

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	7	-71.4%	92	113	-18.6%
New Listing Volume	\$494,000	\$2,128,000	-76.8%	\$39,031,400	\$43,226,000	-9.7%
Active Listing Count	5	23	-78.3%	N/A	N/A	
Active Listing Volume	\$2,464,000	\$10,525,300	-76.6%	N/A	N/A	
Average Listing Price	\$492,800	\$457,622	+7.7%	\$450,404	\$443,061	+1.7%
Median Listing Price	\$280,000	\$449,000	-37.6%	\$411,345	\$379,827	+8.3%
Median Days in RPR	112	135	-17%	94.86	95.81	-1%
Months of Inventory	0.6	3.3	-83.1%	1.6	3.7	-58.4%
Absorption Rate	180%	30.43%	+149.6%	64.19%	26.7%	+37.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	3	7	-57.1%	99	128	-22.7%
New Pending Sales Volume	\$779,000	\$3,121,500	-75%	\$41,007,299	\$45,509,800	-9.9%
Pending Sales Count	2	11	-81.8%	N/A	N/A	
Pending Sales Volume	\$724,000	\$4,253,900	-83%	N/A	N/A	
Closed Sales Count	8	12	-33.3%	96	95	+1.1%
Closed Sales Volume	\$2,771,500	\$5,118,000	-45.8%	\$39,817,550	\$33,138,490	+20.2%
Average Sales Price	\$346,438	\$426,500	-18.8%	\$414,766	\$348,826	+18.9%
Median Sales Price	\$317,750	\$334,500	-5%	\$367,859	\$301,575	+22%

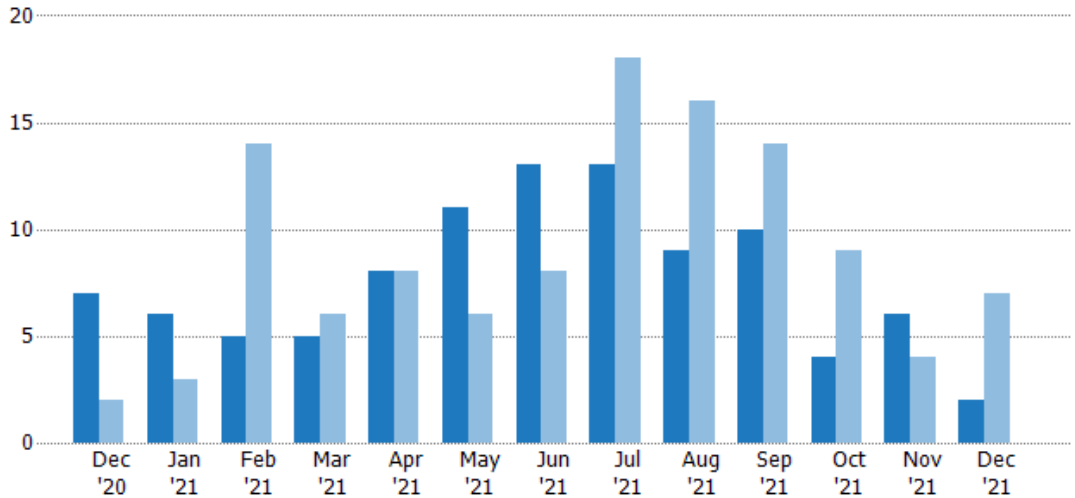
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	2	-71.4%
Dec '20	7	250%
Dec '19	2	50%



Current Year	7	6	5	5	8	11	13	13	9	10	4	6	2
Prior Year	2	3	14	6	8	6	8	18	16	14	9	4	7
Percent Change from Prior Year	250%	100%	-64%	-17%	0%	83%	63%	-28%	-44%	-29%	-56%	50%	-71%

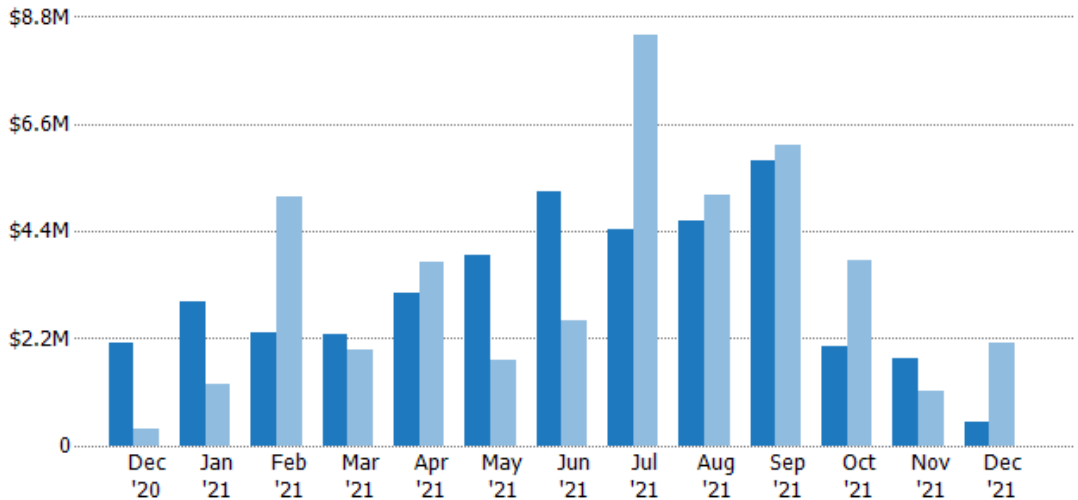
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$494K	-76.8%
Dec '20	\$2.13M	527.9%
Dec '19	\$339K	63.7%



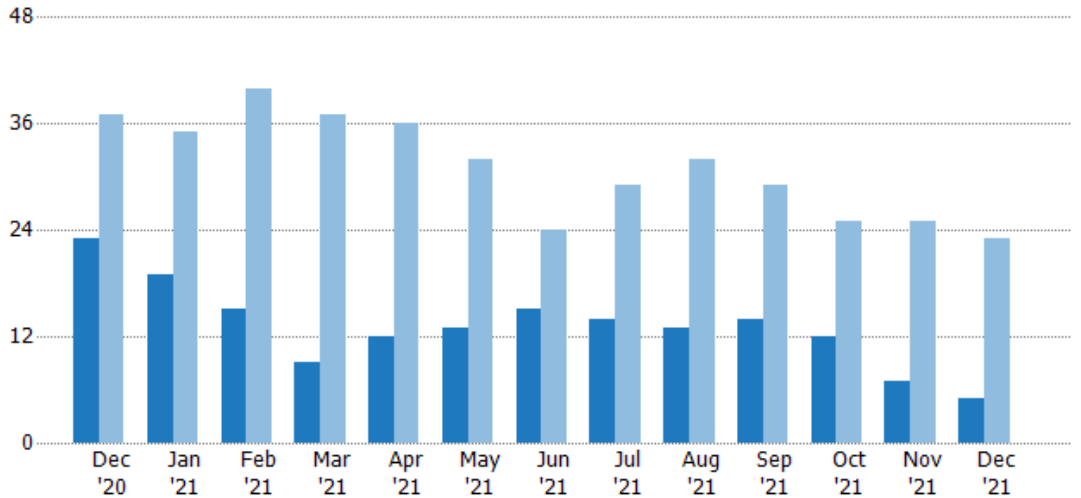
Current Year	\$2.13M	\$2.95M	\$2.34M	\$2.28M	\$3.15M	\$3.91M	\$5.2M	\$4.43M	\$4.61M	\$5.86M	\$2.03M	\$1.79M	\$494K
Prior Year	\$339K	\$1.27M	\$5.11M	\$1.97M	\$3.77M	\$1.78M	\$2.58M	\$8.42M	\$5.14M	\$6.16M	\$3.79M	\$1.11M	\$2.13M
Percent Change from Prior Year	528%	131%	-54%	16%	-16%	120%	101%	-47%	-10%	-5%	-46%	61%	-77%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



