

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	8	-25%	233	192	+21.4%
New Listing Volume	\$1,479,900	\$1,873,300	-21%	\$59,328,699	\$45,573,700	+30.2%
Active Listing Count	23	38	-39.5%	N/A	N/A	
Active Listing Volume	\$6,068,800	\$11,319,600	-46.4%	N/A	N/A	
Average Listing Price	\$263,861	\$297,884	-11.4%	\$273,156	\$257,895	+5.9%
Median Listing Price	\$210,000	\$254,450	-17.5%	\$247,118	\$232,036	+6.5%
Median Days in RPR	113	79.5	+42.1%	62.13	82.3	-24.5%
Months of Inventory	1.8	2.7	-34.8%	1.9	3.3	-42.1%
Absorption Rate	56.52%	36.84%	+19.7%	52.45%	30.35%	+22.1%
Sales Activity Charts Metrics						
New Pending Sales Count	5	9	-44.4%	235	218	+7.8%
New Pending Sales Volume	\$1,219,800	\$2,302,800	-47%	\$59,579,599	\$48,944,050	+21.7%
Pending Sales Count	16	17	-5.9%	N/A	N/A	
Pending Sales Volume	\$3,793,100	\$4,104,400	-7.6%	N/A	N/A	
Closed Sales Count	21	13	+61.5%	217	193	+12.4%
Closed Sales Volume	\$5,563,376	\$3,305,614	+68.3%	\$55,444,675	\$41,586,401	+33.3%
Average Sales Price	\$264,923	\$254,278	+4.2%	\$255,505	\$215,474	+18.6%
Median Sales Price	\$243,375	\$253,000	-3.8%	\$241,001	\$202,782	+18.8%

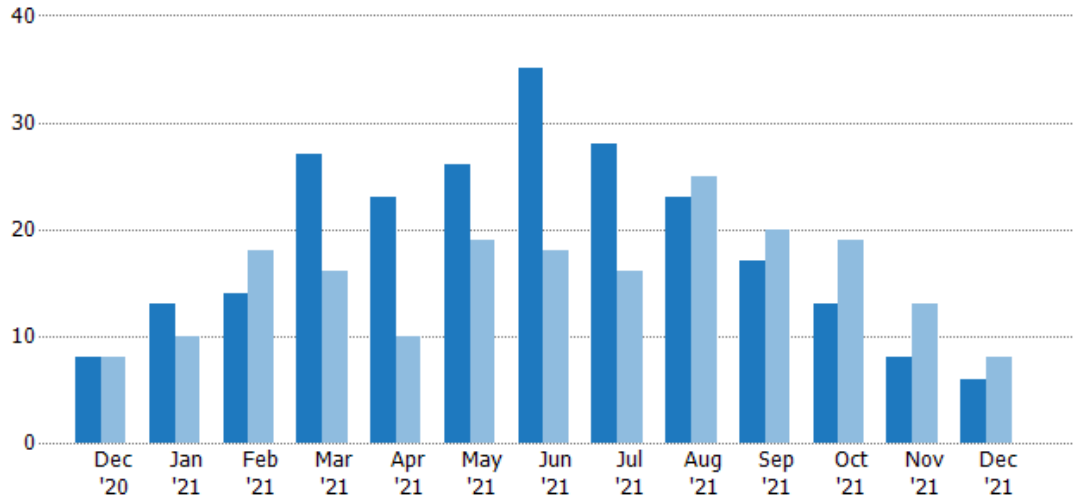
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Dec '21	6	-25%
Dec '20	8	0%
Dec '19	8	-50%



Current Year	8	13	14	27	23	26	35	28	23	17	13	8	6
Prior Year	8	10	18	16	10	19	18	16	25	20	19	13	8
Percent Change from Prior Year	0%	30%	-22%	69%	130%	37%	94%	75%	-8%	-15%	-32%	-38%	-25%

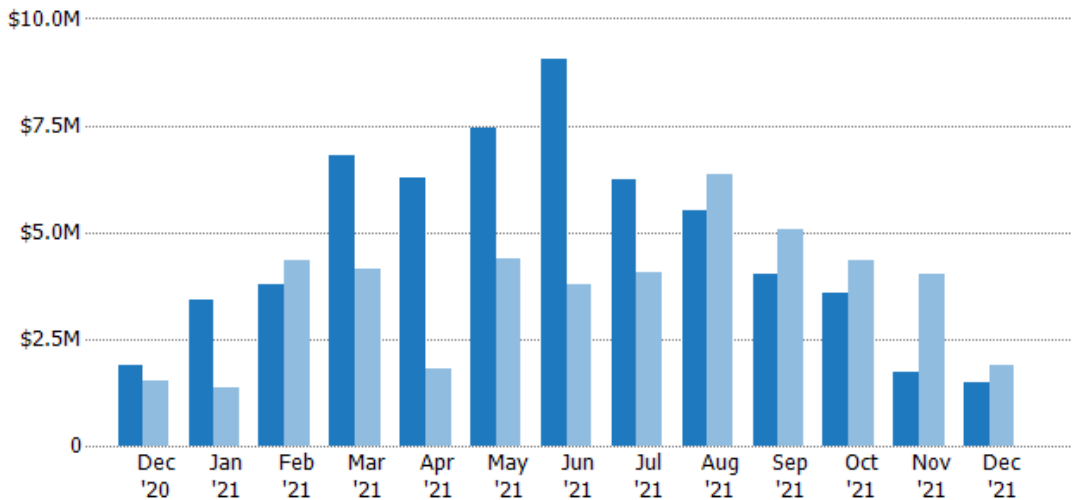
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Dec '21	\$1.48M	-21%
Dec '20	\$1.87M	22%
Dec '19	\$1.54M	-55.7%



