

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

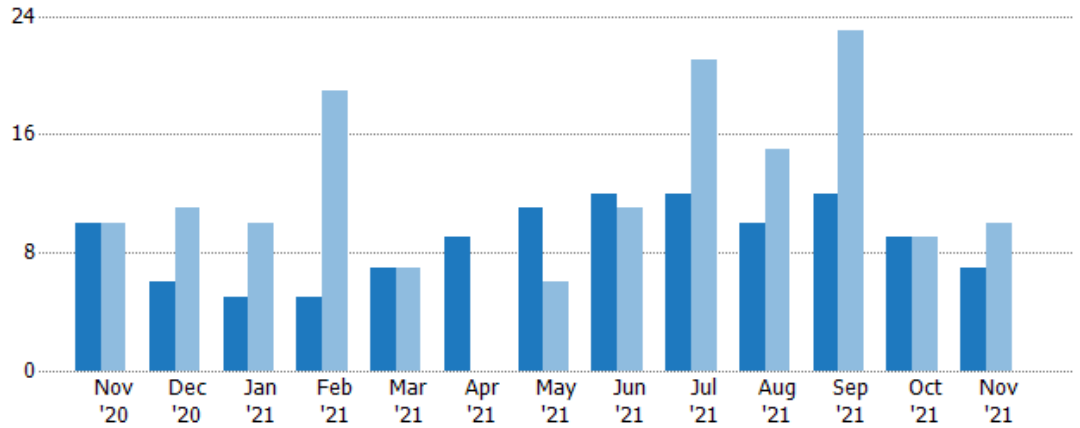
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	10	-30%	99	131	-24.4%
New Listing Volume	\$2,493,000	\$5,064,300	-50.8%	\$39,363,750	\$51,510,200	-23.6%
Active Listing Count	21	39	-46.2%	N/A	N/A	
Active Listing Volume	\$11,639,150	\$17,326,800	-32.8%	N/A	N/A	
Average Listing Price	\$554,245	\$444,277	+24.8%	\$601,923	\$416,713	+44.4%
Median Listing Price	\$290,000	\$225,000	+28.9%	\$290,595	\$271,500	+7%
Median Days in RPR	49	124	-60.5%	74	146.68	-49.5%
Months of Inventory	1.5	1.6	-7.7%	1.8	6.6	-72.5%
Absorption Rate	66.67%	61.54%	+5.1%	55.45%	15.25%	+40.2%
Sales Activity Charts Metrics						
New Pending Sales Count	–	12	–	98	146	-32.9%
New Pending Sales Volume	–	\$3,354,300	–	\$38,337,800	\$58,134,100	-34.1%
Pending Sales Count	1	13	-92.3%	N/A	N/A	
Pending Sales Volume	\$975,000	\$4,409,700	-77.9%	N/A	N/A	
Closed Sales Count	11	19	-42.1%	99	122	-18.9%
Closed Sales Volume	\$5,427,600	\$7,458,518	-27.2%	\$37,328,363	\$43,808,368	-14.8%
Average Sales Price	\$493,418	\$392,554	+25.7%	\$377,054	\$359,085	+5%
Median Sales Price	\$362,500	\$286,000	+26.7%	\$304,116	\$291,241	+4.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



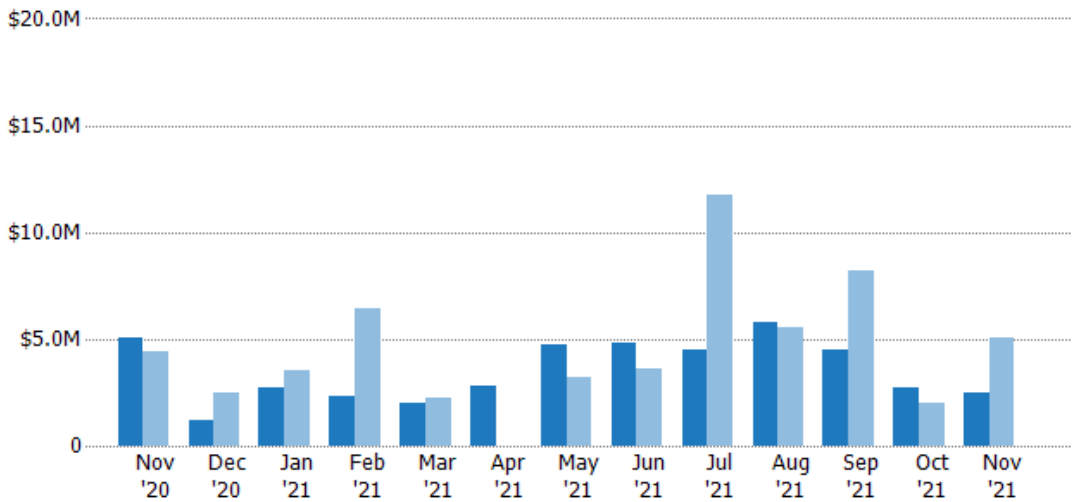
Current Year	10	6	5	5	7	9	11	12	12	10	12	9	7
Prior Year	10	11	10	19	7	-	6	11	21	15	23	9	10
Percent Change from Prior Year	0%	-45%	-50%	-74%	0%	100%	83%	9%	-43%	-33%	-48%	0%	-30%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



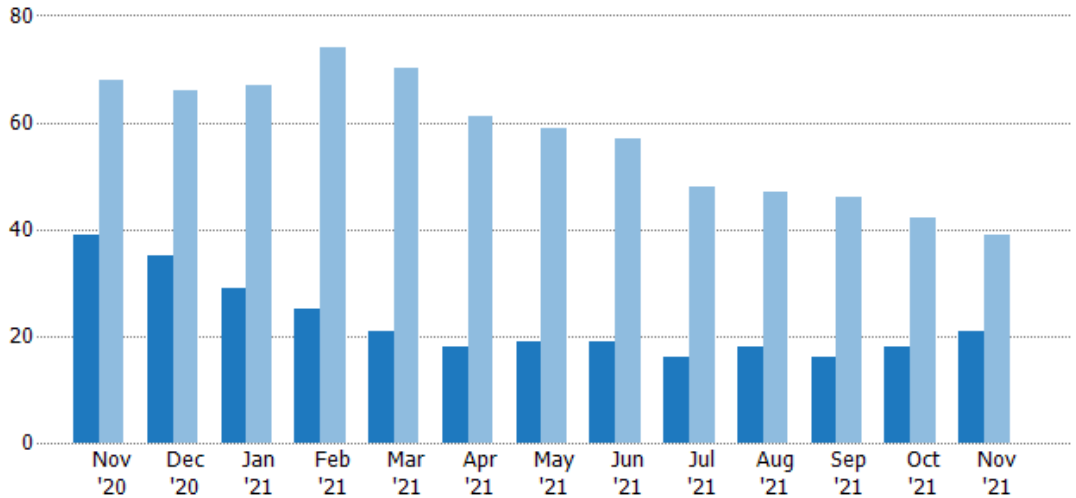
Current Year	\$5.06M	\$1.16M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.82M	\$4.47M	\$5.75M	\$4.5M	\$2.75M	\$2.49M
Prior Year	\$4.4M	\$2.49M	\$3.51M	\$6.45M	\$2.23M	-	\$3.18M	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$5.06M
Percent Change from Prior Year	15%	-53%	-22%	-65%	-10%	100%	50%	32%	-62%	4%	-45%	36%	-51%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



