

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	4	-75%	67	81	-17.3%
New Listing Volume	\$610,000	\$1,146,899	-46.8%	\$15,421,200	\$21,019,396	-26.6%
Active Listing Count	17	24	-29.2%	N/A	N/A	
Active Listing Volume	\$4,934,900	\$7,591,796	-35%	N/A	N/A	
Average Listing Price	\$290,288	\$316,325	-8.2%	\$307,180	\$295,006	+4.1%
Median Listing Price	\$225,000	\$260,000	-13.5%	\$241,292	\$236,749	+1.9%
Median Days in RPR	92	128	-28.1%	107.43	123.71	-13.2%
Months of Inventory	2.4	2.4	+1.2%	2.7	6.9	-61.2%
Absorption Rate	41.18%	41.67%	-0.5%	37.32%	14.49%	+22.8%
Sales Activity Charts Metrics						
New Pending Sales Count	1	5	-80%	64	104	-38.5%
New Pending Sales Volume	\$235,000	\$1,176,900	-80%	\$14,213,494	\$23,334,100	-39.1%
Pending Sales Count	2	16	-87.5%	N/A	N/A	
Pending Sales Volume	\$430,000	\$5,269,200	-91.8%	N/A	N/A	
Closed Sales Count	5	12	-58.3%	60	78	-23.1%
Closed Sales Volume	\$931,000	\$2,440,500	-61.9%	\$12,864,940	\$15,011,310	-14.3%
Average Sales Price	\$186,200	\$203,375	-8.4%	\$214,416	\$192,453	+11.4%
Median Sales Price	\$210,000	\$195,750	+7.3%	\$207,972	\$160,422	+29.6%

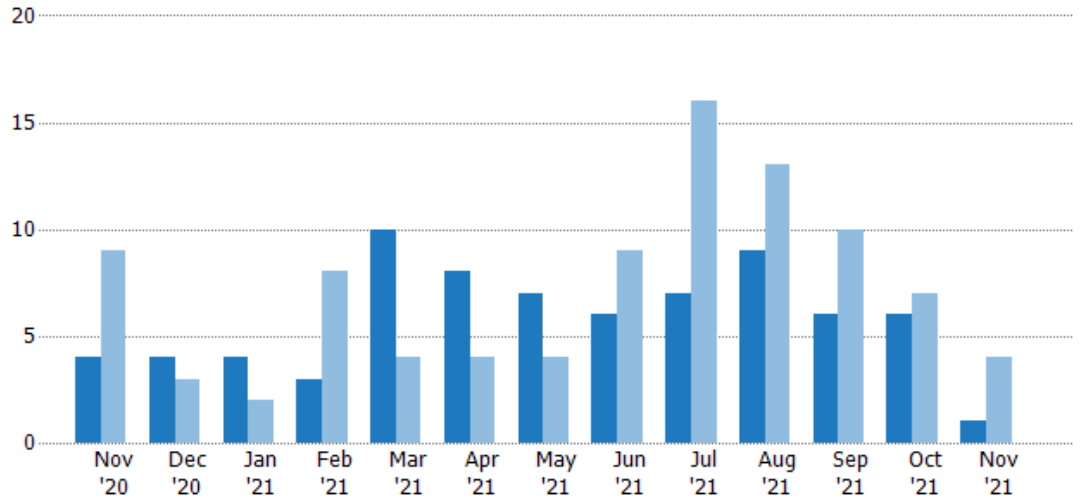
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Nov '21	1	-75%
Nov '20	4	-55.6%
Nov '19	9	-22.2%



Current Year	4	4	4	3	10	8	7	6	7	9	6	6	1
Prior Year	9	3	2	8	4	4	4	9	16	13	10	7	4
Percent Change from Prior Year	-56%	33%	100%	-63%	150%	100%	75%	-33%	-56%	-31%	-40%	-14%	-75%

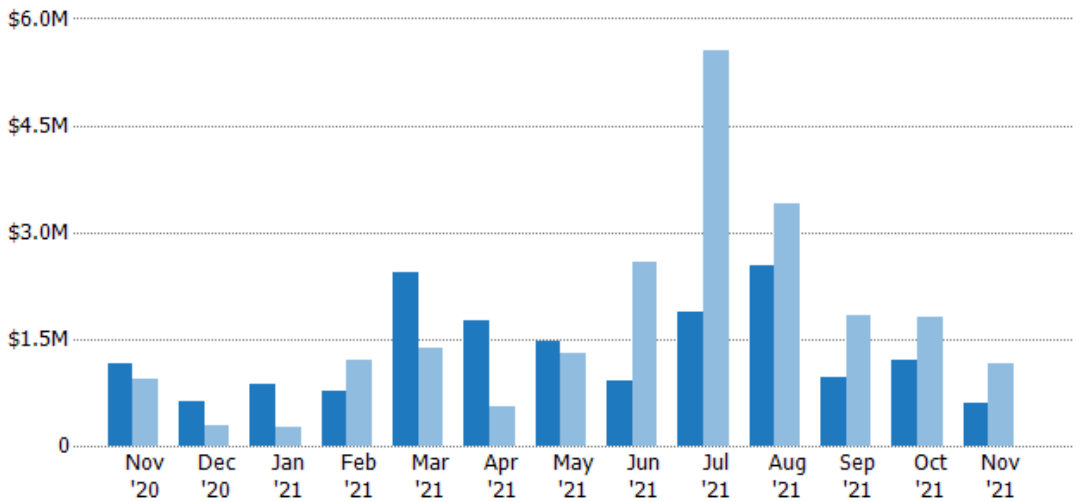
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Nov '21	\$610K	-46.8%
Nov '20	\$1.15M	23%
Nov '19	\$932K	38.3%



Current Year	\$1.15M	\$626K	\$869K	\$769K	\$2.43M	\$1.76M	\$1.46M	\$922K	\$1.89M	\$2.54M	\$964K	\$1.21M	\$610K
Prior Year	\$932K	\$293K	\$271K	\$1.21M	\$1.38M	\$556K	\$1.31M	\$2.57M	\$5.56M	\$3.39M	\$1.83M	\$1.8M	\$1.15M
Percent Change from Prior Year	23%	114%	221%	-37%	77%	217%	12%	-64%	-66%	-25%	-47%	-33%	-47%

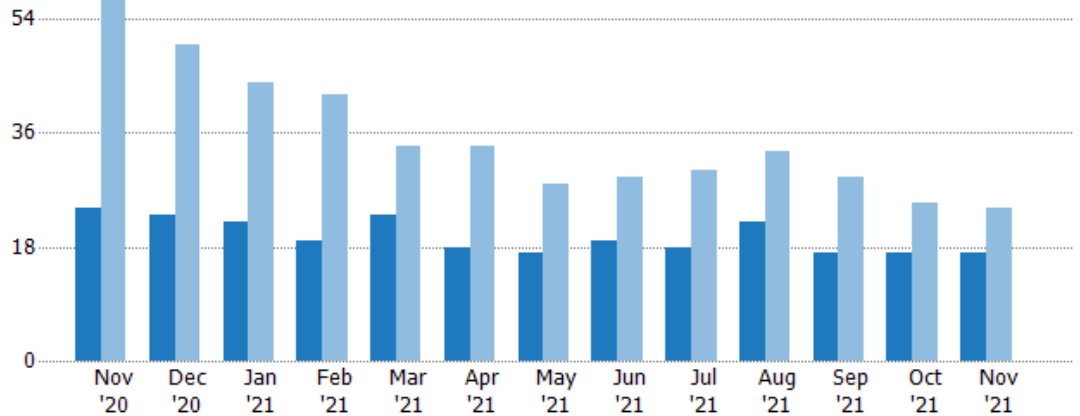
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Nov '21	17	-29.2%
Nov '20	24	-60%
Nov '19	60	-45%



