

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	5	-80%	89	118	-24.6%
New Listing Volume	\$279,000	\$1,064,500	-73.8%	\$27,637,799	\$31,444,900	-12.1%
Active Listing Count	7	12	-41.7%	N/A	N/A	
Active Listing Volume	\$2,470,900	\$3,657,400	-32.4%	N/A	N/A	
Average Listing Price	\$352,986	\$304,783	+15.8%	\$360,392	\$341,185	+5.6%
Median Listing Price	\$323,000	\$265,000	+21.9%	\$301,032	\$255,288	+17.9%
Median Days in RPR	73	134	-45.5%	47.78	97.24	-50.9%
Months of Inventory	2.3	1.5	+55.6%	0.8	3.1	-74.3%
Absorption Rate	42.86%	66.67%	-23.8%	125%	32.12%	+92.9%
Sales Activity Charts Metrics						
New Pending Sales Count	—	6	—	91	134	-32.1%
New Pending Sales Volume	—	\$1,699,300	—	\$28,097,399	\$34,098,800	-17.6%
Pending Sales Count	2	9	-77.8%	N/A	N/A	
Pending Sales Volume	\$884,500	\$2,246,200	-60.6%	N/A	N/A	
Closed Sales Count	10	12	-16.7%	93	120	-22.5%
Closed Sales Volume	\$2,845,900	\$3,359,800	-15.3%	\$26,091,848	\$29,596,350	-11.8%
Average Sales Price	\$284,590	\$279,983	+1.6%	\$280,558	\$246,636	+13.8%
Median Sales Price	\$299,000	\$192,000	+55.7%	\$272,672	\$223,843	+21.8%

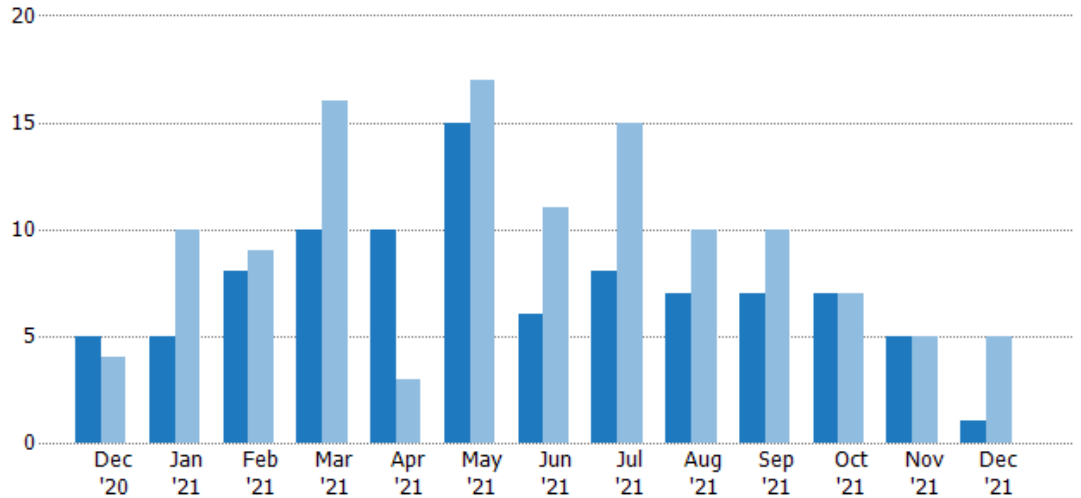
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	1	-80%
Dec '20	5	25%
Dec '19	4	-75%



Current Year	5	5	8	10	10	15	6	8	7	7	7	5	1
Prior Year	4	10	9	16	3	17	11	15	10	10	7	5	5
Percent Change from Prior Year	25%	-50%	-11%	-38%	233%	-12%	-45%	-47%	-30%	-30%	0%	0%	-80%

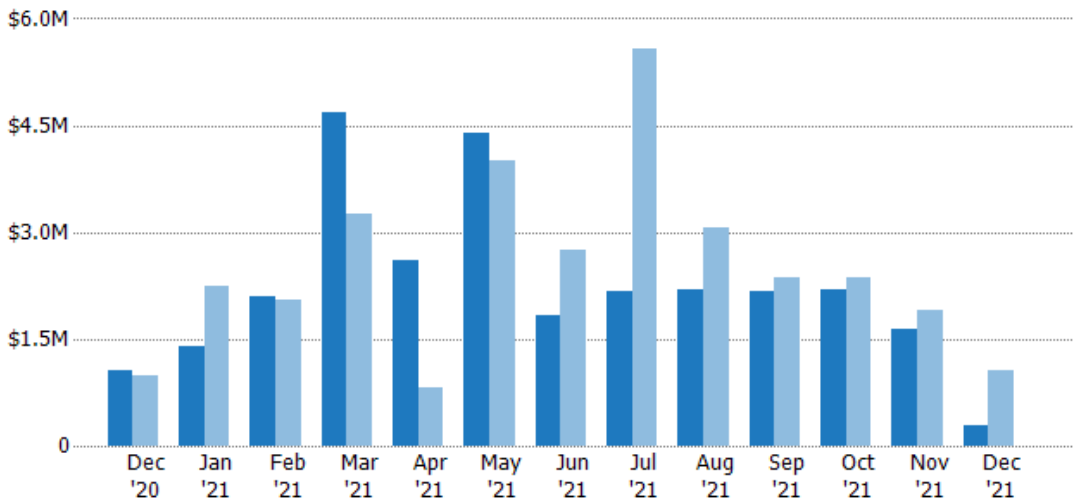
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$279K	-73.8%
Dec '20	\$1.06M	7.1%
Dec '19	\$994K	-94.3%



