

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	3	-66.7%	45	66	-31.8%
New Listing Volume	\$330,000	\$604,900	-45.4%	\$14,973,200	\$17,087,750	-12.4%
Active Listing Count	9	24	-62.5%	N/A	N/A	
Active Listing Volume	\$4,495,900	\$6,394,950	-29.7%	N/A	N/A	
Average Listing Price	\$499,544	\$266,456	+87.5%	\$425,448	\$233,406	+82.3%
Median Listing Price	\$330,000	\$187,000	+76.5%	\$254,886	\$188,668	+35.1%
Median Days in RPR	78	190	-58.9%	88	128.67	-31.6%
Months of Inventory	9	6	+50%	2	8.5	-76.4%
Absorption Rate	11.11%	16.67%	-5.6%	49.52%	11.71%	+37.8%
Sales Activity Charts Metrics						
New Pending Sales Count	1	5	-80%	51	63	-19%
New Pending Sales Volume	\$85,000	\$1,089,800	-92.2%	\$13,982,700	\$15,976,050	-12.5%
Pending Sales Count	1	4	-75%	N/A	N/A	
Pending Sales Volume	\$85,000	\$1,034,900	-91.8%	N/A	N/A	
Closed Sales Count	6	5	+20%	47	52	-9.6%
Closed Sales Volume	\$1,552,500	\$942,500	+64.7%	\$13,222,900	\$12,551,250	+5.4%
Average Sales Price	\$258,750	\$188,500	+37.3%	\$281,338	\$241,370	+16.6%
Median Sales Price	\$270,750	\$215,000	+25.9%	\$263,040	\$239,720	+9.7%

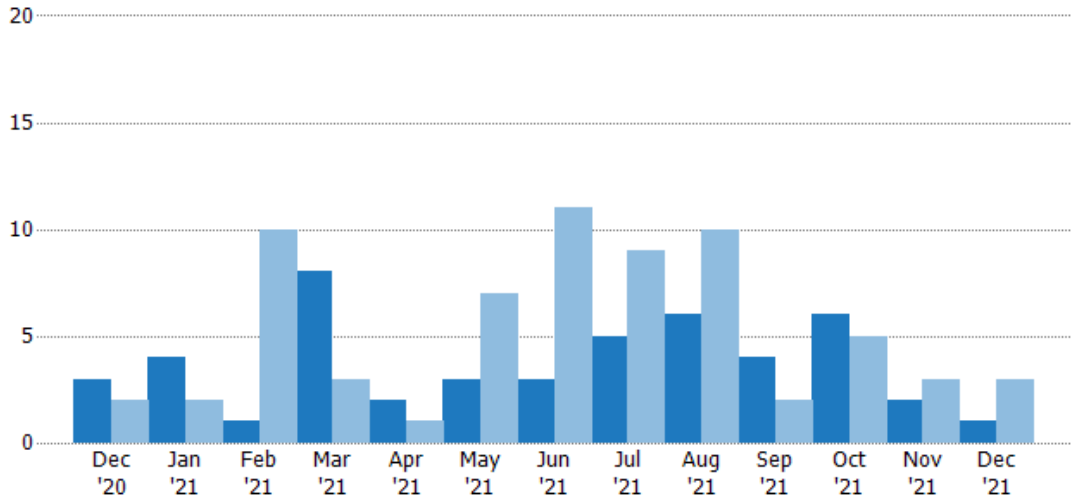
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	1	-66.7%
Dec '20	3	50%
Dec '19	2	



Current Year	3	4	1	8	2	3	3	5	6	4	6	2	1
Prior Year	2	2	10	3	1	7	11	9	10	2	5	3	3
Percent Change from Prior Year	50%	100%	-90%	167%	100%	-57%	-73%	-44%	-40%	100%	20%	-33%	-67%

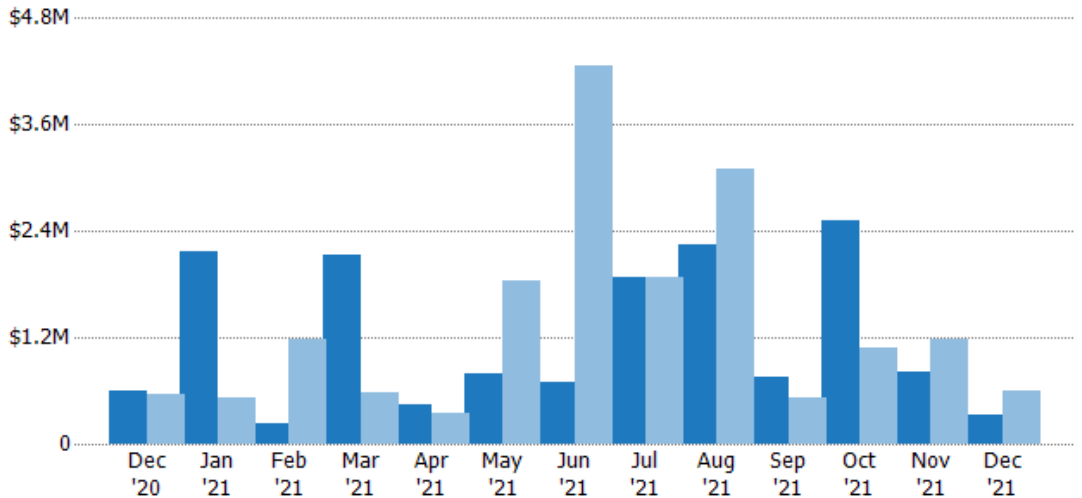
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$330K	-45.4%
Dec '20	\$605K	6.6%
Dec '19	\$567K	