Current Year	24	23	22	19	23	18	17	19	18	22	17	17	17
Prior Year	60	50	44	42	34	34	28	29	30	33	29	25	24
Percent Change from Prior Year	-60%	-54%	-50%	-55%	-32%	-47%	-39%	-34%	-40%	-33%	-41%	-32%	-29%

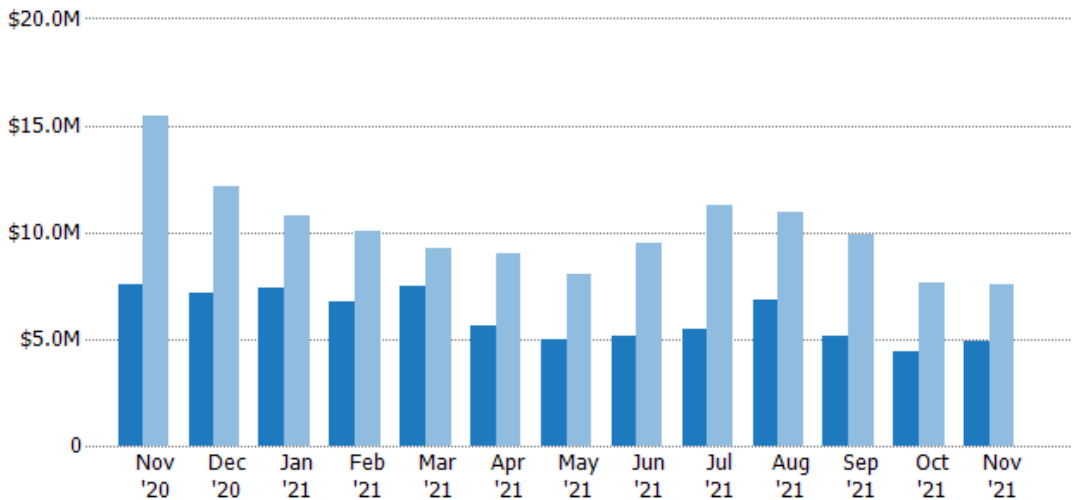
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Nov '21	\$4.93M	-35%
Nov '20	\$7.59M	-50.8%
Nov '19	\$15.4M	-52.7%



Current Year	\$7.59M	\$7.16M	\$7.39M	\$6.79M	\$7.46M	\$5.63M	\$4.97M	\$5.17M	\$5.42M	\$6.83M	\$5.15M	\$4.44M	\$4.93M
Prior Year	\$15.4M	\$12.1M	\$10.8M	\$10M	\$9.22M	\$9.02M	\$8.02M	\$9.45M	\$11.3M	\$11M	\$9.91M	\$7.62M	\$7.59M
Percent Change from Prior Year	-51%	-41%	-31%	-32%	-19%	-38%	-38%	-45%	-52%	-38%	-48%	-42%	-35%

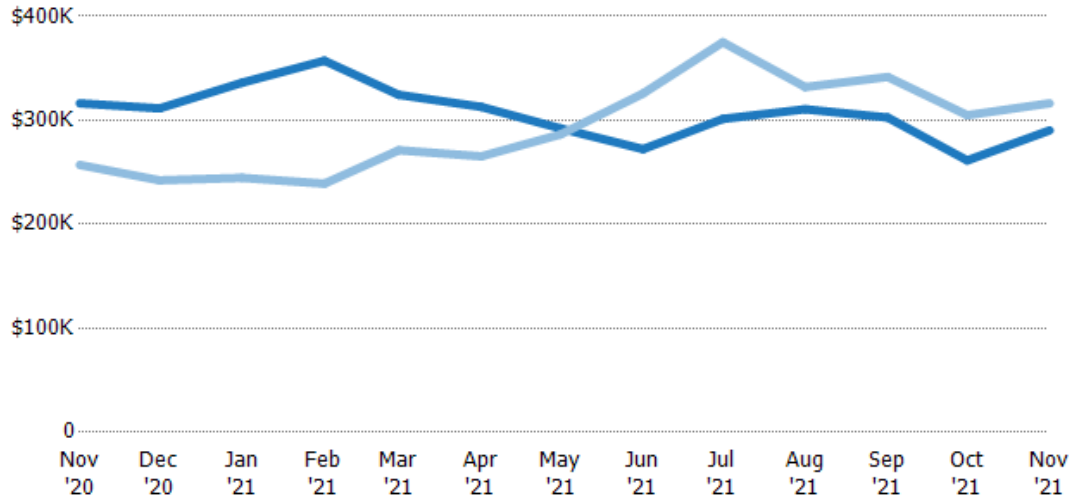
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Nov '21	\$290K	-8.2%
Nov '20	\$316K	23%
Nov '19	\$257K	-14%



Current Year	\$316K	\$311K	\$336K	\$357K	\$324K	\$313K	\$292K	\$272K	\$301K	\$311K	\$303K	\$261K	\$290K
Prior Year	\$257K	\$242K	\$245K	\$239K	\$271K	\$265K	\$286K	\$326K	\$375K	\$332K	\$342K	\$305K	\$316K
Percent Change from Prior Year	23%	29%	37%	49%	20%	18%	2%	-16%	-20%	-6%	-11%	-14%	-8%

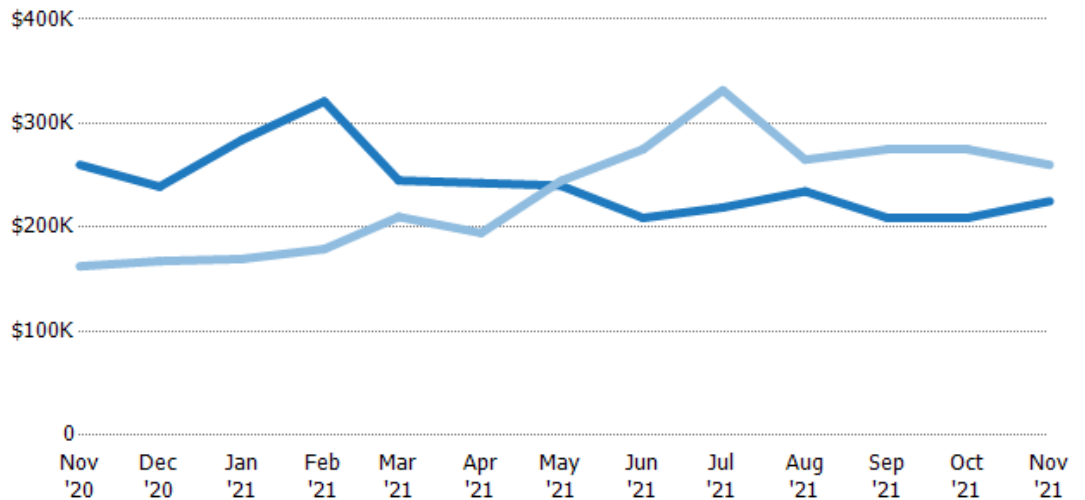
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Nov '21	\$225K	-13.5%
Nov '20	\$260K	60%
Nov '19	\$162K	-29.2%