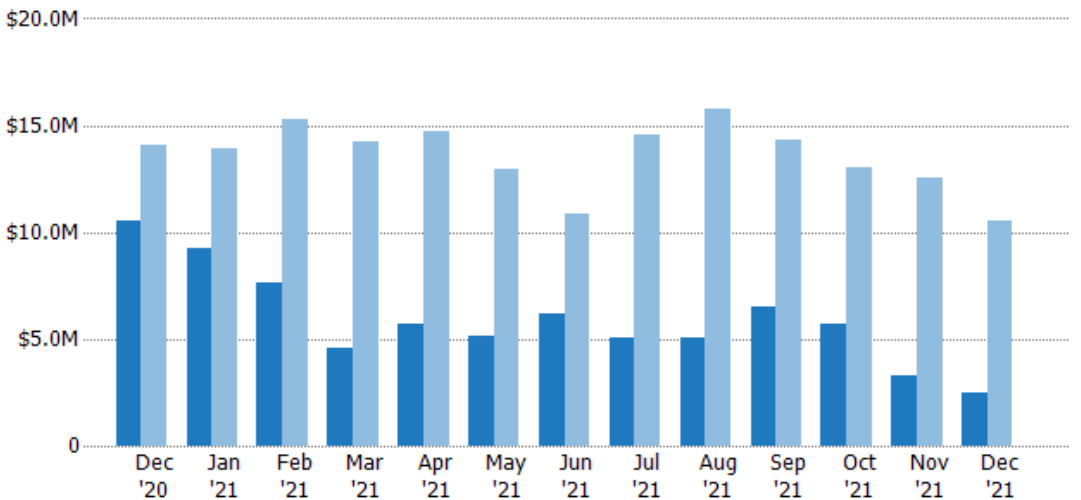
Month/Year	Count	% Chg.
Dec '21	5	-78.3%
Dec '20	23	-37.8%
Dec '19	37	2.7%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Dec '21	\$2.46M	-76.6%
Dec '20	\$10.5M	-25.1%
Dec '19	\$14.1M	19.3%

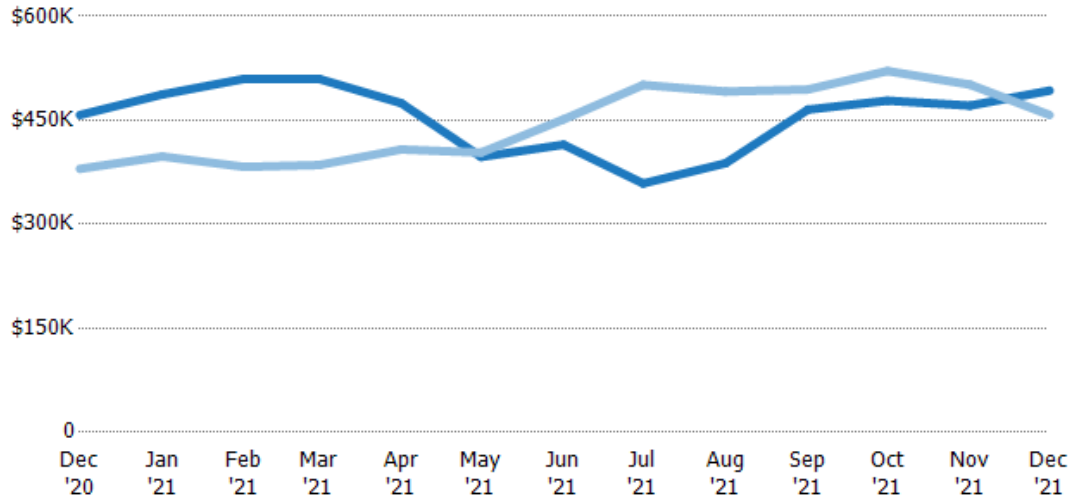
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Dec '21	\$493K	7.7%
Dec '20	\$458K	20.5%
Dec '19	\$380K	16.2%



Current Year	\$458K	\$487K	\$510K	\$510K	\$475K	\$397K	\$415K	\$359K	\$388K	\$465K	\$478K	\$471K	\$493K
Prior Year	\$380K	\$398K	\$383K	\$385K	\$408K	\$403K	\$451K	\$501K	\$491K	\$495K	\$521K	\$502K	\$458K
Percent Change from Prior Year	20%	22%	33%	32%	16%	-2%	-8%	-28%	-21%	-6%	-8%	-6%	8%

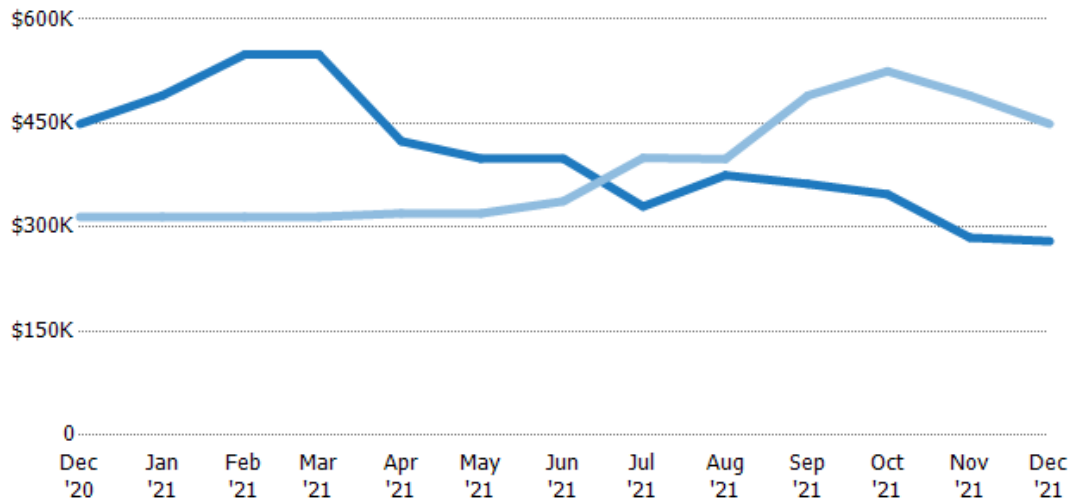
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Dec '21	\$280K	-37.6%
Dec '20	\$449K	42.6%
Dec '19	\$315K	5.6%



