

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	16	-6.3%	243	176	+38.1%
New Listing Volume	\$3,193,995	\$7,112,000	-55.1%	\$149,237,194	\$65,789,950	+126.8%
Active Listing Count	47	42	+11.9%	N/A	N/A	
Active Listing Volume	\$63,597,795	\$23,338,200	+172.5%	N/A	N/A	
Average Listing Price	\$1,353,145	\$555,671	+143.5%	\$913,613	\$460,836	+98.3%
Median Listing Price	\$1,950,000	\$447,000	+336.2%	\$825,314	\$285,545	+189%
Median Days in RPR	36	99	-63.6%	62.35	111.12	-43.9%
Months of Inventory	2.8	1.9	+44.8%	2.5	4.2	-40.7%
Absorption Rate	36.17%	52.38%	-16.2%	39.9%	23.67%	+16.2%
Sales Activity Charts Metrics						
New Pending Sales Count	12	13	-7.7%	226	193	+17.1%
New Pending Sales Volume	\$5,368,000	\$3,214,450	+67%	\$93,574,599	\$59,190,250	+58.1%
Pending Sales Count	12	20	-40%	N/A	N/A	
Pending Sales Volume	\$4,998,000	\$8,470,250	-41%	N/A	N/A	
Closed Sales Count	10	18	-44.4%	219	156	+40.4%
Closed Sales Volume	\$5,310,500	\$4,229,500	+25.6%	\$88,017,551	\$42,387,676	+107.6%
Average Sales Price	\$531,050	\$234,972	+126%	\$401,907	\$271,716	+47.9%
Median Sales Price	\$441,500	\$160,500	+175.1%	\$287,383	\$235,860	+21.8%

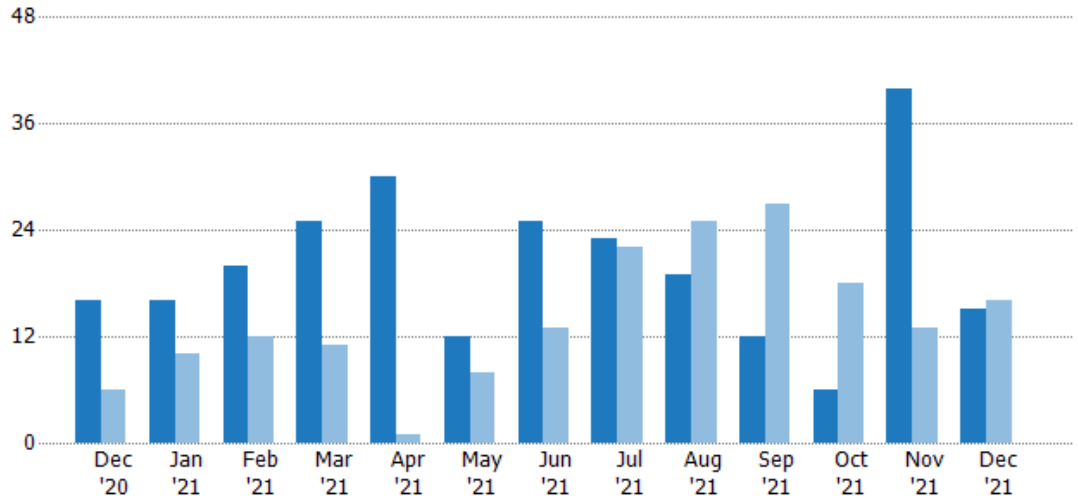
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Dec '21	15	-6.3%
Dec '20	16	166.7%
Dec '19	6	100%



Current Year	16	16	20	25	30	12	25	23	19	12	6	40	15
Prior Year	6	10	12	11	1	8	13	22	25	27	18	13	16
Percent Change from Prior Year	167%	60%	67%	127%	2,900%	50%	92%	5%	-24%	-56%	-67%	208%	-6%

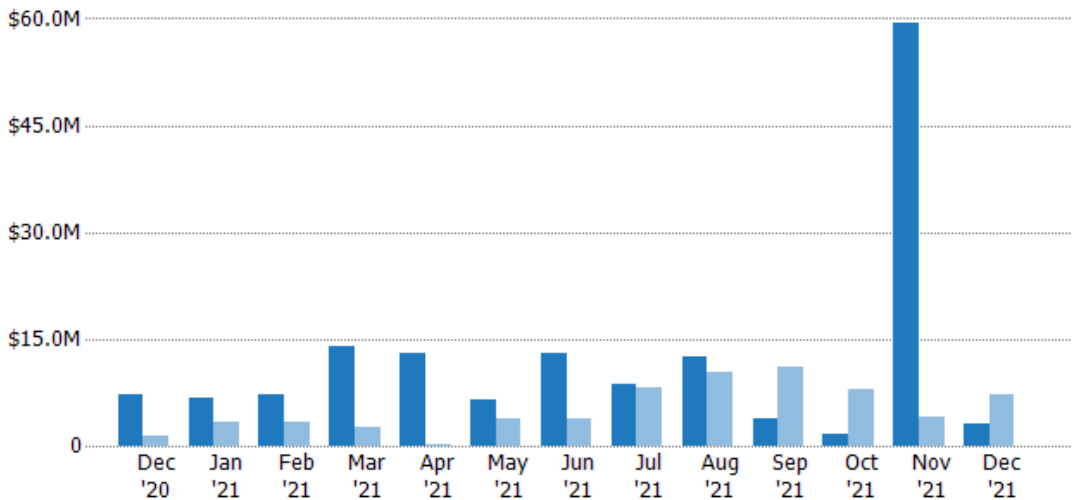
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$3.19M	-55.1%
Dec '20	\$7.11M	414.2%
Dec '19	\$1.38M	1.9%



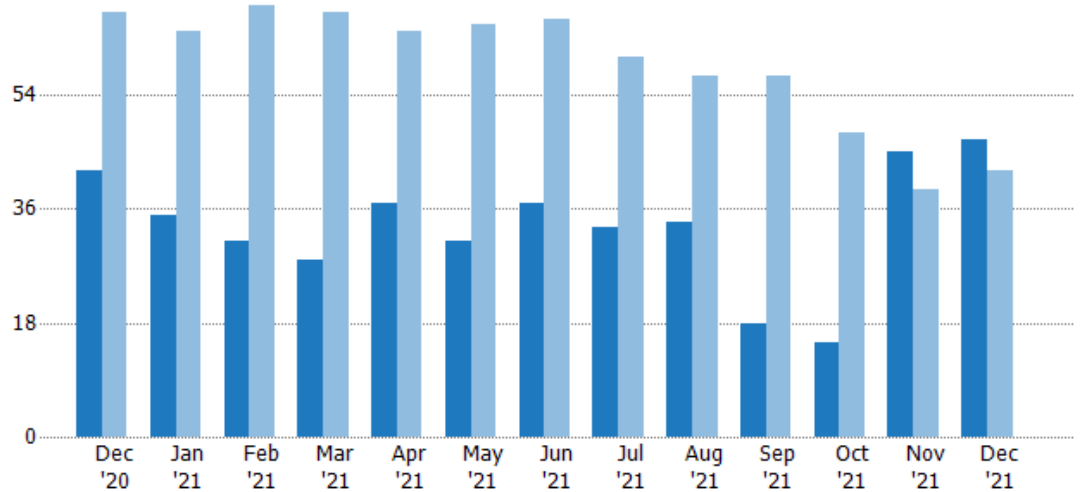
Current Year	\$7.11M	\$6.65M	\$7.11M	\$14M	\$12.9M	\$6.46M	\$12.9M	\$8.65M	\$12.5M	\$3.78M	\$1.69M	\$59.3M	\$3.19M
Prior Year	\$1.38M	\$3.32M	\$3.42M	\$2.51M	\$120K	\$3.83M	\$3.73M	\$8.13M	\$10.4M	\$11.1M	\$7.99M	\$4.17M	\$7.11M
Percent Change from Prior Year	414%	100%	108%	457%	10,724%	69%	247%	6%	21%	-66%	-79%	1,321%	-55%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



