

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	13	19	-31.6%	185	229	-19.2%
New Listing Volume	\$16,061,900	\$16,143,900	-0.5%	\$179,867,699	\$204,883,248	-12.2%
Active Listing Count	43	74	-41.9%	N/A	N/A	
Active Listing Volume	\$72,946,800	\$118,807,600	-38.6%	N/A	N/A	
Average Listing Price	\$1,696,437	\$1,605,508	+5.7%	\$1,471,972	\$1,220,443	+20.6%
Median Listing Price	\$935,000	\$747,000	+25.2%	\$801,061	\$705,306	+13.6%
Median Days in RPR	108	107.5	+0.5%	109.83	117.15	-6.3%
Months of Inventory	1.7	2.6	-37.4%	3.3	6.7	-50.5%
Absorption Rate	60.47%	37.84%	+22.6%	30.16%	14.93%	+15.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	6	17	-64.7%	177	240	-26.3%
New Pending Sales Volume	\$6,288,000	\$12,886,900	-51.2%	\$160,906,399	\$188,899,448	-14.8%
Pending Sales Count	3	42	-92.9%	N/A	N/A	
Pending Sales Volume	\$4,045,000	\$35,051,800	-88.5%	N/A	N/A	
Closed Sales Count	16	24	-33.3%	184	168	+9.5%
Closed Sales Volume	\$14,277,580	\$16,920,901	-15.6%	\$159,449,480	\$124,614,318	+28%
Average Sales Price	\$892,349	\$705,038	+26.6%	\$866,573	\$741,752	+16.8%
Median Sales Price	\$727,500	\$630,500	+15.4%	\$687,147	\$582,307	+18%

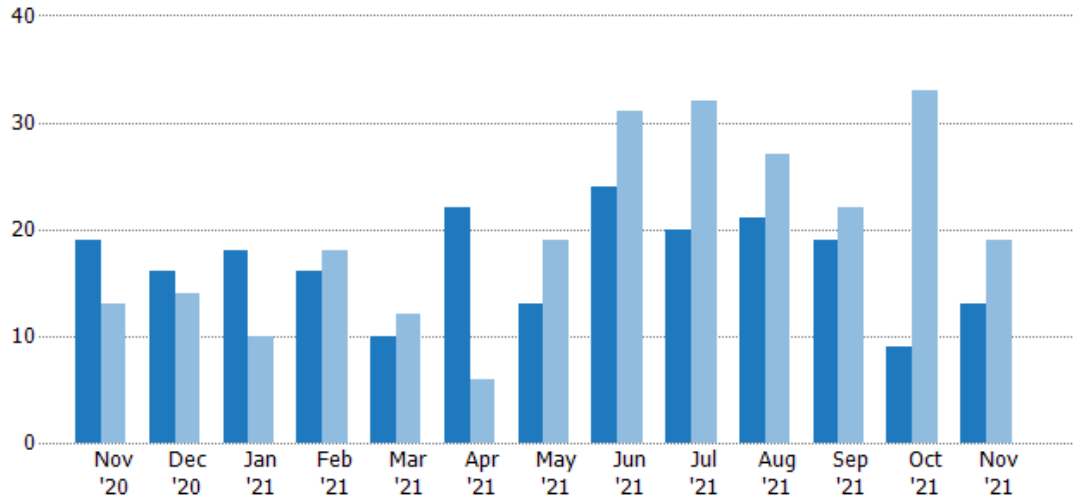
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	13	-31.6%
Nov '20	19	46.2%
Nov '19	13	-46.2%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	19	16	18	16	10	22	13	24	20	21	19	9	13
Prior Year	13	14	10	18	12	6	19	31	32	27	22	33	19
Percent Change from Prior Year	46%	14%	80%	-11%	-17%	267%	-32%	-23%	-38%	-22%	-14%	-73%	-32%

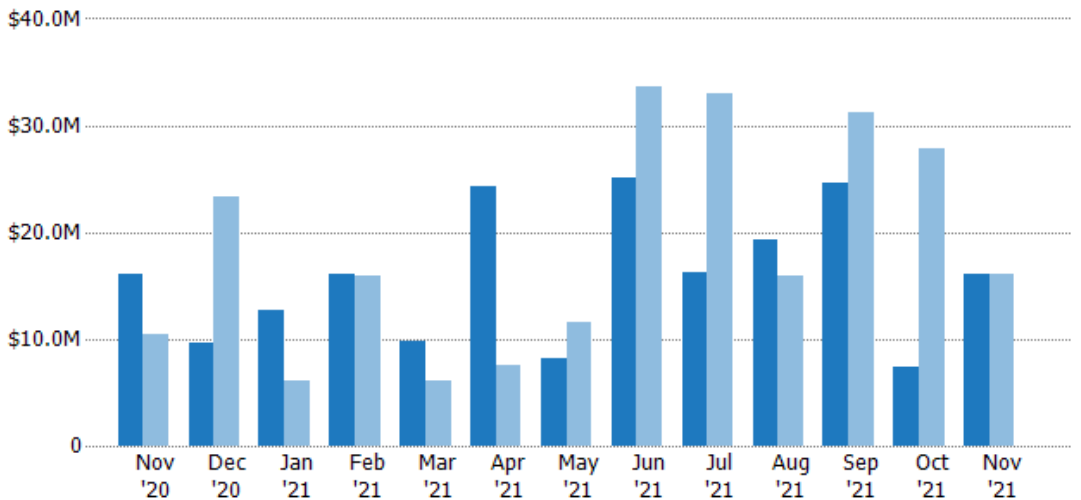
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$16.1M	-0.5%
Nov '20	\$16.1M	55%
Nov '19	\$10.4M	-61.7%



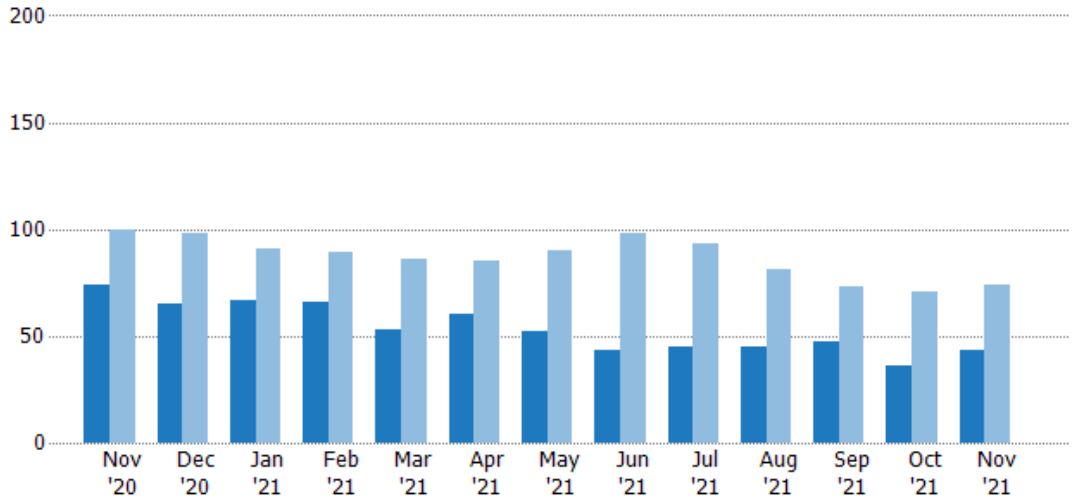
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$16.1M	\$9.58M	\$12.8M	\$16M	\$9.8M	\$24.3M	\$8.23M	\$25.1M	\$16.2M	\$19.4M	\$24.6M	\$7.39M	\$16.1M
Prior Year	\$10.4M	\$23.3M	\$6.01M	\$15.9M	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$33M	\$16M	\$31.3M	\$27.9M	\$16.1M
Percent Change from Prior Year	55%	-59%	112%	1%	62%	222%	-29%	-25%	-51%	21%	-21%	-73%	-1%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