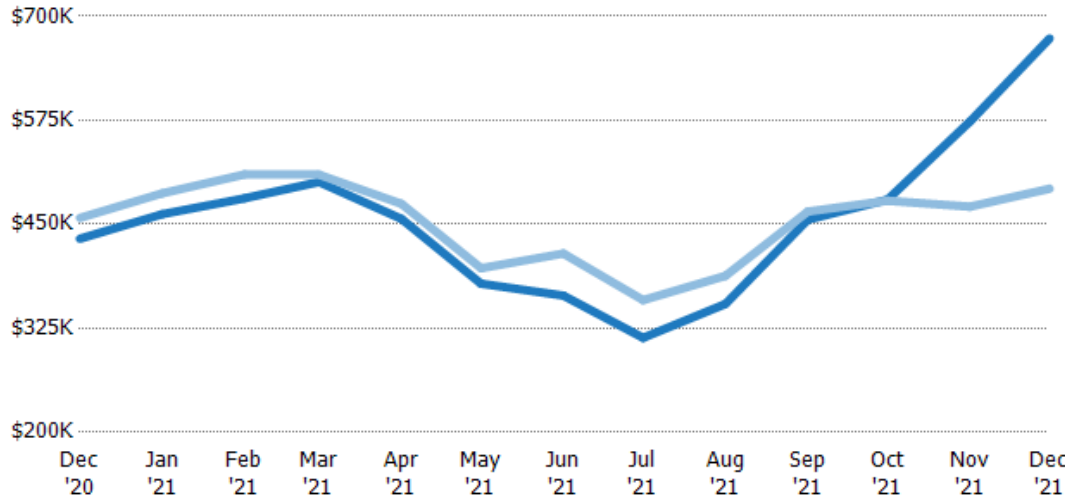
Current Year	\$449K	\$490K	\$549K	\$549K	\$424K	\$399K	\$399K	\$330K	\$375K	\$363K	\$348K	\$285K	\$280K
Prior Year	\$315K	\$315K	\$315K	\$315K	\$320K	\$320K	\$338K	\$400K	\$399K	\$490K	\$525K	\$490K	\$449K
Percent Change from Prior Year	43%	56%	74%	74%	33%	25%	18%	-18%	-6%	-26%	-34%	-42%	-38%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



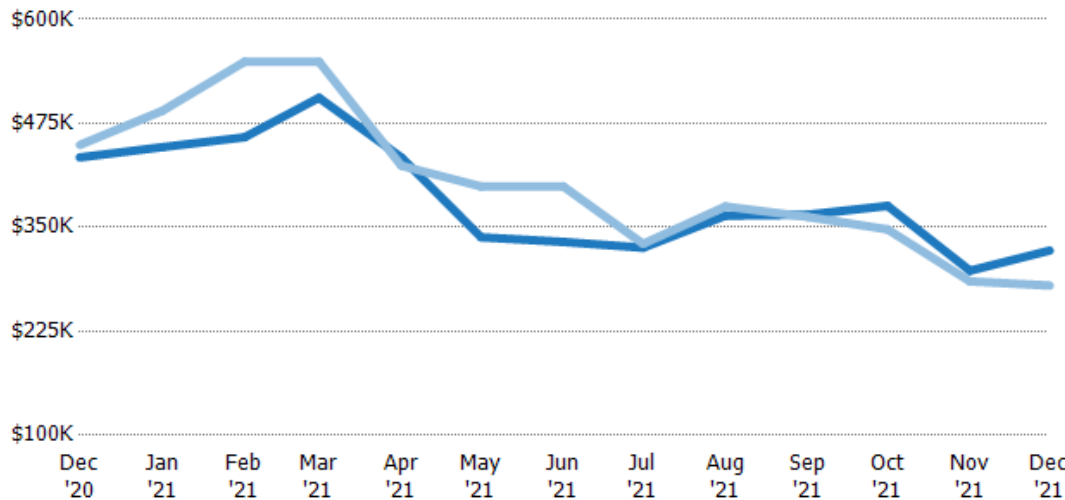
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$433K	\$462K	\$481K	\$501K	\$457K	\$379K	\$364K	\$314K	\$354K	\$456K	\$480K	\$573K	\$673K
Avg Listing Price	\$458K	\$487K	\$510K	\$510K	\$475K	\$397K	\$415K	\$359K	\$388K	\$465K	\$478K	\$471K	\$493K
Avg Listing Price as a % of Avg Est Value	106%	105%	106%	102%	104%	105%	114%	114%	110%	102%	100%	82%	73%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$434K	\$446K	\$458K	\$506K	\$434K	\$338K	\$332K	\$325K	\$364K	\$365K	\$376K	\$298K	\$322K
Median Listing Price	\$449K	\$490K	\$549K	\$549K	\$424K	\$399K	\$399K	\$330K	\$375K	\$363K	\$348K	\$285K	\$280K
Med Listing Price as a % of Med Est Value	103%	110%	120%	109%	98%	118%	120%	101%	103%	99%	92%	96%	87%

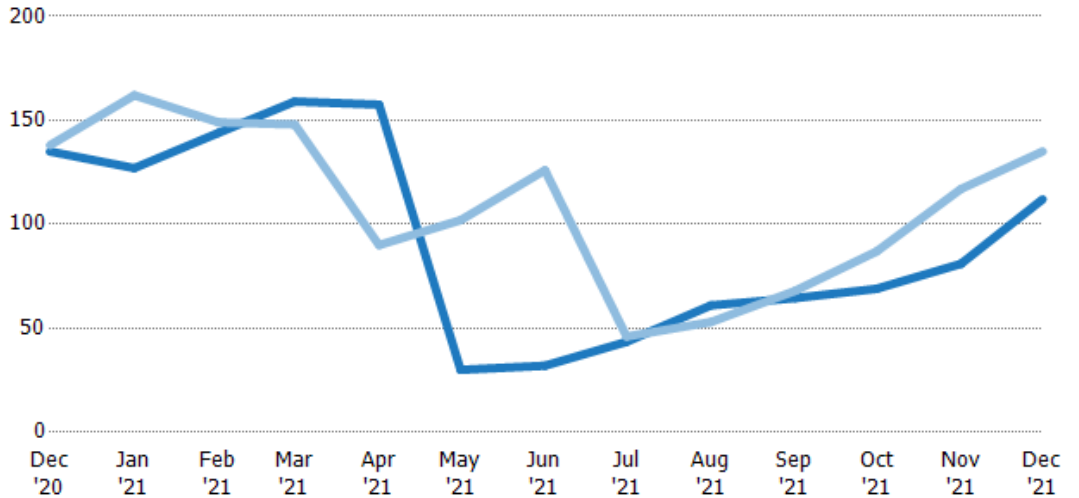
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	112	-17%
Dec '20	135	-2.2%
Dec '19	138	16.3%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	135	127	144	159	158	30	32	43.5	61	64.5	69	81	112
Prior Year	138	162	149	148	90	102	126	46	53	68	87	117	135
Percent Change from Prior Year	-2%	-22%	-3%	7%	75%	-71%	-75%	-5%	15%	-5%	-21%	-31%	-17%

