

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	7	+/-	82	107	-23.4%
New Listing Volume	\$2,186,400	\$2,354,000	-7.1%	\$25,527,899	\$28,182,600	-9.4%
Active Listing Count	15	17	-11.8%	N/A	N/A	
Active Listing Volume	\$4,860,700	\$7,619,300	-36.2%	N/A	N/A	
Average Listing Price	\$324,047	\$448,194	-27.7%	\$359,074	\$333,971	+7.5%
Median Listing Price	\$315,000	\$254,000	+24%	\$297,889	\$249,725	+19.3%
Median Days in RPR	31	92	-66.3%	43.54	92.07	-52.7%
Months of Inventory	3	2.4	+23.5%	0.9	3.3	-72.9%
Absorption Rate	33.33%	41.18%	-7.8%	112.36%	30.48%	+81.9%
Sales Activity Charts Metrics						
New Pending Sales Count	3	15	-80%	81	123	-34.1%
New Pending Sales Volume	\$1,223,900	\$4,605,200	-73.4%	\$25,080,599	\$31,227,500	-19.7%
Pending Sales Count	5	19	-73.7%	N/A	N/A	
Pending Sales Volume	\$1,658,800	\$5,263,100	-68.5%	N/A	N/A	
Closed Sales Count	9	14	-35.7%	79	100	-21%
Closed Sales Volume	\$2,574,000	\$4,099,400	-37.2%	\$22,092,948	\$24,087,150	-8.3%
Average Sales Price	\$286,000	\$292,814	-2.3%	\$279,658	\$240,871	+16.1%
Median Sales Price	\$264,000	\$282,000	-6.4%	\$274,026	\$230,052	+19.1%

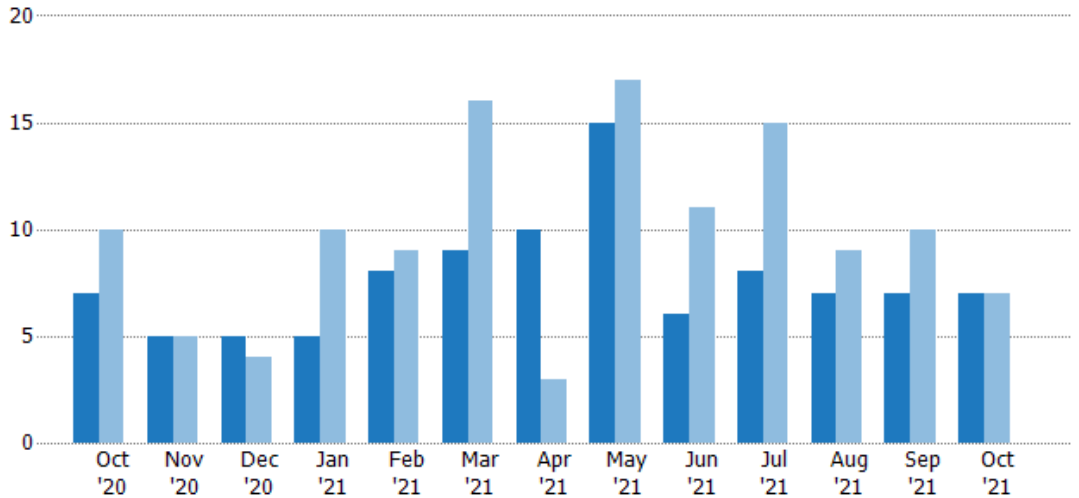
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	7	0%
Oct '20	7	-30%
Oct '19	10	-30%



Current Year	7	5	5	5	8	9	10	15	6	8	7	7	7
Prior Year	10	5	4	10	9	16	3	17	11	15	9	10	7
Percent Change from Prior Year	-30%	0%	25%	-50%	-11%	-44%	233%	-12%	-45%	-47%	-22%	-30%	0%

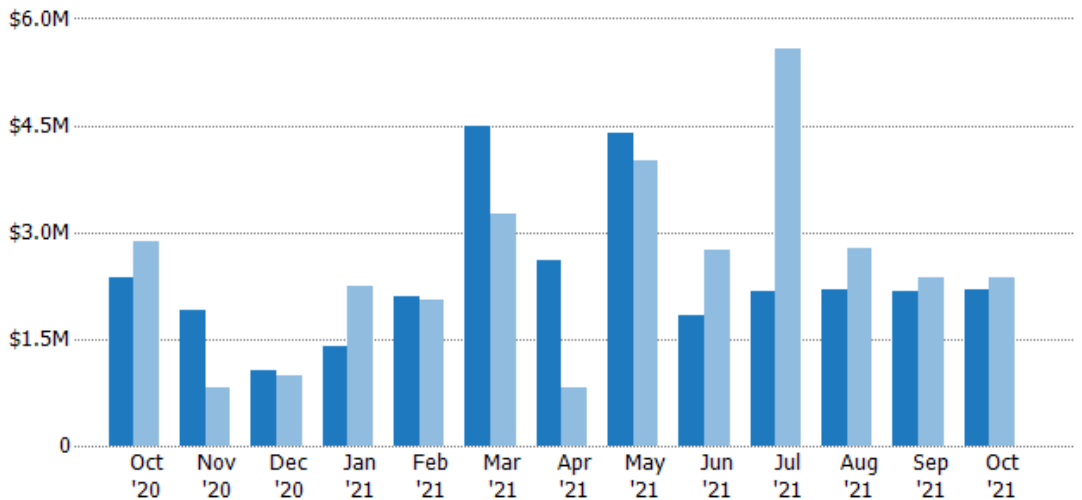
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$2.19M	-7.1%
Oct '20	\$2.35M	-18.2%
Oct '19	\$2.88M	-54.8%



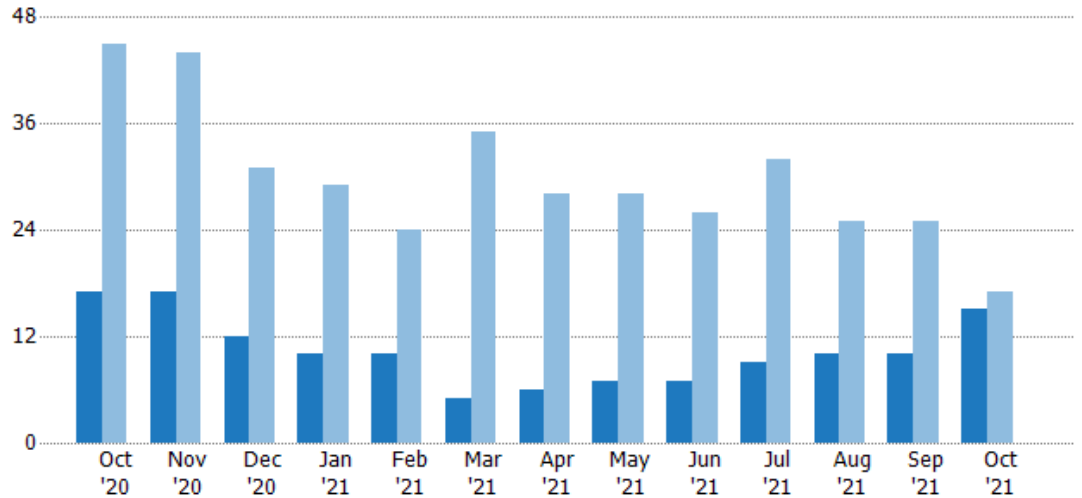
Current Year	\$2.35M	\$1.9M	\$1.06M	\$1.41M	\$2.1M	\$4.49M	\$2.6M	\$4.39M	\$1.82M	\$2.17M	\$2.19M	\$2.17M	\$2.19M
Prior Year	\$2.88M	\$824K	\$994K	\$2.25M	\$2.05M	\$3.26M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.77M	\$2.37M	\$2.35M
Percent Change from Prior Year	-18%	130%	7%	-38%	2%	38%	220%	10%	-34%	-61%	-21%	-8%	-7%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	15	-11.8%
Oct '20	17	-62.2%
Oct '19	45	-33.3%

