

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

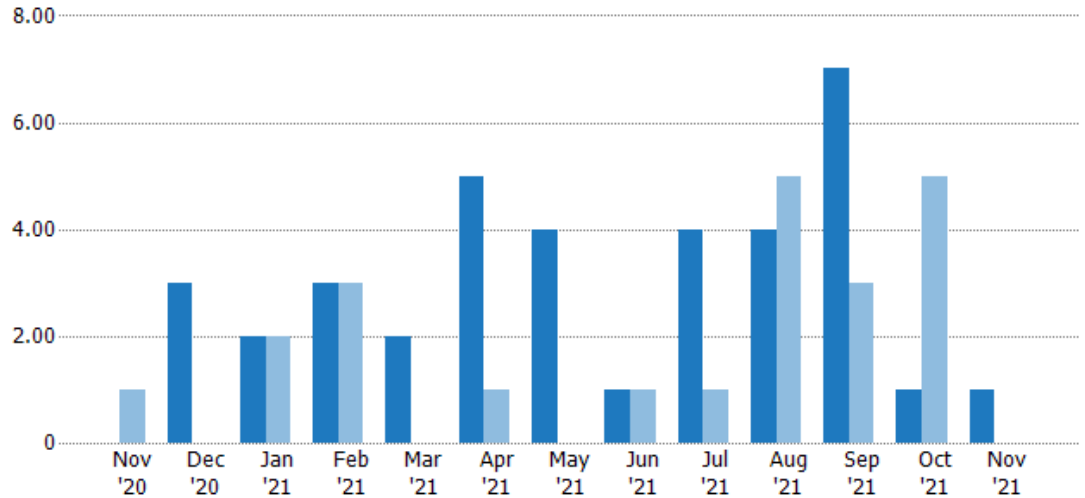
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	–	–	34	21	+61.9%
New Listing Volume	\$1,025,000	–	–	\$19,061,799	\$15,672,000	+21.6%
Active Listing Count	10	8	+25%	N/A	N/A	
Active Listing Volume	\$6,316,900	\$10,188,000	-38%	N/A	N/A	
Average Listing Price	\$631,690	\$1,273,500	-50.4%	\$1,058,608	\$939,357	+12.7%
Median Listing Price	\$449,000	\$542,500	-17.2%	\$601,484	\$543,847	+10.6%
Median Days in RPR	69.5	98.5	-29.4%	104.61	229.48	-54.4%
Months of Inventory	10	2.7	+275%	5.2	16.7	-69%
Absorption Rate	10%	37.5%	-27.5%	19.35%	6%	+13.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	3	-33.3%	34	34	+–
New Pending Sales Volume	\$2,650,000	\$859,000	+208.5%	\$17,630,000	\$22,225,500	-20.7%
Pending Sales Count	1	5	-80%	N/A	N/A	
Pending Sales Volume	\$335,000	\$3,978,000	-91.6%	N/A	N/A	
Closed Sales Count	5	3	+66.7%	28	24	+16.7%
Closed Sales Volume	\$4,047,500	\$1,071,300	+277.8%	\$14,531,361	\$12,979,799	+12%
Average Sales Price	\$809,500	\$357,100	+126.7%	\$518,977	\$540,825	-4%
Median Sales Price	\$575,000	\$360,000	+59.7%	\$456,472	\$467,104	-2.3%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



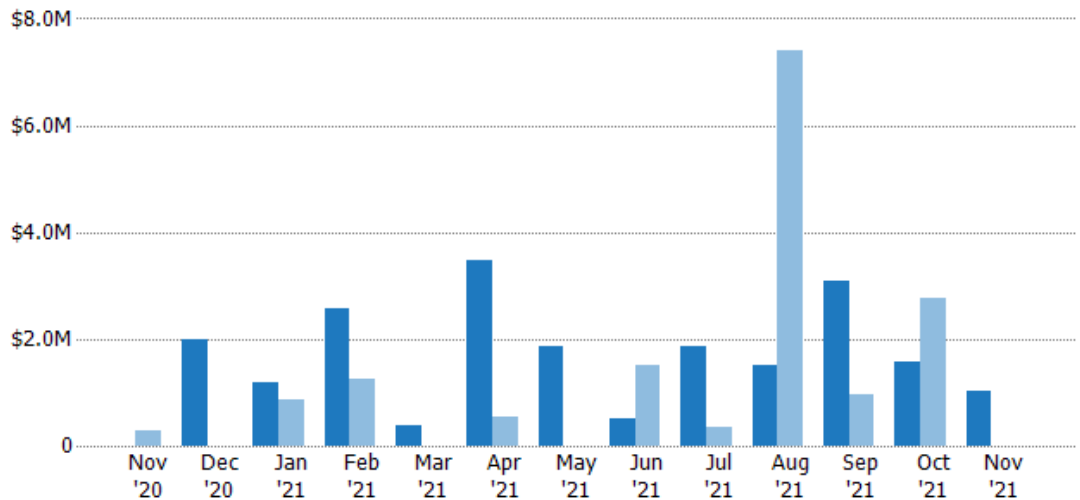
Current Year	-	3	2	3	2	5	4	1	4	4	7	1	1
Prior Year	1	-	2	3	-	1	-	1	1	5	3	5	-
Percent Change from Prior Year	-100%	100%	0%	0%	100%	400%	100%	0%	300%	-20%	133%	-80%	100%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



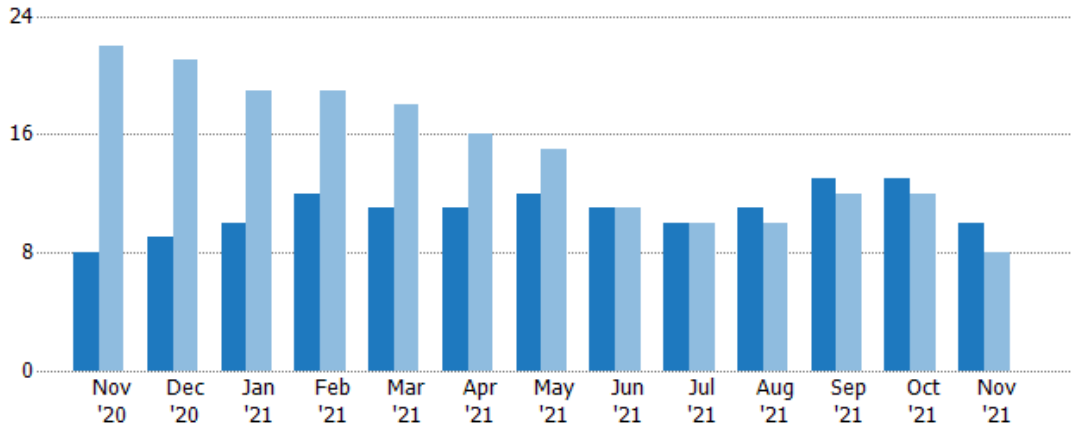
Current Year	-	\$2M	\$1.2M	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$1.87M	\$1.52M	\$3.1M	\$1.58M	\$1.03M
Prior Year	\$289K	-	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$349K	\$7.41M	\$973K	\$2.77M	-
Percent Change from Prior Year	-100%	100%	36%	108%	100%	536%	100%	-67%	434%	-79%	218%	-43%	100%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	10	25%
Nov '20	8	-63.6%
Nov '19	22	-22.7%

