

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	17	31	-45.2%	202	273	-26%
New Listing Volume	\$4,734,500	\$8,517,600	-44.4%	\$55,784,650	\$64,643,998	-13.7%
Active Listing Count	33	82	-59.8%	N/A	N/A	
Active Listing Volume	\$12,215,400	\$23,084,500	-47.1%	N/A	N/A	
Average Listing Price	\$370,164	\$281,518	+31.5%	\$377,425	\$222,889	+69.3%
Median Listing Price	\$249,000	\$167,000	+49.1%	\$217,580	\$165,890	+31.2%
Median Days in RPR	61	71	-14.1%	95.98	101.63	-5.6%
Months of Inventory	1.2	2.6	-53.8%	2	5.6	-63.6%
Absorption Rate	81.82%	37.8%	+44%	49.18%	17.89%	+31.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	9	39	-76.9%	224	303	-26.1%
New Pending Sales Volume	\$1,980,700	\$8,714,200	-77.3%	\$59,041,650	\$61,203,069	-3.5%
Pending Sales Count	20	59	-66.1%	N/A	N/A	
Pending Sales Volume	\$6,220,300	\$14,817,600	-58%	N/A	N/A	
Closed Sales Count	16	39	-59%	209	211	-0.9%
Closed Sales Volume	\$5,285,400	\$8,589,600	-38.5%	\$55,100,714	\$39,257,786	+40.4%
Average Sales Price	\$330,338	\$220,246	+50%	\$263,640	\$186,056	+41.7%
Median Sales Price	\$245,000	\$180,000	+36.1%	\$195,737	\$168,666	+16.1%

## New Listings

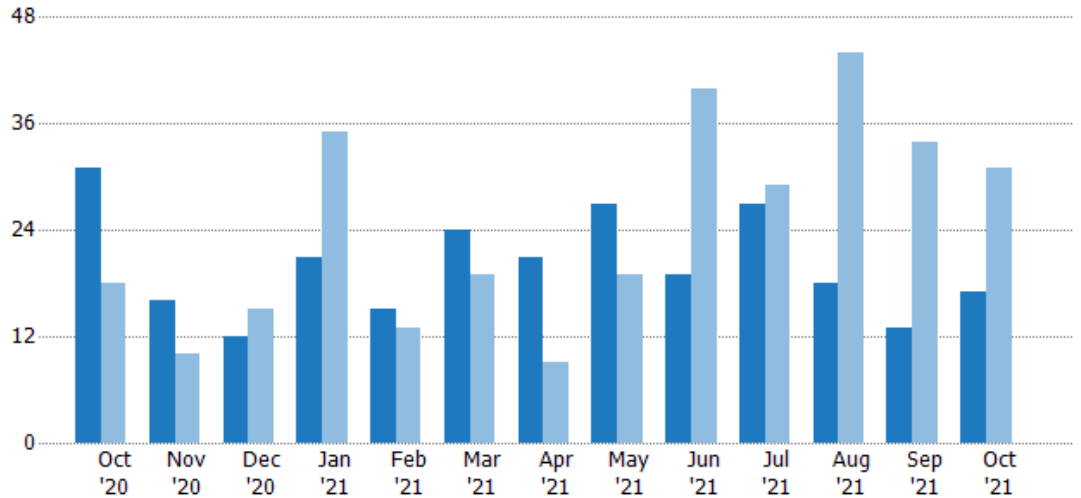
The number of new residential listings that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	17	-45.2%
Oct '20	31	72.2%
Oct '19	18	61.1%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	31	16	12	21	15	24	21	27	19	27	18	13	17
Prior Year	18	10	15	35	13	19	9	19	40	29	44	34	31
Percent Change from Prior Year	72%	60%	-20%	-40%	15%	26%	133%	42%	-53%	-7%	-59%	-62%	-45%

## New Listing Volume

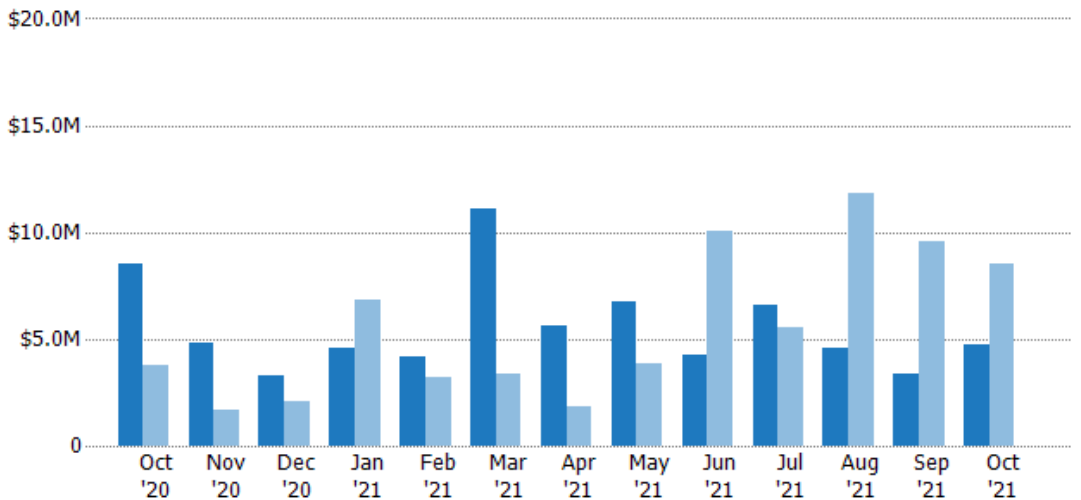
The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$4.73M	-44.4%
Oct '20	\$8.52M	127.5%
Oct '19	\$3.74M	34.3%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$8.52M	\$4.81M	\$3.27M	\$4.56M	\$4.2M	\$11.1M	\$5.66M	\$6.71M	\$4.29M	\$6.57M	\$4.56M	\$3.38M	\$4.73M
Prior Year	\$3.74M	\$1.66M	\$2.05M	\$6.83M	\$3.21M	\$3.33M	\$1.87M	\$3.87M	\$10.1M	\$5.54M	\$11.9M	\$9.56M	\$8.52M
Percent Change from Prior Year	127%	190%	60%	-33%	31%	234%	203%	73%	-57%	18%	-62%	-65%	-44%