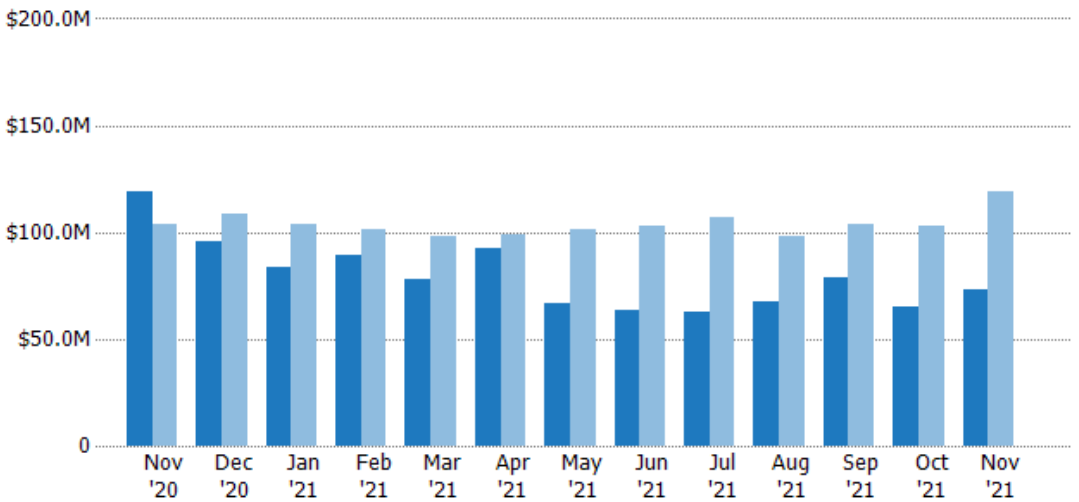
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	43	74	-41.9%
Dec '21	65	98	-34%
Jan '21	67	91	-26%
Feb '21	66	89	-26%
Mar '21	53	86	-38%
Apr '21	60	85	-29%
May '21	52	90	-42%
Jun '21	43	98	-56%
Jul '21	45	93	-52%
Aug '21	45	81	-44%
Sep '21	47	73	-36%
Oct '21	36	71	-49%
Nov '21	43	74	-42%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$72.9M	\$119M	-38.6%
Dec '21	\$96M	\$108M	-11%
Jan '21	\$83.3M	\$104M	-20%
Feb '21	\$89M	\$101M	-12%
Mar '21	\$78.2M	\$98.4M	-20%
Apr '21	\$92.5M	\$98.7M	-6%
May '21	\$67M	\$101M	-34%
Jun '21	\$63.3M	\$103M	-38%
Jul '21	\$62.5M	\$107M	-41%
Aug '21	\$67.2M	\$97.7M	-31%
Sep '21	\$79.1M	\$104M	-24%
Oct '21	\$64.9M	\$103M	-37%
Nov '21	\$72.9M	\$119M	-39%

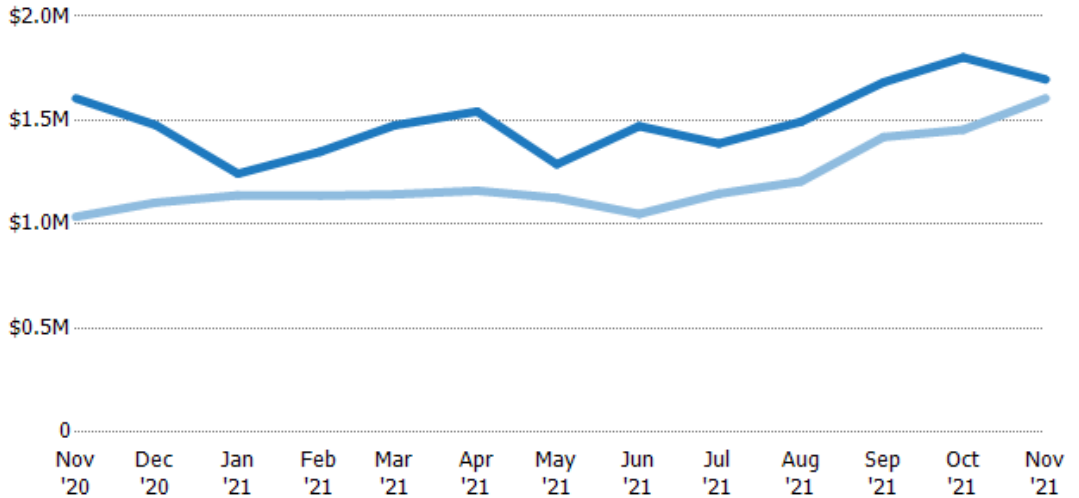
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$1.7M	5.7%
Nov '20	\$1.61M	55%
Nov '19	\$1.04M	-18.8%



Current Year	\$1.61M	\$1.48M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.29M	\$1.47M	\$1.39M	\$1.49M	\$1.68M	\$1.8M	\$1.7M
Prior Year	\$1.04M	\$1.1M	\$1.14M	\$1.14M	\$1.14M	\$1.16M	\$1.13M	\$1.05M	\$1.15M	\$1.21M	\$1.42M	\$1.45M	\$1.61M
Percent Change from Prior Year	55%	34%	9%	19%	29%	33%	14%	40%	21%	24%	19%	24%	6%

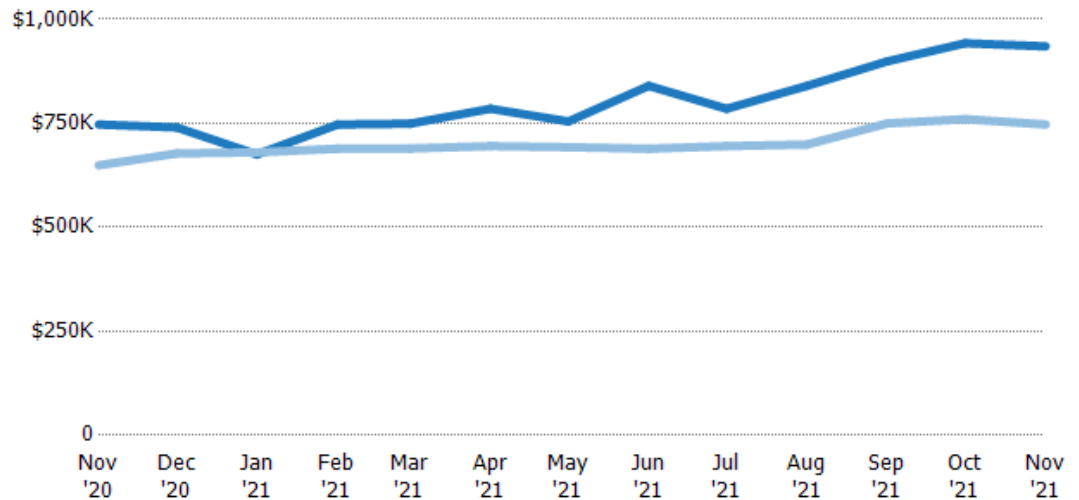
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$935K	25.2%
Nov '20	\$747K	15.1%
Nov '19	\$649K	-17.7%



