

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

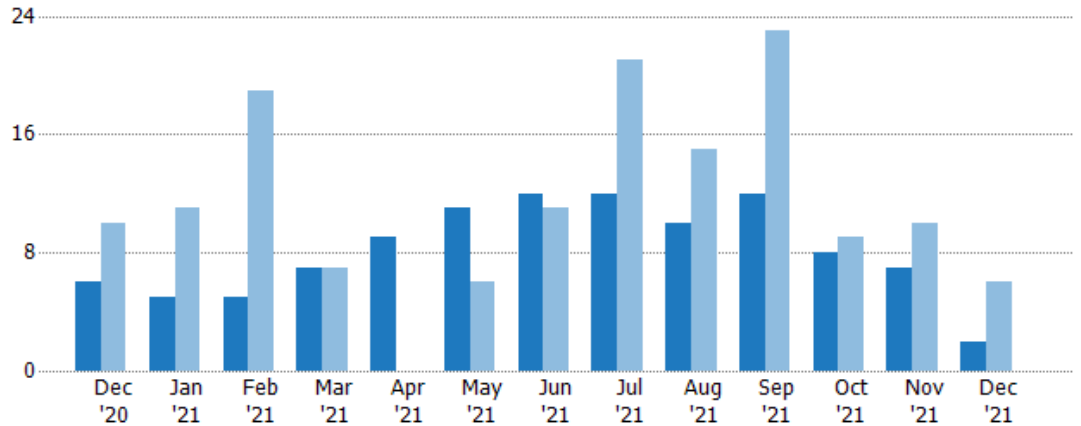
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	6	-66.7%	100	138	-27.5%
New Listing Volume	\$648,000	\$1,159,800	-44.1%	\$39,961,750	\$53,365,000	-25.1%
Active Listing Count	8	35	-77.1%	N/A	N/A	
Active Listing Volume	\$7,116,000	\$15,243,700	-53.3%	N/A	N/A	
Average Listing Price	\$889,500	\$435,534	+104.2%	\$615,384	\$423,302	+45.4%
Median Listing Price	\$409,500	\$219,900	+86.2%	\$299,018	\$274,028	+9.1%
Median Days in RPR	74.5	123	-39.4%	76.27	143.41	-46.8%
Months of Inventory	0.7	1.8	-60.5%	1.7	5.8	-71.3%
Absorption Rate	137.5%	54.29%	+83.2%	59.91%	17.19%	+42.7%
Sales Activity Charts Metrics						
New Pending Sales Count	3	5	-40%	111	148	-25%
New Pending Sales Volume	\$1,189,500	\$1,074,900	+10.7%	\$42,483,950	\$58,619,000	-27.5%
Pending Sales Count	3	5	-40%	N/A	N/A	
Pending Sales Volume	\$1,120,000	\$1,178,300	-4.9%	N/A	N/A	
Closed Sales Count	11	13	-15.4%	110	133	-17.3%
Closed Sales Volume	\$4,223,600	\$4,314,800	-2.1%	\$41,551,963	\$48,243,168	-13.9%
Average Sales Price	\$383,964	\$331,908	+15.7%	\$377,745	\$362,731	+4.1%
Median Sales Price	\$230,000	\$199,900	+15.1%	\$296,705	\$287,798	+3.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



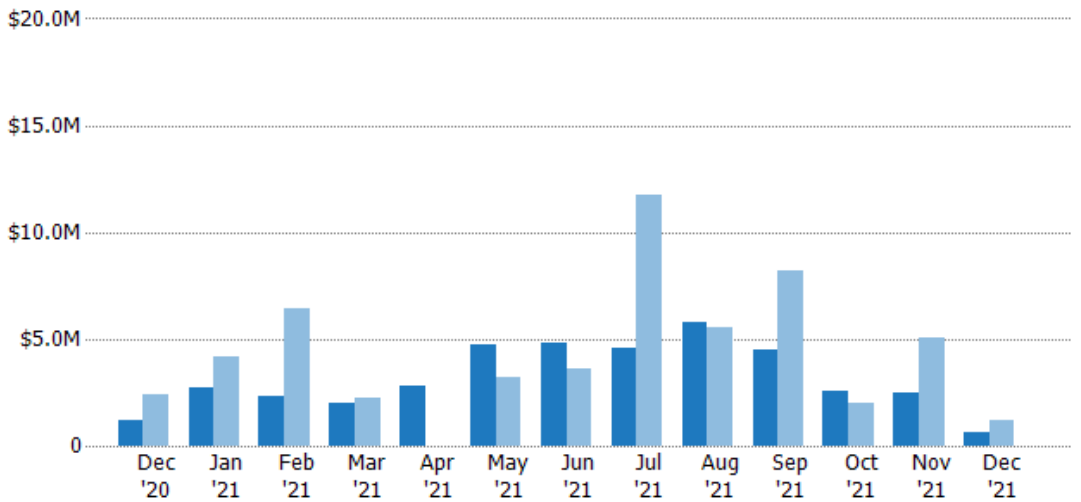
Current Year	6	5	5	7	9	11	12	12	10	12	8	7	2
Prior Year	10	11	19	7	-	6	11	21	15	23	9	10	6
Percent Change from Prior Year	-40%	-55%	-74%	0%	100%	83%	9%	-43%	-33%	-48%	-11%	-30%	-67%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



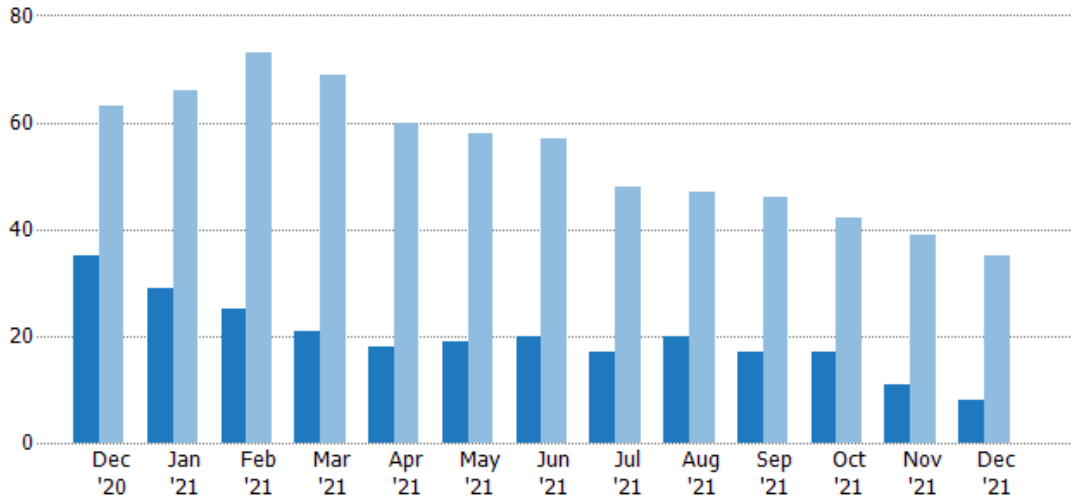
Current Year	\$1.16M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.82M	\$4.58M	\$5.75M	\$4.5M	\$2.6M	\$2.49M	\$648K
Prior Year	\$2.37M	\$4.2M	\$6.45M	\$2.23M	-	\$3.18M	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$5.06M	\$1.16M
Percent Change from Prior Year	-51%	-35%	-65%	-10%	100%	50%	32%	-61%	4%	-45%	28%	-51%	-44%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Dec '21	8	-77.1%
Dec '20	35	-44.4%
Dec '19	63	11.1%

