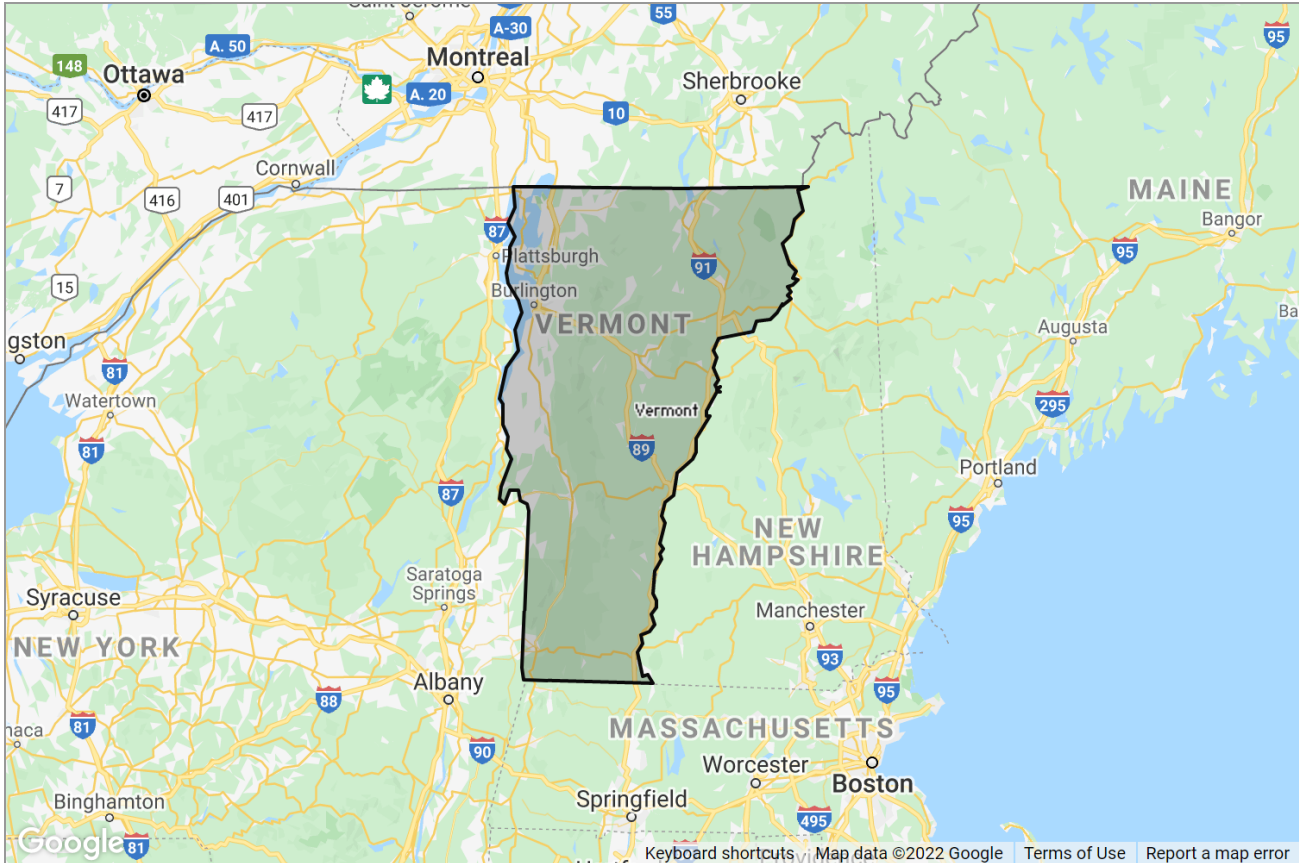




## MARKET DATA REPORT

# Vermont December Indicators Report



### Report Characteristics

**Report Name:**

Vermont December Indicators Report

**Report Date Range:**

12/2020 – 12/2021

**Filters Used:**

Property Type, Location

**Avg/Med:** Both**Run Date:** 02/09/2022**Scheduled:** No

Presented by

**Vermont Association of REALTORS®**

Other: <http://www.vermontrealtors.com/>

148 State Street  
Montpelier, VT 05602

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	340	402	-15.4%	9,420	9,762	-3.5%
New Listing Volume	\$142,633,041	\$143,743,770	-0.8%	\$3,941,778,556	\$3,652,420,093	+7.9%
Active Listing Count	1,260	2,178	-42.1%	N/A	N/A	
Active Listing Volume	\$718,778,565	\$1,072,245,154	-33%	N/A	N/A	
Average Listing Price	\$570,459	\$492,307	+15.9%	\$543,447	\$436,744	+24.4%
Median Listing Price	\$350,000	\$309,000	+13.3%	\$343,107	\$292,926	+17.1%
Median Days in RPR	99	126	-21.4%	89.77	120.36	-25.4%
Months of Inventory	1.6	2.3	-30.4%	2.3	5.3	-56.2%
Absorption Rate	61.27%	42.65%	+18.6%	43.44%	19.04%	+24.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	231	607	-61.9%	9,511	11,126	-14.5%
New Pending Sales Volume	\$105,045,834	\$212,943,319	-50.7%	\$3,655,145,171	\$3,728,723,050	-2%
Pending Sales Count	481	1,025	-53.1%	N/A	N/A	
Pending Sales Volume	\$201,038,744	\$354,534,894	-43.3%	N/A	N/A	
Closed Sales Count	722	924	-21.9%	9,020	8,947	+0.8%
Closed Sales Volume	\$297,483,230	\$341,915,353	-13%	\$3,436,653,501	\$2,928,295,872	+17.4%
Average Sales Price	\$412,027	\$370,038	+11.3%	\$381,004	\$327,294	+16.4%
Median Sales Price	\$324,950	\$280,000	+16.1%	\$306,416	\$265,720	+15.3%

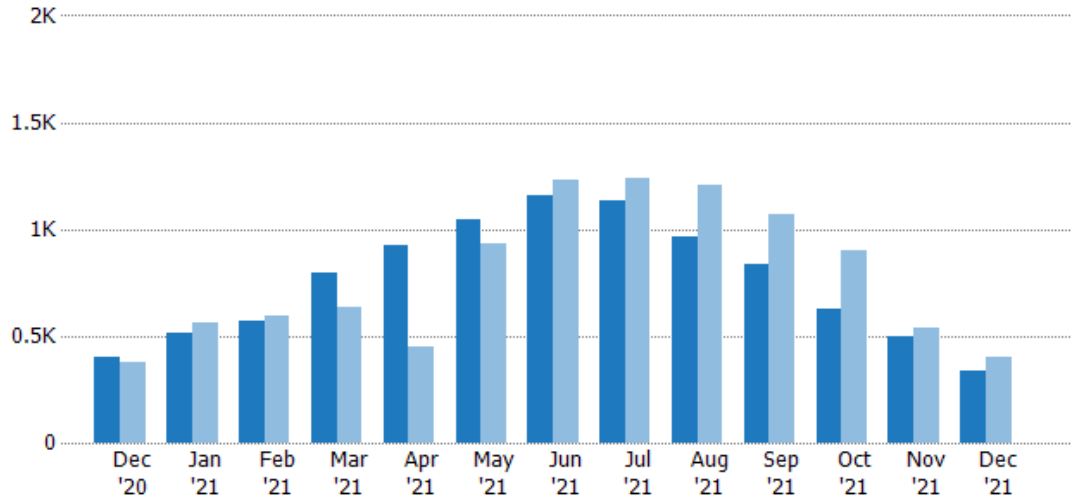
### New Listings

The number of new residential listings that were added each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Dec '21	340	-15.4%
Dec '20	402	6.1%
Dec '19	379	-13.2%



Current Year	402	514	573	799	928	1,050	1,160	1,140	966	839	628	494	340
Prior Year	379	559	597	634	448	932	1,230	1,240	1,200	1,070	899	541	402
Percent Change from Prior Year	6%	-8%	-4%	26%	107%	12%	-6%	-9%	-20%	-22%	-30%	-9%	-15%

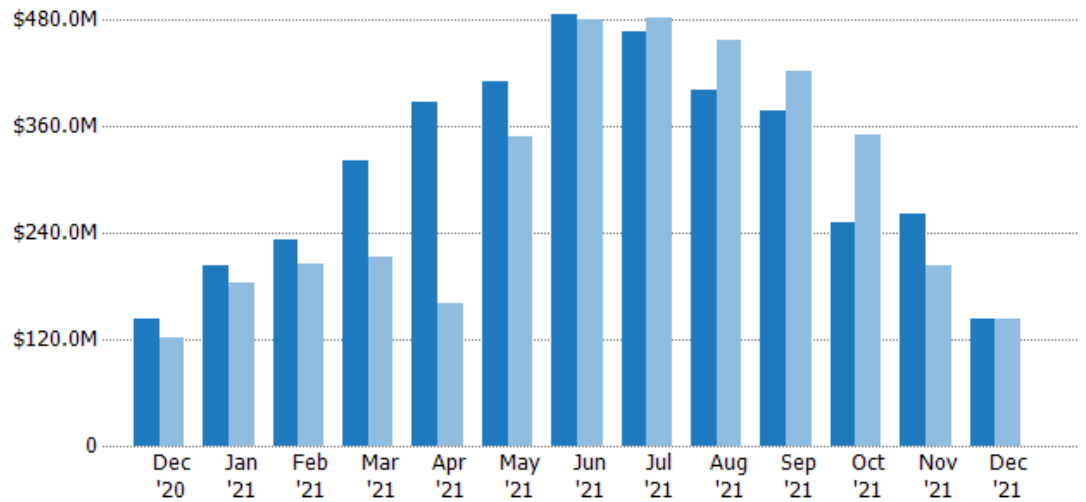
### New Listing Volume

The sum of the listing price of residential listings that were added each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Dec '21	\$143M	-0.8%
Dec '20	\$144M	18.9%
Dec '19	\$121M	-24.1%



