

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

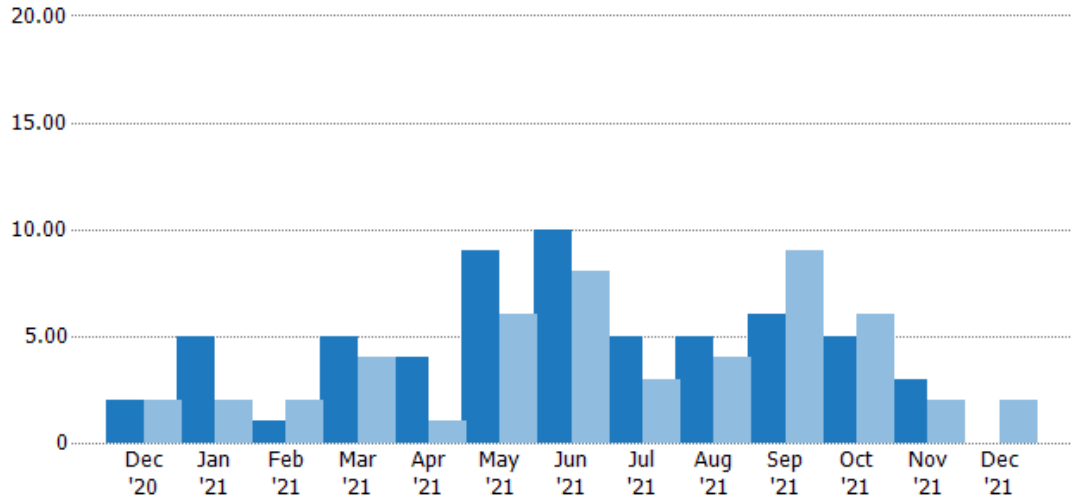
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	2	–	58	49	+18.4%
New Listing Volume	–	\$1,165,000	–	\$23,076,700	\$18,093,800	+27.5%
Active Listing Count	3	8	-62.5%	N/A	N/A	
Active Listing Volume	\$884,900	\$4,353,000	-79.7%	N/A	N/A	
Average Listing Price	\$294,967	\$544,125	-45.8%	\$408,499	\$449,405	-9.1%
Median Listing Price	\$259,900	\$517,000	-49.7%	\$399,161	\$419,635	-4.9%
Median Days in RPR	128	95.5	+34%	90.47	75.21	+20.3%
Months of Inventory	0.4	1.6	-73.2%	2.5	2.6	-6.1%
Absorption Rate	233.33%	62.5%	+170.8%	40.35%	37.89%	+2.5%
Sales Activity Charts Metrics						
New Pending Sales Count	2	2	+–	54	50	+8%
New Pending Sales Volume	\$288,000	\$1,340,000	-78.5%	\$22,048,000	\$18,118,700	+21.7%
Pending Sales Count	4	3	+33.3%	N/A	N/A	
Pending Sales Volume	\$878,000	\$892,500	-1.6%	N/A	N/A	
Closed Sales Count	3	3	+–	49	46	+6.5%
Closed Sales Volume	\$889,900	\$1,209,000	-26.4%	\$20,623,900	\$16,885,400	+22.1%
Average Sales Price	\$296,633	\$403,000	-26.4%	\$420,896	\$367,074	+14.7%
Median Sales Price	\$300,000	\$425,000	-29.4%	\$368,286	\$350,900	+5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



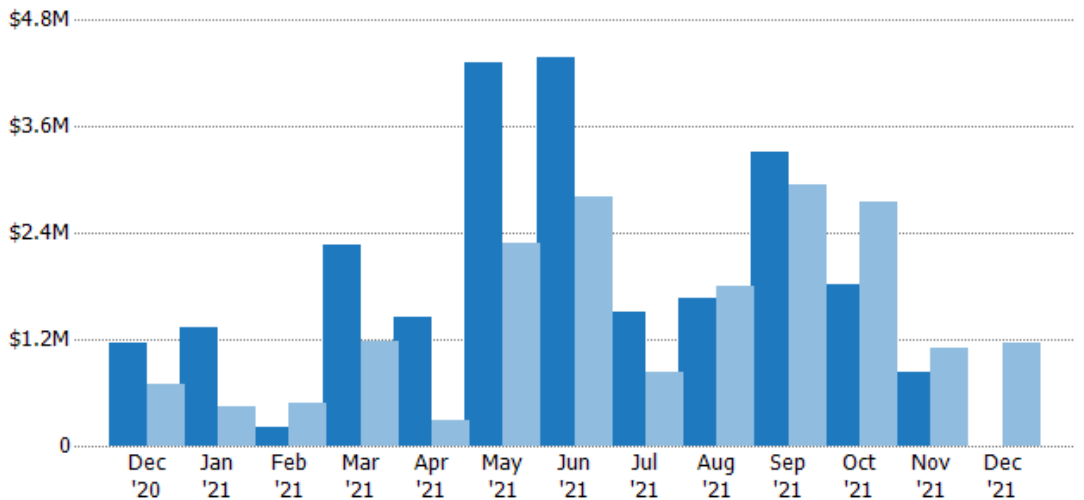
Current Year	2	5	1	5	4	9	10	5	5	6	5	3	-
Prior Year	2	2	2	4	1	6	8	3	4	9	6	2	2
Percent Change from Prior Year	0%	150%	-50%	25%	300%	50%	25%	67%	25%	-33%	-17%	50%	-100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



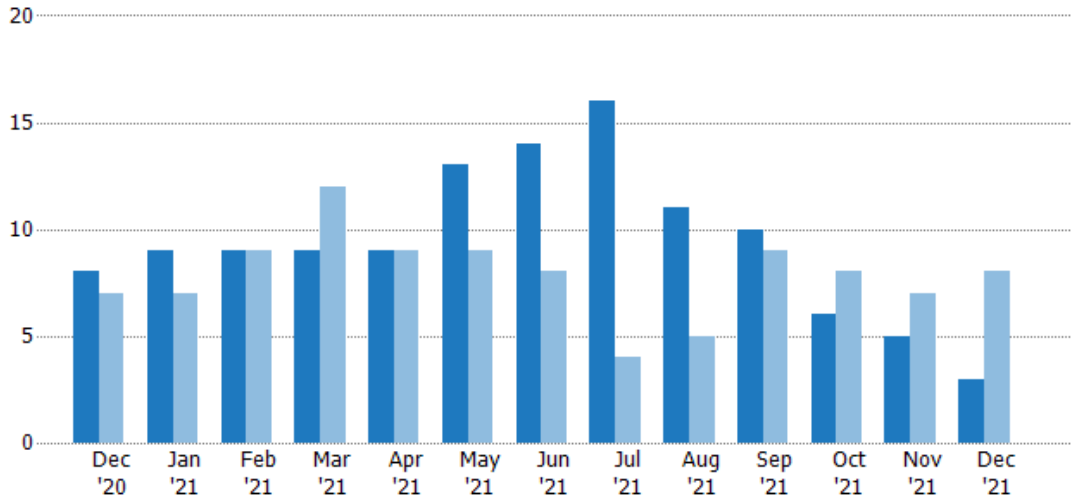
Current Year	\$1.17M	\$1.33M	\$210K	\$2.27M	\$1.46M	\$4.32M	\$4.37M	\$1.5M	\$1.67M	\$3.31M	\$1.81M	\$825K	-
Prior Year	\$690K	\$441K	\$488K	\$1.18M	\$295K	\$2.28M	\$2.82M	\$829K	\$1.8M	\$2.94M	\$2.76M	\$1.1M	\$1.17M
Percent Change from Prior Year	69%	201%	-57%	92%	394%	89%	55%	81%	-7%	13%	-34%	-25%	-100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



