

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	16	+—	199	248	-19.8%
New Listing Volume	\$15,332,000	\$9,579,990	+60%	\$193,215,699	\$216,737,238	-10.9%
Active Listing Count	34	65	-47.7%	N/A	N/A	
Active Listing Volume	\$40,664,900	\$96,008,900	-57.6%	N/A	N/A	
Average Listing Price	\$1,196,026	\$1,477,060	-19%	\$1,461,032	\$1,221,883	+19.6%
Median Listing Price	\$865,000	\$740,000	+16.9%	\$799,901	\$708,042	+13%
Median Days in RPR	123.5	120	+2.9%	116.34	119.08	-2.3%
Months of Inventory	2.1	2.6	-18.3%	2.9	6.7	-57.4%
Absorption Rate	47.06%	38.46%	+8.6%	35.01%	14.92%	+20.1%
Sales Activity Charts Metrics						
New Pending Sales Count	9	19	-52.6%	191	259	-26.3%
New Pending Sales Volume	\$15,462,000	\$14,617,990	+5.8%	\$181,637,299	\$203,517,438	-10.8%
Pending Sales Count	9	30	-70%	N/A	N/A	
Pending Sales Volume	\$16,988,900	\$21,534,890	-21.1%	N/A	N/A	
Closed Sales Count	10	30	-66.7%	193	202	-4.5%
Closed Sales Volume	\$12,461,111	\$26,360,402	-52.7%	\$170,600,591	\$154,283,720	+10.6%
Average Sales Price	\$1,246,111	\$878,680	+41.8%	\$883,941	\$763,781	+15.7%
Median Sales Price	\$1,205,738	\$707,500	+70.4%	\$708,126	\$612,270	+15.7%

New Listings

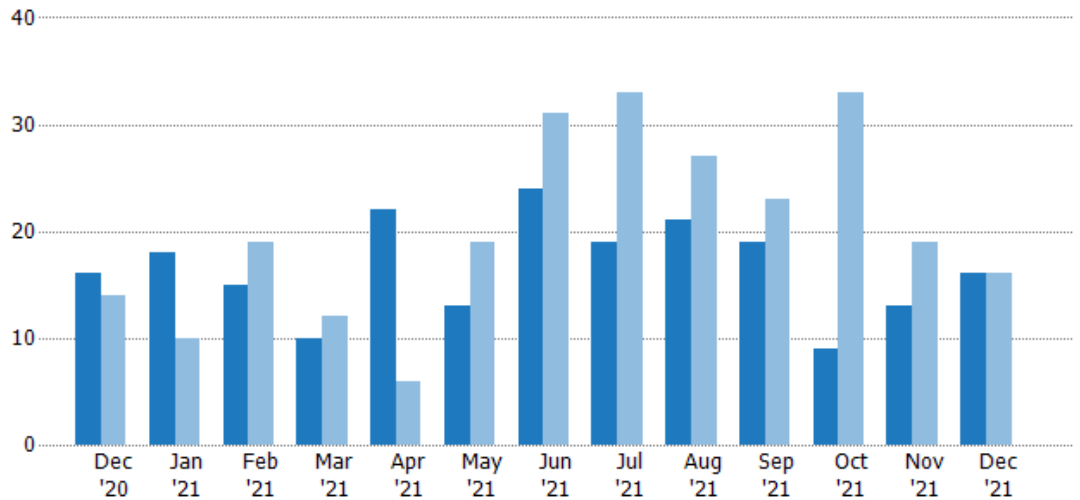
The number of new residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Dec '21	16	0%
Dec '20	16	14.3%
Dec '19	14	0%



Current Year	16	18	15	10	22	13	24	19	21	19	9	13	16
Prior Year	14	10	19	12	6	19	31	33	27	23	33	19	16
Percent Change from Prior Year	14%	80%	-21%	-17%	267%	-32%	-23%	-42%	-22%	-17%	-73%	-32%	0%

New Listing Volume

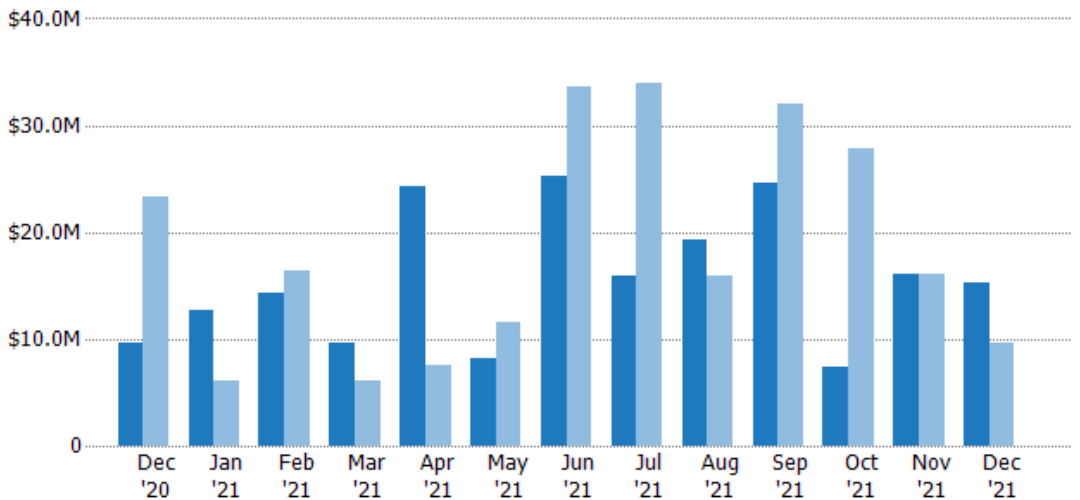
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$15.3M	60%
Dec '20	\$9.58M	-58.9%
Dec '19	\$23.3M	-64.3%



Current Year	\$9.58M	\$12.8M	\$14.3M	\$9.7M	\$24.3M	\$8.23M	\$25.2M	\$15.9M	\$19.4M	\$24.6M	\$7.39M	\$16.1M	\$15.3M
Prior Year	\$23.3M	\$6.01M	\$16.4M	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$34M	\$16M	\$32M	\$27.9M	\$16.1M	\$9.58M
Percent Change from Prior Year	-59%	112%	-13%	60%	222%	-29%	-25%	-53%	21%	-23%	-73%	-1%	60%

