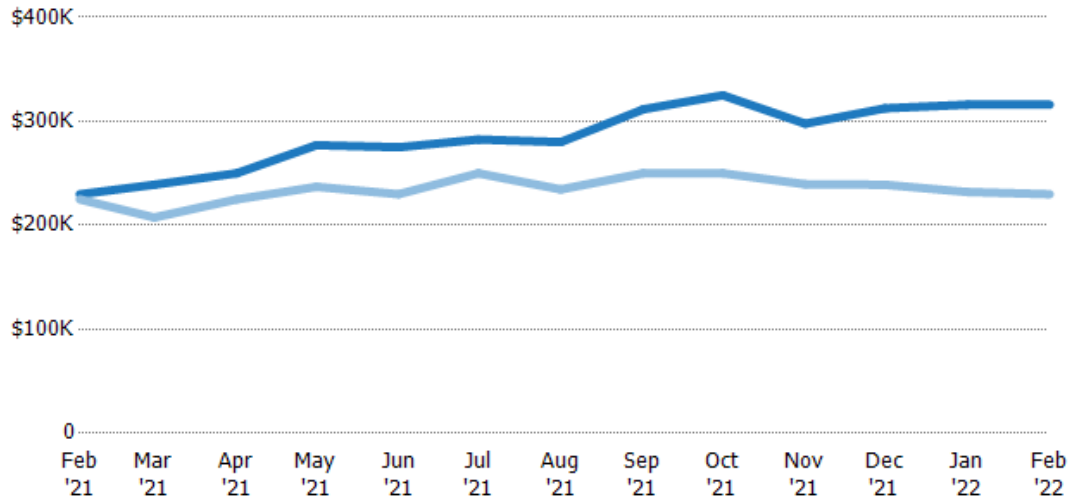
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$316K	37.5%
Feb '21	\$230K	2.2%
Feb '20	\$225K	-3.3%



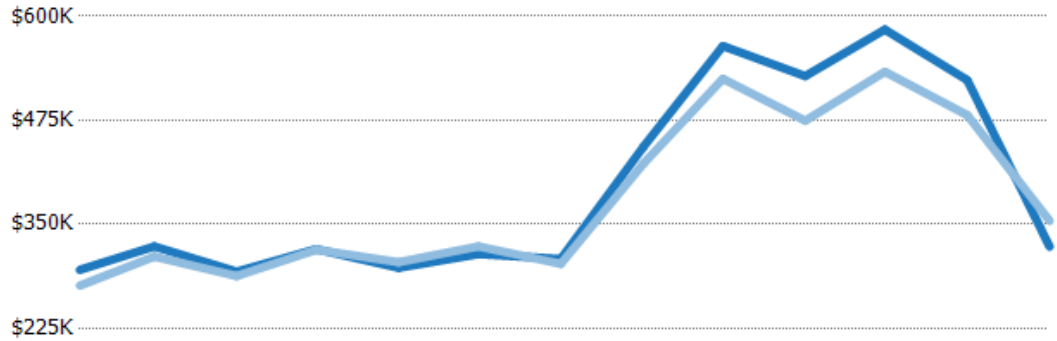
Current Year	\$230K	\$239K	\$250K	\$277K	\$275K	\$283K	\$280K	\$311K	\$325K	\$298K	\$312K	\$316K	\$316K
Prior Year	\$225K	\$208K	\$225K	\$237K	\$230K	\$250K	\$234K	\$250K	\$250K	\$240K	\$239K	\$232K	\$230K
Percent Change from Prior Year	2%	15%	11%	17%	20%	13%	19%	25%	30%	24%	31%	36%	37%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



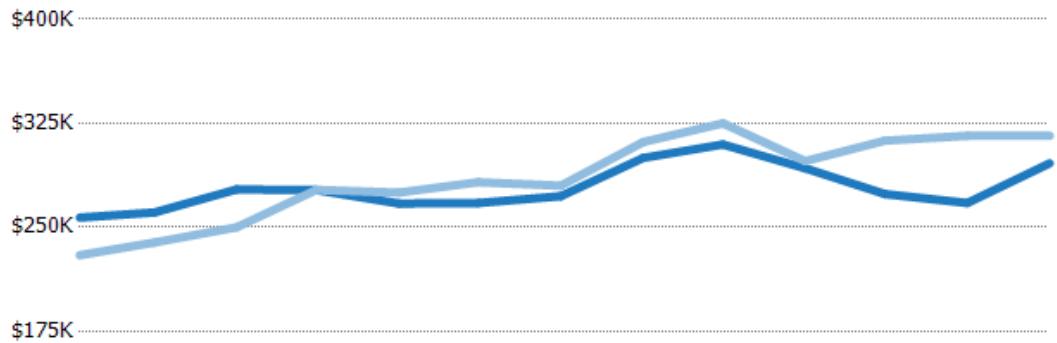
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$295K	\$323K	\$293K	\$320K	\$298K	\$314K	\$308K	\$443K	\$564K	\$528K	\$584K	\$523K	\$323K
Avg Listing Price	\$276K	\$311K	\$288K	\$319K	\$304K	\$323K	\$302K	\$423K	\$525K	\$474K	\$533K	\$481K	\$354K
Avg Listing Price as a % of Avg Est Value	94%	96%	98%	100%	102%	103%	98%	95%	93%	90%	91%	92%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$257K	\$261K	\$277K	\$277K	\$267K	\$268K	\$272K	\$300K	\$310K	\$293K	\$274K	\$268K	\$296K
Median Listing Price	\$230K	\$239K	\$250K	\$277K	\$275K	\$283K	\$280K	\$311K	\$325K	\$298K	\$312K	\$316K	\$316K
Med Listing Price as a % of Med Est Value	89%	92%	90%	100%	103%	106%	103%	104%	105%	102%	114%	118%	107%