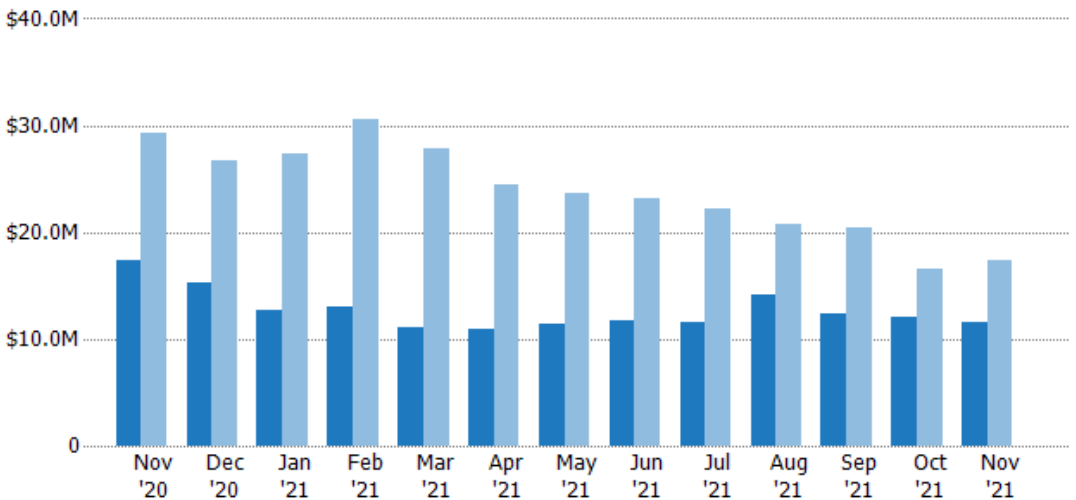
Month/Year	Count	% Chg.
Nov '21	21	-46.2%
Nov '20	39	-42.6%
Nov '19	68	1.5%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Nov '21	\$11.6M	-32.8%
Nov '20	\$17.3M	-40.8%
Nov '19	\$29.3M	-13.6%

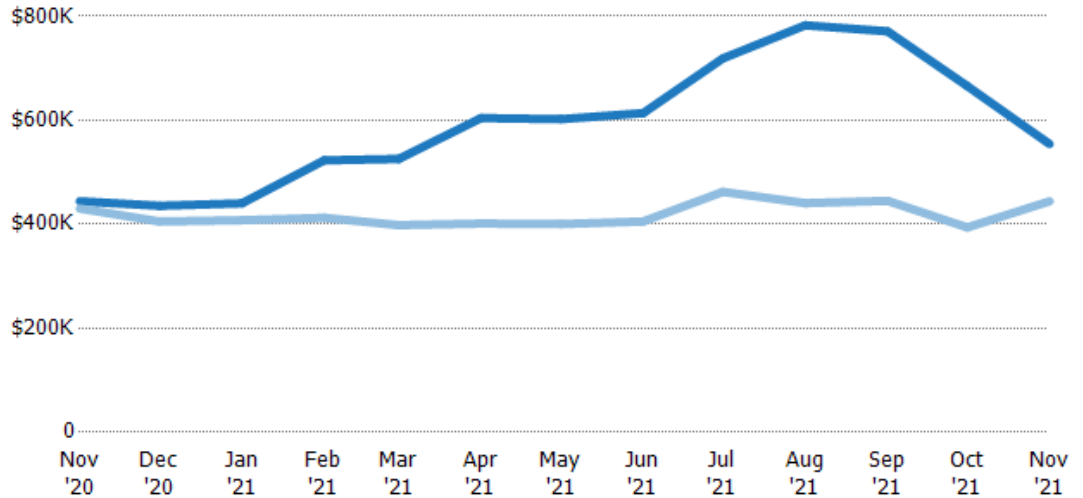
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$554K	24.8%
Nov '20	\$444K	3.3%
Nov '19	\$430K	-14.8%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$444K	\$436K	\$440K	\$523K	\$526K	\$604K	\$602K	\$614K	\$719K	\$783K	\$771K	\$666K	\$554K
Prior Year	\$430K	\$405K	\$408K	\$412K	\$398K	\$401K	\$400K	\$405K	\$462K	\$441K	\$445K	\$394K	\$444K
Percent Change from Prior Year	3%	7%	8%	27%	32%	51%	50%	51%	56%	78%	73%	69%	25%

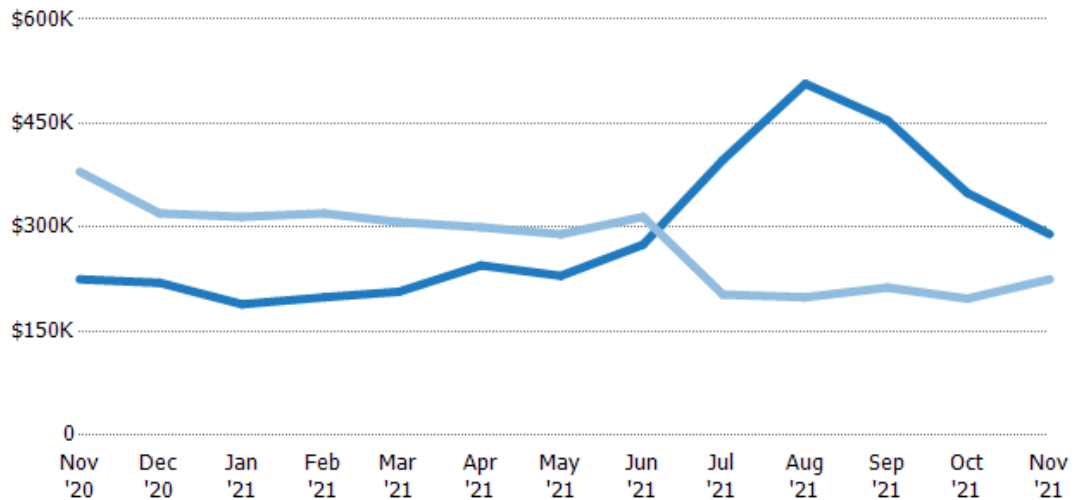
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$290K	28.9%
Nov '20	\$225K	-40.8%
Nov '19	\$380K	-24.3%



