

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	6	+50%	168	167	+0.6%
New Listing Volume	\$2,478,100	\$1,373,800	+80.4%	\$40,353,250	\$37,721,149	+7%
Active Listing Count	29	45	-35.6%	NA	N/A	
Active Listing Volume	\$6,540,800	\$11,304,000	-42.1%	NA	N/A	
Average Listing Price	\$225,545	\$251,200	-10.2%	\$253,052	\$227,616	+11.2%
Median Listing Price	\$169,900	\$175,900	-3.4%	\$181,953	\$161,530	+12.6%
Median Daysin RPR	95	162	-41.4%	107.38	152.28	-29.5%
Months of Inventory	1.6	2.3	-28.4%	2.9	6.5	-55.2%
Absorption Rate	62.07%	44.44%	+17.6%	34.41%	15.41%	+19%
Sales Activity Charts Metrics		• • • • • • • • • • • • • • • • • • • •				
New Pending Sales Count	2	10	-80%	179	207	-13.5%
New Pending Sales Volume	\$634,900	\$4,112,799	-84.6%	\$43,338,450	\$43,119,200	+0.5%
Pending Sales Count	6	28	-78.6%	NA	N/A	
Pending Sales Volume	\$1,393,900	\$8,716,799	-84%	NA	N/A	
Closed Sales Count	12	16	-25%	173	149	+16.1%
Closed Sales Volume	\$3,716,500	\$2,948,800	+26%	\$43,782,599	\$28,553,252	+53.3%
Average Sales Price	\$309,708	\$184,300	+68%	\$253,079	\$191,633	+32.1%
Median Sales Price	\$248,750	\$154,450	+61.1%	\$216,116	\$171,040	+26.4%

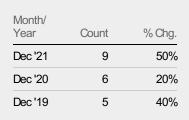


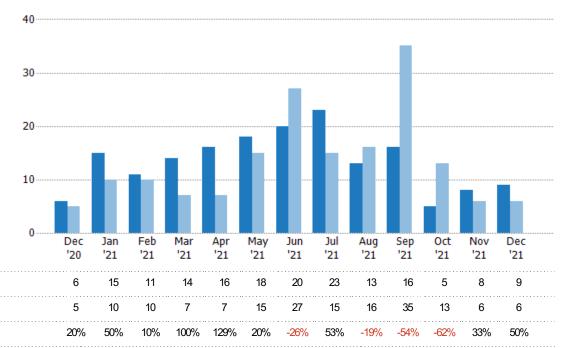


New Listings

The number of new residential listings that were added each month.







New Listing Volume

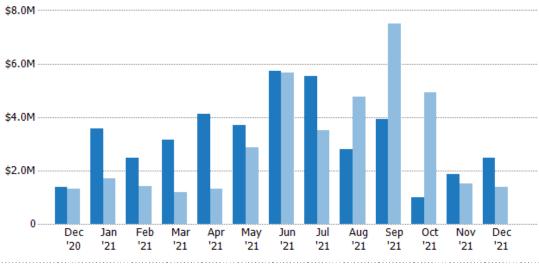
Percent Change from Prior Year

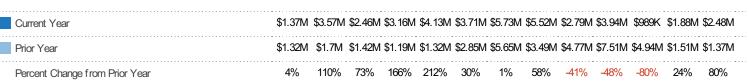
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Dec '21	\$2.48M	80.4%
Dec '20	\$1.37M	4%
Dec '19	\$1.32M	-24.4%







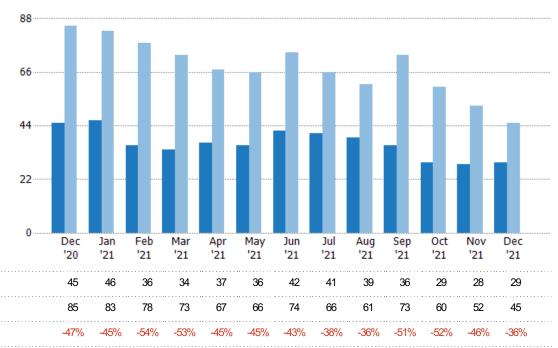


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Dec '21	29	-35.6%
Dec '20	45	-47.1%
Dec '19	85	-10.6%



Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

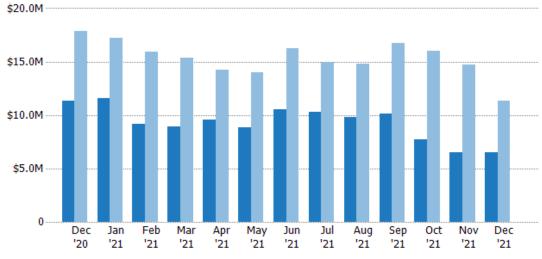
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$6.54M	-42.1%
Dec '20	\$11.3M	-36.8%
Dec '19	\$17.9M	-10.6%