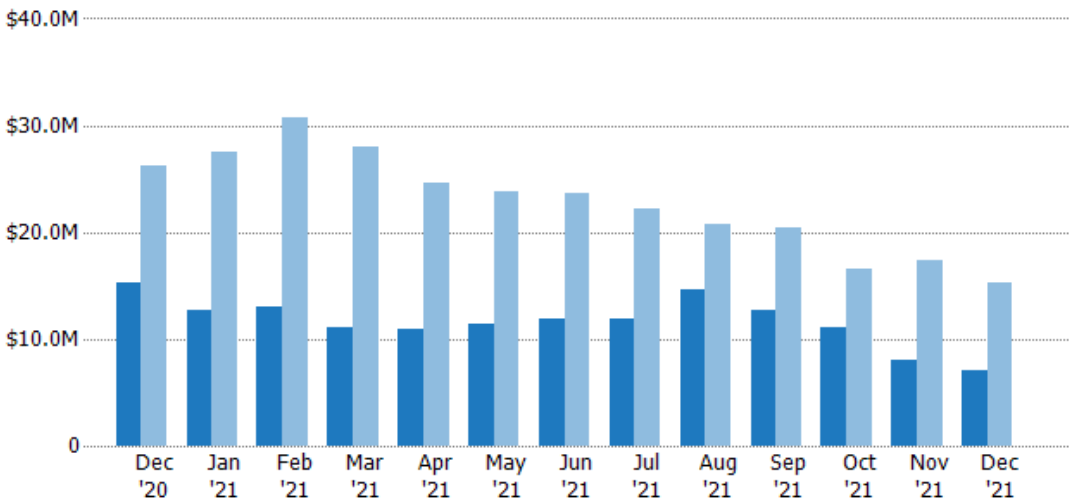
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	35	29	25	21	18	19	20	17	20	17	17	11	8
Prior Year	63	66	73	69	60	58	57	48	47	46	42	39	35
Percent Change from Prior Year	-44%	-56%	-66%	-70%	-70%	-67%	-65%	-65%	-57%	-63%	-60%	-72%	-77%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Dec '21	\$7.12M	-53.3%
Dec '20	\$15.2M	-41.7%
Dec '19	\$26.2M	-0.2%

	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$15.2M	\$12.8M	\$13.1M	\$11M	\$10.9M	\$11.4M	\$11.9M	\$11.9M	\$14.7M	\$12.6M	\$11.2M	\$7.99M	\$7.12M
Prior Year	\$26.2M	\$27.5M	\$30.7M	\$28.1M	\$24.7M	\$23.8M	\$23.7M	\$22.2M	\$20.7M	\$20.5M	\$16.5M	\$17.3M	\$15.2M
Percent Change from Prior Year	-42%	-54%	-57%	-61%	-56%	-52%	-50%	-46%	-29%	-38%	-33%	-54%	-53%

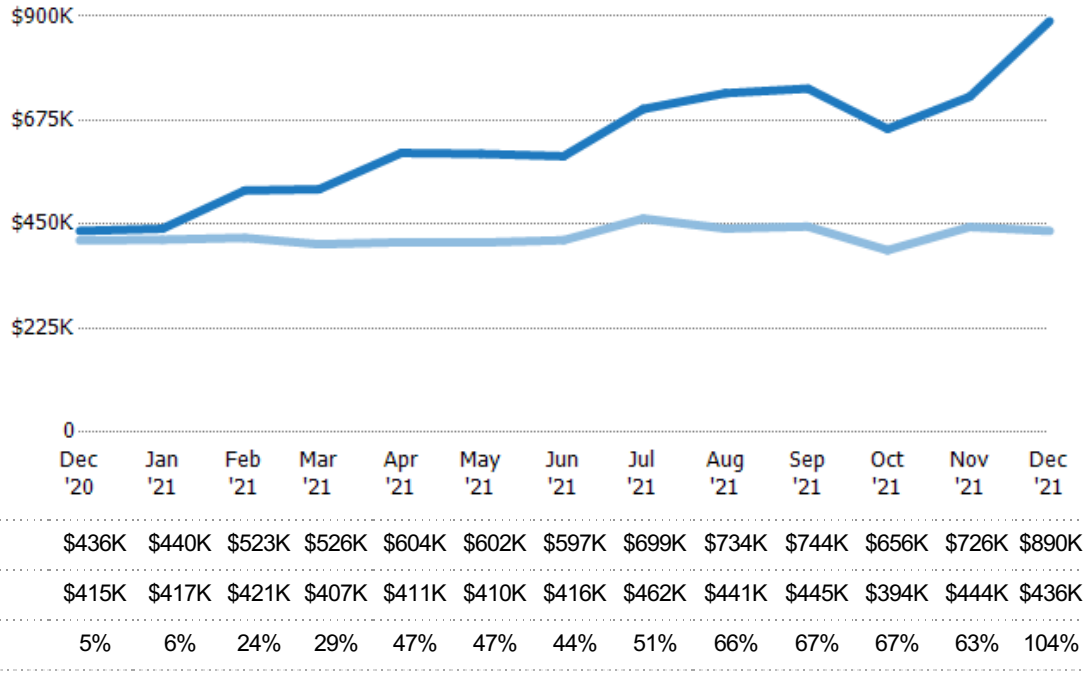
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$890K	104.2%
Dec '20	\$436K	4.9%
Dec '19	\$415K	-10.2%



