

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	5	+ -	87	112	-22.3%
New Listing Volume	\$1,646,900	\$1,898,800	-13.3%	\$27,174,799	\$30,081,400	-9.7%
Active Listing Count	18	17	+5.9%	N/A	N/A	
Active Listing Volume	\$5,888,600	\$8,346,100	-29.4%	N/A	N/A	
Average Listing Price	\$327,144	\$490,947	-33.4%	\$353,703	\$343,302	+3%
Median Listing Price	\$315,500	\$324,900	-2.9%	\$300,851	\$254,193	+18.4%
Median Days in RPR	48.5	122	-60.2%	43.72	94.29	-53.6%
Months of Inventory	2	1.2	+64.7%	1	3.1	-68.5%
Absorption Rate	50%	82.35%	-32.4%	100.93%	31.82%	+69.1%
Sales Activity Charts Metrics						
New Pending Sales Count	-	5	-	81	128	-36.7%
New Pending Sales Volume	-	\$1,172,000	-	\$25,080,599	\$32,399,500	-22.6%
Pending Sales Count	2	16	-87.5%	N/A	N/A	
Pending Sales Volume	\$674,900	\$4,189,800	-83.9%	N/A	N/A	
Closed Sales Count	3	8	-62.5%	82	108	-24.1%
Closed Sales Volume	\$932,000	\$2,149,400	-56.6%	\$23,024,948	\$26,236,550	-12.2%
Average Sales Price	\$310,667	\$268,675	+15.6%	\$280,792	\$242,931	+15.6%
Median Sales Price	\$232,000	\$194,000	+19.6%	\$272,488	\$227,381	+19.8%

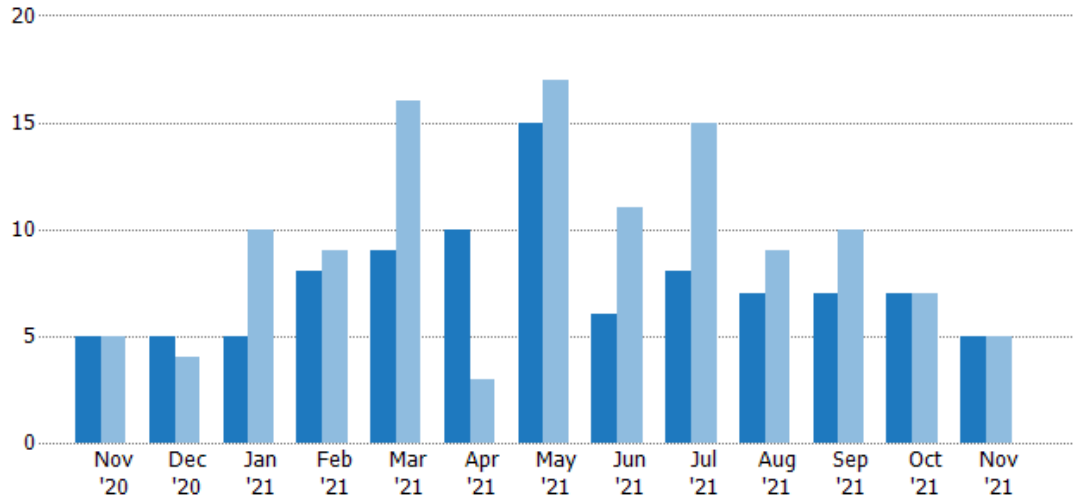
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	5	0%
Nov '20	5	0%
Nov '19	5	-20%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	5	5	5	8	9	10	15	6	8	7	7	7	5
Prior Year	5	4	10	9	16	3	17	11	15	9	10	7	5
Percent Change from Prior Year	0%	25%	-50%	-11%	-44%	233%	-12%	-45%	-47%	-22%	-30%	0%	0%

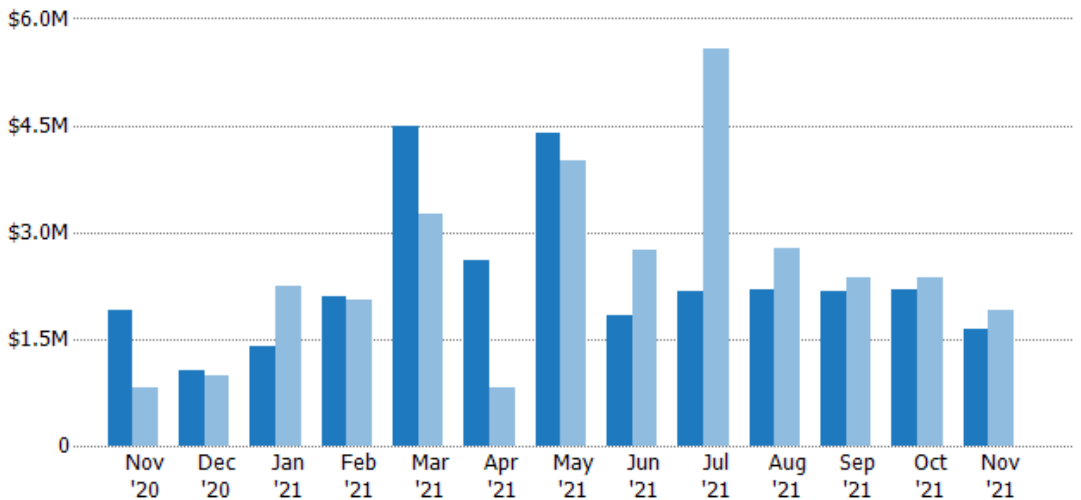
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$1.65M	-13.3%
Nov '20	\$1.9M	130.5%
Nov '19	\$824K	-11.7%



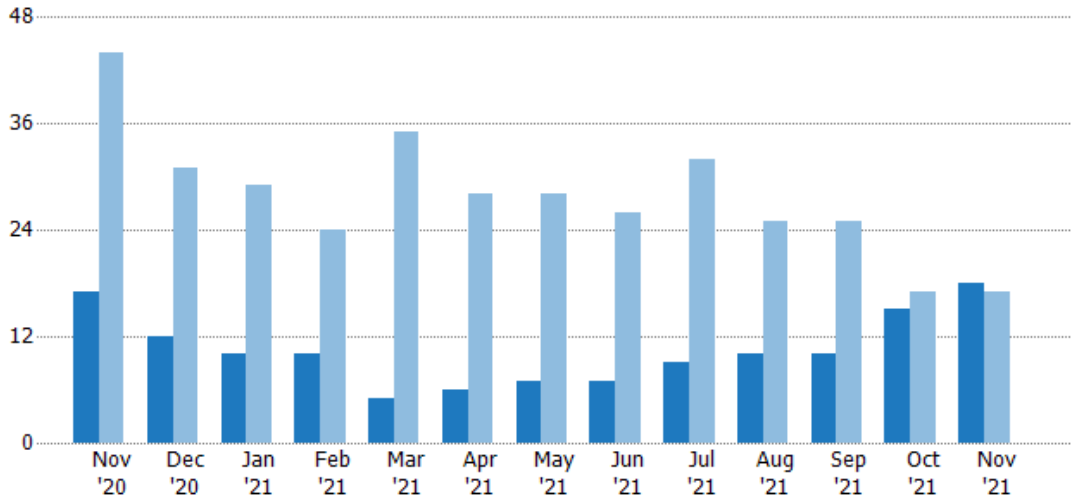
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.9M	\$1.06M	\$1.41M	\$2.1M	\$4.49M	\$2.6M	\$4.39M	\$1.82M	\$2.17M	\$2.19M	\$2.17M	\$2.19M	\$1.65M
Prior Year	\$824K	\$994K	\$2.25M	\$2.05M	\$3.26M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.77M	\$2.37M	\$2.35M	\$1.9M
Percent Change from Prior Year	130%	7%	-38%	2%	38%	220%	10%	-34%	-61%	-21%	-8%	-7%	-13%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