 Current Year
 \$11.3M \$11.6M \$9.16M \$8.88M \$9.61M \$8.88M \$10.6M \$10.3M \$9.82M \$10.1M \$7.68M \$6.49M \$6.54M

 Prior Year
 \$17.9M \$17.2M \$15.9M \$15.3M \$14.3M \$14.3M \$16.3M \$15M \$14.8M \$16.8M \$16.8M \$16.8M \$14.8M \$11.3M

Percent Change from Prior Year -37% -33% -42% -42% -33% -37% -35% -32% -34% -40% -52% -56% -42%





Average Listing Price

The average listing price of active residential listings at the end of each month.



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Price	% Chg.
\$226K	-10.2%
\$251K	19.4%
\$210K	0%
	\$251K



Median Listing Price

Percent Change from Prior Year

Current Year

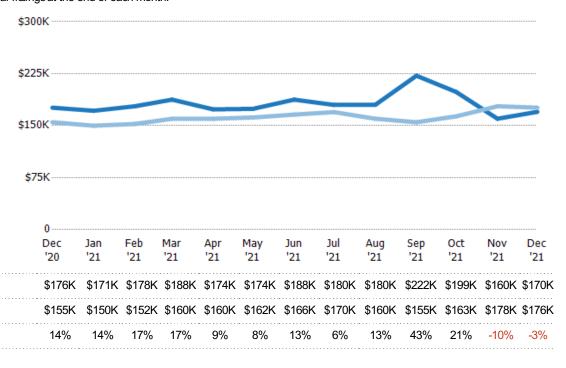
Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Dec '21	\$170K	-3.4%
Dec '20	\$176K	13.6%
Dec '19	\$155K	6.5%

Percent Change from Prior Year





Current Year

Prior Year





Avg Est Value

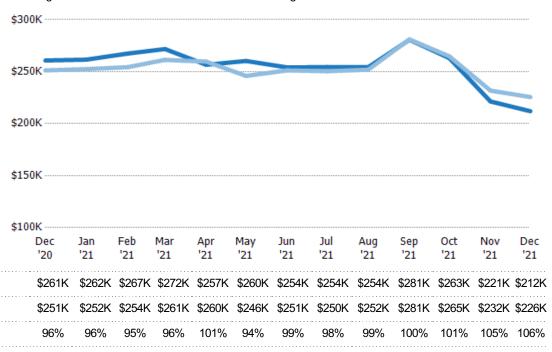
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



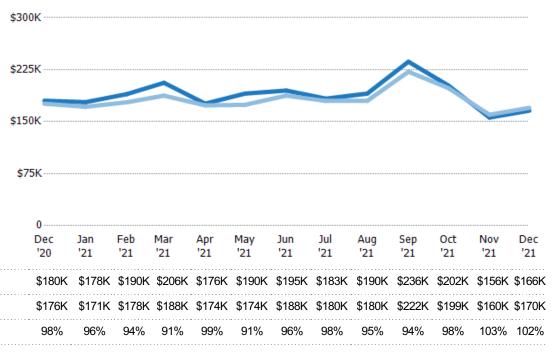


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

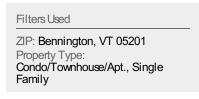
Med Listing Price as a % of Med Est Value

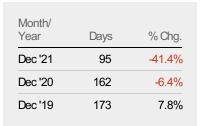


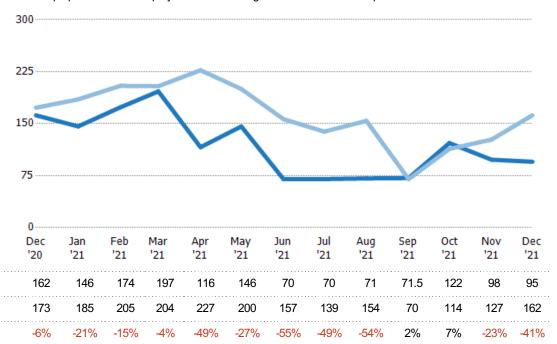


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

20

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt. Family

Month/ Year	Months	% Chg.
Dec '21	1.61	-28.4%
Dec '20	2.25	-65.6%
Dec '19	6.54	5.7%