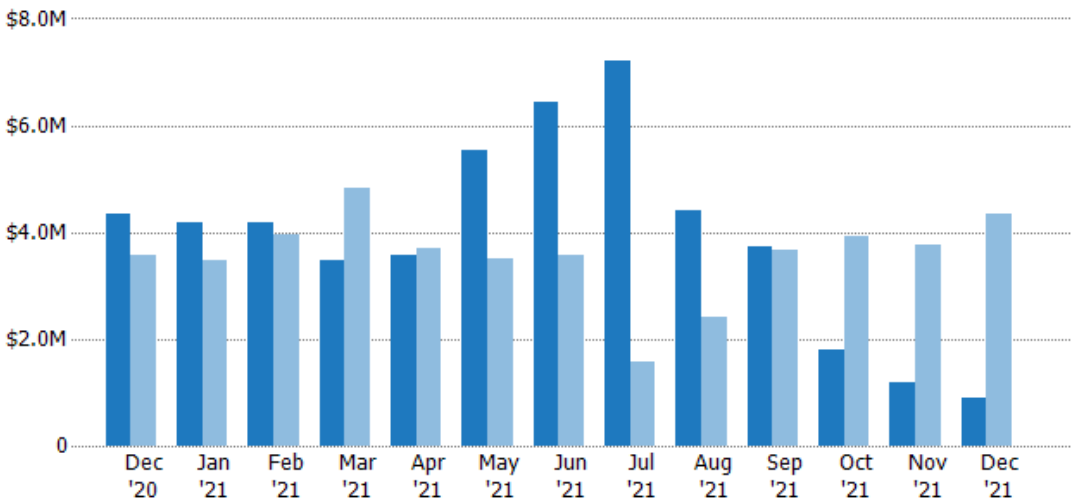
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	8	9	9	9	9	13	14	16	11	10	6	5	3
Prior Year	7	7	9	12	9	9	8	4	5	9	8	7	8
Percent Change from Prior Year	14%	29%	0%	-25%	0%	44%	75%	300%	120%	11%	-25%	-29%	-63%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$4.35M	\$4.19M	\$4.19M	\$3.48M	\$3.58M	\$5.54M	\$6.43M	\$7.19M	\$4.4M	\$3.72M	\$1.78M	\$1.17M	\$885K
Prior Year	\$3.58M	\$3.48M	\$3.97M	\$4.82M	\$3.71M	\$3.49M	\$3.57M	\$1.56M	\$2.4M	\$3.66M	\$3.93M	\$3.75M	\$4.35M
Percent Change from Prior Year	21%	20%	6%	-28%	-3%	59%	80%	361%	84%	2%	-55%	-69%	-80%

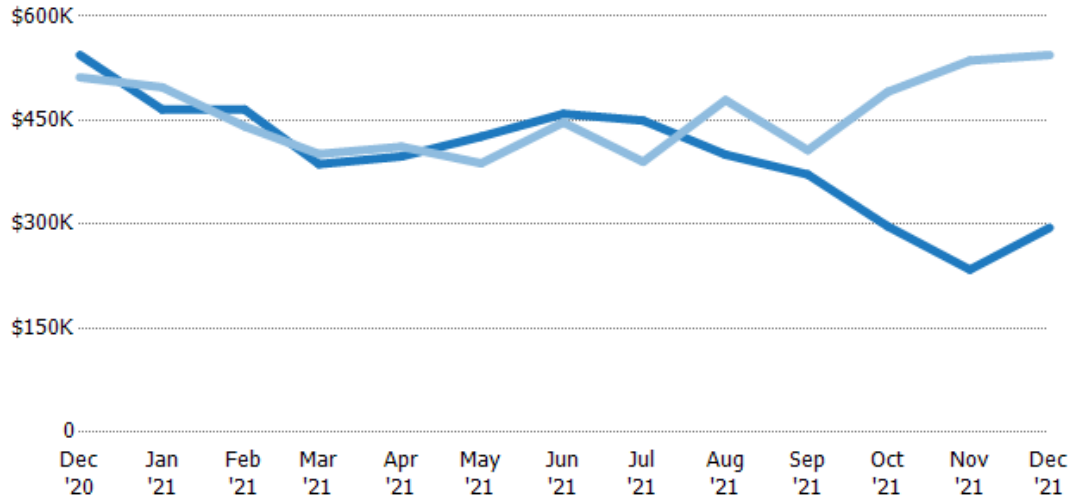
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$295K	-45.8%
Dec '20	\$544K	6.3%
Dec '19	\$512K	-13.4%



Current Year	\$544K	\$466K	\$466K	\$387K	\$398K	\$426K	\$459K	\$450K	\$400K	\$372K	\$297K	\$235K	\$295K
Prior Year	\$512K	\$498K	\$441K	\$401K	\$412K	\$388K	\$447K	\$390K	\$479K	\$407K	\$491K	\$536K	\$544K
Percent Change from Prior Year	6%	-6%	6%	-4%	-3%	10%	3%	15%	-16%	-9%	-39%	-56%	-46%

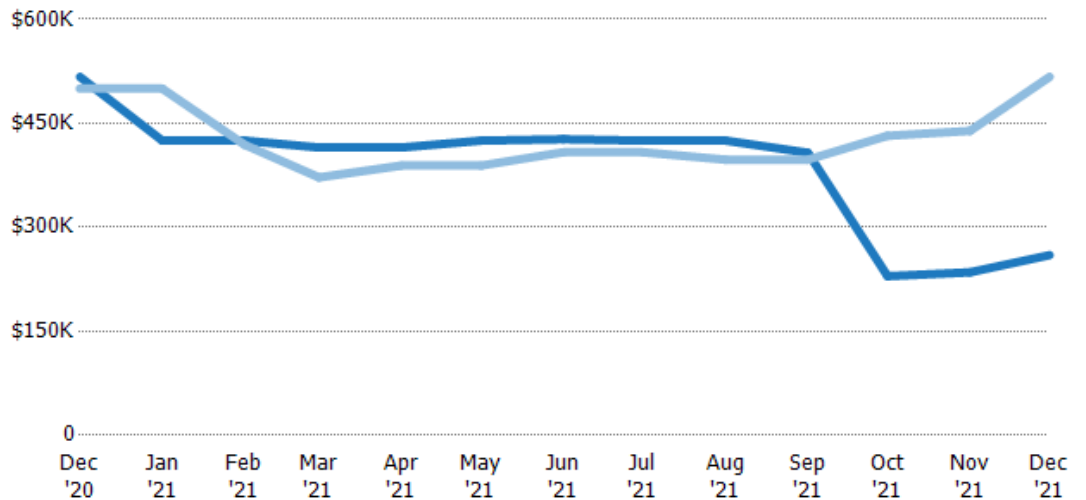
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$260K	-49.7%
Dec '20	\$517K	3.4%
Dec '19	\$500K	-22.2%