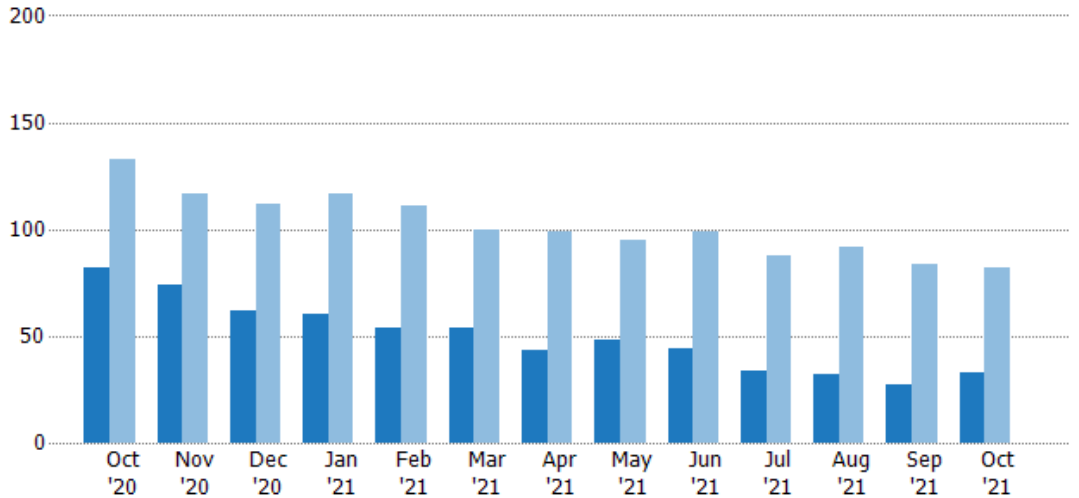
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	33	-59.8%
Oct '20	82	-38.3%
Oct '19	133	-11.3%

Month/Year	Count	% Chg.
Oct '21	33	-59.8%
Oct '20	82	-38.3%
Oct '19	133	-11.3%

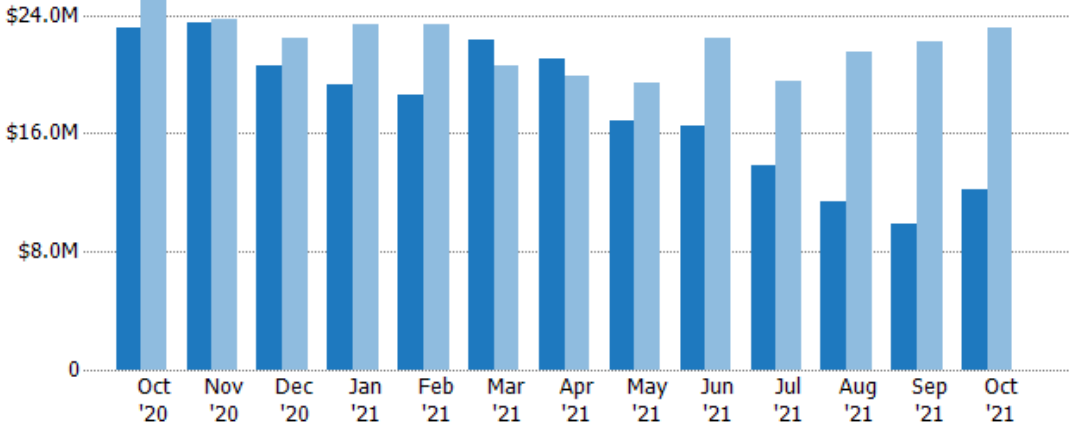
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$12.2M	-47.1%
Oct '20	\$23.1M	-14%
Oct '19	\$26.9M	-3%

Month/Year	Volume	% Chg.
Oct '21	\$12.2M	-47.1%
Oct '20	\$23.1M	-14%
Oct '19	\$26.9M	-3%

## Average Listing Price

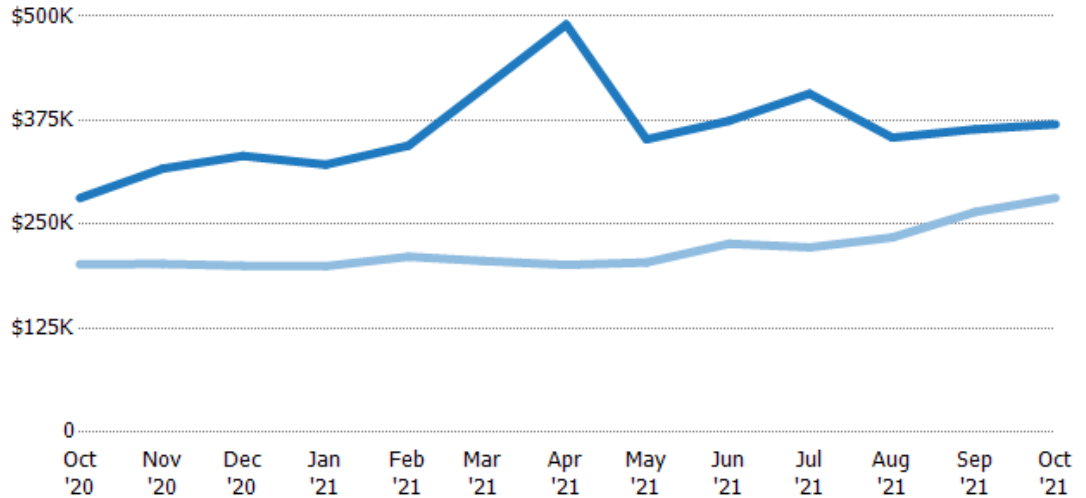
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$370K	31.5%
Oct '20	\$282K	39.4%
Oct '19	\$202K	9.3%



Current Year	\$282K	\$317K	\$332K	\$322K	\$345K	\$414K	\$490K	\$352K	\$374K	\$407K	\$354K	\$364K	\$370K
Prior Year	\$202K	\$202K	\$200K	\$200K	\$211K	\$206K	\$201K	\$204K	\$227K	\$222K	\$234K	\$265K	\$282K
Percent Change from Prior Year	39%	57%	66%	61%	63%	101%	144%	73%	65%	83%	51%	38%	31%

## Median Listing Price

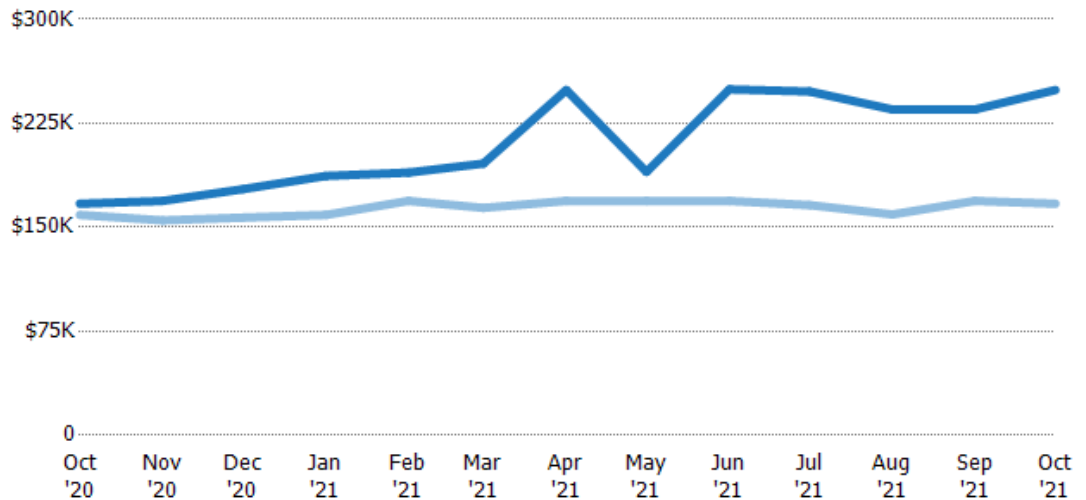
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$249K	49.1%
Oct '20	\$167K	5.1%
Oct '19	\$159K	16%