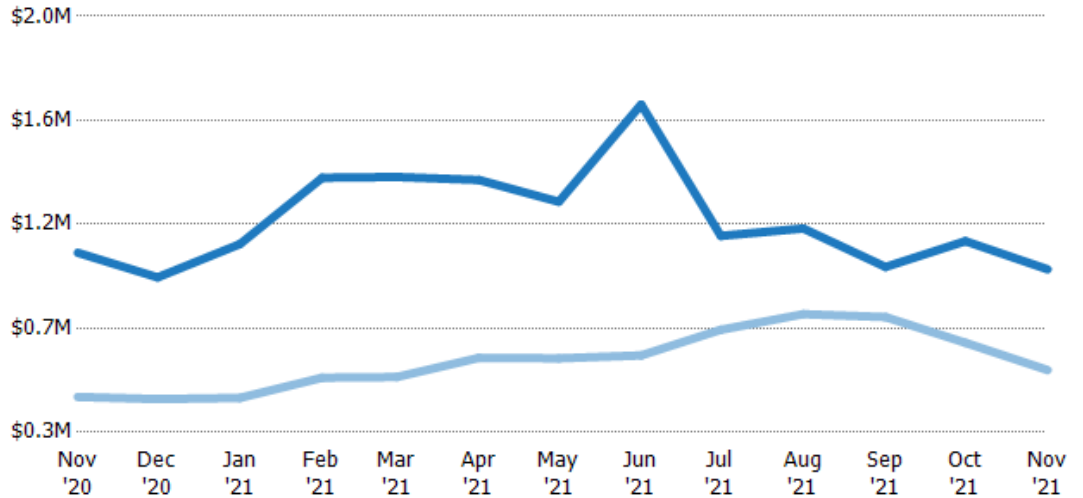
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$225K	\$220K	\$189K	\$199K	\$207K	\$245K	\$230K	\$275K	\$397K	\$507K	\$454K	\$350K	\$290K
Prior Year	\$380K	\$320K	\$315K	\$320K	\$308K	\$300K	\$290K	\$315K	\$203K	\$199K	\$213K	\$197K	\$225K
Percent Change from Prior Year	-41%	-31%	-40%	-38%	-33%	-18%	-21%	-13%	96%	155%	113%	77%	29%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



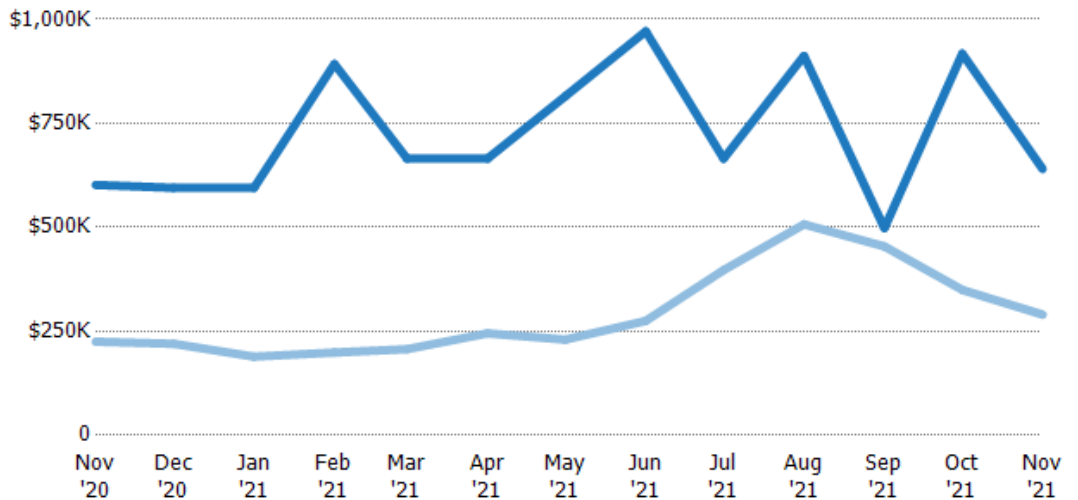
Avg Est Value	\$1.03M	\$933K	\$1.07M	\$1.34M	\$1.34M	\$1.33M	\$1.24M	\$1.64M	\$1.1M	\$1.13M	\$975K	\$1.08M	\$966K
Avg Listing Price	\$444K	\$436K	\$440K	\$523K	\$526K	\$604K	\$602K	\$614K	\$719K	\$783K	\$771K	\$666K	\$554K
Avg Listing Price as a % of Avg Est Value	43%	47%	41%	39%	39%	45%	48%	37%	65%	69%	79%	62%	57%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$602K	\$595K	\$595K	\$893K	\$665K	\$665K	\$815K	\$971K	\$665K	\$912K	\$498K	\$918K	\$640K
Median Listing Price	\$225K	\$220K	\$189K	\$199K	\$207K	\$245K	\$230K	\$275K	\$397K	\$507K	\$454K	\$350K	\$290K
Med Listing Price as a % of Med Est Value	37%	37%	32%	22%	31%	37%	28%	28%	60%	56%	91%	38%	45%

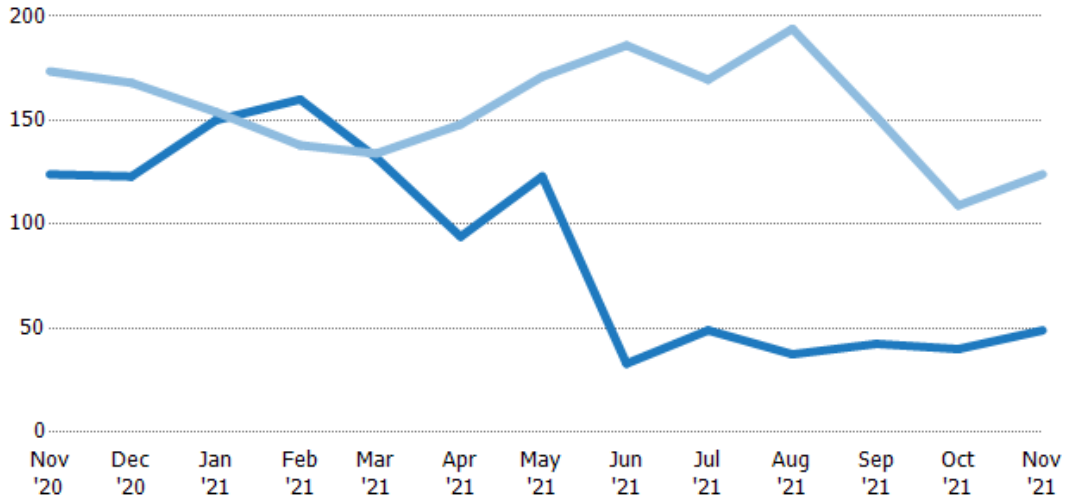
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Days	% Chg.
Nov '21	49	-60.5%
Nov '20	124	-28.5%
Nov '19	174	-40.1%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	124	123	150	160	132	94	123	33	49	37.5	42.5	40	49
Prior Year	174	168	154	138	134	148	171	186	170	194	152	109	124
Percent Change from Prior Year	-29%	-27%	-3%	16%	-1%	-36%	-28%	-82%	-71%	-81%	-72%	-63%	-60%

