

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	16	-50%	210	289	-27.3%
New Listing Volume	\$1,960,900	\$4,809,100	-59.2%	\$57,745,550	\$69,453,098	-16.9%
Active Listing Count	38	74	-48.6%	N/A	N/A	
Active Listing Volume	\$13,319,400	\$23,449,000	-43.2%	N/A	N/A	
Average Listing Price	\$350,511	\$316,878	+10.6%	\$375,235	\$229,570	+63.5%
Median Listing Price	\$248,000	\$169,000	+46.7%	\$220,055	\$166,111	+32.5%
Median Days in RPR	57	79	-27.8%	92.73	98.41	-5.8%
Months of Inventory	2.4	1.9	+25.2%	1.9	5.3	-64.4%
Absorption Rate	42.11%	52.7%	-10.6%	52.68%	18.73%	+33.9%
Sales Activity Charts Metrics						
New Pending Sales Count	–	28	–	224	331	-32.3%
New Pending Sales Volume	–	\$5,486,500	–	\$59,041,650	\$66,689,569	-11.5%
Pending Sales Count	1	45	-97.8%	N/A	N/A	
Pending Sales Volume	\$194,000	\$10,612,500	-98.2%	N/A	N/A	
Closed Sales Count	19	35	-45.7%	228	246	-7.3%
Closed Sales Volume	\$5,902,900	\$7,761,500	-23.9%	\$61,003,614	\$47,019,286	+29.7%
Average Sales Price	\$310,679	\$221,757	+40.1%	\$267,560	\$191,135	+40%
Median Sales Price	\$240,000	\$209,500	+14.6%	\$199,425	\$174,476	+14.3%

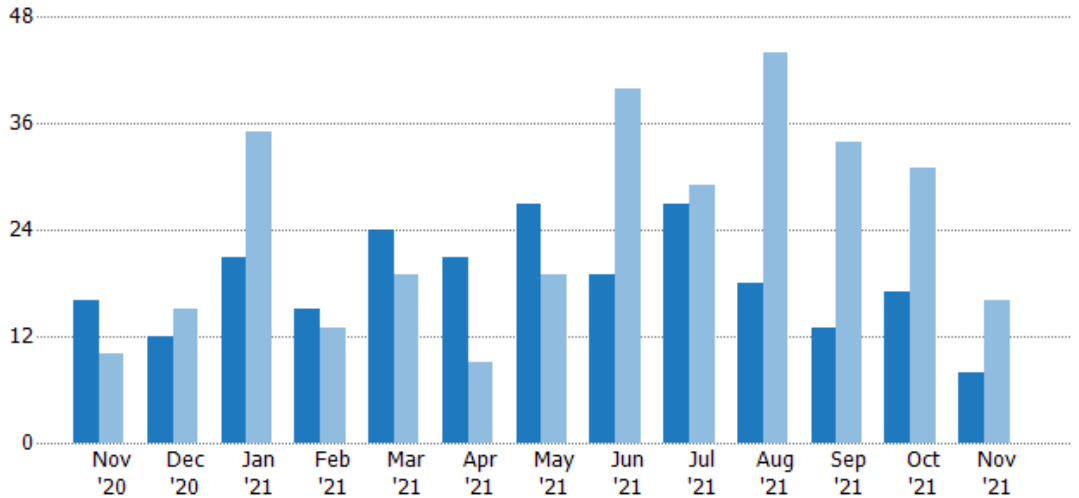
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	8	16	-50%
Nov '20	16	10	60%
Nov '19	10	10	90%

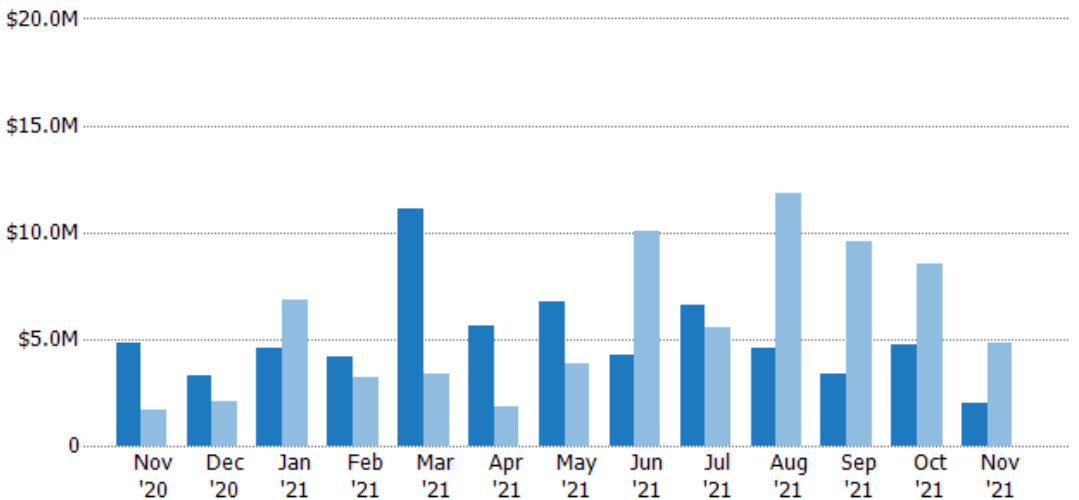
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$1.96M	\$4.81M	-59.2%
Nov '20	\$4.81M	\$1.66M	189.9%
Nov '19	\$1.66M	\$1.66M	131.7%

Active Listings

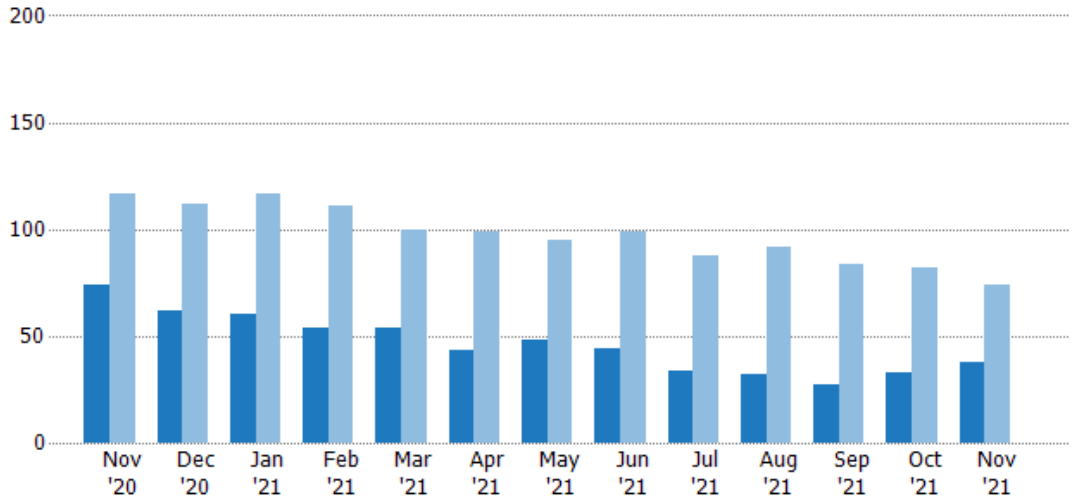
The number of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	38	-48.6%
Nov '20	74	-36.8%
Nov '19	117	-6%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	74	62	60	54	54	43	48	44	34	32	27	33	38
Prior Year	117	112	117	111	100	99	95	99	88	92	84	82	74
Percent Change from Prior Year	-37%	-45%	-49%	-51%	-46%	-57%	-49%	-56%	-61%	-65%	-68%	-60%	-49%