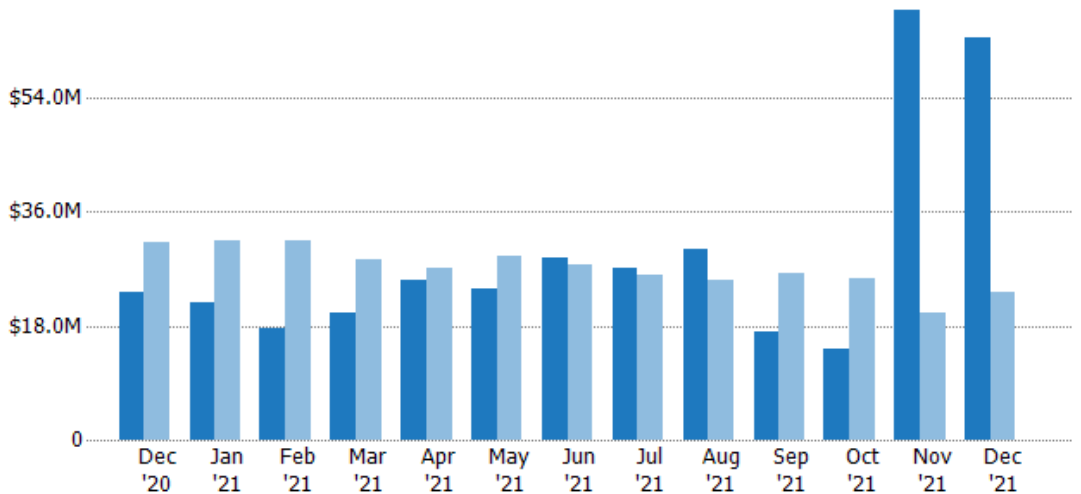
Month/Year	Count	% Chg.
Dec '21	47	11.9%
Dec '20	42	-37.3%
Dec '19	67	-19.4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Dec '21	\$63.6M	172.5%
Dec '20	\$23.3M	-24.8%
Dec '19	\$31M	-30.4%

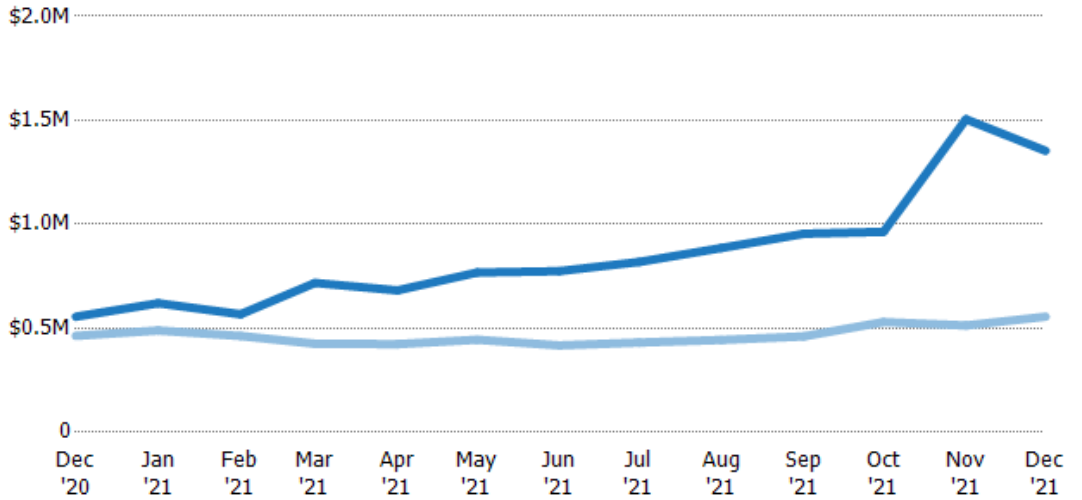
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Dec '21	\$1.35M	143.5%
Dec '20	\$556K	19.9%
Dec '19	\$463K	-13.6%



Current Year	\$556K	\$620K	\$567K	\$718K	\$682K	\$768K	\$775K	\$819K	\$886K	\$954K	\$964K	\$1.5M	\$1.35M
Prior Year	\$463K	\$490K	\$463K	\$426K	\$424K	\$445K	\$418K	\$431K	\$444K	\$461K	\$530K	\$513K	\$556K
Percent Change from Prior Year	20%	27%	23%	69%	61%	73%	86%	90%	100%	107%	82%	193%	144%

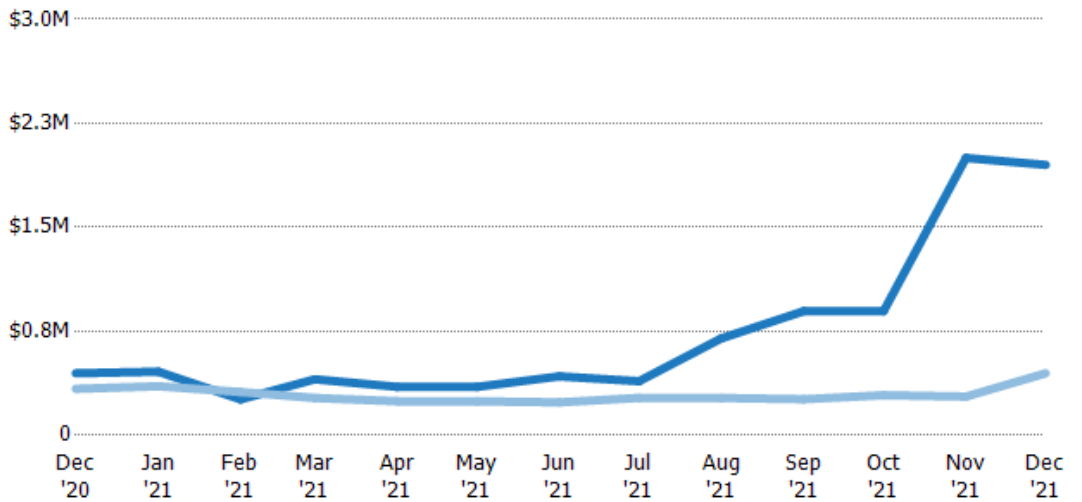
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Dec '21	\$1.95M	336.2%
Dec '20	\$447K	33.4%
Dec '19	\$335K	-12.1%



