

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	12	+16.7%	243	200	+21.5%
New Listing Volume	\$2,855,300	\$3,154,800	-9.5%	\$61,358,699	\$48,349,850	+26.9%
Active Listing Count	10	38	-73.7%	N/A	N/A	
Active Listing Volume	\$2,511,800	\$9,907,300	-74.6%	N/A	N/A	
Average Listing Price	\$251,180	\$260,718	-3.7%	\$273,383	\$260,729	+4.9%
Median Listing Price	\$210,000	\$249,000	-15.7%	\$248,987	\$236,082	+5.5%
Median Days in RPR	93	96.5	-3.6%	72.18	84.96	-15%
Months of Inventory	0.5	3.2	-85%	1.1	3.8	-70.8%
Absorption Rate	210%	31.58%	+178.4%	90%	26.32%	+63.7%
Sales Activity Charts Metrics						
New Pending Sales Count	16	12	+33.3%	257	227	+13.2%
New Pending Sales Volume	\$3,336,400	\$3,361,600	-0.7%	\$64,257,999	\$52,126,000	+23.3%
Pending Sales Count	24	17	+41.2%	N/A	N/A	
Pending Sales Volume	\$4,903,100	\$4,644,900	+5.6%	N/A	N/A	
Closed Sales Count	14	9	+55.6%	231	199	+16.1%
Closed Sales Volume	\$3,349,900	\$2,123,400	+57.8%	\$58,956,575	\$43,577,901	+35.3%
Average Sales Price	\$239,279	\$235,933	+1.4%	\$255,223	\$218,984	+16.5%
Median Sales Price	\$248,500	\$214,500	+15.9%	\$242,780	\$203,822	+19.1%

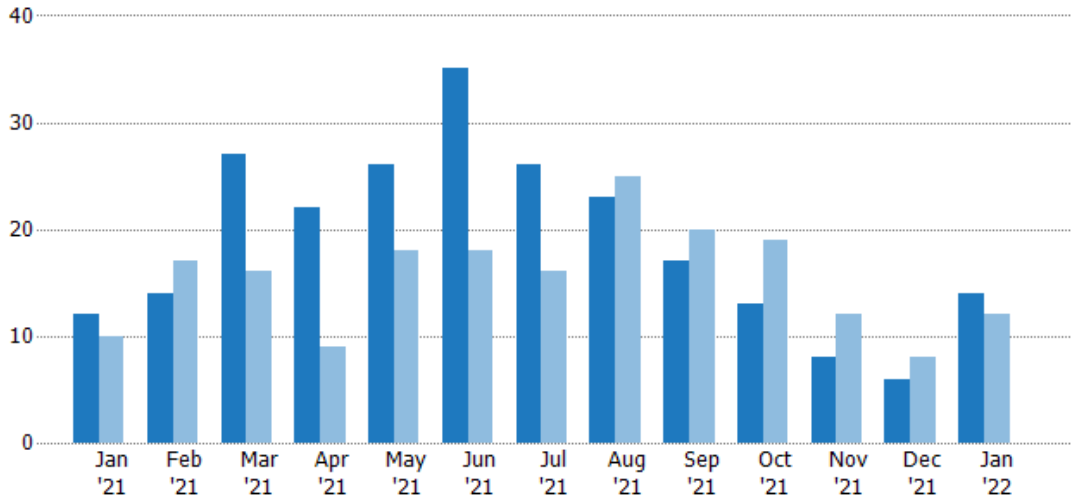
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	14	16.7%
Jan '21	12	20%
Jan '20	10	60%



Current Year	12	14	27	22	26	35	26	23	17	13	8	6	14
Prior Year	10	17	16	9	18	18	16	25	20	19	12	8	12
Percent Change from Prior Year	20%	-18%	69%	144%	44%	94%	63%	-8%	-15%	-32%	-33%	-25%	17%

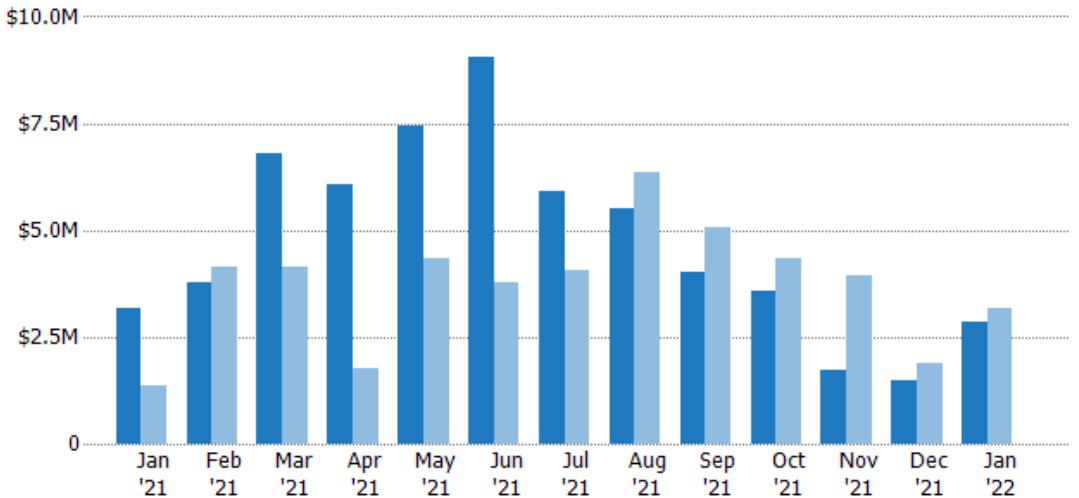
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.86M	-9.5%
Jan '21	\$3.15M	128.6%
Jan '20	\$1.38M	94.7%



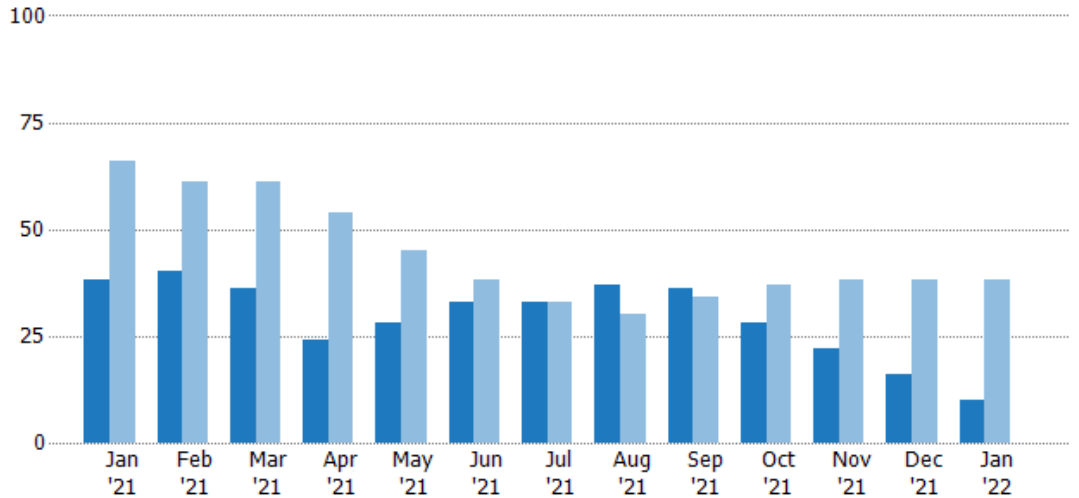
Current Year	\$3.15M	\$3.76M	\$6.81M	\$6.07M	\$7.44M	\$9.04M	\$5.9M	\$5.52M	\$4.02M	\$3.57M	\$1.74M	\$1.47M	\$2.86M
Prior Year	\$1.38M	\$4.14M	\$4.14M	\$1.76M	\$4.33M	\$3.79M	\$4.08M	\$6.36M	\$5.08M	\$4.33M	\$3.93M	\$1.87M	\$3.15M
Percent Change from Prior Year	129%	-9%	65%	245%	72%	139%	45%	-13%	-21%	-18%	-56%	-22%	-9%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



