

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

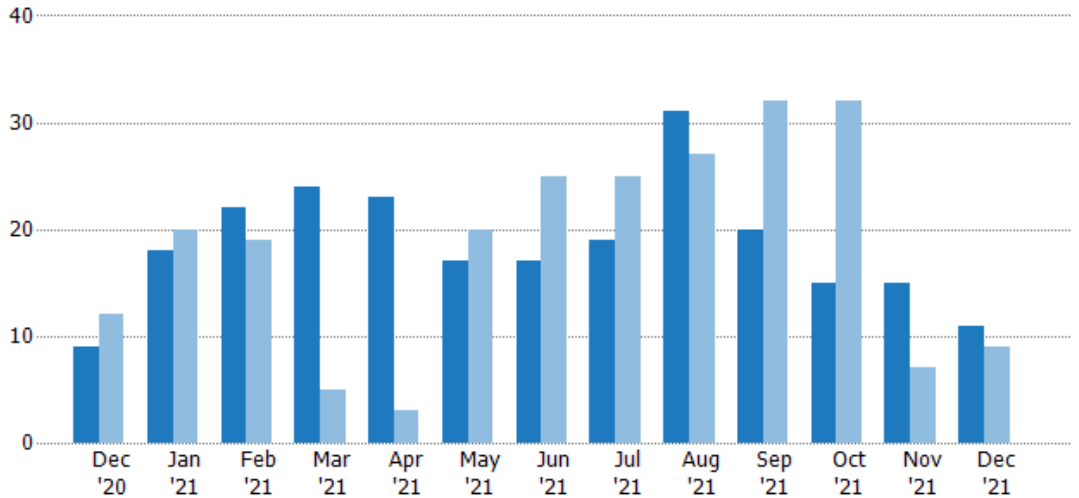
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	9	+22.2%	232	224	+3.6%
New Listing Volume	\$5,307,900	\$6,438,000	-17.6%	\$111,732,945	\$82,494,128	+35.4%
Active Listing Count	36	68	-47.1%	N/A	N/A	
Active Listing Volume	\$33,412,400	\$31,117,200	+7.4%	N/A	N/A	
Average Listing Price	\$928,122	\$457,606	+102.8%	\$713,842	\$411,839	+73.3%
Median Listing Price	\$630,000	\$362,000	+74%	\$538,899	\$323,816	+66.4%
Median Days in RPR	57.5	121.5	-52.7%	101.83	121.73	-16.3%
Months of Inventory	1.5	2.7	-44.9%	2.8	9.2	-70%
Absorption Rate	66.67%	36.76%	+29.9%	36.17%	10.83%	+25.3%
Sales Activity Charts Metrics						
New Pending Sales Count	7	12	-41.7%	227	245	-7.3%
New Pending Sales Volume	\$5,766,000	\$4,115,228	+40.1%	\$87,750,245	\$79,334,428	+10.6%
Pending Sales Count	17	19	-10.5%	N/A	N/A	
Pending Sales Volume	\$10,630,500	\$6,091,528	+74.5%	N/A	N/A	
Closed Sales Count	13	25	-48%	212	200	+6%
Closed Sales Volume	\$3,709,135	\$11,288,175	-67.1%	\$75,981,704	\$62,604,350	+21.4%
Average Sales Price	\$285,318	\$451,527	-36.8%	\$358,404	\$313,022	+14.5%
Median Sales Price	\$245,635	\$324,500	-24.3%	\$314,790	\$255,132	+23.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



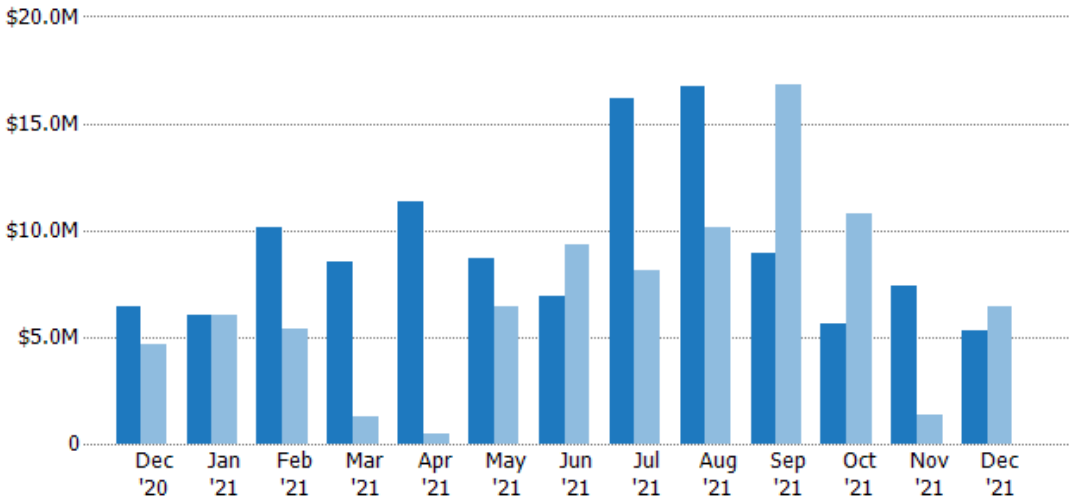
Month/Year	Count	% Chg.
Dec '21	11	22.2%
Dec '20	9	-25%
Dec '19	12	8.3%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



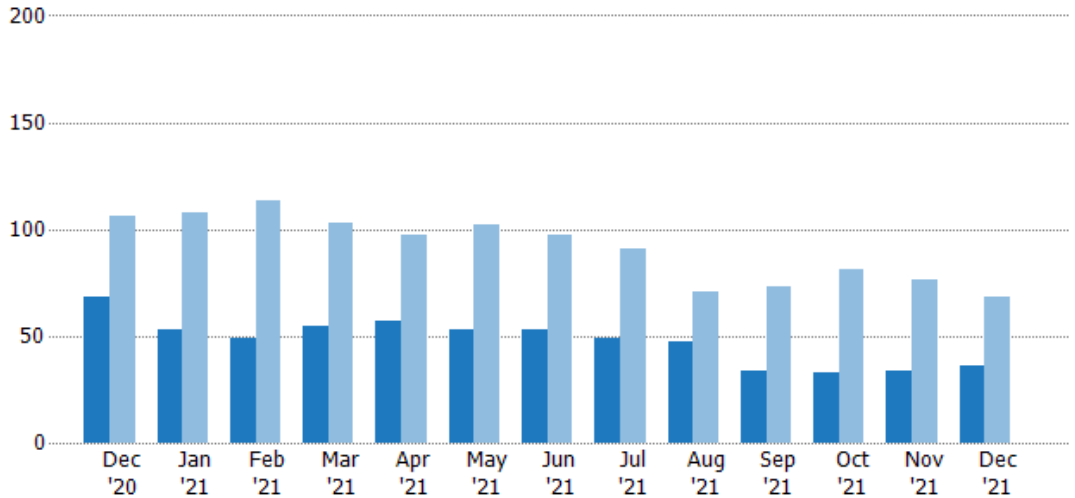
Month/Year	Volume	% Chg.
Dec '21	\$5.31M	-17.6%
Dec '20	\$6.44M	37.4%
Dec '19	\$4.69M	-36.7%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