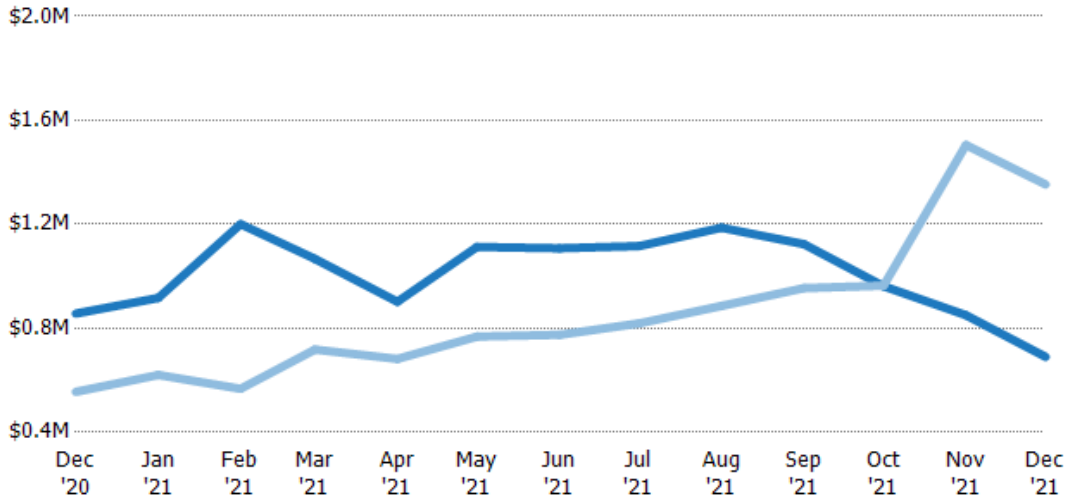
Current Year	\$447K	\$459K	\$259K	\$404K	\$349K	\$349K	\$425K	\$390K	\$699K	\$895K	\$895K	\$2M	\$1.95M
Prior Year	\$335K	\$354K	\$312K	\$269K	\$246K	\$245K	\$238K	\$270K	\$269K	\$260K	\$289K	\$279K	\$447K
Percent Change from Prior Year	33%	30%	-17%	50%	42%	42%	79%	45%	160%	244%	210%	617%	336%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



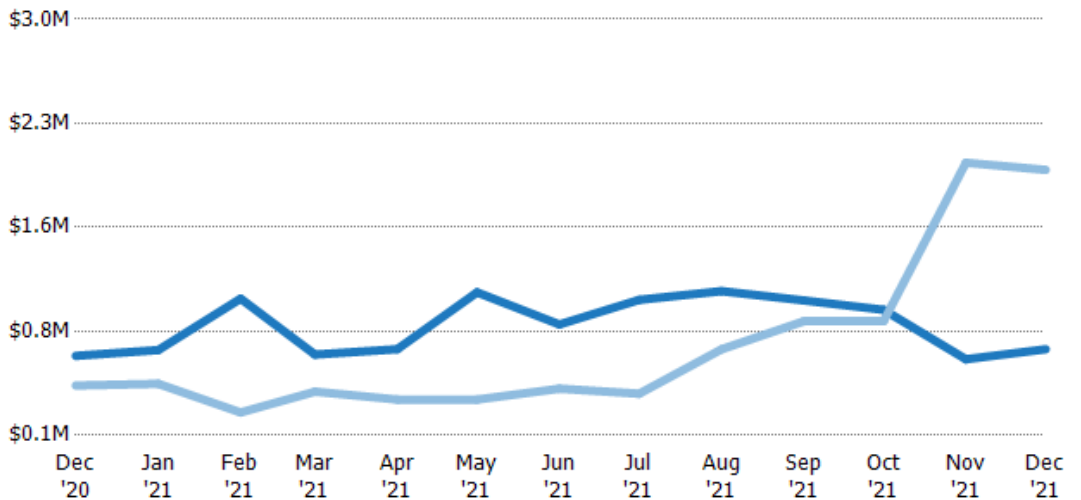
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$857K	\$917K	\$1.2M	\$1.07M	\$902K	\$1.11M	\$1.11M	\$1.12M	\$1.19M	\$1.12M	\$962K	\$850K	\$690K
Avg Listing Price	\$556K	\$620K	\$567K	\$718K	\$682K	\$768K	\$775K	\$819K	\$886K	\$954K	\$964K	\$1.5M	\$1.35M
Avg Listing Price as a % of Avg Est Value	65%	68%	47%	67%	76%	69%	70%	73%	75%	85%	100%	177%	196%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$654K	\$694K	\$1.05M	\$663K	\$700K	\$1.1M	\$872K	\$1.04M	\$1.1M	\$1.04M	\$975K	\$630K	\$700K
Median Listing Price	\$447K	\$459K	\$259K	\$404K	\$349K	\$349K	\$425K	\$390K	\$699K	\$895K	\$895K	\$2M	\$1.95M
Med Listing Price as a % of Med Est Value	68%	66%	25%	61%	50%	32%	49%	37%	63%	86%	92%	317%	279%

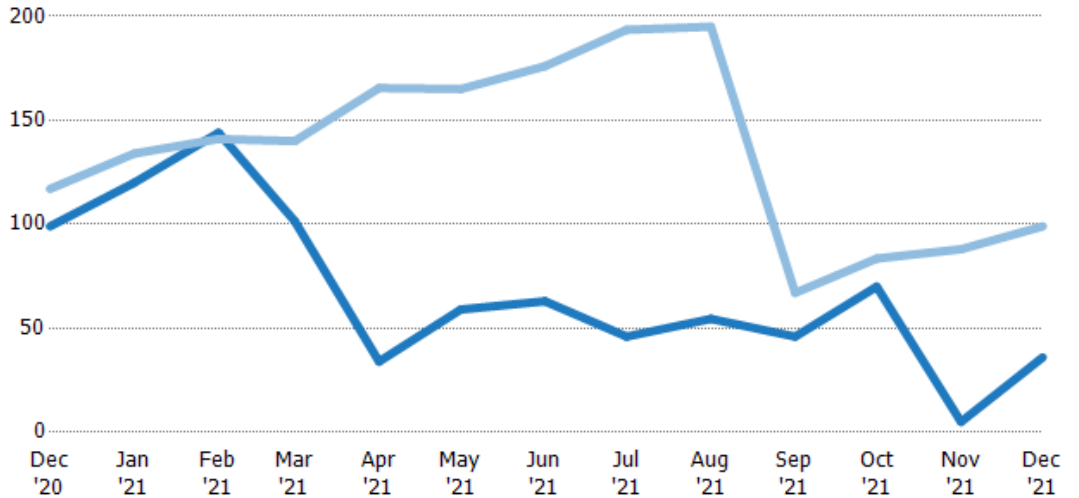
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	36	-63.6%
Dec '20	99	-15.4%
Dec '19	117	-3%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	99	120	144	102	34	59	63	46	54.5	46	70	5	36
Prior Year	117	134	141	140	166	165	176	194	195	67	83.5	88	99
Percent Change from Prior Year	-15%	-10%	2%	-28%	-79%	-64%	-64%	-76%	-72%	-31%	-16%	-94%	-64%