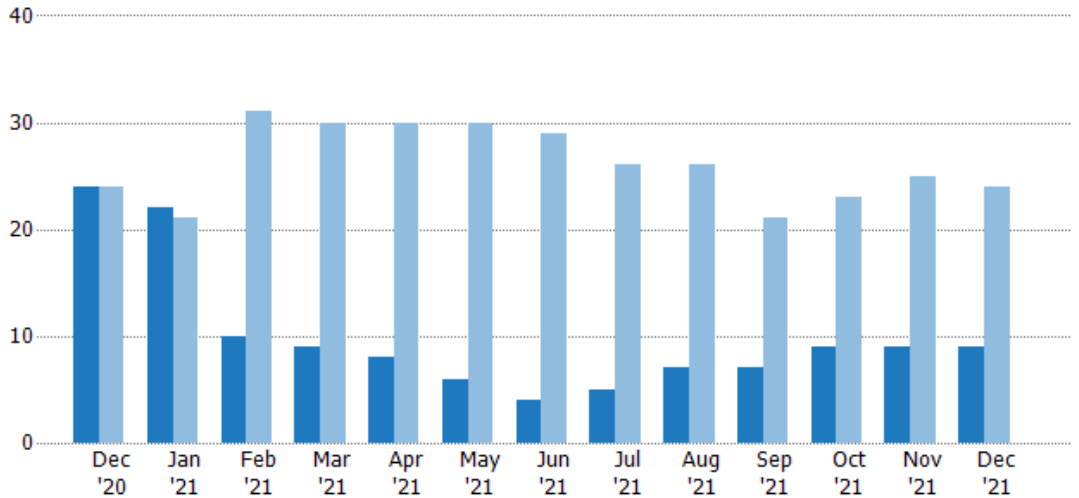
Current Year	\$605K	\$2.16M	\$225K	\$2.12M	\$448K	\$796K	\$688K	\$1.87M	\$2.24M	\$745K	\$2.53M	\$814K	\$330K
Prior Year	\$567K	\$514K	\$1.18M	\$575K	\$345K	\$1.84M	\$4.27M	\$1.88M	\$3.09M	\$521K	\$1.09M	\$1.18M	\$605K
Percent Change from Prior Year	7%	321%	-81%	269%	30%	-57%	-84%	0%	-27%	43%	131%	-31%	-45%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Dec '21	9	-62.5%
Dec '20	24	0%
Dec '19	24	-12.5%

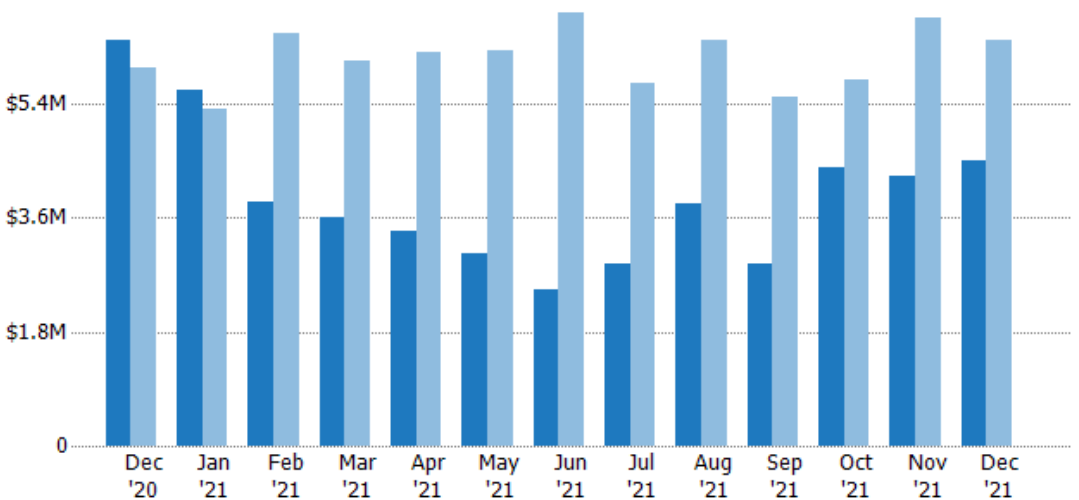
Month/Year	Count	% Chg.
Dec '21	9	-62.5%
Dec '20	24	0%
Dec '19	24	-12.5%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Dec '21	\$4.5M	-29.7%
Dec '20	\$6.39M	7%
Dec '19	\$5.98M	-13.7%

Month/Year	Volume	% Chg.
Dec '21	\$4.5M	-29.7%
Dec '20	\$6.39M	7%
Dec '19	\$5.98M	-13.7%

Month/Year	Volume	% Chg.
Dec '21	\$4.5M	-29.7%
Dec '20	\$6.39M	7%
Dec '19	\$5.98M	-13.7%

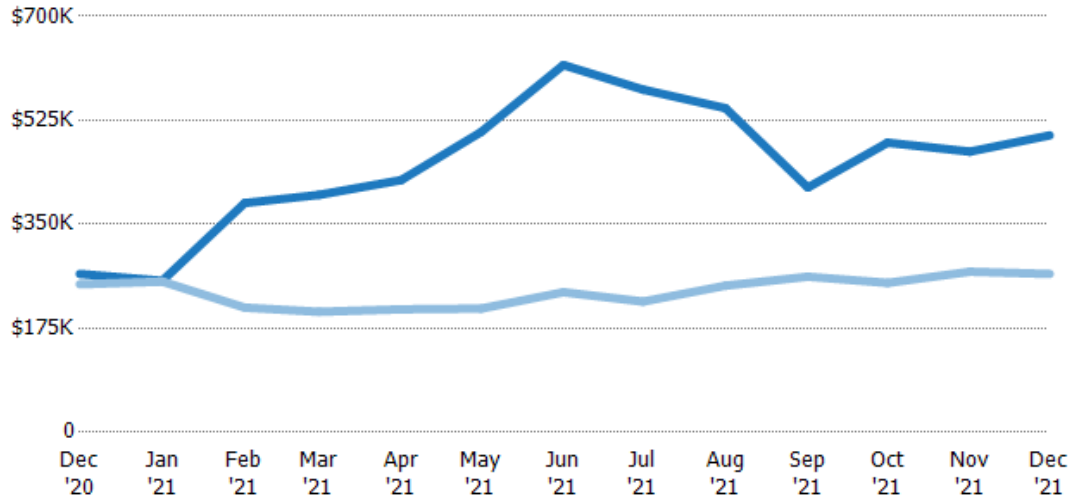
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$500K	87.5%
Dec '20	\$266K	7%
Dec '19	\$249K	-1.4%



Current Year	\$266K	\$255K	\$386K	\$399K	\$425K	\$505K	\$618K	\$577K	\$545K	\$412K	\$487K	\$472K	\$500K
Prior Year	\$249K	\$254K	\$210K	\$203K	\$207K	\$208K	\$236K	\$220K	\$247K	\$262K	\$251K	\$270K	\$266K
Percent Change from Prior Year	7%	0%	84%	97%	105%	143%	162%	162%	121%	57%	94%	75%	87%