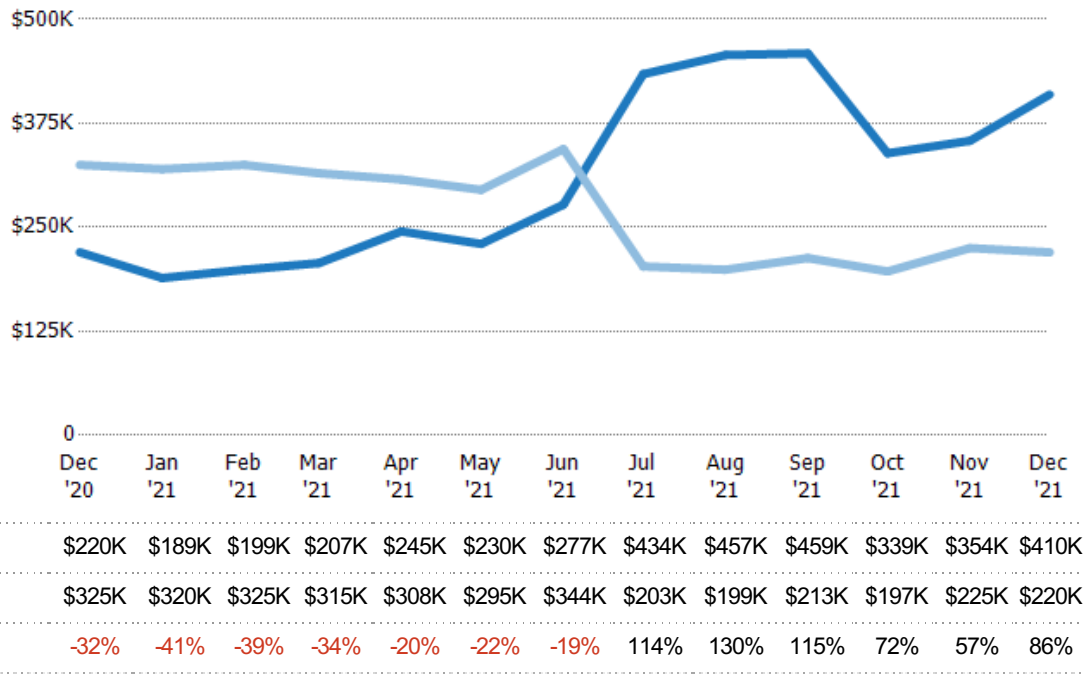
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$410K	86.2%
Dec '20	\$220K	-32.3%
Dec '19	\$325K	-6.7%

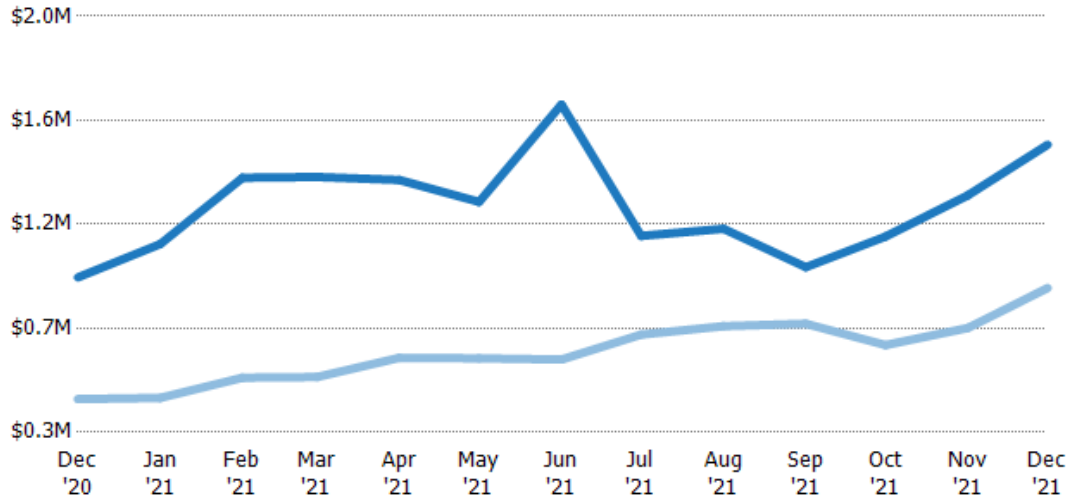


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



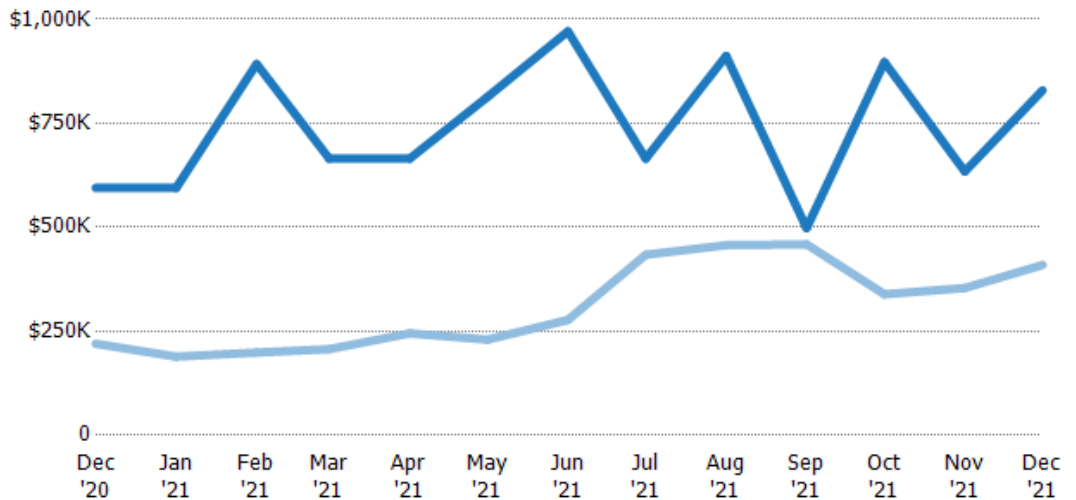
Avg Est Value	\$933K	\$1.07M	\$1.34M	\$1.34M	\$1.33M	\$1.24M	\$1.64M	\$1.1M	\$1.13M	\$975K	\$1.1M	\$1.27M	\$1.48M
Avg Listing Price	\$436K	\$440K	\$523K	\$526K	\$604K	\$602K	\$597K	\$699K	\$734K	\$744K	\$656K	\$726K	\$890K
Avg Listing Price as a % of Avg Est Value	47%	41%	39%	39%	45%	49%	36%	63%	65%	76%	60%	57%	60%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$595K	\$595K	\$893K	\$665K	\$665K	\$813K	\$971K	\$665K	\$912K	\$498K	\$897K	\$634K	\$830K
Median Listing Price	\$220K	\$189K	\$199K	\$207K	\$245K	\$230K	\$277K	\$434K	\$457K	\$459K	\$339K	\$354K	\$410K
Med Listing Price as a % of Med Est Value	37%	32%	22%	31%	37%	28%	29%	65%	50%	92%	38%	56%	49%