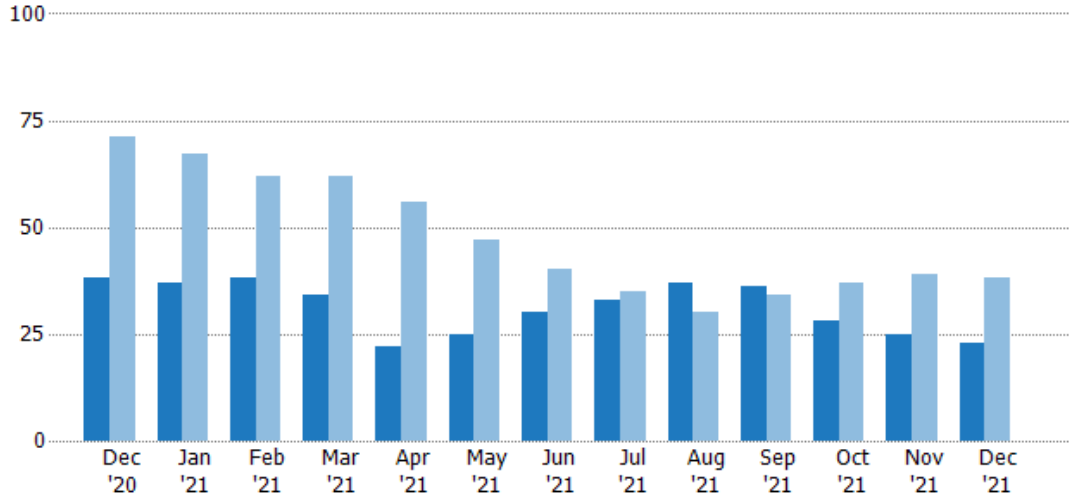
Current Year	\$1.87M	\$3.4M	\$3.76M	\$6.81M	\$6.28M	\$7.44M	\$9.04M	\$6.25M	\$5.52M	\$4.03M	\$3.57M	\$1.74M	\$1.48M
Prior Year	\$1.54M	\$1.38M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.79M	\$4.08M	\$6.36M	\$5.08M	\$4.33M	\$4.03M	\$1.87M
Percent Change from Prior Year	22%	147%	-13%	65%	248%	70%	139%	53%	-13%	-21%	-18%	-57%	-21%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family



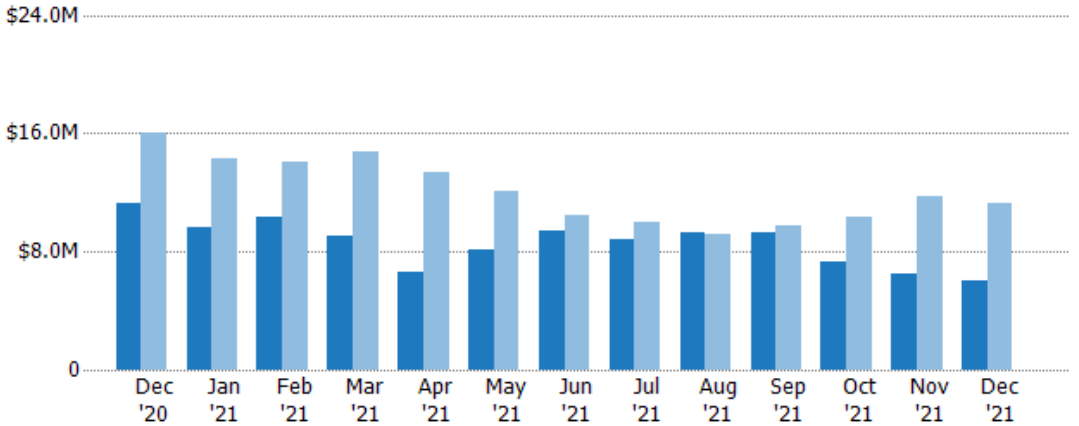
Month/Year	Count	% Chg.
Dec '21	23	-39.5%
Dec '20	38	-46.5%
Dec '19	71	39.4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Dec '21	\$6.07M	-46.4%
Dec '20	\$11.3M	-29.3%
Dec '19	\$16M	28.7%

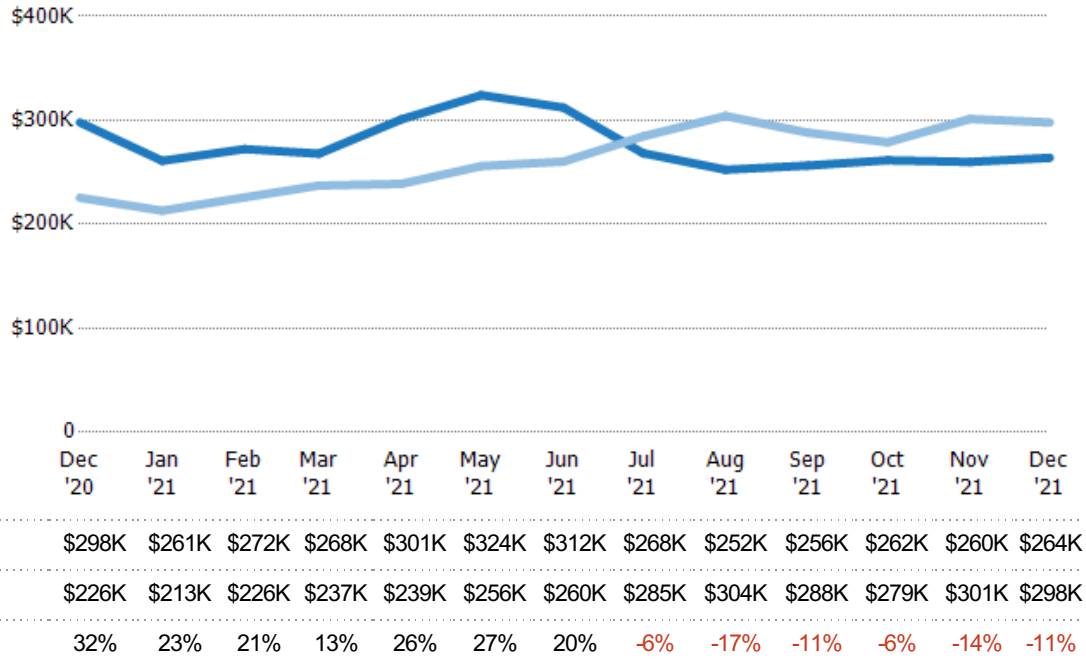
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$264K	-11.4%
Dec '20	\$298K	32.1%
Dec '19	\$226K	-7.7%



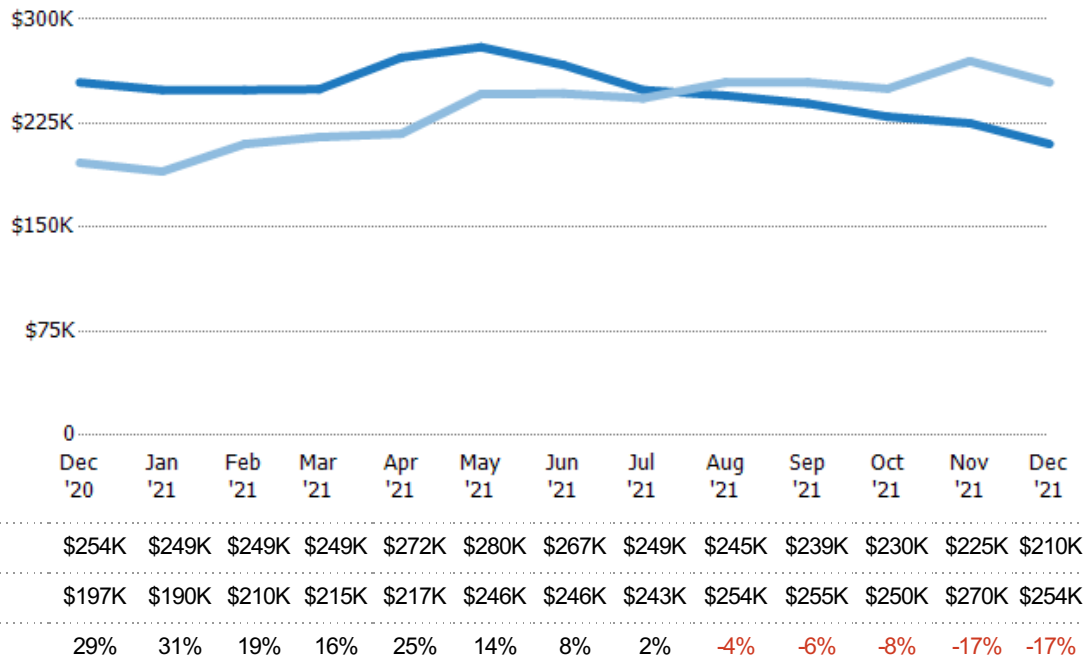
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Dec '21	\$210K	-17.5%
Dec '20	\$254K	29.5%
Dec '19	\$197K	-9.4%

