

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	24	27	-11.1%	628	664	-5.4%
New Listing Volume	\$8,451,900	\$10,898,200	-22.4%	\$266,952,144	\$282,811,069	-5.6%
Active Listing Count	97	173	-43.9%	N/A	N/A	
Active Listing Volume	\$59,833,100	\$101,093,449	-40.8%	N/A	N/A	
Average Listing Price	\$616,836	\$584,355	+5.6%	\$609,595	\$488,543	+24.8%
Median Listing Price	\$325,000	\$330,000	-1.5%	\$356,192	\$321,002	+11%
Median Days in RPR	112	150	-25.3%	102.35	135.82	-24.6%
Months of Inventory	1.6	2.1	-24.6%	2.6	7.5	-65%
Absorption Rate	62.89%	47.4%	+15.5%	37.97%	13.29%	+24.7%
Sales Activity Charts Metrics						
New Pending Sales Count	12	40	-70%	654	807	-19%
New Pending Sales Volume	\$5,322,800	\$16,335,749	-67.4%	\$263,201,793	\$291,386,136	-9.7%
Pending Sales Count	29	86	-66.3%	N/A	N/A	
Pending Sales Volume	\$11,692,497	\$31,409,599	-62.8%	N/A	N/A	
Closed Sales Count	48	65	-26.2%	615	625	-1.6%
Closed Sales Volume	\$23,753,400	\$22,047,407	+7.7%	\$240,487,385	\$222,902,150	+7.9%
Average Sales Price	\$494,863	\$339,191	+45.9%	\$391,036	\$356,643	+9.6%
Median Sales Price	\$415,500	\$285,000	+45.8%	\$302,656	\$283,210	+6.9%

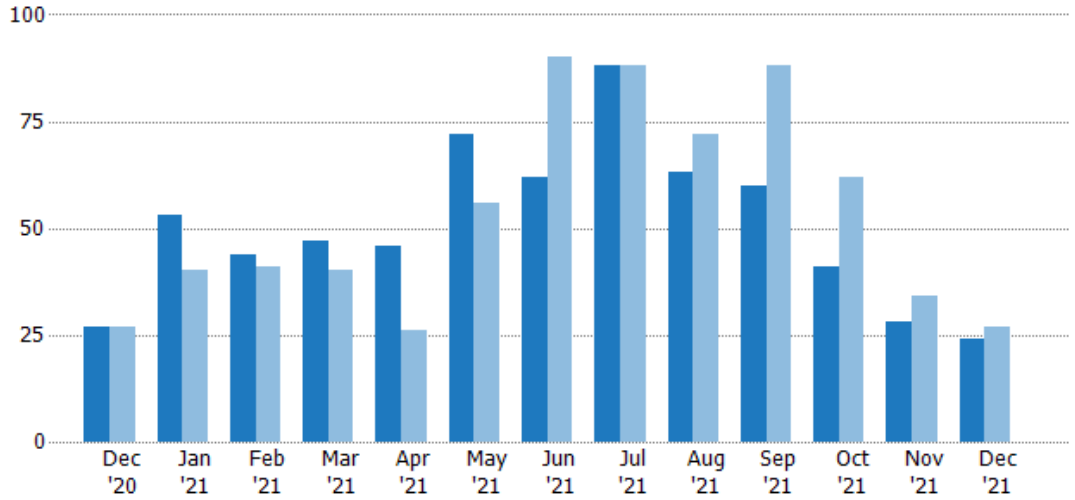
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	24	-11.1%
Dec '20	27	0%
Dec '19	27	-22.2%



Current Year	27	53	44	47	46	72	62	88	63	60	41	28	24
Prior Year	27	40	41	40	26	56	90	88	72	88	62	34	27
Percent Change from Prior Year	0%	33%	7%	18%	77%	29%	-31%	0%	-13%	-32%	-34%	-18%	-11%

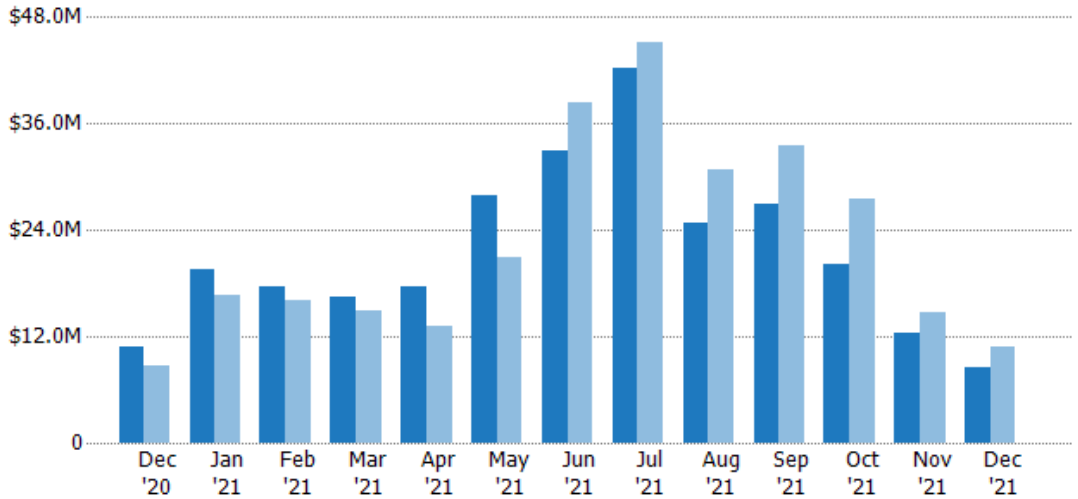
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$8.45M	-22.4%
Dec '20	\$10.9M	25.1%
Dec '19	\$8.71M	-25.8%



Current Year	\$10.9M	\$19.5M	\$17.6M	\$16.4M	\$17.6M	\$28M	\$32.9M	\$42.2M	\$24.8M	\$26.9M	\$20.1M	\$12.4M	\$8.45M
Prior Year	\$8.71M	\$16.6M	\$16.1M	\$15M	\$13.1M	\$21M	\$38.3M	\$45.1M	\$30.8M	\$33.5M	\$27.6M	\$14.7M	\$10.9M
Percent Change from Prior Year	25%	18%	9%	10%	34%	33%	-14%	-6%	-20%	-20%	-27%	-16%	-22%