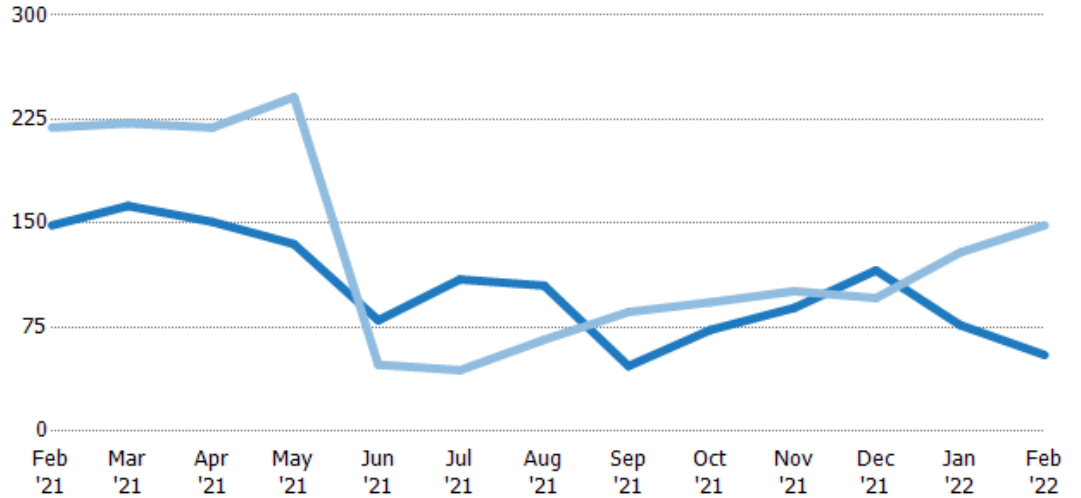
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '22	55	-63%
Feb '21	149	-32.2%
Feb '20	219	-31.5%



Current Year	149	163	151	135	80	110	105	47	73	89	116	76.5	55
Prior Year	219	222	219	241	48	44	66	86	93	101	96	129	149
Percent Change from Prior Year	-32%	-27%	-31%	-44%	67%	149%	59%	-45%	-22%	-12%	21%	-41%	-63%

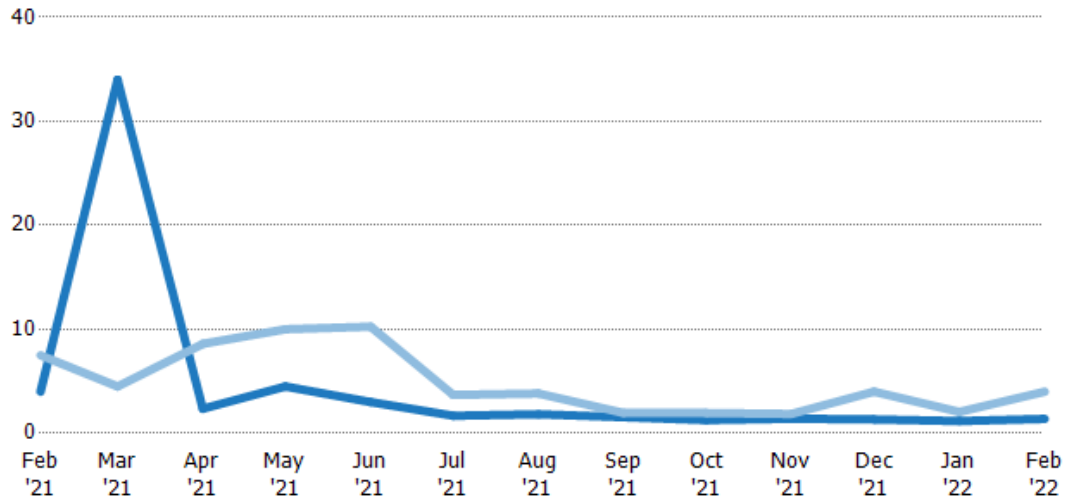
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '22	1.38	-65.4%
Feb '21	4	-46.7%
Feb '20	7.5	100%



Current Year	4	34	2.36	4.5	3	1.68	1.82	1.55	1.27	1.4	1.33	1.18	1.38
Prior Year	7.5	4.5	8.6	10	10.3	3.69	3.82	1.95	1.95	1.86	4	2.06	4
Percent Change from Prior Year	-47%	656%	-73%	-55%	-71%	-54%	-52%	-21%	-35%	-25%	-67%	-43%	-65%