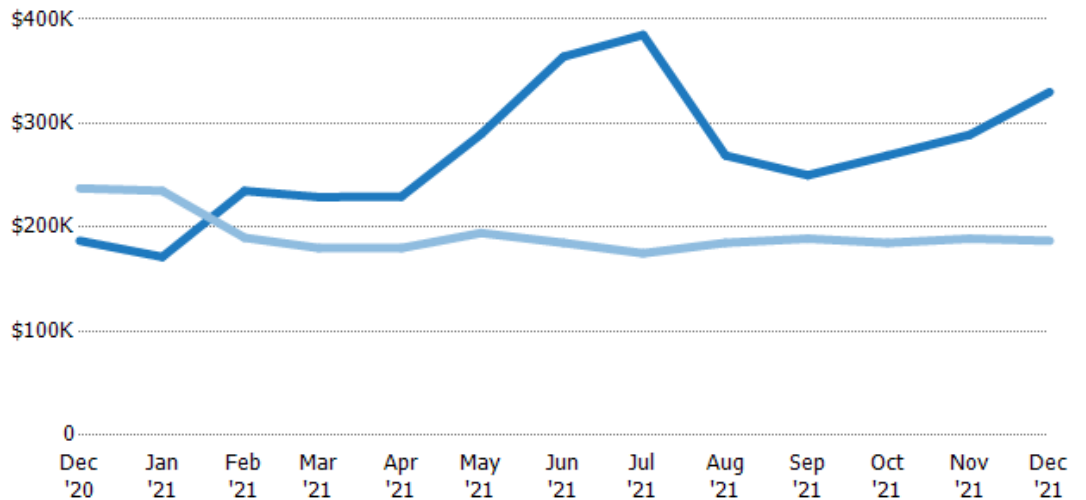
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$330K	76.5%
Dec '20	\$187K	-21.2%
Dec '19	\$237K	1%



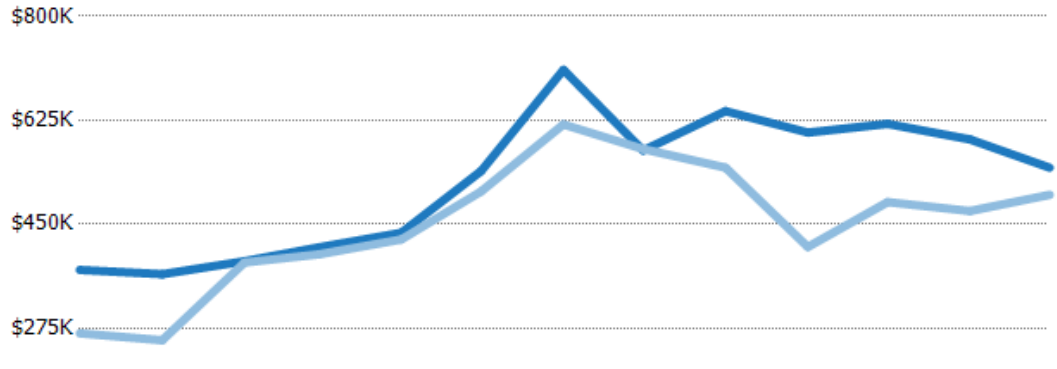
Current Year	\$187K	\$172K	\$235K	\$229K	\$230K	\$290K	\$364K	\$385K	\$269K	\$250K	\$269K	\$289K	\$330K
Prior Year	\$237K	\$235K	\$190K	\$180K	\$180K	\$194K	\$185K	\$175K	\$185K	\$189K	\$185K	\$189K	\$187K
Percent Change from Prior Year	-21%	-27%	24%	27%	28%	49%	97%	120%	45%	32%	45%	53%	76%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



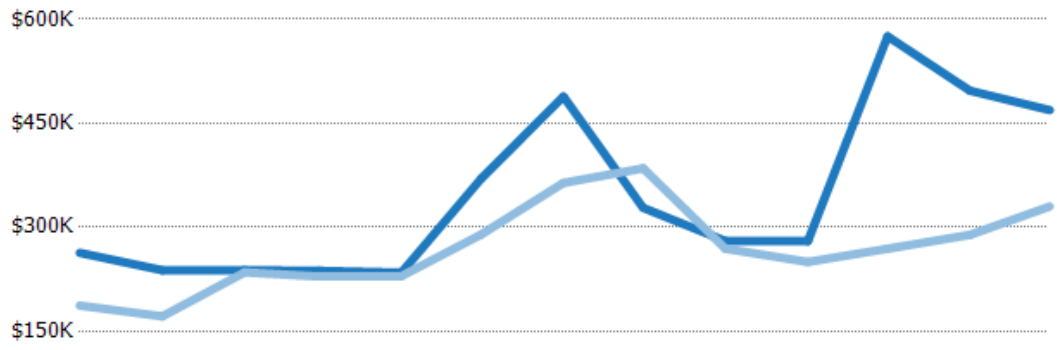
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$373K	\$366K	\$388K	\$411K	\$436K	\$540K	\$710K	\$574K	\$640K	\$604K	\$619K	\$593K	\$545K
Avg Listing Price	\$266K	\$255K	\$386K	\$399K	\$425K	\$505K	\$618K	\$577K	\$545K	\$412K	\$487K	\$472K	\$500K
Avg Listing Price as a % of Avg Est Value	71%	70%	99%	97%	97%	94%	87%	100%	85%	68%	79%	80%	92%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



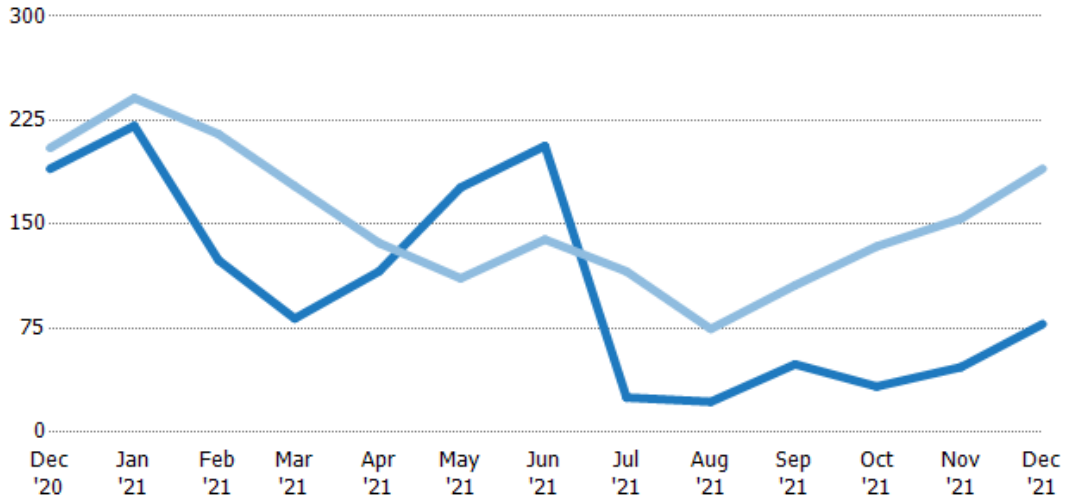
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$263K	\$238K	\$238K	\$237K	\$235K	\$370K	\$489K	\$328K	\$280K	\$280K	\$575K	\$497K	\$469K
Median Listing Price	\$187K	\$172K	\$235K	\$229K	\$230K	\$290K	\$364K	\$385K	\$269K	\$250K	\$269K	\$289K	\$330K
Med Listing Price as a % of Med Est Value	71%	72%	99%	97%	98%	78%	74%	117%	96%	89%	47%	58%	70%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