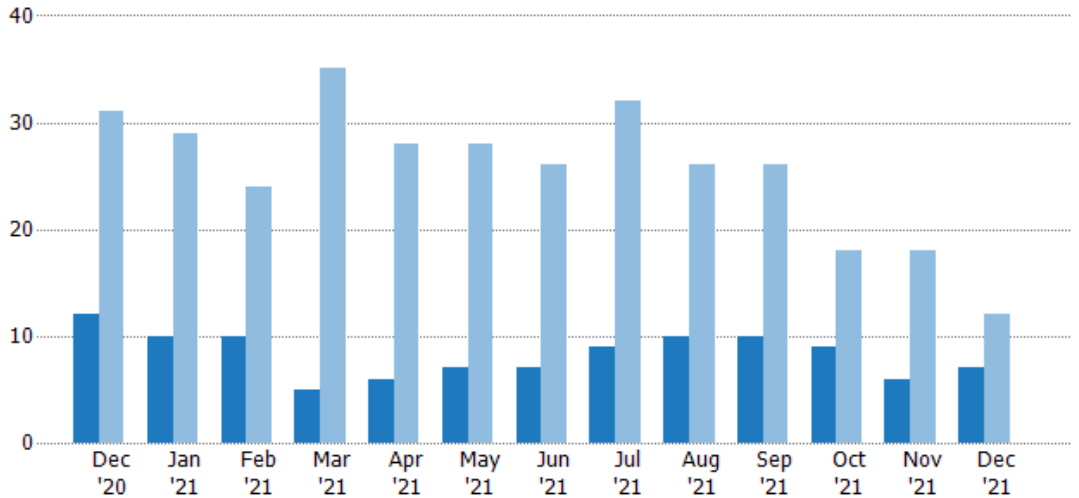
Current Year	\$1.06M	\$1.41M	\$2.1M	\$4.68M	\$2.6M	\$4.39M	\$1.82M	\$2.17M	\$2.19M	\$2.17M	\$2.19M	\$1.65M	\$279K
Prior Year	\$994K	\$2.25M	\$2.05M	\$3.26M	\$814K	\$4M	\$2.74M	\$5.56M	\$3.07M	\$2.37M	\$2.35M	\$1.9M	\$1.06M
Percent Change from Prior Year	7%	-38%	2%	43%	220%	10%	-34%	-61%	-29%	-8%	-7%	-13%	-74%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



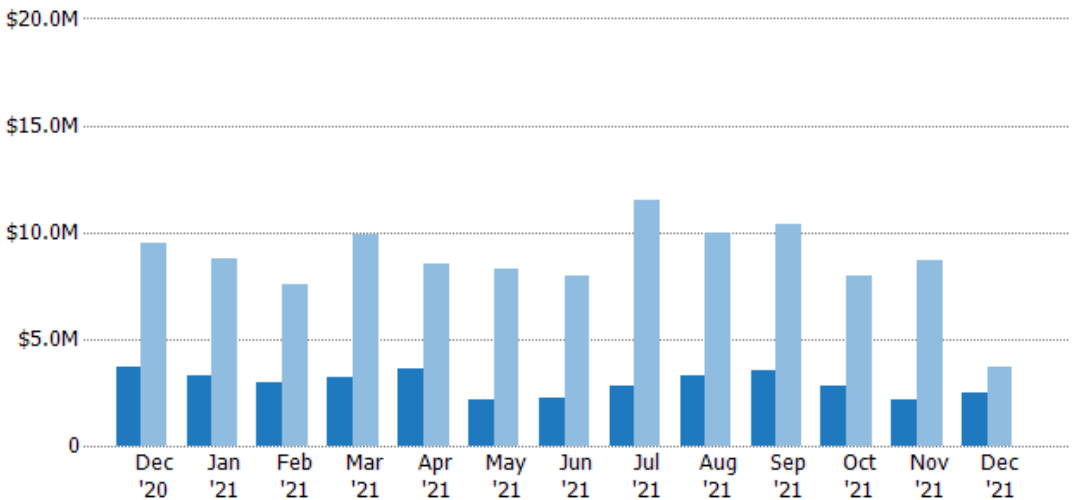
Month/Year	Count	% Chg.
Dec '21	7	-41.7%
Dec '20	12	-61.3%
Dec '19	31	-19.4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Dec '21	\$2.47M	-32.4%
Dec '20	\$3.66M	-61.6%
Dec '19	\$9.53M	-28.3%

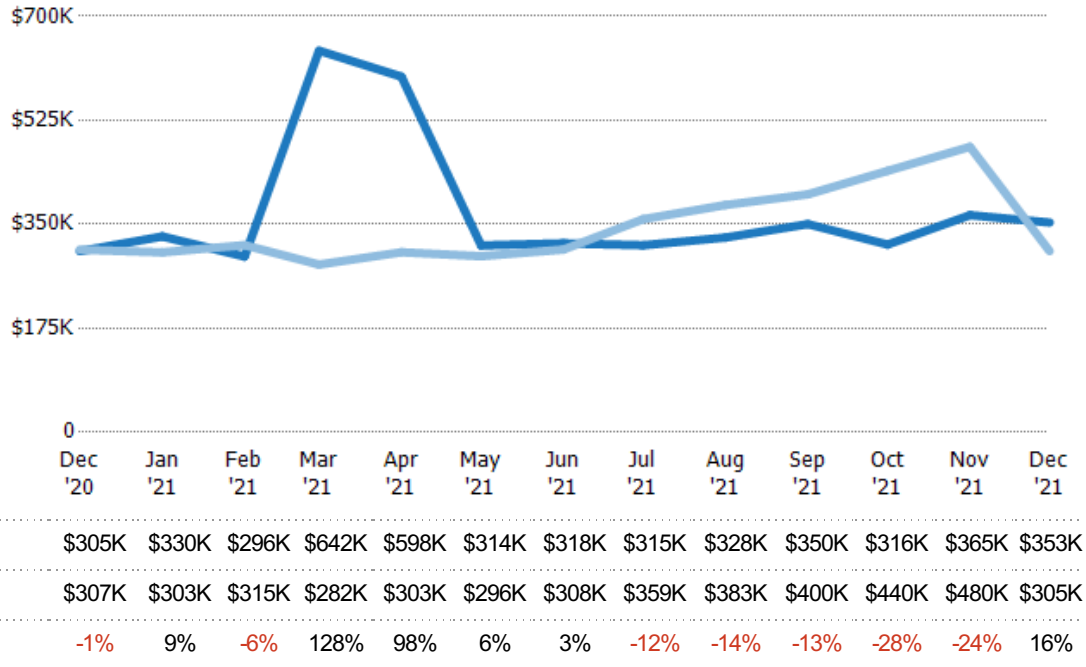
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$353K	15.8%
Dec '20	\$305K	-0.8%
Dec '19	\$307K	-11.1%