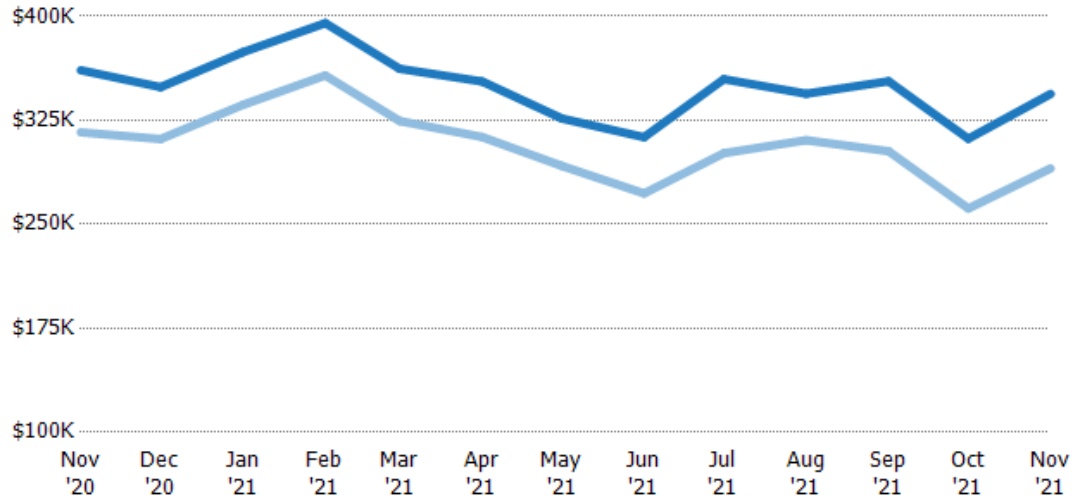
Current Year	\$260K	\$239K	\$284K	\$321K	\$245K	\$243K	\$240K	\$209K	\$219K	\$235K	\$209K	\$209K	\$225K
Prior Year	\$162K	\$167K	\$170K	\$179K	\$210K	\$195K	\$245K	\$275K	\$332K	\$265K	\$275K	\$275K	\$260K
Percent Change from Prior Year	60%	43%	68%	79%	17%	25%	-2%	-24%	-34%	-12%	-24%	-24%	-13%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



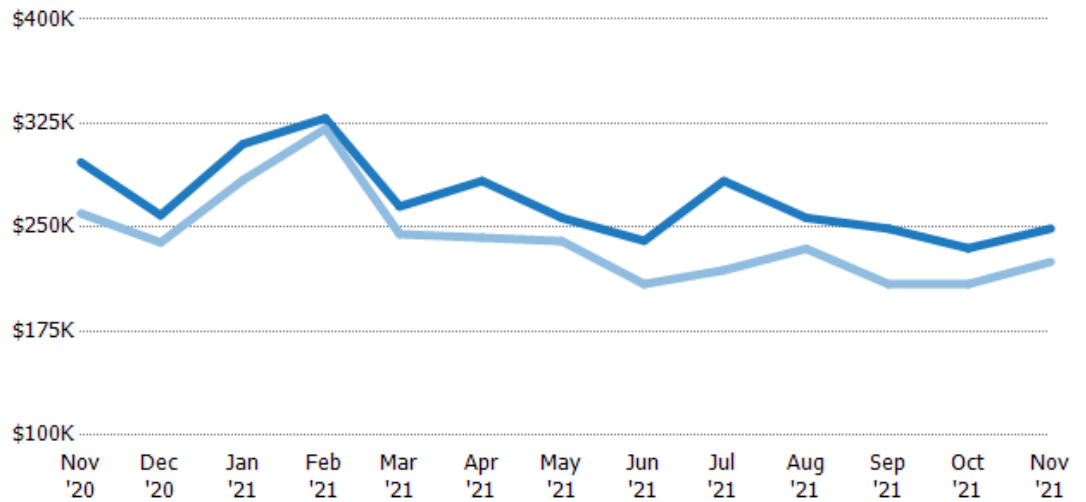
Avg Est Value	\$361K	\$349K	\$374K	\$395K	\$362K	\$353K	\$326K	\$313K	\$355K	\$344K	\$353K	\$312K	\$344K
Avg Listing Price	\$316K	\$311K	\$336K	\$357K	\$324K	\$313K	\$292K	\$272K	\$301K	\$311K	\$303K	\$261K	\$290K
Avg Listing Price as a % of Avg Est Value	88%	89%	90%	90%	90%	89%	90%	87%	85%	90%	86%	84%	84%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$297K	\$259K	\$310K	\$329K	\$265K	\$283K	\$257K	\$240K	\$283K	\$257K	\$249K	\$235K	\$249K
Median Listing Price	\$260K	\$239K	\$284K	\$321K	\$245K	\$243K	\$240K	\$209K	\$219K	\$235K	\$209K	\$209K	\$225K
Med Listing Price as a % of Med Est Value	88%	92%	92%	98%	92%	86%	93%	87%	77%	91%	84%	89%	90%

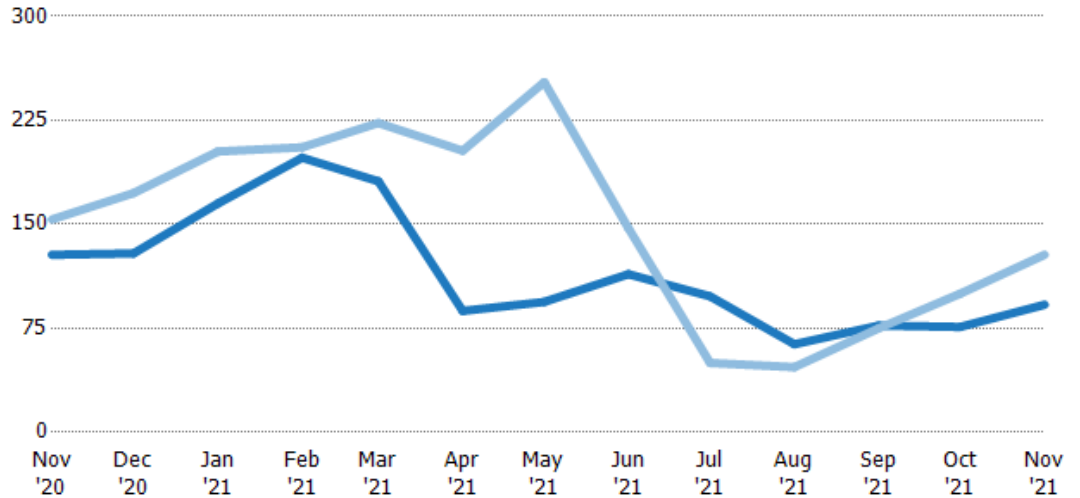
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Nov '21	92	-28.1%
Nov '20	128	-16.6%
Nov '19	154	-16%