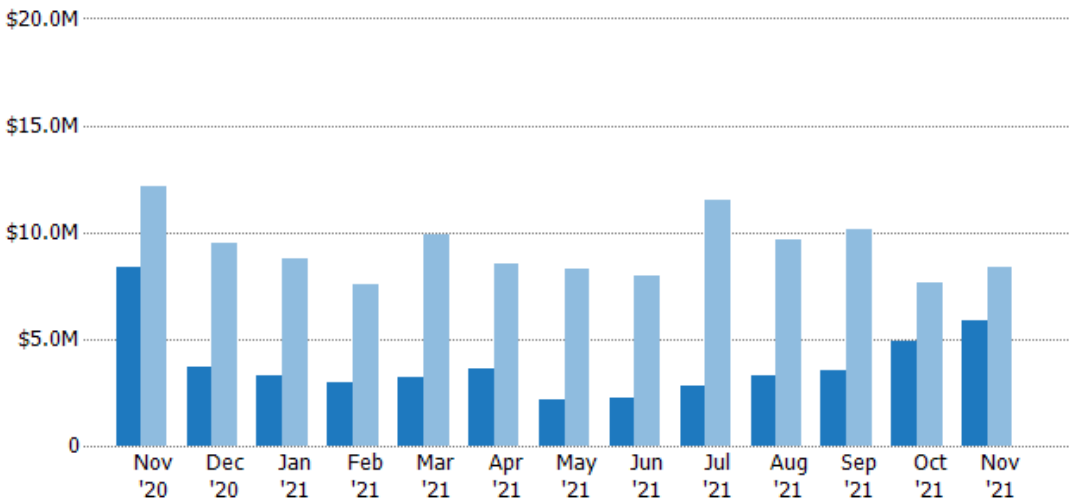
Month/Year	Count	% Chg.
Nov '21	18	5.9%
Nov '20	17	-61.4%
Nov '19	44	-29.5%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$5.89M	-29.4%
Nov '20	\$8.35M	-31.1%
Nov '19	\$12.1M	-27.8%

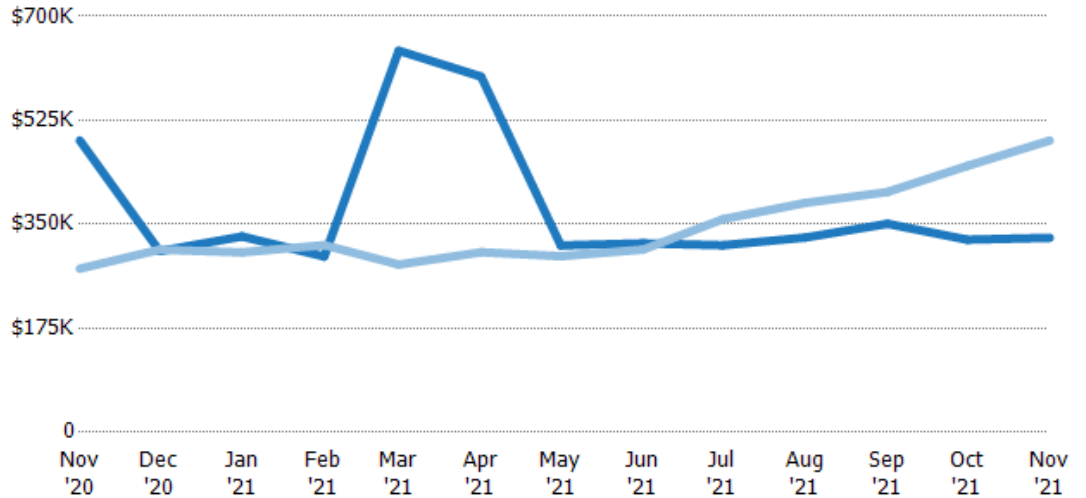
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$327K	-33.4%
Nov '20	\$491K	78.3%
Nov '19	\$275K	2.4%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$328K	\$351K	\$324K	\$327K
Prior Year	\$275K	\$307K	\$303K	\$315K	\$282K	\$303K	\$296K	\$308K	\$359K	\$386K	\$404K	\$448K	\$491K
Percent Change from Prior Year	78%	-1%	9%	-6%	128%	98%	6%	3%	-12%	-15%	-13%	-28%	-33%

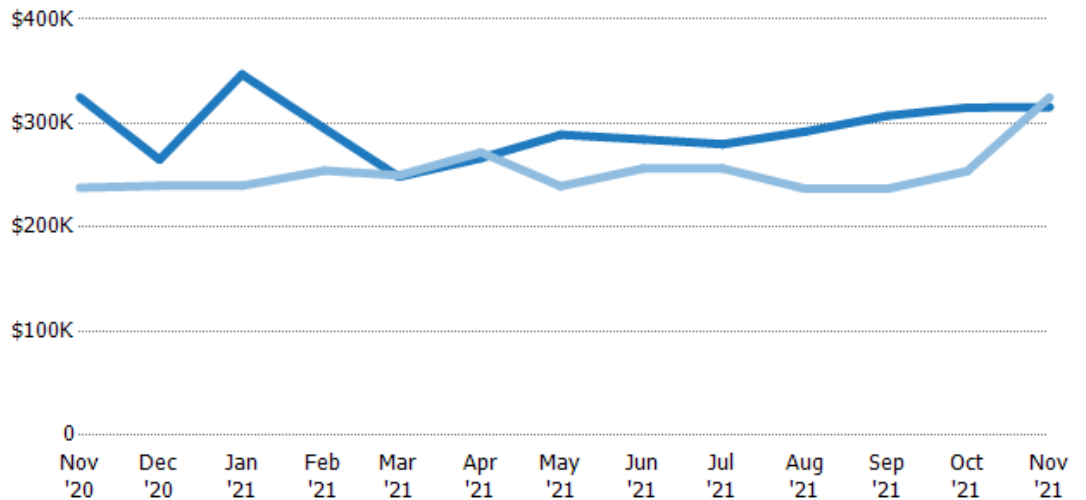
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$316K	-2.9%
Nov '20	\$325K	36.5%
Nov '19	\$238K	0.8%