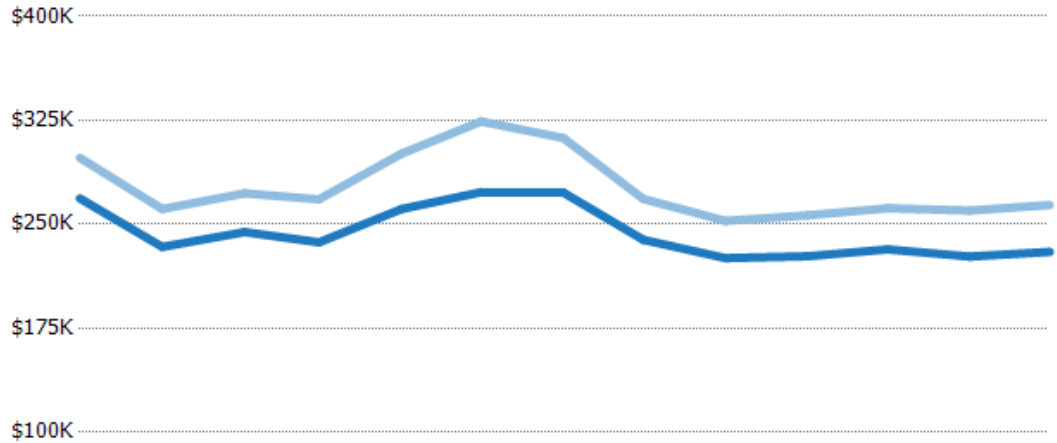


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



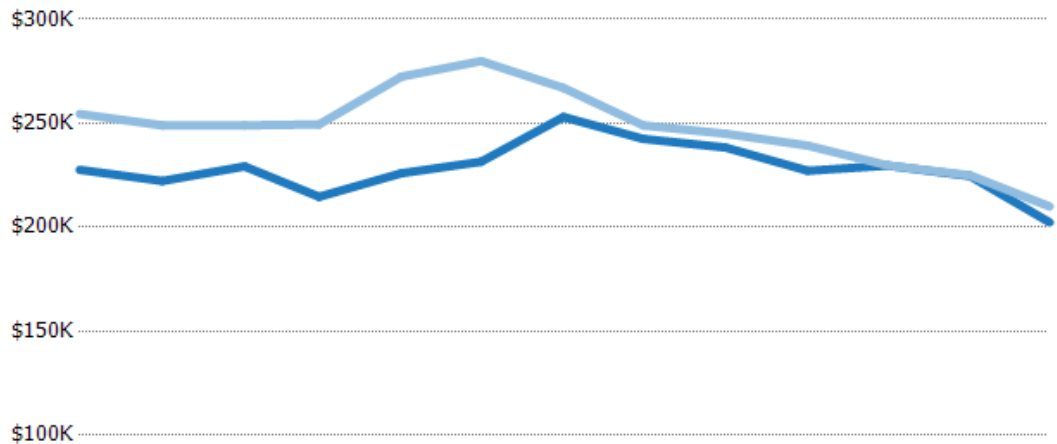
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg Est Value	\$269K	\$234K	\$244K	\$237K	\$261K	\$273K	\$273K	\$239K	\$226K	\$227K	\$232K	\$227K	\$230K
Avg Listing Price	\$298K	\$261K	\$272K	\$268K	\$301K	\$324K	\$312K	\$268K	\$252K	\$256K	\$262K	\$260K	\$264K
Avg Listing Price as a % of Avg Est Value	111%	112%	111%	113%	115%	119%	114%	112%	112%	113%	113%	115%	115%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$228K	\$222K	\$229K	\$215K	\$226K	\$232K	\$253K	\$243K	\$238K	\$227K	\$230K	\$225K	\$202K
Median Listing Price	\$254K	\$249K	\$249K	\$249K	\$272K	\$280K	\$267K	\$249K	\$245K	\$239K	\$230K	\$225K	\$210K
Med Listing Price as a % of Med Est Value	112%	112%	109%	116%	121%	121%	106%	103%	103%	105%	100%	100%	104%

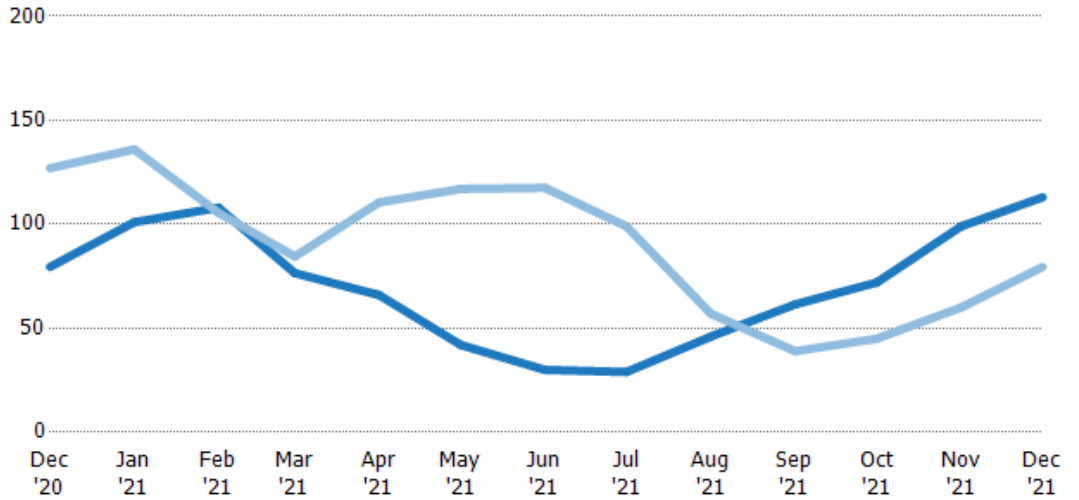
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Dec '21	113	42.1%
Dec '20	79.5	-37.4%
Dec '19	127	2.4%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	79.5	101	108	76.5	66	42	30	29	46	61.5	72	99	113
Prior Year	127	136	106	84.5	111	117	118	99	57	39	45	60	79.5
Percent Change from Prior Year	-37%	-26%	2%	-9%	-40%	-64%	-74%	-71%	-19%	58%	60%	65%	42%