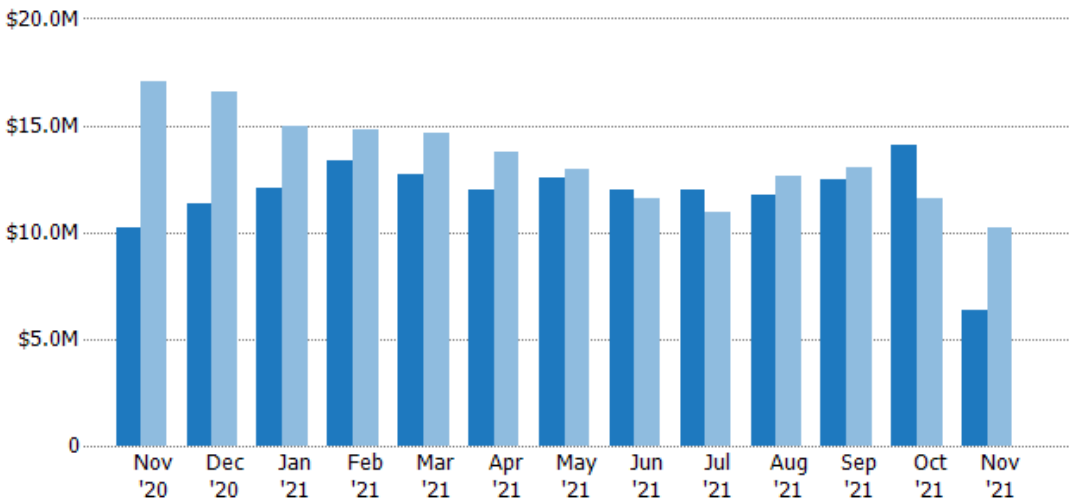
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '20	8	22	-64%
Dec '20	9	21	-57%
Jan '21	10	19	-47%
Feb '21	12	19	-37%
Mar '21	11	18	-39%
Apr '21	11	16	-31%
May '21	12	15	-20%
Jun '21	11	11	0%
Jul '21	10	10	0%
Aug '21	11	10	10%
Sep '21	13	12	8%
Oct '21	13	12	8%
Nov '21	10	8	25%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$6.32M	-38%
Nov '20	\$10.2M	-40.2%
Nov '19	\$17M	-41.3%

Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '20	\$10.2M	\$17M	-40%
Dec '20	\$11.3M	\$16.6M	-32%
Jan '21	\$12.1M	\$14.9M	-19%
Feb '21	\$13.4M	\$14.8M	-10%
Mar '21	\$12.7M	\$14.6M	-13%
Apr '21	\$12M	\$13.7M	-13%
May '21	\$12.6M	\$12.9M	-3%
Jun '21	\$12M	\$11.6M	4%
Jul '21	\$12M	\$10.9M	10%
Aug '21	\$11.7M	\$12.6M	-7%
Sep '21	\$12.5M	\$13M	-4%
Oct '21	\$14M	\$11.6M	21%
Nov '21	\$6.32M	\$10.2M	-38%

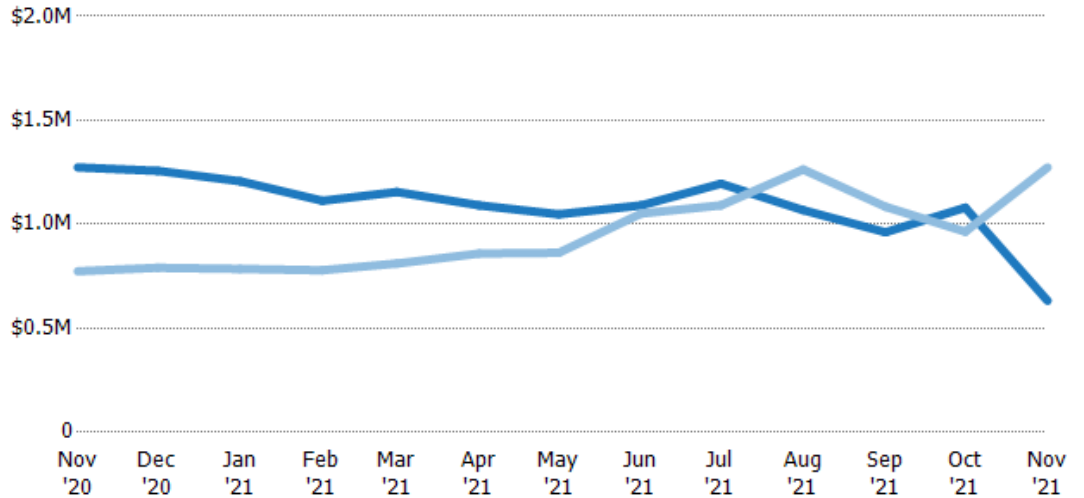
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$632K	-50.4%
Nov '20	\$1.27M	64.5%
Nov '19	\$774K	-24.1%



Current Year	\$1.27M	\$1.26M	\$1.21M	\$1.11M	\$1.16M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.07M	\$962K	\$1.08M	\$632K
Prior Year	\$774K	\$791K	\$786K	\$779K	\$811K	\$859K	\$863K	\$1.05M	\$1.09M	\$1.26M	\$1.08M	\$964K	\$1.27M
Percent Change from Prior Year	64%	59%	54%	43%	42%	27%	21%	4%	10%	-15%	-11%	12%	-50%

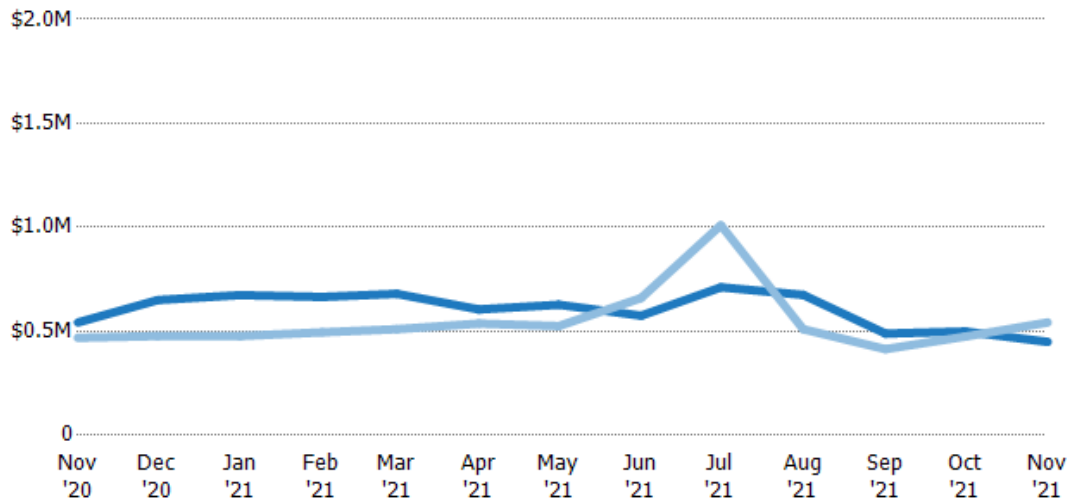
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$449K	-17.2%
Nov '20	\$543K	15.8%
Nov '19	\$469K	-7.2%