Current Year	\$517K	\$425K	\$425K	\$415K	\$415K	\$425K	\$427K	\$425K	\$425K	\$408K	\$229K	\$235K	\$260K
Prior Year	\$500K	\$500K	\$419K	\$372K	\$389K	\$389K	\$408K	\$408K	\$398K	\$398K	\$432K	\$439K	\$517K
Percent Change from Prior Year	3%	-15%	1%	12%	7%	9%	5%	4%	7%	3%	-47%	-46%	-50%

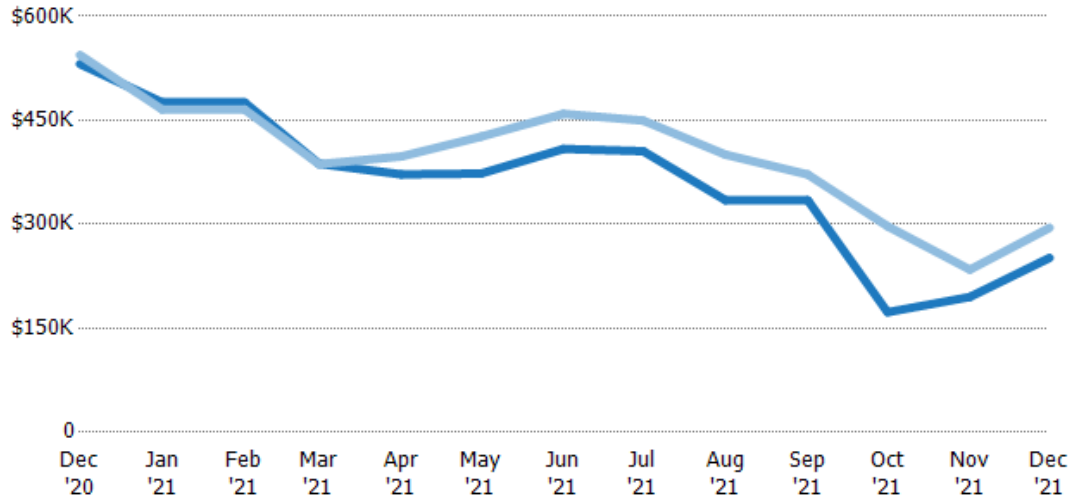
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$531K	\$476K	\$476K	\$387K	\$372K	\$373K	\$409K	\$406K	\$335K	\$335K	\$173K	\$195K	\$252K
Avg Listing Price	\$544K	\$466K	\$466K	\$387K	\$398K	\$426K	\$459K	\$450K	\$400K	\$372K	\$297K	\$235K	\$295K
Avg Listing Price as a % of Avg Est Value	102%	98%	98%	100%	107%	114%	112%	111%	120%	111%	172%	120%	117%

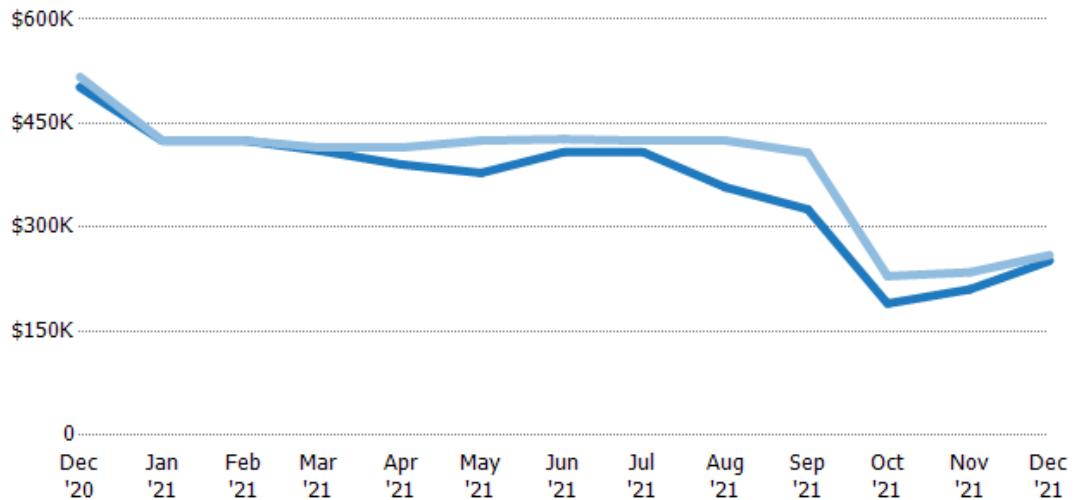
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



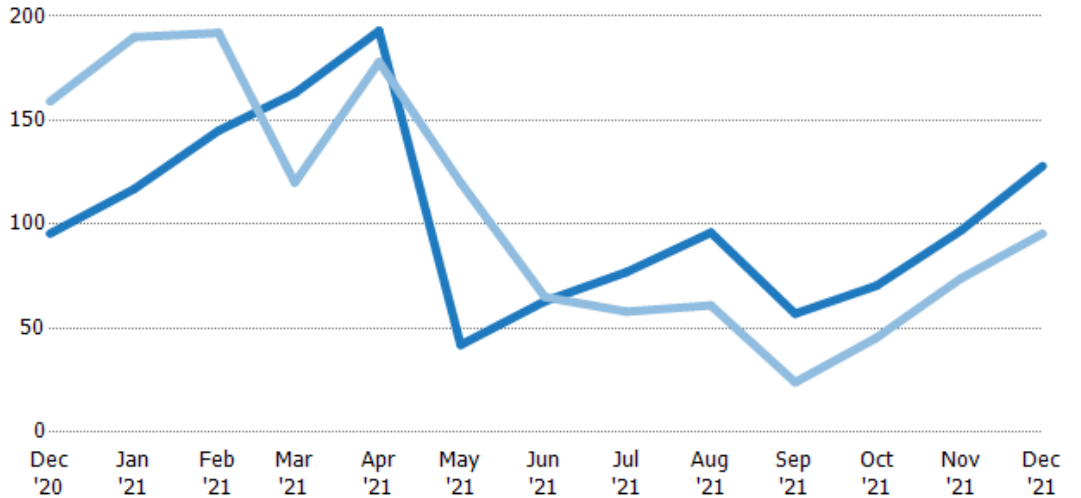
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$502K	\$425K	\$425K	\$411K	\$391K	\$378K	\$408K	\$408K	\$358K	\$326K	\$190K	\$211K	\$252K
Median Listing Price	\$517K	\$425K	\$425K	\$415K	\$415K	\$425K	\$427K	\$425K	\$425K	\$408K	\$229K	\$235K	\$260K
Med Listing Price as a % of Med Est Value	103%	100%	100%	101%	106%	112%	105%	104%	119%	125%	121%	112%	103%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



