

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

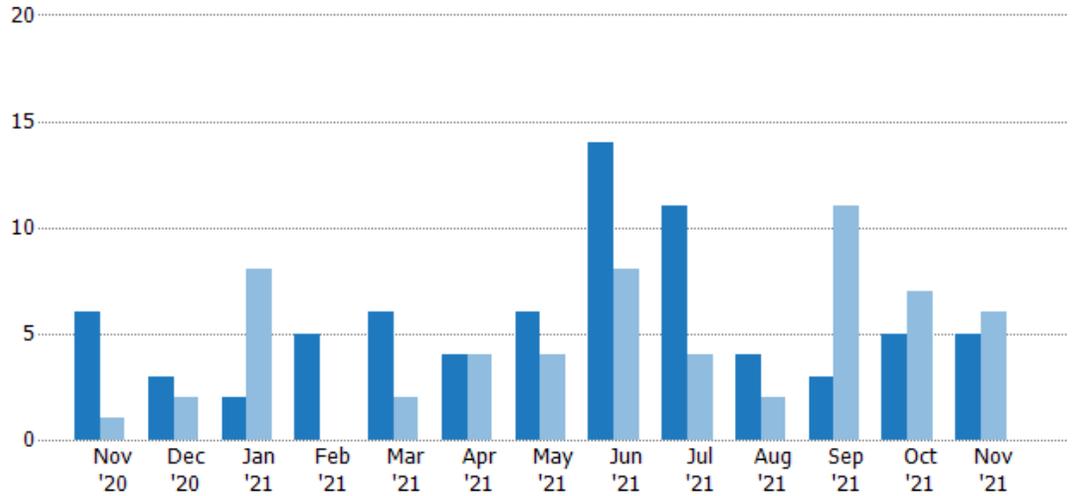
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	6	-16.7%	65	56	+16.1%
New Listing Volume	\$2,483,900	\$1,753,900	+41.6%	\$31,592,072	\$25,256,434	+25.1%
Active Listing Count	14	20	-30%	N/A	N/A	
Active Listing Volume	\$7,024,300	\$11,593,172	-39.4%	N/A	N/A	
Average Listing Price	\$501,736	\$579,659	-13.4%	\$528,132	\$498,929	+5.9%
Median Listing Price	\$374,000	\$449,950	-16.9%	\$376,425	\$396,882	-5.2%
Median Days in RPR	50	69	-27.5%	77.48	155.81	-50.3%
Months of Inventory	2.8	2.5	+12%	2.7	4.4	-39%
Absorption Rate	35.71%	40%	-4.3%	37.32%	22.78%	+14.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	1	5	-80%	63	63	+/-
New Pending Sales Volume	\$235,000	\$1,739,000	-86.5%	\$25,868,672	\$23,100,062	+12%
Pending Sales Count	2	6	-66.7%	N/A	N/A	
Pending Sales Volume	\$724,000	\$2,388,000	-69.7%	N/A	N/A	
Closed Sales Count	7	5	+40%	62	53	+17%
Closed Sales Volume	\$2,727,900	\$1,755,000	+55.4%	\$25,274,770	\$17,262,257	+46.4%
Average Sales Price	\$389,700	\$351,000	+11%	\$407,658	\$325,703	+25.2%
Median Sales Price	\$360,000	\$335,000	+7.5%	\$337,201	\$298,928	+12.8%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



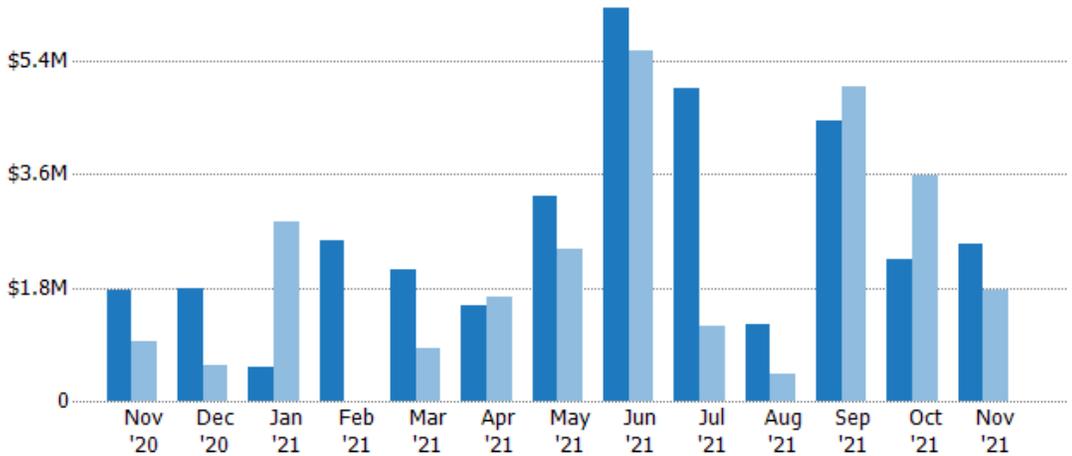
Current Year	6	3	2	5	6	4	6	14	11	4	3	5	5
Prior Year	1	2	8	-	2	4	4	8	4	2	11	7	6
Percent Change from Prior Year	500%	50%	-75%	100%	200%	0%	50%	75%	175%	100%	-73%	-29%	-17%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



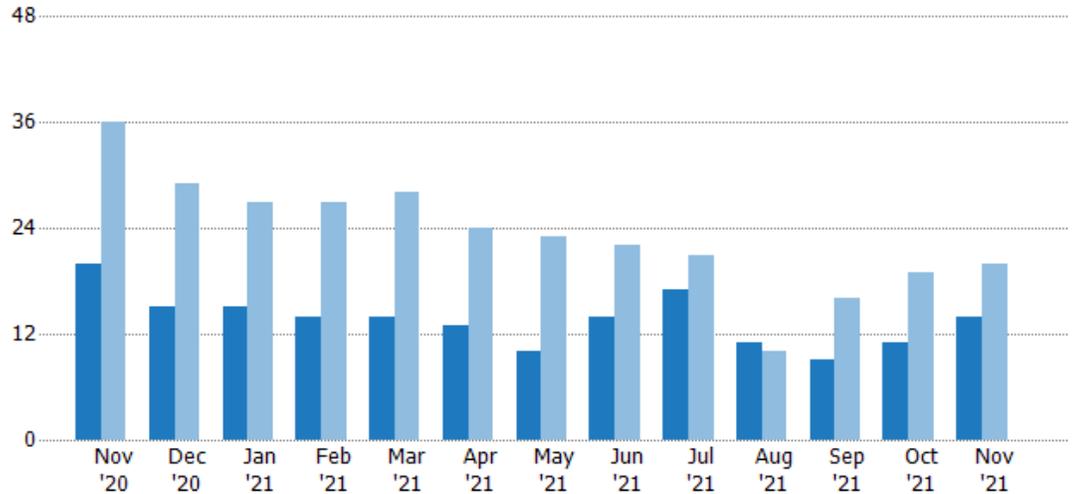
Current Year	\$1.75M	\$1.79M	\$549K	\$2.55M	\$2.09M	\$1.53M	\$3.24M	\$6.25M	\$4.97M	\$1.23M	\$4.44M	\$2.26M	\$2.48M
Prior Year	\$949K	\$567K	\$2.85M	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$1.19M	\$419K	\$5M	\$3.59M	\$1.75M
Percent Change from Prior Year	85%	216%	-81%	100%	152%	-8%	34%	13%	319%	193%	-11%	-37%	42%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	14	-30%
Nov '20	20	-44.4%
Nov '19	36	16.7%