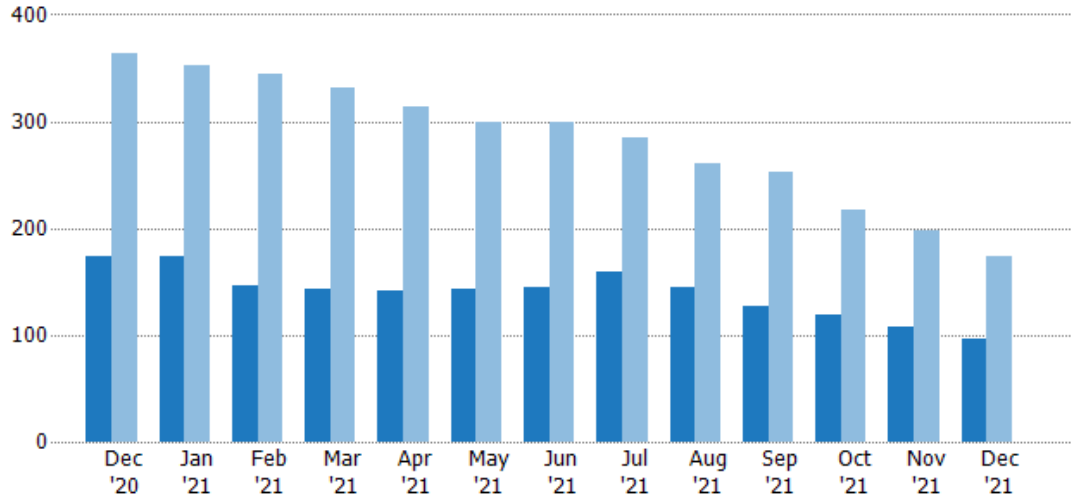
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	97	-43.9%
Dec '20	173	-52.5%
Dec '19	364	-0.8%



Current Year	173	174	147	143	141	143	145	159	144	127	119	107	97
Prior Year	364	353	344	331	314	300	300	284	260	252	217	197	173
Percent Change from Prior Year	-52%	-51%	-57%	-57%	-55%	-52%	-52%	-44%	-45%	-50%	-45%	-46%	-44%

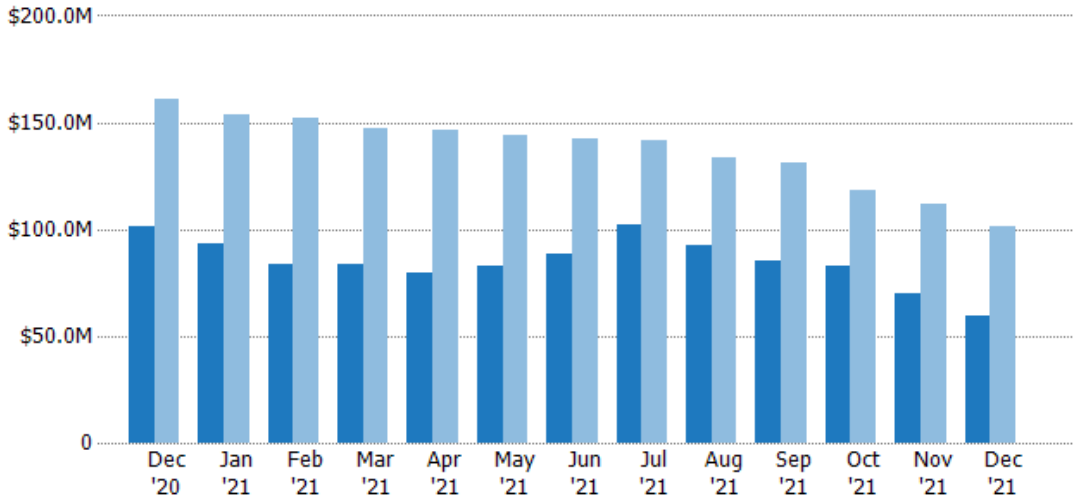
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$59.8M	-40.8%
Dec '20	\$101M	-37.2%
Dec '19	\$161M	-8.2%



Current Year	\$101M	\$93.1M	\$83.6M	\$83.2M	\$79.8M	\$82.8M	\$88.3M	\$102M	\$92.4M	\$85.5M	\$82.5M	\$70.2M	\$59.8M
Prior Year	\$161M	\$153M	\$152M	\$147M	\$146M	\$144M	\$143M	\$142M	\$134M	\$131M	\$118M	\$112M	\$101M
Percent Change from Prior Year	-37%	-39%	-45%	-44%	-46%	-42%	-38%	-28%	-31%	-35%	-30%	-37%	-41%

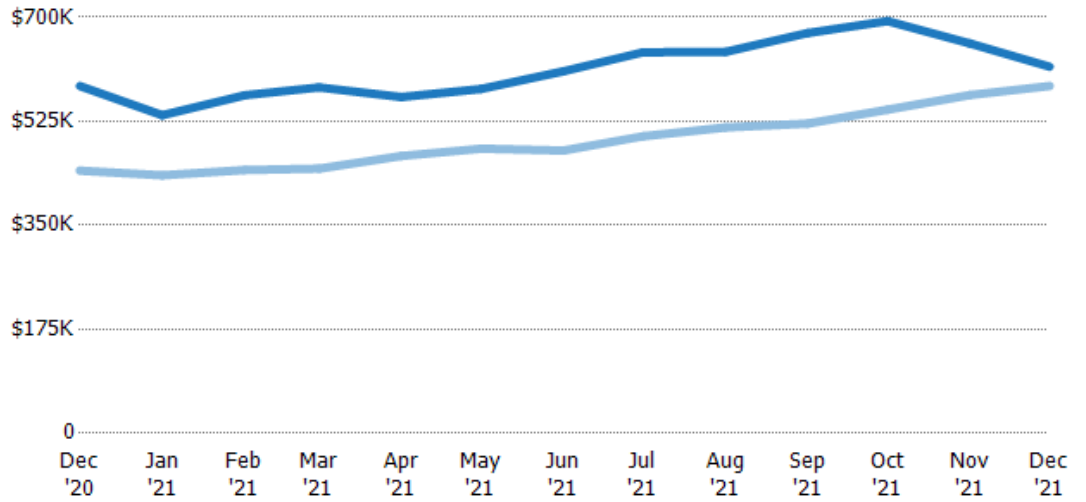
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$617K	5.6%
Dec '20	\$584K	32.2%
Dec '19	\$442K	-7.4%



Current Year	\$584K	\$535K	\$569K	\$582K	\$566K	\$579K	\$609K	\$641K	\$642K	\$674K	\$694K	\$656K	\$617K
Prior Year	\$442K	\$434K	\$443K	\$445K	\$467K	\$479K	\$476K	\$500K	\$515K	\$521K	\$545K	\$569K	\$584K
Percent Change from Prior Year	32%	23%	28%	31%	21%	21%	28%	28%	25%	29%	27%	15%	6%

