

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	7	-42.9%	85	106	-19.8%
New Listing Volume	\$697,900	\$1,365,800	-48.9%	\$16,043,300	\$20,683,359	-22.4%
Active Listing Count	6	27	-77.8%	N/A	N/A	
Active Listing Volume	\$1,600,300	\$5,222,199	-69.4%	N/A	N/A	
Average Listing Price	\$266,717	\$193,415	+37.9%	\$201,706	\$210,520	-4.2%
Median Listing Price	\$254,200	\$151,000	+68.3%	\$159,581	\$166,068	-3.9%
Median Days in RPR	98.5	123	-19.9%	101.3	104.37	-2.9%
Months of Inventory	0.8	3	-75%	2.1	5.4	-62%
Absorption Rate	133.33%	33.33%	+100%	48.31%	18.37%	+29.9%
Sales Activity Charts Metrics						
New Pending Sales Count	6	4	+50%	101	118	-14.4%
New Pending Sales Volume	\$1,096,900	\$548,000	+100.2%	\$18,104,398	\$22,466,179	-19.4%
Pending Sales Count	12	10	+20%	N/A	N/A	
Pending Sales Volume	\$2,512,800	\$2,599,900	-3.4%	N/A	N/A	
Closed Sales Count	8	7	+14.3%	90	100	-10%
Closed Sales Volume	\$1,268,000	\$1,976,000	-35.8%	\$16,281,929	\$17,238,987	-5.6%
Average Sales Price	\$158,500	\$282,286	-43.9%	\$180,910	\$172,390	+4.9%
Median Sales Price	\$126,250	\$265,000	-52.4%	\$158,442	\$162,255	-2.4%

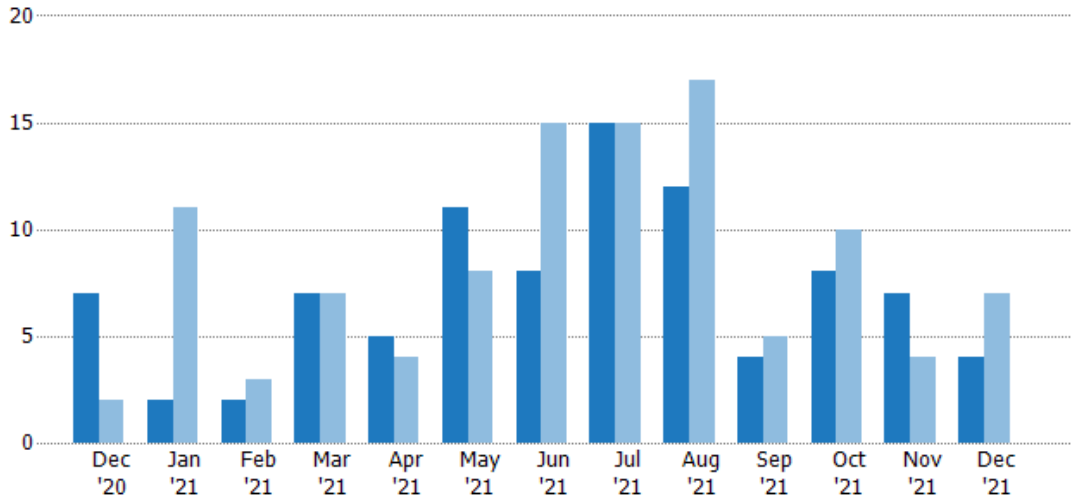
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	4	-42.9%
Dec '20	7	250%
Dec '19	2	100%



Current Year	7	2	2	7	5	11	8	15	12	4	8	7	4
Prior Year	2	11	3	7	4	8	15	15	17	5	10	4	7
Percent Change from Prior Year	250%	-82%	-33%	0%	25%	38%	-47%	0%	-29%	-20%	-20%	75%	-43%

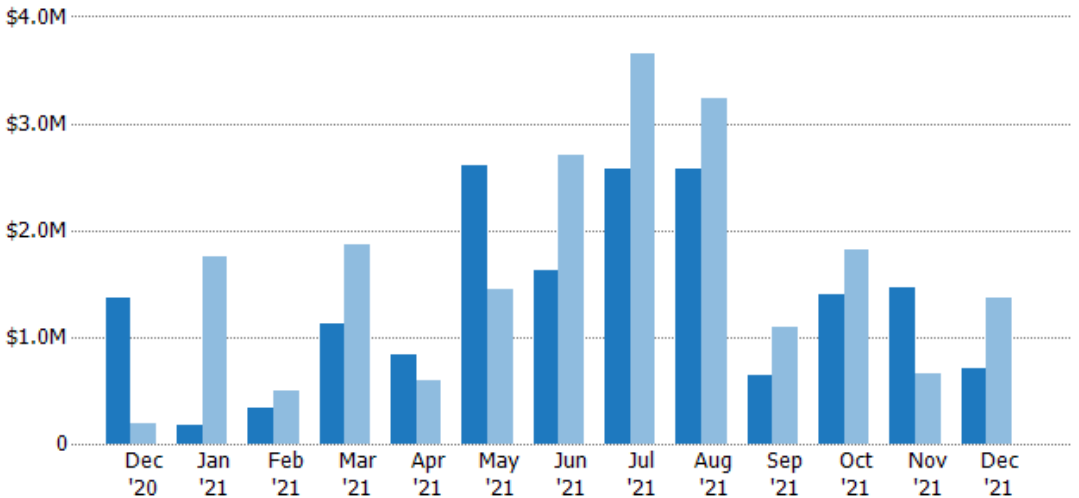
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$698K	-48.9%
Dec '20	\$1.37M	601.1%
Dec '19	\$195K	199.8%



Current Year	\$1.37M	\$168K	\$328K	\$1.12M	\$828K	\$2.61M	\$1.63M	\$2.57M	\$2.58M	\$644K	\$1.41M	\$1.47M	\$698K
Prior Year	\$195K	\$1.76M	\$489K	\$1.87M	\$595K	\$1.44M	\$2.71M	\$3.65M	\$3.23M	\$1.09M	\$1.82M	\$650K	\$1.37M
Percent Change from Prior Year	601%	-90%	-33%	-40%	39%	81%	-40%	-30%	-20%	-41%	-23%	126%	-49%