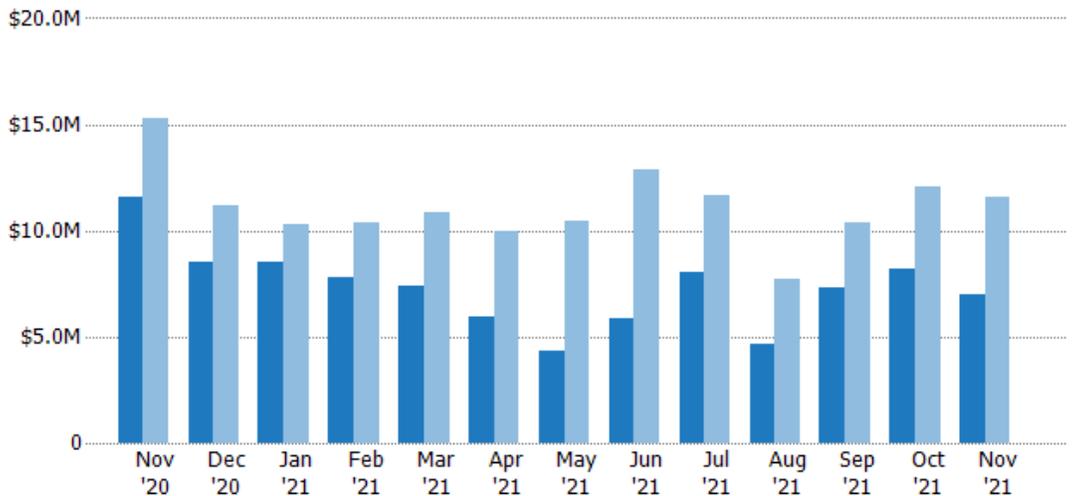
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	20	15	15	14	14	13	10	14	17	11	9	11	14
Prior Year	36	29	27	27	28	24	23	22	21	10	16	19	20
Percent Change from Prior Year	-44%	-48%	-44%	-48%	-50%	-46%	-57%	-36%	-19%	10%	-44%	-42%	-30%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$7.02M	-39.4%
Nov '20	\$11.6M	-24.3%
Nov '19	\$15.3M	-9.1%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$11.6M	\$8.51M	\$8.49M	\$7.78M	\$7.41M	\$5.93M	\$4.37M	\$5.83M	\$8M	\$4.66M	\$7.32M	\$8.17M	\$7.02M
Prior Year	\$15.3M	\$11.2M	\$10.3M	\$10.3M	\$10.8M	\$10M	\$10.5M	\$12.9M	\$11.7M	\$7.74M	\$10.4M	\$12.1M	\$11.6M
Percent Change from Prior Year	-24%	-24%	-18%	-25%	-32%	-41%	-58%	-55%	-31%	-40%	-29%	-32%	-39%

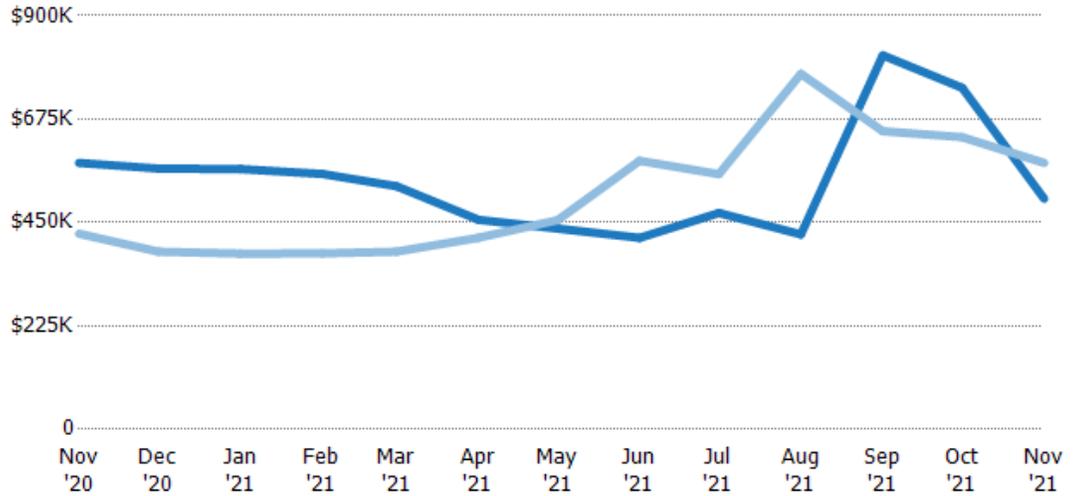
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$502K	-13.4%
Nov '20	\$580K	36.2%
Nov '19	\$426K	-22.1%



Current Year	\$580K	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$424K	\$814K	\$743K	\$502K
Prior Year	\$426K	\$387K	\$382K	\$383K	\$387K	\$417K	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K
Percent Change from Prior Year	36%	47%	48%	45%	37%	9%	-4%	-29%	-15%	-45%	25%	17%	-13%

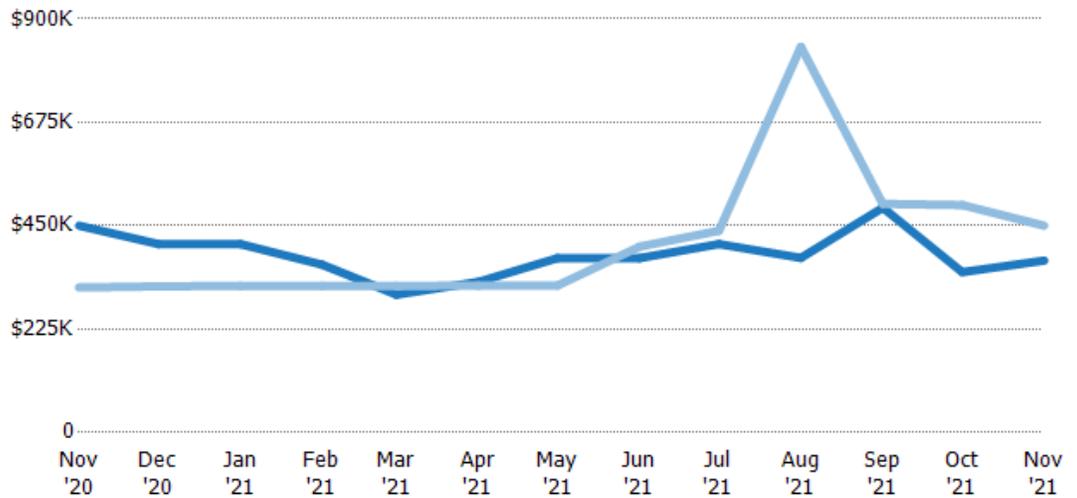
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$374K	-16.9%
Nov '20	\$450K	42.6%
Nov '19	\$316K	-17%