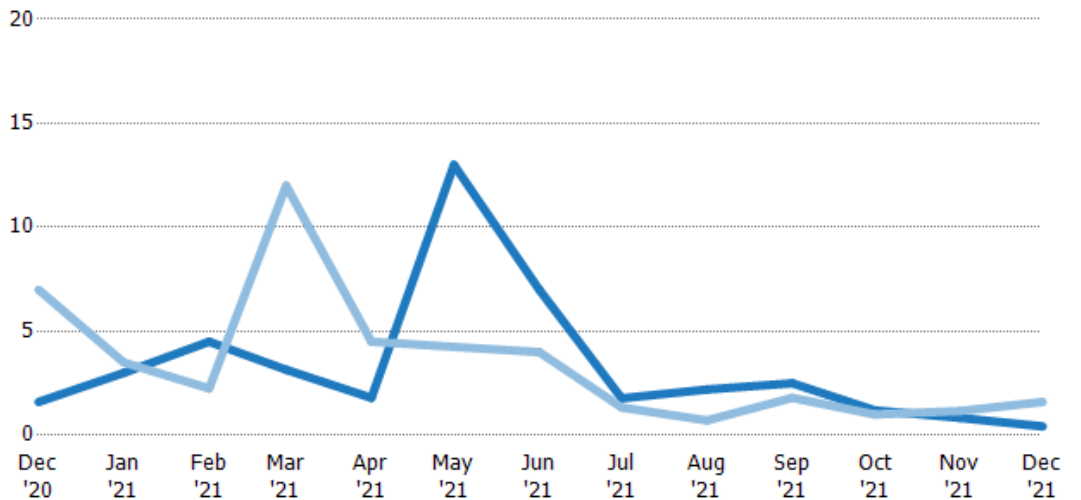
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	95.5	117	145	163	193	42	63	77	96	57	70.5	97	128
Prior Year	159	190	192	120	178	120	65	58	61	24	45.5	74	95.5
Percent Change from Prior Year	-40%	-38%	-24%	36%	8%	-65%	-3%	33%	57%	138%	55%	31%	34%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



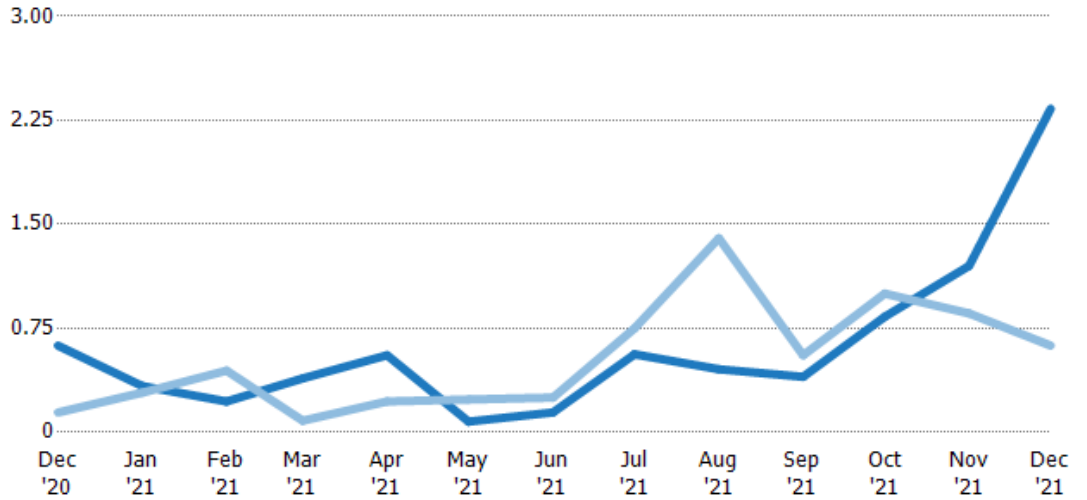
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	1.6	3	4.5	3.15	1.8	13	7	1.78	2.2	2.5	1.2	0	0
Prior Year	7	3.5	2.25	12	4.5	4.25	4	1.33	0	1.8	1	1.17	1.6
Percent Change from Prior Year	-77%	-14%	100%	-100%	-60%	100%	75%	33%	208%	39%	20%	-29%	-73%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



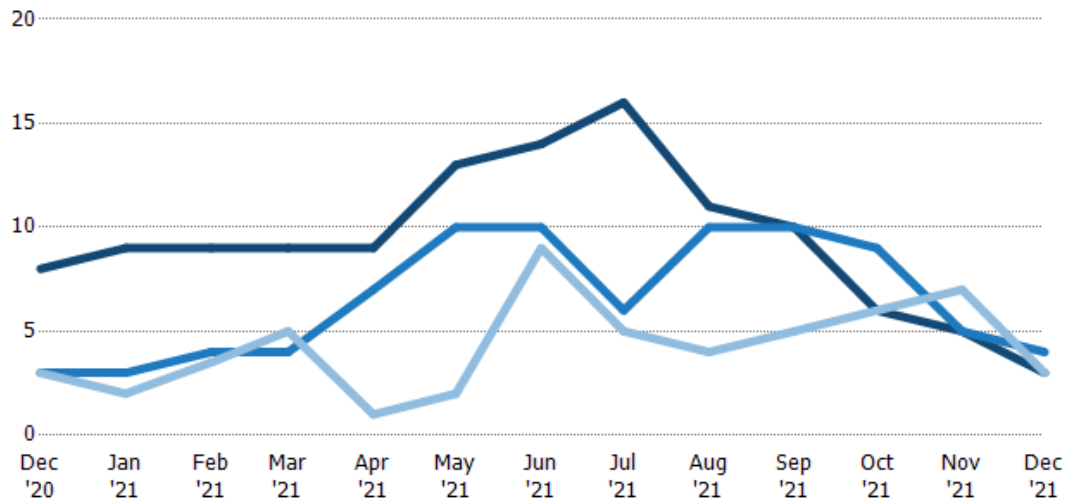
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	63%	33%	22%	39%	56%	8%	14%	56%	45%	40%	83%	120%	233%
Prior Year	14%	29%	44%	8%	22%	24%	25%	75%	140%	56%	100%	86%	63%
Change from Prior Year	-48%	-5%	22%	8%	-33%	-8%	11%	19%	95%	16%	17%	-34%	-171%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