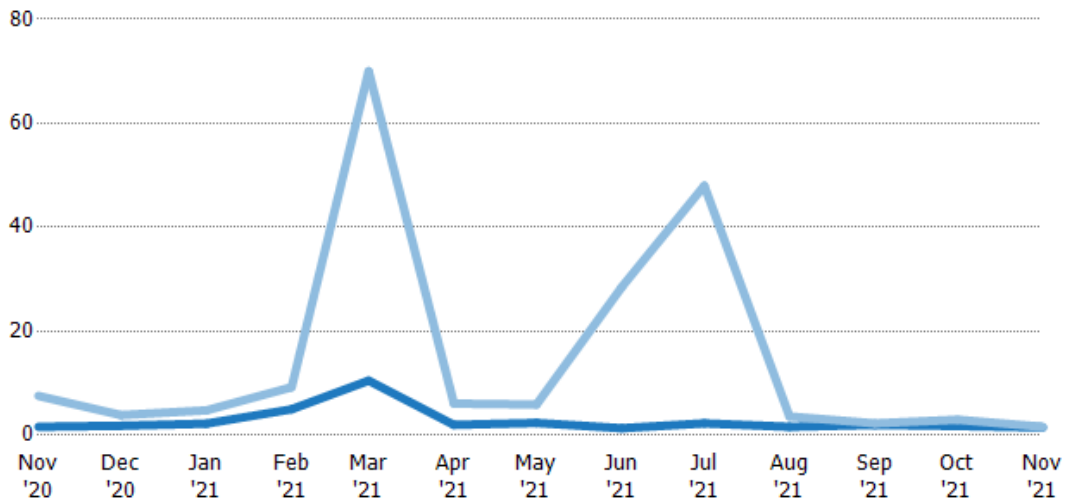
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Months	% Chg.
Nov '21	1.5	-7.7%
Nov '20	1.63	-78.5%
Nov '19	7.56	-46.3%



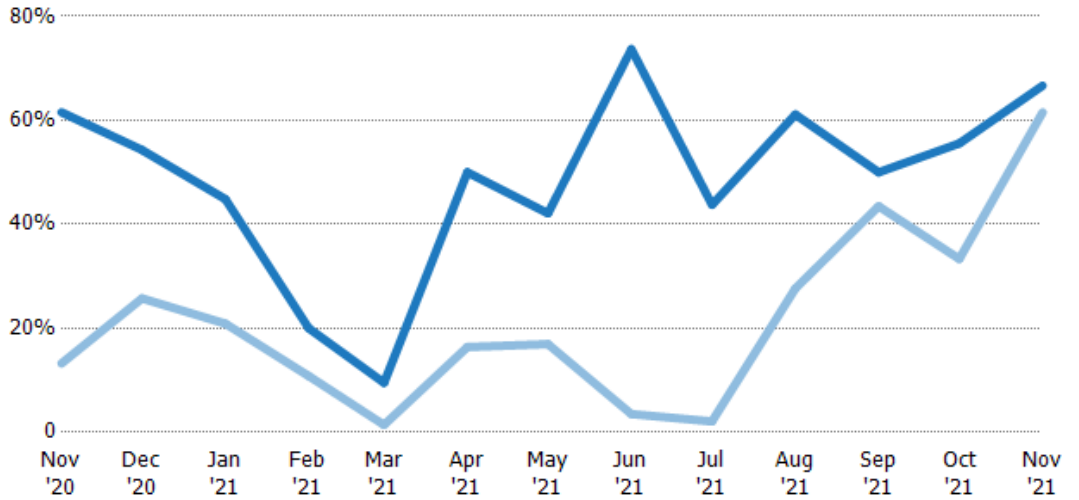
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.63	1.84	2.23	5	10.5	2	2.38	1.36	2.29	1.64	2	1.8	1.5
Prior Year	7.56	3.88	4.79	9.25	70	6.1	5.9	28.5	48	3.62	2.3	3	1.63
Percent Change from Prior Year	-78%	-53%	-53%	-46%	-85%	-67%	-60%	-95%	-95%	-55%	-13%	-40%	-8%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



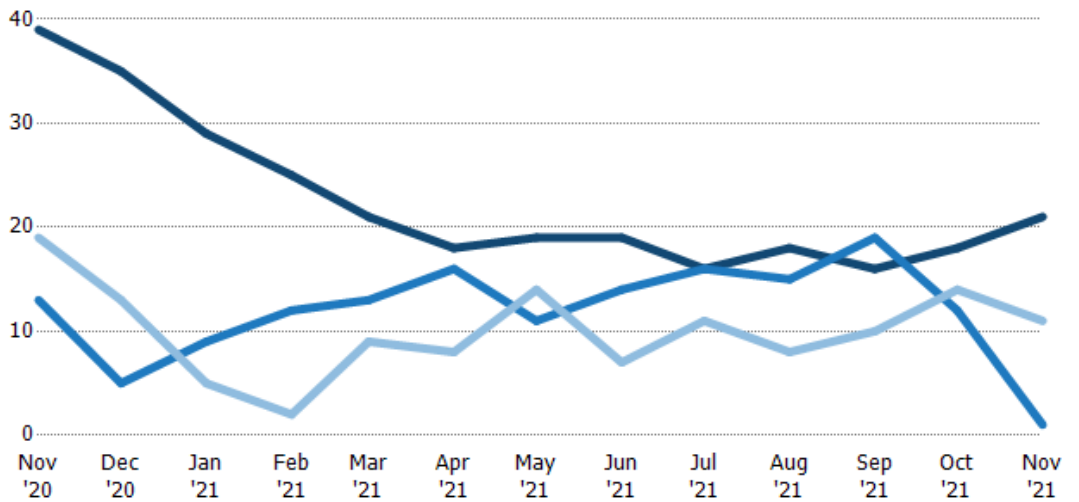
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	62%	54%	45%	20%	10%	50%	42%	74%	44%	61%	50%	56%	67%
Prior Year	13%	26%	21%	11%	1%	16%	17%	4%	2%	28%	43%	33%	62%
Change from Prior Year	-48%	-29%	-24%	-9%	-8%	-34%	-25%	-70%	-42%	-33%	-7%	-22%	-5%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