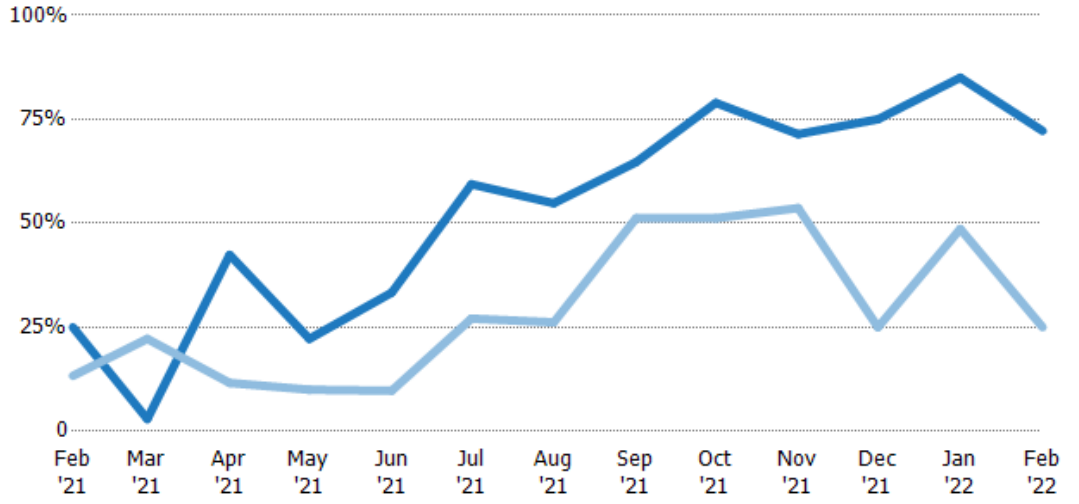
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Feb '22	72%	-47.2%
Feb '21	25%	-11.7%
Feb '20	13%	-50%



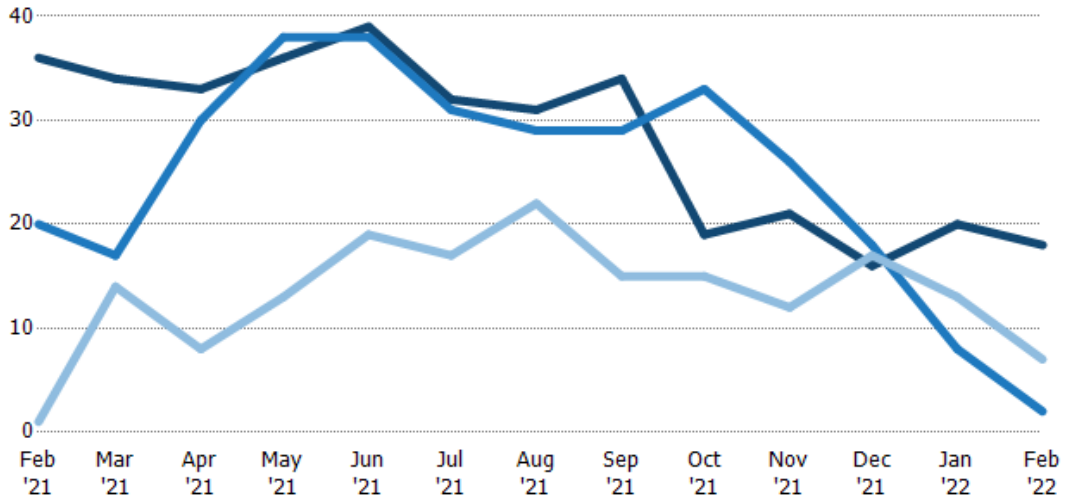
Current Year	25%	3%	42%	22%	33%	59%	55%	65%	79%	71%	75%	85%	72%
Prior Year	13%	22%	12%	10%	10%	27%	26%	51%	51%	54%	25%	49%	25%
Change from Prior Year	-12%	19%	-31%	-12%	-24%	-32%	-29%	-13%	-28%	-18%	-50%	-36%	-47%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	36	34	33	36	39	32	31	34	19	21	16	20	18
Pending	20	17	30	38	38	31	29	29	33	26	18	8	2
Sold	1	14	8	13	19	17	22	15	15	12	17	13	7

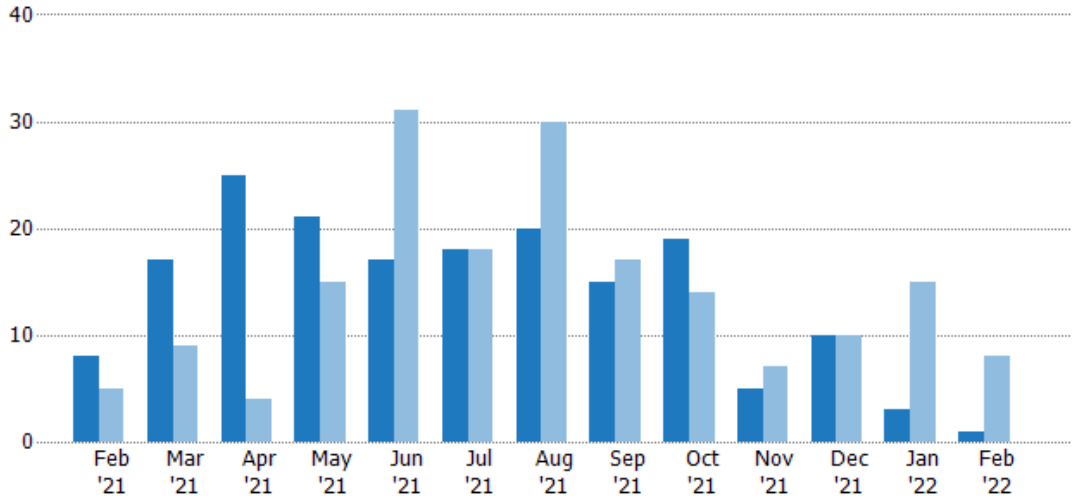
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	1	-87.5%
Feb '21	8	60%
Feb '20	5	0%