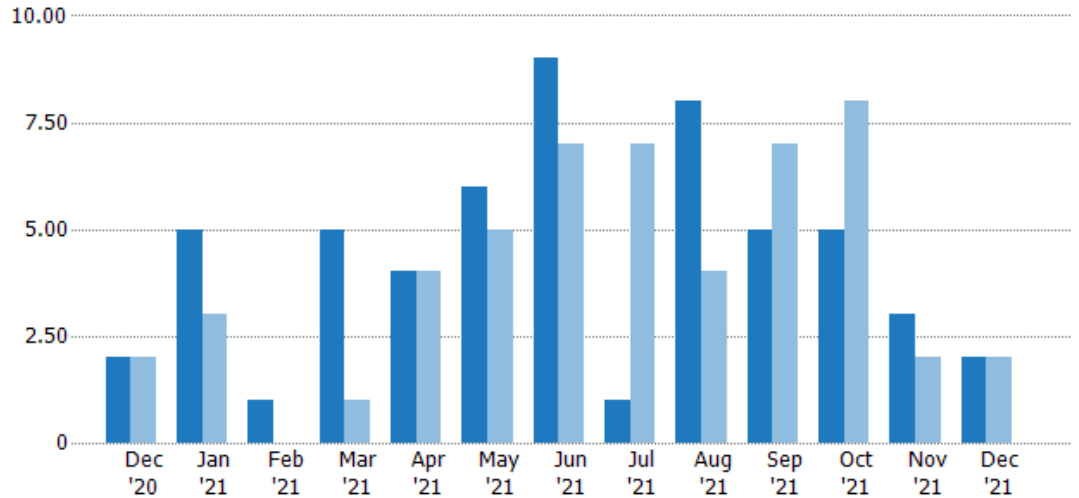
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	8	9	9	9	9	13	14	16	11	10	6	5	3
Pending	3	3	4	4	7	10	10	6	10	10	9	5	4
Sold	3	2	3.5	5	1	2	9	5	4	5	6	7	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



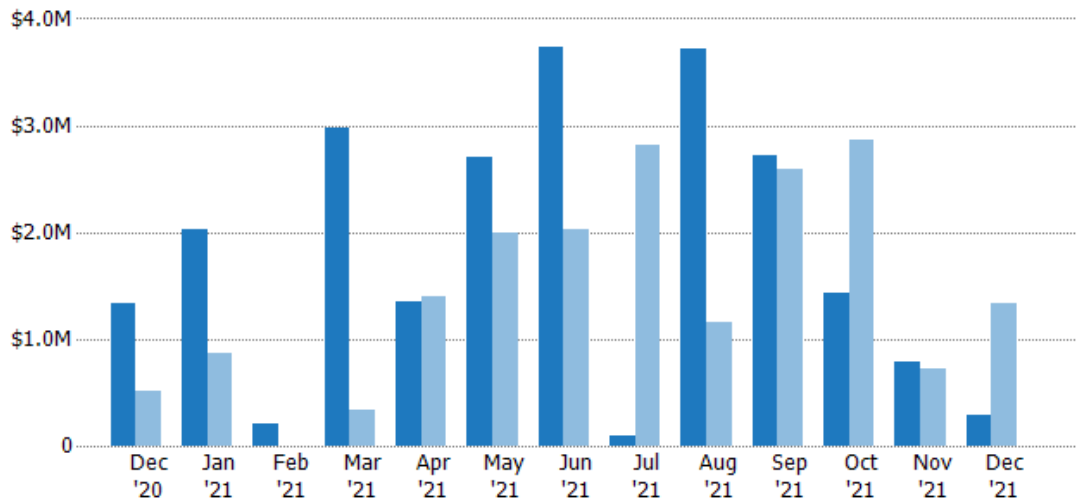
Current Year	2	5	1	5	4	6	9	1	8	5	5	3	2
Prior Year	2	3	-	1	4	5	7	7	4	7	8	2	2
Percent Change from Prior Year	0%	67%	100%	400%	0%	20%	29%	-86%	100%	-29%	-38%	50%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



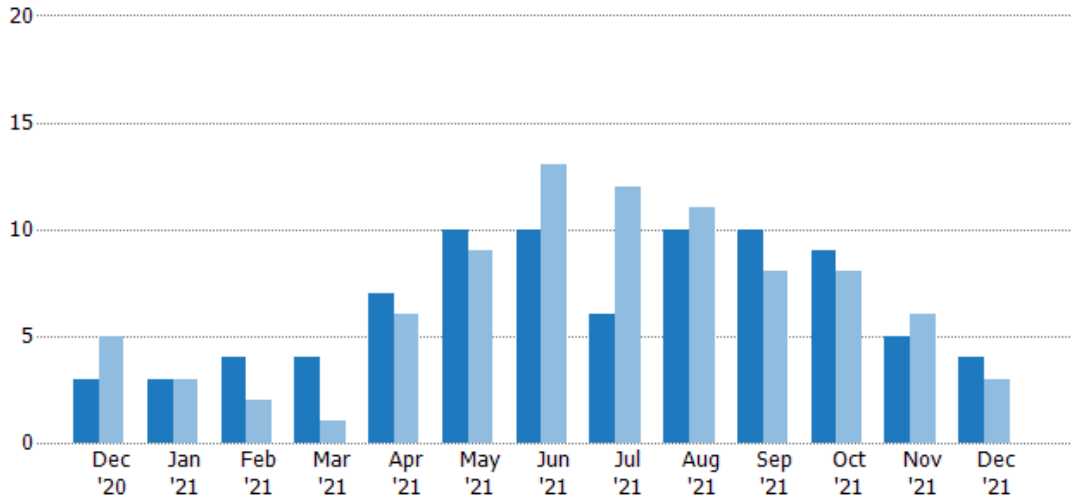
Current Year	\$1.34M	\$2.03M	\$210K	\$2.98M	\$1.36M	\$2.7M	\$3.74M	\$99K	\$3.72M	\$2.71M	\$1.43M	\$785K	\$288K
Prior Year	\$515K	\$866K	-	\$340K	\$1.4M	\$1.99M	\$2.02M	\$2.82M	\$1.16M	\$2.59M	\$2.86M	\$720K	\$1.34M
Percent Change from Prior Year	160%	134%	100%	776%	-3%	36%	85%	-96%	220%	5%	-50%	9%	-79%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