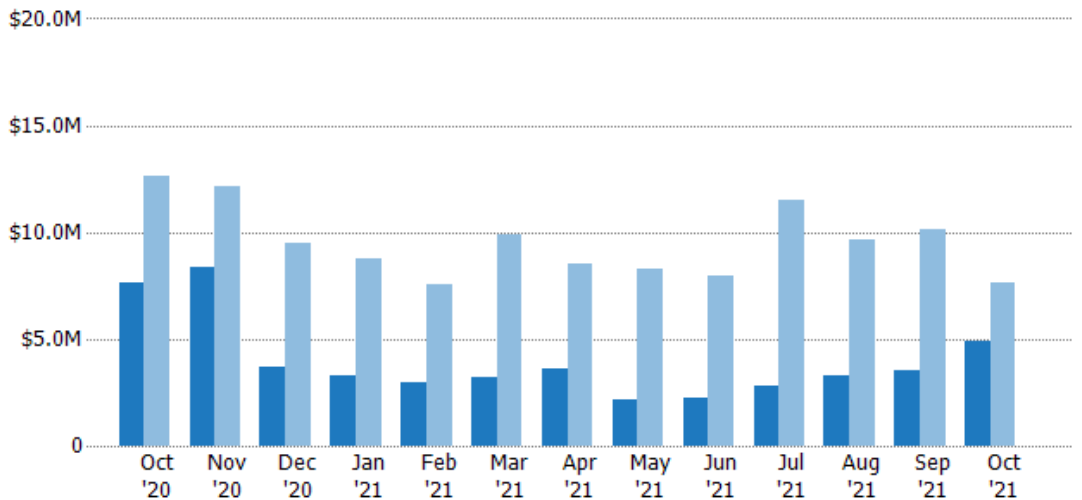
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	17	17	12	10	10	5	6	7	7	9	10	10	15
Prior Year	45	44	31	29	24	35	28	28	26	32	25	25	17
Percent Change from Prior Year	-62%	-61%	-61%	-66%	-58%	-86%	-79%	-75%	-73%	-72%	-60%	-60%	-12%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$4.86M	-36.2%
Oct '20	\$7.62M	-39.8%
Oct '19	\$12.6M	-31.4%

	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$7.62M	\$8.35M	\$3.66M	\$3.3M	\$2.96M	\$3.21M	\$3.59M	\$2.2M	\$2.23M	\$2.83M	\$3.28M	\$3.51M	\$4.86M
Prior Year	\$12.6M	\$12.1M	\$9.53M	\$8.78M	\$7.56M	\$9.88M	\$8.48M	\$8.29M	\$8M	\$11.5M	\$9.65M	\$10.1M	\$7.62M
Percent Change from Prior Year	-40%	-31%	-62%	-62%	-61%	-67%	-58%	-73%	-72%	-75%	-66%	-65%	-36%

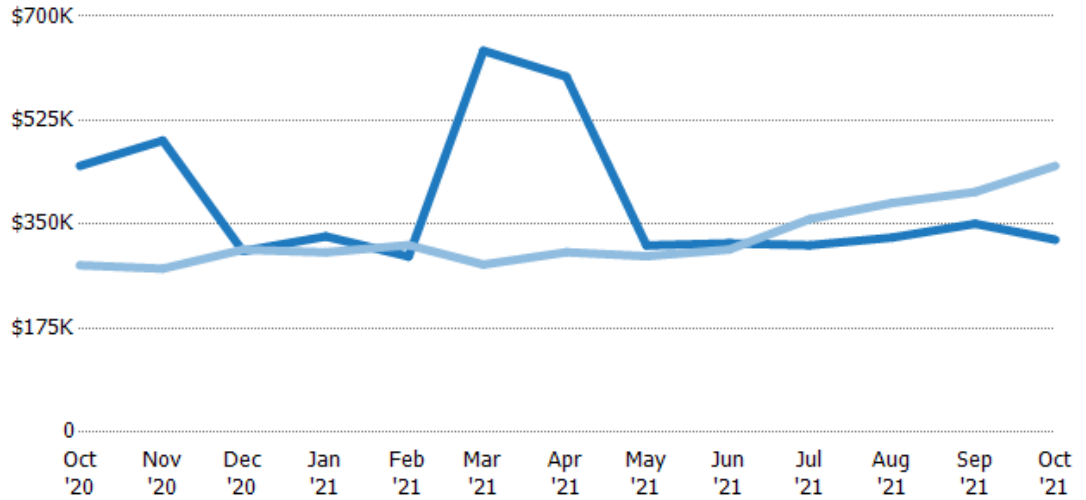
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$324K	-27.7%
Oct '20	\$448K	59.5%
Oct '19	\$281K	2.9%



Current Year	\$448K	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$328K	\$351K	\$324K
Prior Year	\$281K	\$275K	\$307K	\$303K	\$315K	\$282K	\$303K	\$296K	\$308K	\$359K	\$386K	\$404K	\$448K
Percent Change from Prior Year	59%	78%	-1%	9%	-6%	128%	98%	6%	3%	-12%	-15%	-13%	-28%

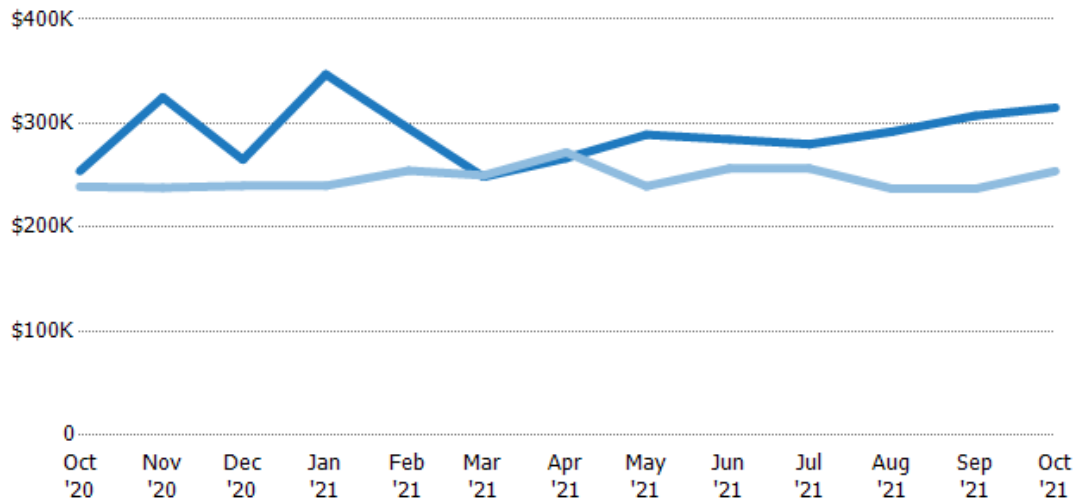
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$315K	24%
Oct '20	\$254K	6.3%
Oct '19	\$239K	2.3%



