

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

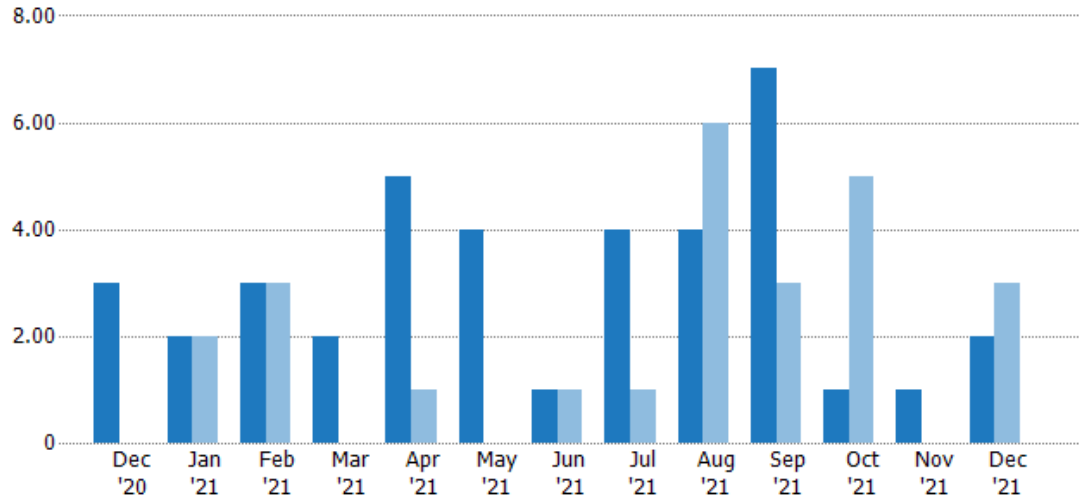
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	3	-33.3%	36	25	+44%
New Listing Volume	\$2,695,000	\$2,055,000	+31.1%	\$21,756,799	\$18,376,000	+18.4%
Active Listing Count	4	9	-55.6%	N/A	N/A	
Active Listing Volume	\$2,328,900	\$11,373,000	-79.5%	N/A	N/A	
Average Listing Price	\$582,225	\$1,263,667	-53.9%	\$1,104,881	\$948,482	+16.5%
Median Listing Price	\$642,000	\$650,000	-1.2%	\$647,435	\$556,129	+16.4%
Median Days in RPR	217.5	91	+139%	148.6	198.7	-25.2%
Months of Inventory	0.8	3	-73.3%	4.1	14.8	-72.3%
Absorption Rate	125%	33.33%	+91.7%	24.35%	6.75%	+17.6%
Sales Activity Charts Metrics						
New Pending Sales Count	2	2	+/-	41	36	+13.9%
New Pending Sales Volume	\$2,895,000	\$870,000	+232.8%	\$24,038,000	\$23,095,500	+4.1%
Pending Sales Count	1	4	-75%	N/A	N/A	
Pending Sales Volume	\$995,000	\$1,584,000	-37.2%	N/A	N/A	
Closed Sales Count	7	4	+75%	36	28	+28.6%
Closed Sales Volume	\$5,495,000	\$3,629,000	+51.4%	\$20,491,361	\$16,608,799	+23.4%
Average Sales Price	\$785,000	\$907,250	-13.5%	\$569,204	\$593,171	-4%
Median Sales Price	\$345,000	\$565,000	-38.9%	\$439,562	\$481,089	-8.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



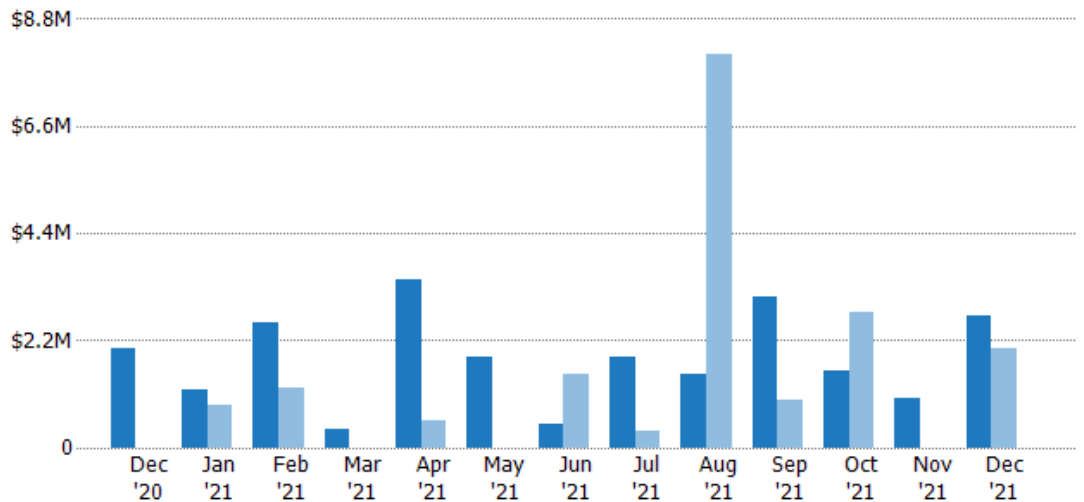
Current Year	3	2	3	2	5	4	1	4	4	7	1	1	2
Prior Year	-	2	3	-	1	-	1	1	6	3	5	-	3
Percent Change from Prior Year	100%	0%	0%	100%	400%	100%	0%	300%	-33%	133%	-80%	100%	-33%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.06M	\$1.2M	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$1.87M	\$1.52M	\$3.1M	\$1.58M	\$1.03M	\$2.7M
Prior Year	-	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$349K	\$8.06M	\$973K	\$2.77M	-	\$2.06M
Percent Change from Prior Year	100%	36%	108%	100%	536%	100%	-67%	434%	-81%	218%	-43%	100%	31%

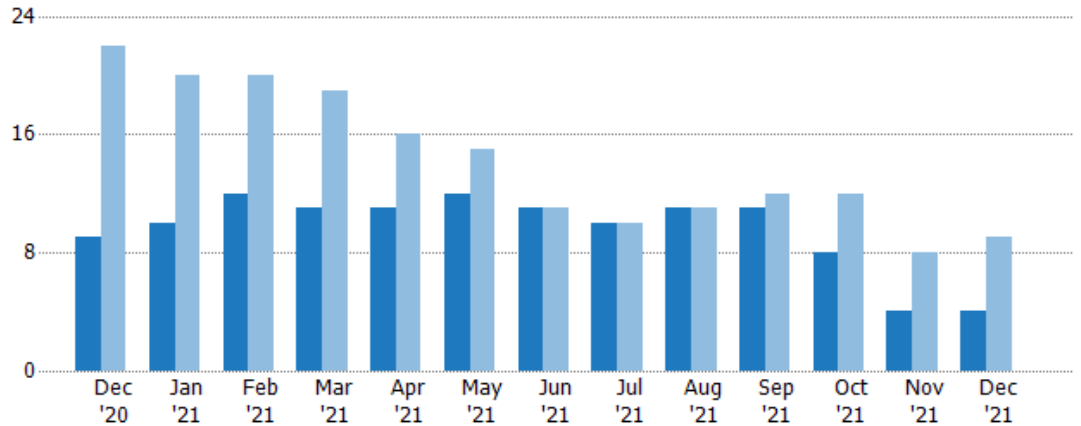
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	4	-55.6%
Dec '20	9	-59.1%
Dec '19	22	-22.7%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	9	10	12	11	11	12	11	10	11	11	8	4	4
Prior Year	22	20	20	19	16	15	11	10	11	12	12	8	9
Percent Change from Prior Year	-59%	-50%	-40%	-42%	-31%	-20%	0%	0%	0%	-8%	-33%	-50%	-56%

