

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

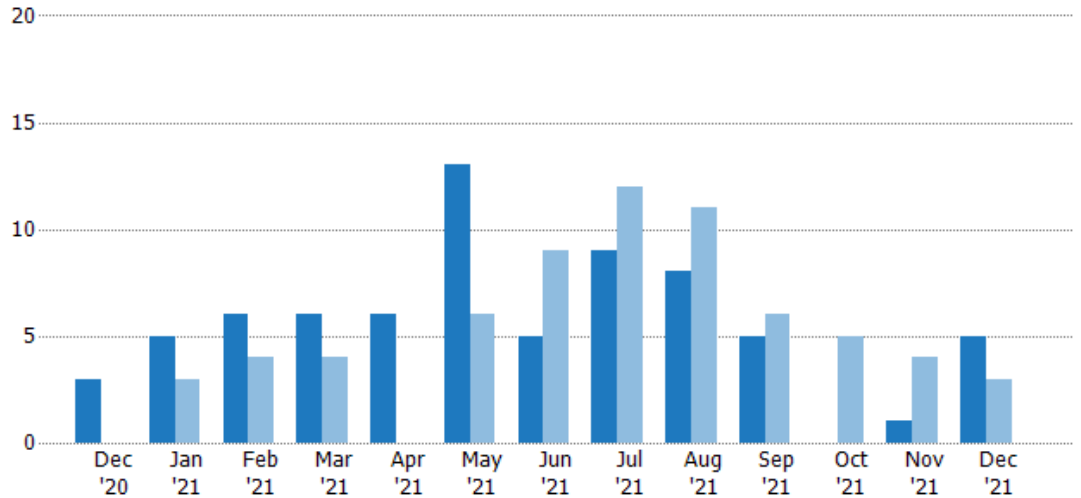
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	3	+66.7%	69	67	+3%
New Listing Volume	\$1,326,900	\$226,400	+486.1%	\$17,295,300	\$17,145,399	+0.9%
Active Listing Count	16	12	+33.3%	N/A	N/A	
Active Listing Volume	\$4,600,600	\$3,442,900	+33.6%	N/A	N/A	
Average Listing Price	\$287,538	\$286,908	+0.2%	\$250,879	\$308,236	-18.6%
Median Listing Price	\$262,000	\$213,500	+22.7%	\$215,149	\$230,039	-6.5%
Median Days in RPR	129.5	118.5	+9.3%	84.48	132.16	-36.1%
Months of Inventory	5.3	1.5	+255.6%	2.4	5.6	-58.1%
Absorption Rate	18.75%	66.67%	-47.9%	42.29%	17.71%	+24.6%
Sales Activity Charts Metrics						
New Pending Sales Count	–	4	–	66	90	-26.7%
New Pending Sales Volume	–	\$645,500	–	\$15,549,450	\$21,503,362	-27.7%
Pending Sales Count	–	9	–	N/A	N/A	
Pending Sales Volume	–	\$2,341,499	–	N/A	N/A	
Closed Sales Count	4	10	-60%	61	74	-17.6%
Closed Sales Volume	\$660,000	\$2,341,400	-71.8%	\$14,552,177	\$17,235,600	-15.6%
Average Sales Price	\$165,000	\$234,140	-29.5%	\$238,560	\$232,914	+2.4%
Median Sales Price	\$182,500	\$177,950	+2.6%	\$213,721	\$175,473	+21.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



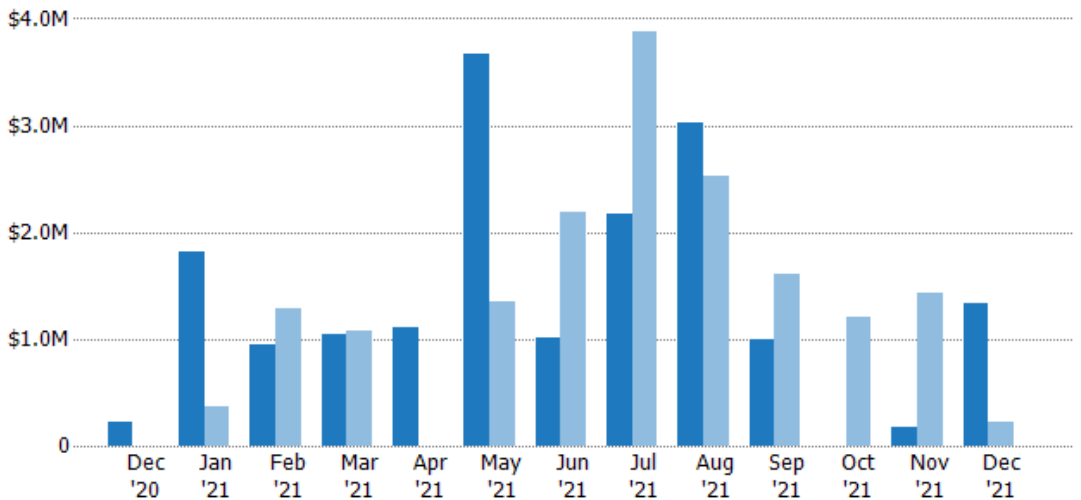
Current Year	3	5	6	6	6	13	5	9	8	5	-	1	5
Prior Year	-	3	4	4	-	6	9	12	11	6	5	4	3
Percent Change from Prior Year	100%	67%	50%	50%	100%	117%	-44%	-25%	-27%	-17%	-100%	-75%	67%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$226K	\$1.81M	\$951K	\$1.04M	\$1.11M	\$3.66M	\$1.01M	\$2.17M	\$3.02M	\$1M	-	\$180K	\$1.33M
Prior Year	-	\$363K	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M	\$3.89M	\$2.53M	\$1.61M	\$1.21M	\$1.43M	\$226K
Percent Change from Prior Year	100%	399%	-26%	-3%	100%	172%	-54%	-44%	20%	-38%	-100%	-87%	486%

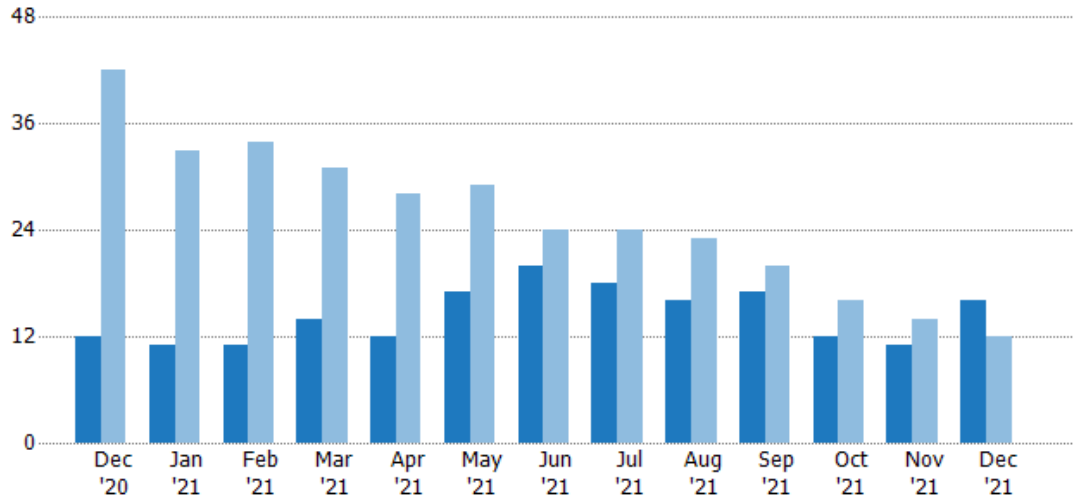
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Dec '21	16	33.3%
Dec '20	12	-71.4%
Dec '19	42	-33.3%



