

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	33	-72.7%	172	210	-18.1%
New Listing Volume	\$7,387,900	\$27,864,900	-73.5%	\$163,805,799	\$188,739,348	-13.2%
Active Listing Count	36	71	-49.3%	N/A	N/A	
Active Listing Volume	\$64,872,900	\$103,253,600	-37.2%	N/A	N/A	
Average Listing Price	\$1,802,025	\$1,454,276	+23.9%	\$1,453,193	\$1,187,194	+22.4%
Median Listing Price	\$942,500	\$760,000	+24%	\$789,856	\$701,706	+12.6%
Median Days in RPR	104.5	100	+4.5%	110	118.76	-7.4%
Months of Inventory	2.3	2.6	-14.4%	3.6	6.9	-47.9%
Absorption Rate	44.44%	38.03%	+6.4%	28.02%	14.59%	+13.4%
Sales Activity Charts Metrics						
New Pending Sales Count	12	36	-66.7%	171	223	-23.3%
New Pending Sales Volume	\$11,170,000	\$31,278,400	-64.3%	\$154,618,399	\$176,012,548	-12.2%
Pending Sales Count	13	51	-74.5%	N/A	N/A	
Pending Sales Volume	\$12,207,000	\$40,781,900	-70.1%	N/A	N/A	
Closed Sales Count	26	28	-7.1%	168	144	+16.7%
Closed Sales Volume	\$20,525,350	\$26,125,000	-21.4%	\$145,171,900	\$107,693,417	+34.8%
Average Sales Price	\$789,437	\$933,036	-15.4%	\$864,118	\$747,871	+15.5%
Median Sales Price	\$682,500	\$719,500	-5.1%	\$683,304	\$574,274	+19%

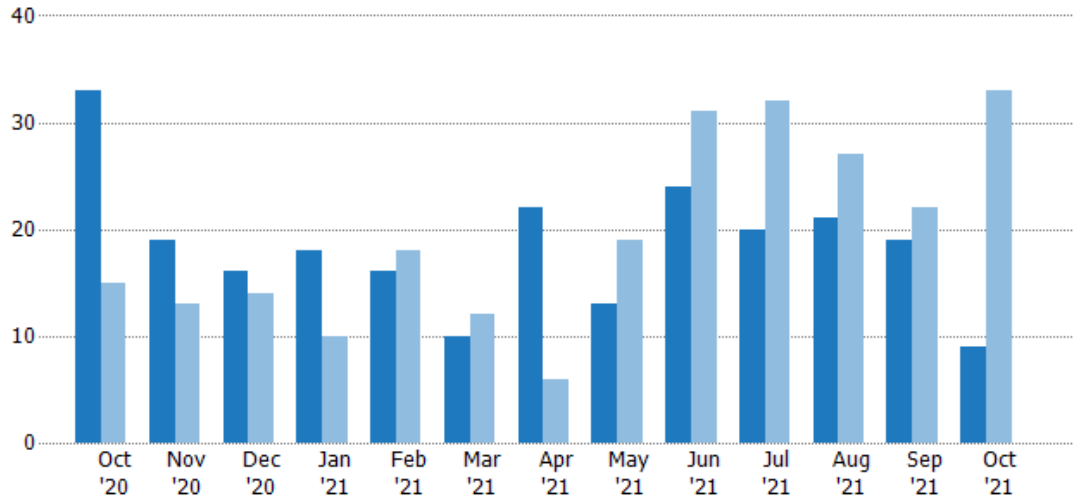
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	9	-72.7%
Oct '20	33	120%
Oct '19	15	33.3%



Current Year	33	19	16	18	16	10	22	13	24	20	21	19	9
Prior Year	15	13	14	10	18	12	6	19	31	32	27	22	33
Percent Change from Prior Year	120%	46%	14%	80%	-11%	-17%	267%	-32%	-23%	-38%	-22%	-14%	-73%

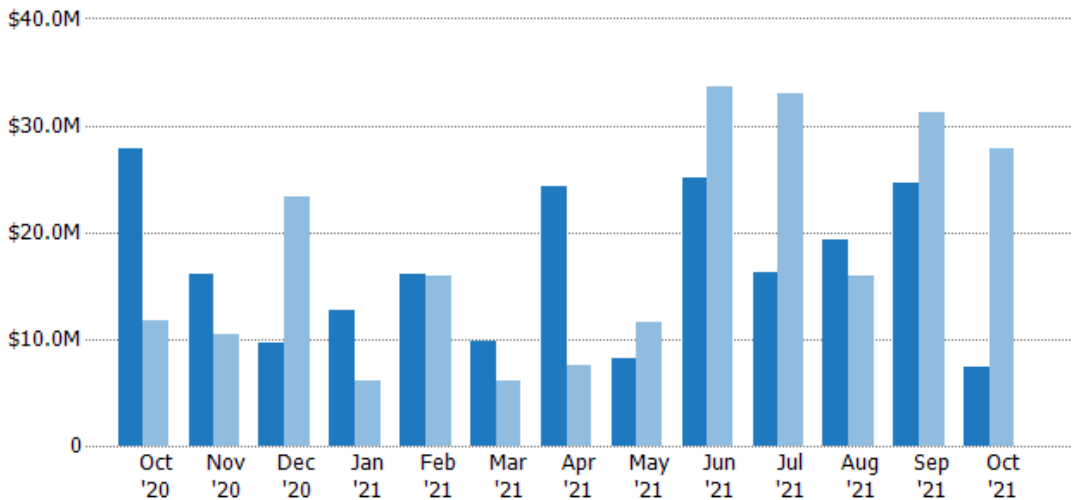
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$7.39M	-73.5%
Oct '20	\$27.9M	137%
Oct '19	\$11.8M	130.9%



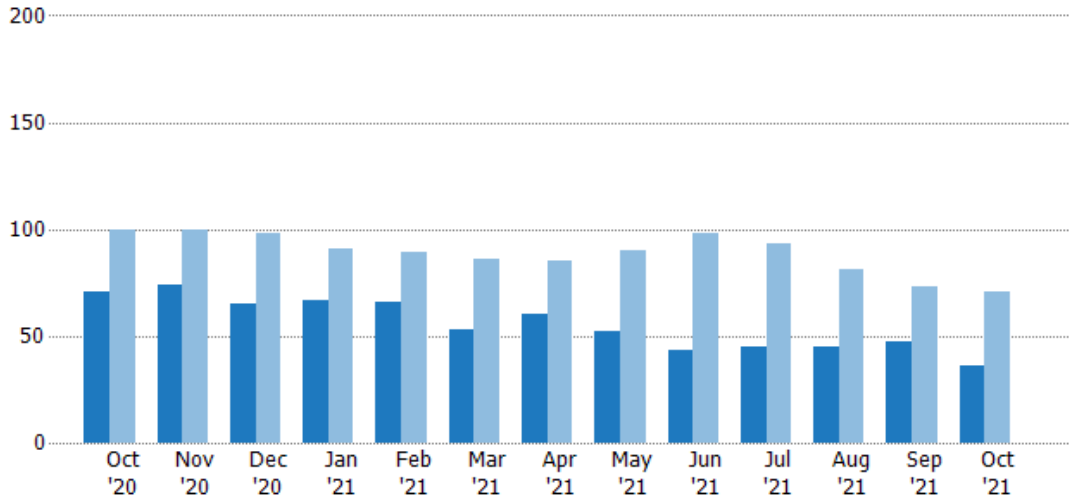
Current Year	\$27.9M	\$16.1M	\$9.58M	\$12.8M	\$16M	\$9.8M	\$24.3M	\$8.23M	\$25.1M	\$16.2M	\$19.4M	\$24.6M	\$7.39M
Prior Year	\$11.8M	\$10.4M	\$23.3M	\$6.01M	\$15.9M	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$33M	\$16M	\$31.3M	\$27.9M
Percent Change from Prior Year	137%	55%	-59%	112%	1%	62%	222%	-29%	-25%	-51%	21%	-21%	-73%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Oct '21	36	-49.3%
Oct '20	71	-29%
Oct '19	100	-7%