Active Listings

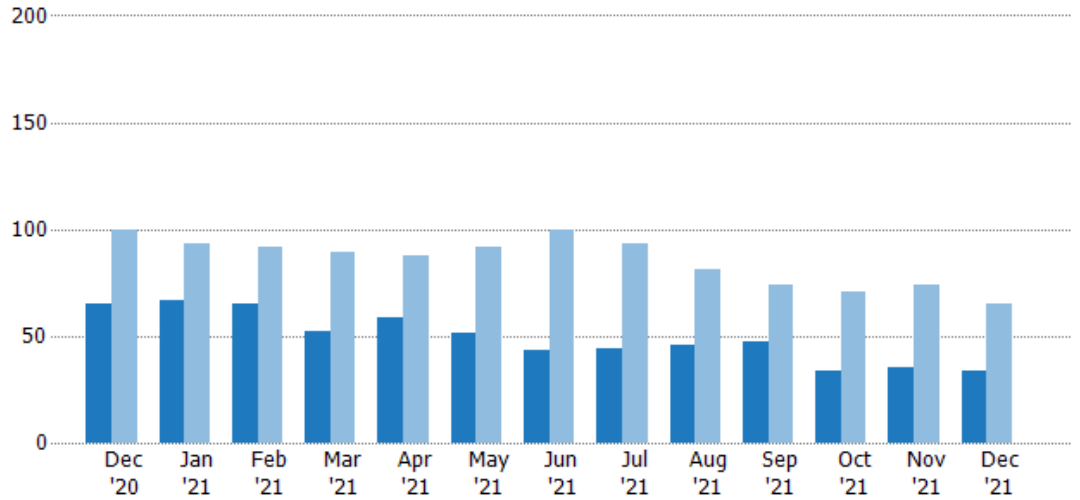
The number of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Dec '21	34	-47.7%
Dec '20	65	-35%
Dec '19	100	-18%



Current Year	65	67	65	52	59	51	43	44	46	47	34	35	34
Prior Year	100	93	92	89	88	92	100	93	81	74	71	74	65
Percent Change from Prior Year	-35%	-28%	-29%	-42%	-33%	-45%	-57%	-53%	-43%	-36%	-52%	-53%	-48%

Active Listing Volume

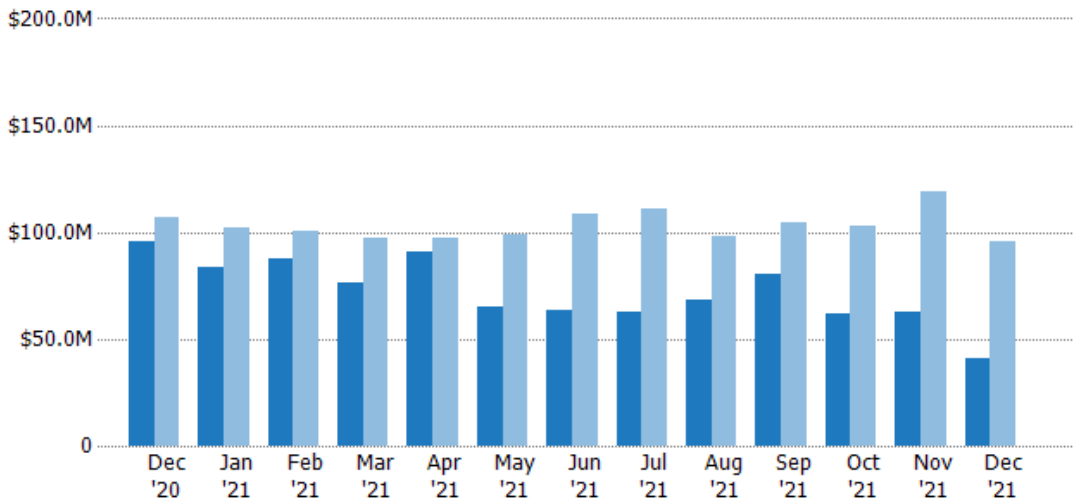
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$40.7M	-57.6%
Dec '20	\$96M	-9.9%
Dec '19	\$107M	-34.8%



Current Year	\$96M	\$83.3M	\$87.3M	\$76.4M	\$90.7M	\$65.2M	\$63.8M	\$62.7M	\$68.5M	\$80M	\$62.1M	\$62.3M	\$40.7M
Prior Year	\$107M	\$102M	\$100M	\$97.3M	\$97.7M	\$99.2M	\$109M	\$111M	\$97.7M	\$104M	\$103M	\$119M	\$96M
Percent Change from Prior Year	-10%	-18%	-13%	-21%	-7%	-34%	-41%	-44%	-30%	-23%	-40%	-48%	-58%

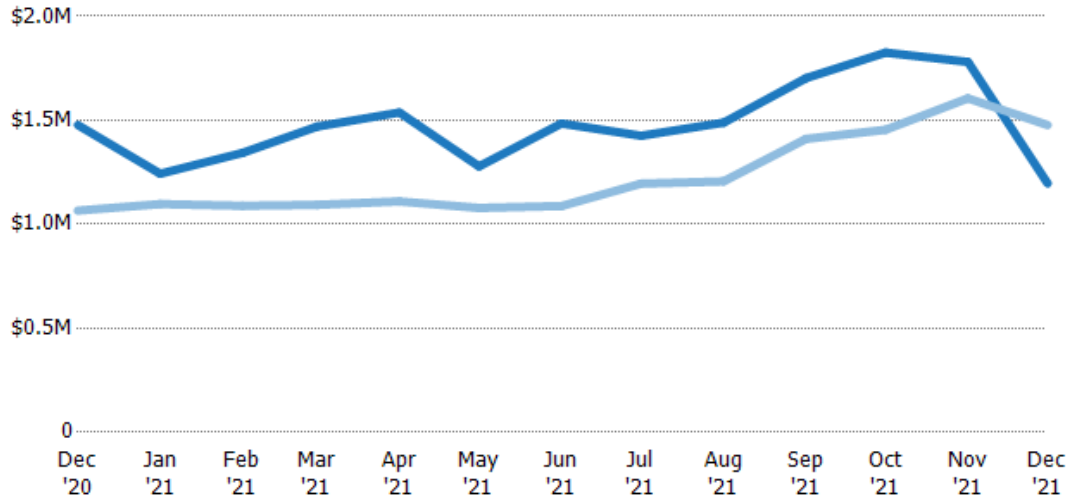
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$1.2M	-19%
Dec '20	\$1.48M	38.6%
Dec '19	\$1.07M	-20.5%



Current Year	\$1.48M	\$1.24M	\$1.34M	\$1.47M	\$1.54M	\$1.28M	\$1.48M	\$1.43M	\$1.49M	\$1.7M	\$1.83M	\$1.78M	\$1.2M
Prior Year	\$1.07M	\$1.1M	\$1.09M	\$1.09M	\$1.11M	\$1.08M	\$1.09M	\$1.2M	\$1.21M	\$1.41M	\$1.45M	\$1.61M	\$1.48M
Percent Change from Prior Year	39%	13%	23%	34%	39%	19%	36%	19%	23%	21%	26%	11%	-19%

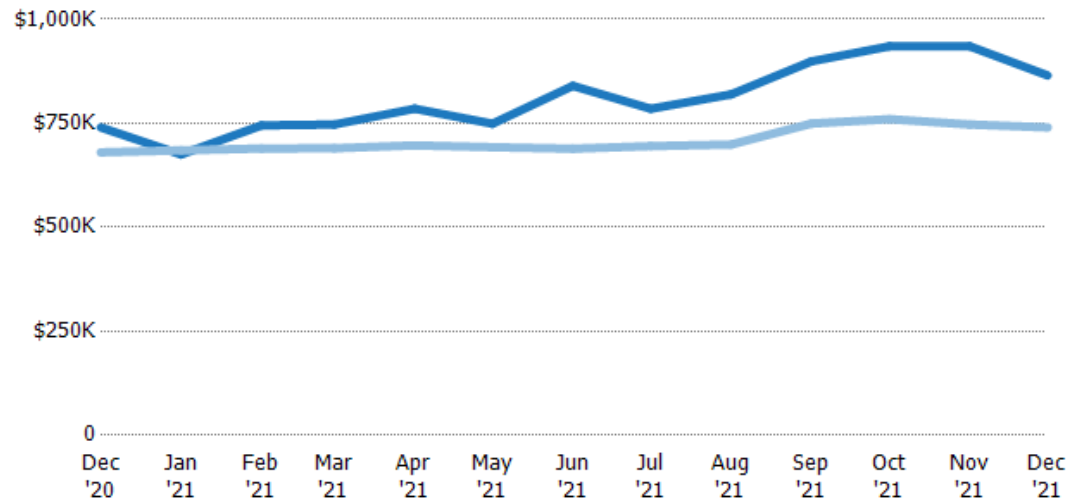
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$865K	16.9%
Dec '20	\$740K	8.8%
Dec '19	\$680K	-26.5%