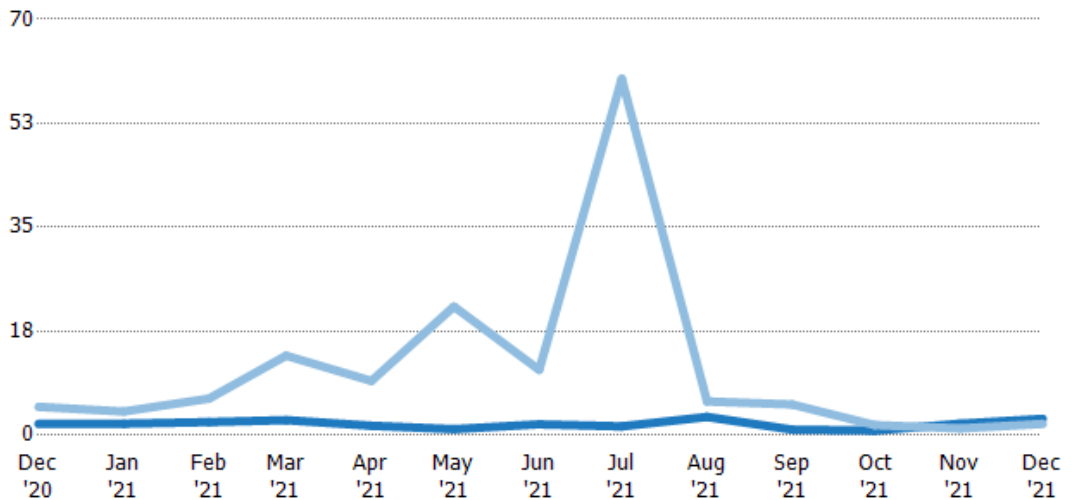
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Dec '21	2.76	44.8%
Dec '20	1.91	-60.1%
Dec '19	4.79	-29.5%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	1.91	1.94	2.21	2.55	1.61	1.03	1.85	1.5	3.09	0	0	1.96	2.76
Prior Year	4.79	4	6.18	13.4	9.14	21.7	11	60	5.7	5.18	1.71	1.15	1.91
Percent Change from Prior Year	-60%	-51%	-64%	-81%	-82%	-95%	-83%	-98%	-46%	-82%	-54%	71%	45%

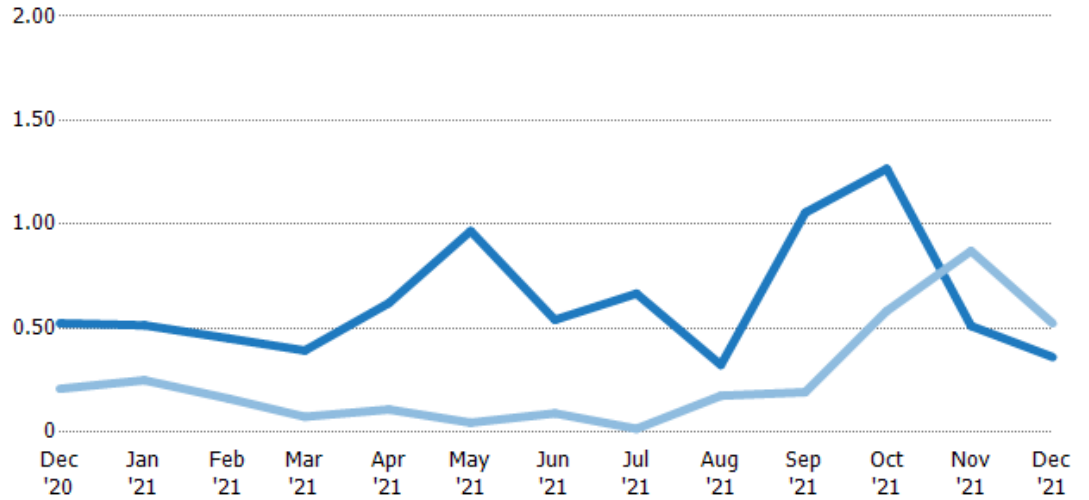
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	36%	16.2%
Dec '20	52%	-31.5%
Dec '19	21%	41.8%



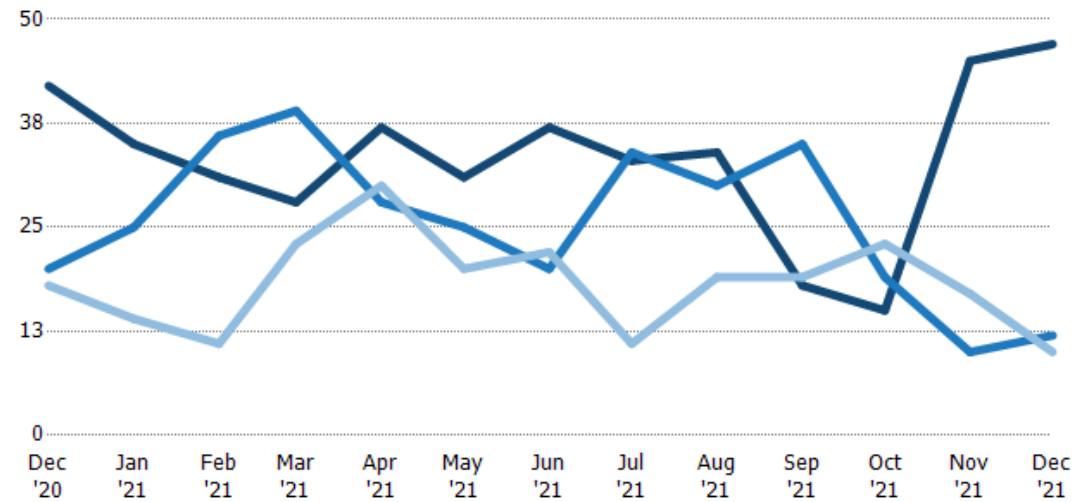
Current Year	52%	51%	45%	39%	62%	97%	54%	67%	32%	106%	127%	51%	36%
Prior Year	21%	25%	16%	7%	11%	5%	9%	2%	18%	19%	58%	87%	52%
Change from Prior Year	-31%	-26%	-29%	-32%	-51%	-92%	-45%	-65%	-15%	-86%	-68%	36%	16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Active	42	35	31	28	37	31	37	33	34	18	15	45	47
Pending	20	25	36	39	28	25	20	34	30	35	19	10	12
Sold	18	14	11	23	30	20	22	11	19	19	23	17	10