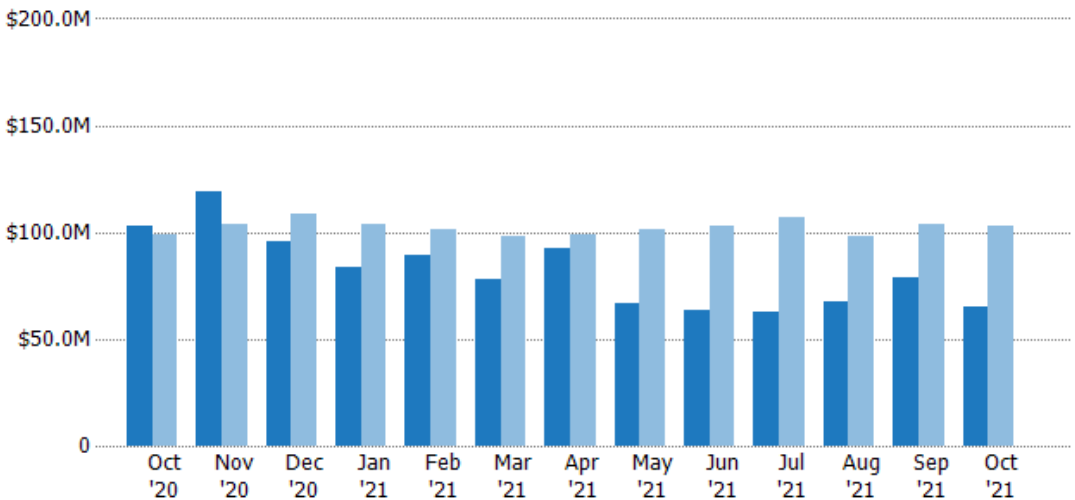
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	71	74	65	67	66	53	60	52	43	45	45	47	36
Prior Year	100	100	98	91	89	86	85	90	98	93	81	73	71
Percent Change from Prior Year	-29%	-26%	-34%	-26%	-26%	-38%	-29%	-42%	-56%	-52%	-44%	-36%	-49%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Oct '21	\$64.9M	-37.2%
Oct '20	\$103M	4.1%
Oct '19	\$99.2M	-21.1%

	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$103M	\$119M	\$96M	\$83.3M	\$89M	\$78.2M	\$92.5M	\$67M	\$63.3M	\$62.5M	\$67.2M	\$79.1M	\$64.9M
Prior Year	\$99.2M	\$104M	\$108M	\$104M	\$101M	\$98.4M	\$98.7M	\$101M	\$103M	\$107M	\$97.7M	\$104M	\$103M
Percent Change from Prior Year	4%	15%	-11%	-20%	-12%	-20%	-6%	-34%	-38%	-41%	-31%	-24%	-37%

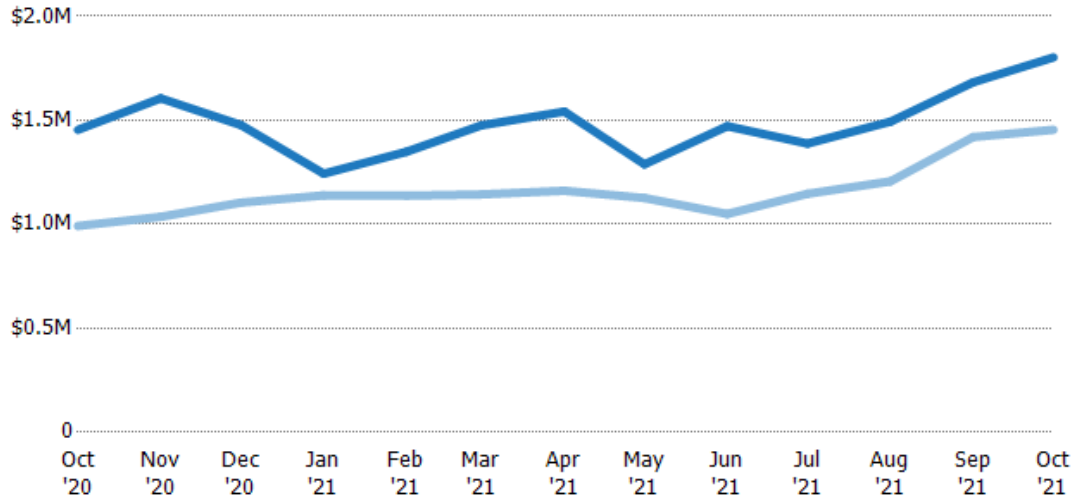
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$1.8M	23.9%
Oct '20	\$1.45M	46.6%
Oct '19	\$992K	-15.2%



Current Year	\$1.45M	\$1.61M	\$1.48M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.29M	\$1.47M	\$1.39M	\$1.49M	\$1.68M	\$1.8M
Prior Year	\$992K	\$1.04M	\$1.1M	\$1.14M	\$1.14M	\$1.14M	\$1.16M	\$1.13M	\$1.05M	\$1.15M	\$1.21M	\$1.42M	\$1.45M
Percent Change from Prior Year	47%	55%	34%	9%	19%	29%	33%	14%	40%	21%	24%	19%	24%

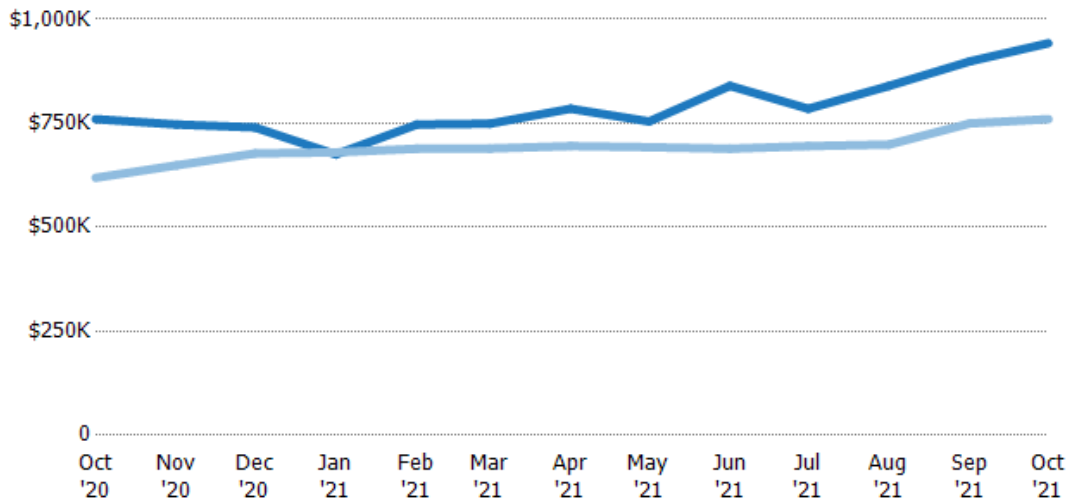
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$943K	24%
Oct '20	\$760K	22.8%
Oct '19	\$619K	-11.3%