Active Listing Volume

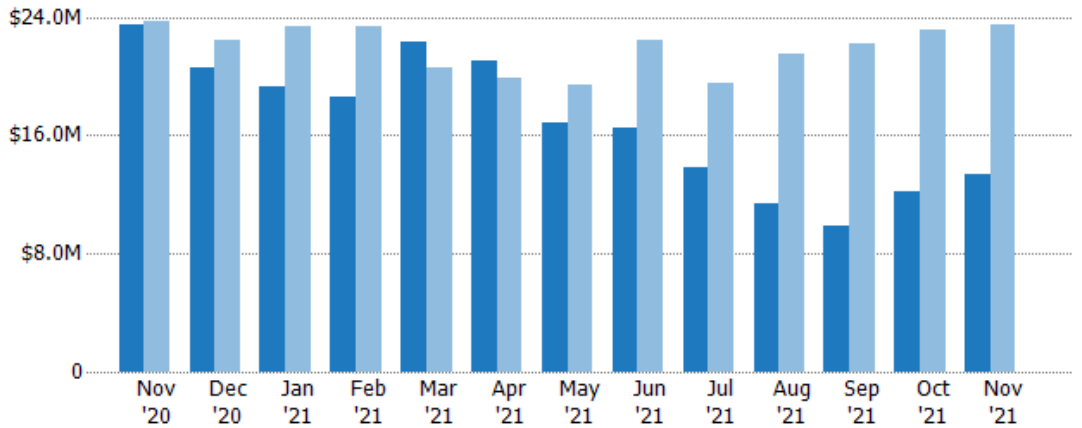
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$13.3M	-43.2%
Nov '20	\$23.4M	-0.9%
Nov '19	\$23.7M	1.9%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$23.4M	\$20.6M	\$19.3M	\$18.6M	\$22.3M	\$21.1M	\$16.9M	\$16.5M	\$13.8M	\$11.3M	\$9.83M	\$12.2M	\$13.3M
Prior Year	\$23.7M	\$22.4M	\$23.4M	\$23.4M	\$20.6M	\$19.9M	\$19.4M	\$22.4M	\$19.6M	\$21.5M	\$22.2M	\$23.1M	\$23.4M
Percent Change from Prior Year	-1%	-8%	-17%	-21%	8%	6%	-13%	-27%	-29%	-47%	-56%	-47%	-43%

Average Listing Price

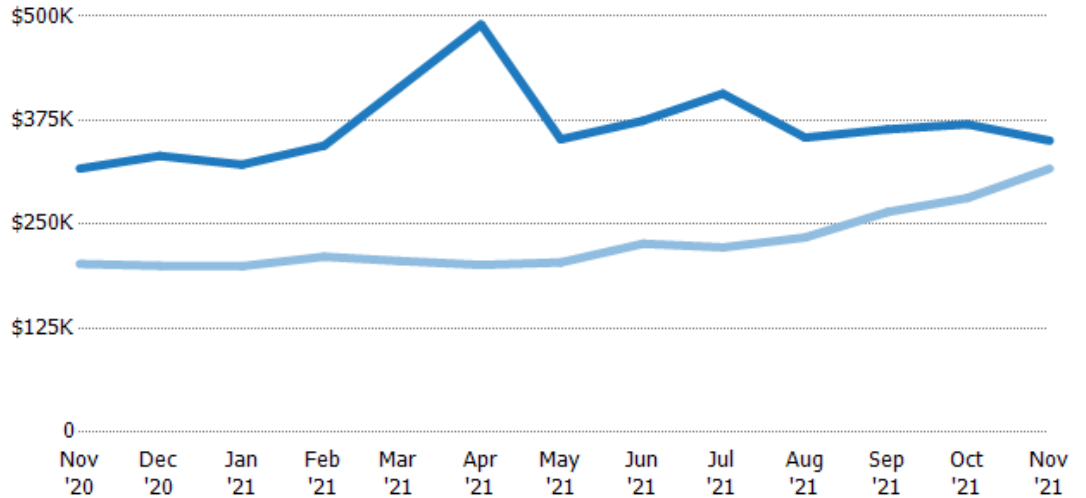
The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$351K	10.6%
Nov '20	\$317K	56.6%
Nov '19	\$202K	8.4%



Current Year	\$317K	\$332K	\$322K	\$345K	\$414K	\$490K	\$352K	\$374K	\$407K	\$354K	\$364K	\$370K	\$351K
Prior Year	\$202K	\$200K	\$200K	\$211K	\$206K	\$201K	\$204K	\$227K	\$222K	\$234K	\$265K	\$282K	\$317K
Percent Change from Prior Year	57%	66%	61%	63%	101%	144%	73%	65%	83%	51%	38%	31%	11%

Median Listing Price

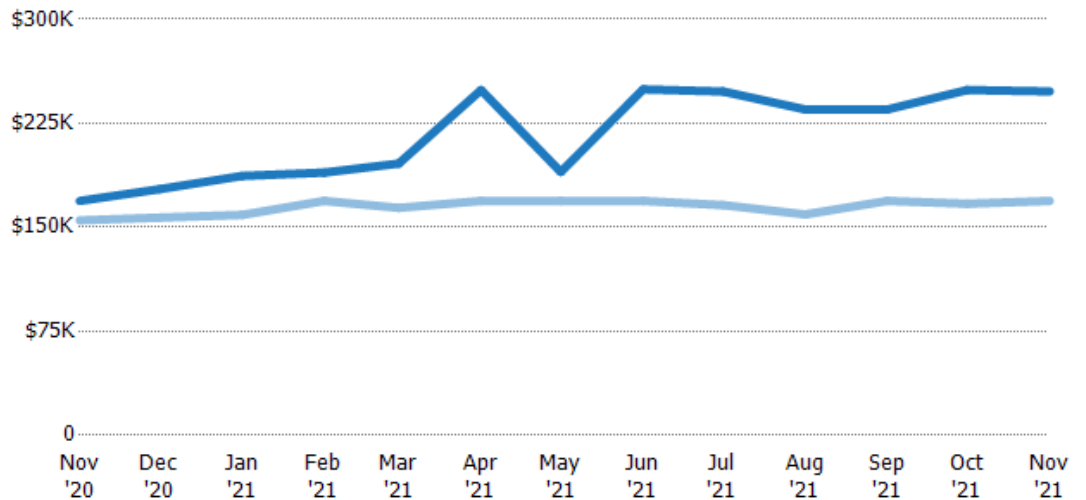
The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$248K	46.7%
Nov '20	\$169K	9%
Nov '19	\$155K	15.1%