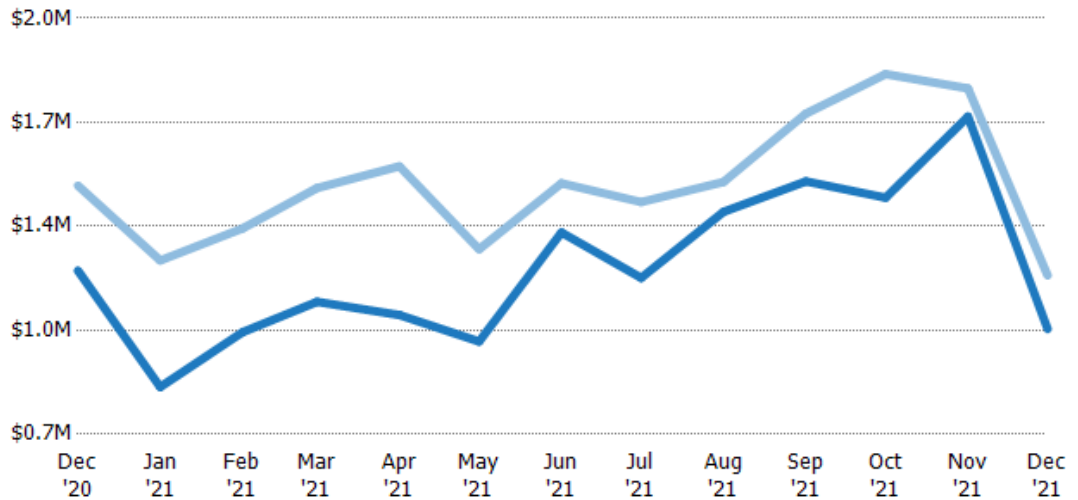
Current Year	\$740K	\$675K	\$745K	\$747K	\$785K	\$749K	\$840K	\$785K	\$820K	\$899K	\$935K	\$935K	\$865K
Prior Year	\$680K	\$685K	\$690K	\$690K	\$697K	\$693K	\$689K	\$695K	\$699K	\$749K	\$760K	\$747K	\$740K
Percent Change from Prior Year	9%	-1%	8%	8%	13%	8%	22%	13%	17%	20%	23%	25%	17%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



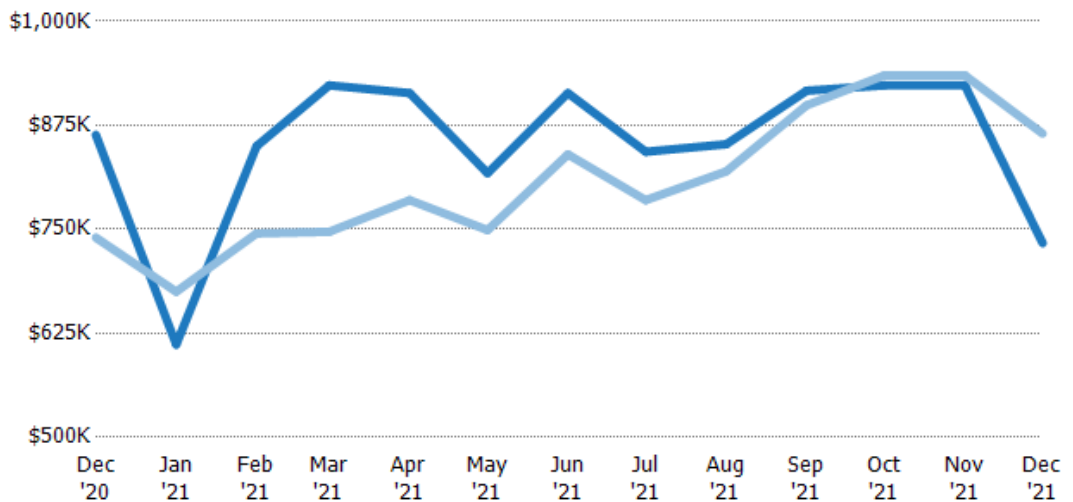
Avg Est Value	\$1.21M	\$848K	\$1.02M	\$1.11M	\$1.07M	\$990K	\$1.33M	\$1.19M	\$1.4M	\$1.49M	\$1.44M	\$1.69M	\$1.03M
Avg Listing Price	\$1.48M	\$1.24M	\$1.34M	\$1.47M	\$1.54M	\$1.28M	\$1.48M	\$1.43M	\$1.49M	\$1.7M	\$1.83M	\$1.78M	\$1.2M
Avg Listing Price as a % of Avg Est Value	122%	147%	132%	132%	143%	129%	112%	120%	107%	114%	127%	105%	116%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$864K	\$611K	\$850K	\$923K	\$914K	\$817K	\$914K	\$843K	\$852K	\$917K	\$923K	\$923K	\$733K
Median Listing Price	\$740K	\$675K	\$745K	\$747K	\$785K	\$749K	\$840K	\$785K	\$820K	\$899K	\$935K	\$935K	\$865K
Med Listing Price as a % of Med Est Value	86%	110%	88%	81%	86%	92%	92%	93%	96%	98%	101%	101%	118%

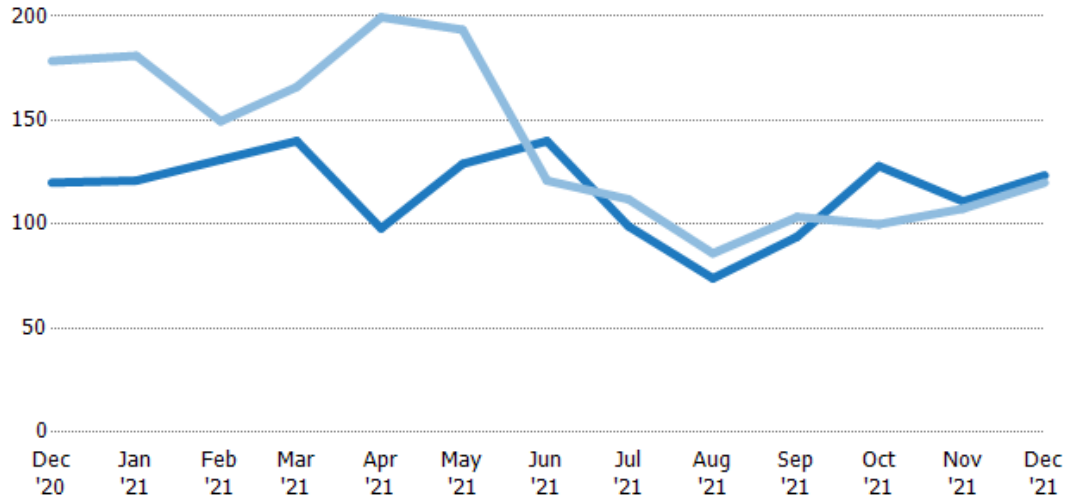
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Dec '21	124	2.9%
Dec '20	120	-32.8%
Dec '19	179	-11.2%