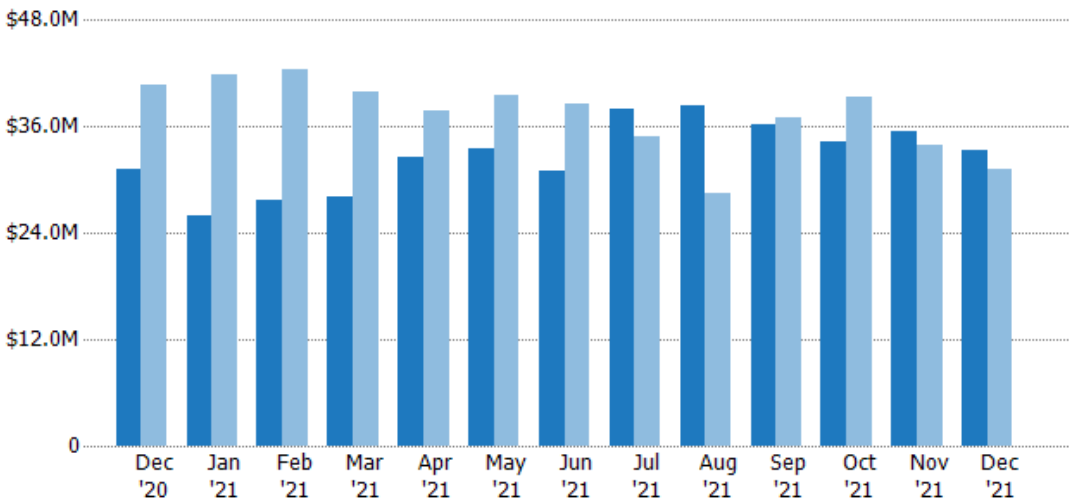
Month/Year	Count	% Chg.
Dec '21	36	-47.1%
Dec '20	68	-35.8%
Dec '19	106	14.2%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



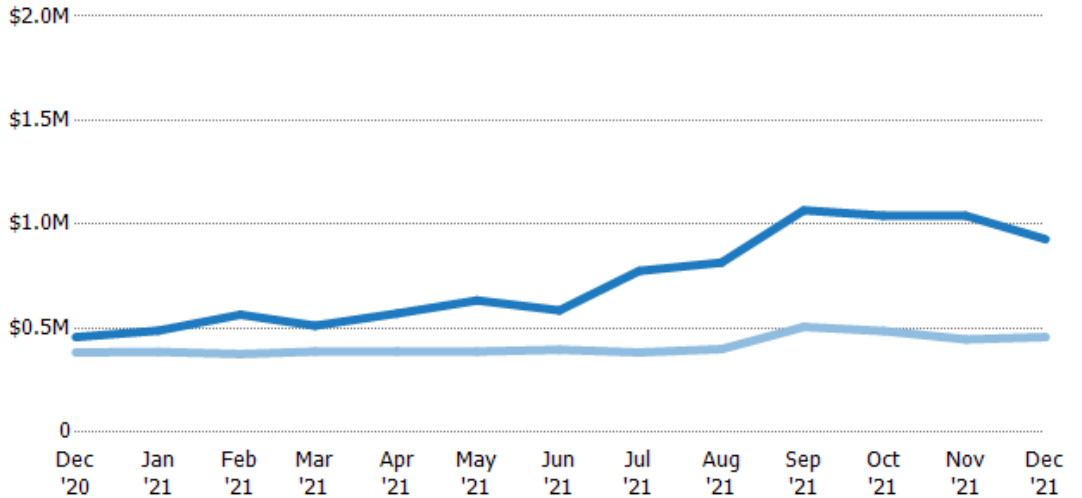
Month/Year	Volume	% Chg.
Dec '21	\$33.4M	7.4%
Dec '20	\$31.1M	-23.5%
Dec '19	\$40.7M	-4.1%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



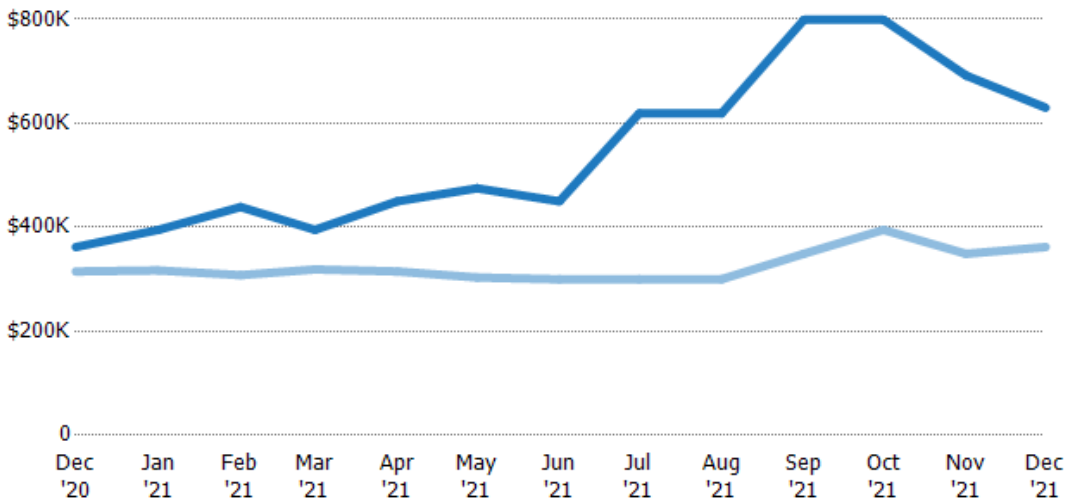
Current Year	\$458K	\$488K	\$565K	\$512K	\$571K	\$634K	\$586K	\$776K	\$816K	\$1.07M	\$1.04M	\$1.04M	\$928K
Prior Year	\$384K	\$387K	\$376K	\$388K	\$389K	\$388K	\$397K	\$384K	\$400K	\$506K	\$487K	\$447K	\$458K
Percent Change from Prior Year	19%	26%	50%	32%	47%	63%	48%	102%	104%	111%	114%	133%	103%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