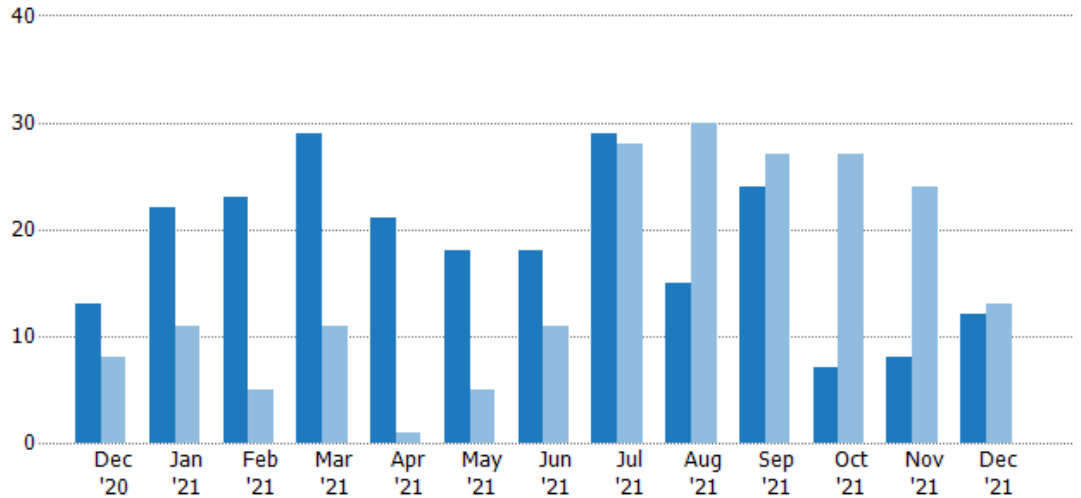
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	12	-7.7%
Dec '20	13	62.5%
Dec '19	8	50%



Current Year	13	22	23	29	21	18	18	29	15	24	7	8	12
Prior Year	8	11	5	11	1	5	11	28	30	27	27	24	13
Percent Change from Prior Year	63%	100%	360%	164%	2,000%	260%	64%	4%	-50%	-11%	-74%	-67%	-8%

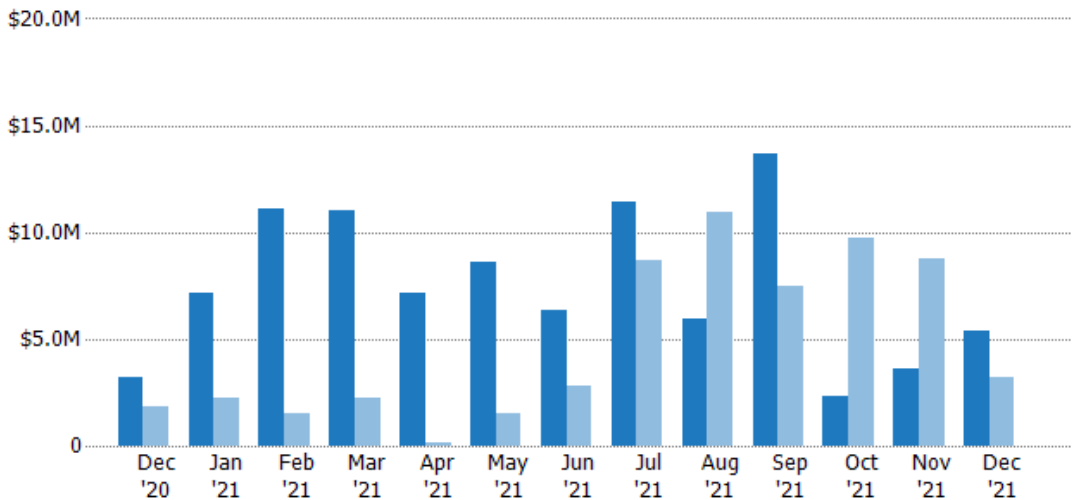
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$5.37M	67%
Dec '20	\$3.21M	78.1%
Dec '19	\$1.8M	-0.9%



Current Year	\$3.21M	\$7.18M	\$11.1M	\$11M	\$7.12M	\$8.62M	\$6.31M	\$11.4M	\$5.91M	\$13.6M	\$2.34M	\$3.65M	\$5.37M
Prior Year	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.79M	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M
Percent Change from Prior Year	78%	219%	628%	390%	5,840%	470%	126%	31%	-46%	82%	-76%	-58%	67%

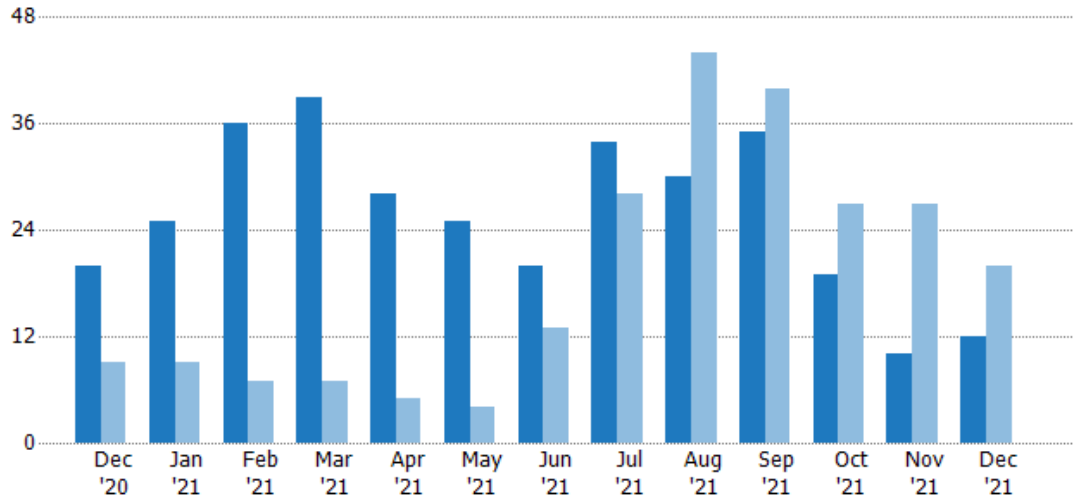
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	12	-40%
Dec '20	20	122.2%
Dec '19	9	33.3%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	20	25	36	39	28	25	20	34	30	35	19	10	12
Prior Year	9	9	7	7	5	4	13	28	44	40	27	27	20
Percent Change from Prior Year	122%	178%	414%	457%	460%	525%	54%	21%	-32%	-13%	-30%	-63%	-40%

