

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

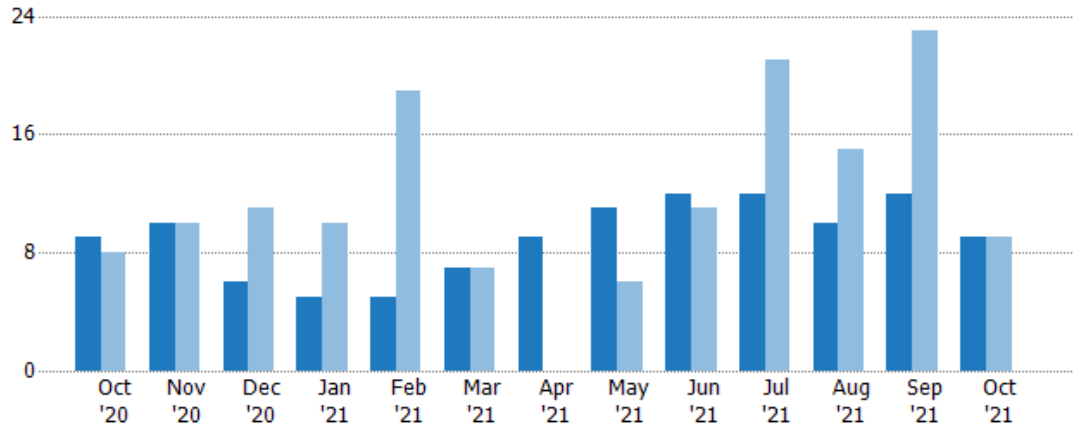
Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	9	+/-	92	121	-24%
New Listing Volume	\$2,750,800	\$2,023,900	+35.9%	\$36,870,750	\$46,445,900	-20.6%
Active Listing Count	18	42	-57.1%	N/A	N/A	
Active Listing Volume	\$11,984,150	\$16,543,300	-27.6%	N/A	N/A	
Average Listing Price	\$665,786	\$393,888	+69%	\$606,955	\$414,830	+46.3%
Median Listing Price	\$349,500	\$197,000	+77.4%	\$290,658	\$274,677	+5.8%
Median Days in RPR	40	109	-63.3%	77.13	150.86	-48.9%
Months of Inventory	1.8	3	-40%	1.9	7.5	-74.3%
Absorption Rate	55.56%	33.33%	+22.2%	51.76%	13.31%	+38.4%
Sales Activity Charts Metrics						
New Pending Sales Count	7	12	-41.7%	98	134	-26.9%
New Pending Sales Volume	\$3,102,900	\$5,061,000	-38.7%	\$38,337,800	\$54,779,800	-30%
Pending Sales Count	12	21	-42.9%	N/A	N/A	
Pending Sales Volume	\$6,018,800	\$8,808,800	-31.7%	N/A	N/A	
Closed Sales Count	14	24	-41.7%	88	103	-14.6%
Closed Sales Volume	\$6,255,833	\$8,479,450	-26.2%	\$31,900,763	\$36,349,850	-12.2%
Average Sales Price	\$446,845	\$353,310	+26.5%	\$362,509	\$352,911	+2.7%
Median Sales Price	\$416,000	\$273,100	+52.3%	\$296,818	\$292,208	+1.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



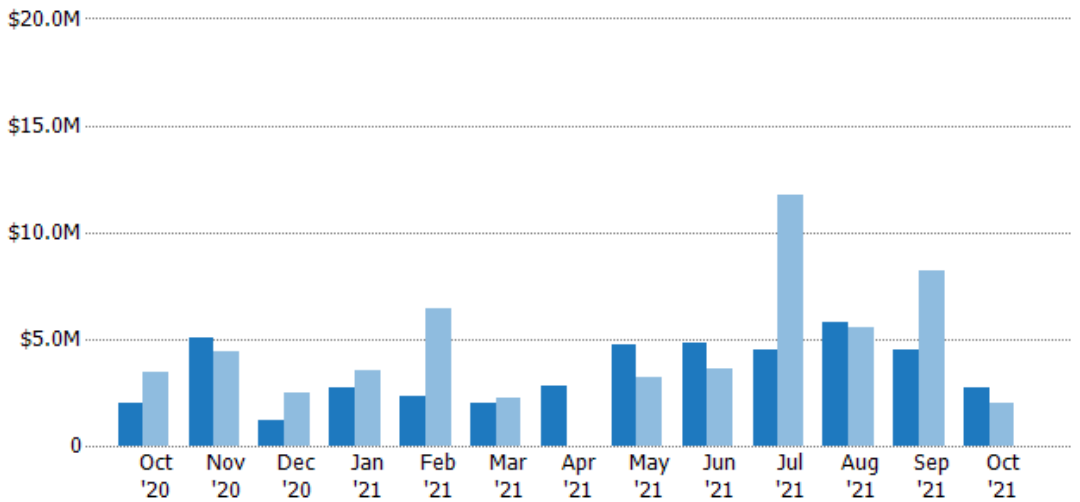
Current Year	9	10	6	5	5	7	9	11	12	12	10	12	9
Prior Year	8	10	11	10	19	7	-	6	11	21	15	23	9
Percent Change from Prior Year	13%	0%	-45%	-50%	-74%	0%	100%	83%	9%	-43%	-33%	-48%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



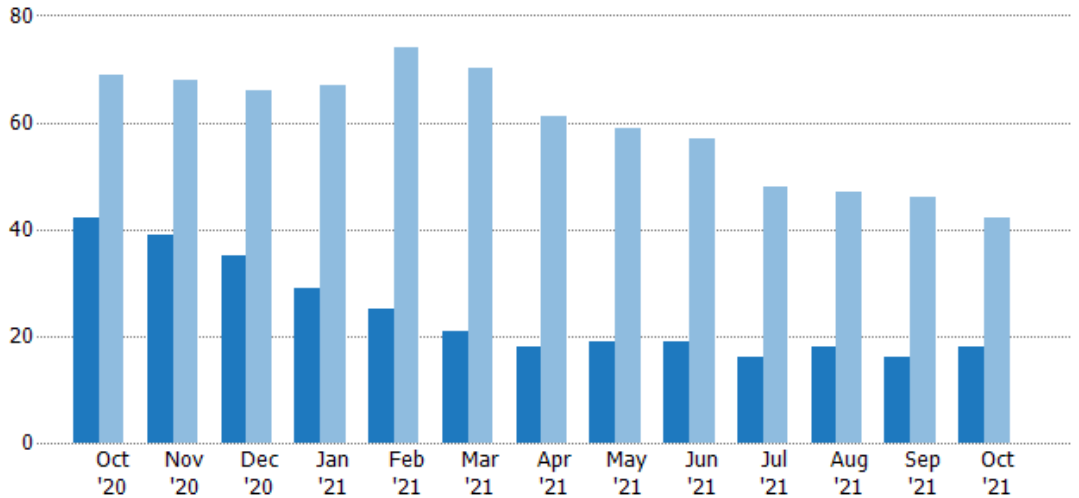
Current Year	\$2.02M	\$5.06M	\$1.16M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.82M	\$4.47M	\$5.75M	\$4.5M	\$2.75M
Prior Year	\$3.45M	\$4.4M	\$2.49M	\$3.51M	\$6.45M	\$2.23M	-	\$3.18M	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M
Percent Change from Prior Year	-41%	15%	-53%	-22%	-65%	-10%	100%	50%	32%	-62%	4%	-45%	36%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Count	% Chg.
Oct '21	18	-57.1%
Oct '20	42	-39.1%
Oct '19	69	-1.4%