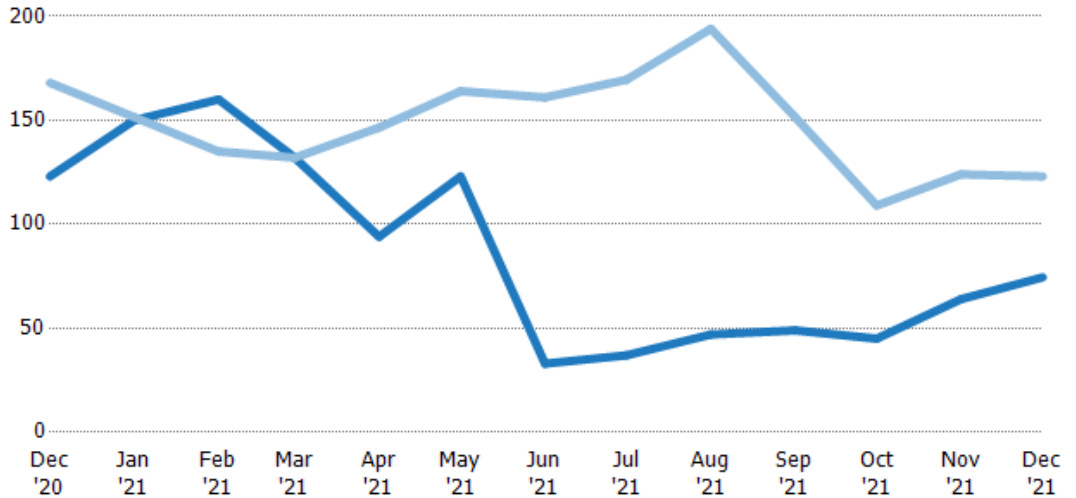
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	74.5	-39.4%
Dec '20	123	-26.8%
Dec '19	168	-34.5%



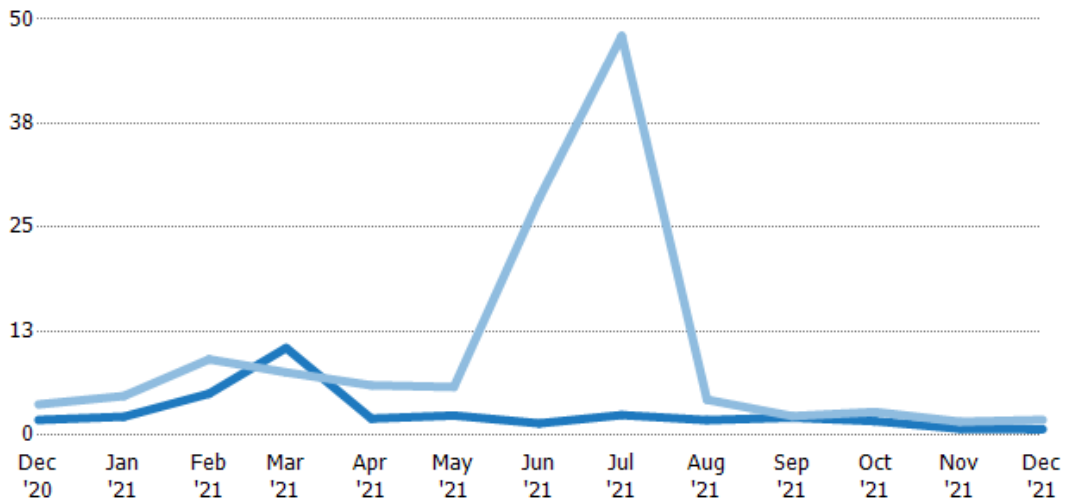
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	123	150	160	132	94	123	33	37	47	49	45	64	74.5
Prior Year	168	152	135	132	147	164	161	170	194	152	109	124	123
Percent Change from Prior Year	-27%	-1%	19%	0%	-36%	-25%	-80%	-78%	-76%	-68%	-59%	-48%	-39%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



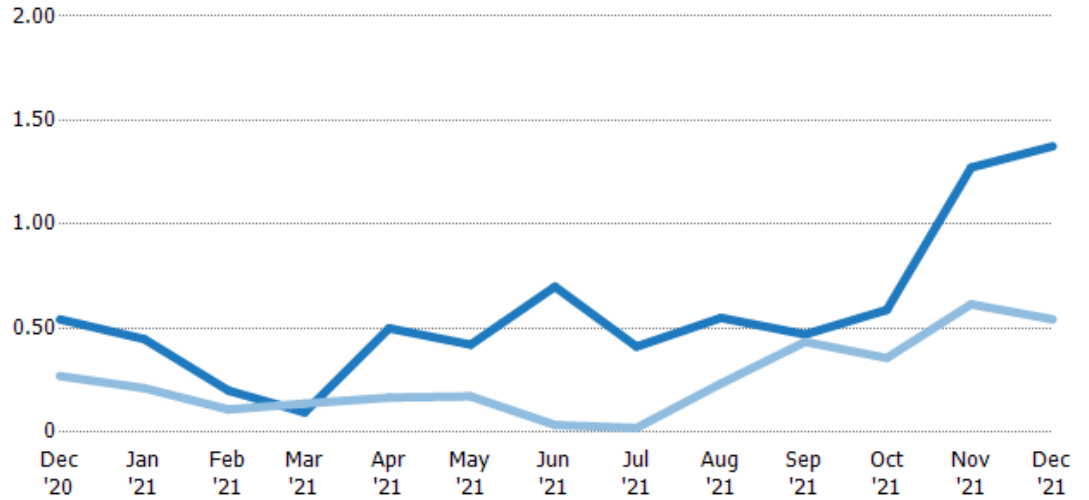
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	1.84	2.23	5	10.5	2	2.38	1.43	2.43	1.82	2.13	1.7	0	0
Prior Year	3.71	4.71	9.13	7.56	6	5.8	28.5	48	4.27	2.3	2.8	1.63	1.84
Percent Change from Prior Year	-50%	-53%	-45%	100%	-67%	-59%	-95%	-95%	-57%	-8%	-39%	-52%	-61%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



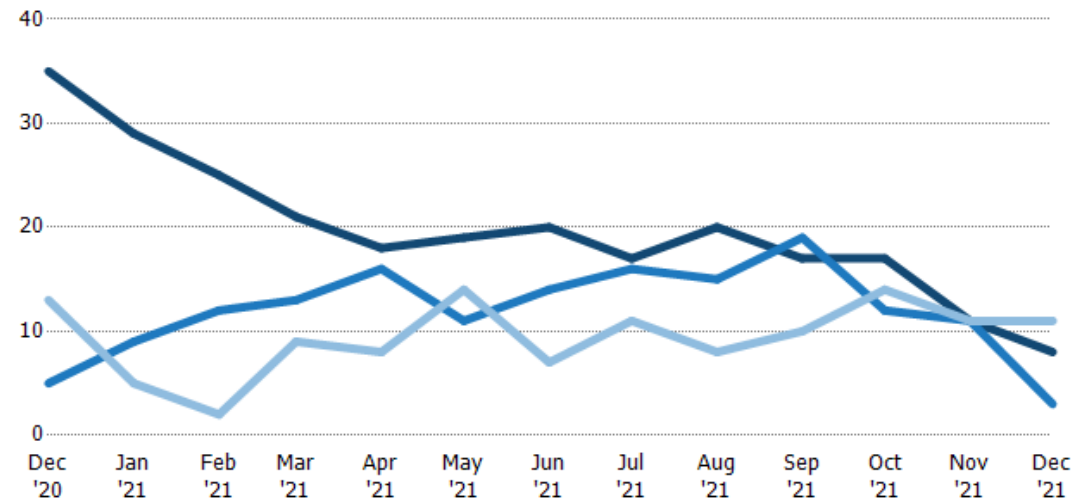
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	54%	45%	20%	10%	50%	42%	70%	41%	55%	47%	59%	127%	138%
Prior Year	27%	21%	11%	14%	17%	17%	4%	2%	23%	43%	36%	62%	54%
Change from Prior Year	-27%	-24%	-9%	-10%	-33%	-25%	-67%	-39%	-32%	-4%	-23%	-66%	-83%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	35	29	25	21	18	19	20	17	20	17	17	11	8
Pending	5	9	12	13	16	11	14	16	15	19	12	11	3
Sold	13	5	2	9	8	14	7	11	8	10	14	11	11