Current Year	\$144M	\$203M	\$232M	\$321M	\$388M	\$411M	\$486M	\$467M	\$401M	\$378M	\$252M	\$261M	\$143M
Prior Year	\$121M	\$184M	\$204M	\$214M	\$161M	\$349M	\$481M	\$482M	\$458M	\$422M	\$350M	\$204M	\$144M
Percent Change from Prior Year	19%	11%	13%	50%	141%	18%	1%	-3%	-13%	-10%	-28%	28%	-1%

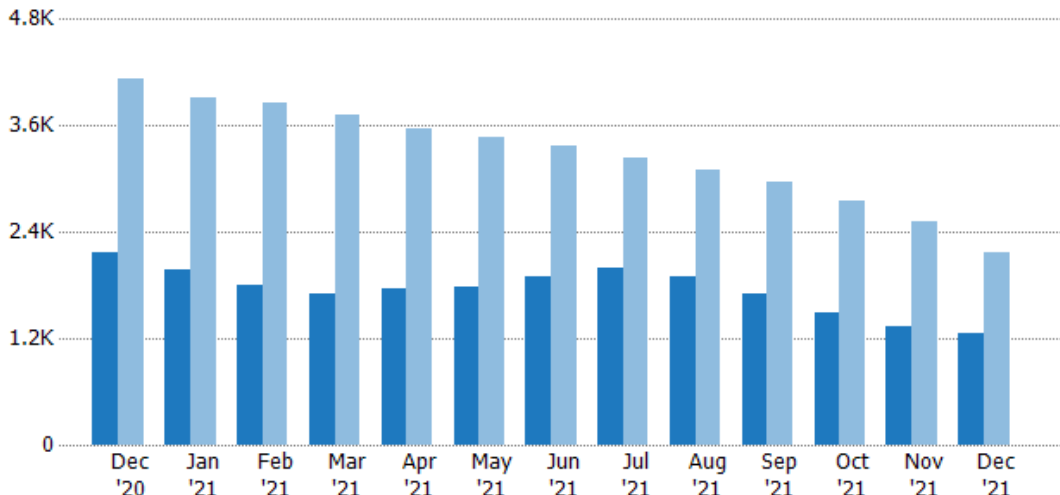
### Active Listings

The number of active residential listings at the end of each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Dec '21	1.26K	-42.1%
Dec '20	2.18K	-47.3%
Dec '19	4.13K	3.9%



Current Year	2.18K	1.97K	1.8K	1.71K	1.75K	1.79K	1.91K	1.99K	1.9K	1.71K	1.48K	1.33K	1.26K
Prior Year	4.13K	3.91K	3.85K	3.72K	3.57K	3.47K	3.38K	3.23K	3.09K	2.97K	2.74K	2.53K	2.18K
Percent Change from Prior Year	-47%	-50%	-53%	-54%	-51%	-48%	-44%	-38%	-39%	-43%	-46%	-47%	-42%

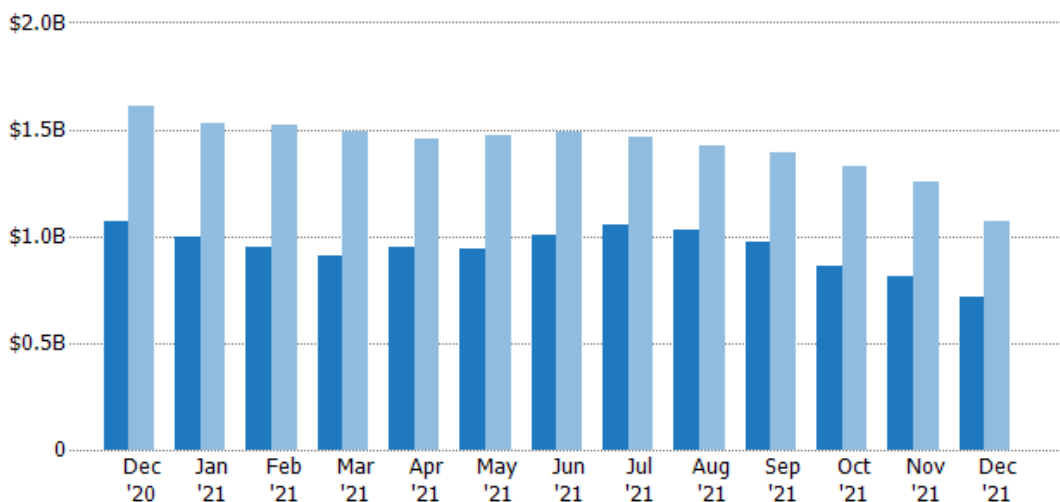
### Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Dec '21	\$719M	-33%
Dec '20	\$1.07B	-33.3%
Dec '19	\$1.61B	-4.3%



Current Year	\$1.07B	\$996M	\$950M	\$910M	\$948M	\$945M	\$1B	\$1.05B	\$1.03B	\$970M	\$861M	\$813M	\$719M
Prior Year	\$1.61B	\$1.53B	\$1.52B	\$1.49B	\$1.46B	\$1.47B	\$1.49B	\$1.46B	\$1.42B	\$1.39B	\$1.33B	\$1.25B	\$1.07B
Percent Change from Prior Year	-33%	-35%	-38%	-39%	-35%	-36%	-32%	-28%	-28%	-30%	-35%	-35%	-33%

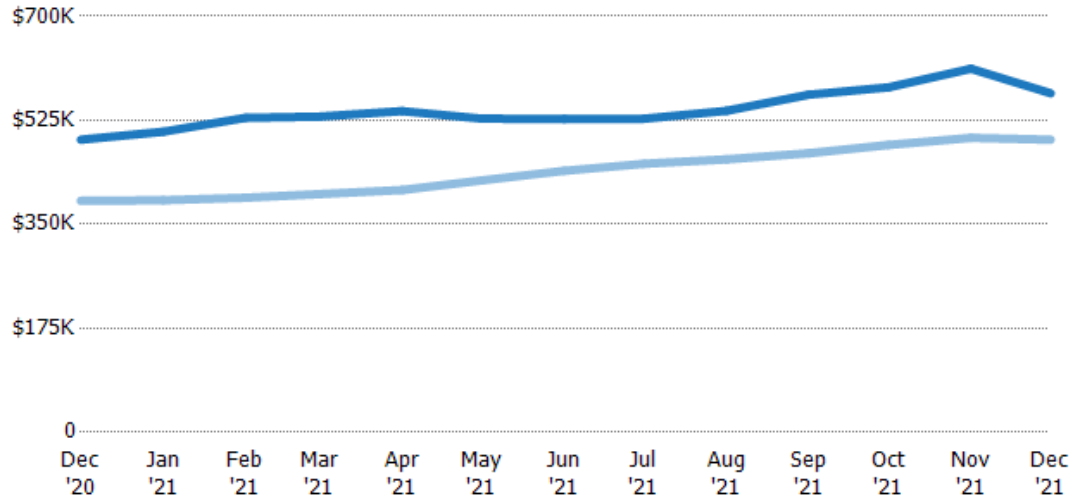
### Average Listing Price

The average listing price of active residential listings at the end of each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Dec '21	\$570K	15.9%
Dec '20	\$492K	26.4%
Dec '19	\$389K	-7.9%



Current Year	\$492K	\$506K	\$529K	\$531K	\$540K	\$528K	\$527K	\$528K	\$541K	\$568K	\$580K	\$612K	\$570K
Prior Year	\$389K	\$391K	\$395K	\$401K	\$408K	\$424K	\$440K	\$452K	\$459K	\$470K	\$483K	\$495K	\$492K
Percent Change from Prior Year	26%	29%	34%	33%	33%	24%	20%	17%	18%	21%	20%	23%	16%

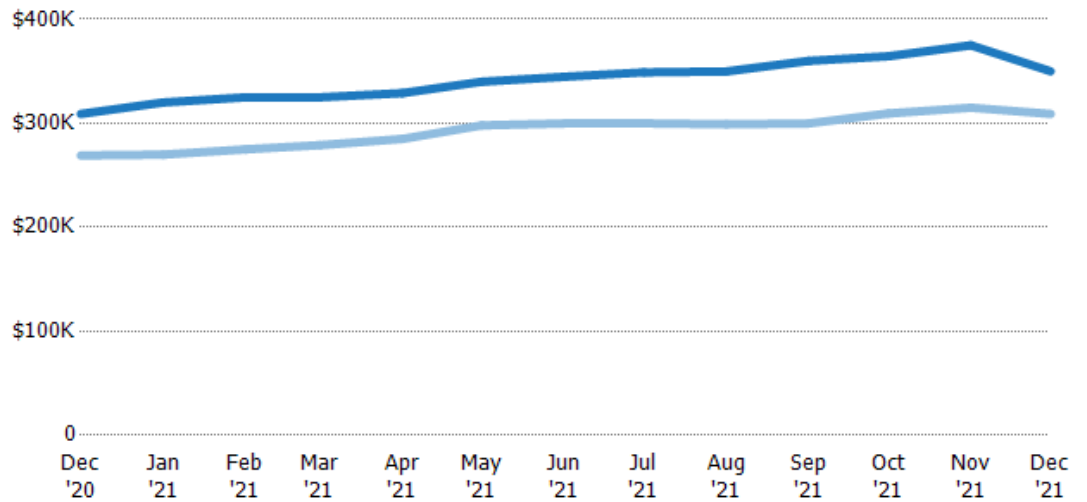
### Median Listing Price

The median listing price of active residential listings at the end of each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Dec '21	\$350K	13.3%
Dec '20	\$309K	14.9%
Dec '19	\$269K	-3.4%



