

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

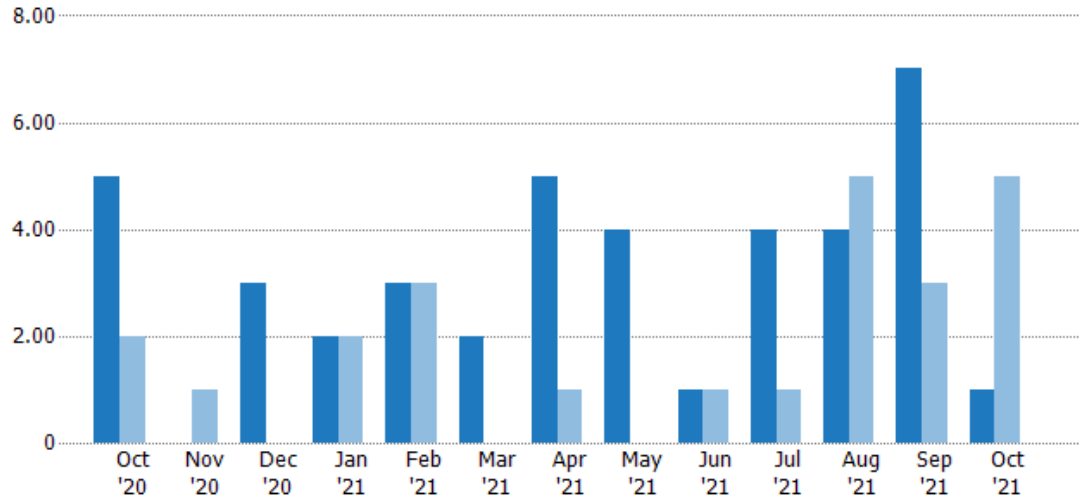
Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	5	-80%	33	21	+57.1%
New Listing Volume	\$1,575,000	\$2,769,000	-43.1%	\$18,036,799	\$15,672,000	+15.1%
Active Listing Count	13	12	+8.3%	N/A	N/A	
Active Listing Volume	\$14,040,899	\$11,572,000	+21.3%	N/A	N/A	
Average Listing Price	\$1,080,069	\$964,333	+12%	\$1,096,057	\$920,532	+19.1%
Median Listing Price	\$499,000	\$474,500	+5.2%	\$614,860	\$543,923	+13%
Median Days in RPR	44	57	-22.8%	112.24	248.19	-54.8%
Months of Inventory	4.3	3	+44.4%	5.4	17.8	-69.4%
Absorption Rate	23.08%	33.33%	-10.3%	18.42%	5.63%	+12.8%
Sales Activity Charts Metrics						
New Pending Sales Count	–	6	–	32	31	+3.2%
New Pending Sales Volume	–	\$4,533,000	–	\$14,980,000	\$21,366,500	-29.9%
Pending Sales Count	4	5	-20%	N/A	N/A	
Pending Sales Volume	\$1,919,000	\$4,208,000	-54.4%	N/A	N/A	
Closed Sales Count	1	3	-66.7%	23	21	+9.5%
Closed Sales Volume	\$177,500	\$2,600,000	-93.2%	\$10,483,861	\$11,908,499	-12%
Average Sales Price	\$177,500	\$866,667	-79.5%	\$455,820	\$567,071	-19.6%
Median Sales Price	\$177,500	\$660,000	-73.1%	\$430,705	\$482,405	-10.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



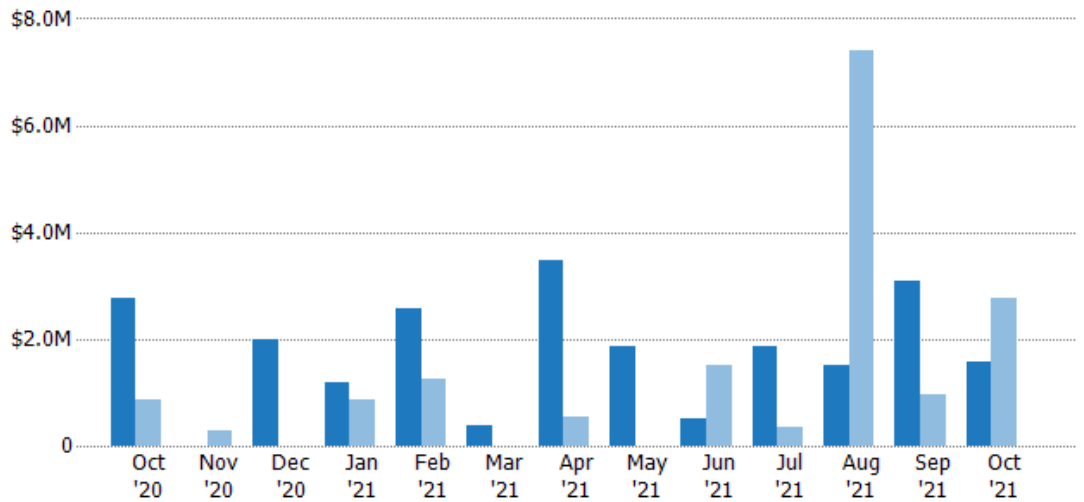
Current Year	5	-	3	2	3	2	5	4	1	4	4	7	1
Prior Year	2	1	-	2	3	-	1	-	1	1	5	3	5
Percent Change from Prior Year	150%	-100%	100%	0%	0%	100%	400%	100%	0%	300%	-20%	133%	-80%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.77M	-	\$2M	\$1.2M	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$1.87M	\$1.52M	\$3.1M	\$1.58M
Prior Year	\$873K	\$289K	-	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$349K	\$7.41M	\$973K	\$2.77M
Percent Change from Prior Year	217%	-100%	100%	36%	108%	100%	536%	100%	-67%	434%	-79%	218%	-43%

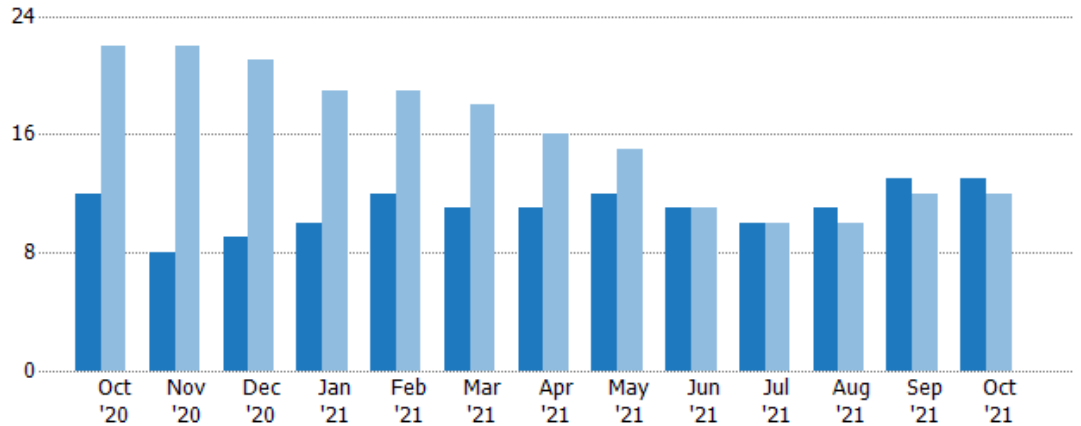
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	13	8.3%
Oct '20	12	-45.5%
Oct '19	22	-18.2%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	12	8	9	10	12	11	11	12	11	10	11	13	13
Prior Year	22	22	21	19	19	18	16	15	11	10	10	12	12
Percent Change from Prior Year	-45%	-64%	-57%	-47%	-37%	-39%	-31%	-20%	0%	0%	10%	8%	8%