Current Year	12	11	11	14	12	17	20	18	16	17	12	11	16
Prior Year	42	33	34	31	28	29	24	24	23	20	16	14	12
Percent Change from Prior Year	-71%	-67%	-68%	-55%	-57%	-41%	-17%	-25%	-30%	-15%	-25%	-21%	33%

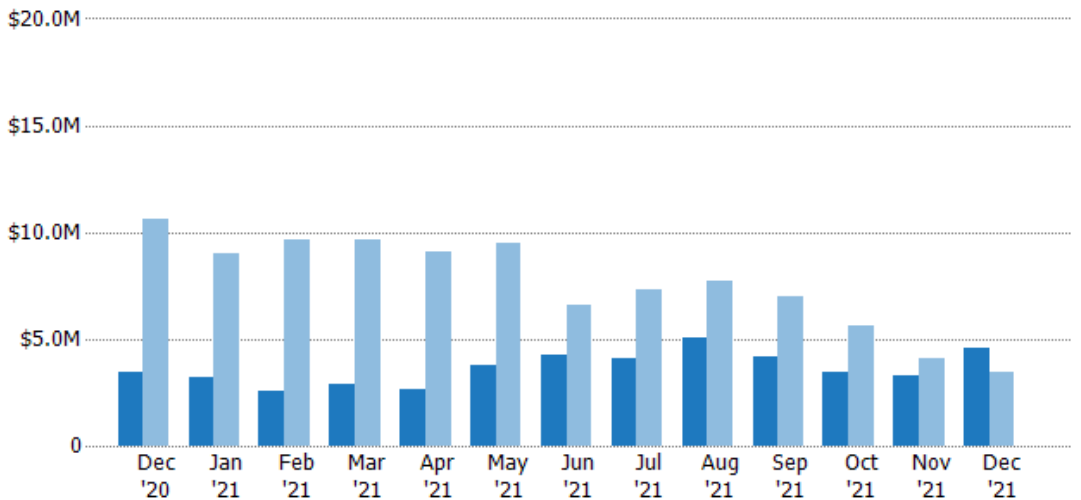
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$4.6M	33.6%
Dec '20	\$3.44M	-67.7%
Dec '19	\$10.6M	-26.5%



Current Year	\$3.44M	\$3.2M	\$2.53M	\$2.88M	\$2.63M	\$3.76M	\$4.25M	\$4.06M	\$5.09M	\$4.2M	\$3.44M	\$3.27M	\$4.6M
Prior Year	\$10.6M	\$9.04M	\$9.66M	\$9.67M	\$9.1M	\$9.5M	\$6.61M	\$7.31M	\$7.75M	\$7M	\$5.6M	\$4.09M	\$3.44M
Percent Change from Prior Year	-68%	-65%	-74%	-70%	-71%	-60%	-36%	-45%	-34%	-40%	-39%	-20%	34%

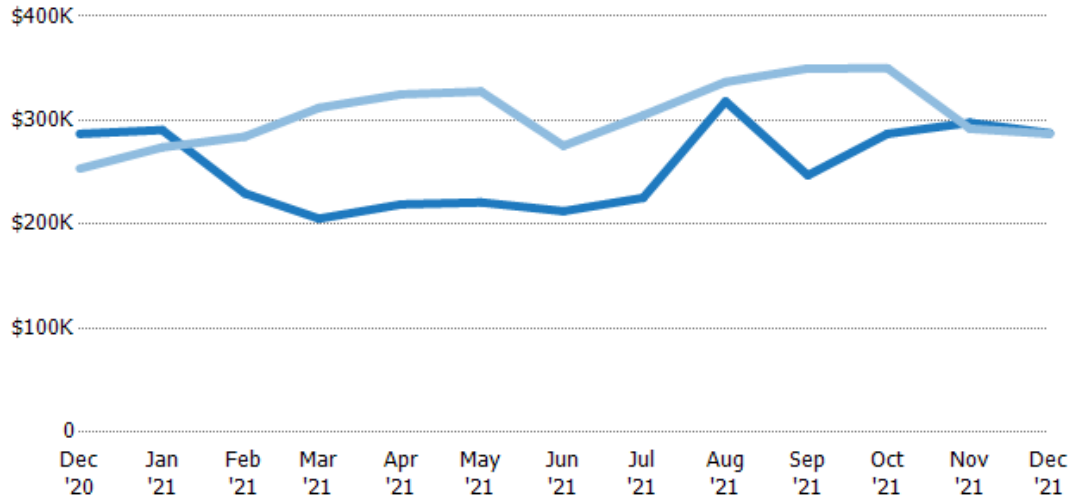
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$288K	0.2%
Dec '20	\$287K	13.2%
Dec '19	\$254K	10.3%



Current Year	\$287K	\$291K	\$230K	\$205K	\$219K	\$221K	\$213K	\$225K	\$318K	\$247K	\$287K	\$298K	\$288K
Prior Year	\$254K	\$274K	\$284K	\$312K	\$325K	\$328K	\$275K	\$305K	\$337K	\$350K	\$350K	\$292K	\$287K
Percent Change from Prior Year	13%	6%	-19%	-34%	-33%	-33%	-23%	-26%	-6%	-29%	-18%	2%	0%