Current Year	8	17	25	21	17	18	20	15	19	5	10	3	1
Prior Year	5	9	4	15	31	18	30	17	14	7	10	15	8
Percent Change from Prior Year	60%	89%	525%	40%	-45%	0%	-33%	-12%	36%	-29%	0%	-80%	-88%

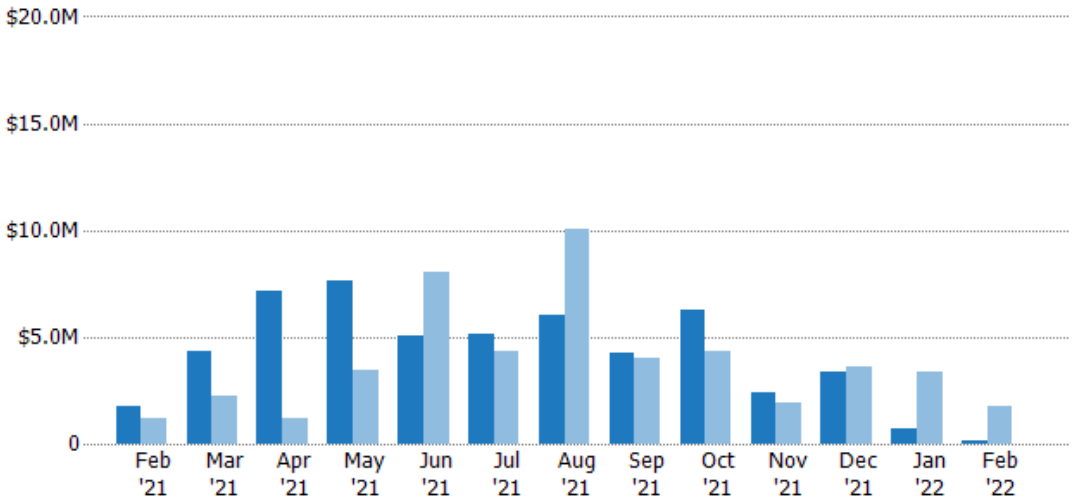
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$180K	-89.6%
Feb '21	\$1.73M	45.1%
Feb '20	\$1.2M	6.6%



Current Year	\$1.73M	\$4.3M	\$7.13M	\$7.67M	\$5.04M	\$5.13M	\$6.01M	\$4.23M	\$6.28M	\$2.42M	\$3.35M	\$719K	\$180K
Prior Year	\$1.2M	\$2.28M	\$1.18M	\$3.46M	\$8.07M	\$4.34M	\$10.1M	\$3.98M	\$4.32M	\$1.92M	\$3.65M	\$3.38M	\$1.73M
Percent Change from Prior Year	45%	89%	502%	122%	-38%	18%	-40%	6%	45%	26%	-8%	-79%	-90%

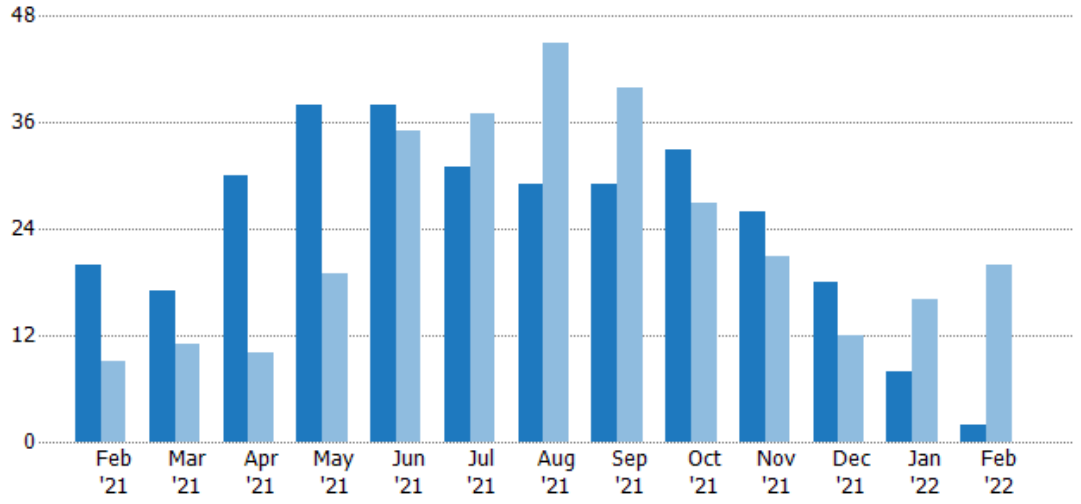
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	2	-90%
Feb '21	20	122.2%
Feb '20	9	0%



Current Year	20	17	30	38	38	31	29	29	33	26	18	8	2
Prior Year	9	11	10	19	35	37	45	40	27	21	12	16	20
Percent Change from Prior Year	122%	55%	200%	100%	9%	-16%	-36%	-28%	22%	24%	50%	-50%	-90%