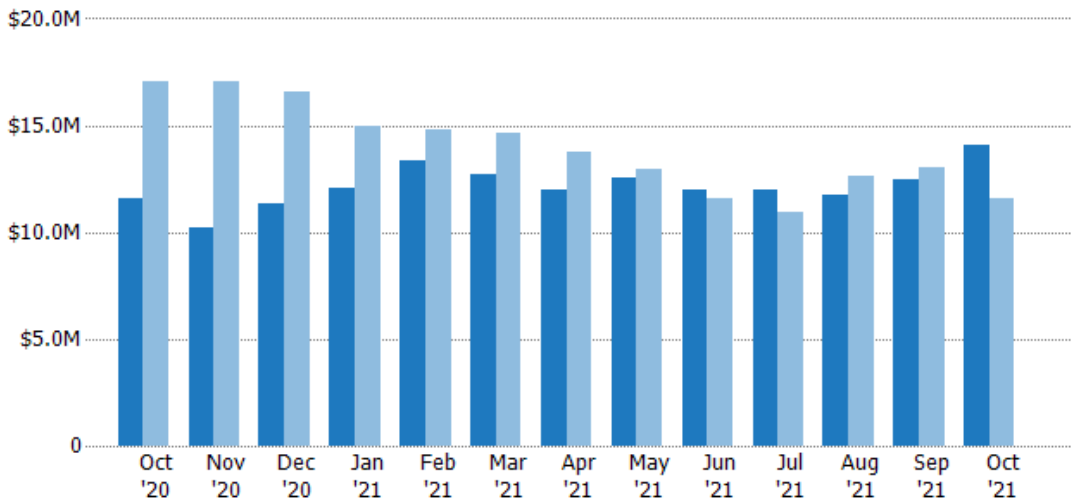
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$14M	21.3%
Oct '20	\$11.6M	-32.1%
Oct '19	\$17M	-35.7%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$11.6M	\$10.2M	\$11.3M	\$12.1M	\$13.4M	\$12.7M	\$12M	\$12.6M	\$12M	\$12M	\$11.7M	\$12.5M	\$14M
Prior Year	\$17M	\$17M	\$16.6M	\$14.9M	\$14.8M	\$14.6M	\$13.7M	\$12.9M	\$11.6M	\$10.9M	\$12.6M	\$13M	\$11.6M
Percent Change from Prior Year	-32%	-40%	-32%	-19%	-10%	-13%	-13%	-3%	4%	10%	-7%	-4%	21%

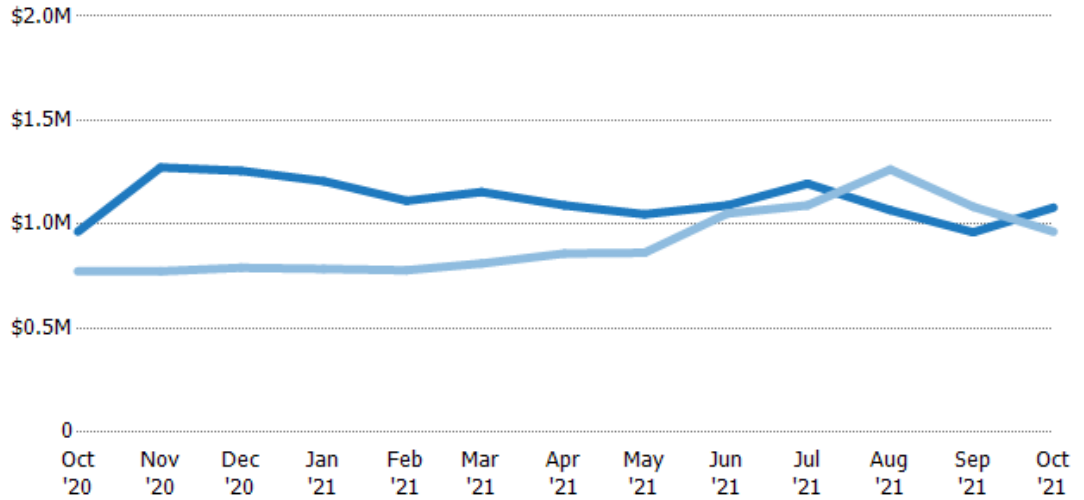
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$1.08M	12%
Oct '20	\$964K	24.6%
Oct '19	\$774K	-21.5%



Current Year	\$964K	\$1.27M	\$1.26M	\$1.21M	\$1.11M	\$1.16M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.07M	\$962K	\$1.08M
Prior Year	\$774K	\$774K	\$791K	\$786K	\$779K	\$811K	\$859K	\$863K	\$1.05M	\$1.09M	\$1.26M	\$1.08M	\$964K
Percent Change from Prior Year	25%	64%	59%	54%	43%	42%	27%	21%	4%	10%	-15%	-11%	12%

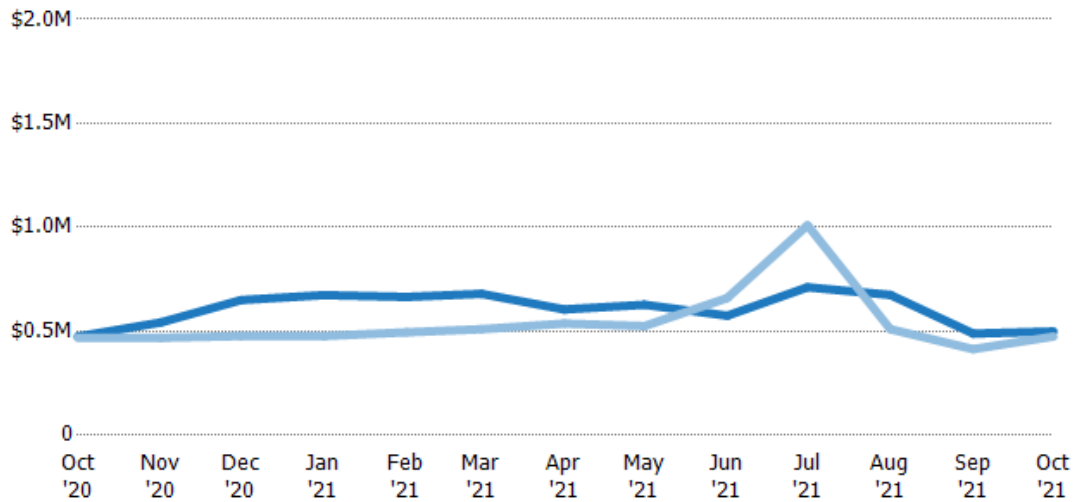
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$499K	5.2%
Oct '20	\$475K	1.3%
Oct '19	\$469K	-0.2%