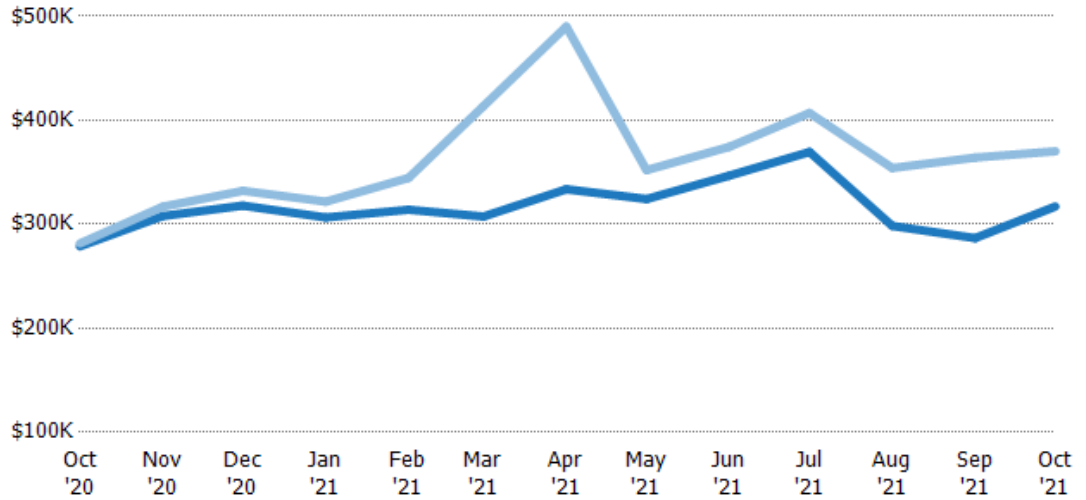
Current Year	\$167K	\$169K	\$177K	\$187K	\$189K	\$196K	\$249K	\$190K	\$249K	\$248K	\$235K	\$235K	\$249K
Prior Year	\$159K	\$155K	\$157K	\$159K	\$169K	\$164K	\$169K	\$169K	\$169K	\$166K	\$159K	\$169K	\$167K
Percent Change from Prior Year	5%	9%	13%	18%	12%	19%	47%	12%	48%	49%	48%	39%	49%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family

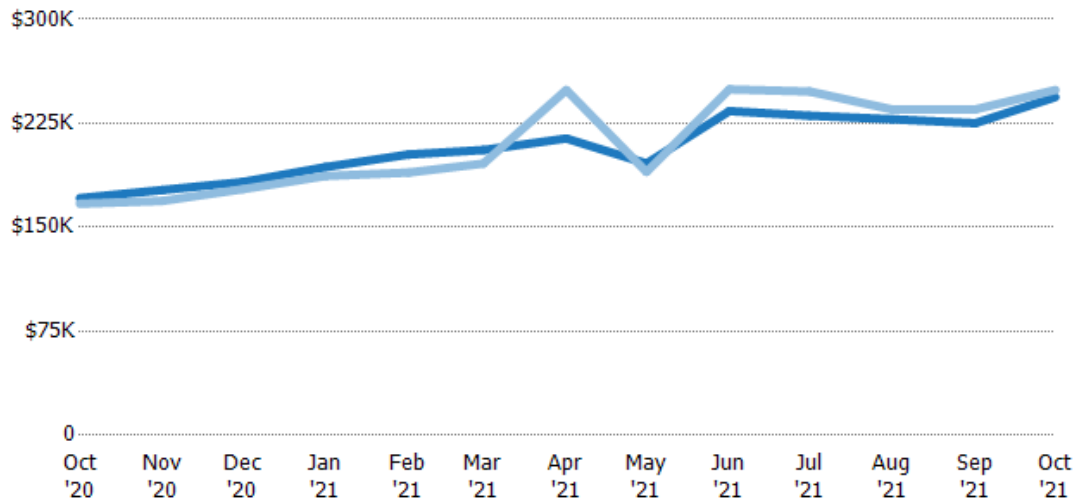


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



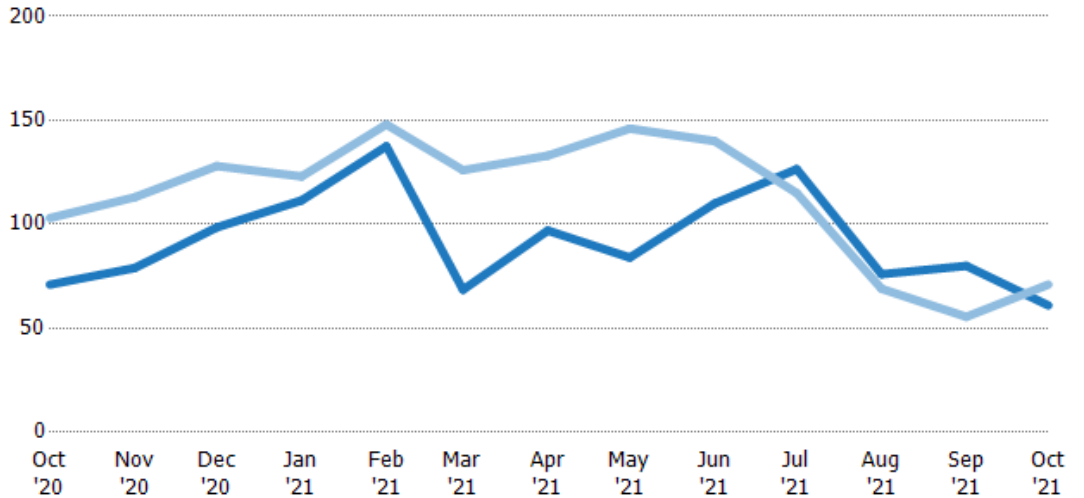
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Oct '21	61	-14.1%
Oct '20	71	-31.1%
Oct '19	103	8.7%

Current Year	71	79	98.5	112	138	68.5	97	84	110	127	76	80	61
Prior Year	103	113	128	123	148	126	133	146	140	115	69	55.5	71
Percent Change from Prior Year	-31%	-30%	-23%	-9%	-7%	-46%	-27%	-42%	-21%	10%	10%	44%	-14%