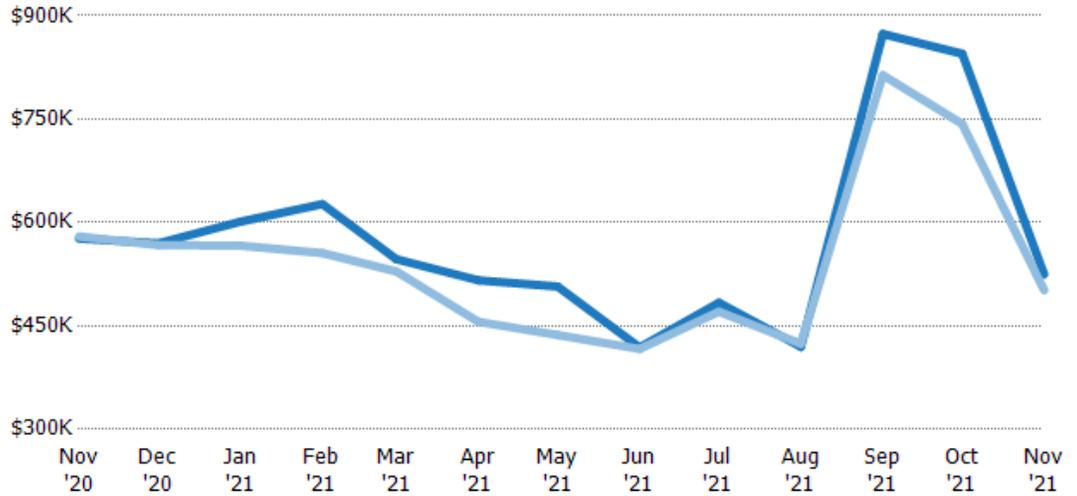
Current Year	\$450K	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K	\$489K	\$349K	\$374K
Prior Year	\$316K	\$318K	\$319K	\$319K	\$319K	\$320K	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K
Percent Change from Prior Year	43%	29%	29%	14%	-6%	3%	19%	-6%	-7%	-55%	-2%	-29%	-17%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



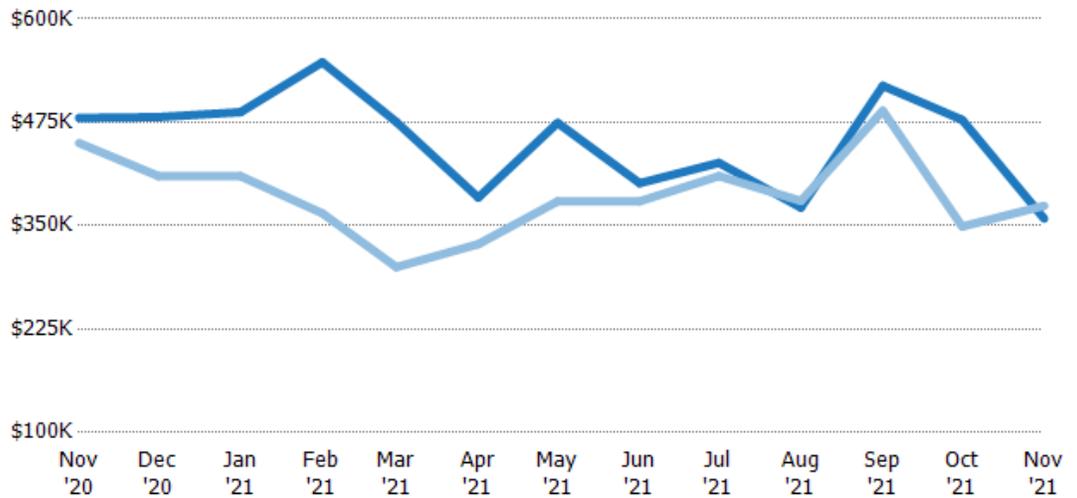
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$577K	\$570K	\$601K	\$627K	\$547K	\$516K	\$507K	\$419K	\$484K	\$420K	\$874K	\$845K	\$525K
Avg Listing Price	\$580K	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$424K	\$814K	\$743K	\$502K
Avg Listing Price as a % of Avg Est Value	100%	100%	94%	89%	97%	88%	86%	99%	97%	101%	93%	88%	96%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$480K	\$481K	\$487K	\$548K	\$475K	\$384K	\$474K	\$401K	\$426K	\$372K	\$519K	\$478K	\$359K
Median Listing Price	\$450K	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K	\$489K	\$349K	\$374K
Med Listing Price as a % of Med Est Value	94%	85%	84%	67%	63%	85%	80%	95%	96%	102%	94%	73%	104%

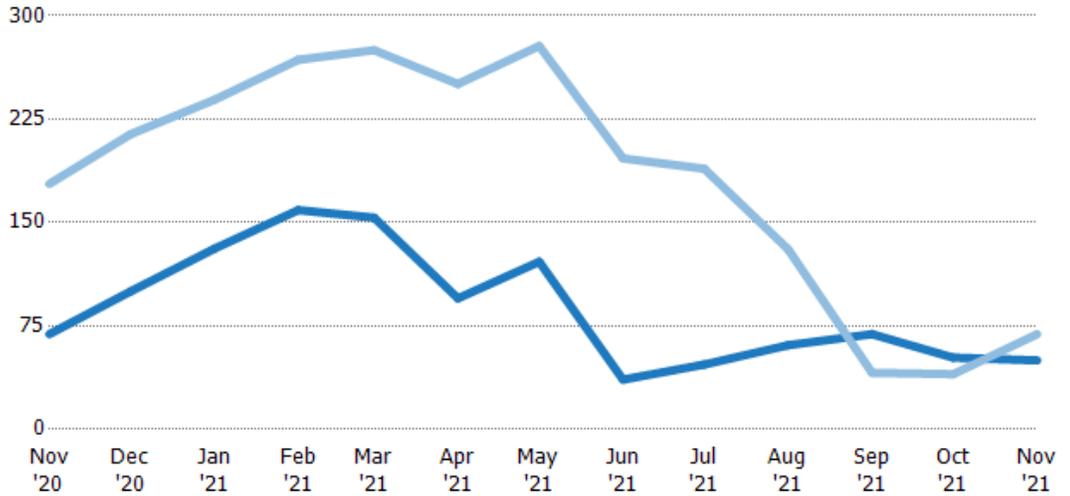
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Nov '21	50	-27.5%
Nov '20	69	-61.2%
Nov '19	178	-22.8%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	69	100	131	159	154	95	122	36	47	61	69	52	50
Prior Year	178	214	239	268	275	251	278	197	189	131	41	40	69
Percent Change from Prior Year	-61%	-53%	-45%	-41%	-44%	-62%	-56%	-82%	-75%	-53%	68%	30%	-28%