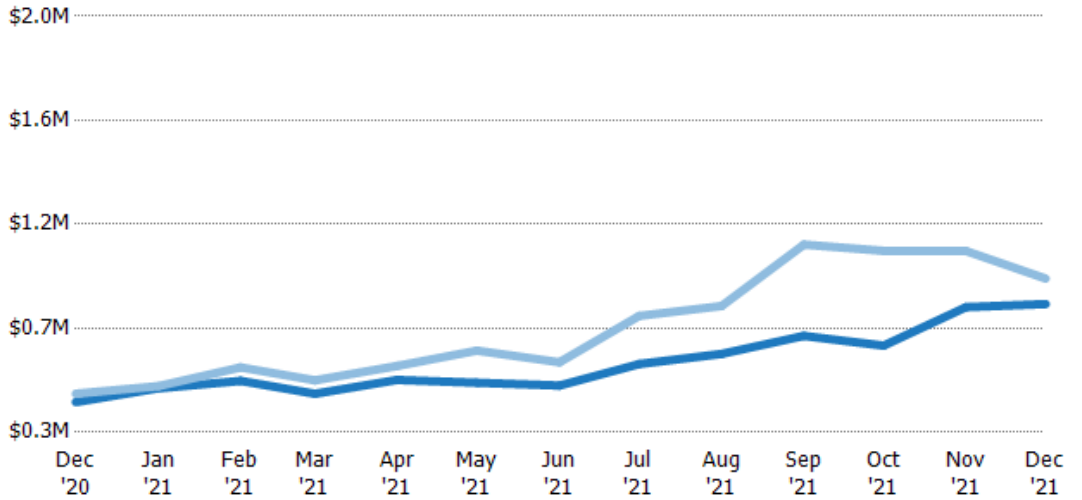
Current Year	\$362K	\$395K	\$439K	\$395K	\$450K	\$475K	\$450K	\$619K	\$619K	\$799K	\$799K	\$692K	\$630K
Prior Year	\$315K	\$317K	\$308K	\$319K	\$315K	\$304K	\$300K	\$300K	\$300K	\$349K	\$395K	\$349K	\$362K
Percent Change from Prior Year	15%	25%	43%	24%	43%	57%	50%	106%	106%	129%	102%	98%	74%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



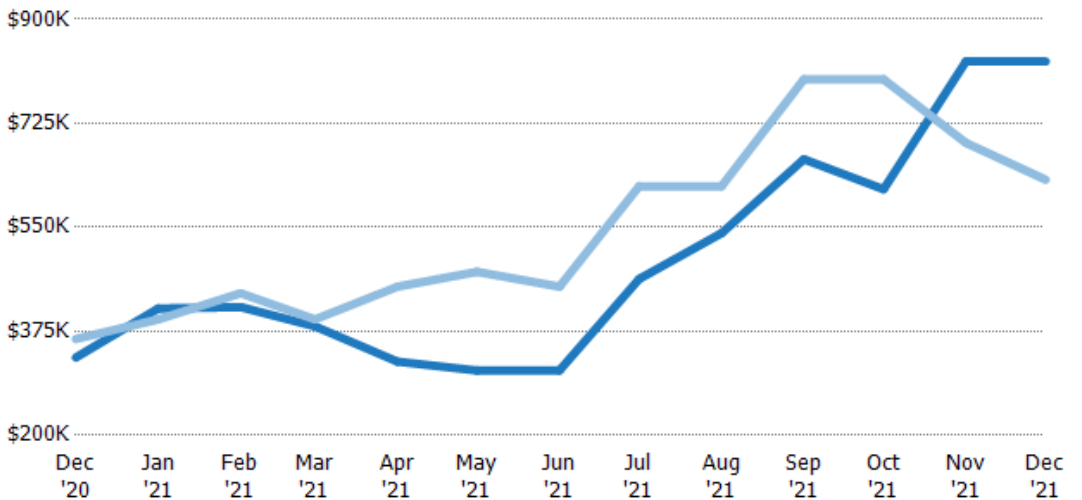
Avg Est Value	\$423K	\$480K	\$510K	\$458K	\$514K	\$503K	\$491K	\$579K	\$620K	\$694K	\$654K	\$811K	\$824K
Avg Listing Price	\$458K	\$488K	\$565K	\$512K	\$571K	\$634K	\$586K	\$776K	\$816K	\$1.07M	\$1.04M	\$1.04M	\$928K
Avg Listing Price as a % of Avg Est Value	108%	102%	111%	112%	111%	126%	119%	134%	132%	154%	159%	128%	113%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



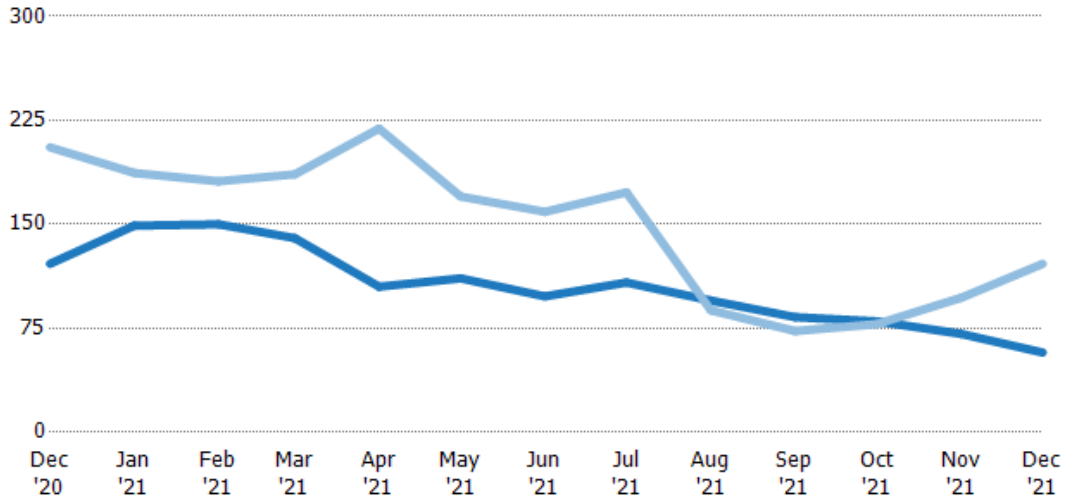
Median Est Value	\$331K	\$413K	\$416K	\$383K	\$324K	\$309K	\$309K	\$463K	\$540K	\$665K	\$614K	\$829K	\$829K
Median Listing Price	\$362K	\$395K	\$439K	\$395K	\$450K	\$475K	\$450K	\$619K	\$619K	\$799K	\$799K	\$692K	\$630K
Med Listing Price as a % of Med Est Value	109%	96%	106%	103%	139%	154%	146%	134%	115%	120%	130%	83%	76%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