Current Year	128	129	165	198	181	87.5	94	114	98	63.5	77	76	92
Prior Year	154	173	203	206	223	203	253	147	50	47	75	100	128
Percent Change from Prior Year	-17%	-25%	-19%	-4%	-19%	-57%	-63%	-22%	96%	35%	3%	-24%	-28%

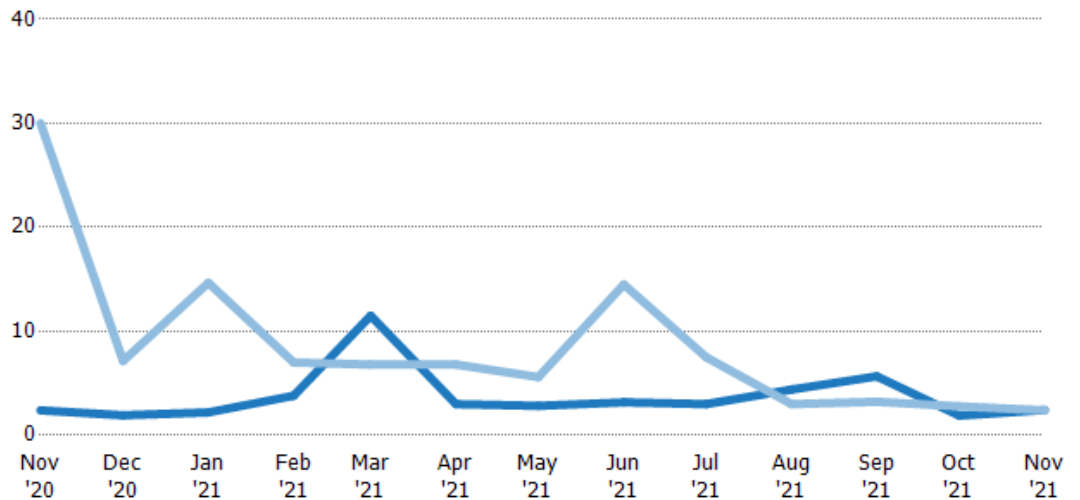
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Nov '21	2.43	1.2%
Nov '20	2.4	-92%
Nov '19	30	-84.3%



Current Year	2.4	1.92	2.2	3.8	11.5	3	2.83	3.17	3	4.4	5.67	1.89	2.43
Prior Year	30	7.14	14.7	7	6.8	6.8	5.6	14.5	7.5	3	3.22	2.78	2.4
Percent Change from Prior Year	-92%	-73%	-85%	-46%	69%	-56%	-49%	-78%	-60%	47%	76%	-32%	1%

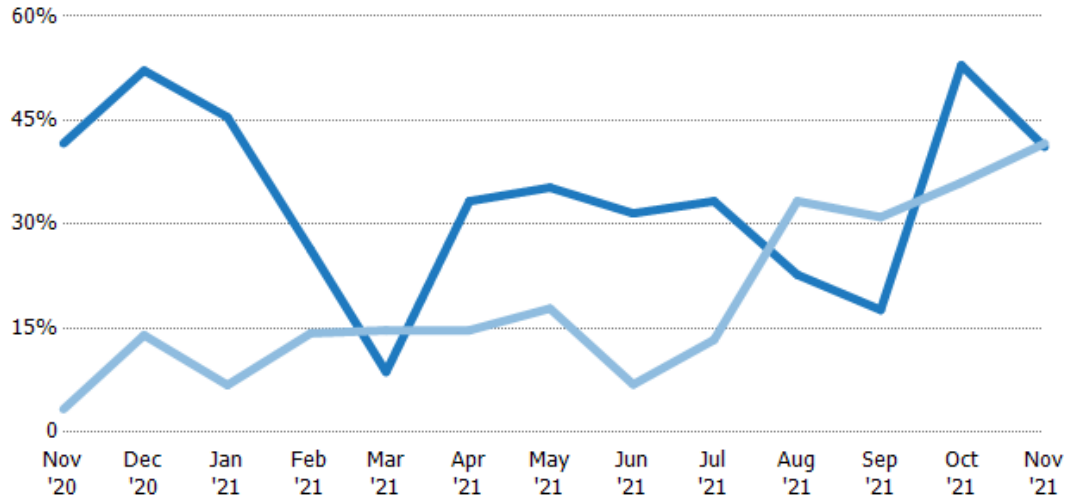
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Nov '21	41%	0.5%
Nov '20	42%	-38.3%
Nov '19	3%	536.9%



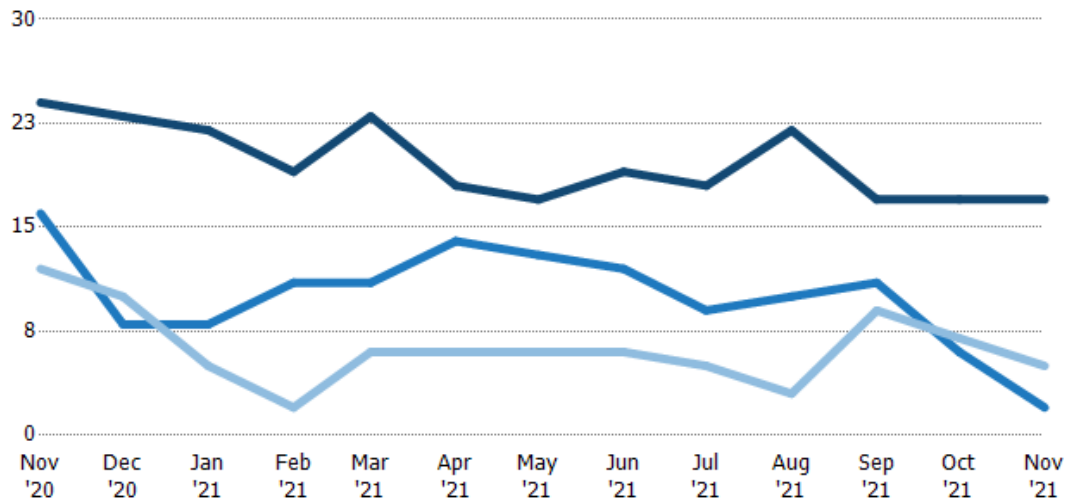
Current Year	42%	52%	45%	26%	9%	33%	35%	32%	33%	23%	18%	53%	41%
Prior Year	3%	14%	7%	14%	15%	15%	18%	7%	13%	33%	31%	36%	42%
Change from Prior Year	-38%	-38%	-39%	-12%	6%	-19%	-17%	-25%	-20%	11%	13%	-17%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	24	23	22	19	23	18	17	19	18	22	17	17	17
Pending	16	8	8	11	11	14	13	12	9	10	11	6	2
Sold	12	10	5	2	6	6	6	6	5	3	9	7	5