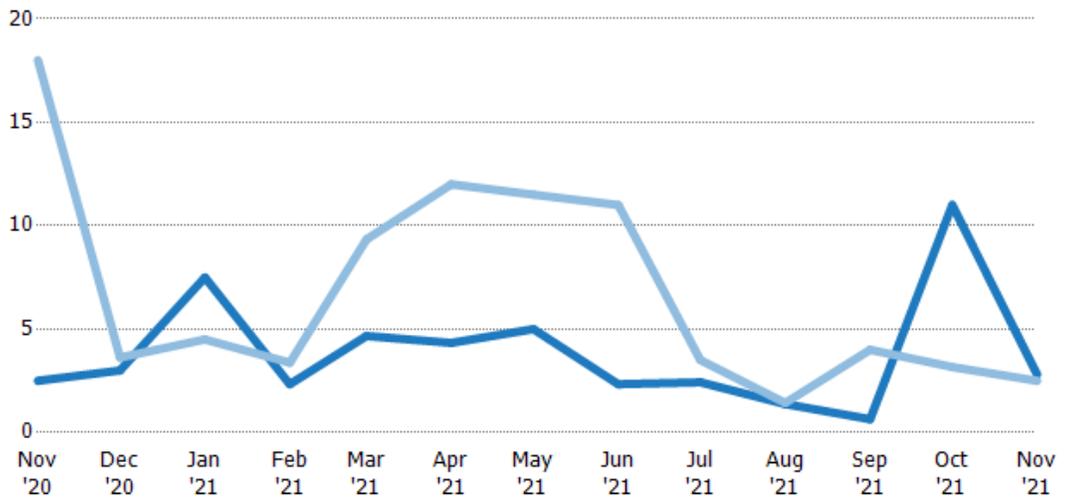
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Nov '21	2.8	12%
Nov '20	2.5	-86.1%
Nov '19	18	-22.2%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.5	3	7.5	2.33	4.67	4.33	5	2.33	2.43	1.38	0	11	2.8
Prior Year	18	3.63	4.5	3.38	9.33	12	11.5	11	3.5	1.43	4	3.17	2.5
Percent Change from Prior Year	-86%	-17%	67%	-31%	-50%	-64%	-57%	-79%	-31%	-4%	-84%	247%	12%

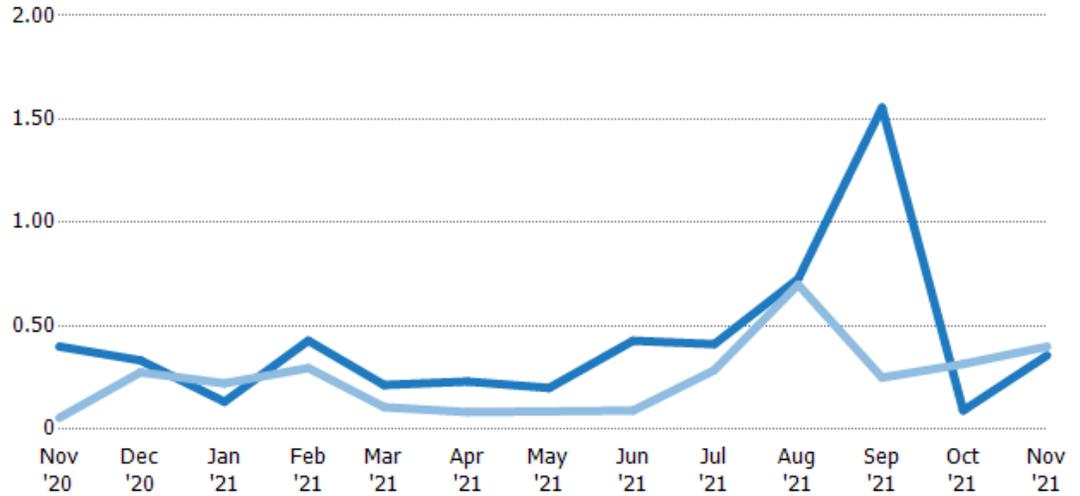
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	36%	4.3%
Nov '20	40%	-34.5%
Nov '19	6%	28.6%



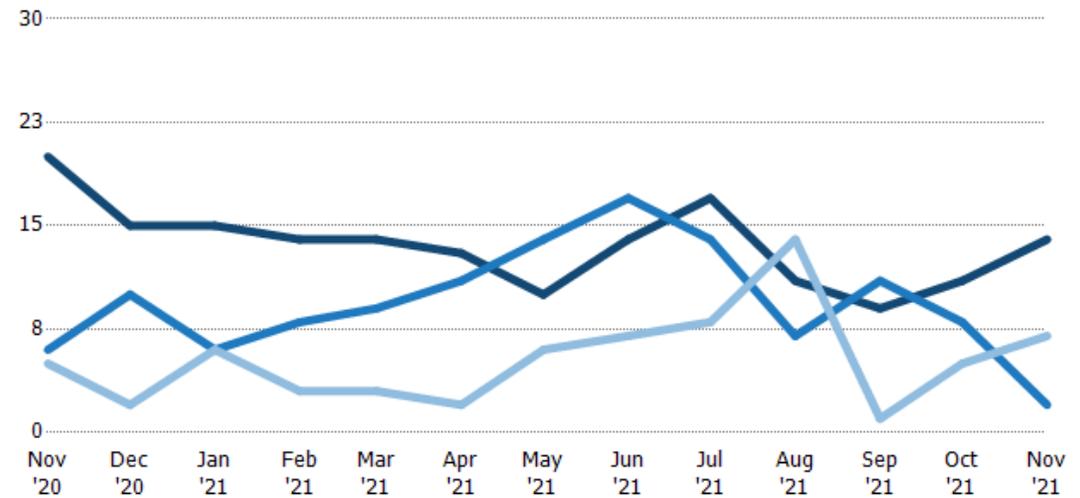
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	40%	33%	13%	43%	21%	23%	20%	43%	41%	73%	156%	9%	36%
Prior Year	6%	28%	22%	30%	11%	8%	9%	9%	29%	70%	25%	32%	40%
Change from Prior Year	-34%	-6%	9%	-13%	-11%	-15%	-11%	-34%	-13%	-3%	-131%	22%	4%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