Property Ty Condo/Tow Family	/pe: /nhouse/Apt., \$	Single	15												
Month/ Year	Months	% Chg.	10					<u></u>							
Dec '21	1.61	-28.4%	5												
Dec '20	2.25	-65.6%													
Dec '19	6.54	5.7%	0												
			Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21
Current Ye	ar		2.25	2.88	2.57	3.09	4.63	1.8	3.5	2.41	2.44	2.57	1.45	2.55	1.61
Prior Year			6.54	10.4	11.1	10.4	7.44	9.43	8.22	4.13	4.36	4.56	5.45	3.06	2.25
Percent Ch	ange from Prior	Year	-66%	-72%	-77%	-70%	-38%	-81%	-57%	-42%	-44%	-44%	-73%	-17%	-28%



Current Year

Prior Year

Change from Prior Year

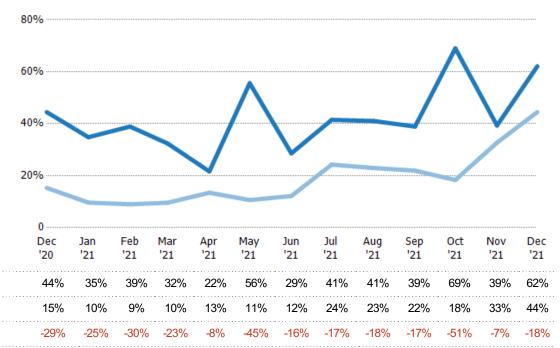
Market Data Report

Absorption Rate

The percentage of inventory sold per month.



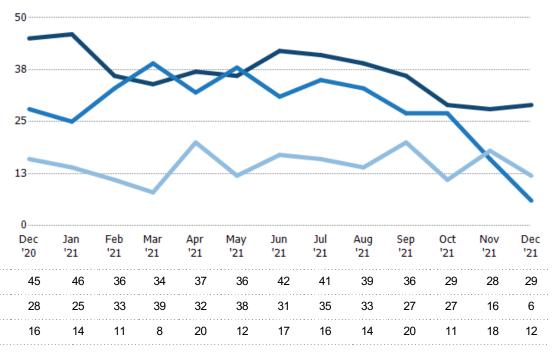
Rate	Chq.
62%	-17.6%
44%	-29.2%
15%	-5.4%
	44%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending



Current Year

Prior Year

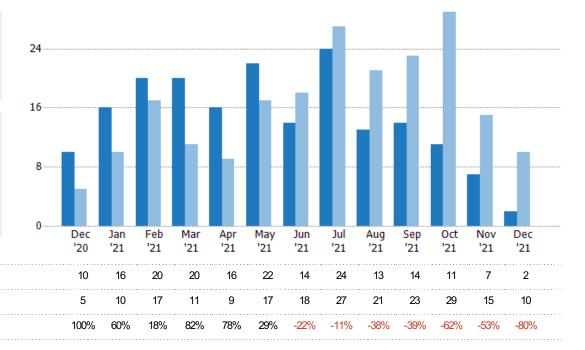
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Dec '21	2	-80%
Dec '20	10	100%
Dec '19	5	60%



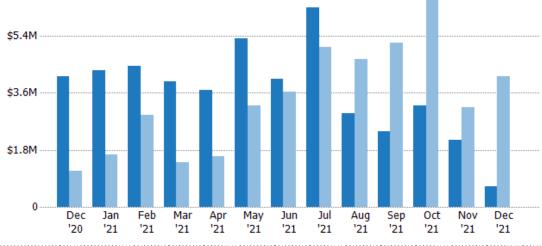
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Dec '21	\$635K	-84.6%
Dec '20	\$4.11M	259.3%
Dec '19	\$1.14M	23.9%



 Current Year
 \$4.11M
 \$4.32M
 \$4.44M
 \$3.97M
 \$3.69M
 \$5.32M
 \$4.04M
 \$6.28M
 \$2.95M
 \$2.38M
 \$3.21M
 \$2.1M
 \$635K

 Prior Year
 \$1.14M
 \$1.64M
 \$2.89M
 \$1.4M
 \$1.59M
 \$3.19M
 \$3.64M
 \$5.03M
 \$4.66M
 \$5.18M
 \$6.64M
 \$3.15M
 \$4.11M

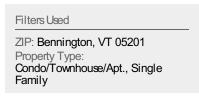
 Percent Change from Prior Year
 259%
 163%
 54%
 184%
 132%
 67%
 11%
 25%
 -37%
 -54%
 -52%
 -33%
 -85%



