

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

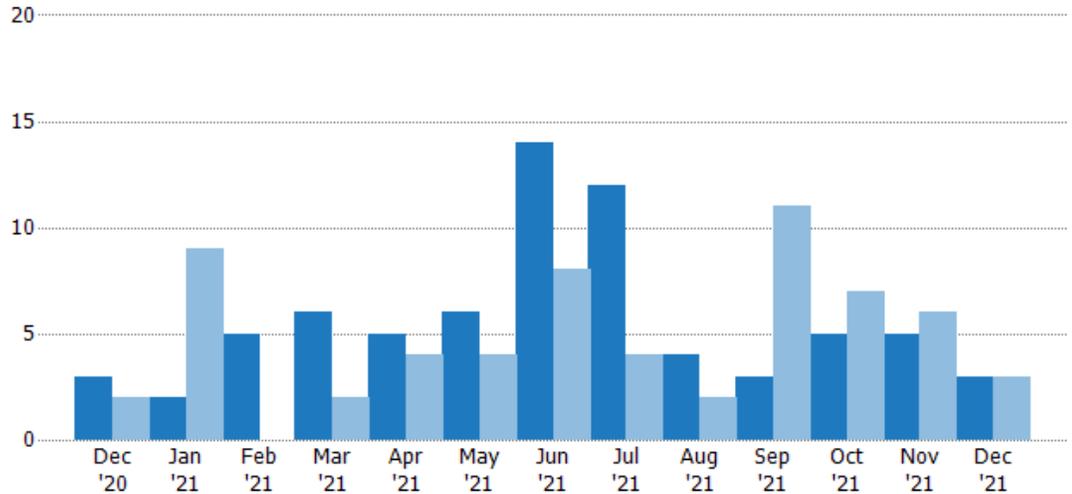
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	3	+/-	70	60	+16.7%
New Listing Volume	\$1,034,400	\$1,794,000	-42.3%	\$33,261,872	\$27,180,334	+22.4%
Active Listing Count	5	15	-66.7%	N/A	N/A	
Active Listing Volume	\$2,513,900	\$8,509,700	-70.5%	N/A	N/A	
Average Listing Price	\$502,780	\$567,313	-11.4%	\$534,179	\$501,531	+6.5%
Median Listing Price	\$334,000	\$410,000	-18.5%	\$382,421	\$393,318	-2.8%
Median Days in RPR	83	100	-17%	81.83	153.42	-46.7%
Months of Inventory	0.7	3	-76.2%	2.5	3.9	-36.3%
Absorption Rate	140%	33.33%	+106.7%	39.86%	25.4%	+14.5%
Sales Activity Charts Metrics						
New Pending Sales Count	5	7	-28.6%	71	70	+1.4%
New Pending Sales Volume	\$1,773,300	\$2,708,900	-34.5%	\$29,230,972	\$25,808,962	+13.3%
Pending Sales Count	5	10	-50%	N/A	N/A	
Pending Sales Volume	\$1,847,300	\$3,598,900	-48.7%	N/A	N/A	
Closed Sales Count	4	2	+100%	66	55	+20%
Closed Sales Volume	\$1,303,250	\$1,154,500	+12.9%	\$26,578,020	\$18,416,757	+44.3%
Average Sales Price	\$325,813	\$577,250	-43.6%	\$402,697	\$334,850	+20.3%
Median Sales Price	\$275,000	\$577,250	-52.4%	\$333,431	\$309,049	+7.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



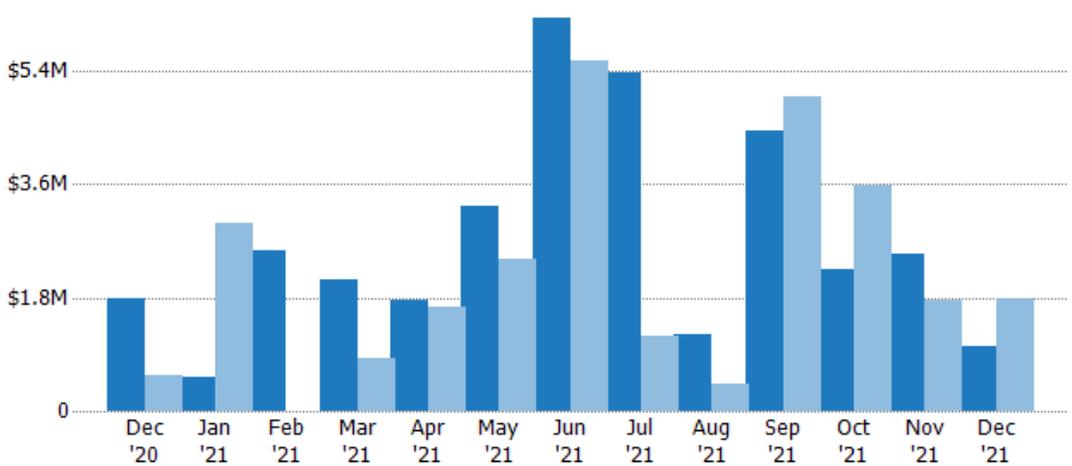
Current Year	3	2	5	6	5	6	14	12	4	3	5	5	3
Prior Year	2	9	-	2	4	4	8	4	2	11	7	6	3
Percent Change from Prior Year	50%	-78%	100%	200%	25%	50%	75%	200%	100%	-73%	-29%	-17%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$1.79M	\$549K	\$2.55M	\$2.09M	\$1.77M	\$3.24M	\$6.25M	\$5.36M	\$1.23M	\$4.44M	\$2.26M	\$2.48M	\$1.03M
Prior Year	\$567K	\$2.98M	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$1.19M	\$419K	\$5M	\$3.59M	\$1.75M	\$1.79M
Percent Change from Prior Year	216%	-82%	100%	152%	7%	34%	13%	352%	193%	-11%	-37%	42%	-42%