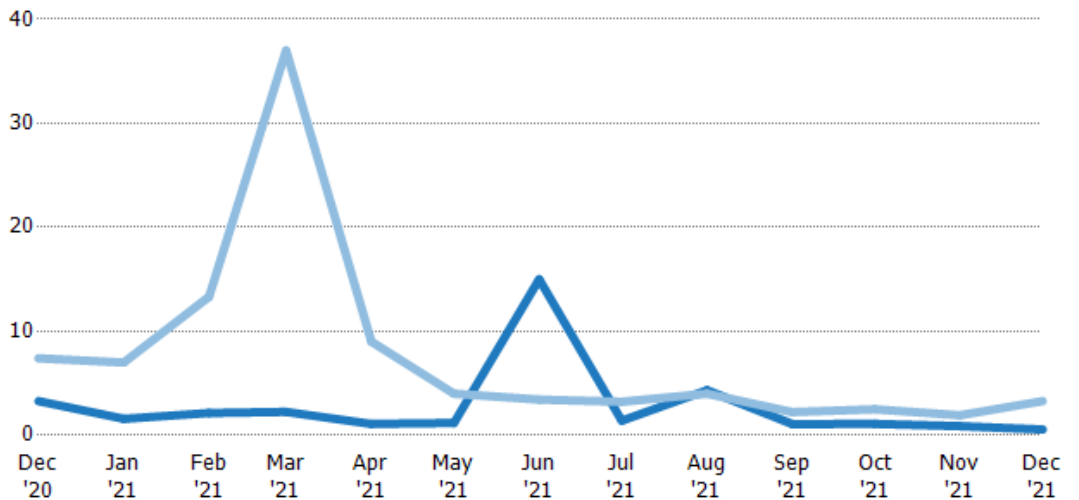
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Dec '21	0	-83.1%
Dec '20	3.29	-55.6%
Dec '19	7.4	28.4%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	3.29	1.58	2.14	2.25	1.09	1.18	15	1.4	4.33	1.08	1.09	0	0
Prior Year	7.4	7	13.3	37	9	4	3.43	3.22	4	2.23	2.5	1.92	3.29
Percent Change from Prior Year	-56%	-77%	-84%	-94%	-88%	-70%	338%	-57%	8%	-52%	-56%	-54%	-83%

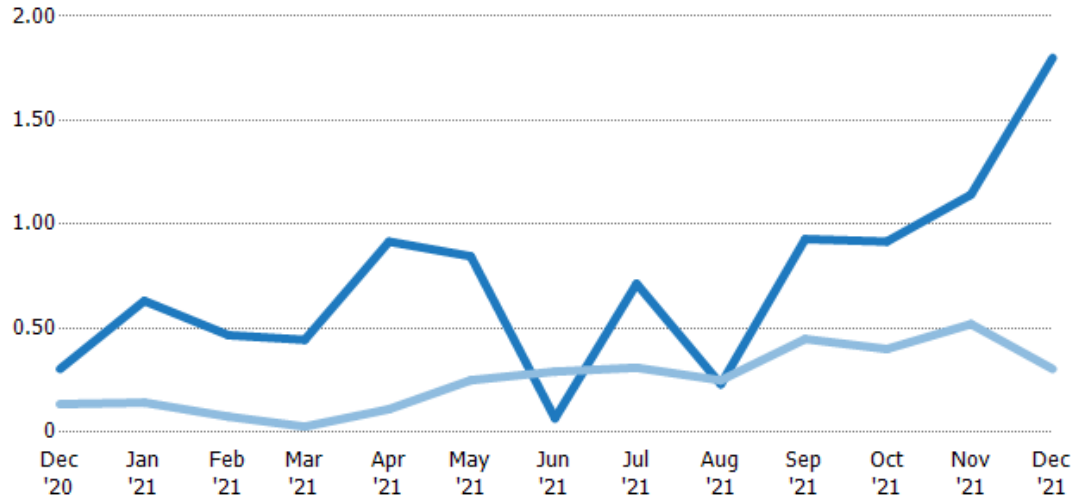
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Middlebury, VT 05753  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	180%	-149.6%
Dec '20	30%	-16.9%
Dec '19	14%	-22.1%



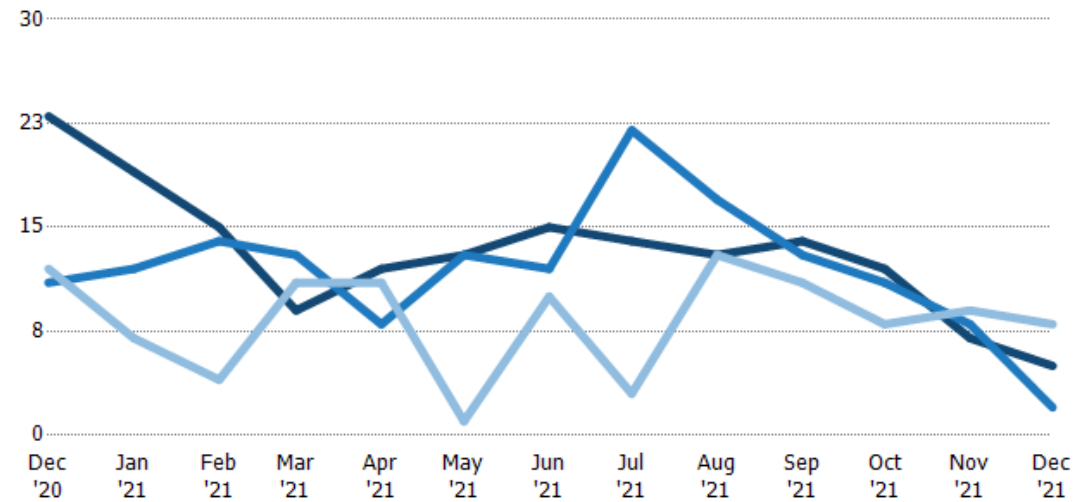
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	30%	63%	47%	44%	92%	85%	7%	71%	23%	93%	92%	114%	180%
Prior Year	14%	14%	8%	3%	11%	25%	29%	31%	25%	45%	40%	52%	30%
Change from Prior Year	-17%	-49%	-39%	-42%	-81%	-60%	23%	-40%	2%	-48%	-52%	-62%	-150%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
Property Type:  
Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	23	19	15	9	12	13	15	14	13	14	12	7	5
Pending	11	12	14	13	8	13	12	22	17	13	11	8	2
Sold	12	7	4	11	11	1	10	3	13	11	8	9	8