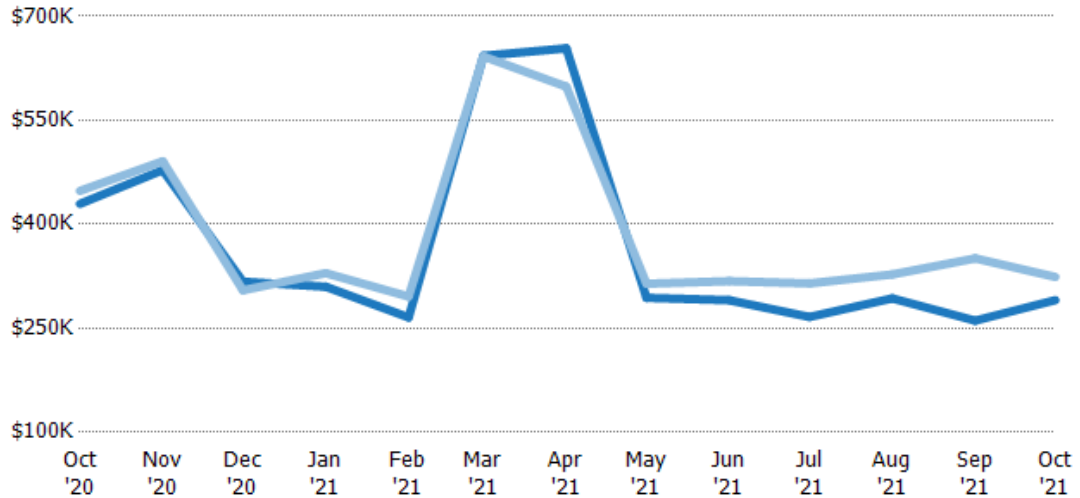
Current Year	\$254K	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K
Prior Year	\$239K	\$238K	\$240K	\$240K	\$254K	\$250K	\$272K	\$239K	\$257K	\$257K	\$237K	\$237K	\$254K
Percent Change from Prior Year	6%	37%	10%	45%	16%	-1%	-2%	21%	11%	9%	23%	30%	24%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



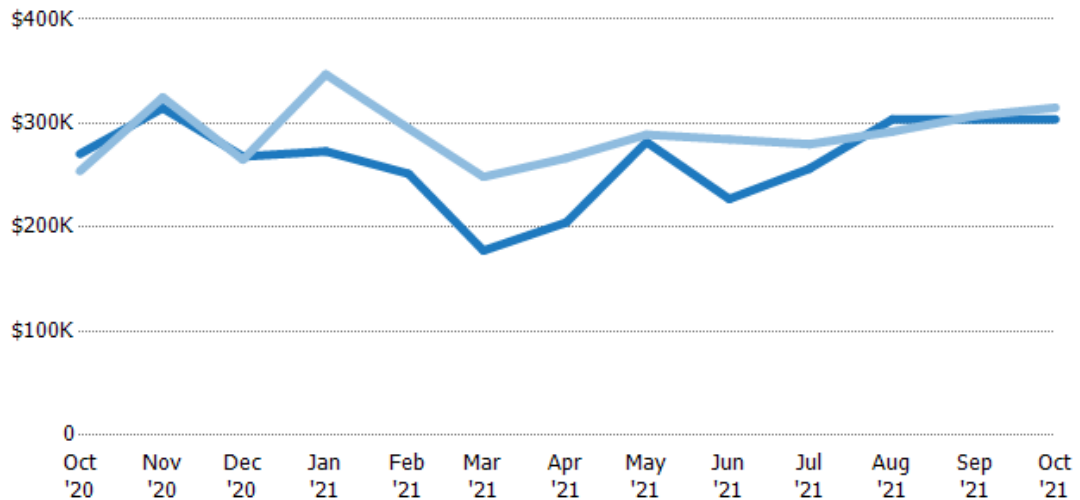
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$429K	\$478K	\$317K	\$310K	\$266K	\$643K	\$654K	\$294K	\$290K	\$266K	\$293K	\$261K	\$291K
Avg Listing Price	\$448K	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$328K	\$351K	\$324K
Avg Listing Price as a % of Avg Est Value	104%	103%	96%	106%	111%	100%	92%	107%	109%	118%	112%	134%	112%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$271K	\$315K	\$268K	\$273K	\$251K	\$178K	\$205K	\$282K	\$227K	\$256K	\$304K	\$304K	\$304K
Median Listing Price	\$254K	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K
Med Listing Price as a % of Med Est Value	94%	103%	99%	127%	117%	140%	130%	102%	125%	109%	96%	101%	104%

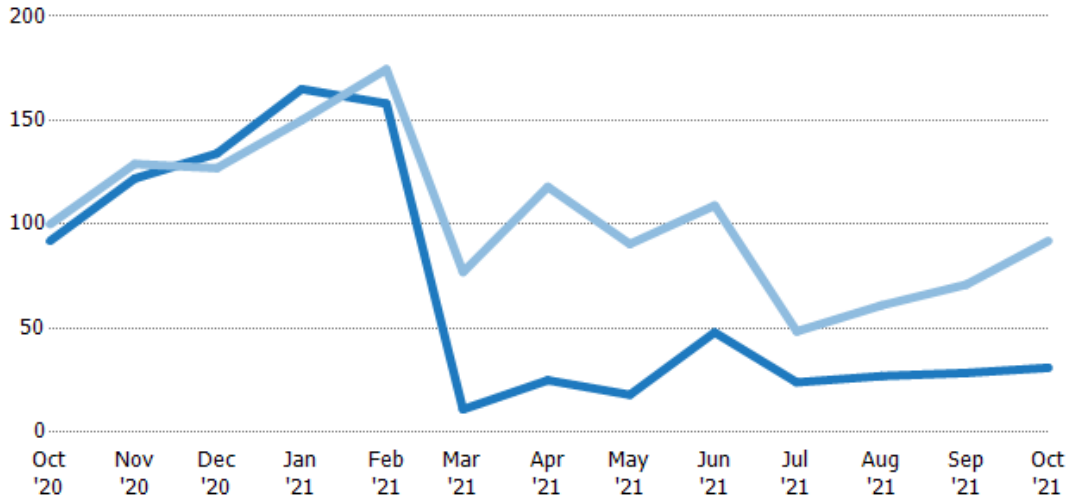
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Days	% Chg.
Oct '21	31	-66.3%
Oct '20	92	-8%
Oct '19	100	-16.5%