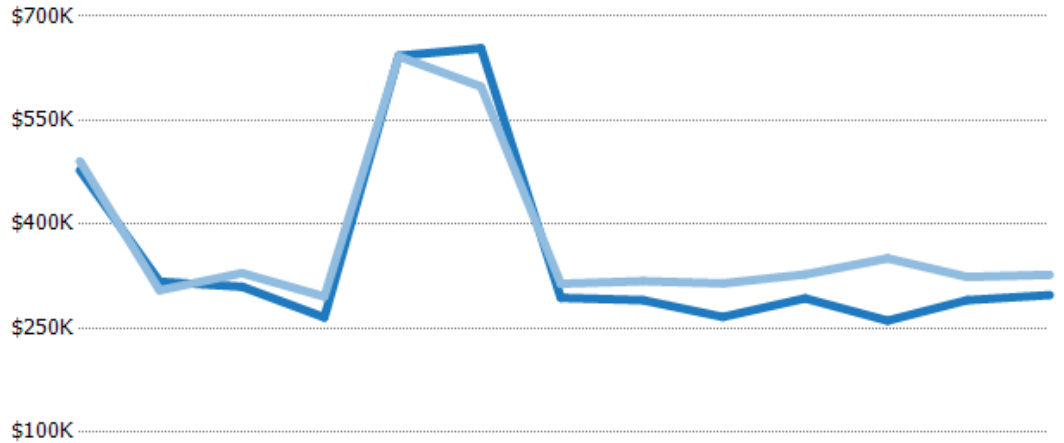
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$316K
Prior Year	\$238K	\$240K	\$240K	\$254K	\$250K	\$272K	\$239K	\$257K	\$257K	\$237K	\$237K	\$254K	\$325K
Percent Change from Prior Year	37%	10%	45%	16%	-1%	-2%	21%	11%	9%	23%	30%	24%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



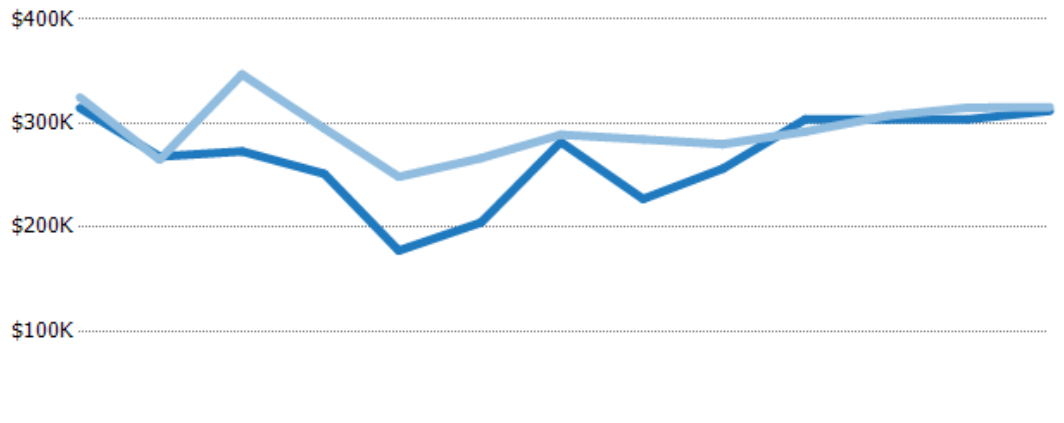
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$478K	\$317K	\$310K	\$266K	\$643K	\$654K	\$294K	\$290K	\$266K	\$293K	\$261K	\$291K	\$298K
Avg Listing Price	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$328K	\$351K	\$324K	\$327K
Avg Listing Price as a % of Avg Est Value	103%	96%	106%	111%	100%	92%	107%	109%	118%	112%	134%	112%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$315K	\$268K	\$273K	\$251K	\$178K	\$205K	\$282K	\$227K	\$256K	\$304K	\$304K	\$304K	\$312K
Median Listing Price	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$316K
Med Listing Price as a % of Med Est Value	103%	99%	127%	117%	140%	130%	102%	125%	109%	96%	101%	104%	101%

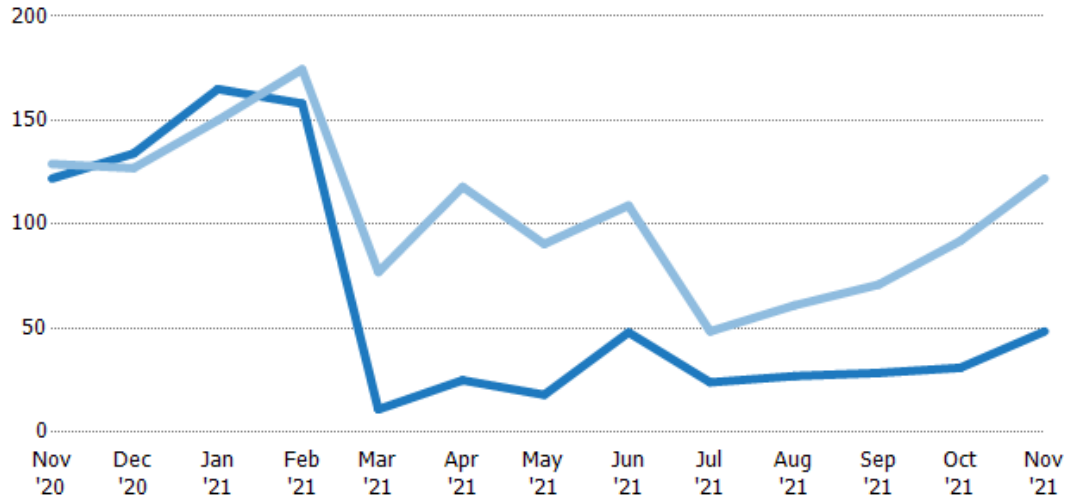
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Nov '21	48.5	-60.2%
Nov '20	122	-5.4%
Nov '19	129	-22.5%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	122	134	165	158	11	25	18	48	24	27	28.5	31	48.5
Prior Year	129	127	150	175	77	118	90.5	109	48.5	61	71	92	122
Percent Change from Prior Year	-5%	6%	10%	-9%	-86%	-79%	-80%	-56%	-51%	-56%	-60%	-66%	-60%