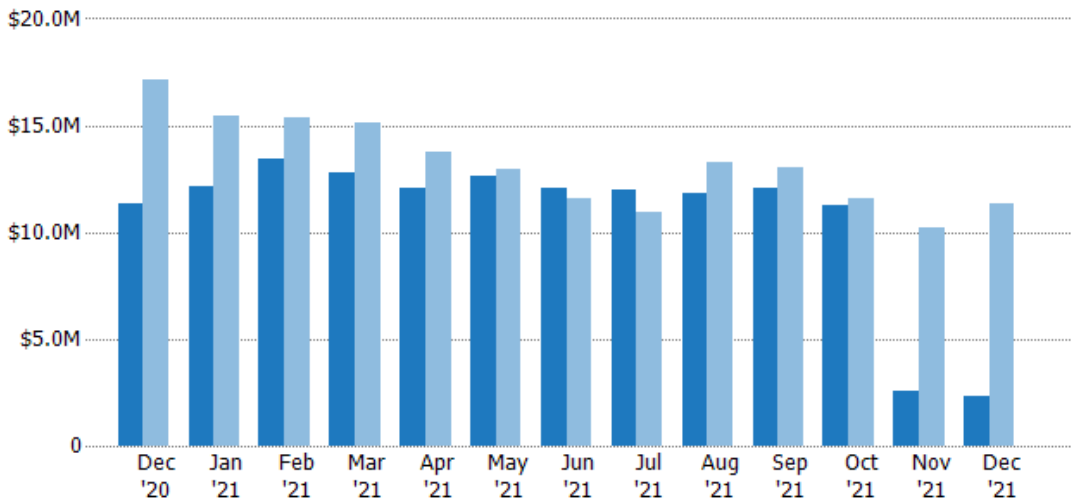
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$2.33M	-79.5%
Dec '20	\$11.4M	-33.8%
Dec '19	\$17.2M	-44.2%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$11.4M	\$12.1M	\$13.4M	\$12.8M	\$12.1M	\$12.6M	\$12.1M	\$12M	\$11.8M	\$12M	\$11.3M	\$2.53M	\$2.33M
Prior Year	\$17.2M	\$15.5M	\$15.4M	\$15.2M	\$13.7M	\$12.9M	\$11.6M	\$10.9M	\$13.3M	\$13M	\$11.6M	\$10.2M	\$11.4M
Percent Change from Prior Year	-34%	-22%	-13%	-16%	-12%	-2%	4%	10%	-11%	-7%	-3%	-75%	-80%

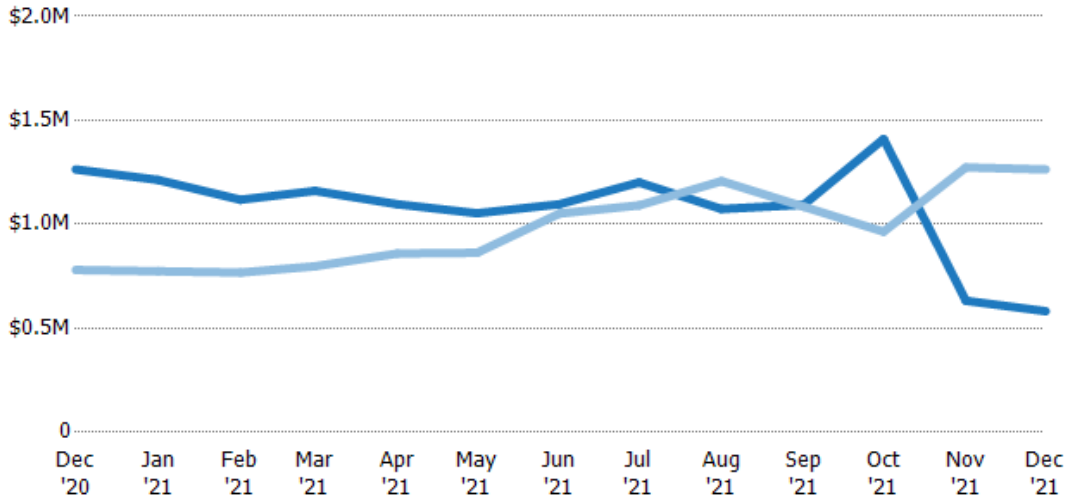
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$582K	-53.9%
Dec '20	\$1.26M	61.9%
Dec '19	\$780K	-27.8%



Current Year	\$1.26M	\$1.21M	\$1.12M	\$1.16M	\$1.1M	\$1.05M	\$1.1M	\$1.2M	\$1.07M	\$1.09M	\$1.41M	\$632K	\$582K
Prior Year	\$780K	\$774K	\$768K	\$798K	\$859K	\$863K	\$1.05M	\$1.09M	\$1.21M	\$1.08M	\$964K	\$1.27M	\$1.26M
Percent Change from Prior Year	62%	57%	46%	45%	28%	22%	4%	10%	-11%	1%	46%	-50%	-54%

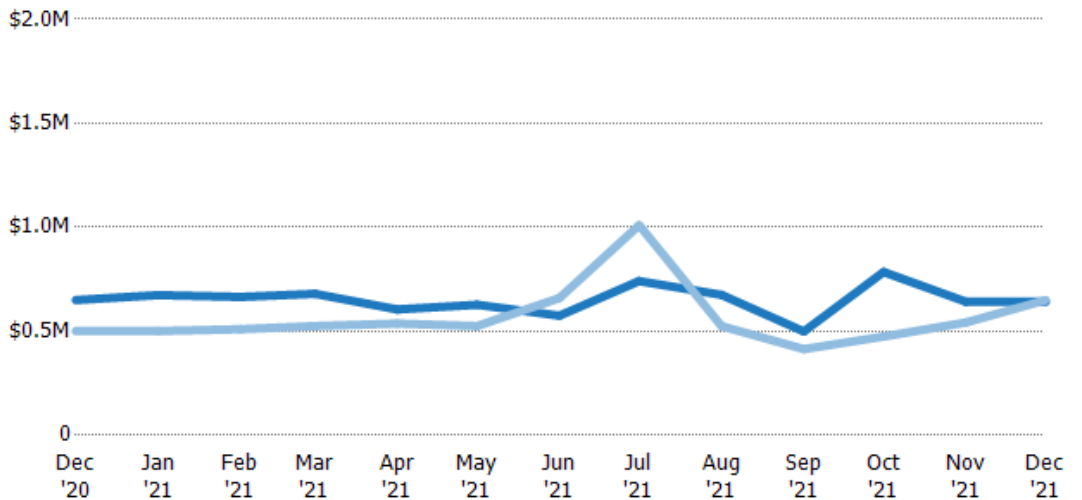
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$642K	-1.2%
Dec '20	\$650K	29.7%
Dec '19	\$501K	-8.2%