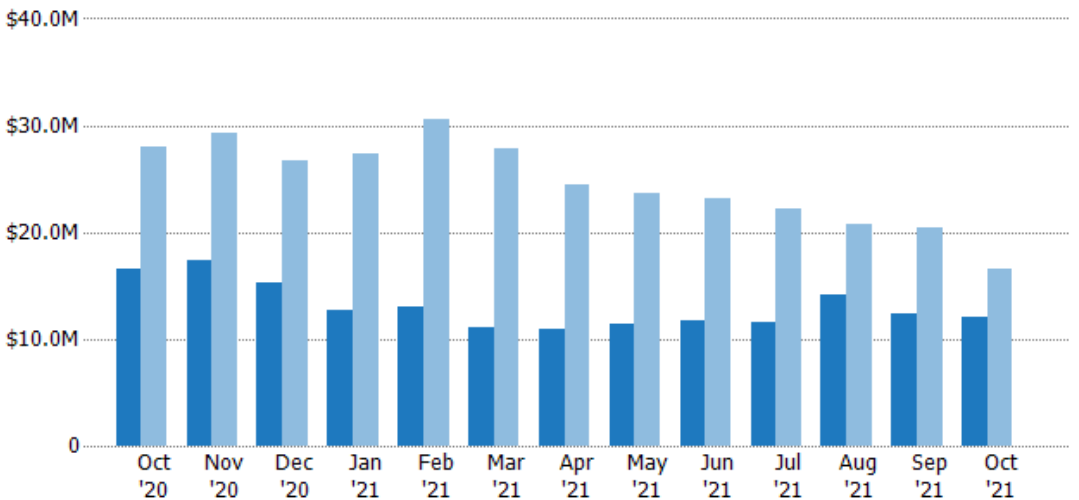
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '20	42	69	-39%
Nov '20	39	68	-43%
Dec '20	35	66	-47%
Jan '21	29	67	-57%
Feb '21	25	74	-66%
Mar '21	21	70	-70%
Apr '21	18	61	-70%
May '21	19	59	-68%
Jun '21	19	57	-67%
Jul '21	16	48	-67%
Aug '21	18	47	-62%
Sep '21	16	46	-65%
Oct '21	18	42	-57%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Volume	% Chg.
Oct '21	\$12M	-27.6%
Oct '20	\$16.5M	-40.8%
Oct '19	\$27.9M	-10.8%

Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '20	\$16.5M	\$27.9M	-41%
Nov '20	\$17.3M	\$29.3M	-41%
Dec '20	\$15.2M	\$26.7M	-43%
Jan '21	\$12.8M	\$27.3M	-53%
Feb '21	\$13.1M	\$30.5M	-57%
Mar '21	\$11M	\$27.9M	-60%
Apr '21	\$10.9M	\$24.5M	-56%
May '21	\$11.4M	\$23.6M	-52%
Jun '21	\$11.7M	\$23.1M	-50%
Jul '21	\$11.5M	\$22.2M	-48%
Aug '21	\$14.1M	\$20.7M	-32%
Sep '21	\$12.3M	\$20.5M	-40%
Oct '21	\$12M	\$16.5M	-28%

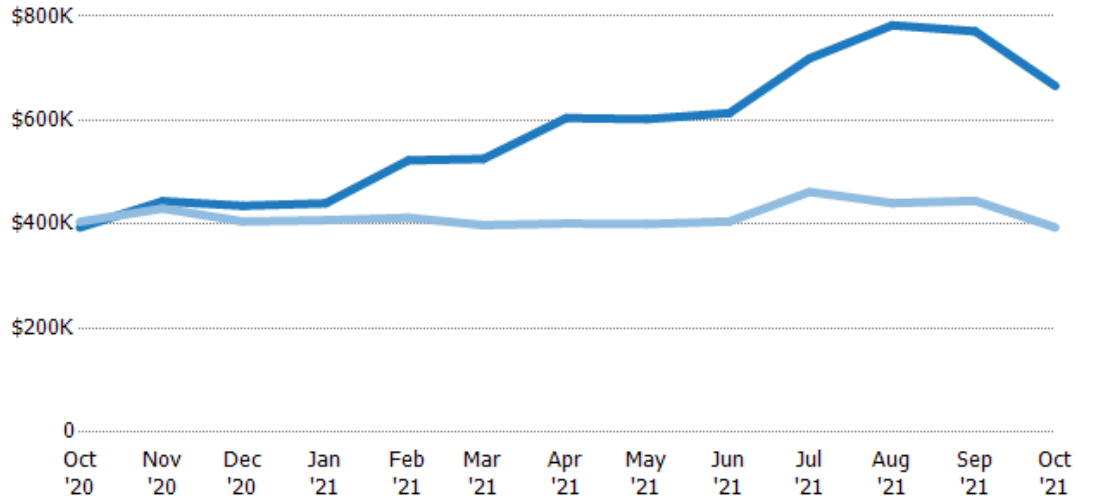
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Oct '21	\$666K	69%
Oct '20	\$394K	-2.7%
Oct '19	\$405K	-9.5%



Current Year	\$394K	\$444K	\$436K	\$440K	\$523K	\$526K	\$604K	\$602K	\$614K	\$719K	\$783K	\$771K	\$666K
Prior Year	\$405K	\$430K	\$405K	\$408K	\$412K	\$398K	\$401K	\$400K	\$405K	\$462K	\$441K	\$445K	\$394K
Percent Change from Prior Year	-3%	3%	7%	8%	27%	32%	51%	50%	51%	56%	78%	73%	69%