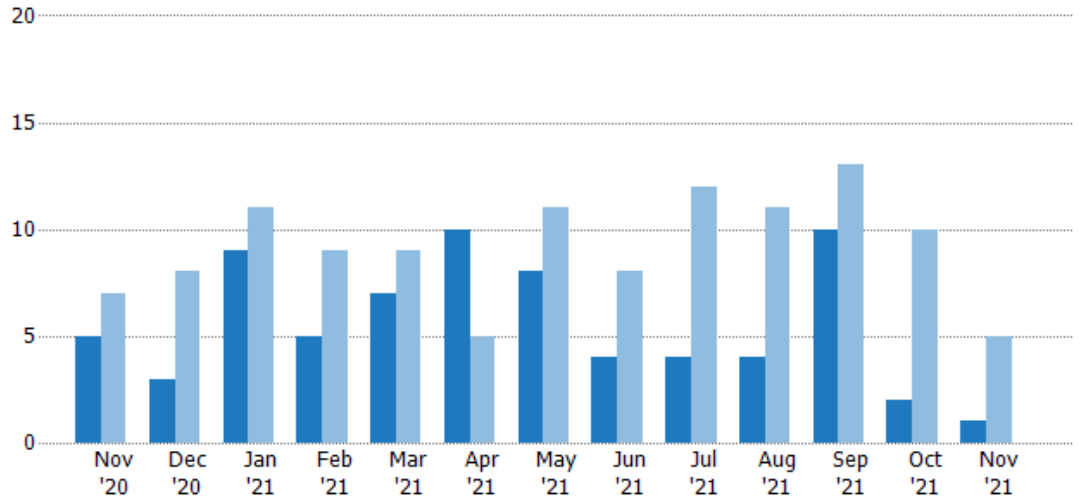
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Nov '21	1	-80%
Nov '20	5	-28.6%
Nov '19	7	-42.9%



Current Year	5	3	9	5	7	10	8	4	4	4	10	2	1
Prior Year	7	8	11	9	9	5	11	8	12	11	13	10	5
Percent Change from Prior Year	-29%	-63%	-18%	-44%	-22%	100%	-27%	-50%	-67%	-64%	-23%	-80%	-80%

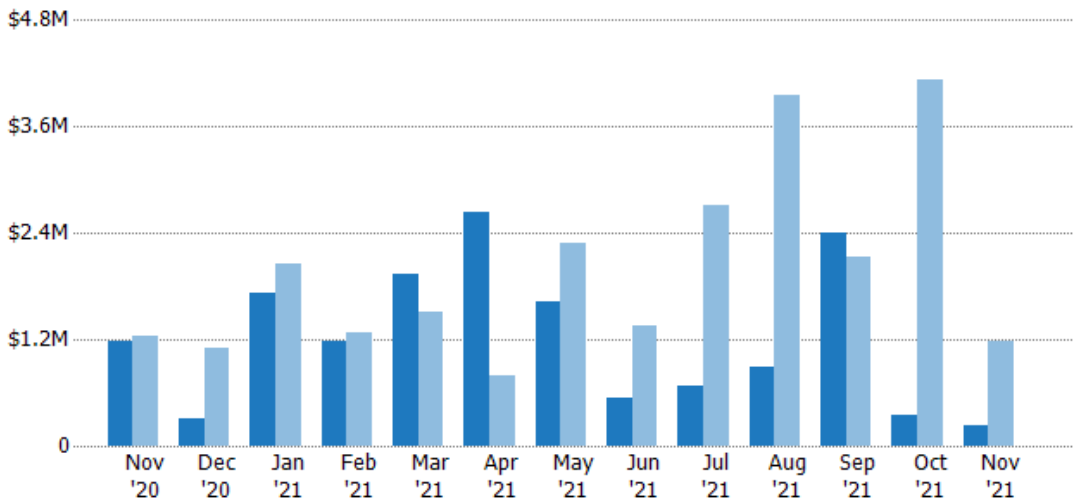
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Nov '21	\$235K	-80%
Nov '20	\$1.18M	-4.6%
Nov '19	\$1.23M	-23.2%



Current Year	\$1.18M	\$301K	\$1.72M	\$1.18M	\$1.95M	\$2.63M	\$1.63M	\$545K	\$681K	\$895K	\$2.4M	\$344K	\$235K
Prior Year	\$1.23M	\$1.11M	\$2.05M	\$1.27M	\$1.51M	\$791K	\$2.28M	\$1.35M	\$2.72M	\$3.95M	\$2.12M	\$4.12M	\$1.18M
Percent Change from Prior Year	-5%	-73%	-16%	-7%	29%	233%	-28%	-60%	-75%	-77%	13%	-92%	-80%

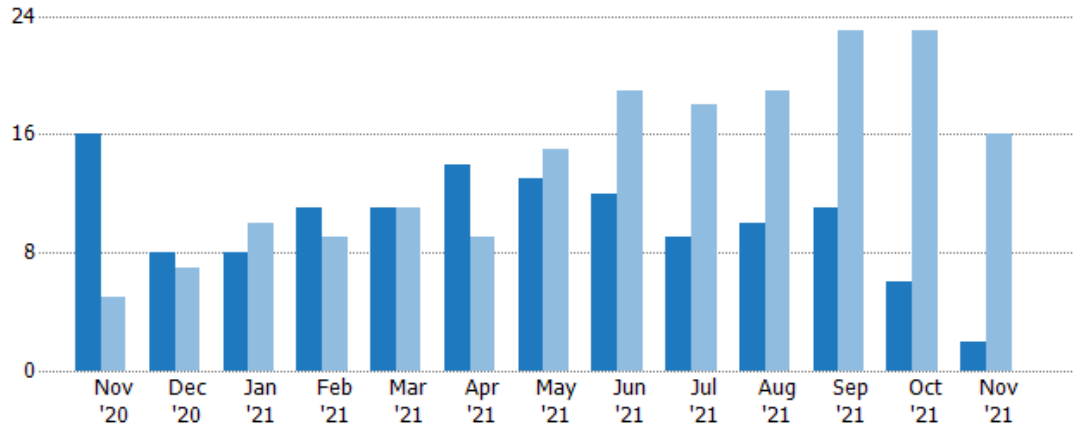
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Nov '21	2	-87.5%
Nov '20	16	220%
Nov '19	5	80%



Current Year	16	8	8	11	11	14	13	12	9	10	11	6	2
Prior Year	5	7	10	9	11	9	15	19	18	19	23	23	16
Percent Change from Prior Year	220%	14%	-20%	22%	0%	56%	-13%	-37%	-50%	-47%	-52%	-74%	-88%

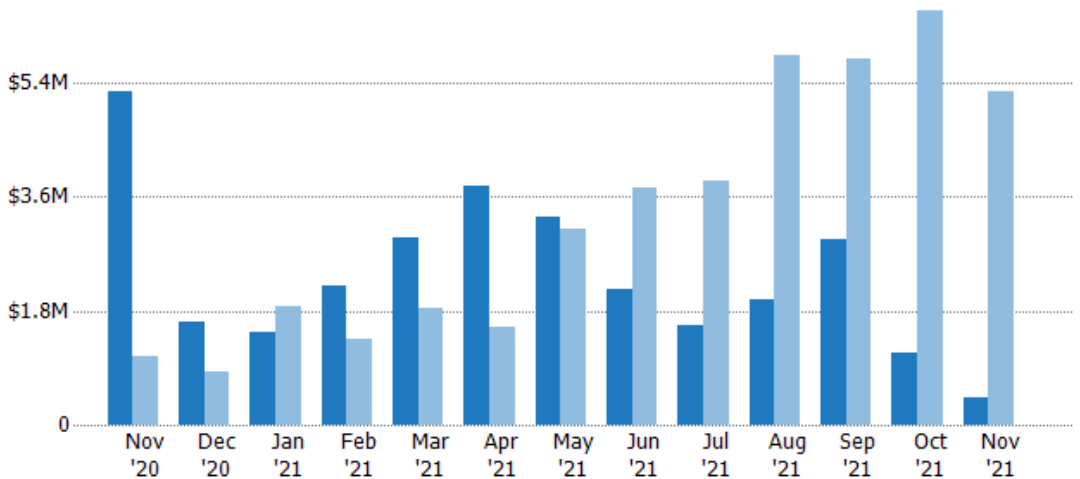
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Nov '21	\$430K	-91.8%
Nov '20	\$5.27M	386.4%
Nov '19	\$1.08M	50.2%