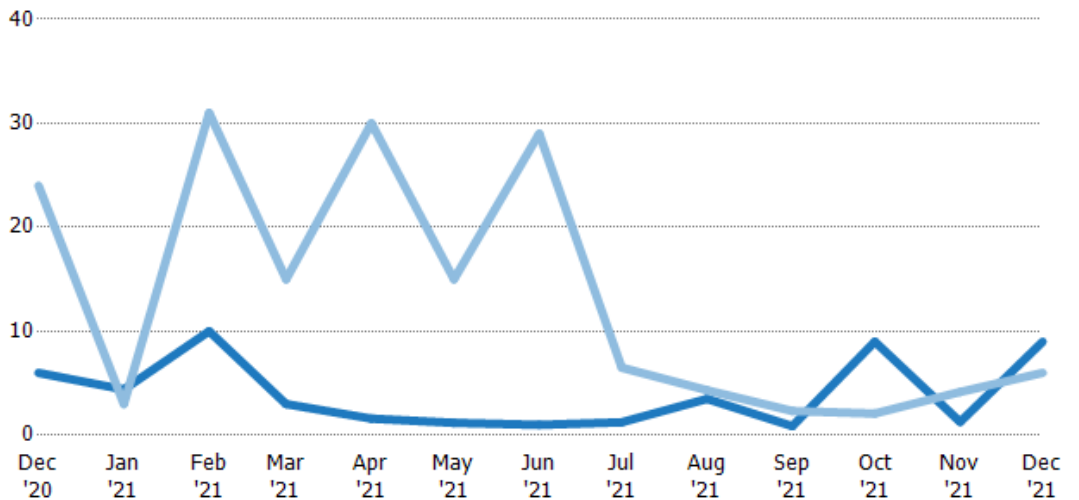
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	190	221	124	82	116	177	207	25	22	49	33	47	78
Prior Year	205	241	215	178	137	111	139	116	74.5	106	134	154	190
Percent Change from Prior Year	-7%	-8%	-42%	-54%	-15%	59%	49%	-78%	-70%	-54%	-75%	-69%	-59%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	6	4.4	10	3	1.6	1.2	1	1.25	3.5	0	9	1.29	9
Prior Year	24	3	31	15	30	15	29	6.5	4.33	2.33	2.09	4.17	6
Percent Change from Prior Year	-75%	47%	-68%	-80%	-95%	-92%	-97%	-81%	-19%	-62%	330%	-69%	50%

Absorption Rate

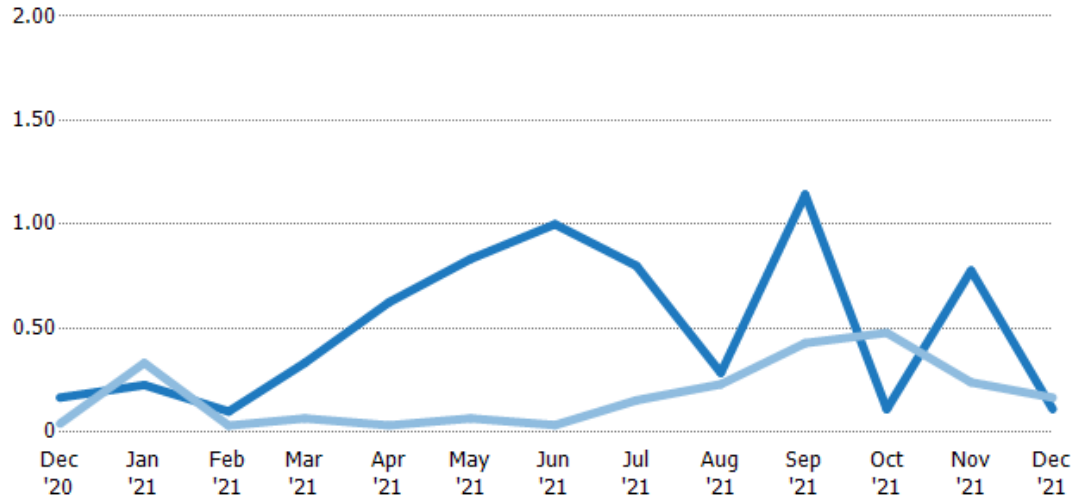
The percentage of inventory sold per month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	11%	5.6%
Dec '20	17%	-12.5%
Dec '19	4%	243.3%



Current Year	17%	23%	10%	33%	63%	83%	100%	80%	29%	114%	11%	78%	11%
Prior Year	4%	33%	3%	7%	3%	7%	3%	15%	23%	43%	48%	24%	17%
Change from Prior Year	-13%	11%	-7%	-27%	-59%	-77%	-97%	-65%	-6%	-71%	37%	-54%	6%

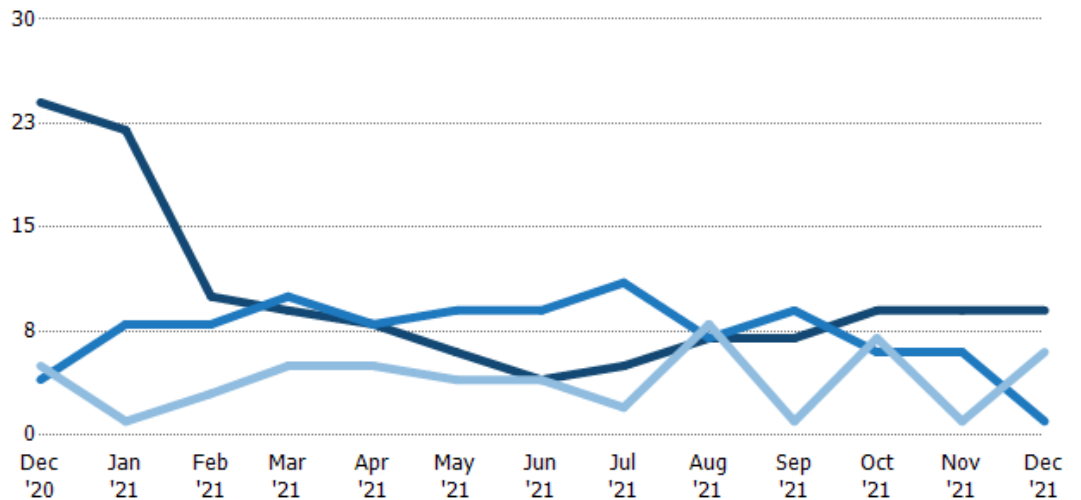
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



Active	24	22	10	9	8	6	4	5	7	7	9	9	9
Pending	4	8	8	10	8	9	9	11	7	9	6	6	1
Sold	5	1	3	5	5	4	4	2	8	1	7	1	6