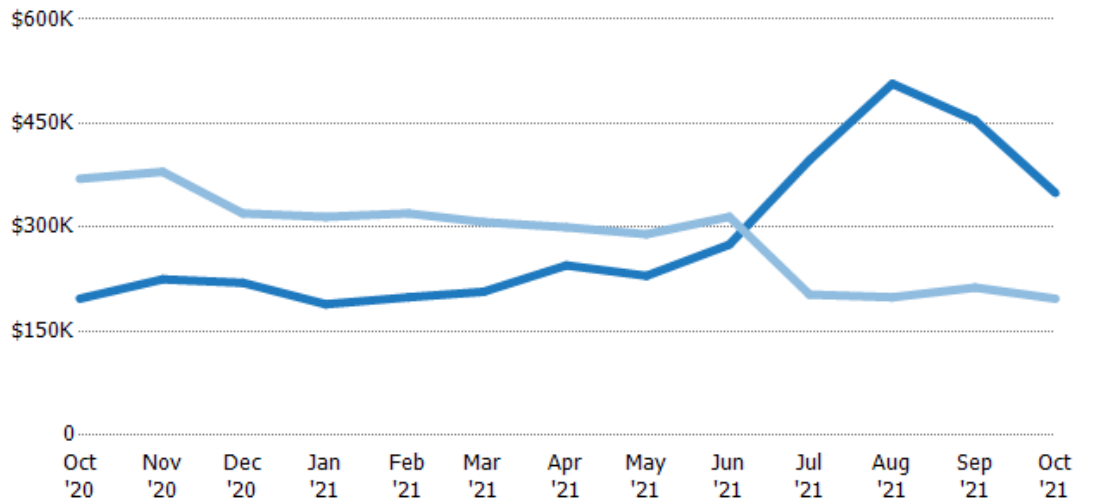
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Oct '21	\$350K	77.4%
Oct '20	\$197K	-46.7%
Oct '19	\$370K	-19.6%



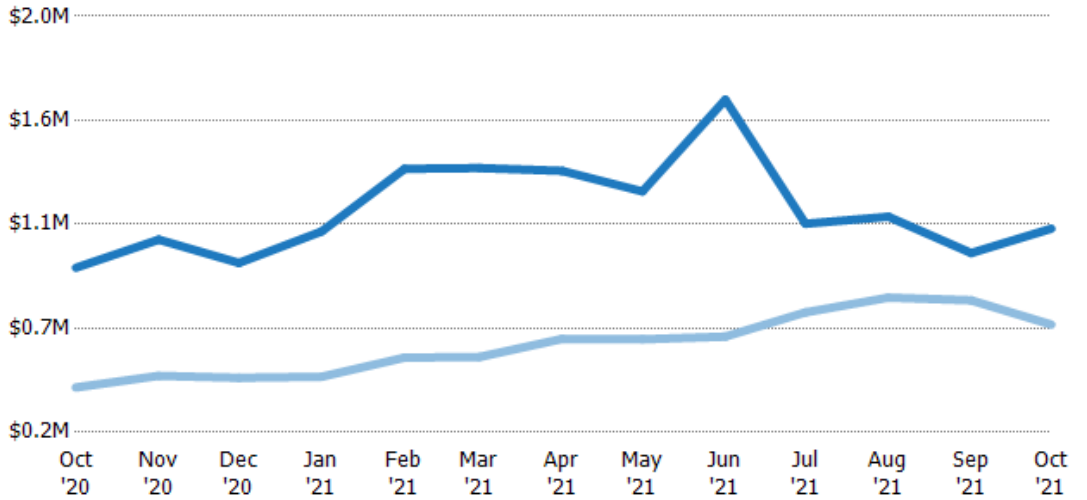
Current Year	\$197K	\$225K	\$220K	\$189K	\$199K	\$207K	\$245K	\$230K	\$275K	\$397K	\$507K	\$454K	\$350K
Prior Year	\$370K	\$380K	\$320K	\$315K	\$320K	\$308K	\$300K	\$290K	\$315K	\$203K	\$199K	\$213K	\$197K
Percent Change from Prior Year	-47%	-41%	-31%	-40%	-38%	-33%	-18%	-21%	-13%	96%	155%	113%	77%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



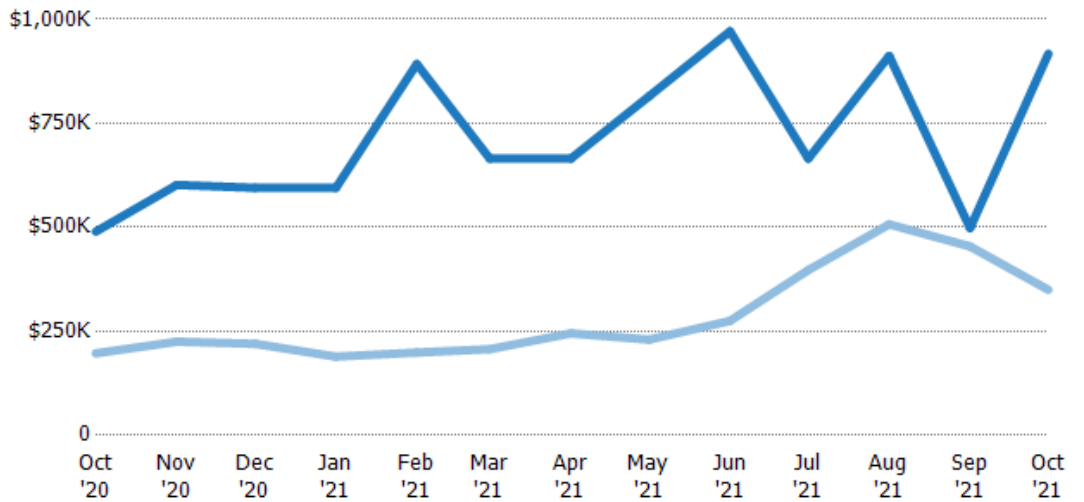
Avg Est Value	\$912K	\$1.03M	\$933K	\$1.07M	\$1.34M	\$1.34M	\$1.33M	\$1.24M	\$1.64M	\$1.1M	\$1.13M	\$975K	\$1.08M
Avg Listing Price	\$394K	\$444K	\$436K	\$440K	\$523K	\$526K	\$604K	\$602K	\$614K	\$719K	\$783K	\$771K	\$666K
Avg Listing Price as a % of Avg Est Value	43%	43%	47%	41%	39%	39%	45%	48%	37%	65%	69%	79%	62%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$490K	\$602K	\$595K	\$595K	\$893K	\$665K	\$665K	\$815K	\$971K	\$665K	\$912K	\$498K	\$918K
Median Listing Price	\$197K	\$225K	\$220K	\$189K	\$199K	\$207K	\$245K	\$230K	\$275K	\$397K	\$507K	\$454K	\$350K
Med Listing Price as a % of Med Est Value	40%	37%	37%	32%	22%	31%	37%	28%	28%	60%	56%	91%	38%