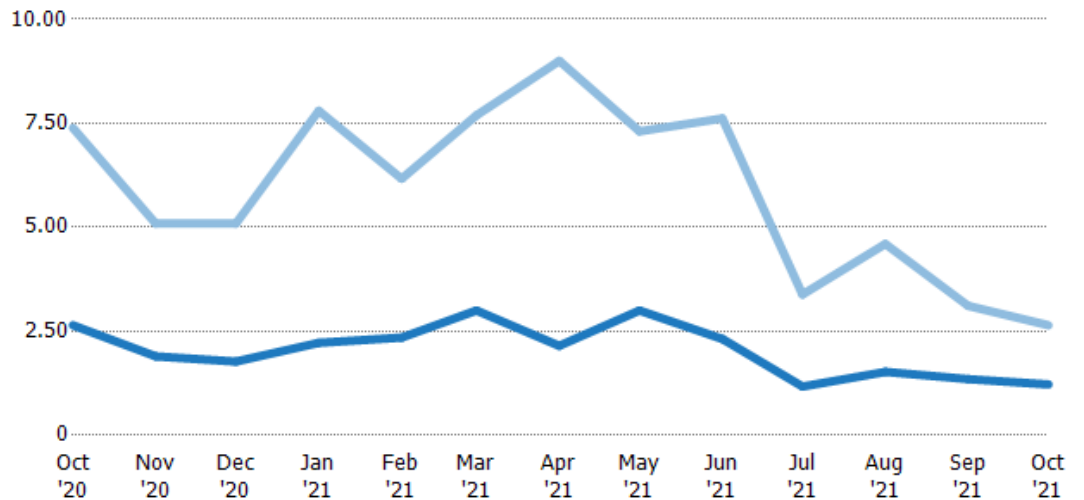
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Oct '21	1.22	-53.8%
Oct '20	2.65	-64.2%
Oct '19	7.39	-15.9%

Current Year	2.65	1.9	1.77	2.22	2.35	3	2.15	3	2.32	1.17	1.52	1.35	1.22
Prior Year	7.39	5.09	5.09	7.8	6.17	7.69	9	7.31	7.62	3.38	4.6	3.11	2.65
Percent Change from Prior Year	-64%	-63%	-65%	-72%	-62%	-61%	-76%	-59%	-70%	-65%	-67%	-57%	-54%

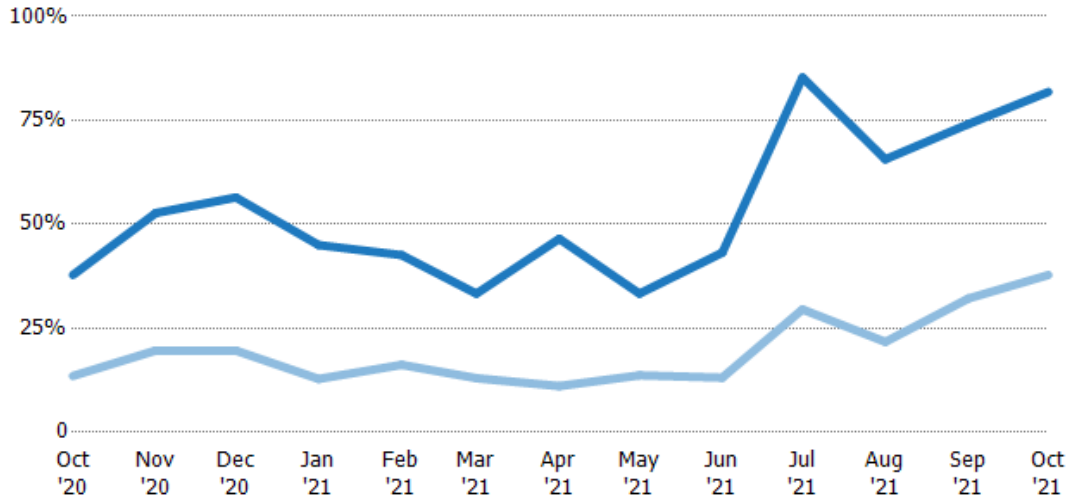
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	38%	53%	56%	45%	43%	33%	47%	33%	43%	85%	66%	74%	82%
Prior Year	14%	20%	20%	13%	16%	13%	11%	14%	13%	30%	22%	32%	38%
Change from Prior Year	-24%	-33%	-37%	-32%	-26%	-20%	-35%	-20%	-30%	-56%	-44%	-42%	-44%

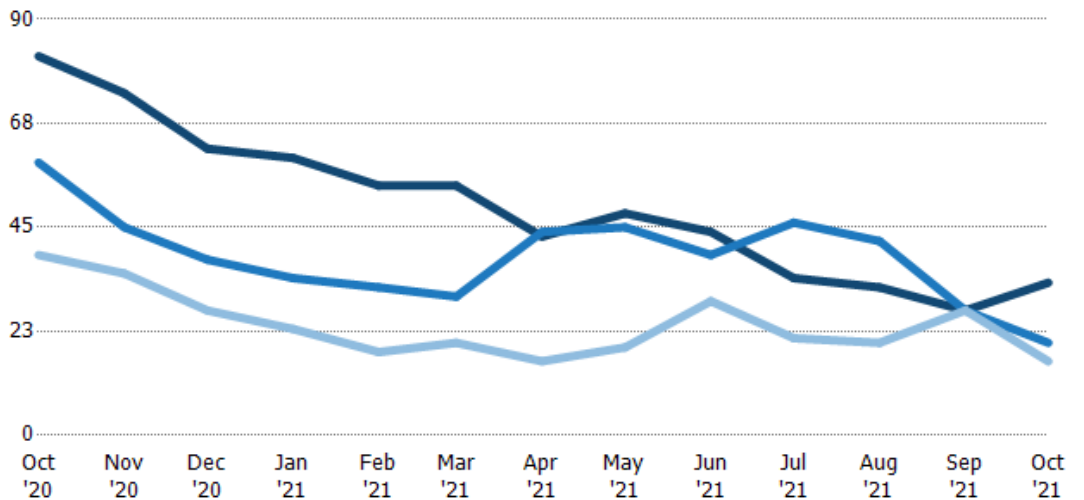
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	82	74	62	60	54	54	43	48	44	34	32	27	33
Pending	59	45	38	34	32	30	44	45	39	46	42	27	20
Sold	39	35	27	23	18	20	16	19	29	21	20	27	16

