Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	7	+57.1%	184	164	+12.2%
New Listing Volume	\$2,806,500	\$1,427,000	+96.7%	\$58,989,610	\$47,121,799	+25.2%
Active Listing Count	20	37	-45.9%	NA	N/A	
Active Listing Volume	\$9,623,900	\$10,276,299	-6.3%	NA	N/A	
Average Listing Price	\$481,195	\$277,738	+73.3%	\$348,339	\$274,534	+26.9%
Median Listing Price	\$316,000	\$232,000	+36.2%	\$272,907	\$234,355	+16.4%
Median Daysin RPR	76.5	129	-40.7%	107.96	108.25	-0.3%
Months of Inventory	1.3	2.3	-42.3%	2.2	6.2	-64%
Absorption Rate	75%	43.24%	+31.8%	45%	16.22%	+28.8%
Sales Activity Charts Metrics						
New Pending Sales Count	3	15	-80%	193	185	+4.3%
New Pending Sales Volume	\$719,000	\$3,379,400	-78.7%	\$57,382,510	\$49,839,399	+15.1%
Pending Sales Count	8	15	-46.7%	NA	N/A	
Pending Sales Volume	\$2,899,600	\$4,148,300	-30.1%	NA	N/A	
Closed Sales Count	13	9	+44.4%	172	151	+13.9%
Closed Sales Volume	\$3,603,000	\$2,124,000	+69.6%	\$51,322,663	\$41,036,100	+25.1%
Average Sales Price	\$277,154	\$236,000	+17.4%	\$298,388	\$271,762	+9.8%
Median Sales Price	\$277,000	\$247,500	+11.9%	\$269,390	\$238,397	+13%





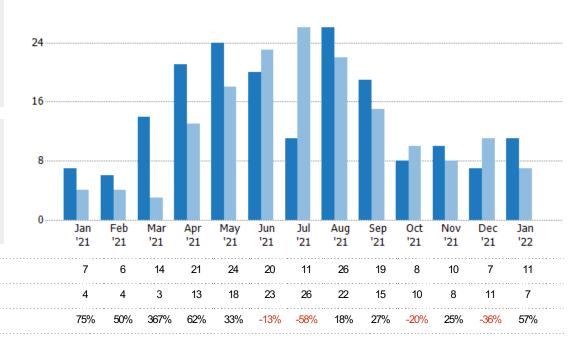


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Jan '22	11	57.1%
Jan '21	7	75%
Jan '20	4	100%



New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

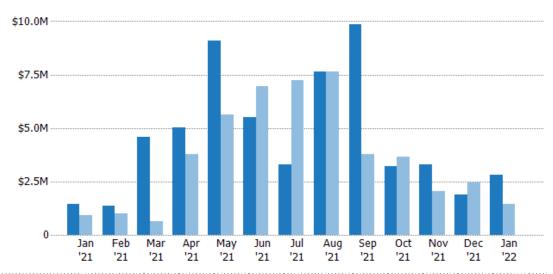
The sum of the listing price of residential listings that were added each month.

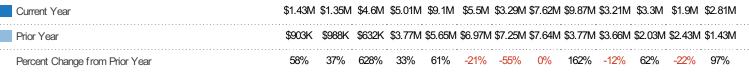
Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.81M	96.7%
Jan '21	\$1.43M	58%
Jan '20	\$903K	126.6%







Active Listings

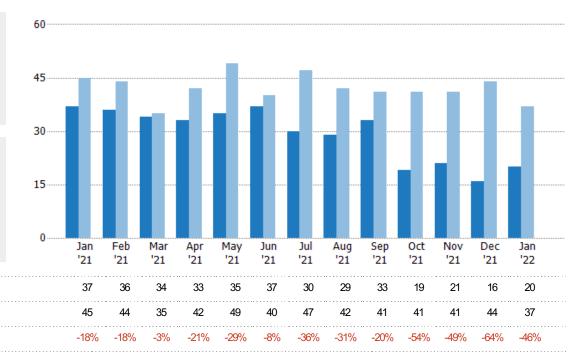
The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	20	-45.9%
Jan '21	37	-17.8%
Jan '20	45	22.2%