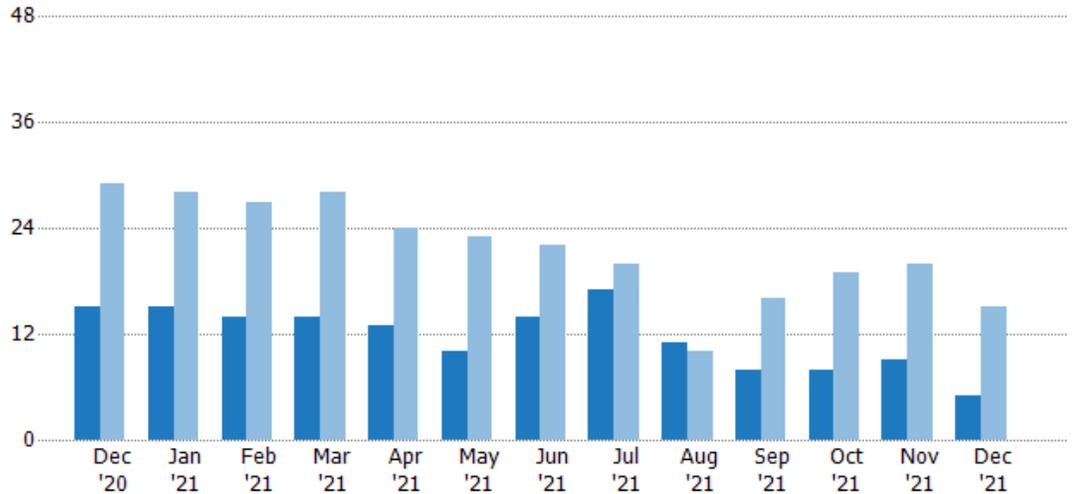
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	5	-66.7%
Dec '20	15	-48.3%
Dec '19	29	41.4%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	15	15	14	14	13	10	14	17	11	8	8	9	5
Prior Year	29	28	27	28	24	23	22	20	10	16	19	20	15
Percent Change from Prior Year	-48%	-46%	-48%	-50%	-46%	-57%	-36%	-15%	10%	-50%	-58%	-55%	-67%

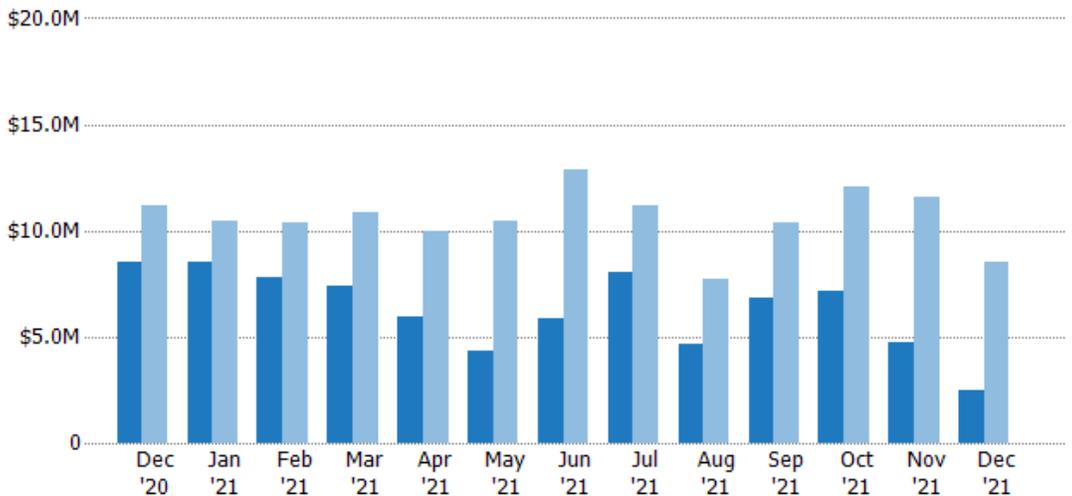
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$2.51M	-70.5%
Dec '20	\$8.51M	-24.1%
Dec '19	\$11.2M	20.6%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$8.51M	\$8.49M	\$7.78M	\$7.41M	\$5.93M	\$4.37M	\$5.83M	\$8M	\$4.66M	\$6.83M	\$7.13M	\$4.77M	\$2.51M
Prior Year	\$11.2M	\$10.5M	\$10.3M	\$10.8M	\$10M	\$10.5M	\$12.9M	\$11.2M	\$7.74M	\$10.4M	\$12.1M	\$11.6M	\$8.51M
Percent Change from Prior Year	-24%	-19%	-25%	-32%	-41%	-58%	-55%	-28%	-40%	-34%	-41%	-59%	-70%

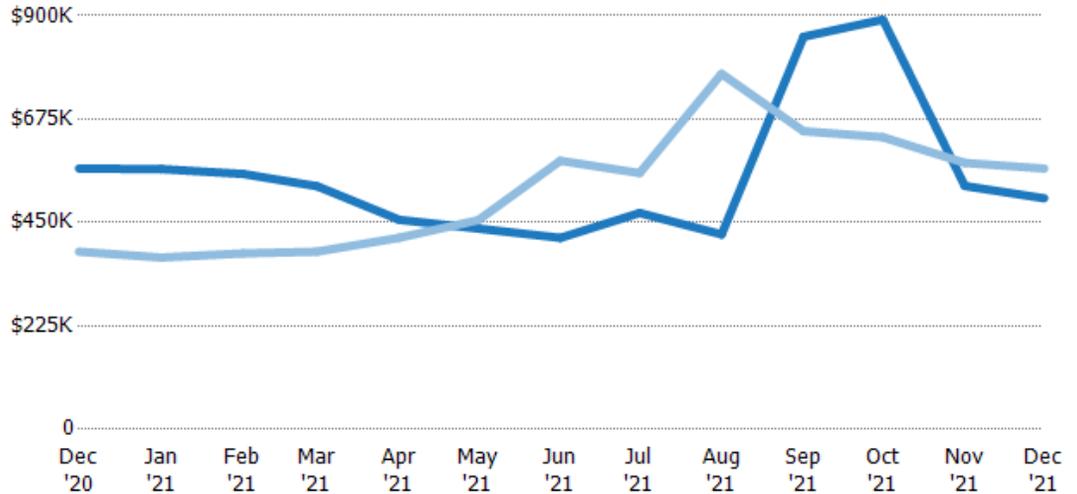
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$503K	-11.4%
Dec '20	\$567K	46.8%
Dec '19	\$387K	-14.7%



Current Year	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$424K	\$854K	\$891K	\$529K	\$503K
Prior Year	\$387K	\$374K	\$383K	\$387K	\$417K	\$455K	\$584K	\$558K	\$774K	\$649K	\$636K	\$580K	\$567K
Percent Change from Prior Year	47%	52%	45%	37%	9%	-4%	-29%	-16%	-45%	32%	40%	-9%	-11%