Current Year	120	121	131	140	98	129	140	99	74	94	128	111	124
Prior Year	179	181	150	166	200	194	121	112	86	104	100	108	120
Percent Change from Prior Year	-33%	-33%	-12%	-16%	-51%	-33%	16%	-12%	-14%	-9%	28%	3%	3%

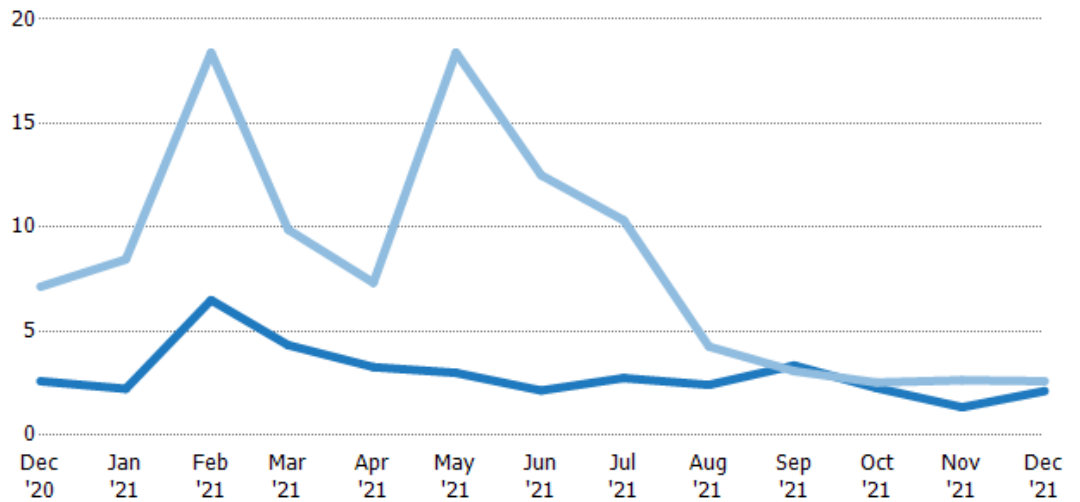
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Dec '21	2.13	-18.3%
Dec '20	2.6	-63.6%
Dec '19	7.14	-42.6%



Current Year	2.6	2.23	6.5	4.33	3.28	3	2.15	2.75	2.42	3.36	2.27	1.35	2.13
Prior Year	7.14	8.45	18.4	9.89	7.33	18.4	12.5	10.3	4.26	3.08	2.54	2.64	2.6
Percent Change from Prior Year	-64%	-74%	-65%	-56%	-55%	-84%	-83%	-73%	-43%	9%	-11%	-49%	-18%

Absorption Rate

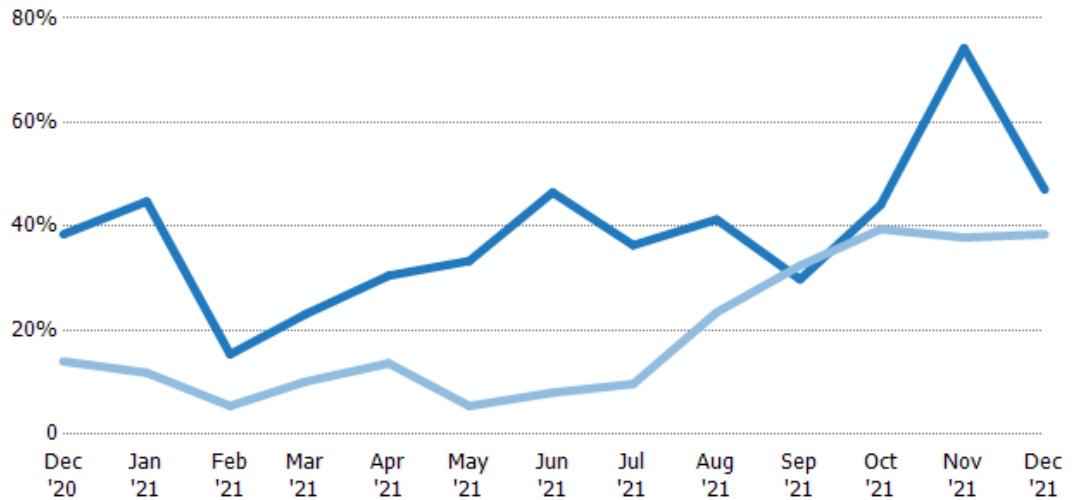
The percentage of inventory sold per month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Dec '21	47%	-8.6%
Dec '20	38%	-24.5%
Dec '19	14%	74.2%



Current Year	38%	45%	15%	23%	31%	33%	47%	36%	41%	30%	44%	74%	47%
Prior Year	14%	12%	5%	10%	14%	5%	8%	10%	23%	32%	39%	38%	38%
Change from Prior Year	-24%	-33%	-10%	-13%	-17%	-28%	-39%	-27%	-18%	3%	-5%	-36%	-9%

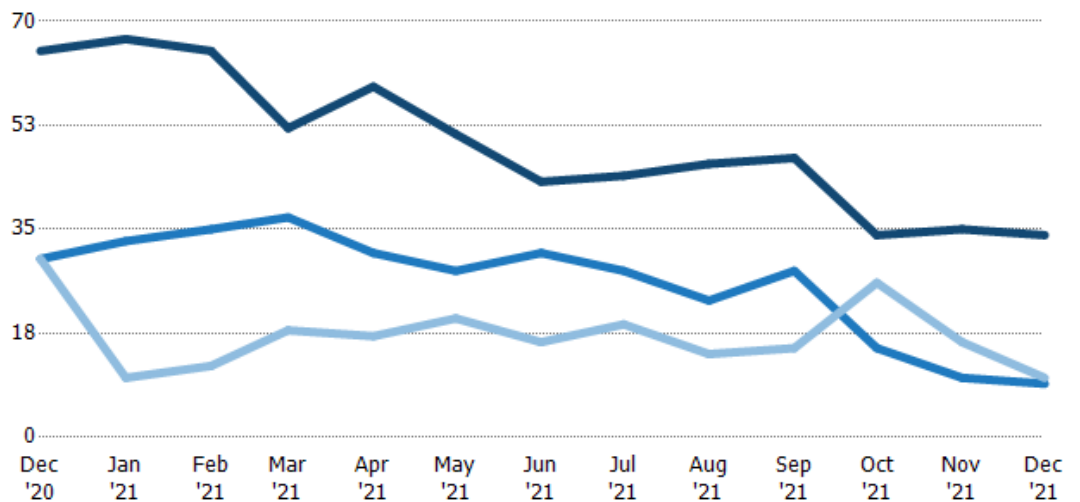
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Active	65	67	65	52	59	51	43	44	46	47	34	35	34
Pending	30	33	35	37	31	28	31	28	23	28	15	10	9
Sold	30	10	12	18	17	20	16	19	14	15	26	16	10