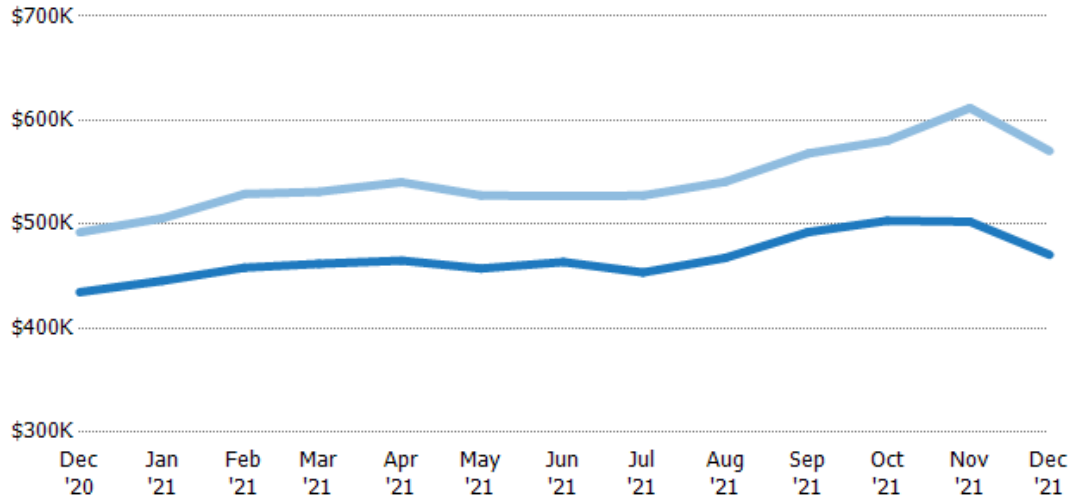
Current Year	\$309K	\$320K	\$325K	\$325K	\$329K	\$340K	\$345K	\$349K	\$350K	\$360K	\$364K	\$375K	\$350K
Prior Year	\$269K	\$270K	\$275K	\$279K	\$285K	\$298K	\$300K	\$300K	\$299K	\$300K	\$309K	\$315K	\$309K
Percent Change from Prior Year	15%	19%	18%	16%	15%	14%	15%	16%	17%	20%	18%	19%	13%

### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

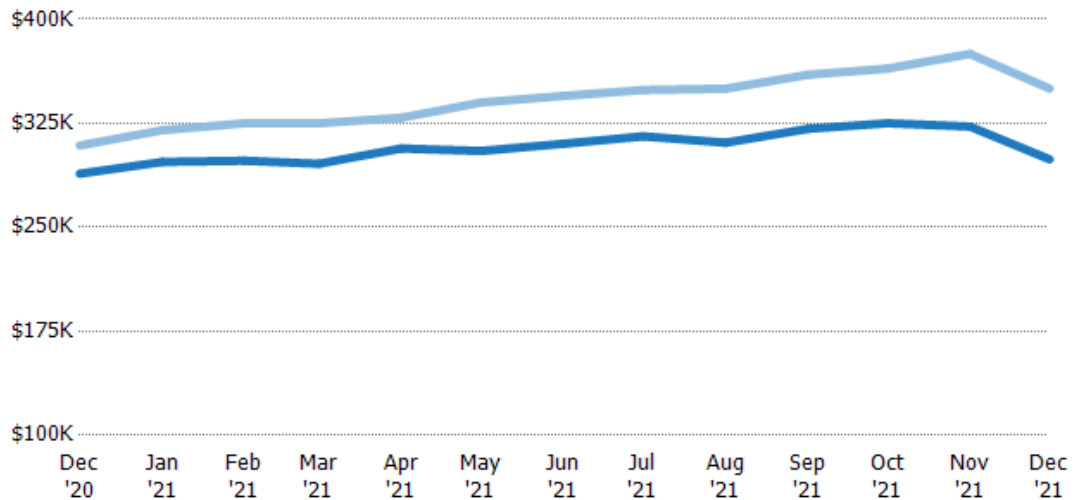


### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



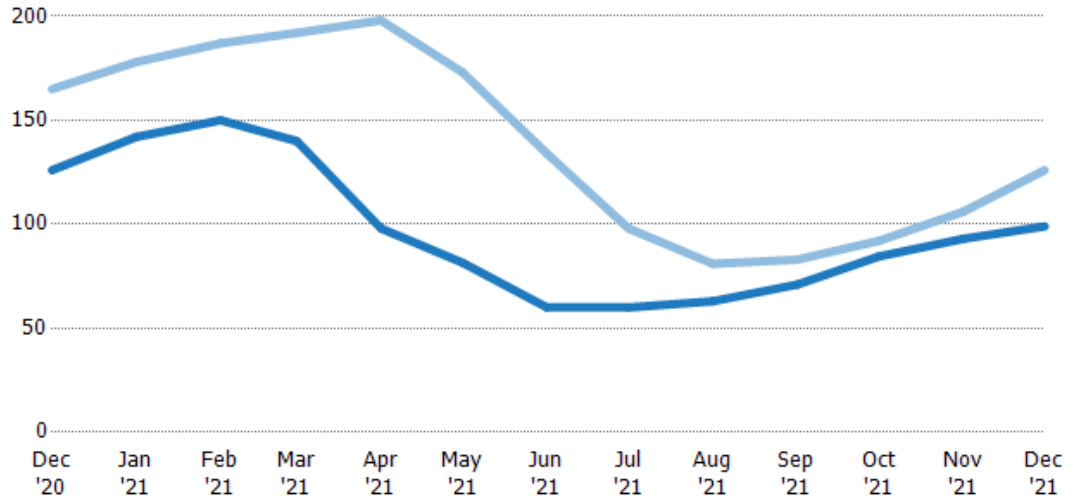
### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Days	% Chg.
Dec '21	99	-21.4%
Dec '20	126	-23.6%
Dec '19	165	-6.7%



Current Year	126	142	150	140	98	81.5	60	60	63	71	84.5	93	99
Prior Year	165	178	187	192	198	173	134	98	81	83	92	106	126
Percent Change from Prior Year	-24%	-20%	-20%	-27%	-51%	-53%	-55%	-39%	-22%	-14%	-8%	-12%	-21%

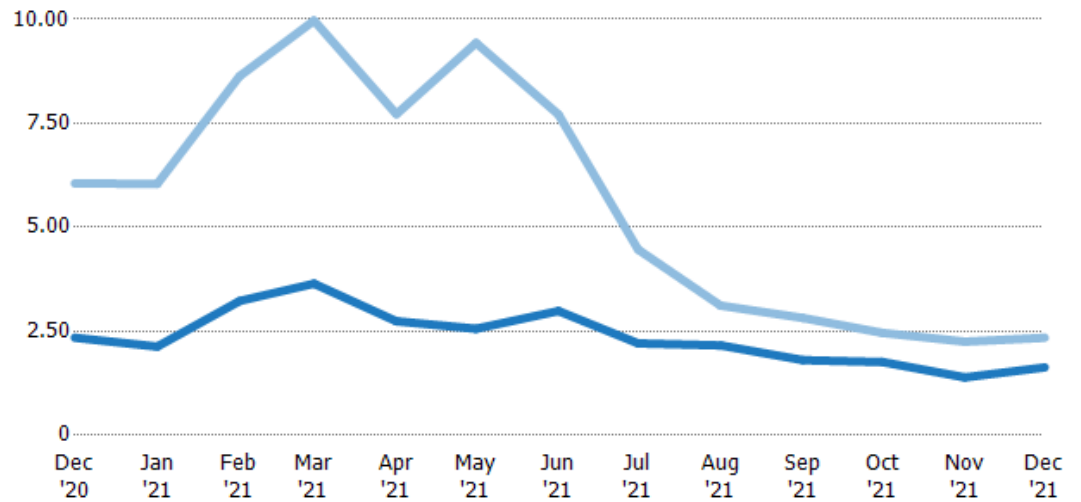
### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Months	% Chg.
Dec '21	1.63	-30.4%
Dec '20	2.34	-61.3%
Dec '19	6.05	8%



Current Year	2.34	2.13	3.23	3.64	2.74	2.56	2.99	2.21	2.16	1.81	1.76	1.39	1.63
Prior Year	6.05	6.04	8.63	9.97	7.72	9.43	7.71	4.47	3.12	2.82	2.46	2.25	2.34
Percent Change from Prior Year	-61%	-65%	-63%	-63%	-64%	-73%	-61%	-51%	-31%	-36%	-28%	-38%	-30%