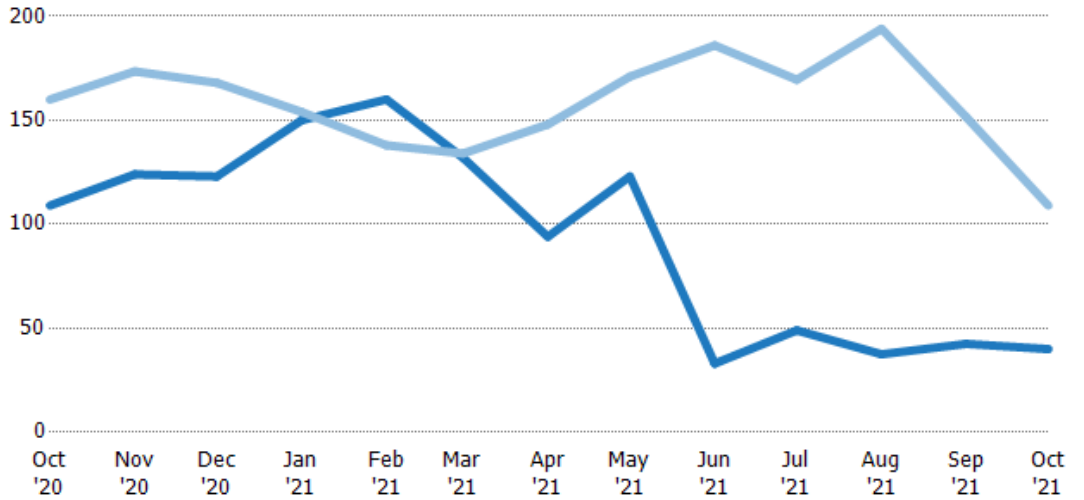
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Oct '21	40	-63.3%
Oct '20	109	-31.9%
Oct '19	160	-37.8%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	109	124	123	150	160	132	94	123	33	49	37.5	42.5	40
Prior Year	160	174	168	154	138	134	148	171	186	170	194	152	109
Percent Change from Prior Year	-32%	-29%	-27%	-3%	16%	-1%	-36%	-28%	-82%	-71%	-81%	-72%	-63%

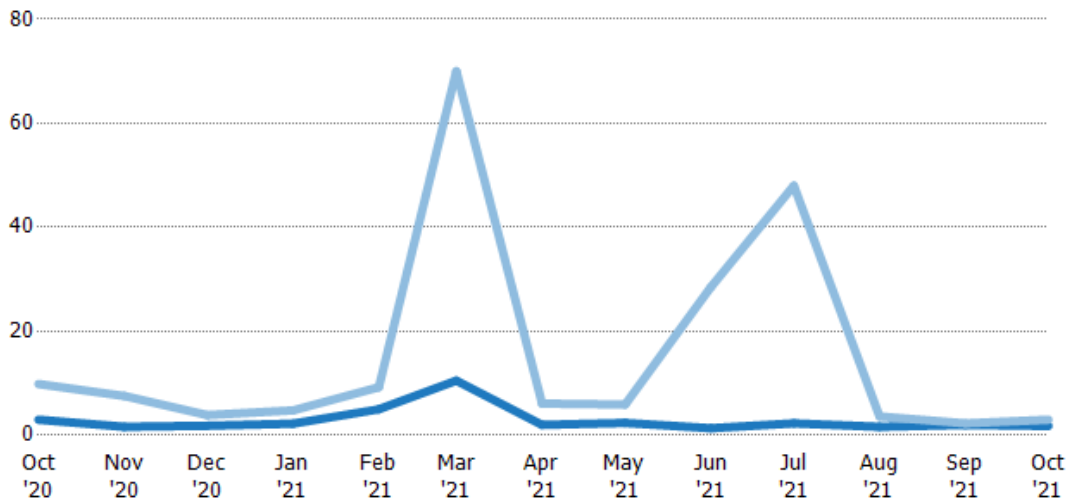
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Oct '21	1.8	-40%
Oct '20	3	-69.6%
Oct '19	9.86	38%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	3	1.63	1.84	2.23	5	10.5	2	2.38	1.36	2.29	1.64	2	1.8
Prior Year	9.86	7.56	3.88	4.79	9.25	70	6.1	5.9	28.5	48	3.62	2.3	3
Percent Change from Prior Year	-70%	-78%	-53%	-53%	-46%	-85%	-67%	-60%	-95%	-95%	-55%	-13%	-40%

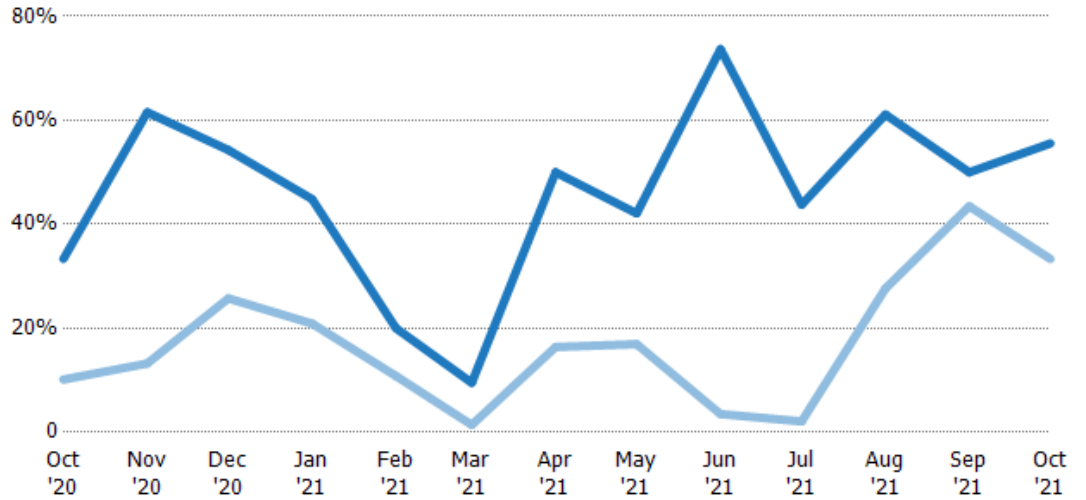
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Oct '21	56%	-22.2%
Oct '20	33%	-23.2%
Oct '19	10%	-27.5%



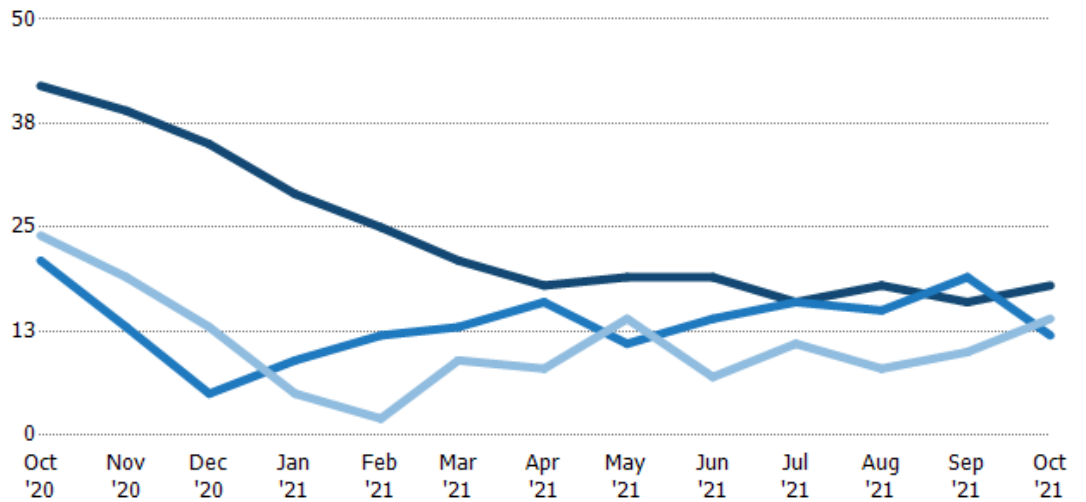
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	33%	62%	54%	45%	20%	10%	50%	42%	74%	44%	61%	50%	56%
Prior Year	10%	13%	26%	21%	11%	1%	16%	17%	4%	2%	28%	43%	33%
Change from Prior Year	-23%	-48%	-29%	-24%	-9%	-8%	-34%	-25%	-70%	-42%	-33%	-7%	-22%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	42	39	35	29	25	21	18	19	19	16	18	16	18
Pending	21	13	5	9	12	13	16	11	14	16	15	19	12
Sold	24	19	13	5	2	9	8	14	7	11	8	10	14