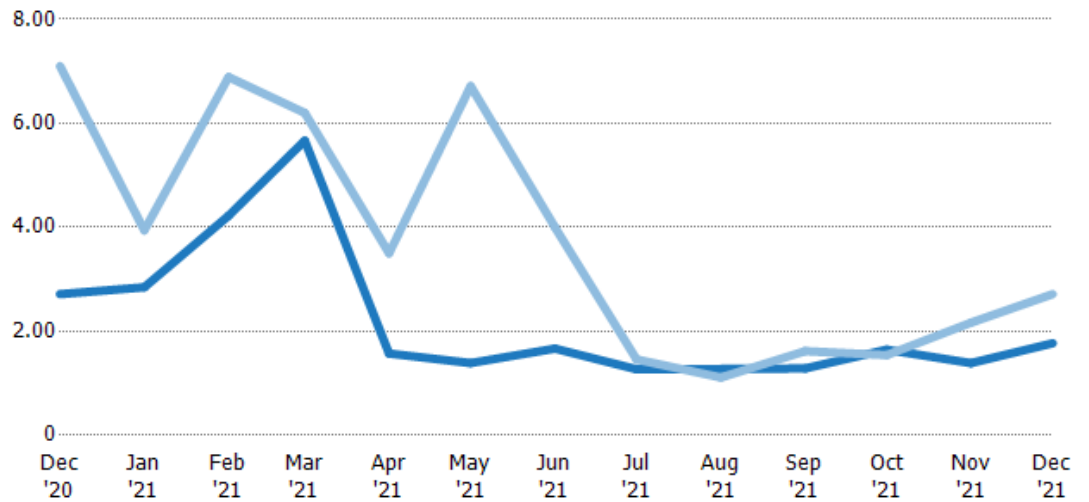
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Dec '21	1.77	-34.8%
Dec '20	2.71	-61.8%
Dec '19	7.1	-33.6%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	2.71	2.85	4.22	5.67	1.57	1.39	1.67	1.27	1.28	1.29	1.65	1.39	1.77
Prior Year	7.1	3.94	6.89	6.2	3.5	6.71	4	1.46	1.11	1.62	1.54	2.17	2.71
Percent Change from Prior Year	-62%	-28%	-39%	-9%	-55%	-79%	-58%	-13%	15%	-21%	7%	-36%	-35%

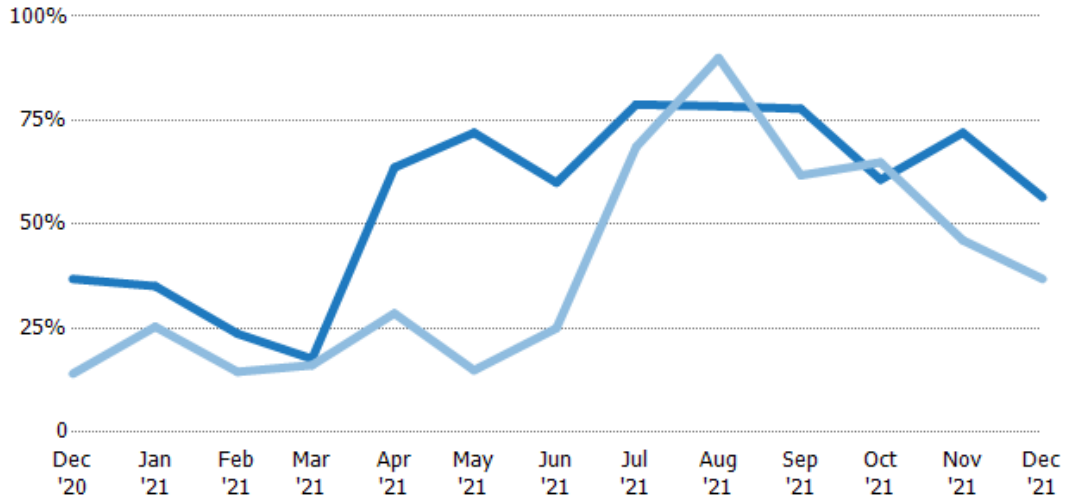
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Dec '21	57%	-19.7%
Dec '20	37%	-22.8%
Dec '19	14%	50.6%



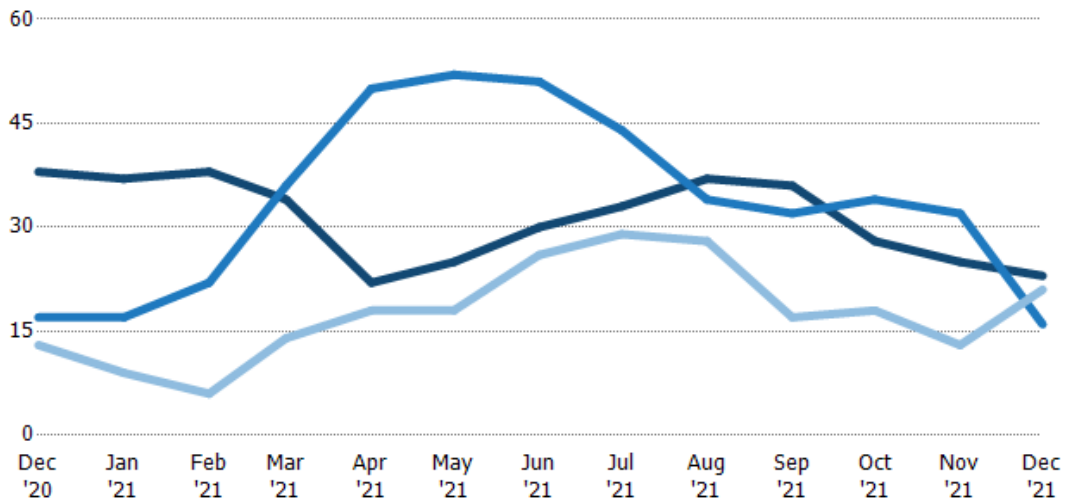
Current Year	37%	35%	24%	18%	64%	72%	60%	79%	78%	78%	61%	72%	57%
Prior Year	14%	25%	15%	16%	29%	15%	25%	69%	90%	62%	65%	46%	37%
Change from Prior Year	-23%	-10%	-9%	-2%	-35%	-57%	-35%	-10%	12%	-16%	4%	-26%	-20%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	38	37	38	34	22	25	30	33	37	36	28	25	23
Pending	17	17	22	36	50	52	51	44	34	32	34	32	16
Sold	13	9	6	14	18	18	26	29	28	17	18	13	21