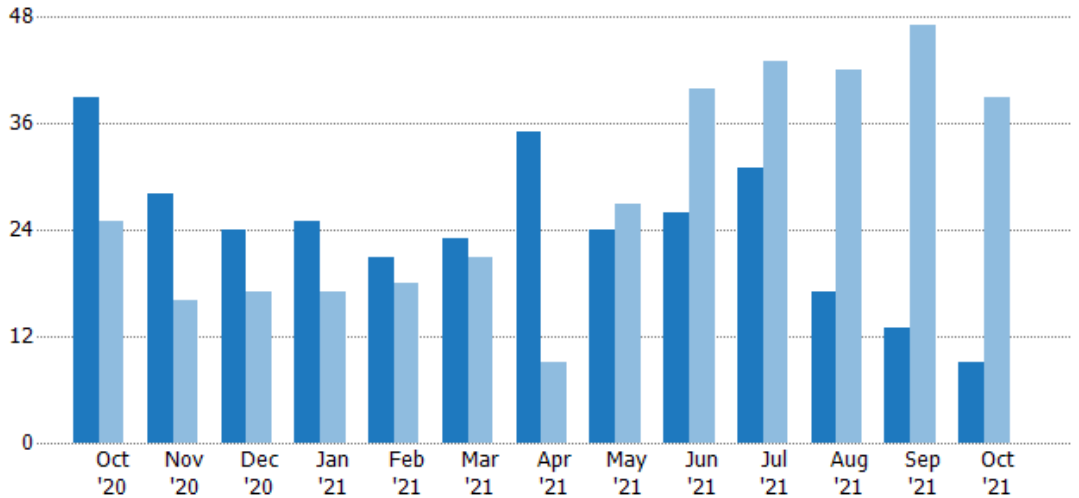
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	9	-76.9%
Oct '20	39	56%
Oct '19	25	-48%

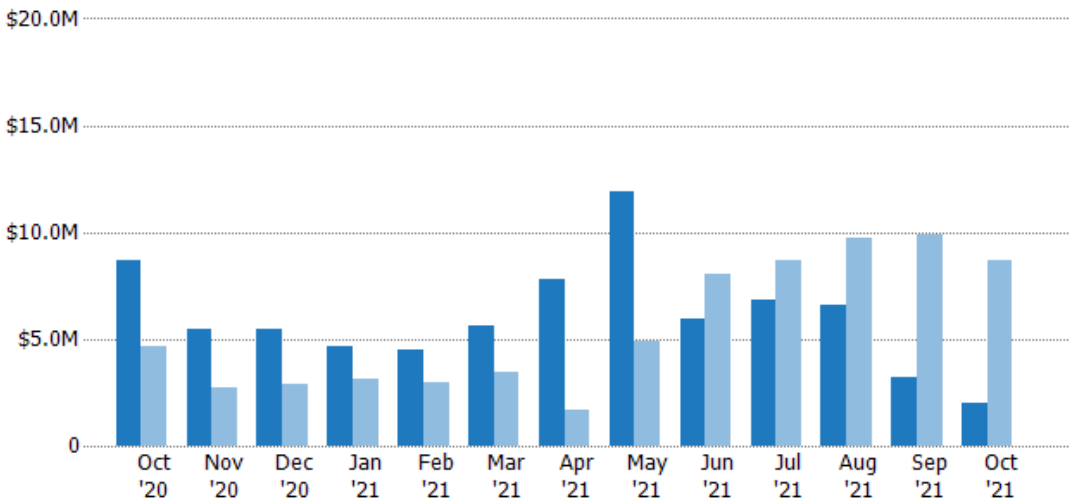
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$1.98M	-77.3%
Oct '20	\$8.71M	87.6%
Oct '19	\$4.65M	-60.7%



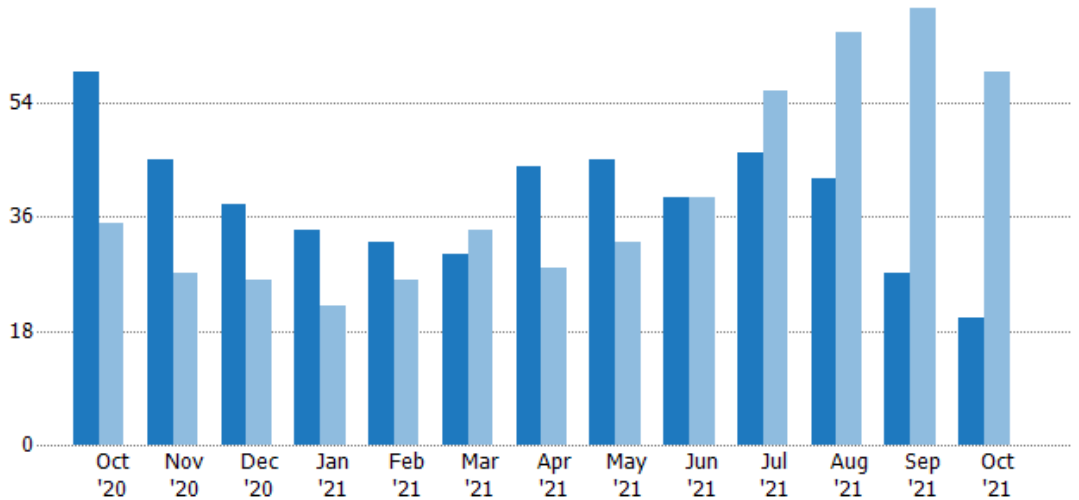
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	59	45	38	34	32	30	44	45	39	46	42	27	20
Prior Year	35	27	26	22	26	34	28	32	39	56	65	69	59
Percent Change from Prior Year	69%	67%	46%	55%	23%	-12%	57%	41%	0%	-18%	-35%	-61%	-66%

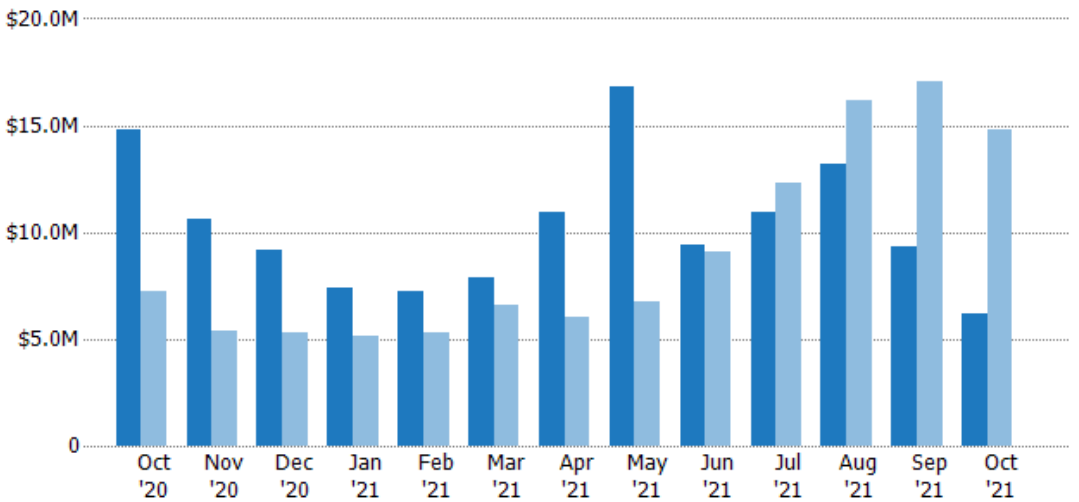
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$14.8M	\$10.6M	\$9.2M	\$7.4M	\$7.23M	\$7.86M	\$11M	\$16.9M	\$9.41M	\$10.9M	\$13.2M	\$9.29M	\$6.22M
Prior Year	\$7.26M	\$5.42M	\$5.3M	\$5.18M	\$5.34M	\$6.6M	\$6.01M	\$6.72M	\$9.07M	\$12.3M	\$16.1M	\$17M	\$14.8M
Percent Change from Prior Year	104%	96%	74%	43%	35%	19%	83%	151%	4%	-12%	-18%	-45%	-58%