New Pending Sales

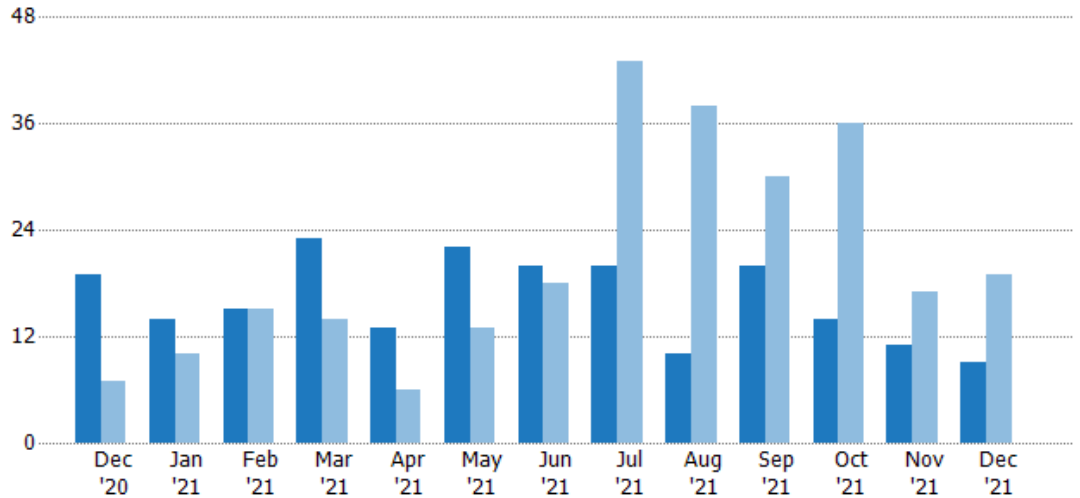
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Dec '21	9	-52.6%
Dec '20	19	171.4%
Dec '19	7	85.7%



Current Year	19	14	15	23	13	22	20	20	10	20	14	11	9
Prior Year	7	10	15	14	6	13	18	43	38	30	36	17	19
Percent Change from Prior Year	171%	40%	0%	64%	117%	69%	11%	-53%	-74%	-33%	-61%	-35%	-53%

New Pending Sales Volume

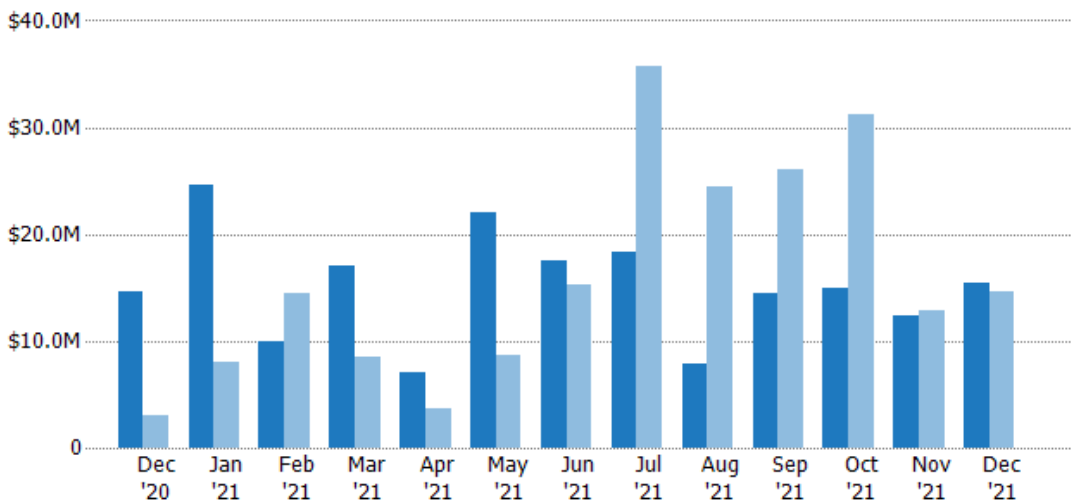
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$15.5M	5.8%
Dec '20	\$14.6M	383.2%
Dec '19	\$3.03M	128.6%



Current Year	\$14.6M	\$24.6M	\$9.94M	\$17M	\$7.02M	\$22.1M	\$17.6M	\$18.3M	\$7.79M	\$14.5M	\$14.9M	\$12.4M	\$15.5M
Prior Year	\$3.03M	\$8.02M	\$14.5M	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$35.6M	\$24.4M	\$26.1M	\$31.3M	\$12.9M	\$14.6M
Percent Change from Prior Year	383%	207%	-31%	100%	95%	156%	15%	-49%	-68%	-44%	-52%	-4%	6%

Pending Sales

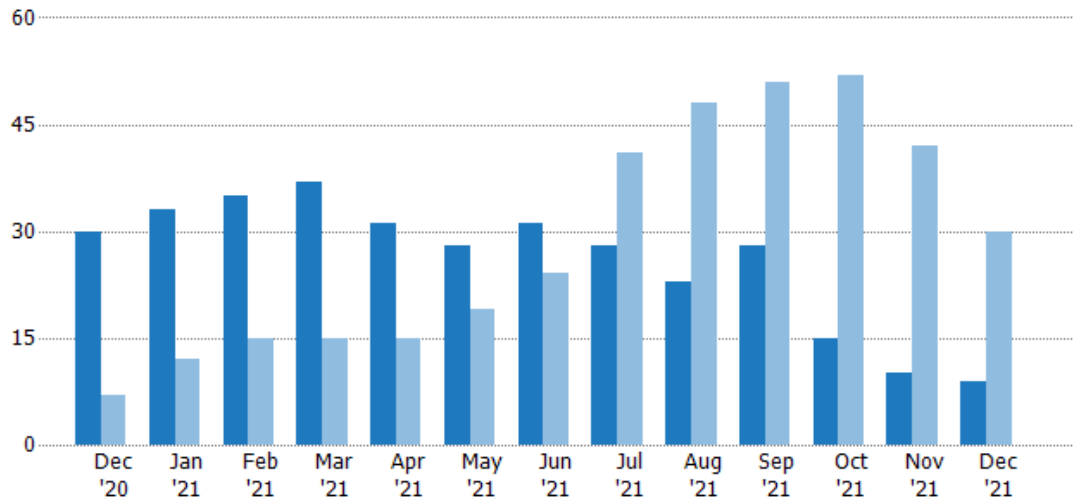
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Dec '21	9	-70%
Dec '20	30	328.6%
Dec '19	7	142.9%



Current Year

Prior Year

Percent Change from Prior Year

30	33	35	37	31	28	31	28	23	28	15	10	9
7	12	15	15	15	19	24	41	48	51	52	42	30
329%	175%	133%	147%	107%	47%	29%	-32%	-52%	-45%	-71%	-76%	-70%