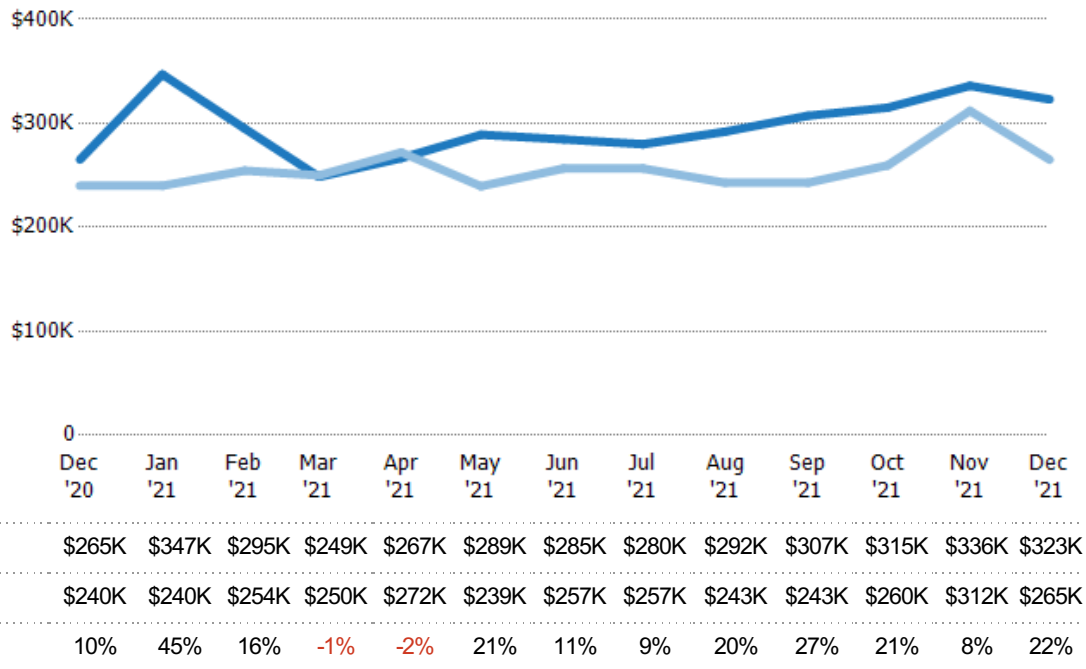
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$323K	21.9%
Dec '20	\$265K	10.5%
Dec '19	\$240K	0%

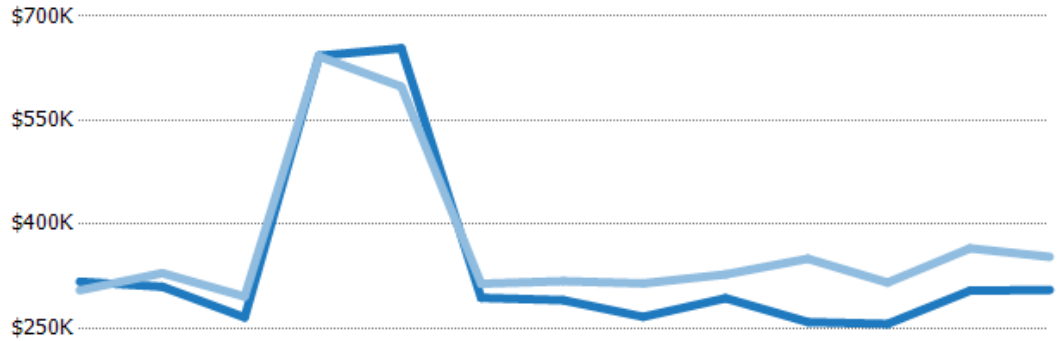


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



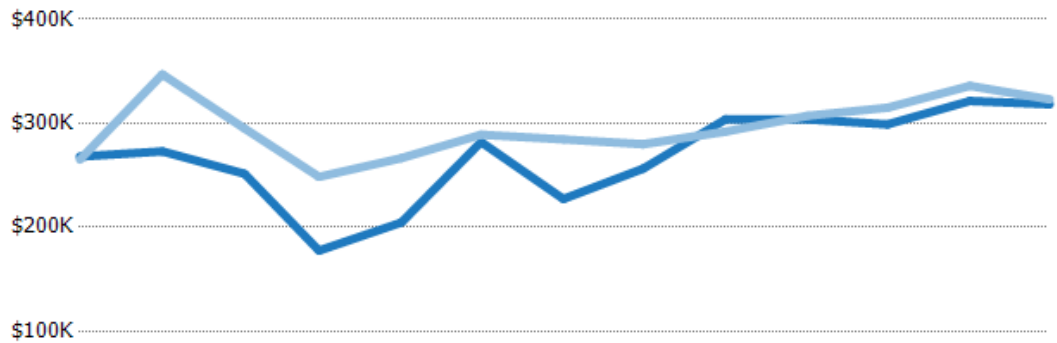
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$317K	\$310K	\$266K	\$643K	\$654K	\$294K	\$290K	\$267K	\$293K	\$259K	\$256K	\$304K	\$305K
Avg Listing Price	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$328K	\$350K	\$316K	\$365K	\$353K
Avg Listing Price as a % of Avg Est Value	96%	106%	111%	100%	92%	107%	109%	118%	112%	135%	123%	120%	116%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$268K	\$273K	\$251K	\$178K	\$205K	\$282K	\$227K	\$256K	\$304K	\$304K	\$299K	\$321K	\$318K
Median Listing Price	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$336K	\$323K
Med Listing Price as a % of Med Est Value	99%	127%	117%	140%	130%	102%	125%	109%	96%	101%	105%	105%	101%

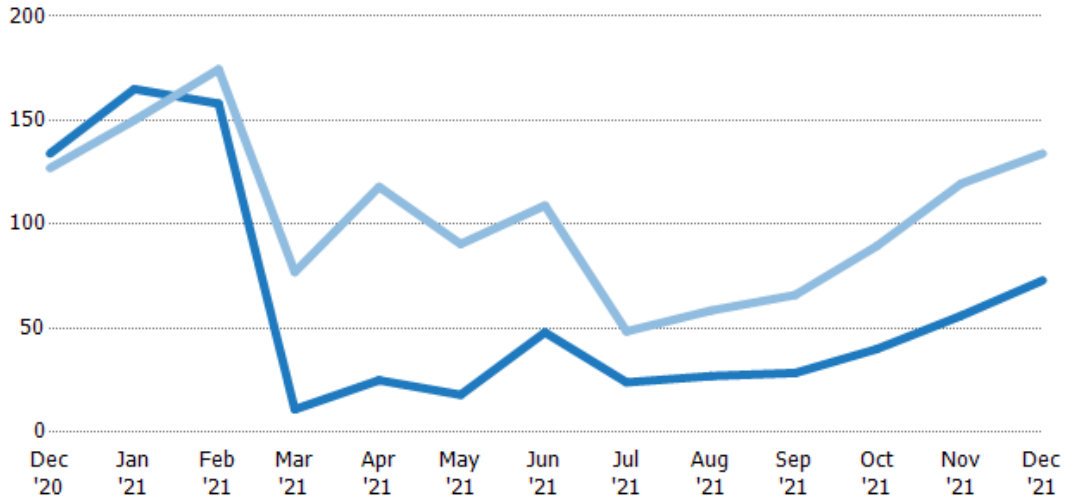
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	73	-45.5%
Dec '20	134	5.5%
Dec '19	127	-11.8%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	134	165	158	11	25	18	48	24	27	28.5	40	56	73
Prior Year	127	150	175	77	118	90.5	109	48.5	58.5	66	89.5	120	134
Percent Change from Prior Year	6%	10%	-9%	-86%	-79%	-80%	-56%	-51%	-54%	-57%	-55%	-53%	-46%