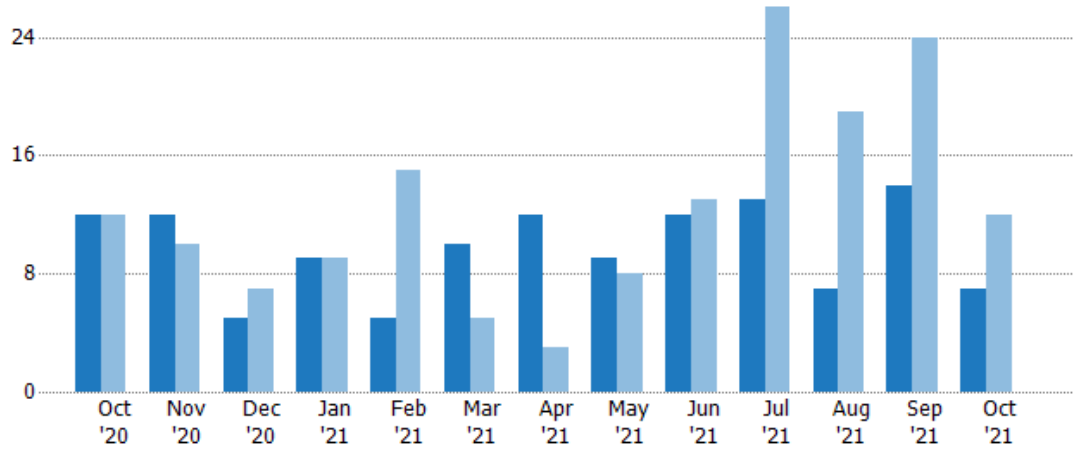
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	7	-41.7%
Oct '20	12	0%
Oct '19	12	-41.7%



Current Year	12	12	5	9	5	10	12	9	12	13	7	14	7
Prior Year	12	10	7	9	15	5	3	8	13	26	19	24	12
Percent Change from Prior Year	0%	20%	-29%	0%	-67%	100%	300%	13%	-8%	-50%	-63%	-42%	-42%

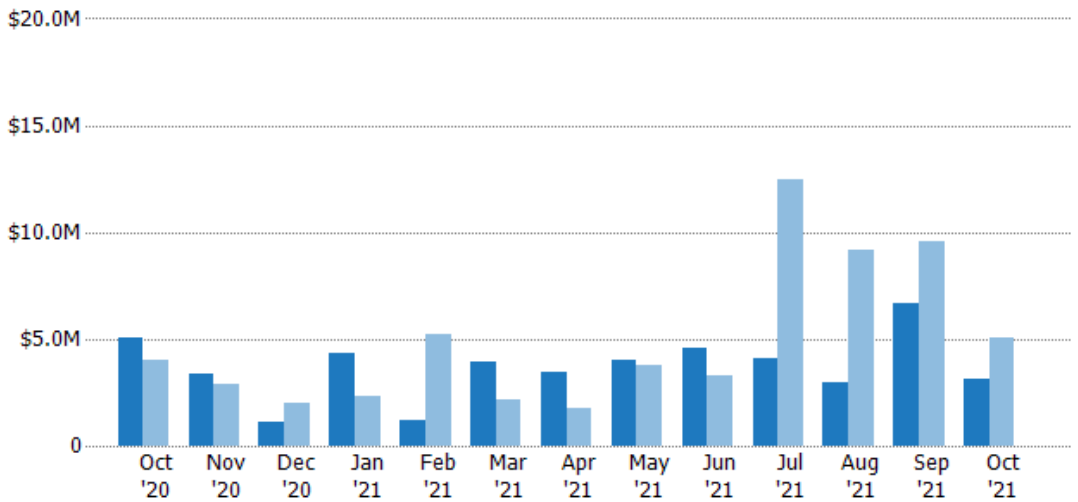
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$3.1M	-38.7%
Oct '20	\$5.06M	25.8%
Oct '19	\$4.02M	-47.3%



Current Year	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M	\$4.08M	\$2.97M	\$6.66M	\$3.1M
Prior Year	\$4.02M	\$2.88M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.77M	\$3.28M	\$12.5M	\$9.14M	\$9.55M	\$5.06M
Percent Change from Prior Year	26%	17%	-47%	86%	-77%	82%	92%	7%	40%	-67%	-68%	-30%	-39%

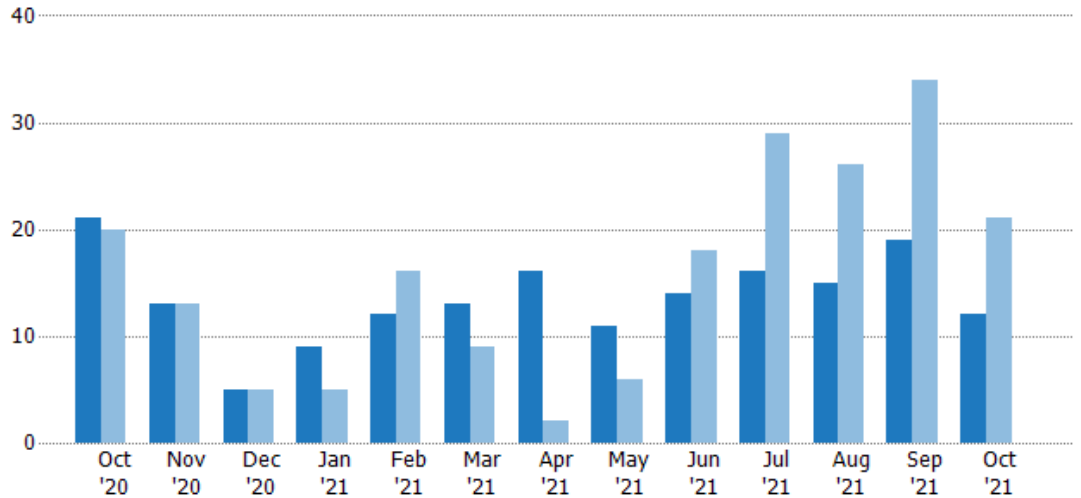
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	12	-42.9%
Oct '20	21	5%
Oct '19	20	-35%



Current Year	21	13	5	9	12	13	16	11	14	16	15	19	12
Prior Year	20	13	5	5	16	9	2	6	18	29	26	34	21
Percent Change from Prior Year	5%	0%	0%	80%	-25%	44%	700%	83%	-22%	-45%	-42%	-44%	-43%