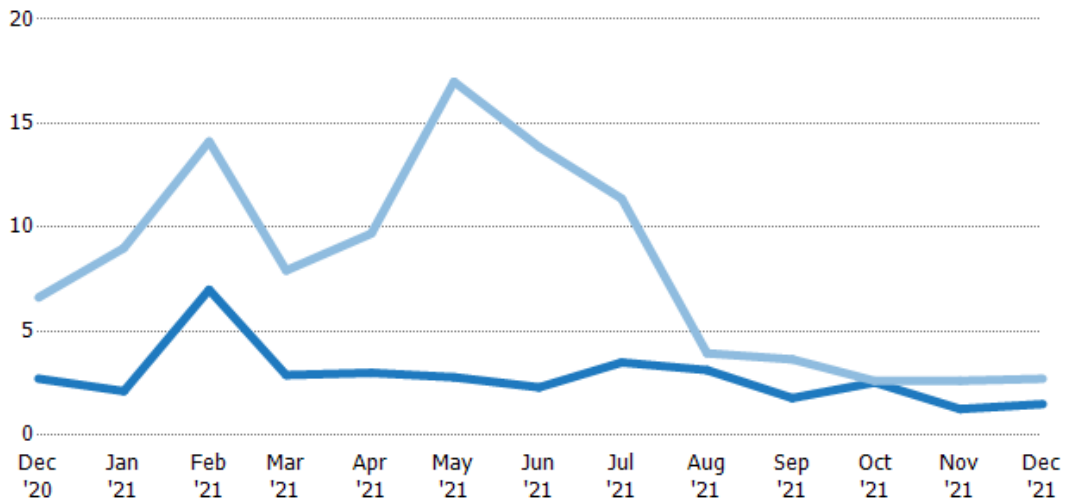
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	122	149	150	140	105	111	98	108	95	83	80	71	57.5
Prior Year	206	187	181	186	219	170	159	173	88	73	78	97	122
Percent Change from Prior Year	-41%	-20%	-17%	-25%	-52%	-35%	-38%	-38%	8%	14%	3%	-27%	-53%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	2.72	2.12	7	2.89	3	2.79	2.3	3.5	3.13	1.79	2.54	1.26	1.5
Prior Year	6.63	9	14.1	7.92	9.7	17	13.9	11.4	3.94	3.65	2.61	2.62	2.72
Percent Change from Prior Year	-59%	-76%	-50%	-63%	-69%	-84%	-83%	-69%	-21%	-51%	-3%	-52%	-45%

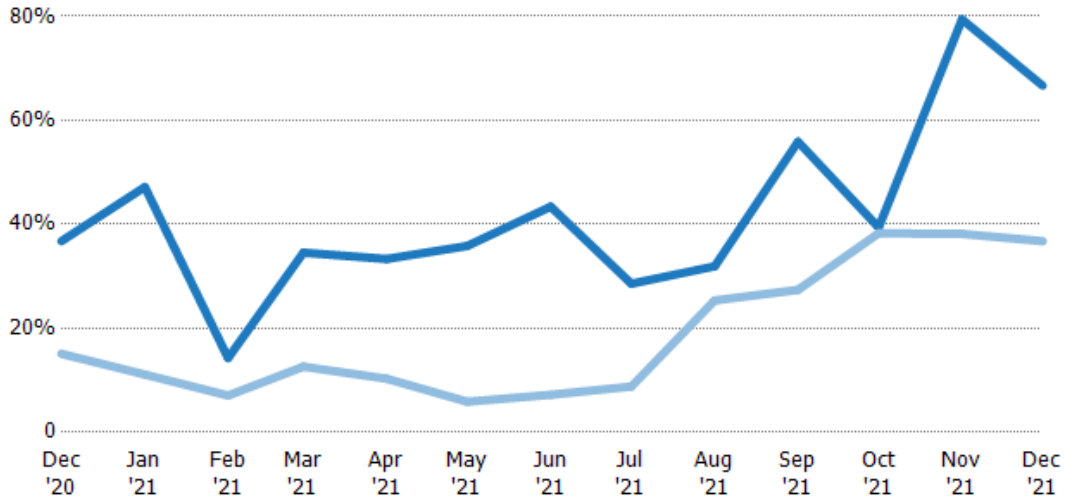
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	37%	47%	14%	35%	33%	36%	43%	29%	32%	56%	39%	79%	67%
Prior Year	15%	11%	7%	13%	10%	6%	7%	9%	25%	27%	38%	38%	37%
Change from Prior Year	-22%	-36%	-7%	-22%	-23%	-30%	-36%	-20%	-7%	-28%	-1%	-41%	-30%

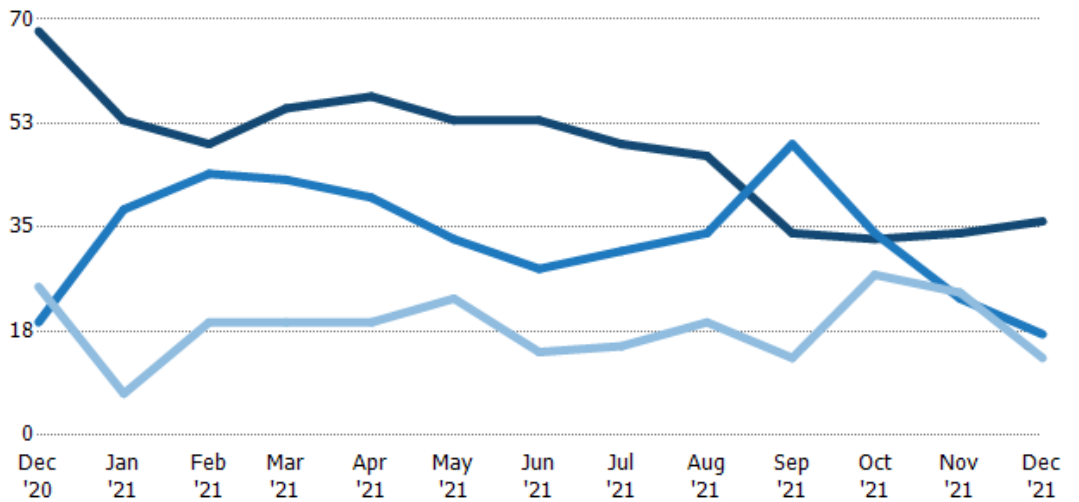
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	68	53	49	55	57	53	53	49	47	34	33	34	36
Pending	19	38	44	43	40	33	28	31	34	49	34	23	17
Sold	25	7	19	19	19	23	14	15	19	13	27	24	13