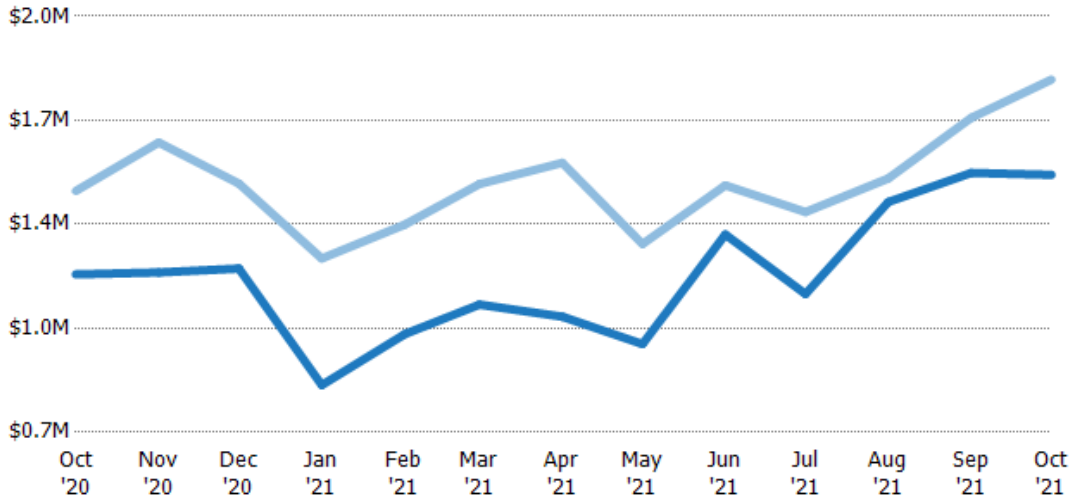
Current Year	\$760K	\$747K	\$740K	\$675K	\$747K	\$749K	\$785K	\$755K	\$840K	\$785K	\$840K	\$899K	\$943K
Prior Year	\$619K	\$649K	\$678K	\$680K	\$689K	\$690K	\$695K	\$693K	\$689K	\$695K	\$699K	\$750K	\$760K
Percent Change from Prior Year	23%	15%	9%	-1%	8%	9%	13%	9%	22%	13%	20%	20%	24%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



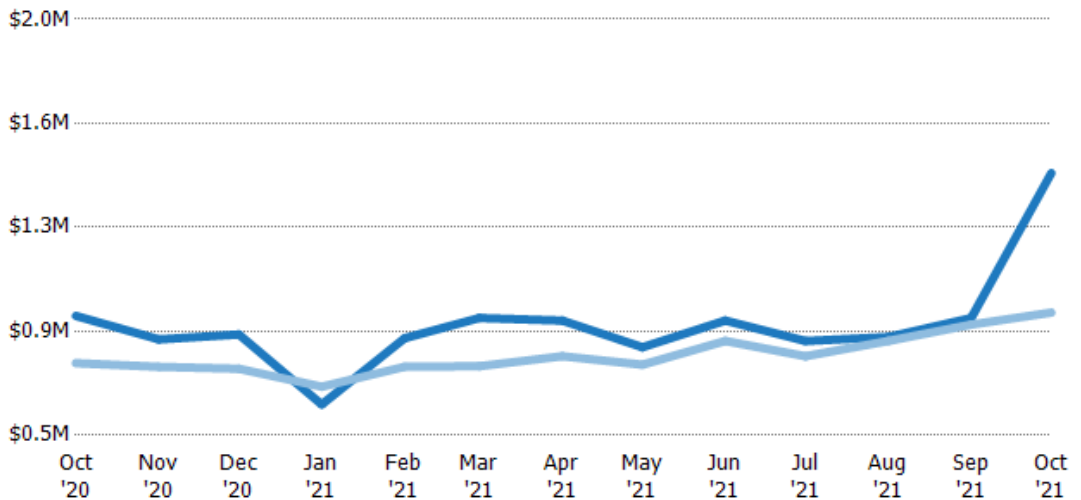
Avg Est Value	\$1.19M	\$1.2M	\$1.21M	\$847K	\$1.01M	\$1.1M	\$1.06M	\$976K	\$1.32M	\$1.13M	\$1.42M	\$1.51M	\$1.5M
Avg Listing Price	\$1.45M	\$1.61M	\$1.48M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.29M	\$1.47M	\$1.39M	\$1.49M	\$1.68M	\$1.8M
Avg Listing Price as a % of Avg Est Value	122%	134%	122%	147%	134%	134%	145%	132%	112%	123%	105%	111%	120%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$930K	\$846K	\$864K	\$611K	\$850K	\$923K	\$914K	\$817K	\$914K	\$840K	\$854K	\$923K	\$1.45M
Median Listing Price	\$760K	\$747K	\$740K	\$675K	\$747K	\$749K	\$785K	\$755K	\$840K	\$785K	\$840K	\$899K	\$943K
Med Listing Price as a % of Med Est Value	82%	88%	86%	110%	88%	81%	86%	92%	92%	93%	98%	97%	65%

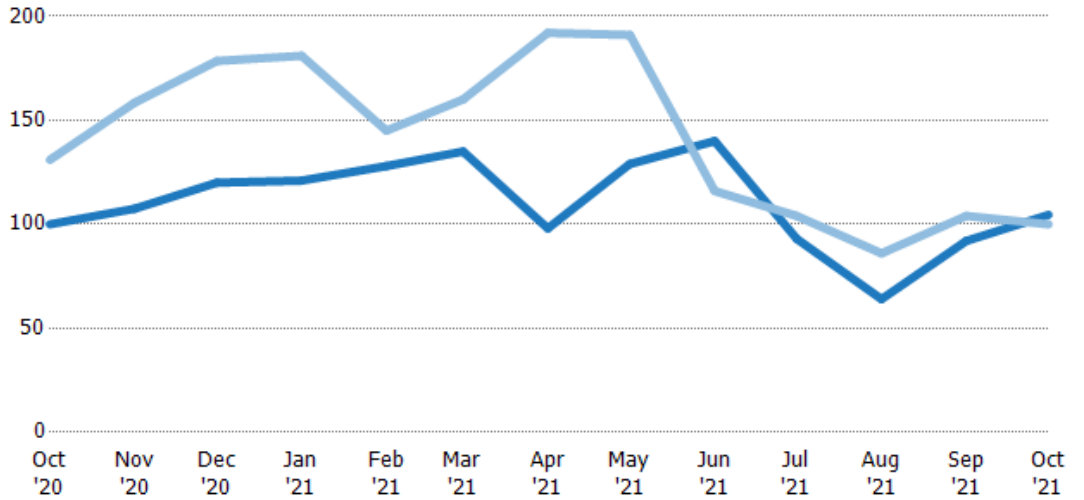
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Oct '21	105	4.5%
Oct '20	100	-23.7%
Oct '19	131	-18.3%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	100	108	120	121	128	135	98	129	140	93	64	92	105
Prior Year	131	159	179	181	145	160	192	191	116	104	86	104	100
Percent Change from Prior Year	-24%	-32%	-33%	-33%	-12%	-16%	-49%	-32%	21%	-11%	-26%	-12%	5%