Current Year	\$5.27M	\$1.62M	\$1.46M	\$2.21M	\$2.94M	\$3.77M	\$3.28M	\$2.14M	\$1.57M	\$1.98M	\$2.93M	\$1.13M	\$430K
Prior Year	\$1.08M	\$833K	\$1.86M	\$1.37M	\$1.85M	\$1.54M	\$3.08M	\$3.75M	\$3.85M	\$5.82M	\$5.77M	\$6.54M	\$5.27M
Percent Change from Prior Year	386%	95%	-22%	62%	59%	145%	7%	-43%	-59%	-66%	-49%	-83%	-92%

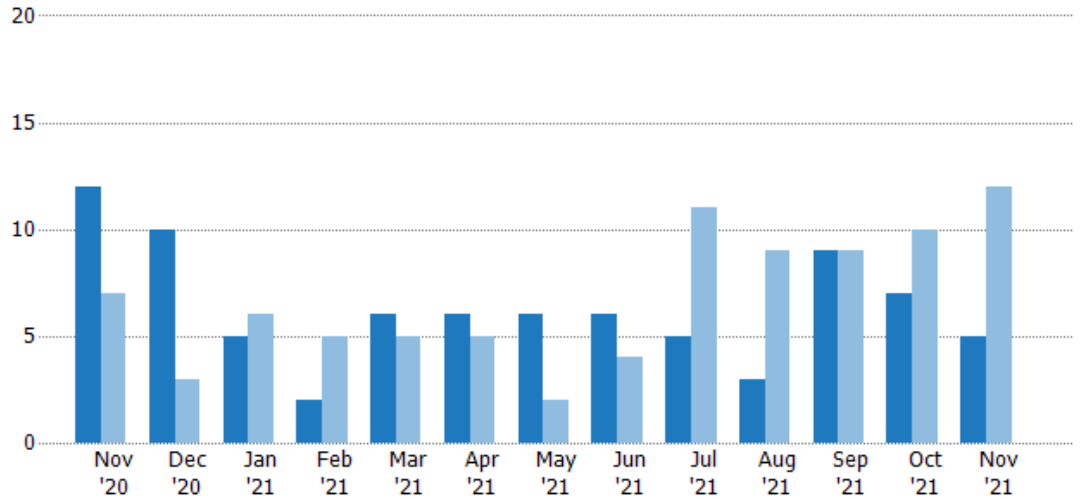
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Nov '21	5	-58.3%
Nov '20	12	71.4%
Nov '19	7	-28.6%



Current Year	12	10	5	2	6	6	6	6	5	3	9	7	5
Prior Year	7	3	6	5	5	5	2	4	11	9	9	10	12
Percent Change from Prior Year	71%	233%	-17%	-60%	20%	20%	200%	50%	-55%	-67%	0%	-30%	-58%

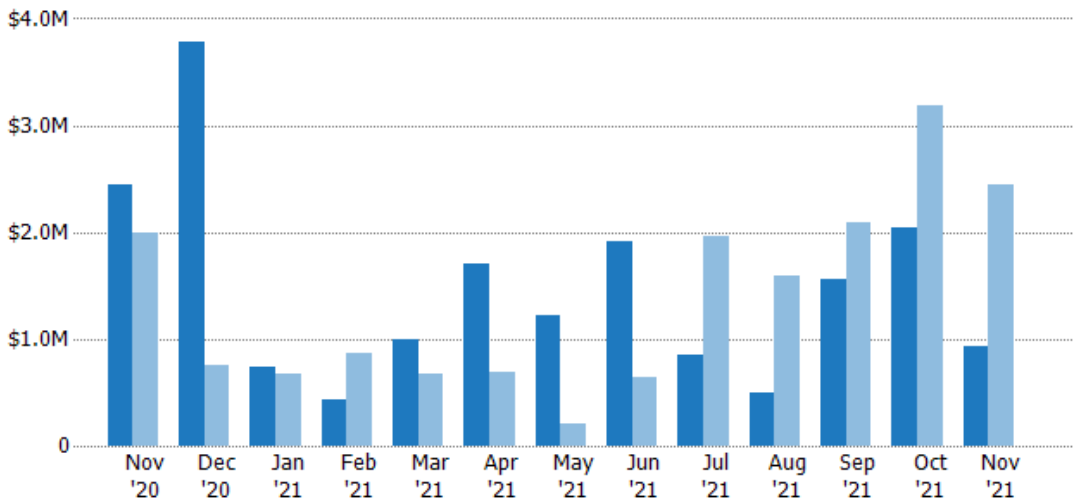
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Nov '21	\$931K	-61.9%
Nov '20	\$2.44M	22.5%
Nov '19	\$1.99M	-64.3%



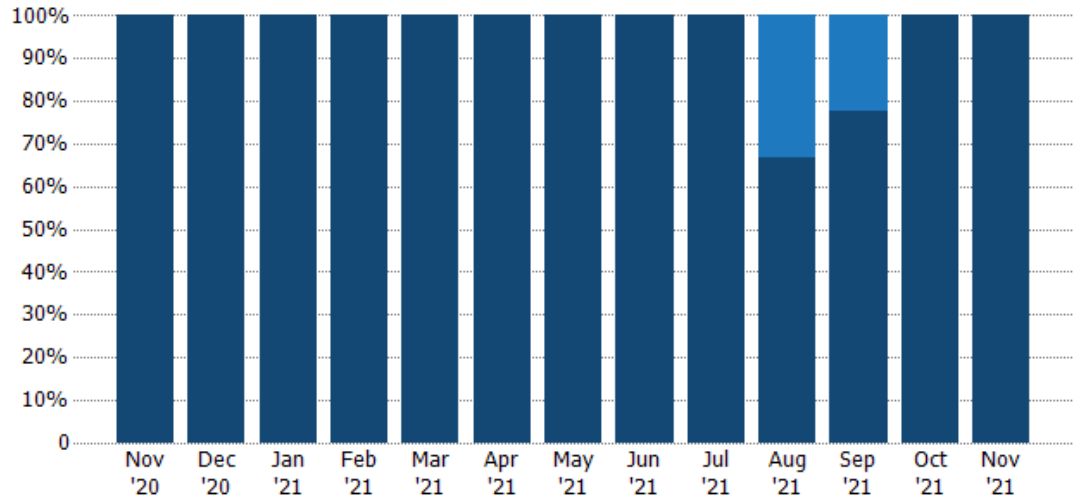
Current Year	\$2.44M	\$3.78M	\$737K	\$425K	\$988K	\$1.71M	\$1.22M	\$1.91M	\$845K	\$499K	\$1.55M	\$2.05M	\$931K
Prior Year	\$1.99M	\$753K	\$668K	\$873K	\$678K	\$685K	\$213K	\$635K	\$1.96M	\$1.58M	\$2.1M	\$3.18M	\$2.44M
Percent Change from Prior Year	22%	402%	10%	-51%	46%	149%	473%	201%	-57%	-69%	-26%	-36%	-62%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	-	-	-	-	-	-	-	-	-	33%	22%	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	67%	78%	100%	100%