Current Year	92	122	134	165	158	11	25	18	48	24	27	28.5	31
Prior Year	100	129	127	150	175	77	118	90.5	109	48.5	61	71	92
Percent Change from Prior Year	-8%	-5%	6%	10%	-9%	-86%	-79%	-80%	-56%	-51%	-56%	-60%	-66%

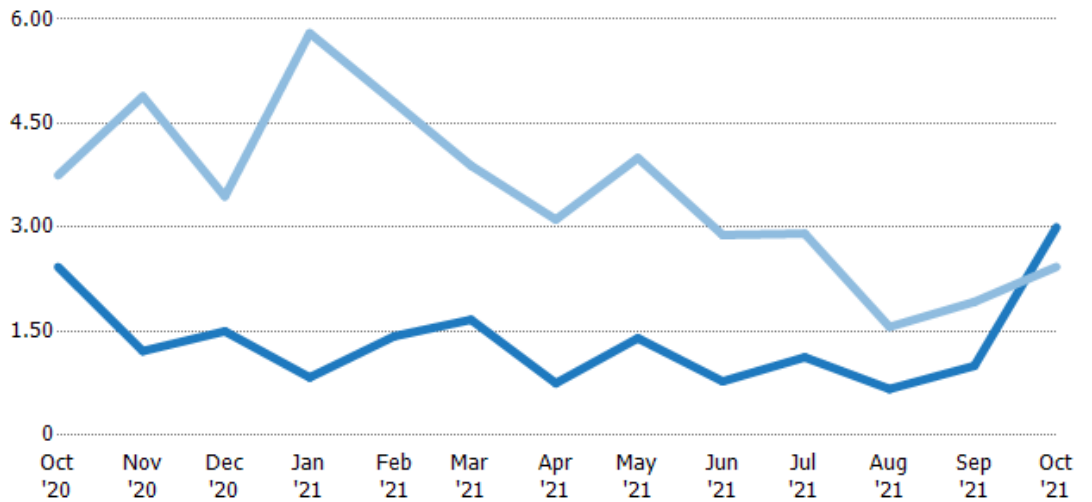
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Months	% Chg.
Oct '21	3	23.5%
Oct '20	2.43	-35.2%
Oct '19	3.75	14.3%



Current Year	2.43	1.21	1.5	0	1.43	1.67	0	1.4	0	1.13	0	1	3
Prior Year	3.75	4.89	3.44	5.8	4.8	3.89	3.11	4	2.89	2.91	1.56	1.92	2.43
Percent Change from Prior Year	-35%	-75%	-56%	-86%	-70%	-57%	-76%	-65%	-73%	-61%	-57%	-48%	24%

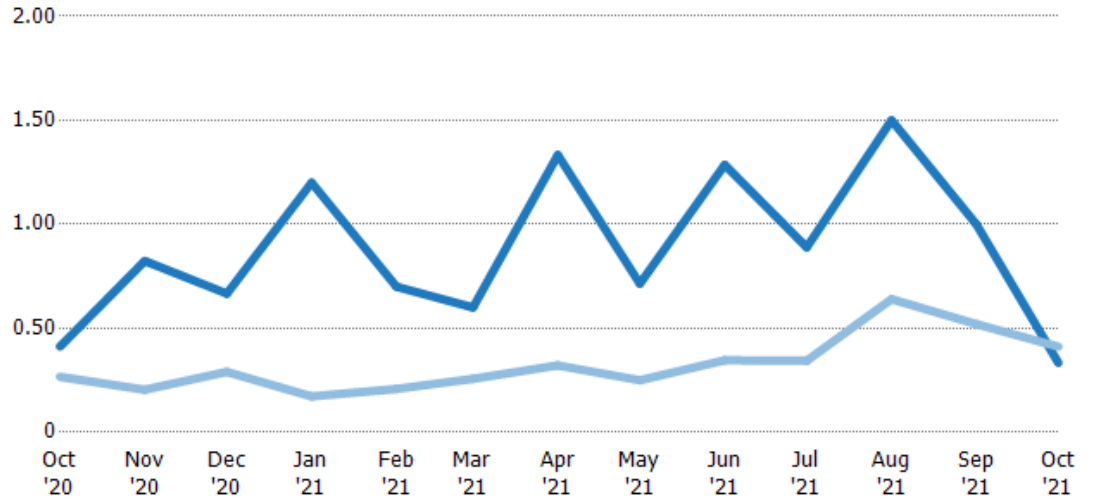
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Oct '21	33%	7.8%
Oct '20	41%	-14.5%
Oct '19	27%	-12.5%



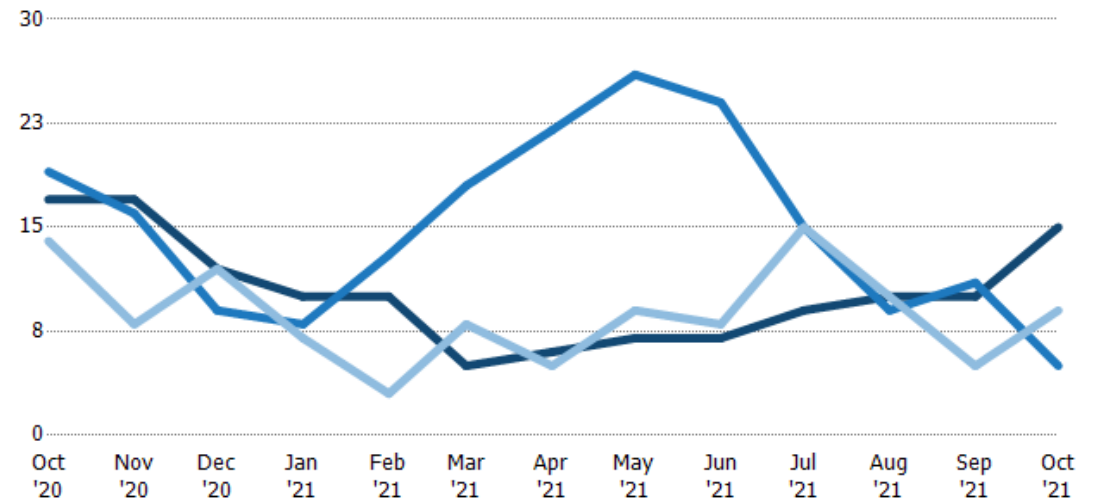
Current Year	41%	82%	67%	120%	70%	60%	133%	71%	129%	89%	150%	100%	33%
Prior Year	27%	20%	29%	17%	21%	26%	32%	25%	35%	34%	64%	52%	41%
Change from Prior Year	-15%	-62%	-38%	-103%	-49%	-34%	-101%	-46%	-94%	-55%	-86%	-48%	8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Active	17	17	12	10	10	5	6	7	7	9	10	10	15
Pending	19	16	9	8	13	18	22	26	24	15	9	11	5
Sold	14	8	12	7	3	8	5	9	8	15	10	5	9