Active Listing Volume

Percent Change from Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used

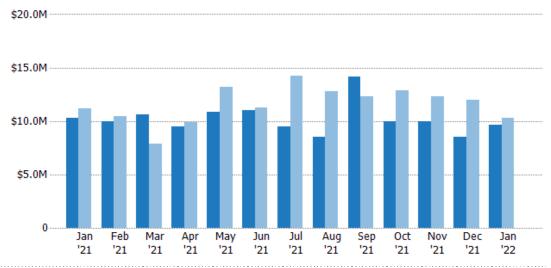
Current Year

Prior Year

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

	Ü
\$9.62M	-6.3%
\$10.3M	-7.8%
\$11.1M	29%
	\$10.3M





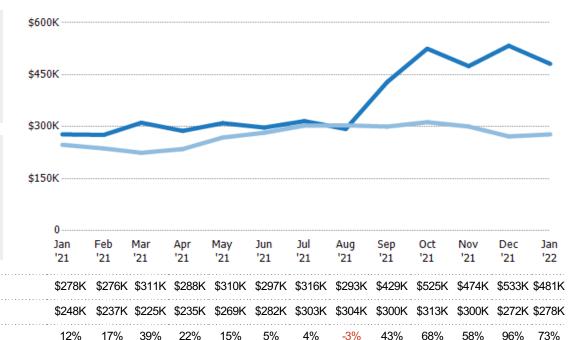


Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Jan '22	\$481K	73.3%
Jan '21	\$278K	12.2%
Jan '20	\$248K	5.6%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

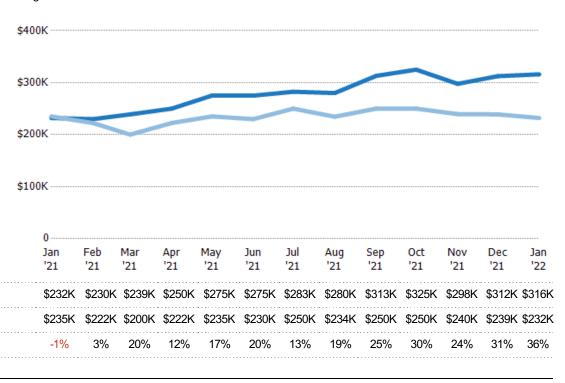
The median listing price of active residential listings at the end of each month.

Filters Used
ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Ant Single

Condo/Townhouse/Apt., Single Family

Price	% Chg.
\$316K	36.2%
\$232K	-1.3%
\$235K	-6.4%
	\$316K \$232K

Percent Change from Prior Year



Current Year

Prior Year

Avg Est Value

Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



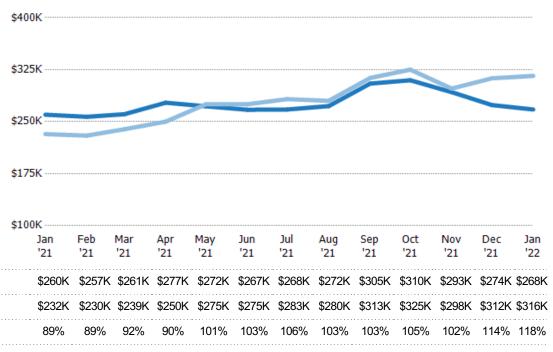


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Brattleboro, VT 05301 Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

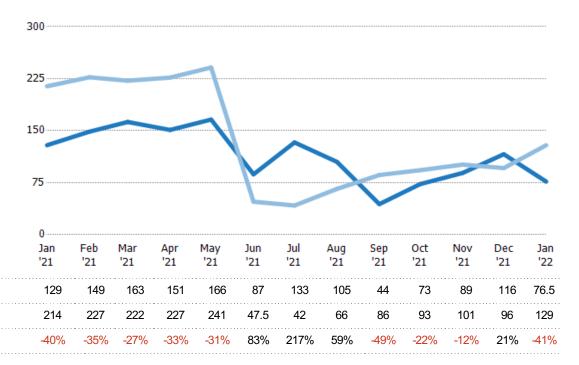


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Days	% Chg.
Jan '22	76.5	-40.7%
Jan '21	129	-39.7%
Jan '20	214	-36.9%



Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

40

Filters Used

Current Year

Prior Year

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleb

VT 05303, Bra Property Type Condo/Townh Family	attleboro, V :	T 05304	30		\bigwedge										
Month/ Year	Months	% Chg.	20			\									
Jan '22	1.33	-42.3%	10	1		+									
Jan '21	2.31	-48.6%				_									
Jan '20	4.5	35.8%	0 Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22
Current Year			2.31	4	34	2.54	4.38	2.85	1.58	1.71	1.5	1.27	1.4	1.33	1.33
Prior Year		•••••	4.5	7.33	4.38	8.4	9.8	10	3.62	3.82	1.95	2.05	1.86	4	2.31
Percent Chang	ge from Prior	Year	-49%	-45%	677%	-70%	-55%	-72%	-56%	-55%	-23%	-38%	-25%	-67%	-42%





Absorption Rate

The percentage of inventory sold per month.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Rate	Chg.
Jan '22	75%	-31.8%
Jan '21	43%	-21%
Jan '20	22%	-26.4%