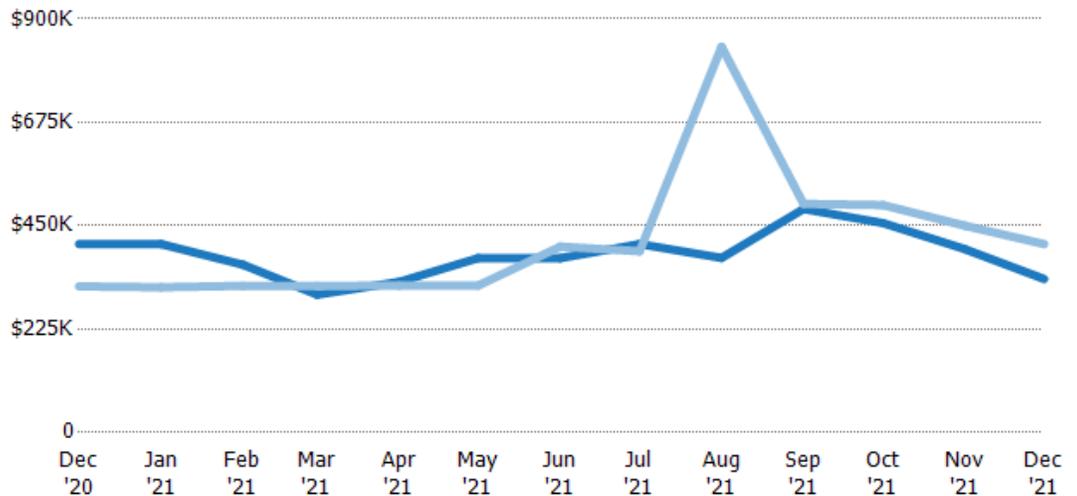
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$334K	-18.5%
Dec '20	\$410K	28.9%
Dec '19	\$318K	-19.8%



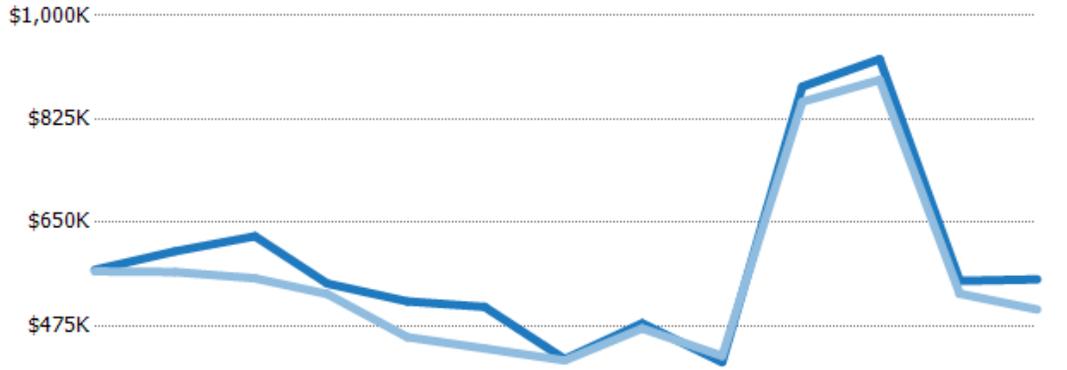
Current Year	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K	\$486K	\$456K	\$399K	\$334K
Prior Year	\$318K	\$316K	\$319K	\$319K	\$320K	\$320K	\$404K	\$394K	\$840K	\$497K	\$495K	\$450K	\$410K
Percent Change from Prior Year	29%	30%	14%	-6%	3%	19%	-6%	4%	-55%	-2%	-8%	-11%	-19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



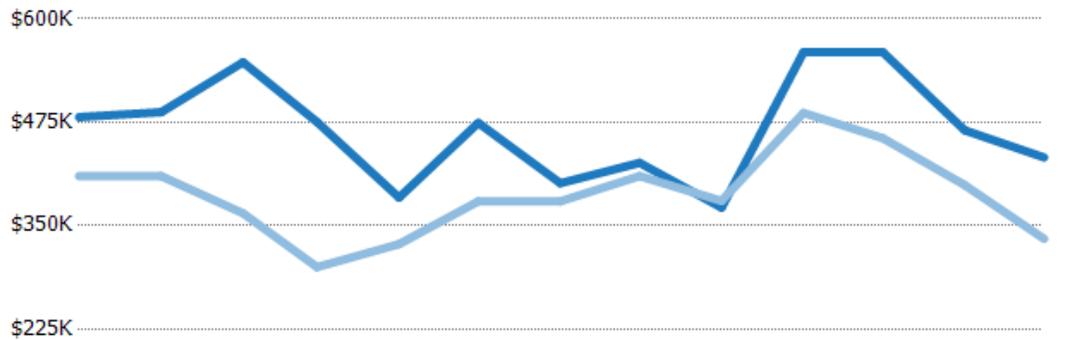
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$570K	\$601K	\$627K	\$547K	\$517K	\$507K	\$419K	\$479K	\$414K	\$880K	\$927K	\$551K	\$554K
Avg Listing Price	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$424K	\$854K	\$891K	\$529K	\$503K
Avg Listing Price as a % of Avg Est Value	100%	94%	89%	97%	88%	86%	99%	98%	103%	97%	96%	96%	91%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$481K	\$487K	\$548K	\$475K	\$384K	\$474K	\$401K	\$426K	\$372K	\$560K	\$560K	\$465K	\$433K
Median Listing Price	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K	\$486K	\$456K	\$399K	\$334K
Med Listing Price as a % of Med Est Value	85%	84%	67%	63%	85%	80%	95%	96%	102%	87%	81%	86%	77%

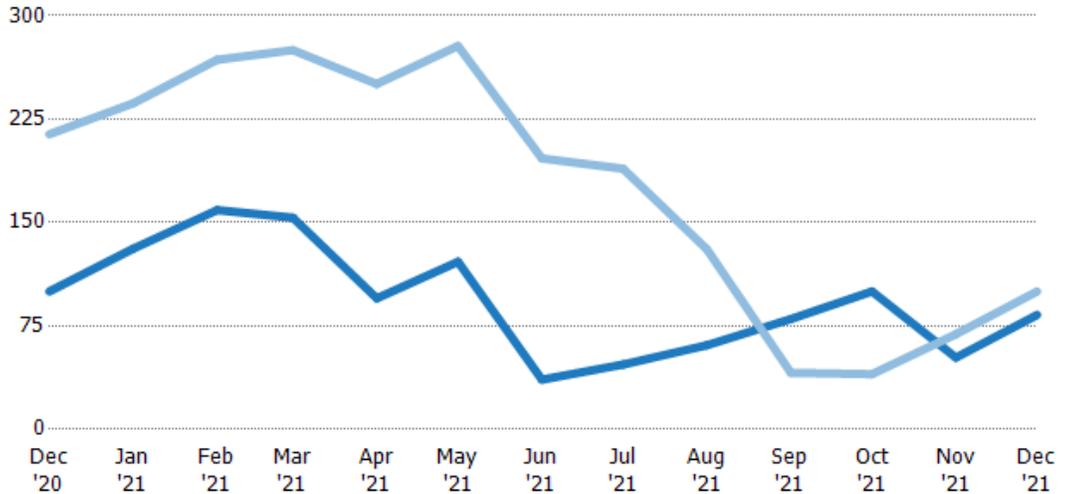
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	83	-17%
Dec '20	100	-53.3%
Dec '19	214	-26.2%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	100	131	159	154	95	122	36	47	61	80	100	52	83
Prior Year	214	237	268	275	251	278	197	189	131	41	40	69	100
Percent Change from Prior Year	-53%	-45%	-41%	-44%	-62%	-56%	-82%	-75%	-53%	95%	150%	-25%	-17%