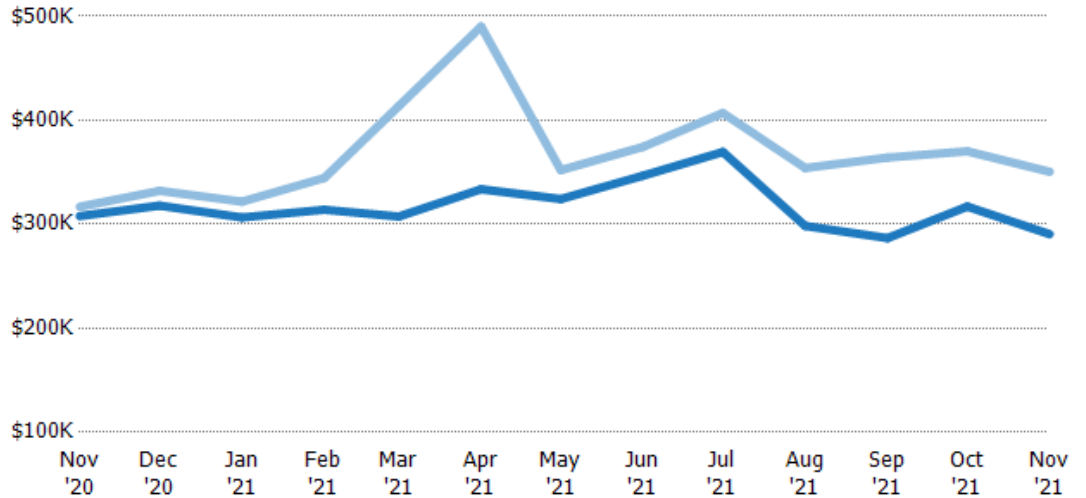
Current Year	\$169K	\$177K	\$187K	\$189K	\$196K	\$249K	\$190K	\$249K	\$248K	\$235K	\$235K	\$249K	\$248K
Prior Year	\$155K	\$157K	\$159K	\$169K	\$164K	\$169K	\$169K	\$169K	\$166K	\$159K	\$169K	\$167K	\$169K
Percent Change from Prior Year	9%	13%	18%	12%	19%	47%	12%	48%	49%	48%	39%	49%	47%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt., Single Family



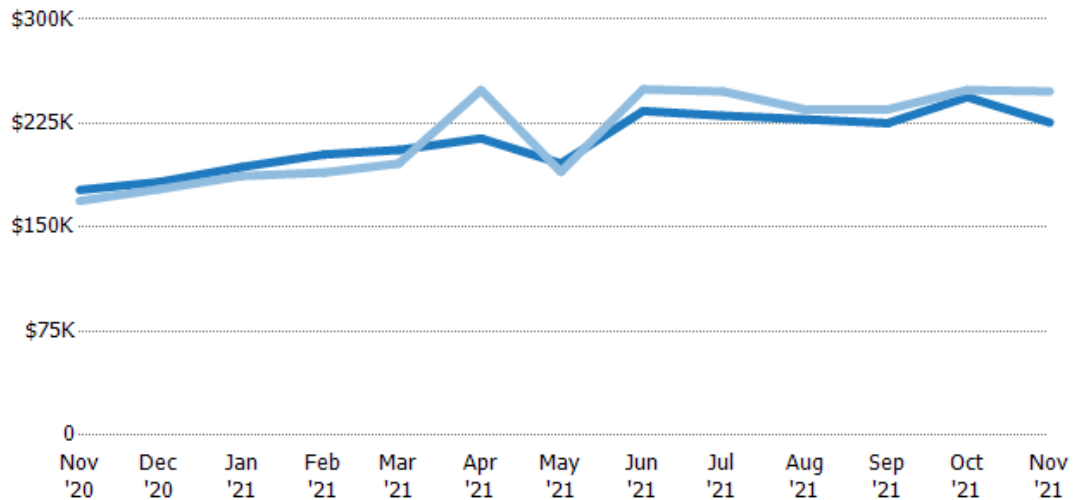
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$308K	\$318K	\$307K	\$314K	\$307K	\$334K	\$324K	\$347K	\$370K	\$298K	\$287K	\$317K	\$291K
Avg Listing Price	\$317K	\$332K	\$322K	\$345K	\$414K	\$490K	\$352K	\$374K	\$407K	\$354K	\$364K	\$370K	\$351K
Avg Listing Price as a % of Avg Est Value	103%	104%	105%	110%	135%	147%	109%	108%	110%	119%	127%	117%	121%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$177K	\$183K	\$193K	\$203K	\$206K	\$214K	\$196K	\$234K	\$230K	\$228K	\$225K	\$244K	\$226K
Median Listing Price	\$169K	\$177K	\$187K	\$189K	\$196K	\$249K	\$190K	\$249K	\$248K	\$235K	\$235K	\$249K	\$248K
Med Listing Price as a % of Med Est Value	96%	97%	97%	94%	95%	116%	97%	107%	108%	103%	104%	102%	110%

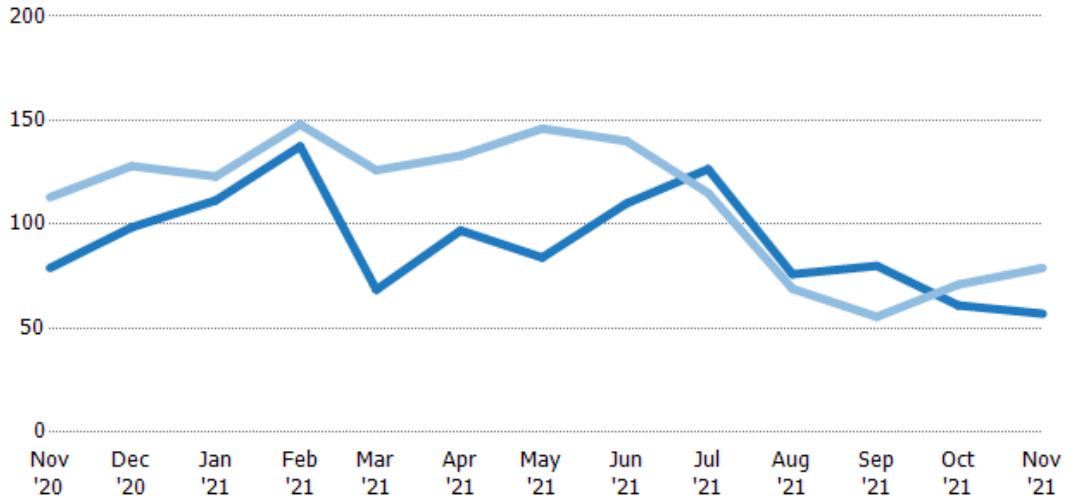
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Nov '21	57	-27.8%
Nov '20	79	-30.1%
Nov '19	113	-0.9%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	79	98.5	112	138	68.5	97	84	110	127	76	80	61	57
Prior Year	113	128	123	148	126	133	146	140	115	69	55.5	71	79
Percent Change from Prior Year	-30%	-23%	-9%	-7%	-46%	-27%	-42%	-21%	10%	10%	44%	-14%	-28%