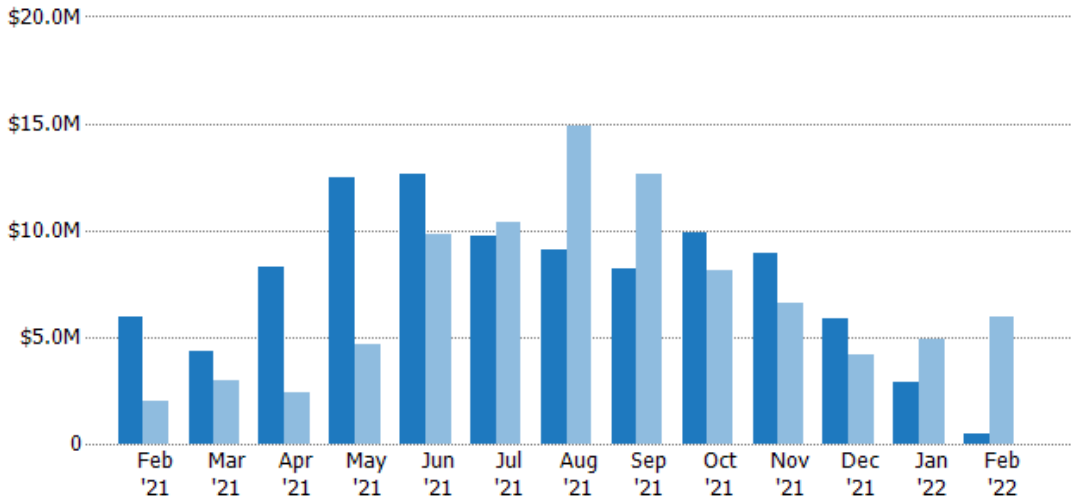
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$478K	-91.9%
Feb '21	\$5.93M	195.2%
Feb '20	\$2.01M	7.2%



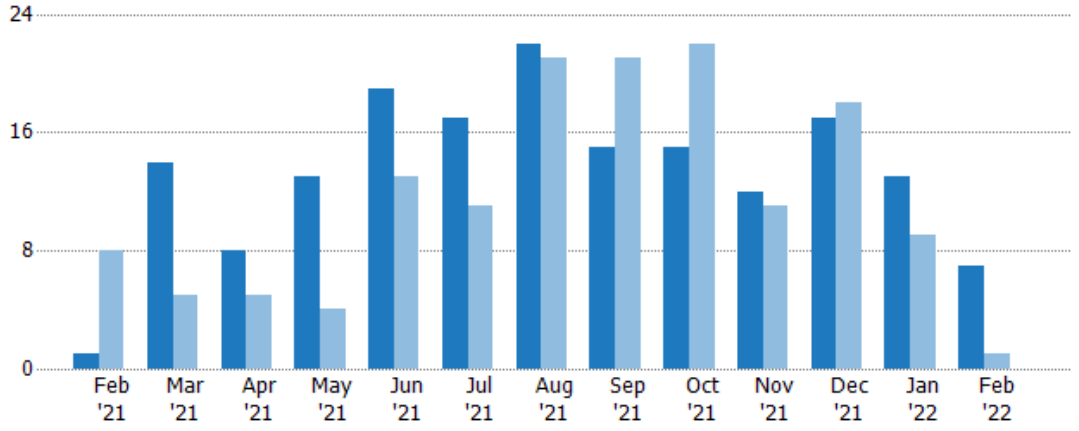
Current Year	\$5.93M	\$4.35M	\$8.3M	\$12.5M	\$12.7M	\$9.72M	\$9.08M	\$8.24M	\$9.9M	\$8.89M	\$5.86M	\$2.9M	\$478K
Prior Year	\$2.01M	\$2.96M	\$2.43M	\$4.69M	\$9.8M	\$10.3M	\$14.8M	\$12.6M	\$8.13M	\$6.6M	\$4.16M	\$4.87M	\$5.93M
Percent Change from Prior Year	195%	47%	242%	166%	29%	-6%	-39%	-35%	22%	35%	41%	-40%	-92%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



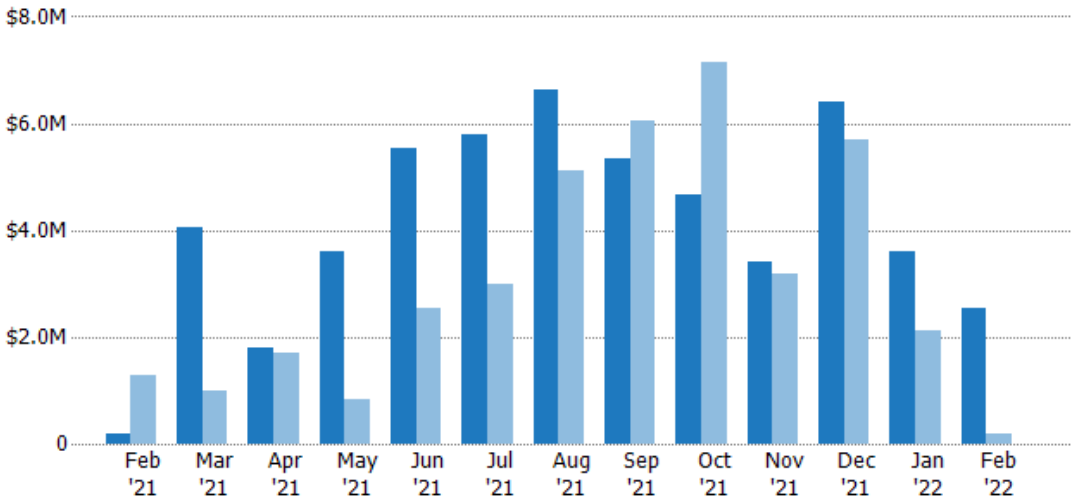
Month/Year	Count	% Chg.
Feb '22	7	600%
Feb '21	1	-87.5%
Feb '20	8	-37.5%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