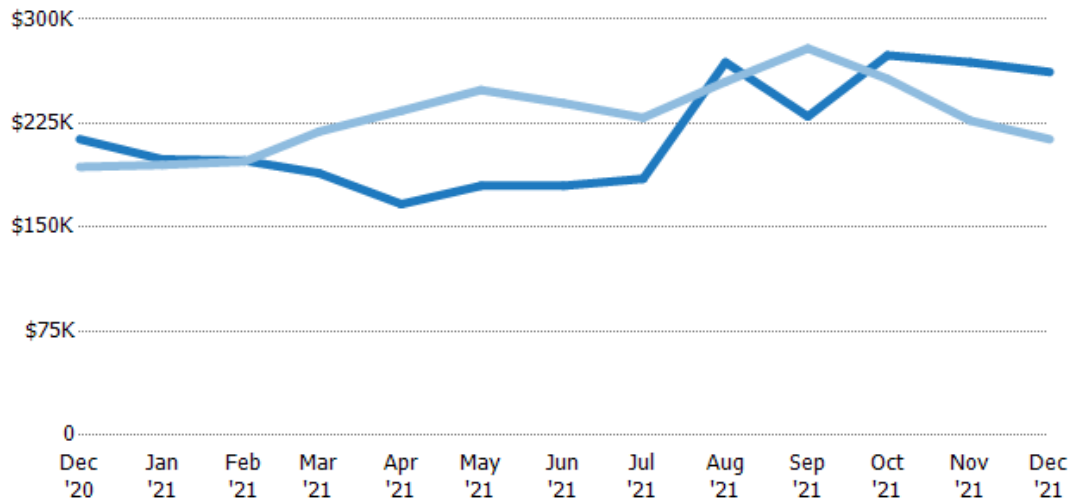
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$262K	22.7%
Dec '20	\$214K	10.3%
Dec '19	\$194K	-17.8%



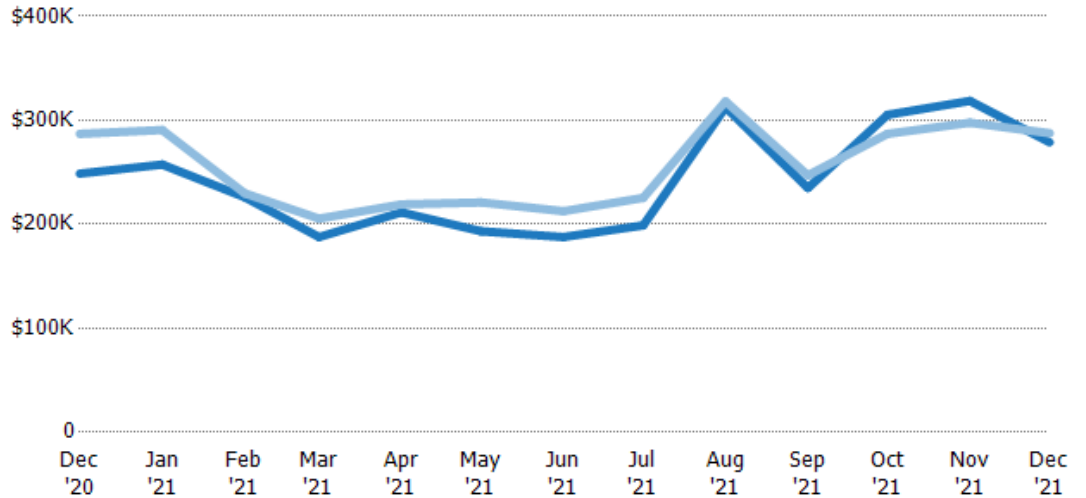
Current Year	\$214K	\$199K	\$198K	\$189K	\$167K	\$180K	\$180K	\$185K	\$269K	\$230K	\$274K	\$269K	\$262K
Prior Year	\$194K	\$195K	\$197K	\$219K	\$234K	\$249K	\$240K	\$229K	\$255K	\$279K	\$257K	\$227K	\$214K
Percent Change from Prior Year	10%	2%	0%	-14%	-29%	-28%	-25%	-19%	5%	-18%	7%	19%	23%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



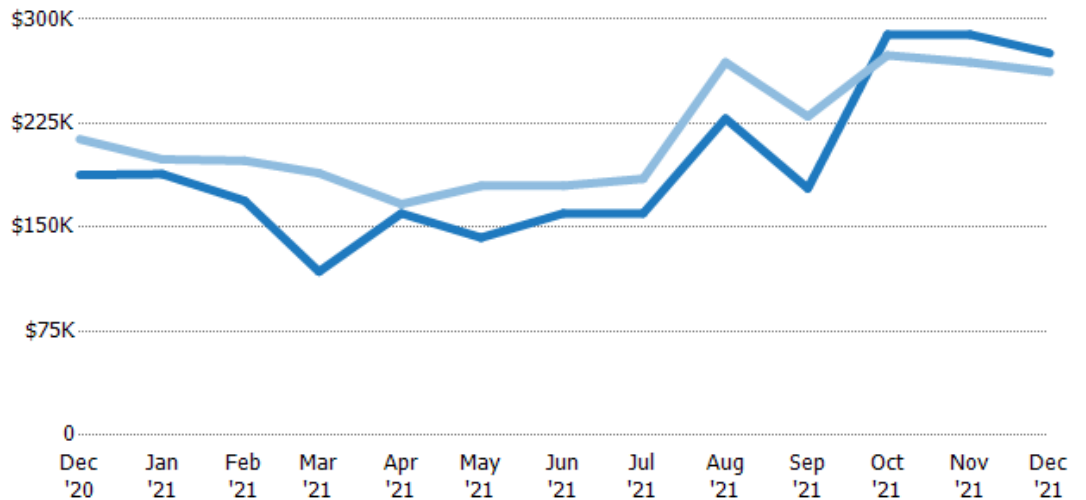
Avg Est Value	\$249K	\$257K	\$226K	\$188K	\$211K	\$193K	\$188K	\$199K	\$313K	\$235K	\$305K	\$319K	\$279K
Avg Listing Price	\$287K	\$291K	\$230K	\$205K	\$219K	\$221K	\$213K	\$225K	\$318K	\$247K	\$287K	\$298K	\$288K
Avg Listing Price as a % of Avg Est Value	115%	113%	102%	109%	104%	114%	113%	113%	102%	105%	94%	93%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



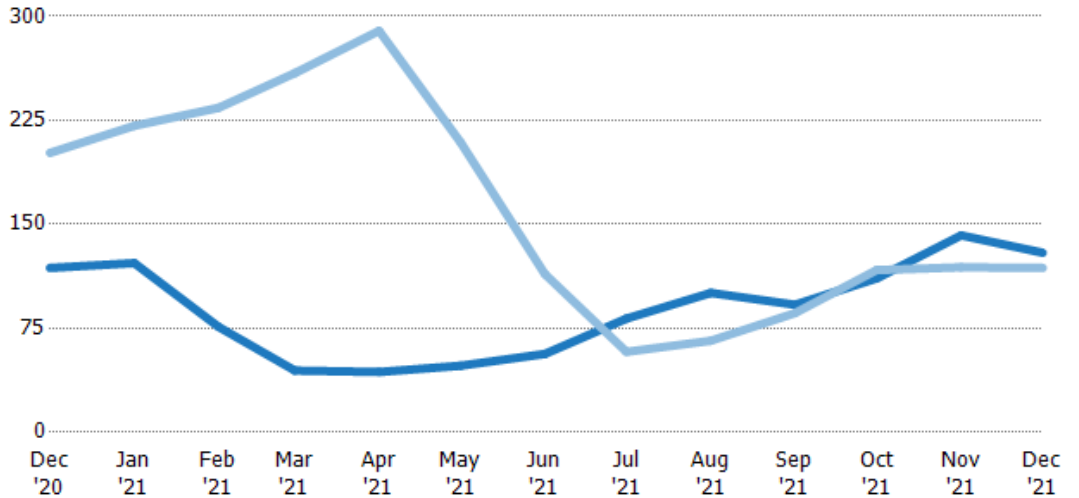
Median Est Value	\$188K	\$188K	\$169K	\$118K	\$160K	\$143K	\$160K	\$160K	\$228K	\$178K	\$289K	\$289K	\$276K
Median Listing Price	\$214K	\$199K	\$198K	\$189K	\$167K	\$180K	\$180K	\$185K	\$269K	\$230K	\$274K	\$269K	\$262K
Med Listing Price as a % of Med Est Value	114%	106%	117%	160%	104%	126%	112%	116%	118%	129%	95%	93%	95%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Days	% Chg.
Dec '21	130	9.3%
Dec '20	119	-41.2%
Dec '19	202	-31%