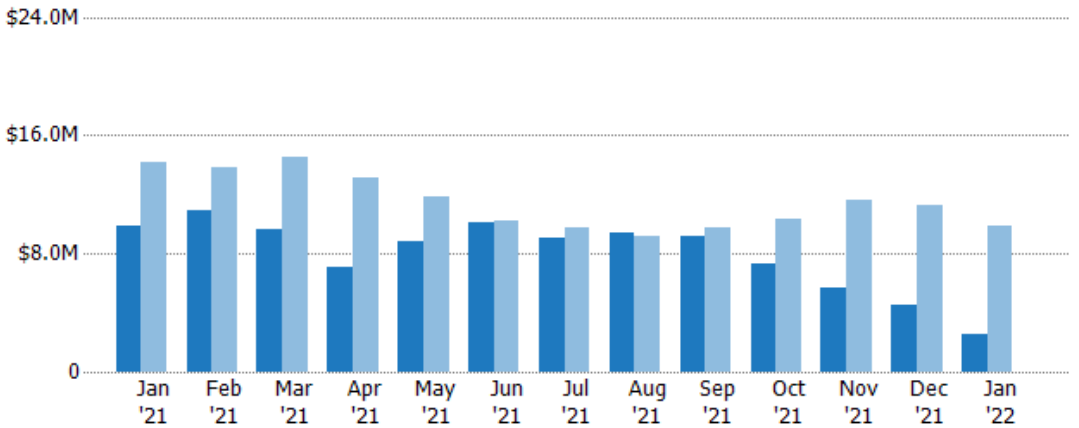
Month/Year	Count	% Chg.
Jan '22	10	-73.7%
Jan '21	38	-42.4%
Jan '20	66	48.5%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Jan '22	\$2.51M	-74.6%
Jan '21	\$9.91M	-29.9%
Jan '20	\$14.1M	42.4%

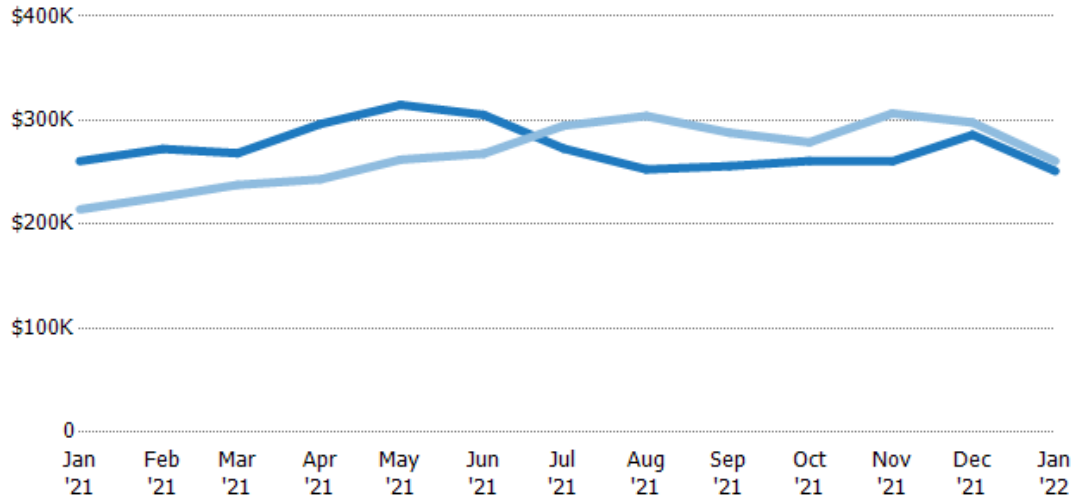
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$251K	-3.7%
Jan '21	\$261K	21.7%
Jan '20	\$214K	-4.1%



Current Year	\$261K	\$272K	\$268K	\$296K	\$315K	\$305K	\$273K	\$253K	\$256K	\$261K	\$261K	\$286K	\$251K
Prior Year	\$214K	\$226K	\$238K	\$243K	\$262K	\$268K	\$295K	\$304K	\$288K	\$279K	\$307K	\$298K	\$261K
Percent Change from Prior Year	22%	20%	13%	22%	20%	14%	-7%	-17%	-11%	-6%	-15%	-4%	-4%

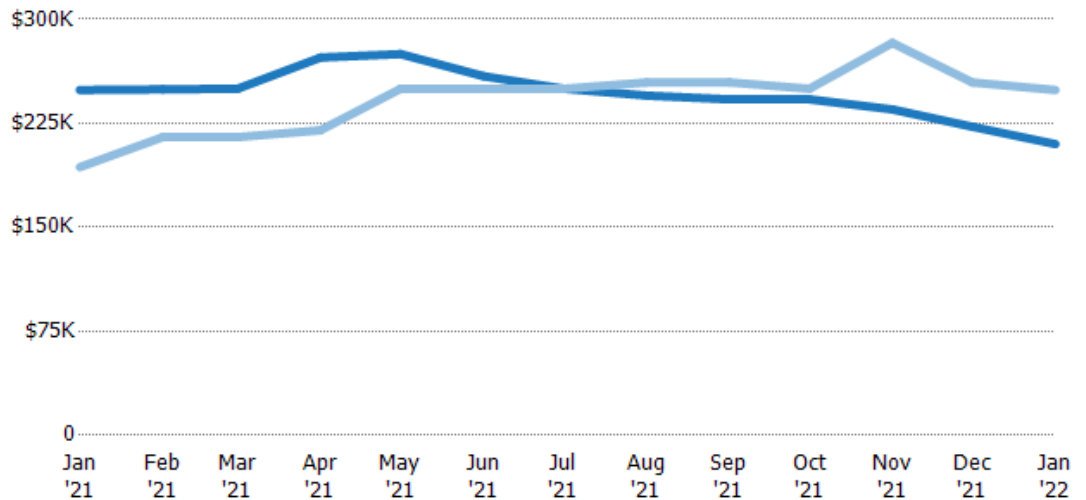
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$210K	-15.7%
Jan '21	\$249K	28.8%
Jan '20	\$193K	-9.5%