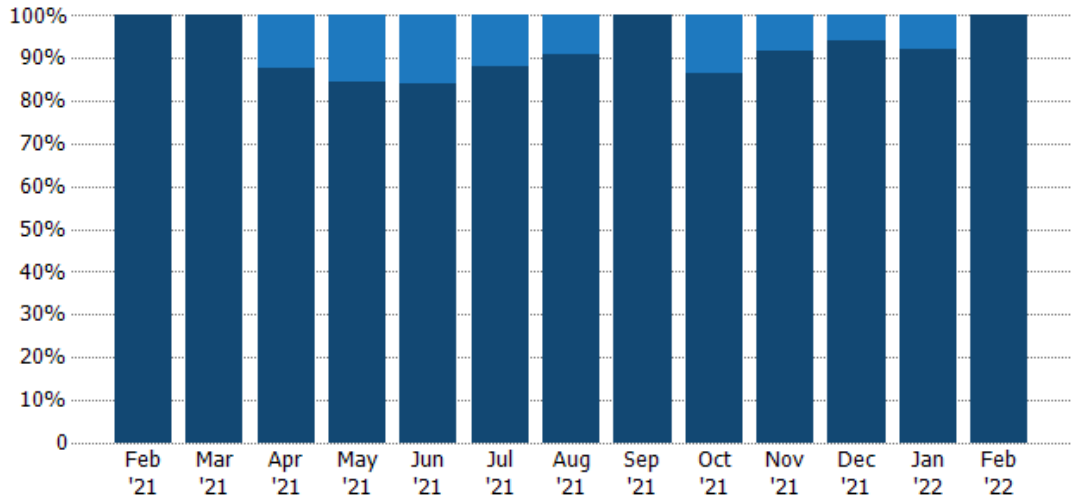
Month/Year	Volume	% Chg.
Feb '22	\$2.55M	1,326.1%
Feb '21	\$179K	-85.9%
Feb '20	\$1.27M	14.8%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



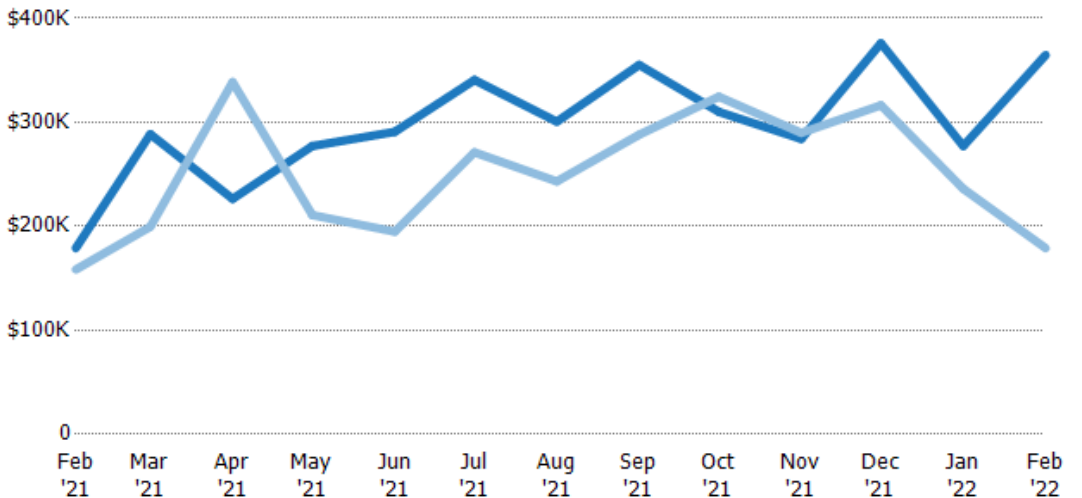
Condo/Townhouse	-	-	13%	15%	16%	12%	9%	-	13%	8%	6%	8%	-
Single Family Residence	100%	100%	88%	85%	84%	88%	91%	100%	87%	92%	94%	92%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$179K	\$289K	\$226K	\$277K	\$291K	\$341K	\$301K	\$355K	\$310K	\$284K	\$376K	\$277K	\$365K
Prior Year	\$158K	\$200K	\$339K	\$211K	\$195K	\$271K	\$243K	\$288K	\$325K	\$290K	\$316K	\$236K	\$179K
Percent Change from Prior Year	13%	45%	-33%	32%	49%	26%	24%	23%	-4%	-2%	19%	17%	104%