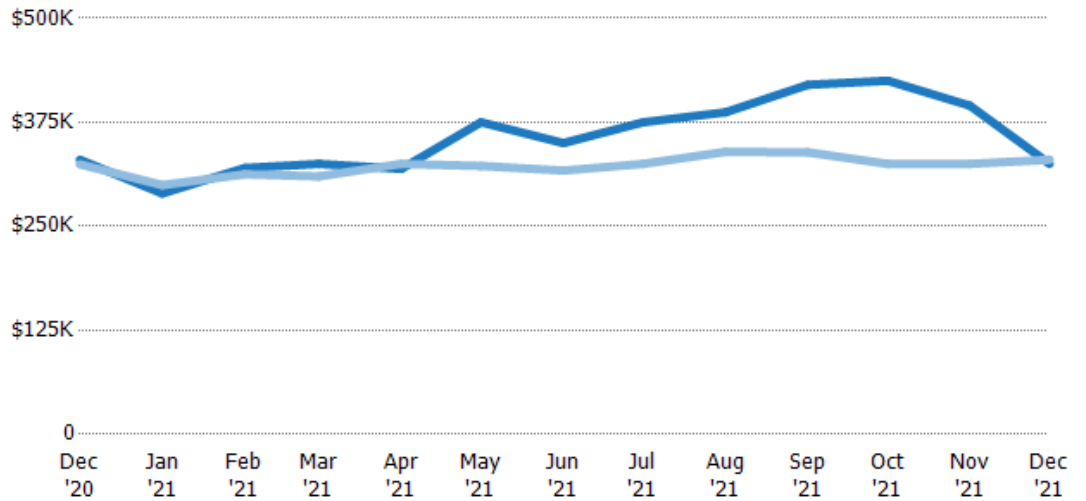
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$325K	-1.5%
Dec '20	\$330K	1.7%
Dec '19	\$325K	-10.9%



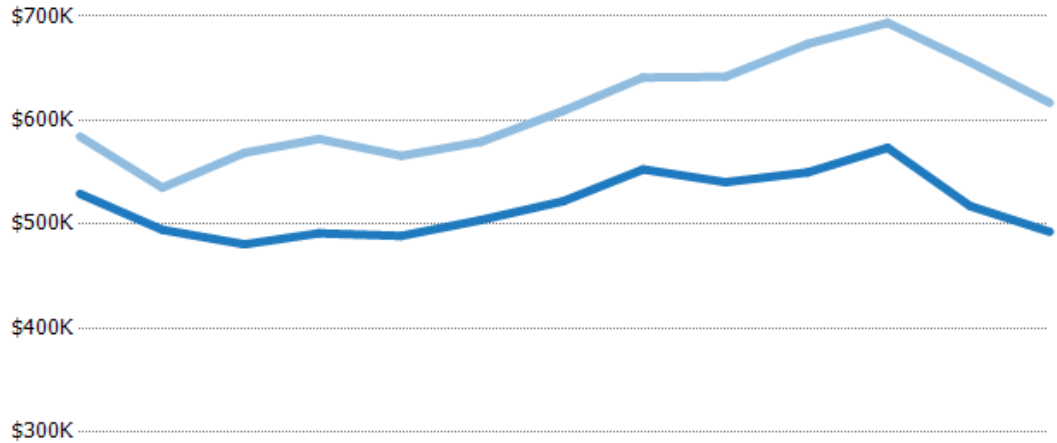
Current Year	\$330K	\$289K	\$320K	\$325K	\$319K	\$375K	\$350K	\$375K	\$387K	\$420K	\$425K	\$395K	\$325K
Prior Year	\$325K	\$300K	\$313K	\$310K	\$325K	\$323K	\$317K	\$325K	\$339K	\$339K	\$325K	\$325K	\$330K
Percent Change from Prior Year	2%	-3%	2%	5%	-2%	16%	10%	15%	14%	24%	31%	22%	-2%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



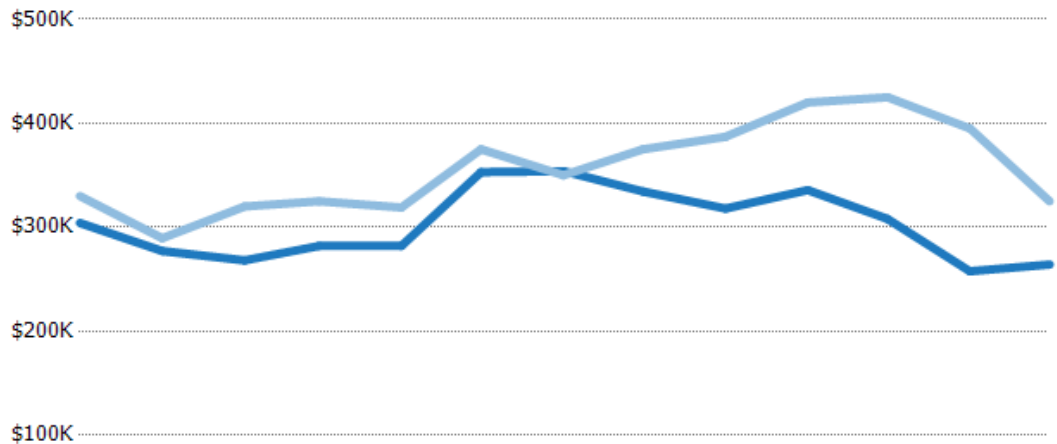
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$529K	\$495K	\$481K	\$491K	\$489K	\$504K	\$522K	\$553K	\$540K	\$550K	\$574K	\$518K	\$493K
Avg Listing Price	\$584K	\$535K	\$569K	\$582K	\$566K	\$579K	\$609K	\$641K	\$642K	\$674K	\$694K	\$656K	\$617K
Avg Listing Price as a % of Avg Est Value	110%	108%	118%	118%	116%	115%	117%	116%	119%	122%	121%	127%	125%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$304K	\$277K	\$268K	\$282K	\$282K	\$353K	\$354K	\$334K	\$318K	\$336K	\$308K	\$258K	\$264K
Median Listing Price	\$330K	\$289K	\$320K	\$325K	\$319K	\$375K	\$350K	\$375K	\$387K	\$420K	\$425K	\$395K	\$325K
Med Listing Price as a % of Med Est Value	108%	104%	119%	115%	113%	106%	99%	112%	122%	125%	138%	153%	123%

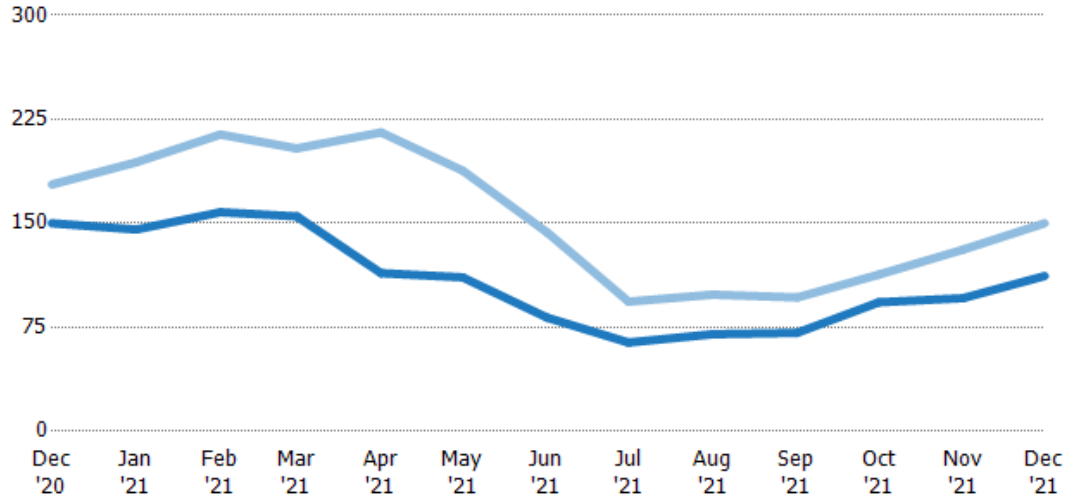
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	112	-25.3%
Dec '20	150	-15.7%
Dec '19	178	-6.7%