Pending Sales Volume

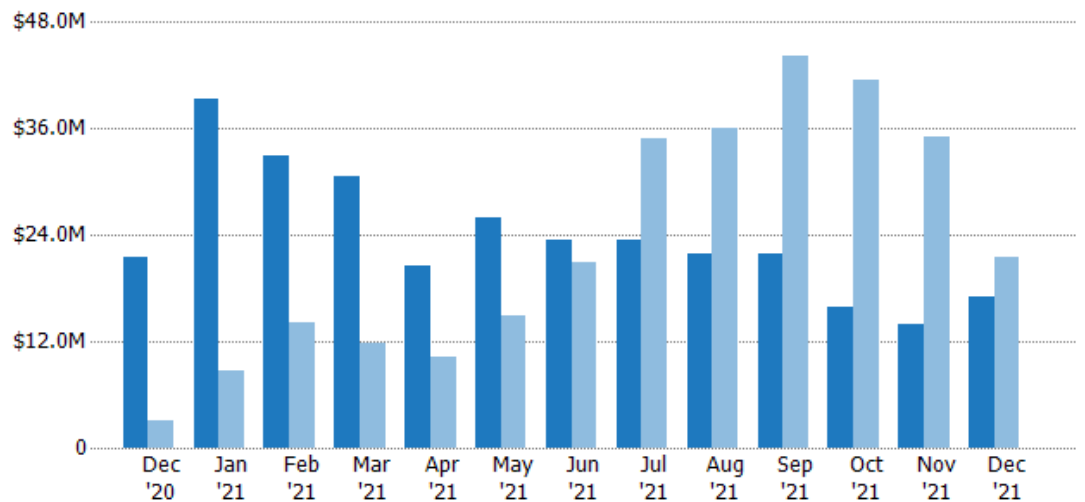
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$17M	-21.1%
Dec '20	\$21.5M	585.6%
Dec '19	\$3.14M	227.1%



Current Year

Prior Year

Percent Change from Prior Year

\$21.5M	\$39.2M	\$33M	\$30.6M	\$20.6M	\$26.1M	\$23.5M	\$23.5M	\$21.9M	\$21.8M	\$15.9M	\$13.9M	\$17M
\$3.14M	\$8.71M	\$14.2M	\$11.7M	\$10.3M	\$15M	\$20.8M	\$34.8M	\$35.9M	\$44.2M	\$41.5M	\$35.1M	\$21.5M
586%	351%	132%	161%	101%	74%	13%	-33%	-39%	-51%	-62%	-60%	-21%

Closed Sales

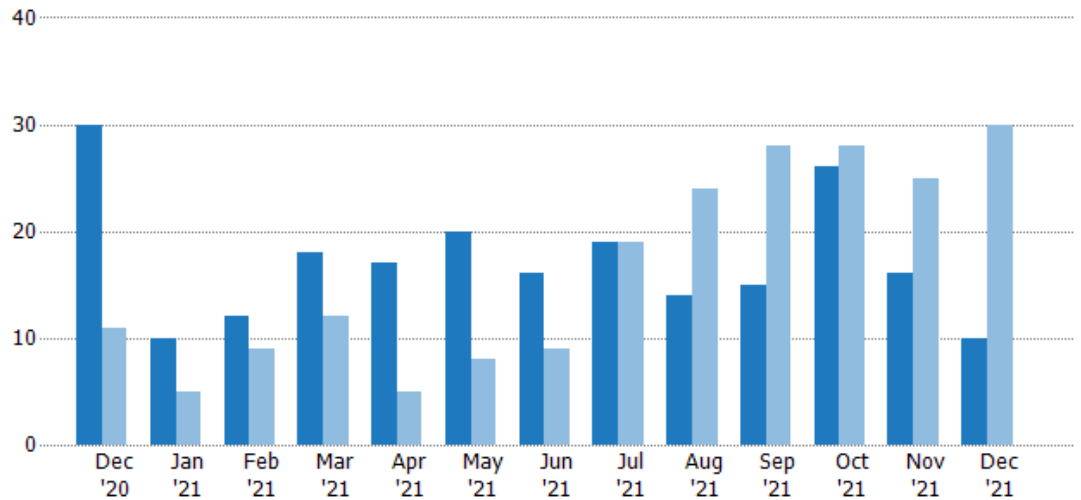
The total number of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Dec '21	10	-66.7%
Dec '20	30	172.7%
Dec '19	11	9.1%



Current Year	30	10	12	18	17	20	16	19	14	15	26	16	10
Prior Year	11	5	9	12	5	8	9	19	24	28	28	25	30
Percent Change from Prior Year	173%	100%	33%	50%	240%	150%	78%	0%	-42%	-46%	-7%	-36%	-67%

Closed Sales Volume

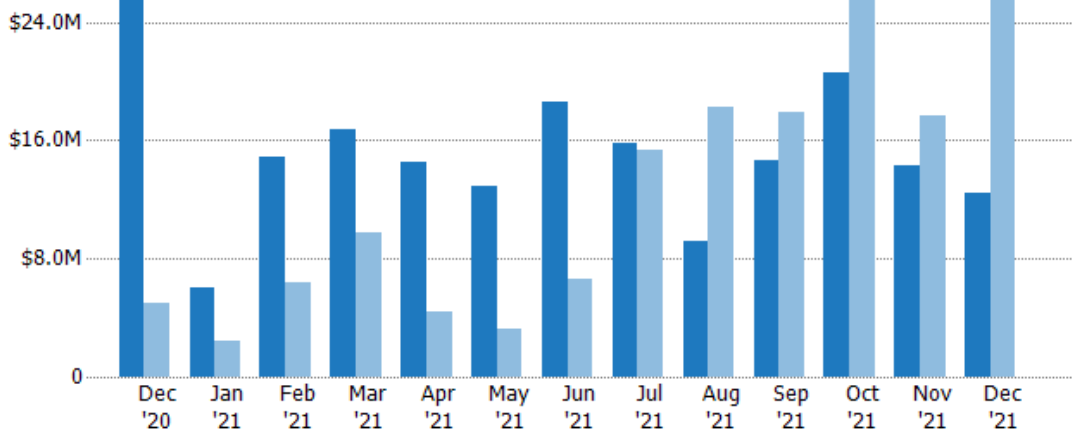
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$12.5M	-52.7%
Dec '20	\$26.4M	430.5%
Dec '19	\$4.97M	29.7%