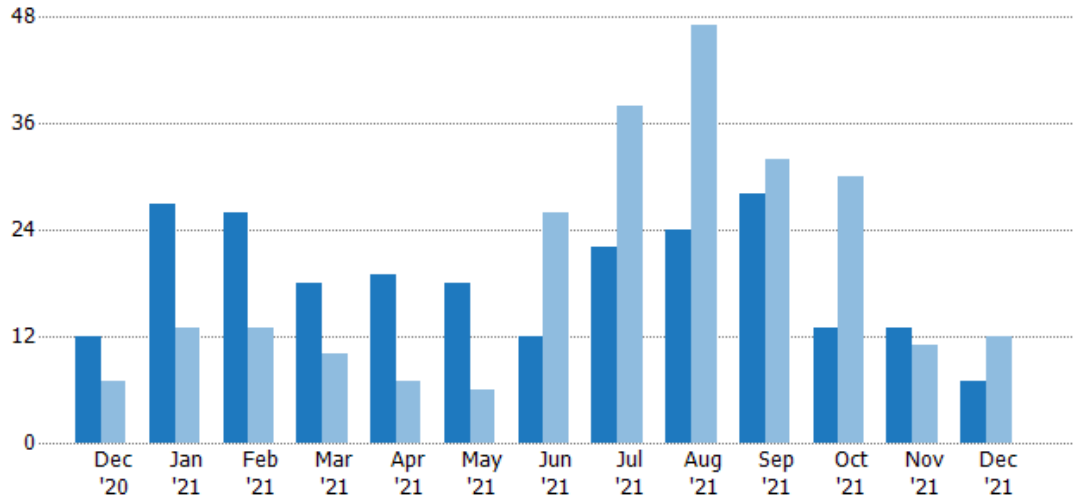
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	7	-41.7%
Dec '20	12	71.4%
Dec '19	7	42.9%



Current Year	12	27	26	18	19	18	12	22	24	28	13	13	7
Prior Year	7	13	13	10	7	6	26	38	47	32	30	11	12
Percent Change from Prior Year	71%	108%	100%	80%	171%	200%	-54%	-42%	-49%	-13%	-57%	18%	-42%

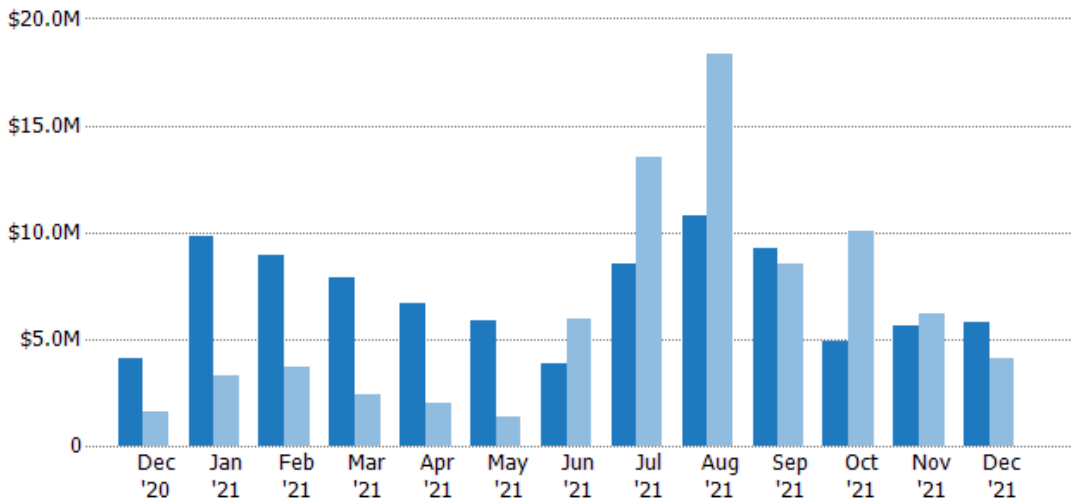
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$5.77M	40.1%
Dec '20	\$4.12M	153.4%
Dec '19	\$1.62M	33.3%



Current Year	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.88M	\$8.49M	\$10.8M	\$9.23M	\$4.94M	\$5.6M	\$5.77M
Prior Year	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M	\$13.5M	\$18.3M	\$8.54M	\$10M	\$6.2M	\$4.12M
Percent Change from Prior Year	153%	195%	143%	233%	237%	335%	-35%	-37%	-41%	8%	-51%	-10%	40%

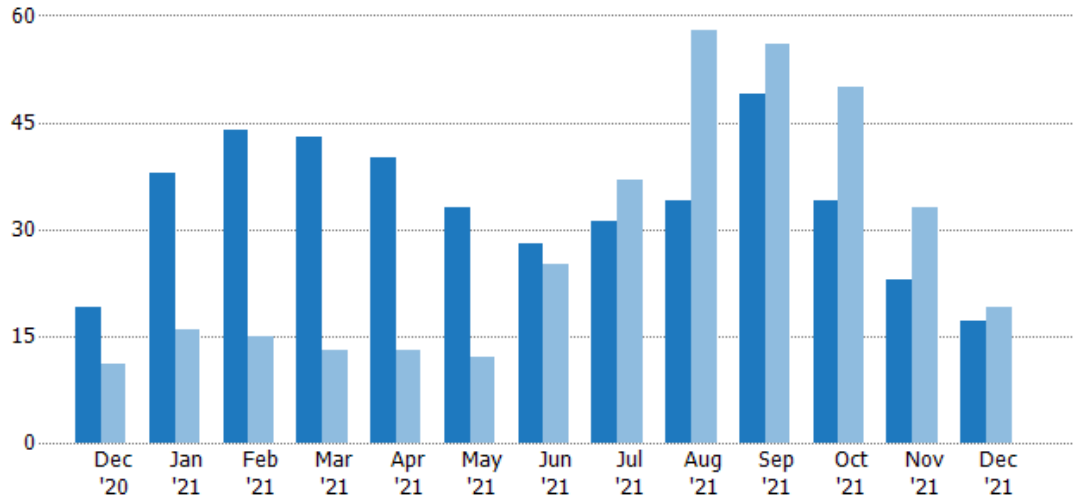
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	17	-10.5%
Dec '20	19	72.7%
Dec '19	11	-9.1%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	19	38	44	43	40	33	28	31	34	49	34	23	17
Prior Year	11	16	15	13	13	12	25	37	58	56	50	33	19
Percent Change from Prior Year	73%	138%	193%	231%	208%	175%	12%	-16%	-41%	-13%	-32%	-30%	-11%