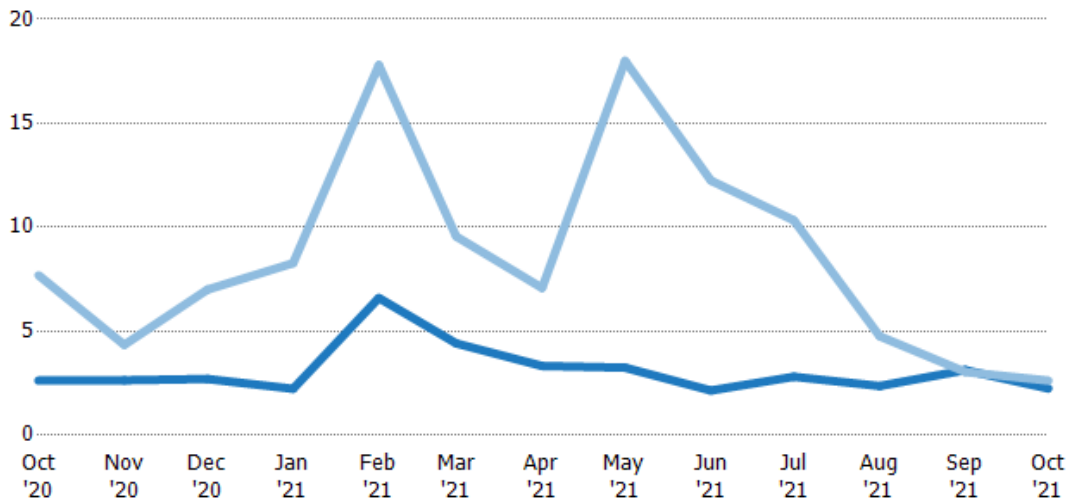
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Oct '21	2.25	-14.4%
Oct '20	2.63	-65.8%
Oct '19	7.69	-7%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	2.63	2.64	2.71	2.23	6.6	4.42	3.33	3.25	2.15	2.81	2.37	3.13	2.25
Prior Year	7.69	4.35	7	8.27	17.8	9.56	7.08	18	12.3	10.3	4.76	3.04	2.63
Percent Change from Prior Year	-66%	-39%	-61%	-73%	-63%	-54%	-53%	-82%	-82%	-73%	-50%	3%	-14%

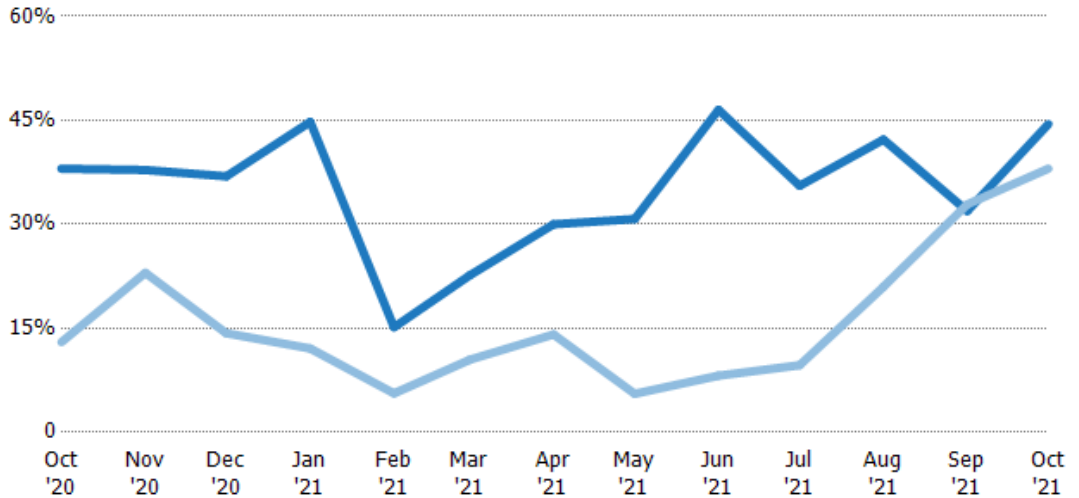
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Oct '21	44%	-6.4%
Oct '20	38%	-25%
Oct '19	13%	7.5%



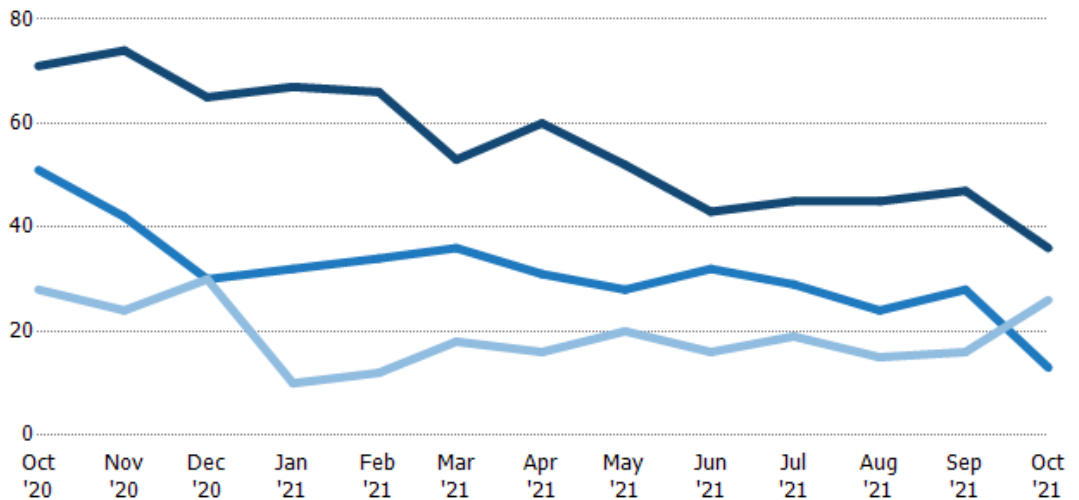
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	38%	38%	37%	45%	15%	23%	30%	31%	47%	36%	42%	32%	44%
Prior Year	13%	23%	14%	12%	6%	10%	14%	6%	8%	10%	21%	33%	38%
Change from Prior Year	-25%	-15%	-23%	-33%	-10%	-12%	-16%	-25%	-38%	-26%	-21%	1%	-6%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	71	74	65	67	66	53	60	52	43	45	45	47	36
Pending	51	42	30	32	34	36	31	28	32	29	24	28	13
Sold	28	24	30	10	12	18	16	20	16	19	15	16	26