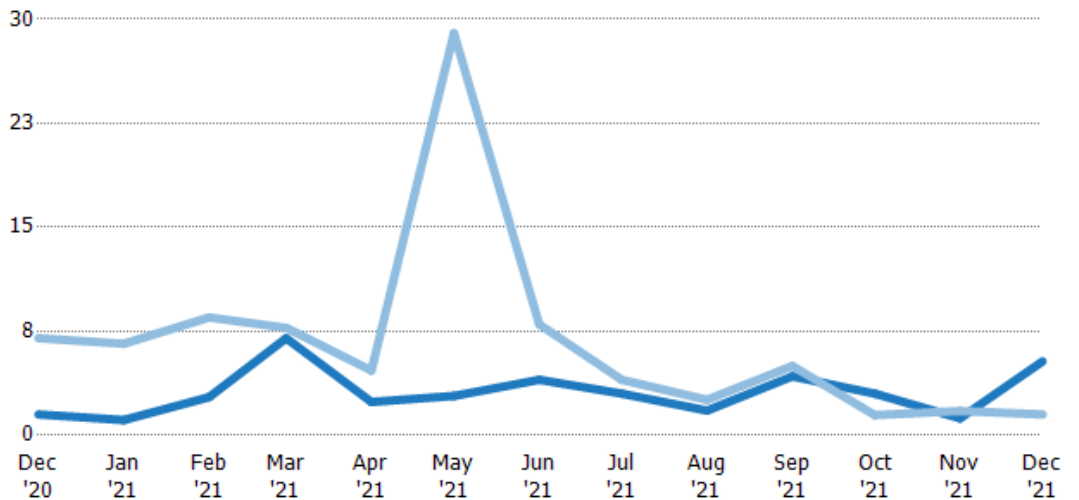
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	119	122	76	44.5	43.5	48	56.5	82	101	92	111	142	130
Prior Year	202	221	234	259	290	209	114	58	66	86	117	119	119
Percent Change from Prior Year	-41%	-45%	-68%	-83%	-85%	-77%	-50%	41%	52%	7%	-5%	19%	9%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Months	% Chg.
Dec '21	5.33	255.6%
Dec '20	1.5	-78.6%
Dec '19	7	33.3%

	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	1.5	1.1	2.75	7	2.4	2.83	4	3	1.78	4.25	3	1.22	5.33
Prior Year	7	6.6	8.5	7.75	4.67	29	8	4	2.56	5	1.45	1.75	1.5
Percent Change from Prior Year	-79%	-83%	-68%	-10%	-49%	-90%	-50%	-25%	-30%	-15%	106%	-30%	256%

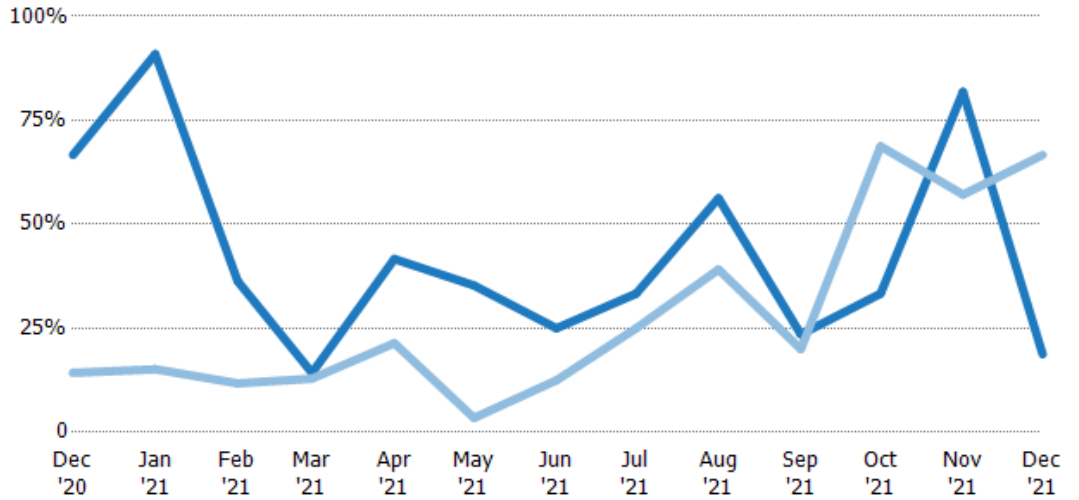
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	19%	47.9%
Dec '20	67%	-52.4%
Dec '19	14%	-25%



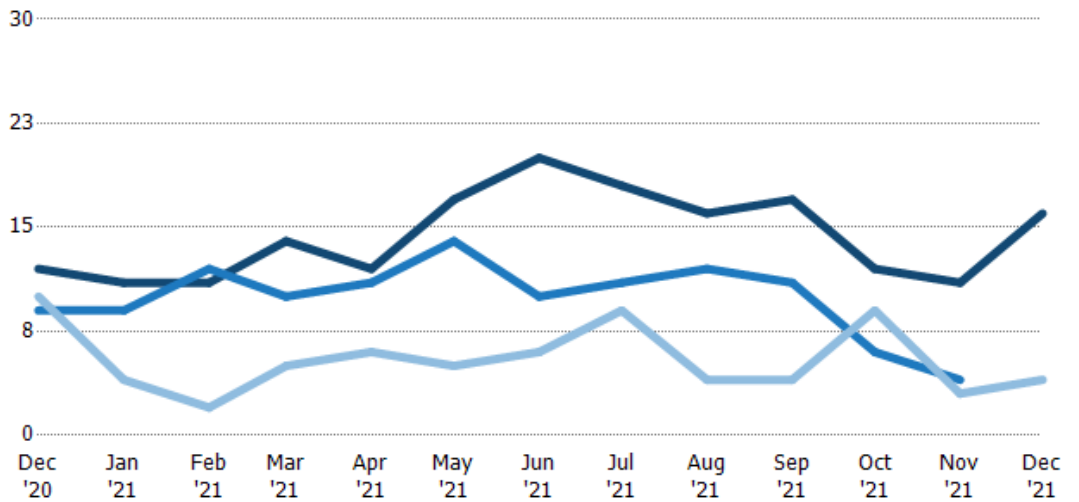
Current Year	67%	91%	36%	14%	42%	35%	25%	33%	56%	24%	33%	82%	19%
Prior Year	14%	15%	12%	13%	21%	3%	13%	25%	39%	20%	69%	57%	67%
Change from Prior Year	-52%	-76%	-25%	-1%	-20%	-32%	-13%	-8%	-17%	-4%	35%	-25%	48%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