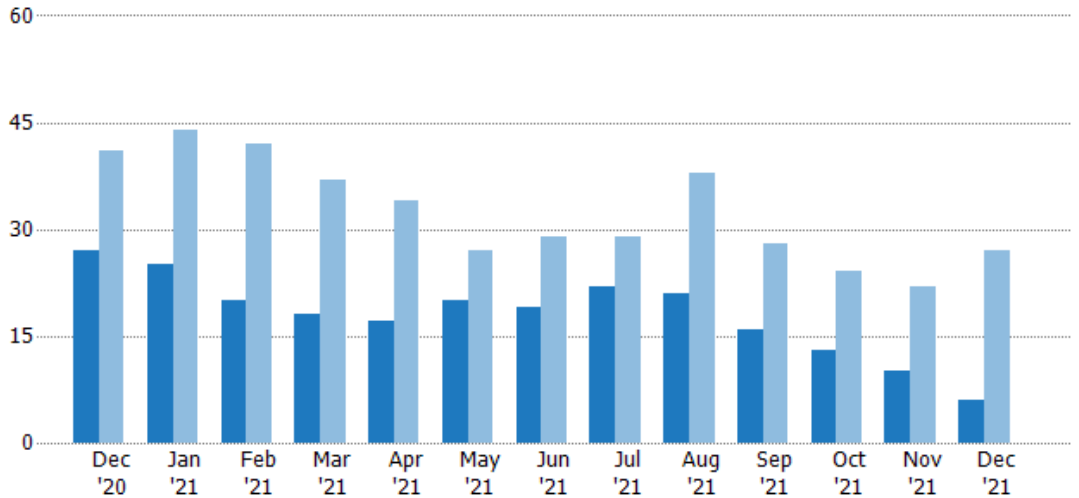
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Dec '21	6	-77.8%
Dec '20	27	-34.1%
Dec '19	41	29.3%



Current Year	27	25	20	18	17	20	19	22	21	16	13	10	6
Prior Year	41	44	42	37	34	27	29	29	38	28	24	22	27
Percent Change from Prior Year	-34%	-43%	-52%	-51%	-50%	-26%	-34%	-24%	-45%	-43%	-46%	-55%	-78%

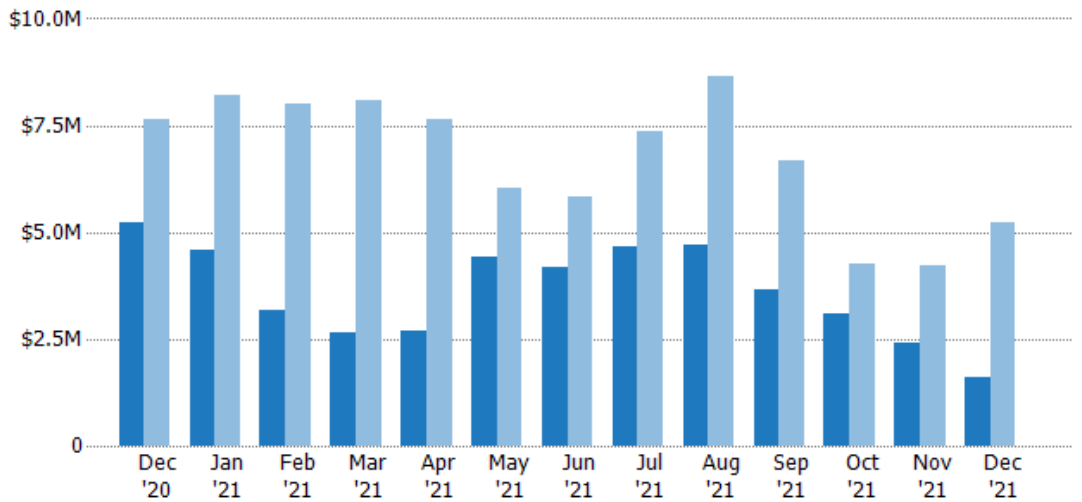
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$1.6M	-69.4%
Dec '20	\$5.22M	-31.7%
Dec '19	\$7.65M	20.8%



Current Year	\$5.22M	\$4.57M	\$3.16M	\$2.64M	\$2.68M	\$4.43M	\$4.18M	\$4.66M	\$4.68M	\$3.65M	\$3.09M	\$2.41M	\$1.6M
Prior Year	\$7.65M	\$8.21M	\$7.99M	\$8.08M	\$7.65M	\$6.04M	\$5.84M	\$7.36M	\$8.67M	\$6.66M	\$4.27M	\$4.2M	\$5.22M
Percent Change from Prior Year	-32%	-44%	-60%	-67%	-65%	-27%	-28%	-37%	-46%	-45%	-28%	-43%	-69%

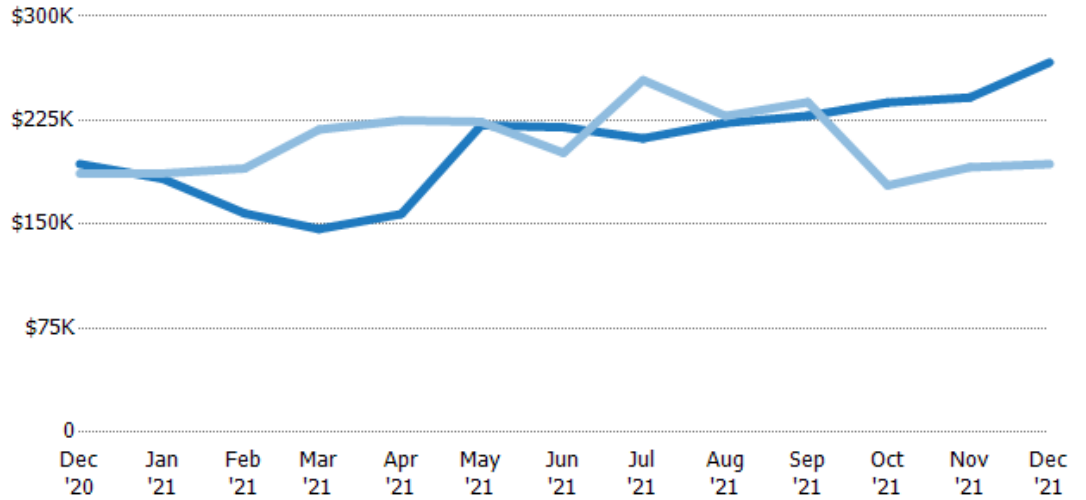
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$267K	37.9%
Dec '20	\$193K	3.7%
Dec '19	\$187K	-6.6%



Current Year	\$193K	\$183K	\$158K	\$147K	\$157K	\$221K	\$220K	\$212K	\$223K	\$228K	\$238K	\$241K	\$267K
Prior Year	\$187K	\$187K	\$190K	\$218K	\$225K	\$224K	\$201K	\$254K	\$228K	\$238K	\$178K	\$191K	\$193K
Percent Change from Prior Year	4%	-2%	-17%	-33%	-30%	-1%	9%	-17%	-2%	-4%	34%	26%	38%