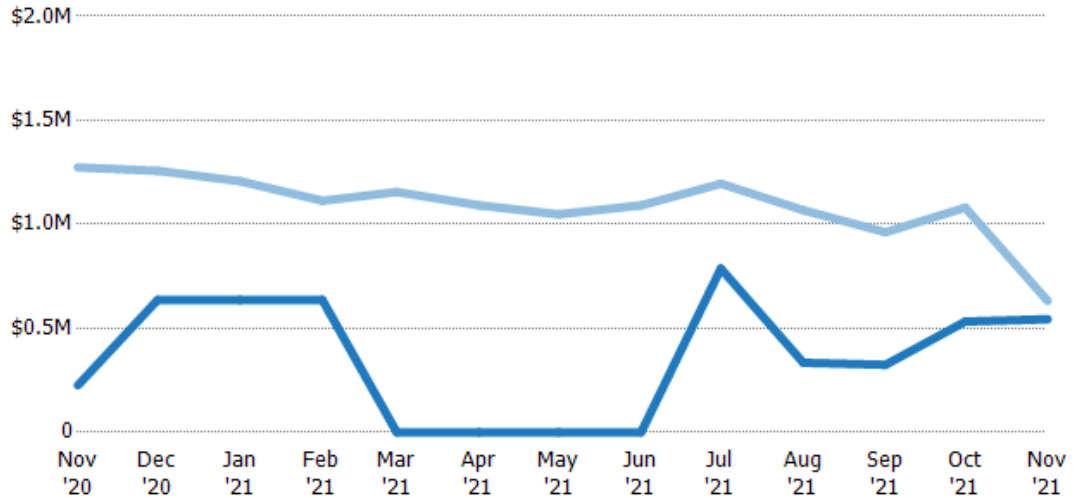
Current Year	\$543K	\$650K	\$674K	\$665K	\$680K	\$605K	\$628K	\$575K	\$712K	\$675K	\$489K	\$499K	\$449K
Prior Year	\$469K	\$477K	\$477K	\$495K	\$510K	\$537K	\$525K	\$660K	\$1.01M	\$510K	\$414K	\$475K	\$543K
Percent Change from Prior Year	16%	36%	41%	34%	33%	13%	20%	-13%	-30%	32%	18%	5%	-17%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



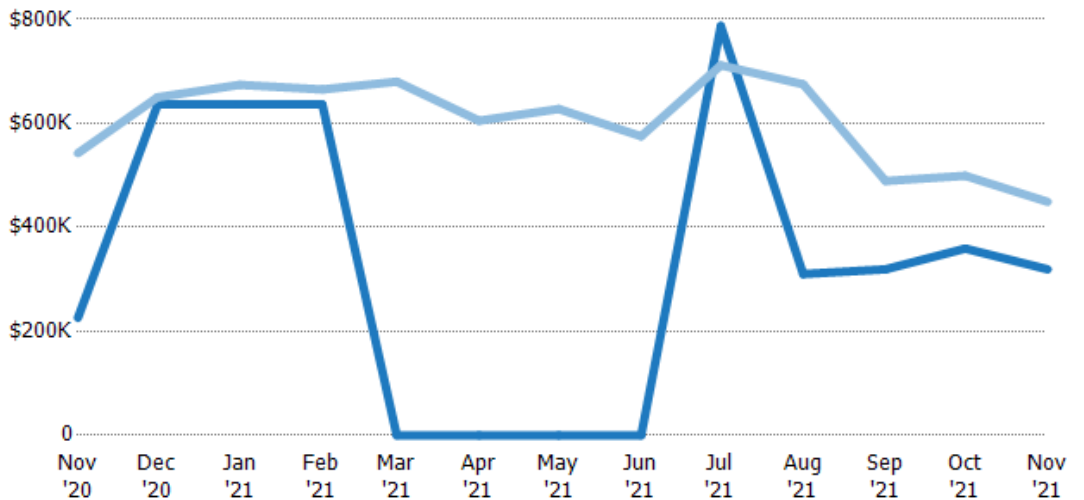
Avg Est Value	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$787K	\$335K	\$324K	\$532K	\$544K
Avg Listing Price	\$1.27M	\$1.26M	\$1.21M	\$1.11M	\$1.16M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.07M	\$962K	\$1.08M	\$632K
Avg Listing Price as a % of Avg Est Value	564%	198%	190%	175%	100%	100%	100%	100%	152%	319%	296%	203%	116%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$787K	\$310K	\$319K	\$359K	\$319K
Median Listing Price	\$543K	\$650K	\$674K	\$665K	\$680K	\$605K	\$628K	\$575K	\$712K	\$675K	\$489K	\$499K	\$449K
Med Listing Price as a % of Med Est Value	240%	102%	106%	105%	100%	100%	100%	100%	90%	218%	153%	139%	141%

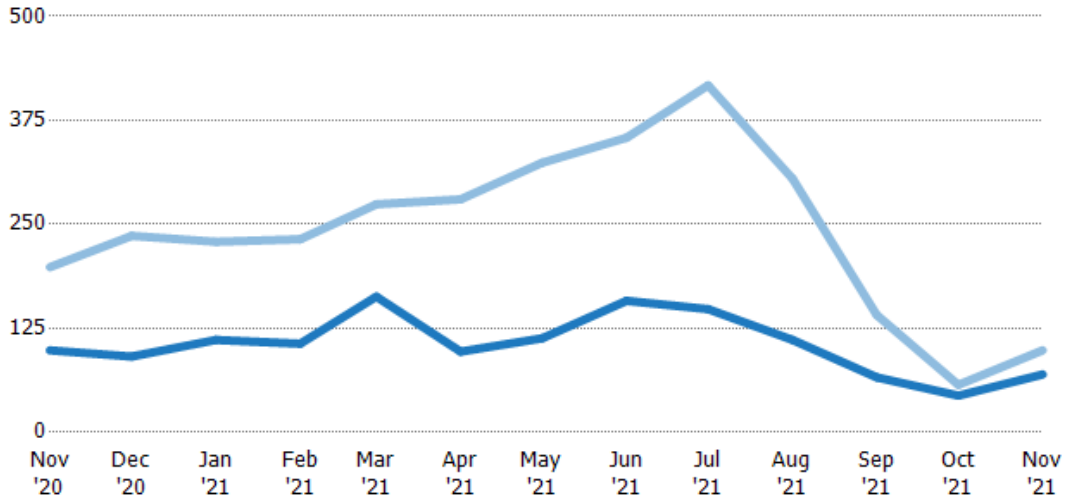
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Days	% Chg.
Nov '21	69.5	-29.4%
Nov '20	98.5	-50.4%
Nov '19	199	-11.8%