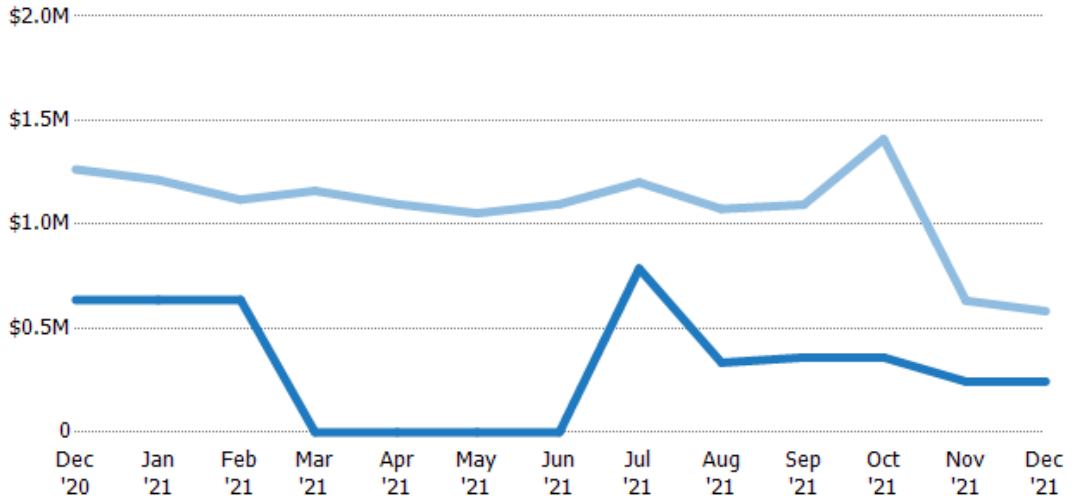
Current Year	\$650K	\$674K	\$665K	\$680K	\$605K	\$628K	\$575K	\$741K	\$675K	\$499K	\$785K	\$642K	\$642K
Prior Year	\$501K	\$501K	\$510K	\$525K	\$537K	\$525K	\$660K	\$1.01M	\$525K	\$414K	\$475K	\$543K	\$650K
Percent Change from Prior Year	30%	35%	30%	30%	13%	20%	-13%	-27%	29%	21%	65%	18%	-1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family



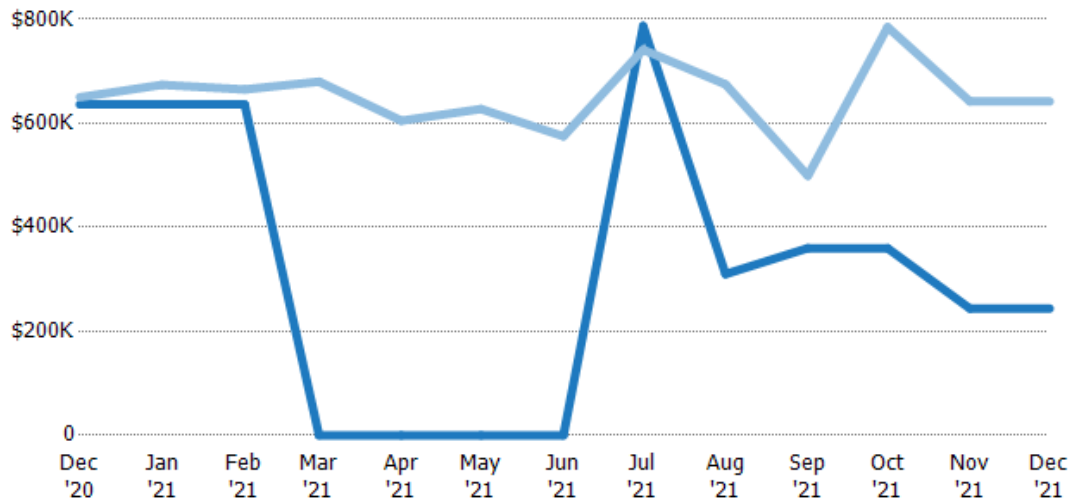
Avg Est Value	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$787K	\$335K	\$360K	\$360K	\$244K	\$244K
Avg Listing Price	\$1.26M	\$1.21M	\$1.12M	\$1.16M	\$1.1M	\$1.05M	\$1.1M	\$1.2M	\$1.07M	\$1.09M	\$1.41M	\$632K	\$582K
Avg Listing Price as a % of Avg Est Value	199%	191%	176%	100%	100%	100%	100%	153%	321%	304%	392%	259%	239%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family



Median Est Value	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$787K	\$310K	\$360K	\$360K	\$244K	\$244K
Median Listing Price	\$650K	\$674K	\$665K	\$680K	\$605K	\$628K	\$575K	\$741K	\$675K	\$499K	\$785K	\$642K	\$642K
Med Listing Price as a % of Med Est Value	102%	106%	105%	100%	100%	100%	100%	94%	218%	139%	218%	263%	263%

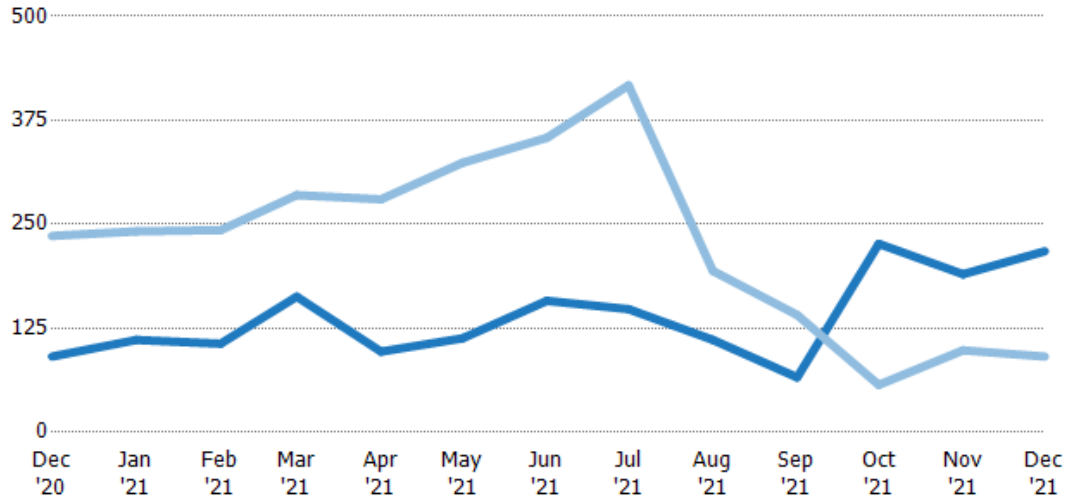
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Days	% Chg.
Dec '21	218	139%
Dec '20	91	-61.4%
Dec '19	236	-14%