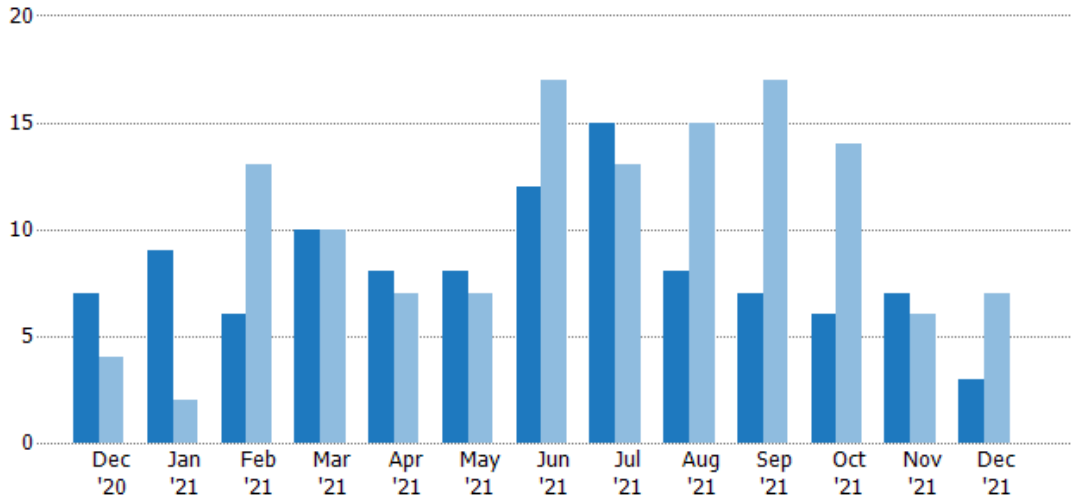
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	3	-57.1%
Dec '20	7	75%
Dec '19	4	-75%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	7	9	6	10	8	8	12	15	8	7	6	7	3
Prior Year	4	2	13	10	7	7	17	13	15	17	14	6	7
Percent Change from Prior Year	75%	350%	-54%	0%	14%	14%	-29%	15%	-47%	-59%	-57%	17%	-57%

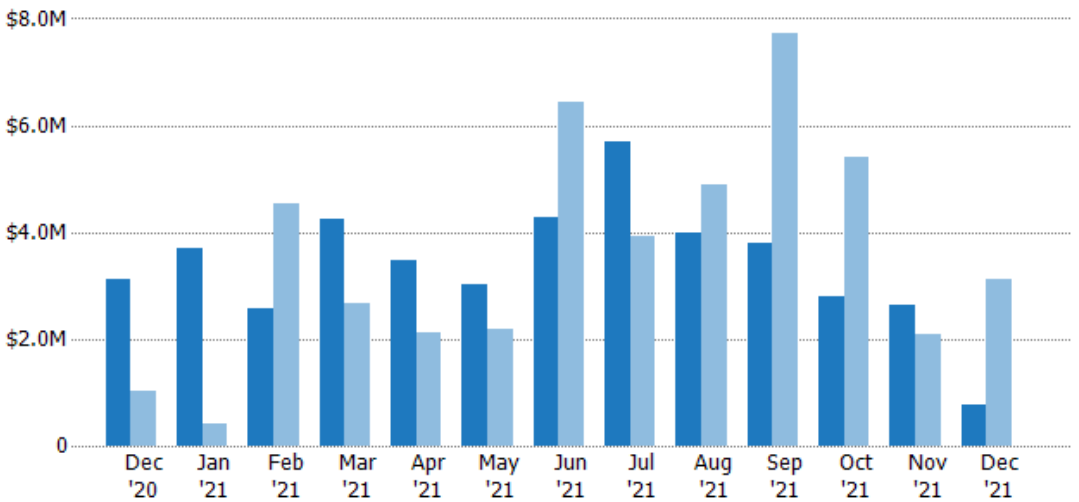
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$779K	-75%
Dec '20	\$3.12M	205.2%
Dec '19	\$1.02M	-76%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$3.12M	\$3.69M	\$2.58M	\$4.25M	\$3.48M	\$3.01M	\$4.28M	\$5.71M	\$3.98M	\$3.79M	\$2.8M	\$2.65M	\$779K
Prior Year	\$1.02M	\$415K	\$4.53M	\$2.68M	\$2.12M	\$2.19M	\$6.42M	\$3.93M	\$4.87M	\$7.73M	\$5.41M	\$2.1M	\$3.12M
Percent Change from Prior Year	205%	791%	-43%	59%	64%	38%	-33%	45%	-18%	-51%	-48%	26%	-75%



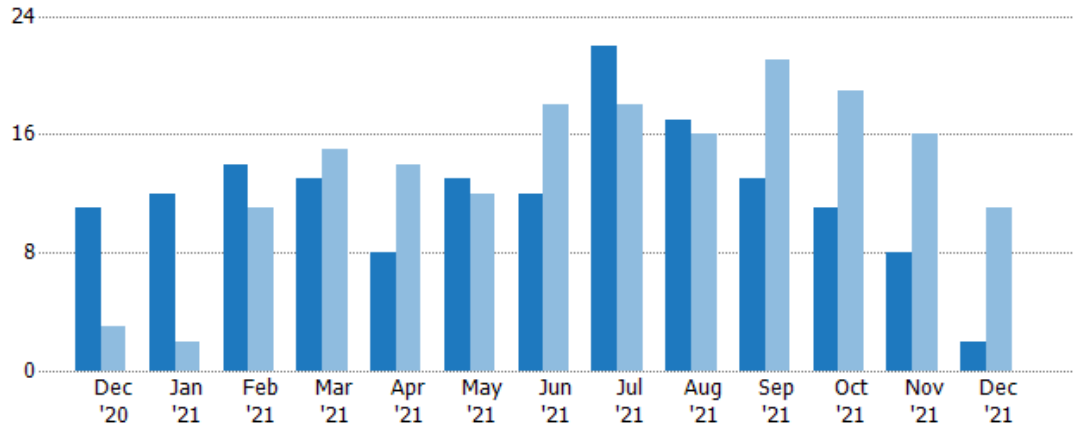
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	2	-81.8%
Dec '20	11	266.7%
Dec '19	3	66.7%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	11	12	14	13	8	13	12	22	17	13	11	8	2
Prior Year	3	2	11	15	14	12	18	18	16	21	19	16	11
Percent Change from Prior Year	267%	500%	27%	-13%	-43%	8%	-33%	22%	6%	-38%	-42%	-50%	-82%