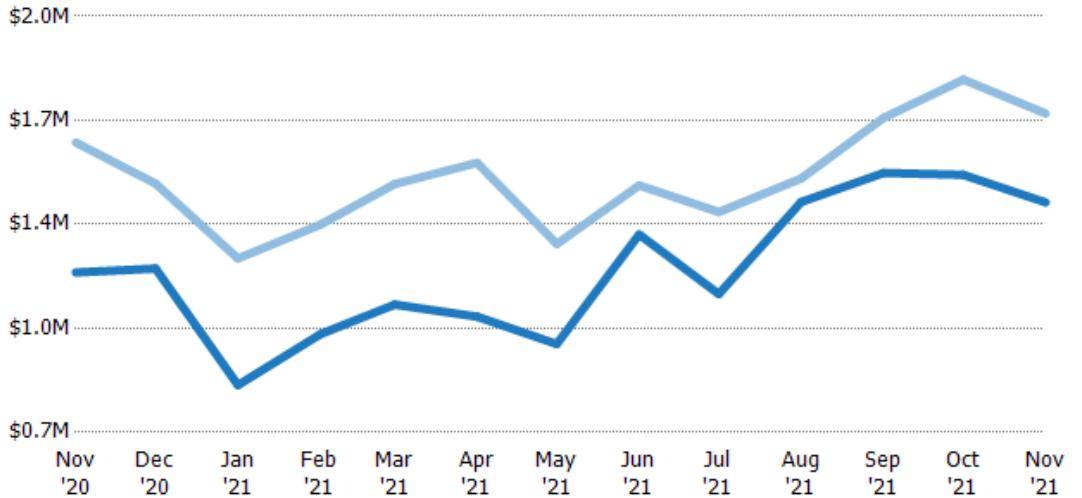
Current Year	\$747K	\$740K	\$675K	\$747K	\$749K	\$785K	\$755K	\$840K	\$785K	\$840K	\$899K	\$943K	\$935K
Prior Year	\$649K	\$678K	\$680K	\$689K	\$690K	\$695K	\$693K	\$689K	\$695K	\$699K	\$750K	\$760K	\$747K
Percent Change from Prior Year	15%	9%	-1%	8%	9%	13%	9%	22%	13%	20%	20%	24%	25%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



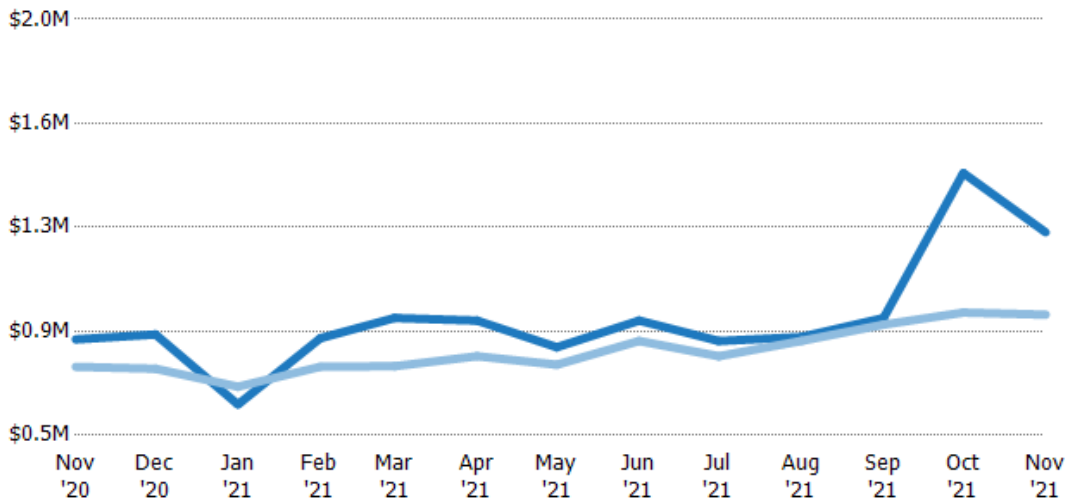
Avg Est Value	\$1.2M	\$1.21M	\$847K	\$1.01M	\$1.1M	\$1.06M	\$976K	\$1.32M	\$1.13M	\$1.42M	\$1.51M	\$1.5M	\$1.42M
Avg Listing Price	\$1.61M	\$1.48M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.29M	\$1.47M	\$1.39M	\$1.49M	\$1.68M	\$1.8M	\$1.7M
Avg Listing Price as a % of Avg Est Value	134%	122%	147%	134%	134%	145%	132%	112%	123%	105%	111%	120%	120%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$846K	\$864K	\$611K	\$850K	\$923K	\$914K	\$817K	\$914K	\$840K	\$854K	\$923K	\$1.45M	\$1.23M
Median Listing Price	\$747K	\$740K	\$675K	\$747K	\$749K	\$785K	\$755K	\$840K	\$785K	\$840K	\$899K	\$943K	\$935K
Med Listing Price as a % of Med Est Value	88%	86%	110%	88%	81%	86%	92%	92%	93%	98%	97%	65%	76%

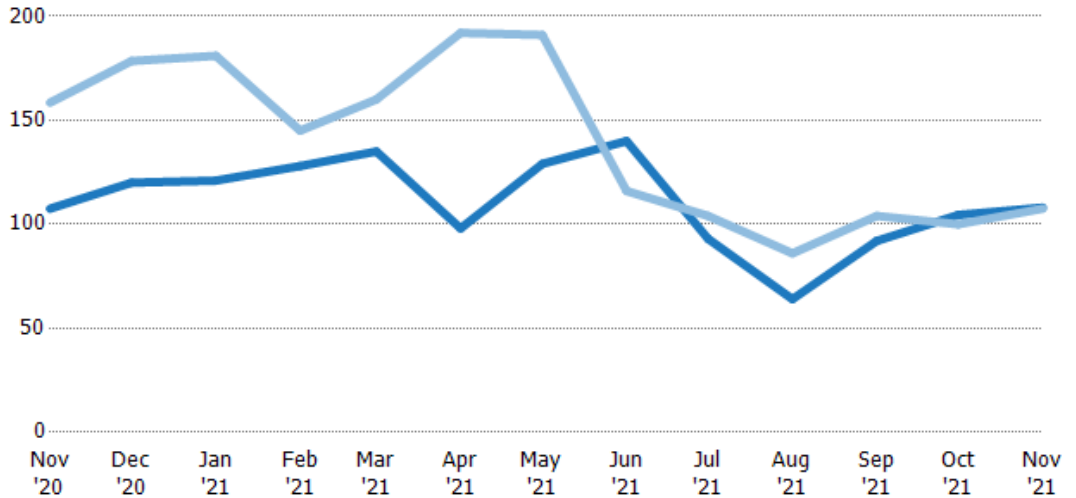
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Days	% Chg.
Nov '21	108	0.5%
Nov '20	108	-32.2%
Nov '19	159	-13.6%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	108	120	121	128	135	98	129	140	93	64	92	105	108
Prior Year	159	179	181	145	160	192	191	116	104	86	104	100	108
Percent Change from Prior Year	-32%	-33%	-33%	-12%	-16%	-49%	-32%	21%	-11%	-26%	-12%	5%	0%