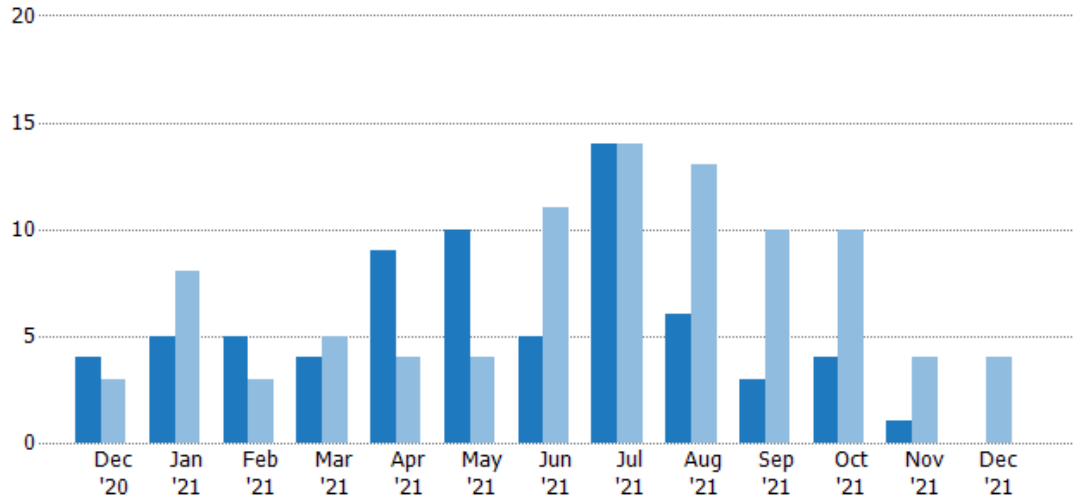
Active	12	11	11	14	12	17	20	18	16	17	12	11	16
Pending	9	9	12	10	11	14	10	11	12	11	6	4	-
Sold	10	4	2	5	6	5	6	9	4	4	9	3	4

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



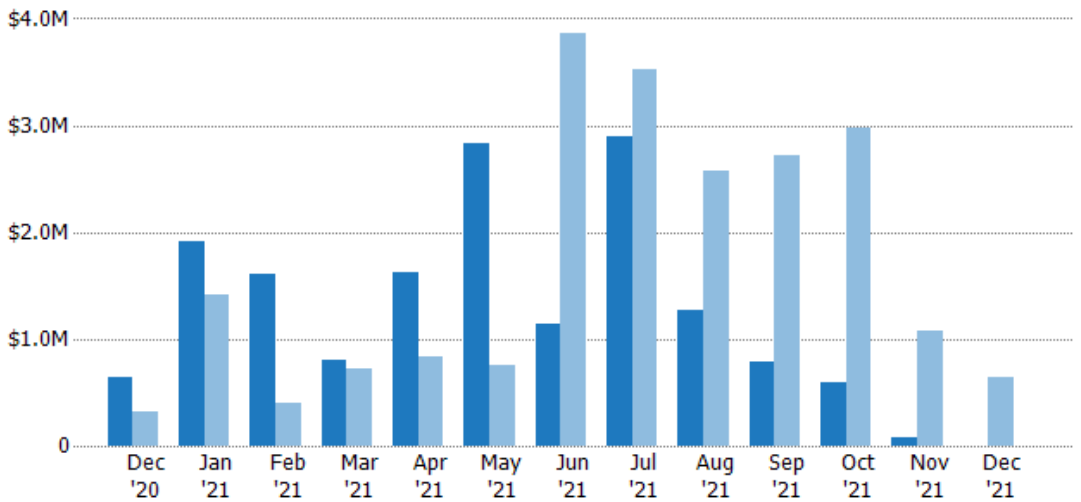
Current Year	4	5	5	4	9	10	5	14	6	3	4	1	-
Prior Year	3	8	3	5	4	4	11	14	13	10	10	4	4
Percent Change from Prior Year	33%	-38%	67%	-20%	125%	150%	-55%	0%	-54%	-70%	-60%	-75%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



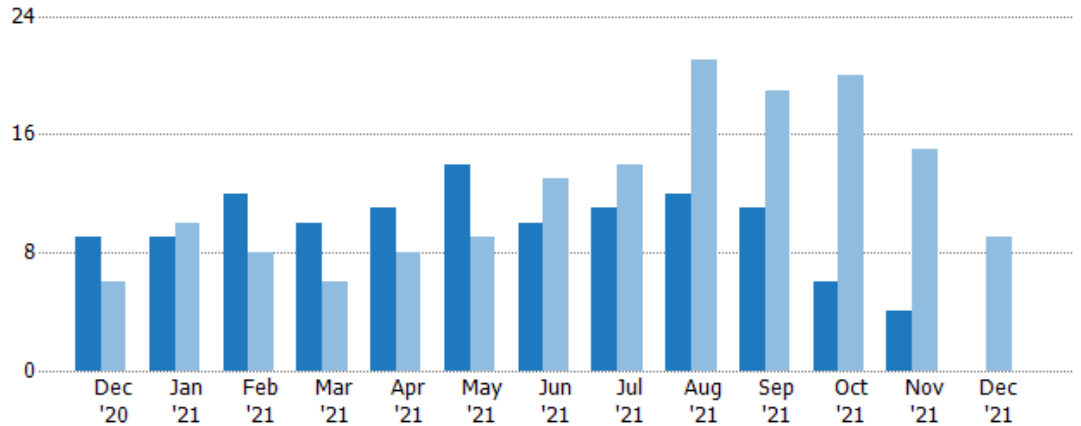
Current Year	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M	\$2.89M	\$1.27M	\$792K	\$589K	\$69.9K	-
Prior Year	\$317K	\$1.42M	\$401K	\$715K	\$838K	\$750K	\$3.86M	\$3.53M	\$2.58M	\$2.72M	\$2.97M	\$1.08M	\$646K
Percent Change from Prior Year	104%	35%	303%	12%	94%	278%	-70%	-18%	-51%	-71%	-80%	-94%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