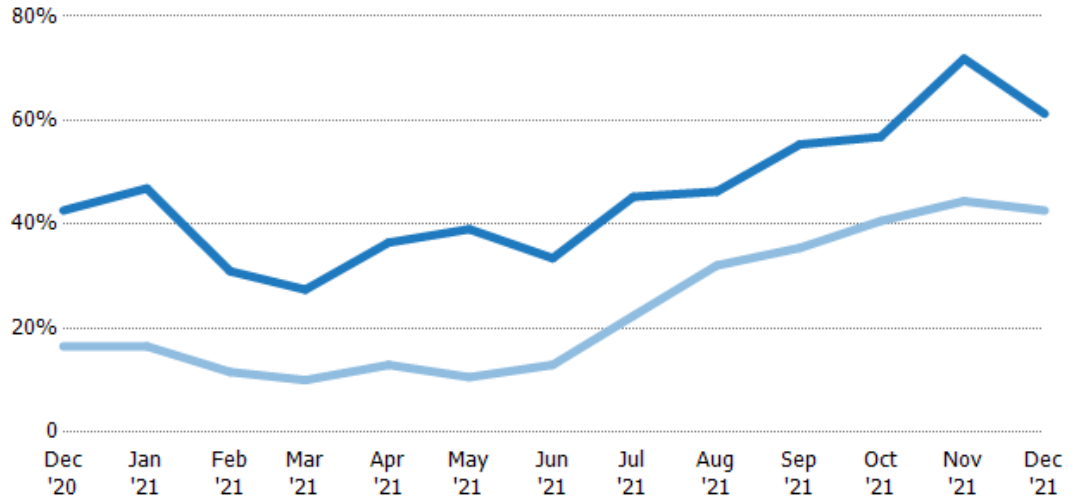
### Absorption Rate

The percentage of inventory sold per month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Rate	Chg.
Dec '21	61%	-18.6%
Dec '20	43%	-26.1%
Dec '19	17%	-7.5%



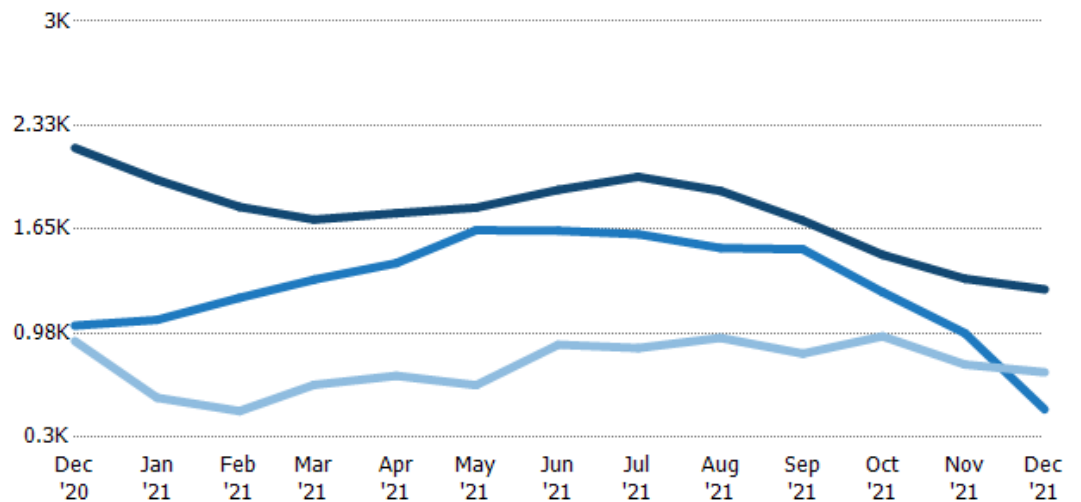
Current Year	43%	47%	31%	27%	36%	39%	33%	45%	46%	55%	57%	72%	61%
Prior Year	17%	17%	12%	10%	13%	11%	13%	22%	32%	35%	41%	44%	43%
Change from Prior Year	-26%	-30%	-19%	-17%	-24%	-28%	-21%	-23%	-14%	-20%	-16%	-27%	-19%

### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Active	2.18K	1.97K	1.8K	1.71K	1.75K	1.79K	1.91K	1.99K	1.9K	1.71K	1.48K	1.33K	1.26K
Pending	1.03K	1.06K	1.21K	1.32K	1.43K	1.64K	1.64K	1.62K	1.53K	1.52K	1.24K	976	481
Sold	924	556	470	640	699	638	901	879	945	843	955	772	722



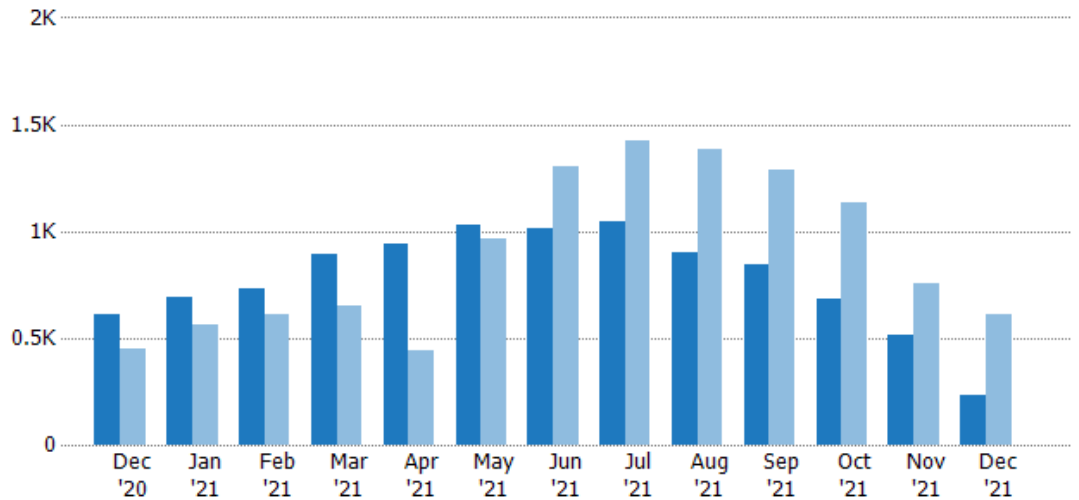
### New Pending Sales

The number of residential properties with accepted offers that were added each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Dec '21	231	-61.9%
Dec '20	607	34%
Dec '19	453	-26.3%



Current Year	607	694	728	894	939	1.03K	1.01K	1.04K	899	848	685	511	231
Prior Year	453	562	609	652	444	961	1.3K	1.43K	1.39K	1.28K	1.14K	755	607
Percent Change from Prior Year	34%	23%	20%	37%	111%	7%	-22%	-27%	-35%	-34%	-40%	-32%	-62%

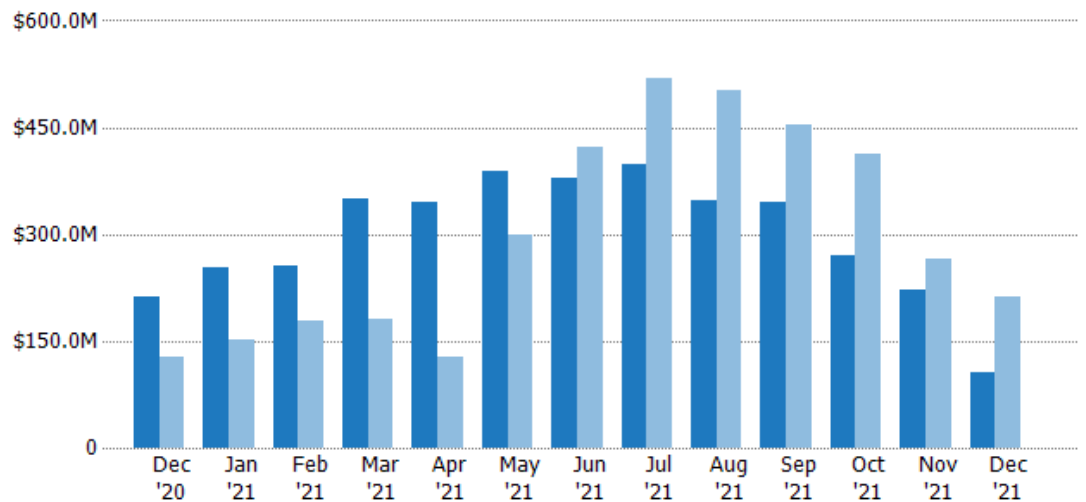
### New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Dec '21	\$105M	-50.7%
Dec '20	\$213M	68.1%
Dec '19	\$127M	-27.4%



Current Year	\$213M	\$252M	\$256M	\$349M	\$346M	\$388M	\$379M	\$397M	\$346M	\$345M	\$270M	\$221M	\$105M
Prior Year	\$127M	\$152M	\$179M	\$182M	\$127M	\$298M	\$422M	\$519M	\$502M	\$454M	\$413M	\$266M	\$213M
Percent Change from Prior Year	68%	65%	43%	92%	172%	30%	-10%	-23%	-31%	-24%	-35%	-17%	-51%

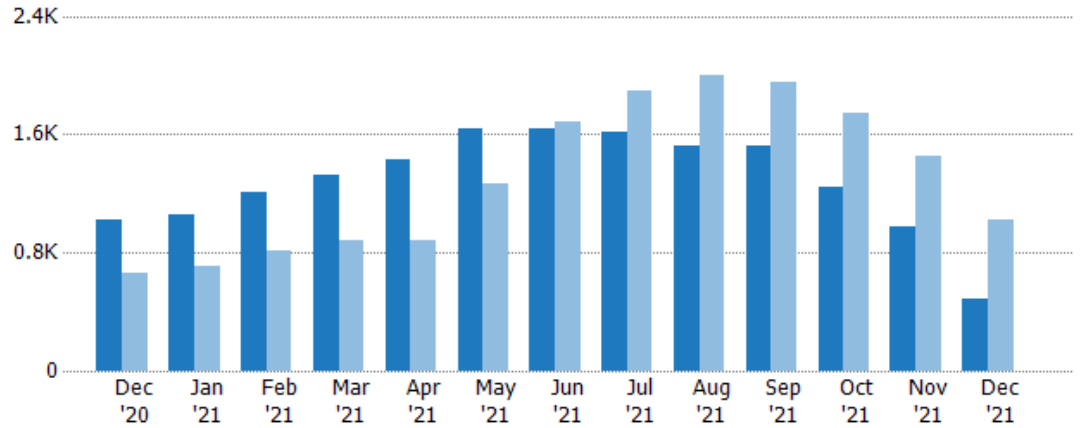
### Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Dec '21	481	-53.1%
Dec '20	1.03K	55.8%
Dec '19	658	-19.6%



