

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

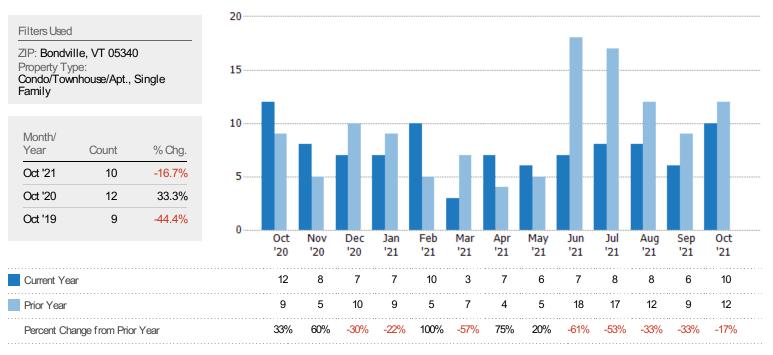
+/-	YTD 2020	YTD 2021	+/-	Oct 2020	Oct 2021	Key Metrics
						Listing Activity Charts Metrics
-26.5%	98	72	-16.7%	12	10	New Listing Count
-15%	\$49,855,200	\$42,360,900	-3%	\$7,463,900	\$7,241,000	New Listing Volume
	NA	N⁄A	-57.1%	35	15	Active Listing Count
	NA	N⁄A	-46.8%	\$24,709,400	\$13,141,000	Active Listing Volume
+58.6%	\$579,136	\$918,612	+24.1%	\$705,983	\$876,067	Average Listing Price
+50.1%	\$466,022	\$699,711	+44.1%	\$555,000	\$800,000	Median Listing Price
-20.1%	152.14	121.58	-49.2%	130	66	Median Days in RPR
-86.5%	14.2	1.9	+85.7%	1.3	2.5	Months of Inventory
+45.2%	7.05%	52.22%	-34.3%	74.29%	40%	Absorption Rate
						Sales Activity Charts Metrics
-35.1%	131	85	-46.7%	15	8	New Pending Sales Count
-21.3%	\$64,175,100	\$50,532,700	-52%	\$10,260,900	\$4,922,000	New Pending Sales Volume
	N/A	N∕A	-10.5%	19	17	Pending Sales Count
	N/A	N∕A	+120.4%	\$6,386,600	\$14,079,000	Pending Sales Volume
-25.5%	94	70	-60.9%	23	9	Closed Sales Count
-20.8%	\$44,634,675	\$35,367,450	-50.2%	\$13,334,550	\$6,641,000	Cloæd Sales Volume
+6.4%	\$474,837	\$505,249	+27.3%	\$579,763	\$737,889	Average Sales Price
-4.9%	\$434,340	\$413,200	-10.5%	\$550,000	\$492,000	Median Sales Price





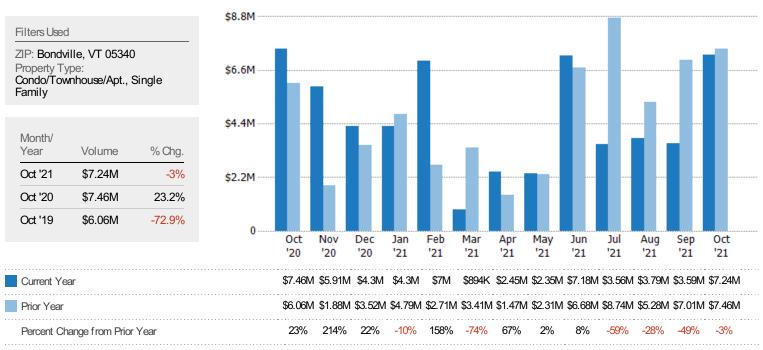
### New Listings

The number of new residential listings that were added each month.



## New Listing Volume

The sum of the listing price of residential listings that were added each month.