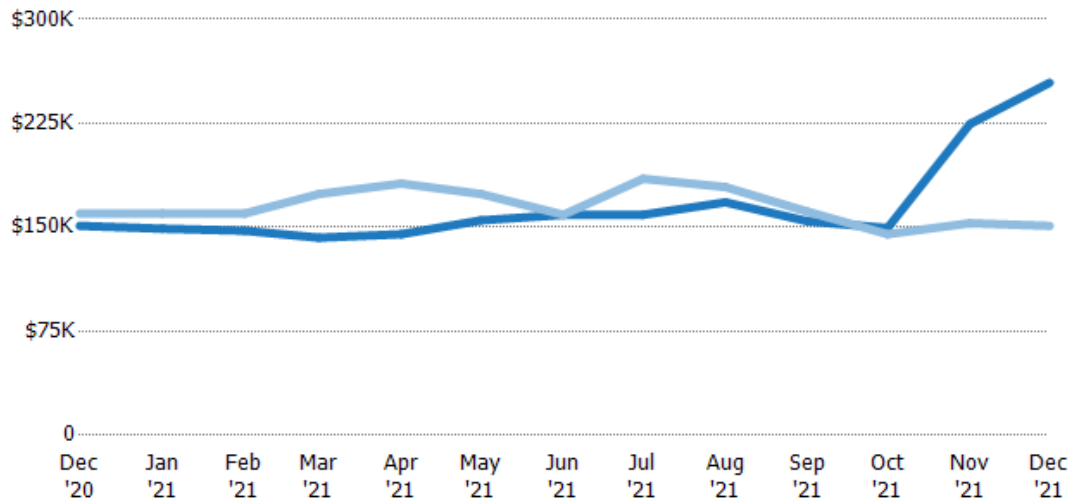
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$254K	68.3%
Dec '20	\$151K	-5.6%
Dec '19	\$160K	-6.2%



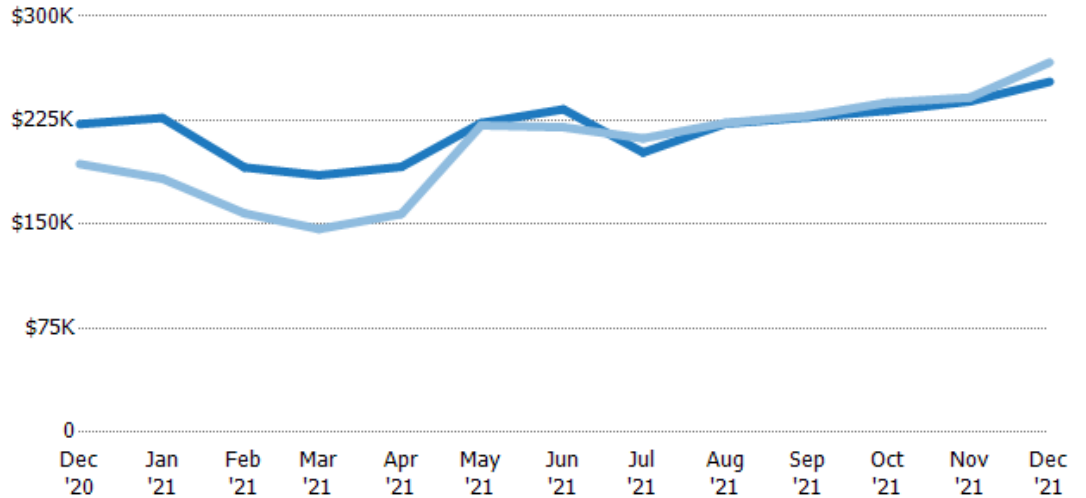
Current Year	\$151K	\$149K	\$147K	\$143K	\$145K	\$155K	\$159K	\$159K	\$168K	\$154K	\$150K	\$224K	\$254K
Prior Year	\$160K	\$160K	\$160K	\$174K	\$182K	\$174K	\$159K	\$185K	\$179K	\$161K	\$145K	\$153K	\$151K
Percent Change from Prior Year	-6%	-7%	-8%	-18%	-20%	-11%	0%	-14%	-6%	-4%	3%	47%	68%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



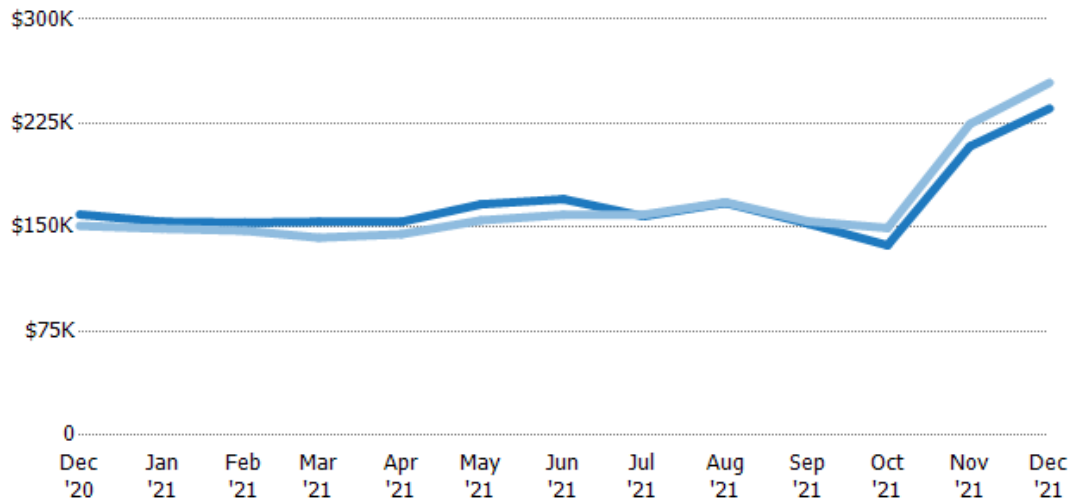
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$222K	\$227K	\$191K	\$185K	\$191K	\$223K	\$233K	\$202K	\$223K	\$227K	\$232K	\$239K	\$253K
Avg Listing Price	\$193K	\$183K	\$158K	\$147K	\$157K	\$221K	\$220K	\$212K	\$223K	\$228K	\$238K	\$241K	\$267K
Avg Listing Price as a % of Avg Est Value	87%	81%	83%	79%	82%	99%	94%	105%	100%	100%	103%	101%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



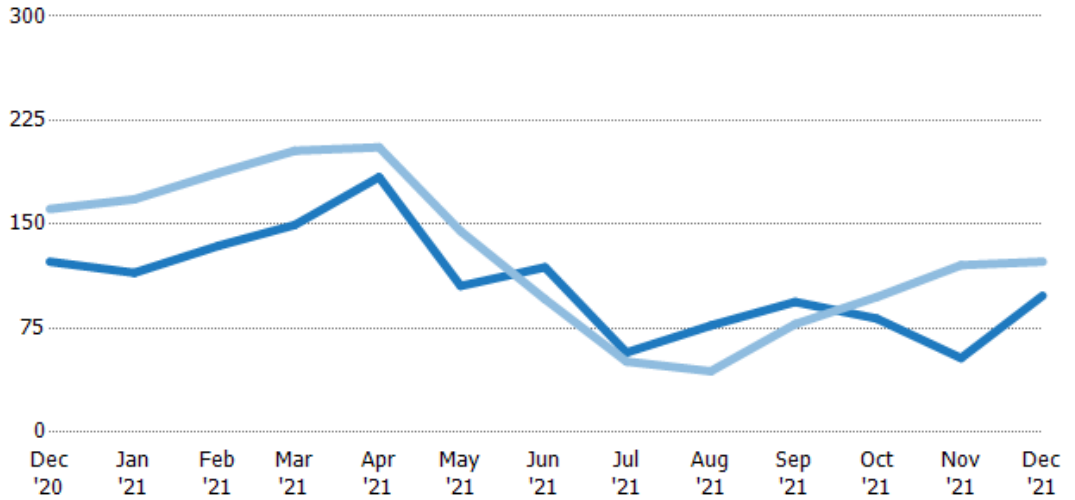
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$159K	\$154K	\$153K	\$154K	\$154K	\$167K	\$170K	\$158K	\$168K	\$153K	\$137K	\$208K	\$236K
Median Listing Price	\$151K	\$149K	\$147K	\$143K	\$145K	\$155K	\$159K	\$159K	\$168K	\$154K	\$150K	\$224K	\$254K
Med Listing Price as a % of Med Est Value	95%	97%	96%	93%	94%	93%	93%	101%	100%	101%	109%	108%	108%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Days	% Chg.
Dec '21	98.5	-19.9%
Dec '20	123	-23.6%
Dec '19	161	-4.3%