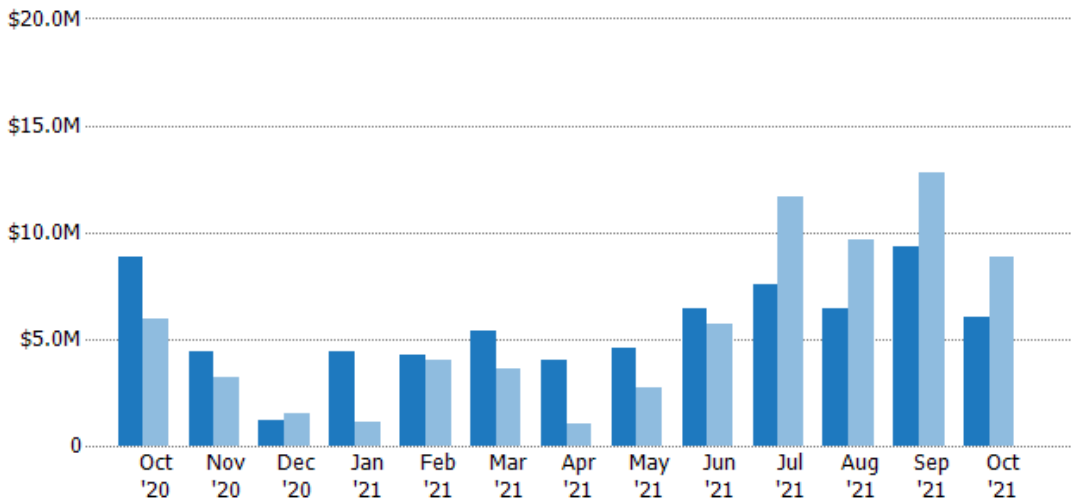
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$6.02M	-31.7%
Oct '20	\$8.81M	48%
Oct '19	\$5.95M	-48.3%



Current Year	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M	\$7.59M	\$6.43M	\$9.33M	\$6.02M
Prior Year	\$5.95M	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.71M	\$5.74M	\$11.7M	\$9.65M	\$12.8M	\$8.81M
Percent Change from Prior Year	48%	37%	-23%	301%	6%	48%	292%	69%	12%	-35%	-33%	-27%	-32%

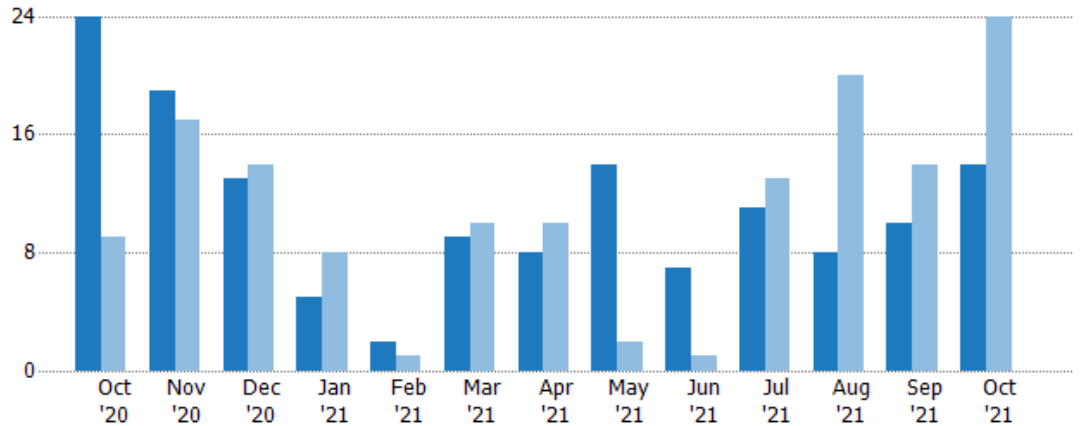
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	14	-41.7%
Oct '20	24	166.7%
Oct '19	9	88.9%



Current Year	24	19	13	5	2	9	8	14	7	11	8	10	14
Prior Year	9	17	14	8	1	10	10	2	1	13	20	14	24
Percent Change from Prior Year	167%	12%	-7%	-38%	100%	-10%	-20%	600%	600%	-15%	-60%	-29%	-42%

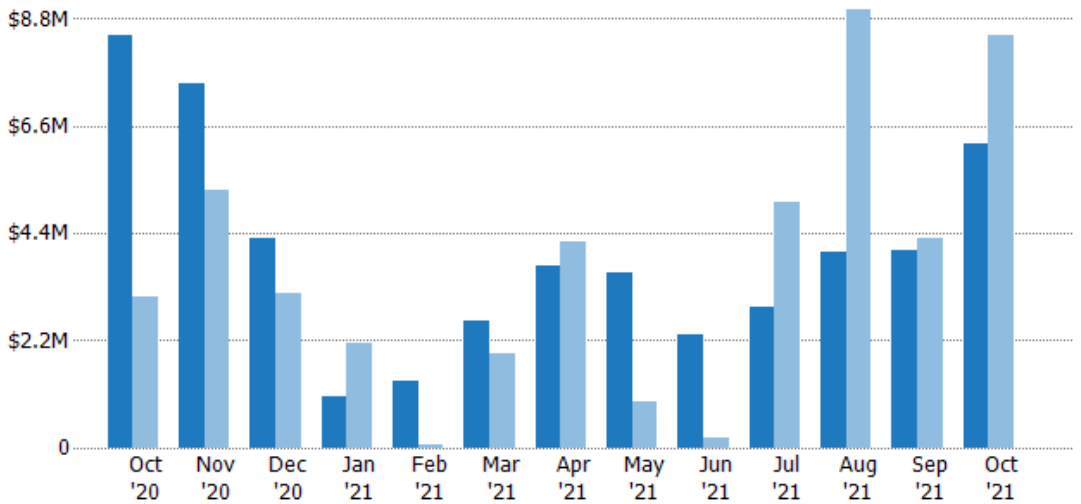
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$6.26M	-26.2%
Oct '20	\$8.48M	173.3%
Oct '19	\$3.1M	64.5%