Current Year	150	146	158	155	114	111	82	64	70	71	93	96	112
Prior Year	178	194	214	204	216	188	144	93.5	98.5	96.5	113	131	150
Percent Change from Prior Year	-16%	-25%	-26%	-24%	-47%	-41%	-43%	-32%	-29%	-26%	-18%	-27%	-25%

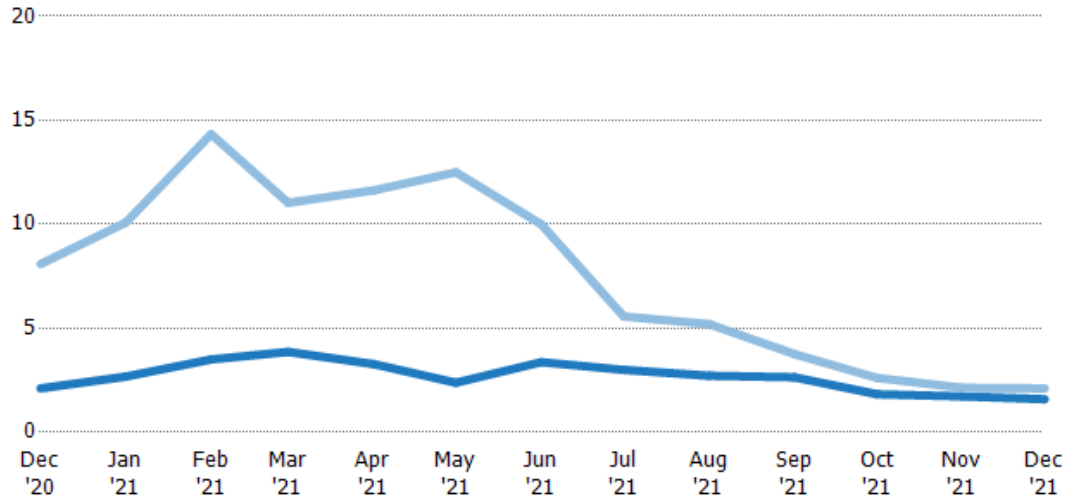
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Dec '21	1.59	-24.6%
Dec '20	2.11	-73.9%
Dec '19	8.09	8.9%



Current Year	2.11	2.68	3.5	3.86	3.28	2.38	3.37	3	2.72	2.65	1.83	1.73	1.59
Prior Year	8.09	10.1	14.3	11	11.6	12.5	10	5.57	5.2	3.76	2.61	2.14	2.11
Percent Change from Prior Year	-74%	-73%	-76%	-65%	-72%	-81%	-66%	-46%	-48%	-30%	-30%	-19%	-25%

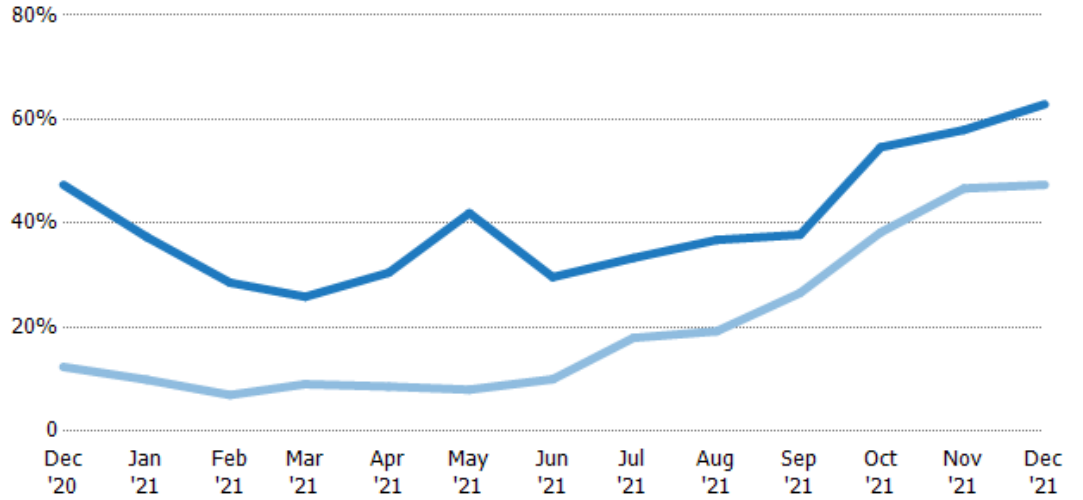
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Dec '21	63%	-15.5%
Dec '20	47%	-35%
Dec '19	12%	-8.2%



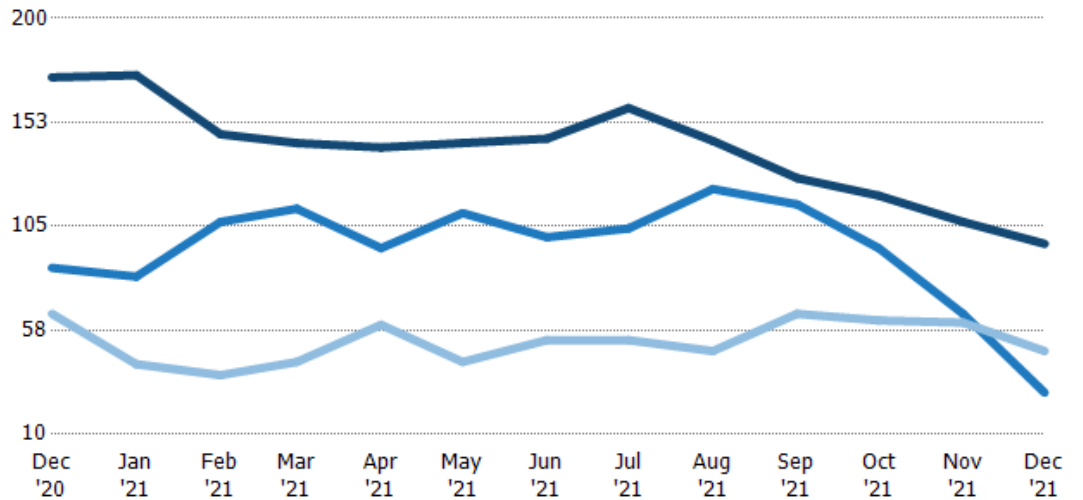
Current Year	47%	37%	29%	26%	30%	42%	30%	33%	37%	38%	55%	58%	63%
Prior Year	12%	10%	7%	9%	9%	8%	10%	18%	19%	27%	38%	47%	47%
Change from Prior Year	-35%	-27%	-22%	-17%	-22%	-34%	-20%	-15%	-18%	-11%	-16%	-11%	-15%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