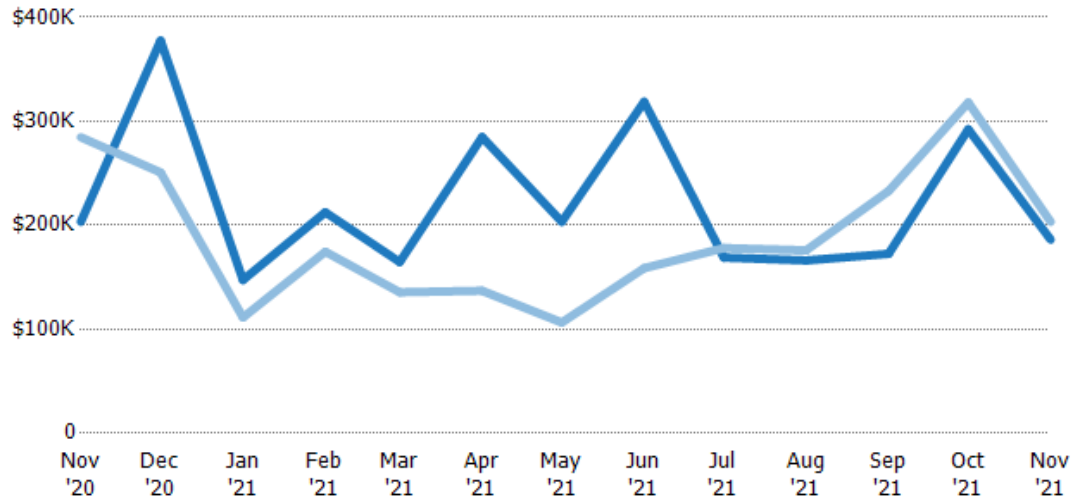
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Nov '21	\$186K	-8.4%
Nov '20	\$203K	-28.5%
Nov '19	\$285K	-50%



Current Year	\$203K	\$378K	\$147K	\$213K	\$165K	\$285K	\$203K	\$319K	\$169K	\$166K	\$173K	\$292K	\$186K
Prior Year	\$285K	\$251K	\$111K	\$175K	\$136K	\$137K	\$107K	\$159K	\$178K	\$176K	\$233K	\$318K	\$203K
Percent Change from Prior Year	-29%	51%	32%	22%	21%	108%	91%	101%	-5%	-6%	-26%	-8%	-8%

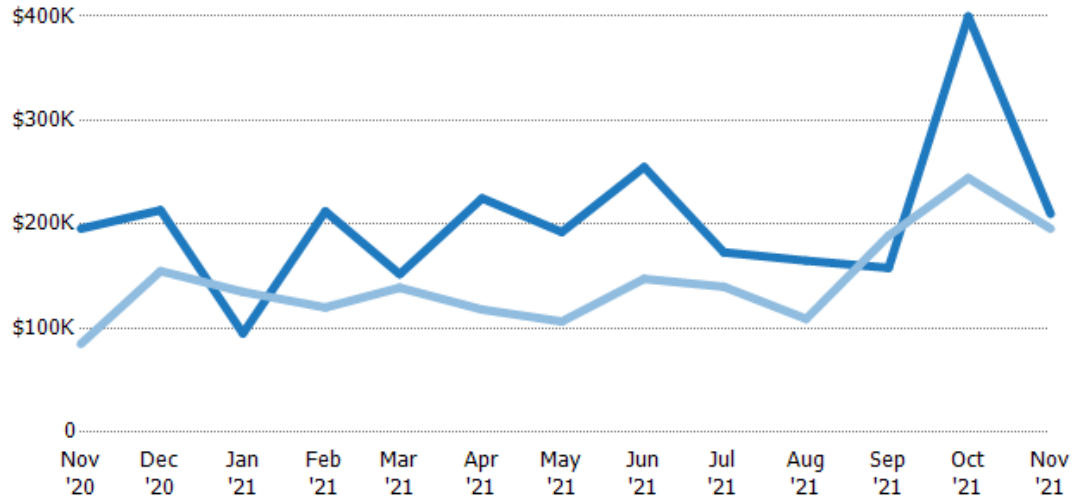
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Nov '21	\$210K	7.3%
Nov '20	\$196K	130.3%
Nov '19	\$85K	58.8%



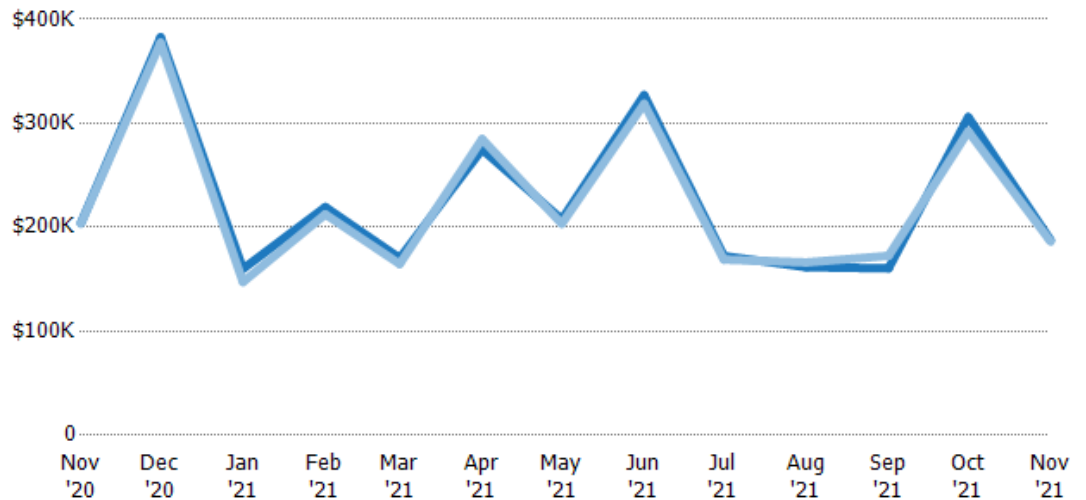
Current Year	\$196K	\$214K	\$95K	\$213K	\$152K	\$225K	\$193K	\$255K	\$173K	\$165K	\$158K	\$400K	\$210K
Prior Year	\$85K	\$155K	\$135K	\$120K	\$139K	\$118K	\$107K	\$148K	\$140K	\$109K	\$189K	\$245K	\$196K
Percent Change from Prior Year	130%	38%	-30%	77%	9%	91%	81%	73%	24%	51%	-16%	64%	7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