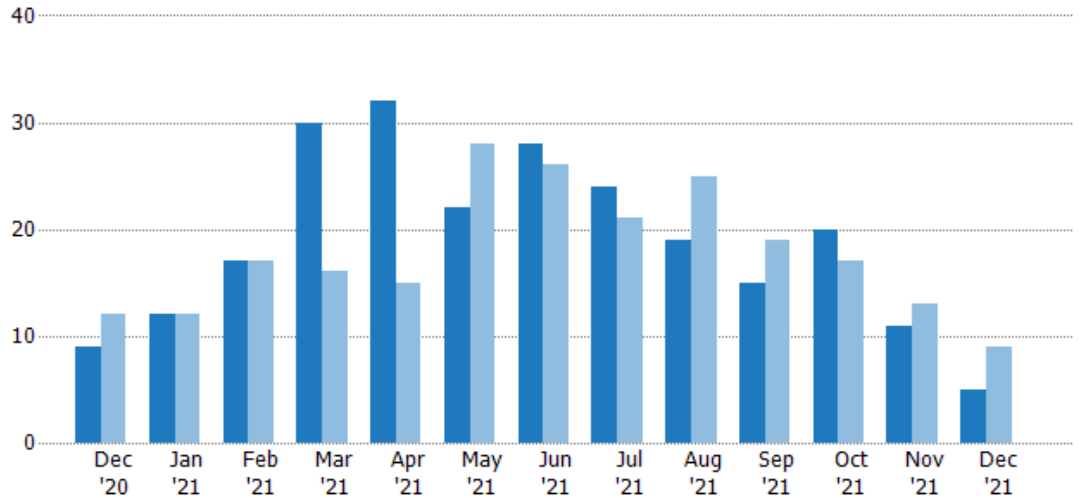
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Dec '21	5	-44.4%
Dec '20	9	-25%
Dec '19	12	-58.3%



Current Year	9	12	17	30	32	22	28	24	19	15	20	11	5
Prior Year	12	12	17	16	15	28	26	21	25	19	17	13	9
Percent Change from Prior Year	-25%	0%	0%	88%	113%	-21%	8%	14%	-24%	-21%	18%	-15%	-44%

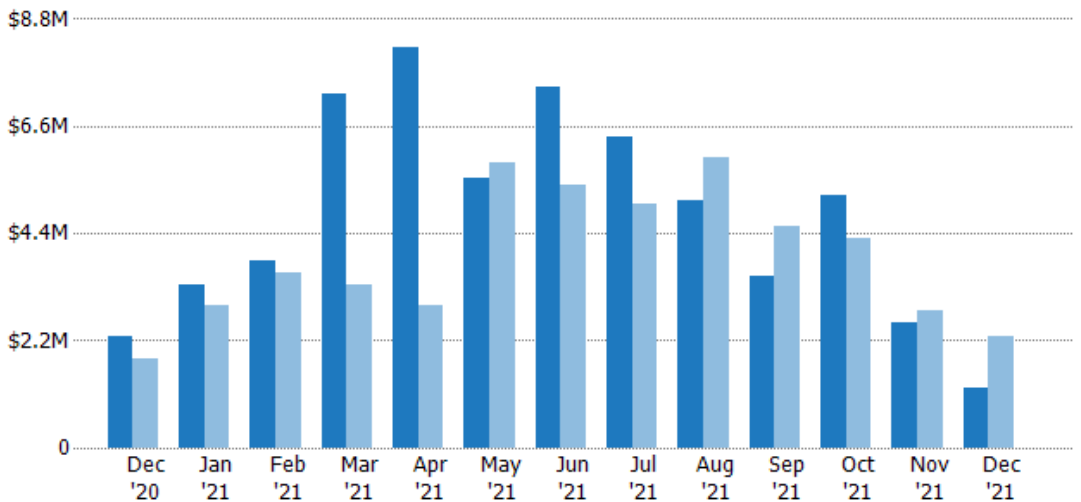
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$1.22M	-47%
Dec '20	\$2.3M	26.4%
Dec '19	\$1.82M	-46.2%



Current Year	\$2.3M	\$3.36M	\$3.84M	\$7.28M	\$8.21M	\$5.55M	\$7.4M	\$6.37M	\$5.06M	\$3.53M	\$5.18M	\$2.57M	\$1.22M
Prior Year	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.3M
Percent Change from Prior Year	26%	15%	7%	118%	182%	-5%	38%	27%	-15%	-23%	21%	-9%	-47%

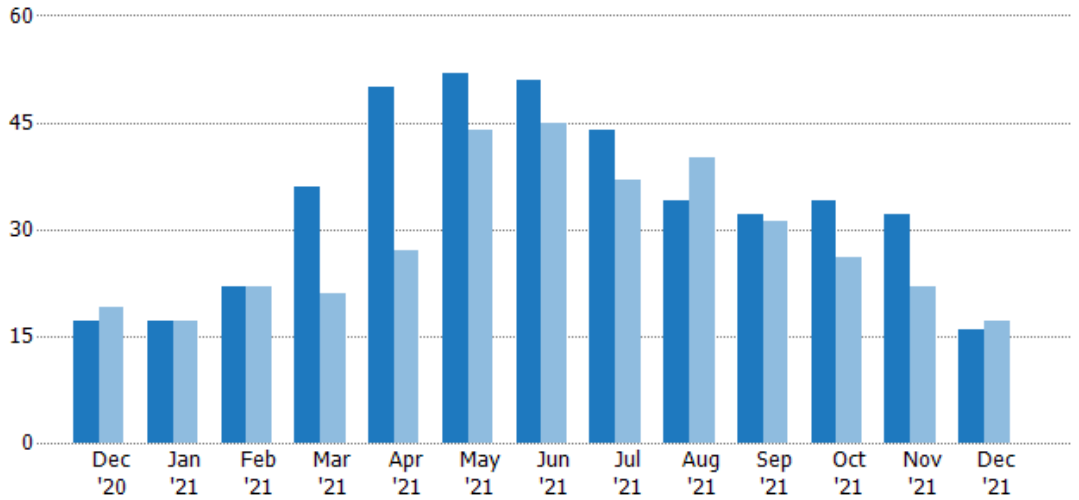
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Dec '21	16	-5.9%
Dec '20	17	-10.5%
Dec '19	19	-68.4%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	17	17	22	36	50	52	51	44	34	32	34	32	16
Prior Year	19	17	22	21	27	44	45	37	40	31	26	22	17
Percent Change from Prior Year	-11%	0%	0%	71%	85%	18%	13%	19%	-15%	3%	31%	45%	-6%