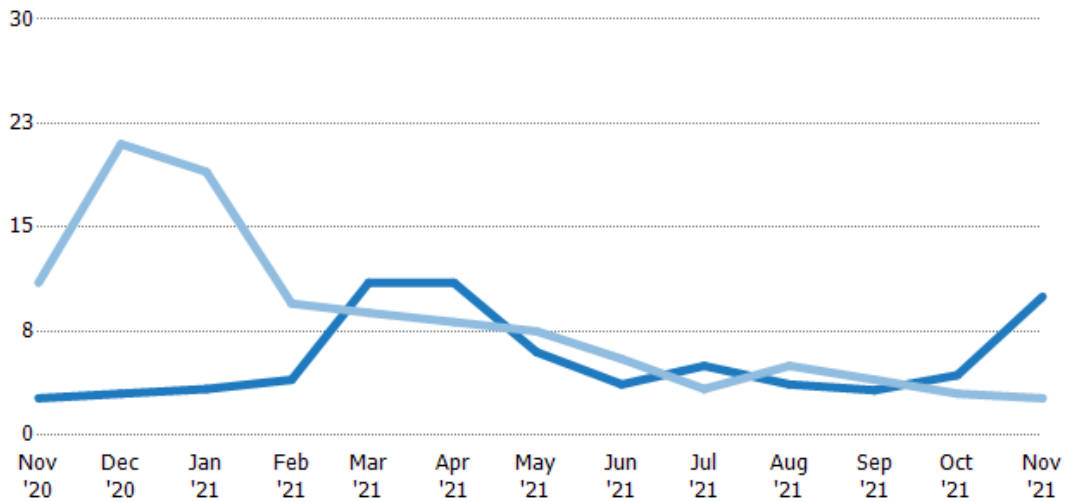
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	98.5	91	111	107	163	97	113	158	148	111	66	44	69.5
Prior Year	199	236	229	232	274	280	324	354	417	305	141	57	98.5
Percent Change from Prior Year	-50%	-61%	-52%	-54%	-41%	-65%	-65%	-55%	-65%	-64%	-53%	-23%	-29%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



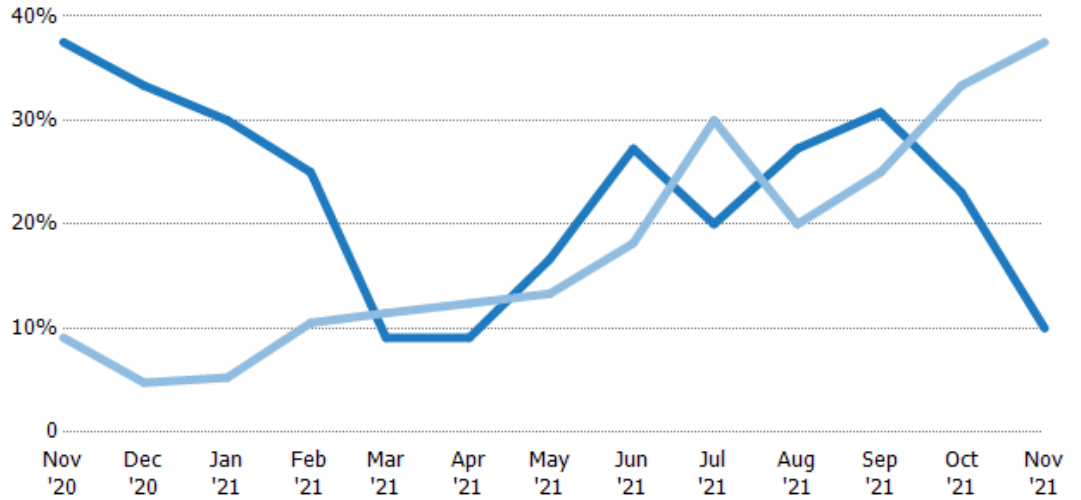
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.67	3	3.33	4	11	11	6	3.67	5	3.67	3.25	4.33	10
Prior Year	11	21	19	9.5	8.83	8.17	7.5	5.5	3.33	5	4	3	2.67
Percent Change from Prior Year	-76%	-86%	-82%	-58%	100%	100%	-20%	-33%	50%	-27%	-19%	44%	275%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
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Family



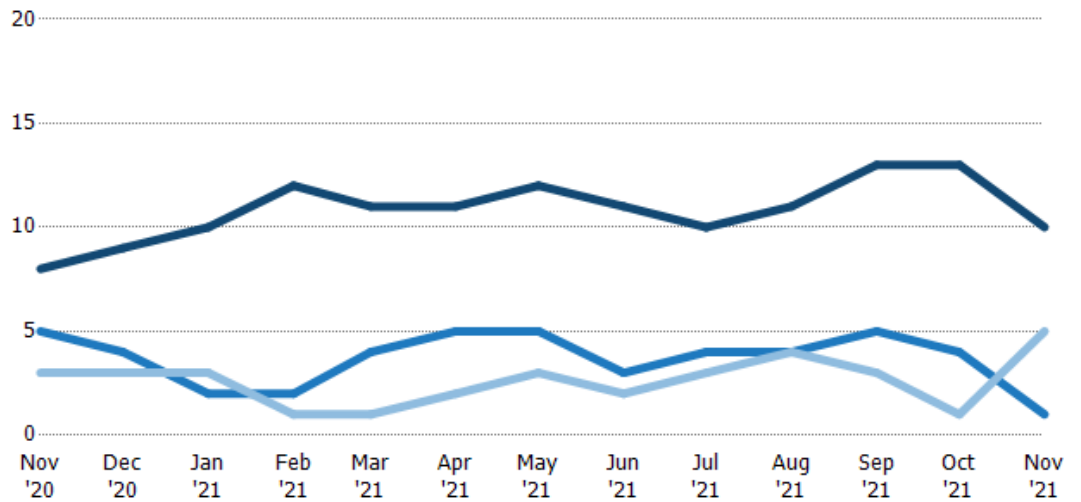
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	38%	33%	30%	25%	9%	9%	17%	27%	20%	27%	31%	23%	10%
Prior Year	9%	5%	5%	11%	11%	12%	13%	18%	30%	20%	25%	33%	38%
Change from Prior Year	-28%	-29%	-25%	-14%	-9%	-9%	-3%	-9%	10%	-7%	-6%	10%	28%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