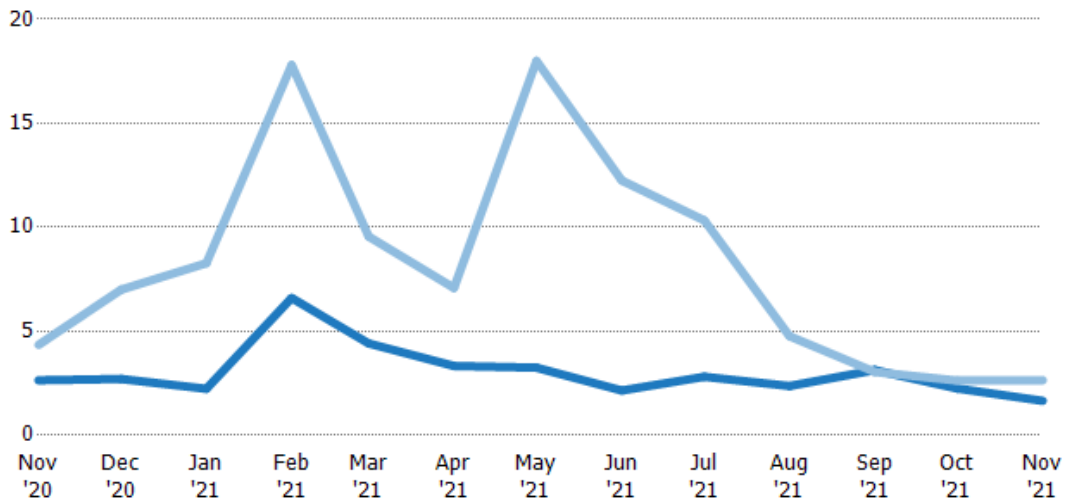
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Months	% Chg.
Nov '21	1.65	-37.4%
Nov '20	2.64	-39.2%
Nov '19	4.35	55.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.64	2.71	2.23	6.6	4.42	3.33	3.25	2.15	2.81	2.37	3.13	2.25	1.65
Prior Year	4.35	7	8.27	17.8	9.56	7.08	18	12.3	10.3	4.76	3.04	2.63	2.64
Percent Change from Prior Year	-39%	-61%	-73%	-63%	-54%	-53%	-82%	-82%	-73%	-50%	3%	-14%	-37%

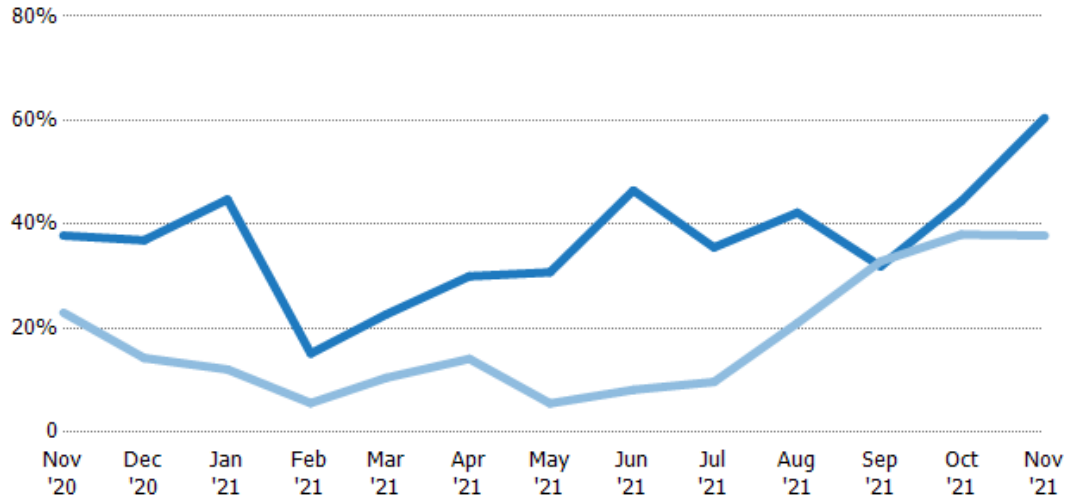
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	60%	-22.6%
Nov '20	38%	-14.8%
Nov '19	23%	-35.8%



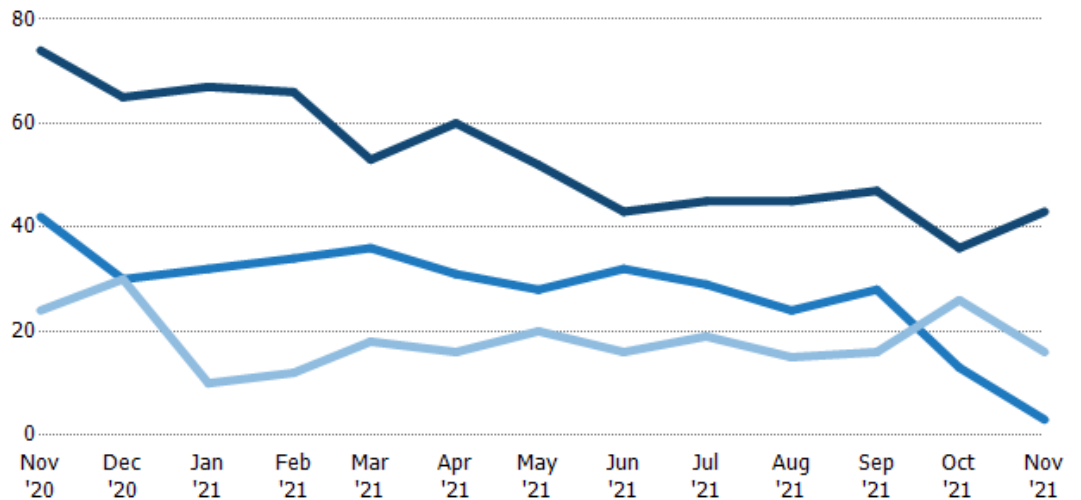
Current Year	38%	37%	45%	15%	23%	30%	31%	47%	36%	42%	32%	44%	60%
Prior Year	23%	14%	12%	6%	10%	14%	6%	8%	10%	21%	33%	38%	38%
Change from Prior Year	-15%	-23%	-33%	-10%	-12%	-16%	-25%	-38%	-26%	-21%	1%	-6%	-23%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Active	74	65	67	66	53	60	52	43	45	45	47	36	43
Pending	42	30	32	34	36	31	28	32	29	24	28	13	3
Sold	24	30	10	12	18	16	20	16	19	15	16	26	16