Current Year

Change from Prior Year

Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Brattleboro, VT 05301,

Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family



Active

Pending

Sold



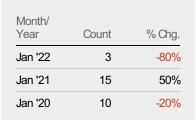
New Pending Sales

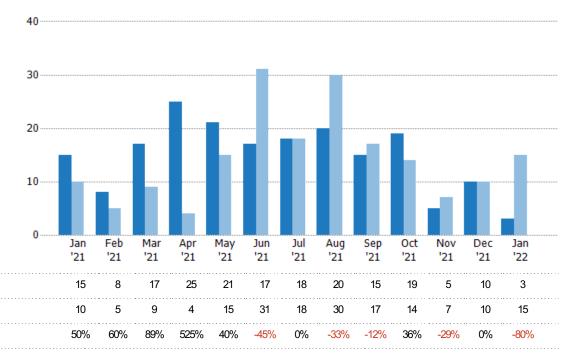
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family





New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

\$20.0M

Filters Used

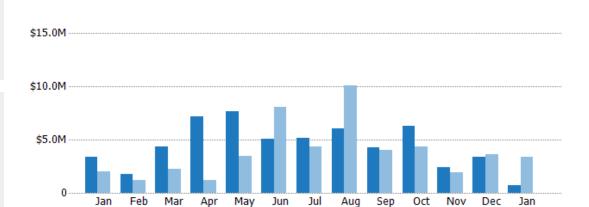
Current Year

Prior Year

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jan '22	\$719K	-78.7%
Jan '21	\$3.38M	70.4%
Jan '20	\$1.98M	-13%



 Current Year
 \$3.38M \$1.73M \$4.3M \$7.13M \$7.67M \$5.04M \$5.13M \$6.01M \$4.23M \$6.28M \$2.42M \$3.35M \$719K

 Prior Year
 \$1.98M \$1.2M \$2.28M \$1.18M \$3.46M \$8.07M \$4.34M \$10.1M \$3.98M \$4.32M \$1.92M \$3.65M \$3.38M

 Percent Change from Prior Year
 70% 45% 89% 502% 122% -38% 18% -40% 6% 45% 26% -8% -79%

'21

'21

'21

'21

'21

'21

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'21

'21

'21

'21

'22





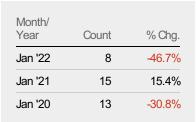
Pending Sales

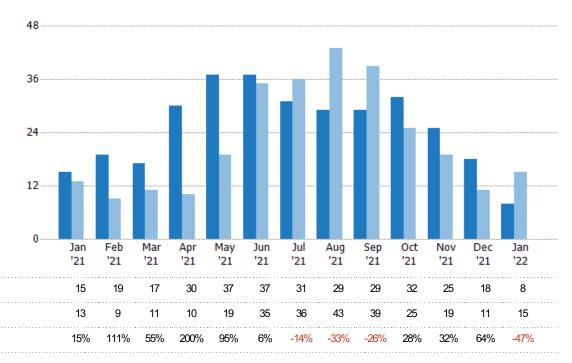
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family





Pending Sales Volume

Percent Change from Prior Year

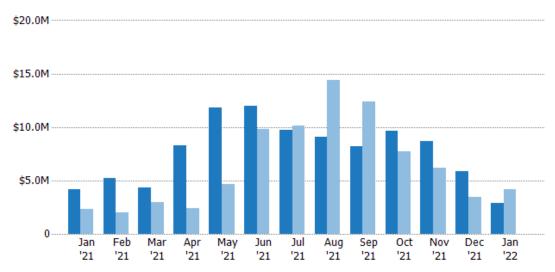
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.9M	-30.1%
Jan '21	\$4.15M	80.4%
Jan '20	\$2.3M	2.7%







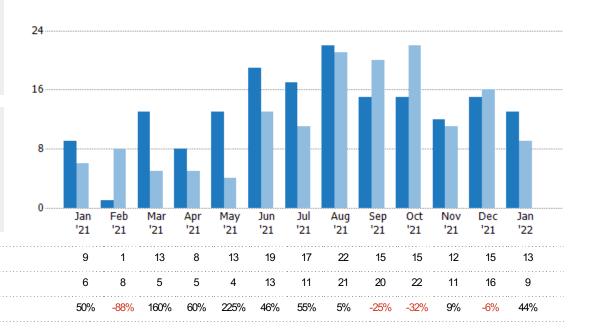


Closed Sales

The total number of residential properties sold each month.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jan '22	13	44.4%
Jan '21	9	50%
Jan '20	6	-33.3%