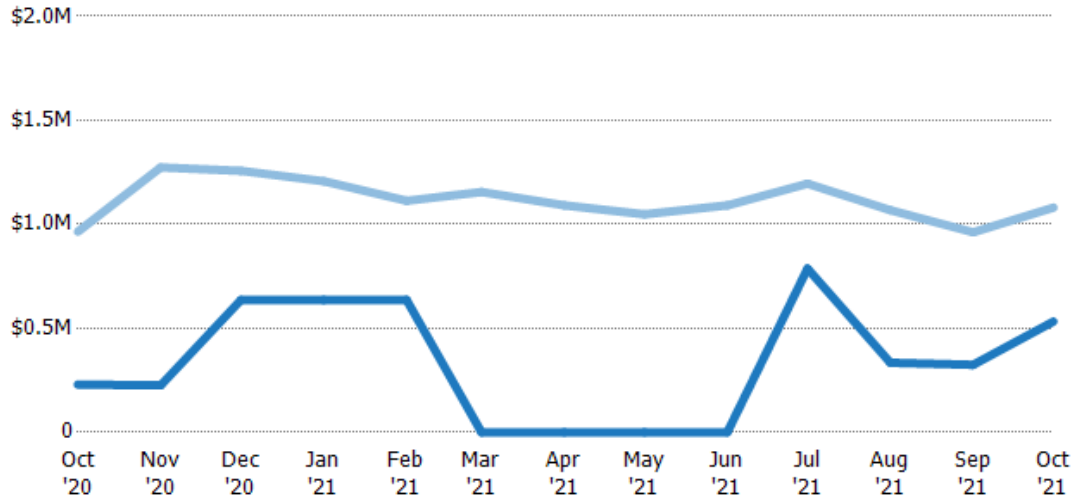
Current Year	\$475K	\$543K	\$650K	\$674K	\$665K	\$680K	\$605K	\$628K	\$575K	\$712K	\$675K	\$489K	\$499K
Prior Year	\$469K	\$469K	\$477K	\$477K	\$495K	\$510K	\$537K	\$525K	\$660K	\$1.01M	\$510K	\$414K	\$475K
Percent Change from Prior Year	1%	16%	36%	41%	34%	33%	13%	20%	-13%	-30%	32%	18%	5%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



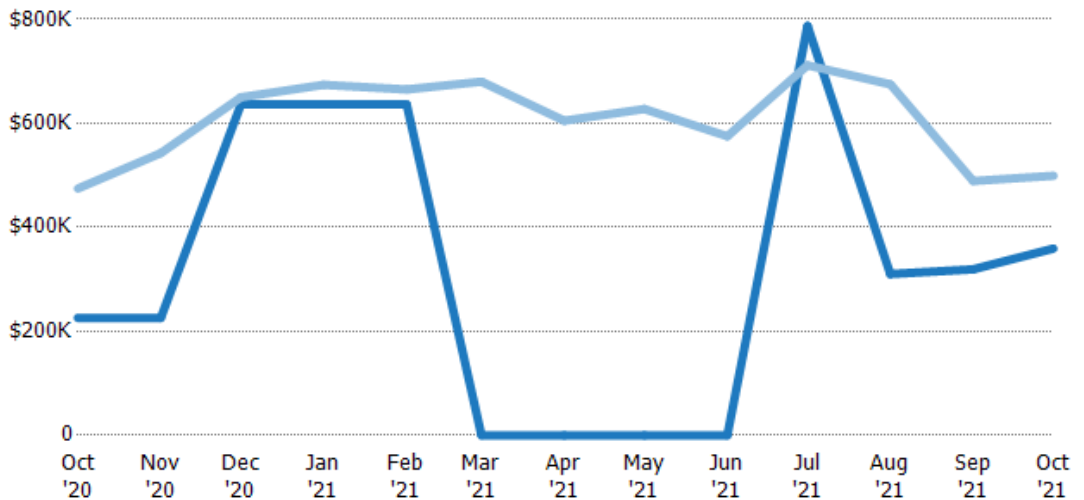
Avg Est Value	\$229K	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$787K	\$335K	\$324K	\$532K
Avg Listing Price	\$964K	\$1.27M	\$1.26M	\$1.21M	\$1.11M	\$1.16M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.07M	\$962K	\$1.08M
Avg Listing Price as a % of Avg Est Value	420%	564%	198%	190%	175%	100%	100%	100%	100%	152%	319%	296%	203%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