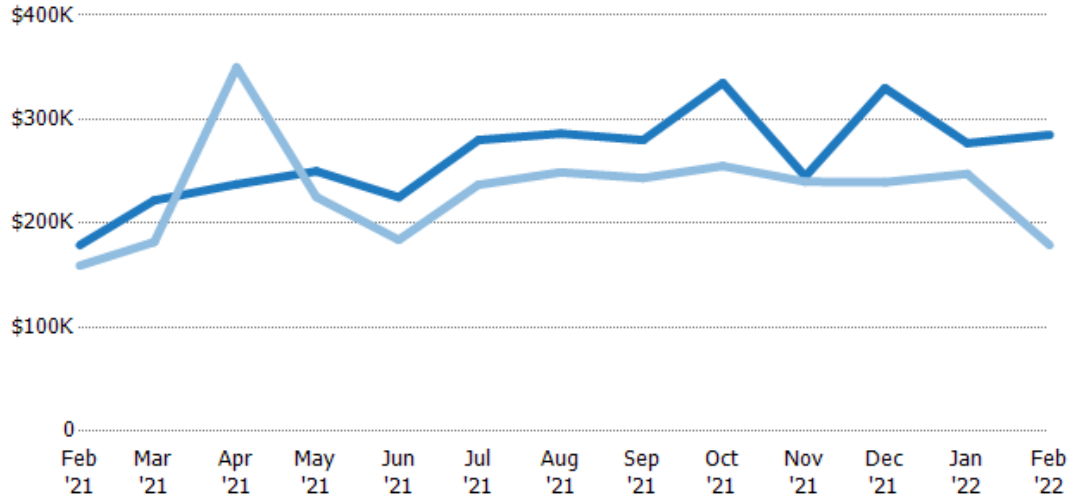
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Feb '22	\$285K	59.2%
Feb '21	\$179K	12.4%
Feb '20	\$159K	47.5%



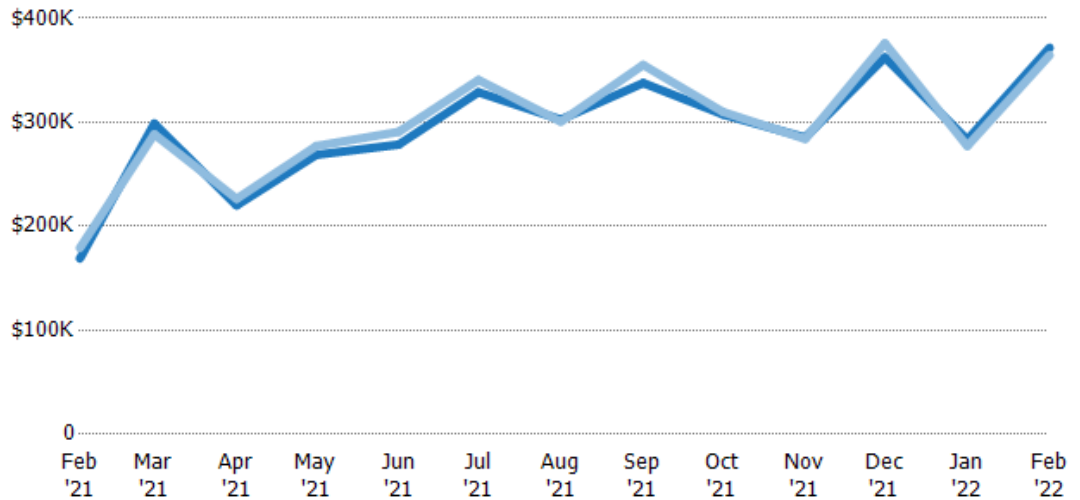
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$179K	\$222K	\$238K	\$250K	\$225K	\$280K	\$286K	\$280K	\$335K	\$245K	\$330K	\$277K	\$285K
Prior Year	\$159K	\$182K	\$350K	\$225K	\$184K	\$237K	\$249K	\$244K	\$255K	\$240K	\$240K	\$248K	\$179K
Percent Change from Prior Year	12%	22%	-32%	11%	22%	18%	15%	15%	31%	2%	38%	12%	59%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



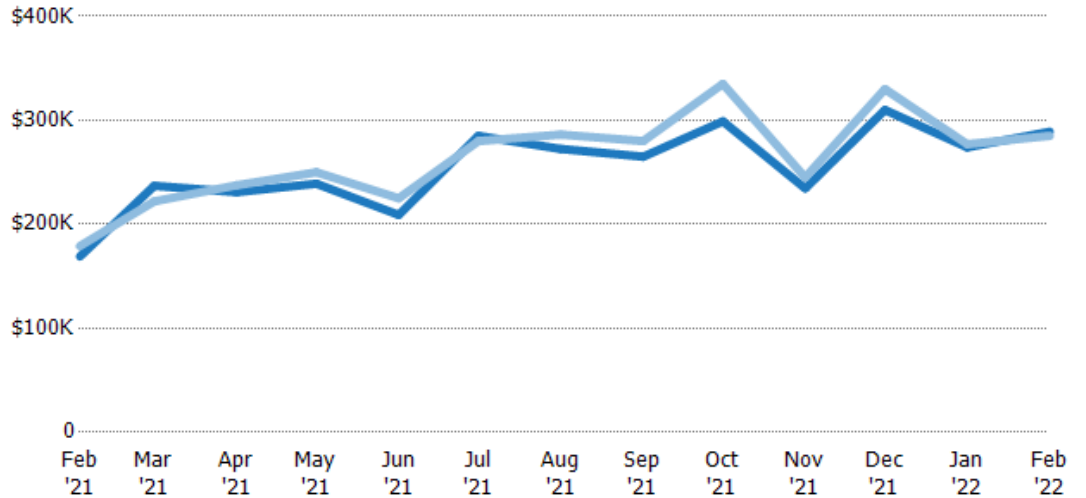
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg List Price	\$169K	\$299K	\$220K	\$269K	\$279K	\$329K	\$303K	\$338K	\$308K	\$285K	\$362K	\$283K	\$372K
Avg Sales Price	\$179K	\$289K	\$226K	\$277K	\$291K	\$341K	\$301K	\$355K	\$310K	\$284K	\$376K	\$277K	\$365K
Avg Sales Price as a % of Avg List Price	106%	97%	103%	103%	104%	104%	99%	105%	101%	100%	104%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