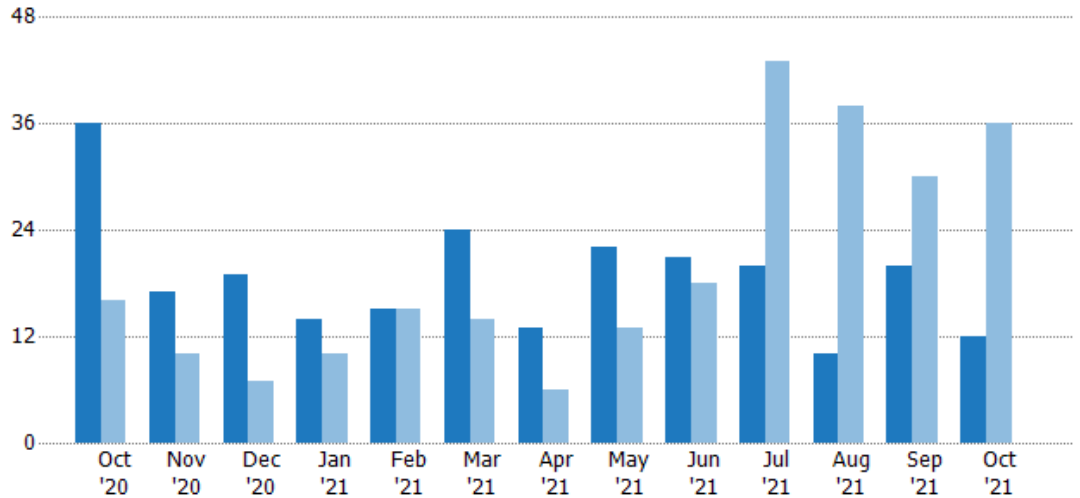
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	12	-66.7%
Oct '20	36	125%
Oct '19	16	25%



Current Year	36	17	19	14	15	24	13	22	21	20	10	20	12
Prior Year	16	10	7	10	15	14	6	13	18	43	38	30	36
Percent Change from Prior Year	125%	70%	171%	40%	0%	71%	117%	69%	17%	-53%	-74%	-33%	-67%

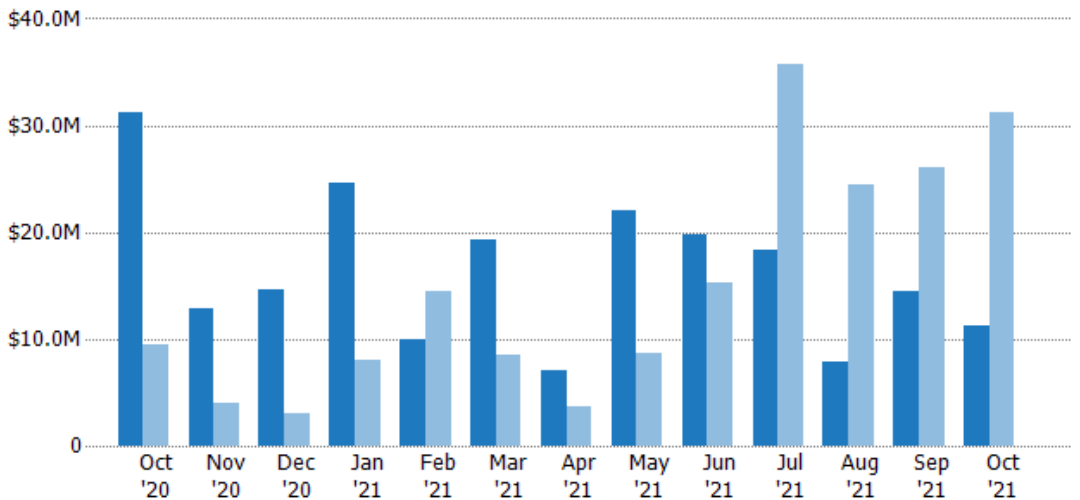
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$11.2M	-64.3%
Oct '20	\$31.3M	230.2%
Oct '19	\$9.47M	27.7%



Current Year	\$31.3M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.02M	\$22.1M	\$19.8M	\$18.3M	\$7.79M	\$14.5M	\$11.2M
Prior Year	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$14.5M	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$35.6M	\$24.4M	\$26.1M	\$31.3M
Percent Change from Prior Year	230%	224%	383%	207%	-31%	127%	95%	156%	29%	-49%	-68%	-44%	-64%

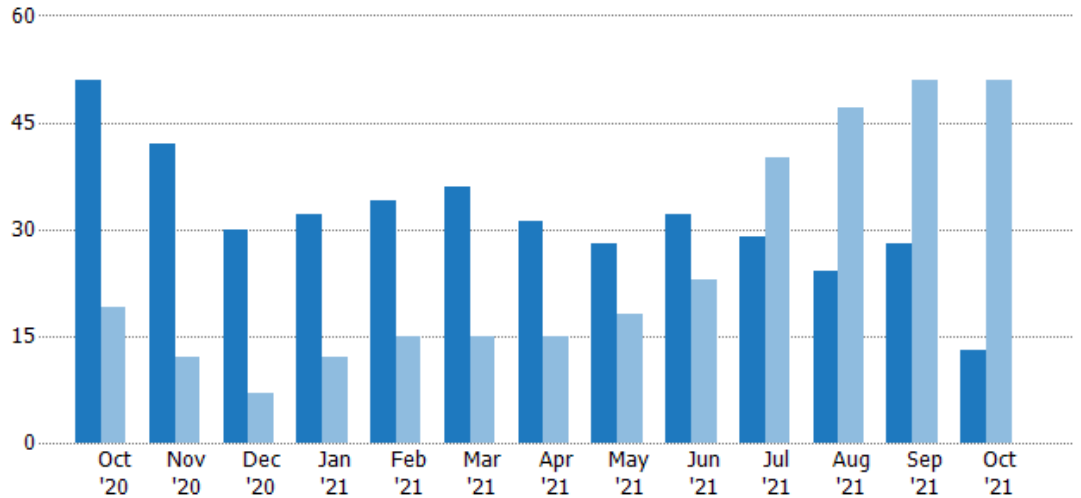
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	13	-74.5%
Oct '20	51	168.4%
Oct '19	19	47.4%



Current Year	51	42	30	32	34	36	31	28	32	29	24	28	13
Prior Year	19	12	7	12	15	15	15	18	23	40	47	51	51
Percent Change from Prior Year	168%	250%	329%	167%	127%	140%	107%	56%	39%	-28%	-49%	-45%	-75%