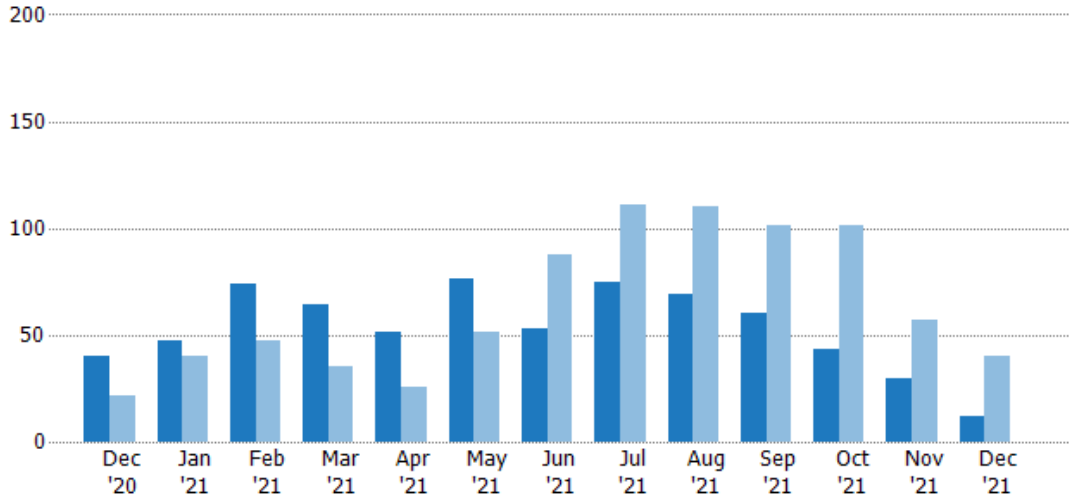
Active	173	174	147	143	141	143	145	159	144	127	119	107	97
Pending	86	82	107	113	95	111	100	104	122	115	95	65	29
Sold	65	42	37	43	60	43	53	53	48	65	62	61	48

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



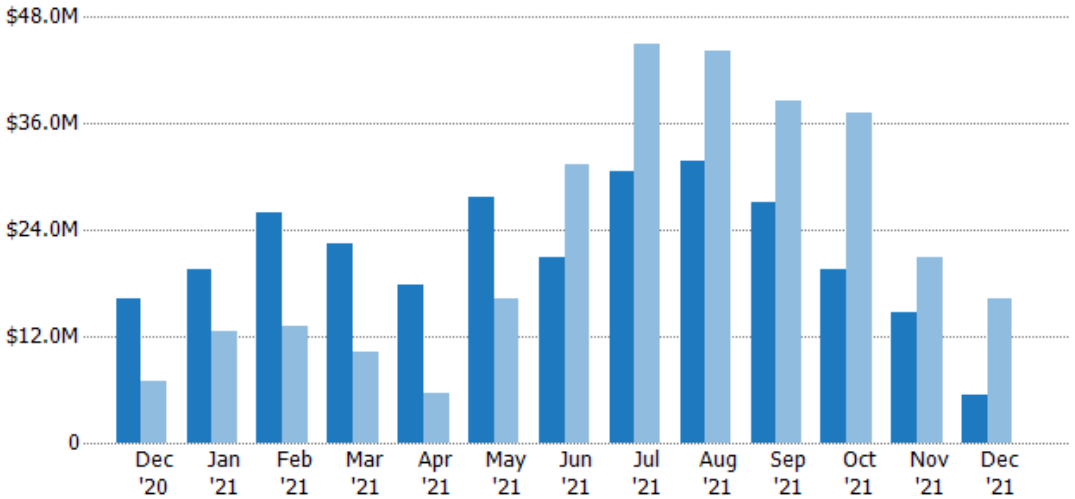
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	40	47	74	64	51	76	53	75	69	60	43	30	12
Prior Year	22	40	47	35	26	51	88	111	110	101	101	57	40
Percent Change from Prior Year	82%	18%	57%	83%	96%	49%	-40%	-32%	-37%	-41%	-57%	-47%	-70%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$16.3M	\$19.5M	\$26M	\$22.4M	\$17.9M	\$27.7M	\$20.9M	\$30.5M	\$31.7M	\$27M	\$19.6M	\$14.6M	\$5.32M
Prior Year	\$6.93M	\$12.5M	\$13.2M	\$10.3M	\$5.67M	\$16.3M	\$31.4M	\$45M	\$44.1M	\$38.6M	\$37.2M	\$20.8M	\$16.3M
Percent Change from Prior Year	136%	56%	97%	118%	215%	70%	-33%	-32%	-28%	-30%	-47%	-30%	-67%

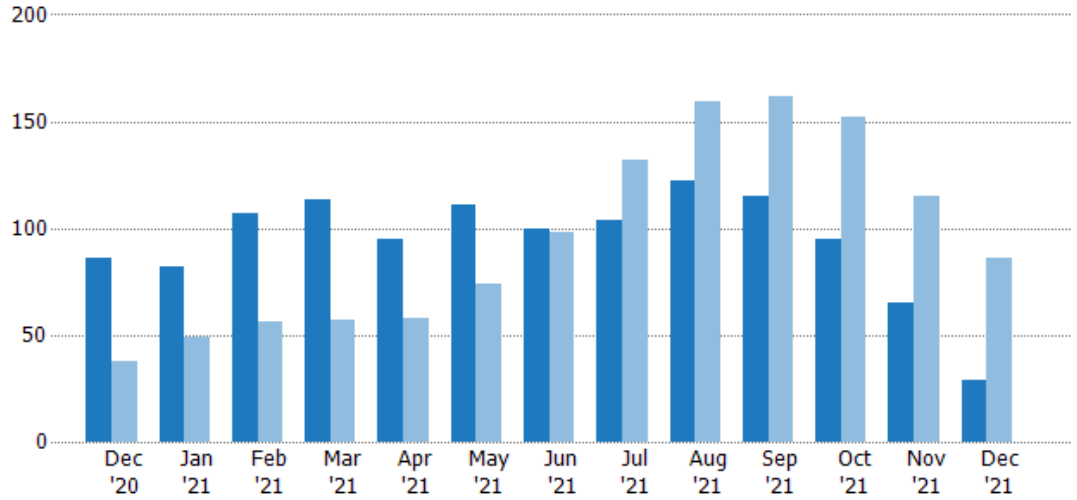
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	29	-66.3%
Dec '20	86	126.3%
Dec '19	38	-23.7%



Current Year	86	82	107	113	95	111	100	104	122	115	95	65	29
Prior Year	38	49	56	57	58	74	98	132	159	162	152	115	86
Percent Change from Prior Year	126%	67%	91%	98%	64%	50%	2%	-21%	-23%	-29%	-38%	-43%	-66%