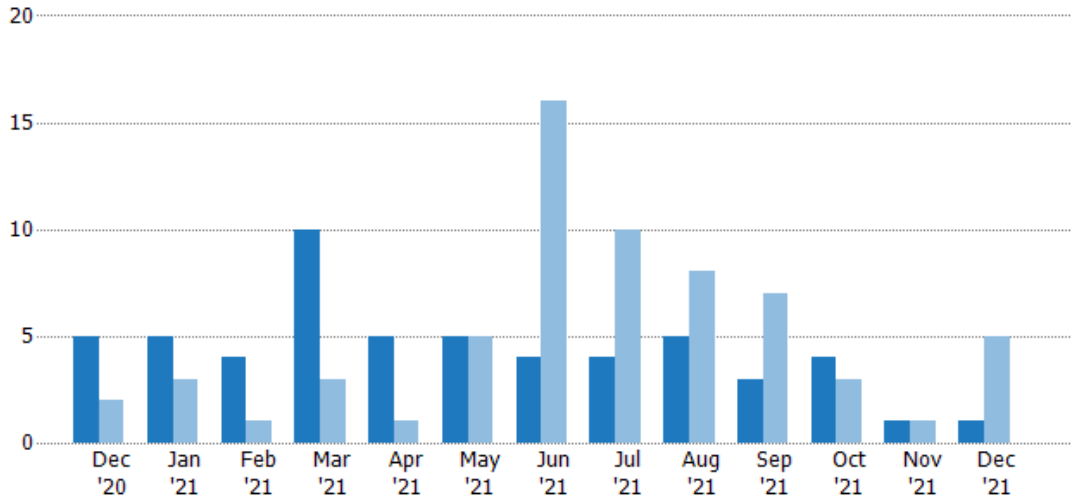
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	1	-80%
Dec '20	5	150%
Dec '19	2	-50%



Current Year	5	5	4	10	5	5	4	4	5	3	4	1	1
Prior Year	2	3	1	3	1	5	16	10	8	7	3	1	5
Percent Change from Prior Year	150%	67%	300%	233%	400%	0%	-75%	-60%	-38%	-57%	33%	0%	-80%

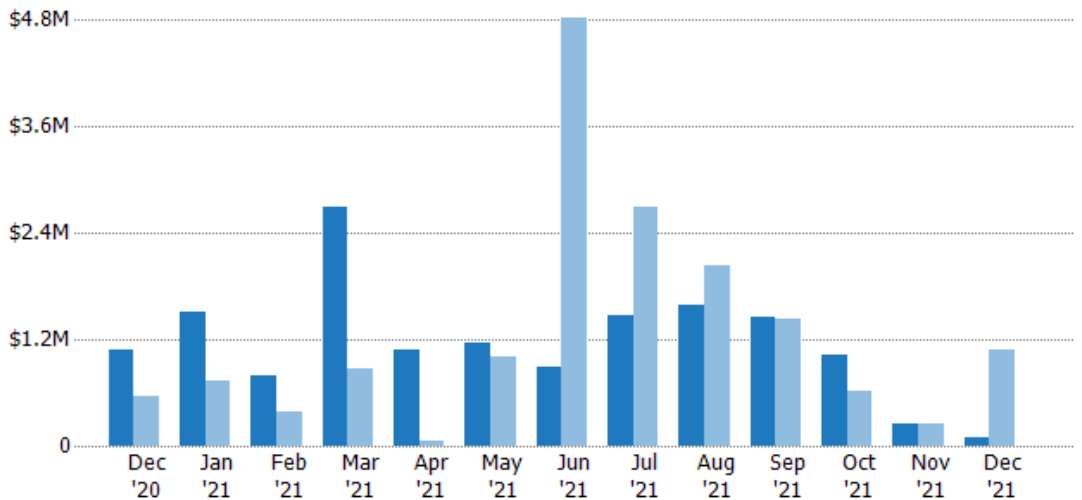
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$85K	-92.2%
Dec '20	\$1.09M	93.6%
Dec '19	\$563K	-71.6%



Current Year	\$1.09M	\$1.52M	\$784K	\$2.69M	\$1.09M	\$1.16M	\$897K	\$1.46M	\$1.58M	\$1.45M	\$1.02M	\$250K	\$85K
Prior Year	\$563K	\$725K	\$385K	\$873K	\$60K	\$999K	\$4.83M	\$2.69M	\$2.03M	\$1.43M	\$624K	\$245K	\$1.09M
Percent Change from Prior Year	94%	109%	104%	208%	1,710%	16%	-81%	-46%	-22%	2%	64%	2%	-92%

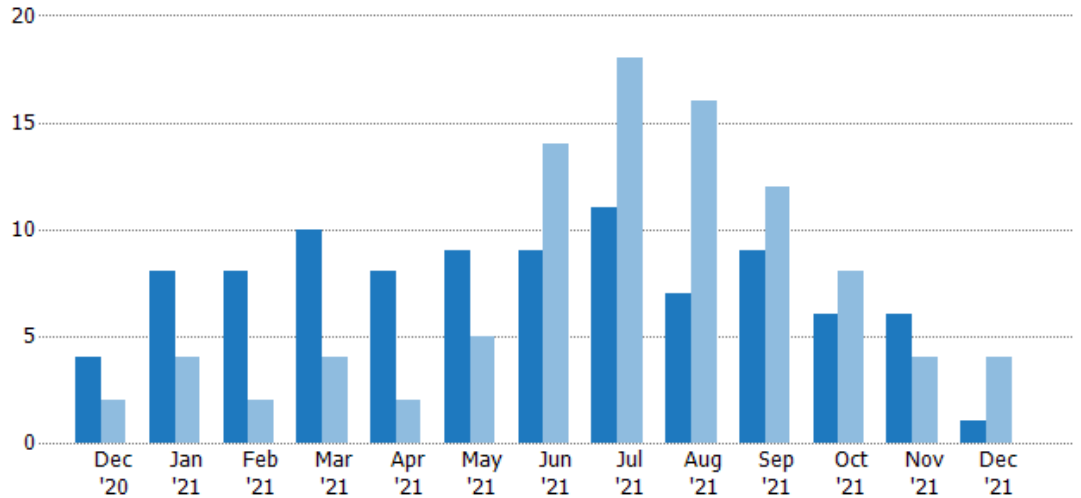
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	1	-75%
Dec '20	4	100%
Dec '19	2	0%



Current Year	4	8	8	10	8	9	9	11	7	9	6	6	1
Prior Year	2	4	2	4	2	5	14	18	16	12	8	4	4
Percent Change from Prior Year	100%	100%	300%	150%	300%	80%	-36%	-39%	-56%	-25%	-25%	50%	-75%