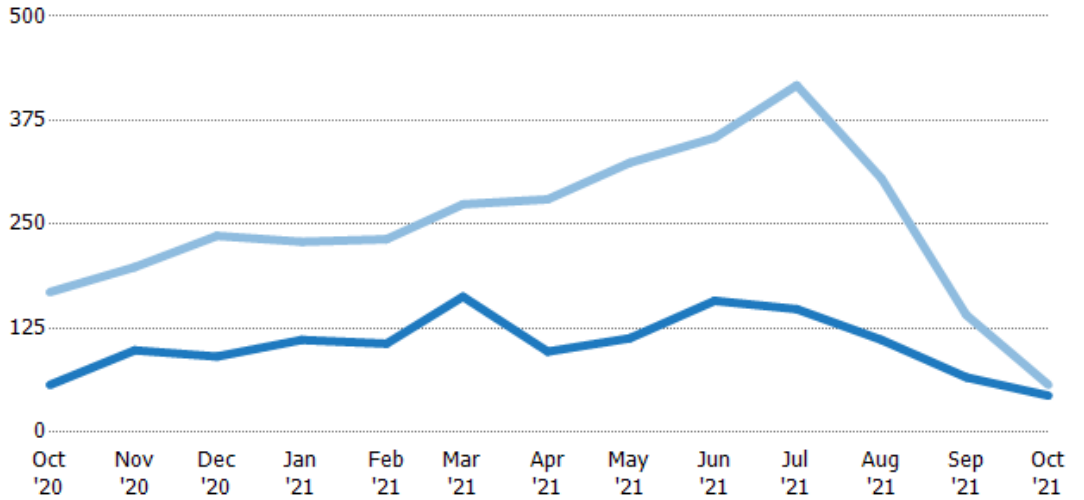
Median Est Value	\$226K	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$787K	\$310K	\$319K	\$359K
Median Listing Price	\$475K	\$543K	\$650K	\$674K	\$665K	\$680K	\$605K	\$628K	\$575K	\$712K	\$675K	\$489K	\$499K
Med Listing Price as a % of Med Est Value	210%	240%	102%	106%	105%	100%	100%	100%	100%	90%	218%	153%	139%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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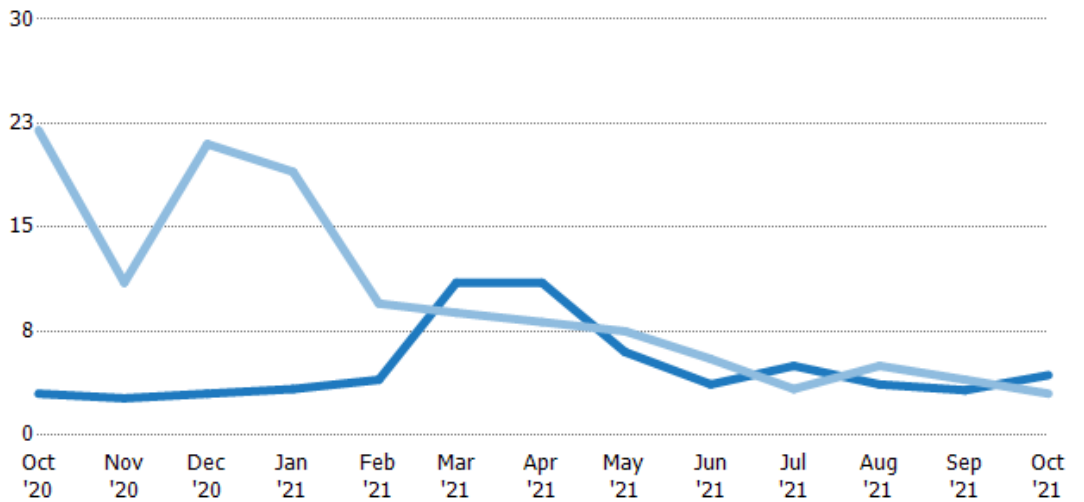
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	57	98.5	91	111	107	163	97	113	158	148	111	66	44
Prior Year	169	199	236	229	232	274	280	324	354	417	305	141	57
Percent Change from Prior Year	-66%	-50%	-61%	-52%	-54%	-41%	-65%	-65%	-55%	-65%	-64%	-53%	-23%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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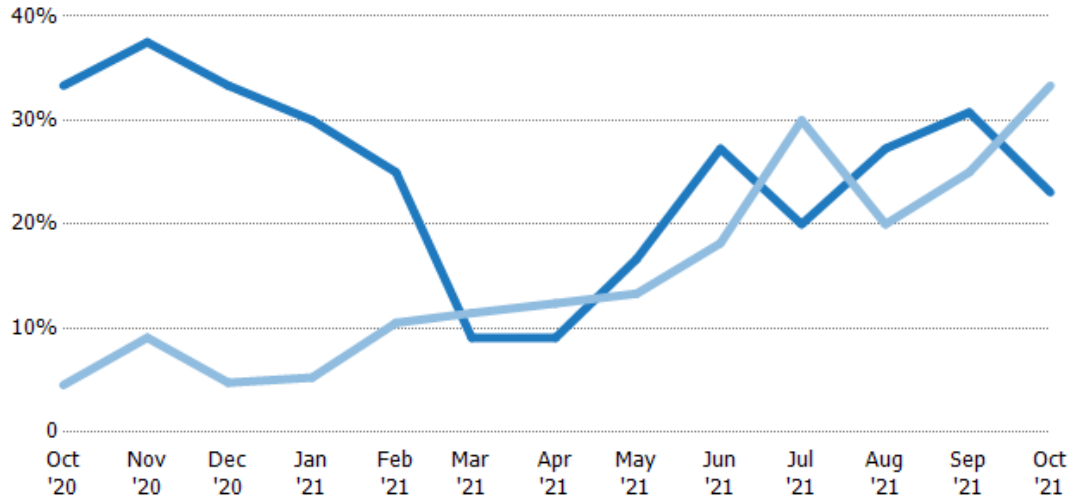
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	3	2.67	3	3.33	4	11	11	6	3.67	5	3.67	3.25	4.33
Prior Year	22	11	21	19	9.5	8.83	8.17	7.5	5.5	3.33	5	4	3
Percent Change from Prior Year	-86%	-76%	-86%	-82%	-58%	100%	100%	-20%	-33%	50%	-27%	-19%	44%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155
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 Family



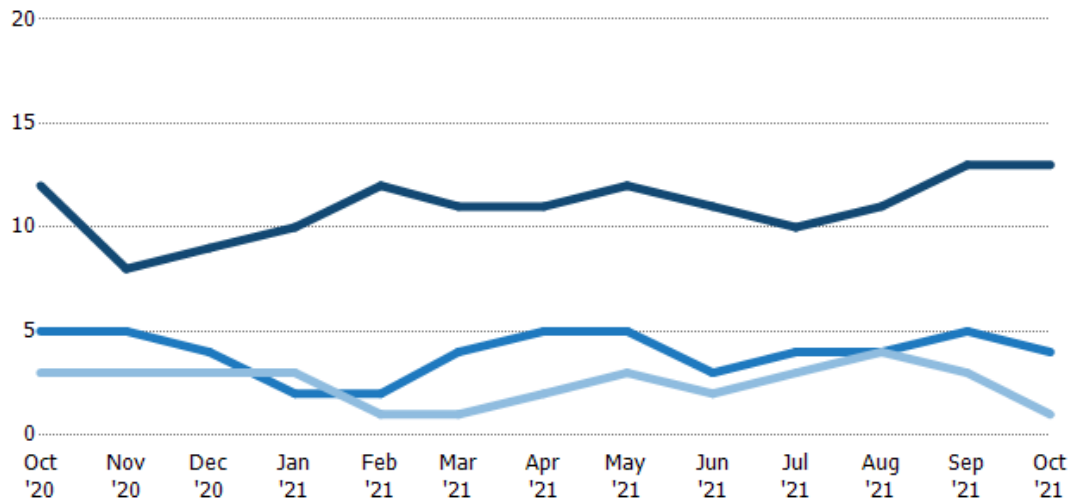
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	33%	38%	33%	30%	25%	9%	9%	17%	27%	20%	27%	31%	23%
Prior Year	5%	9%	5%	5%	11%	11%	12%	13%	18%	30%	20%	25%	33%
Change from Prior Year	-29%	-28%	-29%	-25%	-14%	-9%	-9%	-3%	-9%	10%	-7%	-6%	10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