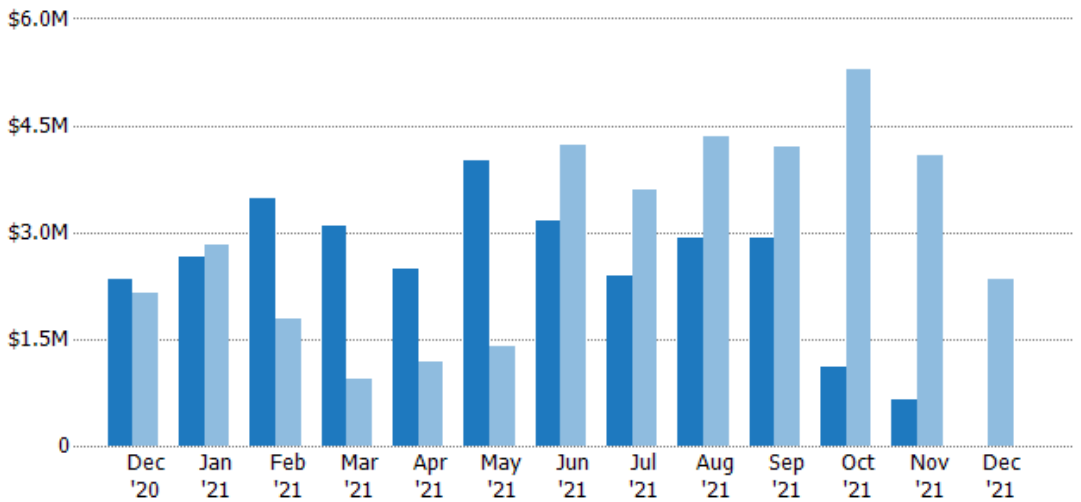
Current Year	9	9	12	10	11	14	10	11	12	11	6	4	-
Prior Year	6	10	8	6	8	9	13	14	21	19	20	15	9
Percent Change from Prior Year	50%	-10%	50%	67%	38%	56%	-23%	-21%	-43%	-42%	-70%	-73%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.17M	\$2.4M	\$2.92M	\$2.92M	\$1.1M	\$654K	-
Prior Year	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M	\$4.21M	\$3.59M	\$4.34M	\$4.21M	\$5.28M	\$4.08M	\$2.34M
Percent Change from Prior Year	9%	-6%	95%	230%	110%	189%	-25%	-33%	-33%	-30%	-79%	-84%	-100%

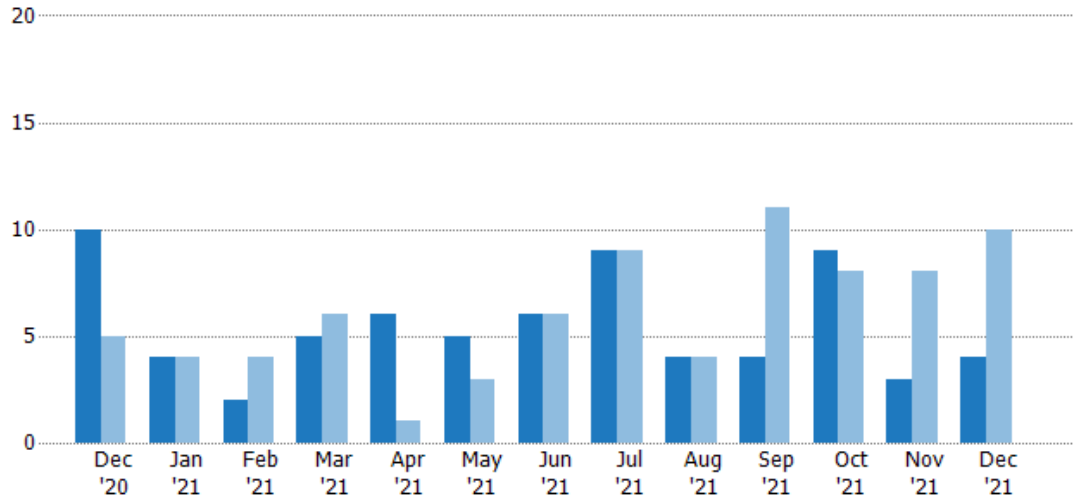
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	4	-60%
Dec '20	10	100%
Dec '19	5	-80%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	10	4	2	5	6	5	6	9	4	4	9	3	4
Prior Year	5	4	4	6	1	3	6	9	4	11	8	8	10
Percent Change from Prior Year	100%	0%	-50%	-17%	500%	67%	0%	0%	0%	-64%	13%	-63%	-60%

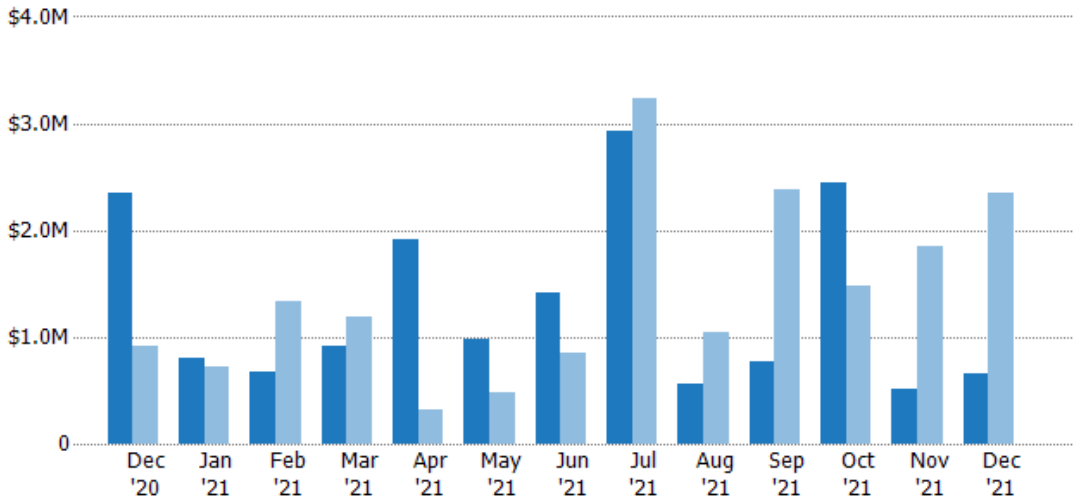
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$660K	-71.8%
Dec '20	\$2.34M	157.7%
Dec '19	\$908K	-90.9%