Closed Sales Volume

Percent Change from Prior Year

Current Year

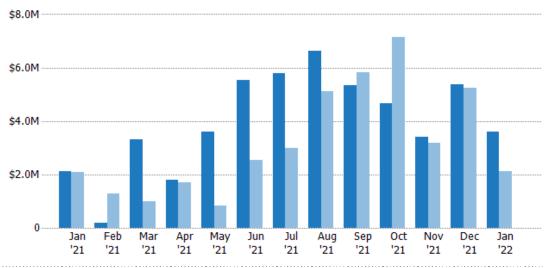
Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jan '22	\$3.6M	69.6%
Jan '21	\$2.12M	1.2%
Jan '20	\$2.1M	-59.7%





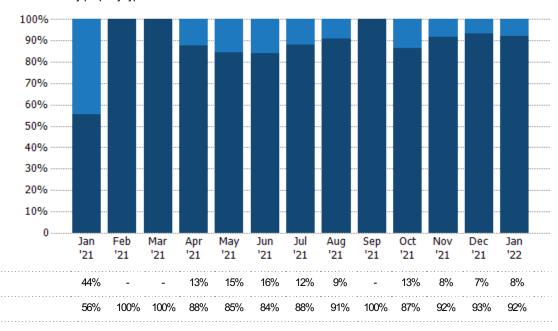




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family



Average Sales Price

Single Family Residence

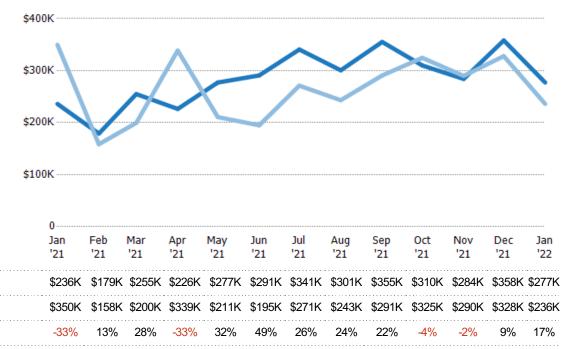
Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Jan '22	\$277K	17.4%
Jan '21	\$236K	-32.5%
Jan '20	\$350K	-39.5%

Percent Change from Prior Year





Current Year

Prior Year

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$277K	11.9%
Jan '21	\$248K	-14.7%
Jan '20	\$290K	-42.2%

Percent Change from Prior Year

Current Year

Prior Year



Average Sales Price vs Average Listing Price

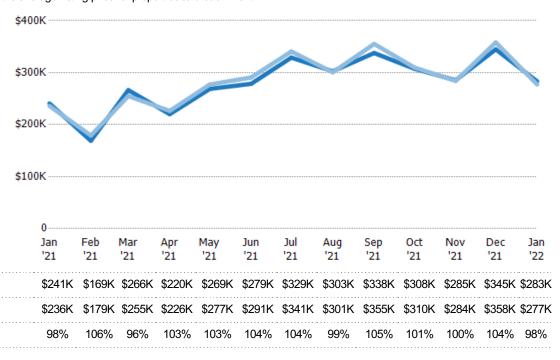
The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Sales Price as a % of Avg List Price





Avg List Price

Avg Sales Price

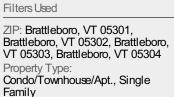
Median List Price

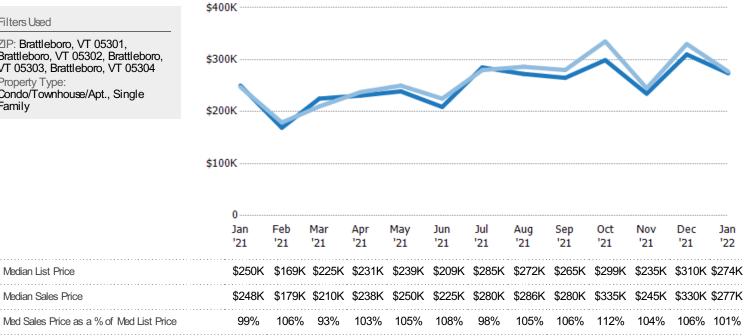
Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

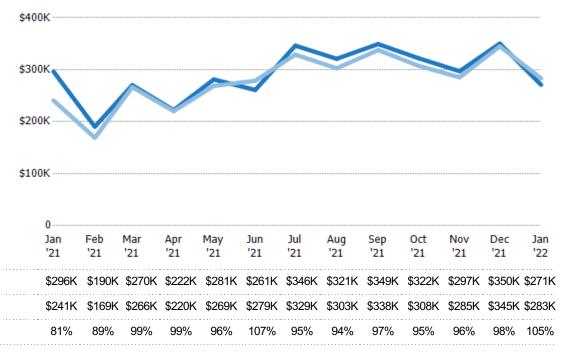




Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Family

Median Est Value

Median Sales Price

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single