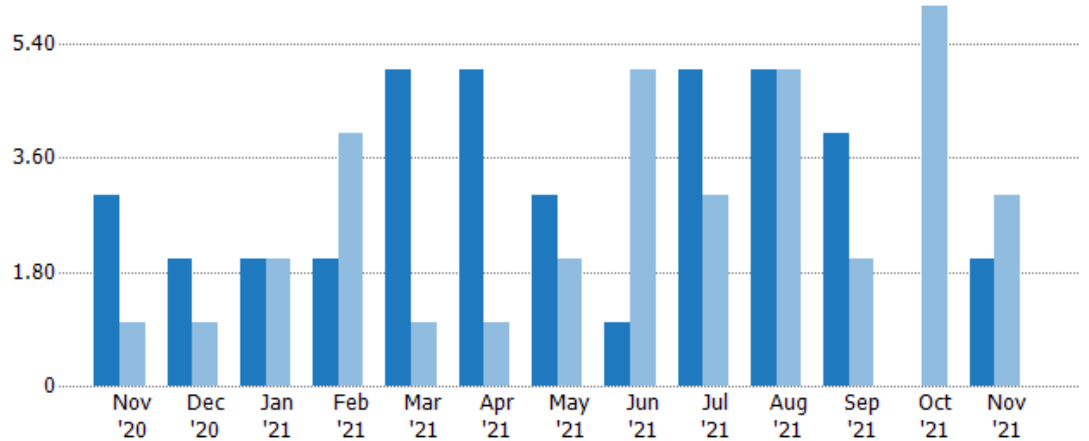
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	8	9	10	12	11	11	12	11	10	11	13	13	10
Pending	5	4	2	2	4	5	5	3	4	4	5	4	1
Sold	3	3	3	1	1	2	3	2	3	4	3	1	5

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



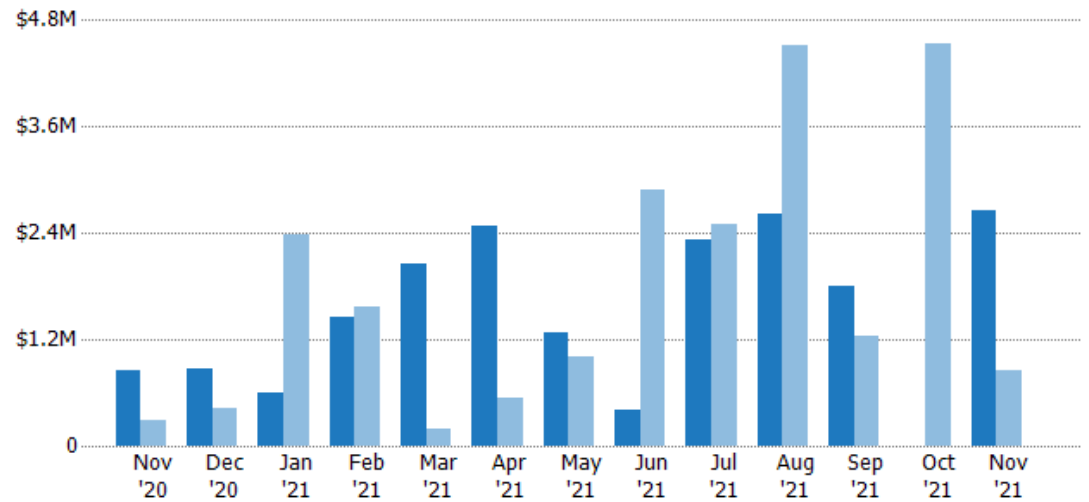
Current Year	3	2	2	2	5	5	3	1	5	5	4	-	2
Prior Year	1	1	2	4	1	1	2	5	3	5	2	6	3
Percent Change from Prior Year	200%	100%	0%	-50%	400%	400%	50%	-80%	67%	0%	100%	-100%	-33%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$859K	\$870K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M	\$395K	\$2.33M	\$2.61M	\$1.79M	-	\$2.65M
Prior Year	\$289K	\$424K	\$2.39M	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$4.51M	\$1.24M	\$4.53M	\$859K
Percent Change from Prior Year	197%	105%	-75%	-7%	935%	354%	28%	-86%	-7%	-42%	44%	-100%	208%



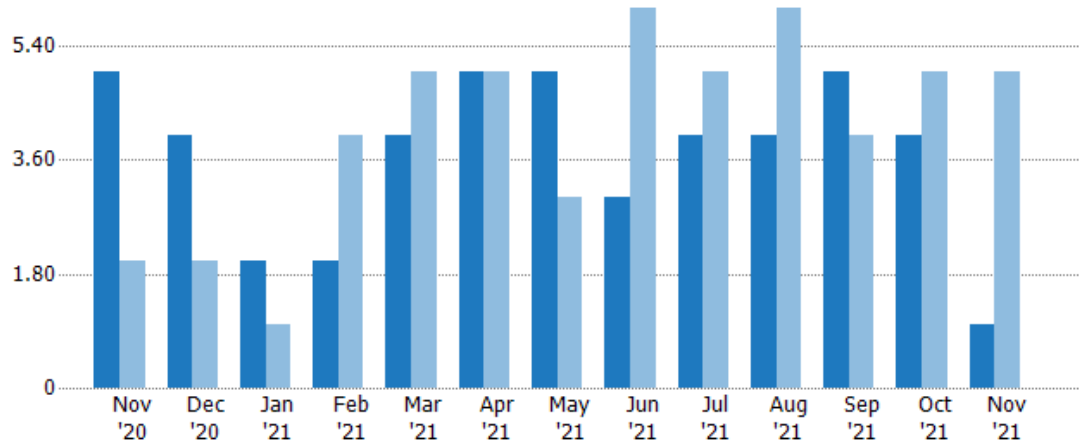
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	1	-80%
Nov '20	5	150%
Nov '19	2	-50%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	5	4	2	2	4	5	5	3	4	4	5	4	1
Prior Year	2	2	1	4	5	5	3	6	5	6	4	5	5
Percent Change from Prior Year	150%	100%	100%	-50%	-20%	0%	67%	-50%	-20%	-33%	25%	-20%	-80%

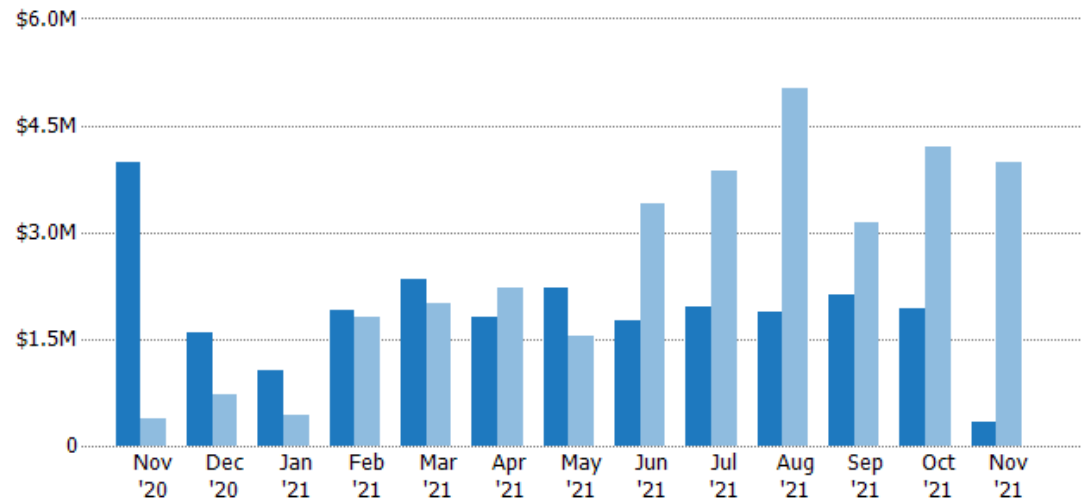
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$335K	-91.6%
Nov '20	\$3.98M	935.9%
Nov '19	\$384K	95.3%