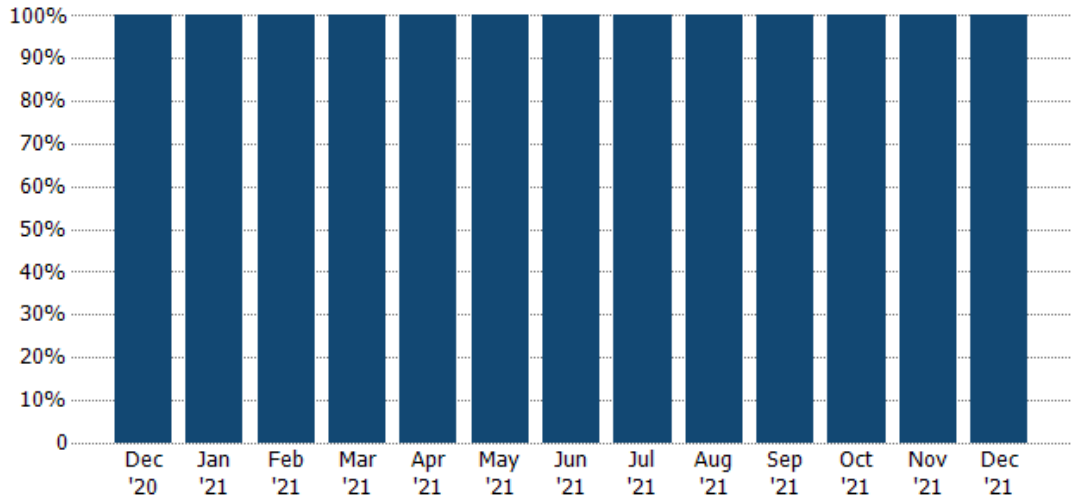
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$2.34M	\$800K	\$675K	\$910K	\$1.91M	\$974K	\$1.41M	\$2.92M	\$560K	\$773K	\$2.44M	\$519K	\$660K
Prior Year	\$908K	\$726K	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M	\$1.04M	\$2.39M	\$1.47M	\$1.86M	\$2.34M
Percent Change from Prior Year	158%	10%	-49%	-23%	493%	104%	65%	-10%	-46%	-68%	66%	-72%	-72%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Single Family Residence

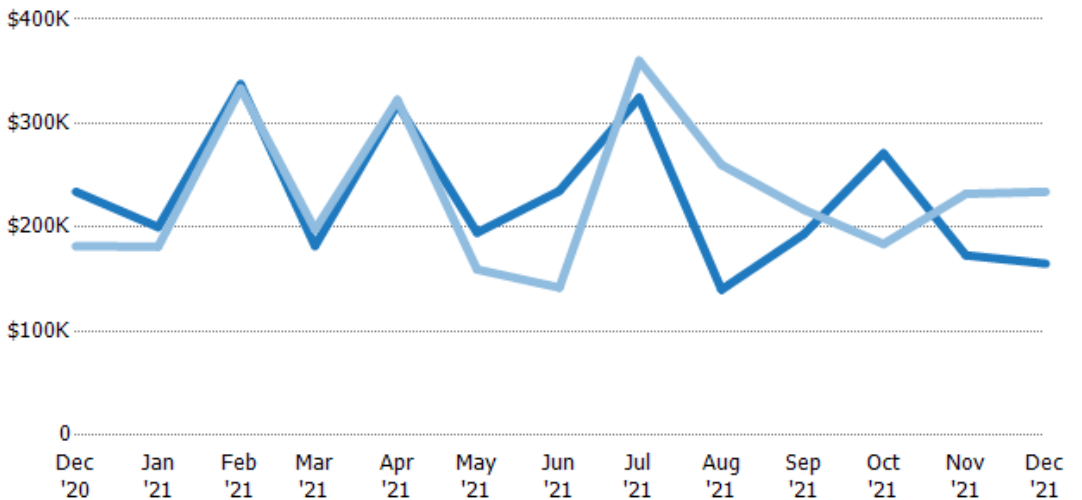
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Dec '21	\$165K	-29.5%
Dec '20	\$234K	28.9%
Dec '19	\$182K	-54.6%

Current Year	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K
Prior Year	\$182K	\$182K	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$260K	\$217K	\$184K	\$232K	\$234K
Percent Change from Prior Year	29%	10%	1%	-8%	-1%	22%	65%	-10%	-46%	-11%	47%	-25%	-30%

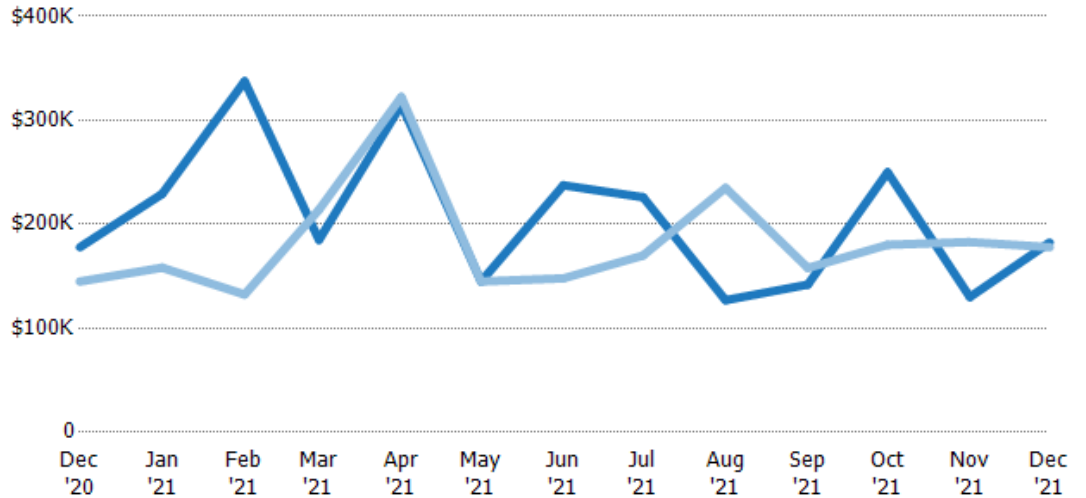
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$183K	2.6%
Dec '20	\$178K	22.7%
Dec '19	\$145K	-43.1%



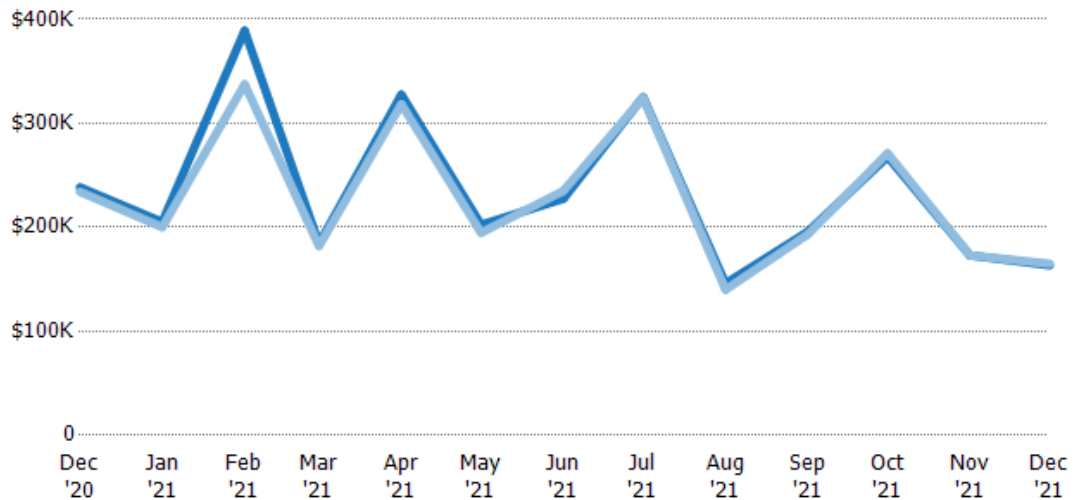
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K
Prior Year	\$145K	\$158K	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$235K	\$158K	\$180K	\$183K	\$178K
Percent Change from Prior Year	23%	45%	155%	-14%	-2%	0%	60%	33%	-46%	-10%	39%	-29%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