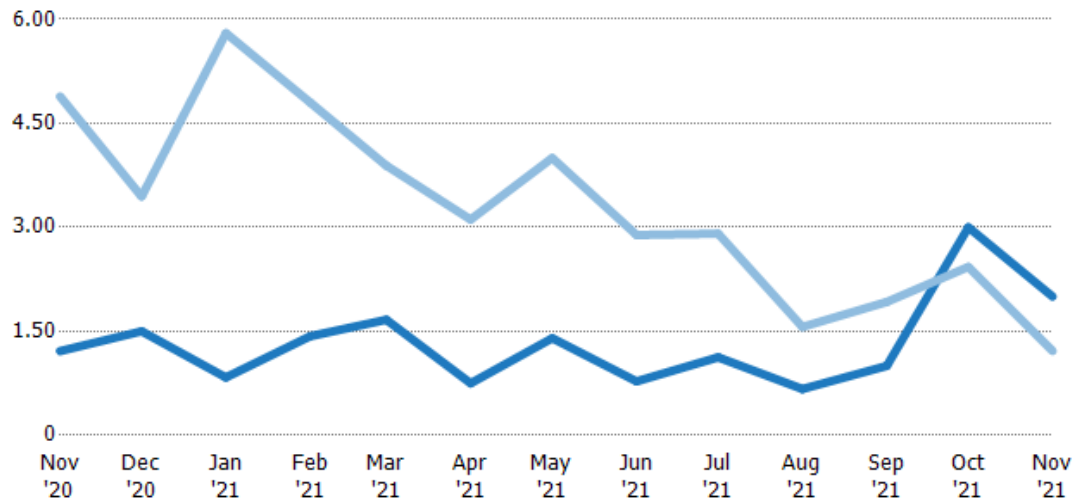
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Nov '21	2	64.7%
Nov '20	1.21	-75.2%
Nov '19	4.89	-20.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.21	1.5	0	1.43	1.67	0	1.4	0	1.13	0	1	3	2
Prior Year	4.89	3.44	5.8	4.8	3.89	3.11	4	2.89	2.91	1.56	1.92	2.43	1.21
Percent Change from Prior Year	-75%	-56%	-86%	-70%	-57%	-76%	-65%	-73%	-61%	-57%	-48%	24%	65%

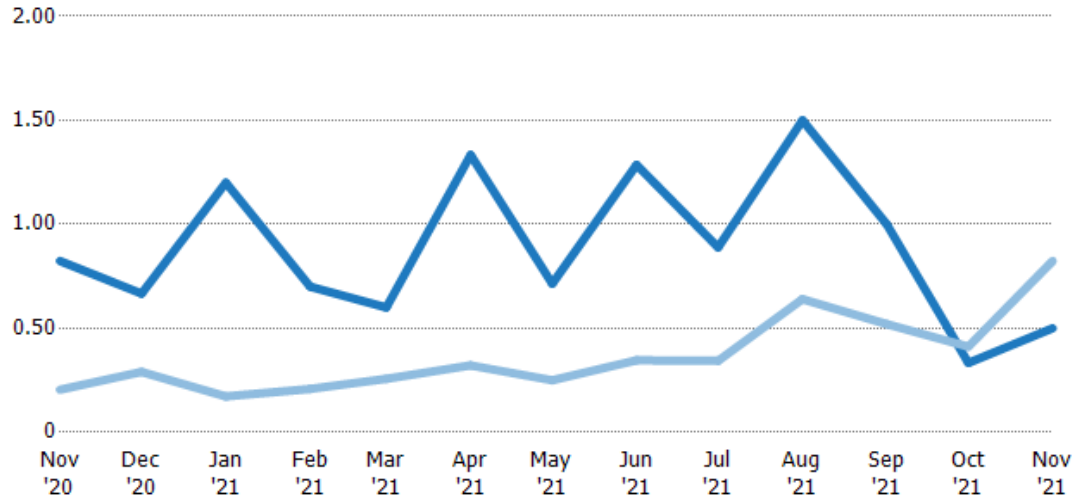
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	50%	32.4%
Nov '20	82%	-61.9%
Nov '19	20%	26.2%



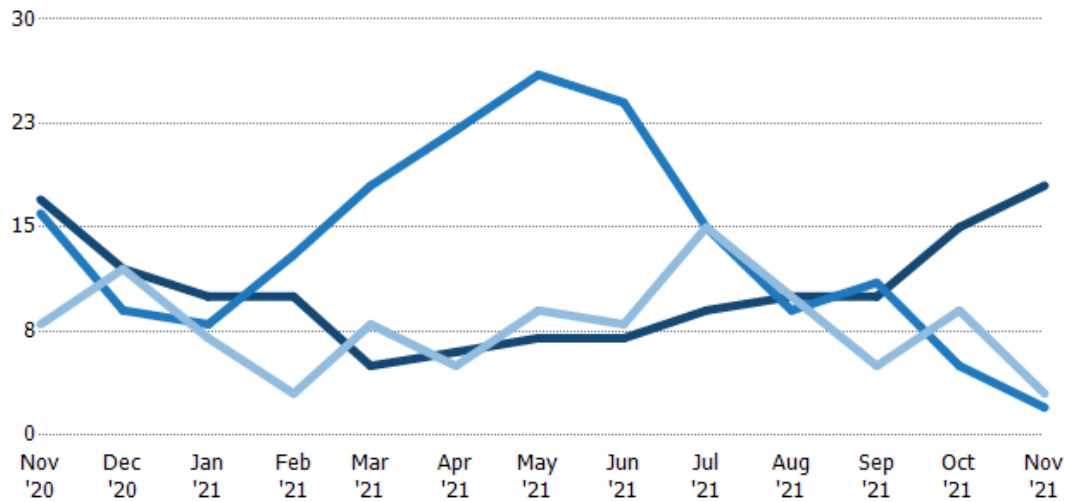
Current Year	82%	67%	120%	70%	60%	133%	71%	129%	89%	150%	100%	33%	50%
Prior Year	20%	29%	17%	21%	26%	32%	25%	35%	34%	64%	52%	41%	82%
Change from Prior Year	-62%	-38%	-103%	-49%	-34%	-101%	-46%	-94%	-55%	-86%	-48%	8%	32%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



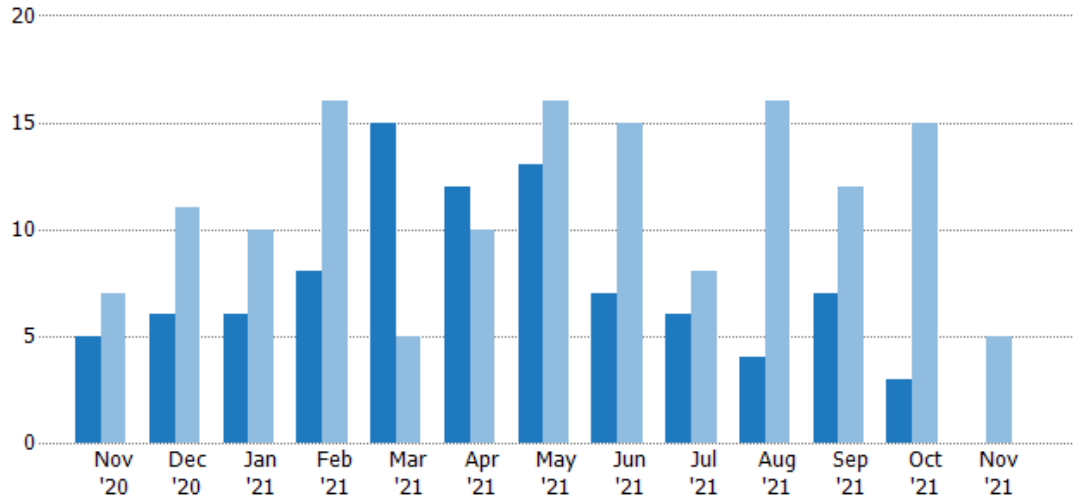
Active	17	12	10	10	5	6	7	7	9	10	10	15	18
Pending	16	9	8	13	18	22	26	24	15	9	11	5	2
Sold	8	12	7	3	8	5	9	8	15	10	5	9	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