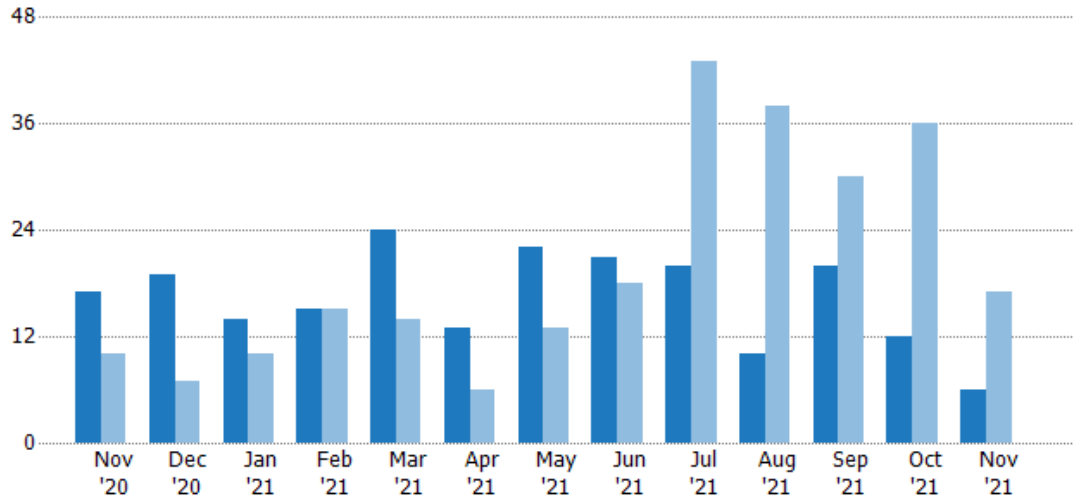
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Nov '21	6	-64.7%
Nov '20	17	70%
Nov '19	10	-10%



Current Year	17	19	14	15	24	13	22	21	20	10	20	12	6
Prior Year	10	7	10	15	14	6	13	18	43	38	30	36	17
Percent Change from Prior Year	70%	171%	40%	0%	71%	117%	69%	17%	-53%	-74%	-33%	-67%	-65%

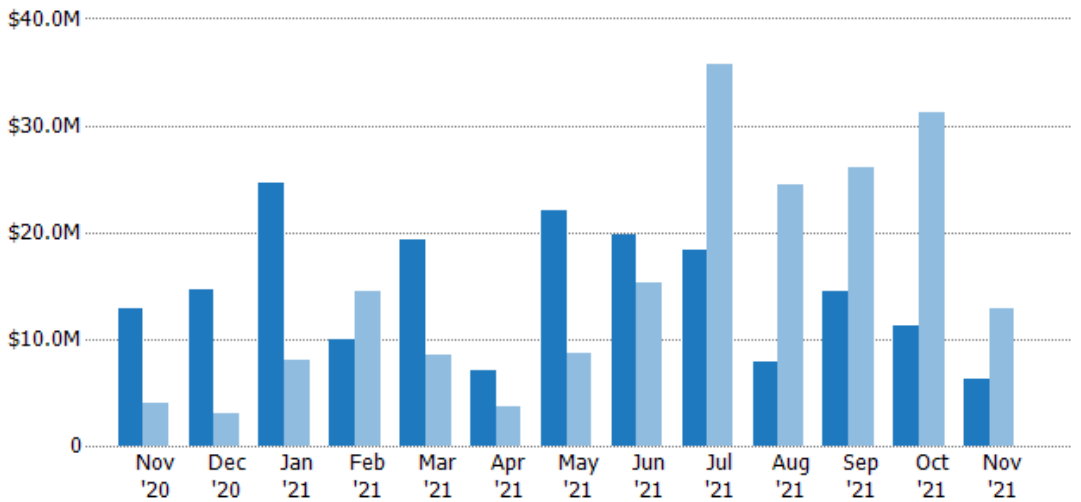
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$6.29M	-51.2%
Nov '20	\$12.9M	224.3%
Nov '19	\$3.97M	44.9%



Current Year	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.02M	\$22.1M	\$19.8M	\$18.3M	\$7.79M	\$14.5M	\$11.2M	\$6.29M
Prior Year	\$3.97M	\$3.03M	\$8.02M	\$14.5M	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$35.6M	\$24.4M	\$26.1M	\$31.3M	\$12.9M
Percent Change from Prior Year	224%	383%	207%	-31%	127%	95%	156%	29%	-49%	-68%	-44%	-64%	-51%



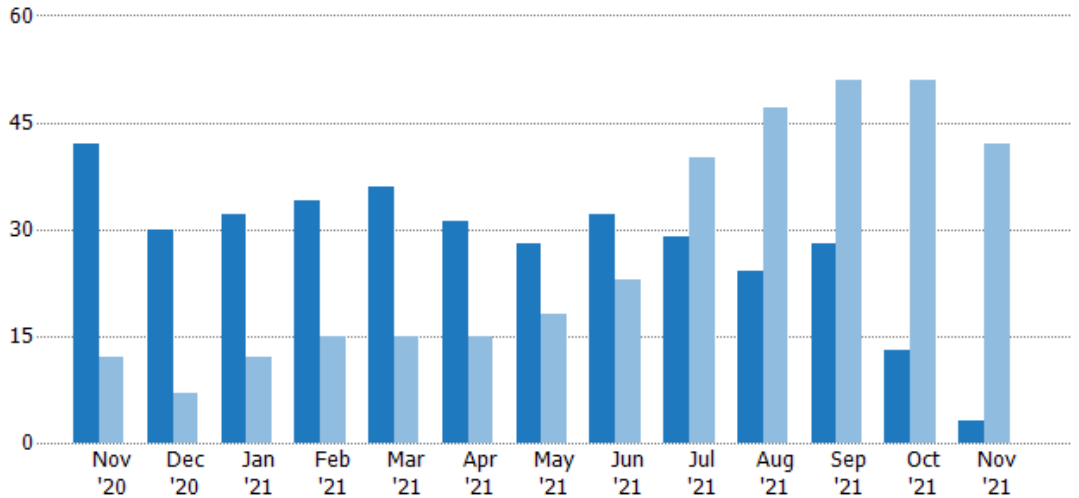
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Nov '21	3	-92.9%
Nov '20	42	250%
Nov '19	12	33.3%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	42	30	32	34	36	31	28	32	29	24	28	13	3
Prior Year	12	7	12	15	15	15	18	23	40	47	51	51	42
Percent Change from Prior Year	250%	329%	167%	127%	140%	107%	56%	39%	-28%	-49%	-45%	-75%	-93%