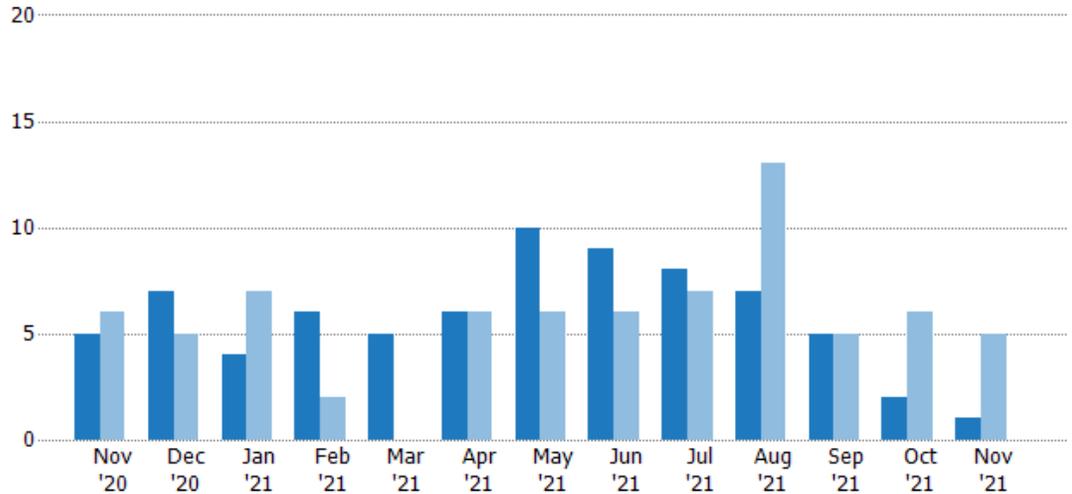
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	20	15	15	14	14	13	10	14	17	11	9	11	14
Pending	6	10	6	8	9	11	14	17	14	7	11	8	2
Sold	5	2	6	3	3	2	6	7	8	14	1	5	7

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



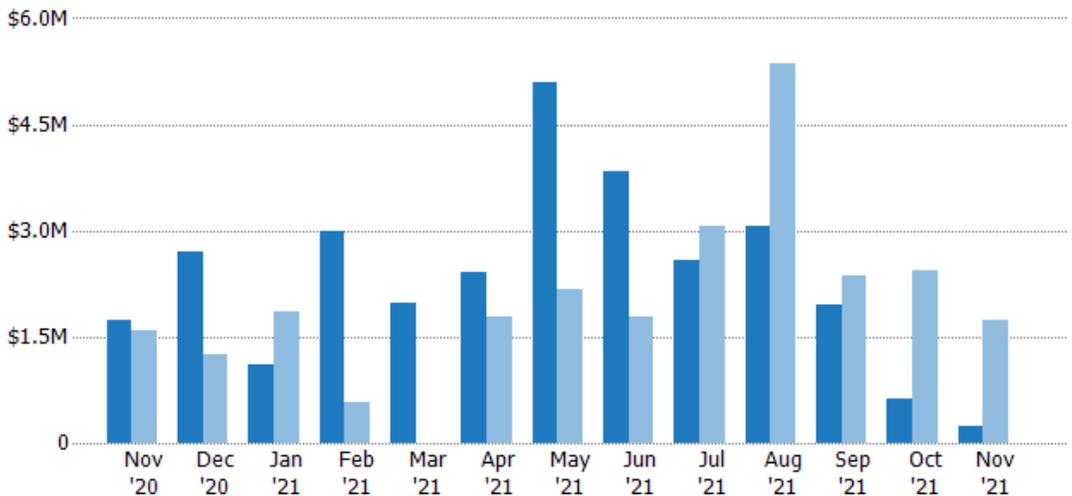
Current Year	5	7	4	6	5	6	10	9	8	7	5	2	1
Prior Year	6	5	7	2	-	6	6	6	7	13	5	6	5
Percent Change from Prior Year	-17%	40%	-43%	200%	100%	0%	67%	50%	14%	-46%	0%	-67%	-80%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$3.07M	\$1.95M	\$630K	\$235K
Prior Year	\$1.59M	\$1.24M	\$1.85M	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$5.35M	\$2.36M	\$2.44M	\$1.74M
Percent Change from Prior Year	10%	118%	-40%	417%	100%	35%	135%	116%	-16%	-43%	-17%	-74%	-86%

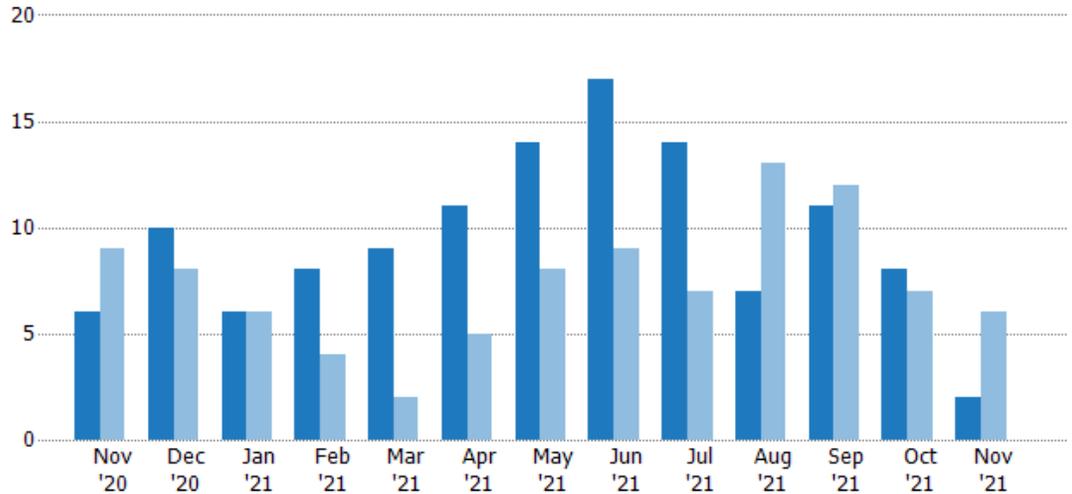
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Nov '21	2	-66.7%
Nov '20	6	-33.3%
Nov '19	9	-55.6%



Current Year	6	10	6	8	9	11	14	17	14	7	11	8	2
Prior Year	9	8	6	4	2	5	8	9	7	13	12	7	6
Percent Change from Prior Year	-33%	25%	0%	100%	350%	120%	75%	89%	100%	-46%	-8%	14%	-67%