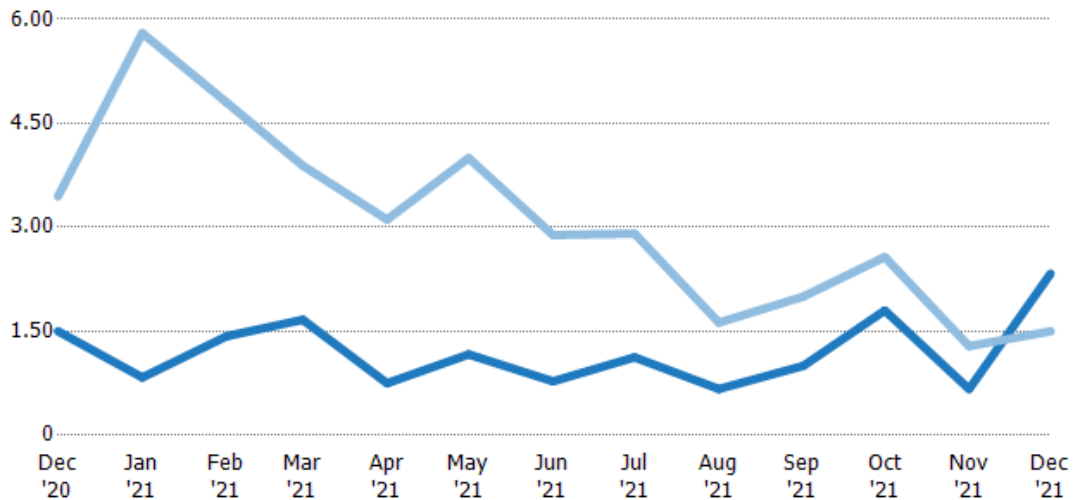
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Dec '21	2.33	55.6%
Dec '20	1.5	-56.5%
Dec '19	3.44	45.2%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	1.5	0	1.43	1.67	0	1.17	0	1.13	0	1	1.8	0	2.33
Prior Year	3.44	5.8	4.8	3.89	3.11	4	2.89	2.91	1.63	2	2.57	1.29	1.5
Percent Change from Prior Year	-56%	-86%	-70%	-57%	-76%	-71%	-73%	-61%	-59%	-50%	-30%	-48%	56%

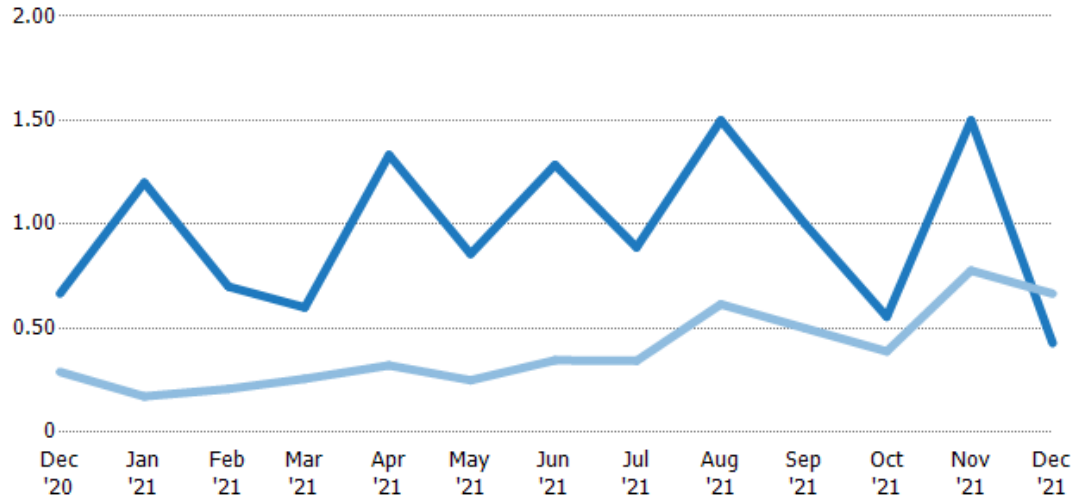
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	43%	23.8%
Dec '20	67%	-37.6%
Dec '19	29%	-31.1%



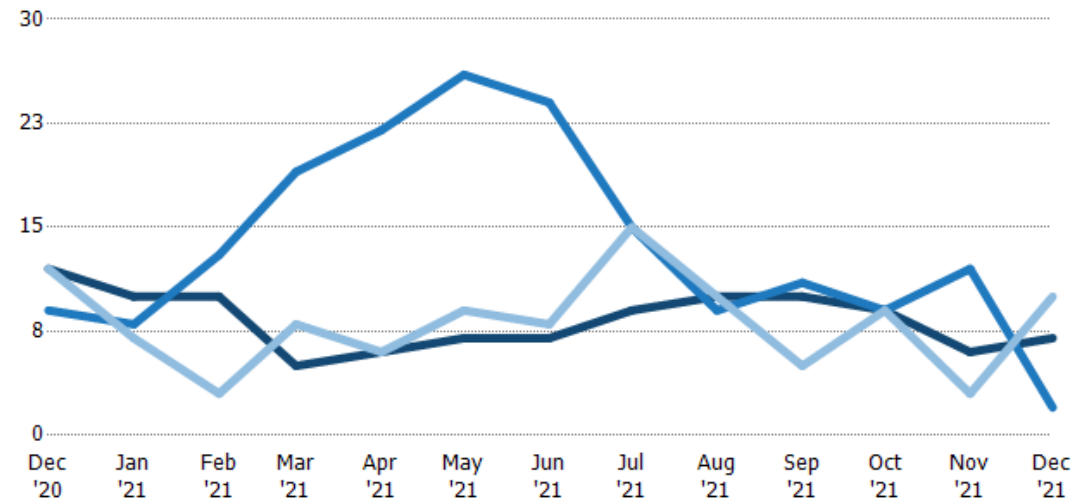
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	67%	120%	70%	60%	133%	86%	129%	89%	150%	100%	56%	150%	43%
Prior Year	29%	17%	21%	26%	32%	25%	35%	34%	62%	50%	39%	78%	67%
Change from Prior Year	-38%	-103%	-49%	-34%	-101%	-61%	-94%	-55%	-88%	-50%	-17%	-72%	24%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