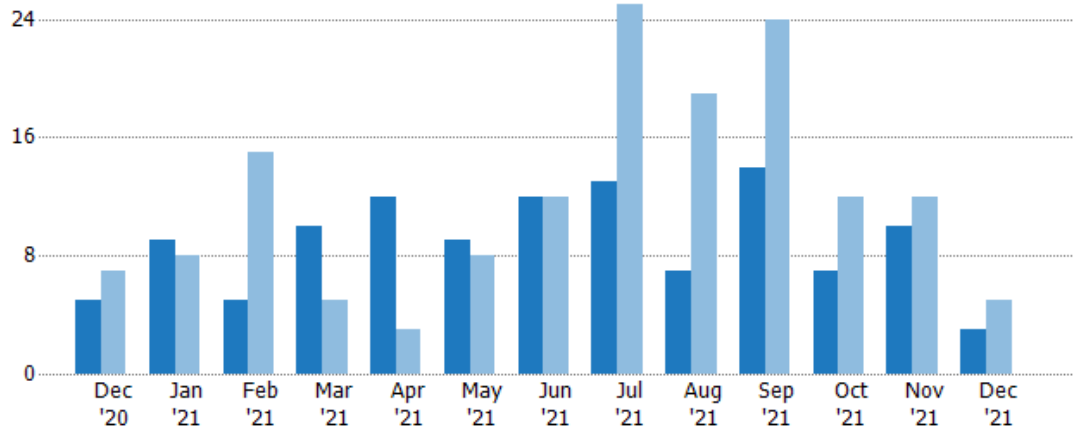
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Dec '21	3	-40%
Dec '20	5	-28.6%
Dec '19	7	-28.6%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	5	9	5	10	12	9	12	13	7	14	7	10	3
Prior Year	7	8	15	5	3	8	12	25	19	24	12	12	5
Percent Change from Prior Year	-29%	13%	-67%	100%	300%	13%	0%	-48%	-63%	-42%	-42%	-17%	-40%

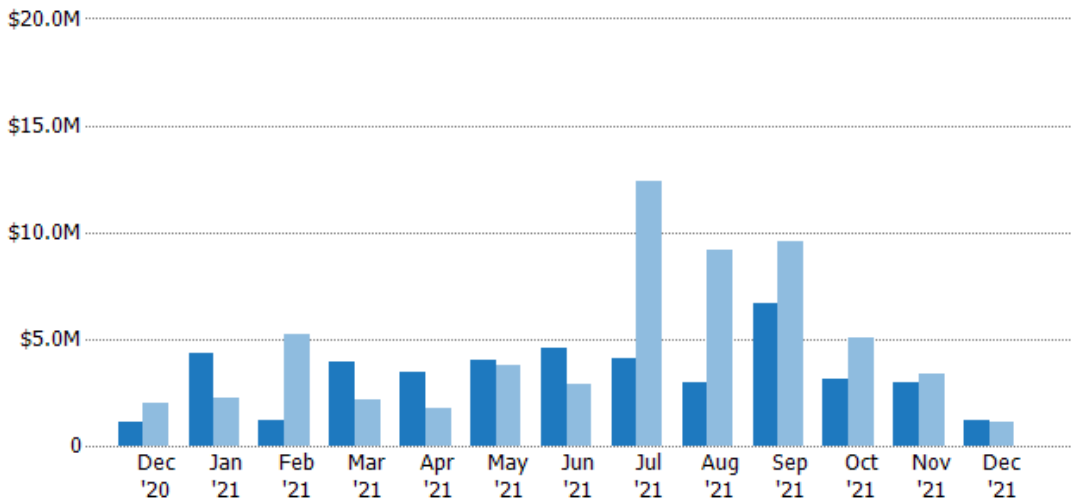
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$1.19M	10.7%
Dec '20	\$1.07M	-47%
Dec '19	\$2.03M	-55.1%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M	\$4.08M	\$2.97M	\$6.66M	\$3.1M	\$2.96M	\$1.19M
Prior Year	\$2.03M	\$2.25M	\$5.25M	\$2.15M	\$1.79M	\$3.77M	\$2.88M	\$12.4M	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M
Percent Change from Prior Year	-47%	92%	-77%	82%	92%	7%	59%	-67%	-68%	-30%	-39%	-12%	11%

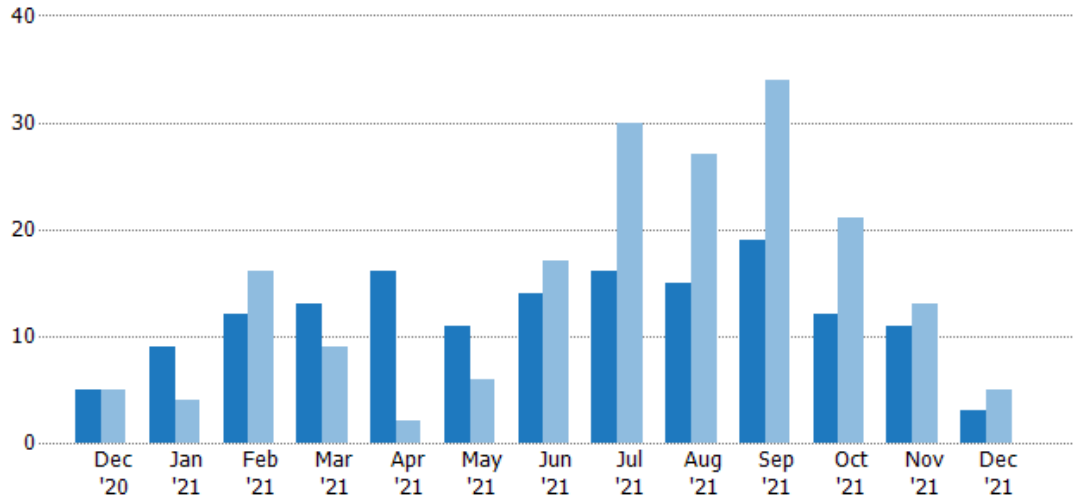
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	3	-40%
Dec '20	5	0%
Dec '19	5	-40%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	5	9	12	13	16	11	14	16	15	19	12	11	3
Prior Year	5	4	16	9	2	6	17	30	27	34	21	13	5
Percent Change from Prior Year	0%	125%	-25%	44%	700%	83%	-18%	-47%	-44%	-44%	-43%	-15%	-40%