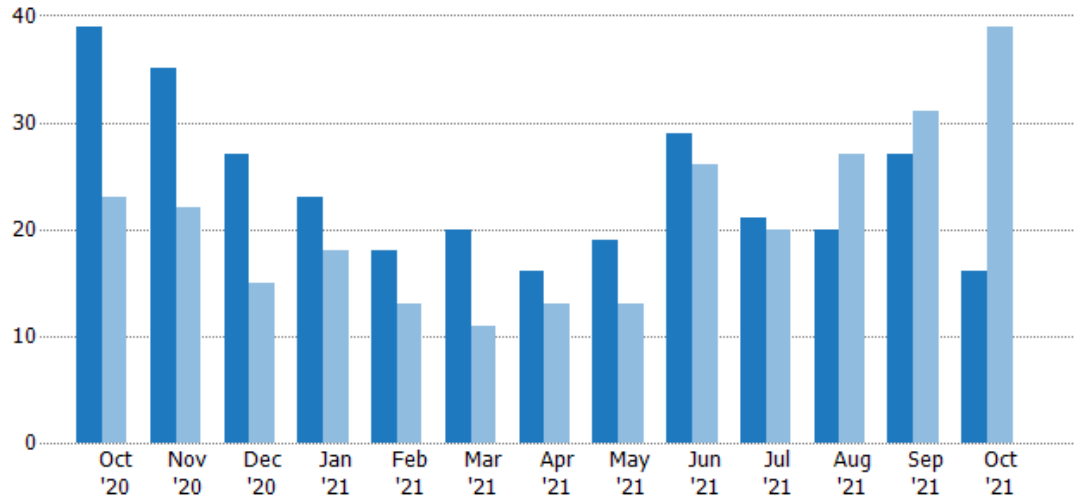
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	16	-59%
Oct '20	39	69.6%
Oct '19	23	0%

	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	39	35	27	23	18	20	16	19	29	21	20	27	16
Prior Year	23	22	15	18	13	11	13	13	26	20	27	31	39
Percent Change from Prior Year	70%	59%	80%	28%	38%	82%	23%	46%	12%	5%	-26%	-13%	-59%

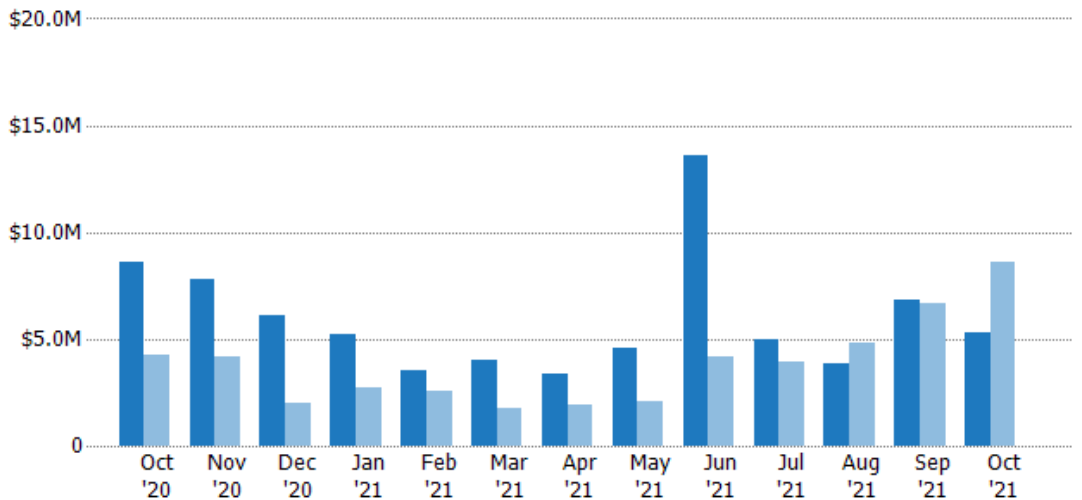
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$5.29M	-38.5%
Oct '20	\$8.59M	103%
Oct '19	\$4.23M	-15.6%

	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$8.59M	\$7.76M	\$6.1M	\$5.24M	\$3.49M	\$4.02M	\$3.36M	\$4.54M	\$13.6M	\$4.94M	\$3.83M	\$6.85M	\$5.29M
Prior Year	\$4.23M	\$4.21M	\$2M	\$2.73M	\$2.54M	\$1.79M	\$1.89M	\$2.1M	\$4.18M	\$3.91M	\$4.83M	\$6.69M	\$8.59M
Percent Change from Prior Year	103%	84%	205%	92%	37%	124%	78%	116%	224%	26%	-21%	2%	-38%

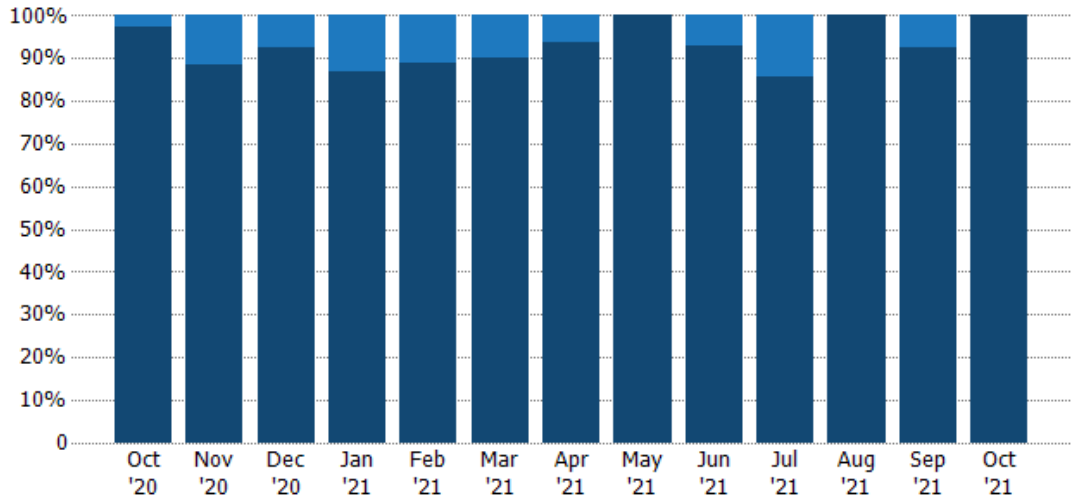
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	3%	11%	7%	13%	11%	10%	6%	-	7%	14%	-	7%	-
Single Family Residence	97%	89%	93%	87%	89%	90%	94%	100%	93%	86%	100%	93%	100%