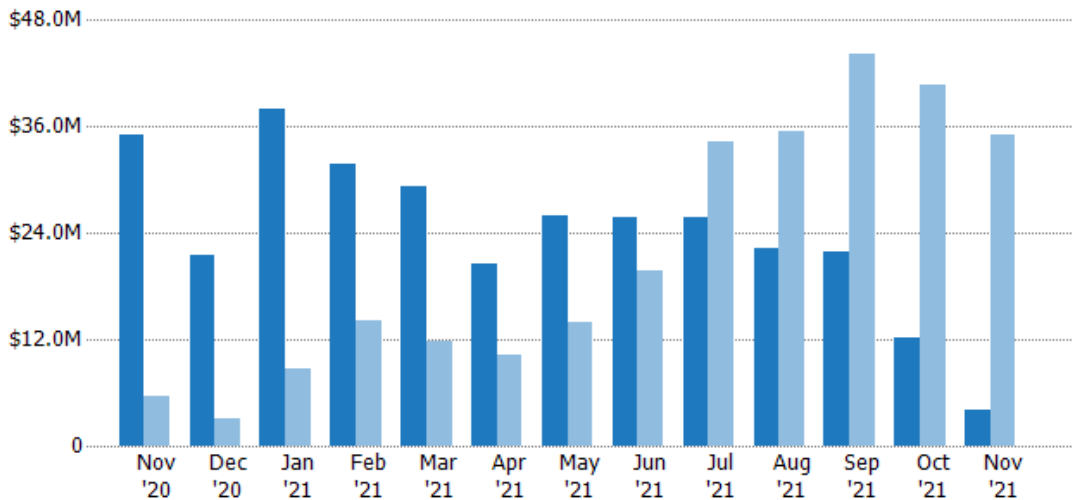
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$4.05M	-88.5%
Nov '20	\$35.1M	522.8%
Nov '19	\$5.63M	80.9%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$35.1M	\$21.5M	\$38M	\$31.7M	\$29.3M	\$20.6M	\$26.1M	\$25.7M	\$25.7M	\$22.2M	\$21.8M	\$12.2M	\$4.05M
Prior Year	\$5.63M	\$3.14M	\$8.71M	\$14.2M	\$11.7M	\$10.3M	\$13.9M	\$19.7M	\$34.3M	\$35.4M	\$44.2M	\$40.8M	\$35.1M
Percent Change from Prior Year	523%	586%	336%	123%	150%	101%	88%	30%	-25%	-37%	-51%	-70%	-88%

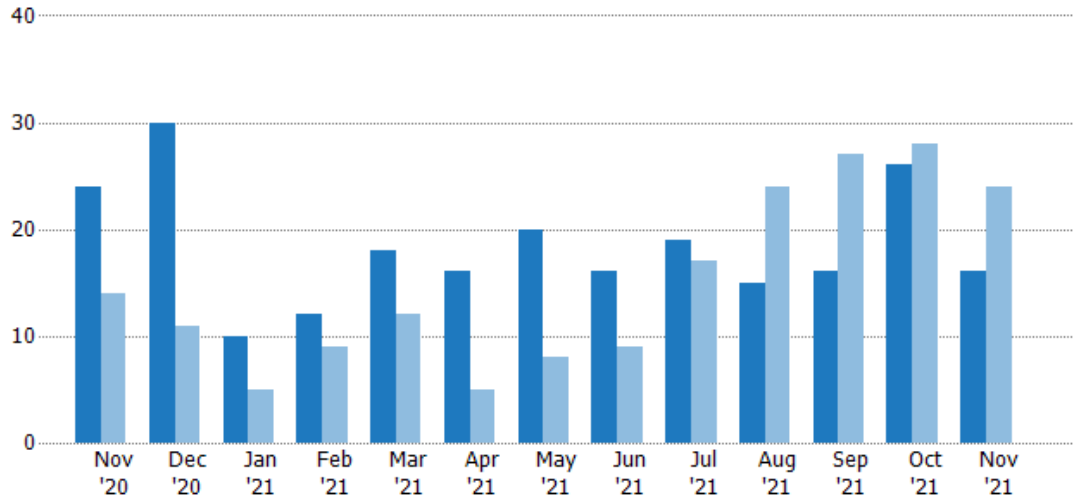
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Nov '21	16	-33.3%
Nov '20	24	71.4%
Nov '19	14	50%



Current Year	24	30	10	12	18	16	20	16	19	15	16	26	16
Prior Year	14	11	5	9	12	5	8	9	17	24	27	28	24
Percent Change from Prior Year	71%	173%	100%	33%	50%	220%	150%	78%	12%	-38%	-41%	-7%	-33%

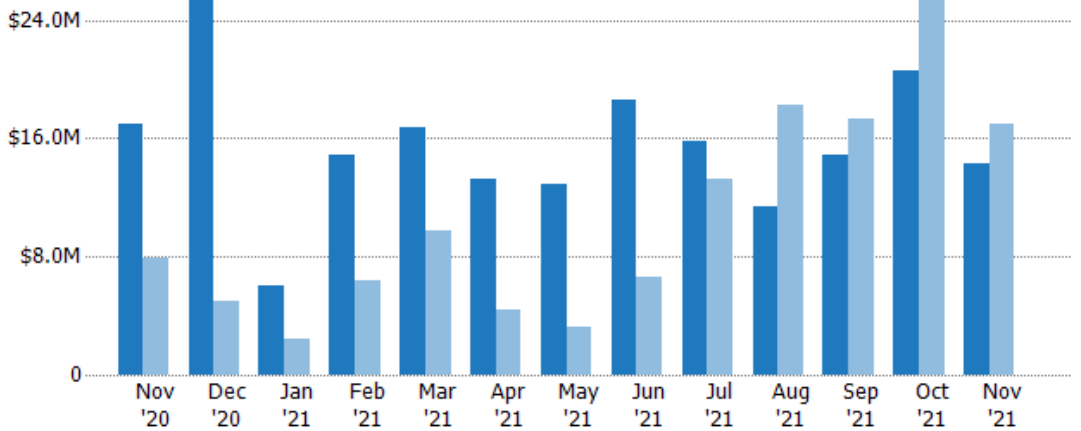
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Nov '21	\$14.3M	-15.6%
Nov '20	\$16.9M	113%
Nov '19	\$7.94M	48.8%



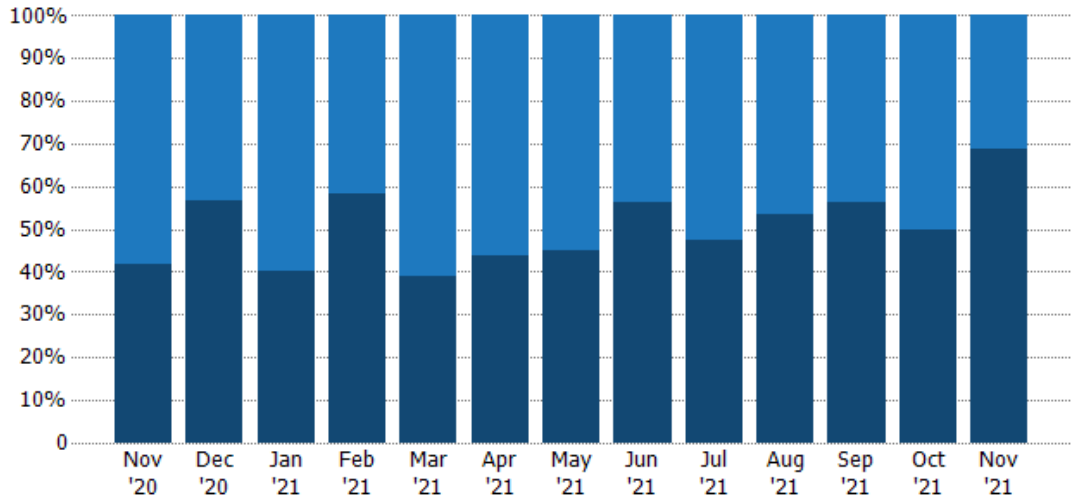
Current Year	\$16.9M	\$26.4M	\$6M	\$14.9M	\$16.8M	\$13.3M	\$12.9M	\$18.6M	\$15.8M	\$11.4M	\$14.9M	\$20.5M	\$14.3M
Prior Year	\$7.94M	\$4.97M	\$2.39M	\$6.4M	\$9.7M	\$4.38M	\$3.29M	\$6.63M	\$13.3M	\$18.2M	\$17.3M	\$26.1M	\$16.9M
Percent Change from Prior Year	113%	430%	151%	132%	73%	204%	293%	181%	19%	-37%	-14%	-21%	-16%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