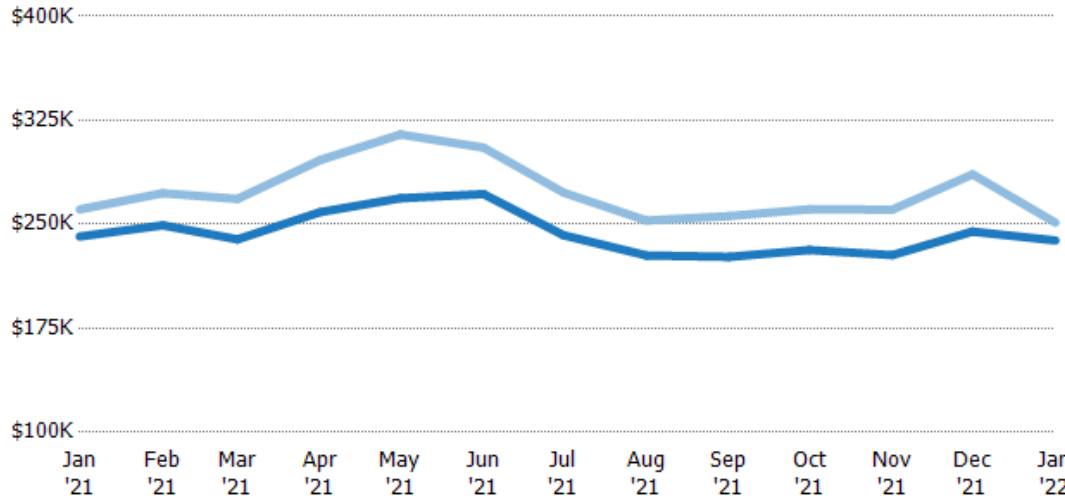
Current Year	\$249K	\$249K	\$250K	\$272K	\$275K	\$259K	\$250K	\$245K	\$242K	\$242K	\$235K	\$223K	\$210K
Prior Year	\$193K	\$215K	\$215K	\$220K	\$250K	\$250K	\$250K	\$254K	\$255K	\$250K	\$283K	\$254K	\$249K
Percent Change from Prior Year	29%	16%	16%	24%	10%	4%	0%	-4%	-5%	-3%	-17%	-13%	-16%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



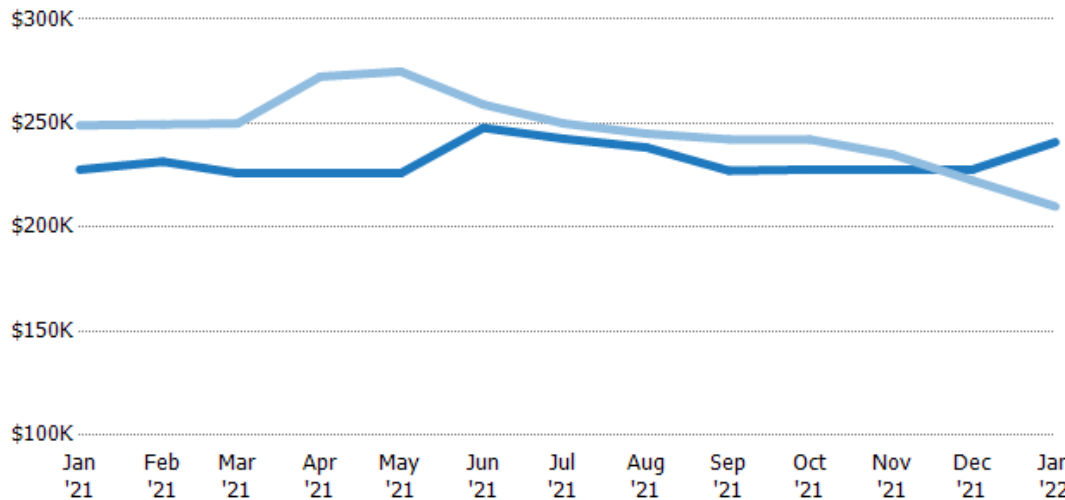
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$241K	\$249K	\$239K	\$259K	\$269K	\$272K	\$242K	\$227K	\$226K	\$231K	\$228K	\$245K	\$238K
Avg Listing Price	\$261K	\$272K	\$268K	\$296K	\$315K	\$305K	\$273K	\$253K	\$256K	\$261K	\$261K	\$286K	\$251K
Avg Listing Price as a % of Avg Est Value	108%	109%	112%	115%	117%	112%	113%	111%	113%	113%	114%	117%	105%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$228K	\$232K	\$226K	\$226K	\$226K	\$248K	\$243K	\$238K	\$227K	\$228K	\$228K	\$228K	\$241K
Median Listing Price	\$249K	\$249K	\$250K	\$272K	\$275K	\$259K	\$250K	\$245K	\$242K	\$242K	\$235K	\$223K	\$210K
Med Listing Price as a % of Med Est Value	109%	108%	111%	121%	122%	105%	103%	103%	107%	106%	103%	98%	87%

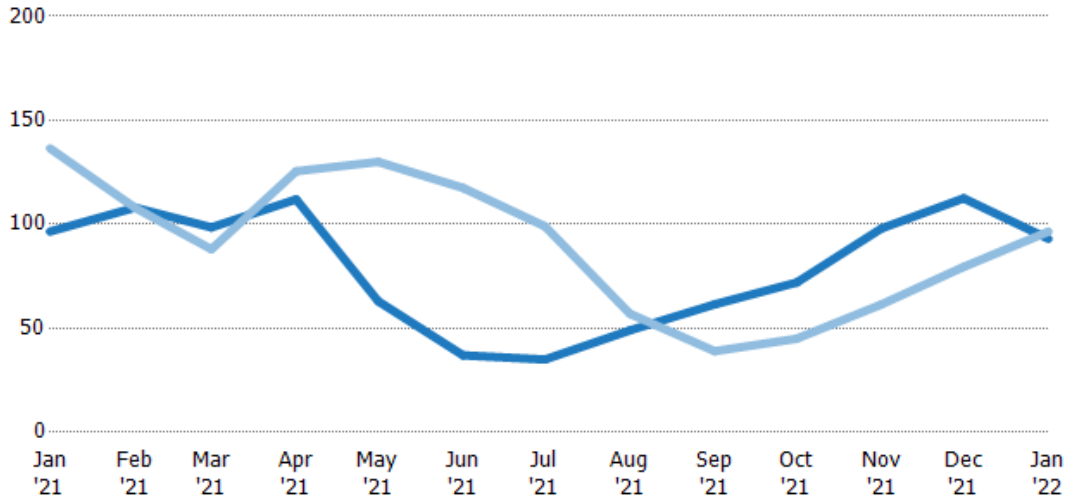
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jan '22	93	-3.6%
Jan '21	96.5	-29.3%
Jan '20	137	2.6%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	96.5	108	98.5	112	63	37	35	49	61.5	72	98	113	93
Prior Year	137	108	88	126	130	118	99	57	39	45	61.5	79.5	96.5
Percent Change from Prior Year	-29%	0%	12%	-11%	-52%	-69%	-65%	-14%	58%	60%	59%	42%	-4%