## Average Sales Price

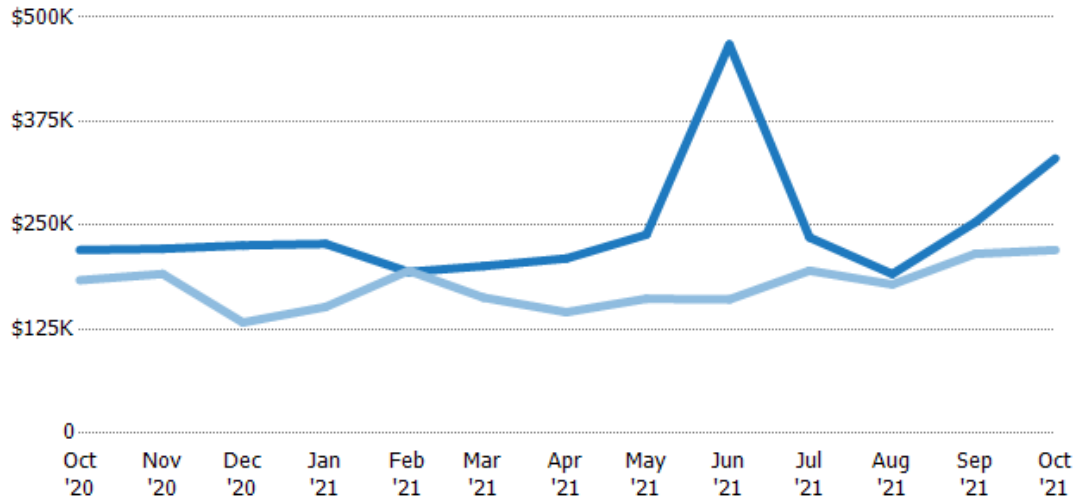
The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$330K	50%
Oct '20	\$220K	19.7%
Oct '19	\$184K	-15.6%



Current Year	\$220K	\$222K	\$226K	\$228K	\$194K	\$201K	\$210K	\$239K	\$467K	\$235K	\$191K	\$254K	\$330K
Prior Year	\$184K	\$191K	\$133K	\$152K	\$195K	\$163K	\$146K	\$162K	\$161K	\$195K	\$179K	\$216K	\$220K
Percent Change from Prior Year	20%	16%	70%	50%	-1%	23%	44%	48%	191%	20%	7%	18%	50%

## Median Sales Price

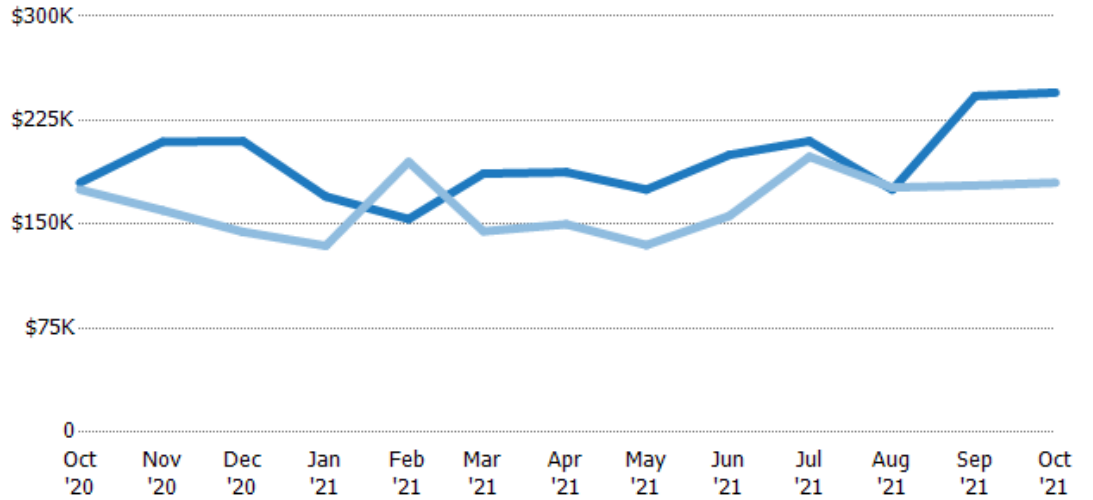
The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$245K	36.1%
Oct '20	\$180K	2.9%
Oct '19	\$175K	-20.1%



Current Year	\$180K	\$210K	\$210K	\$170K	\$154K	\$187K	\$188K	\$175K	\$200K	\$210K	\$175K	\$243K	\$245K
Prior Year	\$175K	\$160K	\$145K	\$134K	\$195K	\$145K	\$150K	\$135K	\$156K	\$199K	\$177K	\$178K	\$180K
Percent Change from Prior Year	3%	31%	45%	26%	-21%	29%	25%	30%	28%	6%	-1%	36%	36%

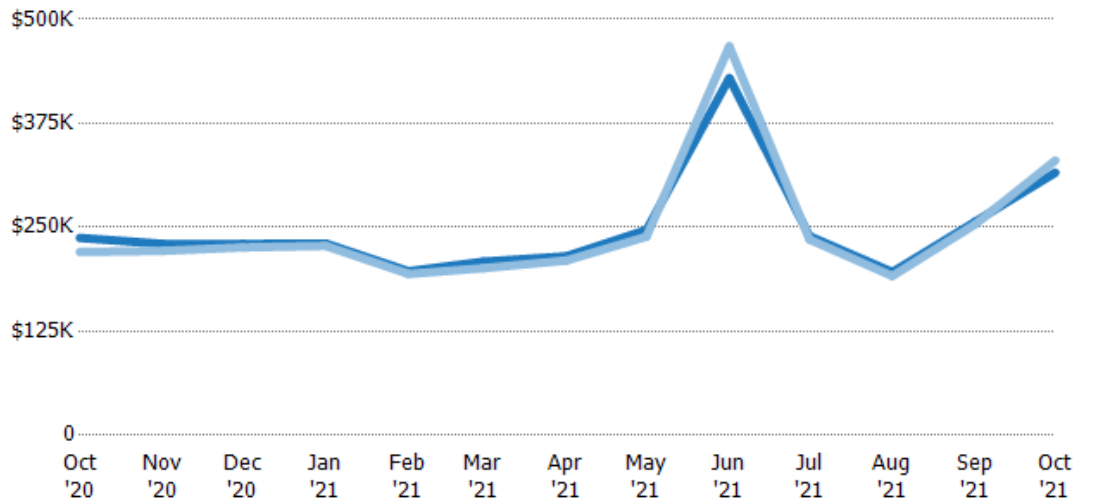
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