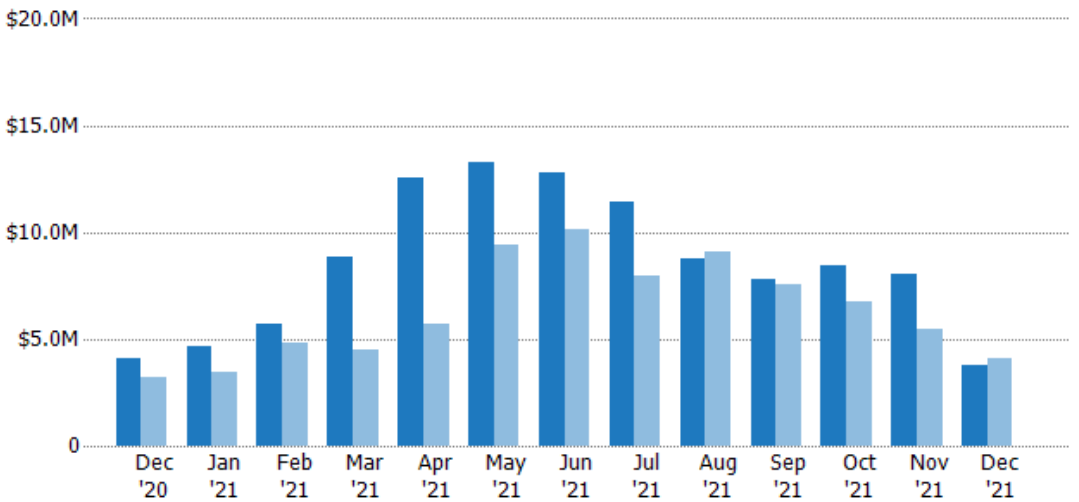
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Dec '21	\$3.79M	-7.6%
Dec '20	\$4.1M	29.5%
Dec '19	\$3.17M	-60.4%



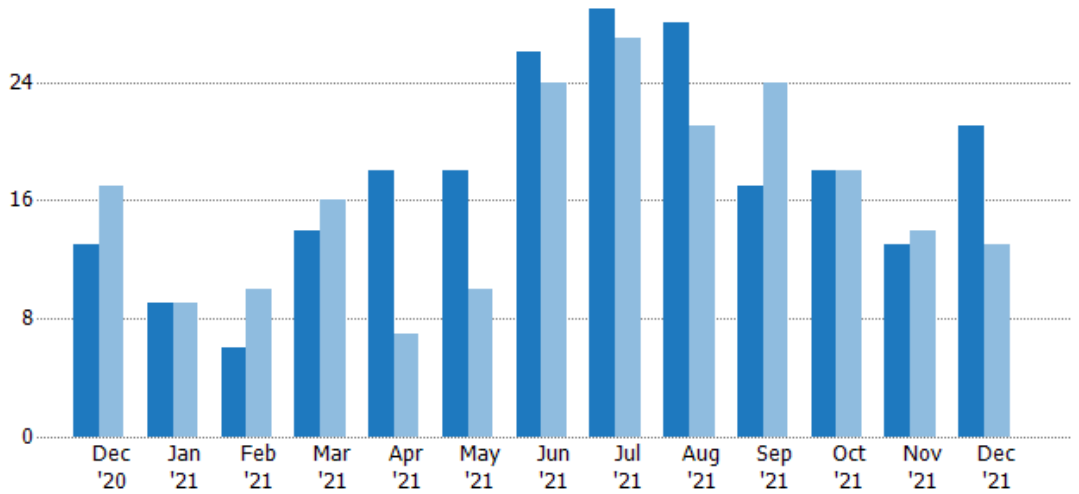
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$4.1M	\$4.64M	\$5.73M	\$8.87M	\$12.5M	\$13.2M	\$12.8M	\$11.4M	\$8.74M	\$7.79M	\$8.44M	\$8.03M	\$3.79M
Prior Year	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$5.71M	\$9.4M	\$10.1M	\$7.97M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M
Percent Change from Prior Year	30%	35%	19%	96%	120%	41%	26%	44%	-4%	3%	24%	47%	-8%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



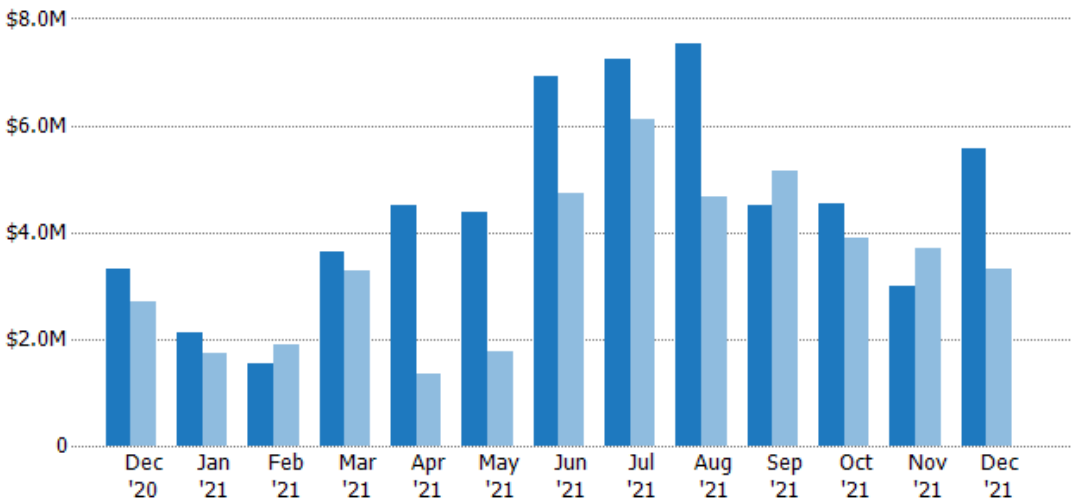
Month/Year	Count	% Chg.
Dec '21	21	61.5%
Dec '20	13	-23.5%
Dec '19	17	-47.1%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