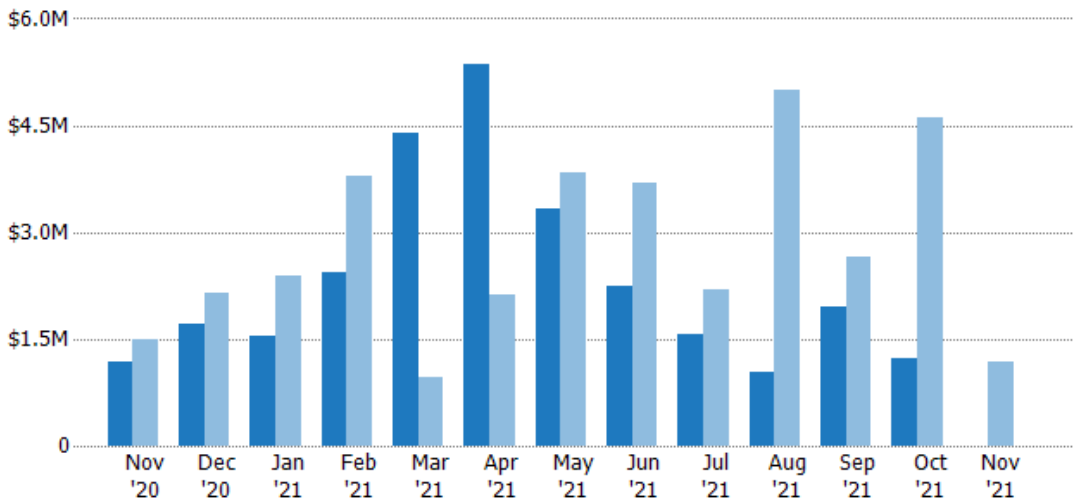
Current Year	5	6	6	8	15	12	13	7	6	4	7	3	-
Prior Year	7	11	10	16	5	10	16	15	8	16	12	15	5
Percent Change from Prior Year	-29%	-45%	-40%	-50%	200%	20%	-19%	-53%	-25%	-75%	-42%	-80%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$1.17M	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$1.04M	\$1.94M	\$1.22M	-
Prior Year	\$1.49M	\$2.15M	\$2.39M	\$3.78M	\$952K	\$2.13M	\$3.84M	\$3.68M	\$2.21M	\$5M	\$2.65M	\$4.61M	\$1.17M
Percent Change from Prior Year	-22%	-21%	-36%	-36%	362%	151%	-13%	-39%	-29%	-79%	-27%	-73%	-100%

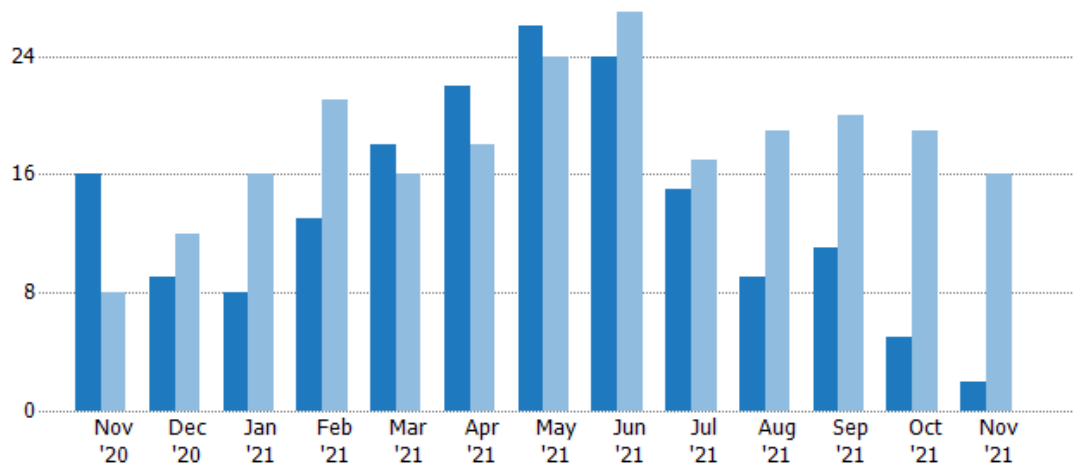
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	2	-87.5%
Nov '20	16	100%
Nov '19	8	-87.5%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	16	9	8	13	18	22	26	24	15	9	11	5	2
Prior Year	8	12	16	21	16	18	24	27	17	19	20	19	16
Percent Change from Prior Year	100%	-25%	-50%	-38%	13%	22%	8%	-11%	-12%	-53%	-45%	-74%	-88%

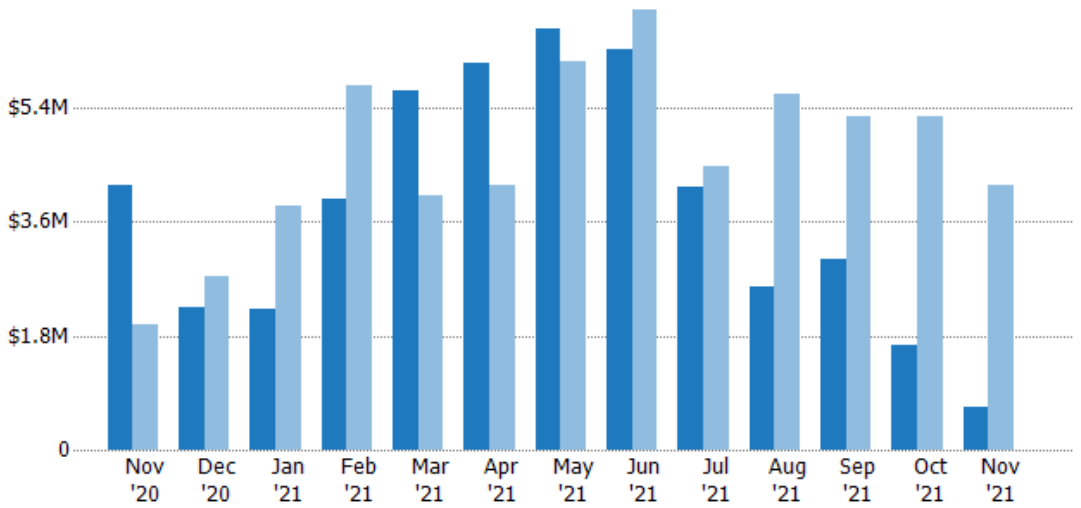
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$675K	-83.9%
Nov '20	\$4.19M	112.4%
Nov '19	\$1.97M	-90.9%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$4.19M	\$2.25M	\$2.22M	\$3.97M	\$5.67M	\$6.11M	\$6.64M	\$6.33M	\$4.15M	\$2.58M	\$3.02M	\$1.66M	\$675K
Prior Year	\$1.97M	\$2.75M	\$3.84M	\$5.75M	\$4.01M	\$4.18M	\$6.14M	\$6.94M	\$4.47M	\$5.61M	\$5.27M	\$5.26M	\$4.19M
Percent Change from Prior Year	112%	-18%	-42%	-31%	41%	46%	8%	-9%	-7%	-54%	-43%	-68%	-84%