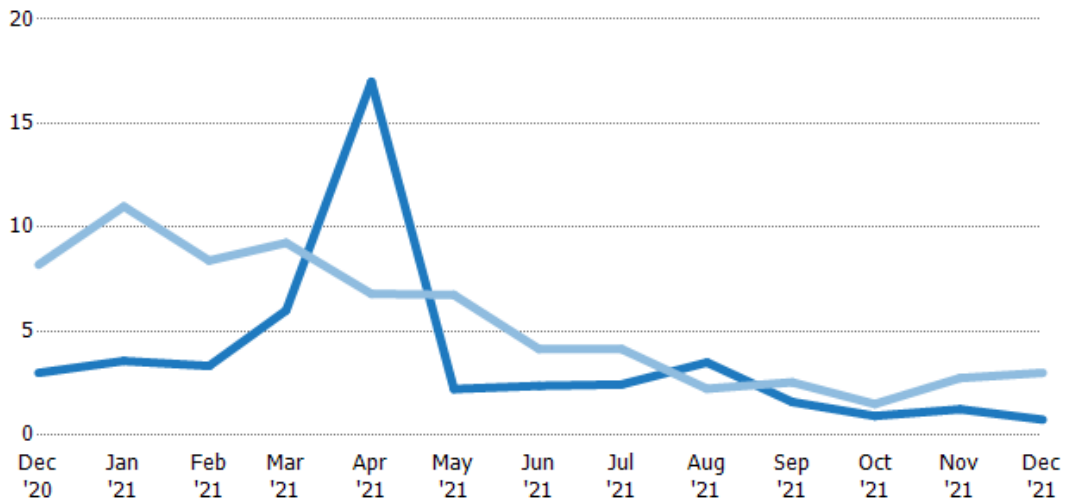
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	123	115	135	150	184	106	119	57.5	77	94	82	53.5	98.5
Prior Year	161	168	187	203	206	145	96	51	44	78	97.5	121	123
Percent Change from Prior Year	-24%	-32%	-28%	-26%	-10%	-27%	24%	13%	75%	21%	-16%	-56%	-20%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Months	% Chg.
Dec '21	0	-75%
Dec '20	3	-63.4%
Dec '19	8.2	-19.2%

	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	3	3.57	3.33	6	17	2.22	2.38	2.44	3.5	1.6	0	1.25	0
Prior Year	8.2	11	8.4	9.25	6.8	6.75	4.14	4.14	2.24	2.55	1.5	2.75	3
Percent Change from Prior Year	-63%	-68%	-60%	-35%	150%	-67%	-43%	-41%	57%	-37%	-38%	-55%	-75%

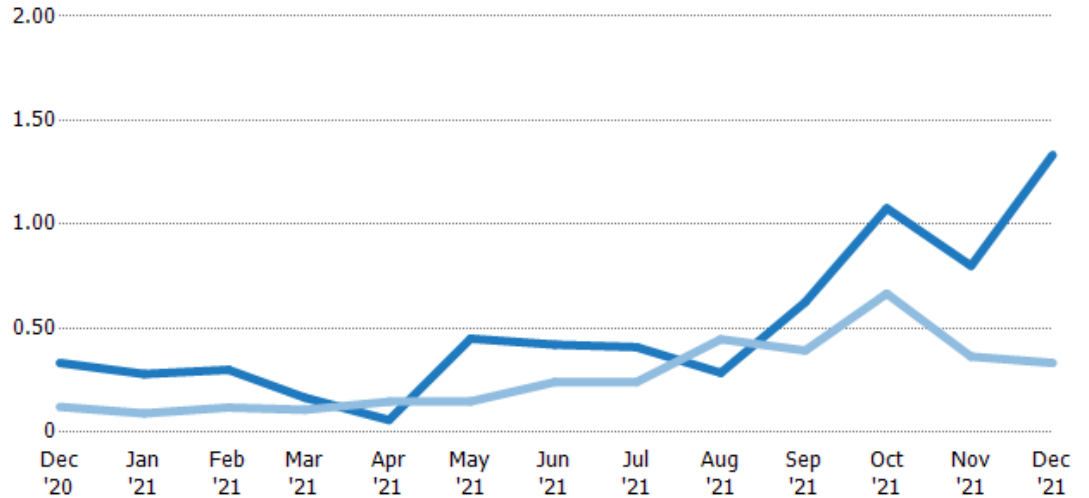
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	133%	-100%
Dec '20	33%	-21.1%
Dec '19	12%	23.8%



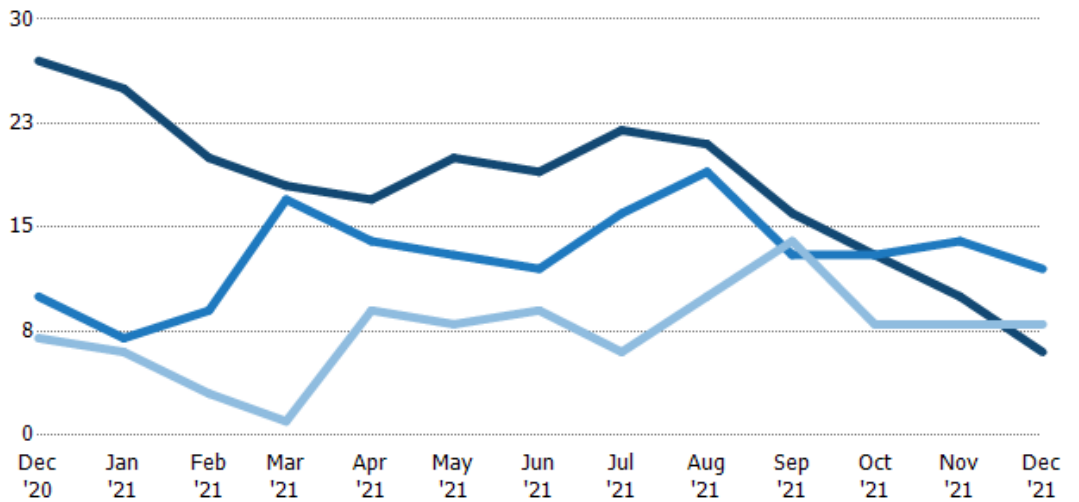
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	33%	28%	30%	17%	6%	45%	42%	41%	29%	63%	108%	80%	133%
Prior Year	12%	9%	12%	11%	15%	15%	24%	24%	45%	39%	67%	36%	33%
Change from Prior Year	-21%	-19%	-18%	-6%	9%	-30%	-18%	-17%	16%	-23%	-41%	-44%	-100%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	27	25	20	18	17	20	19	22	21	16	13	10	6
Pending	10	7	9	17	14	13	12	16	19	13	13	14	12
Sold	7	6	3	1	9	8	9	6	10	14	8	8	8