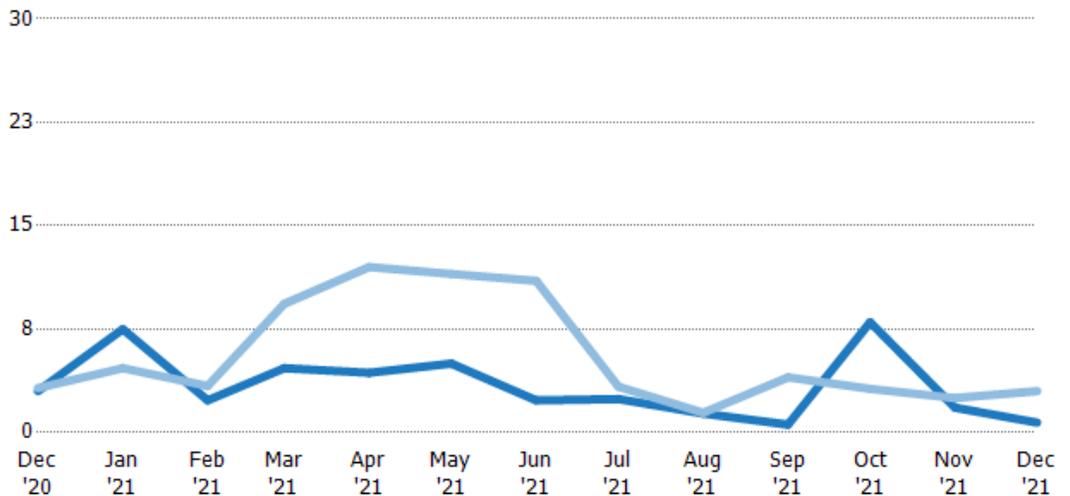
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Dec '21	0	-76.2%
Dec '20	3	-6.9%
Dec '19	3.22	536.2%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	3	7.5	2.33	4.67	4.33	5	2.33	2.43	1.38	0	8	1.8	0
Prior Year	3.22	4.67	3.38	9.33	12	11.5	11	3.33	1.43	4	3.17	2.5	3
Percent Change from Prior Year	-7%	61%	-31%	-50%	-64%	-57%	-79%	-27%	-4%	-86%	153%	-28%	-76%

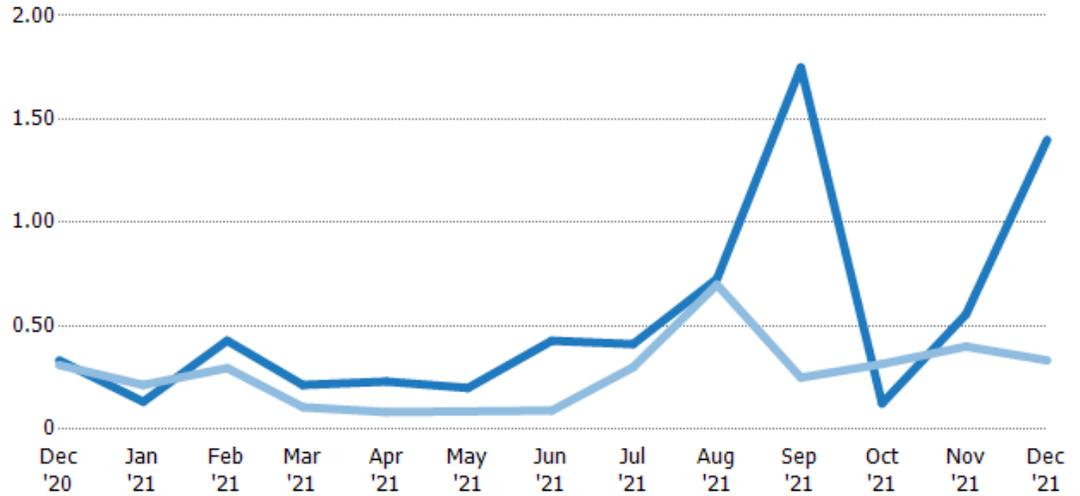
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Dec '21	140%	-106.7%
Dec '20	33%	-2.3%
Dec '19	31%	-84.3%



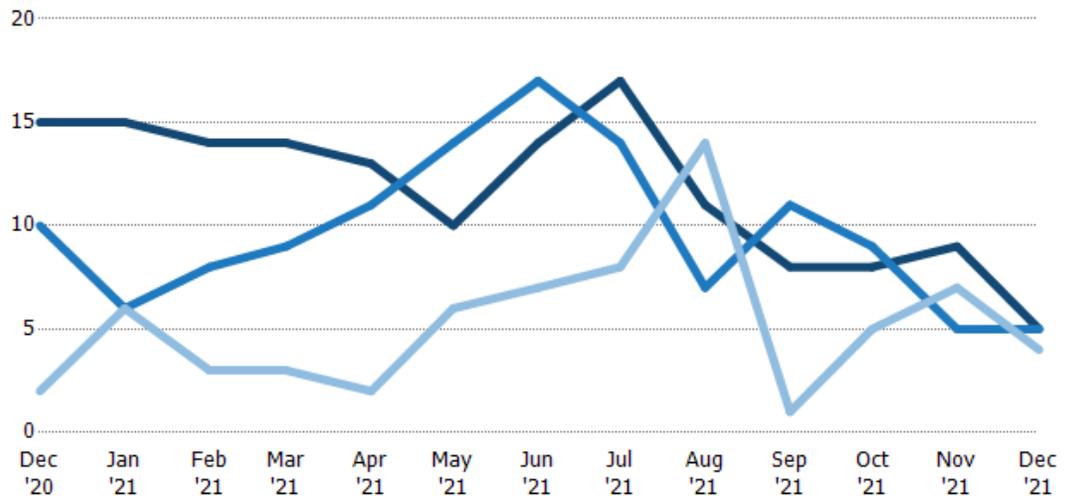
Current Year	33%	13%	43%	21%	23%	20%	43%	41%	73%	175%	13%	56%	140%
Prior Year	31%	21%	30%	11%	8%	9%	9%	30%	70%	25%	32%	40%	33%
Change from Prior Year	-2%	8%	-13%	-11%	-15%	-11%	-34%	-11%	-3%	-150%	19%	-16%	-107%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