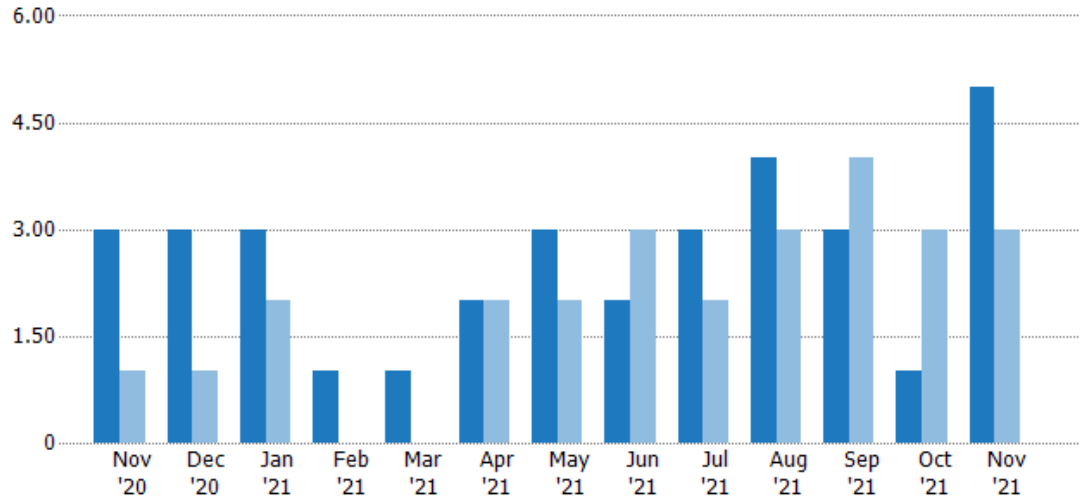
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$3.98M	\$1.58M	\$1.06M	\$1.92M	\$2.33M	\$1.8M	\$2.23M	\$1.75M	\$1.94M	\$1.88M	\$2.13M	\$1.92M	\$335K
Prior Year	\$384K	\$713K	\$435K	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$5.01M	\$3.14M	\$4.21M	\$3.98M
Percent Change from Prior Year	936%	122%	143%	6%	16%	-19%	44%	-48%	-50%	-63%	-32%	-54%	-92%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



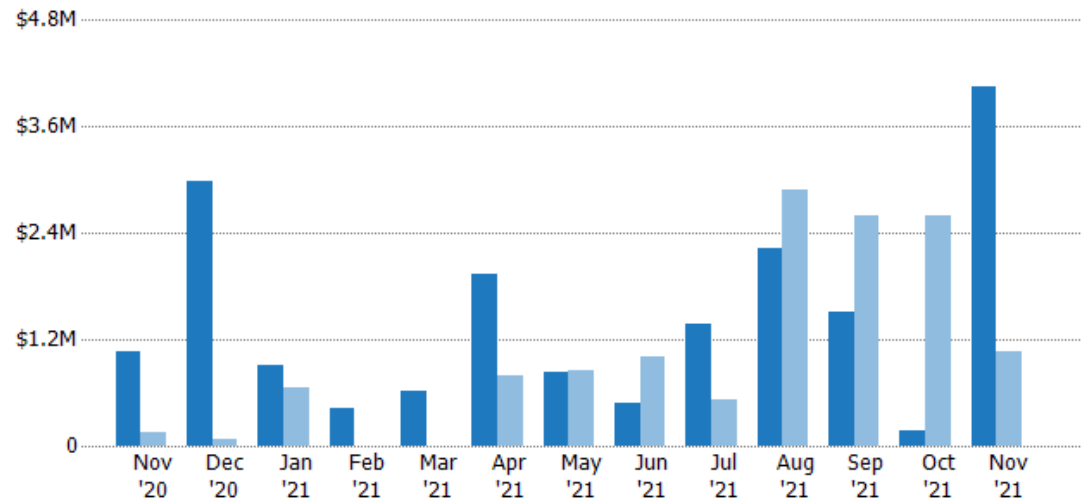
Current Year	3	3	3	1	1	2	3	2	3	4	3	1	5
Prior Year	1	1	2	-	-	2	2	3	2	3	4	3	3
Percent Change from Prior Year	200%	200%	50%	100%	100%	0%	50%	-33%	50%	33%	-25%	-67%	67%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



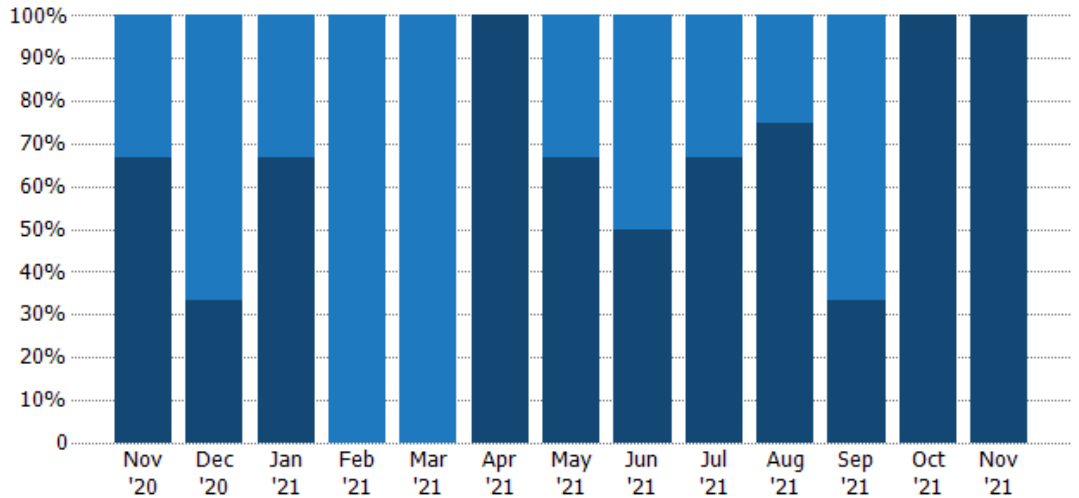
Current Year	\$1.07M	\$2.98M	\$914K	\$425K	\$625K	\$1.94M	\$822K	\$478K	\$1.37M	\$2.23M	\$1.51M	\$178K	\$4.05M
Prior Year	\$145K	\$76.5K	\$665K	-	-	\$793K	\$843K	\$1M	\$520K	\$2.88M	\$2.61M	\$2.6M	\$1.07M
Percent Change from Prior Year	639%	3,801%	37%	100%	100%	144%	-2%	-52%	164%	-23%	-42%	-93%	278%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