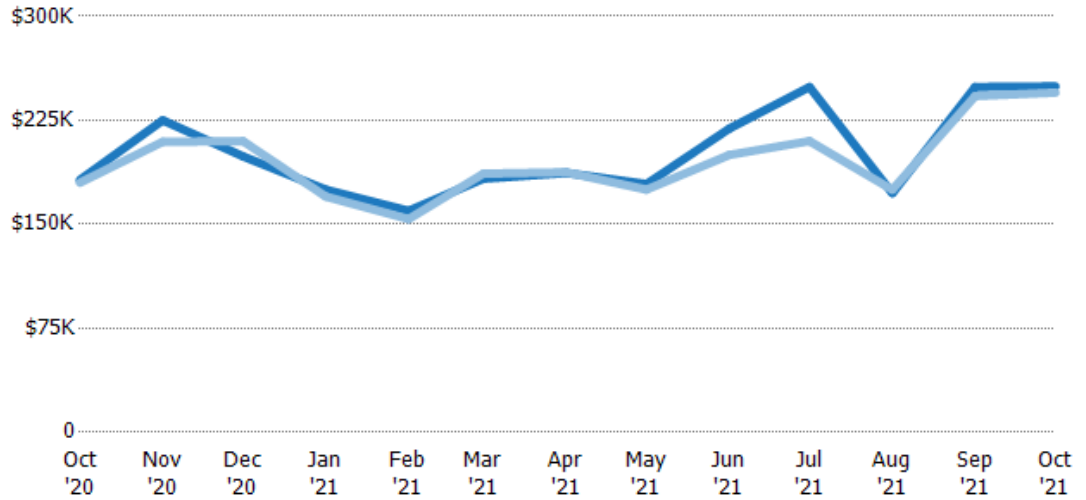
Avg List Price	\$237K	\$230K	\$230K	\$230K	\$197K	\$209K	\$215K	\$247K	\$429K	\$239K	\$196K	\$257K	\$316K
Avg Sales Price	\$220K	\$222K	\$226K	\$228K	\$194K	\$201K	\$210K	\$239K	\$467K	\$235K	\$191K	\$254K	\$330K
Avg Sales Price as a % of Avg List Price	93%	96%	98%	99%	98%	96%	98%	97%	109%	98%	98%	99%	105%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



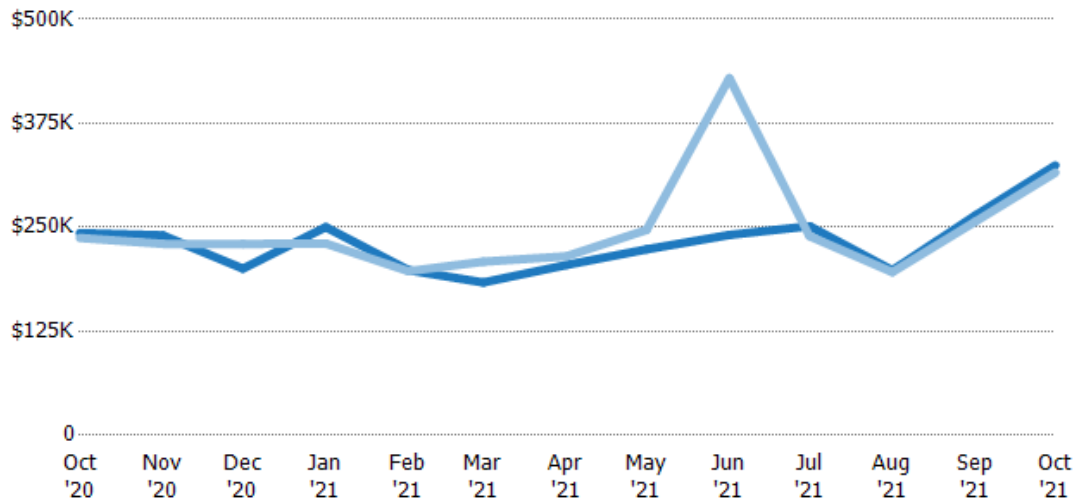
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$182K	\$225K	\$199K	\$175K	\$160K	\$183K	\$187K	\$179K	\$219K	\$249K	\$172K	\$249K	\$249K
Median Sales Price	\$180K	\$210K	\$210K	\$170K	\$154K	\$187K	\$188K	\$175K	\$200K	\$210K	\$175K	\$243K	\$245K
Med Sales Price as a % of Med List Price	99%	93%	106%	97%	96%	102%	100%	98%	91%	84%	101%	97%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$243K	\$240K	\$200K	\$250K	\$198K	\$184K	\$205K	\$223K	\$241K	\$251K	\$198K	\$264K	\$324K
Avg Sales Price	\$237K	\$230K	\$230K	\$230K	\$197K	\$209K	\$215K	\$247K	\$429K	\$239K	\$196K	\$257K	\$316K
Avg Sales Price as a % of Avg Est Value	98%	96%	115%	92%	99%	114%	105%	110%	178%	95%	99%	97%	97%

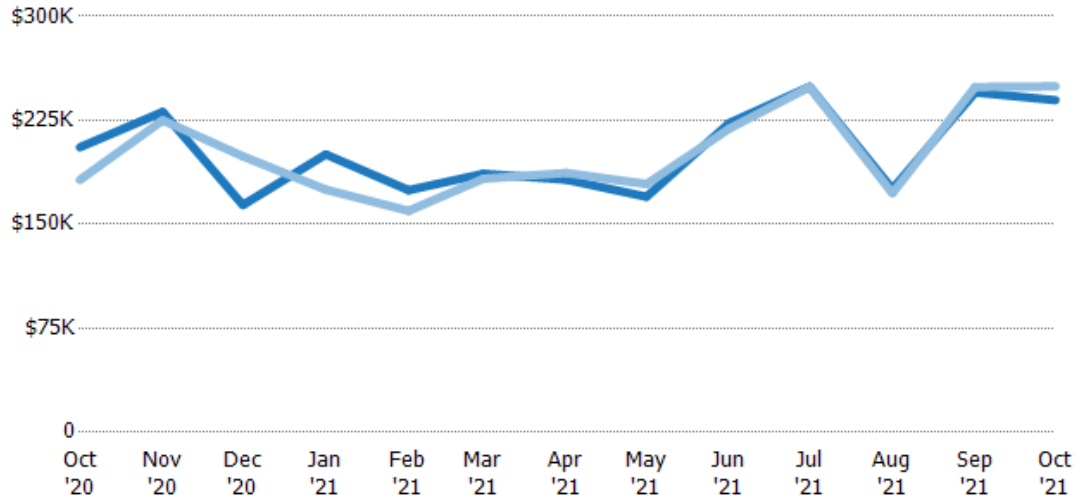
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$206K	\$231K	\$164K	\$200K	\$175K	\$186K	\$182K	\$170K	\$223K	\$249K	\$175K	\$245K	\$240K
Median Sales Price	\$182K	\$225K	\$199K	\$175K	\$160K	\$183K	\$187K	\$179K	\$219K	\$249K	\$172K	\$249K	\$249K
Med Sales Price as a % of Med Est Value	89%	97%	121%	87%	91%	98%	103%	105%	98%	100%	98%	102%	104%