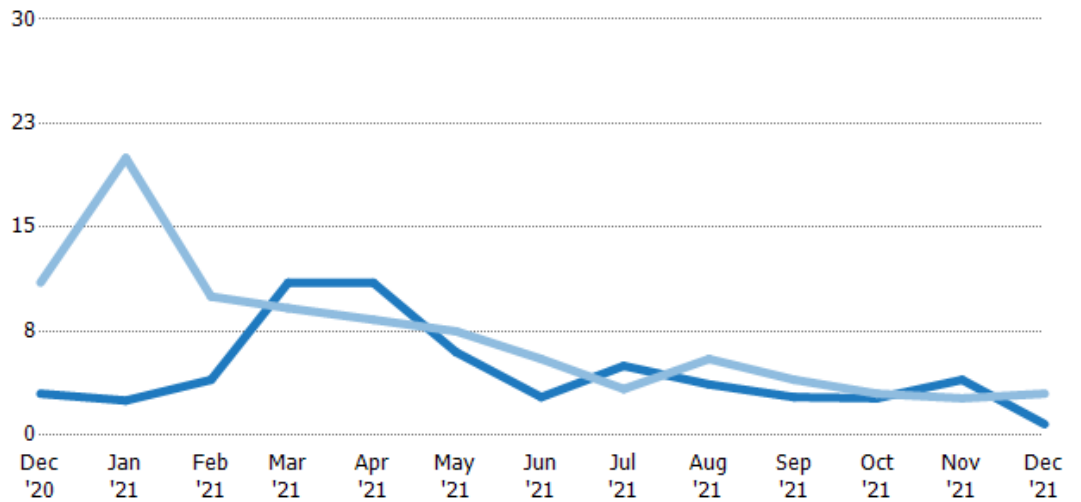
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	91	111	107	163	97	113	158	148	111	66	227	190	218
Prior Year	236	242	243	285	280	324	354	417	194	141	57	98.5	91
Percent Change from Prior Year	-61%	-54%	-56%	-43%	-65%	-65%	-55%	-65%	-43%	-53%	297%	93%	139%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



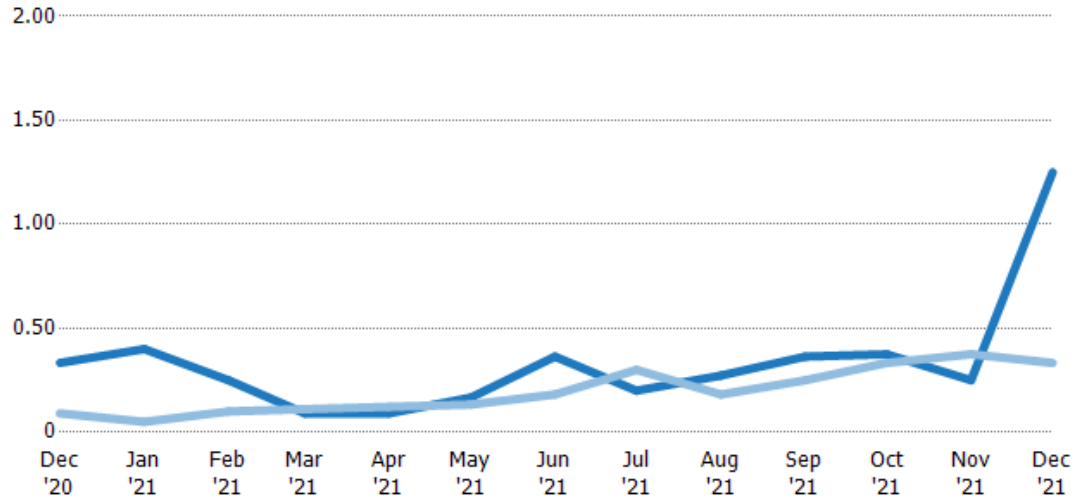
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	3	2.5	4	11	11	6	2.75	5	3.67	2.75	2.67	4	0
Prior Year	11	20	10	9.17	8.33	7.5	5.5	3.33	5.5	4	3	2.67	3
Percent Change from Prior Year	-73%	-88%	-60%	100%	100%	-20%	-50%	50%	-33%	-31%	-11%	50%	-73%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



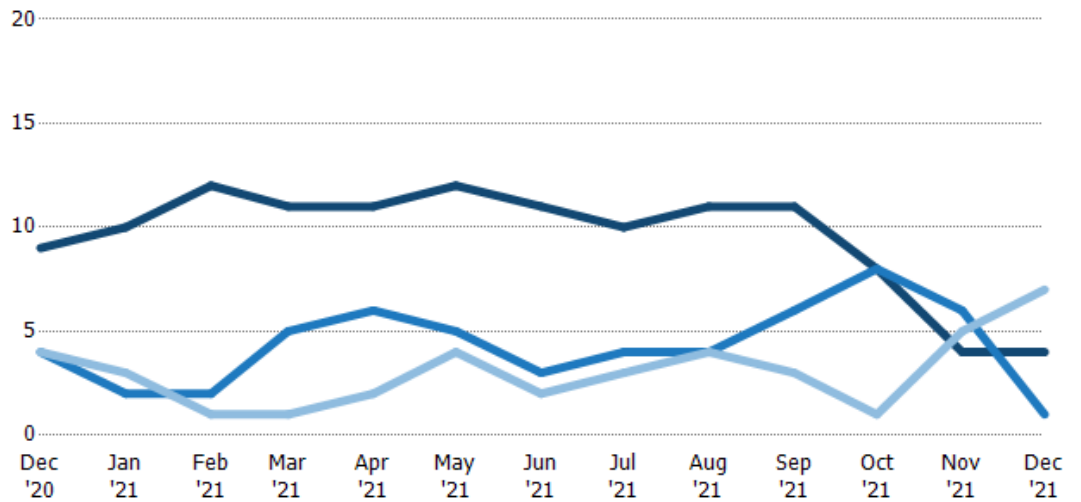
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	33%	40%	25%	9%	9%	17%	36%	20%	27%	36%	38%	25%	125%
Prior Year	9%	5%	10%	11%	12%	13%	18%	30%	18%	25%	33%	38%	33%
Change from Prior Year	-24%	-35%	-15%	-9%	-9%	-3%	-18%	10%	-9%	-11%	-4%	13%	-92%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	9	10	12	11	11	12	11	10	11	11	8	4	4
Pending	4	2	2	5	6	5	3	4	4	6	8	6	1
Sold	4	3	1	1	2	4	2	3	4	3	1	5	7