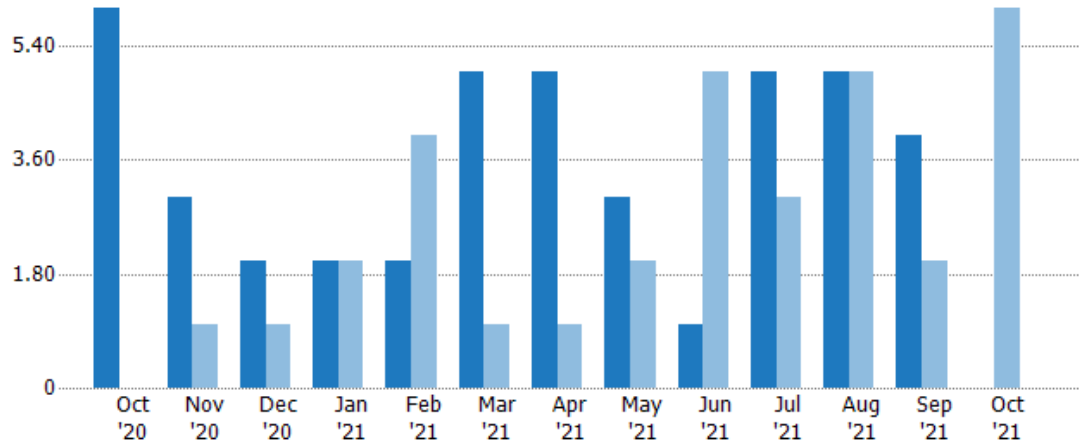
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	12	8	9	10	12	11	11	12	11	10	11	13	13
Pending	5	5	4	2	2	4	5	5	3	4	4	5	4
Sold	3	3	3	3	1	1	2	3	2	3	4	3	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



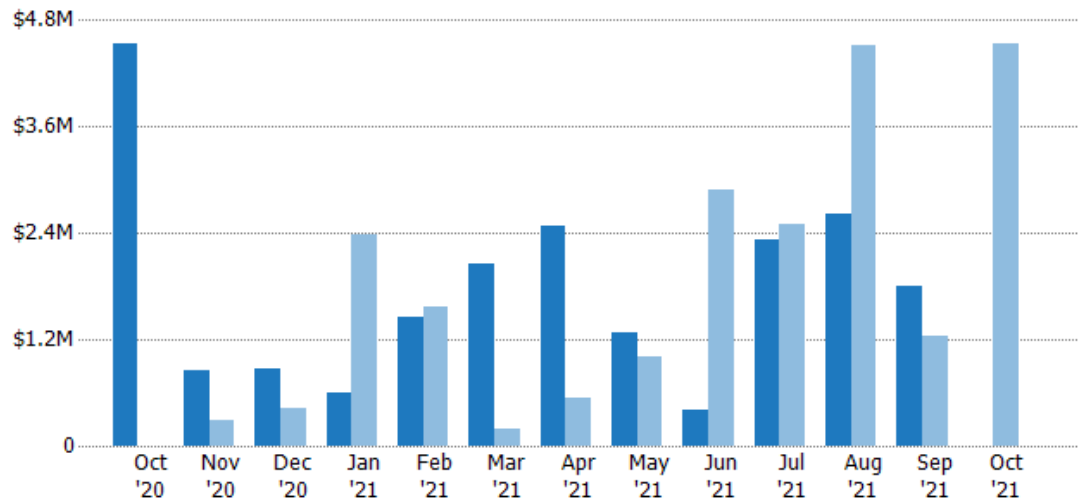
Current Year	6	3	2	2	2	5	5	3	1	5	5	4	-
Prior Year	-	1	1	2	4	1	1	2	5	3	5	2	6
Percent Change from Prior Year	100%	200%	100%	0%	-50%	400%	400%	50%	-80%	67%	0%	100%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$4.53M	\$859K	\$870K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M	\$395K	\$2.33M	\$2.61M	\$1.79M	-
Prior Year	-	\$289K	\$424K	\$2.39M	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$4.51M	\$1.24M	\$4.53M
Percent Change from Prior Year	100%	197%	105%	-75%	-7%	935%	354%	28%	-86%	-7%	-42%	44%	-100%

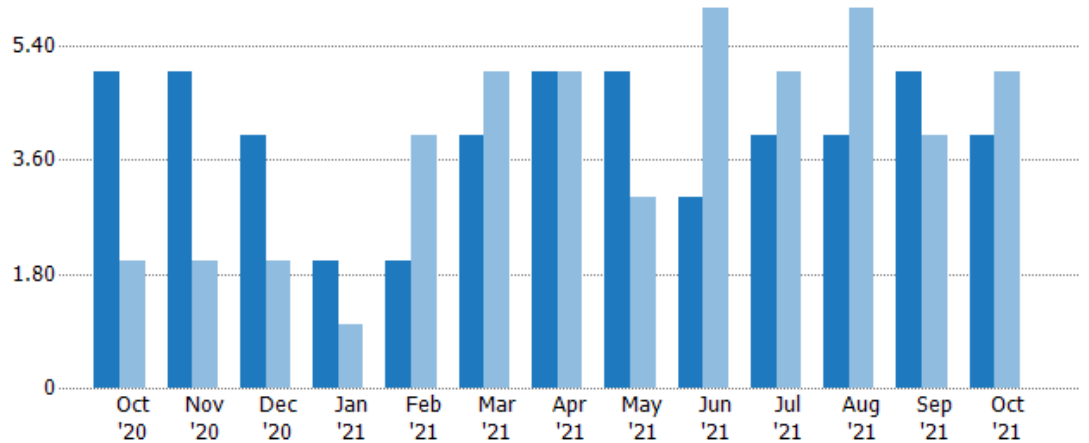
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	4	-20%
Oct '20	5	150%
Oct '19	2	50%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	5	5	4	2	2	4	5	5	3	4	4	5	4
Prior Year	2	2	2	1	4	5	5	3	6	5	6	4	5
Percent Change from Prior Year	150%	150%	100%	100%	-50%	-20%	0%	67%	-50%	-20%	-33%	25%	-20%

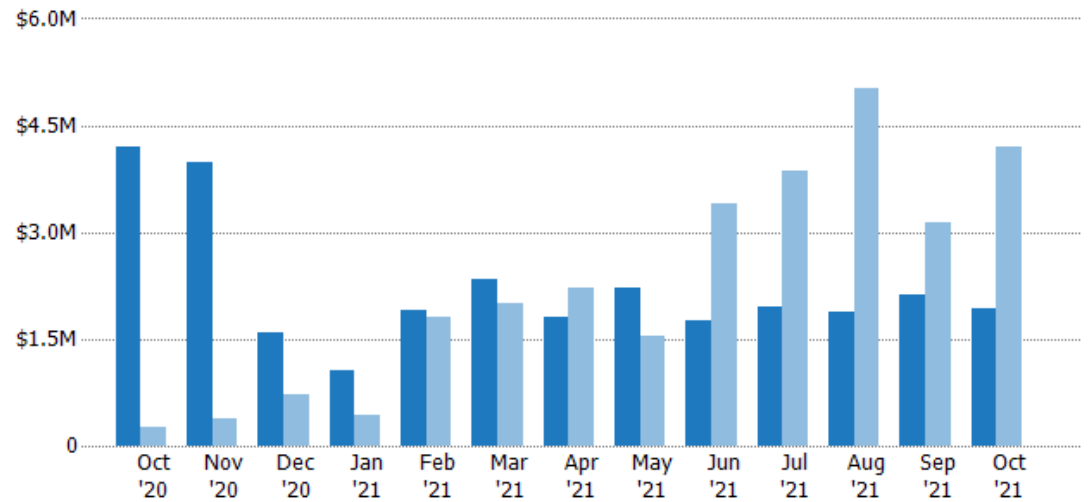
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.92M	-54.4%
Oct '20	\$4.21M	1,556.7%
Oct '19	\$254K	340%