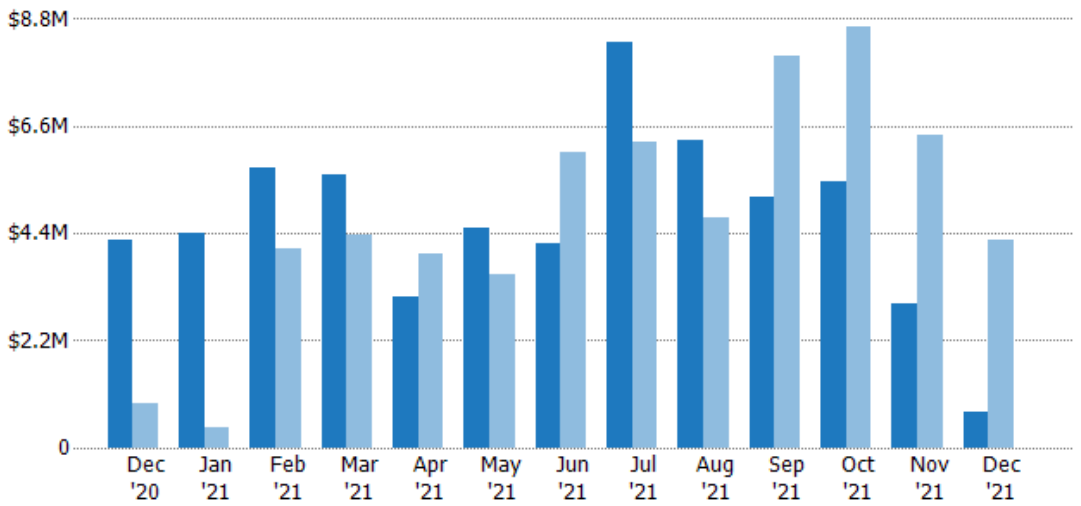
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$724K	-83%
Dec '20	\$4.25M	373.2%
Dec '19	\$899K	128.9%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$4.25M	\$4.4M	\$5.75M	\$5.6M	\$3.08M	\$4.52M	\$4.18M	\$8.32M	\$6.31M	\$5.16M	\$5.48M	\$2.95M	\$724K
Prior Year	\$899K	\$415K	\$4.08M	\$4.37M	\$3.99M	\$3.56M	\$6.05M	\$6.29M	\$4.72M	\$8.05M	\$8.65M	\$6.4M	\$4.25M
Percent Change from Prior Year	373%	962%	41%	28%	-23%	27%	-31%	32%	34%	-36%	-37%	-54%	-83%

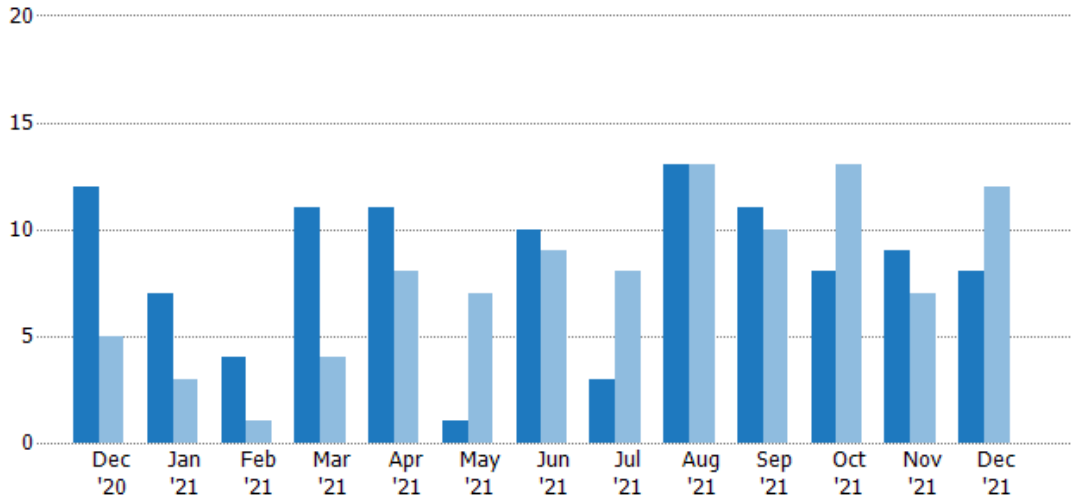
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Dec '21	8	-33.3%
Dec '20	12	140%
Dec '19	5	100%



Current Year	12	7	4	11	11	1	10	3	13	11	8	9	8
Prior Year	5	3	1	4	8	7	9	8	13	10	13	7	12
Percent Change from Prior Year	140%	133%	300%	175%	38%	-86%	11%	-63%	0%	10%	-38%	29%	-33%

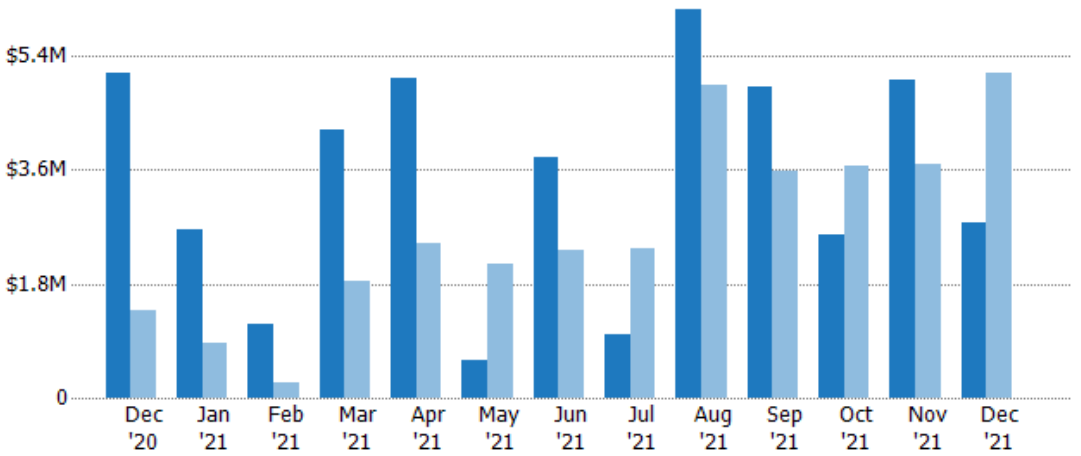
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$2.77M	-45.8%
Dec '20	\$5.12M	271.3%
Dec '19	\$1.38M	120.6%