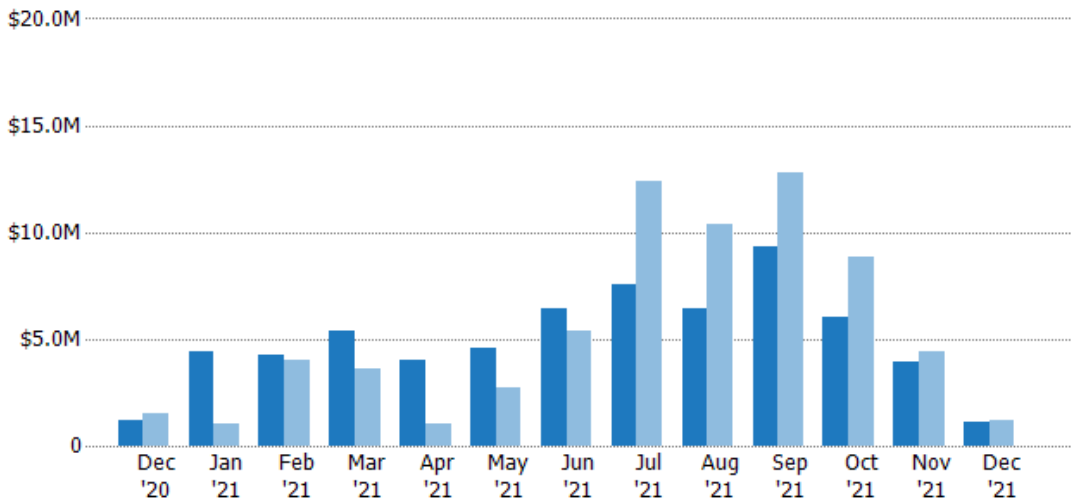
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$1.12M	-4.9%
Dec '20	\$1.18M	-23.2%
Dec '19	\$1.53M	-57.1%



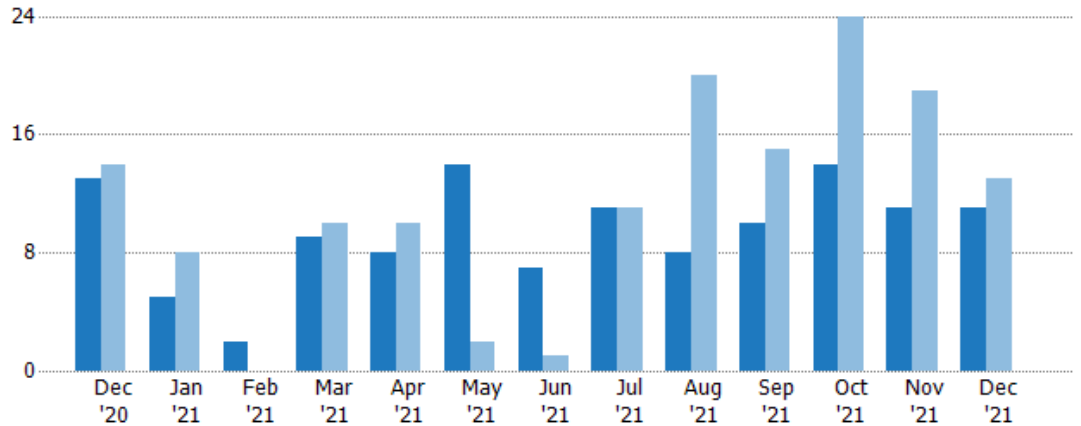
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M	\$7.59M	\$6.43M	\$9.33M	\$6.02M	\$3.93M	\$1.12M
Prior Year	\$1.53M	\$1.03M	\$4M	\$3.63M	\$1.02M	\$2.71M	\$5.34M	\$12.4M	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M
Percent Change from Prior Year	-23%	330%	6%	48%	292%	69%	20%	-39%	-38%	-27%	-32%	-11%	-5%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



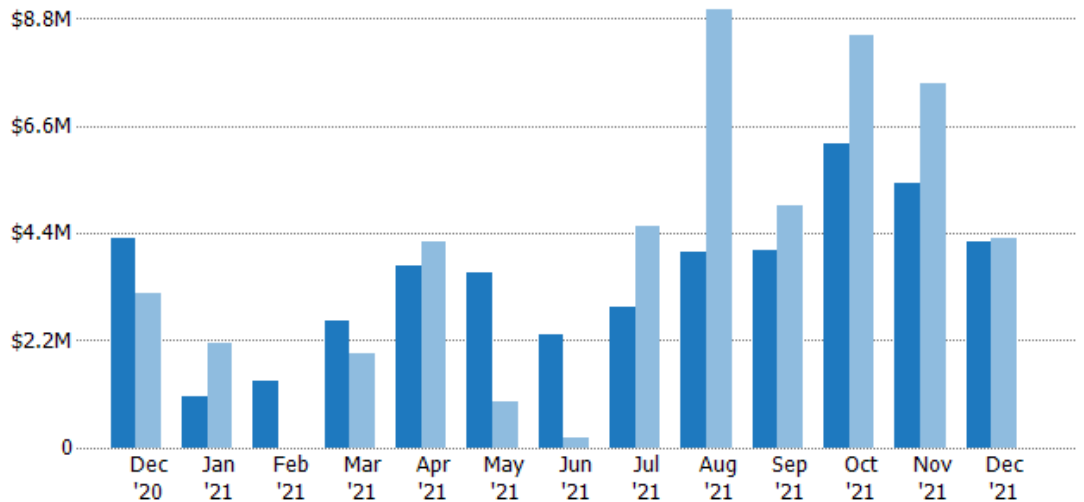
Current Year	13	5	2	9	8	14	7	11	8	10	14	11	11
Prior Year	14	8	-	10	10	2	1	11	20	15	24	19	13
Percent Change from Prior Year	-7%	-38%	100%	-10%	-20%	600%	600%	0%	-60%	-33%	-42%	-42%	-15%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