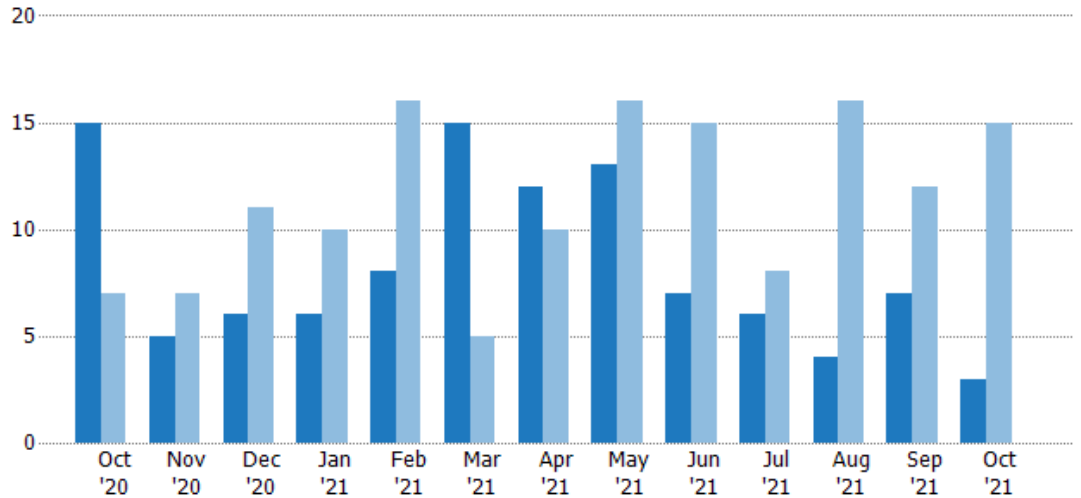
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	3	-80%
Oct '20	15	114.3%
Oct '19	7	-57.1%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	15	5	6	6	8	15	12	13	7	6	4	7	3
Prior Year	7	7	11	10	16	5	10	16	15	8	16	12	15
Percent Change from Prior Year	114%	-29%	-45%	-40%	-50%	200%	20%	-19%	-53%	-25%	-75%	-42%	-80%

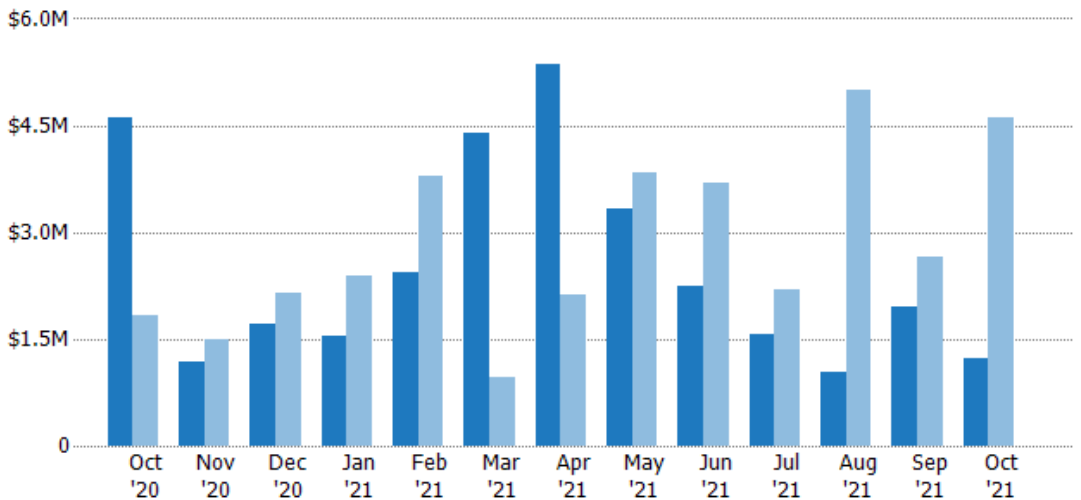
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.22M	-73.4%
Oct '20	\$4.61M	151.1%
Oct '19	\$1.83M	-65.5%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$4.61M	\$1.17M	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$1.04M	\$1.94M	\$1.22M
Prior Year	\$1.83M	\$1.49M	\$2.15M	\$2.39M	\$3.78M	\$952K	\$2.13M	\$3.84M	\$3.68M	\$2.21M	\$5M	\$2.65M	\$4.61M
Percent Change from Prior Year	151%	-22%	-21%	-36%	-36%	362%	151%	-13%	-39%	-29%	-79%	-27%	-73%

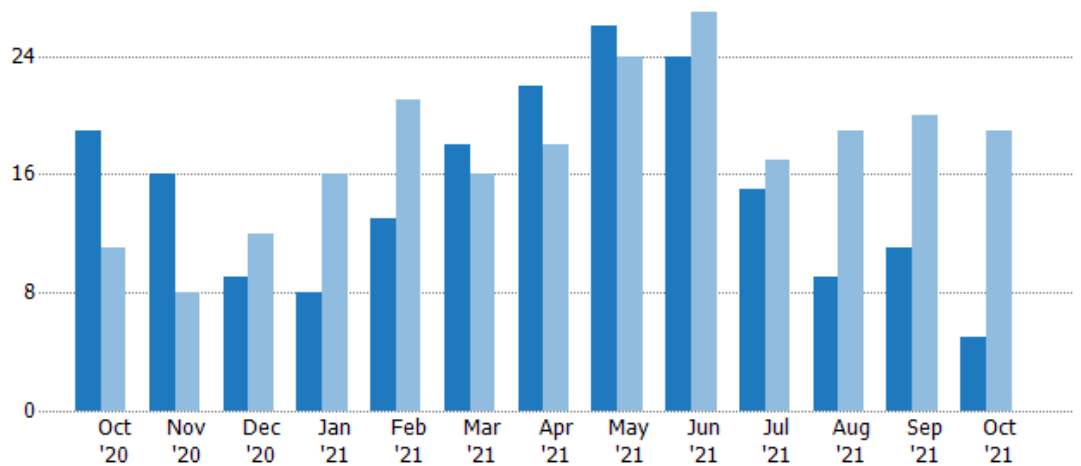
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	5	-73.7%
Oct '20	19	72.7%
Oct '19	11	-63.6%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	19	16	9	8	13	18	22	26	24	15	9	11	5
Prior Year	11	8	12	16	21	16	18	24	27	17	19	20	19
Percent Change from Prior Year	73%	100%	-25%	-50%	-38%	13%	22%	8%	-11%	-12%	-53%	-45%	-74%