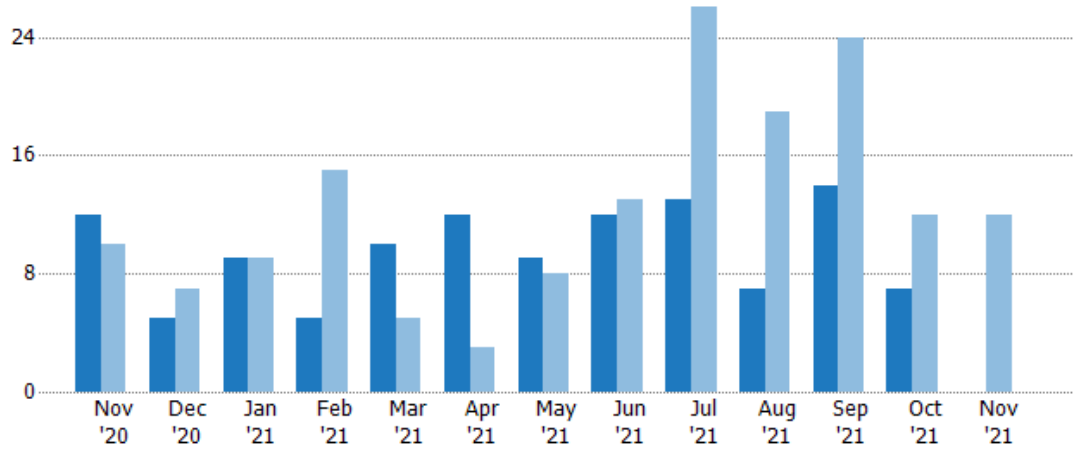
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	39	35	29	25	21	18	19	19	16	18	16	18	21
Pending	13	5	9	12	13	16	11	14	16	15	19	12	1
Sold	19	13	5	2	9	8	14	7	11	8	10	14	11

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



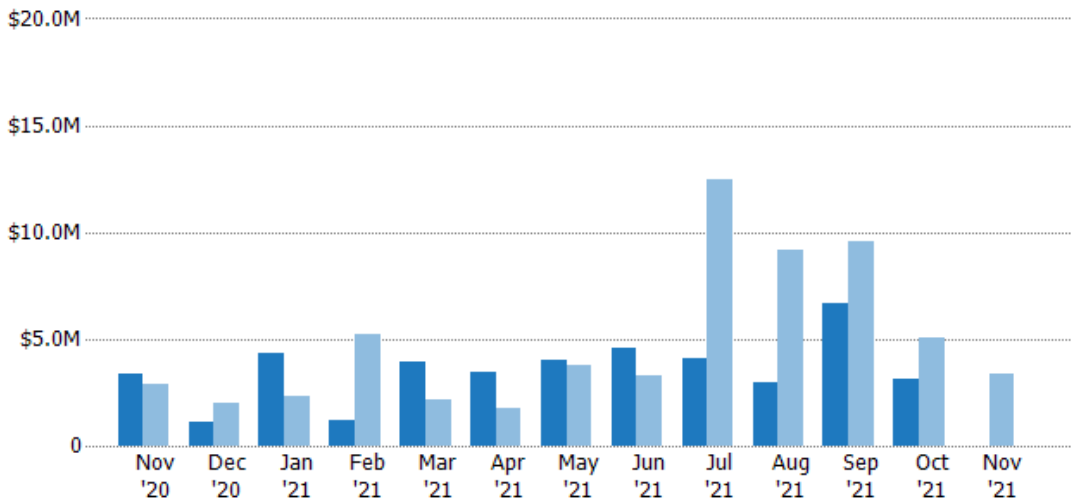
Current Year	12	5	9	5	10	12	9	12	13	7	14	7	-
Prior Year	10	7	9	15	5	3	8	13	26	19	24	12	12
Percent Change from Prior Year	20%	-29%	0%	-67%	100%	300%	13%	-8%	-50%	-63%	-42%	-42%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M	\$4.08M	\$2.97M	\$6.66M	\$3.1M	-
Prior Year	\$2.88M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.77M	\$3.28M	\$12.5M	\$9.14M	\$9.55M	\$5.06M	\$3.35M
Percent Change from Prior Year	17%	-47%	86%	-77%	82%	92%	7%	40%	-67%	-68%	-30%	-39%	-100%

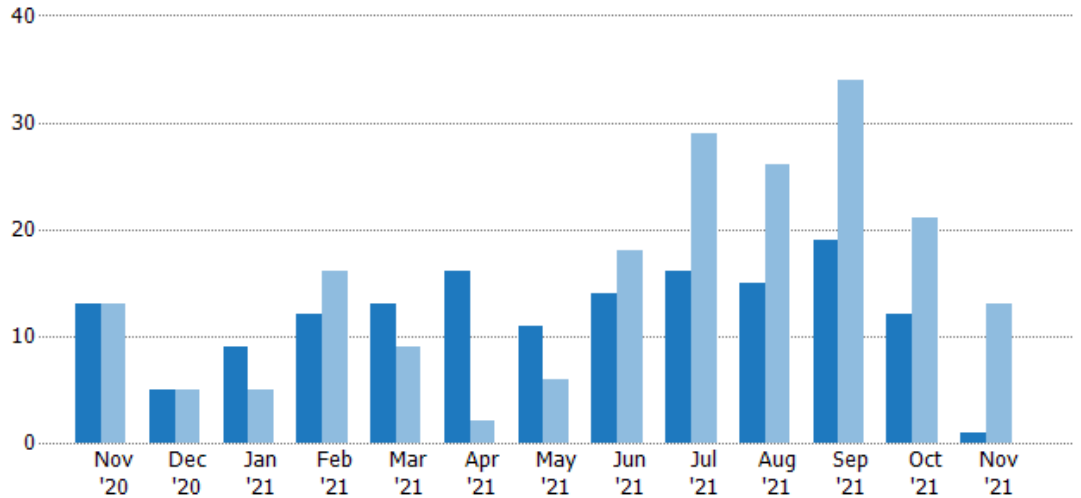
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	1	-92.3%
Nov '20	13	0%
Nov '19	13	-46.2%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	13	5	9	12	13	16	11	14	16	15	19	12	1
Prior Year	13	5	5	16	9	2	6	18	29	26	34	21	13
Percent Change from Prior Year	0%	0%	80%	-25%	44%	700%	83%	-22%	-45%	-42%	-44%	-43%	-92%