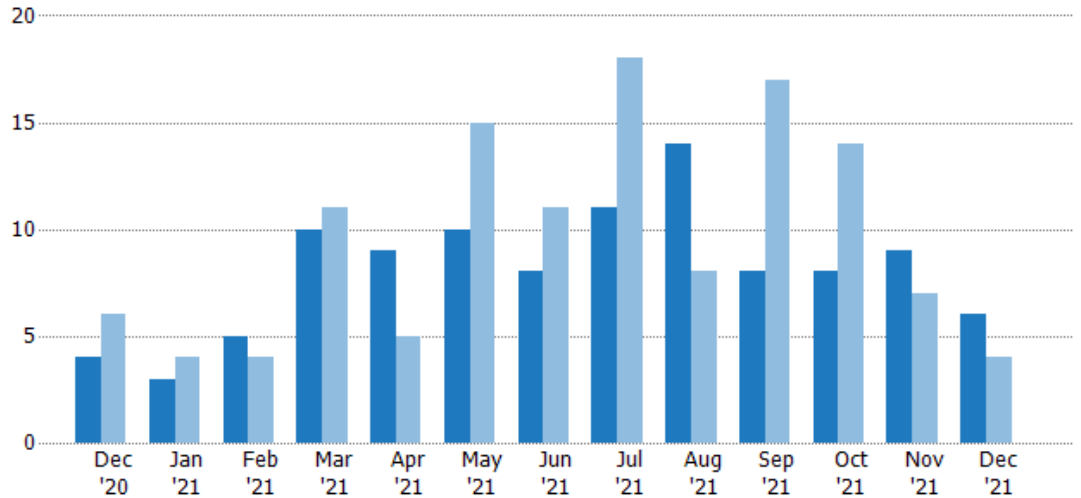
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	6	50%
Dec '20	4	-33.3%
Dec '19	6	-50%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	4	3	5	10	9	10	8	11	14	8	8	9	6
Prior Year	6	4	4	11	5	15	11	18	8	17	14	7	4
Percent Change from Prior Year	-33%	-25%	25%	-9%	80%	-33%	-27%	-39%	75%	-53%	-43%	29%	50%

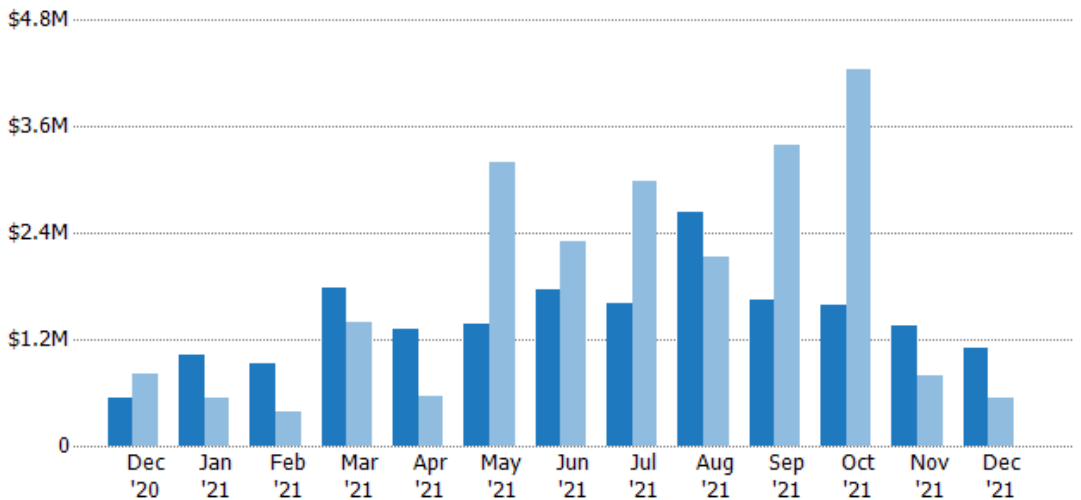
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$1.1M	100.2%
Dec '20	\$548K	-31.9%
Dec '19	\$804K	-53.3%



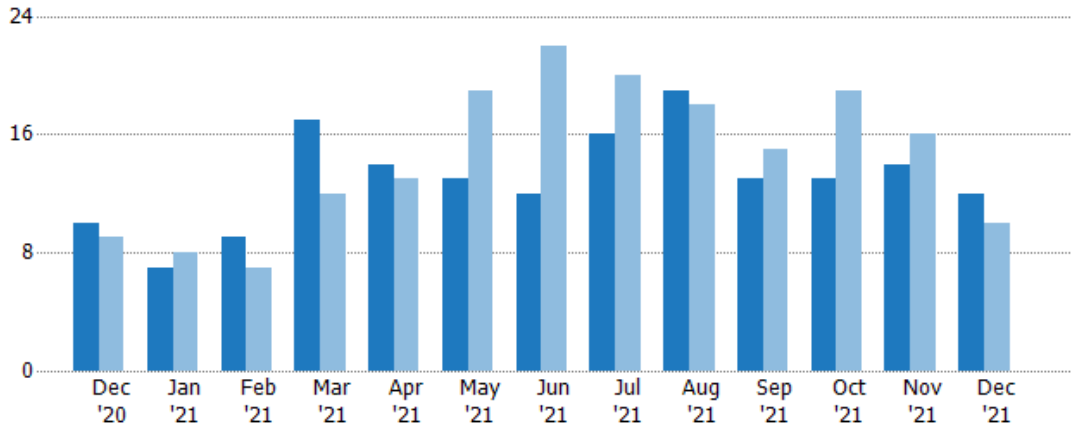
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$548K	\$1.02M	\$929K	\$1.79M	\$1.32M	\$1.37M	\$1.76M	\$1.61M	\$2.64M	\$1.64M	\$1.58M	\$1.35M	\$1.1M
Prior Year	\$804K	\$536K	\$389K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.99M	\$2.12M	\$3.39M	\$4.25M	\$788K	\$548K
Percent Change from Prior Year	-32%	91%	139%	28%	139%	-57%	-24%	-46%	24%	-52%	-63%	71%	100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