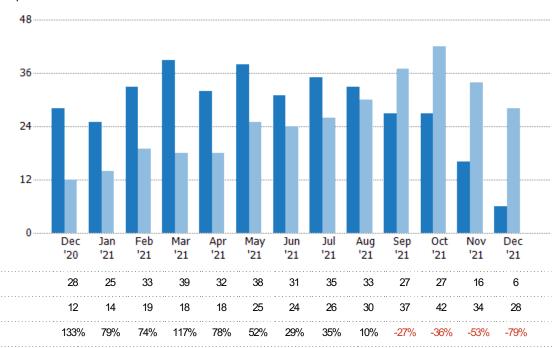


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Count	
Count	% Chg.
6	-78.6%
28	133.3%
12	-8.3%
	28



Pending Sales Volume

Percent Change from Prior Year

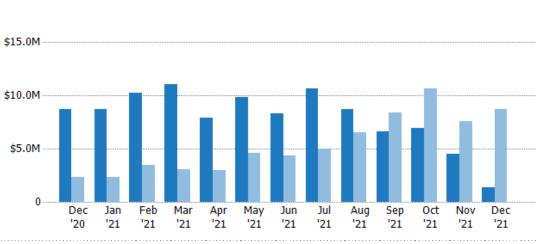
Current Year

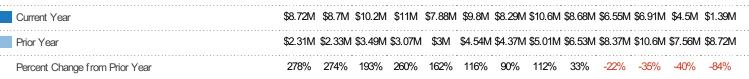
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

\$20.0M

Month/ Year	Volume	% Chg.
Dec '21	\$1.39M	-84%
Dec '20	\$8.72M	277.6%
Dec '19	\$2.31M	-23.8%



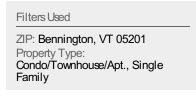




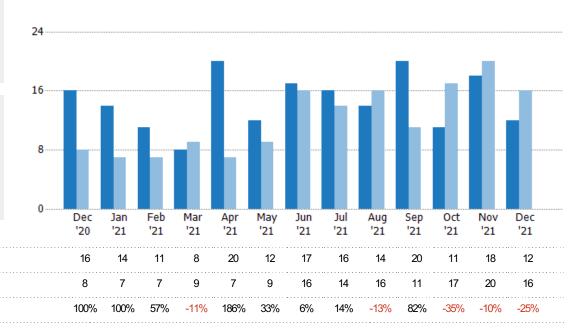


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Dec '21	12	-25%
Dec '20	16	100%
Dec '19	8	25%



Closed Sales Volume

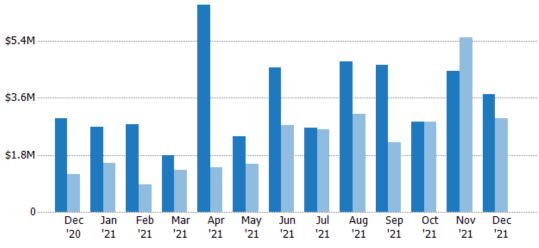
Percent Change from Prior Year

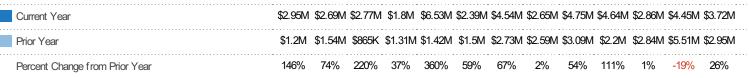
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Dec '21	\$3.72M	26%
Dec '20	\$2.95M	145.7%
Dec '19	\$1.2M	48.5%



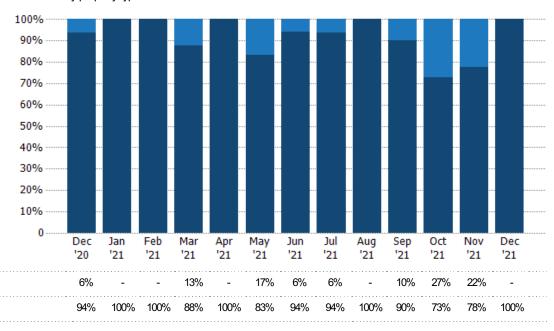




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



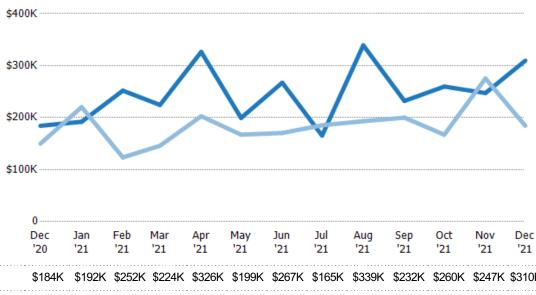
Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Dec '21	\$310K	68%
Dec '20	\$184K	22.8%
Dec '19	\$150K	18.8%