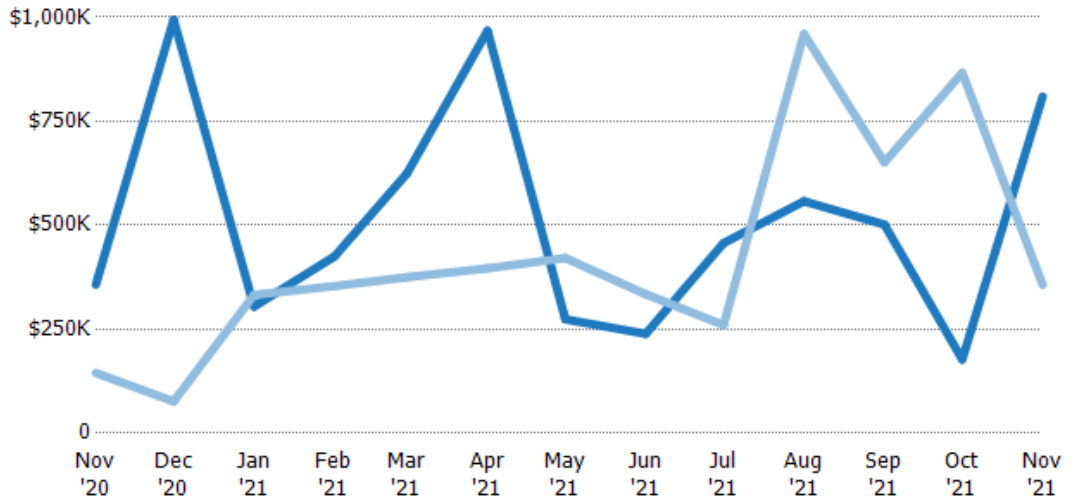
Condo/Townhouse	33%	67%	33%	100%	100%	-	33%	50%	33%	25%	67%	-	-
Single Family Residence	67%	33%	67%	-	-	100%	67%	50%	67%	75%	33%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



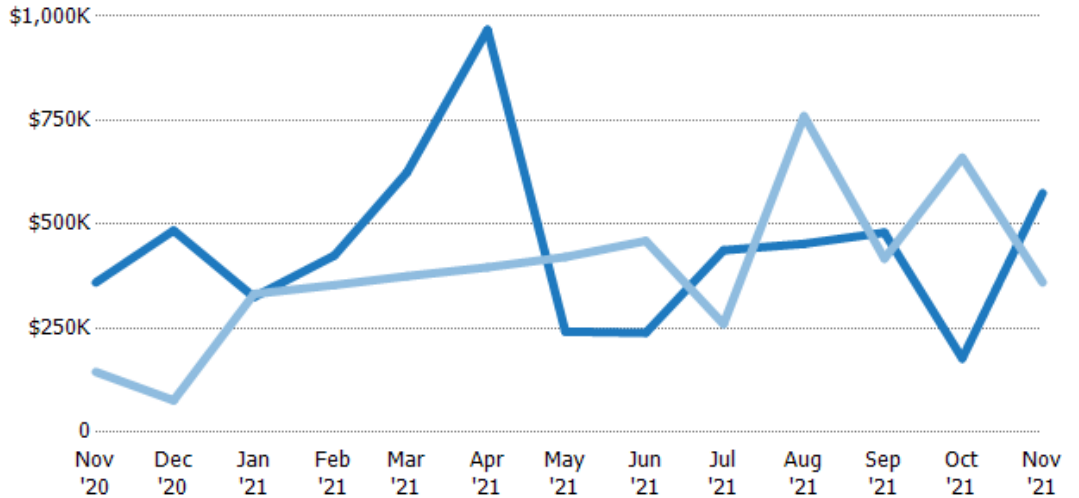
Current Year	\$357K	\$995K	\$305K	\$425K	\$625K	\$968K	\$274K	\$239K	\$457K	\$558K	\$502K	\$178K	\$810K
Prior Year	\$145K	\$76.5K	\$333K	\$354K	\$375K	\$397K	\$421K	\$334K	\$260K	\$960K	\$651K	\$867K	\$357K
Percent Change from Prior Year	146%	1,200%	-8%	100%	100%	144%	-35%	-29%	76%	-42%	-23%	-80%	127%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



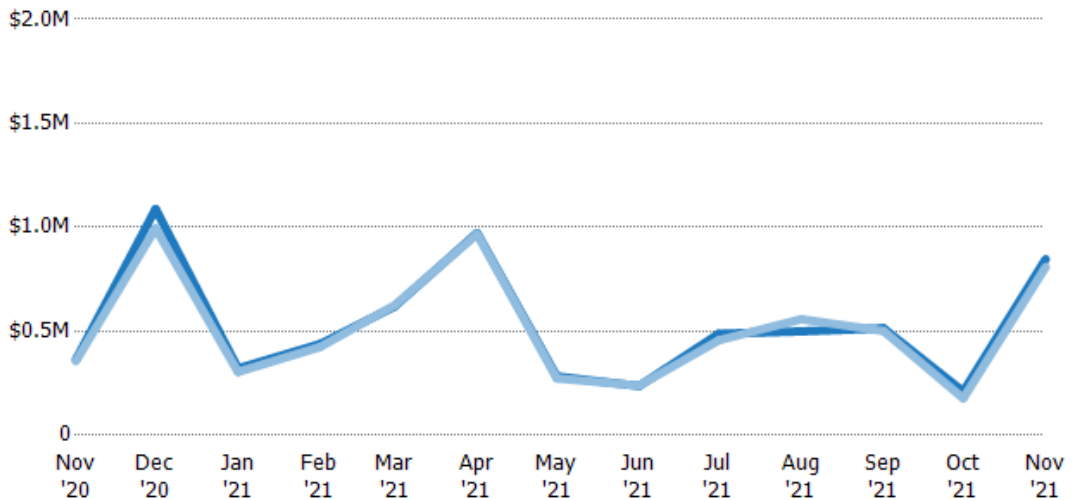
Current Year	\$360K	\$485K	\$325K	\$425K	\$625K	\$968K	\$242K	\$239K	\$438K	\$453K	\$480K	\$178K	\$575K
Prior Year	\$145K	\$76.5K	\$333K	\$354K	\$375K	\$397K	\$421K	\$460K	\$260K	\$760K	\$418K	\$660K	\$360K
Percent Change from Prior Year	148%	534%	-2%	100%	100%	144%	-43%	-48%	68%	-40%	15%	-73%	60%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