Current Year	1.03K	1.06K	1.21K	1.32K	1.43K	1.64K	1.64K	1.62K	1.53K	1.52K	1.24K	976	481
Prior Year	658	705	809	883	880	1.27K	1.69K	1.89K	2K	1.96K	1.74K	1.46K	1.03K
Percent Change from Prior Year	56%	51%	49%	50%	63%	30%	-3%	-14%	-24%	-22%	-29%	-33%	-53%

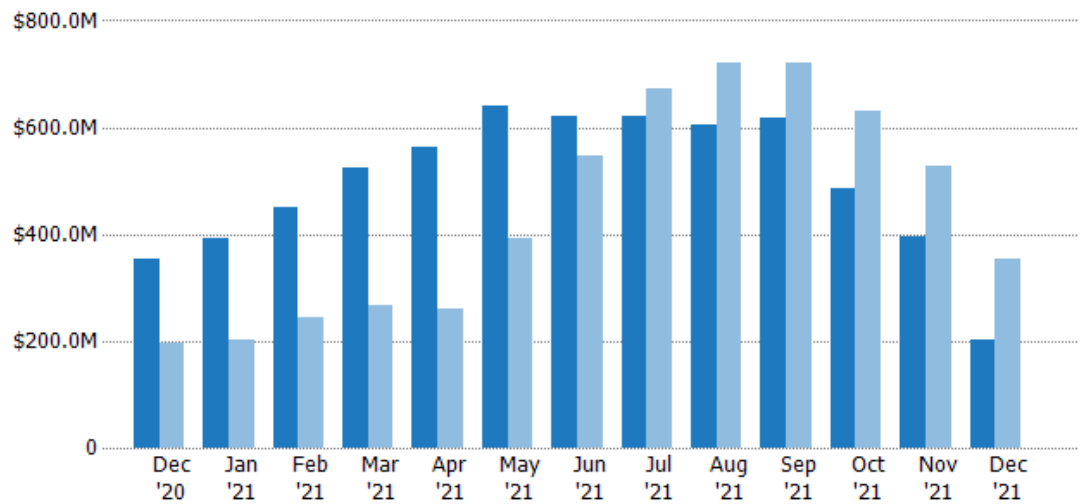
### Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Dec '21	\$201M	-43.3%
Dec '20	\$355M	79.7%
Dec '19	\$197M	-22.7%



Current Year	\$355M	\$394M	\$451M	\$524M	\$563M	\$641M	\$622M	\$623M	\$606M	\$617M	\$486M	\$394M	\$201M
Prior Year	\$197M	\$203M	\$246M	\$265M	\$262M	\$394M	\$546M	\$672M	\$721M	\$720M	\$631M	\$529M	\$355M
Percent Change from Prior Year	80%	94%	84%	98%	115%	63%	14%	-7%	-16%	-14%	-23%	-25%	-43%

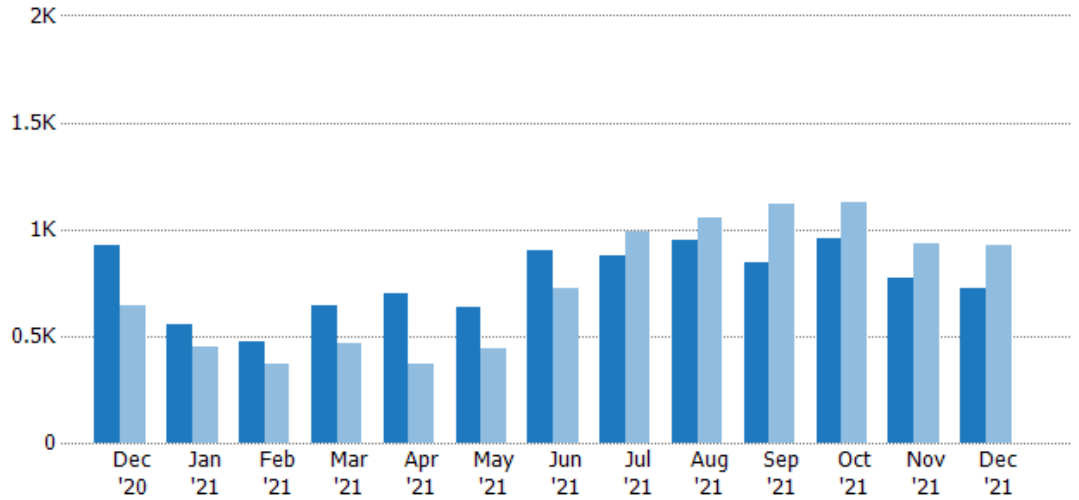
### Closed Sales

The total number of residential properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Dec '21	722	-21.9%
Dec '20	924	43%
Dec '19	646	-28.9%



Current Year	924	556	470	640	699	638	901	879	945	843	955	772	722
Prior Year	646	446	373	463	368	438	724	992	1,050	1,110	1,120	929	924
Percent Change from Prior Year	43%	25%	26%	38%	90%	46%	24%	-11%	-10%	-24%	-15%	-17%	-22%

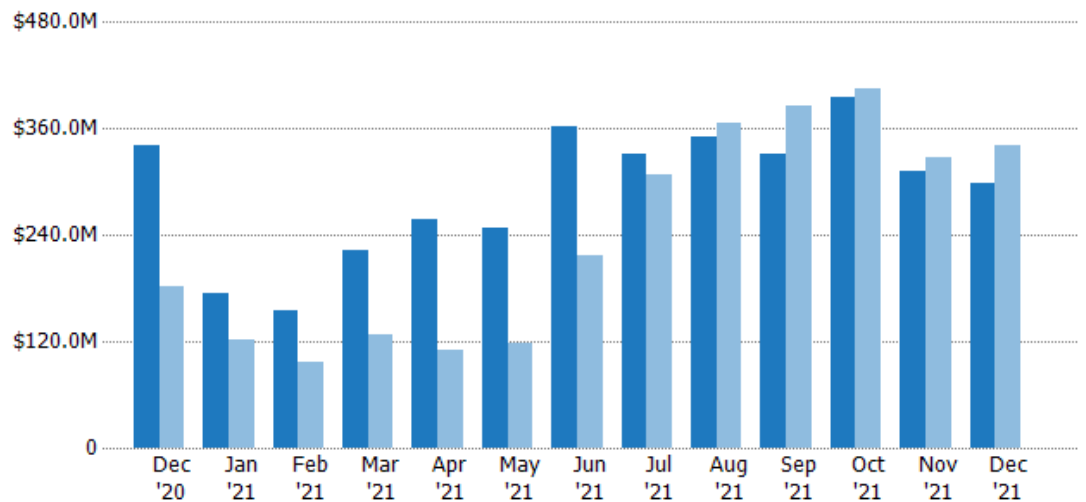
### Closed Sales Volume

The sum of the sales price of residential properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Dec '21	\$297M	-13%
Dec '20	\$342M	87.2%
Dec '19	\$183M	-31.9%



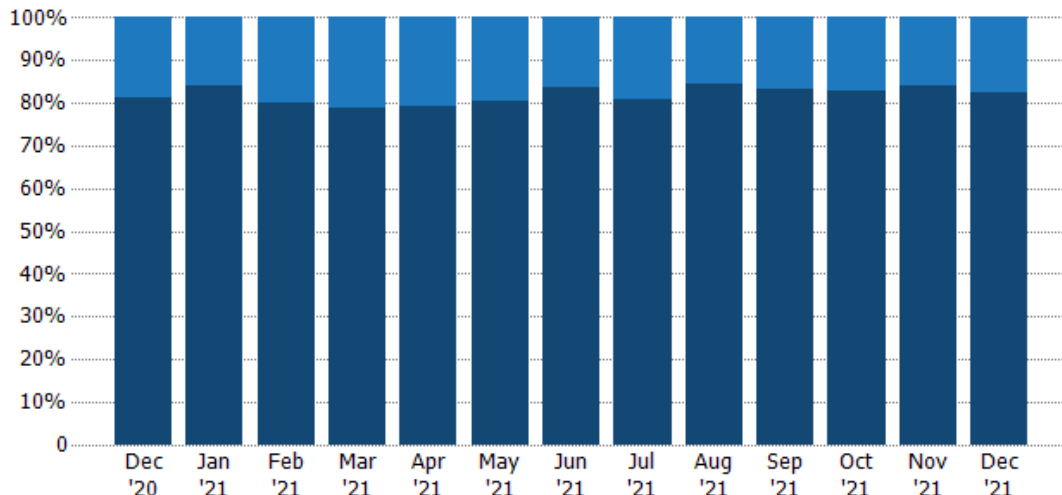
Current Year	\$342M	\$175M	\$155M	\$222M	\$258M	\$248M	\$361M	\$331M	\$351M	\$330M	\$395M	\$312M	\$297M
Prior Year	\$183M	\$123M	\$97M	\$128M	\$110M	\$118M	\$216M	\$309M	\$366M	\$386M	\$405M	\$328M	\$342M
Percent Change from Prior Year	87%	42%	60%	73%	133%	110%	67%	7%	-4%	-14%	-2%	-5%	-13%

### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Condo/Townhouse	19%	16%	20%	21%	21%	20%	17%	19%	15%	17%	17%	16%	18%
Single Family Residence	81%	84%	80%	79%	79%	80%	83%	81%	85%	83%	83%	84%	82%

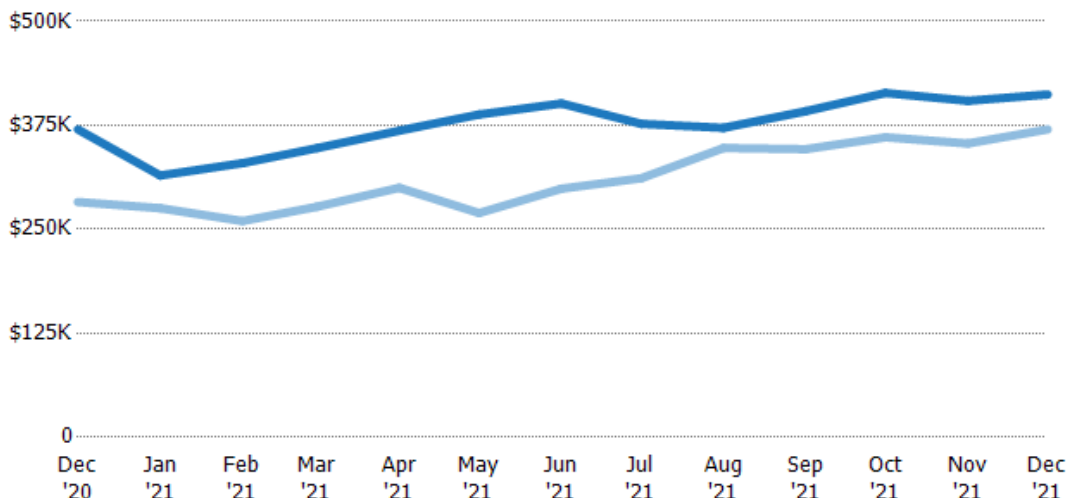
### Average Sales Price

The average sales price of the residential properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Dec '21	\$412K	11.3%
Dec '20	\$370K	30.9%
Dec '19	\$283K	-4.1%



Current Year	\$370K	\$315K	\$329K	\$348K	\$369K	\$388K	\$401K	\$377K	\$372K	\$392K	\$414K	\$404K	\$412K
Prior Year	\$283K	\$275K	\$260K	\$277K	\$300K	\$270K	\$299K	\$311K	\$348K	\$346K	\$361K	\$353K	\$370K
Percent Change from Prior Year	31%	14%	27%	25%	23%	44%	34%	21%	7%	13%	15%	15%	11%

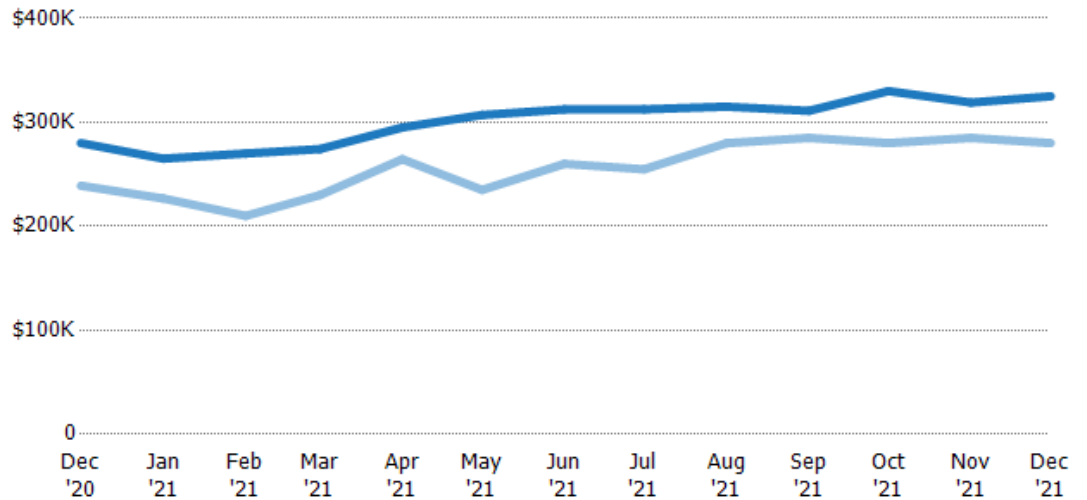
### Median Sales Price

The median sales price of the residential properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Dec '21	\$325K	16.1%
Dec '20	\$280K	17.2%
Dec '19	\$239K	-5%



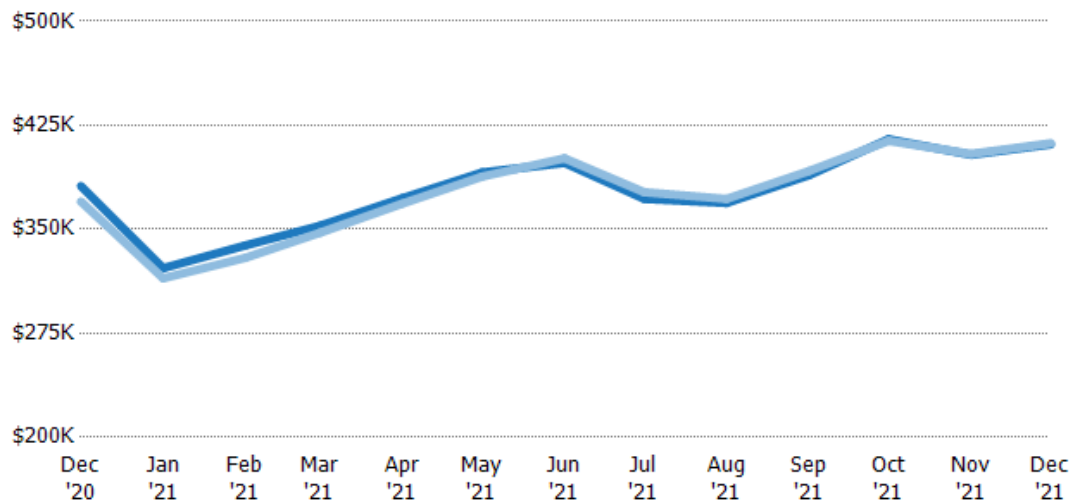
Current Year	\$280K	\$265K	\$270K	\$274K	\$295K	\$307K	\$312K	\$313K	\$315K	\$311K	\$330K	\$319K	\$325K
Prior Year	\$239K	\$227K	\$210K	\$230K	\$265K	\$235K	\$260K	\$255K	\$280K	\$285K	\$280K	\$285K	\$280K
Percent Change from Prior Year	17%	17%	29%	19%	12%	31%	20%	23%	13%	9%	18%	12%	16%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



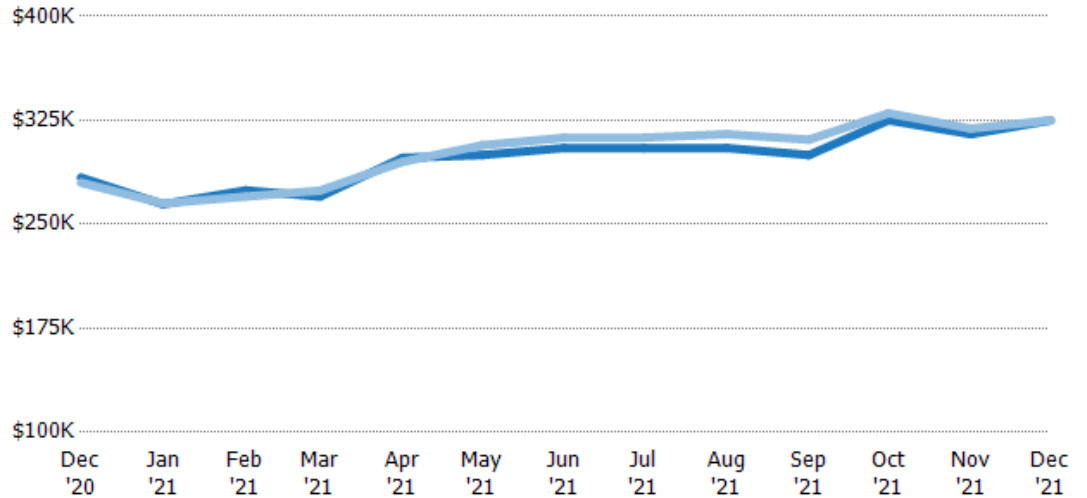
Avg List Price	\$381K	\$322K	\$338K	\$353K	\$372K	\$391K	\$398K	\$372K	\$369K	\$389K	\$415K	\$404K	\$411K
Avg Sales Price	\$370K	\$315K	\$329K	\$348K	\$369K	\$388K	\$401K	\$377K	\$372K	\$392K	\$414K	\$404K	\$412K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	99%	99%	99%	101%	101%	101%	101%	100%	100%	100%

### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



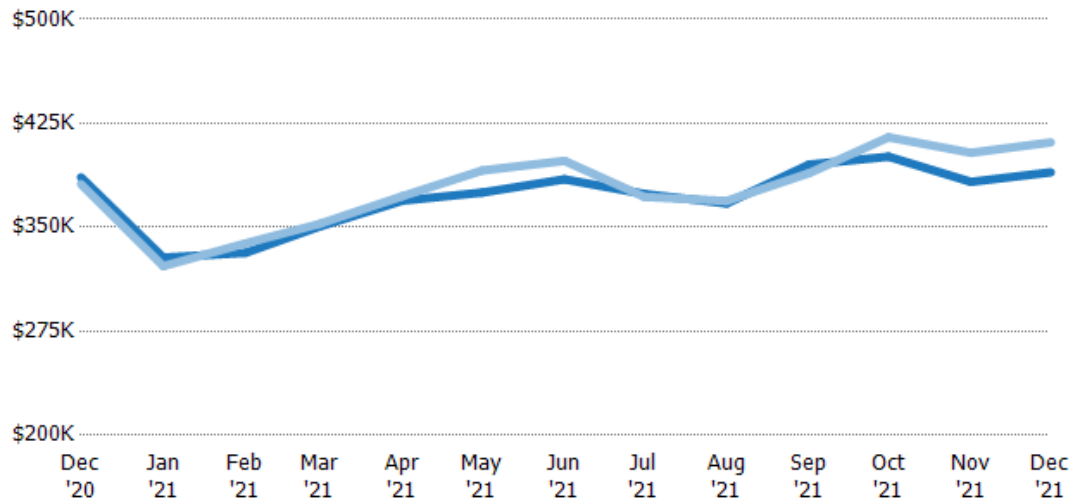
Median List Price	\$284K	\$264K	\$274K	\$270K	\$298K	\$300K	\$305K	\$305K	\$305K	\$300K	\$325K	\$315K	\$325K
Median Sales Price	\$280K	\$265K	\$270K	\$274K	\$295K	\$307K	\$312K	\$313K	\$315K	\$311K	\$330K	\$319K	\$325K
Med Sales Price as a % of Med List Price	99%	100%	98%	102%	99%	102%	102%	102%	103%	104%	102%	101%	100%

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

#### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



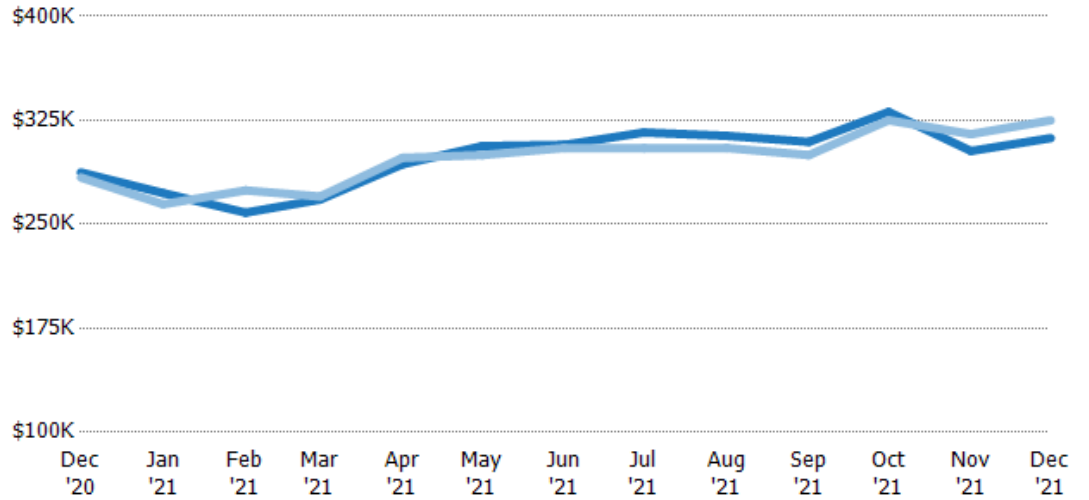
Avg Est Value	\$386K	\$328K	\$332K	\$351K	\$369K	\$375K	\$385K	\$374K	\$367K	\$395K	\$401K	\$383K	\$390K
Avg Sales Price	\$381K	\$322K	\$338K	\$353K	\$372K	\$391K	\$398K	\$372K	\$369K	\$389K	\$415K	\$404K	\$411K
Avg Sales Price as a % of Avg Est Value	99%	98%	102%	101%	101%	104%	103%	99%	101%	98%	103%	105%	106%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$287K	\$272K	\$258K	\$268K	\$293K	\$306K	\$307K	\$316K	\$314K	\$309K	\$331K	\$303K	\$312K
Median Sales Price	\$284K	\$264K	\$274K	\$270K	\$298K	\$300K	\$305K	\$305K	\$305K	\$300K	\$325K	\$315K	\$325K
Med Sales Price as a % of Med Est Value	99%	97%	106%	101%	102%	98%	99%	96%	97%	97%	98%	104%	104%

## Sales Activity by ZIP

Jan 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001			2	\$830,000	\$415,000	\$415,000	\$156	\$156	8
05032			1	\$400,000	\$400,000	\$400,000	\$266	\$266	10
05033			3	\$994,000	\$331,333	\$275,000	\$151	\$155	78
05037			4	\$1,471,945	\$367,986	\$231,573	\$242	\$167	31
05045			1	\$950,000	\$950,000	\$950,000	\$525	\$525	3
05048	1	\$749,000	4	\$1,209,000	\$302,250	\$275,500	\$166	\$157	32
05050			1	\$255,000	\$255,000	\$255,000	\$115	\$115	2
05051			3	\$1,105,230	\$368,410	\$330,000	\$170	\$182	117
05053			1	\$782,000	\$782,000	\$782,000	\$299	\$299	11
05059			5	\$1,898,000	\$379,600	\$240,000	\$198	\$196	5
05060			5	\$1,184,500	\$236,900	\$257,500	\$145	\$136	60
05062			1	\$190,000	\$190,000	\$190,000	\$111	\$111	77
05068			2	\$961,500	\$480,750	\$480,750	\$251	\$251	10
05071			1	\$2,200,000	\$2,200,000	\$2,200,000	\$360	\$360	4
05076			1	\$250,000	\$250,000	\$250,000	\$79	\$79	13
05081			1	\$30,000	\$30,000	\$30,000	\$40	\$40	2
05089			2	\$1,316,000	\$658,000	\$658,000	\$182	\$182	62
05091			8	\$5,959,500	\$744,938	\$652,000	\$296	\$297	13
05101	1	\$149,000	3	\$673,000	\$224,333	\$218,000	\$118	\$111	9
05142			1	\$510,000	\$510,000	\$510,000	\$189	\$189	552
05143			5	\$1,240,025	\$248,005	\$210,000	\$169	\$155	25
05146			1	\$432,000	\$432,000	\$432,000	\$183	\$183	67
05148			3	\$870,000	\$290,000	\$235,000	\$164	\$175	51
05149			2	\$1,025,000	\$512,500	\$512,500	\$422	\$422	10
05150			1	\$135,000	\$135,000	\$135,000	\$96	\$96	9
05151			1	\$320,000	\$320,000	\$320,000	\$118	\$118	16
05156			5	\$1,036,000	\$207,200	\$176,000	\$149	\$147	42
05158	1	\$139,500	2	\$652,000	\$326,000	\$326,000	\$194	\$194	52
05161			2	\$1,502,000	\$751,000	\$751,000	\$310	\$310	19
05201			6	\$1,398,500	\$233,083	\$179,750	\$112	\$126	69
05250	1	\$249,900	3	\$1,060,000	\$353,333	\$400,000	\$120	\$154	118
05251			3	\$1,450,000	\$483,333	\$465,000	\$306	\$278	6
05252			1	\$480,000	\$480,000	\$480,000	\$197	\$197	12
05255			5	\$2,593,500	\$518,700	\$473,500	\$199	\$202	7
05257			1	\$158,897	\$158,897	\$158,897	\$92	\$92	5
05261			2	\$169,000	\$84,500	\$84,500	\$92	\$92	115
05262			2	\$379,800	\$189,900	\$189,900	\$172	\$172	256
05301	3	\$1,327,900	12	\$3,380,000	\$281,667	\$278,500	\$168	\$173	13