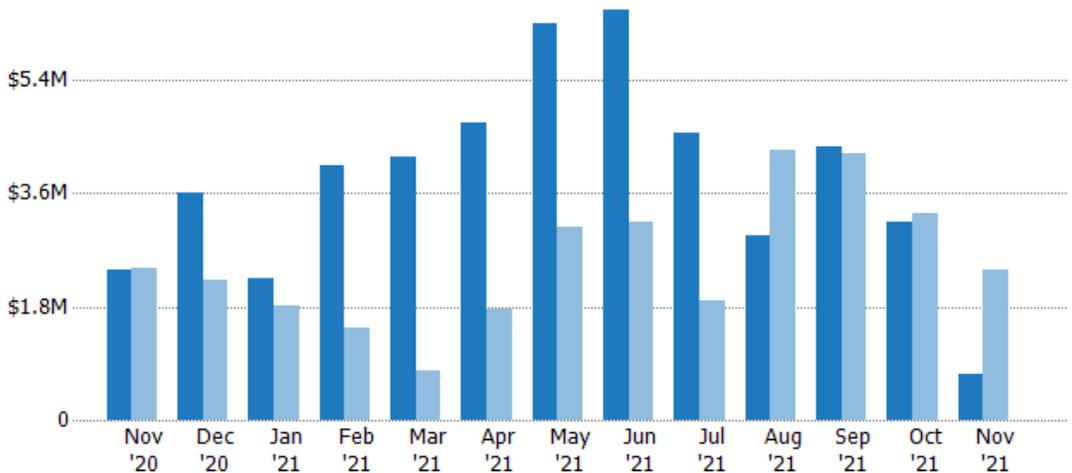
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$724K	-69.7%
Nov '20	\$2.39M	-1.3%
Nov '19	\$2.42M	-55.9%



Current Year	\$2.39M	\$3.6M	\$2.25M	\$4.03M	\$4.16M	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.92M	\$4.35M	\$3.14M	\$724K
Prior Year	\$2.42M	\$2.21M	\$1.8M	\$1.45M	\$778K	\$1.75M	\$3.07M	\$3.14M	\$1.89M	\$4.28M	\$4.23M	\$3.27M	\$2.39M
Percent Change from Prior Year	-1%	63%	25%	178%	435%	169%	104%	107%	140%	-32%	3%	-4%	-70%

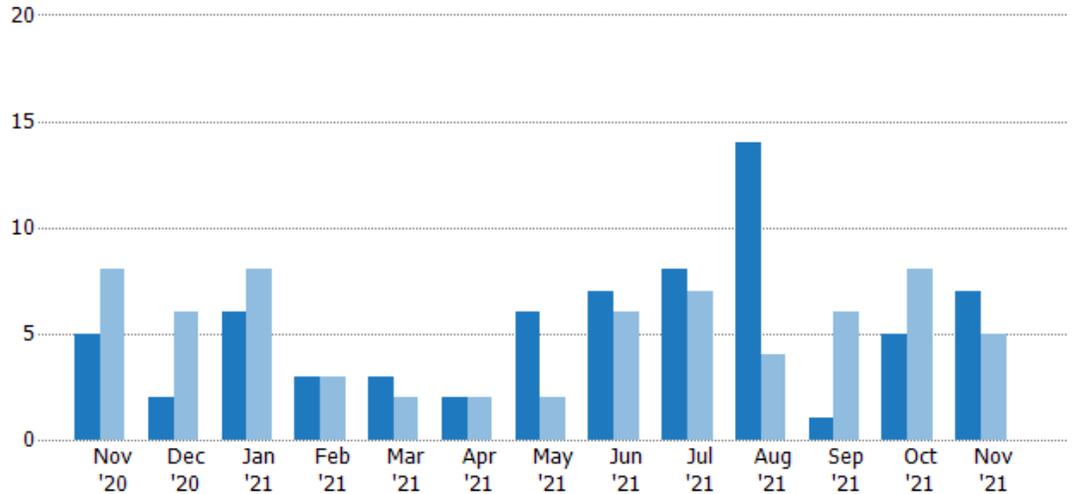
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Nov '21	7	40%
Nov '20	5	-37.5%
Nov '19	8	-75%



Current Year	5	2	6	3	3	2	6	7	8	14	1	5	7
Prior Year	8	6	8	3	2	2	2	6	7	4	6	8	5
Percent Change from Prior Year	-38%	-67%	-25%	0%	50%	0%	200%	17%	14%	250%	-83%	-38%	40%

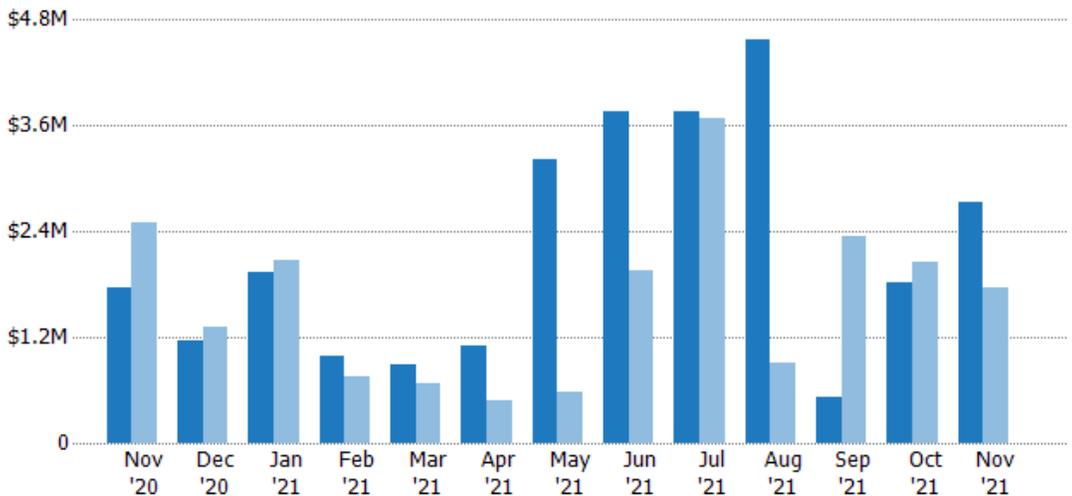
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$2.73M	55.4%
Nov '20	\$1.76M	-29.9%
Nov '19	\$2.5M	-74.9%