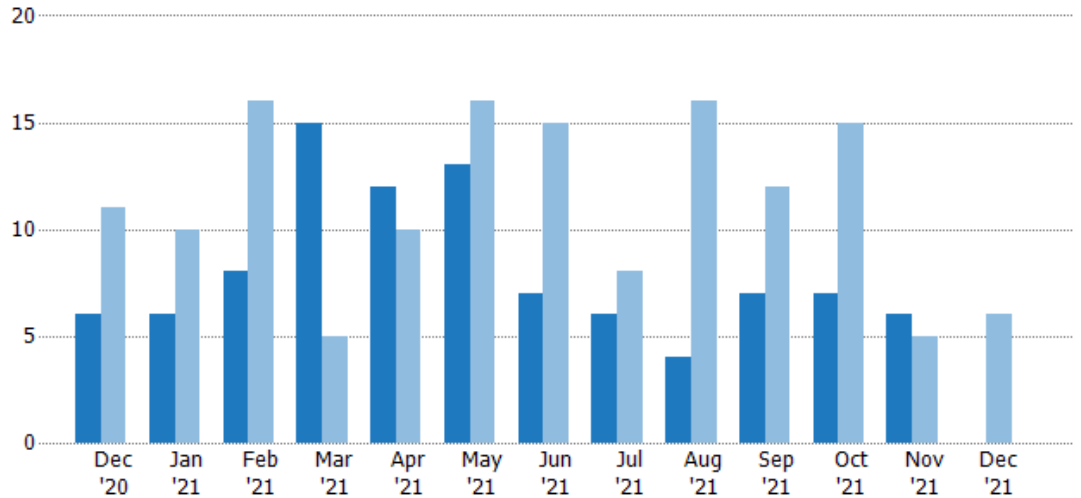
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	12	10	10	5	6	7	7	9	10	10	9	6	7
Pending	9	8	13	19	22	26	24	15	9	11	9	12	2
Sold	12	7	3	8	6	9	8	15	10	5	9	3	10

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



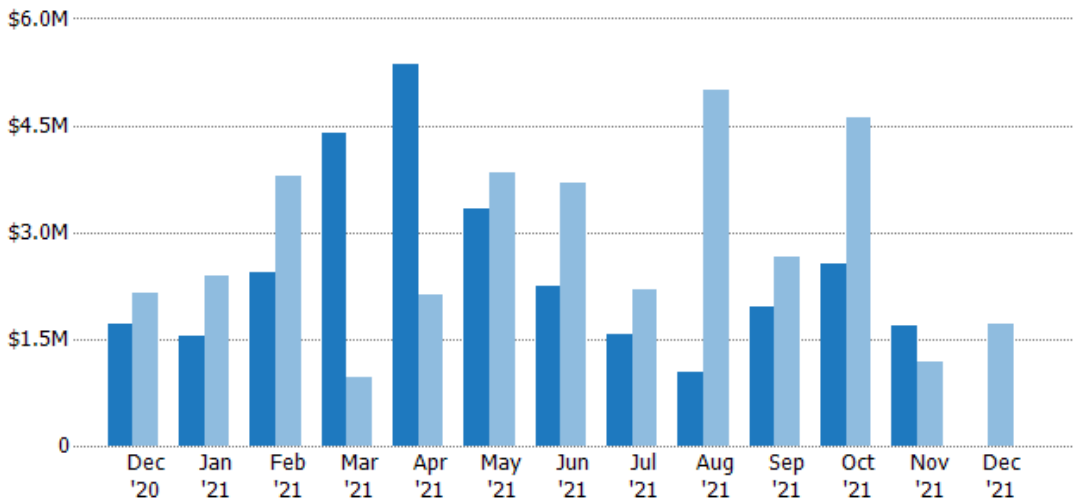
Current Year	6	6	8	15	12	13	7	6	4	7	7	6	-
Prior Year	11	10	16	5	10	16	15	8	16	12	15	5	6
Percent Change from Prior Year	-45%	-40%	-50%	200%	20%	-19%	-53%	-25%	-75%	-42%	-53%	20%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$1.04M	\$1.94M	\$2.56M	\$1.68M	-
Prior Year	\$2.15M	\$2.39M	\$3.78M	\$952K	\$2.13M	\$3.84M	\$3.68M	\$2.21M	\$5M	\$2.65M	\$4.61M	\$1.17M	\$1.7M
Percent Change from Prior Year	-21%	-36%	-36%	362%	151%	-13%	-39%	-29%	-79%	-27%	-44%	43%	-100%

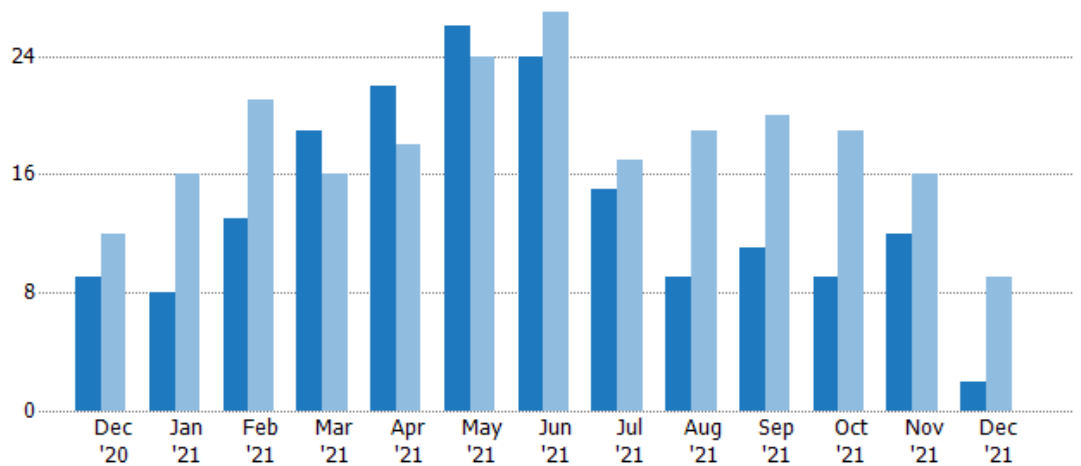
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	2	-77.8%
Dec '20	9	-25%
Dec '19	12	-66.7%



Current Year	9	8	13	19	22	26	24	15	9	11	9	12	2
Prior Year	12	16	21	16	18	24	27	17	19	20	19	16	9
Percent Change from Prior Year	-25%	-50%	-38%	19%	22%	8%	-11%	-12%	-53%	-45%	-53%	-25%	-78%