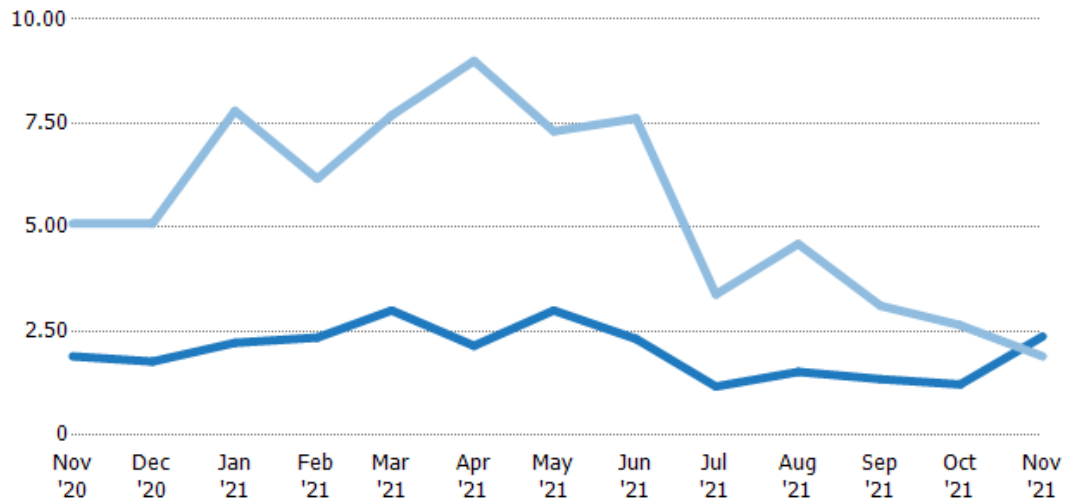
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Nov '21	2.38	25.2%
Nov '20	1.9	-62.7%
Nov '19	5.09	-6%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.9	1.77	2.22	2.35	3	2.15	3	2.32	1.17	1.52	1.35	1.22	2.38
Prior Year	5.09	5.09	7.8	6.17	7.69	9	7.31	7.62	3.38	4.6	3.11	2.65	1.9
Percent Change from Prior Year	-63%	-65%	-72%	-62%	-61%	-76%	-59%	-70%	-65%	-67%	-57%	-54%	25%

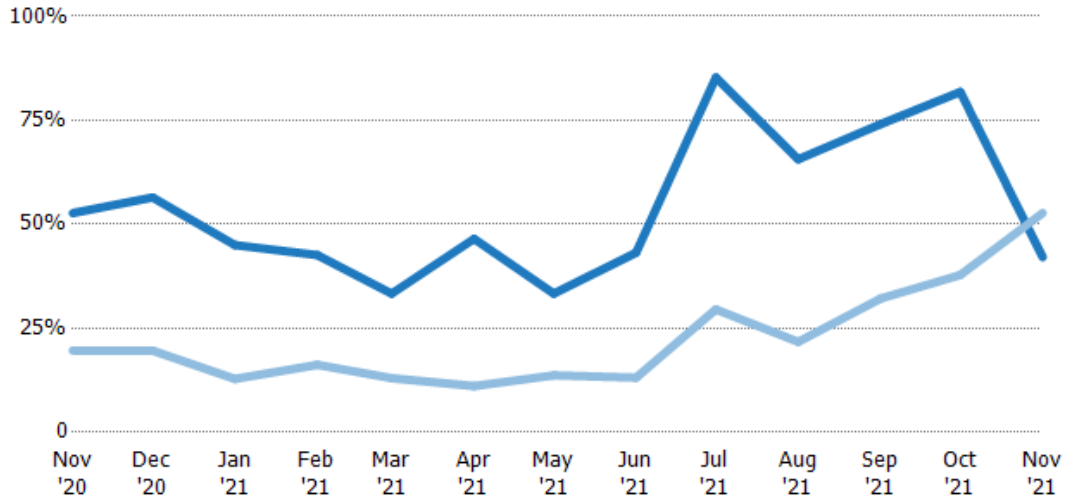
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Rate	Chg.
Nov '21	42%	10.6%
Nov '20	53%	-33.1%
Nov '19	20%	6.4%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	53%	56%	45%	43%	33%	47%	33%	43%	85%	66%	74%	82%	42%
Prior Year	20%	20%	13%	16%	13%	11%	14%	13%	30%	22%	32%	38%	53%
Change from Prior Year	-33%	-37%	-32%	-26%	-20%	-35%	-20%	-30%	-56%	-44%	-42%	-44%	11%

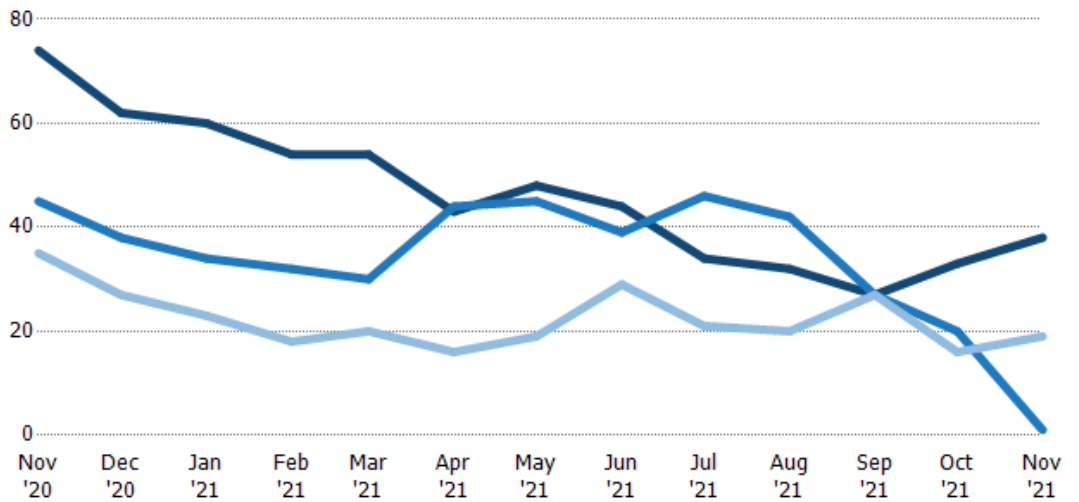
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	74	62	60	54	54	43	48	44	34	32	27	33	38
Pending	45	38	34	32	30	44	45	39	46	42	27	20	1
Sold	35	27	23	18	20	16	19	29	21	20	27	16	19