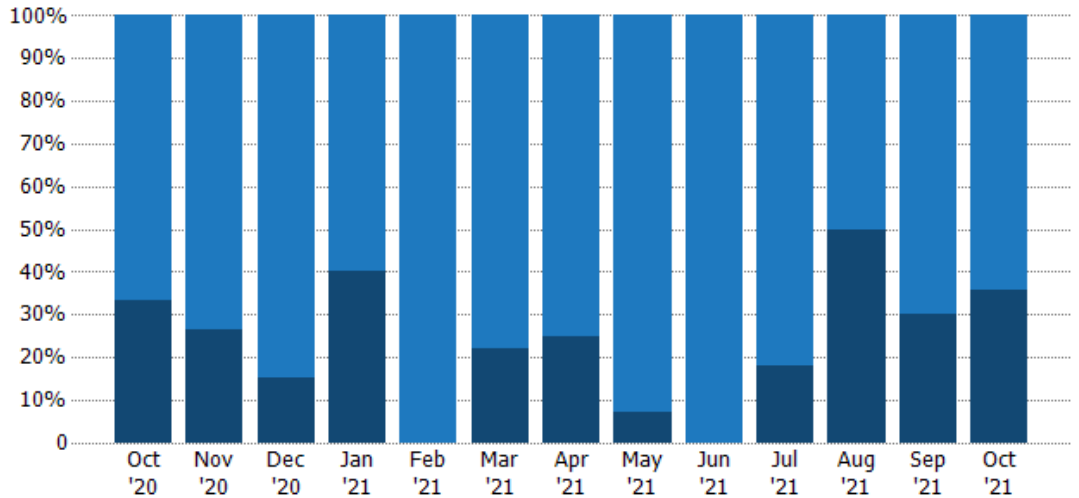
Current Year	\$8.48M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M	\$2.34M	\$2.88M	\$4.02M	\$4.06M	\$6.26M
Prior Year	\$3.1M	\$5.3M	\$3.17M	\$2.15M	\$65K	\$1.94M	\$4.24M	\$940K	\$210K	\$5.04M	\$8.99M	\$4.29M	\$8.48M
Percent Change from Prior Year	173%	41%	36%	-51%	2,023%	34%	-12%	281%	1,014%	-43%	-55%	-5%	-26%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Condo/Townhouse	67%	74%	85%	60%	100%	78%	75%	93%	100%	82%	50%	70%	64%
Single Family Residence	33%	26%	15%	40%	-	22%	25%	7%	-	18%	50%	30%	36%

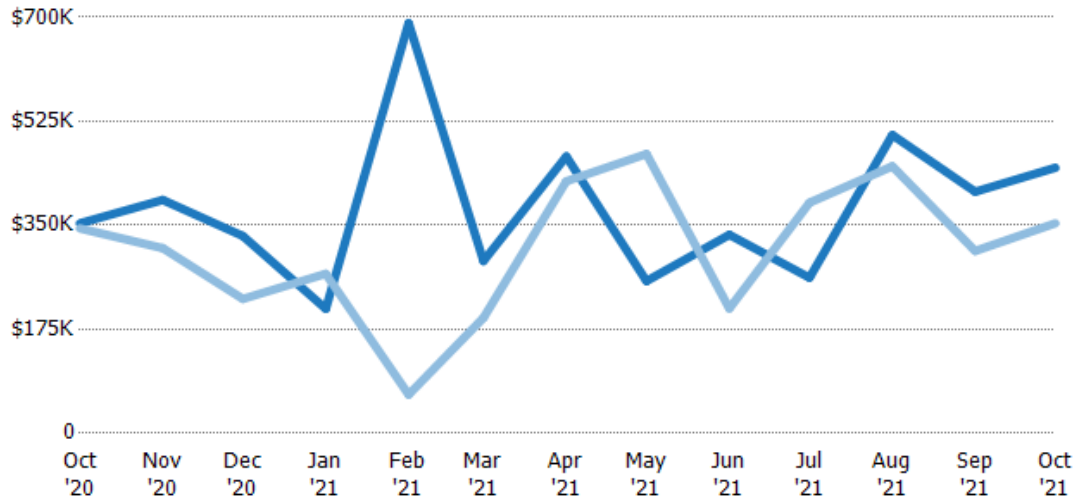
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Price	% Chg.
Oct '21	\$447K	26.5%
Oct '20	\$353K	2.5%
Oct '19	\$345K	-12.9%



Current Year	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K	\$447K
Prior Year	\$345K	\$312K	\$226K	\$268K	\$65K	\$194K	\$424K	\$470K	\$210K	\$388K	\$449K	\$307K	\$353K
Percent Change from Prior Year	3%	26%	47%	-22%	962%	49%	10%	-46%	59%	-33%	12%	32%	26%

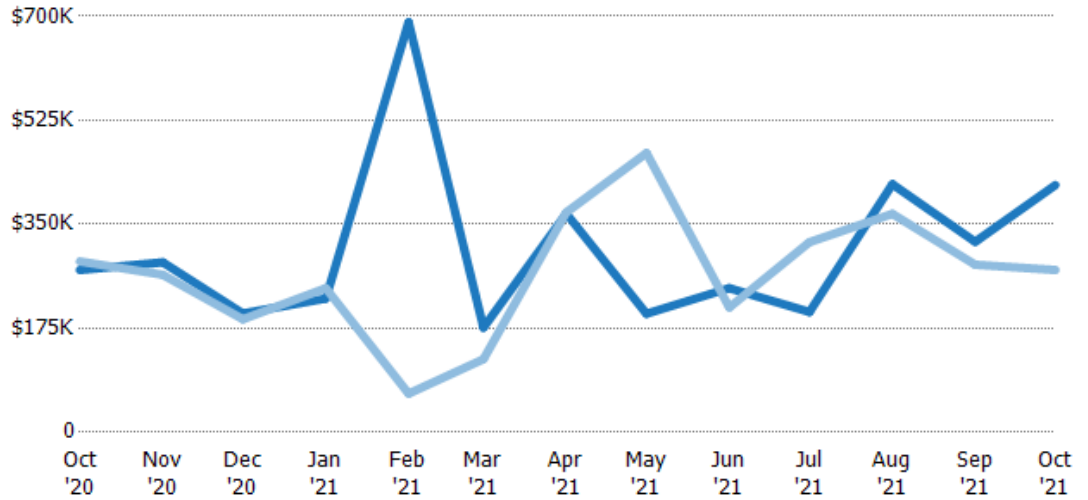
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Oct '21	\$416K	52.3%
Oct '20	\$273K	-5%
Oct '19	\$288K	-6.1%



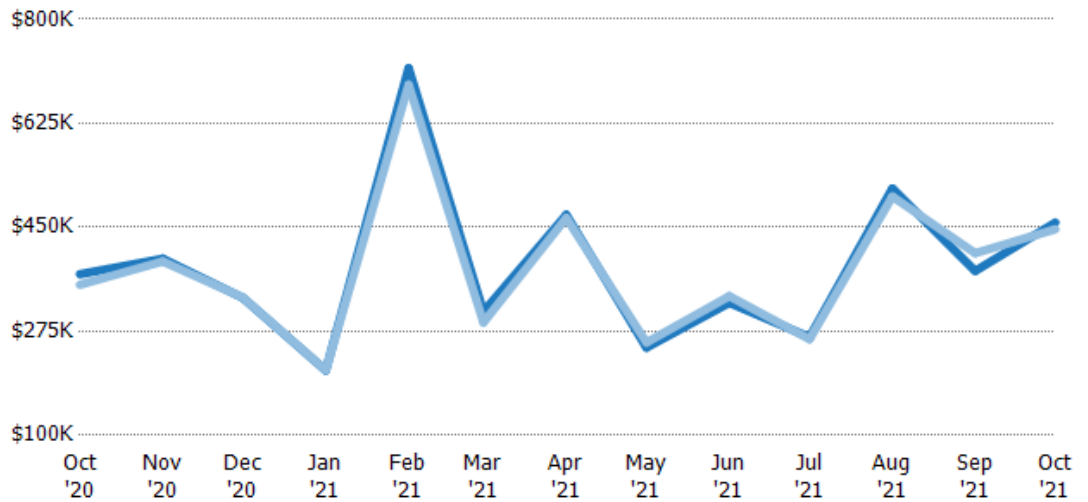
Current Year	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K	\$416K
Prior Year	\$288K	\$265K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K	\$210K	\$320K	\$368K	\$282K	\$273K
Percent Change from Prior Year	-5%	8%	5%	-7%	962%	43%	-1%	-58%	15%	-37%	14%	14%	52%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