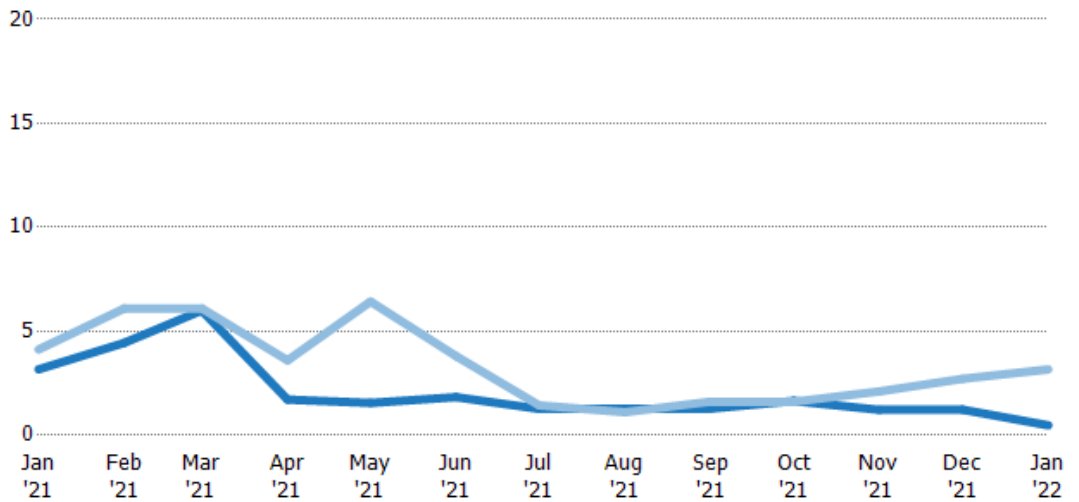
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jan '22	0	-85%
Jan '21	3.17	-23.2%
Jan '20	4.13	164%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	3.17	4.44	6	1.71	1.56	1.83	1.27	1.28	1.29	1.65	1.22	1.23	0
Prior Year	4.13	6.1	6.1	3.6	6.43	3.8	1.43	1.11	1.62	1.61	2.11	2.71	3.17
Percent Change from Prior Year	-23%	-27%	-2%	-52%	-76%	-52%	-12%	15%	-21%	2%	-42%	-55%	-85%

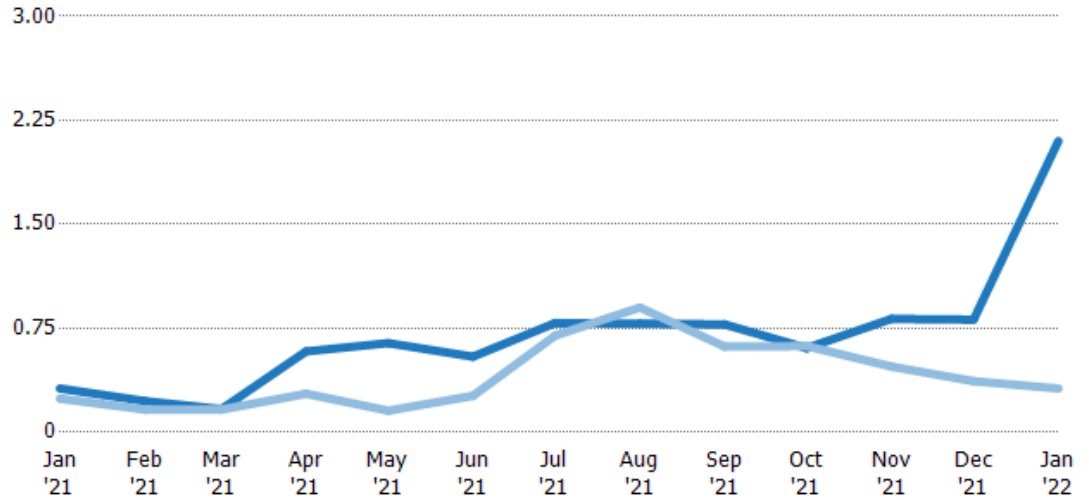
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jan '22	210%	-178.4%
Jan '21	32%	-7.3%
Jan '20	24%	-62.1%



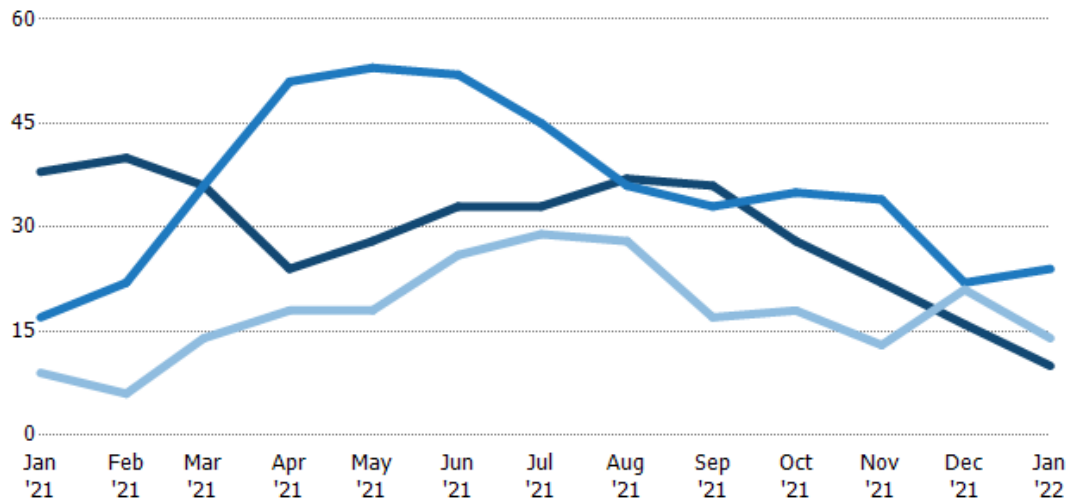
Current Year	32%	23%	17%	58%	64%	55%	79%	78%	78%	61%	82%	81%	210%
Prior Year	24%	16%	16%	28%	16%	26%	70%	90%	62%	62%	47%	37%	32%
Change from Prior Year	-7%	-6%	0%	-31%	-49%	-28%	-9%	12%	-16%	1%	-34%	-44%	-178%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single Family