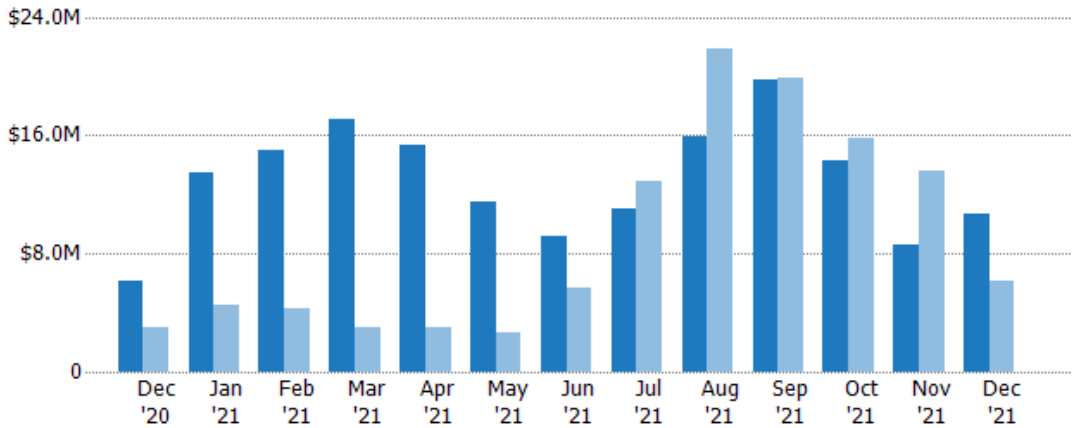
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$10.6M	74.5%
Dec '20	\$6.09M	104.2%
Dec '19	\$2.98M	-19.9%



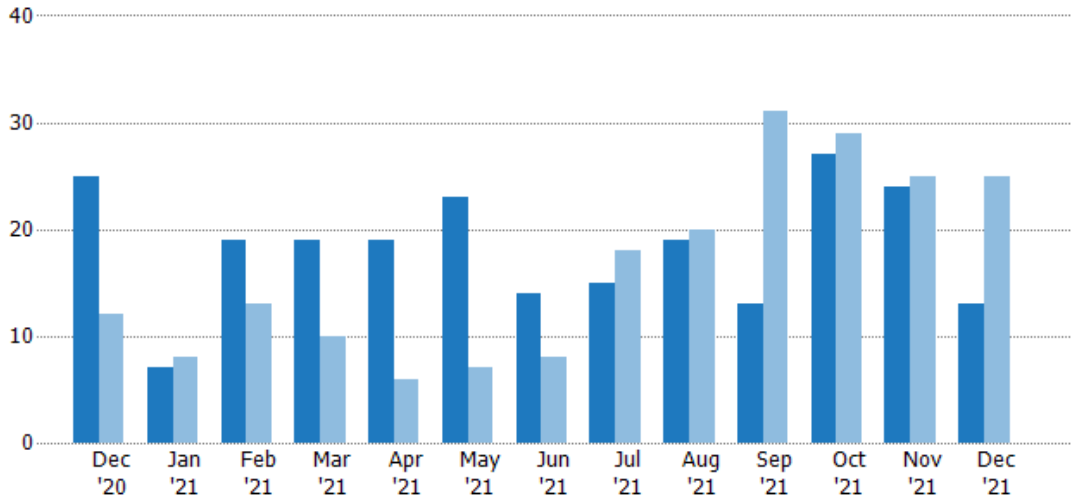
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$6.09M	\$13.4M	\$15M	\$17M	\$15.4M	\$11.5M	\$9.14M	\$11.1M	\$15.9M	\$19.8M	\$14.3M	\$8.6M	\$10.6M
Prior Year	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.66M	\$12.8M	\$21.8M	\$19.9M	\$15.8M	\$13.6M	\$6.09M
Percent Change from Prior Year	104%	196%	254%	475%	405%	334%	62%	-14%	-27%	-1%	-9%	-37%	75%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



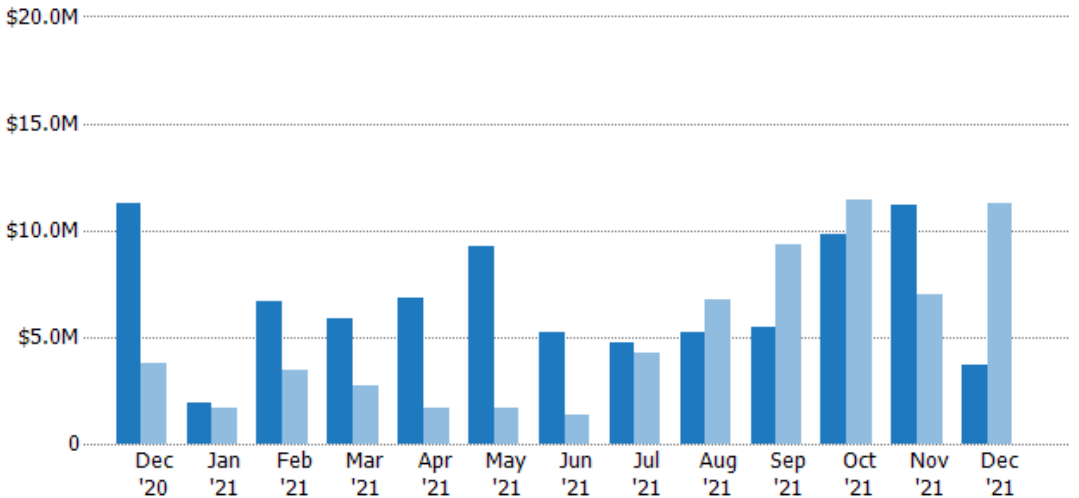
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	25	7	19	19	19	23	14	15	19	13	27	24	13
Prior Year	12	8	13	10	6	7	8	18	20	31	29	25	25
Percent Change from Prior Year	108%	-13%	46%	90%	217%	229%	75%	-17%	-5%	-58%	-7%	-4%	-48%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