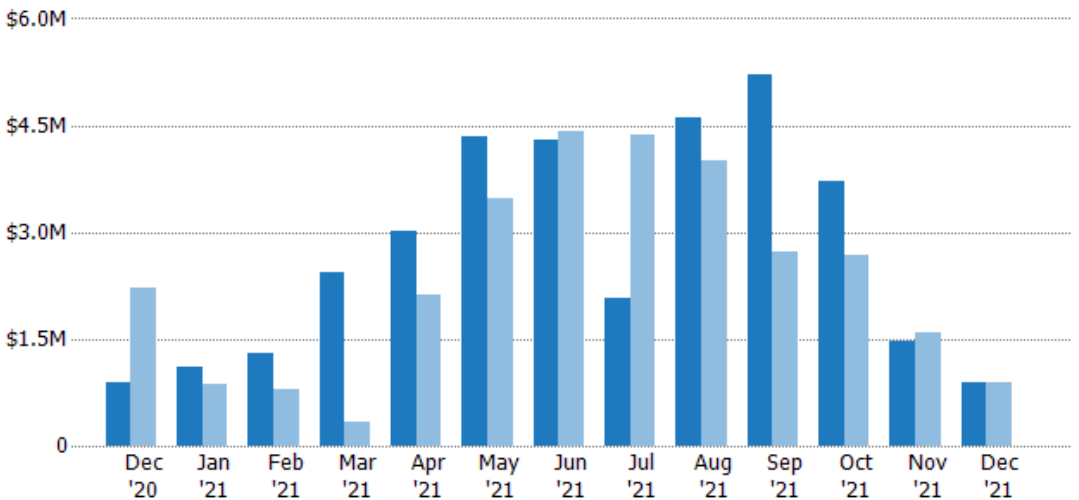
Month/Year	Count	% Chg.
Dec '21	4	33.3%
Dec '20	3	-40%
Dec '19	5	-20%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



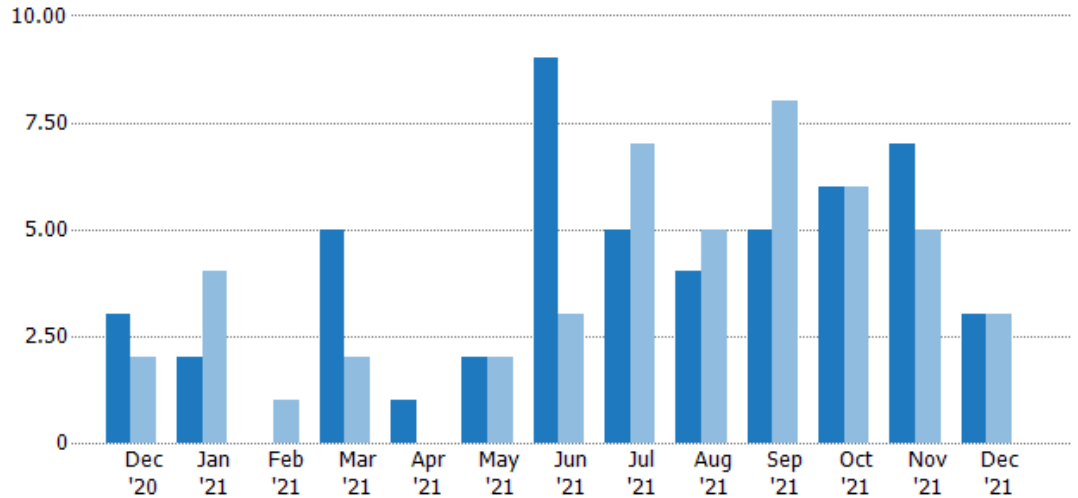
Month/Year	Volume	% Chg.
Dec '21	\$878K	-1.6%
Dec '20	\$893K	-59.8%
Dec '19	\$2.22M	13.8%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



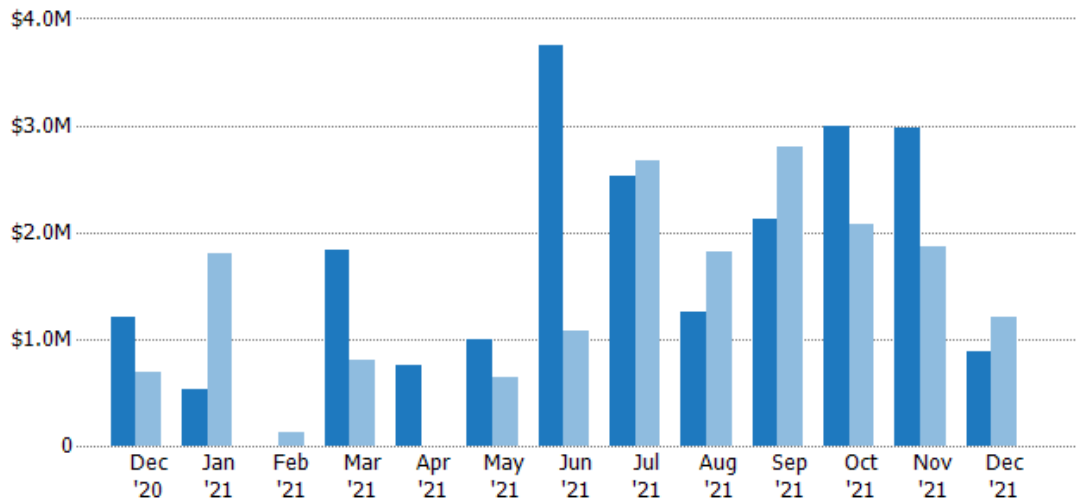
Current Year	3	2	-	5	1	2	9	5	4	5	6	7	3
Prior Year	2	4	1	2	-	2	3	7	5	8	6	5	3
Percent Change from Prior Year	50%	-50%	-100%	150%	100%	0%	200%	-29%	-20%	-38%	0%	40%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$1.21M	\$525K	-	\$1.84M	\$755K	\$999K	\$3.75M	\$2.52M	\$1.26M	\$2.12M	\$2.99M	\$2.98M	\$890K
Prior Year	\$683K	\$1.8M	\$126K	\$810K	-	\$645K	\$1.07M	\$2.66M	\$1.82M	\$2.8M	\$2.07M	\$1.87M	\$1.21M
Percent Change from Prior Year	77%	-71%	-100%	127%	100%	55%	250%	-5%	-31%	-24%	45%	59%	-26%

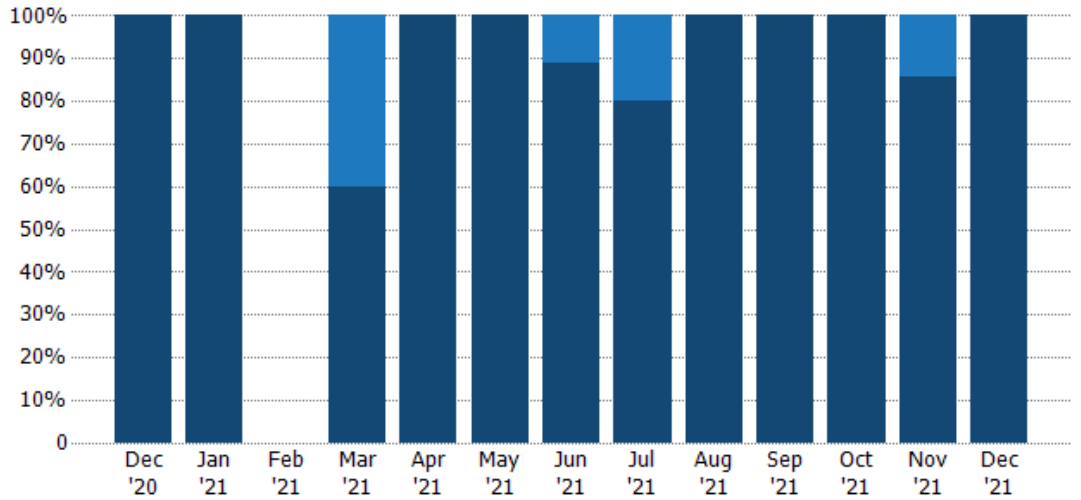
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	-	-	-	40%	-	-	11%	20%	-	-	-	14%	-
Single Family Residence	100%	100%	-	60%	100%	100%	89%	80%	100%	100%	100%	86%	100%