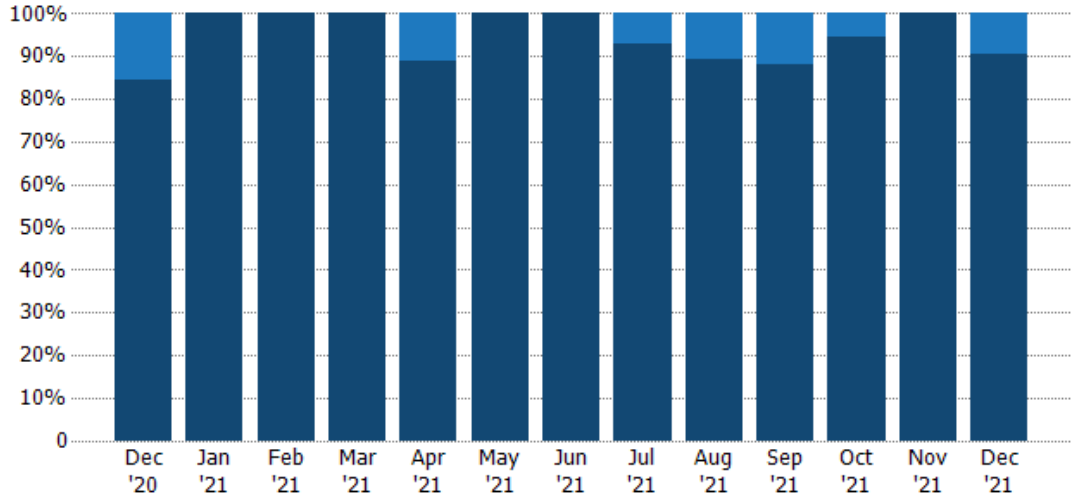
Month/Year	Volume	% Chg.
Dec '21	\$5.56M	68.3%
Dec '20	\$3.31M	22.9%
Dec '19	\$2.69M	-43%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



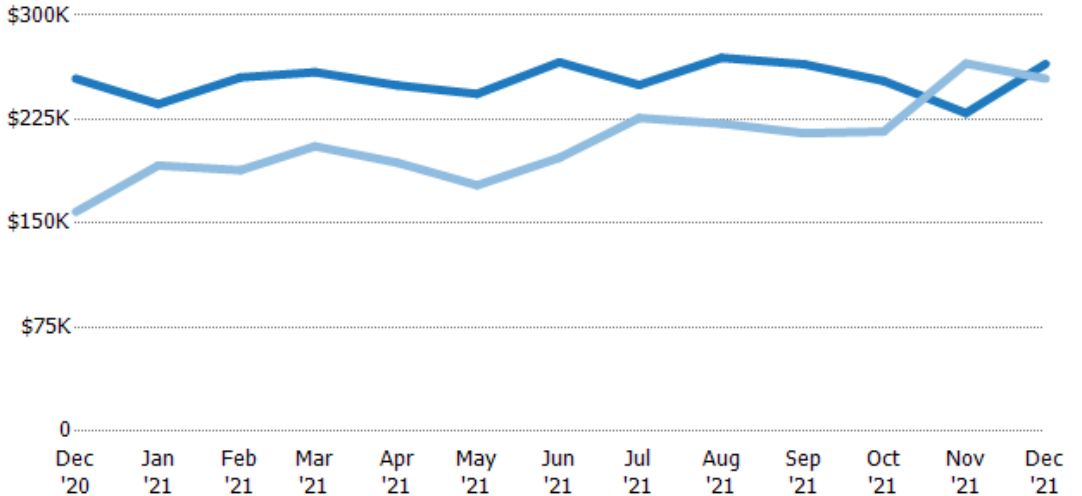
Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Condo/Townhouse	15%	-	-	-	11%	-	-	7%	11%	12%	6%	-	10%
Single Family Residence	85%	100%	100%	100%	89%	100%	100%	93%	89%	88%	94%	100%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Dec '21	\$265K	4.2%
Dec '20	\$254K	60.7%
Dec '19	\$158K	7.7%

Property Type	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$254K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K	\$265K	\$253K	\$229K	\$265K
Prior Year	\$158K	\$192K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K	\$215K	\$216K	\$265K	\$254K
Percent Change from Prior Year	61%	23%	36%	26%	29%	37%	35%	11%	21%	23%	17%	-13%	4%

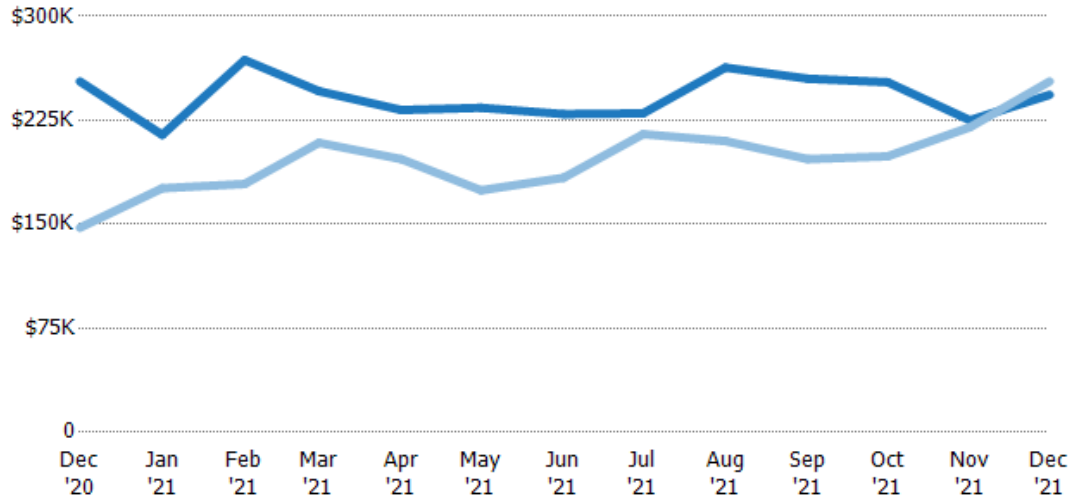
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Dec '21	\$243K	-3.8%
Dec '20	\$253K	71.5%
Dec '19	\$148K	17.6%



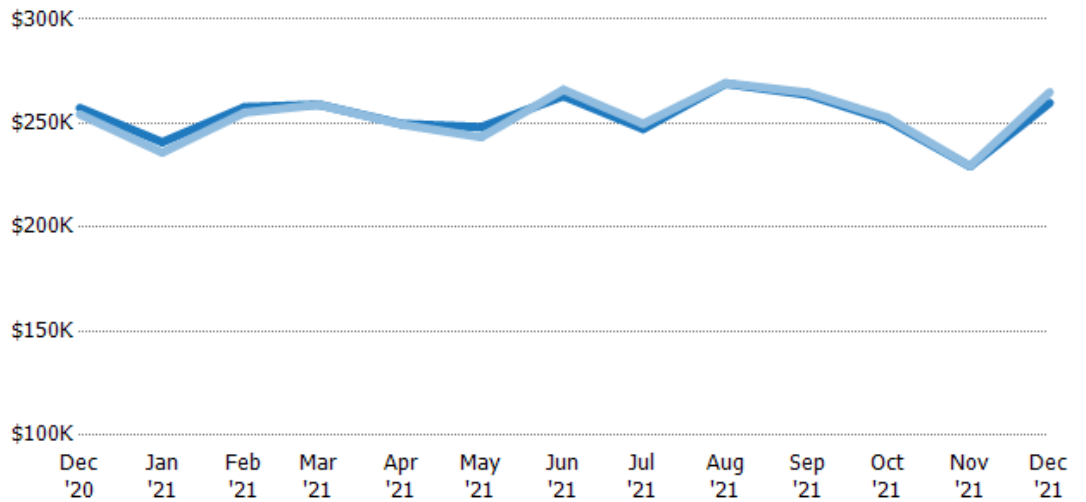
Current Year	\$253K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K	\$255K	\$253K	\$225K	\$243K
Prior Year	\$148K	\$176K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$210K	\$197K	\$199K	\$220K	\$253K
Percent Change from Prior Year	72%	22%	50%	18%	18%	34%	25%	7%	25%	29%	27%	2%	-4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