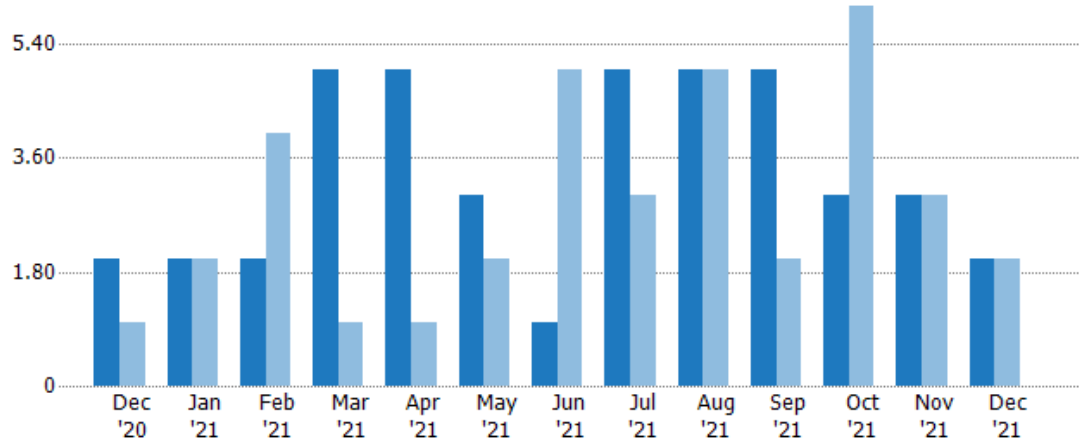
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	2	0%
Dec '20	2	100%
Dec '19	1	0%



Current Year	2	2	2	5	5	3	1	5	5	5	3	3	2
Prior Year	1	2	4	1	1	2	5	3	5	2	6	3	2
Percent Change from Prior Year	100%	0%	-50%	400%	400%	50%	-80%	67%	0%	150%	-50%	0%	0%

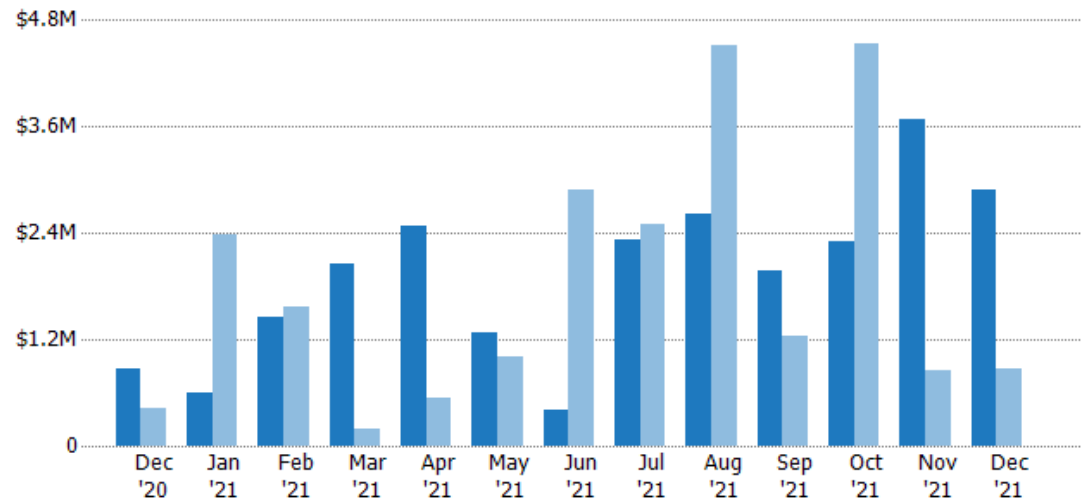
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$2.9M	232.8%
Dec '20	\$870K	105.2%
Dec '19	\$424K	-22.2%



Current Year	\$870K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M	\$395K	\$2.33M	\$2.61M	\$1.98M	\$2.3M	\$3.68M	\$2.9M
Prior Year	\$424K	\$2.39M	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$4.51M	\$1.24M	\$4.53M	\$859K	\$870K
Percent Change from Prior Year	105%	-75%	-7%	935%	354%	28%	-86%	-7%	-42%	59%	-49%	328%	233%

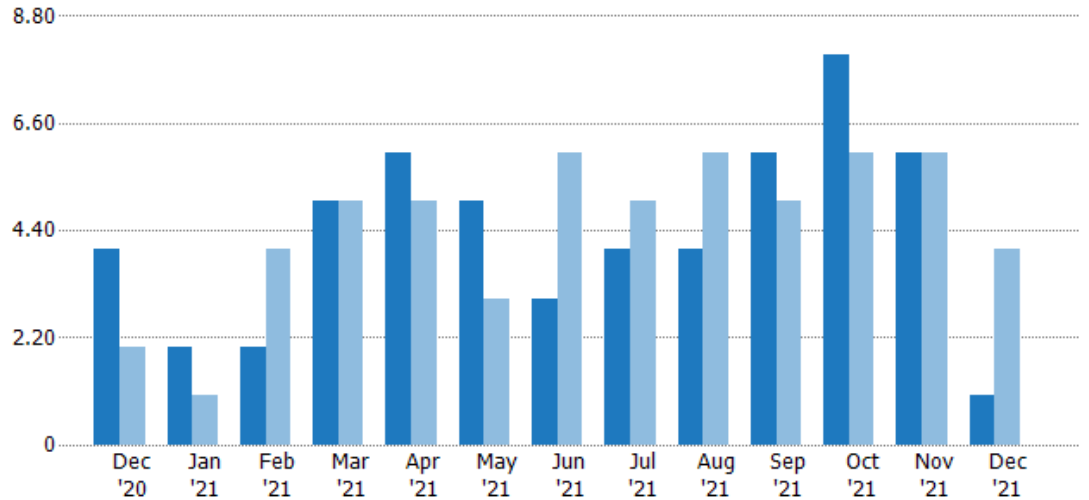
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	1	-75%
Dec '20	4	100%
Dec '19	2	-50%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	4	2	2	5	6	5	3	4	4	6	8	6	1
Prior Year	2	1	4	5	5	3	6	5	6	5	6	6	4
Percent Change from Prior Year	100%	100%	-50%	0%	20%	67%	-50%	-20%	-33%	20%	33%	0%	-75%

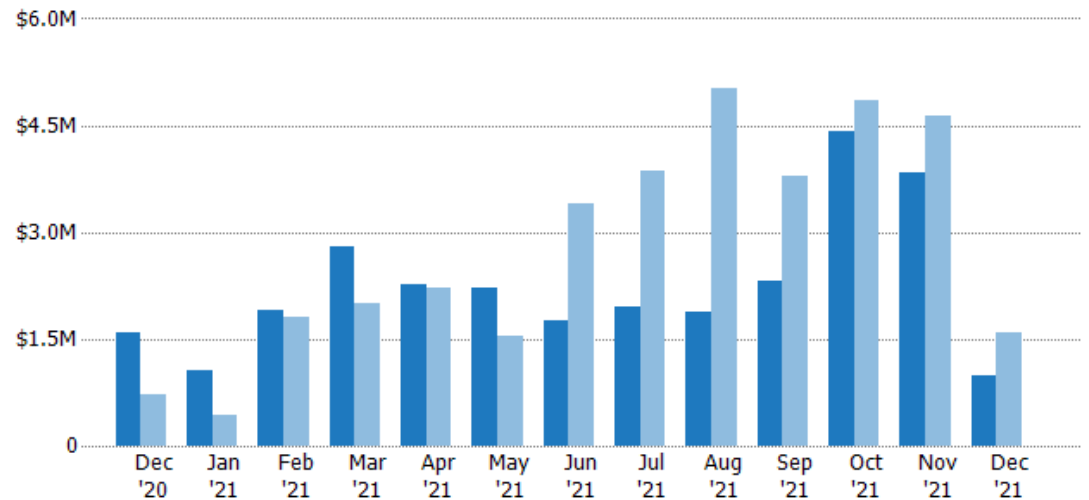
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$995K	-37.2%
Dec '20	\$1.58M	122.2%
Dec '19	\$713K	5.2%