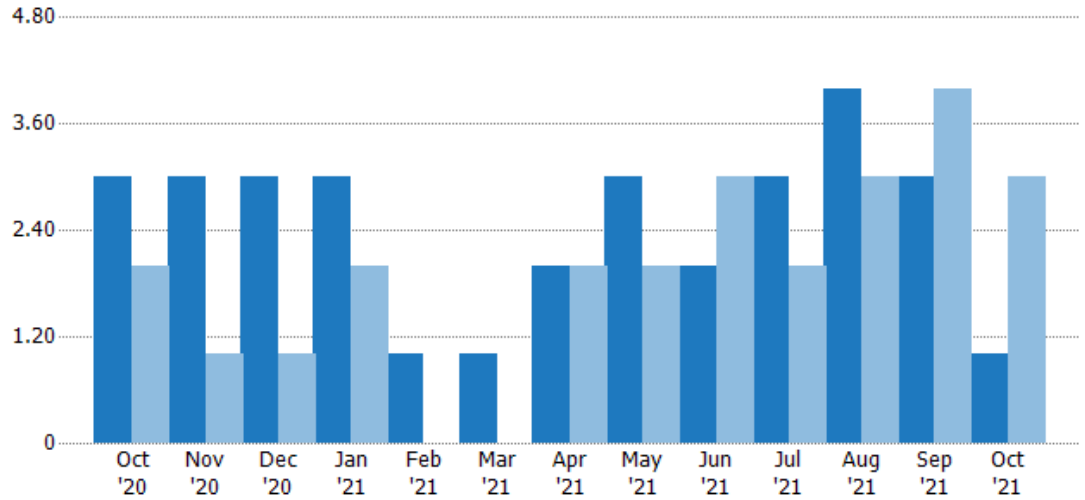
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$4.21M	\$3.98M	\$1.58M	\$1.06M	\$1.92M	\$2.33M	\$1.8M	\$2.23M	\$1.75M	\$1.94M	\$1.88M	\$2.13M	\$1.92M
Prior Year	\$254K	\$384K	\$713K	\$435K	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$5.01M	\$3.14M	\$4.21M
Percent Change from Prior Year	1,557%	936%	122%	143%	6%	16%	-19%	44%	-48%	-50%	-63%	-32%	-54%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family



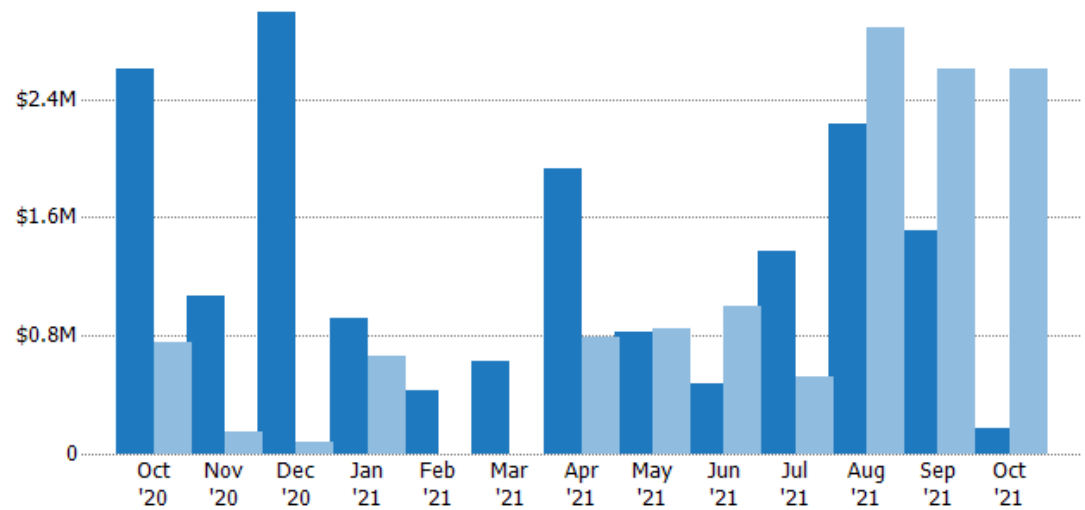
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	3	3	3	3	1	1	2	3	2	3	4	3	1
Prior Year	2	1	1	2	-	-	2	2	3	2	3	4	3
Percent Change from Prior Year	50%	200%	200%	50%	100%	100%	0%	50%	-33%	50%	33%	-25%	-67%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family



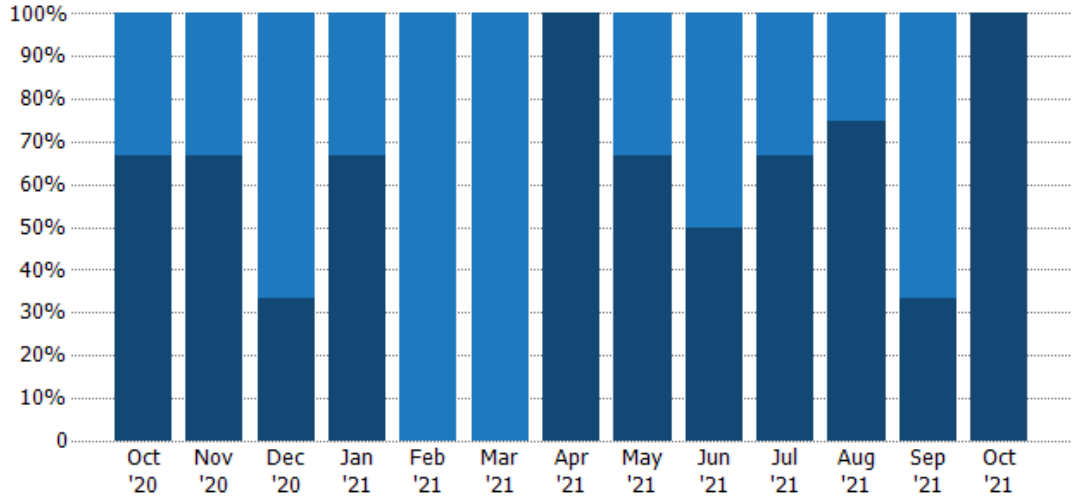
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$2.6M	\$1.07M	\$2.98M	\$914K	\$425K	\$625K	\$1.94M	\$822K	\$478K	\$1.37M	\$2.23M	\$1.51M	\$178K
Prior Year	\$755K	\$145K	\$76.5K	\$665K	-	-	\$793K	\$843K	\$1M	\$520K	\$2.88M	\$2.61M	\$2.6M
Percent Change from Prior Year	244%	639%	3,801%	37%	100%	100%	144%	-2%	-52%	164%	-23%	-42%	-93%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