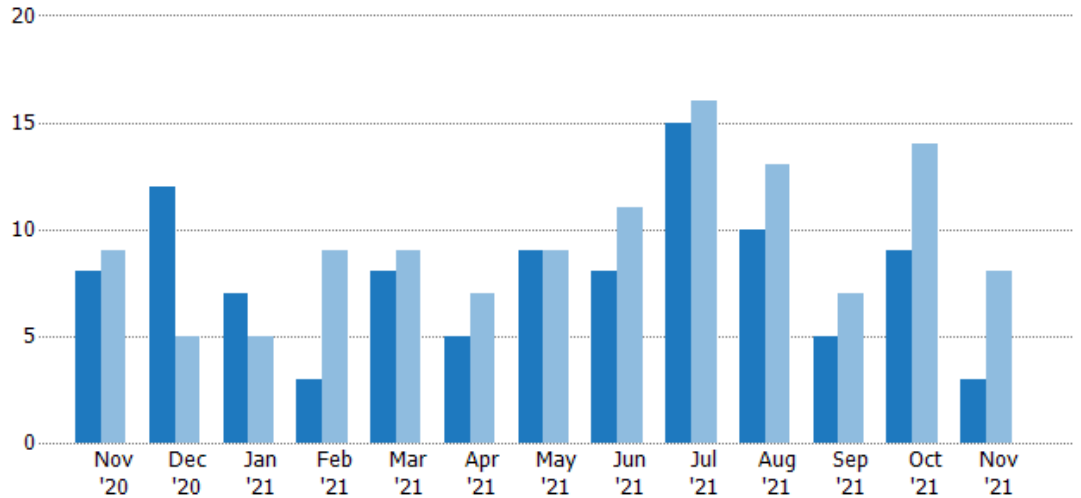
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	3	-62.5%
Nov '20	8	-11.1%
Nov '19	9	-44.4%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	8	12	7	3	8	5	9	8	15	10	5	9	3
Prior Year	9	5	5	9	9	7	9	11	16	13	7	14	8
Percent Change from Prior Year	-11%	140%	40%	-67%	-11%	-29%	0%	-27%	-6%	-23%	-29%	-36%	-63%

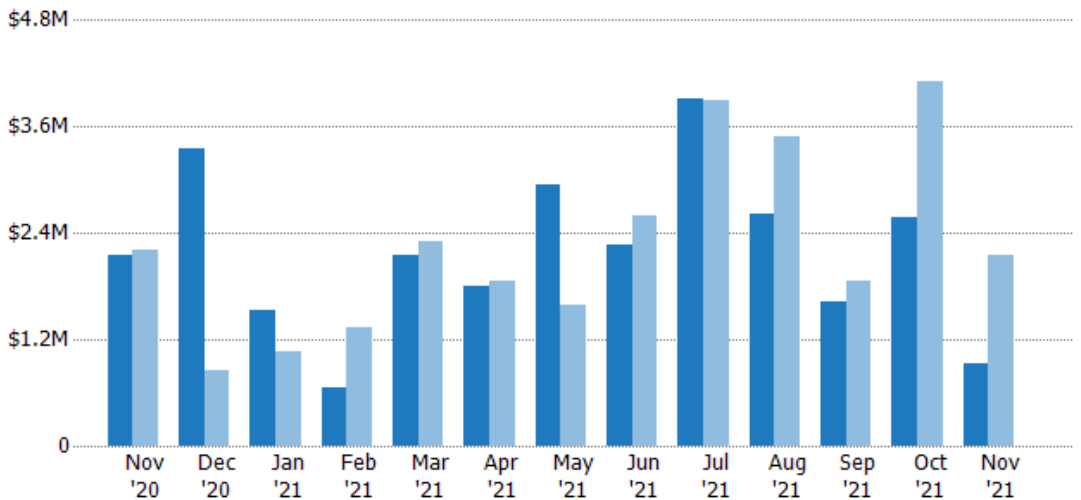
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$932K	-56.6%
Nov '20	\$2.15M	-2.5%
Nov '19	\$2.21M	-56.9%



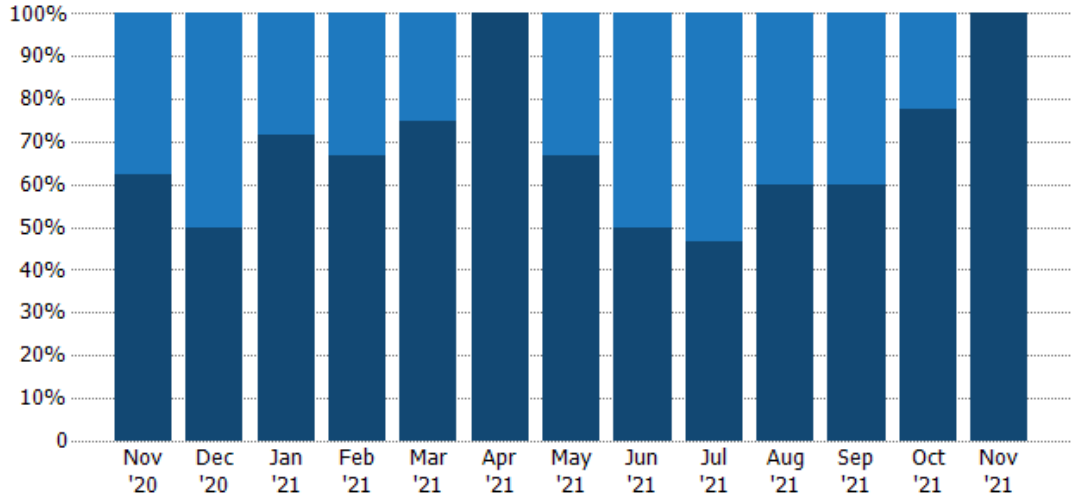
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$2.15M	\$3.36M	\$1.53M	\$665K	\$2.16M	\$1.8M	\$2.94M	\$2.26M	\$3.91M	\$2.61M	\$1.63M	\$2.57M	\$932K
Prior Year	\$2.21M	\$852K	\$1.07M	\$1.33M	\$2.31M	\$1.86M	\$1.58M	\$2.59M	\$3.89M	\$3.49M	\$1.86M	\$4.1M	\$2.15M
Percent Change from Prior Year	-3%	294%	43%	-50%	-7%	-3%	86%	-13%	0%	-25%	-12%	-37%	-57%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