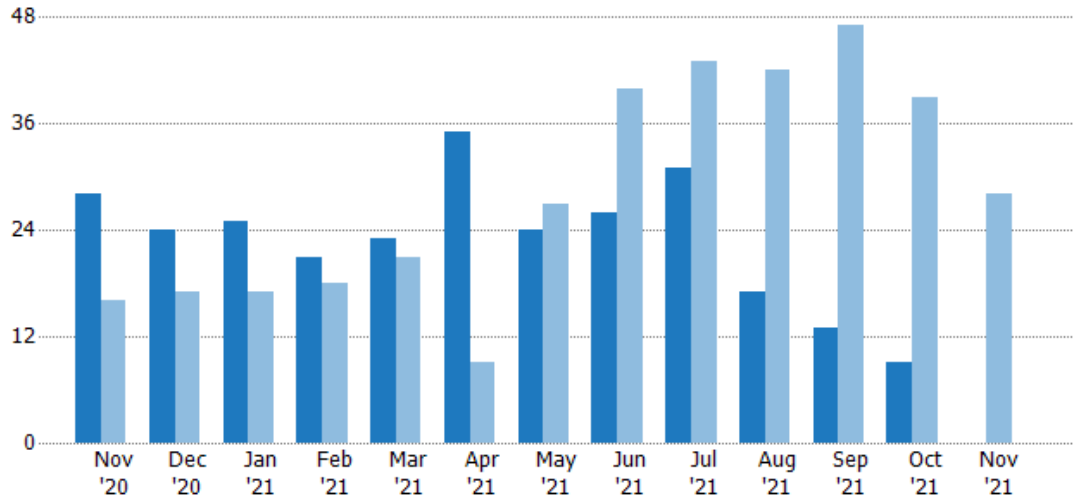
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	28	24	25	21	23	35	24	26	31	17	13	9	-
Prior Year	16	17	17	18	21	9	27	40	43	42	47	39	28
Percent Change from Prior Year	75%	41%	47%	17%	10%	289%	-11%	-35%	-28%	-60%	-72%	-77%	-100%

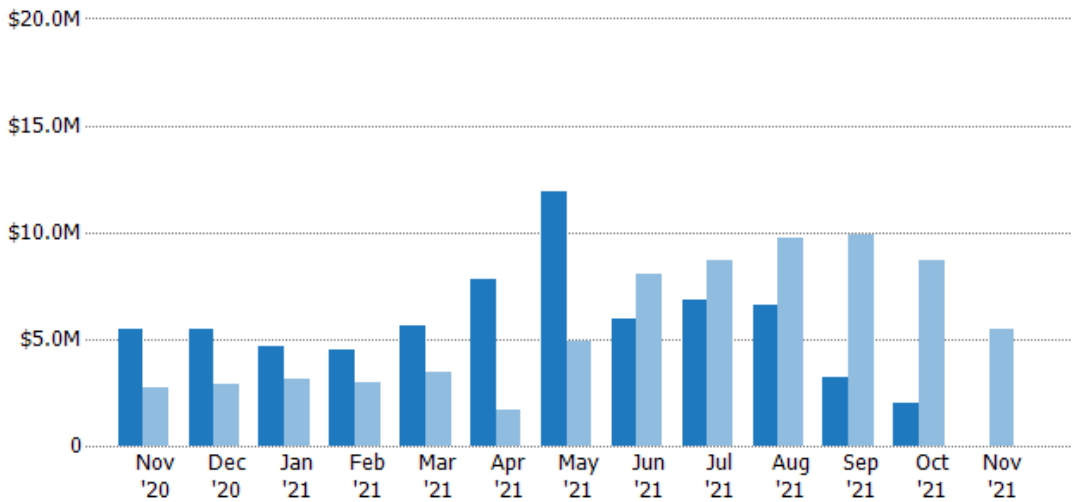
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	\$5.49M	\$5.48M	\$4.66M	\$4.5M	\$5.64M	\$7.79M	\$11.9M	\$5.91M	\$6.85M	\$6.63M	\$3.2M	\$1.98M	-
Prior Year	\$2.73M	\$2.86M	\$3.13M	\$2.99M	\$3.46M	\$1.68M	\$4.87M	\$8.06M	\$8.67M	\$9.77M	\$9.87M	\$8.71M	\$5.49M
Percent Change from Prior Year	101%	91%	49%	51%	63%	363%	144%	-27%	-21%	-32%	-68%	-77%	-100%

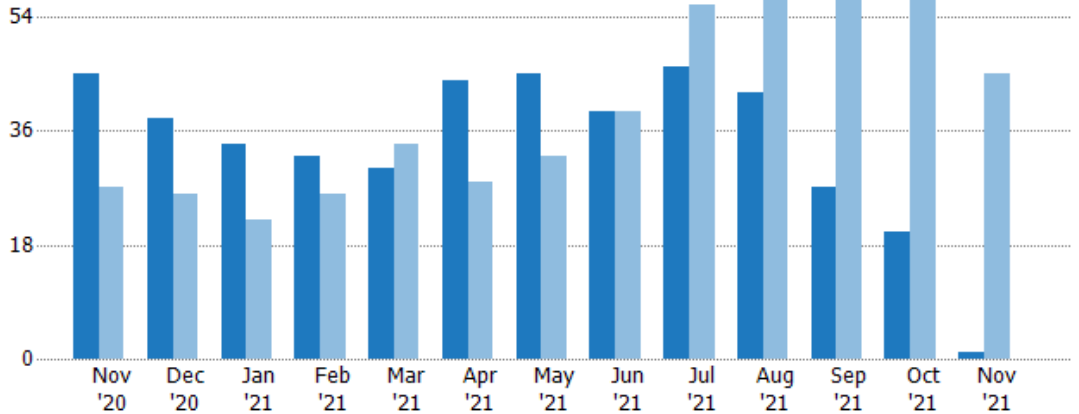
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	1	45	-97.8%
Nov '20	45	27	67%
Nov '19	27	26	46%
Oct '21	20	59	-66%
Oct '20	34	22	55%
Oct '19	32	26	23%
Sep '21	30	34	-12%
Sep '20	44	28	57%
Sep '19	45	32	41%
Aug '21	39	39	0%
Aug '20	46	56	-18%
Aug '19	42	65	-35%
Jul '21	27	69	-61%
Jul '20	42	65	-35%
Jul '19	27	69	-61%
Jun '21	20	59	-66%
Jun '20	20	59	-66%
Jun '19	20	59	-66%
May '21	1	45	-98%
May '20	1	45	-98%
May '19	1	45	-98%

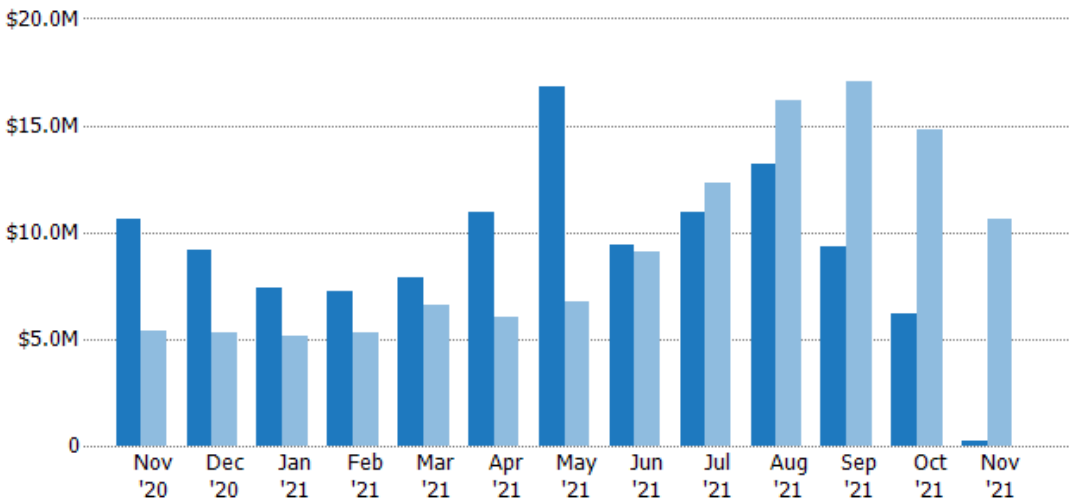
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$194K	\$10.6M	-98.2%
Nov '20	\$10.6M	\$5.42M	95.8%
Nov '19	\$5.42M	\$5.42M	-42.5%
Oct '21	\$6.22M	\$14.8M	-58%
Oct '20	\$7.4M	\$5.18M	43%
Oct '19	\$7.23M	\$5.34M	35%
Sep '21	\$9.29M	\$17M	-45%
Sep '20	\$11M	\$6.01M	83%
Sep '19	\$16.9M	\$6.72M	151%
Aug '21	\$13.2M	\$16.1M	-18%
Aug '20	\$9.41M	\$9.07M	4%
Aug '19	\$10.9M	\$12.3M	-12%
Jul '21	\$9.29M	\$17M	-45%
Jul '20	\$9.29M	\$17M	-45%
Jul '19	\$9.29M	\$17M	-45%
Jun '21	\$6.22M	\$14.8M	-58%
Jun '20	\$6.22M	\$14.8M	-58%
Jun '19	\$6.22M	\$14.8M	-58%
May '21	\$194K	\$10.6M	-98%
May '20	\$194K	\$10.6M	-98%
May '19	\$194K	\$10.6M	-98%