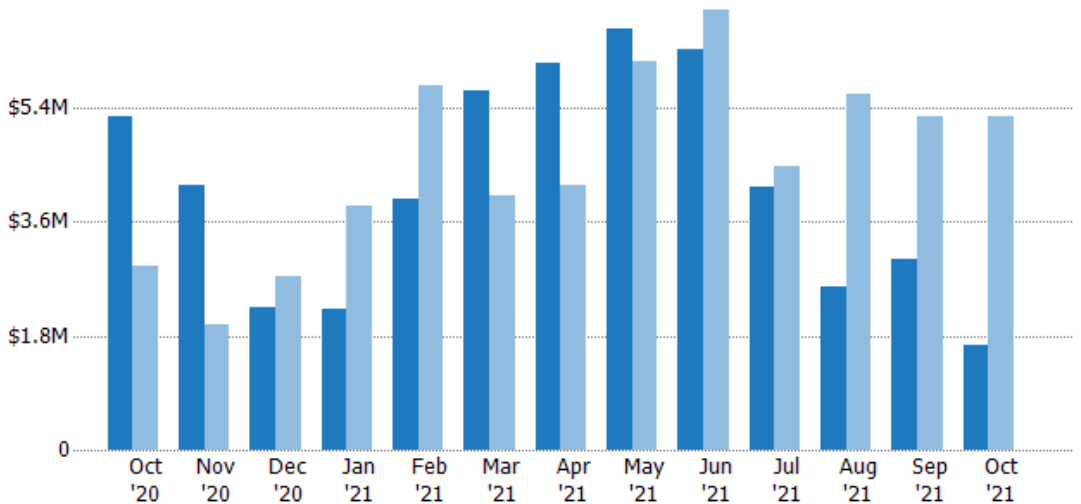
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.66M	-68.5%
Oct '20	\$5.26M	80.9%
Oct '19	\$2.91M	-70.9%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$5.26M	\$4.19M	\$2.25M	\$2.22M	\$3.97M	\$5.67M	\$6.11M	\$6.64M	\$6.33M	\$4.15M	\$2.58M	\$3.02M	\$1.66M
Prior Year	\$2.91M	\$1.97M	\$2.75M	\$3.84M	\$5.75M	\$4.01M	\$4.18M	\$6.14M	\$6.94M	\$4.47M	\$5.61M	\$5.27M	\$5.26M
Percent Change from Prior Year	81%	112%	-18%	-42%	-31%	41%	46%	8%	-9%	-7%	-54%	-43%	-68%

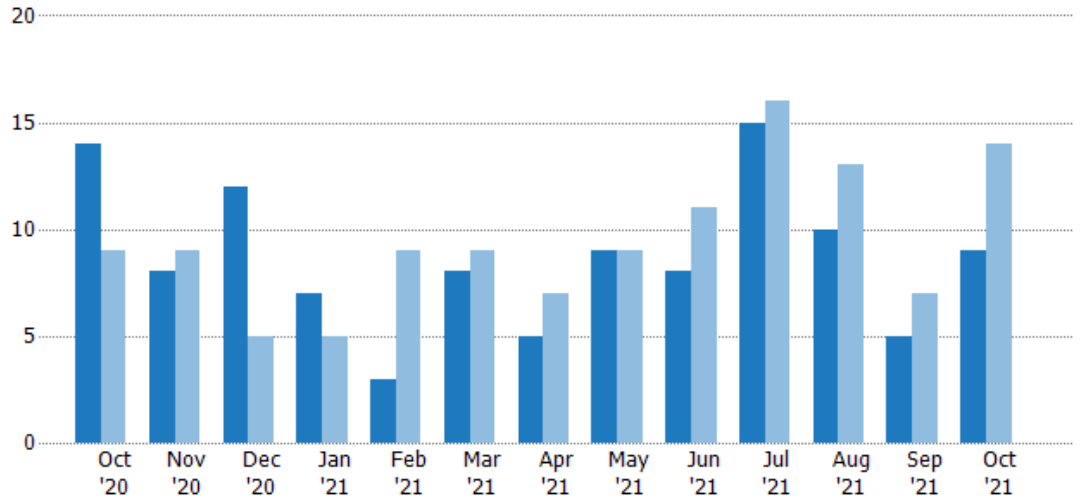
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	9	-35.7%
Oct '20	14	55.6%
Oct '19	9	-11.1%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	14	8	12	7	3	8	5	9	8	15	10	5	9
Prior Year	9	9	5	5	9	9	7	9	11	16	13	7	14
Percent Change from Prior Year	56%	-11%	140%	40%	-67%	-11%	-29%	0%	-27%	-6%	-23%	-29%	-36%

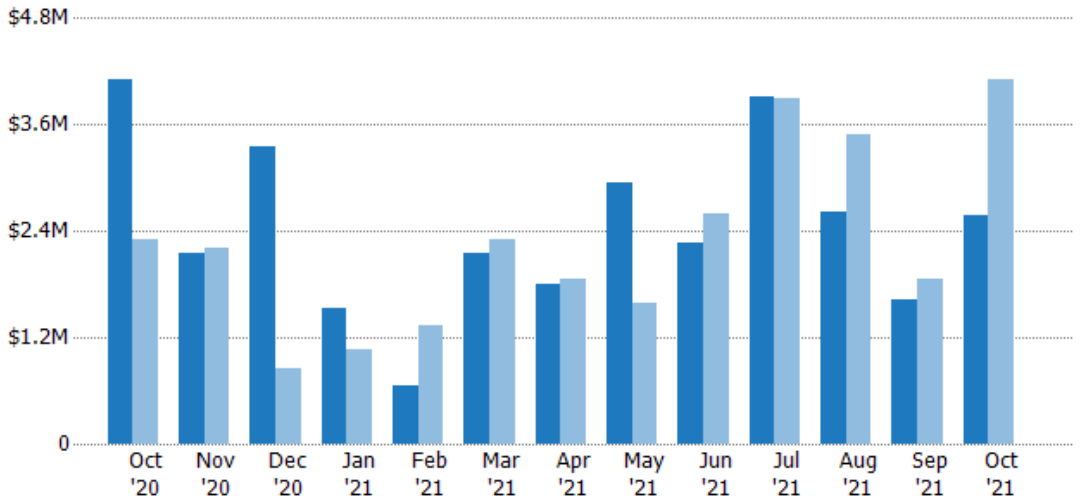
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$2.57M	-37.2%
Oct '20	\$4.1M	77.9%
Oct '19	\$2.3M	-25.9%



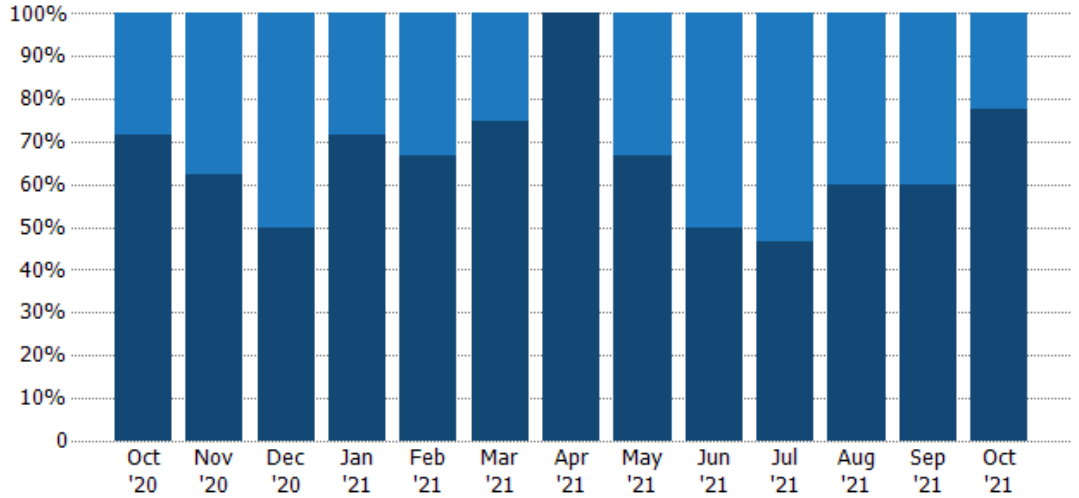
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$4.1M	\$2.15M	\$3.36M	\$1.53M	\$665K	\$2.16M	\$1.8M	\$2.94M	\$2.26M	\$3.91M	\$2.61M	\$1.63M	\$2.57M
Prior Year	\$2.3M	\$2.21M	\$852K	\$1.07M	\$1.33M	\$2.31M	\$1.86M	\$1.58M	\$2.59M	\$3.89M	\$3.49M	\$1.86M	\$4.1M
Percent Change from Prior Year	78%	-3%	294%	43%	-50%	-7%	-3%	86%	-13%	0%	-25%	-12%	-37%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