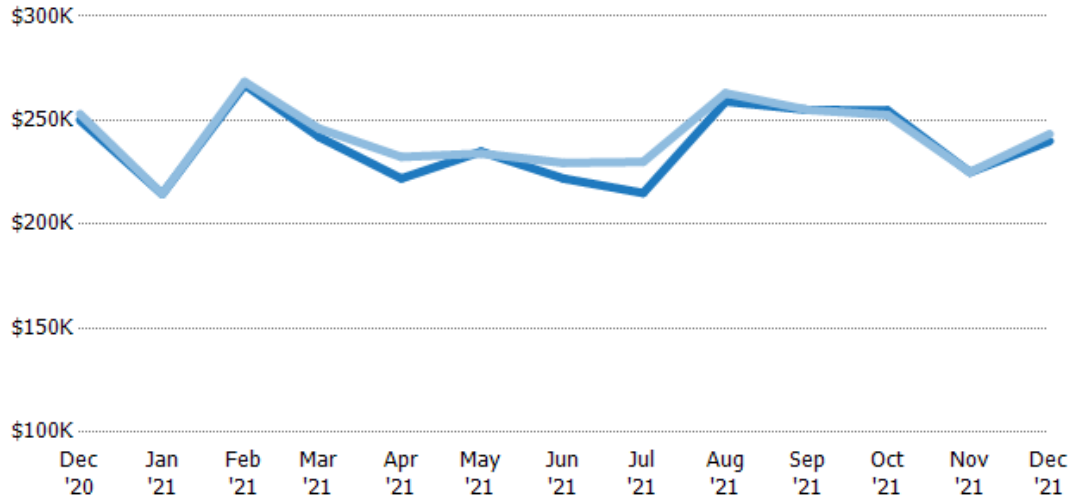
Avg List Price	\$257K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K	\$264K	\$251K	\$229K	\$260K
Avg Sales Price	\$254K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K	\$265K	\$253K	\$229K	\$265K
Avg Sales Price as a % of Avg List Price	99%	98%	99%	100%	100%	98%	101%	101%	100%	100%	100%	100%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

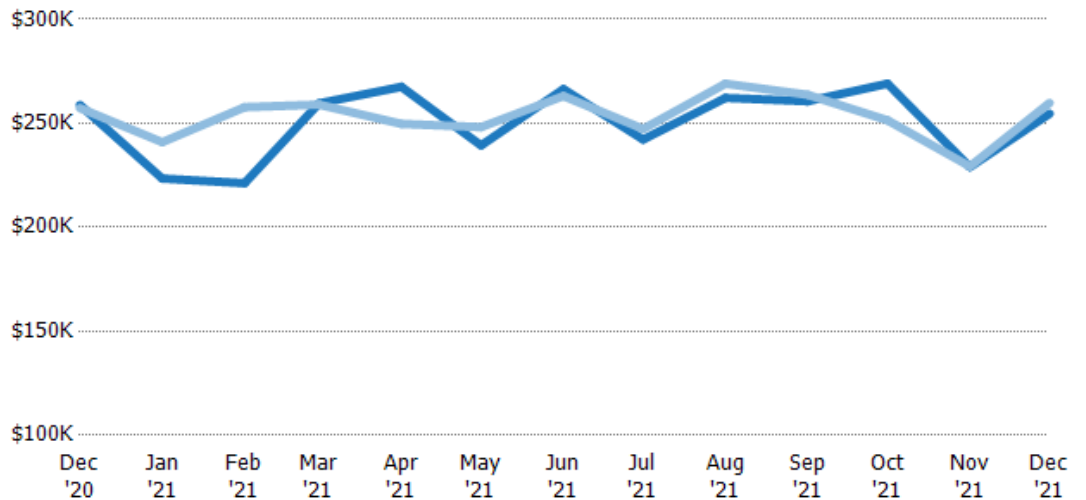


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

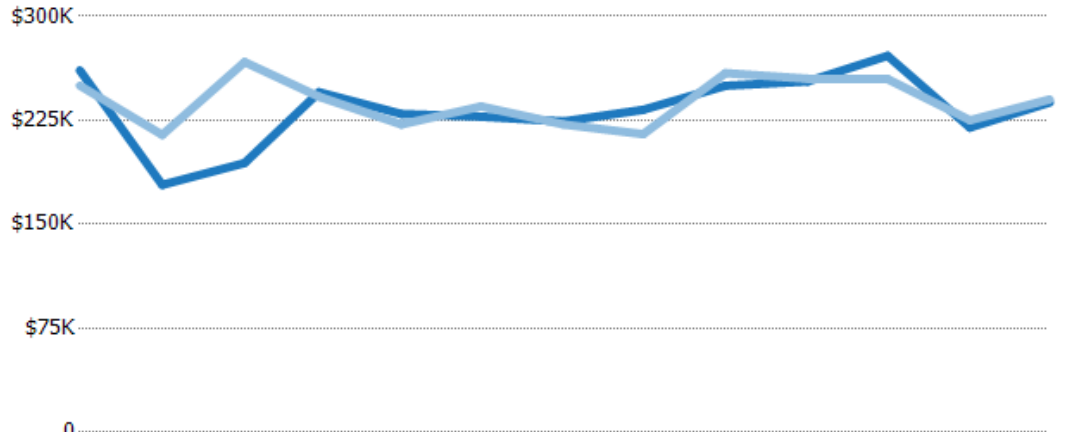


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median Est Value	\$261K	\$178K	\$194K	\$245K	\$230K	\$228K	\$224K	\$233K	\$250K	\$253K	\$272K	\$220K	\$238K
Median Sales Price	\$250K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K	\$255K	\$255K	\$225K	\$240K
Med Sales Price as a % of Med Est Value	96%	120%	138%	99%	97%	103%	99%	92%	104%	101%	94%	102%	101%