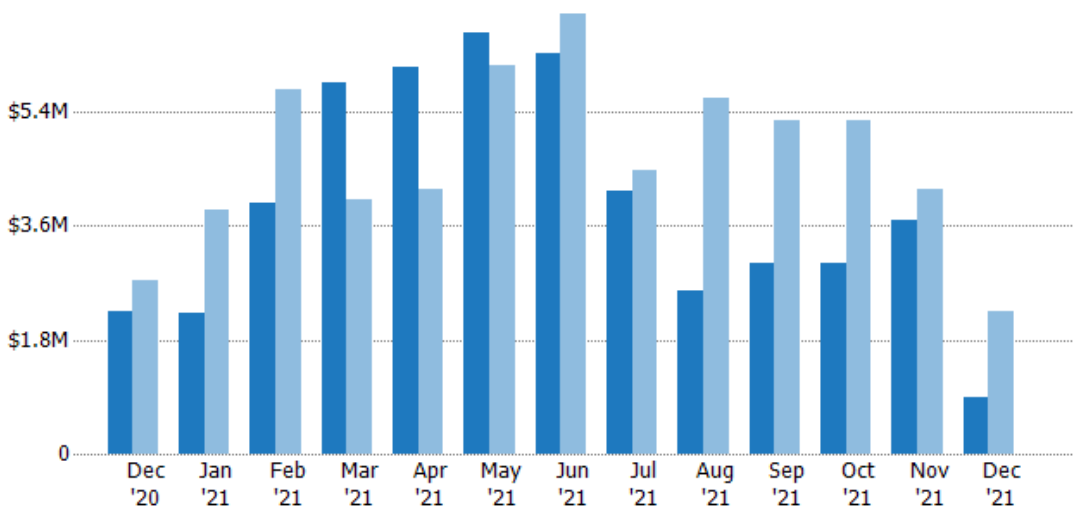
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$885K	-60.6%
Dec '20	\$2.25M	-18.3%
Dec '19	\$2.75M	-63.8%



Current Year	\$2.25M	\$2.22M	\$3.97M	\$5.86M	\$6.11M	\$6.64M	\$6.33M	\$4.15M	\$2.58M	\$3.02M	\$3M	\$3.69M	\$885K
Prior Year	\$2.75M	\$3.84M	\$5.75M	\$4.01M	\$4.18M	\$6.14M	\$6.94M	\$4.47M	\$5.61M	\$5.27M	\$5.26M	\$4.19M	\$2.25M
Percent Change from Prior Year	-18%	-42%	-31%	46%	46%	8%	-9%	-7%	-54%	-43%	-43%	-12%	-61%

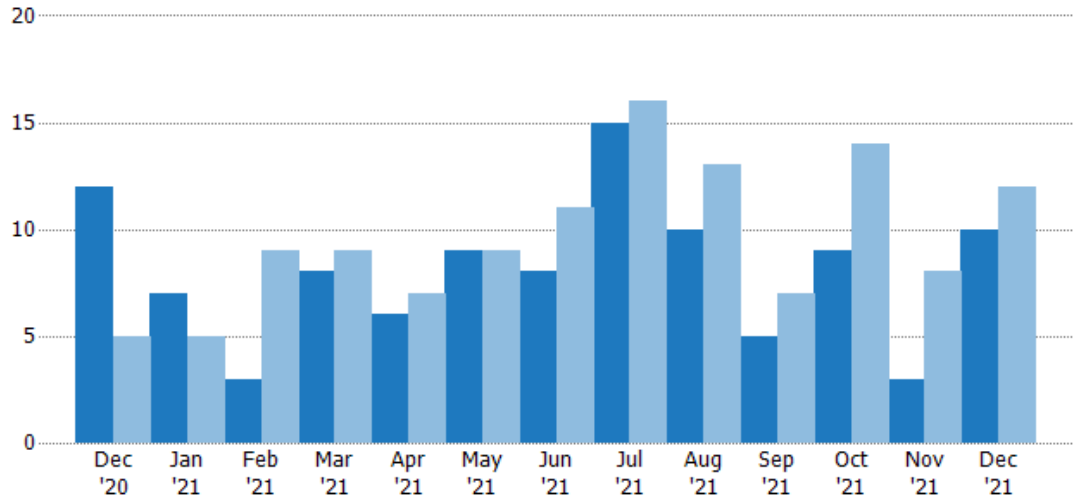
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	10	-16.7%
Dec '20	12	140%
Dec '19	5	



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	12	7	3	8	6	9	8	15	10	5	9	3	10
Prior Year	5	5	9	9	7	9	11	16	13	7	14	8	12
Percent Change from Prior Year	140%	40%	-67%	-11%	-14%	0%	-27%	-6%	-23%	-29%	-36%	-63%	-17%

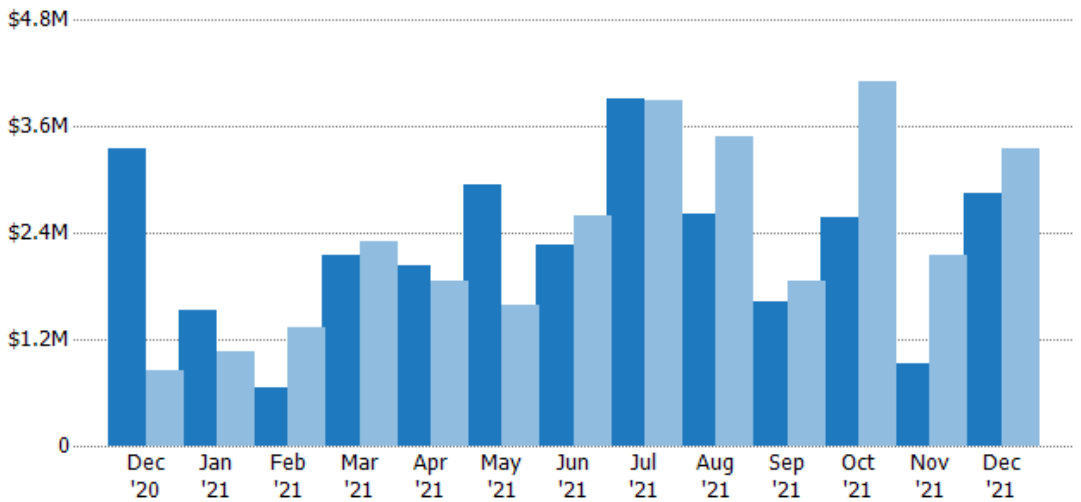
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$2.85M	-15.3%
Dec '20	\$3.36M	294.3%
Dec '19	\$852K	



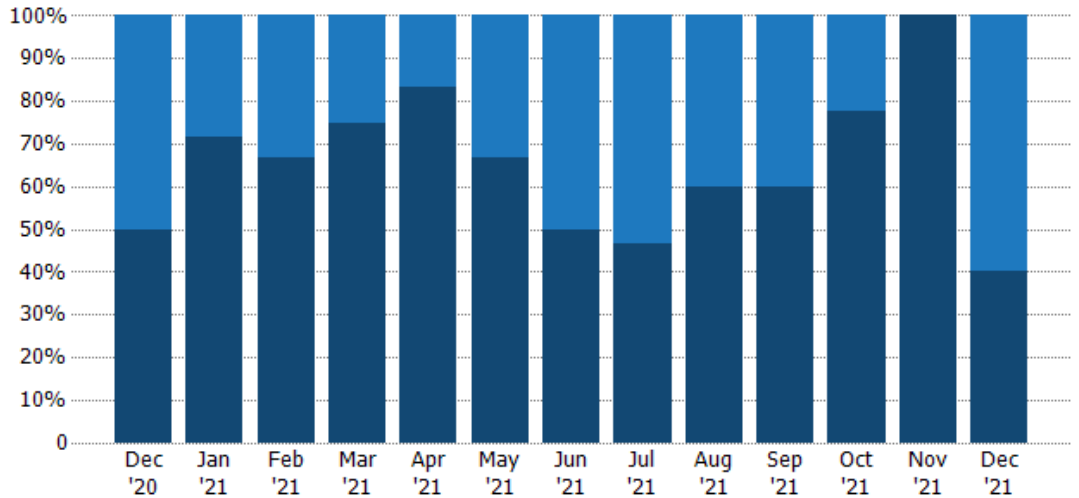
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$3.36M	\$1.53M	\$665K	\$2.16M	\$2.02M	\$2.94M	\$2.26M	\$3.91M	\$2.61M	\$1.63M	\$2.57M	\$932K	\$2.85M
Prior Year	\$852K	\$1.07M	\$1.33M	\$2.31M	\$1.86M	\$1.58M	\$2.59M	\$3.89M	\$3.49M	\$1.86M	\$4.1M	\$2.15M	\$3.36M
Percent Change from Prior Year	294%	43%	-50%	-7%	9%	86%	-13%	0%	-25%	-12%	-37%	-57%	-15%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