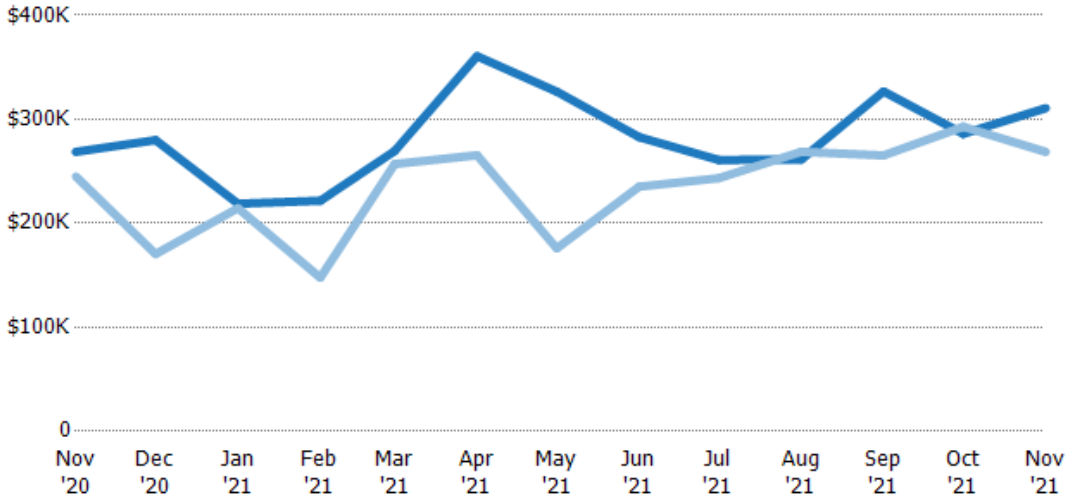
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	38%	50%	29%	33%	25%	-	33%	50%	53%	40%	40%	22%	-
Single Family Residence	63%	50%	71%	67%	75%	100%	67%	50%	47%	60%	60%	78%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Nov '21	\$311K	15.6%
Nov '20	\$269K	9.7%
Nov '19	\$245K	-22.4%

Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$269K	\$280K	\$219K	\$222K	\$270K	\$361K	\$327K	\$283K	\$261K	\$261K	\$327K	\$286K	\$311K
Prior Year	\$245K	\$170K	\$215K	\$148K	\$257K	\$265K	\$176K	\$235K	\$243K	\$269K	\$265K	\$293K	\$269K
Percent Change from Prior Year	10%	64%	2%	50%	5%	36%	86%	20%	7%	-3%	23%	-2%	16%

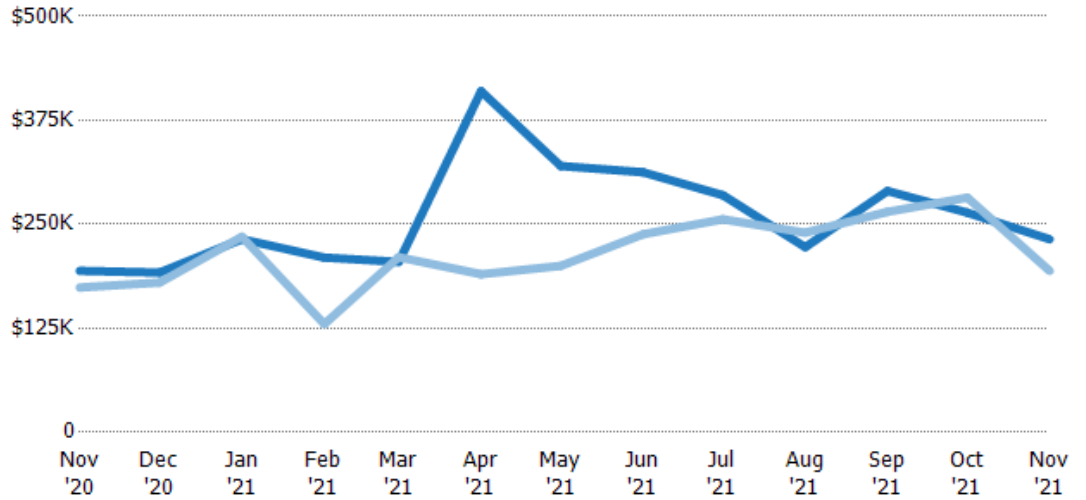
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$232K	19.6%
Nov '20	\$194K	11.5%
Nov '19	\$174K	-18.4%



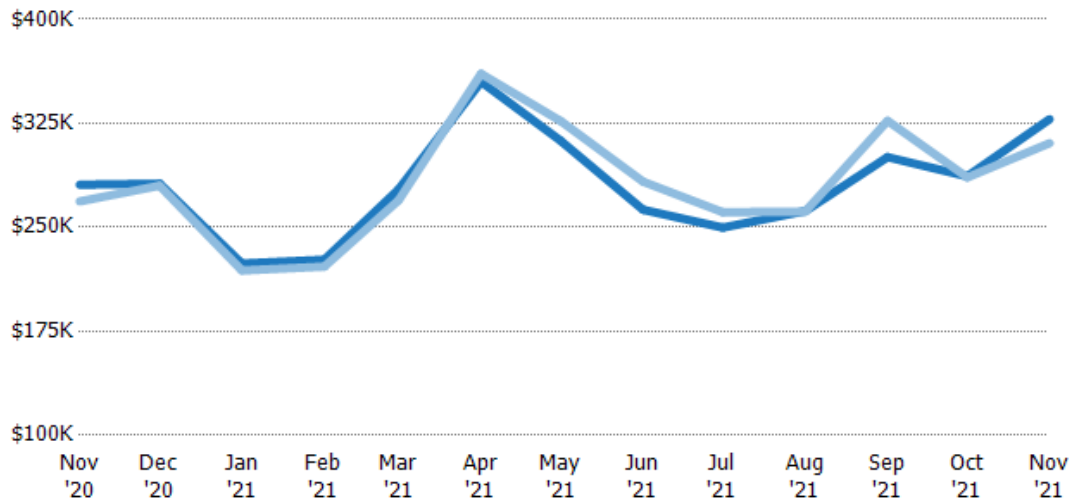
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$194K	\$192K	\$232K	\$210K	\$205K	\$410K	\$320K	\$313K	\$285K	\$223K	\$290K	\$264K	\$232K
Prior Year	\$174K	\$180K	\$235K	\$130K	\$211K	\$190K	\$200K	\$238K	\$256K	\$240K	\$265K	\$282K	\$194K
Percent Change from Prior Year	11%	7%	-1%	62%	-3%	116%	60%	31%	11%	-7%	9%	-6%	20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family