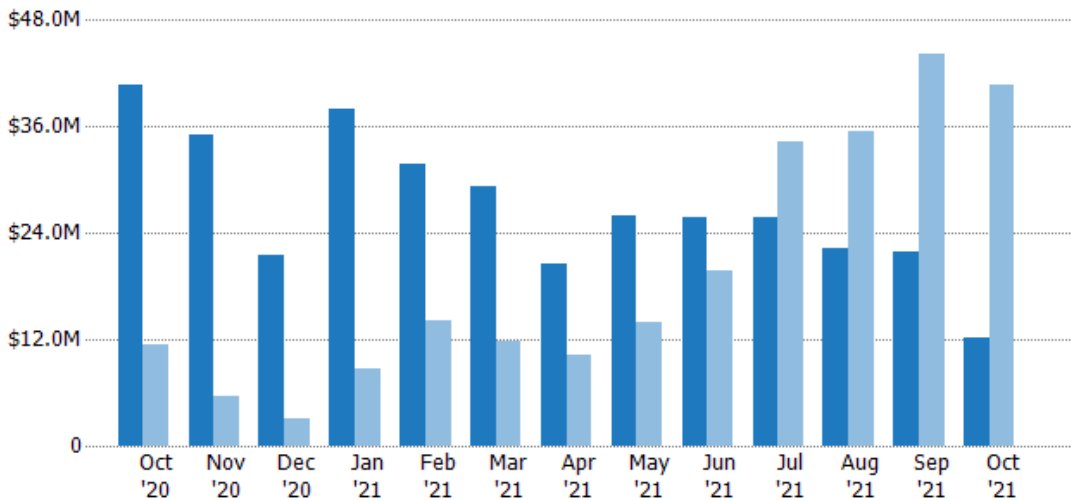
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$12.2M	-70.1%
Oct '20	\$40.8M	257.5%
Oct '19	\$11.4M	45.8%



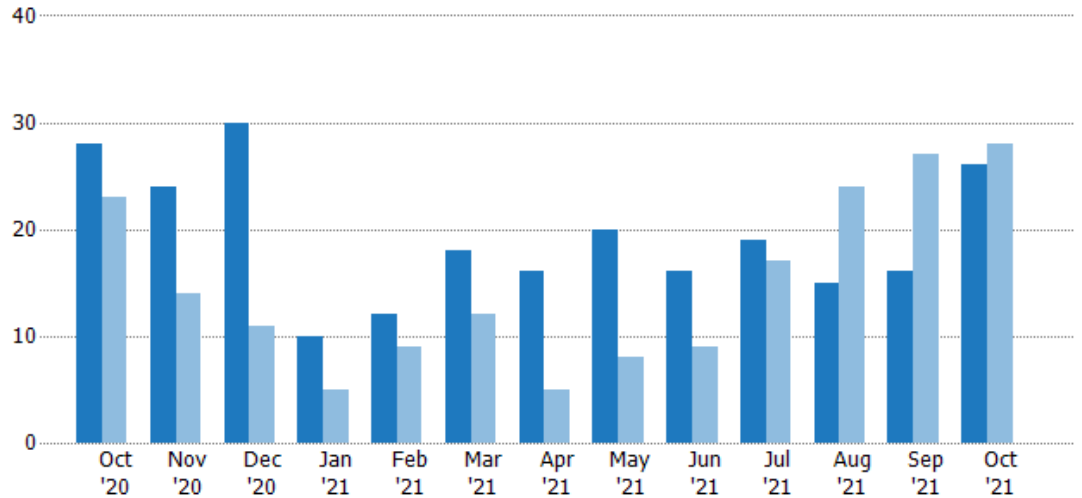
Current Year	\$40.8M	\$35.1M	\$21.5M	\$38M	\$31.7M	\$29.3M	\$20.6M	\$26.1M	\$25.7M	\$25.7M	\$22.2M	\$21.8M	\$12.2M
Prior Year	\$11.4M	\$5.63M	\$3.14M	\$8.71M	\$14.2M	\$11.7M	\$10.3M	\$13.9M	\$19.7M	\$34.3M	\$35.4M	\$44.2M	\$40.8M
Percent Change from Prior Year	257%	523%	586%	336%	123%	150%	101%	88%	30%	-25%	-37%	-51%	-70%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Oct '21	26	-7.1%
Oct '20	28	21.7%
Oct '19	23	-43.5%

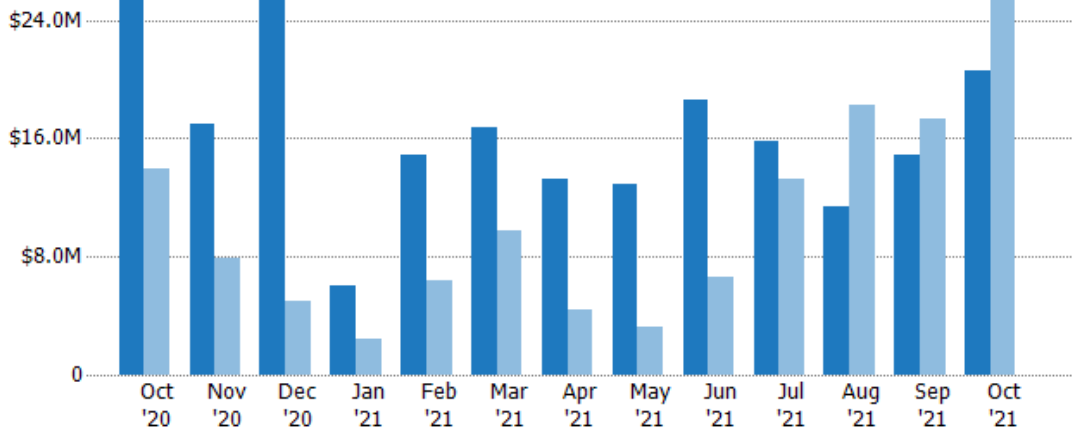
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	28	24	30	10	12	18	16	20	16	19	15	16	26
Prior Year	23	14	11	5	9	12	5	8	9	17	24	27	28
Percent Change from Prior Year	22%	71%	173%	100%	33%	50%	220%	150%	78%	12%	-38%	-41%	-7%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Oct '21	\$20.5M	-21.4%
Oct '20	\$26.1M	87.6%
Oct '19	\$13.9M	-41.6%