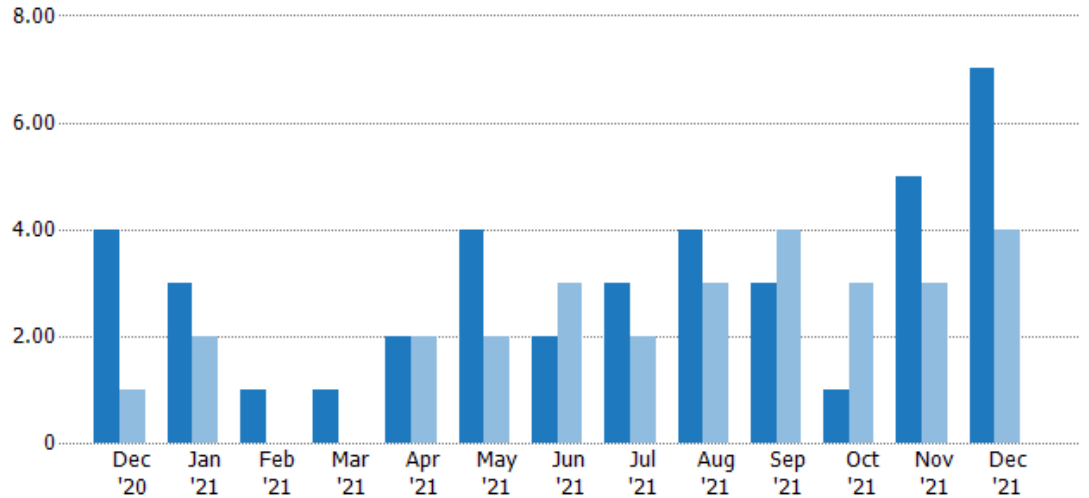
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$1.58M	\$1.06M	\$1.92M	\$2.8M	\$2.27M	\$2.23M	\$1.75M	\$1.94M	\$1.88M	\$2.32M	\$4.41M	\$3.85M	\$995K
Prior Year	\$713K	\$435K	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$5.01M	\$3.79M	\$4.86M	\$4.63M	\$1.58M
Percent Change from Prior Year	122%	143%	6%	40%	2%	44%	-48%	-50%	-63%	-39%	-9%	-17%	-37%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



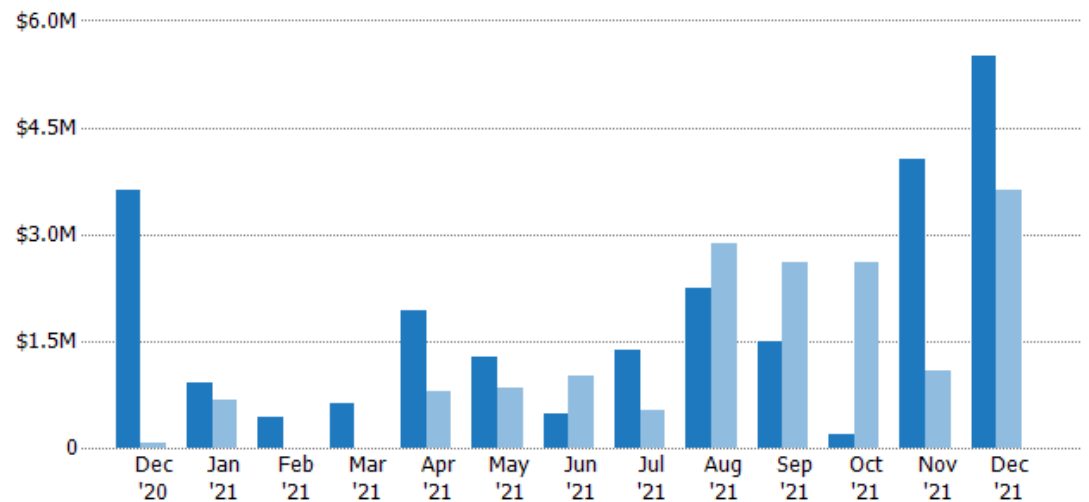
Current Year	4	3	1	1	2	4	2	3	4	3	1	5	7
Prior Year	1	2	-	-	2	2	3	2	3	4	3	3	4
Percent Change from Prior Year	300%	50%	100%	100%	0%	100%	-33%	50%	33%	-25%	-67%	67%	75%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



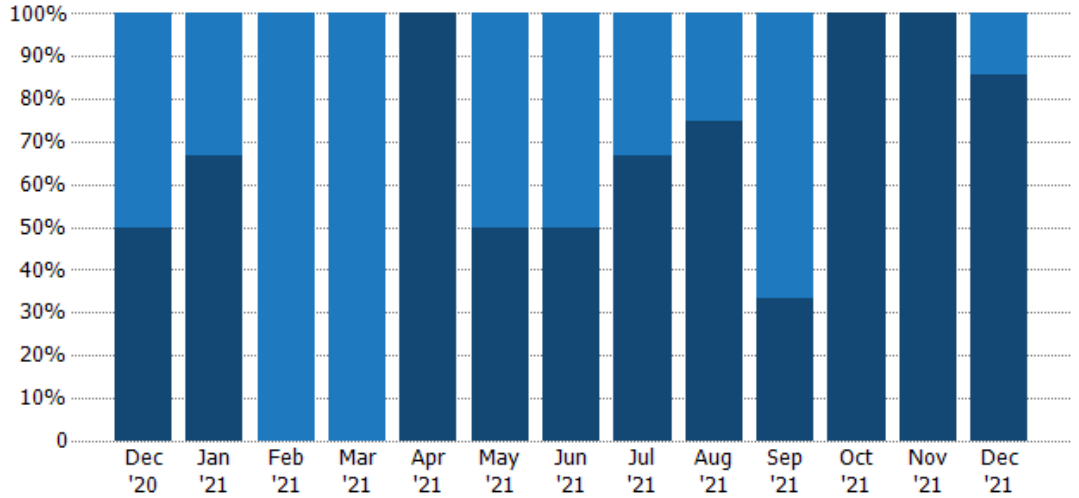
Current Year	\$3.63M	\$914K	\$425K	\$625K	\$1.94M	\$1.29M	\$478K	\$1.37M	\$2.23M	\$1.51M	\$178K	\$4.05M	\$5.5M
Prior Year	\$76.5K	\$665K	-	-	\$793K	\$843K	\$1M	\$520K	\$2.88M	\$2.61M	\$2.6M	\$1.07M	\$3.63M
Percent Change from Prior Year	4,644%	37%	100%	100%	144%	53%	-52%	164%	-23%	-42%	-93%	278%	51%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