Active	38	40	36	24	28	33	33	37	36	28	22	16	10
Pending	17	22	36	51	53	52	45	36	33	35	34	22	24
Sold	9	6	14	18	18	26	29	28	17	18	13	21	14

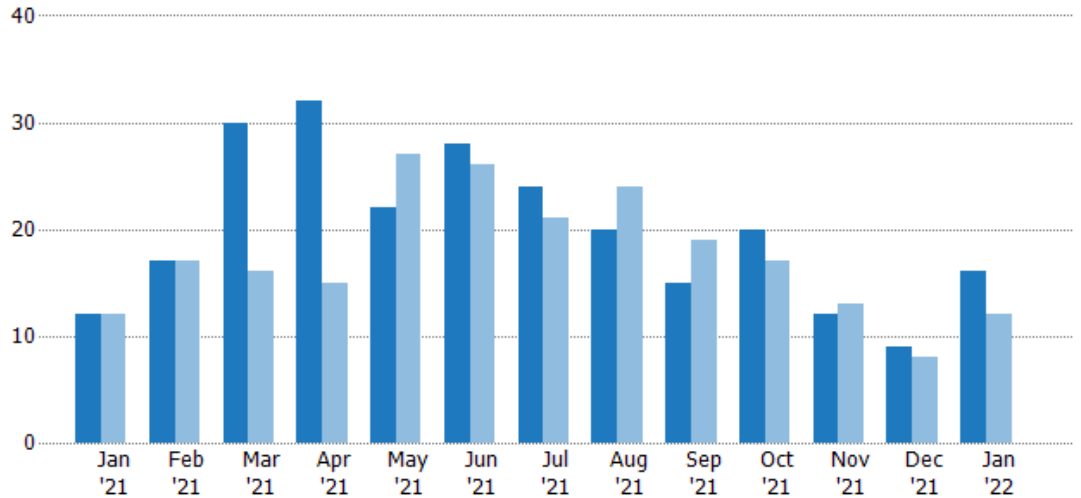
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	16	33.3%
Jan '21	12	0%
Jan '20	12	-16.7%



Current Year	12	17	30	32	22	28	24	20	15	20	12	9	16
Prior Year	12	17	16	15	27	26	21	24	19	17	13	8	12
Percent Change from Prior Year	0%	0%	88%	113%	-19%	8%	14%	-17%	-21%	18%	-8%	13%	33%

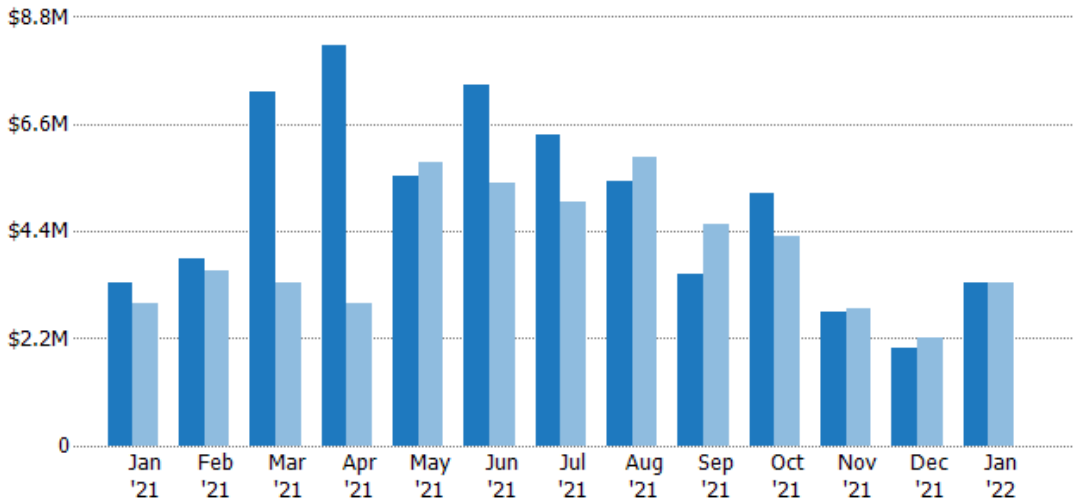
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$3.34M	-0.7%
Jan '21	\$3.36M	14.8%
Jan '20	\$2.93M	-30.6%



Current Year	\$3.36M	\$3.84M	\$7.28M	\$8.21M	\$5.55M	\$7.4M	\$6.37M	\$5.42M	\$3.53M	\$5.18M	\$2.76M	\$2.01M	\$3.34M
Prior Year	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.81M	\$5.38M	\$5M	\$5.93M	\$4.56M	\$4.29M	\$2.82M	\$2.2M	\$3.36M
Percent Change from Prior Year	15%	7%	118%	182%	-5%	38%	27%	-9%	-23%	21%	-2%	-9%	-1%

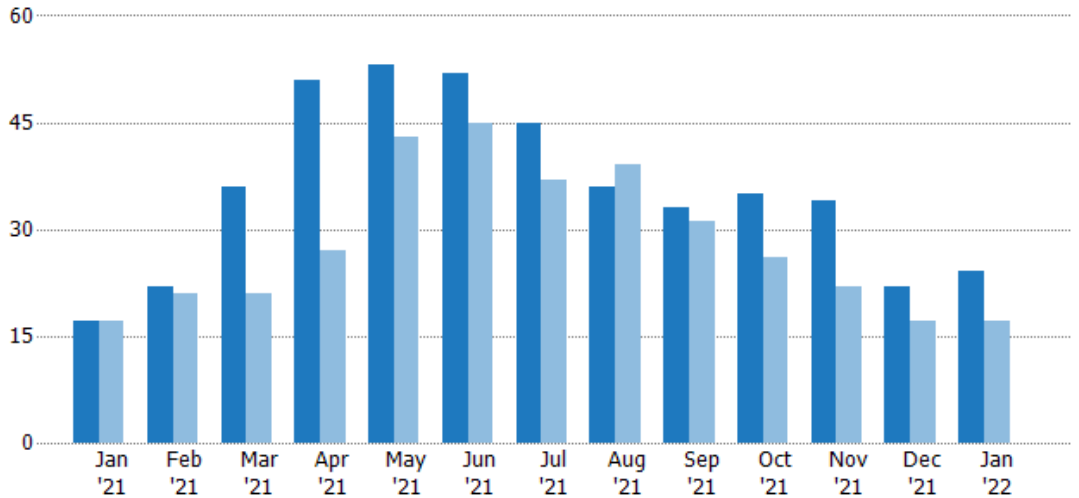
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	24	41.2%
Jan '21	17	0%
Jan '20	17	-35.3%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	17	22	36	51	53	52	45	36	33	35	34	22	24
Prior Year	17	21	21	27	43	45	37	39	31	26	22	17	17
Percent Change from Prior Year	0%	5%	71%	89%	23%	16%	22%	-8%	6%	35%	55%	29%	41%