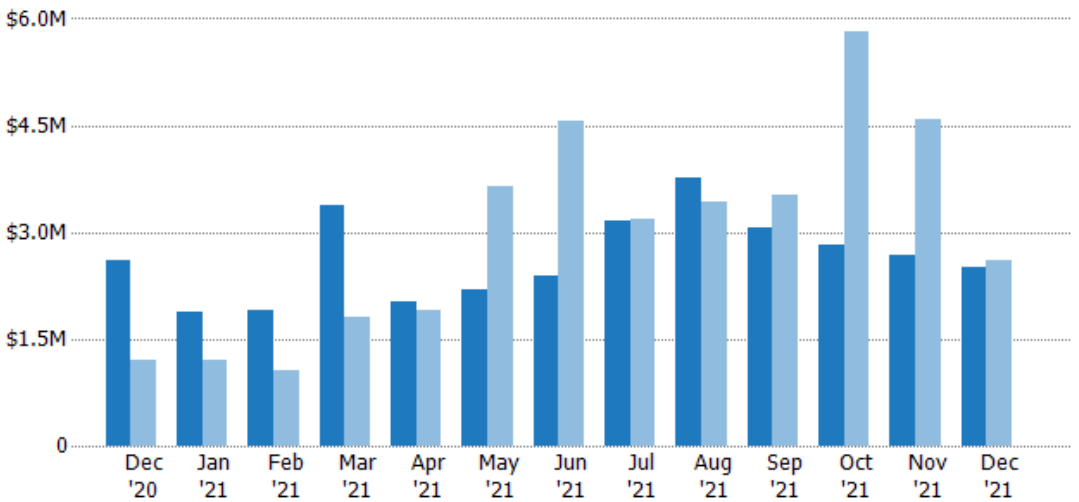
Month/Year	Count	% Chg.
Dec '21	12	20%
Dec '20	10	11.1%
Dec '19	9	-66.7%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Dec '21	\$2.51M	-3.4%
Dec '20	\$2.6M	114.1%
Dec '19	\$1.21M	-69.1%

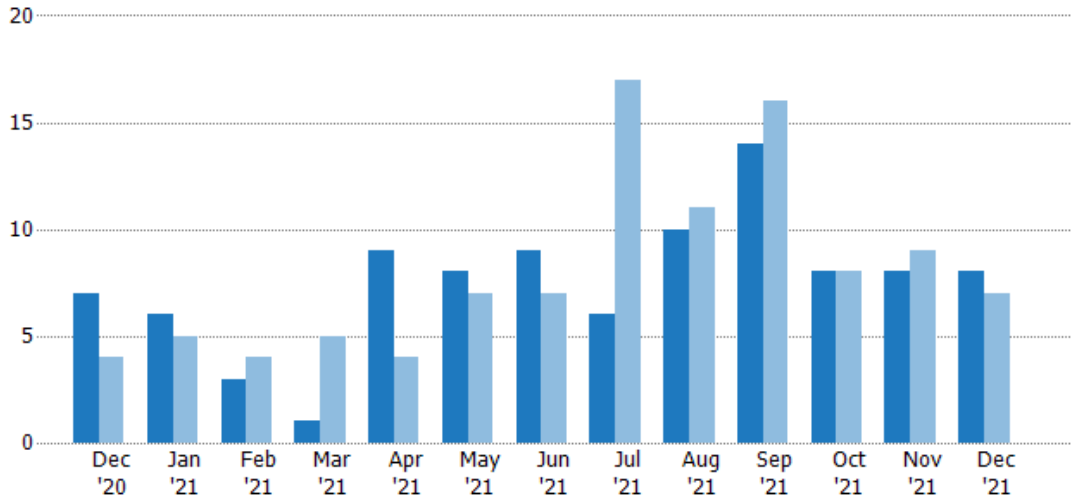
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	8	14.3%
Dec '20	7	75%
Dec '19	4	-75%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	7	6	3	1	9	8	9	6	10	14	8	8	8
Prior Year	4	5	4	5	4	7	7	17	11	16	8	9	7
Percent Change from Prior Year	75%	20%	-25%	-80%	125%	14%	29%	-65%	-9%	-13%	0%	-11%	14%

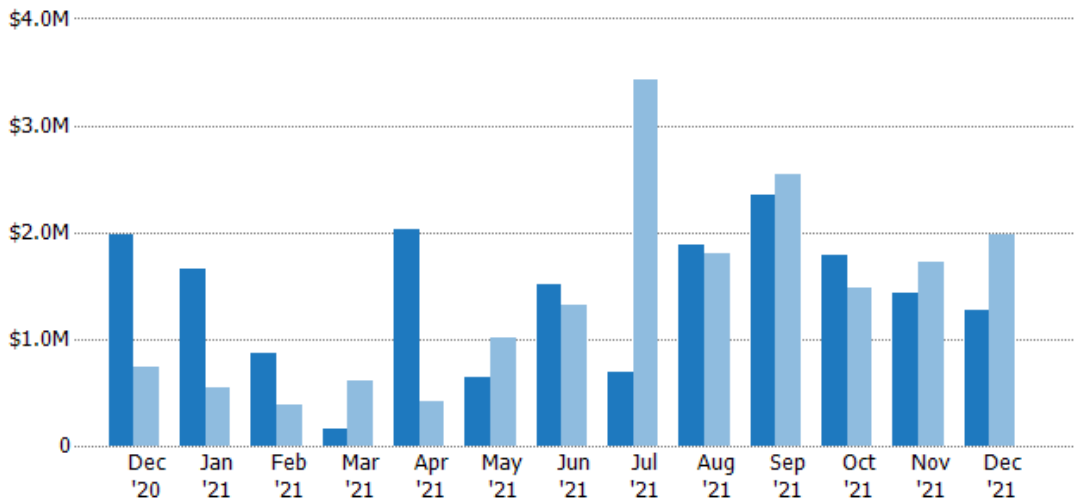
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$1.27M	-35.8%
Dec '20	\$1.98M	165.2%
Dec '19	\$745K	-94%