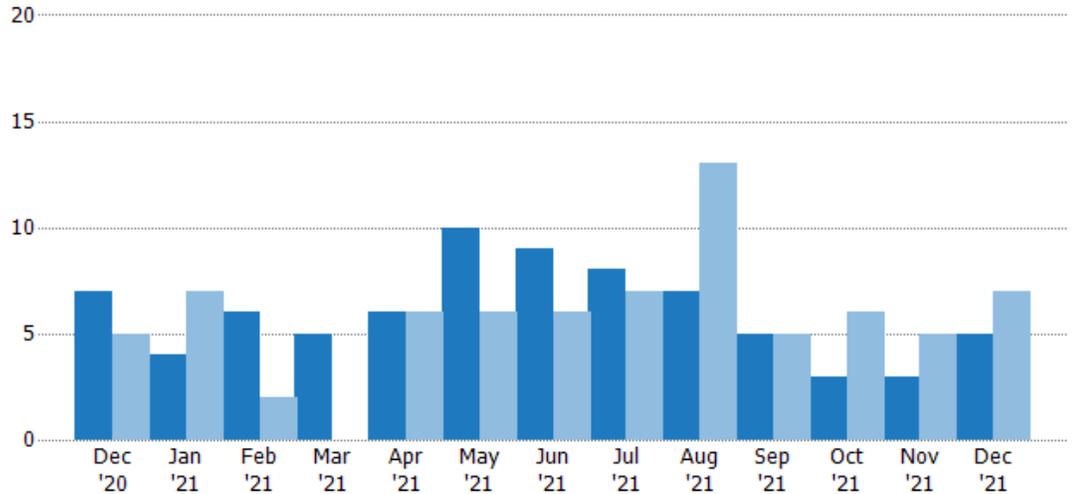
Active	15	15	14	14	13	10	14	17	11	8	8	9	5
Pending	10	6	8	9	11	14	17	14	7	11	9	5	5
Sold	2	6	3	3	2	6	7	8	14	1	5	7	4

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



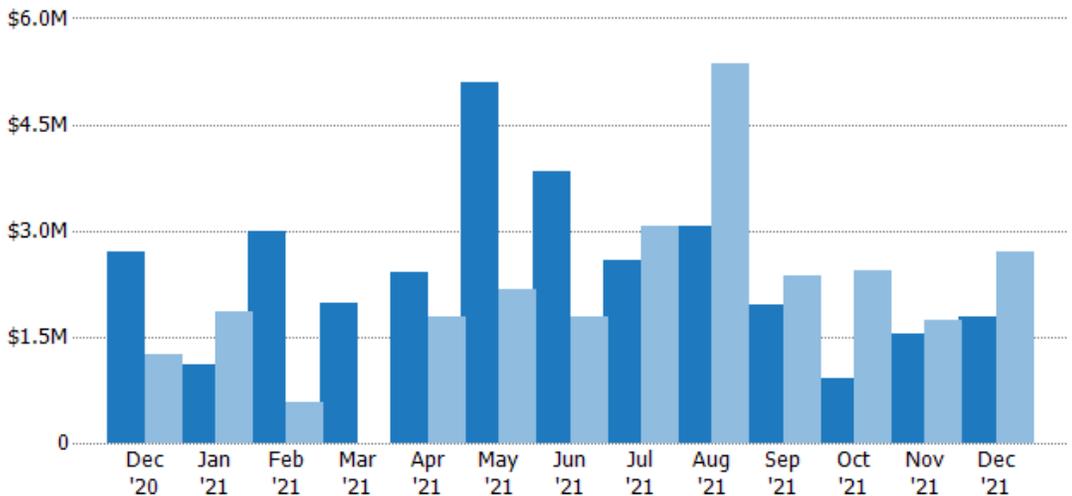
Current Year	7	4	6	5	6	10	9	8	7	5	3	3	5
Prior Year	5	7	2	-	6	6	6	7	13	5	6	5	7
Percent Change from Prior Year	40%	-43%	200%	100%	0%	67%	50%	14%	-46%	0%	-50%	-40%	-29%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$3.07M	\$1.95M	\$905K	\$1.55M	\$1.77M
Prior Year	\$1.24M	\$1.85M	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$5.35M	\$2.36M	\$2.44M	\$1.74M	\$2.71M
Percent Change from Prior Year	118%	-40%	417%	100%	35%	135%	116%	-16%	-43%	-17%	-63%	-11%	-35%

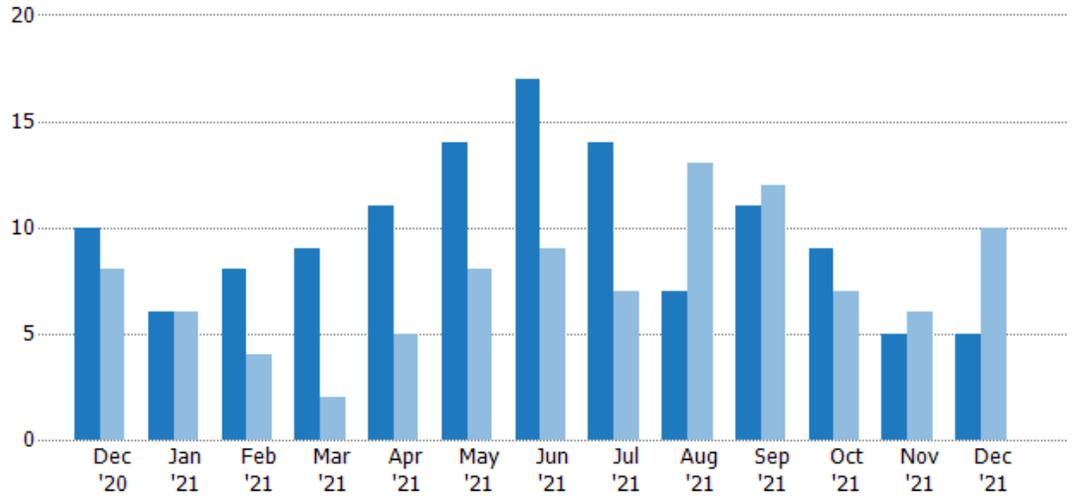
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	5	-50%
Dec '20	10	25%
Dec '19	8	-75%



Current Year	10	6	8	9	11	14	17	14	7	11	9	5	5
Prior Year	8	6	4	2	5	8	9	7	13	12	7	6	10
Percent Change from Prior Year	25%	0%	100%	350%	120%	75%	89%	100%	-46%	-8%	29%	-17%	-50%