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## Sales Activity by ZIP

Jan 2022

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05340			6	\$4,191,000	\$698,500	\$631,500	\$272	\$285	12
05341			2	\$700,500	\$350,250	\$350,250	\$191	\$191	112
05344			1	\$176,400	\$176,400	\$176,400	\$185	\$185	5
05345			3	\$961,000	\$320,333	\$290,000	\$192	\$214	46
05346	1	\$585,000	2	\$681,000	\$340,500	\$340,500	\$143	\$143	19
05350	1	\$169,900	2	\$405,000	\$202,500	\$202,500	\$157	\$157	37
05354			2	\$587,400	\$293,700	\$293,700	\$278	\$278	84
05355			5	\$1,142,800	\$228,560	\$220,000	\$157	\$146	69
05356	4	\$2,501,000	12	\$8,387,550	\$698,963	\$557,000	\$195	\$198	30
05358			1	\$50,000	\$50,000	\$50,000	\$45	\$45	108
05359			1	\$106,000	\$106,000	\$106,000	\$70	\$70	19
05360	1	\$199,900	2	\$1,724,000	\$862,000	\$862,000	\$321	\$321	93
05361	2	\$784,000	2	\$833,000	\$416,500	\$416,500	\$181	\$181	103
05363			11	\$5,948,600	\$540,782	\$385,000	\$259	\$211	11
05401	1	\$429,000	6	\$3,277,000	\$546,167	\$495,000	\$315	\$325	8
05403	2	\$852,000	18	\$6,663,138	\$370,174	\$337,500	\$241	\$234	5
05404			5	\$1,618,000	\$323,600	\$335,000	\$283	\$272	8
05408	1	\$275,000	8	\$2,838,000	\$354,750	\$379,000	\$245	\$238	33
05440	2	\$794,900	3	\$722,100	\$240,700	\$229,000	\$151	\$144	342
05441			2	\$573,000	\$286,500	\$286,500	\$186	\$186	63
05443			3	\$1,265,000	\$421,667	\$415,000	\$198	\$179	7
05444			1	\$330,000	\$330,000	\$330,000	\$213	\$213	8
05445			2	\$2,235,000	\$1,117,500	\$1,117,500	\$327	\$327	55
05446			12	\$5,173,670	\$431,139	\$439,500	\$213	\$204	4
05450			4	\$1,216,336	\$304,084	\$267,500	\$186	\$183	32
05452	2	\$808,000	13	\$4,718,550	\$362,965	\$311,650	\$201	\$181	15
05454			5	\$2,564,500	\$512,900	\$390,000	\$202	\$158	16
05456			1	\$610,000	\$610,000	\$610,000	\$260	\$260	141
05457			1	\$202,000	\$202,000	\$202,000	\$205	\$205	11
05458			1	\$395,000	\$395,000	\$395,000	\$159	\$159	6
05462			2	\$323,000	\$161,500	\$161,500	\$142	\$142	6
05463			1	\$284,900	\$284,900	\$284,900	\$212	\$212	109
05464			2	\$437,500	\$218,750	\$218,750	\$190	\$190	75
05465			2	\$1,035,500	\$517,750	\$517,750	\$223	\$223	7
05468	1	\$239,000	7	\$2,942,210	\$420,316	\$435,000	\$229	\$225	6
05469			2	\$695,440	\$347,720	\$347,720	\$282	\$282	83
05472			1	\$484,000	\$484,000	\$484,000	\$241	\$241	6

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## Sales Activity by ZIP

Jan 2022

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05473			1	\$335,333	\$335,333	\$335,333	\$118	\$118	41
05477			2	\$674,000	\$337,000	\$337,000	\$190	\$190	28
05478	3	\$1,171,900	12	\$3,804,861	\$317,072	\$339,950	\$178	\$175	48
05482	1	\$379,000	4	\$5,811,000	\$1,452,750	\$1,062,500	\$360	\$321	5
05483			1	\$429,000	\$429,000	\$429,000	\$152	\$152	135
05488			5	\$1,308,500	\$261,700	\$255,000	\$167	\$154	76
05489			3	\$1,540,000	\$513,333	\$435,000	\$195	\$189	21
05491	1	\$519,500	4	\$1,333,000	\$333,250	\$338,500	\$242	\$240	13
05495	1	\$345,000	8	\$3,734,909	\$466,864	\$439,117	\$204	\$208	5
05602	2	\$734,000	7	\$2,585,000	\$369,286	\$290,000	\$179	\$167	9
05641	3	\$784,800	14	\$3,349,900	\$239,279	\$248,500	\$143	\$148	22
05647			2	\$1,449,000	\$724,500	\$724,500	\$215	\$215	54
05650			1	\$645,000	\$645,000	\$645,000	\$339	\$339	0
05653	1	\$375,000	1	\$585,000	\$585,000	\$585,000	\$540	\$540	24
05654			2	\$405,000	\$202,500	\$202,500	\$156	\$156	28
05655			1	\$250,000	\$250,000	\$250,000	\$175	\$175	6
05657			1	\$435,000	\$435,000	\$435,000	\$310	\$310	28
05661	2	\$699,000	6	\$2,874,700	\$479,117	\$455,000	\$228	\$249	30
05663			4	\$1,555,008	\$388,752	\$197,500	\$189	\$156	55
05667	1	\$249,000	1	\$319,587	\$319,587	\$319,587	\$216	\$216	134
05672			12	\$19,393,033	\$1,616,086	\$1,247,500	\$568	\$529	9
05673			3	\$1,706,000	\$568,667	\$776,000	\$278	\$302	6
05674			3	\$1,190,000	\$396,667	\$450,000	\$308	\$392	8
05676	1	\$199,000	3	\$705,000	\$235,000	\$245,000	\$152	\$182	7
05679			2	\$649,500	\$324,750	\$324,750	\$176	\$176	59
05680			1	\$375,000	\$375,000	\$375,000	\$198	\$198	80
05681			1	\$99,000	\$99,000	\$99,000	\$117	\$117	14
05701	1	\$289,900	17	\$4,208,400	\$247,553	\$252,000	\$124	\$114	17
05732			3	\$1,880,000	\$626,667	\$625,000	\$338	\$356	15
05733			4	\$1,195,000	\$298,750	\$137,500	\$133	\$107	54
05735	1	\$675,000	5	\$1,586,500	\$317,300	\$299,000	\$265	\$185	19
05736			1	\$725,000	\$725,000	\$725,000	\$208	\$208	42
05739			2	\$628,500	\$314,250	\$314,250	\$198	\$198	11
05741			1	\$490,000	\$490,000	\$490,000	\$241	\$241	99
05743			2	\$710,000	\$355,000	\$355,000	\$148	\$148	67
05751			13	\$4,616,750	\$355,135	\$79,000	\$176	\$100	12
05753	1	\$135,000	3	\$1,055,000	\$351,667	\$275,000	\$278	\$229	2

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## Sales Activity by ZIP

Jan 2022

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05759			2	\$1,095,000	\$547,500	\$547,500	\$174	\$174	64
05760			1	\$134,021	\$134,021	\$134,021	\$104	\$104	70
05763			1	\$400,000	\$400,000	\$400,000	\$220	\$220	9
05764	1	\$165,000	2	\$553,500	\$276,750	\$276,750	\$224	\$224	21
05765			1	\$172,000	\$172,000	\$172,000	\$91	\$91	58
05770			1	\$400,000	\$400,000	\$400,000	\$338	\$338	62
05772			2	\$701,500	\$350,750	\$350,750	\$164	\$164	39
05773			1	\$755,000	\$755,000	\$755,000	\$321	\$321	18
05774			1	\$245,000	\$245,000	\$245,000	\$147	\$147	6
05777			2	\$407,500	\$203,750	\$203,750	\$80	\$80	101
05824	1	\$62,500	1	\$262,000	\$262,000	\$262,000	\$215	\$215	3
05825			1	\$265,000	\$265,000	\$265,000	\$130	\$130	16
05829			1	\$225,000	\$225,000	\$225,000	\$101	\$101	106
05830			1	\$300,000	\$300,000	\$300,000	\$137	\$137	343
05832			2	\$658,500	\$329,250	\$329,250	\$234	\$234	41
05836			1	\$300,000	\$300,000	\$300,000	\$327	\$327	39
05839			1	\$190,000	\$190,000	\$190,000	\$169	\$169	49
05843			1	\$191,000	\$191,000	\$191,000	\$170	\$170	6
05845			1	\$191,000	\$191,000	\$191,000	\$46	\$46	64
05846			2	\$464,000	\$232,000	\$232,000	\$147	\$147	8
05847			1	\$430,000	\$430,000	\$430,000	\$190	\$190	70
05855	1	\$189,000	12	\$2,532,060	\$211,005	\$207,500	\$117	\$126	34
05857			2	\$655,000	\$327,500	\$327,500	\$154	\$154	58
05858			1	\$282,000	\$282,000	\$282,000	\$238	\$238	80
05859	1	\$310,000	3	\$1,215,000	\$405,000	\$420,000	\$156	\$140	88
05860			2	\$362,000	\$181,000	\$181,000	\$91	\$91	11
05866			1	\$149,000	\$149,000	\$149,000	\$60	\$60	98
05867			1	\$415,000	\$415,000	\$415,000	\$148	\$148	7
05868			1	\$180,000	\$180,000	\$180,000	\$121	\$121	47
05871			1	\$75,000	\$75,000	\$75,000	\$156	\$156	15
05872			2	\$625,000	\$312,500	\$312,500	\$204	\$204	34
05874			1	\$170,000	\$170,000	\$170,000	\$136	\$136	15
05875			1	\$139,000	\$139,000	\$139,000			2
Other			1	\$380,000	\$380,000	\$380,000	\$165	\$165	3

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Vermont December Indicators Report

**Run Date:** 02/09/2022

**Scheduled:** No

**Report Date Range:** From 12/2020 To: 12/2021

### Information Included

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet          | <input checked="" type="checkbox"/> Averages         |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Include Appendix |
| <input type="checkbox"/> Include Metrics By                      | <input checked="" type="checkbox"/> Medians          |

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt. Single Family

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** Vermont

**County:** All

**ZIP Code:** All

### Listing Activity Charts

- ☒ New Listings
- ☒ Active Listings
- ☒ Avg/Med Listing Price
- ☐ Avg/Med Listing Price per Sq Ft
- ☒ Avg/Med Listing Price vs Est Value
- ☒ Median Days in RPR
- ☒ Months of Inventory
- ☒ Absorption Rate

### Sales Activity Charts

- ☒ Active/Pending/Sold
- ☒ New Pending Sales
- ☒ Pending Sales
- ☒ Closed Sales
- ☒ Avg/Med Sales Price
- ☐ Avg/Med Sales Price per Sq Ft
- ☒ Avg/Med Sales Price vs Listing Price
- ☒ Avg/Med Sales Price vs Est Value

### Distressed Charts

- ☐ Distressed Listings
- ☐ Distressed Sales

### Data Tables Using 1/2022 data

- ☐ Listing Activity by ZIP
- ☐ Listing Activity by Metro Area
- ☒ Sales Activity by ZIP
- ☐ Sales Activity by Metro Area