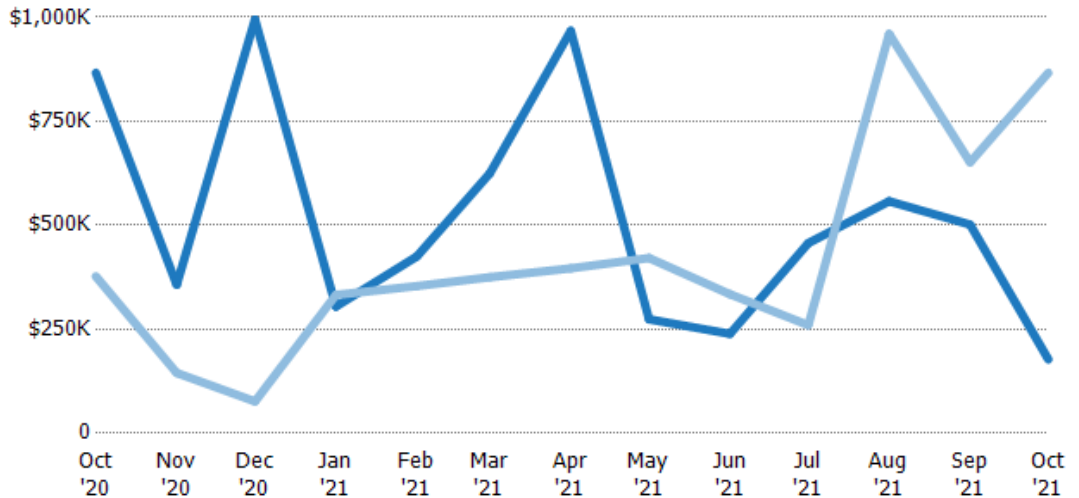
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Condo/Townhouse	33%	33%	67%	33%	100%	100%	-	33%	50%	33%	25%	67%	-
Single Family Residence	67%	67%	33%	67%	-	-	100%	67%	50%	67%	75%	33%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



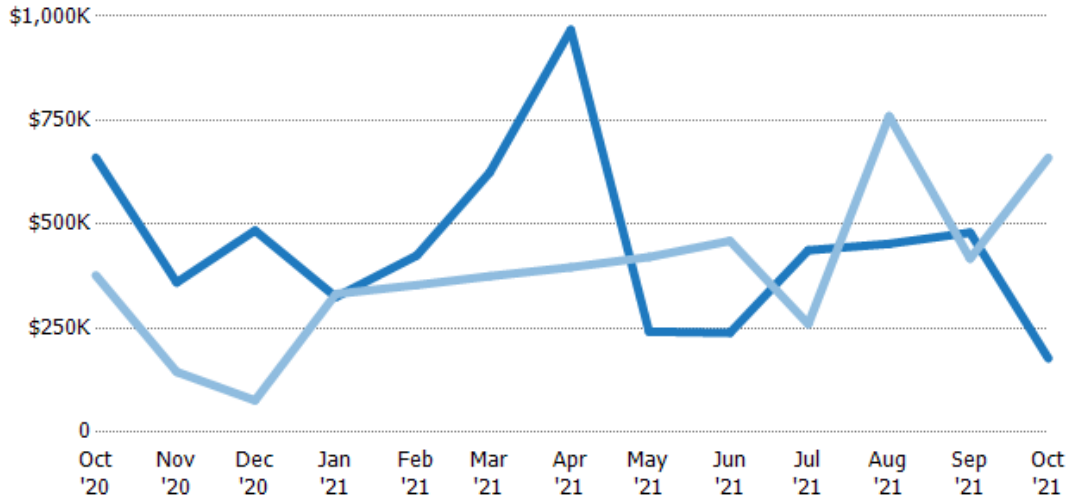
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$867K	\$357K	\$995K	\$305K	\$425K	\$625K	\$968K	\$274K	\$239K	\$457K	\$558K	\$502K	\$178K
Prior Year	\$378K	\$145K	\$76.5K	\$333K	\$354K	\$375K	\$397K	\$421K	\$334K	\$260K	\$960K	\$651K	\$867K
Percent Change from Prior Year	130%	146%	1,200%	-8%	100%	100%	144%	-35%	-29%	76%	-42%	-23%	-80%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



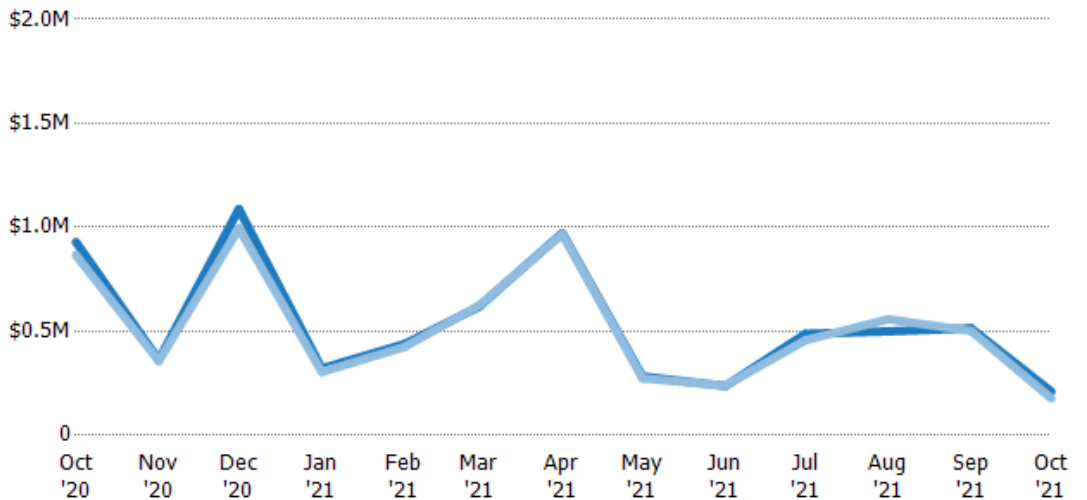
Current Year	\$660K	\$360K	\$485K	\$325K	\$425K	\$625K	\$968K	\$242K	\$239K	\$438K	\$453K	\$480K	\$178K
Prior Year	\$378K	\$145K	\$76.5K	\$333K	\$354K	\$375K	\$397K	\$421K	\$460K	\$260K	\$760K	\$418K	\$660K
Percent Change from Prior Year	75%	148%	534%	-2%	100%	100%	144%	-43%	-48%	68%	-40%	15%	-73%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