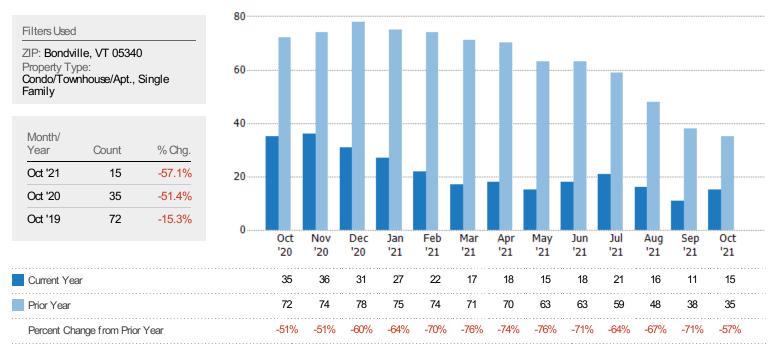






## Active Listings

The number of active residential listings at the end of each month.



## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

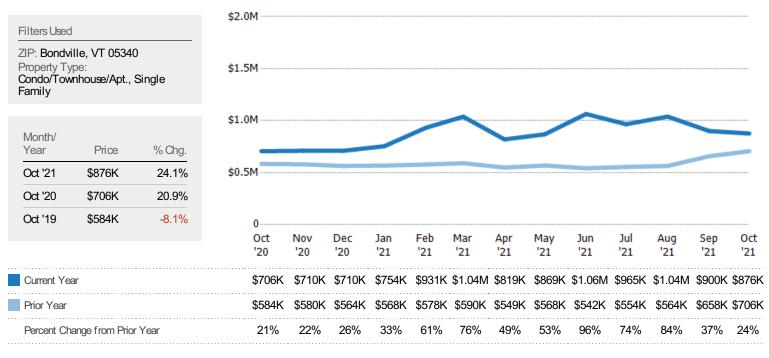






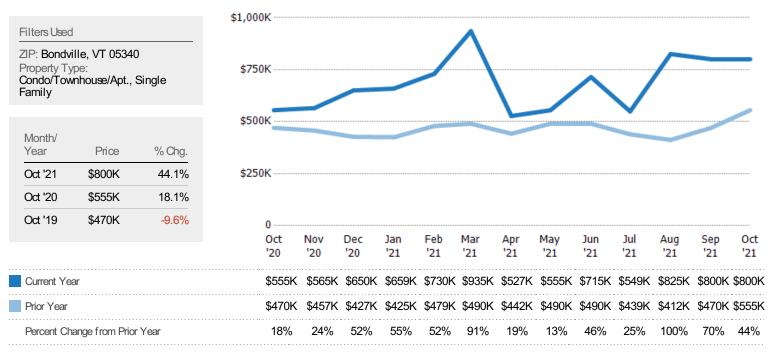
#### Average Listing Price

The average listing price of active residential listings at the end of each month.



## Median Listing Price

The median listing price of active residential listings at the end of each month.