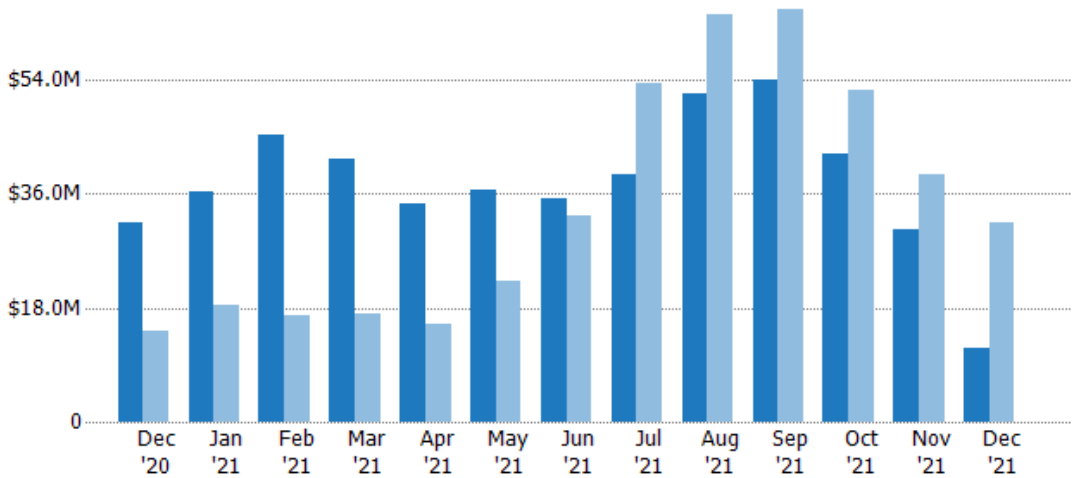
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$11.7M	-62.8%
Dec '20	\$31.4M	118.3%
Dec '19	\$14.4M	-49.3%



Current Year	\$31.4M	\$36.2M	\$45.4M	\$41.4M	\$34.4M	\$36.7M	\$35.2M	\$39M	\$51.7M	\$53.9M	\$42.4M	\$30.3M	\$11.7M
Prior Year	\$14.4M	\$18.4M	\$16.9M	\$17M	\$15.4M	\$22.1M	\$32.5M	\$53.3M	\$64.4M	\$65.1M	\$52.3M	\$39M	\$31.4M
Percent Change from Prior Year	118%	97%	169%	144%	123%	66%	8%	-27%	-20%	-17%	-19%	-22%	-63%

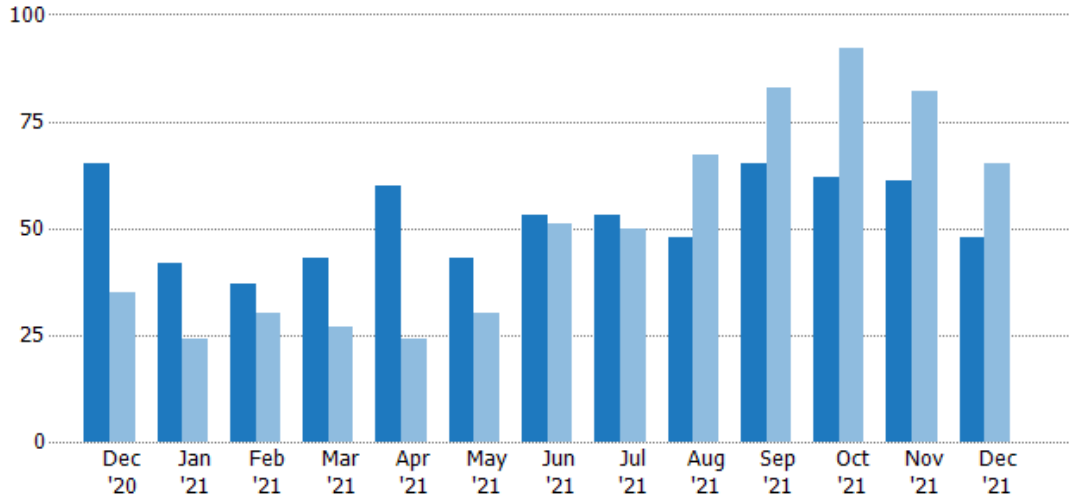
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	48	-26.2%
Dec '20	65	85.7%
Dec '19	35	5.7%



Current Year	65	42	37	43	60	43	53	53	48	65	62	61	48
Prior Year	35	24	30	27	24	30	51	50	67	83	92	82	65
Percent Change from Prior Year	86%	75%	23%	59%	150%	43%	4%	6%	-28%	-22%	-33%	-26%	-26%

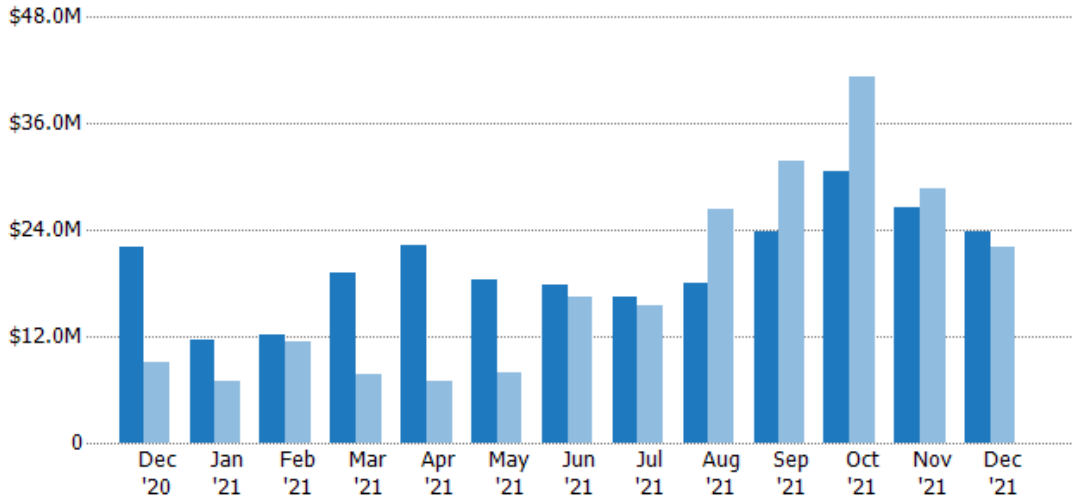
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$23.8M	7.7%
Dec '20	\$22M	142.1%
Dec '19	\$9.11M	-8.1%