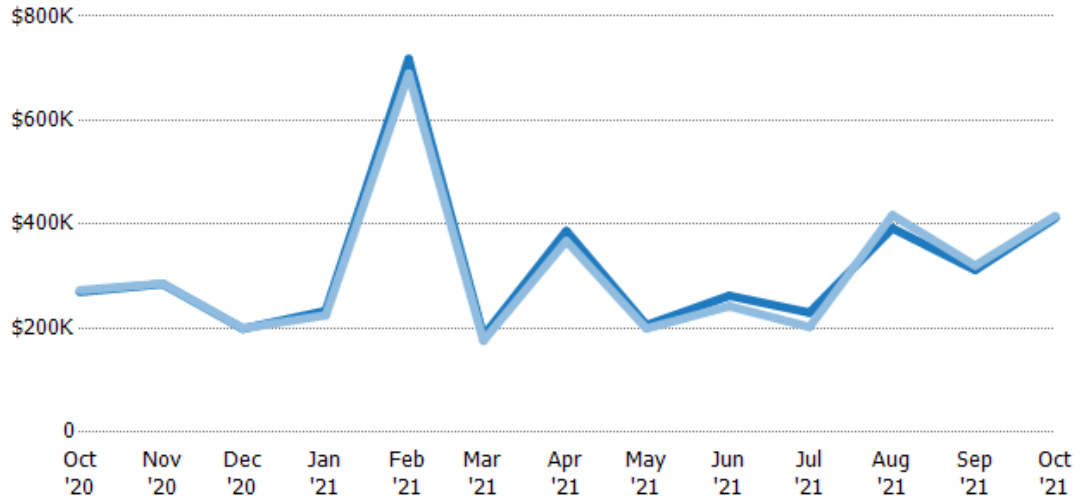
Avg List Price	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K	\$458K
Avg Sales Price	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K	\$447K
Avg Sales Price as a % of Avg List Price	95%	99%	100%	100%	96%	94%	99%	103%	103%	99%	97%	108%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



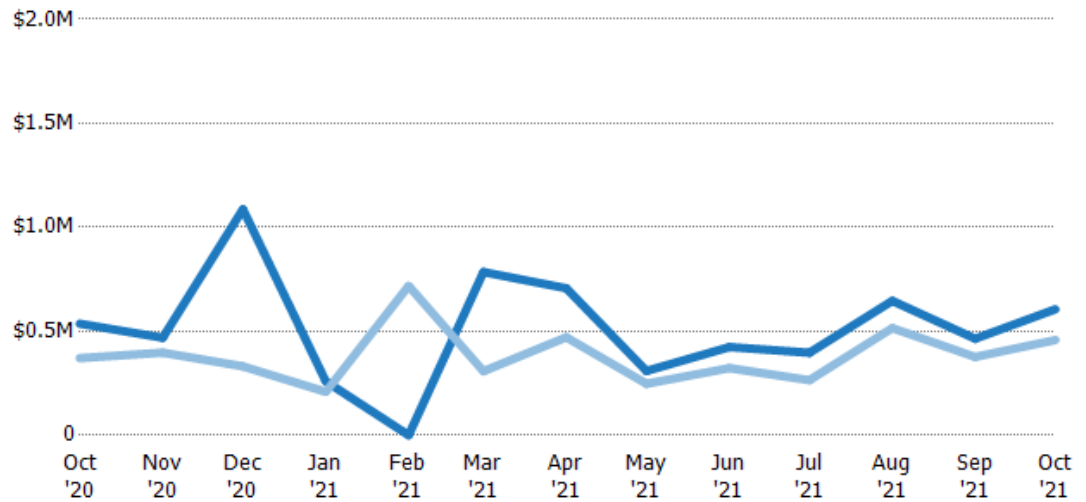
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K	\$412K
Median Sales Price	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K	\$416K
Med Sales Price as a % of Med List Price	101%	100%	100%	96%	96%	95%	95%	97%	92%	88%	106%	103%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



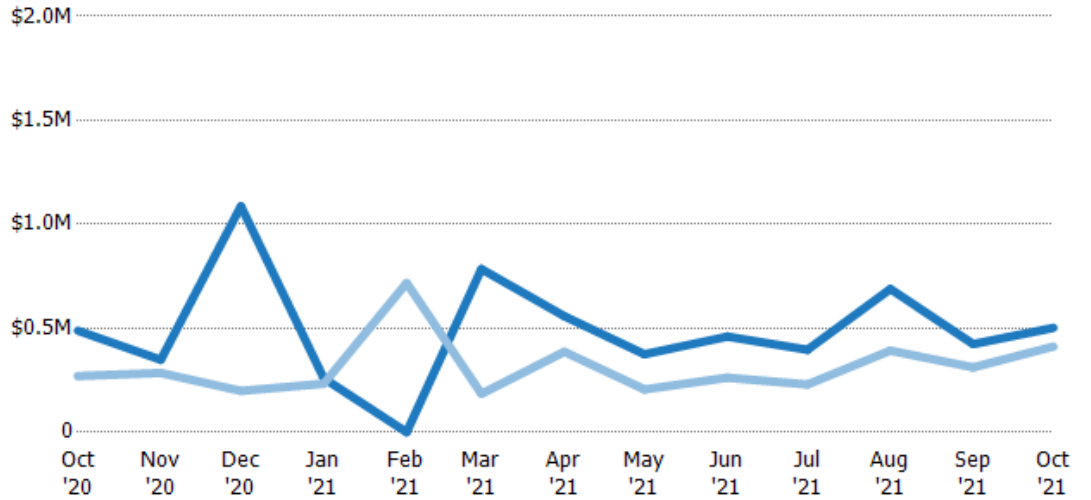
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$536K	\$469K	\$1.09M	\$260K	\$0	\$785K	\$707K	\$309K	\$424K	\$397K	\$646K	\$464K	\$606K
Avg Sales Price	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K	\$458K
Avg Sales Price as a % of Avg Est Value	69%	85%	30%	80%	100%	39%	67%	80%	76%	67%	80%	81%	76%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$489K	\$349K	\$1.09M	\$260K	\$0	\$785K	\$558K	\$375K	\$460K	\$397K	\$689K	\$424K	\$502K
Median Sales Price	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K	\$412K
Med Sales Price as a % of Med Est Value	55%	82%	18%	90%	100%	24%	69%	55%	57%	58%	57%	74%	82%