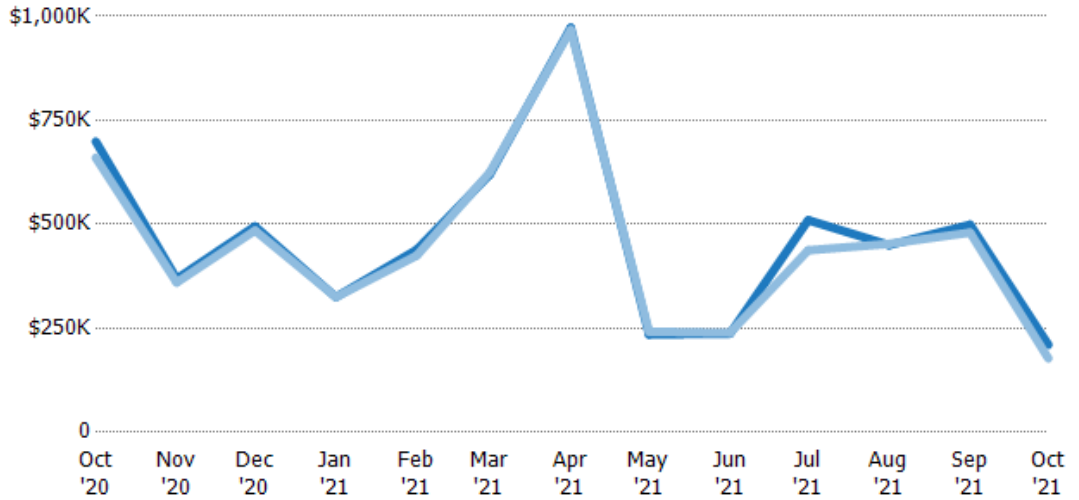
Avg List Price	\$930K	\$363K	\$1.09M	\$321K	\$439K	\$620K	\$973K	\$283K	\$237K	\$488K	\$500K	\$514K	\$210K
Avg Sales Price	\$867K	\$357K	\$995K	\$305K	\$425K	\$625K	\$968K	\$274K	\$239K	\$457K	\$558K	\$502K	\$178K
Avg Sales Price as a % of Avg List Price	93%	98%	91%	95%	97%	101%	99%	97%	101%	94%	112%	98%	85%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



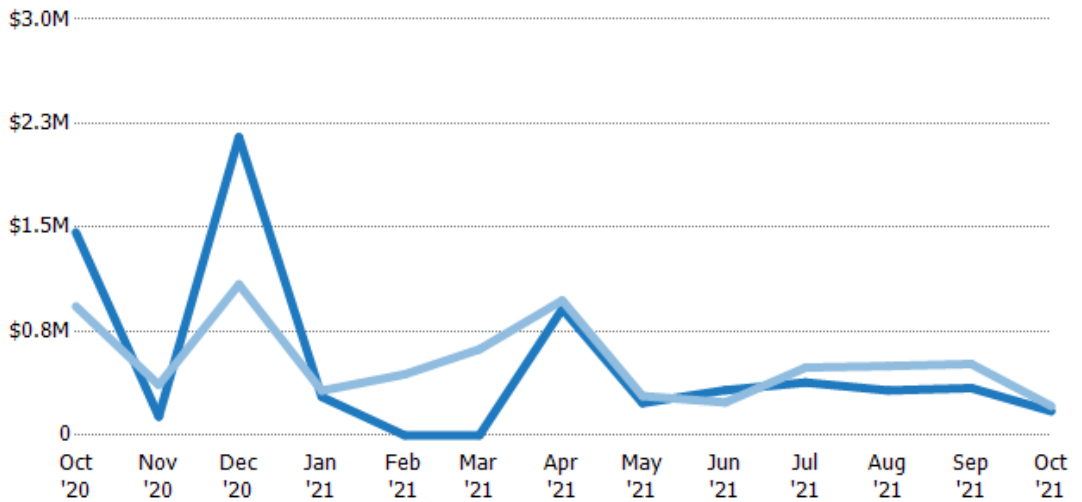
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$699K	\$369K	\$495K	\$325K	\$439K	\$620K	\$973K	\$235K	\$237K	\$510K	\$450K	\$499K	\$210K
Median Sales Price	\$660K	\$360K	\$485K	\$325K	\$425K	\$625K	\$968K	\$242K	\$239K	\$438K	\$453K	\$480K	\$178K
Med Sales Price as a % of Med List Price	94%	98%	98%	100%	97%	101%	99%	103%	101%	86%	101%	96%	85%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



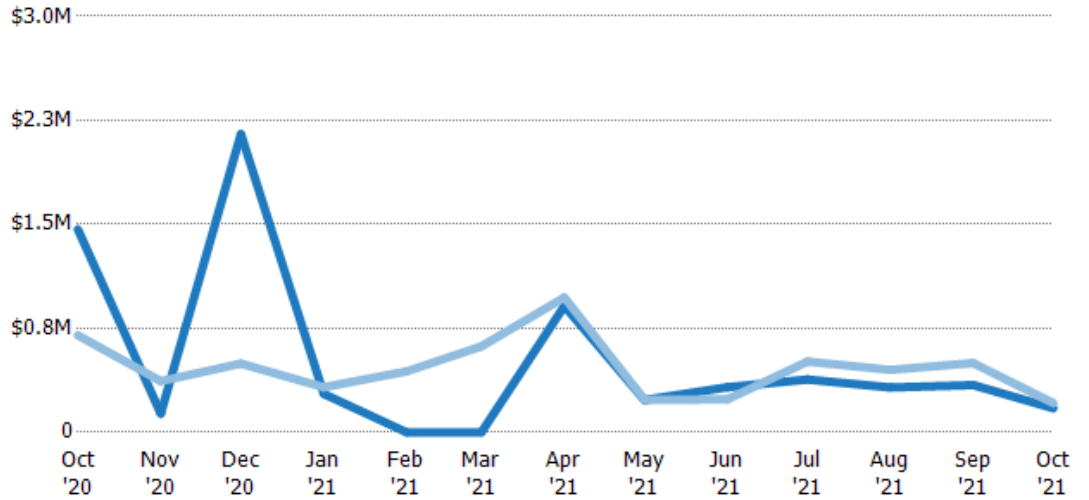
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$1.46M	\$135K	\$2.15M	\$277K	\$0	\$0	\$911K	\$232K	\$325K	\$381K	\$323K	\$340K	\$173K
Avg Sales Price	\$930K	\$363K	\$1.09M	\$321K	\$439K	\$620K	\$973K	\$283K	\$237K	\$488K	\$500K	\$514K	\$210K
Avg Sales Price as a % of Avg Est Value	64%	269%	51%	116%	100%	100%	107%	122%	73%	128%	155%	151%	121%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$1.46M	\$135K	\$2.15M	\$277K	\$0	\$0	\$911K	\$232K	\$325K	\$381K	\$323K	\$340K	\$173K
Median Sales Price	\$699K	\$369K	\$495K	\$325K	\$439K	\$620K	\$973K	\$235K	\$237K	\$510K	\$450K	\$499K	\$210K
Med Sales Price as a % of Med Est Value	48%	273%	23%	118%	100%	100%	107%	101%	73%	134%	139%	147%	121%