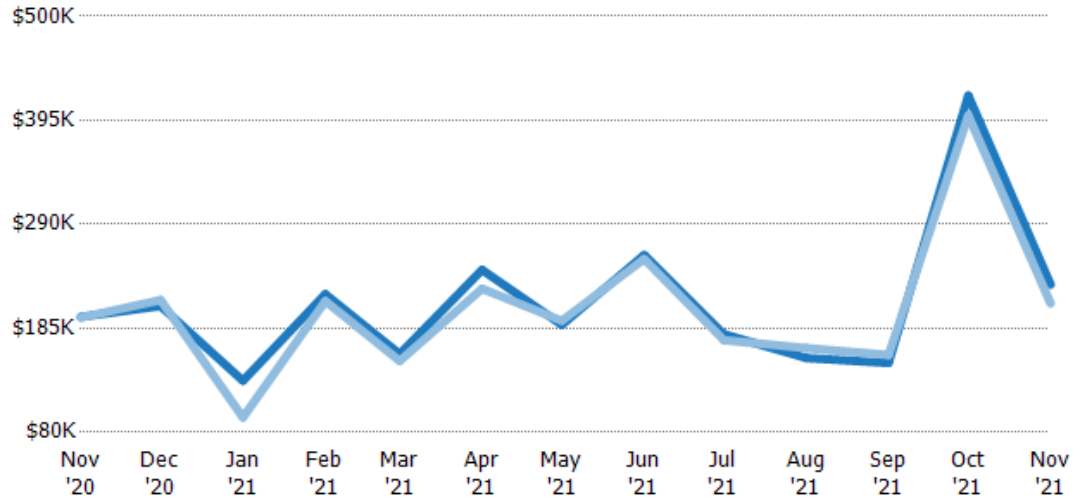
Avg List Price	\$204K	\$383K	\$160K	\$219K	\$170K	\$275K	\$208K	\$327K	\$172K	\$162K	\$160K	\$306K	\$188K
Avg Sales Price	\$203K	\$378K	\$147K	\$213K	\$165K	\$285K	\$203K	\$319K	\$169K	\$166K	\$173K	\$292K	\$186K
Avg Sales Price as a % of Avg List Price	100%	99%	92%	97%	97%	104%	98%	97%	98%	103%	108%	96%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



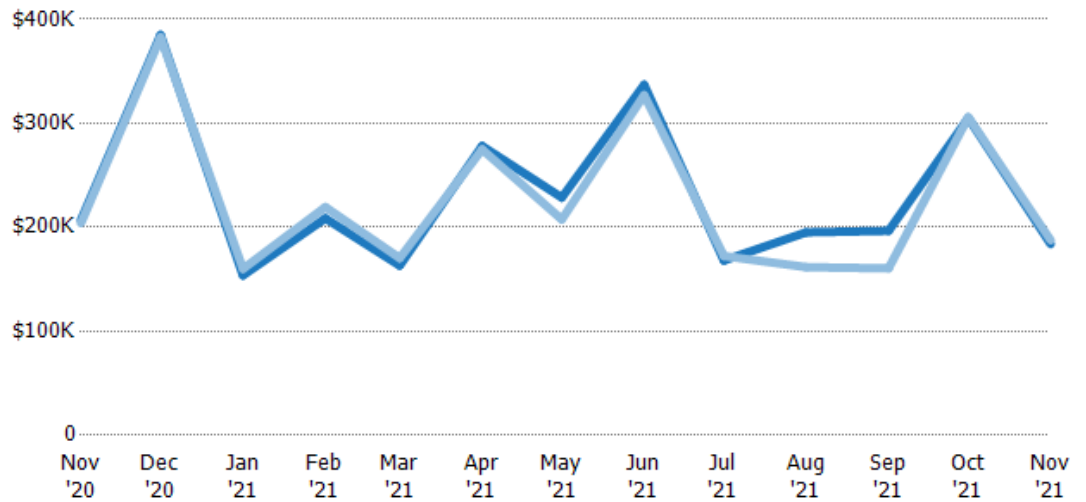
Median List Price	\$197K	\$207K	\$132K	\$219K	\$159K	\$244K	\$189K	\$259K	\$179K	\$155K	\$150K	\$420K	\$229K
Median Sales Price	\$196K	\$214K	\$95K	\$213K	\$152K	\$225K	\$193K	\$255K	\$173K	\$165K	\$158K	\$400K	\$210K
Med Sales Price as a % of Med List Price	100%	103%	72%	97%	96%	92%	102%	98%	97%	106%	105%	95%	92%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



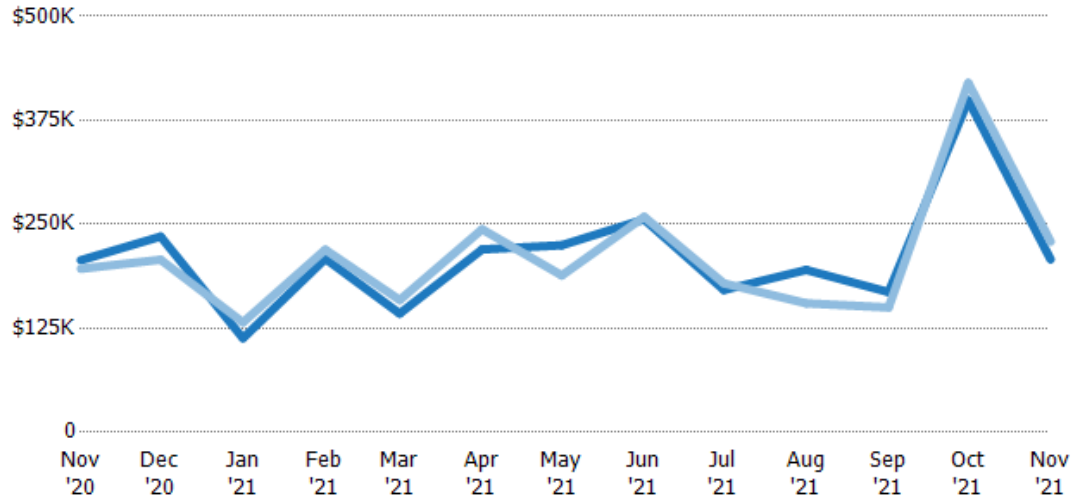
Avg Est Value	\$207K	\$385K	\$154K	\$209K	\$163K	\$278K	\$229K	\$337K	\$168K	\$195K	\$197K	\$305K	\$184K
Avg Sales Price	\$204K	\$383K	\$160K	\$219K	\$170K	\$275K	\$208K	\$327K	\$172K	\$162K	\$160K	\$306K	\$188K
Avg Sales Price as a % of Avg Est Value	99%	99%	104%	105%	104%	99%	91%	97%	103%	83%	82%	100%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$207K	\$235K	\$113K	\$209K	\$143K	\$220K	\$225K	\$256K	\$171K	\$195K	\$169K	\$399K	\$208K
Median Sales Price	\$197K	\$207K	\$132K	\$219K	\$159K	\$244K	\$189K	\$259K	\$179K	\$155K	\$150K	\$420K	\$229K
Med Sales Price as a % of Med Est Value	95%	88%	117%	105%	111%	111%	84%	101%	105%	79%	89%	105%	110%