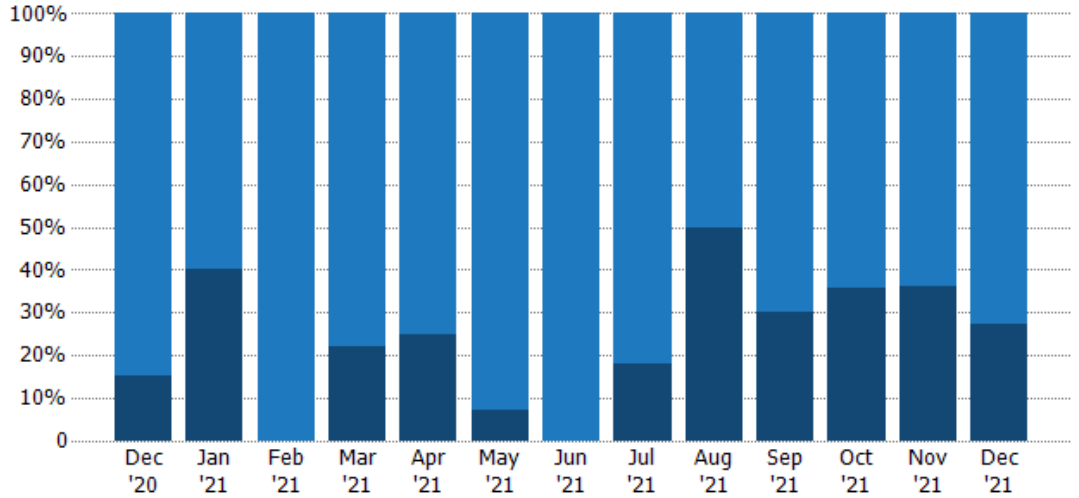
Current Year	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M	\$2.34M	\$2.88M	\$4.02M	\$4.06M	\$6.26M	\$5.43M	\$4.22M
Prior Year	\$3.17M	\$2.15M	-	\$1.94M	\$4.24M	\$940K	\$210K	\$4.54M	\$8.99M	\$4.98M	\$8.48M	\$7.46M	\$4.31M
Percent Change from Prior Year	36%	-51%	100%	34%	-12%	281%	1,014%	-37%	-55%	-18%	-26%	-27%	-2%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



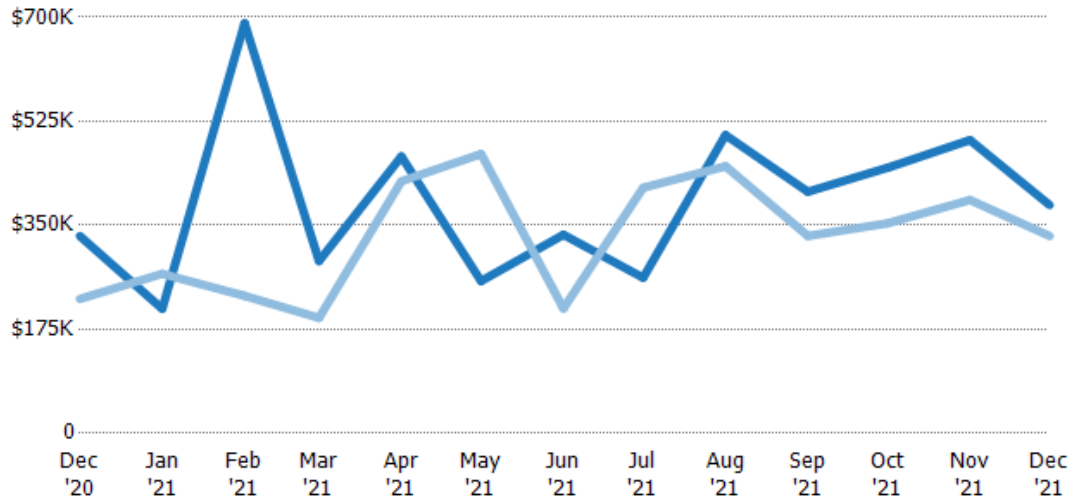
Condo/Townhouse	85%	60%	100%	78%	75%	93%	100%	82%	50%	70%	64%	64%	73%
Single Family Residence	15%	40%	-	22%	25%	7%	-	18%	50%	30%	36%	36%	27%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



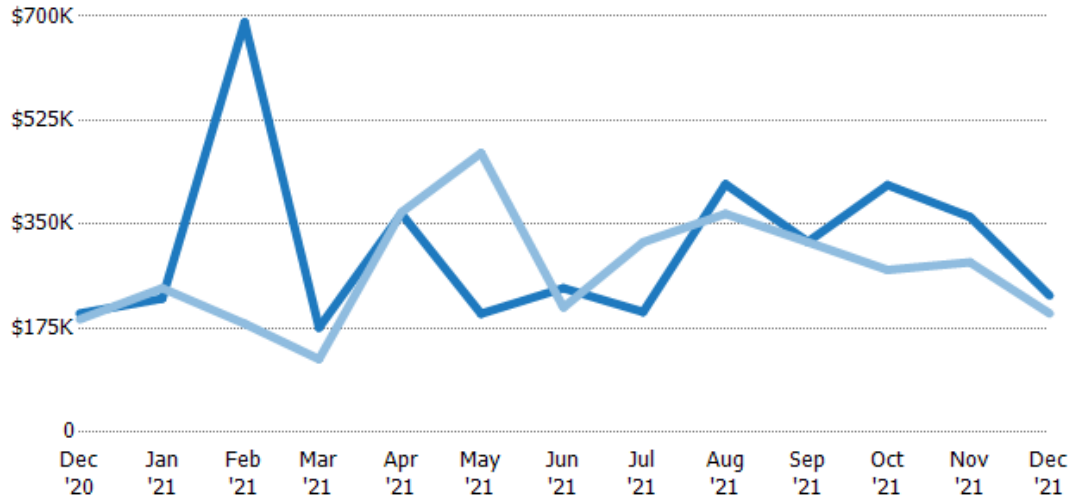
Current Year	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K	\$447K	\$493K	\$384K
Prior Year	\$226K	\$268K	\$231K	\$194K	\$424K	\$470K	\$210K	\$413K	\$449K	\$332K	\$353K	\$393K	\$332K
Percent Change from Prior Year	47%	-22%	100%	49%	10%	-46%	59%	-37%	12%	22%	26%	26%	16%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



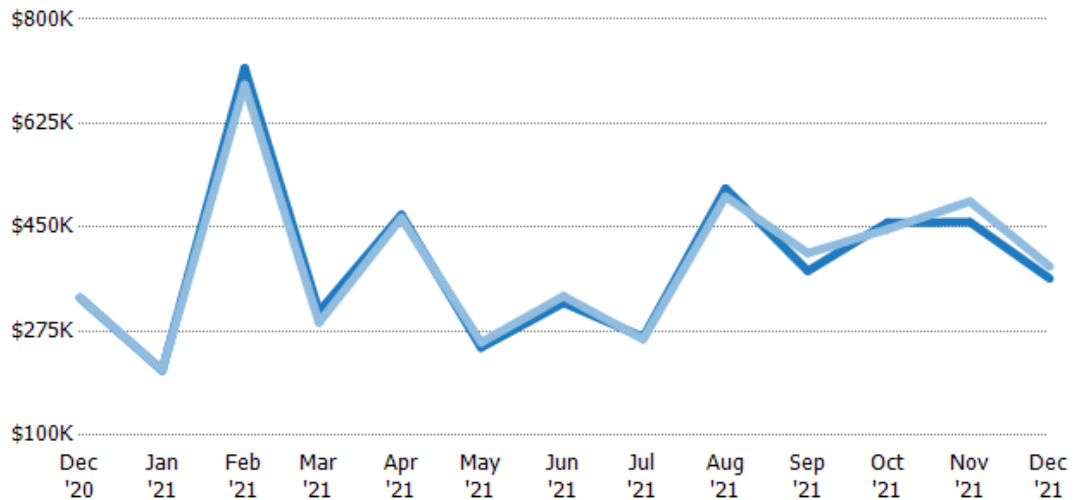
Current Year	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K	\$416K	\$363K	\$230K
Prior Year	\$190K	\$243K	\$183K	\$123K	\$370K	\$470K	\$210K	\$320K	\$368K	\$320K	\$273K	\$286K	\$200K
Percent Change from Prior Year	5%	-7%	100%	43%	-1%	-58%	15%	-37%	14%	0%	52%	27%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