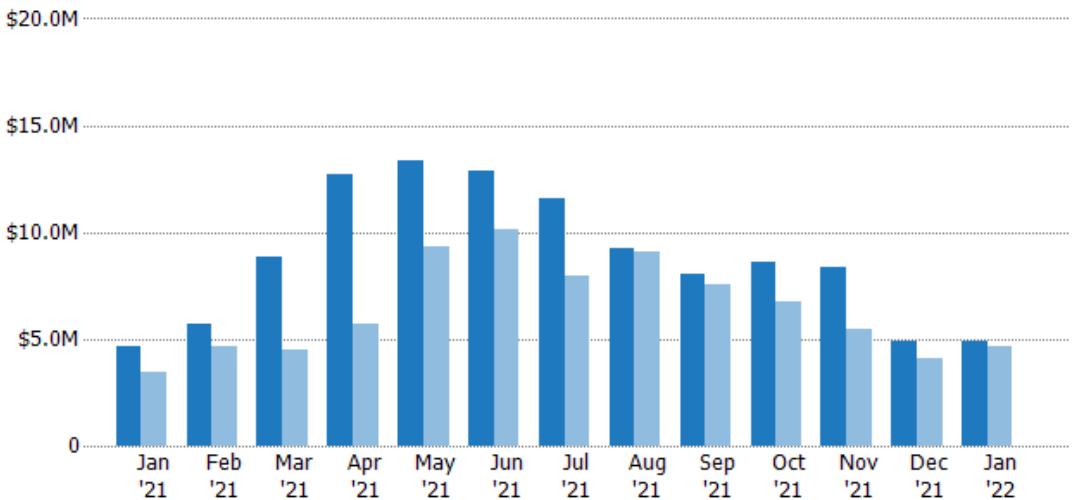
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$4.9M	5.6%
Jan '21	\$4.64M	35%
Jan '20	\$3.44M	-33.8%



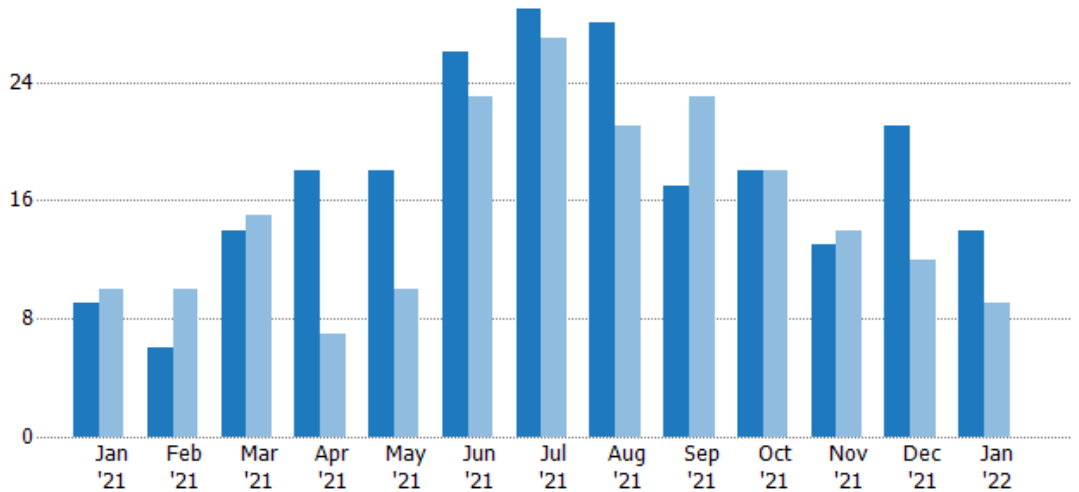
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$4.64M	\$5.73M	\$8.87M	\$12.7M	\$13.4M	\$12.9M	\$11.6M	\$9.22M	\$8.08M	\$8.57M	\$8.35M	\$4.91M	\$4.9M
Prior Year	\$3.44M	\$4.68M	\$4.53M	\$5.71M	\$9.36M	\$10.1M	\$7.97M	\$9.08M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.64M
Percent Change from Prior Year	35%	22%	96%	122%	43%	28%	45%	2%	7%	26%	53%	20%	6%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



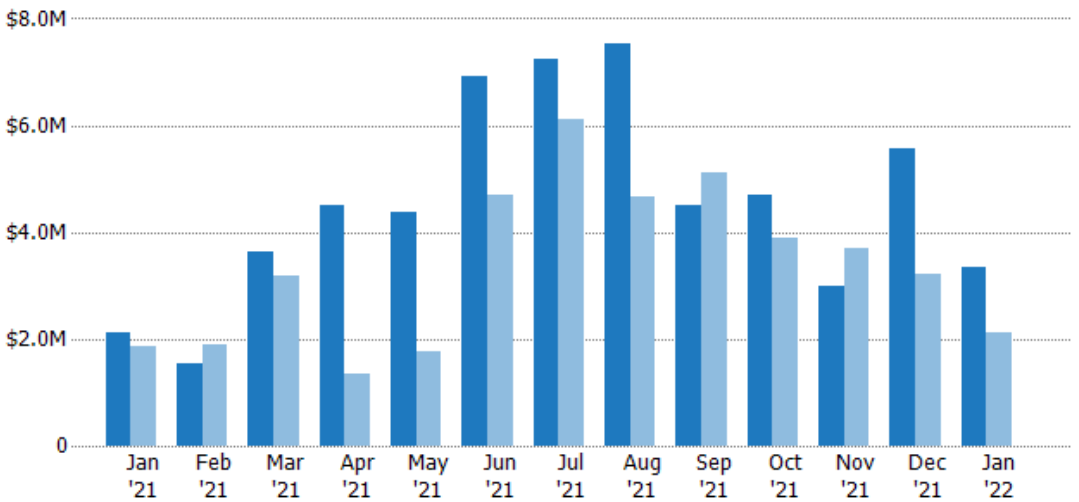
Month/Year	Count	% Chg.
Jan '22	14	55.6%
Jan '21	9	-10%
Jan '20	10	-40%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