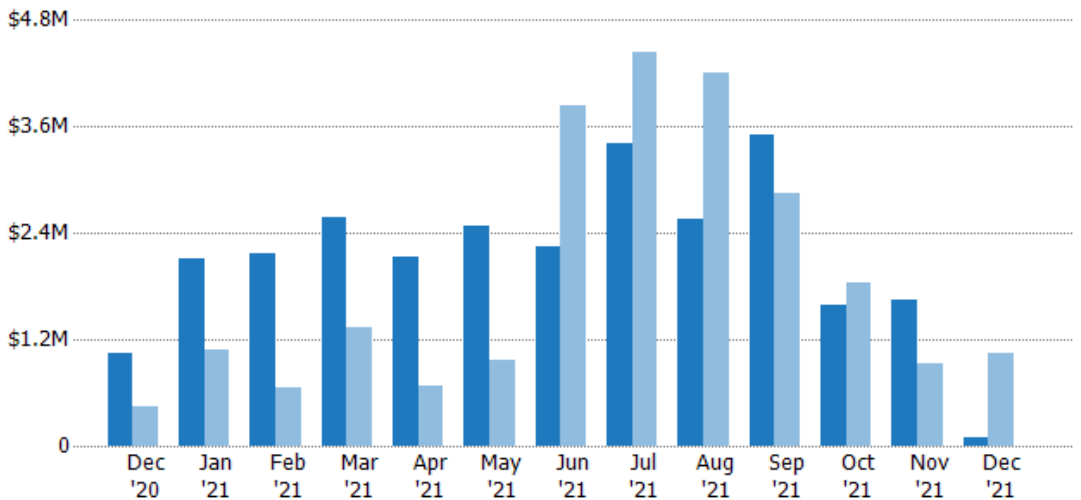
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$85K	-91.8%
Dec '20	\$1.03M	135.7%
Dec '19	\$439K	-7.7%



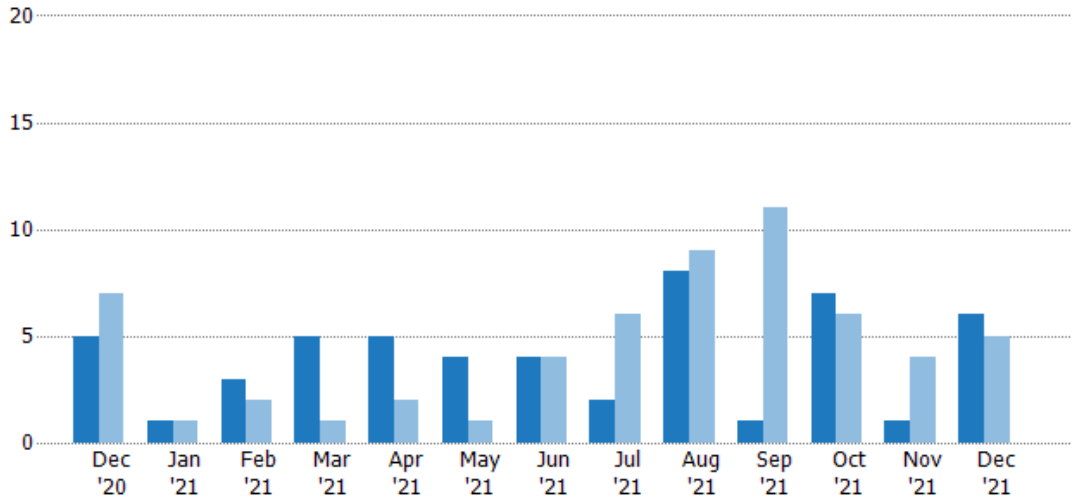
Current Year	\$1.03M	\$2.1M	\$2.16M	\$2.58M	\$2.13M	\$2.48M	\$2.25M	\$3.42M	\$2.55M	\$3.5M	\$1.59M	\$1.65M	\$85K
Prior Year	\$439K	\$1.09M	\$655K	\$1.33M	\$674K	\$968K	\$3.84M	\$4.44M	\$4.2M	\$2.86M	\$1.83M	\$923K	\$1.03M
Percent Change from Prior Year	136%	93%	230%	94%	216%	156%	-42%	-23%	-39%	23%	-13%	79%	-92%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



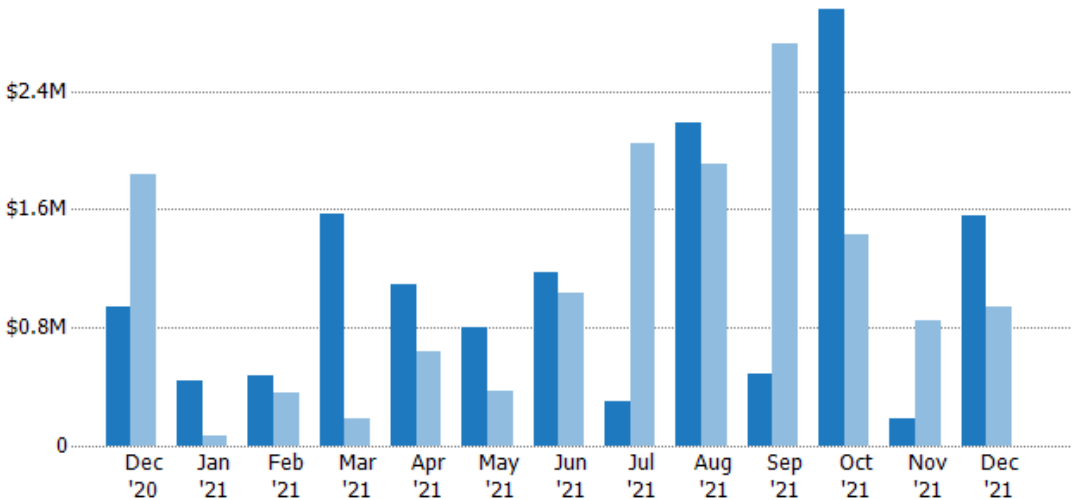
Month/Year	Count	% Chg.
Dec '21	6	20%
Dec '20	5	-28.6%
Dec '19	7	-71.4%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Dec '21	\$1.55M	64.7%
Dec '20	\$943K	-48.5%
Dec '19	\$1.83M	-53%