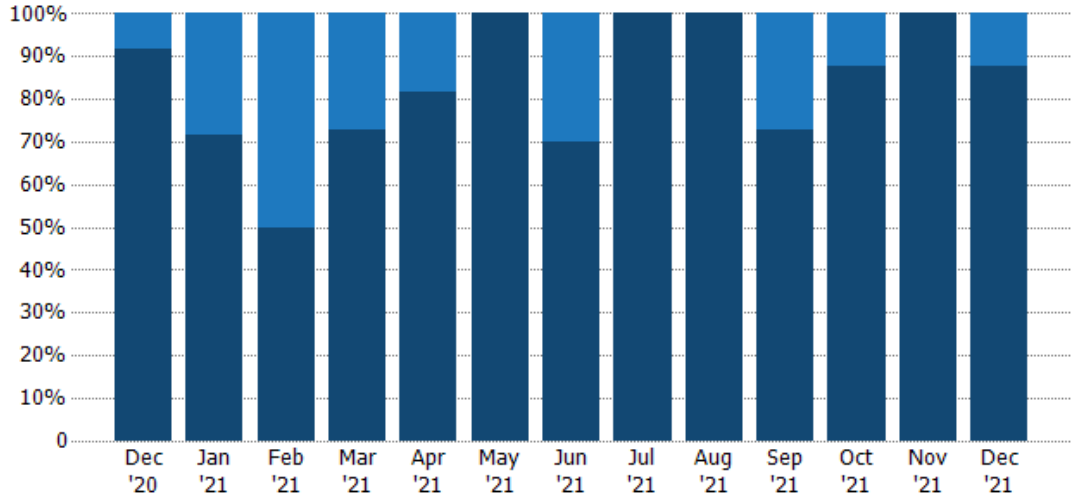
Current Year	\$5.12M	\$2.65M	\$1.15M	\$4.23M	\$5.03M	\$583K	\$3.8M	\$987K	\$6.14M	\$4.9M	\$2.56M	\$5.01M	\$2.77M
Prior Year	\$1.38M	\$858K	\$240K	\$1.84M	\$2.44M	\$2.11M	\$2.33M	\$2.35M	\$4.93M	\$3.59M	\$3.65M	\$3.68M	\$5.12M
Percent Change from Prior Year	271%	209%	379%	130%	106%	-72%	63%	-58%	24%	36%	-30%	36%	-46%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



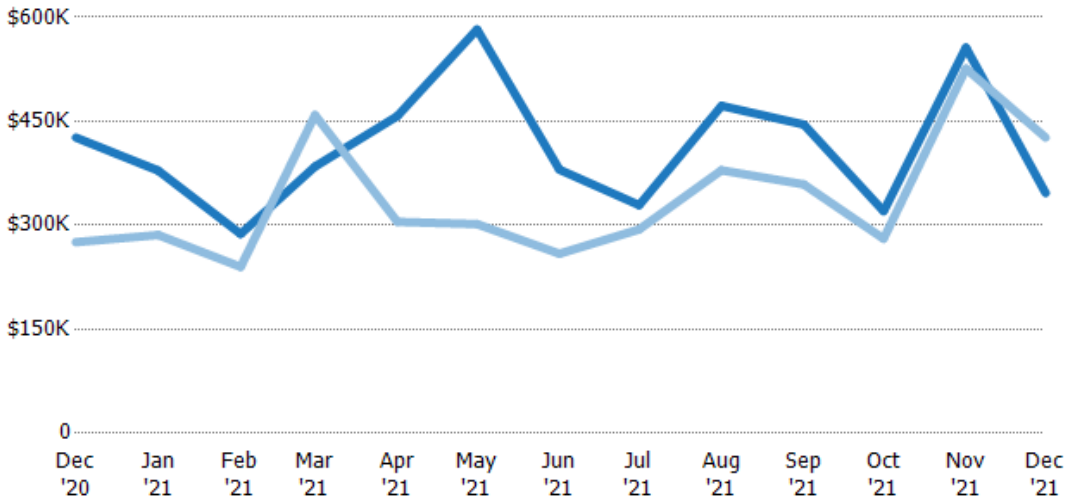
Condo/Townhouse	8%	29%	50%	27%	18%	-	30%	-	-	27%	13%	-	13%
Single Family Residence	92%	71%	50%	73%	82%	100%	70%	100%	100%	73%	88%	100%	88%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Dec '21	\$346K	-18.8%
Dec '20	\$427K	54.7%
Dec '19	\$276K	10.3%

Current Year	\$427K	\$379K	\$288K	\$385K	\$458K	\$583K	\$380K	\$329K	\$472K	\$445K	\$321K	\$556K	\$346K
Prior Year	\$276K	\$286K	\$240K	\$459K	\$305K	\$302K	\$259K	\$294K	\$379K	\$359K	\$281K	\$526K	\$427K
Percent Change from Prior Year	55%	32%	20%	-16%	50%	93%	47%	12%	24%	24%	14%	6%	-19%

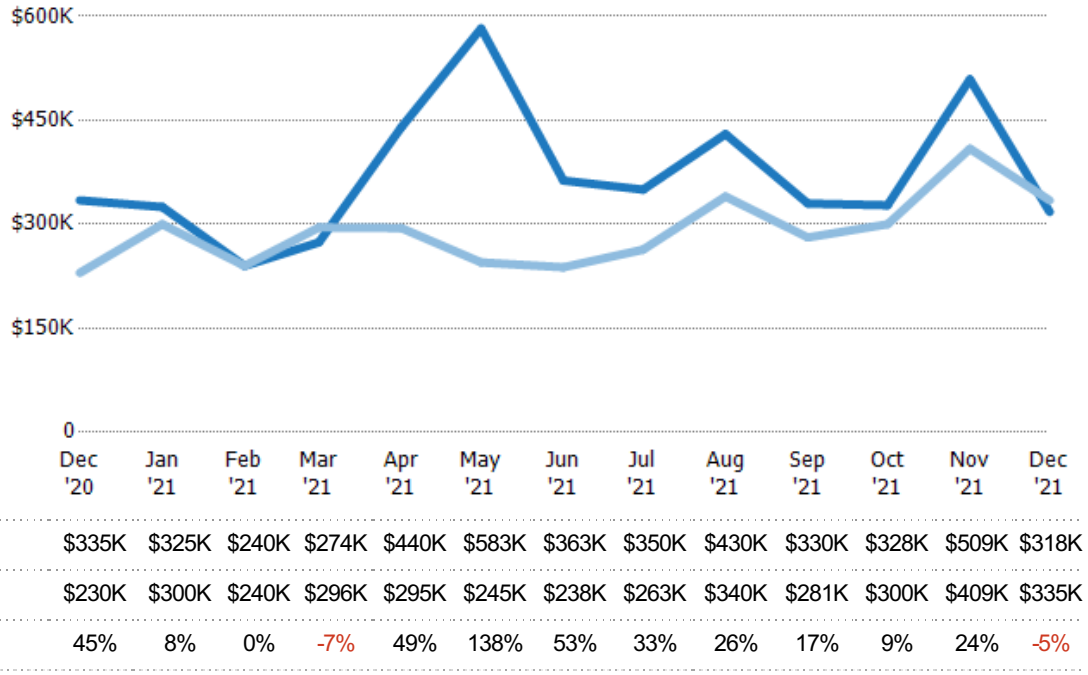
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Dec '21	\$318K	-5%
Dec '20	\$335K	45.4%
Dec '19	\$230K	26.1%