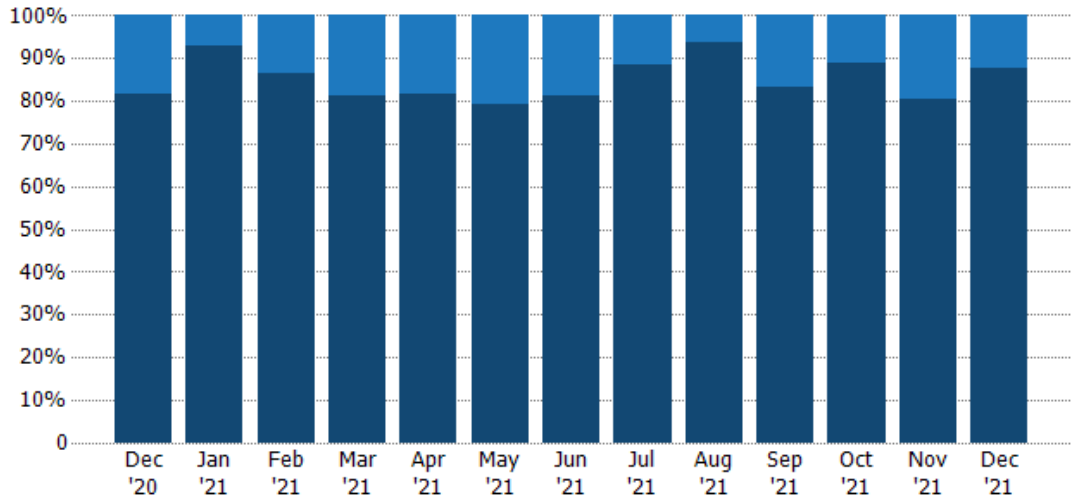
Current Year	\$22M	\$11.5M	\$12.1M	\$19.2M	\$22.2M	\$18.3M	\$17.8M	\$16.5M	\$18M	\$23.9M	\$30.6M	\$26.6M	\$23.8M
Prior Year	\$9.11M	\$6.88M	\$11.4M	\$7.68M	\$6.96M	\$7.9M	\$16.5M	\$15.5M	\$26.4M	\$31.7M	\$41.3M	\$28.6M	\$22M
Percent Change from Prior Year	142%	67%	6%	150%	219%	132%	8%	6%	-32%	-25%	-26%	-7%	8%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



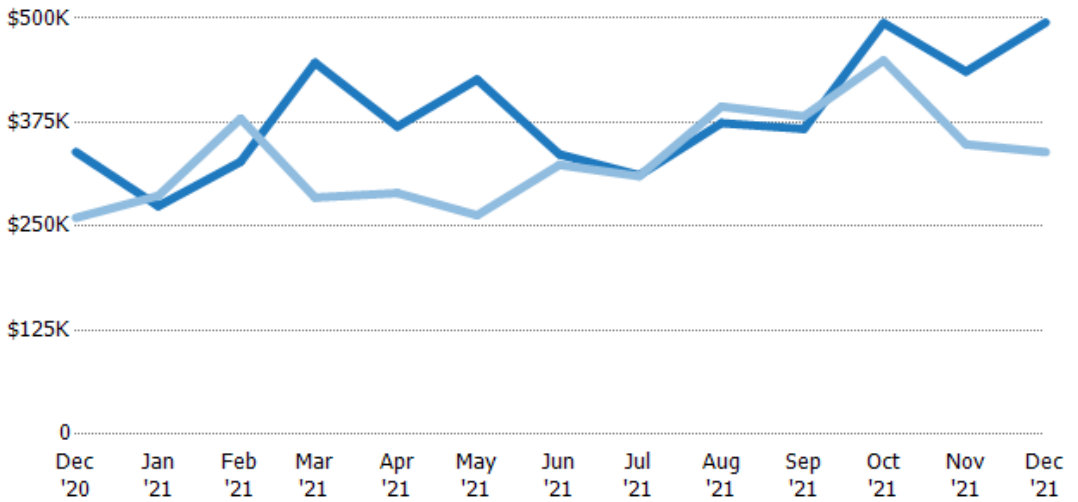
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	18%	7%	14%	19%	18%	21%	19%	11%	6%	17%	11%	20%	13%
Single Family Residence	82%	93%	86%	81%	82%	79%	81%	89%	94%	83%	89%	80%	88%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Dec '21	\$495K	45.9%
Dec '20	\$339K	30.4%
Dec '19	\$260K	-13%

Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$339K	\$274K	\$328K	\$447K	\$370K	\$426K	\$336K	\$311K	\$374K	\$367K	\$494K	\$436K	\$495K
Prior Year	\$260K	\$287K	\$379K	\$285K	\$290K	\$263K	\$324K	\$310K	\$394K	\$382K	\$449K	\$348K	\$339K
Percent Change from Prior Year	30%	-4%	-14%	57%	28%	62%	4%	0%	-5%	-4%	10%	25%	46%

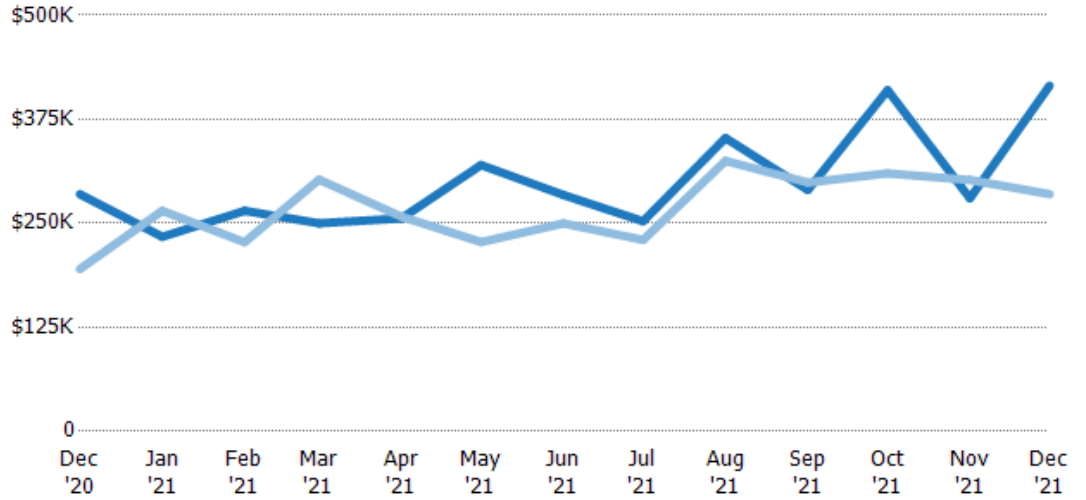
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Dec '21	\$416K	45.8%
Dec '20	\$285K	46.2%
Dec '19	\$195K	6.4%



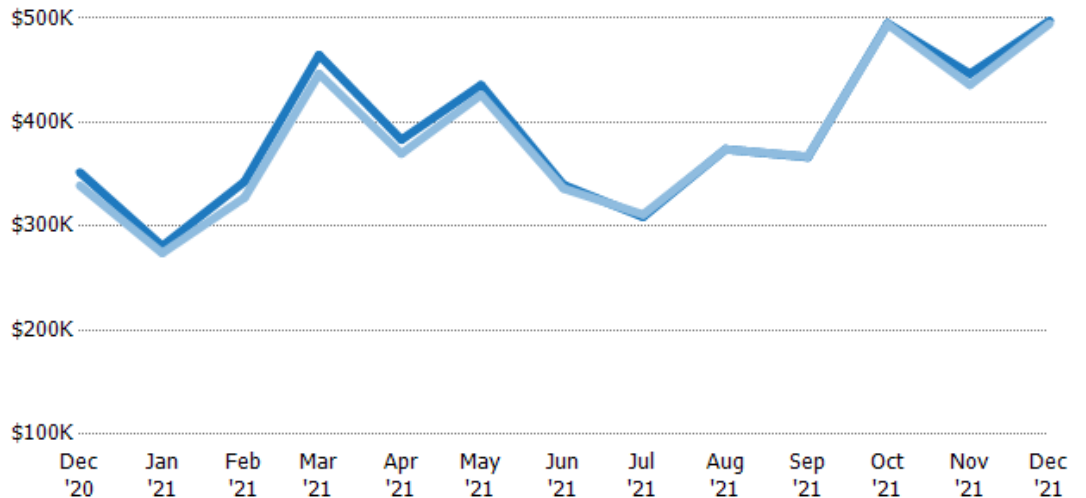
Current Year	\$285K	\$234K	\$265K	\$250K	\$256K	\$320K	\$284K	\$253K	\$353K	\$290K	\$410K	\$280K	\$416K
Prior Year	\$195K	\$265K	\$227K	\$303K	\$258K	\$227K	\$250K	\$230K	\$325K	\$299K	\$310K	\$302K	\$285K
Percent Change from Prior Year	46%	-12%	17%	-17%	-1%	41%	14%	10%	8%	-3%	32%	-7%	46%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