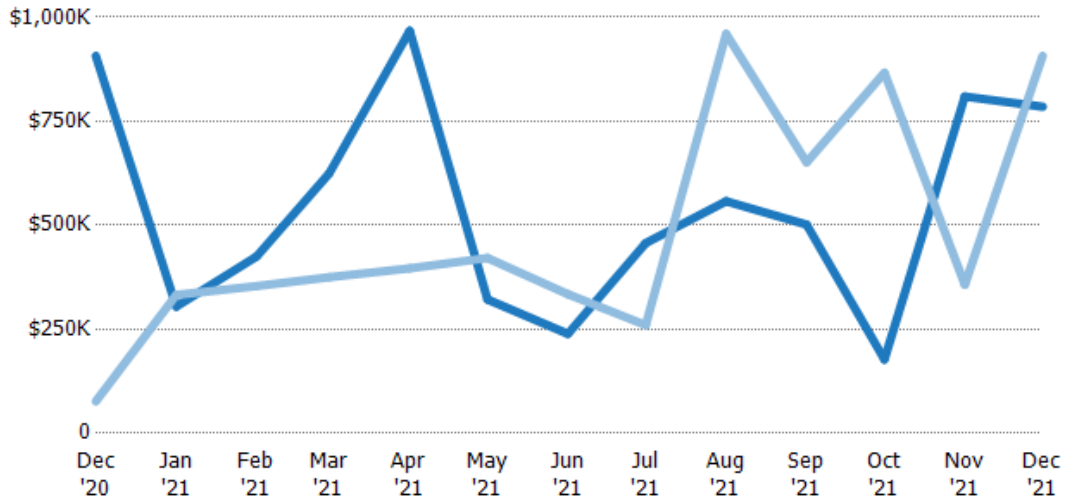
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	50%	33%	100%	100%	-	50%	50%	33%	25%	67%	-	-	14%
Single Family Residence	50%	67%	-	-	100%	50%	50%	67%	75%	33%	100%	100%	86%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



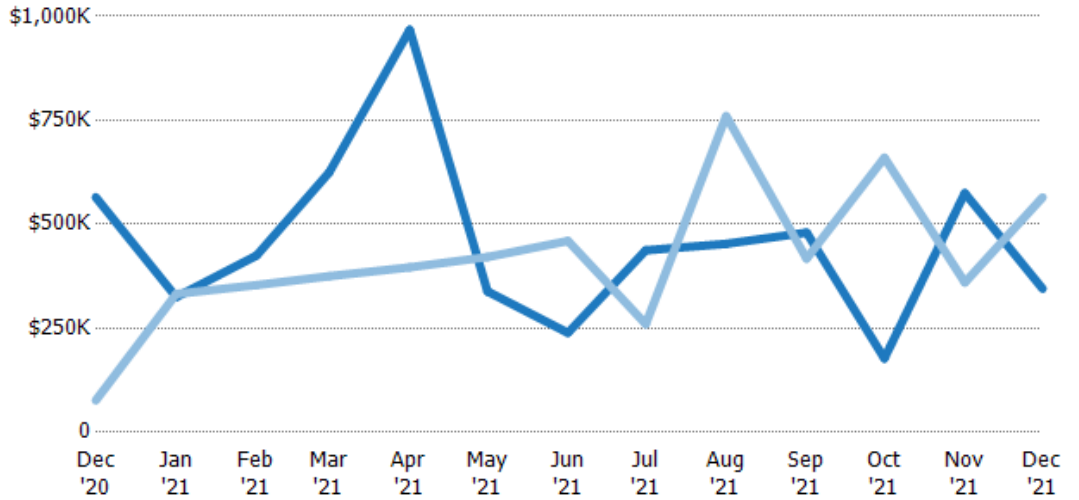
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$907K	\$305K	\$425K	\$625K	\$968K	\$322K	\$239K	\$457K	\$558K	\$502K	\$178K	\$810K	\$785K
Prior Year	\$76.5K	\$333K	\$354K	\$375K	\$397K	\$421K	\$334K	\$260K	\$960K	\$651K	\$867K	\$357K	\$907K
Percent Change from Prior Year	1,086%	-8%	100%	100%	144%	-24%	-29%	76%	-42%	-23%	-80%	127%	-13%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



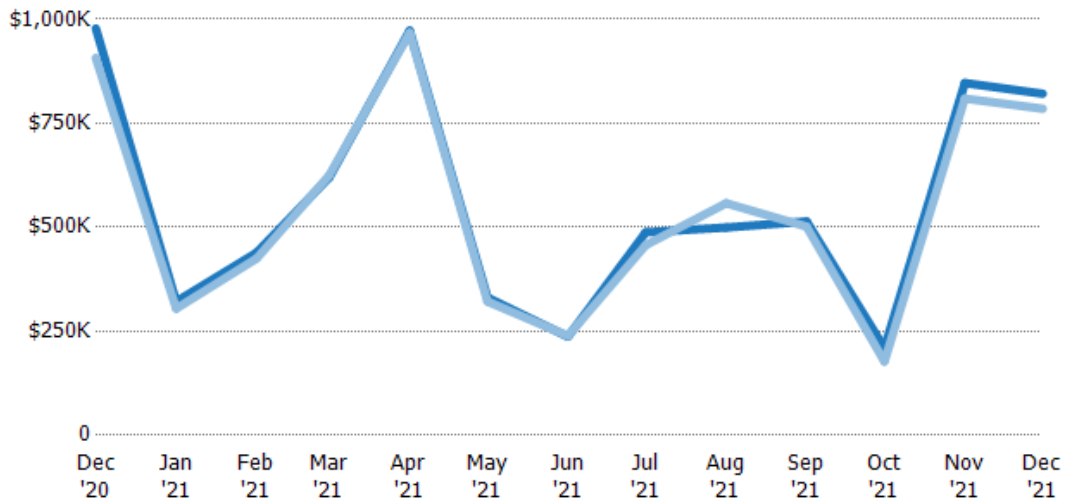
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$565K	\$325K	\$425K	\$625K	\$968K	\$339K	\$239K	\$438K	\$453K	\$480K	\$178K	\$575K	\$345K
Prior Year	\$76.5K	\$333K	\$354K	\$375K	\$397K	\$421K	\$460K	\$260K	\$760K	\$418K	\$660K	\$360K	\$565K
Percent Change from Prior Year	639%	-2%	100%	100%	144%	-20%	-48%	68%	-40%	15%	-73%	60%	-39%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