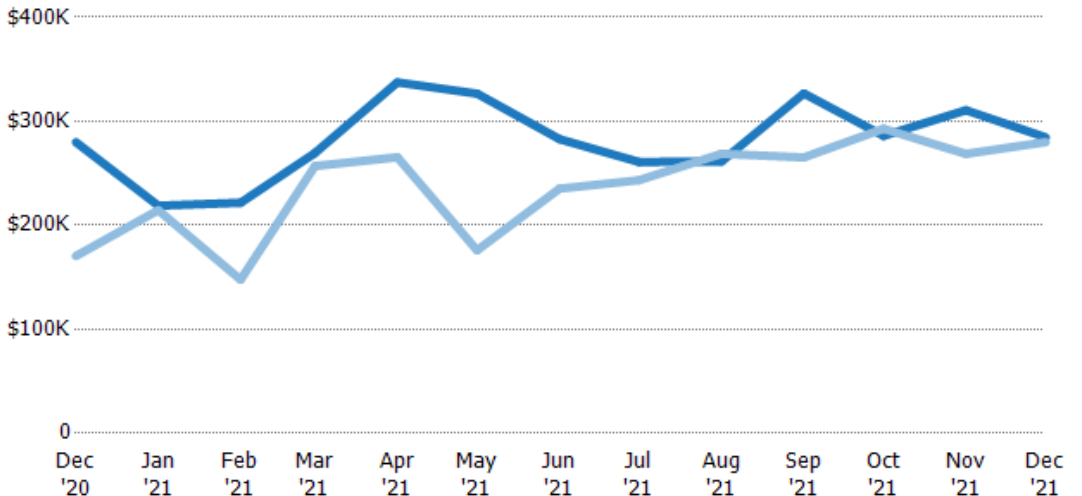
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	50%	29%	33%	25%	17%	33%	50%	53%	40%	40%	22%	-	60%
Single Family Residence	50%	71%	67%	75%	83%	67%	50%	47%	60%	60%	78%	100%	40%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Dec '21	\$285K	1.6%
Dec '20	\$280K	64.3%
Dec '19	\$170K	

Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$280K	\$219K	\$222K	\$270K	\$337K	\$327K	\$283K	\$261K	\$261K	\$327K	\$286K	\$311K	\$285K
Prior Year	\$170K	\$215K	\$148K	\$257K	\$265K	\$176K	\$235K	\$243K	\$269K	\$265K	\$293K	\$269K	\$280K
Percent Change from Prior Year	64%	2%	50%	5%	27%	86%	20%	7%	-3%	23%	-2%	16%	2%

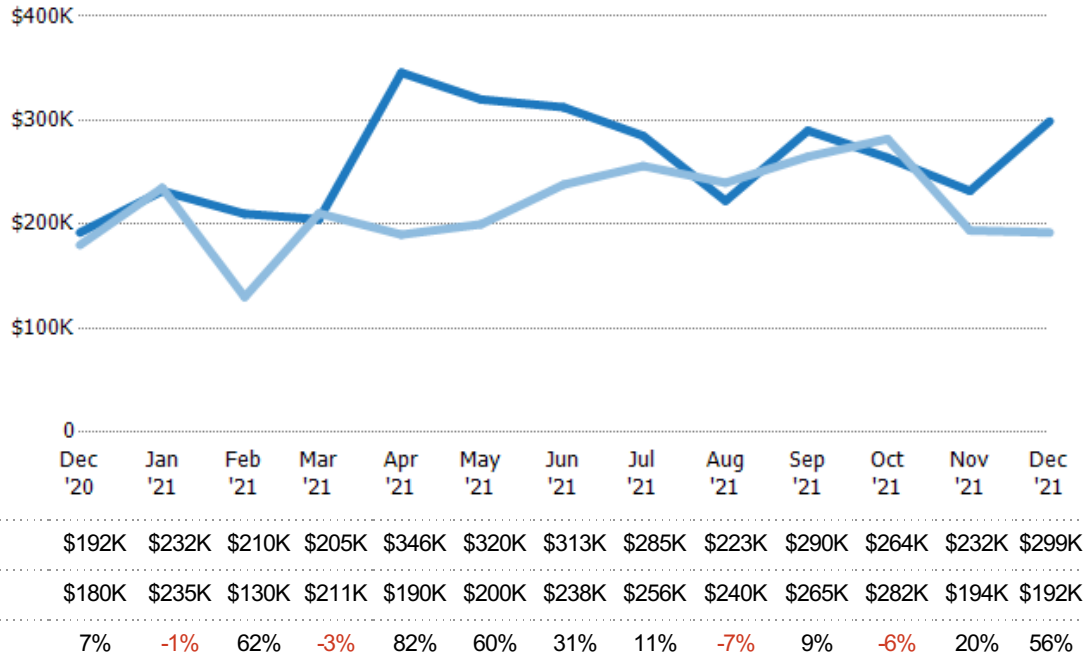
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$299K	55.7%
Dec '20	\$192K	6.7%
Dec '19	\$180K	