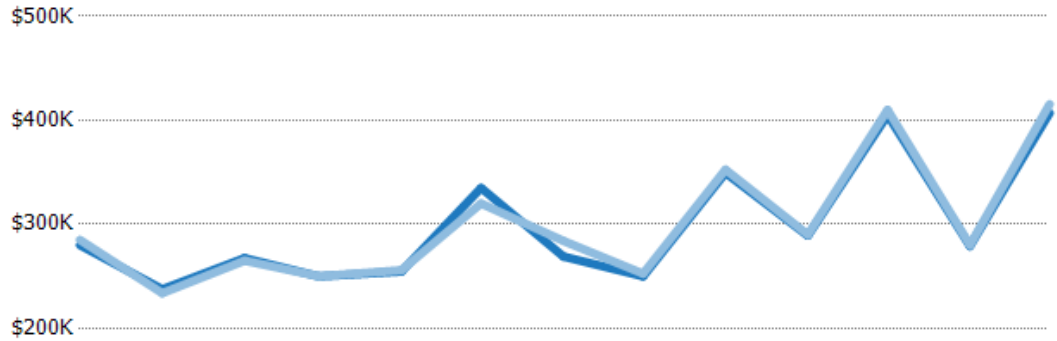
Avg List Price	\$352K	\$281K	\$343K	\$465K	\$383K	\$436K	\$340K	\$309K	\$374K	\$366K	\$495K	\$447K	\$498K
Avg Sales Price	\$339K	\$274K	\$328K	\$447K	\$370K	\$426K	\$336K	\$311K	\$374K	\$367K	\$494K	\$436K	\$495K
Avg Sales Price as a % of Avg List Price	96%	98%	96%	96%	96%	98%	99%	101%	100%	100%	100%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



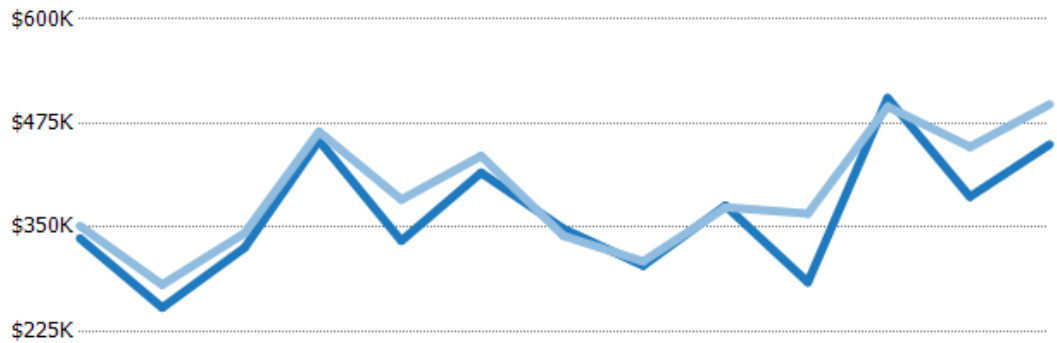
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	\$280K	\$238K	\$268K	\$250K	\$255K	\$335K	\$269K	\$250K	\$350K	\$289K	\$405K	\$279K	\$407K
Median Sales Price	\$285K	\$234K	\$265K	\$250K	\$256K	\$320K	\$284K	\$253K	\$353K	\$290K	\$410K	\$280K	\$416K
Med Sales Price as a % of Med List Price	102%	98%	99%	100%	101%	96%	106%	101%	101%	100%	101%	100%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



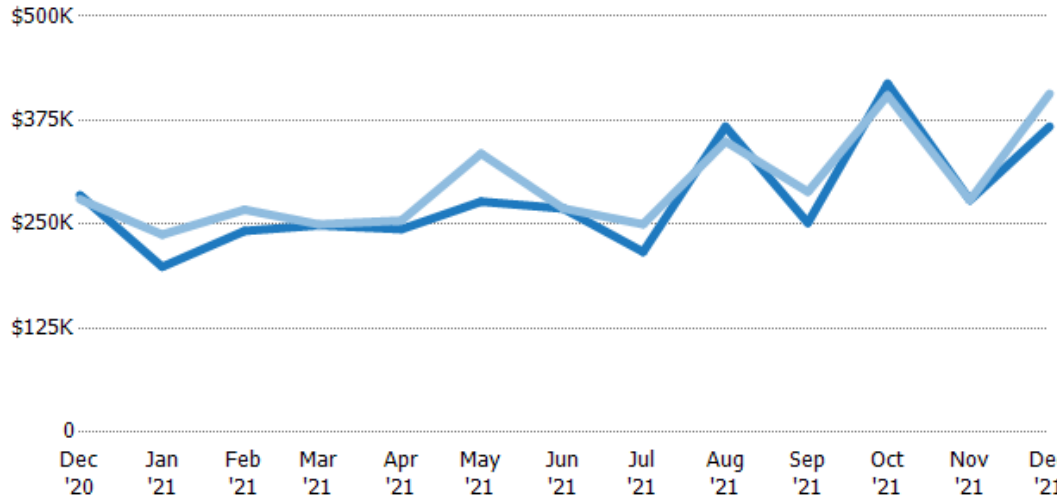
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$337K	\$253K	\$325K	\$454K	\$334K	\$416K	\$348K	\$304K	\$376K	\$284K	\$505K	\$387K	\$449K
Avg Sales Price	\$352K	\$281K	\$343K	\$465K	\$383K	\$436K	\$340K	\$309K	\$374K	\$366K	\$495K	\$447K	\$498K
Avg Sales Price as a % of Avg Est Value	104%	111%	105%	102%	115%	105%	98%	102%	99%	129%	98%	115%	111%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$285K	\$199K	\$242K	\$249K	\$244K	\$277K	\$269K	\$217K	\$367K	\$252K	\$419K	\$279K	\$368K
Median Sales Price	\$280K	\$238K	\$268K	\$250K	\$255K	\$335K	\$269K	\$250K	\$350K	\$289K	\$405K	\$279K	\$407K
Med Sales Price as a % of Med Est Value	98%	119%	111%	100%	104%	121%	100%	115%	95%	115%	97%	100%	111%