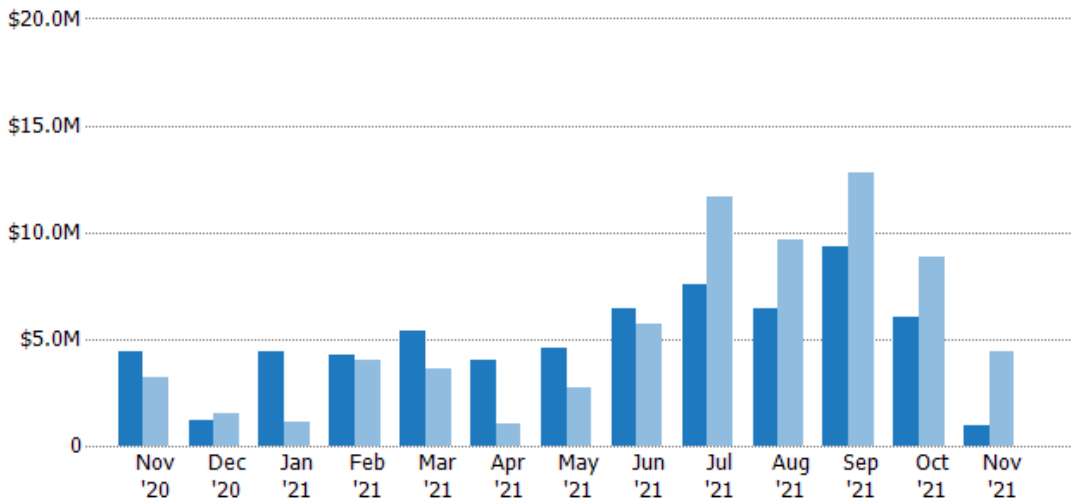
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$975K	-77.9%
Nov '20	\$4.41M	37.3%
Nov '19	\$3.21M	-47.9%



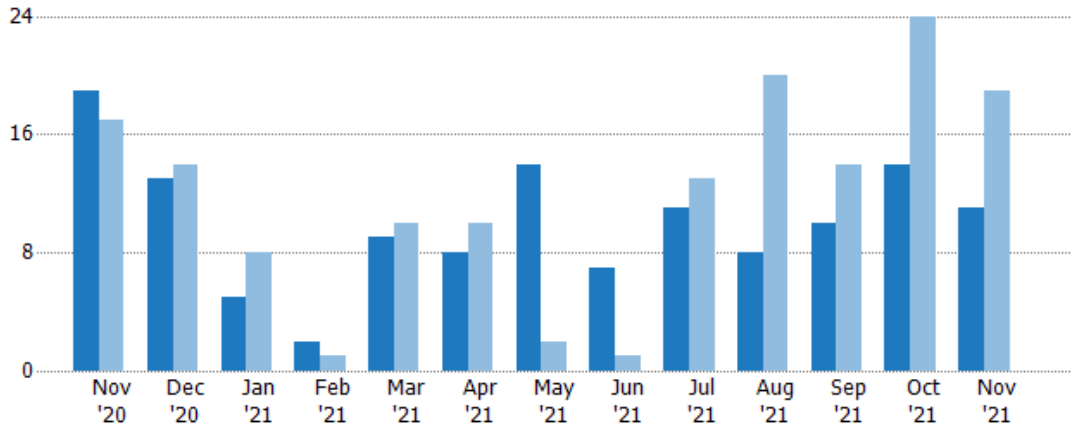
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M	\$7.59M	\$6.43M	\$9.33M	\$6.02M	\$975K
Prior Year	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.71M	\$5.74M	\$11.7M	\$9.65M	\$12.8M	\$8.81M	\$4.41M
Percent Change from Prior Year	37%	-23%	301%	6%	48%	292%	69%	12%	-35%	-33%	-27%	-32%	-78%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family



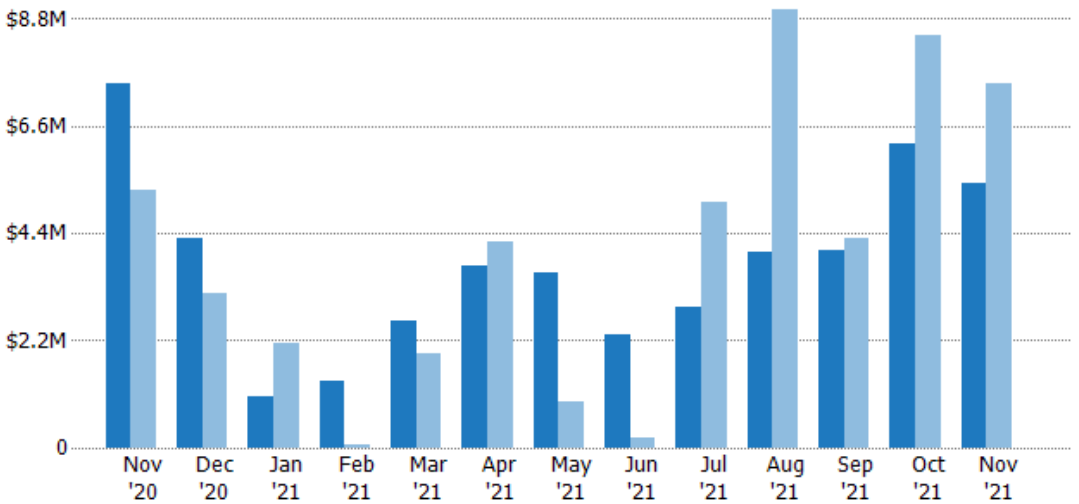
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	11	19	-42.1%
Nov '20	19	17	11.8%
Nov '19	17	17	-29.4%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family



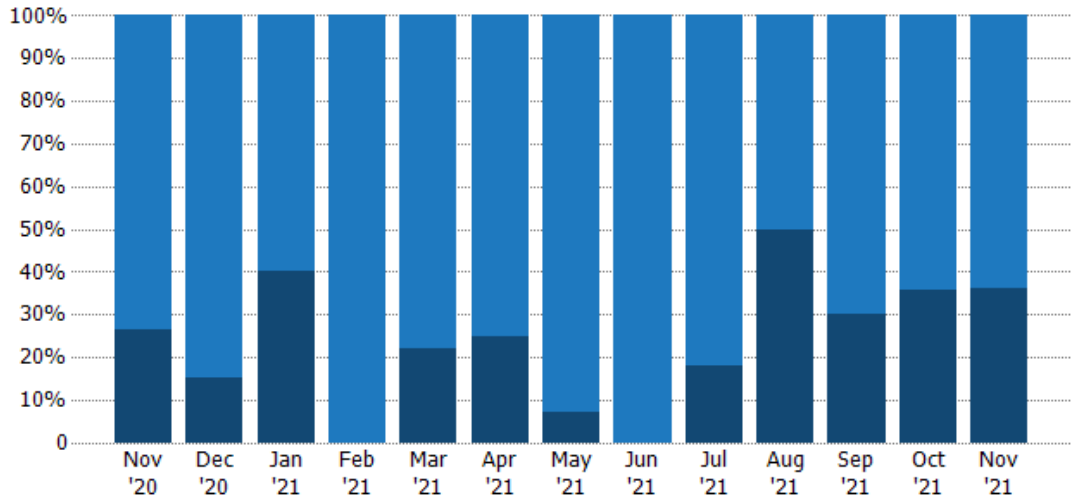
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$5.43M	\$7.46M	-27.2%
Nov '20	\$7.46M	\$5.3M	40.8%
Nov '19	\$5.3M	\$5.3M	-38.7%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