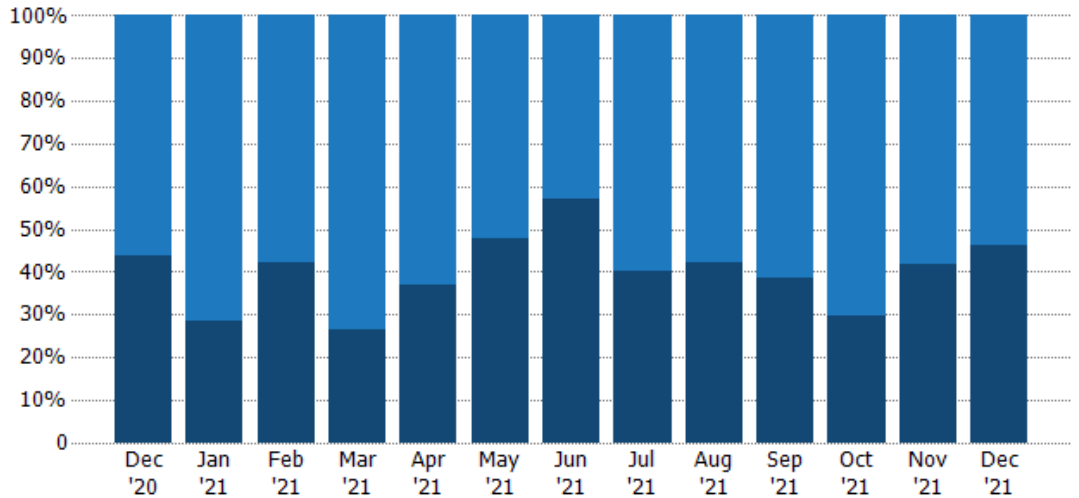
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$11.3M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.21M	\$5.21M	\$4.75M	\$5.24M	\$5.5M	\$9.83M	\$11.2M	\$3.71M
Prior Year	\$3.8M	\$1.67M	\$3.45M	\$2.75M	\$1.68M	\$1.66M	\$1.36M	\$4.24M	\$6.72M	\$9.33M	\$11.4M	\$7.03M	\$11.3M
Percent Change from Prior Year	197%	14%	94%	114%	308%	455%	283%	12%	-22%	-41%	-14%	59%	-67%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



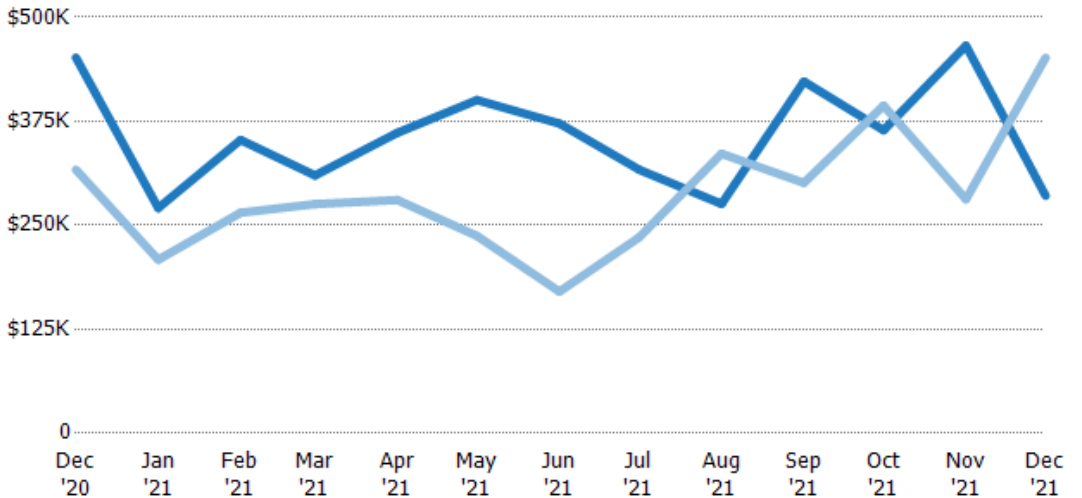
Condo/Townhouse	56%	71%	58%	74%	63%	52%	43%	60%	58%	62%	70%	58%	54%
Single Family Residence	44%	29%	42%	26%	37%	48%	57%	40%	42%	38%	30%	42%	46%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$452K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$317K	\$276K	\$423K	\$364K	\$466K	\$285K
Prior Year	\$317K	\$209K	\$265K	\$275K	\$280K	\$237K	\$170K	\$235K	\$336K	\$301K	\$394K	\$281K	\$452K
Percent Change from Prior Year	42%	30%	33%	13%	29%	69%	119%	35%	-18%	40%	-8%	66%	-37%

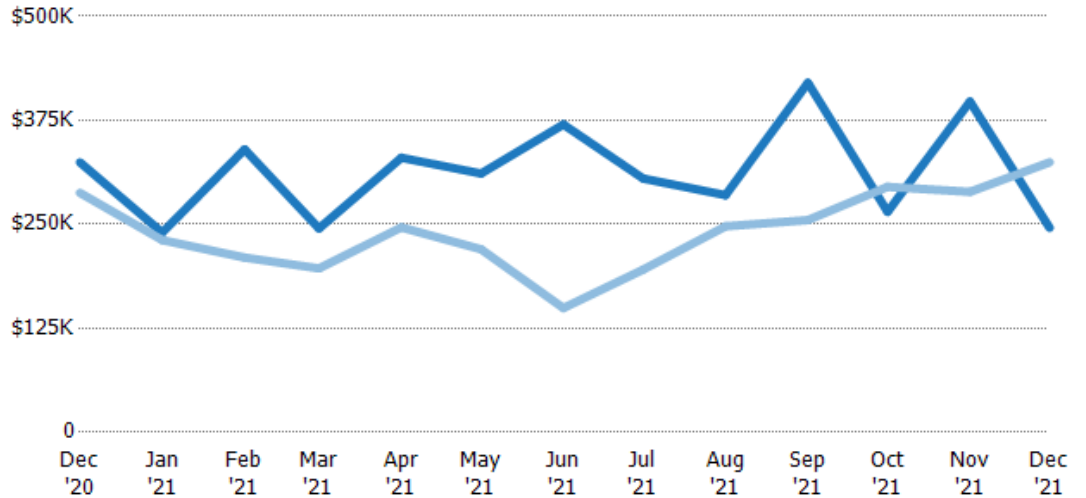
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$246K	-24.3%
Dec '20	\$325K	12.8%
Dec '19	\$288K	-58.5%



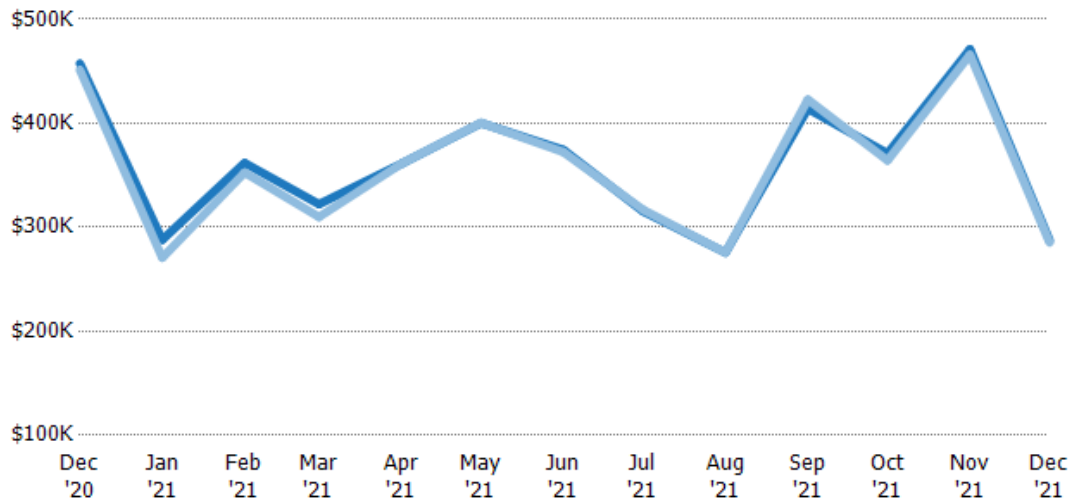
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$325K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$305K	\$285K	\$420K	\$265K	\$398K	\$246K
Prior Year	\$288K	\$231K	\$210K	\$197K	\$246K	\$220K	\$149K	\$196K	\$248K	\$255K	\$295K	\$289K	\$325K
Percent Change from Prior Year	13%	4%	62%	24%	34%	41%	148%	56%	15%	65%	-10%	38%	-24%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