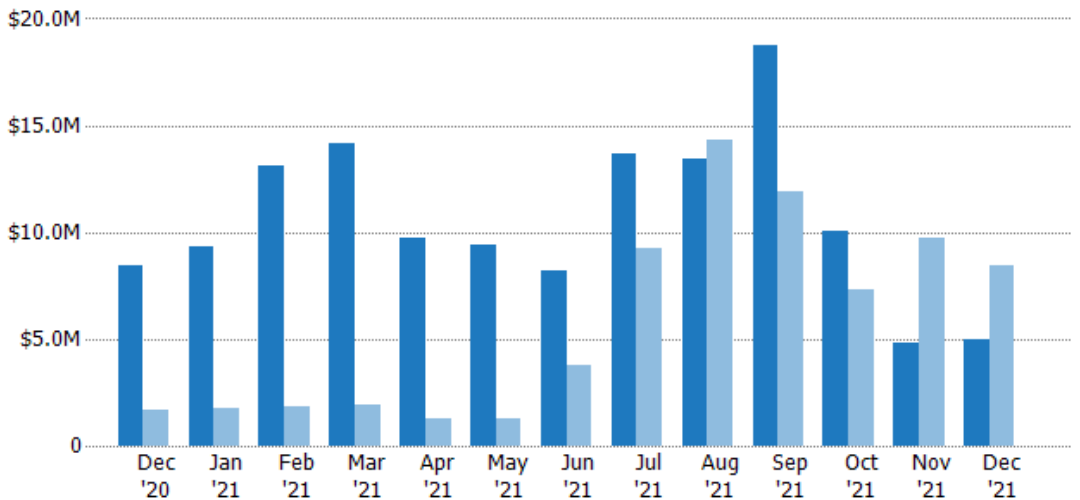
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$5M	-41%
Dec '20	\$8.47M	408.3%
Dec '19	\$1.67M	8.4%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$8.47M	\$9.33M	\$13.1M	\$14.1M	\$9.74M	\$9.43M	\$8.19M	\$13.7M	\$13.4M	\$18.7M	\$10.1M	\$4.85M	\$5M
Prior Year	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.79M	\$9.24M	\$14.4M	\$11.9M	\$7.31M	\$9.72M	\$8.47M
Percent Change from Prior Year	408%	422%	602%	632%	651%	618%	116%	48%	-7%	58%	38%	-50%	-41%

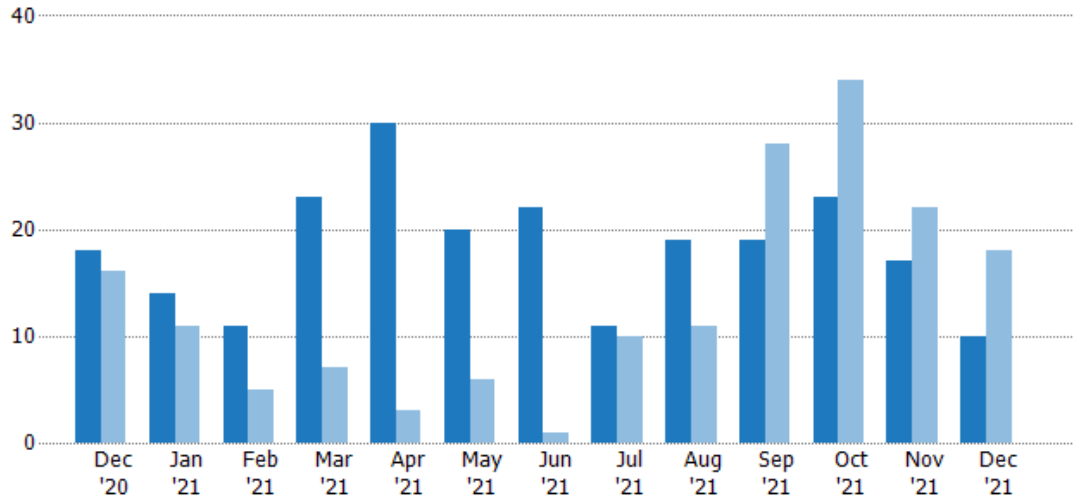
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	10	-44.4%
Dec '20	18	12.5%
Dec '19	16	-37.5%



Current Year	18	14	11	23	30	20	22	11	19	19	23	17	10
Prior Year	16	11	5	7	3	6	1	10	11	28	34	22	18
Percent Change from Prior Year	13%	27%	120%	229%	900%	233%	2,100%	10%	73%	-32%	-32%	-23%	-44%

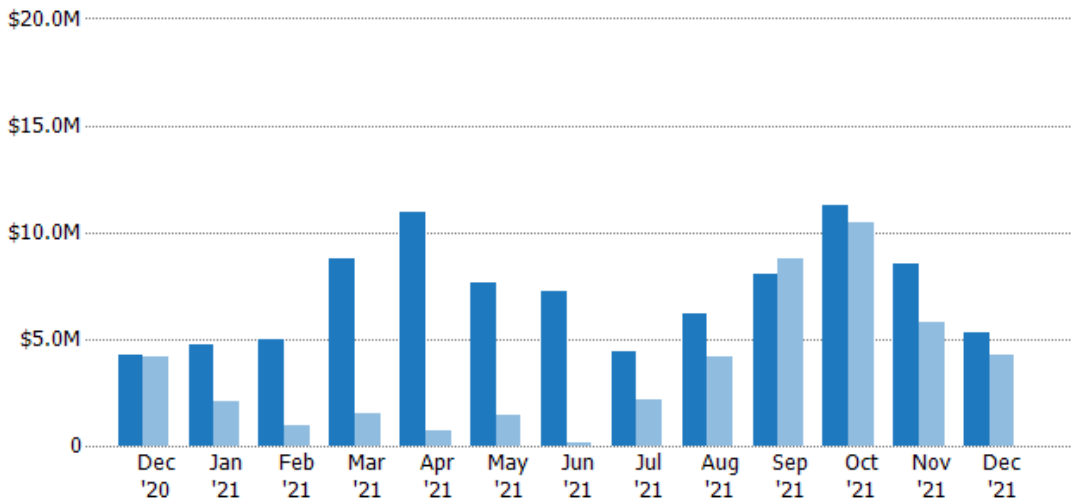
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$5.31M	25.6%
Dec '20	\$4.23M	2.3%
Dec '19	\$4.14M	-63.8%



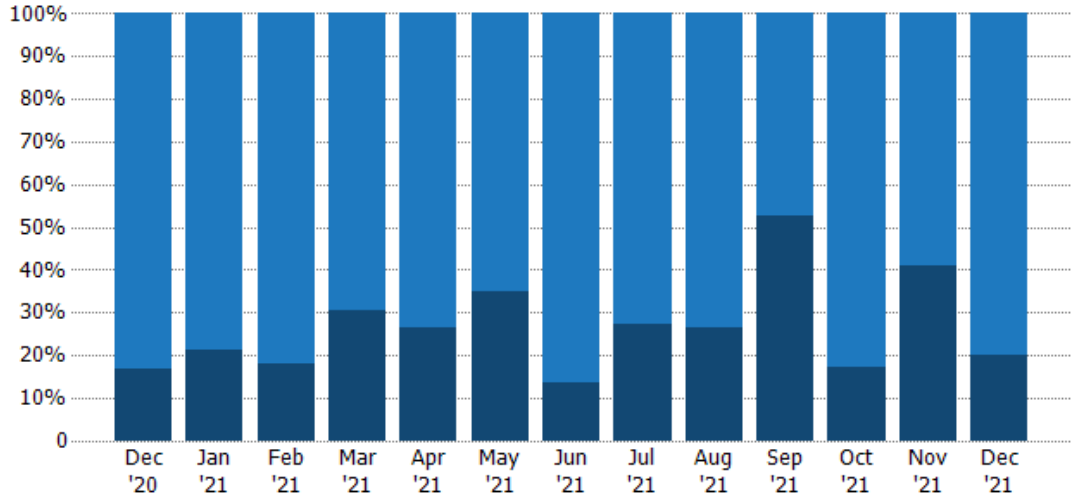
Current Year	\$4.23M	\$4.74M	\$4.99M	\$8.75M	\$11M	\$7.6M	\$7.25M	\$4.4M	\$6.18M	\$8.07M	\$11.2M	\$8.54M	\$5.31M
Prior Year	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M	\$132K	\$2.2M	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M
Percent Change from Prior Year	2%	131%	437%	485%	1,445%	428%	5,390%	100%	48%	-8%	7%	47%	26%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