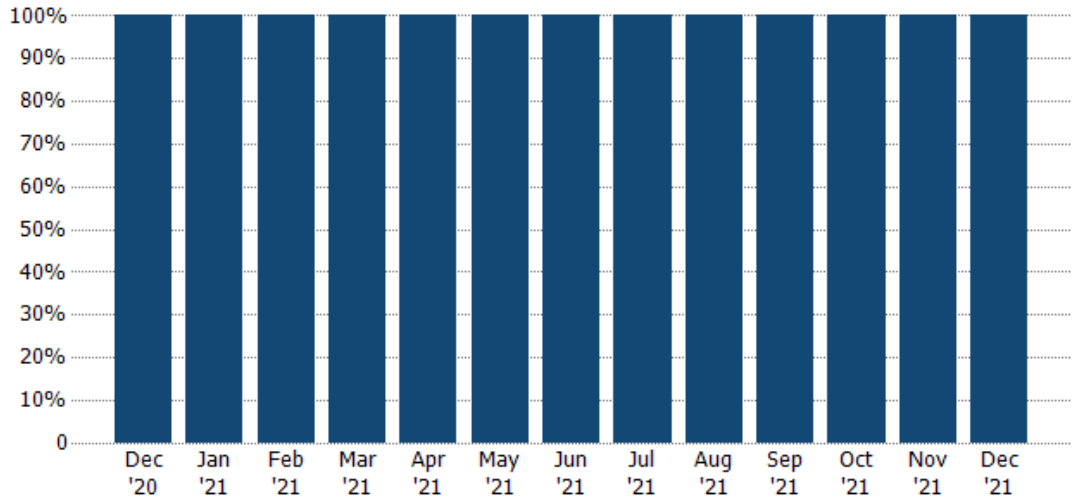
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single Family



■ Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

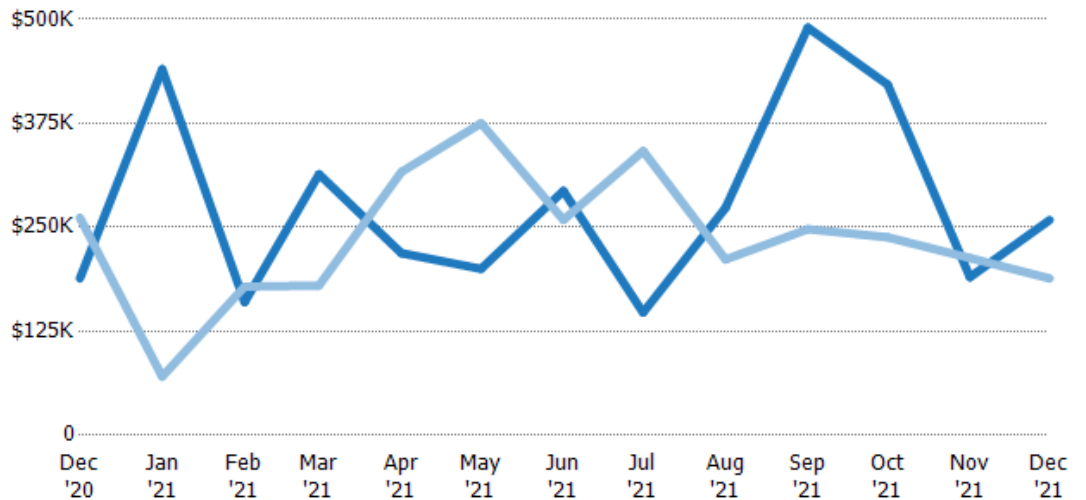
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$259K	37.3%
Dec '20	\$189K	-27.9%
Dec '19	\$262K	64.4%



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$189K	\$440K	\$160K	\$314K	\$219K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K	\$190K	\$259K
\$262K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$238K	\$213K	\$189K
-28%	524%	-10%	74%	-31%	-47%	13%	-57%	29%	98%	77%	-11%	37%

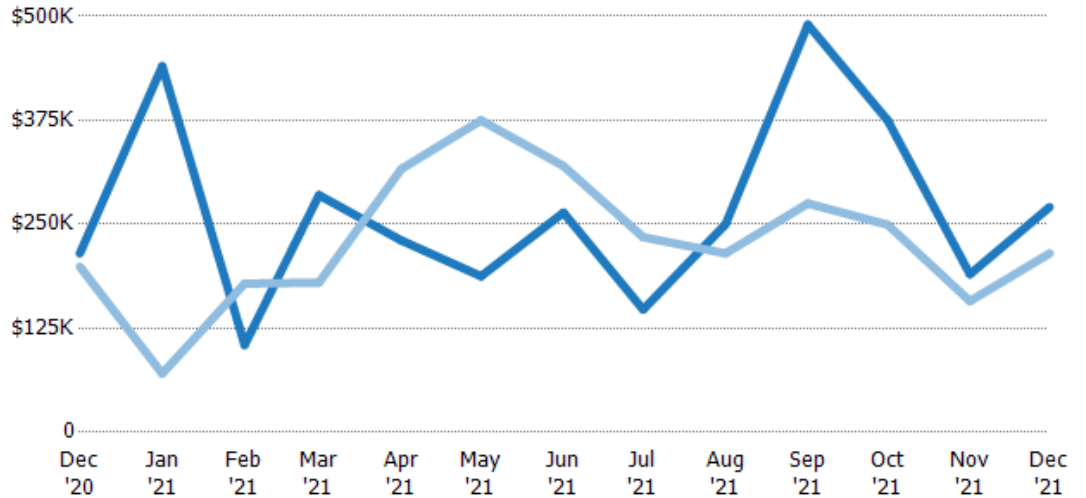
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$271K	25.9%
Dec '20	\$215K	8%
Dec '19	\$199K	116.1%



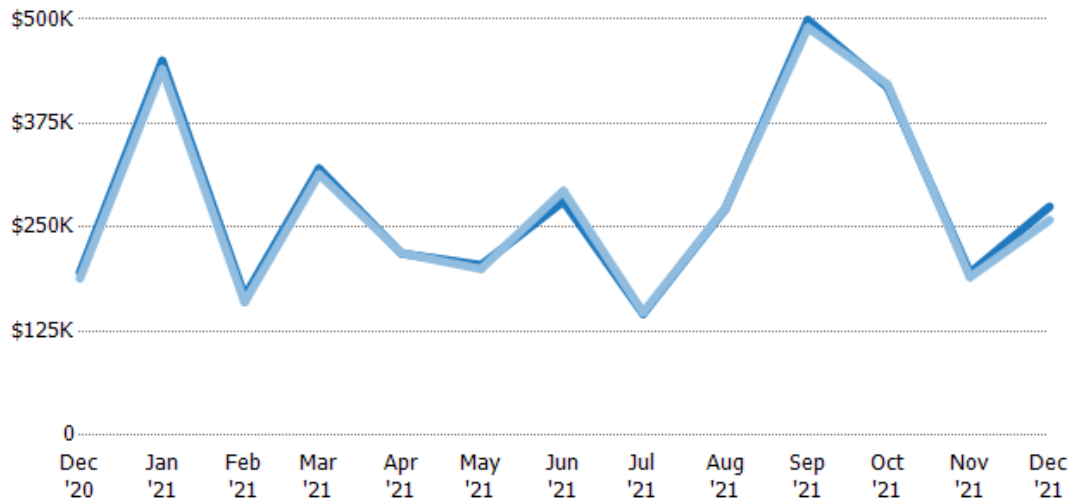
Current Year	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K	\$190K	\$271K
Prior Year	\$199K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$250K	\$158K	\$215K
Percent Change from Prior Year	8%	524%	-41%	58%	-27%	-50%	-18%	-37%	16%	78%	50%	21%	26%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