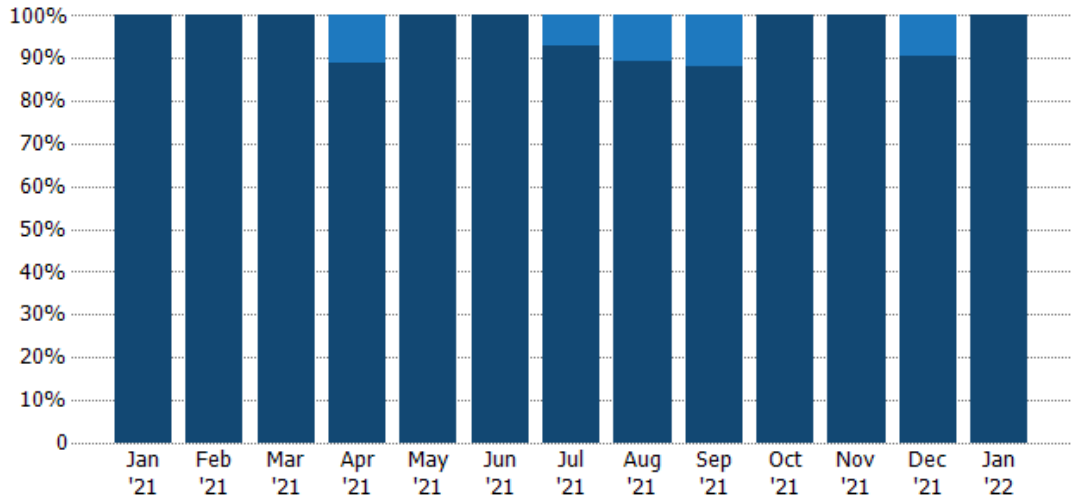
Month/Year	Volume	% Chg.
Jan '22	\$3.35M	57.8%
Jan '21	\$2.12M	13.3%
Jan '20	\$1.87M	-33.6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



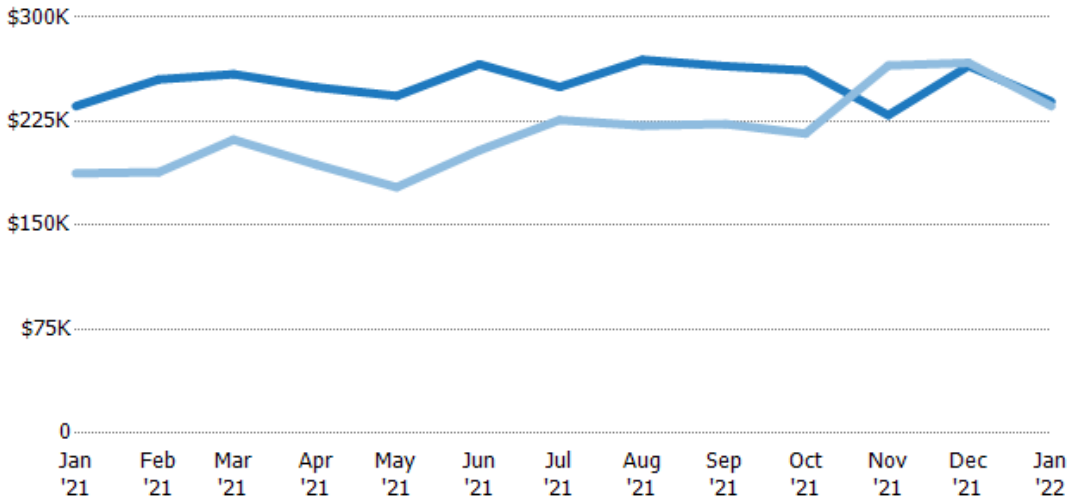
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Condo/Townhouse	-	-	-	11%	-	-	7%	11%	12%	-	-	10%	-
Single Family Residence	100%	100%	100%	89%	100%	100%	93%	89%	88%	100%	100%	90%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jan '22	\$239K	1.4%
Jan '21	\$236K	25.9%
Jan '20	\$187K	10.7%

Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K	\$265K	\$262K	\$229K	\$265K	\$239K
Prior Year	\$187K	\$188K	\$212K	\$194K	\$177K	\$204K	\$226K	\$222K	\$223K	\$216K	\$265K	\$267K	\$236K
Percent Change from Prior Year	26%	36%	22%	29%	37%	30%	11%	21%	19%	21%	-13%	-1%	1%

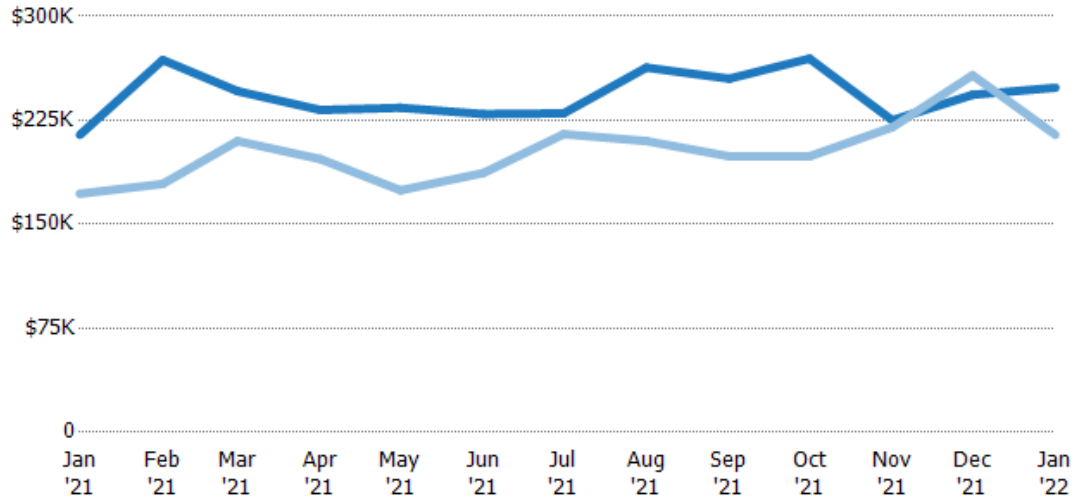
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$249K	15.9%
Jan '21	\$215K	24.7%
Jan '20	\$172K	10.2%



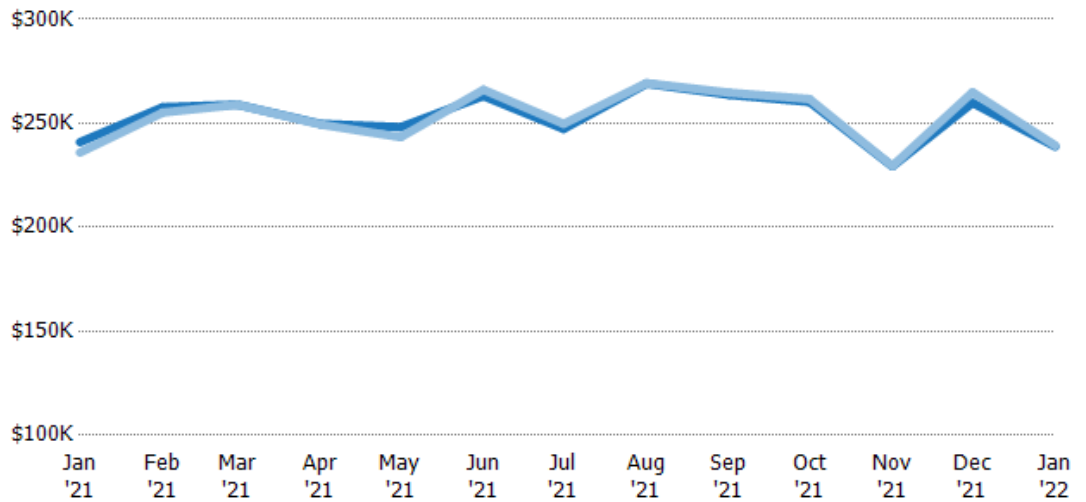
Current Year	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K	\$255K	\$270K	\$225K	\$243K	\$249K
Prior Year	\$172K	\$179K	\$210K	\$197K	\$175K	\$187K	\$215K	\$210K	\$199K	\$199K	\$220K	\$258K	\$215K
Percent Change from Prior Year	25%	50%	17%	18%	34%	23%	7%	25%	28%	35%	2%	-5%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