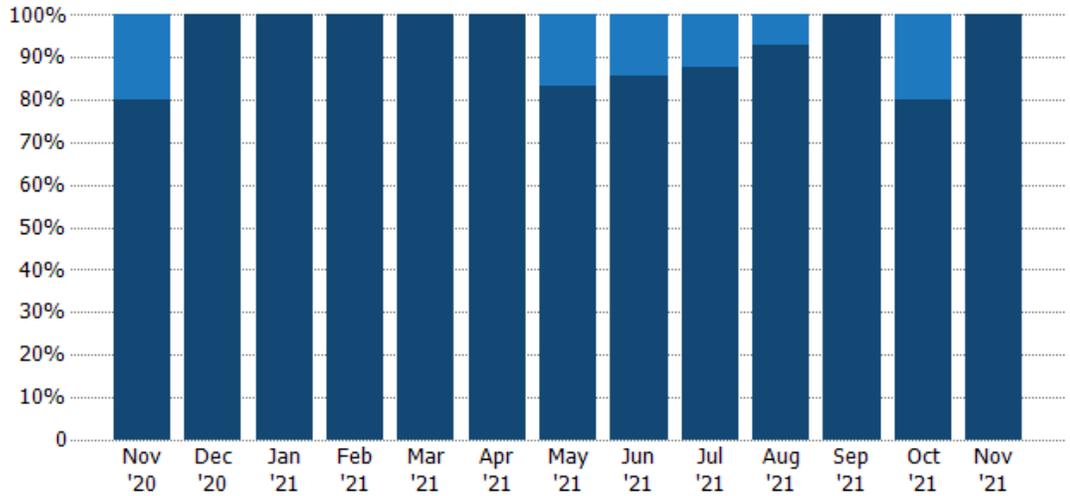
Current Year	\$1.76M	\$1.15M	\$1.93M	\$993K	\$890K	\$1.09M	\$3.21M	\$3.75M	\$3.76M	\$4.58M	\$525K	\$1.81M	\$2.73M
Prior Year	\$2.5M	\$1.32M	\$2.08M	\$754K	\$674K	\$484K	\$576K	\$1.95M	\$3.68M	\$911K	\$2.35M	\$2.05M	\$1.76M
Percent Change from Prior Year	-30%	-13%	-7%	32%	32%	126%	458%	92%	2%	403%	-78%	-11%	55%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



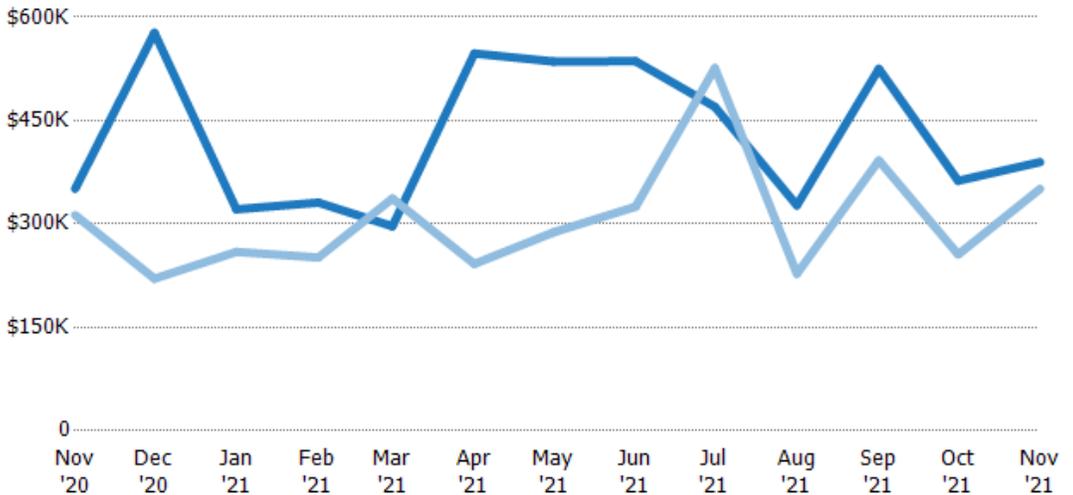
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	20%	-	-	-	-	-	17%	14%	13%	7%	-	20%	-
Single Family Residence	80%	100%	100%	100%	100%	100%	83%	86%	88%	93%	100%	80%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Nov '21	\$390K	11%
Nov '20	\$351K	12.2%
Nov '19	\$313K	0.5%

Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$351K	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K
Prior Year	\$313K	\$221K	\$260K	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K	\$256K	\$351K
Percent Change from Prior Year	12%	162%	24%	32%	-12%	126%	86%	65%	-11%	44%	34%	42%	11%

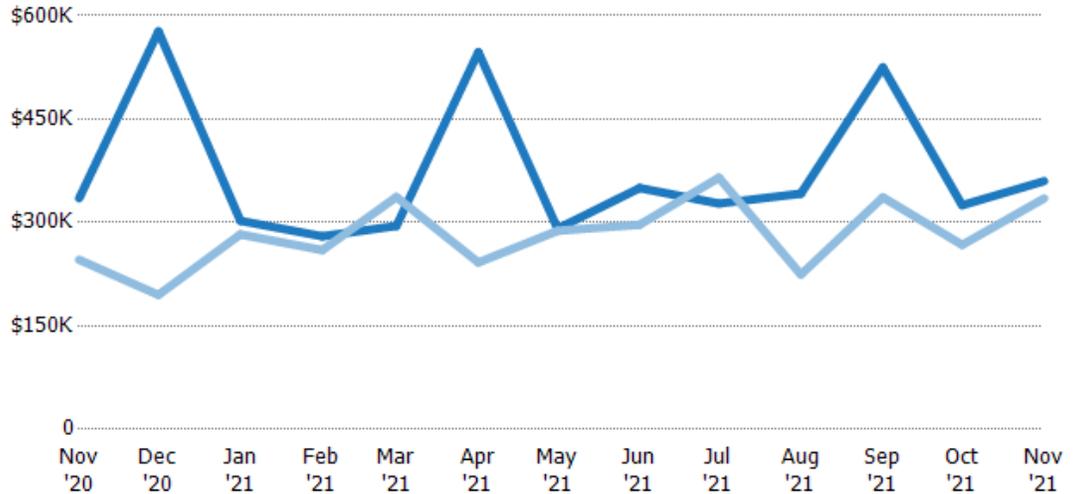
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$360K	7.5%
Nov '20	\$335K	36.2%
Nov '19	\$246K	27.8%