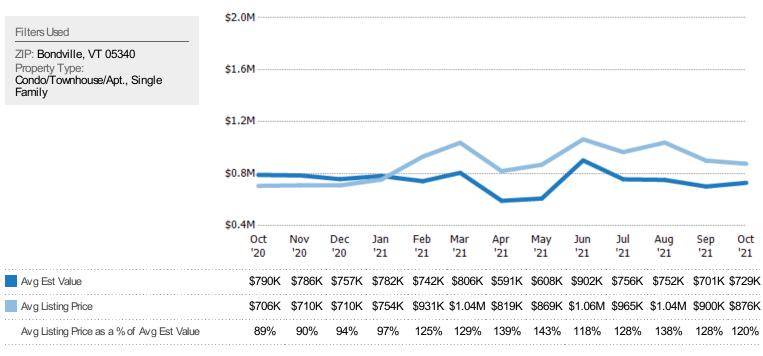






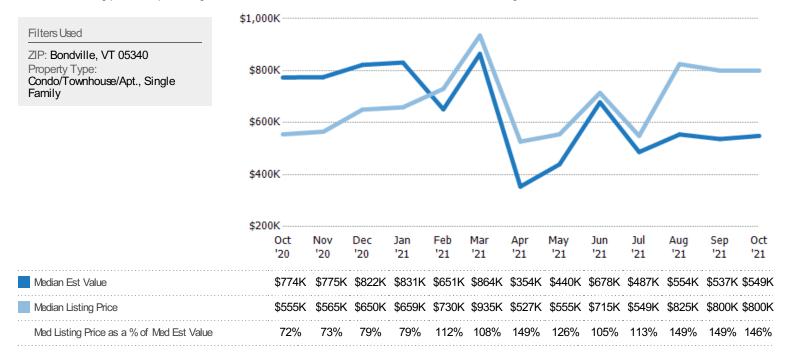
#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

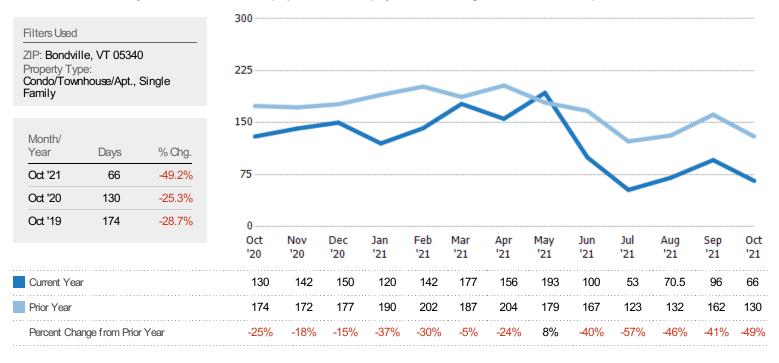






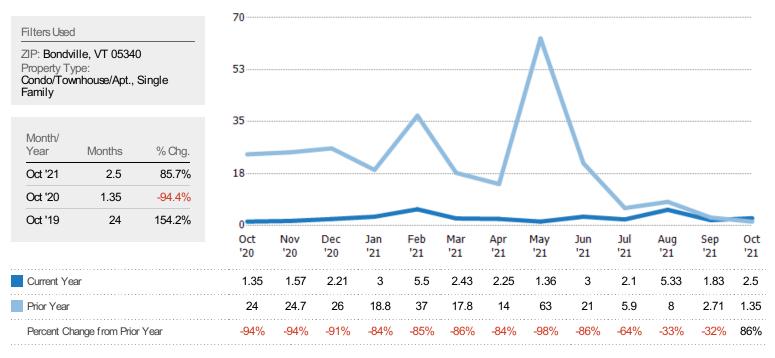
#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

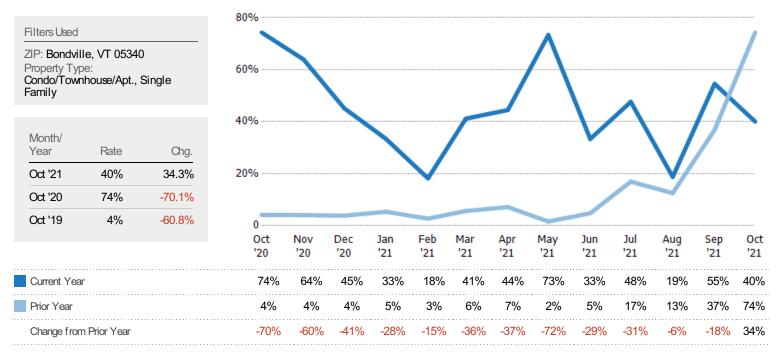






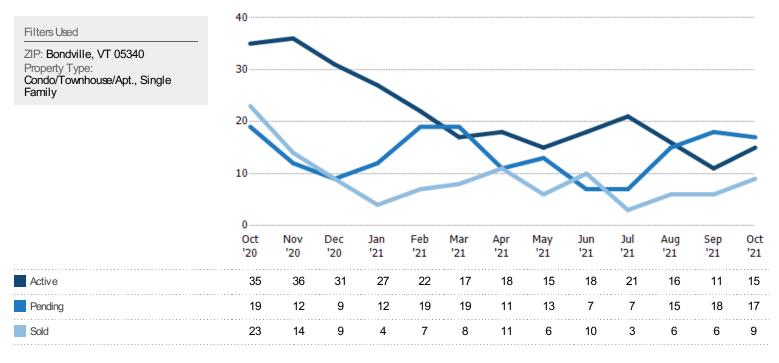
#### Absorption Rate

The percentage of inventory sold per month.



## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

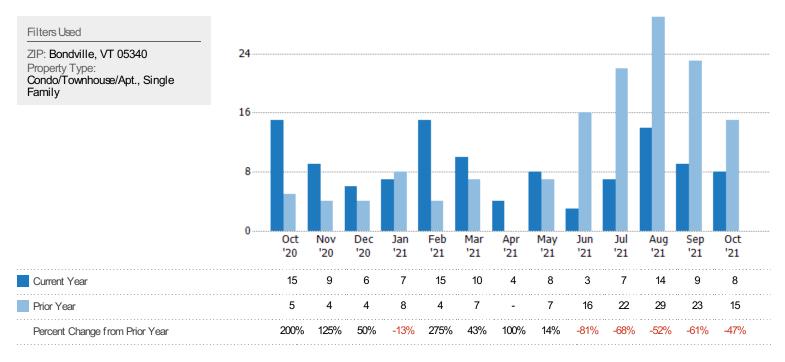






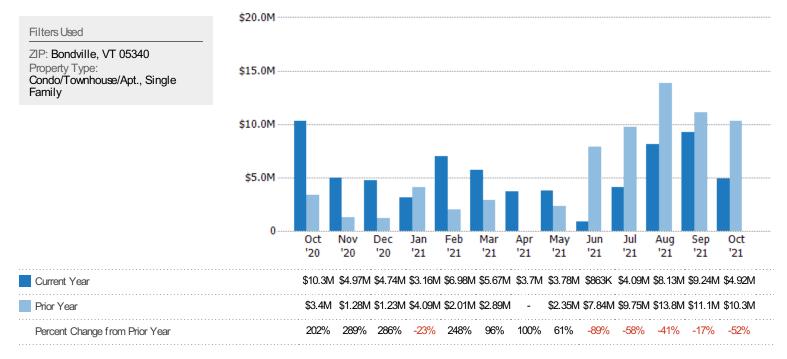
## New Pending Sales

The number of residential properties with accepted offers that were added each month.



## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

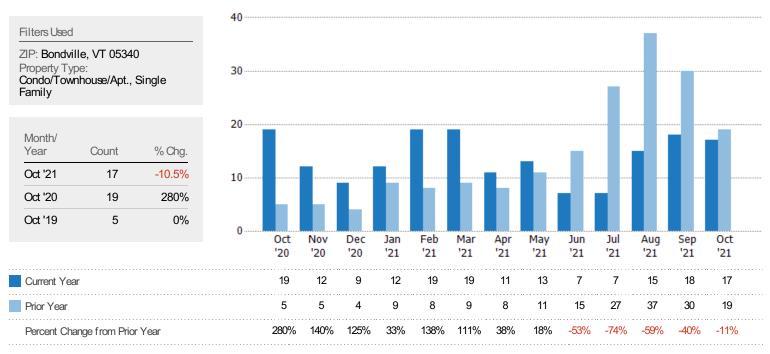






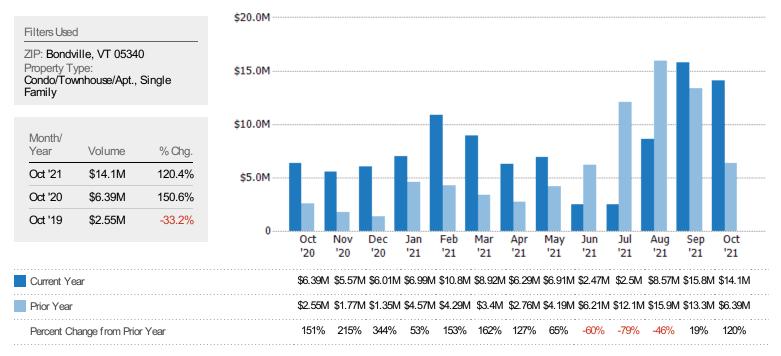
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.