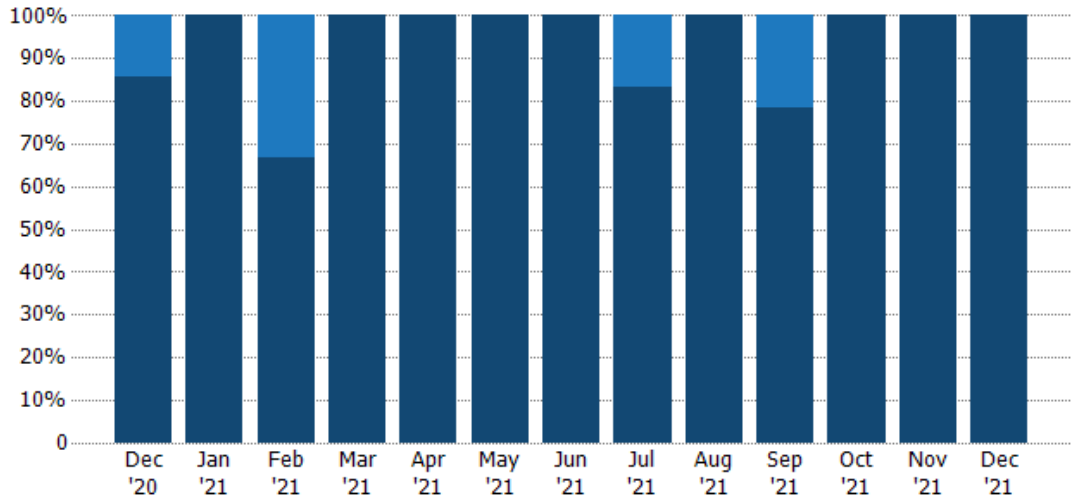
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$1.98M	\$1.66M	\$870K	\$156K	\$2.03M	\$646K	\$1.51M	\$695K	\$1.88M	\$2.35M	\$1.79M	\$1.42M	\$1.27M
Prior Year	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.42M	\$1.81M	\$2.55M	\$1.49M	\$1.72M	\$1.98M
Percent Change from Prior Year	165%	206%	123%	-74%	392%	-36%	15%	-80%	4%	-8%	20%	-17%	-36%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	14%	-	33%	-	-	-	-	17%	-	21%	-	-	-
Single Family Residence	86%	100%	67%	100%	100%	100%	100%	83%	100%	79%	100%	100%	100%

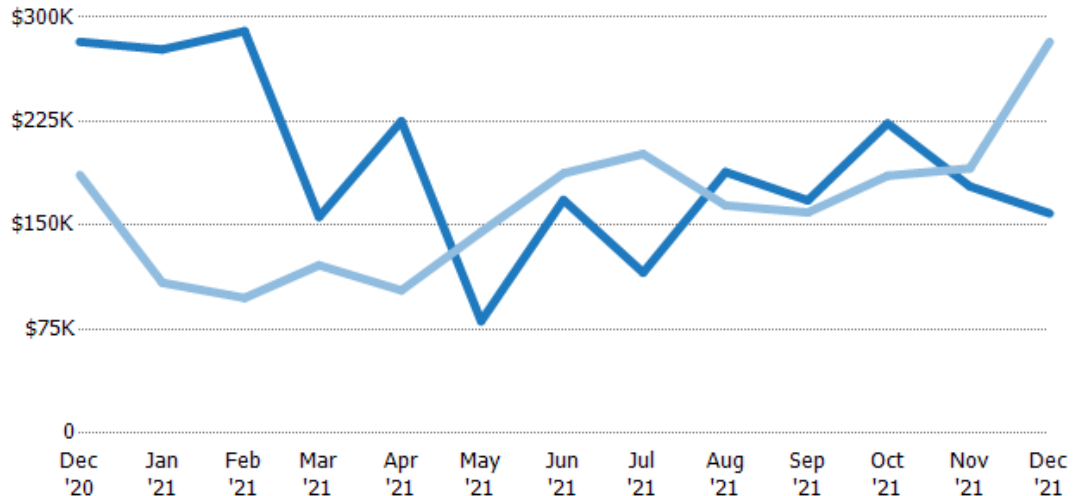
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$159K	-43.9%
Dec '20	\$282K	51.6%
Dec '19	\$186K	-75.8%



Current Year	\$282K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K	\$178K	\$159K
Prior Year	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$201K	\$164K	\$159K	\$186K	\$191K	\$282K
Percent Change from Prior Year	52%	155%	197%	29%	119%	-44%	-10%	-42%	15%	5%	20%	-7%	-44%

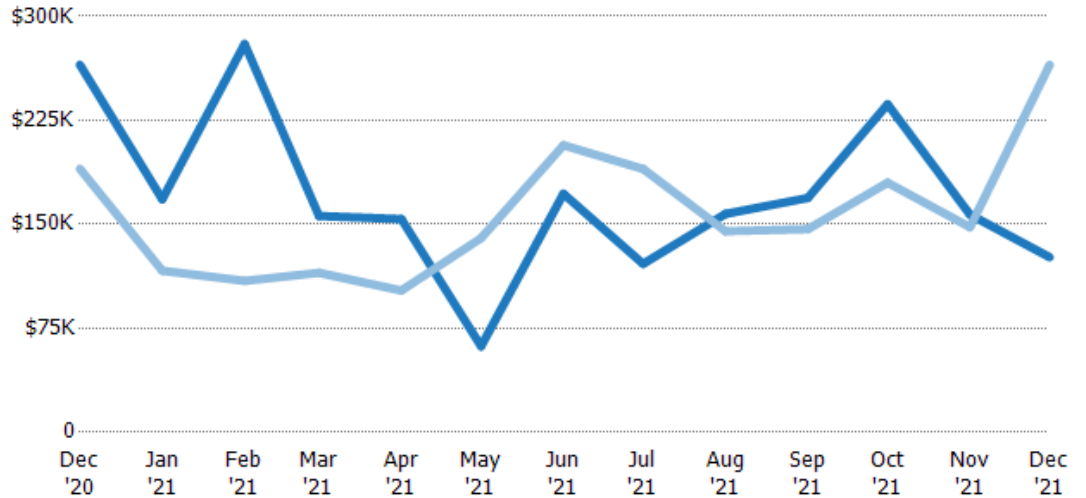
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Dec '21	\$126K	-52.4%
Dec '20	\$265K	39.5%
Dec '19	\$190K	-76.3%



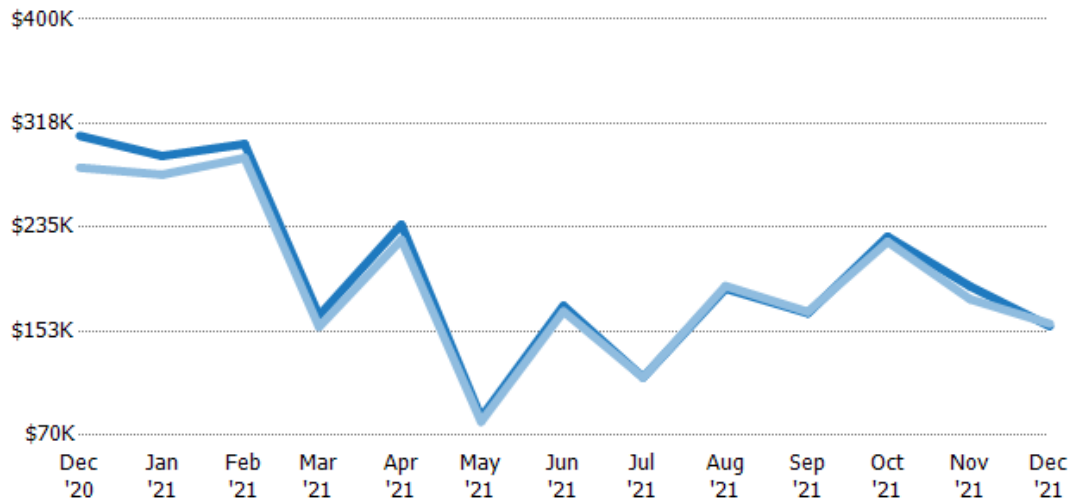
Current Year	\$265K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$169K	\$237K	\$157K	\$126K
Prior Year	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$190K	\$145K	\$147K	\$180K	\$148K	\$265K
Percent Change from Prior Year	39%	44%	156%	36%	50%	-56%	-17%	-36%	9%	15%	31%	6%	-52%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