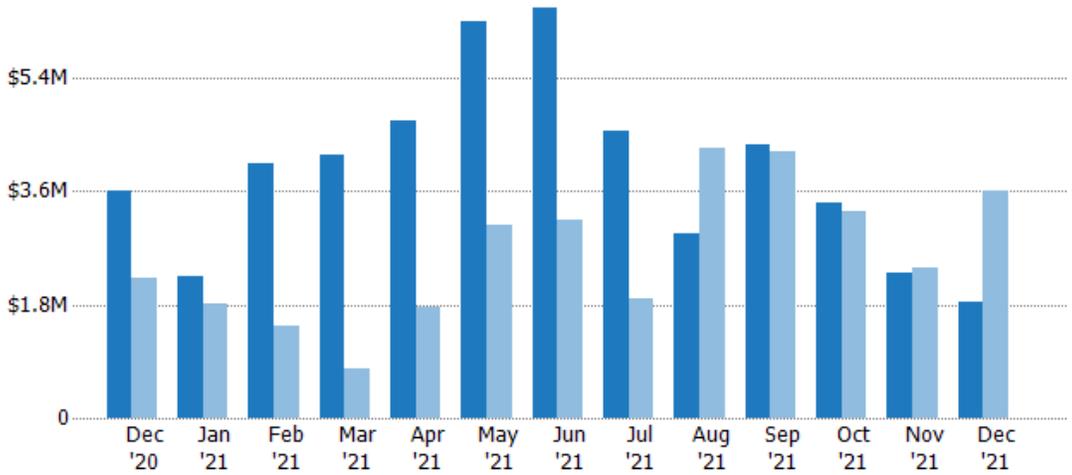
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$1.85M	-48.7%
Dec '20	\$3.6M	62.5%
Dec '19	\$2.21M	-80%



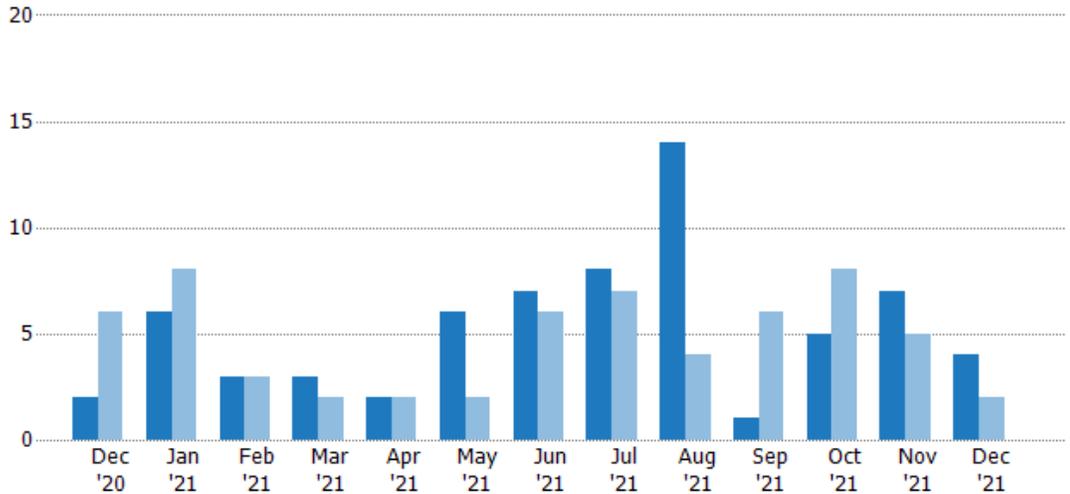
Current Year	\$3.6M	\$2.25M	\$4.03M	\$4.16M	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.92M	\$4.35M	\$3.41M	\$2.31M	\$1.85M
Prior Year	\$2.21M	\$1.8M	\$1.45M	\$778K	\$1.75M	\$3.07M	\$3.14M	\$1.89M	\$4.28M	\$4.23M	\$3.27M	\$2.39M	\$3.6M
Percent Change from Prior Year	63%	25%	178%	435%	169%	104%	107%	140%	-32%	3%	4%	-3%	-49%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



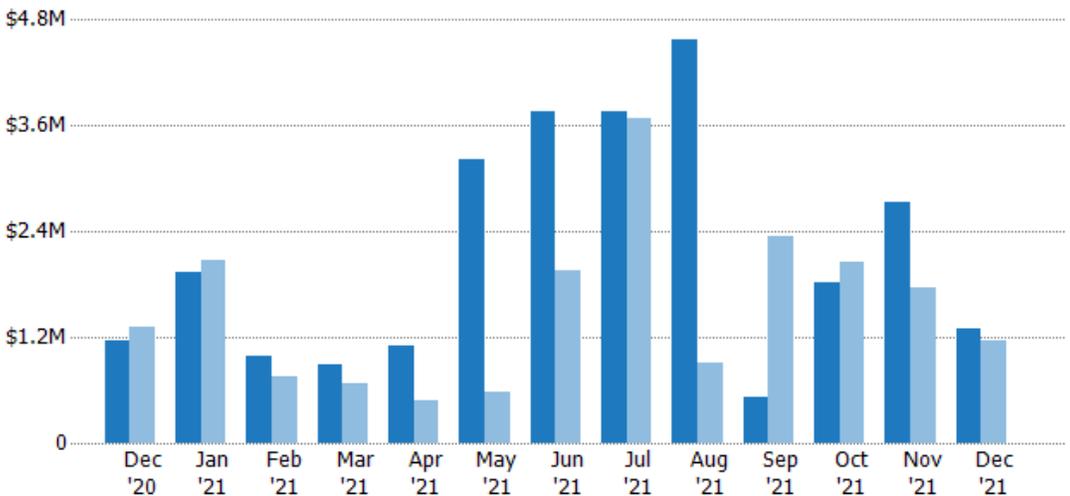
Month/Year	Count	% Chg.
Dec '21	4	100%
Dec '20	2	-66.7%
Dec '19	6	-66.7%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