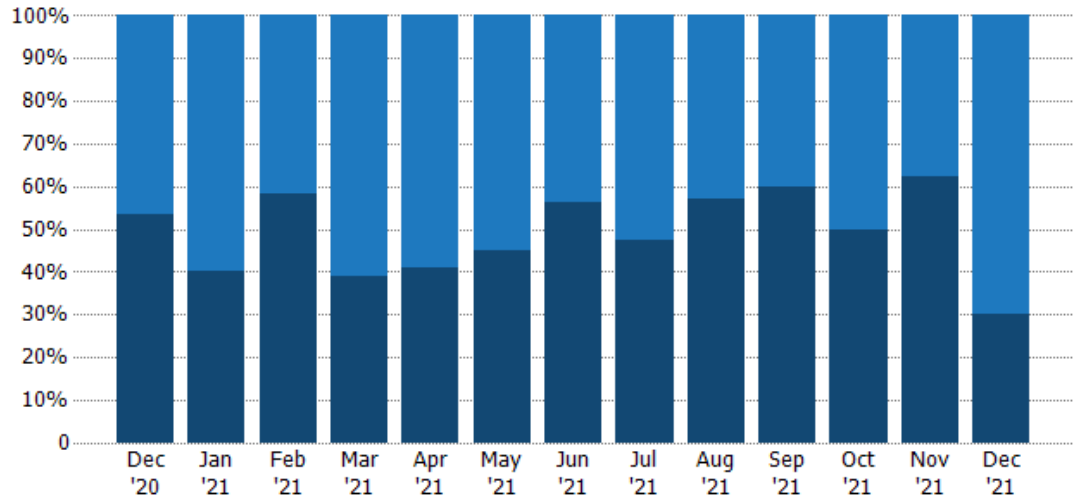
Current Year	\$26.4M	\$6M	\$14.9M	\$16.8M	\$14.5M	\$12.9M	\$18.6M	\$15.8M	\$9.18M	\$14.6M	\$20.5M	\$14.3M	\$12.5M
Prior Year	\$4.97M	\$2.39M	\$6.4M	\$9.7M	\$4.38M	\$3.29M	\$6.63M	\$15.3M	\$18.2M	\$17.9M	\$26.1M	\$17.7M	\$26.4M
Percent Change from Prior Year	430%	151%	132%	73%	231%	293%	181%	4%	-50%	-18%	-21%	-19%	-53%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse

Single Family Residence

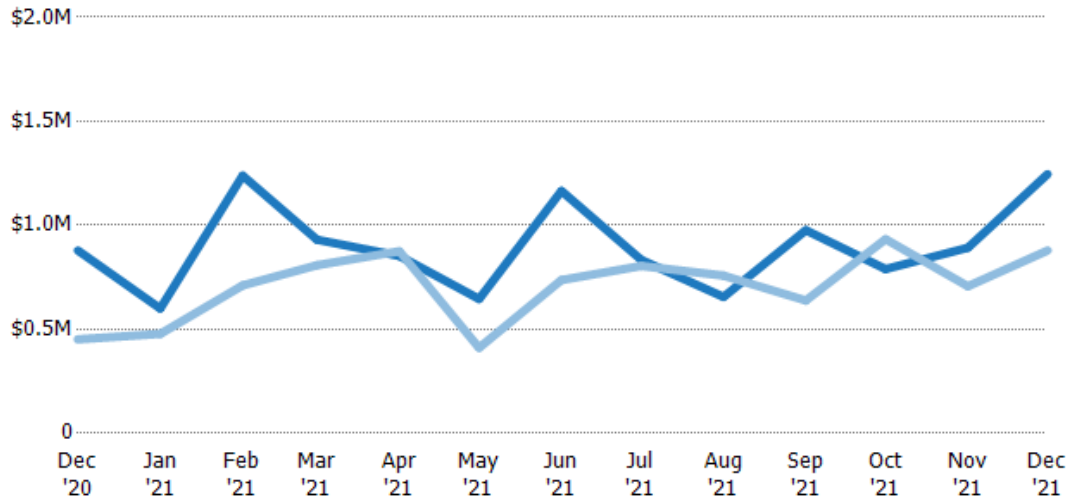
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$1.25M	41.8%
Dec '20	\$879K	94.5%
Dec '19	\$452K	18.9%



Current Year

Prior Year

Percent Change from Prior Year

\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.17M	\$834K	\$655K	\$976K	\$789K	\$892K	\$1.25M
\$452K	\$478K	\$711K	\$808K	\$875K	\$411K	\$737K	\$805K	\$758K	\$639K	\$933K	\$707K	\$879K
95%	26%	74%	15%	-3%	57%	58%	4%	-14%	53%	-15%	26%	42%

Median Sales Price

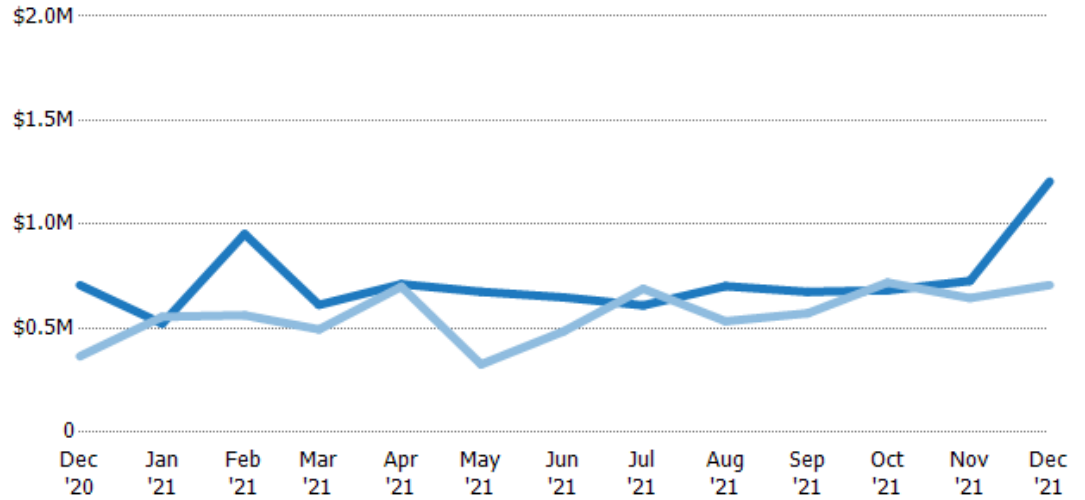
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$1.21M	70.4%
Dec '20	\$708K	93.6%
Dec '19	\$366K	15.2%



Current Year	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K	\$703K	\$675K	\$683K	\$728K	\$1.21M
Prior Year	\$366K	\$555K	\$563K	\$495K	\$700K	\$326K	\$485K	\$690K	\$534K	\$572K	\$720K	\$645K	\$708K
Percent Change from Prior Year	94%	-6%	70%	24%	2%	107%	34%	-12%	32%	18%	-5%	13%	70%

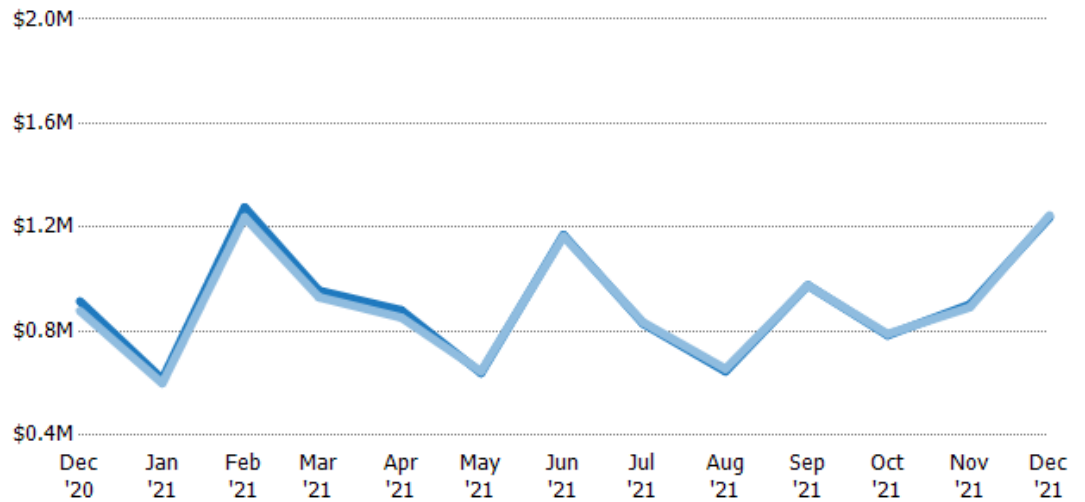
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Avg List Price	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.17M	\$829K	\$646K	\$977K	\$785K	\$903K	\$1.24M
Avg Sales Price	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.17M	\$834K	\$655K	\$976K	\$789K	\$892K	\$1.25M
Avg Sales Price as a % of Avg List Price	96%	97%	97%	97%	97%	101%	100%	101%	101%	100%	101%	99%	101%