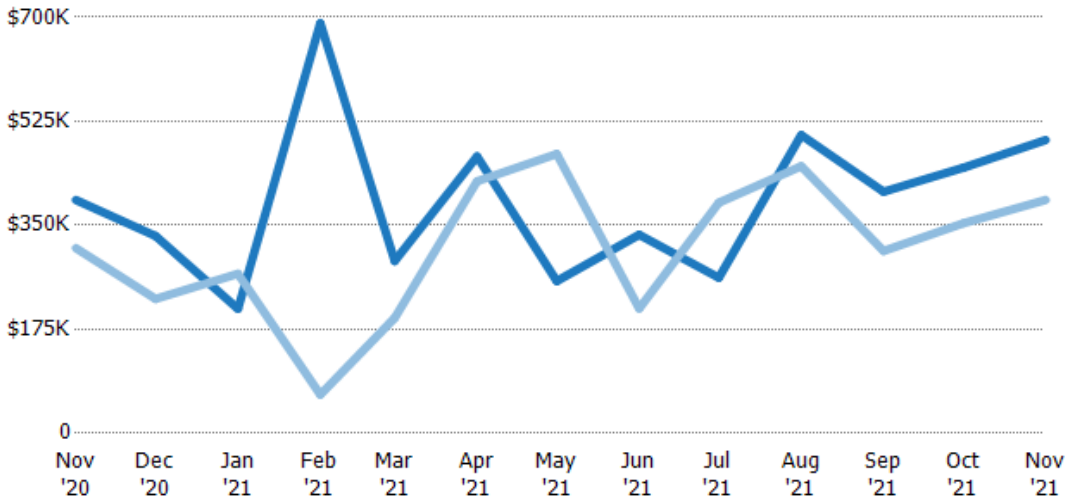
Condo/Townhouse	74%	85%	60%	100%	78%	75%	93%	100%	82%	50%	70%	64%	64%
Single Family Residence	26%	15%	40%	-	22%	25%	7%	-	18%	50%	30%	36%	36%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K	\$447K	\$493K
Prior Year	\$312K	\$226K	\$268K	\$65K	\$194K	\$424K	\$470K	\$210K	\$388K	\$449K	\$307K	\$353K	\$393K
Percent Change from Prior Year	26%	47%	-22%	962%	49%	10%	-46%	59%	-33%	12%	32%	26%	26%

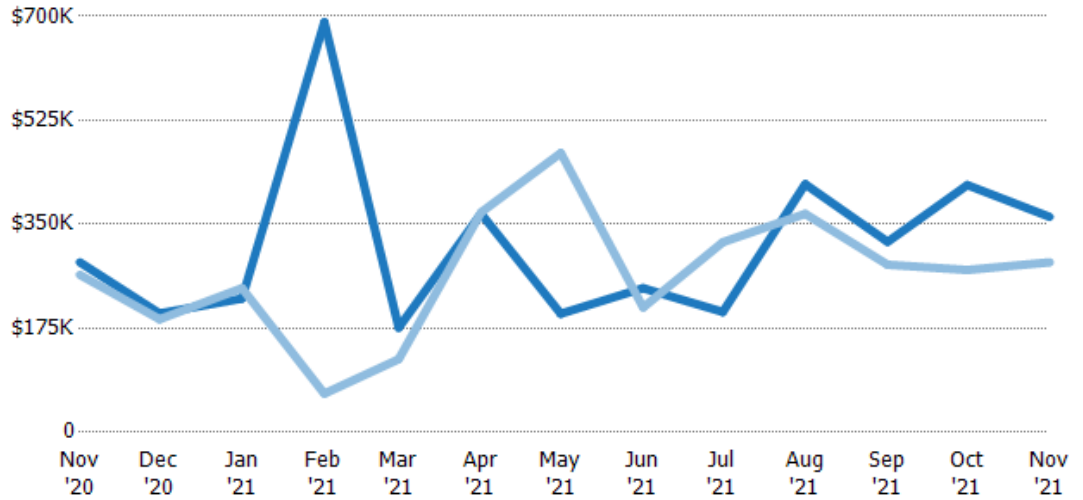
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Nov '21	\$363K	26.7%
Nov '20	\$286K	7.9%
Nov '19	\$265K	-27.4%



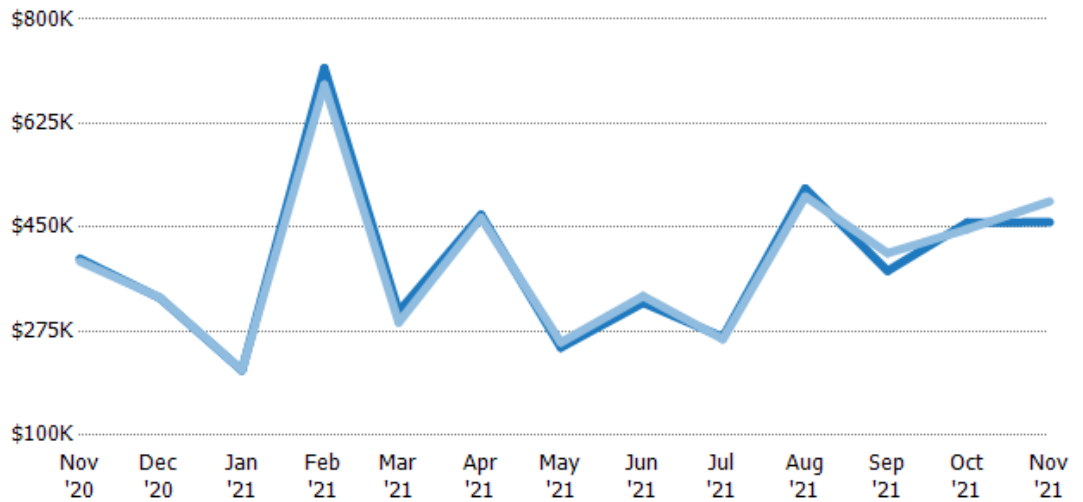
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K	\$416K	\$363K
Prior Year	\$265K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K	\$210K	\$320K	\$368K	\$282K	\$273K	\$286K
Percent Change from Prior Year	8%	5%	-7%	962%	43%	-1%	-58%	15%	-37%	14%	14%	52%	27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