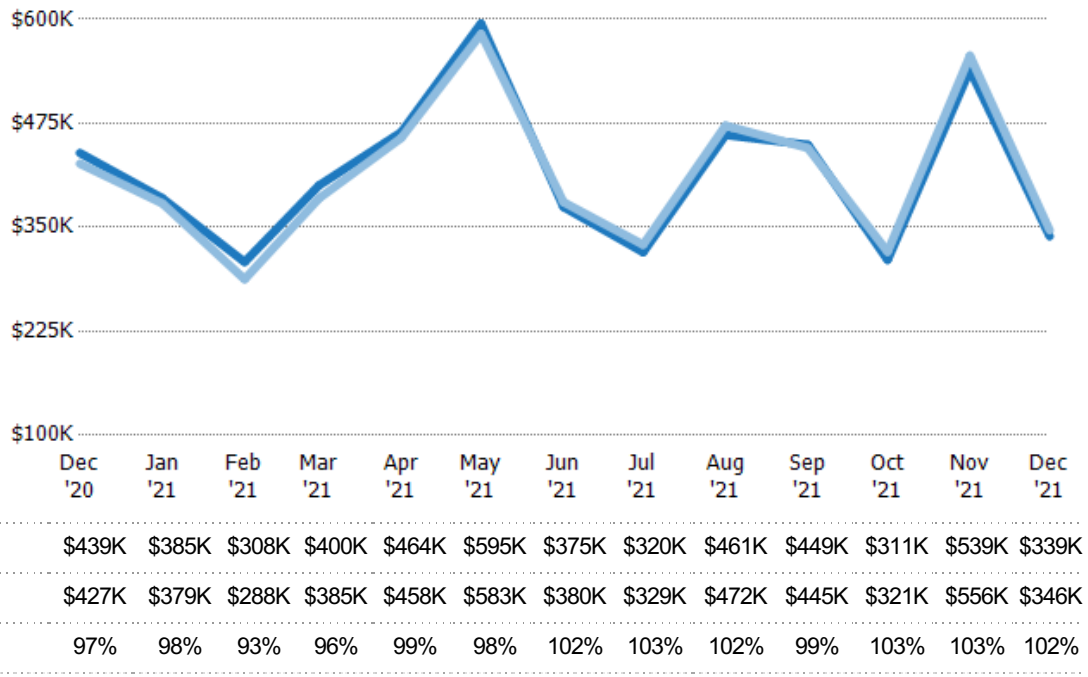


## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

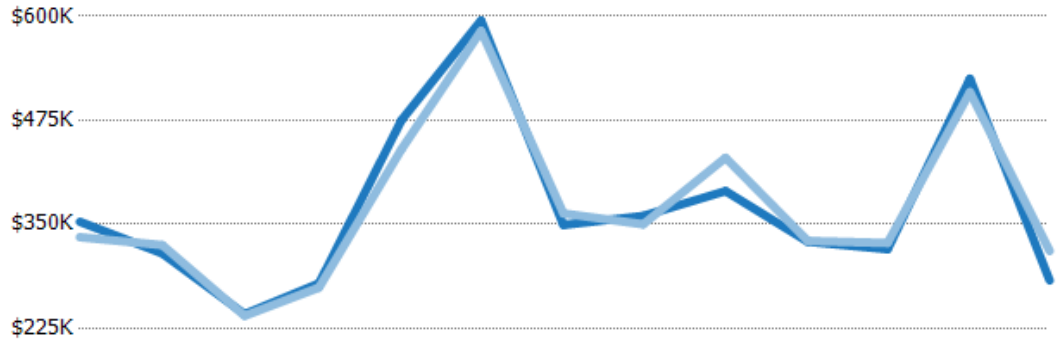


## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



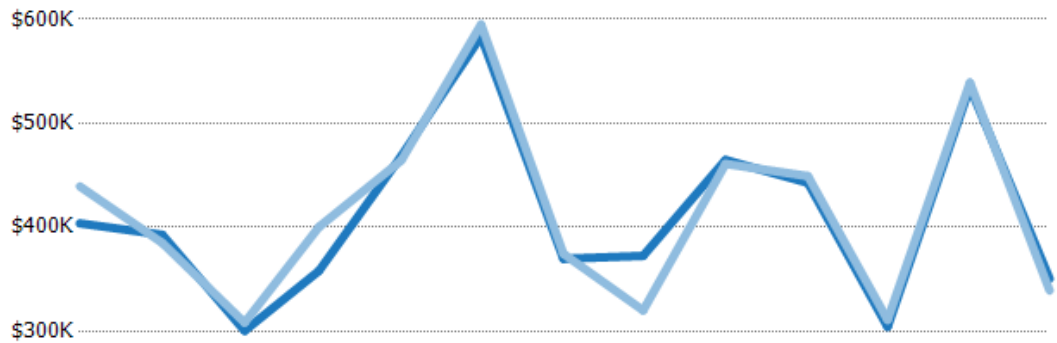
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$353K	\$315K	\$242K	\$279K	\$475K	\$595K	\$349K	\$360K	\$390K	\$329K	\$320K	\$525K	\$283K
Median Sales Price	\$335K	\$325K	\$240K	\$274K	\$440K	\$583K	\$363K	\$350K	\$430K	\$330K	\$328K	\$509K	\$318K
Med Sales Price as a % of Med List Price	95%	103%	99%	98%	93%	98%	104%	97%	110%	100%	102%	97%	112%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



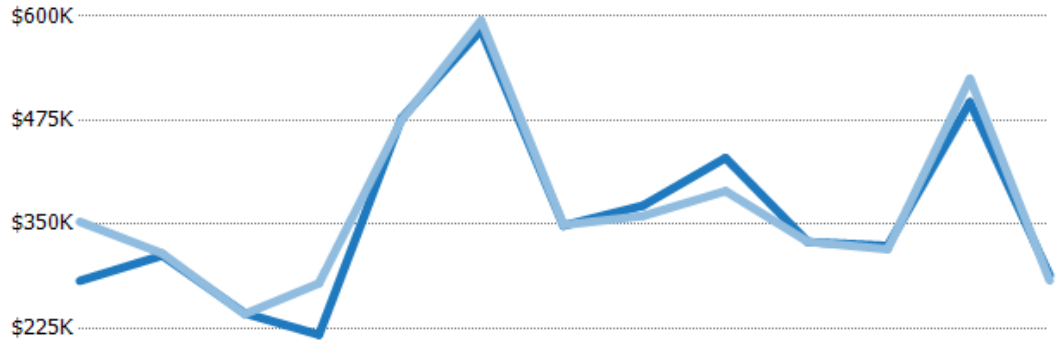
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$404K	\$393K	\$300K	\$358K	\$469K	\$584K	\$370K	\$372K	\$465K	\$443K	\$304K	\$535K	\$350K
Avg Sales Price	\$439K	\$385K	\$308K	\$400K	\$464K	\$595K	\$375K	\$320K	\$461K	\$449K	\$311K	\$539K	\$339K
Avg Sales Price as a % of Avg Est Value	109%	98%	103%	112%	99%	102%	101%	86%	99%	101%	102%	101%	97%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$282K	\$312K	\$243K	\$217K	\$477K	\$584K	\$348K	\$372K	\$430K	\$329K	\$324K	\$497K	\$289K
Median Sales Price	\$353K	\$315K	\$242K	\$279K	\$475K	\$595K	\$349K	\$360K	\$390K	\$329K	\$320K	\$525K	\$283K
Med Sales Price as a % of Med Est Value	125%	101%	100%	128%	100%	102%	100%	97%	91%	100%	99%	106%	98%