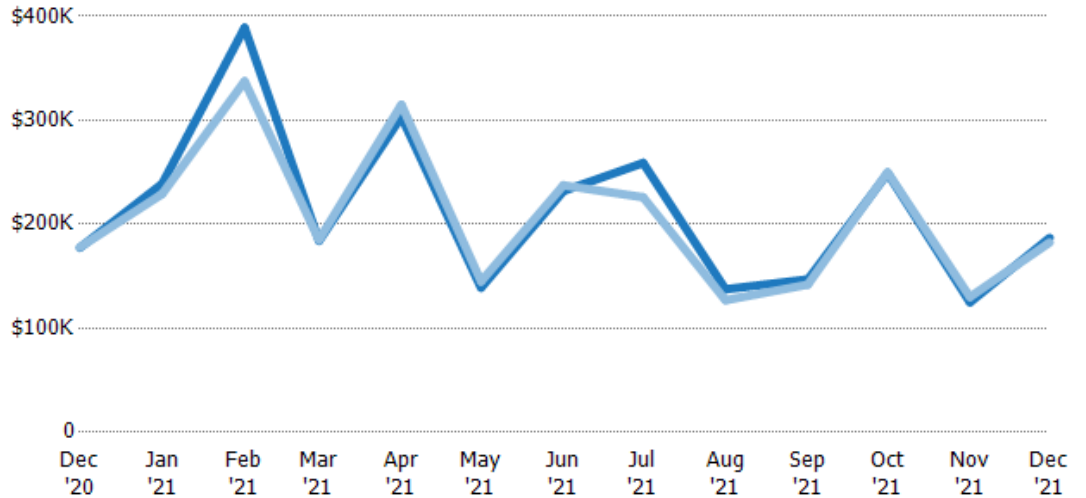
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K
Avg Sales Price	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K
Avg Sales Price as a % of Avg List Price	98%	98%	87%	99%	97%	96%	103%	100%	96%	99%	101%	100%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



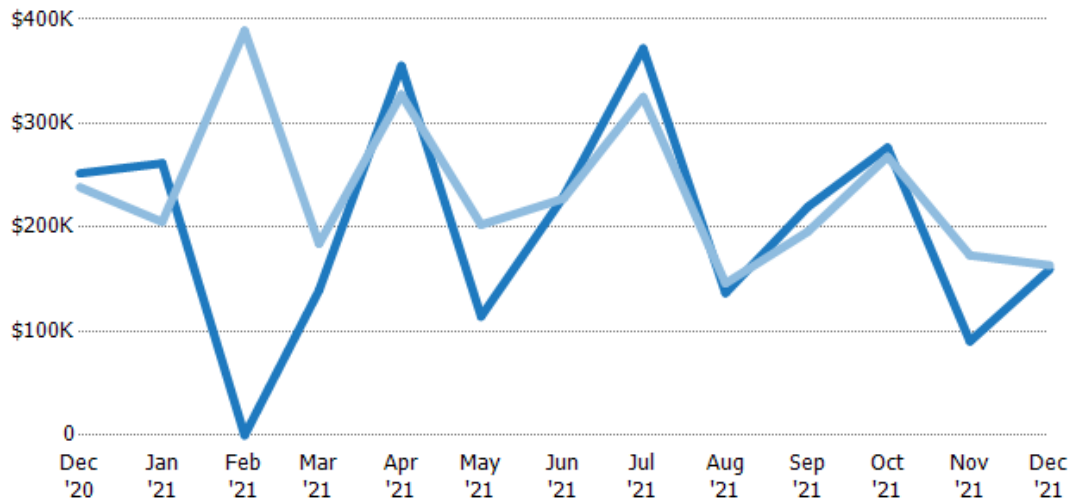
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K
Median Sales Price	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K
Med Sales Price as a % of Med List Price	100%	96%	87%	101%	104%	104%	102%	87%	92%	97%	100%	104%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



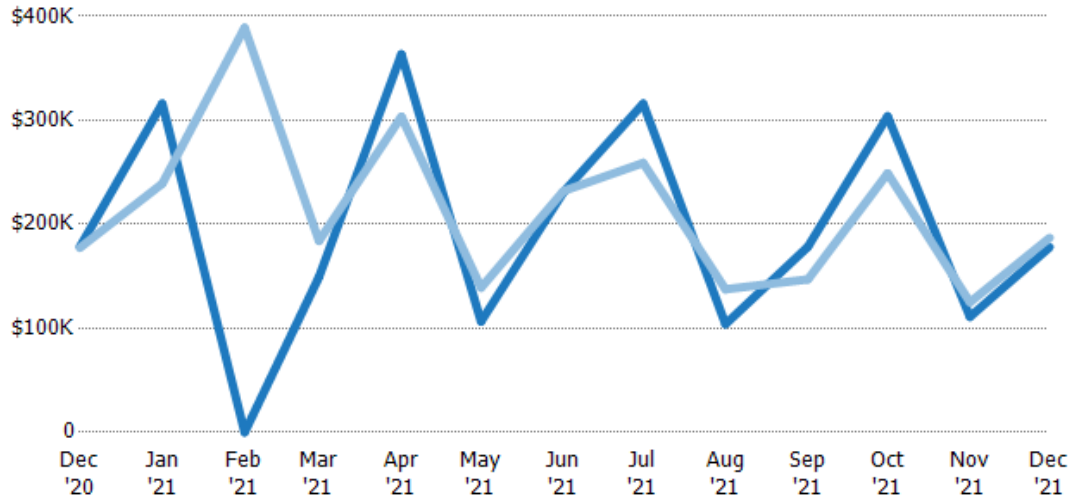
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$252K	\$261K	\$0	\$139K	\$355K	\$114K	\$229K	\$372K	\$137K	\$220K	\$277K	\$90.3K	\$159K
Avg Sales Price	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K
Avg Sales Price as a % of Avg Est Value	95%	78%	100%	132%	92%	177%	99%	87%	107%	89%	97%	192%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$178K	\$316K	\$0	\$149K	\$363K	\$107K	\$231K	\$316K	\$104K	\$178K	\$304K	\$111K	\$178K
Median Sales Price	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K
Med Sales Price as a % of Med Est Value	99%	76%	100%	123%	84%	131%	100%	82%	132%	82%	82%	113%	105%