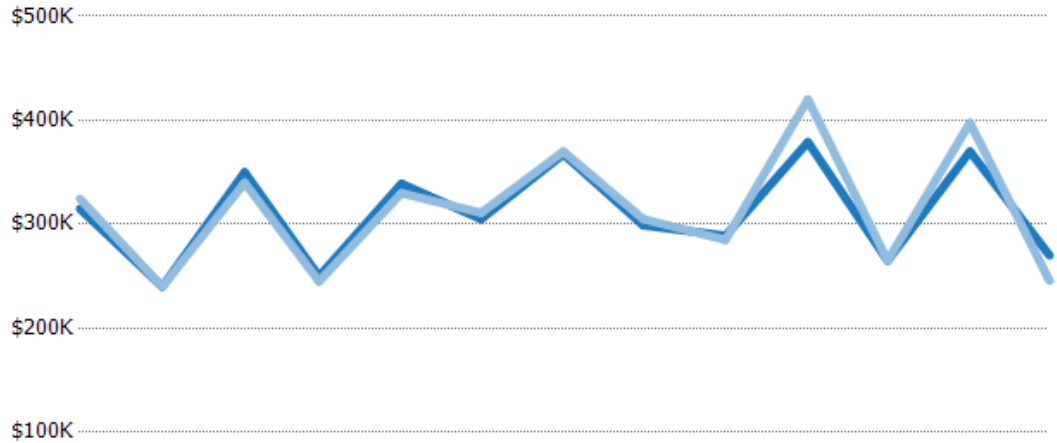
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	\$458K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$315K	\$276K	\$414K	\$371K	\$471K	\$287K
Avg Sales Price	\$452K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$317K	\$276K	\$423K	\$364K	\$466K	\$285K
Avg Sales Price as a % of Avg List Price	99%	94%	97%	96%	100%	100%	99%	100%	100%	102%	98%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



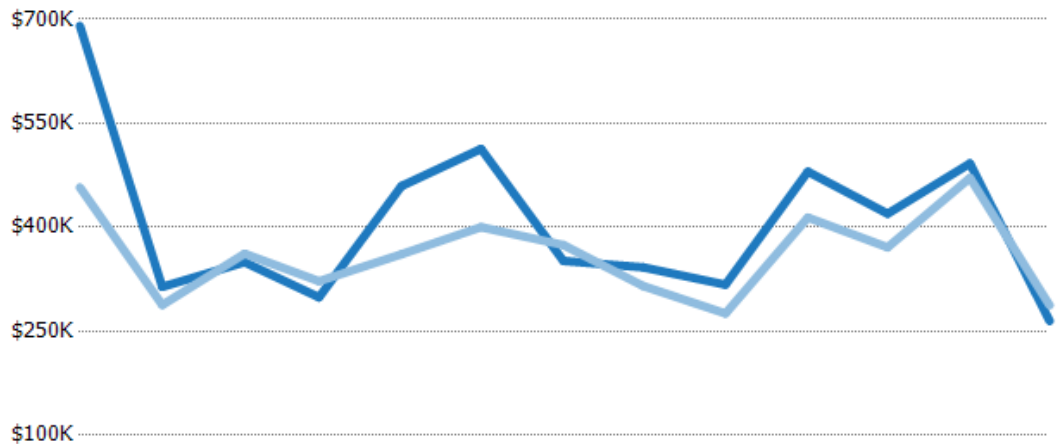
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$315K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$299K	\$289K	\$379K	\$265K	\$370K	\$270K
Median Sales Price	\$325K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$305K	\$285K	\$420K	\$265K	\$398K	\$246K
Med Sales Price as a % of Med List Price	103%	100%	97%	98%	97%	102%	101%	102%	99%	111%	100%	107%	91%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



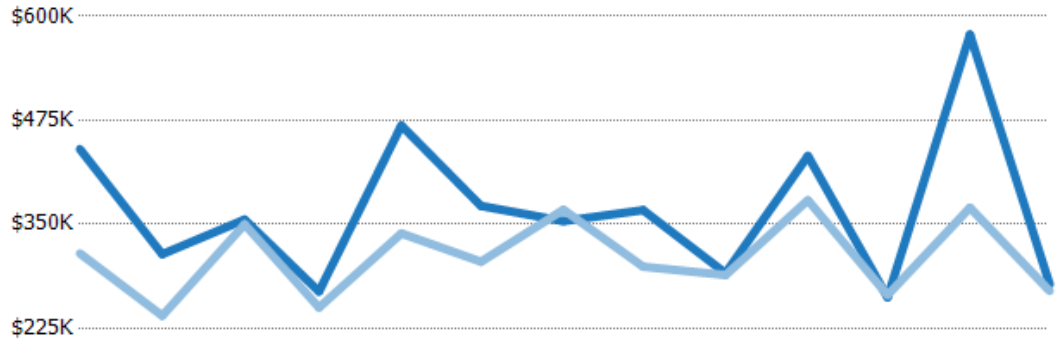
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$690K	\$314K	\$350K	\$299K	\$459K	\$513K	\$351K	\$342K	\$317K	\$480K	\$420K	\$492K	\$265K
Avg Sales Price	\$458K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$315K	\$276K	\$414K	\$371K	\$471K	\$287K
Avg Sales Price as a % of Avg Est Value	66%	92%	104%	108%	79%	78%	107%	92%	87%	86%	88%	96%	108%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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 Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$354K	\$367K	\$291K	\$432K	\$262K	\$578K	\$278K
Median Sales Price	\$315K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$299K	\$289K	\$379K	\$265K	\$370K	\$270K
Med Sales Price as a % of Med Est Value	72%	76%	98%	93%	72%	82%	104%	81%	99%	88%	101%	64%	97%