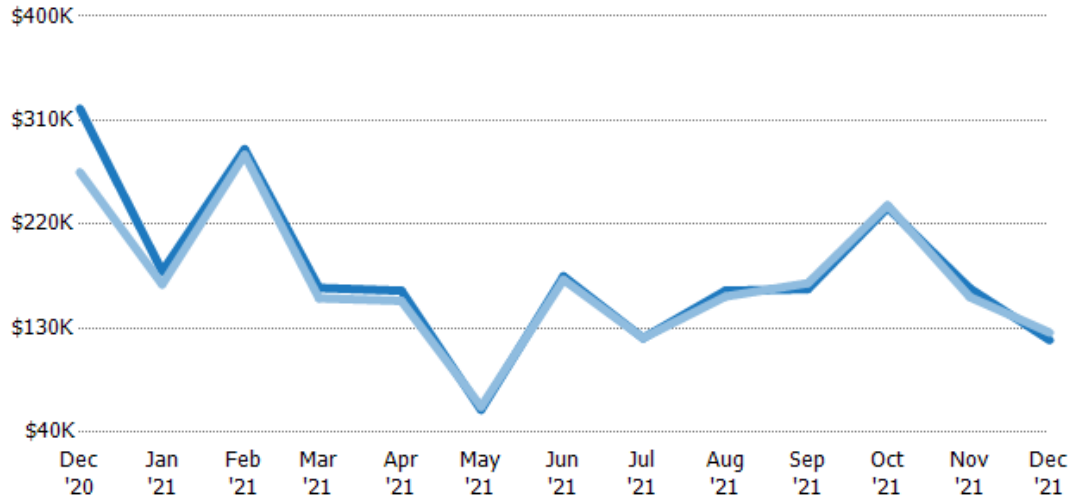
Avg List Price	\$308K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K	\$228K	\$188K	\$156K
Avg Sales Price	\$282K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K	\$178K	\$159K
Avg Sales Price as a % of Avg List Price	92%	95%	96%	95%	95%	96%	97%	100%	101%	101%	98%	95%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



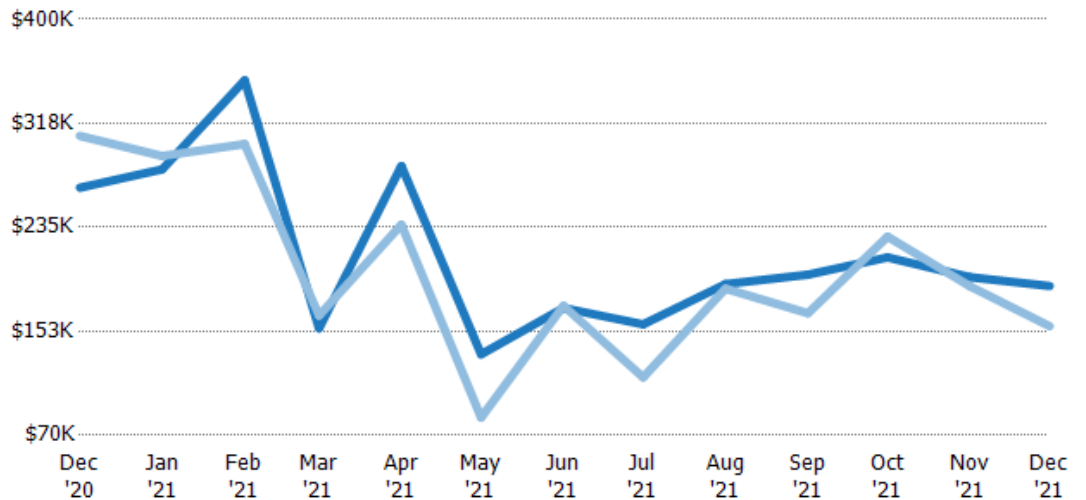
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$320K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$164K	\$234K	\$164K	\$120K
Median Sales Price	\$265K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$169K	\$237K	\$157K	\$126K
Med Sales Price as a % of Med List Price	83%	94%	98%	95%	95%	104%	98%	100%	97%	103%	101%	95%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



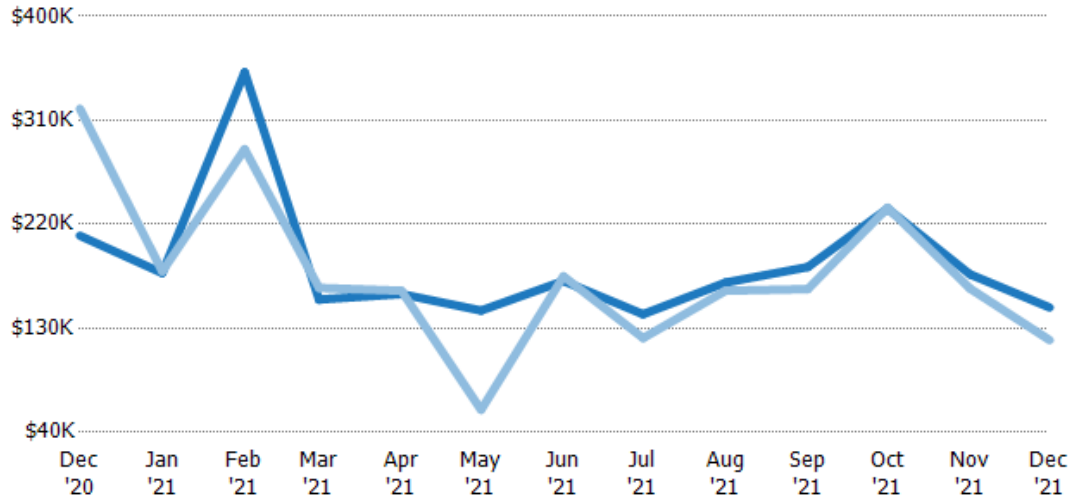
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$266K	\$281K	\$352K	\$155K	\$284K	\$134K	\$171K	\$158K	\$190K	\$197K	\$211K	\$195K	\$188K
Avg Sales Price	\$308K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K	\$228K	\$188K	\$156K
Avg Sales Price as a % of Avg Est Value	115%	104%	86%	106%	84%	63%	101%	73%	98%	84%	108%	96%	83%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$210K	\$178K	\$352K	\$155K	\$160K	\$145K	\$171K	\$142K	\$170K	\$183K	\$234K	\$177K	\$148K
Median Sales Price	\$320K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$164K	\$234K	\$164K	\$120K
Med Sales Price as a % of Med Est Value	152%	101%	81%	106%	102%	41%	102%	85%	96%	90%	100%	93%	81%