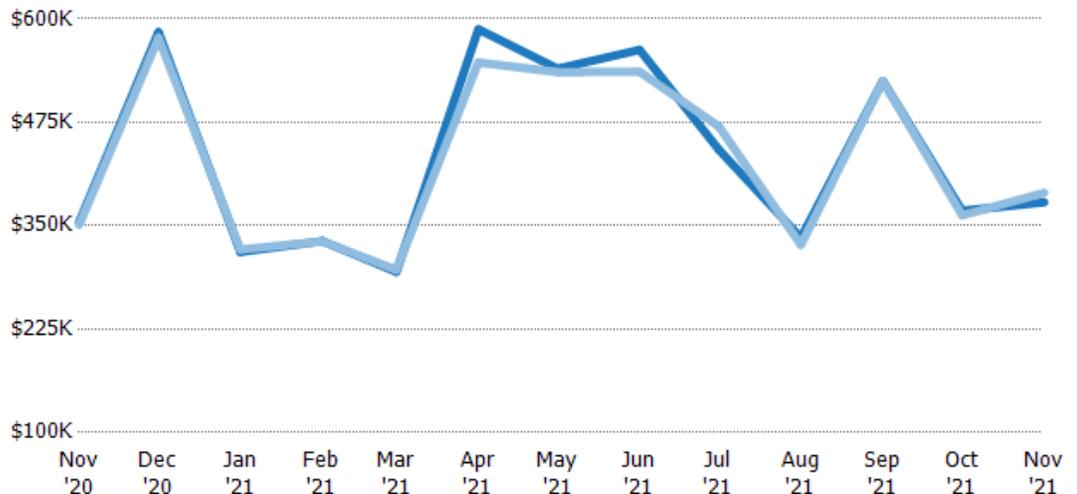
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$335K	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K
Prior Year	\$246K	\$195K	\$283K	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$337K	\$268K	\$335K
Percent Change from Prior Year	36%	196%	7%	8%	-12%	126%	1%	18%	-10%	52%	56%	21%	7%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



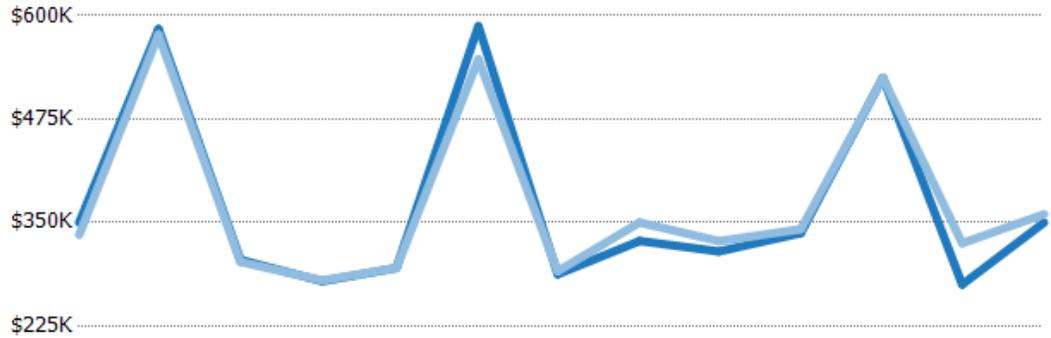
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$354K	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K
Avg Sales Price	\$351K	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K
Avg Sales Price as a % of Avg List Price	99%	99%	101%	100%	101%	93%	99%	95%	106%	98%	100%	99%	103%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



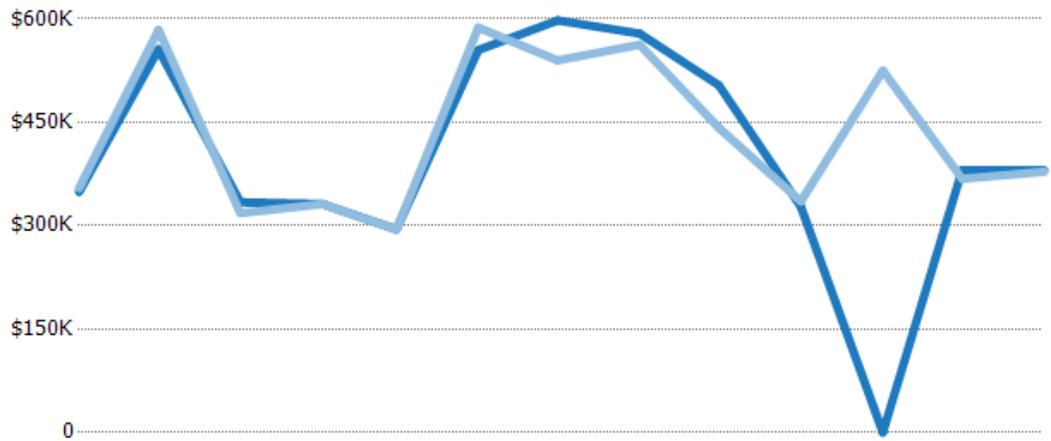
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$350K	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K
Median Sales Price	\$335K	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K
Med Sales Price as a % of Med List Price	96%	99%	99%	100%	100%	93%	101%	107%	104%	101%	100%	118%	103%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



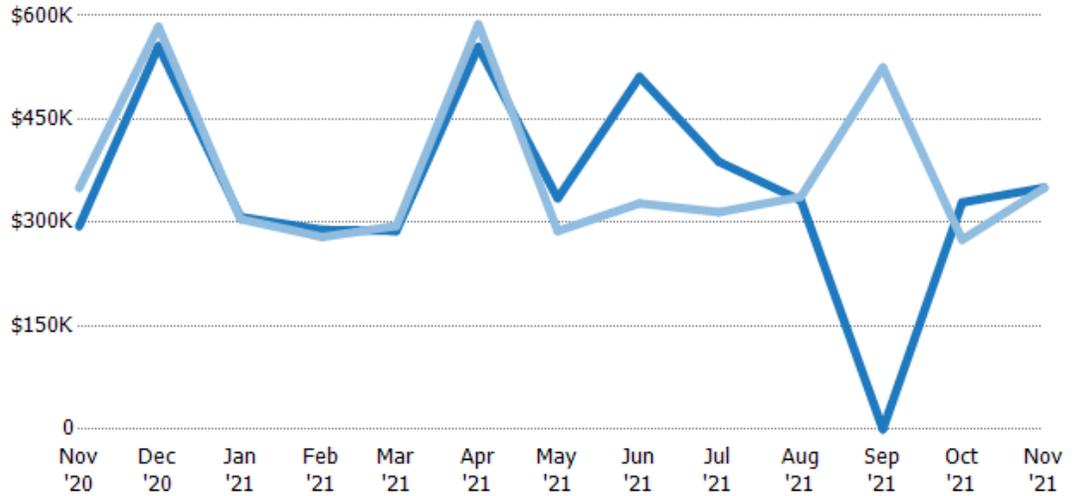
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$349K	\$556K	\$334K	\$332K	\$295K	\$555K	\$598K	\$579K	\$504K	\$327K	\$0	\$381K	\$380K
Avg Sales Price	\$354K	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K
Avg Sales Price as a % of Avg Est Value	102%	105%	95%	100%	100%	106%	90%	97%	88%	102%	100%	97%	99%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$294K	\$556K	\$308K	\$289K	\$288K	\$555K	\$335K	\$511K	\$388K	\$332K	\$0	\$329K	\$351K
Median Sales Price	\$350K	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K
Med Sales Price as a % of Med Est Value	119%	105%	99%	96%	103%	106%	86%	64%	81%	102%	100%	84%	100%