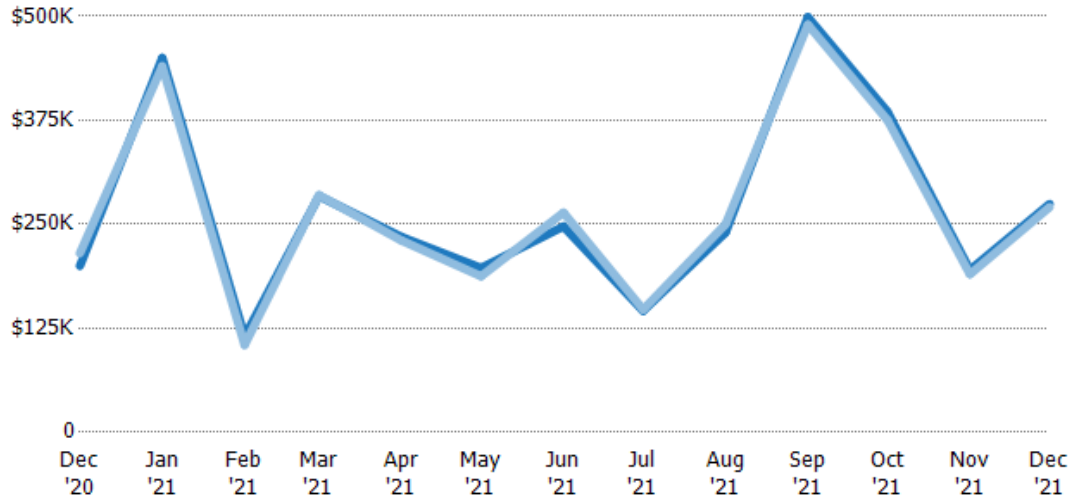
Avg List Price	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K	\$195K	\$275K
Avg Sales Price	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K	\$190K	\$259K
Avg Sales Price as a % of Avg List Price	96%	98%	96%	98%	100%	98%	104%	101%	100%	98%	101%	97%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



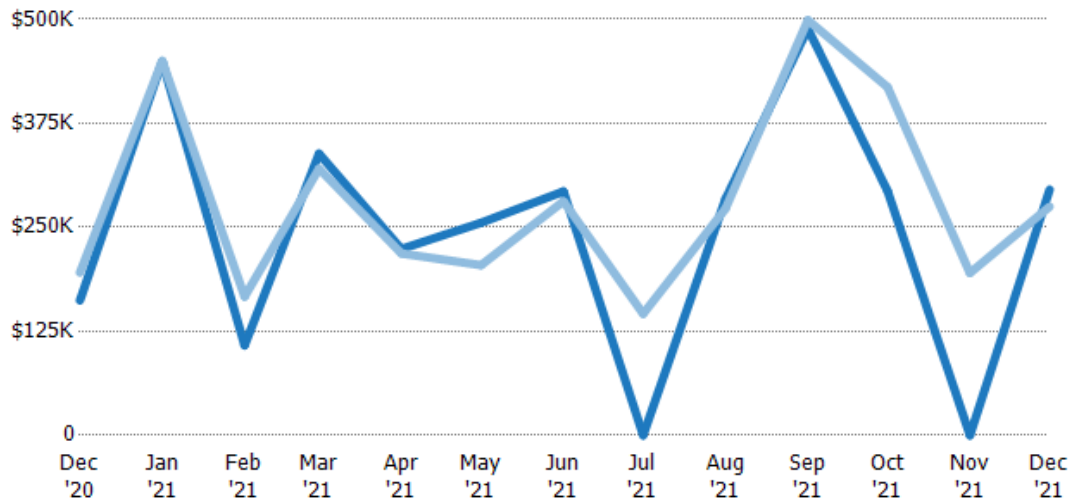
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K	\$195K	\$275K
Median Sales Price	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K	\$190K	\$271K
Med Sales Price as a % of Med List Price	108%	98%	91%	100%	98%	95%	107%	101%	104%	98%	97%	97%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



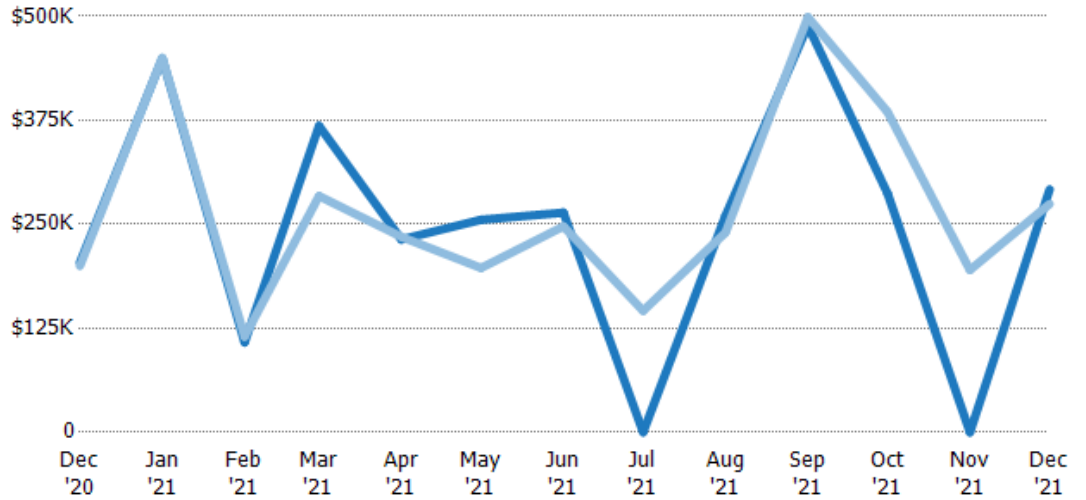
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$162K	\$449K	\$108K	\$338K	\$224K	\$255K	\$293K	\$0	\$284K	\$489K	\$293K	\$0	\$295K
Avg Sales Price	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K	\$195K	\$275K
Avg Sales Price as a % of Avg Est Value	121%	100%	154%	95%	98%	80%	96%	100%	96%	102%	143%	100%	93%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
 Danville, VT 05873
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$204K	\$449K	\$108K	\$368K	\$232K	\$255K	\$264K	\$0	\$260K	\$489K	\$287K	\$0	\$292K
Median Sales Price	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K	\$195K	\$275K
Med Sales Price as a % of Med Est Value	98%	100%	106%	77%	101%	77%	94%	100%	92%	102%	134%	100%	94%