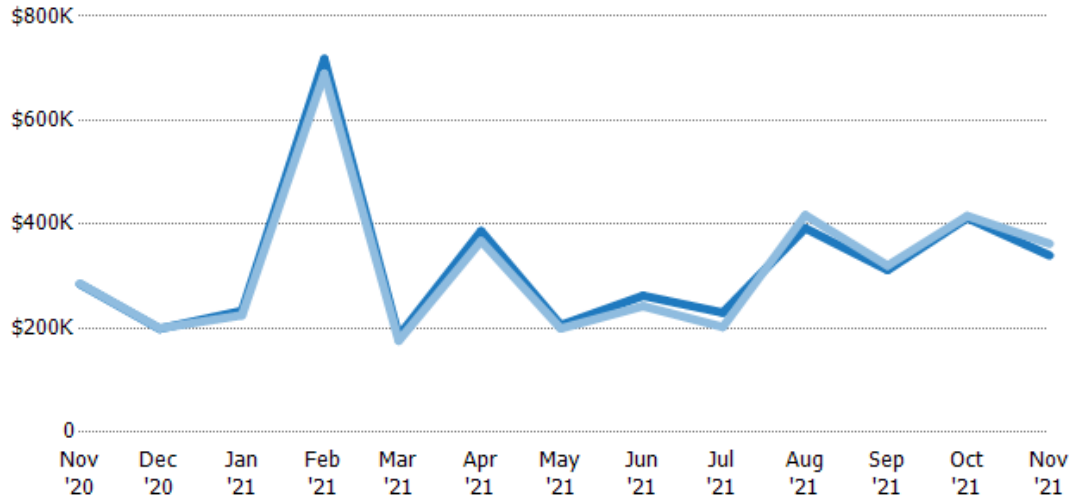
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K	\$458K	\$459K
Avg Sales Price	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K	\$447K	\$493K
Avg Sales Price as a % of Avg List Price	99%	100%	100%	96%	94%	99%	103%	103%	99%	97%	108%	98%	108%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



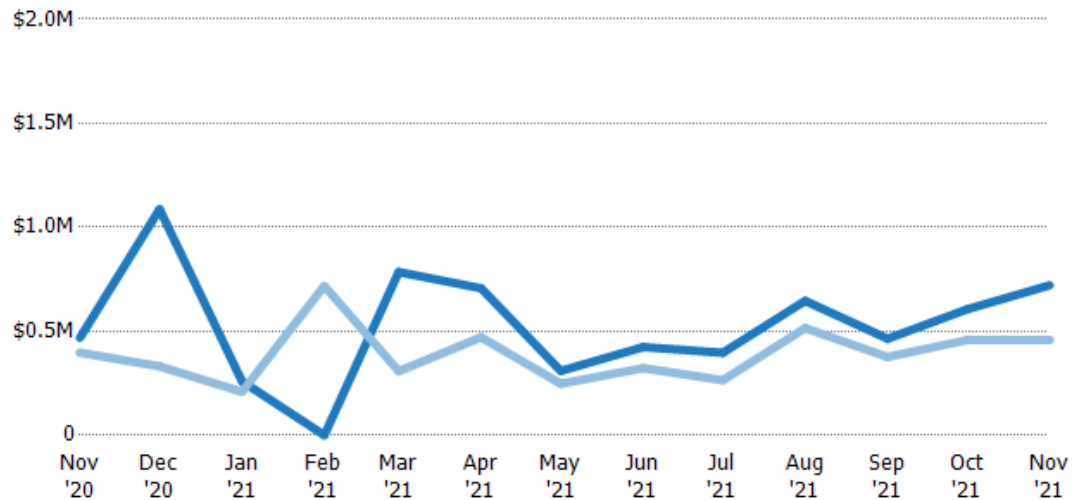
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K	\$412K	\$340K
Median Sales Price	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K	\$416K	\$363K
Med Sales Price as a % of Med List Price	100%	100%	96%	96%	95%	95%	97%	92%	88%	106%	103%	101%	107%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



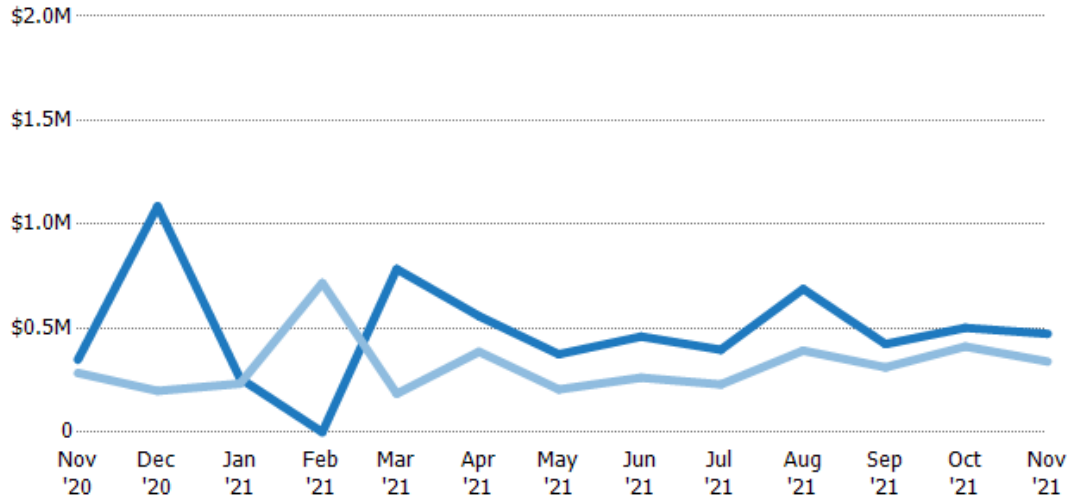
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$469K	\$1.09M	\$260K	\$0	\$785K	\$707K	\$309K	\$424K	\$397K	\$646K	\$464K	\$606K	\$721K
Avg Sales Price	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K	\$458K	\$459K
Avg Sales Price as a % of Avg Est Value	85%	30%	80%	100%	39%	67%	80%	76%	67%	80%	81%	76%	64%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$349K	\$1.09M	\$260K	\$0	\$785K	\$558K	\$375K	\$460K	\$397K	\$689K	\$424K	\$502K	\$474K
Median Sales Price	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K	\$412K	\$340K
Med Sales Price as a % of Med Est Value	82%	18%	90%	100%	24%	69%	55%	57%	58%	57%	74%	82%	72%