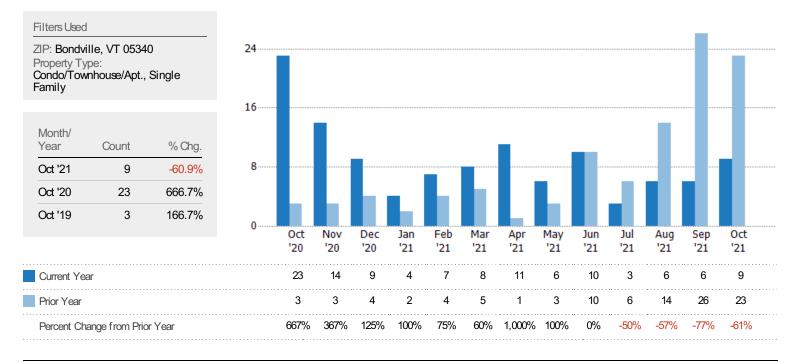




#### Winhall

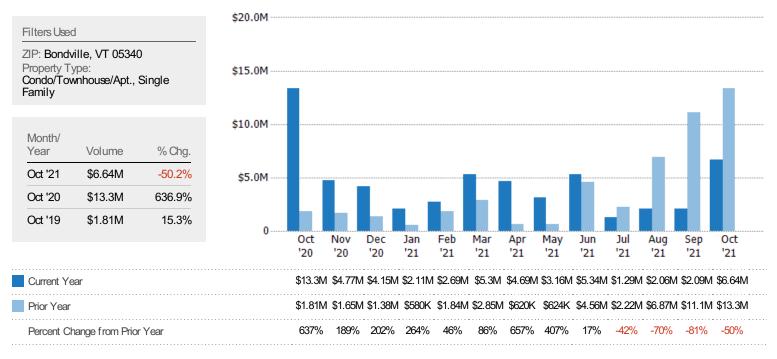
#### **Closed Sales**

The total number of residential properties sold each month.



## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

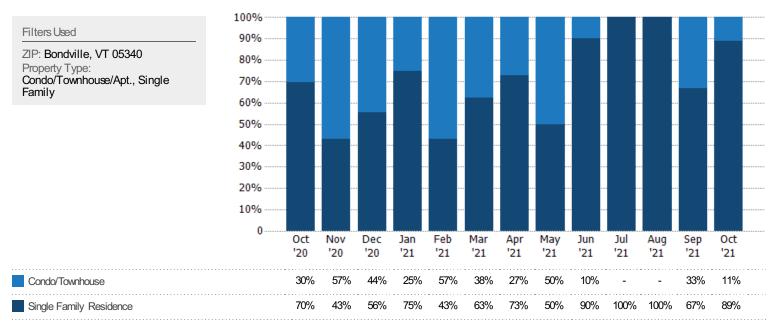






#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



#### **Average Sales Price**

The average sales price of the residential properties sold each month.