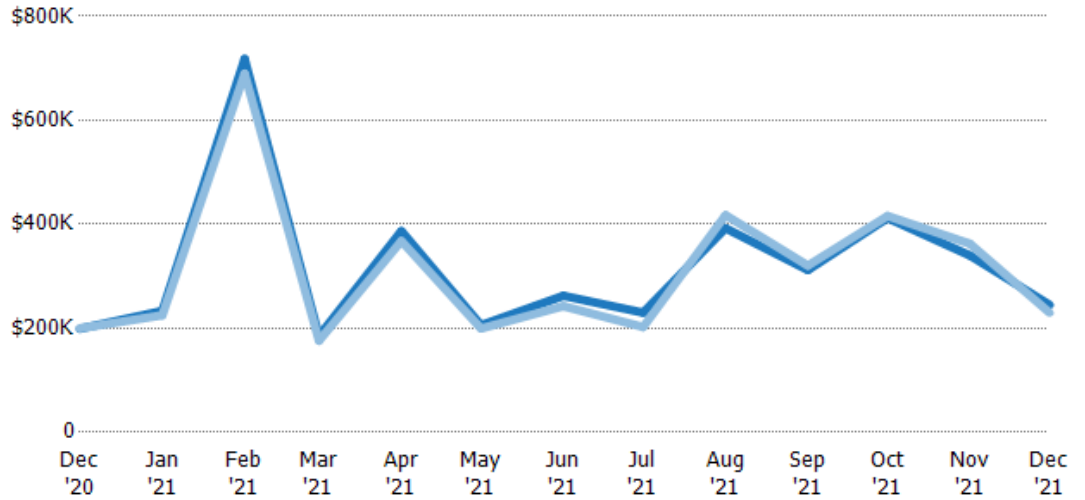
Avg List Price	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K	\$458K	\$459K	\$364K
Avg Sales Price	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K	\$447K	\$493K	\$384K
Avg Sales Price as a % of Avg List Price	100%	100%	96%	94%	99%	103%	103%	99%	97%	108%	98%	108%	106%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



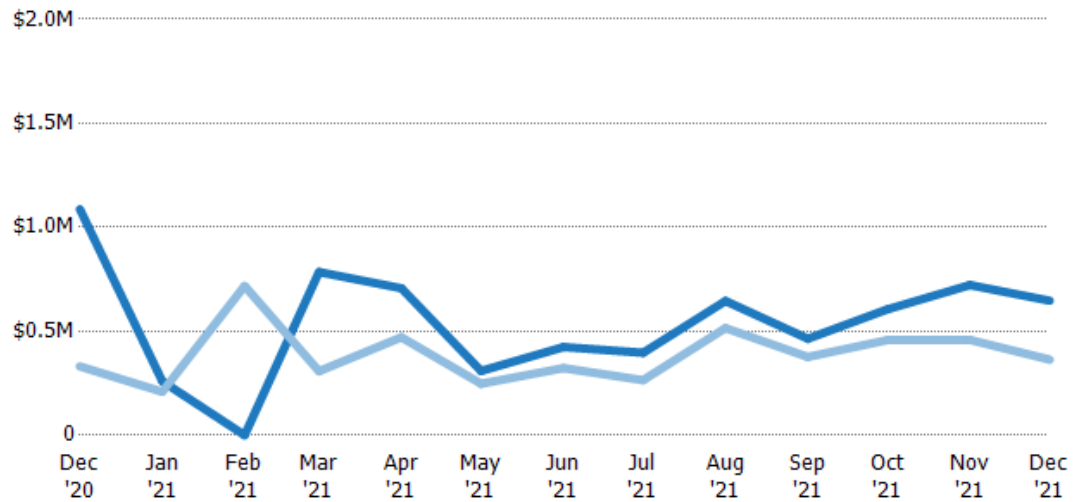
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K	\$412K	\$340K	\$245K
Median Sales Price	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K	\$416K	\$363K	\$230K
Med Sales Price as a % of Med List Price	100%	96%	96%	95%	95%	97%	92%	88%	106%	103%	101%	107%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



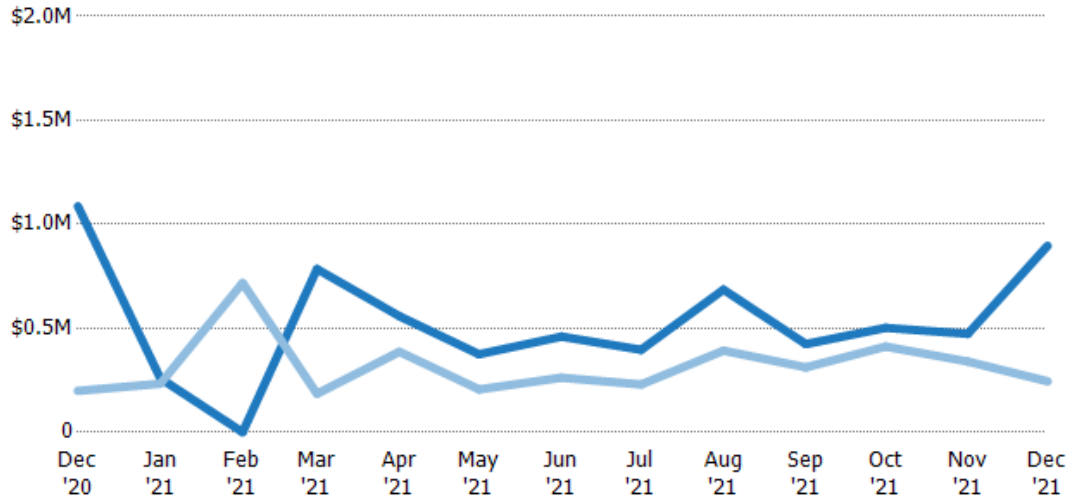
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$1.09M	\$260K	\$0	\$785K	\$707K	\$309K	\$424K	\$397K	\$646K	\$464K	\$606K	\$722K	\$647K
Avg Sales Price	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K	\$458K	\$459K	\$364K
Avg Sales Price as a % of Avg Est Value	30%	80%	100%	39%	67%	80%	76%	67%	80%	81%	76%	63%	56%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$1.09M	\$260K	\$0	\$785K	\$558K	\$375K	\$460K	\$397K	\$686K	\$424K	\$502K	\$474K	\$897K
Median Sales Price	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K	\$412K	\$340K	\$245K
Med Sales Price as a % of Med Est Value	18%	90%	100%	24%	69%	55%	57%	58%	57%	74%	82%	72%	27%