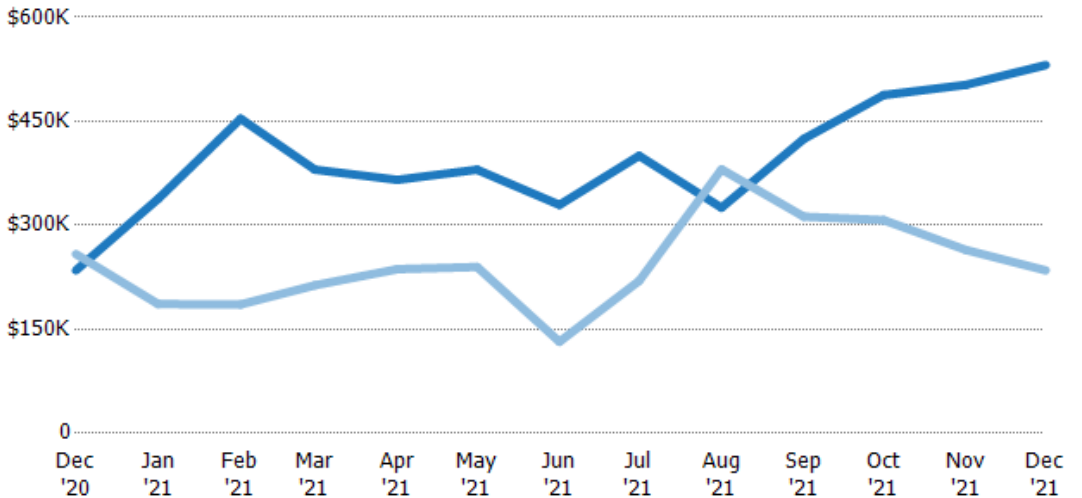
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	83%	79%	82%	70%	73%	65%	86%	73%	74%	47%	83%	59%	80%
Single Family Residence	17%	21%	18%	30%	27%	35%	14%	27%	26%	53%	17%	41%	20%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Dec '21	\$531K	126%
Dec '20	\$235K	-9.1%
Dec '19	\$258K	-42.1%

Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$235K	\$338K	\$454K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K	\$425K	\$488K	\$503K	\$531K
Prior Year	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K	\$132K	\$220K	\$381K	\$312K	\$308K	\$264K	\$235K
Percent Change from Prior Year	-9%	82%	144%	78%	54%	59%	150%	82%	-15%	36%	59%	90%	126%

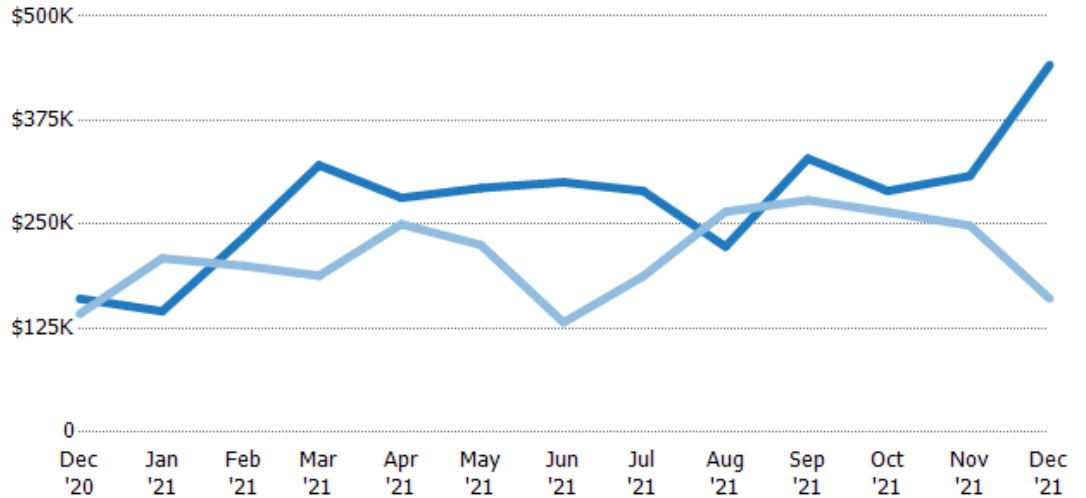
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$442K	175.1%
Dec '20	\$161K	12.8%
Dec '19	\$142K	-1.6%



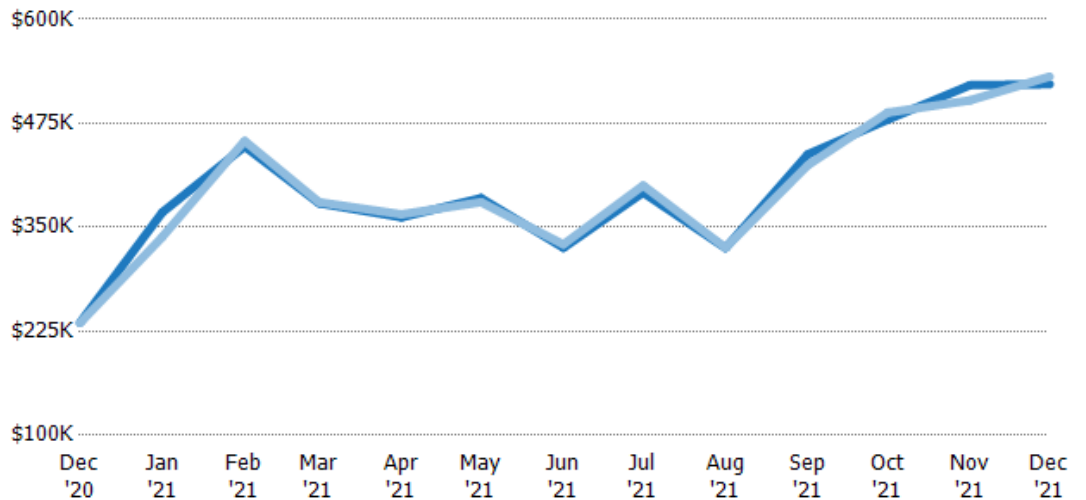
Current Year	\$161K	\$145K	\$235K	\$321K	\$282K	\$294K	\$301K	\$290K	\$223K	\$329K	\$290K	\$308K	\$442K
Prior Year	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K	\$132K	\$188K	\$265K	\$279K	\$265K	\$248K	\$161K
Percent Change from Prior Year	13%	-30%	18%	71%	13%	30%	128%	55%	-16%	18%	10%	24%	175%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