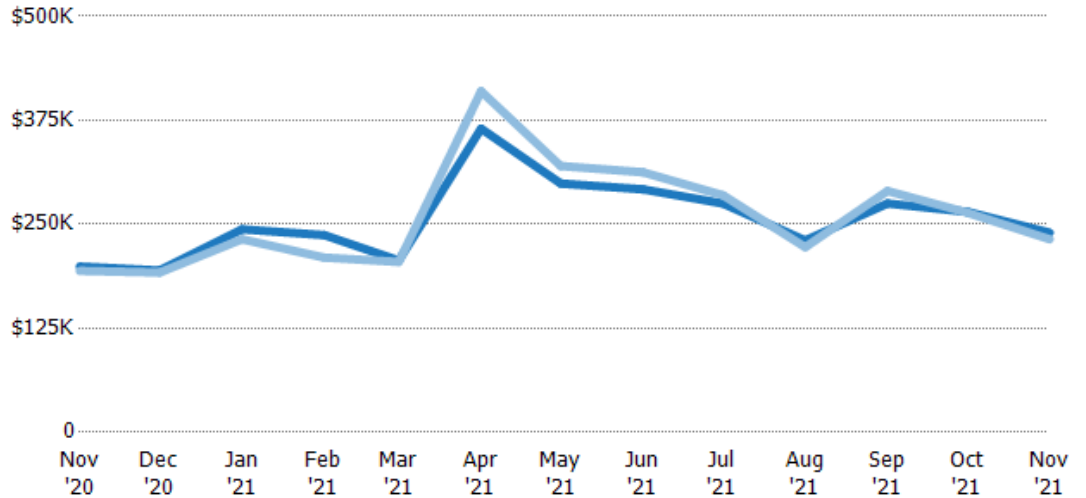
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$281K	\$281K	\$224K	\$227K	\$277K	\$355K	\$312K	\$263K	\$250K	\$262K	\$301K	\$287K	\$328K
Avg Sales Price	\$269K	\$280K	\$219K	\$222K	\$270K	\$361K	\$327K	\$283K	\$261K	\$261K	\$327K	\$286K	\$311K
Avg Sales Price as a % of Avg List Price	96%	99%	98%	98%	97%	102%	105%	108%	104%	100%	109%	100%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



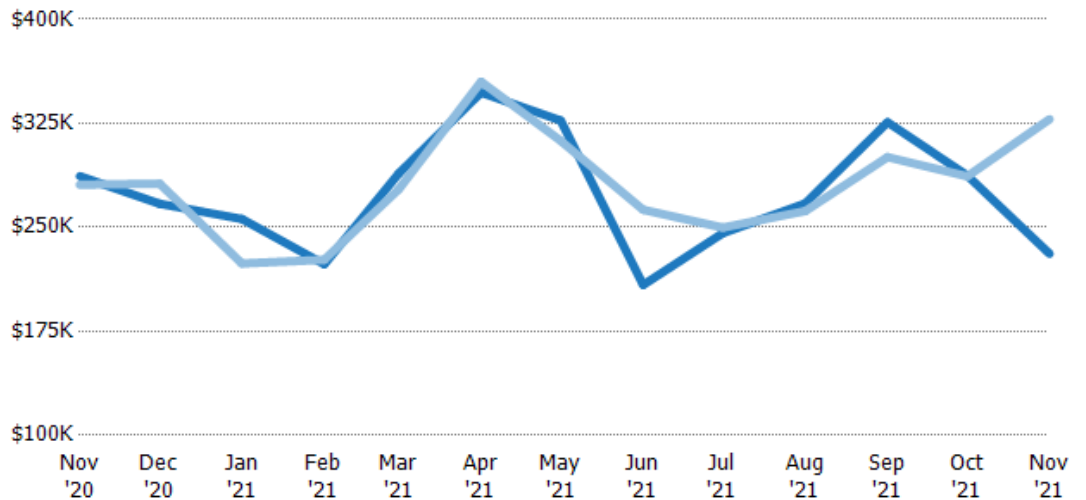
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$199K	\$195K	\$244K	\$237K	\$206K	\$365K	\$299K	\$292K	\$275K	\$231K	\$275K	\$265K	\$240K
Median Sales Price	\$194K	\$192K	\$232K	\$210K	\$205K	\$410K	\$320K	\$313K	\$285K	\$223K	\$290K	\$264K	\$232K
Med Sales Price as a % of Med List Price	97%	99%	95%	89%	99%	112%	107%	107%	104%	97%	105%	100%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



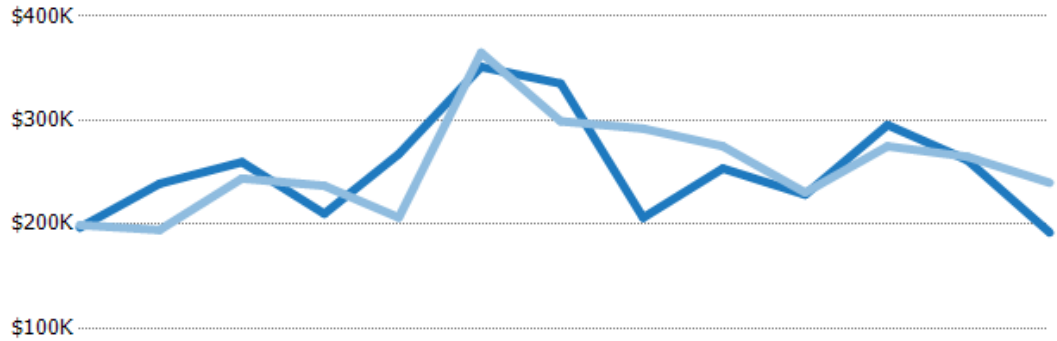
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$287K	\$267K	\$256K	\$223K	\$289K	\$347K	\$327K	\$208K	\$246K	\$267K	\$326K	\$287K	\$231K
Avg Sales Price	\$281K	\$281K	\$224K	\$227K	\$277K	\$355K	\$312K	\$263K	\$250K	\$262K	\$301K	\$287K	\$328K
Avg Sales Price as a % of Avg Est Value	98%	105%	87%	101%	96%	102%	96%	126%	102%	98%	92%	100%	142%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$197K	\$239K	\$260K	\$210K	\$267K	\$351K	\$335K	\$206K	\$254K	\$228K	\$295K	\$262K	\$192K
Median Sales Price	\$199K	\$195K	\$244K	\$237K	\$206K	\$365K	\$299K	\$292K	\$275K	\$231K	\$275K	\$265K	\$240K
Med Sales Price as a % of Med Est Value	101%	81%	94%	113%	77%	104%	89%	142%	108%	101%	93%	101%	125%