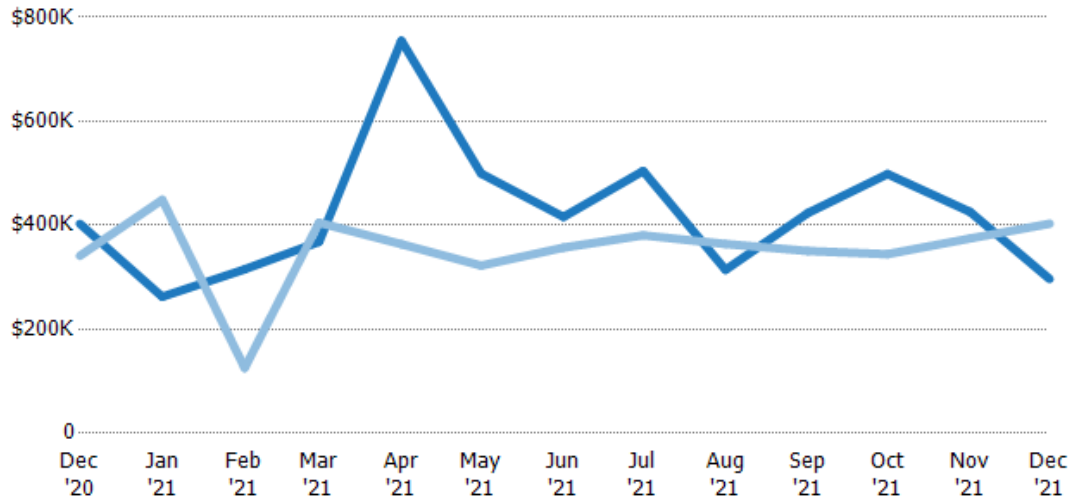
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



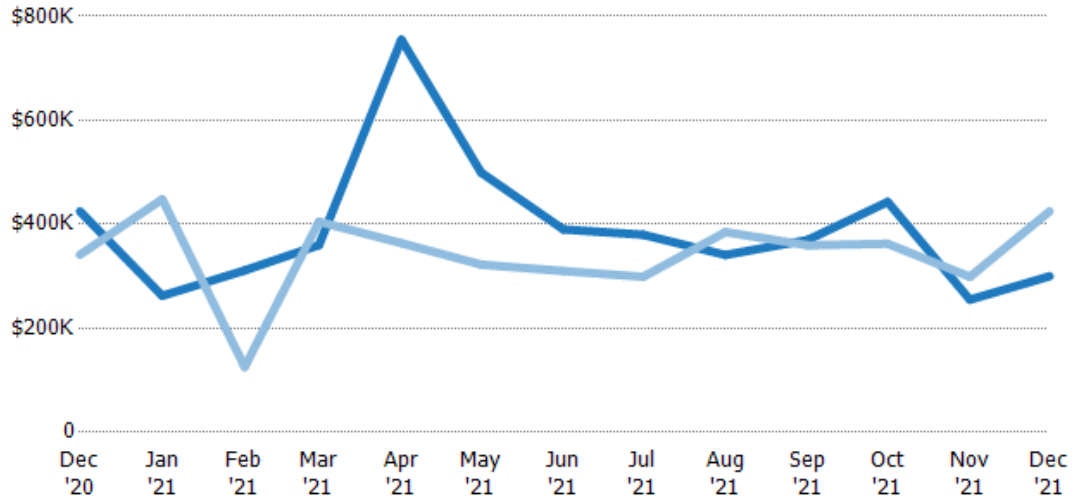
Current Year	\$403K	\$263K	\$315K	\$368K	\$755K	\$500K	\$416K	\$504K	\$314K	\$424K	\$499K	\$426K	\$297K
Prior Year	\$341K	\$449K	\$126K	\$405K	\$364K	\$323K	\$357K	\$381K	\$364K	\$351K	\$344K	\$375K	\$403K
Percent Change from Prior Year	18%	-42%	-100%	-9%	100%	55%	17%	33%	-14%	21%	45%	14%	-26%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



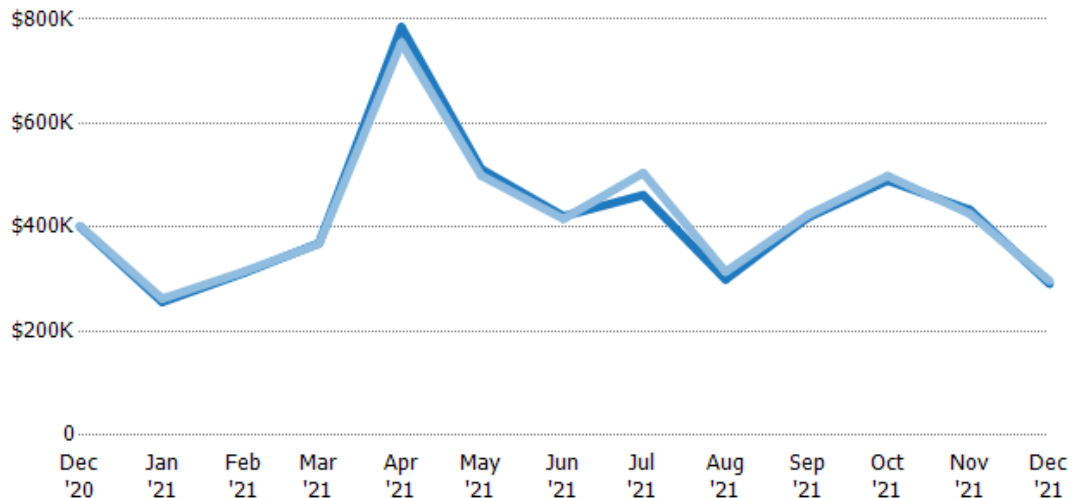
Current Year	\$425K	\$263K	\$311K	\$360K	\$755K	\$500K	\$390K	\$380K	\$341K	\$370K	\$443K	\$255K	\$300K
Prior Year	\$341K	\$448K	\$126K	\$405K	\$364K	\$323K	\$310K	\$299K	\$385K	\$360K	\$363K	\$299K	\$425K
Percent Change from Prior Year	25%	-41%	-100%	-11%	100%	55%	26%	27%	-11%	3%	22%	-15%	-29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