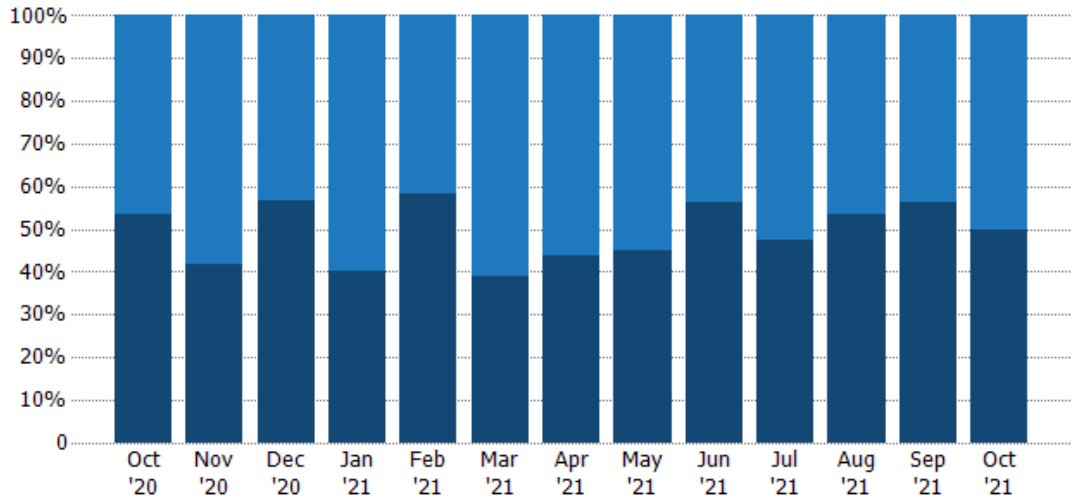
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$26.1M	\$16.9M	\$26.4M	\$6M	\$14.9M	\$16.8M	\$13.3M	\$12.9M	\$18.6M	\$15.8M	\$11.4M	\$14.9M	\$20.5M
Prior Year	\$13.9M	\$7.94M	\$4.97M	\$2.39M	\$6.4M	\$9.7M	\$4.38M	\$3.29M	\$6.63M	\$13.3M	\$18.2M	\$17.3M	\$26.1M
Percent Change from Prior Year	88%	113%	430%	151%	132%	73%	204%	293%	181%	19%	-37%	-14%	-21%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



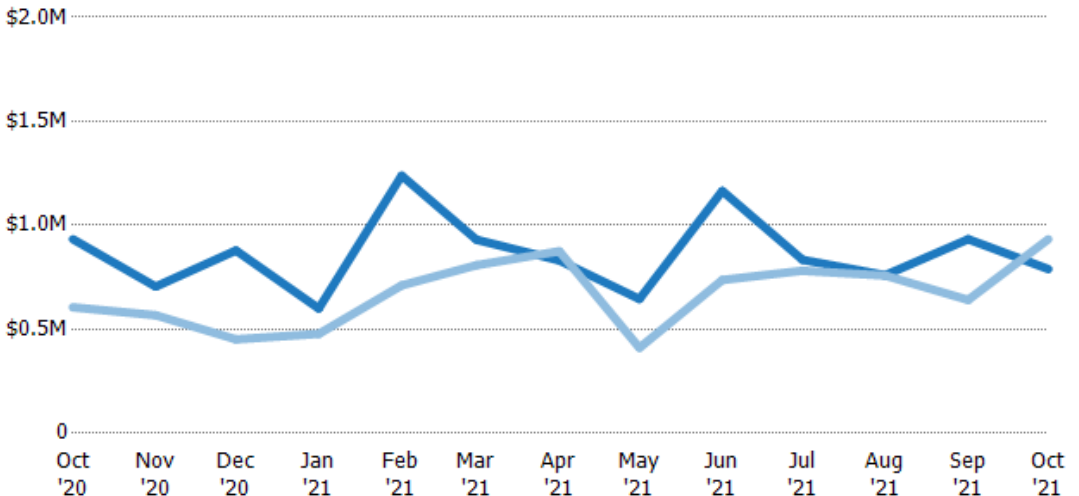
Condo/Townhouse	46%	58%	43%	60%	42%	61%	56%	55%	44%	53%	47%	44%	50%
Single Family Residence	54%	42%	57%	40%	58%	39%	44%	45%	56%	47%	53%	56%	50%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



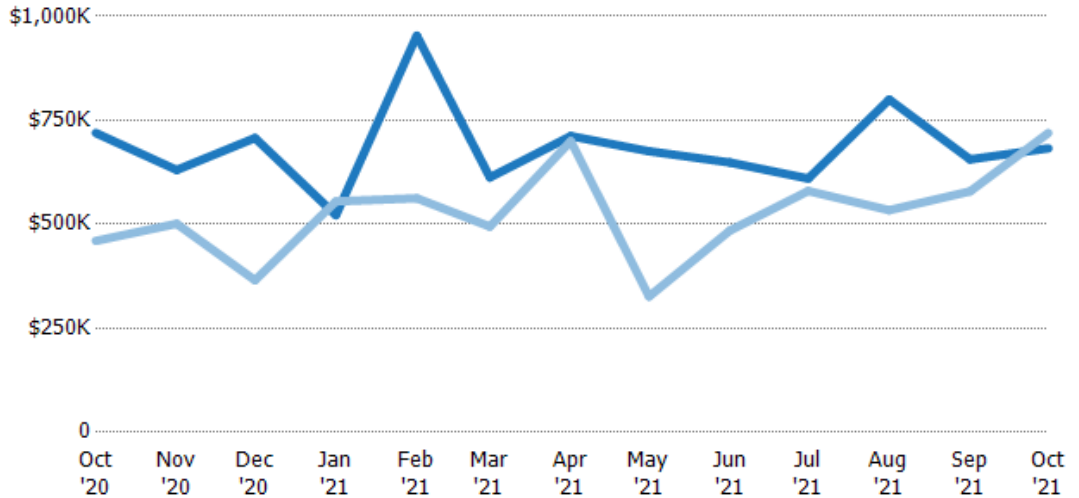
Current Year	\$933K	\$705K	\$879K	\$600K	\$1.24M	\$931K	\$831K	\$646K	\$1.17M	\$834K	\$760K	\$933K	\$789K
Prior Year	\$606K	\$567K	\$452K	\$478K	\$711K	\$808K	\$875K	\$411K	\$737K	\$782K	\$758K	\$641K	\$933K
Percent Change from Prior Year	54%	24%	95%	26%	74%	15%	-5%	57%	58%	7%	0%	46%	-15%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Oct '21	\$683K	-5.1%
Oct '20	\$720K	56.4%
Oct '19	\$460K	41.1%

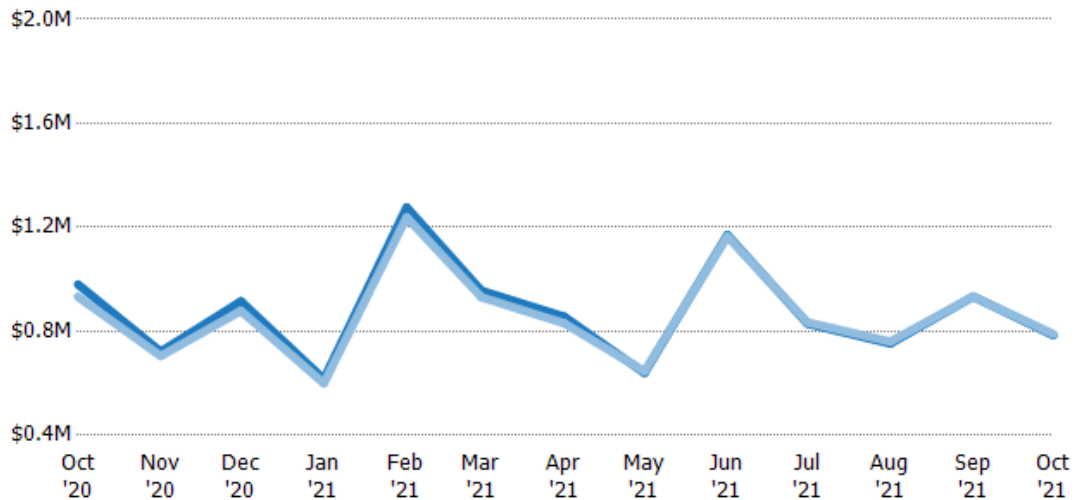
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$720K	\$631K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K	\$800K	\$656K	\$683K
Prior Year	\$460K	\$501K	\$366K	\$555K	\$563K	\$495K	\$700K	\$326K	\$485K	\$580K	\$534K	\$579K	\$720K
Percent Change from Prior Year	56%	26%	94%	-6%	70%	24%	2%	107%	34%	5%	50%	13%	-5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