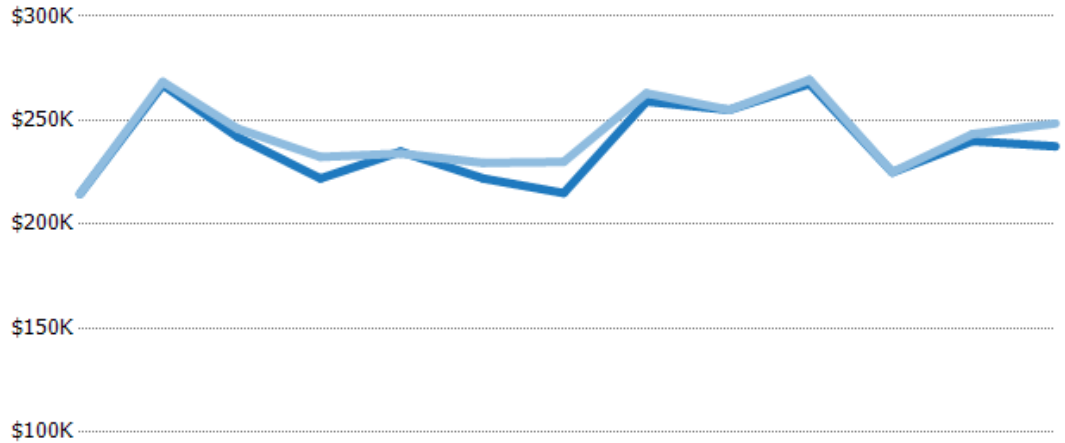
Avg List Price	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K	\$264K	\$260K	\$229K	\$260K	\$239K
Avg Sales Price	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K	\$265K	\$262K	\$229K	\$265K	\$239K
Avg Sales Price as a % of Avg List Price	98%	99%	100%	100%	98%	101%	101%	100%	100%	101%	100%	102%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



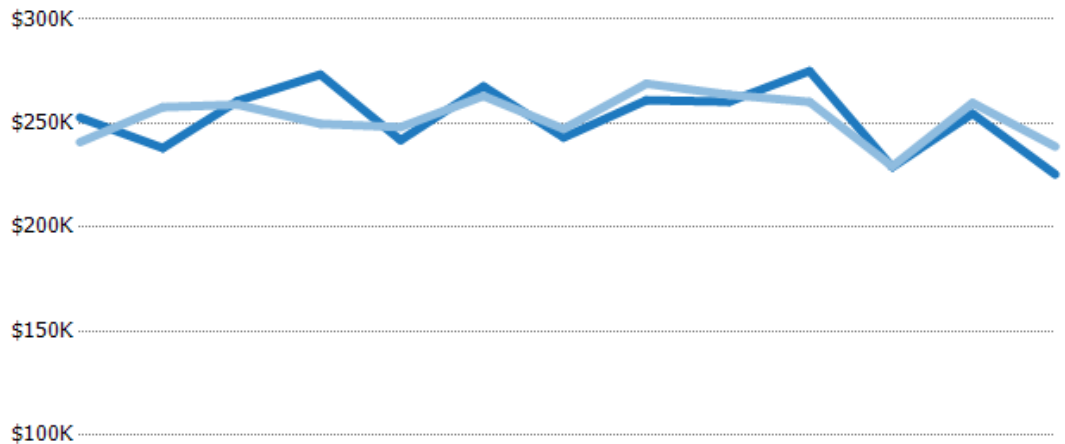
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K	\$255K	\$268K	\$225K	\$240K	\$237K
Median Sales Price	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K	\$255K	\$270K	\$225K	\$243K	\$249K
Med Sales Price as a % of Med List Price	100%	101%	102%	105%	100%	103%	107%	102%	100%	101%	100%	101%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



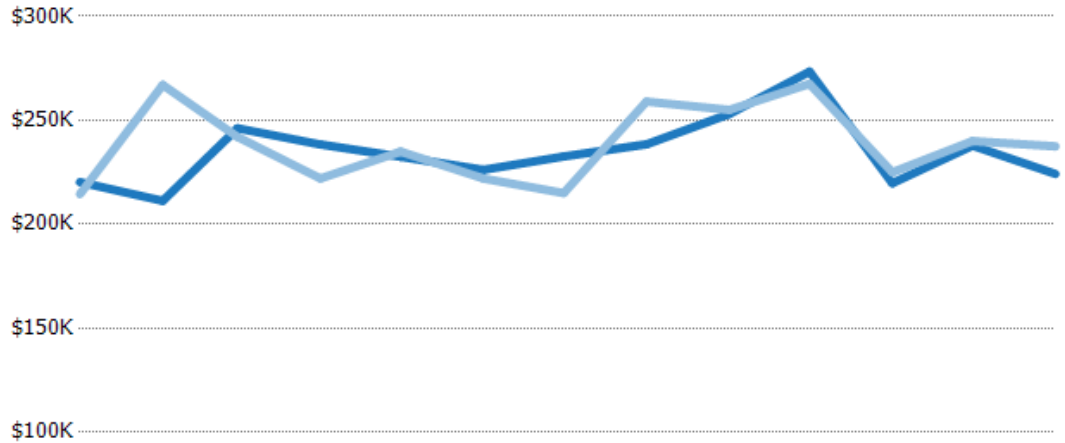
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$253K	\$238K	\$261K	\$273K	\$242K	\$268K	\$243K	\$261K	\$260K	\$275K	\$229K	\$255K	\$225K
Avg Sales Price	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K	\$264K	\$260K	\$229K	\$260K	\$239K
Avg Sales Price as a % of Avg Est Value	95%	108%	99%	91%	103%	98%	102%	103%	101%	95%	100%	102%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$220K	\$211K	\$246K	\$238K	\$232K	\$226K	\$233K	\$238K	\$253K	\$273K	\$220K	\$238K	\$224K
Median Sales Price	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K	\$255K	\$268K	\$225K	\$240K	\$237K
Med Sales Price as a % of Med Est Value	97%	126%	98%	93%	101%	98%	92%	109%	101%	98%	102%	101%	106%