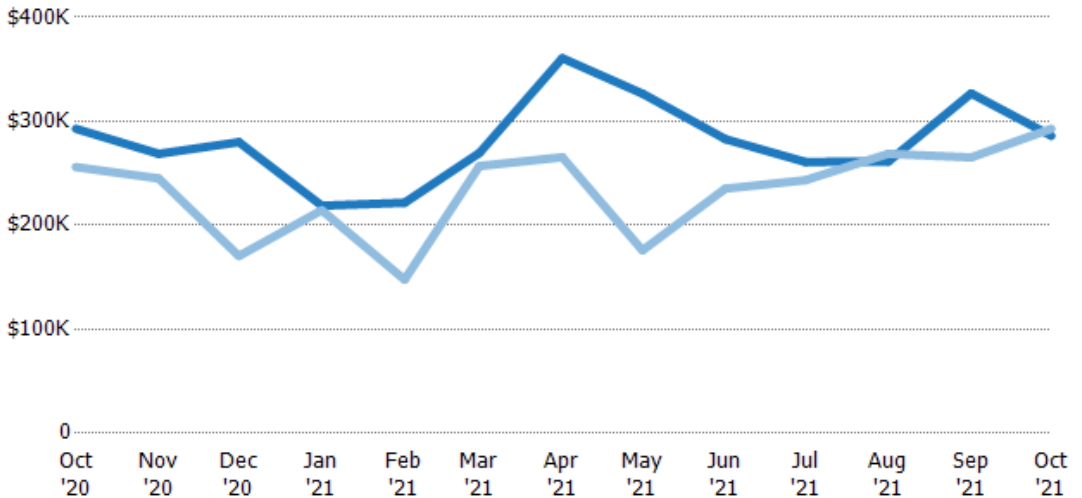
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Condo/Townhouse	29%	38%	50%	29%	33%	25%	-	33%	50%	53%	40%	40%	22%
Single Family Residence	71%	63%	50%	71%	67%	75%	100%	67%	50%	47%	60%	60%	78%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Oct '21	\$286K	-2.3%
Oct '20	\$293K	14.4%
Oct '19	\$256K	-16.7%

Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$361K	\$327K	\$283K	\$261K	\$261K	\$327K	\$286K
Prior Year	\$256K	\$245K	\$170K	\$215K	\$148K	\$257K	\$265K	\$176K	\$235K	\$243K	\$269K	\$265K	\$293K
Percent Change from Prior Year	14%	10%	64%	2%	50%	5%	36%	86%	20%	7%	-3%	23%	-2%

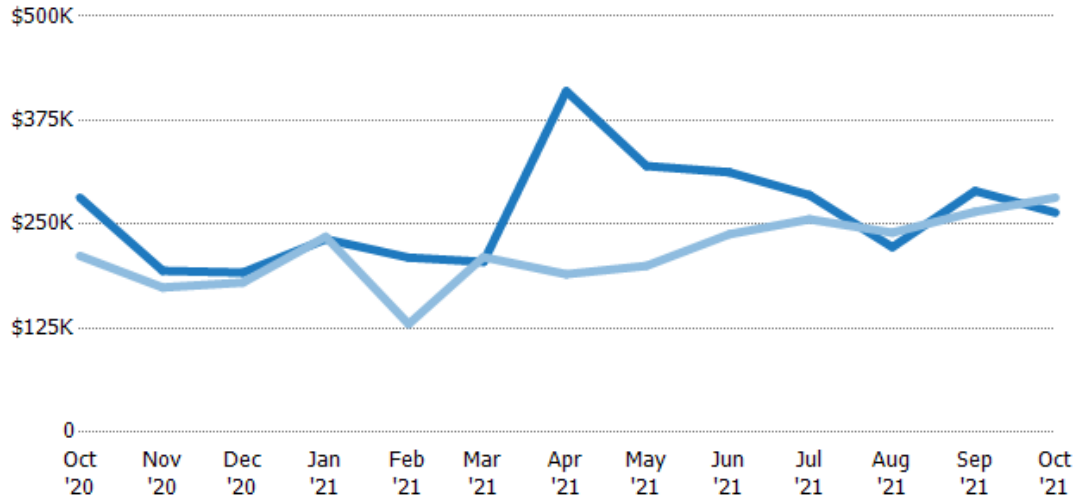
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$264K	-6.4%
Oct '20	\$282K	33%
Oct '19	\$212K	12%



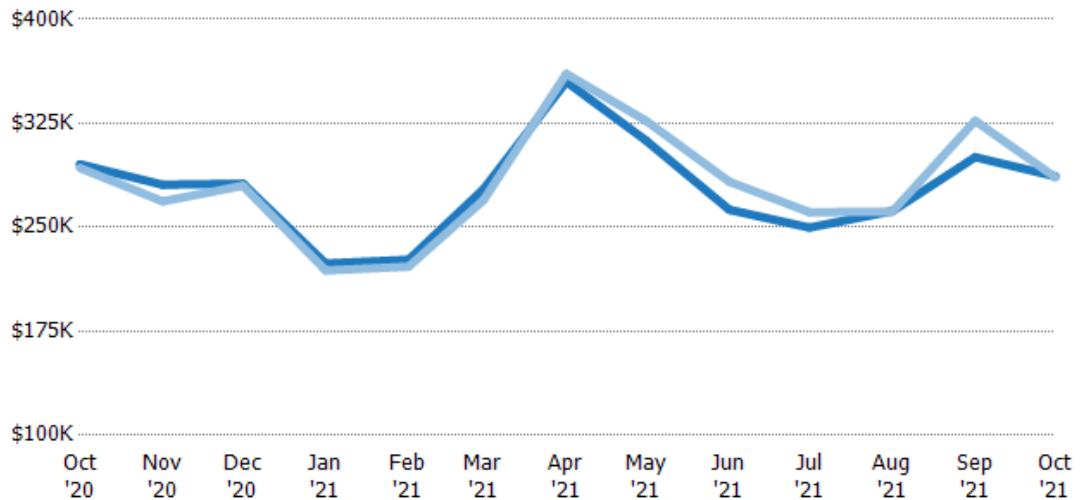
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$410K	\$320K	\$313K	\$285K	\$223K	\$290K	\$264K
Prior Year	\$212K	\$174K	\$180K	\$235K	\$130K	\$211K	\$190K	\$200K	\$238K	\$256K	\$240K	\$265K	\$282K
Percent Change from Prior Year	33%	11%	7%	-1%	62%	-3%	116%	60%	31%	11%	-7%	9%	-6%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family