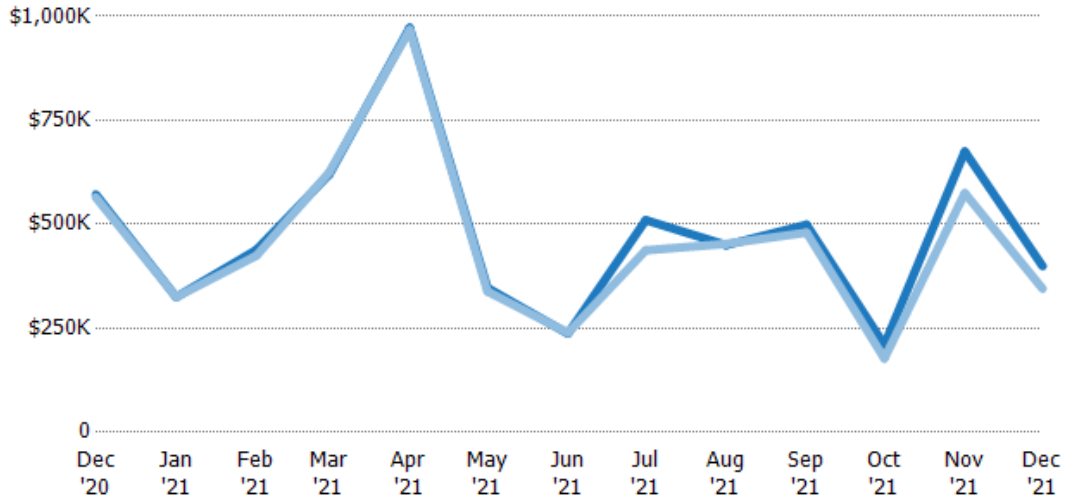
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	\$978K	\$321K	\$439K	\$620K	\$973K	\$331K	\$237K	\$488K	\$500K	\$514K	\$210K	\$847K	\$821K
Avg Sales Price	\$907K	\$305K	\$425K	\$625K	\$968K	\$322K	\$239K	\$457K	\$558K	\$502K	\$178K	\$810K	\$785K
Avg Sales Price as a % of Avg List Price	93%	95%	97%	101%	99%	97%	101%	94%	112%	98%	85%	96%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



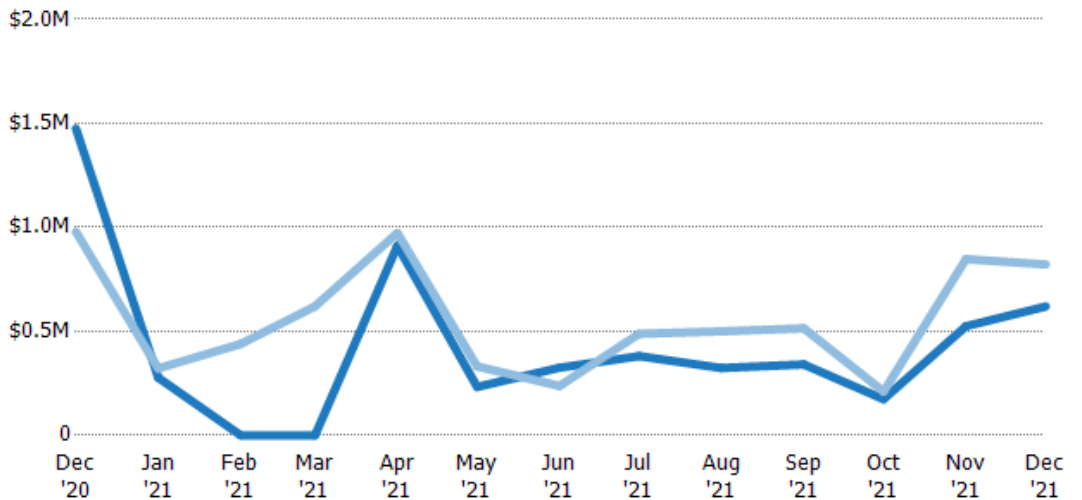
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$572K	\$325K	\$439K	\$620K	\$973K	\$347K	\$237K	\$510K	\$450K	\$499K	\$210K	\$675K	\$399K
Median Sales Price	\$565K	\$325K	\$425K	\$625K	\$968K	\$339K	\$239K	\$438K	\$453K	\$480K	\$178K	\$575K	\$345K
Med Sales Price as a % of Med List Price	99%	100%	97%	101%	99%	98%	101%	86%	101%	96%	85%	85%	86%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



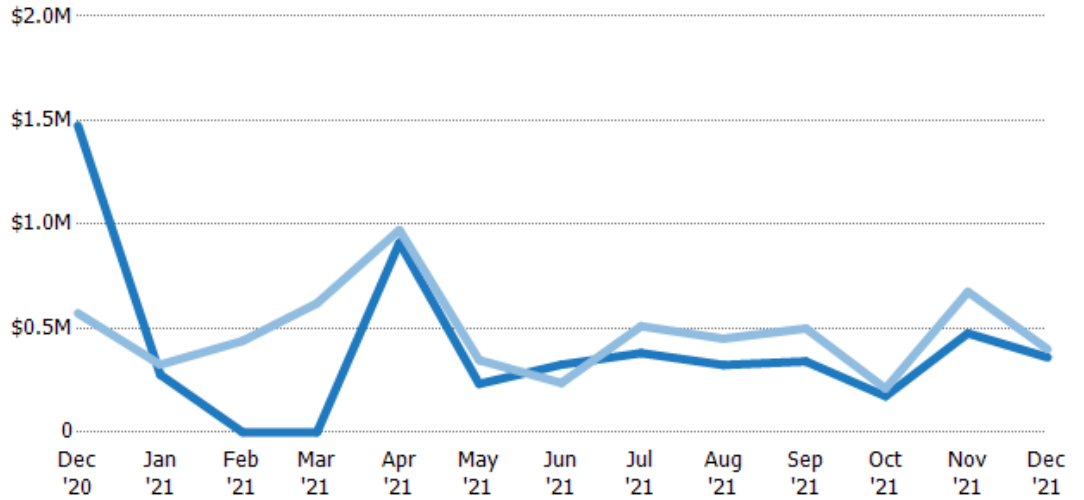
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$1.47M	\$277K	\$0	\$0	\$911K	\$232K	\$325K	\$381K	\$323K	\$340K	\$173K	\$524K	\$619K
Avg Sales Price	\$978K	\$321K	\$439K	\$620K	\$973K	\$331K	\$237K	\$488K	\$500K	\$514K	\$210K	\$847K	\$821K
Avg Sales Price as a % of Avg Est Value	66%	116%	100%	100%	107%	142%	73%	128%	155%	151%	121%	162%	133%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$1.47M	\$277K	\$0	\$0	\$911K	\$232K	\$325K	\$381K	\$323K	\$340K	\$173K	\$476K	\$360K
Median Sales Price	\$572K	\$325K	\$439K	\$620K	\$973K	\$347K	\$237K	\$510K	\$450K	\$499K	\$210K	\$675K	\$399K
Med Sales Price as a % of Med Est Value	39%	118%	100%	100%	107%	149%	73%	134%	139%	147%	121%	142%	111%