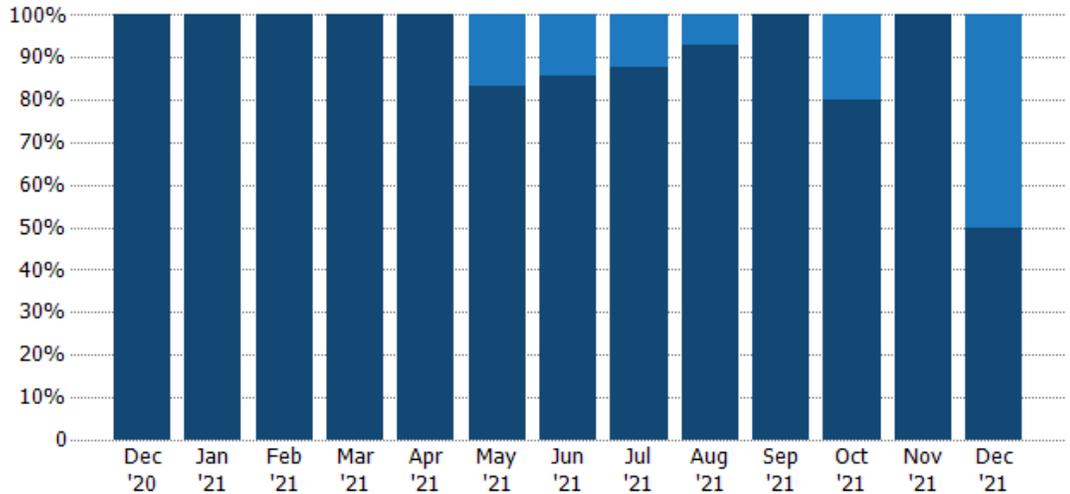
Month/Year	Volume	% Chg.
Dec '21	\$1.3M	12.9%
Dec '20	\$1.15M	-12.8%
Dec '19	\$1.32M	-56.4%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



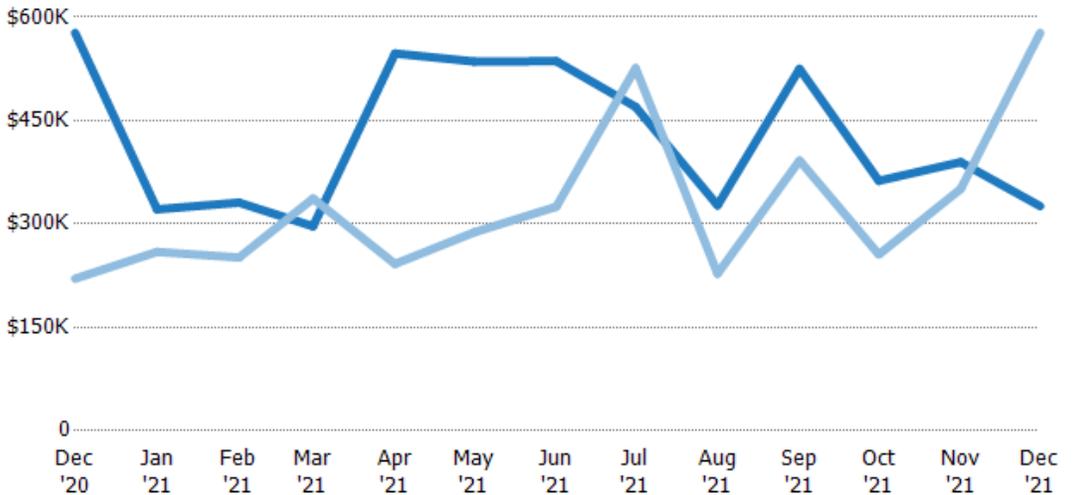
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	-	-	-	-	-	17%	14%	13%	7%	-	20%	-	50%
Single Family Residence	100%	100%	100%	100%	100%	83%	86%	88%	93%	100%	80%	100%	50%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Dec '21	\$326K	-43.6%
Dec '20	\$577K	161.6%
Dec '19	\$221K	30.7%

Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K
Prior Year	\$221K	\$260K	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K	\$256K	\$351K	\$577K
Percent Change from Prior Year	162%	24%	32%	-12%	126%	86%	65%	-11%	44%	34%	42%	11%	-44%

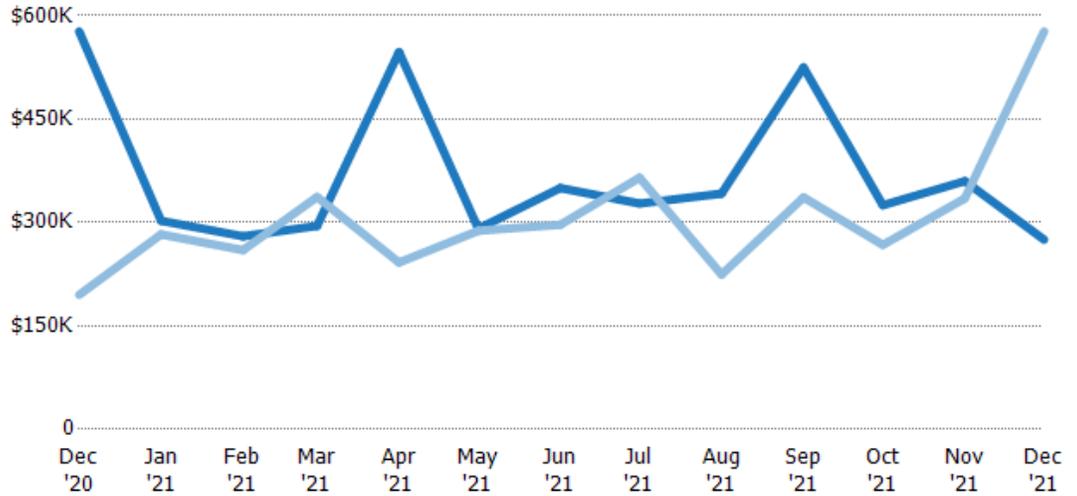
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$275K	-52.4%
Dec '20	\$577K	196%
Dec '19	\$195K	47.9%



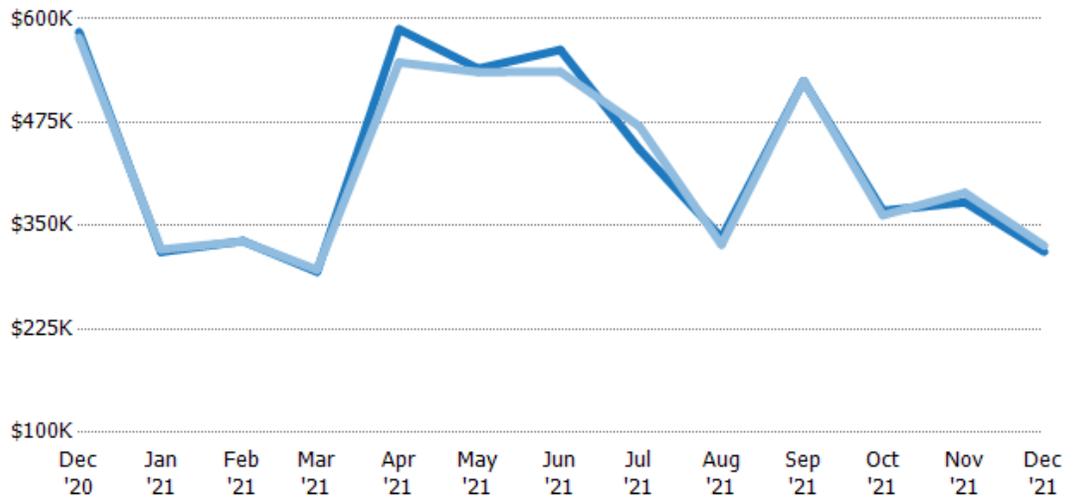
Current Year	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K
Prior Year	\$195K	\$283K	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$337K	\$268K	\$335K	\$577K
Percent Change from Prior Year	196%	7%	8%	-12%	126%	1%	18%	-10%	52%	56%	21%	7%	-52%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