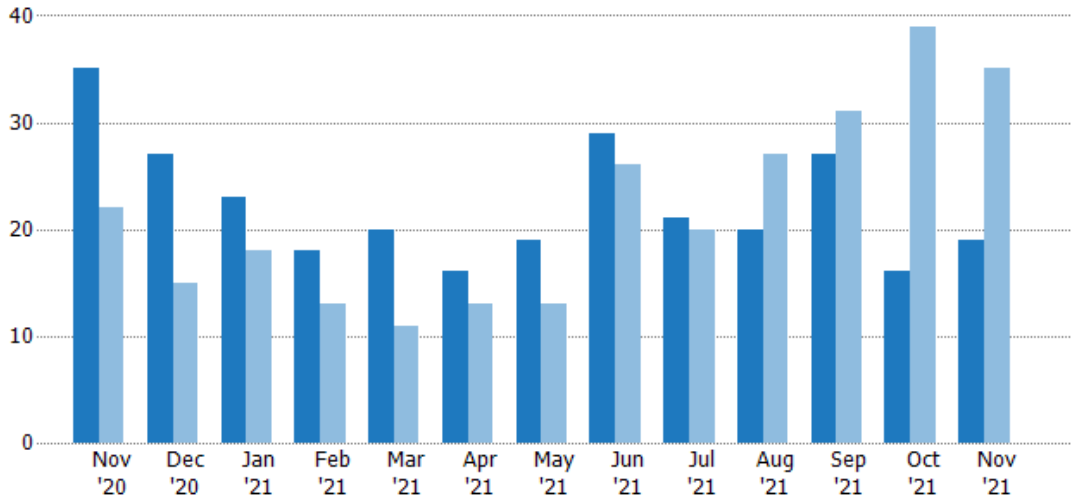
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	35	27	23	18	20	16	19	29	21	20	27	16	19
Prior Year	22	15	18	13	11	13	13	26	20	27	31	39	35
Percent Change from Prior Year	59%	80%	28%	38%	82%	23%	46%	12%	5%	-26%	-13%	-59%	-46%

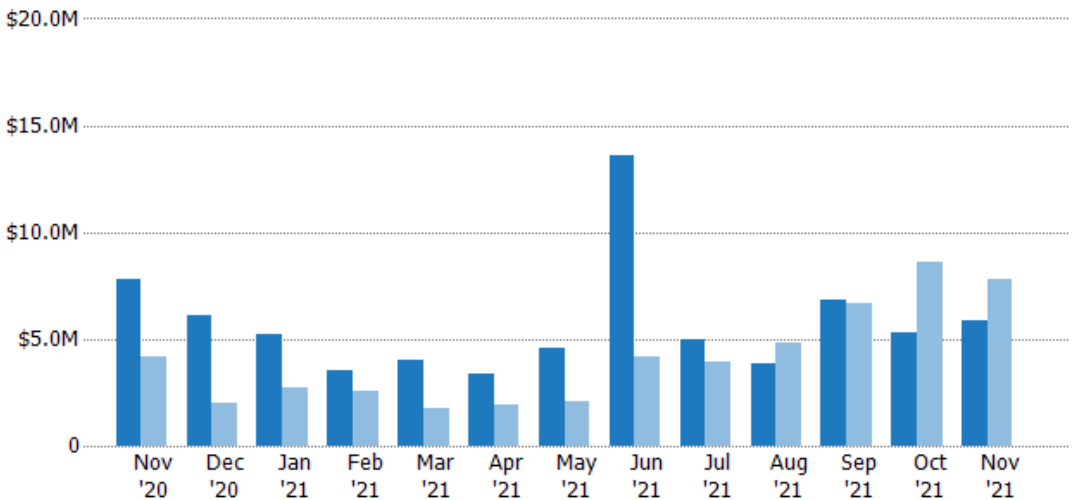
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$7.76M	\$6.1M	\$5.24M	\$3.49M	\$4.02M	\$3.36M	\$4.54M	\$13.6M	\$4.94M	\$3.83M	\$6.85M	\$5.29M	\$5.9M
Prior Year	\$4.21M	\$2M	\$2.73M	\$2.54M	\$1.79M	\$1.89M	\$2.1M	\$4.18M	\$3.91M	\$4.83M	\$6.69M	\$8.59M	\$7.76M
Percent Change from Prior Year	84%	205%	92%	37%	124%	78%	116%	224%	26%	-21%	2%	-38%	-24%

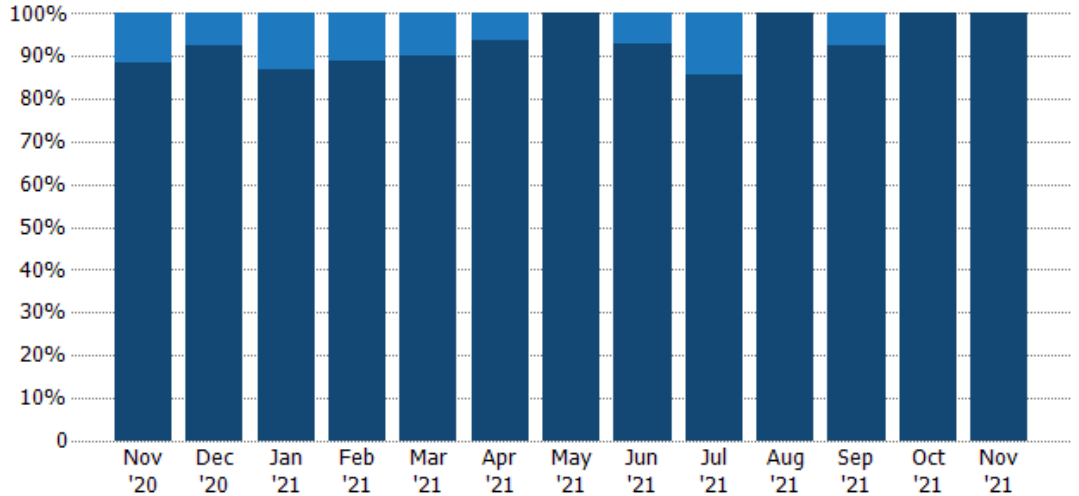
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	11%	7%	13%	11%	10%	6%	-	7%	14%	-	7%	-	-
Single Family Residence	89%	93%	87%	89%	90%	94%	100%	93%	86%	100%	93%	100%	100%