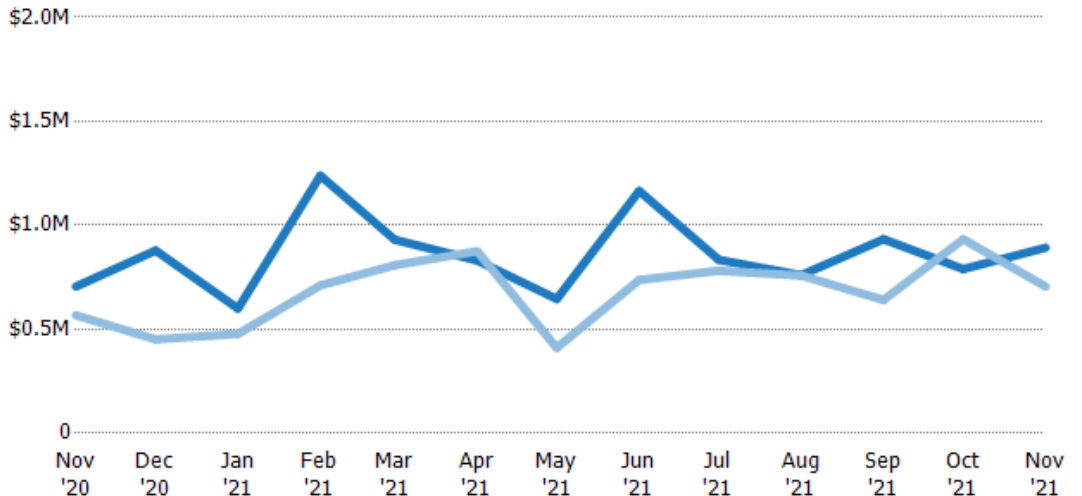
Condo/Townhouse	58%	43%	60%	42%	61%	56%	55%	44%	53%	47%	44%	50%	31%
Single Family Residence	42%	57%	40%	58%	39%	44%	45%	56%	47%	53%	56%	50%	69%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$705K	\$879K	\$600K	\$1.24M	\$931K	\$831K	\$646K	\$1.17M	\$834K	\$760K	\$933K	\$789K	\$892K
Prior Year	\$567K	\$452K	\$478K	\$711K	\$808K	\$875K	\$411K	\$737K	\$782K	\$758K	\$641K	\$933K	\$705K
Percent Change from Prior Year	24%	95%	26%	74%	15%	-5%	57%	58%	7%	0%	46%	-15%	27%

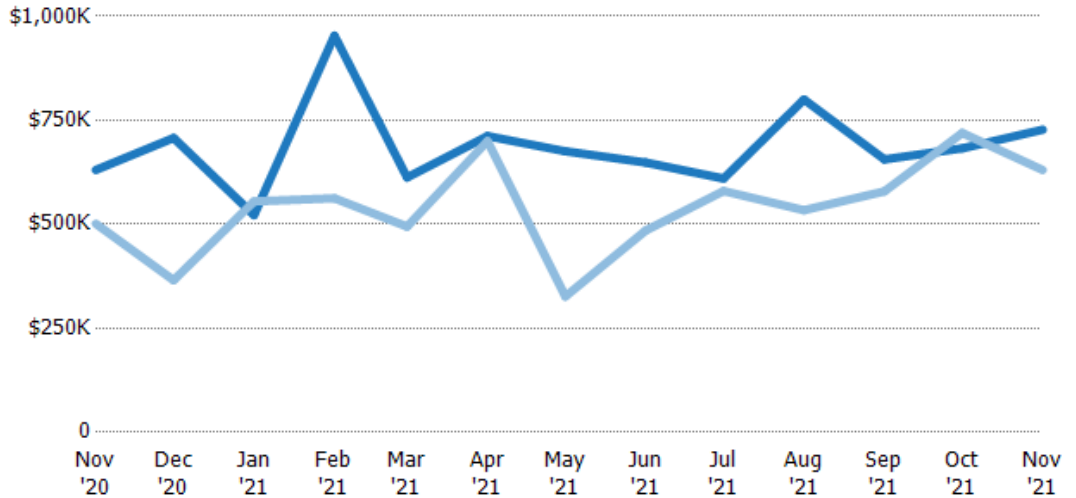
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$728K	15.4%
Nov '20	\$631K	25.8%
Nov '19	\$501K	-14.2%



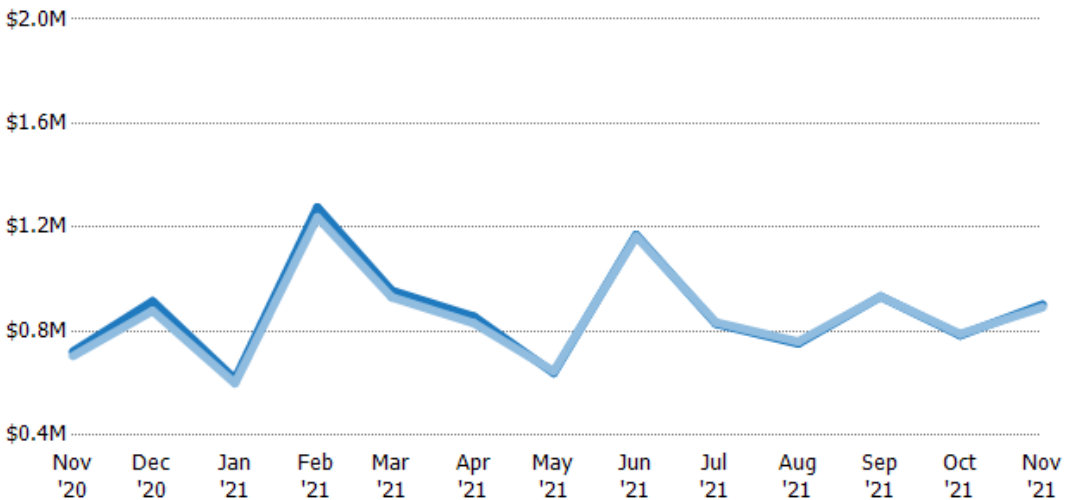
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$631K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K	\$800K	\$656K	\$683K	\$728K
Prior Year	\$501K	\$366K	\$555K	\$563K	\$495K	\$700K	\$326K	\$485K	\$580K	\$534K	\$579K	\$720K	\$631K
Percent Change from Prior Year	26%	94%	-6%	70%	24%	2%	107%	34%	5%	50%	13%	-5%	15%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family