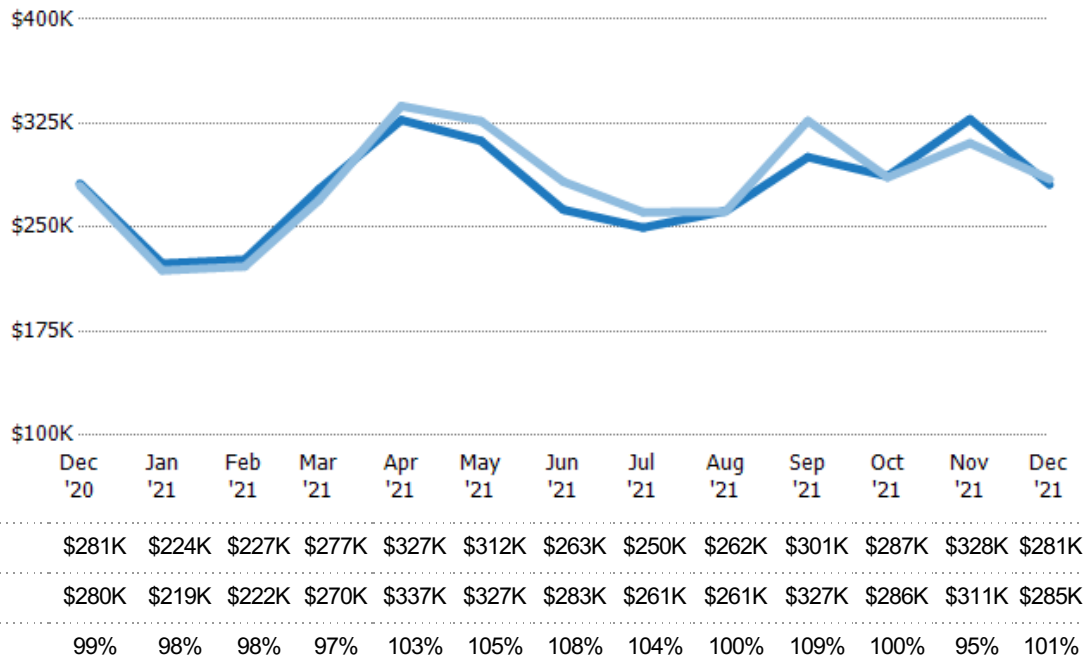


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

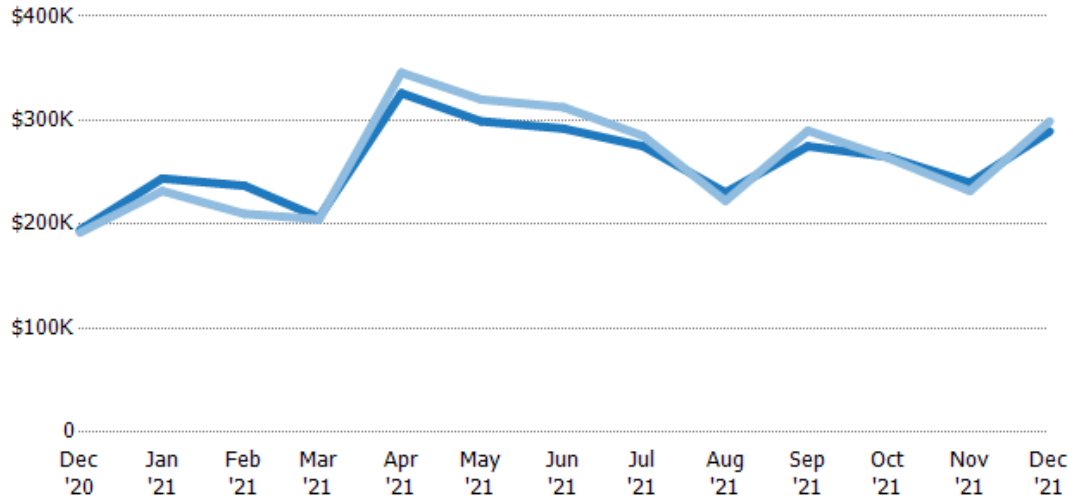


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

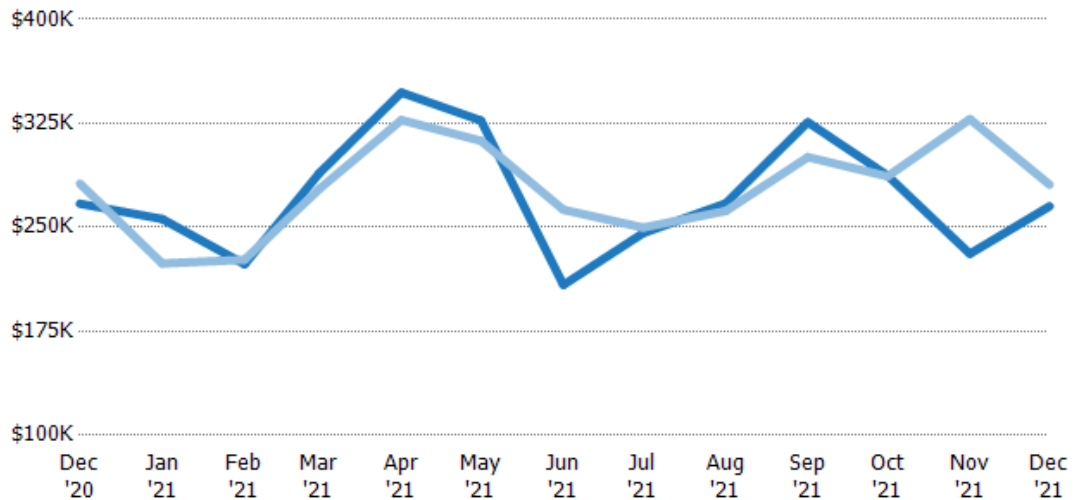


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

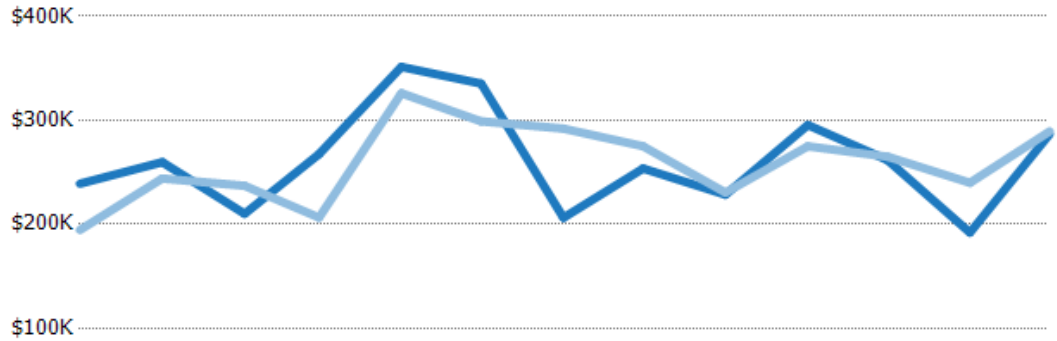


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$239K	\$260K	\$210K	\$267K	\$351K	\$335K	\$206K	\$254K	\$228K	\$295K	\$262K	\$192K	\$287K
Median Sales Price	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$292K	\$275K	\$231K	\$275K	\$265K	\$240K	\$289K
Med Sales Price as a % of Med Est Value	81%	94%	113%	77%	93%	89%	142%	108%	101%	93%	101%	125%	101%