Average Sales Price

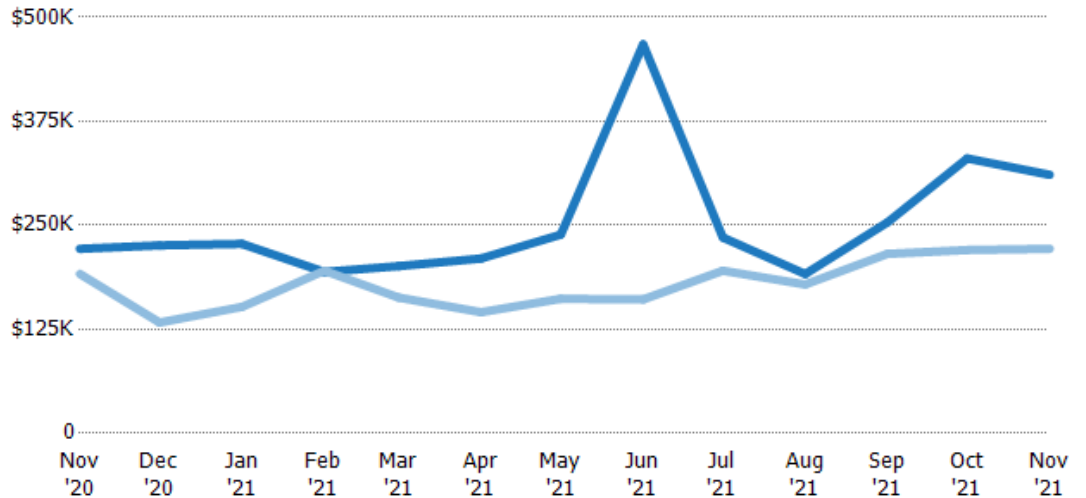
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$311K	40.1%
Nov '20	\$222K	15.8%
Nov '19	\$191K	-35.7%



Current Year	\$222K	\$226K	\$228K	\$194K	\$201K	\$210K	\$239K	\$467K	\$235K	\$191K	\$254K	\$330K	\$311K
Prior Year	\$191K	\$133K	\$152K	\$195K	\$163K	\$146K	\$162K	\$161K	\$195K	\$179K	\$216K	\$220K	\$222K
Percent Change from Prior Year	16%	70%	50%	-1%	23%	44%	48%	191%	20%	7%	18%	50%	40%

Median Sales Price

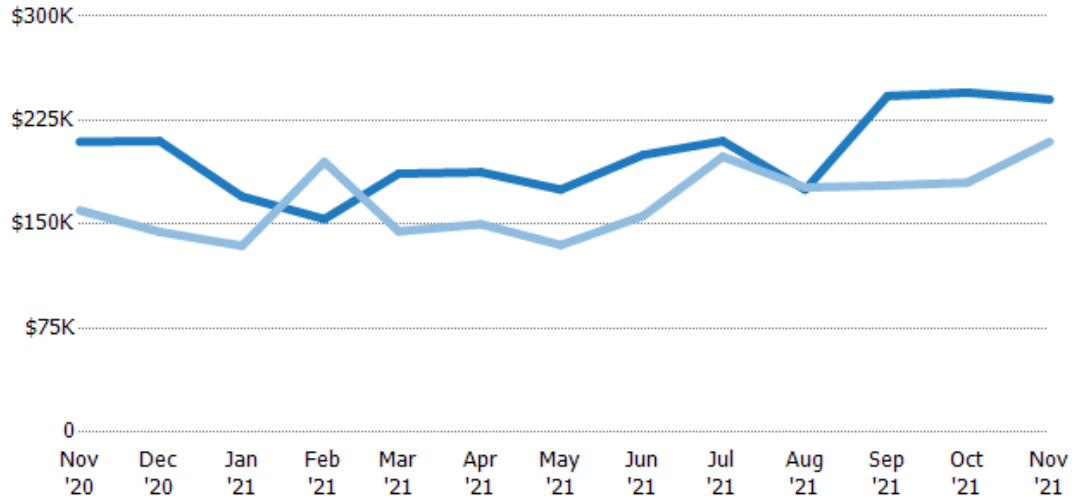
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$240K	14.6%
Nov '20	\$210K	30.9%
Nov '19	\$160K	-29.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$210K	\$210K	\$170K	\$154K	\$187K	\$188K	\$175K	\$200K	\$210K	\$175K	\$243K	\$245K	\$240K
Prior Year	\$160K	\$145K	\$134K	\$195K	\$145K	\$150K	\$135K	\$156K	\$199K	\$177K	\$178K	\$180K	\$210K
Percent Change from Prior Year	31%	45%	26%	-21%	29%	25%	30%	28%	6%	-1%	36%	36%	15%

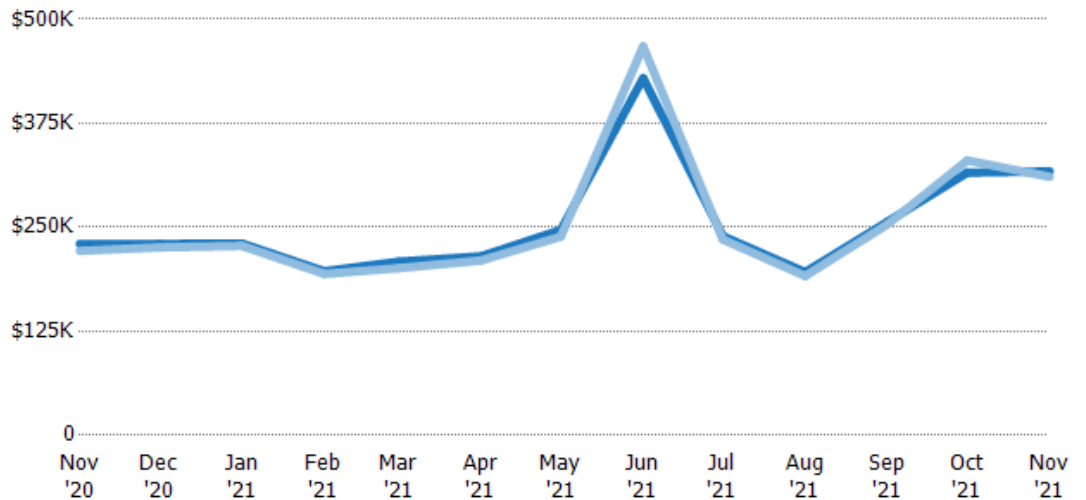
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