Current Year	\$184K	\$192K	\$252K	\$224K	\$326K	\$199K	\$267K	\$165K	\$339K	\$232K	\$260K	\$247K	\$310K
Prior Year	\$150K	\$220K	\$124K	\$146K	\$203K	\$167K	\$170K	\$185K	\$193K	\$200K	\$167K	\$275K	\$184K
Percent Change from Prior Year	23%	-13%	104%	54%	61%	19%	57%	-11%	76%	16%	55%	-10%	68%

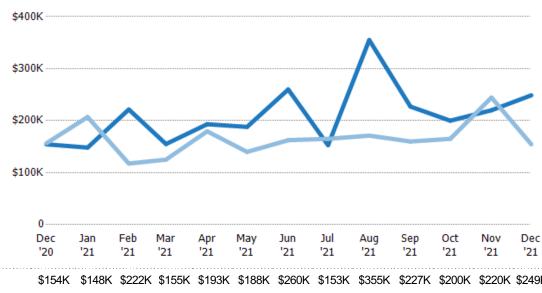


Median Sales Price

The median sales price of the residential properties sold each month.



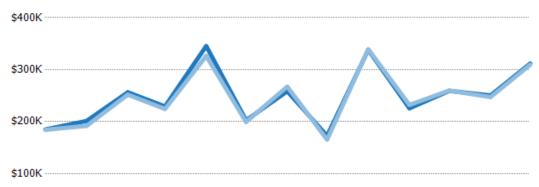
Month/		
Year	Price	% Chg.
Dec '21	\$249K	61.1%
Dec '20	\$154K	-1.3%
Dec '19	\$157K	0.9%
	*	



Current Year	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K	\$153K	\$355K	\$227K	\$200K	\$220K	\$249K
Prior Year	\$157K	\$207K	\$118K	\$125K	\$180K	\$140K	\$162K	\$165K	\$171K	\$160K	\$165K	\$245K	\$154K
Percent Change from Prior Year	-1%	-28%	89%	24%	8%	34%	60%	-7%	107%	42%	21%	-10%	61%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.



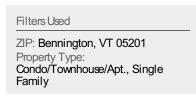
	0												
	Dec '20	Jan '21		Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	\$185K	\$201K	\$257K	\$229K	\$345K	\$203K	\$259K	\$173K	\$338K	\$226K	\$259K	\$250K	\$312K
Avg Sales Price	\$184K	\$192K	\$252K	\$224K	\$326K	\$199K	\$267K	\$165K	\$339K	\$232K	\$260K	\$247K	\$310K
Avg Sales Price as a % of Avg List Price	100%	95%	98%	98%	95%	98%	103%	96%	100%	103%	100%	99%	99%

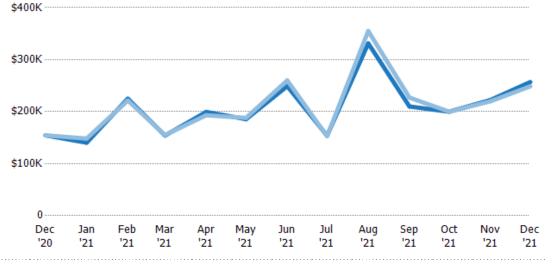


Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

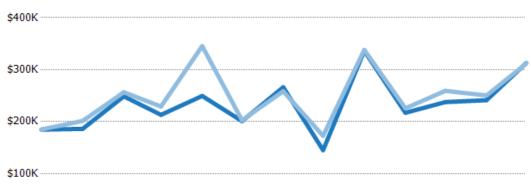




Median List Price	\$154K	\$140K	\$225K	\$154K	\$199K	\$185K	\$249K	\$154K	\$331K	\$210K	\$200K	\$222K	\$257K
Median Sales Price	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K	\$153K	\$355K	\$227K	\$200K	\$220K	\$249K
Med Sales Price as a % of Med List Price	100%	106%	98%	101%	97%	101%	104%	99%	107%	108%	100%	99%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21
Avg Est Value	\$185K	\$186K	\$249K	\$213K	\$249K	\$201K	\$266K	\$145K	\$336K	\$217K	\$238K	\$241K	\$313K
Avg Sales Price	\$185K	\$201K	\$257K	\$229K	\$345K	\$203K	\$259K	\$173K	\$338K	\$226K	\$259K	\$250K	\$312K
Avg Sales Price as a % of Avg Est Value	100%	108%	103%	108%	138%	101%	97%	119%	101%	104%	109%	104%	100%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