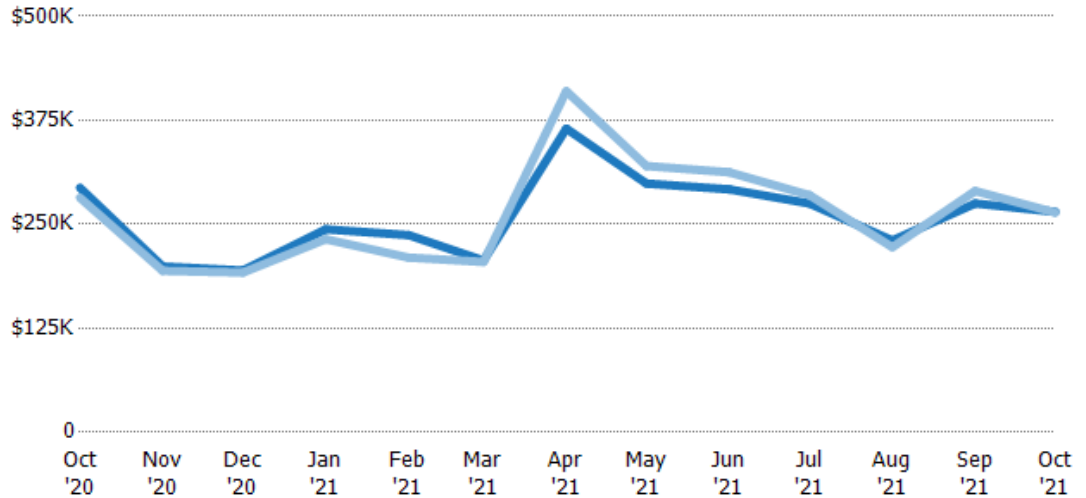
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg List Price	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$355K	\$312K	\$263K	\$250K	\$262K	\$301K	\$287K
Avg Sales Price	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$361K	\$327K	\$283K	\$261K	\$261K	\$327K	\$286K
Avg Sales Price as a % of Avg List Price	99%	96%	99%	98%	98%	97%	102%	105%	108%	104%	100%	109%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



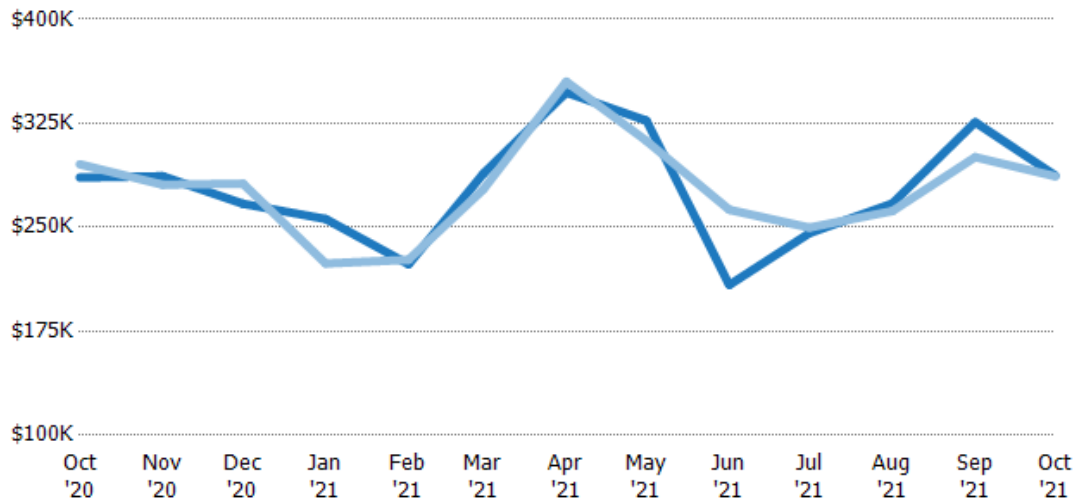
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$365K	\$299K	\$292K	\$275K	\$231K	\$275K	\$265K
Median Sales Price	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$410K	\$320K	\$313K	\$285K	\$223K	\$290K	\$264K
Med Sales Price as a % of Med List Price	96%	97%	99%	95%	89%	99%	112%	107%	107%	104%	97%	105%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



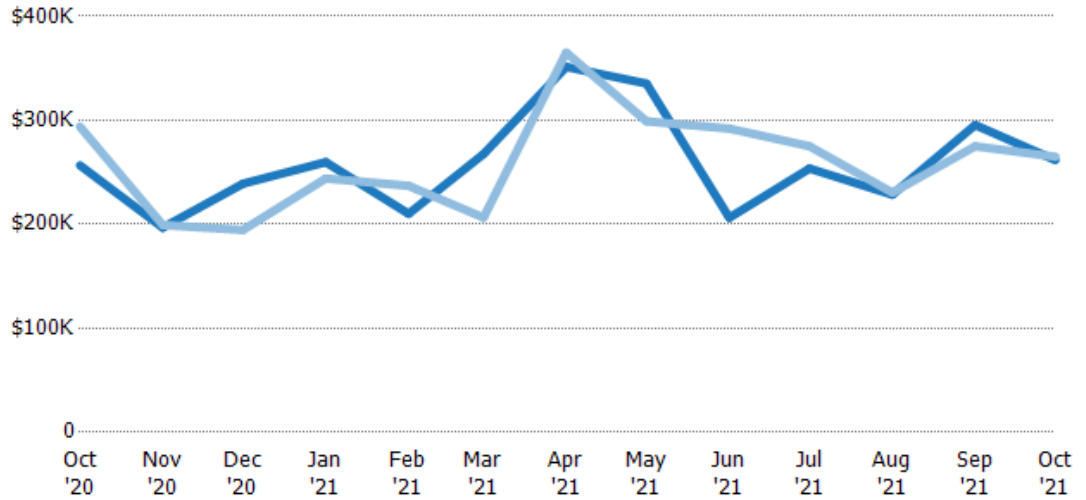
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$286K	\$287K	\$267K	\$256K	\$223K	\$289K	\$347K	\$327K	\$208K	\$246K	\$267K	\$326K	\$287K
Avg Sales Price	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$355K	\$312K	\$263K	\$250K	\$262K	\$301K	\$287K
Avg Sales Price as a % of Avg Est Value	103%	98%	105%	87%	101%	96%	102%	96%	126%	102%	98%	92%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$257K	\$197K	\$239K	\$260K	\$210K	\$267K	\$351K	\$335K	\$206K	\$254K	\$228K	\$295K	\$262K
Median Sales Price	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$365K	\$299K	\$292K	\$275K	\$231K	\$275K	\$265K
Med Sales Price as a % of Med Est Value	115%	101%	81%	94%	113%	77%	104%	89%	142%	108%	101%	93%	101%