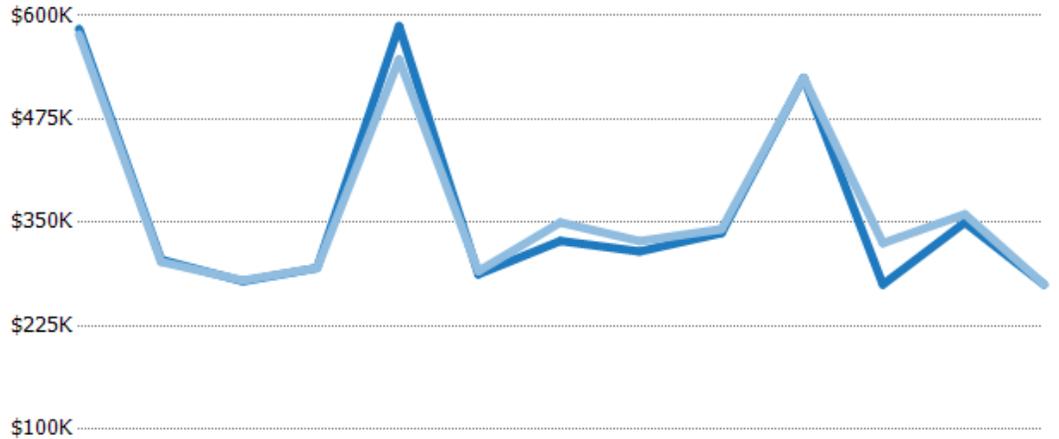
Avg List Price	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K
Avg Sales Price	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K
Avg Sales Price as a % of Avg List Price	99%	101%	100%	101%	93%	99%	95%	106%	98%	100%	99%	103%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



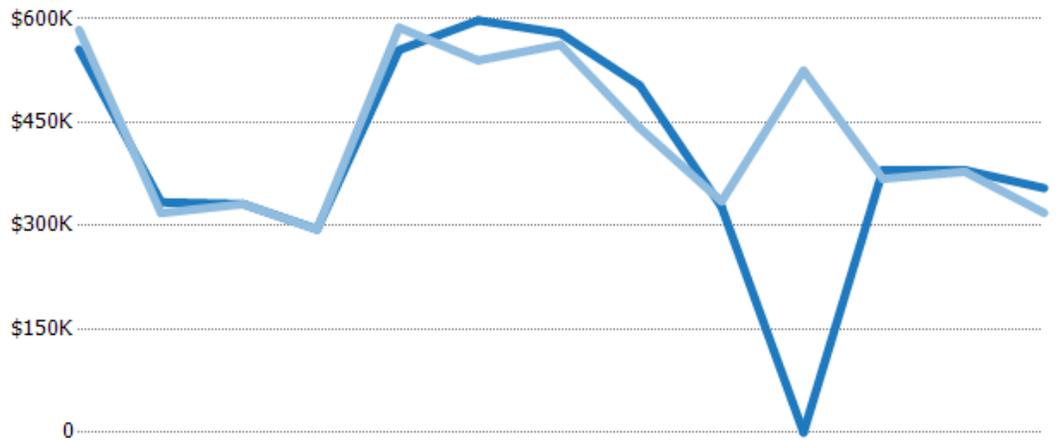
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K
Median Sales Price	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K
Med Sales Price as a % of Med List Price	99%	99%	100%	100%	93%	101%	107%	104%	101%	100%	118%	103%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



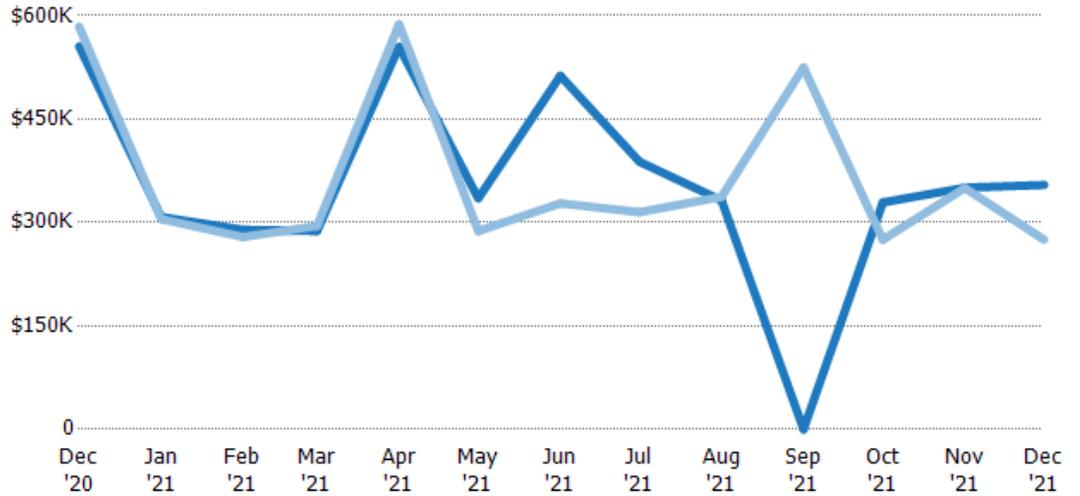
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$556K	\$334K	\$332K	\$295K	\$555K	\$598K	\$579K	\$504K	\$327K	\$0	\$381K	\$380K	\$354K
Avg Sales Price	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K
Avg Sales Price as a % of Avg Est Value	105%	95%	100%	100%	106%	90%	97%	88%	102%	100%	97%	99%	90%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$556K	\$308K	\$289K	\$288K	\$555K	\$335K	\$513K	\$388K	\$332K	\$0	\$329K	\$351K	\$354K
Median Sales Price	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K
Med Sales Price as a % of Med Est Value	105%	99%	96%	103%	106%	86%	64%	81%	102%	100%	84%	100%	78%