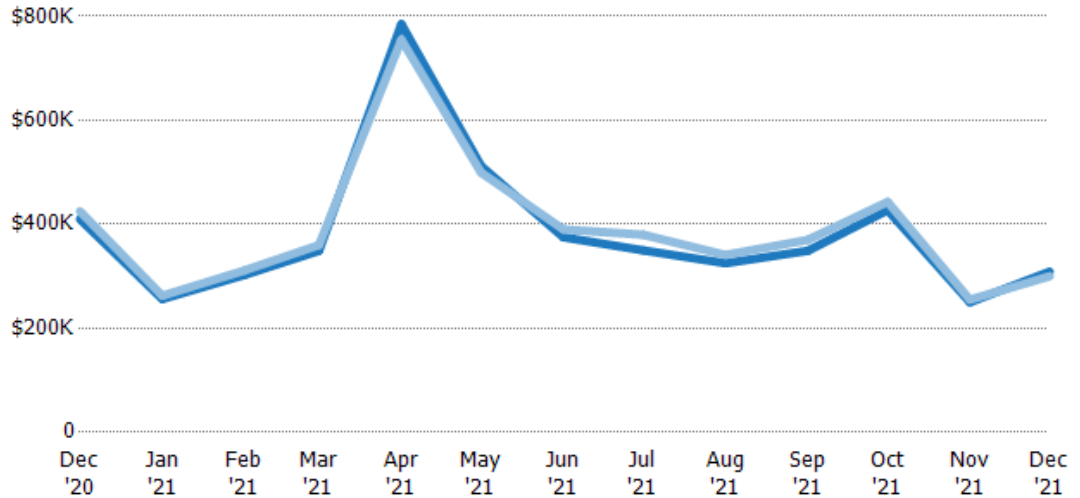
Avg List Price	\$401K	\$256K	\$313K	\$369K	\$785K	\$512K	\$421K	\$462K	\$300K	\$419K	\$490K	\$433K	\$291K
Avg Sales Price	\$403K	\$263K	\$315K	\$368K	\$755K	\$500K	\$416K	\$504K	\$314K	\$424K	\$499K	\$426K	\$297K
Avg Sales Price as a % of Avg List Price	100%	102%	101%	100%	96%	98%	99%	109%	105%	101%	102%	98%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



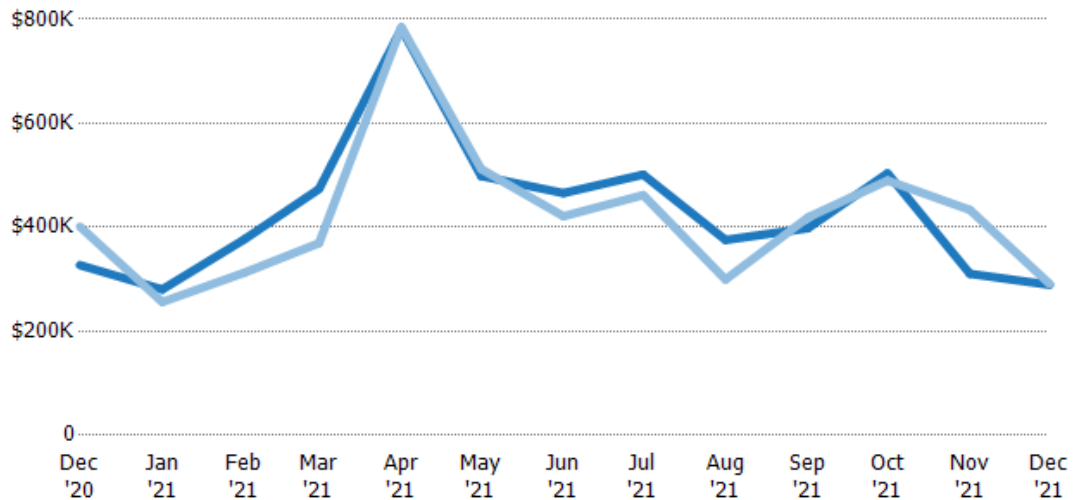
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$410K	\$256K	\$303K	\$349K	\$785K	\$512K	\$375K	\$350K	\$325K	\$349K	\$427K	\$250K	\$309K
Median Sales Price	\$425K	\$263K	\$311K	\$360K	\$755K	\$500K	\$390K	\$380K	\$341K	\$370K	\$443K	\$255K	\$300K
Med Sales Price as a % of Med List Price	104%	102%	103%	103%	96%	98%	104%	109%	105%	106%	104%	102%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



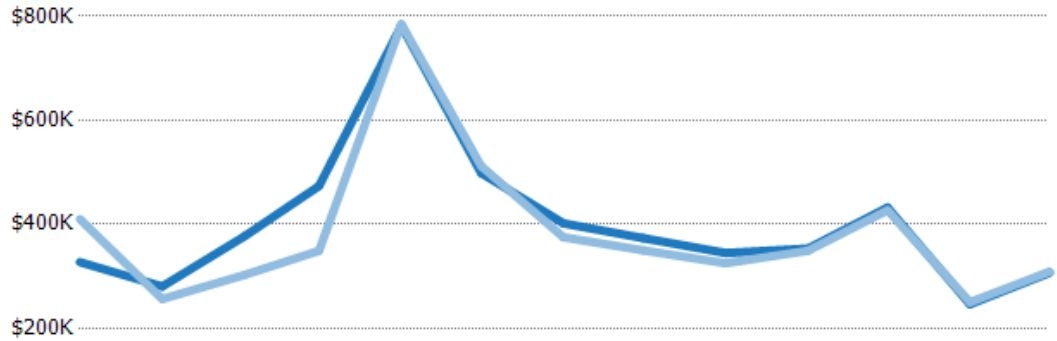
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$327K	\$281K	\$377K	\$474K	\$782K	\$499K	\$466K	\$501K	\$376K	\$398K	\$504K	\$311K	\$289K
Avg Sales Price	\$401K	\$256K	\$313K	\$369K	\$785K	\$512K	\$421K	\$462K	\$300K	\$419K	\$490K	\$433K	\$291K
Avg Sales Price as a % of Avg Est Value	123%	91%	85%	78%	100%	103%	90%	92%	80%	105%	97%	140%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$327K	\$281K	\$377K	\$474K	\$782K	\$499K	\$402K	\$373K	\$345K	\$353K	\$432K	\$246K	\$307K
Median Sales Price	\$410K	\$256K	\$303K	\$349K	\$785K	\$512K	\$375K	\$350K	\$325K	\$349K	\$427K	\$250K	\$309K
Med Sales Price as a % of Med Est Value	125%	91%	83%	74%	100%	103%	93%	94%	94%	99%	99%	102%	101%