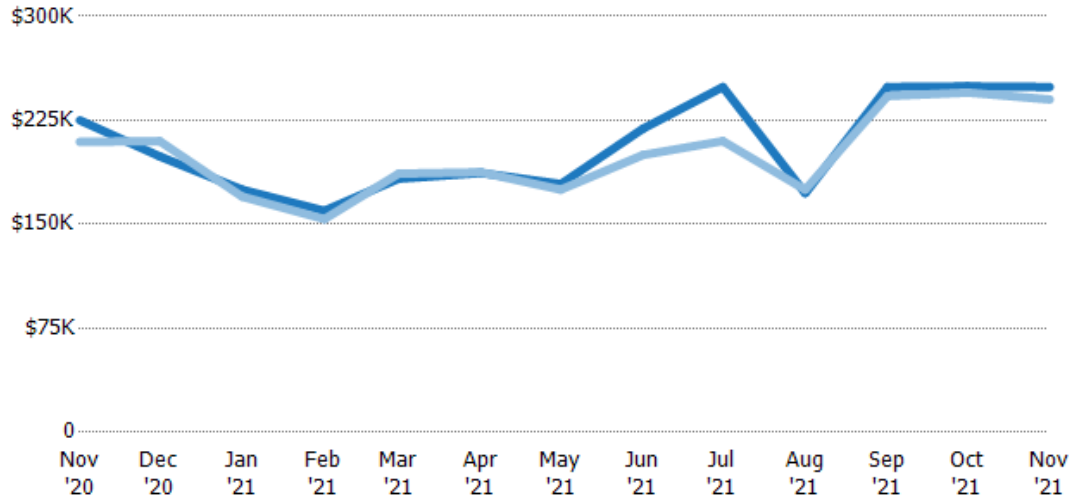
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$230K	\$230K	\$230K	\$197K	\$209K	\$215K	\$247K	\$429K	\$239K	\$196K	\$257K	\$316K	\$317K
Avg Sales Price	\$222K	\$226K	\$228K	\$194K	\$201K	\$210K	\$239K	\$467K	\$235K	\$191K	\$254K	\$330K	\$311K
Avg Sales Price as a % of Avg List Price	96%	98%	99%	98%	96%	98%	97%	109%	98%	98%	99%	105%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt., Single Family



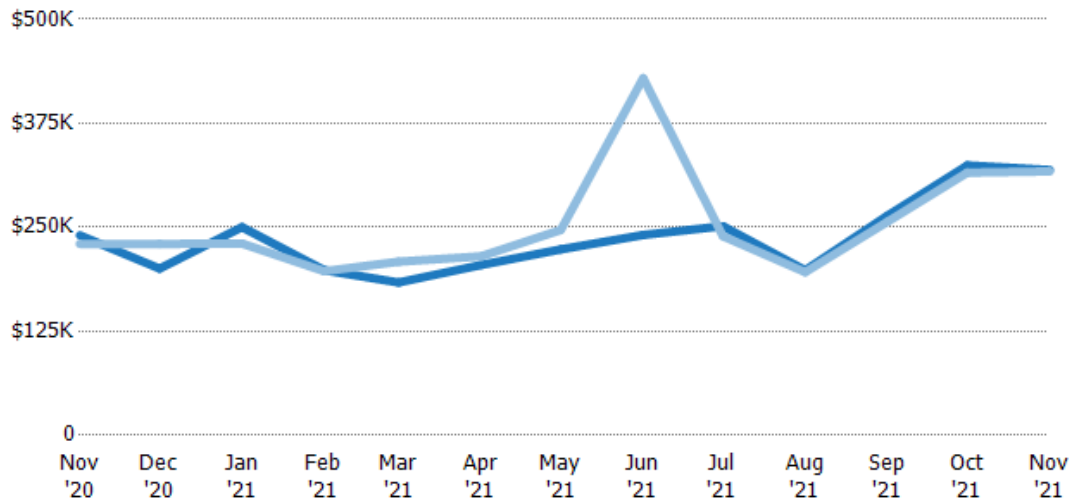
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$225K	\$199K	\$175K	\$160K	\$183K	\$187K	\$179K	\$219K	\$249K	\$172K	\$249K	\$249K	\$249K
Median Sales Price	\$210K	\$210K	\$170K	\$154K	\$187K	\$188K	\$175K	\$200K	\$210K	\$175K	\$243K	\$245K	\$240K
Med Sales Price as a % of Med List Price	93%	106%	97%	96%	102%	100%	98%	91%	84%	101%	97%	98%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$240K	\$200K	\$250K	\$198K	\$184K	\$205K	\$223K	\$241K	\$251K	\$198K	\$264K	\$324K	\$319K
Avg Sales Price	\$230K	\$230K	\$230K	\$197K	\$209K	\$215K	\$247K	\$429K	\$239K	\$196K	\$257K	\$316K	\$317K
Avg Sales Price as a % of Avg Est Value	96%	115%	92%	99%	114%	105%	110%	178%	95%	99%	97%	97%	99%

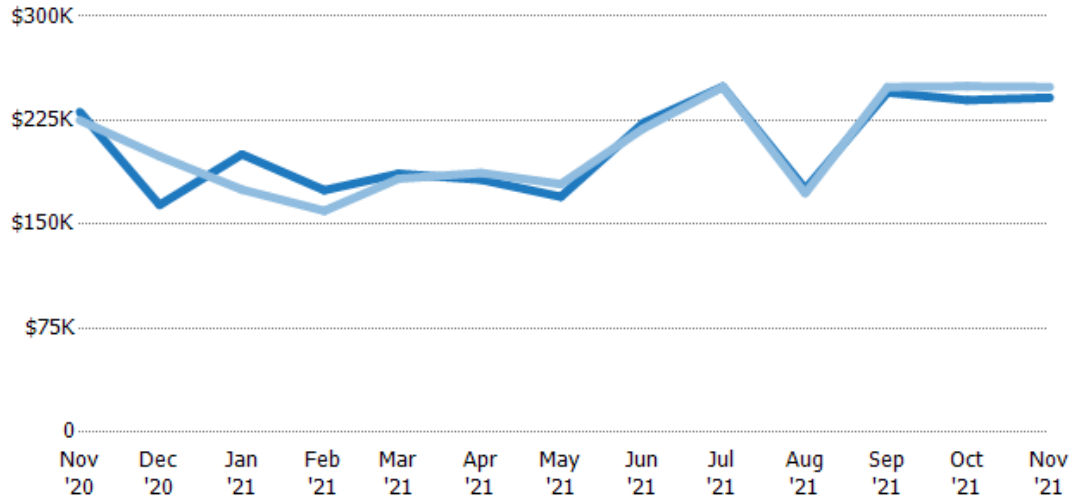
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$231K	\$164K	\$200K	\$175K	\$186K	\$182K	\$170K	\$223K	\$249K	\$175K	\$245K	\$240K	\$241K
Median Sales Price	\$225K	\$199K	\$175K	\$160K	\$183K	\$187K	\$179K	\$219K	\$249K	\$172K	\$249K	\$249K	\$249K
Med Sales Price as a % of Med Est Value	97%	121%	87%	91%	98%	103%	105%	98%	100%	98%	102%	104%	103%