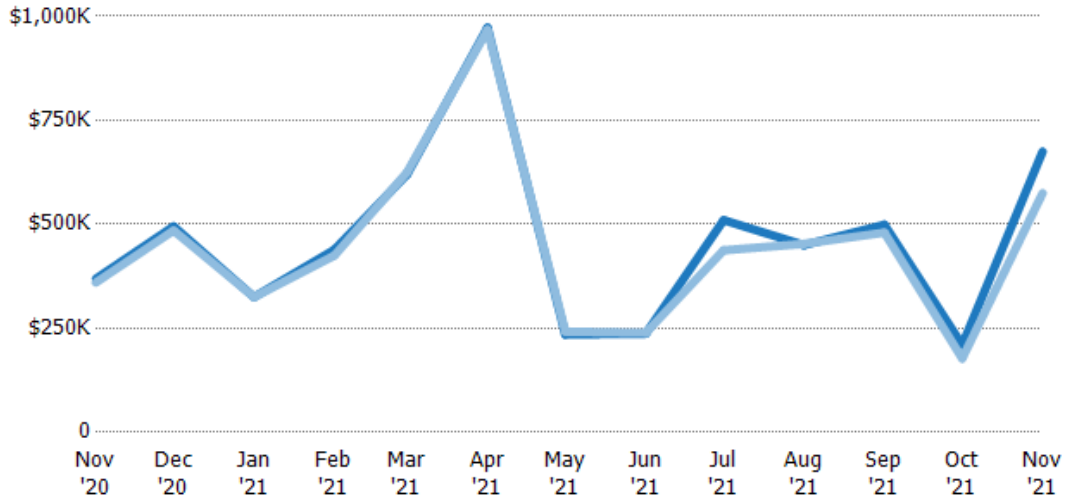
Avg List Price	\$363K	\$1.09M	\$321K	\$439K	\$620K	\$973K	\$283K	\$237K	\$488K	\$500K	\$514K	\$210K	\$847K
Avg Sales Price	\$357K	\$995K	\$305K	\$425K	\$625K	\$968K	\$274K	\$239K	\$457K	\$558K	\$502K	\$178K	\$810K
Avg Sales Price as a % of Avg List Price	98%	91%	95%	97%	101%	99%	97%	101%	94%	112%	98%	85%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



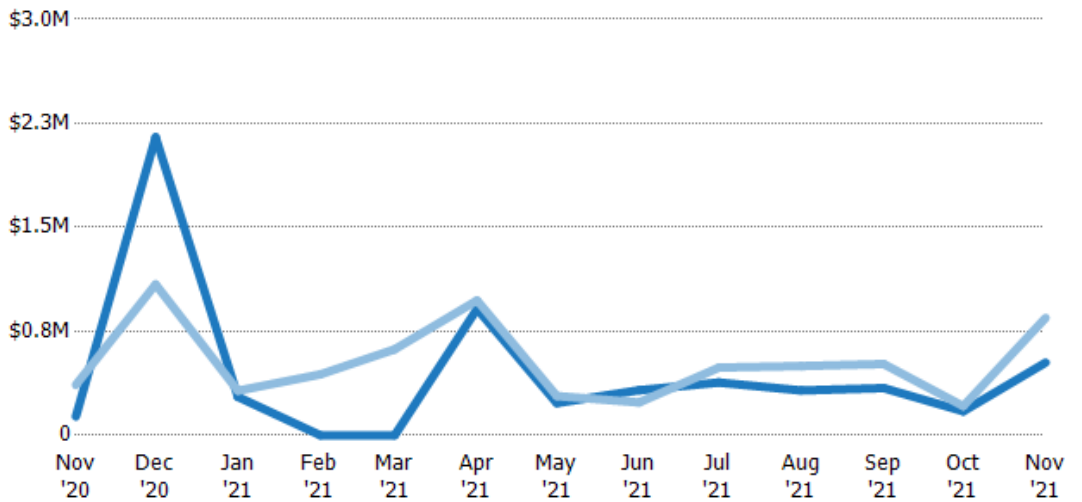
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$369K	\$495K	\$325K	\$439K	\$620K	\$973K	\$235K	\$237K	\$510K	\$450K	\$499K	\$210K	\$675K
Median Sales Price	\$360K	\$485K	\$325K	\$425K	\$625K	\$968K	\$242K	\$239K	\$438K	\$453K	\$480K	\$178K	\$575K
Med Sales Price as a % of Med List Price	98%	98%	100%	97%	101%	99%	103%	101%	86%	101%	96%	85%	85%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



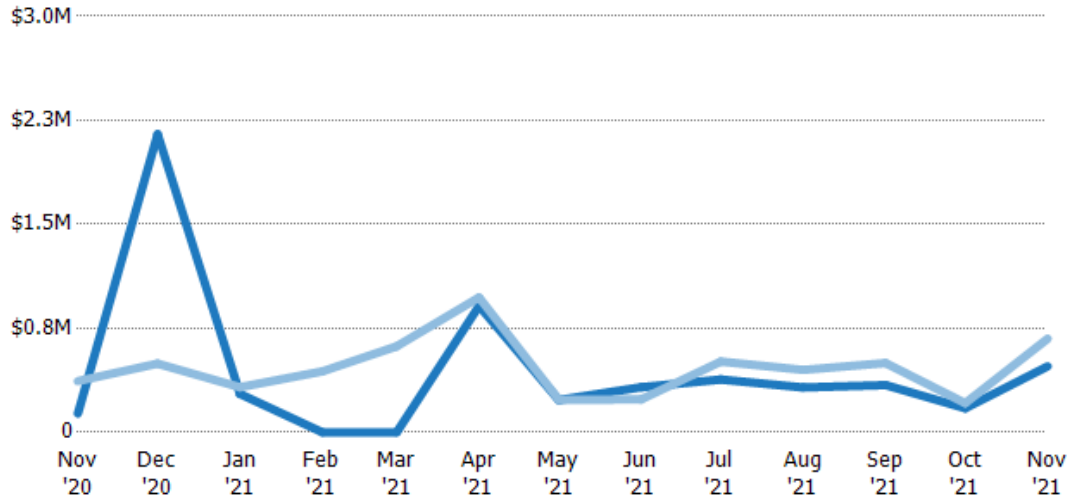
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$135K	\$2.15M	\$277K	\$0	\$0	\$911K	\$232K	\$325K	\$381K	\$323K	\$340K	\$173K	\$524K
Avg Sales Price	\$363K	\$1.09M	\$321K	\$439K	\$620K	\$973K	\$283K	\$237K	\$488K	\$500K	\$514K	\$210K	\$847K
Avg Sales Price as a % of Avg Est Value	269%	51%	116%	100%	100%	107%	122%	73%	128%	155%	151%	121%	162%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$135K	\$2.15M	\$277K	\$0	\$0	\$911K	\$232K	\$325K	\$381K	\$323K	\$340K	\$173K	\$476K
Median Sales Price	\$369K	\$495K	\$325K	\$439K	\$620K	\$973K	\$235K	\$237K	\$510K	\$450K	\$499K	\$210K	\$675K
Med Sales Price as a % of Med Est Value	273%	23%	118%	100%	100%	107%	101%	73%	134%	139%	147%	121%	142%