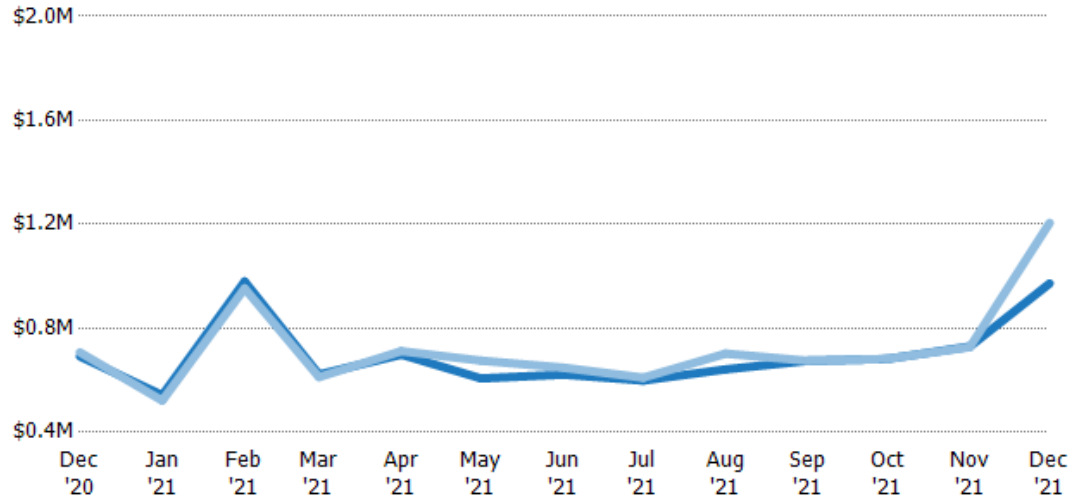
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Median List Price	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$622K	\$599K	\$642K	\$675K	\$682K	\$730K	\$973K
Median Sales Price	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K	\$703K	\$675K	\$683K	\$728K	\$1.21M
Med Sales Price as a % of Med List Price	102%	96%	97%	98%	102%	111%	104%	102%	109%	100%	100%	100%	124%

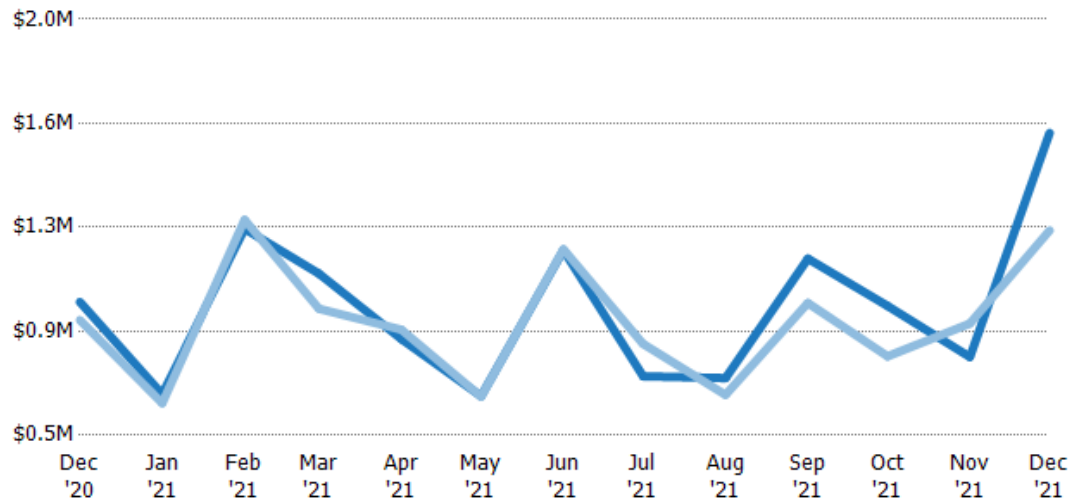
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$981K	\$648K	\$1.24M	\$1.08M	\$847K	\$641K	\$1.17M	\$713K	\$706K	\$1.14M	\$966K	\$782K	\$1.59M
Avg Sales Price	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.17M	\$829K	\$646K	\$977K	\$785K	\$903K	\$1.24M
Avg Sales Price as a % of Avg Est Value	93%	95%	103%	88%	104%	100%	100%	116%	91%	86%	81%	115%	78%

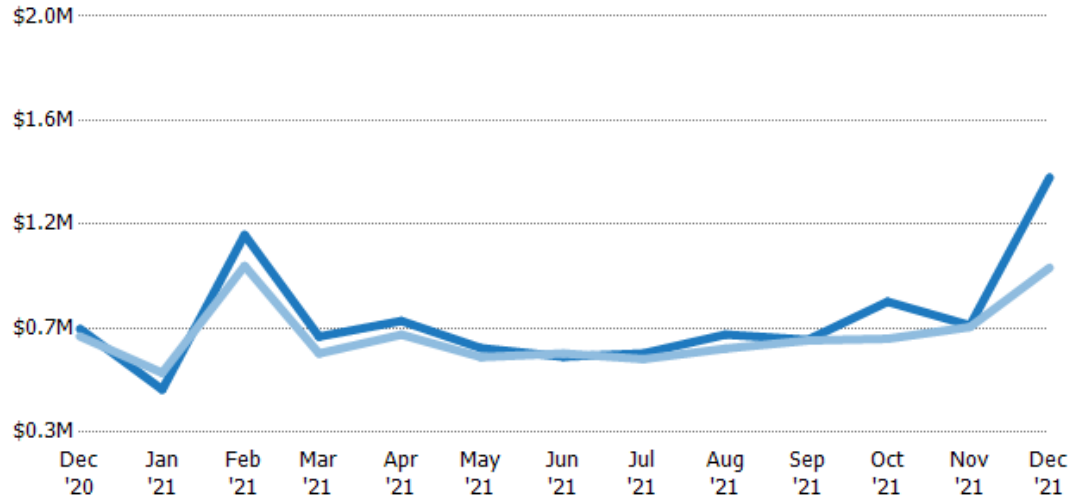
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$723K	\$474K	\$1.11M	\$691K	\$755K	\$644K	\$609K	\$622K	\$699K	\$678K	\$833K	\$737K	\$1.34M
Median Sales Price	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$622K	\$599K	\$642K	\$675K	\$682K	\$730K	\$973K
Med Sales Price as a % of Med Est Value	96%	114%	89%	90%	93%	94%	102%	96%	92%	100%	82%	99%	72%