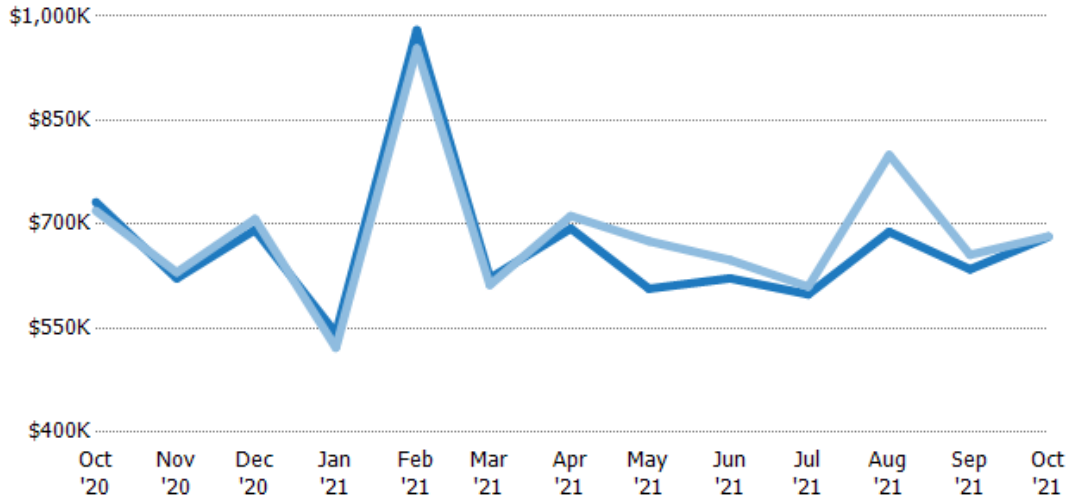
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg List Price	\$980K	\$722K	\$915K	\$616K	\$1.28M	\$956K	\$856K	\$639K	\$1.17M	\$829K	\$753K	\$934K	\$785K
Avg Sales Price	\$933K	\$705K	\$879K	\$600K	\$1.24M	\$931K	\$831K	\$646K	\$1.17M	\$834K	\$760K	\$933K	\$789K
Avg Sales Price as a % of Avg List Price	95%	98%	96%	97%	97%	97%	97%	101%	100%	101%	101%	100%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

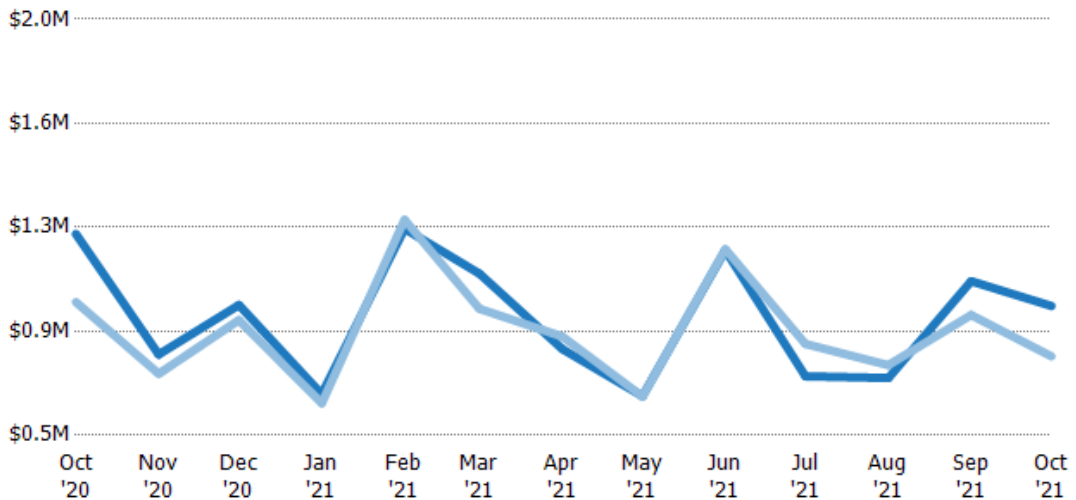


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

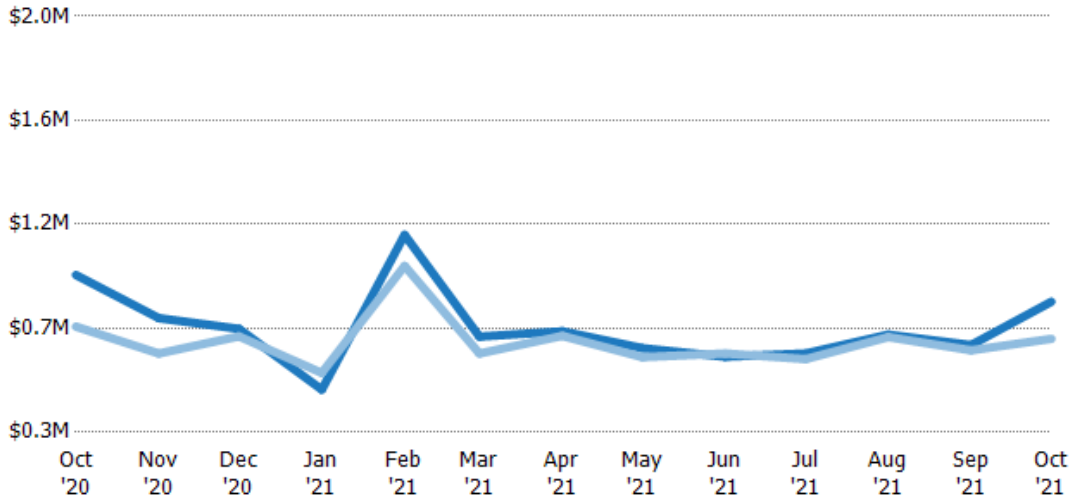


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$943K	\$767K	\$723K	\$474K	\$1.11M	\$691K	\$713K	\$644K	\$609K	\$622K	\$699K	\$657K	\$833K
Median Sales Price	\$732K	\$622K	\$692K	\$543K	\$980K	\$622K	\$694K	\$607K	\$622K	\$599K	\$689K	\$635K	\$682K
Med Sales Price as a % of Med Est Value	78%	81%	96%	114%	89%	90%	97%	94%	102%	96%	99%	97%	82%