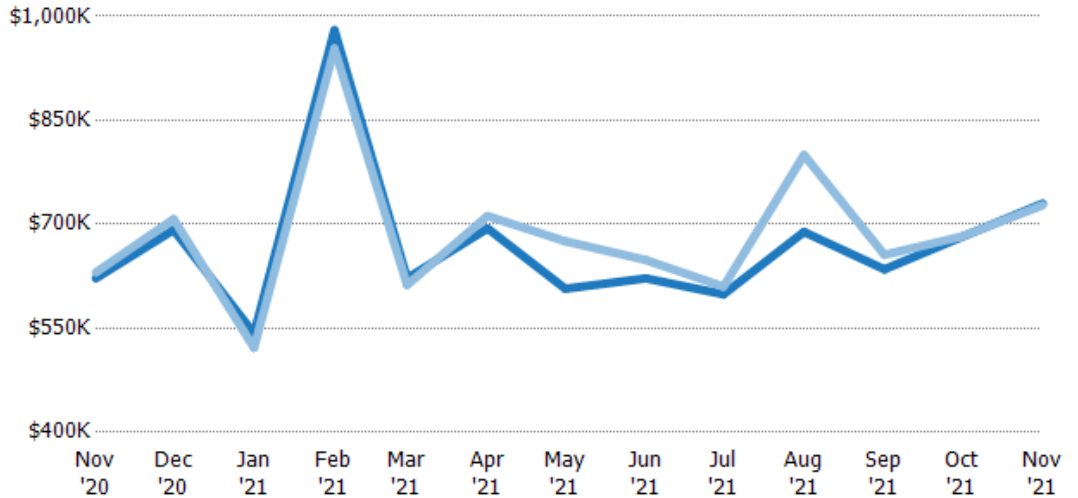
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$722K	\$915K	\$616K	\$1.28M	\$956K	\$856K	\$639K	\$1.17M	\$829K	\$753K	\$934K	\$785K	\$903K
Avg Sales Price	\$705K	\$879K	\$600K	\$1.24M	\$931K	\$831K	\$646K	\$1.17M	\$834K	\$760K	\$933K	\$789K	\$892K
Avg Sales Price as a % of Avg List Price	98%	96%	97%	97%	97%	97%	101%	100%	101%	101%	100%	101%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



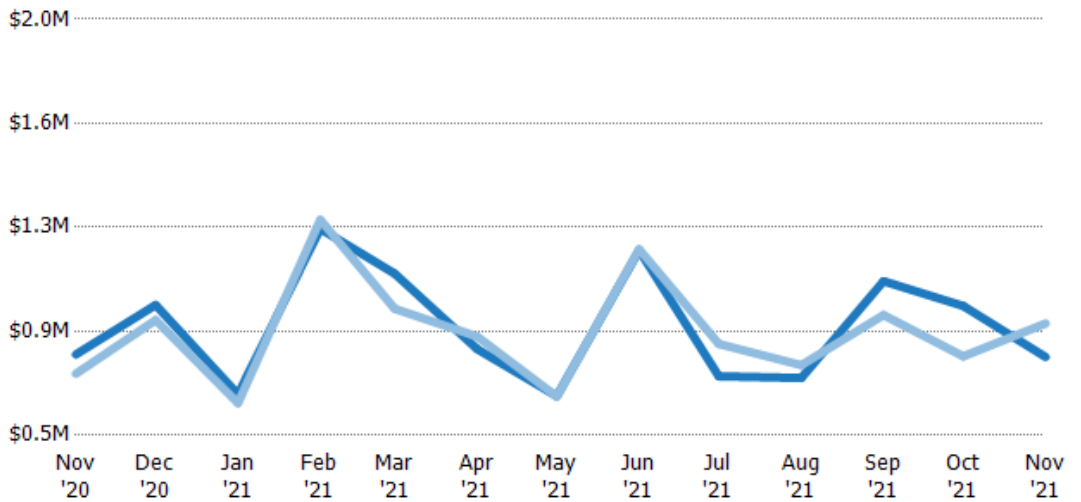
Median List Price	\$622K	\$692K	\$543K	\$980K	\$622K	\$694K	\$607K	\$622K	\$599K	\$689K	\$635K	\$682K	\$730K
Median Sales Price	\$631K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K	\$800K	\$656K	\$683K	\$728K
Med Sales Price as a % of Med List Price	101%	102%	96%	97%	98%	103%	111%	104%	102%	116%	103%	100%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



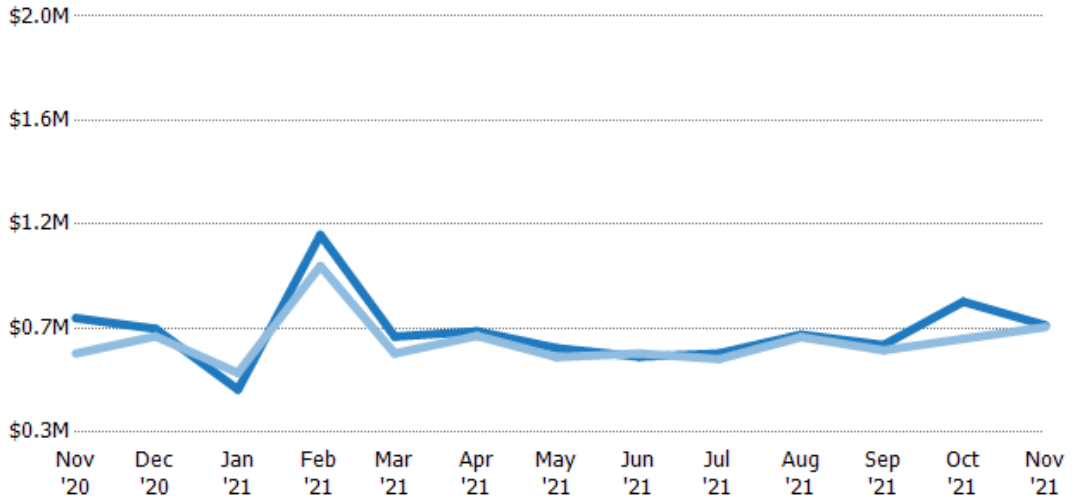
Avg Est Value	\$791K	\$970K	\$648K	\$1.24M	\$1.08M	\$811K	\$641K	\$1.17M	\$713K	\$706K	\$1.06M	\$966K	\$782K
Avg Sales Price	\$722K	\$915K	\$616K	\$1.28M	\$956K	\$856K	\$639K	\$1.17M	\$829K	\$753K	\$934K	\$785K	\$903K
Avg Sales Price as a % of Avg Est Value	91%	94%	95%	103%	88%	106%	100%	100%	116%	107%	88%	81%	115%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$767K	\$723K	\$474K	\$1.11M	\$691K	\$713K	\$644K	\$609K	\$622K	\$699K	\$657K	\$833K	\$737K
Median Sales Price	\$622K	\$692K	\$543K	\$980K	\$622K	\$694K	\$607K	\$622K	\$599K	\$689K	\$635K	\$682K	\$730K
Med Sales Price as a % of Med Est Value	81%	96%	114%	89%	90%	97%	94%	102%	96%	99%	97%	82%	99%