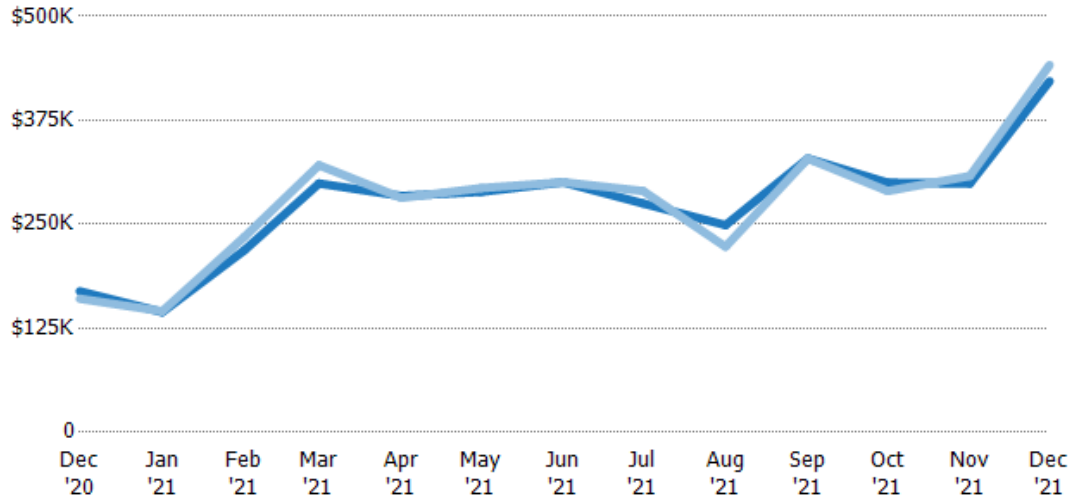
Avg List Price	\$235K	\$368K	\$447K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K	\$438K	\$479K	\$521K	\$522K
Avg Sales Price	\$235K	\$338K	\$454K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K	\$425K	\$488K	\$503K	\$531K
Avg Sales Price as a % of Avg List Price	100%	92%	101%	100%	101%	99%	101%	102%	100%	97%	102%	97%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



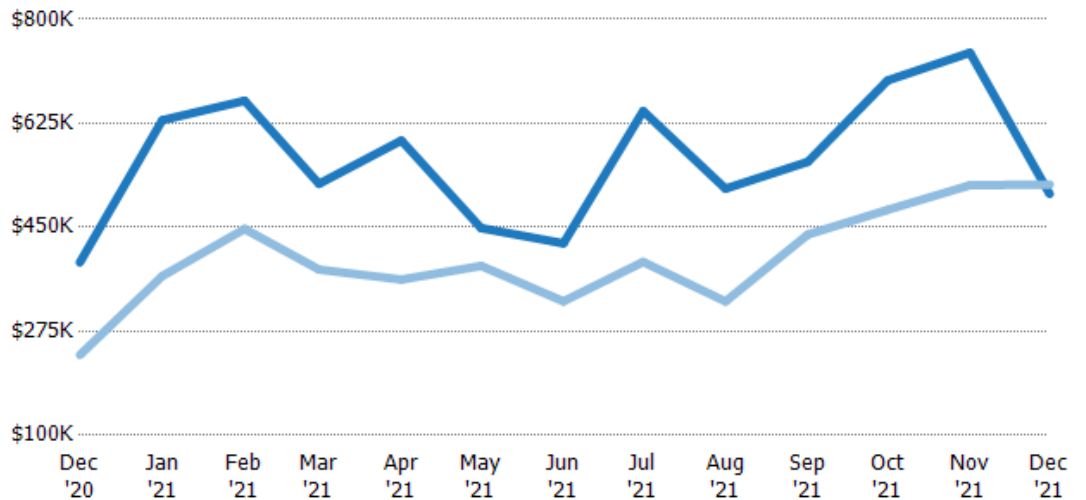
Median List Price	\$169K	\$144K	\$219K	\$299K	\$284K	\$289K	\$301K	\$275K	\$249K	\$329K	\$300K	\$299K	\$422K
Median Sales Price	\$161K	\$145K	\$235K	\$321K	\$282K	\$294K	\$301K	\$290K	\$223K	\$329K	\$290K	\$308K	\$442K
Med Sales Price as a % of Med List Price	95%	101%	107%	107%	99%	102%	100%	105%	90%	100%	97%	103%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



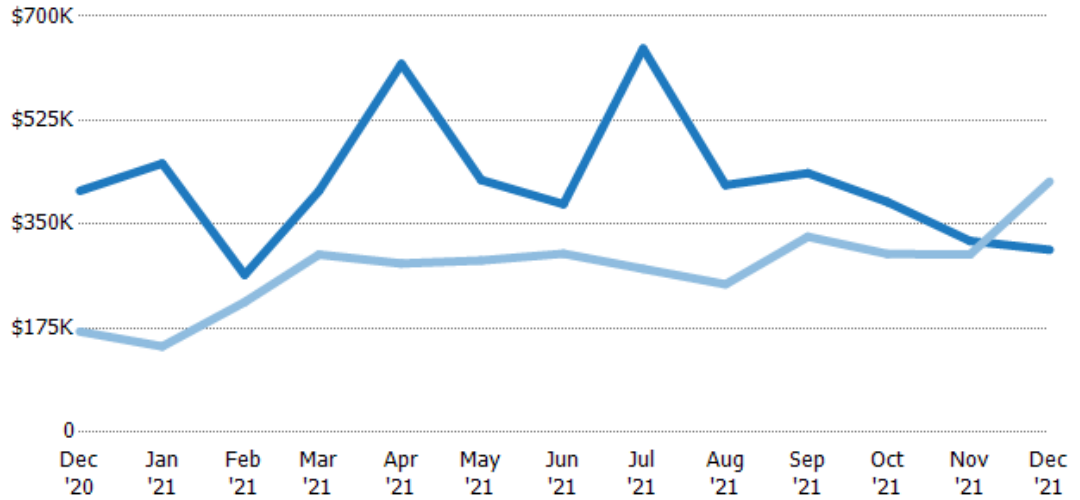
Avg Est Value	\$391K	\$630K	\$663K	\$523K	\$596K	\$449K	\$423K	\$646K	\$515K	\$560K	\$697K	\$744K	\$506K
Avg Sales Price	\$235K	\$368K	\$447K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K	\$438K	\$479K	\$521K	\$522K
Avg Sales Price as a % of Avg Est Value	60%	58%	67%	72%	61%	86%	77%	61%	63%	78%	69%	70%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$406K	\$452K	\$265K	\$406K	\$620K	\$425K	\$384K	\$646K	\$416K	\$436K	\$387K	\$322K	\$307K
Median Sales Price	\$169K	\$144K	\$219K	\$299K	\$284K	\$289K	\$301K	\$275K	\$249K	\$329K	\$300K	\$299K	\$422K
Med Sales Price as a % of Med Est Value	42%	32%	83%	74%	46%	68%	78%	43%	60%	75%	77%	93%	137%