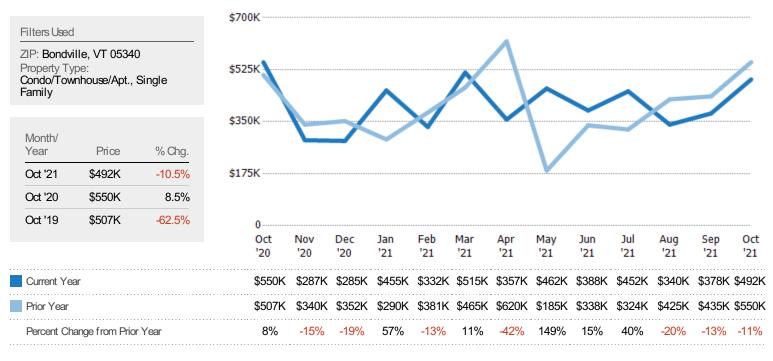
#### \$800K Filters Used ZIP: Bondville, VT 05340 Property Type: \$600K Condo/Townhouse/Apt., Single Family \$400K Month/ Year Price % Chg. Oct '21 \$738K 27.3% \$200K Oct '20 \$580K -3.9% Oct '19 \$603K -56.8% 0 0ct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep 0ct '21 '21 '20 '20 '20 '21 '21 '21 '21 '21 '21 '21 '21 Current Year \$580K \$341K \$461K \$528K \$384K \$662K \$427K \$527K \$534K \$430K \$344K \$348K \$738K Prior Year \$603K \$550K \$344K \$290K \$460K \$571K \$620K \$208K \$456K \$371K \$491K \$428K \$580K -4% -38% 34% 82% 153% 17% 16% -30% Percent Change from Prior Year -16% 16% -31% -19% 27%





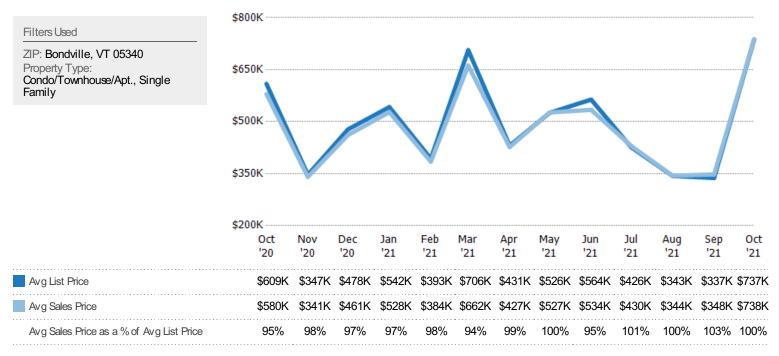
#### Median Sales Price

The median sales price of the residential properties sold each month.



## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.





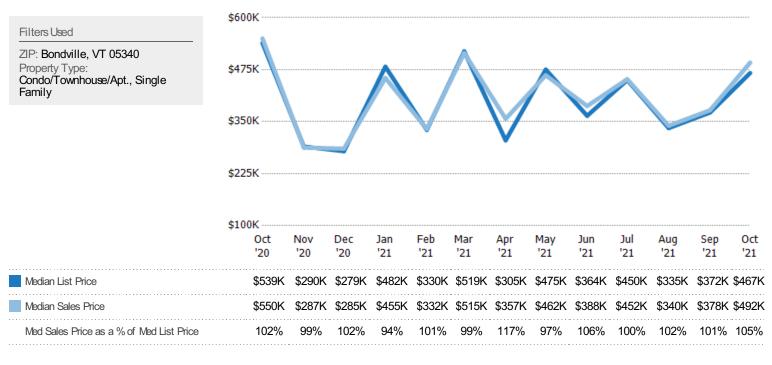


# Market Data Report

Winhall

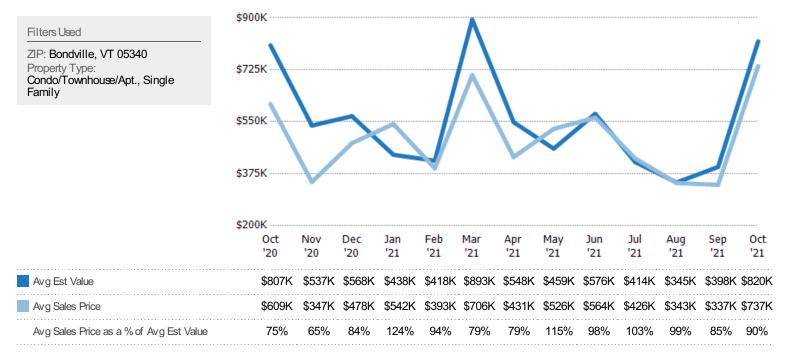
#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.







## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