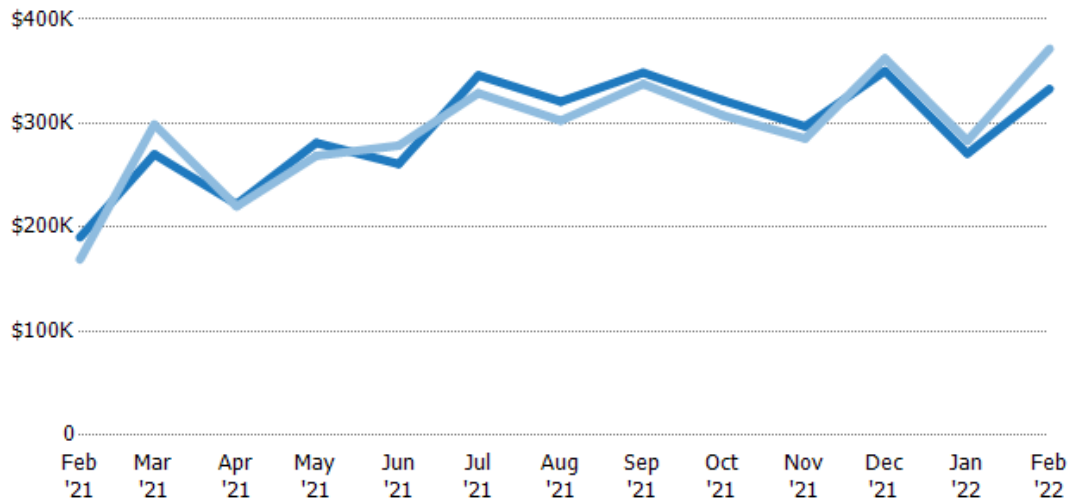
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$169K	\$237K	\$231K	\$239K	\$209K	\$285K	\$272K	\$265K	\$299K	\$235K	\$310K	\$274K	\$289K
Median Sales Price	\$179K	\$222K	\$238K	\$250K	\$225K	\$280K	\$286K	\$280K	\$335K	\$245K	\$330K	\$277K	\$285K
Med Sales Price as a % of Med List Price	106%	94%	103%	105%	108%	98%	105%	106%	112%	104%	106%	101%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



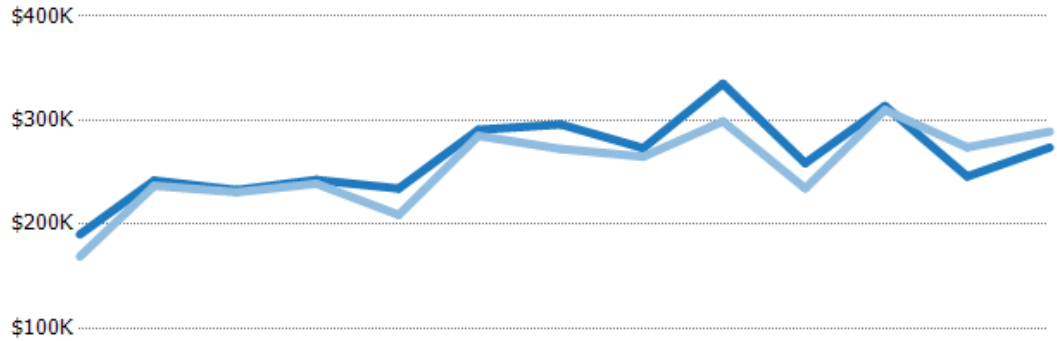
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$190K	\$270K	\$222K	\$281K	\$261K	\$346K	\$321K	\$349K	\$322K	\$297K	\$350K	\$271K	\$333K
Avg Sales Price	\$169K	\$299K	\$220K	\$269K	\$279K	\$329K	\$303K	\$338K	\$308K	\$285K	\$362K	\$283K	\$372K
Avg Sales Price as a % of Avg Est Value	89%	111%	99%	96%	107%	95%	94%	97%	95%	96%	103%	105%	112%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$190K	\$242K	\$233K	\$243K	\$234K	\$291K	\$296K	\$273K	\$335K	\$259K	\$314K	\$246K	\$274K
Median Sales Price	\$169K	\$237K	\$231K	\$239K	\$209K	\$285K	\$272K	\$265K	\$299K	\$235K	\$310K	\$274K	\$289K
Med Sales Price as a % of Med Est Value	89%	98%	99%	99%	89%	98%	92%	97%	89%	91%	99%	111%	106%